

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

PUBLIC STORAGE INC /CA  
Form 10-Q  
May 10, 2007

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2007

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 1-8389

PUBLIC STORAGE, INC.  
-----

(Exact name of registrant as specified in its charter)

California 95-3551121  
-----  
(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification Number)

701 Western Avenue, Glendale, California 91201-2349  
-----  
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (818) 244-8080.  
-----

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for at least the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer  Accelerated Filer  Non-accelerated Filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of the registrant's common stock, as of May 7, 2007:

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Common Stock, \$.10 par value per share - 170,486,015 shares

## PUBLIC STORAGE, INC.

### INDEX

	Pages
PART I. FINANCIAL INFORMATION -----	
Item 1. Financial Statements (Unaudited)	
Condensed Consolidated Balance Sheets at March 31, 2007 and December 31, 2006	1
Condensed Consolidated Statements of Income for the Three Months Ended March 31, 2007 and 2006	2
Condensed Consolidated Statement of Shareholders' Equity for the Three Months Ended March 31, 2007	3
Condensed Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2007 and 2006	4 - 5
Notes to Condensed Consolidated Financial Statements	6 - 38
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	39 - 74
Item 3. Quantitative and Qualitative Disclosures about Market Risk	74 - 75
Item 4. Controls and Procedures	76
PART II. OTHER INFORMATION (Items 3, 4 and 5 are not applicable) -----	
Item 1. Legal Proceedings	77
Item 1A. Risk Factors	77 - 82
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	82
Item 6. Exhibits	82

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

PUBLIC STORAGE, INC.  
 CONDENSED CONSOLIDATED BALANCE SHEETS  
 (AMOUNTS IN THOUSANDS, EXCEPT SHARE DATA)

	March 31, 2007
	----- (Unaudited)
ASSETS -----	
Cash and cash equivalents.....	\$ 90,700
Real estate facilities, at cost:	
Land.....	2,973,445
Buildings.....	8,365,829
	-----
Accumulated depreciation.....	11,339,274 (1,844,609)
	-----
Construction in process.....	9,494,665 76,592
	-----
Investment in real estate entities.....	301,711
Goodwill.....	174,634
Intangible assets, net.....	329,372
Other assets.....	151,473
	-----
Total assets.....	\$ 10,619,147 =====
LIABILITIES AND SHAREHOLDERS' EQUITY -----	
Borrowings on bank credit facilities.....	\$ 132,000
Notes payable.....	1,032,056
Debt to joint venture partner.....	37,304
Preferred stock called for redemption.....	-
Accrued and other liabilities.....	296,383
	-----
Total liabilities.....	1,497,743
Minority interest:	
Preferred partnership interests.....	325,000
Other partnership interests.....	177,109
Commitments and contingencies (Note 15)	
Shareholders' equity:	
Cumulative Preferred Stock, \$0.01 par value, 50,000,000 shares authorized, 1,732,600 shares issued (in series) and outstanding, (1,712,600 at December 31, 2006) at liquidation preference.....	3,355,000
Common Stock, \$0.10 par value, 200,000,000 shares authorized, 169,310,601 shares issued and outstanding (169,144,467 at December 31, 2006).....	16,931
Equity Stock, Series A, \$0.01 par value, 200,000,000 shares authorized, 8,744.193 shares issued and outstanding.....	-
Paid-in capital.....	5,651,677
Cumulative net income.....	3,563,070
Cumulative distributions paid.....	(3,997,123)

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Accumulated other comprehensive income.....	29,740
	-----
Total shareholders' equity.....	8,619,295
	-----
Total liabilities and shareholders' equity.....	\$ 10,619,147
	=====

See accompanying notes.

1

PUBLIC STORAGE, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)  
(UNAUDITED)

	Three Months Ended March 31,	
	2007	2006
	-----	-----
<b>Revenues:</b>		
Self-storage rental income.....	\$ 398,781	\$ 251,347
Ancillary operating revenue.....	33,461	22,096
Interest and other income.....	2,125	5,075
	-----	-----
	434,367	278,518
	-----	-----
<b>Expenses:</b>		
Cost of operations (excluding depreciation and amortization):		
Self-storage facilities.....	148,920	87,703
Ancillary operations.....	21,001	15,274
Depreciation and amortization.....	176,481	50,028
General and administrative.....	16,516	6,779
Interest expense.....	16,808	1,557
	-----	-----
	379,726	161,341
	-----	-----
Income from continuing operations before equity in earnings of real estate entities, casualty gain, foreign currency exchange gain, expense from derivatives and minority interest in income.....	54,641	117,177
Equity in earnings of real estate entities.....	3,977	3,466
Casualty gain .....	2,665	-
Foreign currency exchange gain.....	5,040	-
Expense from derivatives, net.....	(762)	-
Minority interest in income.....	(5,783)	(7,159)
	-----	-----
Income from continuing operations.....	59,778	113,484
Cumulative effect of a change in accounting principle.....	-	578
Discontinued operations.....	-	154
	-----	-----

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Net income.....	\$	59,778	\$	114,216
		=====		=====
Net income allocation:				
-----				
Allocable to preferred shareholders:				
Based on distributions paid .....	\$	58,776	\$	46,615
Allocable to Equity Stock, Series A.....		5,356		5,356
Allocable to common shareholders.....		(4,354)		62,245
		-----		-----
	\$	59,778	\$	114,216
		=====		=====
Net income (loss) per common share - basic				
-----				
Continuing operations.....	\$	(0.03)	\$	0.49
Discontinued operations.....		-		-
		-----		-----
	\$	(0.03)	\$	0.49
		=====		=====
Net income (loss) per common share - diluted				
-----				
Continuing operations.....	\$	(0.03)	\$	0.48
Discontinued operations.....		-		-
		-----		-----
	\$	(0.03)	\$	0.48
		=====		=====
Net income per depositary share of Equity Stock, Series A				
(basic and diluted) .....				
	\$	0.61	\$	0.61
		=====		=====
Basic weighted average common shares outstanding.....				
		169,229		128,122
		=====		=====
Diluted weighted average common shares outstanding.....				
		169,229		129,009
		=====		=====
Weighted average shares of Equity Stock, Series A (basic				
and diluted) .....				
		8,744		8,744
		=====		=====

See accompanying notes.

2

PUBLIC STORAGE, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY  
(AMOUNTS IN THOUSANDS, EXCEPT SHARE DATA)

(UNAUDITED)

			Cumulative	
			Preferred Stock	Common Stock Paid-in Ca
			-----	-----
Balance at December 31, 2006.....	\$	2,855,000	\$	16,915
			\$	5,661,5
Issuance of cumulative preferred stock:				

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Series M (20,000 shares).....	500,000	-	(15,2
Issuance of common stock in connection with:			
Exercise of employee stock options (131,201 shares).	-	13	5,3
Vesting of restricted stock (34,933 shares) .....	-	3	
Stock-based compensation expense (Note 13) .....	-	-	
Net income.....	-	-	
Cash distributions:			
Cumulative preferred stock (Note 11).....	-	-	
Equity Stock, Series A (\$0.613 per depositary share)	-	-	
Common Stock (\$0.50 per share).....	-	-	
Accumulated other comprehensive income:			
Foreign currency translation adjustments.....	-	-	
Balance at March 31, 2007.....	\$ 3,355,000	\$ 16,931	\$ 5,651,6

	Cumulative Distributions	Accumulated Other Comprehensive Income	Tot Shareh Eq
Balance at December 31, 2006.....	\$ (3,847,998)	\$ 19,329	\$ 8,20
Issuance of cumulative preferred stock:			
Series M (20,000 shares).....	-	-	48
Issuance of common stock in connection with:			
Exercise of employee stock options (131,201 shares).	-	-	
Vesting of restricted stock (34,933 shares) .....	-	-	
Stock-based compensation expense (Note 13) .....	-	-	
Net income.....	-	-	5
Cash distributions:			
Cumulative preferred stock (Note 11).....	(58,776)	-	(5
Equity Stock, Series A (\$0.613 per depositary share)	(5,356)	-	(
Common Stock (\$0.50 per share).....	(84,993)	-	(8
Accumulated other comprehensive income:			
Foreign currency translation adjustments.....	-	10,411	1
Balance at March 31, 2007.....	\$ (3,997,123)	\$ 29,740	\$ 8,61

See accompanying notes.

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

(AMOUNTS IN THOUSANDS)

(UNAUDITED)

	For the Thr
	Mar
	-----
	2007
	-----
Cash flows from operating activities:	
Net income.....	\$ 59,778
Adjustments to reconcile net income to net cash provided by operating activities:	
Amortization of note premium, net of increase in debt to joint venture partner (Notes 7 and 8).....	(1,084)
Depreciation and amortization.....	176,481
Equity in earnings of real estate entities.....	(3,977)
Foreign currency exchange gain.....	(5,040)
Expense from derivatives, net.....	762
Distributions received from the real estate entities (Note 5).....	4,171
Minority interest in income.....	5,783
Other operating activities.....	(35,930)
	-----
Total adjustments.....	141,166
	-----
Net cash provided by operating activities.....	200,944
	-----
Cash flows from investing activities:	
Capital improvements to real estate facilities .....	(8,307)
Construction in process.....	(19,080)
Acquisition of real estate facilities.....	(22,593)
Consolidation of partnerships (Note 2).....	-
Proceeds from sales of real estate and real estate investments.....	322
Proceeds from sales of held-to-maturity debt securities (Note 2).....	4,777
	-----
Net cash used in investing activities.....	(44,881)
	-----
Cash flows from financing activities:	
Principal payments on notes payable and bank credit facilities.....	(449,604)
Net repayments on bank credit facilities.....	(213,000)
Proceeds from borrowings on European notes payable.....	13,152
Net proceeds from the issuance of common stock.....	5,353
Net proceeds from the issuance of cumulative preferred stock.....	484,767
Redemption of cumulative preferred stock.....	(302,150)
Distributions paid to shareholders.....	(149,125)
Distributions paid to holders of preferred partnership interests (Note 10).....	(5,403)
Distributions paid to other minority interests.....	(5,501)
	-----
Net cash used in financing activities.....	(621,511)
	-----
Net decrease in cash and cash equivalents.....	(465,448)
Net effect of foreign exchange translation on cash.....	564
	-----
Cash and cash equivalents at the beginning of the year.....	555,584
	-----
Cash and cash equivalents at the end of the period.....	\$ 90,700
	=====

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

See accompanying notes.

4

PUBLIC STORAGE, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(AMOUNTS IN THOUSANDS)

(UNAUDITED)

(CONTINUED)

Supplemental schedule of non-cash investing and financing activities:

Real estate acquired in exchange for assumption of mortgage note.....	\$	-
Mortgage note assumed in connection with acquisition of real estate.....		-
Consolidation of entities pursuant to Emerging Issues Task Force Topic 04-5:		
Minority interest.....		-
Real estate facilities.....		-
Investments.....		-
Other assets.....		-
Accrued and other liabilities.....		-
Foreign currency translation adjustment:		
Real estate facilities, net of accumulated depreciation.....		(14,029)
Construction in process.....		(239)
Intangible assets, net.....		(245)
Other assets.....		(178)
Notes payable.....		3,307
Accrued and other liabilities.....		337
Minority interests.....		1,200
Accumulated other comprehensive income.....		10,411

See accompanying notes.

