

HUMANA INC  
Form 4  
December 19, 2007

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
MCCALLISTER MICHAEL B

(Last) (First) (Middle)

HUMANA INC., 500 WEST MAIN STREET

(Street)

LOUISVILLE, KY 40202

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
HUMANA INC [HUM]

3. Date of Earliest Transaction (Month/Day/Year)  
12/17/2007

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
President & CEO

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |        |   |                  |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|--------|---|------------------|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price   |        |   |                  |
| Humana Common                   | 12/18/2007                           |  | G                              |   | 326   | D  | \$ 73.615   | 13,093 | I | See Footnote (1) |
| Humana Common                   | 12/18/2007                           |  | G                              |   | 326   | D  | \$ 73.615   | 14,010 | I | See Footnote (2) |
| Humana Common                   | 12/18/2007                           |  | G                              |   | 652   | A  | \$ 0  | 3,948  | I | See Footnote (3) |
| Humana Common                   |                                      |  |                                |   |   |  |   | 38,059 | I | See Footnote     |

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(4)

|                  |            |   |         |   |               |         |   |
|------------------|------------|---|---------|---|---------------|---------|---|
| Humana<br>Common | 12/17/2007 | M | 100,000 | A | \$ 7.4688     | 512,006 | D |
| Humana<br>Common | 12/17/2007 | M | 125,521 | A | \$ 6.9063     | 637,527 | D |
| Humana<br>Common | 12/17/2007 | M | 4,700   | A | \$ 21.275     | 642,227 | D |
| Humana<br>Common | 12/17/2007 | F | 21,192  | D | \$ 76.145     | 621,035 | D |
| Humana<br>Common | 12/17/2007 | F | 1,345   | D | \$ 74.29      | 619,690 | D |
| Humana<br>Common | 12/17/2007 | F | 89,874  | D | \$ 74.29      | 529,816 | D |
| Humana<br>Common | 12/17/2007 | G | 101     | D | \$ 74.29      | 529,715 | D |
| Humana<br>Common | 12/18/2007 | G | 817     | D | \$ 73.615     | 528,898 | D |
| Humana<br>Common | 12/17/2007 | S | 20,400  | D | \$ 73.5       | 508,498 | D |
| Humana<br>Common | 12/17/2007 | S | 300     | D | \$<br>73.5001 | 508,198 | D |
| Humana<br>Common | 12/17/2007 | S | 100     | D | \$ 73.501     | 508,098 | D |
| Humana<br>Common | 12/17/2007 | S | 100     | D | \$ 73.502     | 507,998 | D |
| Humana<br>Common | 12/17/2007 | S | 5,850   | D | \$ 73.51      | 502,148 | D |
| Humana<br>Common | 12/17/2007 | S | 100     | D | \$<br>73.5115 | 502,048 | D |
| Humana<br>Common | 12/17/2007 | S | 2,950   | D | \$ 73.52      | 499,098 | D |
| Humana<br>Common | 12/17/2007 | S | 1,900   | D | \$ 73.53      | 497,198 | D |
| Humana<br>Common | 12/17/2007 | S | 100     | D | \$<br>73.5301 | 497,098 | D |
| Humana<br>Common | 12/17/2007 | S | 4,400   | D | \$ 73.54      | 492,698 | D |
| Humana<br>Common | 12/17/2007 | S | 100     | D | \$<br>73.5401 | 492,598 | D |
| Humana<br>Common | 12/17/2007 | S | 100     | D | \$ 73.542     | 492,498 | D |

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|               |            |   |        |   |                     |         |   |
|---------------|------------|---|--------|---|---------------------|---------|---|
| Humana Common | 12/17/2007 | S | 10,800 | D | \$ 73.55            | 481,698 | D |
| Humana Common | 12/17/2007 | S | 100    | D | \$ 73.5501          | 481,598 | D |
| Humana Common | 12/17/2007 | S | 300    | D | \$ 73.56            | 481,298 | D |
| Humana Common | 12/17/2007 | S | 100    | D | \$ 73.5601          | 481,198 | D |
| Humana Common | 12/17/2007 | S | 37,300 | D | \$ 0 <sup>(5)</sup> | 443,898 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable Expiration Date                         | Title Amount or Number of Shares                              |
| Options <u>(6)</u>                         | \$ 19.25   |                                      |  |                                |   | <u>(7)</u> 01/15/2009                                    | Humana Common 24,806  |
| Options <u>(6)</u>                         | \$ 7.4688  | 12/17/2007                           |  | M                              | 100,000   | <u>(8)</u> 11/18/2009                                    | Humana Common 100,000   |
| Options <u>(6)</u>                         | \$ 6.9063  | 12/17/2007                           |  | M                              | 125,521   | <u>(9)</u> 02/11/2010                                    | Humana Common 125,521   |
| Options <u>(12)</u>                        | \$ 32.7  |                                      |  |                                |   | <u>(14)</u> 02/24/2012                                   | Humana Common 250,000   |
| Options <u>(6)</u>                         | \$ 12.995  |                                      |  |                                |   | <u>(10)</u> 03/13/2012                                   | Humana Common 34,610  |
| Options <u>(6)</u>                         | \$ 9.26  |                                      |  |                                |   | <u>(11)</u> 03/13/2013                                   | Humana Common 189,201   |
| Options <u>(12)</u>                        | \$ 21.275  | 12/17/2007                           |  | M                              | 4,700   | <u>(13)</u> 02/24/2014                                   | Humana Common 4,700   |
| Options <u>(12)</u>                        | \$ 53.96   |                                      |  |                                |   | <u>(15)</u> 02/23/2013                                   | Humana Common 150,000   |