5

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

1. Description of the Business

Public Storage, Inc. (referred to herein as "the Company", "we", "us" or "our") is a California corporation, which was organized in 1980. We are a fully integrated, self-administered and self-managed real estate investment trust ("REIT") whose principal business activities include the acquisition, development, ownership and operation of self-storage facilities which offer storage spaces for lease, generally on a



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

month-to-month basis, for personal and business use. Our self-storage facilities are located primarily in the United States. As a result of the merger with Shurgard Storage Centers, Inc. ("Shurgard") on August 22, 2006, we have self-storage facilities located in several Western European countries (Note 3).

In addition to our self-storage facilities, we own (i) interests in commercial properties, containing commercial and industrial rental space, (ii) interests in facilities that lease storage containers, and (iii) other ancillary operations conducted at our self-storage locations comprised principally of reinsurance of policies against losses to goods stored by our self-storage tenants, retail sales of storage related products and truck rentals.

At March 31, 2007, we had direct and indirect equity interests in 2,005 self-storage facilities located in 38 states operating under the "Public Storage" name, and 168 self-storage facilities located in seven Western European nations which operate under the "Shurgard Storage Centers" name. We also have direct and indirect equity interests in approximately 20 million net rentable square feet of commercial space located in 11 states in the United States.

Any reference to the number of properties, square footage, number of tenant reinsurance policies outstanding and the aggregate coverage of such reinsurance policies are unaudited and outside the scope of our independent registered public accounting firm's review of our financial statements in accordance with the standards of the Public Company Accounting Oversight Board (United States).

### 2. Summary of Significant Accounting Policies

#### Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by United States generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal and recurring adjustments) considered necessary for a fair presentation have been reflected in these unaudited condensed consolidated financial statements. Operating results for the three months ended March 31, 2007 are not necessarily indicative of the results that may be expected for the year ended December 31, 2007. The accompanying unaudited condensed consolidated financial statements should be read together with the consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K (and amendments thereto) for the year ended December 31, 2006.

6

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

Certain amounts previously reported have been reclassified to conform to the March 31, 2007 presentation. In previous presentations, property management contracts were reported separately from goodwill as

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

intangible assets on the Company's consolidated balance sheet. We have now reclassified these intangible assets to goodwill (see "Goodwill and Intangible Assets" below). In previous presentations, revenues and cost of operations with respect to our Commercial facilities and Containerized Storage facilities were reported on separate lines on our condensed consolidated statements of income. In our current presentation, revenues with respect to each of these operations, along with revenues from our tenant reinsurance, retail, truck and property management operations, are included under the caption "Revenues: Ancillary operations" and the related cost of operations are included in "Expenses: Cost of operations - Ancillary operations" on our accompanying condensed consolidated statements of income. Certain reclassifications have also been made from previous presentations as a result of discontinued operations.

### Consolidation Policy

-----

Entities in which we have an interest are first evaluated to determine whether, in accordance with the provisions of the Financial Accounting Standards Board's Interpretation No. 46R, "Consolidation of Variable Interest Entities," they represent Variable Interest Entities ("VIE's"). VIE's in which we are the primary beneficiary are consolidated. Entities that are not VIE's that we control are consolidated.

For purposes of determining control, when we are the general partner, we are considered to control the partnership unless the limited partners possess substantial "kick-out" or "participative" rights as defined in Emerging Issues Task Force Statement 04-5 - "Determining whether a general partner or the general partners as a group, controls a limited partnership or similar entity when the limited partners have certain rights" ("EITF 04-5"). All significant intercompany balances and transactions have been eliminated.

The accounts of the entities we control along with the accounts of the VIE's that we are the primary beneficiary of (collectively, the "Consolidated Entities") are included in our consolidated financial statements along with those of the Company. We account for our investment in entities that we do not control, or entities that we are not the primary beneficiary of, using the equity method of accounting. Collectively, the Company and the Consolidated Entities own a total of 2,160 real estate facilities, consisting of 1,983 self-storage facilities in the United States (of which 487 were acquired in the Shurgard merger), 168 facilities in Europe (of which 160 were acquired in the Shurgard merger), three industrial facilities used by the containerized storage operations and six commercial properties.

At March 31, 2007, we had equity investments in five limited partnerships in which we do not have a financial controlling interest. These limited partnerships collectively own 22 self-storage facilities, which are managed by the Company. In addition, at March 31, 2007, we own approximately 44% of the common equity of PS Business Parks, Inc. ("PSB"), which has interests in approximately 19.4 million net rentable square feet of commercial space at March 31, 2007. Our investment in these limited partnerships and PSB (collectively, the "Unconsolidated Entities") are accounted for using the equity method.

### Use of Estimates

-----

The preparation of the consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

### Income Taxes

-----

For all taxable years subsequent to 1980, the Company qualified and intends to continue to qualify as a REIT, as defined in Section 856 of the Internal Revenue Code. As a REIT, we are not taxed on that portion of our taxable income which is distributed to our shareholders, provided that we meet certain tests. We believe we will meet these tests during 2007 and, accordingly, no provision for income taxes has been made in the accompanying condensed consolidated financial statements.

7

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

### Financial Instruments

-----

We have estimated the fair value of our financial instruments using available market information and appropriate valuation methodologies. Considerable judgment is required in interpreting market data to develop estimates of market value. Accordingly, estimated fair values are not necessarily indicative of the amounts that could be realized in current market exchanges.

For purposes of financial statement presentation, we consider all highly liquid financial instruments such as short-term treasury securities or investment grade short-term commercial paper to be cash equivalents.

Due to the short period to maturity of our cash and cash equivalents, accounts receivable, other financial instruments included in other assets, and accrued and other liabilities, the carrying values as presented on the consolidated balance sheets are reasonable estimates of fair value.

Financial assets that are exposed to credit risk consist primarily of cash and cash equivalents and accounts receivable. Cash and cash equivalents, consisting of short-term investments, including commercial paper, are only invested in entities with an investment grade rating. Accounts receivable are not a significant portion of total assets and are comprised of a large number of small individual customer balances.

Due to the acquisition of European subsidiaries in the merger with Shurgard, the results of our operations and our financial position are affected by the fluctuations in the value of the euro, and to a lesser extent, other European currencies, against the U.S. dollar. Also, we are exposed to foreign currency exchange risk related to intercompany transactions, including debt, with or between our European subsidiaries.

Included in cash and cash equivalents at March 31, 2007 is \$24,460,000 (\$32,496,000 at December 31, 2006) held by our captive insurance entities. Insurance and other regulations place significant restrictions on our ability to withdraw these funds for purposes other than insurance activities. Other assets at March 31, 2007 include investments totaling \$1,987,000 (\$6,764,000 at December 31, 2006) primarily held-to-maturity Federal government agency securities stated at amortized

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

cost, which approximates fair value. Other assets at March 31, 2007 also include derivative financial instruments totaling \$3,626,000 (\$11,810,000 at December 31, 2006) reported at fair value. See Note 9 for further discussion of the fair value of our derivative financial instruments. At March 31, 2007, we believe that the carrying value of our notes payable is, in aggregate, approximately \$3 million lower than their fair value.

### Real Estate Facilities

-----

Real estate facilities are recorded at cost. Costs associated with the acquisition, development, construction, renovation, and improvement of properties are capitalized. Interest, property taxes, and other costs associated with development incurred during the construction period are capitalized as building cost. Expenditures for repairs and maintenance are charged to expense when incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the buildings and improvements, which are generally between 5 and 25 years.

8

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

### Evaluation of Asset Impairment

-----

We evaluate impairment of goodwill annually through a two-step process. In the first step, if the fair value of the reporting unit to which the goodwill applies is equal to or greater than the carrying amount of the assets of the reporting unit, including the goodwill, the goodwill is considered unimpaired and the second step is unnecessary. If, however, the fair value of the reporting unit including goodwill is less than the carrying amount, the second step is performed. In this test, we compute the implied fair value of the goodwill based upon the allocations that would be made to the goodwill, other assets and liabilities of the reporting unit if a business combination transaction were consummated at the fair value of the reporting unit. An impairment loss is recorded to the extent that the implied fair value of the goodwill is less than the goodwill's carrying amount. No impairments of our goodwill were identified in our annual evaluation at December 31, 2006.

We evaluate impairment of long-lived assets on a quarterly basis. We first evaluate these assets for indicators of impairment such as a) a significant decrease in the market price of a long-lived asset, b) a significant adverse change in the extent or manner in which a long-lived asset is being used or in its physical condition, c) a significant adverse change in legal factors or the business climate that could affect the value of the long-lived asset, d) an accumulation of costs significantly in excess of the amount originally projected for the acquisition or construction of the long-lived asset, or e) a current-period operating or cash flow loss combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses associated with the use of the long-lived asset. When any such indicators of impairment are noted, we compare the carrying value of these assets to the future estimated undiscounted cash flows attributable to these assets. If the asset's recoverable amount is less than the carrying value of the asset, then an impairment charge is booked for the excess of carrying value over the asset's fair value.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Any long-lived assets which we expect to sell or otherwise dispose of prior to their previously estimated useful life are stated at what we estimate to be the lower of their estimated net realizable value (less cost to sell) or their carrying value. No impairment was identified from our evaluations as of March 31, 2007.

### Accounting for Stock-Based Compensation

-----

We utilize the Fair Value Method (as defined in Note 13) of accounting for our employee stock options. Restricted stock unit expense is recorded over the relevant vesting period. See Note 13 for a discussion of our accounting with respect to employee stock options and restricted stock units.

### Other Assets

-----

Other assets primarily consists of prepaid expenses, investments in held-to-maturity debt securities, accounts receivable, assets associated with our containerized storage business, merchandise inventory and rental trucks. Included in other assets is \$62,059,000 and \$91,937,000 at March 31, 2007 and December 31, 2006, respectively, from our European operations.

### Accrued and Other Liabilities

-----

Accrued and other liabilities consist primarily of real property tax accruals, value-added tax accruals with respect to our European operations, prepayments of rents, trade payables, losses and loss adjustment liabilities for our self-insured risks (described below), and accrued interest. Prepaid rent totaled \$68,352,000 at March 31, 2007 (\$64,291,000 at December 31, 2006), while property and value-added tax accruals approximated \$80,235,000 at March 31, 2007 (\$80,336,000 at December 31, 2006).

We are self-insured for a portion of the risks associated with our property and casualty losses. We also utilize third-party insurance carriers to provide property and liability insurance coverage to limit our self insurance exposure. We accrue liabilities for uninsured losses and loss adjustment expense, which at March 31, 2007 totaled \$32,729,000 (\$31,532,000 at December 31, 2006). Liabilities for losses and loss adjustment expenses include an amount we determine from loss reports and individual cases and an amount, based on recommendations from an independent actuary that is a member of the American Academy of Actuaries using a frequency and severity method, for losses incurred but not reported. Determining the liability for unpaid losses and loss adjustment expense is based upon estimates.

9

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

Through a wholly-owned subsidiary, we reinsure policies against claims for losses to goods stored by tenants in our self-storage facilities. For our United States operations, we have third-party insurance coverage for losses from any individual event that exceeds a loss of \$1,500,000, to a maximum of \$9,000,000. Estimated uninsured losses are accrued as ancillary costs of operations.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

While we believe that the amount of estimated accrued liabilities with respect to tenant claims and property and casualty losses are adequate, the ultimate losses may be in excess of or less than the amounts that we have accrued. The methods for making such estimates and for establishing the resulting liabilities are regularly reviewed.

Included in accrued and other liabilities is \$89,504,000 and \$108,331,000 at March 31, 2007 and December 31, 2006, respectively, from our European operations.

### Goodwill and Intangible Assets

-----

Goodwill represents the excess of acquisition cost over the fair value of net tangible and identifiable intangible assets acquired in business combinations. Each business combination from which our goodwill arose was for the acquisition of single businesses and accordingly, the allocation of our goodwill to our business segments (principally Domestic Self-Storage) is based directly on such acquisitions. Our goodwill has an indeterminate life in accordance with the provisions of Statement of Financial Accounting Standards No. 142 ("SFAS 142").

In prior periods, intangible assets (original acquisition cost of \$165,000,000 and net book value of \$98,081,000 at December 31, 2006) were presented on our condensed consolidated balance sheets. For all periods presented herein, we have reclassified this intangible asset to goodwill and, in accordance with the provisions of SFAS 142 as applied to the reclassification effective April 1, 2006, we ceased amortization. Included in depreciation and amortization expense for the three months ended March 31, 2006, is \$1,651,000 with respect to these assets. Our goodwill balance of \$174,634,000 is reported net of accumulated amortization of \$85,085,000 at March 31, 2007 and December 31, 2006 on our accompanying condensed consolidated balance sheets.

As a result of the merger with Shurgard (Note 3), we acquired finite-lived intangible assets comprised of storage tenants in place valued at \$530,528,000, certain land leases with rent payments that are below market valued at \$34,813,000, and the "Shurgard" tradename, which we continue to use in Europe, valued at \$18,824,000. Our intangible assets were increased by \$245,000 during the three months ended March 31, 2007 due to the impact of changes in exchange rates. During the quarter ended March 31, 2007, our intangible assets increased \$309,000 for storage tenants in place with respect to self-storage facility acquisitions. Our finite-lived intangible assets are reported net of accumulated amortization of \$261,728,000 as of March 31, 2007 (\$175,944,000 as of December 31, 2006).

The tenant intangible assets are amortized relative to the expected future benefit of the tenants in place to each period, and the land lease intangibles are amortized relative to the benefit of the below-market lease. The Shurgard tradename has an indefinite life and, accordingly, we do not amortize this asset but instead analyze it on an annual basis for recoverability.

Amortization expense of \$85,784,000 was recorded for our finite-lived intangible assets for the three months ended March 31, 2007. The estimated annual amortization expense for our finite-lived intangible assets for the current year and each of the next four years ending December 31 is as follows:

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

2007 (remainder of)	\$	157,498,000
2008		70,518,000
2009		22,395,000
2010		13,830,000
2011		10,847,000
2012 and beyond		35,460,000

## Revenue and Expense Recognition

-----

Rental income, which is generally earned pursuant to month-to-month leases for storage space, is recognized as earned. Promotional discounts are recognized as a reduction to rental income over the promotional period, which is generally during the first month of occupancy. Late charges and administrative fees are recognized as income when collected. Tenant reinsurance premiums are recognized as premium revenue when earned. Revenues from merchandise sales and truck rentals are recognized when earned. Interest income is recognized as earned. Equity in earnings of real estate entities is recognized based on our ownership interest in the earnings of each of the Unconsolidated Entities.

We accrue for property tax expense based upon estimates and historical trends. If these estimates are incorrect, the timing and amount of expense recognition could be affected.

Cost of operations, general and administrative expense, interest expense, as well as television, yellow page, and other advertising expenditures are expensed as incurred.

## Foreign Exchange Translation

-----

The local currency is the functional currency for our European subsidiaries. Assets and liabilities (other than for intercompany balances, which are discussed below) are translated at end-of-period exchange rates while revenues and expenses are translated at the average exchange rates in effect during the period. Equity is translated at historical rates and the resulting cumulative translation adjustments are included as a component of accumulated other comprehensive income (loss) until the translation adjustments are realized. Included in other accumulated comprehensive income was a cumulative foreign currency translation adjustment gain of \$29,740,000 at March 31, 2007 (\$19,329,000 at December 31, 2006).

With respect to intercompany balances among our European subsidiaries and our domestic operations, when settlement of such intercompany balances are not expected in the foreseeable future, the impact of end-of-period exchange rate changes on the expected settlement amounts in U.S. Dollars are reflected in accumulated other comprehensive income (loss). However, for any other intercompany balances where settlement is expected in the foreseeable future, changes in exchange rates are recorded in income in the period in which the change occurs. For the three months ended March 31, 2007, we recorded foreign currency exchange gains of \$5,040,000 on our condensed consolidated statement of income, principally related to such intercompany balances. Substantially all of our intercompany balances are expected to settle in the foreseeable future. At

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

March 31, 2007 and December 31, 2006, our European subsidiaries had intercompany balances payable to our United States operations totaling \$530,565,000 and \$542,162,000, respectively.

11

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

### Accounting for Casualty Losses

-----

Our policy is to record casualty losses or gains in the period the casualty occurs equal to the differential between (a) the book value of assets destroyed and (b) insurance proceeds, if any, that we expect to receive in accordance with our insurance contracts. Potential insurance proceeds that are subject to uncertainties, such as interpretation of deductible provisions of the governing agreements or the estimation of costs of restoration, are treated as a contingent proceeds in accordance with Statement of Financial Accounting Standards No. 5 ("SFAS 5"), and not recorded until the uncertainties are satisfied. During the first quarter of 2007, we recorded a casualty gain totaling \$2,665,000, representing the realization of such contingent proceeds relating to hurricanes which occurred in 2005.

### Derivative Financial Instruments

-----

In connection with our merger with Shurgard, we acquired certain preexisting derivative financial instruments held by Shurgard (the "Shurgard Derivatives"), including interest rate caps, interest rate swaps, cross-currency swaps and foreign currency forward contracts. These derivatives were entered into by Shurgard in order to mitigate currency and exchange rate fluctuation risk in connection with European borrowings, and are not for speculative or trading purposes.

In accordance with the provisions of Statement of Financial Accounting Standards No. 133, Accounting for Derivative Financial Instruments and Hedging Activities ("SFAS 133"), derivative financial instruments are measured at fair value and recognized on the balance sheet as assets or liabilities.

As of March 31, 2007, none of the Shurgard Derivatives were considered effective hedges because we believe it is not highly likely that the debt and the related derivative instruments will remain outstanding for their entire contractual period. Accordingly, all changes in the fair values of the derivatives are reflected in earnings, along with the related cash flows from these instruments, under "Expense from derivatives, net" on our condensed consolidated statement of income.

### Other Comprehensive Income

-----

Our comprehensive income is as follows (amounts in thousands):

For the Three Months Ended March 31,	
-----	-----
2007	2006
-----	-----



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Net income.....	\$ 59,778	\$ 114,216
Accumulated other comprehensive income:		
Foreign currency translation		
adjustments.....	10,411	-
	-----	-----
Total comprehensive income.....	\$ 70,189	\$ 114,216
	=====	=====

The foreign currency translation adjustment of \$10,411,000 represents the net currency translation adjustment gains and losses related to our European subsidiaries, which have not been reflected in net income, measured from December 31, 2006 through March 31, 2007.

### Environmental Costs

-----

Our policy is to accrue environmental assessments and estimated remediation costs when it is probable that such efforts will be required and the related costs can be reasonably estimated. Our current practice is to conduct environmental investigations in connection with property acquisitions. Although there can be no assurance, we are not aware of any environmental contamination of our facilities, which individually or in the aggregate would be material to our overall business, financial condition, or results of operations.

12

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

### Discontinued Operations

-----

We segregate all of our disposed components that have operations that can be distinguished from the rest of the Company and will be eliminated from the ongoing operations of the Company in a disposal transaction. Discontinued operations principally consists of the historical operations related to facilities that were closed and are no longer in operation and facilities that have been disposed of either through condemnation by a local governmental agency or sale. In the quarter ended March 31, 2006, income from discontinued operations totaled \$154,000, including revenues totaling \$278,000, cost of operations totaling \$82,000, and depreciation expense totaling \$42,000.

### Net Income per Common Share

-----

In computing net income allocated to our common shareholders, we first allocate net income to our preferred shareholders. Distributions paid to the holders of our Cumulative Preferred Stock totaling \$58,776,000 and \$46,615,000 for the three months ended March 31, 2007 and 2006, respectively, have been deducted from net income to arrive at net income allocable to our common shareholders.

When we call any of our Cumulative Preferred Stock for redemption, we record an additional allocation of income to our preferred shareholders equal to the excess of a) the cash required to redeem the securities and b) the "Book Value" (the net proceeds from the original issuance of the securities) of the securities. No such additional allocations were recorded in the quarters ended March 31, 2007 or 2006.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

The remaining income allocated to our common shareholders has been further allocated among our two classes of common stock; our regular common stock and our Equity Stock, Series A. The allocation among each class was based upon the two-class method. Under the two-class method, earnings per share for each class of common stock are determined according to dividends declared (or accumulated) and participation rights in undistributed earnings. Under the two-class method, the Equity Stock, Series A, was allocated net income of \$5,356,000 for each of the three months ended March 31, 2007 and 2006, respectively. A loss of \$4,354,000 and income of \$62,245,000 for the three months ended March 31, 2007 and 2006, respectively, was allocated to the regular common shareholders.

Basic net income per share is computed using the weighted average common shares outstanding (prior to the dilutive impact of stock options and restricted stock units outstanding). Diluted net income per common share is computed using the weighted average common shares outstanding (adjusted for the impact if dilutive, of stock options and restricted stock units outstanding). The stock options and restricted stock units were anti-dilutive in the three months ended March 31, 2007 and were therefore not reflected in diluted net income per common share for that period. Weighted average common shares excludes shares owned by the Consolidated Entities as described in Note 11 for all periods presented, as these shares of common stock are eliminated in consolidation.