|                           |         |  |      |            |                  |         |
|---------------------------|---------|--|------|------------|------------------|---------|
| Options<br>(12)           | \$ 62.1 |  | (16) | 02/22/2014 | Humana<br>Common | 129,758 |
| Phantom<br>Stock<br>Units | (17)    |  | (17) | (17)       | Humana<br>Common | 1,138   |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                 |       |
|--|---------------|-----------|-----------------|-------|
|  | Director      | 10% Owner | Officer         | Other |
| MCCALLISTER MICHAEL B<br>HUMANA INC.<br>500 WEST MAIN STREET<br>LOUISVILLE, KY 40202 | X             |           | President & CEO |       |

## Signatures

Michael B.  
McCallister 12/18/2007

\*\*Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Shares held in a trust for the benefit of reporting person's spouse.
- (2) Shares held in a trust for the benefit of reporting person.
- (3) Shares held in a trust for the benefit of reporting person's minor children.
- (4) Shares held for the benefit of reporting person as of November 30, 2007 under the Humana Retirement & Savings Plan, including a routine disposition of shares to fund an administrative fee assessment under a Tax-Conditioned Plan, both exempt under Rule 16b-3(c).  
Reporting person sold an aggregate of 37,300 shares on 12/17/07-12/18/07 as follows: 600 @ \$73.58; 100 @ \$73.5801; 100 @ \$73.5825; 400 @ \$73.59; 8,000 @ \$73.6; 200 @ \$73.6001; 1,100 @ \$73.61; 500 @ \$73.62; 10,500 @ \$73.63; 2,068 @ \$73.64; 700 @ \$73.65; 100 @ \$73.6501; 200 @ \$73.66; 200 @ 73.67; 100 @ 73.6705; 100 @ \$73.6725; 900 @ \$73.68; 300 @ \$73.69; 1,132 @ \$73.70; 100 @ \$73.7001; 1,100 @ \$73.71; 100 @ \$73.712; 2,900 @ 73.72; 100 @ \$73.7335; 600 @ \$73.74; 100 @ \$73.7401; 100 @ \$73.741; 2,200 @ \$73.75; 100 @ \$73.751; 800 @ \$73.76; 200 @ \$73.79; 400 @ \$73.82; 200 @ \$73.83; 100 @ \$73.84; 900 @ \$73.85.
- (6) Right to buy pursuant to Company's 1996 Stock Incentive Plan for Employees.
- (7) Incentive and Non-qualified stock options granted to reporting person on 1/15/99 vesting in three increments from 1/15/00 to 1/15/02.
- (8) Non-qualified stock options granted to reporting person on 11/18/99 vesting in three increments from 11/18/00 to 11/18/02.
- (9) Incentive and Non-qualified stock options granted to reporting person on 2/11/00, NQ options vesting in three increments from 2/11/01 to 2/11/03, and ISO's vesting on 2/11/03.
- (10) Incentive and Non-qualified stock options granted to reporting person on 3/13/02, NQ options vesting in three increments from 3/13/03 to 3/13/05, ISO's vesting in two increments on 3/13/04 and 3/13/05.
- (11) Incentive and Non-qualified stock options granted to reporting person on 3/13/03, NQ options vesting in three increments from 3/13/04 to 3/13/06, and ISO's vesting on 3/13/06.
- (12) Right to buy pursuant to Company's 2003 Stock Incentive Plan.
- (13) Incentive and Non-qualified stock options granted to reporting person on 2/24/04, NQ options vesting in three increments from 2/24/05 to 2/24/07, and ISO's vesting on 2/24/07.

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- (14) Incentive and Non-Qualified stock options granted to reporting person on 2/24/05, NQ options vesting in three increments from 2/24/06 to 2/24/08, and ISO's vesting on 2/24/08.
- (15) Incentive and Non-Qualified stock options granted to reporting person on 2/23/06, NQ options vesting in three increments from 2/23/07 to 2/23/09, and ISO's vesting on 2/23/09.
- (16) Incentive and Non-Qualified stock options granted to reporting person on 2/22/07, NQ options vesting in three increments from 2/22/08 to 2/22/10, and ISO's vesting on 2/22/10.
- (17) Phantom Stock Units held for the benefit of reporting person as of November 30, 2007, based on the value of Humana common stock on a 1-for-1 basis, under the Humana Excess Plan exempt under Rule 16b-3(c and d).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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