13

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

Recently Issued Accounting Standards  
-----

Accounting for Uncertainty in Income Taxes  
-----

In July 2006, the Financial Accounting Standards Board (the "FASB") issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" ("FIN 48"). This interpretation, among other things, creates a two step approach for evaluating uncertain tax positions. Recognition (step one) occurs when an enterprise concludes that a tax position, based solely on its technical merits, is more-likely-than-not to be sustained upon examination. Measurement (step two) determines the amount of benefit that more-likely-than-not will be realized upon settlement. Derecognition of a tax position that was previously recognized would occur when a company subsequently determines that a tax position no longer meets the more-likely-than-not threshold of being sustained. FIN 48 specifically prohibits the use of a valuation allowance as a substitute for derecognition of tax positions, and it has expanded disclosure requirements. FIN 48 was effective for fiscal years beginning after December 15, 2006, in which the impact of adoption should be accounted for as a cumulative-effect adjustment to the beginning balance of retained earnings. We adopted the provisions of FIN 48 as of January 1, 2007. The adoption of FIN 48 had no material impact on our financial position, operating results or cash flows. See Note 16 for further discussion of our adoption of FIN 48.

Fair Value Measurement  
-----

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

In 2006, the FASB issued SFAS No. 157, "Fair Value Measurement" (SFAS No. 157). SFAS No. 157 provides guidance for using fair value to measure assets and liabilities. The standard expands required disclosures about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. SFAS No. 157 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value. SFAS No. 157 does not expand the use of fair value in any new circumstances. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We do not expect the impact to be material to our financial condition or results of operations.

### 3. Merger with Shurgard

On August 22, 2006, we merged with Shurgard Storage Centers, Inc. ("Shurgard"), a REIT which had interests in 487 self-storage facilities in the United States and 160 self-storage facilities in Europe. We believe this merger provides a number of strategic and financial benefits and growth opportunities for us by solidifying our position as the largest owner and operator of self-storage facilities in the United States, eliminating duplicative general and administrative expenses, improving cost efficiencies, increasing growth opportunities and providing greater geographic and financial diversification.

Shurgard shareholders received 0.82 shares of our common stock for each share of Shurgard common stock they owned. Total consideration for the merger approximated \$5,323,956,000, comprised of (i) the issuance of 38,913,187 shares of Public Storage common stock (valued at approximately \$3,116,850,000 based upon the average of Public Storage's share closing price for five days before, the day of and five days after the acquisition announcement date of March 7, 2006), (ii) the assumption of Shurgard's domestic and European notes payable and capital leases with a fair value of approximately \$1,396,777,000 of which \$67,275,000 was repaid following the merger, (iii) the assumption of Shurgard's line of credit totaling \$603,772,000, which was repaid following the merger, (iv) the issuance of vested common stock options in exchange for Shurgard stock options, with an estimated intrinsic value of approximately \$69,296,000, and (v) \$137,261,000 in cash, comprised of \$137,916,000 to redeem Shurgard's outstanding preferred stock at liquidation value, approximately \$47,524,000 in direct costs of the merger, less \$48,179,000 in cash held by Shurgard at the date of the merger.

14

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

We have allocated this aggregate purchase price to the tangible and intangible net assets, as follows (amounts in thousands):

Operating real estate facilities	\$ 4,887,507
Construction in process	91,000
Intangible assets (Note 2)	584,165
Other assets	95,899
Accrued and other liabilities	(190,419)
Minority interest	(144,196)
	-----
Total allocated Purchase Price to net assets acquired	\$ 5,323,956

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

=====

As described more fully in Note 2, intangible assets consist of the estimated value of Shurgard's existing tenants in place, the estimated value of Shurgard's existing land leases, and the estimated value of Shurgard's tradename, which we expect to continue to use in Europe.

The results of operations of the facilities acquired from Shurgard have been included in our consolidated financial statements since the merger date of August 22, 2006. The unaudited pro forma data presented below assumes that the merger occurred as of January 1, 2006, and includes pro forma adjustments to (i) increase depreciation expense to reflect our book basis for the buildings acquired, (ii) increase amortization expense to reflect the intangible assets acquired in the merger, (iii) decrease interest income and increase income allocated to preferred shareholders to reflect the financing of the merger with cash on hand and the proceeds from preferred stock, and (iv) decrease the historical general and administrative expense of Shurgard that was eliminated as a result of the merger. The unaudited pro forma results have been prepared for comparative purposes only and do not purport to be indicative of the results of operations that would have occurred had the merger been consummated at the beginning of the period presented.

	For the Three Months Ended March 31, 2006	
	-----	
	(Amounts in thousands, except per share data) (Unaudited)	
Revenues.....	\$	401,053
Net loss.....	\$	(6,646)
Loss per common share:		
Basic and Diluted.....	\$	(0.40)

4. Real Estate Facilities

-----  
Activity in real estate facilities is as follows:

	Three Months Ended March 31, 2007	
	-----	
	(Amounts in thousands)	
Real estate facilities, at cost:		
Balance at December 31, 2006.....	\$	11,261,865
Newly developed facilities opened for operations....		32,765
Acquisition of real estate facilities.....		22,284
Disposition of real estate facilities.....		(322)
Capital improvements.....		8,307
Impact of foreign exchange rate changes.....		14,375
		-----
Balance at March 31, 2007.....		11,339,274
		-----
Accumulated depreciation:		
Balance at December 31, 2006.....		(1,754,362)
Additions during the year.....		(89,901)
Impact of foreign exchange rate changes.....		(346)
		-----
Balance at March 31, 2007.....		(1,844,609)
		-----

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Construction in process:	
Balance at December 31, 2006.....	90,038
Current development.....	19,080
Newly developed facilities opened for operations....	(32,765)
Impact of foreign exchange rate changes.....	239
	-----
Balance at March 31, 2007.....	76,592
	-----
Total real estate facilities at March 31, 2007.....	\$ 9,571,257
	=====

15

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

During the three months ended March 31, 2007, we completed three development and four expansion projects which in aggregate added approximately 266,000 net rentable square feet of self-storage space at a total cost of \$32,765,000. In addition, we acquired one self-storage facility (79,000 net rentable square feet) from a third party at an aggregate cost of \$22,593,000, in cash; \$22,284,000 was allocated to real estate facilities and \$309,000 was allocated to intangibles, based upon the relative fair values of the land, buildings and intangibles.

Construction in process at March 31, 2007 includes 48 projects (2,270,000 net rentable square feet), consisting of newly developed self-storage facilities, conversion of space at facilities that was previously used for containerized storage and expansions to existing self-storage facilities, with costs incurred of \$37,460,000 at March 31, 2007 and total estimated costs to complete of \$154,183,000. In addition, we have seven projects to develop new self-storage facilities in Europe (351,000 aggregate net rentable square feet), with costs incurred at March 31, 2007 of \$39,132,000 and total estimated costs to complete of \$35,102,000.

We capitalize interest incurred on debt during the course of construction of our self-storage facilities. Interest capitalized for the three months ended March 31, 2007 and 2006 was \$741,000 and \$716,000, respectively.

During the quarter ended March 31, 2007, we disposed of a portion of a self-storage facility for an aggregate of \$322,000. There was no gain or loss on this transaction.

Included in real estate facilities, accumulated depreciation, and construction in process is \$1.3 billion with respect to our European operations at March 31, 2007.

5. Investment in Real Estate Entities

At March 31, 2007, our investments in real estate entities consist of ownership interests in the Unconsolidated Entities. These interests are non-controlling interests of less than 50% and are accounted for using the equity method of accounting. Accordingly, earnings are recognized based upon our ownership interest in each of the entities. The accounting policies of these entities are similar to those of the Company.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

For the three months ended March 31, 2007 and 2006, we recognized earnings from our investments in real estate entities of \$3,977,000 and \$3,466,000, respectively.

Equity in earnings of real estate entities includes our pro rata share of the net impact of gains/losses on sales of assets and impairment charges relating to the impending sale of real estate assets as well as our pro rata share of the impact of the application of EITF Topic D-42 on redemptions of preferred securities recorded by PSB. Our net pro rata share from these items resulted in a net increase of equity in earnings of none and \$312,000 for the three months ended March 31, 2007 and 2006, respectively. See the condensed financial information with respect to PSB below for further information regarding these items recorded by PSB.

We received cash distributions from our investments in real estate entities for the three months ended March 31, 2007 and 2006, of \$4,171,000 and \$5,776,000, respectively.

16

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

The following table sets forth our investments in real estate entities at March 31, 2007 and December 31, 2006, and our equity in earnings of real estate entities for the three months ended March 31, 2007 and 2006 (amounts in thousands):

	Investments in Real Estate Entities at		Equity in Earnings of Real Estate Entities for the Three Months Ended March 31,	
	March 31, 2007	December 31, 2006	2007	2006
PSB.....	\$ 283,500	\$ 283,700	\$ 3,490	\$ 2,976
Other Investments.....	18,211	18,205	487	490
Total.....	\$ 301,711	\$ 301,905	\$ 3,977	\$ 3,466

Investment in PSB  
-----

PS Business Parks, Inc. is a REIT traded on the American Stock Exchange, which controls an operating partnership (collectively, the REIT and the operating partnership are referred to as "PSB"). We have a 44% common equity interest in PSB as of March 31, 2007. This common equity interest is comprised of our ownership of 5,418,273 shares of PSB's common stock and 7,305,355 limited partnership units in the operating partnership at both March 31, 2007 and December 31, 2006; these limited partnership units are convertible at our option, subject to certain conditions, on a one-for-one basis into PSB common stock. Based upon the closing price at March 31, 2007 (\$70.52 per share of PSB common stock), the shares and units



Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

-----  
(Amounts in thousands)  
-----

For the three months ended March 31,  
-----

Total revenue.....	\$	4,338	\$	4,291
Cost of operations and other expenses		(1,703)		(1,672)
Depreciation and amortization.....		(537)		(492)
Net income.....	\$	2,098	\$	2,127
=====				

		At March 31, 2007		At December 31, 2006
----- (Amounts in thousands) -----				
Total assets (primarily storage facilities).....	\$	49,164	\$	48,002
Total liabilities.....		1,031		1,104
Total Partners' equity.....		48,133		46,898

6. Revolving Line of Credit  
-----

On December 27, 2006, we entered into a \$300 million unsecured short-term credit agreement (the "Bridge Loan") with a commercial bank that matured April 1, 2007. Pursuant to the credit agreement, we borrowed \$300 million at an initial interest rate of LIBOR plus 0.30% (5.63% at December 31, 2006). At December 31, 2006, our outstanding borrowings under this facility totaled \$300 million. On January 10, 2007, borrowings under this facility were repaid in full and the Bridge Loan terminated.

On March 27, 2007, we entered into a five-year revolving credit agreement (the "Credit Agreement") with an aggregate limit with respect to borrowings and letters of credit of \$300 million, and bears an annual interest rate ranging from the London Interbank Offered Rate ("LIBOR") plus 0.35% to LIBOR plus 1.00% depending on our credit ratings (LIBOR plus 0.35% at March 31, 2007). In addition, we are required to pay a quarterly facility fee ranging from 0.10% per annum to 0.25% per annum depending on our credit ratings (0.10% per annum at March 31, 2007). Outstanding borrowings on our revolving line of credit totaled \$132 million and \$100 million at March 31, 2007 and May 8, 2007, respectively. This credit agreement replaced our previous revolving line of credit. We had no outstanding borrowings on the previous credit facility at March 31, 2007.

The Credit Agreement includes various covenants, the more significant of which require us to (i) maintain a leverage ratio (as defined therein) of less than 0.55 to 1.00, (ii) maintain certain fixed charge and interest coverage ratios (as defined therein) of not less than 1.5 to 1.0 and 1.75 to 1.0, respectively, and (iii) maintain a minimum total shareholders' equity (as defined therein). We were in compliance with all covenants of the Credit Agreement at March 31, 2007.

At March 31, 2007, we had undrawn standby letters of credit, which reduce our borrowing capability with respect to our line of credit by the amount of the letter of credit, totaling \$21,053,000 (\$21,068,000 at December 31, 2006). The beneficiaries of these standby letters of credit were primarily certain insurance companies associated with our captive insurance and tenant re-insurance activities.



Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

PUBLIC STORAGE, INC.  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 March 31, 2007  
 (Unaudited)

7. Notes Payable  
 -----

The carrying amounts of our notes payable at March 31, 2007 and December 31, 2006 consist of the following (dollar amounts in thousands):

	March 31, 2007
	-----
DOMESTIC UNSECURED NOTES PAYABLE:	
5.875% effective and stated note rate, interest only and payable	
semi-annually, matures in March 2013.....	\$ 200,000
5.73% effective rate, 7.75% stated note rate, interest only and payable	
semi-annually, matures in February 2011 (carrying amount includes	
\$13,456 of unamortized premium at March 31, 2007).....	213,456
6.53% effective rate, 7.625% stated note rate, interest only and payable	
semi-annually, matures in April 2007 (carrying amount includes \$1 of	
unamortized premium at March 31, 2007) .....	50,001
7.66% senior unsecured note due January 2007.....	-
DOMESTIC MORTGAGE NOTES:	
Fixed rate mortgage notes payable, secured by 63 real estate facilities with a	
net book value of \$454,983 at March 31, 2007, average effective interest	
rates of 5.59% and stated note rates between 4.95% and 7.76%, due between	
April 2007 and August 2015 (carrying amount includes \$3,988	
of unamortized premium at March 31, 2007) .....	165,721
Variable rate mortgage notes payable, secured by one real estate facility	
with a net book value of \$310 at March 31, 2007, interest rate of 8.00%	
at March 31, 2007 which approximates market rate, due December 2007.	585
Fixed rate mortgage notes payable, secured by 33 real estate facilities	
with a net book value of \$190,981 at March 31, 2007, stated note rates	
between 5.40% and 8.75%, principal and interest payable monthly, due at	
varying dates between October 2009 and September 2028 (carrying amount	
includes \$4,239 of unamortized premium at March 31, 2007).....	90,315
EUROPEAN SECURED NOTES PAYABLE:	
(euro)325 million notes payable due in 2011.....	-
First and Second Shurgard credit agreement, due in 2008 and 2009, secured	
by 65 real estate facilities with a net book value of \$468,618 at March 31,	
2007 (interest rate of EURIBOR + 2.25%, 5.922% average for the three months	
ended March 31, 2007, 6.112% rate at March 31, 2007 which	
approximate market rates).....	305,333
Liability under Capital Leases.....	6,645
	-----
Total notes payable.....	\$ 1,032,056
	=====

The 5.875%, 5.73%, and 6.53% effective rate domestic unsecured notes

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

payable were assumed in connection with the merger with Shurgard. The notes were recorded at their estimated fair value based upon estimated market rates for debt with similar terms and ratings upon assumption. As of the date of the merger with Shurgard, the aggregate fair value of these notes was approximately \$465,692,000 as compared to the actual assumed balances of \$450,000,000. This initial premium of \$15,692,000 is being amortized over the remaining term of the notes using the effective interest method.

19

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

The domestic unsecured notes payable have various restrictive covenants, the more significant of which require us to (i) maintain a ratio of debt to total assets (as defined therein) of less than 0.60 to 1.00, (ii) maintain a ratio of secured debt to total assets (as defined therein) of less than 0.40 to 1.00, (iii) maintain a debt service coverage ratio (as defined therein) of greater than 1.50 to 1.00, and (iv) maintain a ratio of unencumbered assets to unsecured debt (as defined therein) of greater than 150%, all of which have been met at March 31, 2007.

The 5.59% fixed rate domestic mortgage notes were also assumed in connection with the merger. These mortgage notes were recorded at their estimated fair value based upon the estimated market rate upon assumption of approximately 5.59%, an aggregate of approximately \$184,592,000 as compared to the actual assumed balances of an aggregate of \$179,827,000. This initial premium of \$4,765,000 is being amortized over the remaining term of the mortgage notes using the effective interest method. These mortgage notes require interest and principal payments to be paid monthly and have various restrictive covenants, all of which have been met at March 31, 2007.

We also assumed an additional \$671,047,000 in debt in the merger with Shurgard, comprised of Shurgard's line of credit totaling \$603,772,000, and certain variable rate notes totaling \$67,275,000. This debt was repaid immediately following the merger.

We assumed a 5.58% mortgage note in connection with a property acquisition during the first quarter of 2006. The note was recorded at the stated rate, which we believe approximates the market rate for similar mortgage notes.

On January 2, 2007, we repaid the (euro)325 million collateralized European notes that were otherwise payable in 2011. We also terminated the related European currency and interest rate hedges.

First Shurgard and Second Shurgard (see Note 10) have senior credit agreements denominated in euros to borrow, in aggregate, up to (euro)271 million (\$361.3 million as of March 31, 2007; \$357.5 million as of December 31, 2006). As of March 31, 2007, the available amount under those credit facilities was, in aggregate, (euro)42 million (\$56.0 million) and (euro)52 million (\$68.6 million), respectively. Our draws under the First Shurgard and Second Shurgard credit facilities are determined on a development project basis, or on an acquisition project basis when applicable for Second Shurgard, and can be limited if the completion of projects is not timely and if we have certain cost overruns. The credit facilities also require us to maintain a maximum loan to value of the collateral ratio and a minimum debt service ratio. As of March 31, 2007, we were in compliance with these financial covenants.

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

At March 31, 2007, approximate principal maturities of our notes payable are as follows (amounts in thousands):

	Domestic Unsecured Notes Payable	Domestic Mortgage Notes Payable	European Notes Payable	Ca
2007 (remainder of).....	\$ 52,132	\$ 7,339	\$ 2,400	\$
2008.....	3,353	27,523	172,267	
2009.....	3,550	9,018	130,666	
2010.....	3,759	10,913	-	
2011.....	200,663	27,703	-	
Thereafter.....	200,000	174,125	-	
	\$ 463,457	\$ 256,621	\$ 305,333	\$
Weighted average effective rate	5.9%	5.5%	6.1%	

20

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

On April 25, 2007, the 6.53% effective rate domestic unsecured notes payable that we assumed in connection with the merger with Shurgard matured and we paid these amounts in full.

We incurred interest expense with respect to our notes payable, capital leases, debt to joint venture partner and line of credit aggregating \$17,549,000 and \$2,273,000 for the three months ended March 31, 2007 and 2006, respectively. These amounts were comprised of \$18,633,000 and \$2,509,000 in cash for the three months ended March 31, 2007 and 2006, respectively, less \$1,084,000 and \$236,000 in amortization of premium, respectively.

The net book value of the properties under capital leases was \$6.4 million as of March 31, 2007, which is net of accumulated depreciation of \$1.6 million.

8. Debt to Joint Venture Partner

On December 31, 2004, we sold seven self-storage facilities to an unconsolidated affiliated joint venture for \$22,993,000. On January 14, 2005, we sold an 86.7% interest in three additional self-storage facilities to the joint venture for an aggregate amount of \$27,424,000. Our partner's combined equity contribution with respect to these transactions was \$35,292,000. Due to our continuing interest in these facilities and the likelihood that we will exercise our option to acquire our partner's interest, we have accounted for our partner's investment in these facilities as, in substance, debt financing. Accordingly, our partner's investment with respect to these facilities is accounted for as a liability on our accompanying consolidated balance sheets. Our partner's share of

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

operations with respect to these facilities has been accounted for as interest expense on our accompanying consolidated statements of income.

The outstanding balances of \$37,304,000 and \$37,258,000 due the joint venture partner as of March 31, 2007 and December 31, 2006, respectively, approximate the fair value of our partners' interest in these facilities as of each respective date. On a quarterly basis, we review the fair value of this liability, and to the extent fair value exceeds the carrying value of the liability, an adjustment is made to increase the liability to fair value, and to increase other assets, with the other assets amortized over the remaining period term of the joint venture. We increased the note balance by \$1,386,000 during 2006 as a result of our periodic review of fair value.

A total of \$788,000 and \$758,000 was recorded as interest expense on our condensed consolidated statements of income with respect to our Debt to Joint Venture Partner during the three months ended March 31, 2007 and 2006, respectively, representing our partner's pro rata share of net earnings with respect to the properties we sold to the Acquisition Joint Venture (an 8.5% return on their investment). This interest expense was comprised of a total of \$745,000 and \$715,000 paid to our joint venture partner (an 8.0% return payable currently in accordance with the partnership agreement) during the three months ended March 31, 2007 and 2006, respectively, and increases in the Debt to Joint Venture Partner of \$43,000 for each of the three month periods ended March 31, 2007 and 2006, respectively.

We expect that this debt will be repaid during 2008, assuming that we exercise our option to acquire our partner's interest in the Acquisition Joint Venture.

21

PUBLIC STORAGE, INC.  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 March 31, 2007  
 (Unaudited)

9. Derivative Financial Instruments  
 -----

As described in Note 2, under Derivative Financial Instruments, we report these derivative financial instruments at fair value on our consolidated balance sheet and changes in fair values for the three months ended March 31, 2007, have been recognized in earnings. The respective balances of these financial instruments are included in other assets and accrued and other liabilities as follows:

	March 31, 2007	December 31
	----- (Amounts in thousands)	
Assets:		
Interest rate contracts.....	\$ 3,626	\$ 11,
Foreign currency exchange contracts.....	-	
	----- \$ 3,626	----- \$ 11,
	=====	=====

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Liabilities:

Interest rate contracts.....	\$	(89)	\$	(4,
Foreign currency exchange contracts.....		(1,293)		(7,
		-----		-----
	\$	(1,382)	\$	(11,
		=====		=====

For the three months ended March 31, 2007, net income from derivatives was comprised of a change in value of the related instruments representing a loss of \$665,000, combined with \$97,000 in net payments incurred during the period under the underlying instruments.

On January 2, 2007, in connection with our prepayment of the (euro)325 million collateralized notes at our European operations, we terminated the related European currency and interest rate hedges.

10. Minority Interest

In consolidation, we classify ownership interests in the net assets of each of the Consolidated Entities, other than our own, as minority interest on the condensed consolidated financial statements. Minority interest in income consists of the minority interests' share of the operating results of the Consolidated Entities.

Preferred Partnership Interests

The following table summarizes the preferred partnership units outstanding at March 31, 2007 and December 31, 2006:

Series	Earliest Redemption Date or Dates Redeemed	Distribution Rate	March 31, 2007		December
			Units Outstanding	Carrying Amount	Units Outstanding
(Amounts in thousands)					
Series NN.....	March 17, 2010	6.400%	8,000	\$ 200,000	8,000
Series Z.....	October 12, 2009	6.250%	1,000	25,000	1,000
Series J.....	May 9, 2011	7.250%	4,000	100,000	4,000
Total.....			13,000	\$ 325,000	13,000

Income allocated to the preferred minority interests totaled \$5,403,000 and \$3,591,000 for the three months ended March 31, 2007 and 2006, respectively, comprised of distributions paid.

On May 9, 2006, one of the Consolidated Entities issued 4,000,000 units of our 7.25% Series J Preferred Partnership Units for cash proceeds of \$100,000,000.

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

PUBLIC STORAGE, INC.  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 March 31, 2007  
 (Unaudited)

Subject to certain conditions, the Series NN preferred units are convertible into shares of our 6.40% Series NN Cumulative Preferred Stock, the Series Z preferred units are convertible into shares of our 6.25% Series Z Cumulative Preferred Stock and the Series J preferred units are convertible into shares of our 7.25% Series J Cumulative Preferred Stock. The holders of the Series Z preferred partnership units have a one-time option exercisable five years from issuance (October 12, 2009), to require us to redeem their units for \$25,000,000 in cash, plus any unpaid distribution.

Other Partnership Interests  
 -----

Income is allocated to the minority interests based upon their pro rata interest in the operating results of the Consolidated Entities. The following tables set forth the minority interests at March 31, 2007 and December 31, 2006 as well as the income allocated to minority interests for the three months ended March 31, 2007 and 2006 with respect to the other partnership interests (amounts in thousands):

Description	Minority Interest at		Minority Interests
	March 31, 2007	December 31, 2006	for the Three M March 31, 2007
European joint ventures.....	\$ 135,961	\$ 140,034	\$ (3,754)
Shurgard domestic joint ventures.	7,813	8,023	165
Convertible Partnership Units....	5,586	5,710	(8)
Other consolidated partnerships..	27,749	27,263	3,977
Total other partnership interests	\$ 177,109	\$ 181,030	\$ 380

Distributions paid to minority interests for the three months ended March 31, 2007 and 2006 were \$5,501,000 and \$3,712,000, respectively. Minority interests increased \$1,200,000 as a result of the impact of foreign currency translation in the three months ended March 31, 2007.

European Joint Ventures  
 -----

Through the merger with Shurgard, we acquired two joint venture entities: First Shurgard SPRI ("First Shurgard") formed in January 2003 and Second Shurgard SPRL ("Second Shurgard") formed in May 2004. Those joint ventures were expected to develop or acquire up to approximately 75 storage facilities in Europe. Through a wholly-owned subsidiary, we have a 20% interest in each of these ventures. We have determined that First Shurgard and Second Shurgard are each VIEs, and that we are the primary beneficiary.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Accordingly, First Shurgard and Second Shurgard have been consolidated in our consolidated financial statements. At March 31, 2007, First Shurgard and Second Shurgard had aggregate total assets of \$504.8 million (\$497.2 million at December 31, 2006), total liabilities of \$337.8 million (\$322.1 million at December 31, 2006), and credit facilities collateralized by assets with a net book value of \$468.6 million (\$467.2 million at December 31, 2006). At March 31, 2007, First Shurgard's and Second Shurgard's creditors had no recourse to the general credit of Public Storage or Shurgard Europe other than a commitment, previously made by Shurgard, to subscribe to up to \$20 million and an additional (euro)7.5 million (\$10.0 million as of March 31, 2007) in preferred bonds in order for First Shurgard to fulfill its obligations under its senior credit agreement. We have an option to put 80% of the bonds issued by First Shurgard to Crescent Euro Self Storage Investments, Shurgard Europe's partner in the joint venture.

On September 5, 2006, we informed the joint venture partners of First Shurgard and Second Shurgard of our intention to purchase their interests in First Shurgard and Second Shurgard, pursuant to an "exit procedure" that we believe is provided for in the respective agreements. The exit procedure can, in certain circumstances, result in a third party acquiring the facilities owned by First and Second Shurgard, including our interest in these facilities. Our joint venture partners currently contest whether we have the right to purchase their interests under this procedure. On January 17, 2007, we filed an arbitration action with our joint venture partner related to our intention to terminate the joint venture early. As part of our efforts to resolve our dispute with our joint venture partner, we've entered into an agreement to exchange their interest in the joint venture for shares in the proposed public company discussed below.

23

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

During the second quarter of 2007, we expect a share offering of Shurgard Europe. In connection with the offering, which is subject to Belgian regulatory approval, market conditions and other factors, we expect to reduce our ownership in Shurgard Europe, but will retain a significant equity interest.

Shurgard Domestic Joint Ventures  
-----

In connection with the merger with Shurgard, we obtained interests, in entities which we consolidate, that had minority interests. The minority interests are presented as the "Shurgard Domestic Joint Ventures." Following the merger with Shurgard, we acquired the minority interests in certain of Shurgard's joint ventures, for an aggregate of approximately \$62,300,000 in cash. As a result of these transactions, we obtained the remaining interest in a total of 68 self-storage facilities. This acquisition was recorded as a reduction in minority interest totaling \$12,177,000, with the remainder allocated to real estate (\$50,123,000).

The partnership agreements of the Shurgard Domestic Joint Ventures have termination dates that cannot be unilaterally extended by the Company and, upon termination of each partnership, the net assets of these entities would be liquidated and paid to the minority interests and the Company based upon their relative ownership interests.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

### Convertible Partnership Units

-----

At March 31, 2007 and December 31, 2006, one of the Consolidated Entities had approximately 231,978 convertible partnership units ("Convertible Units") outstanding representing a limited partnership interest in the partnership. The Convertible Units are convertible on a one-for-one basis (subject to certain limitations) into common stock of the Company at the option of the unit-holder. Minority interest in income with respect to Convertible Units reflects the Convertible Units' share of our net income, with net income allocated to minority interests with respect to weighted average outstanding Convertible Units on a per unit basis equal to diluted earnings per common share.

### Other Consolidated Partnerships

-----

The partnership agreements of the Other Consolidated Partnerships included in the table above have termination dates that cannot be unilaterally extended by the Company and, upon termination of each partnership, the net assets of these entities would be liquidated and paid to the minority interests and the Company based upon their relative ownership interests.

At March 31, 2007 and December 31, 2006, the Other Consolidated Partnerships reflect common equity interests that we do not own in 27 entities owning an aggregate of 102 self-storage facilities.

24

PUBLIC STORAGE, INC.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2007

(Unaudited)

### Impact of SFAS No. 150

-----

In May 2003, the FASB issued Statement of Financial Accounting Standards No. 150 - "Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity" (SFAS No. 150"). This statement prescribes reporting standards for financial instruments that have characteristics of both liabilities and equity. This standard generally indicates that certain financial instruments that give the issuer a choice of setting an obligation with a variable number of securities or settling an obligation with a transfer of assets, any mandatorily redeemable security, and certain put options and forward purchase contracts, should be classified as a liability on the balance sheet. With the exception of minority interests, described below, we implemented SFAS No. 150 on July 1, 2003, and the adoption had no impact on our financial statements.

The provisions of SFAS No. 150 indicate that the Other Minority Interests would have to be treated as a liability, because these partnerships have termination dates that cannot be unilaterally extended by us and, upon termination, the net assets of these entities would be liquidated and paid to the minority interest and us based upon relative ownership interests. However, on October 29, 2003, the FASB decided to defer indefinitely a portion of the implementation of SFAS No. 150, which thereby deferred our requirement to recognize these minority interest liabilities. We estimate that the fair value of the Other Partnership Interests is approximately \$450 million at December 31, 2006 and March 31,



Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

2007.

11. Shareholders' Equity

Cumulative Preferred Stock

At March 31, 2007 and December 31, 2006, we had the following series of Cumulative Preferred Stock outstanding:

Series	Earliest Redemption Date	Dividend Rate	At March 31, 2007		At
			Shares Outstanding	Carrying Amount	Share Outstanding
(Dollar amounts in thousand)					
Series V	9/30/07	7.500%	6,900	\$ 172,500	6,900
Series W	10/6/08	6.500%	5,300	132,500	5,300
Series X	11/13/08	6.450%	4,800	120,000	4,800
Series Y	1/2/09	6.850%	1,600,000	40,000	1,600,000
Series Z	3/5/09	6.250%	4,500	112,500	4,500
Series A	3/31/09	6.125%	4,600	115,000	4,600
Series B	6/30/09	7.125%	4,350	108,750	4,350
Series C	9/13/09	6.600%	4,600	115,000	4,600
Series D	2/28/10	6.180%	5,400	135,000	5,400
Series E	4/27/10	6.750%	5,650	141,250	5,650
Series F	8/23/10	6.450%	10,000	250,000	10,000
Series G	12/12/10	7.000%	4,000	100,000	4,000
Series H	1/19/11	6.950%	4,200	105,000	4,200
Series I	5/3/11	7.250%	20,700	517,500	20,700
Series K	8/8/11	7.250%	18,400	460,000	18,400
Series L	10/20/11	6.750%	9,200	230,000	9,200
Series M	1/9/12	6.625%	20,000	500,000	20,000
Total Cumulative Preferred Stock			1,732,600	\$ 3,355,000	1,712,600

The holders of our Cumulative Preferred Stock have general preference rights with respect to liquidation and quarterly distributions. Holders of the preferred stock, except under certain conditions and as noted below, will not be entitled to vote on most matters. In the event of a cumulative arrearage equal to six quarterly dividends or failure to maintain a Debt Ratio (as defined) of 50% or less, holders of all outstanding series of preferred stock (voting as a single class without regard to series) will have the right to elect two additional members to serve on the Company's Board of Directors until events of default have been cured. At March 31, 2007, there were no dividends in arrears and the Debt Ratio was 9.6%.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Upon issuance of our Cumulative Preferred Stock, we classify the liquidation value as preferred equity on our condensed consolidated balance sheet with any issuance costs recorded as a reduction to paid-in capital. Upon redemption, we apply EITF Topic D-42, allocating income to the preferred shareholders equal to the original issuance costs.

On January 9, 2007, we issued 20,000 depositary shares, with each depositary share representing 1/1,000 of a share of our 6.625% Cumulative Preferred Stock, Series M. The offering resulted in \$500,000,000 of gross proceeds.

During 2006, we issued four series of Cumulative Preferred Stock: Series H - issued January 19, 2006, net proceeds totaling \$101,492,000, Series I - issued May 3, 2006, net proceeds totaling \$501,601,000, Series K - issued August 8, 2006, net proceeds totaling \$445,852,000 and Series L - issued October 20, 2006, net proceeds totaling \$223,623,000.

During 2006, we redeemed our Series R and Series S Cumulative Preferred Stock at par value plus accrued dividends. In December 2006, we called for redemption our Series T and Series U Cumulative Preferred Stock, at par. The aggregated redemption value of \$302,150,000 of these two series was classified as a liability at December 31, 2006 and repaid in the three months ended March 31, 2007.

### Equity Stock

-----

The Company is authorized to issue 200,000,000 shares of Equity Stock. The Articles of Incorporation provide that the Equity Stock may be issued from time to time in one or more series and gives the Board of Directors broad authority to fix the dividend and distribution rights, conversion and voting rights, redemption provisions and liquidation rights of each series of Equity Stock.

### Equity Stock, Series A

-----

At March 31, 2007 and December 31, 2006, we had 8,744,193 depositary shares outstanding, each representing 1/1,000 of a share of Equity Stock, Series A ("Equity Stock A"). The Equity Stock A ranks on parity with common stock and junior to the Cumulative Preferred Stock with respect to general preference rights and has a liquidation amount which cannot exceed \$24.50 per share. Distributions with respect to each depositary share shall be the lesser of: (i) five times the per share dividend on our common stock or (ii) \$2.45 per annum. We have no obligation to pay distributions on the depositary shares if no distributions are paid to common shareholders.

Except in order to preserve the Company's Federal income tax status as a REIT, we may not redeem the depositary shares before March 31, 2010. On or after March 31, 2010, we may, at our option, redeem the depositary shares at \$24.50 per depositary share. If the Company fails to preserve its Federal income tax status as a REIT, the depositary shares will be convertible at the option of the shareholder into .956 shares of common stock. The depositary shares are otherwise not convertible into common stock. Holders of depositary shares vote as a single class with holders of our common stock on shareholder matters, but the depositary shares have the equivalent of one-tenth of a vote per depositary share.

### Equity Stock, Series AAA

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

In November 1999, we sold \$100,000,000 (4,289,544 shares) of Equity Stock, Series AAA ("Equity Stock AAA") to the Consolidated Development Joint Venture. On November 17, 2005, upon the acquisition of Mr. Hughes' interest in PSAC, we owned 100% of the partnership interest in the Consolidated Development Joint Venture. For all periods presented, the Equity Stock, Series AAA and related dividends are eliminated in consolidation.

26

PUBLIC STORAGE, INC.  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 March 31, 2007  
 (Unaudited)

Common Stock  
 -----

During the three months ended March 31, 2007, we issued 166,134 shares of our Common Stock in connection with employee stock-based compensation. On August 22, 2006, we issued 38,913,187 shares of our Common Stock in connection with our merger with Shurgard (see Note 3). Subsequent to the acquisition, we also issued 1,808,962 shares of our Common Stock to former employees of Shurgard in connection with employee stock-based compensation arrangements that existed at the time of the acquisition.

At March 31, 2007 and December 31, 2006, certain entities we consolidate owned 1,146,207 shares of our Common Stock. These shares continue to be legally issued and outstanding. In the consolidation process, these shares and the related balance sheet amounts have been eliminated. In addition, these shares are not included in the computation of weighted average shares outstanding.

Dividends  
 -----

The following table summarizes dividends declared and paid during the three months ended March 31, 2007:

Preferred Stock:	Distributions Per Share or Depositary Share	Total Distributions
-----	-----	-----
Series T.....	\$0.090	\$ 548,000
Series U.....	\$0.259	1,557,000
Series V.....	\$0.469	3,234,000
Series W.....	\$0.406	2,153,000
Series X.....	\$0.403	1,935,000
Series Y.....	\$0.428	685,000
Series Z.....	\$0.391	1,758,000
Series A.....	\$0.383	1,761,000
Series B.....	\$0.445	1,937,000
Series C.....	\$0.413	1,898,000
Series D.....	\$0.386	2,086,000
Series E.....	\$0.422	2,384,000
Series F.....	\$0.403	4,031,000
Series G.....	\$0.438	1,750,000
Series H.....	\$0.434	1,824,000
Series I.....	\$0.453	9,380,000

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Series K.....	\$0.453	8,337,000
Series L.....	\$0.422	3,881,000
Series M.....	\$0.382	7,637,000
		-----
		58,776,000
Common Stock:		
-----		
Equity Stock, Series A.....	\$0.613	5,356,000
Common .....	\$0.500	84,993,000
		-----
Total dividends.....		\$ 149,125,000
		=====

The dividend rate on the common stock was \$0.50 per common share for the three months ended March 31, 2007. The dividend rate on the Equity Stock A was \$0.6125 per depositary share for the three months ended March 31, 2007.

27

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

12. Segment Information

-----  
Description of Each Reportable Segment  
-----

Our reportable segments reflect significant operating activities that are evaluated separately by management, comprised of the following segments which are organized based upon their operating characteristics.

Our domestic self-storage segment comprises the direct ownership, development, and operation of traditional storage facilities in the U.S., and the ownership of equity interests in entities that own storage properties in the U.S. Our European self-storage segment comprises our self-storage and associated activities owned by affiliated entities based in Europe.

Our domestic ancillary operating segment represents all of our other segments, which are reported as a group, including (i) containerized storage, (ii) commercial property operations, which reflects our interest in the ownership, operation, and management of commercial properties both directly and through our interest in PSB (iii) the reinsurance of policies against losses to goods stored by tenants in our self-storage facilities, (iv) sale of merchandise at our self-storage facilities, (v) truck rentals at our self-storage facilities and (vi) management of facilities owned by third-party owners and facilities owned by the Unconsolidated Entities.

Measurement of Segment Income (Loss) and Segment Assets - Domestic  
-----  
Self-Storage and Domestic Ancillary  
-----

The domestic self-storage and domestic ancillary segments are evaluated by management based upon the net segment income of each segment. Net segment income represents net income in conformity with GAAP and our significant accounting policies as denoted in Note 2, before interest and other income, interest expense, and corporate general and administrative

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

expense. Interest and other income, interest expense, corporate general and administrative expense, minority interest in income and gains and losses on sales of real estate assets are not allocated to these segments because management does not utilize them to evaluate the results of operations of each segment. In addition, there is no presentation of segment assets for these other segments because total assets are not considered in the evaluation of these segments.

### Measurement of Segment Income (Loss) and Segment Assets - European Operations

The European segment operations are primarily independent of the other segments, with separate management, debt, financing activities, and capital allocation decisions. Accordingly, this segment is evaluated by management as a stand-alone business unit and the European segment presentation includes all of the revenues, expenses, and operations of this business unit, including interest expense paid to outside parties and general and administrative expense. Assets of our European operations at March 31, 2007, include real estate with a book value of approximately \$1.3 billion (\$1.4 billion at December 31, 2006), intangibles with a book value of approximately \$134 million (\$161 million at December 31, 2006), and other assets with a book value of approximately \$62 million (\$65 million at December 31, 2006). At March 31, 2007, liabilities of our European operations include; intercompany payables of \$531 million (\$542 million at December 31, 2006), debt of \$312 million (\$724 million at December 31, 2006) and accrued and other liabilities of \$90 million (\$108 million at December 31, 2006). At December 31, 2006, assets of our European operations included approximately \$480 million in cash (of which approximately \$429 million was utilized on January 2, 2007 to prepay the (euro)325M collateralized notes).

28

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

### Presentation of Segment Information

The following table reconciles the performance of each segment, in terms of segment income, to our consolidated net income (amounts in thousands):

For three months ended March 31, 2007

	Domestic Self-Storage	European Operations	Domestic Ancillary Operations
	(Amounts in thousands)		
REVENUES:			
Self-storage rental income.....	\$ 354,919	\$ 43,862	\$ -
Ancillary operating revenue.....	-	3,779	29,682

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Interest and other income.....	-	-	-
	354,919	47,641	29,682
<b>EXPENSES:</b>			
Cost of operations (excluding depreciation and amortization below):			
Self-storage facilities.....	125,866	23,054	-
Ancillary operations.....	-	1,342	19,659
Depreciation and amortization.....	136,551	39,000	930
General and administrative.....	-	2,708	-
Interest expense.....	-	5,089	-
	262,417	71,193	20,589
Income (loss) from continuing operations before equity in earnings of real estate entities, casualty gain, foreign currency exchange gain, expense from derivatives and minority interest in income.....	92,502	(23,552)	9,093
Equity in earnings of real estate entities.....	487	-	3,490
Casualty gain.....	2,665	-	-
Foreign currency exchange gain.....	-	5,040	-
Expense from derivatives, net.....	-	(762)	-
Minority interest in (income) loss.....	(4,164)	3,754	-
Income (loss) from continuing operations.....	91,490	(15,520)	12,583
Discontinued operations.....	-	-	-
Net income (loss).....	\$ 91,490	\$ (15,520)	\$ 12,583

29

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

For the three months ended March 31, 2006

	Domestic Self-Storage	European Operations	Domestic Ancillary Operations
(Amounts in thousands)			
Revenues:			
Self-storage rental income.....	\$ 251,347	\$ -	\$ -
Ancillary operating revenue.....	-	-	22,090
Interest and other income.....	-	-	-
	251,347	-	22,090

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Expenses:

Cost of operations (excluding depreciation and amortization below):			
Self-storage facilities.....	87,703	-	
Ancillary operations.....	-	-	15,278
Depreciation and amortization.....	49,183	-	84
General and administrative.....	-	-	
Interest expense.....	-	-	
	-----	-----	-----
	136,886	-	16,112
	-----	-----	-----
Income (loss) from continuing operations before equity in earnings of real estate entities, minority interest in income.....	114,461	-	5,978
Equity in earnings of real estate entities.....	490	-	2,978
Minority interest in income.....	(15,630)	-	
	-----	-----	-----
Income from continuing operations.....	99,321	-	8,956
Cumulative effect of a change in accounting principle.....	-	-	
Discontinued operations.....	-	-	
	-----	-----	-----
Net income.....	\$ 99,321	\$ -	\$ 8,956
	=====	=====	=====

13. Stock-Based Compensation

-----  
Stock Options  
-----

We have a 1990 Stock Option Plan (the "1990 Plan"), which provides for the grant of non-qualified stock options. We have a 1994 Stock Option Plan (the "1994 Plan"), a 1996 Stock Option and Incentive Plan (the "1996 Plan"), a 2000 Non-Executive/Non-Director Stock Option and Incentive Plan (the "2000 Plan"), a 2001 Non-Executive/Non-Director Stock Option and Incentive Plan (the "2001 Non-Executive Plan") and a 2001 Stock Option and Incentive Plan (the "2001 Plan"), each of which provides for the grant of non-qualified options and incentive stock options. (The 1990 Plan, the 1994 Plan, the 1996 Plan and the 2000 Plan are collectively referred to as the "PSI Plans"). Under the PSI Plans, the Company has granted non-qualified options to certain directors, officers and key employees to purchase shares of the Company's common stock at a price equal to the fair market value of the common stock at the date of grant. Generally, options under the PSI Plans vest over a three-year period from the date of grant at the rate of one-third per year (options granted after December 31, 2002 vest generally over a five-year period) and expire (i) under the 1990 Plan, five years after the date they became exercisable and (ii) under the 1994 Plan, the 1996 Plan and the 2000 Plan, ten years after the date of grant. The 1996 Plan, the 2000 Plan, the 2001 Non-Executive Plan and the 2001 Plan also provide for the grant of restricted stock (see below) to officers, key employees and service providers on terms determined by an authorized committee of the Board of Directors.

We recognize compensation expense for stock-based awards based upon their fair value on the date of grant amortized over the applicable vesting period (the "Fair Value Method"), less an allowance for estimated future

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

forfeited awards.

30

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

For the three months ended March 31, 2007 we recorded \$303,000, in stock option compensation expense related to options granted after January 1, 2002, as compared to \$267,000, for the same period in 2006.

A total of 200,000 stock options were granted during the three months ended March 31, 2007, 131,201 shares were exercised, and no shares were forfeited. A total of 1,671,733 stock options were outstanding at March 31, 2007 (1,602,934 at December 31, 2006).

### Restricted Stock Units

-----

Outstanding restricted stock units vest over a five or eight-year period from the date of grant at the rate of one-fifth or one-eighth per year, respectively. The employee receives additional compensation equal to the per-share dividends received by common shareholders with respect to restricted stock units outstanding. Such compensation is accounted for as dividends paid. Any dividends paid on units which are subsequently forfeited are expensed. Upon vesting, the employee receives common shares equal to the number of vested restricted stock units in exchange for the units.

The total value of each restricted stock unit grant, based upon the market price of our common stock at the date of grant, is amortized over the vesting period as compensation expense. The related employer portion of payroll taxes is expensed as incurred. Until December 31, 2005 (see below), forfeitures were recognized as experienced, reducing compensation expense.

Effective January 1, 2006, in accordance with Statement of Financial Accounting Standards No. 123 - revised ("FAS 123R"), we began recording compensation expense net of estimates for future forfeitures (the "Estimated Forfeiture Method"). In addition, we estimated the cumulative compensation expense that would have been recorded through December 31, 2005, had we used the Estimated Forfeiture Method, would have been \$578,000 lower. Accordingly, as prescribed by FAS 123R, we recorded this adjustment as a cumulative effect of change in accounting principal on our accompanying condensed consolidated statement of income for the three months ended March 31, 2006.

Outstanding restricted stock units are included on a one-for-one basis in our diluted weighted average shares, less a reduction for the treasury stock method applied to the average cumulative measured but unrecognized compensation expense during the period. For purposes of the disclosures that follow, "fair value" on any particular date reflects the closing market price of our common stock on that date.

During the three months ended March 31, 2007, 155,925 restricted stock units were granted, 39,507 restricted stock units were forfeited, and 52,541 restricted stock units vested. This vesting resulted in the issuance of 34,933 shares of the Company's Common Stock. In addition, cash compensation was paid to employees in lieu of 17,608 shares of Common Stock based upon the market value of the stock at the date of vesting, and used to settle the employees' tax liability generated by the vesting.



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

At March 31, 2007, approximately 680,347 restricted stock units were outstanding (616,470 at December 31, 2006). A total of \$2,319,000 in restricted stock expense was recorded for the three months ended March 31, 2007, as compared to \$1,269,000, for the same period in 2006.

31

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

14. Related Party Transactions  
-----

Relationships and transactions with the Hughes Family  
-----

Mr. Hughes and his family (collectively the "Hughes Family") have ownership interests in, and operate approximately 44 self-storage facilities in Canada under the name "Public Storage" ("PS Canada") pursuant to a license agreement with the Company. We currently do not own any interests in these facilities nor do we own any facilities in Canada. The Hughes Family owns approximately 27% of our Common Stock outstanding at March 31, 2007. We have a right of first refusal to acquire the stock or assets of the corporation that manages the 44 self-storage facilities in Canada, if the Hughes Family or the corporation agrees to sell them. However, we have no interest in the operations of this corporation, we have no right to acquire this stock or assets unless the Hughes Family decides to sell, the right of first refusal does not apply to the self-storage facilities, and we receive no benefit from the profits and increases in value of the Canadian self-storage facilities.

In October 2005, the Company's Board of Directors (with Mr. Hughes and B. Wayne Hughes Jr. abstaining) approved the reimbursement of CAD \$653,424, plus CAD \$52,274 in interest accrued at 4% per annum, representing the amount previously charged to the Canadian entities for system development costs that Company no longer permits them to use. These amounts were reimbursed in November 2005.

Through consolidated entities, we continue to reinsure risks relating to loss of goods stored by tenants in the self-storage facilities in Canada. During the three months ended March 31, 2007 and 2006, respectively, we received \$188,000, and \$259,000, respectively, in reinsurance premiums attributable to the Canadian facilities. Since our right to provide tenant reinsurance to the Canadian facilities may be qualified, there is no assurance that these premiums will continue.

The Company and Mr. Hughes are co-general partners in certain consolidated entities and affiliated entities of the Company that are not unconsolidated. The Hughes Family also owns limited partnership interests in certain of these entities. The Company and the Hughes Family receive distributions from these partnerships in accordance with the terms of the partnership agreements.

Other Related Party Transactions  
-----

Ronald L. Havner, Jr. is our Vice-Chairman and Chief Executive Officer, and he is Chairman of the Board of PSB.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Dann V. Angeloff, a director of the Company, is the general partner of a limited partnership formed in June of 1973 that owns a self-storage facility that is managed by us. We recorded management fees with respect to this facility amounting to \$18,000, and \$13,000 for the three months ended March 31, 2007 and 2006, respectively.

PSB manages certain of the commercial facilities that we own pursuant to management agreements for a management fee equal to 5% of revenues. We paid a total of \$183,000, and \$149,000 for the three months ended March 31, 2007 and 2006, respectively, in management fees with respect to PSB's property management services. At March 31, 2007, included in other assets are normal recurring amounts owed to PSB of \$210,000 (\$871,000 at December 31, 2006), for unpaid management fees and certain other operating expenses related to the managed facilities which are initially paid by PSB on our behalf and then reimbursed by us.

PSB recently acquired commercial facilities which included self-storage space. We are managing this self-storage space for them for a management fee of 6% of revenues. We recorded management fees with respect to these facilities amounting to \$12,000 for the three months ended March 31, 2007 (none for the same period in 2006).

Pursuant to a cost-sharing and administrative services agreement, PSB reimburses us for certain administrative services that we provide to them. PSB's share of these costs totaled approximately \$80,000 for each of the three month periods ended March 31, 2007 and 2006, respectively.

32

### PUBLIC STORAGE, INC.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2007

(Unaudited)

We manage our wholly-owned self-storage facilities as well as the facilities owned by the Consolidated Entities and affiliated entities that are not consolidated on a joint basis, in order to take advantage of scale and other efficiencies. As a result, significant components of self-storage operating costs, such as payroll costs, advertising and promotion, data processing, and insurance expenses are shared and allocated among the various entities using methodologies meant to fairly allocate such costs based upon the related activities. The amount of such expenses allocated to Unconsolidated Entities was approximately \$614,000 and \$591,000 for the three months ended March 31, 2007 and 2006, respectively.

Stor-RE, a consolidated entity, and third party insurance carriers provided PS Canada, the Company, PSB, and other affiliates of the Company with liability and casualty insurance coverage until March 31, 2004. PS Canada owns a 2.2% interest and PSB owns a 4.0% interest in Stor-RE. PS Canada and PSB obtained their own liability and casualty insurance covering occurrences after April 1, 2004. For occurrences before April 1, 2004, STOR-Re continues to provide liability and casualty insurance coverage consistent with the relevant agreements.

#### 15. Commitments and Contingencies

-----

##### LEGAL MATTERS

Serrao v. Public Storage, Inc. (filed April 2003) (Superior Court  
-----  
of California - Orange County)

-----

The plaintiff in this case filed a suit against the Company on behalf of a putative class of renters who rented self-storage units from the Company. Plaintiff alleges that the Company misrepresented the size of its storage units, has brought claims under California statutory and common law relating to consumer protection, fraud, unfair competition, and negligent misrepresentation, and is seeking monetary damages, restitution, and declaratory and injunctive relief.

The claim in this case is substantially similar to those in *Henriquez v. Public Storage, Inc.*, which was disclosed in prior reports. In January 2003, the plaintiff caused the *Henriquez* action to be dismissed.

Based upon the uncertainty inherent in any putative class action, we cannot presently determine the potential damages, if any, or the ultimate outcome of this litigation. On November 3, 2003, the court granted our motion to strike the plaintiff's nationwide class allegations and to limit any putative class to California residents only. In August 2005, we filed a motion to remove the case to federal court, but the case has been remanded to the Superior Court. We are vigorously contesting the claims upon which this lawsuit is based, including class certification efforts.

Drake v. Shurgard Storage Centers, Inc. (filed September 2002)

-----  
(Superior Court of California - Orange County)  
-----

This is a companion case to the *Serrao* matter discussed above. The plaintiff alleges the same set of operative facts and seeks the same relief as in *Serrao* against Shurgard Storage Centers, Inc. ("*Shurgard*"), whose liability Public Storage assumed following the merger of Public Storage and Shurgard on August 22, 2006. There is currently pending a motion for class certification, which has yet to be ruled on. We cannot presently determine the potential total damages, if any, or the ultimate outcome of the litigation. We vigorously contested the motion for class certification and will vigorously defend this action.

33

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

Potter, et al v. Hughes, et al (filed December 2004) (United

-----  
States District Court - Central District of California)  
-----

In November 2002, a shareholder of the Company made a demand on the Board of Directors challenging the fairness of the Company's acquisition of PS Insurance Company, Ltd. ("*PSIC*") and related matters. *PSIC* was previously owned by the Hughes Family. In June 2003, following the filing by the Hughes Family of a complaint for declaratory relief asking the court to find that the acquisition of *PSIC* and related matters were fair to the Company, it was ruled that the *PSIC* transaction was just and reasonable as to the Company and holding that the Hughes Family was not required to make any payment to the Company.

At the end of December 2004, the same shareholder referred to above and a second shareholder filed this shareholder's derivative complaint

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

naming as defendants the Company's directors (and two former directors) and certain officers of the Company. The matters alleged in this complaint relate to PSIC, the Hughes Family's Canadian self-storage operations and the Company's 1995 reorganization. In July 2006, the Court granted the defendants' motion to dismiss the amended Complaint without leave to amend. In August 2006, Plaintiffs filed a notice of appeal of the Court's decision. The appeal is currently pending. We believe the litigation will not have any financially adverse effect on the Company (other than the costs and other expenses relating to the lawsuit).

Brinkley v. Public Storage, Inc. (filed April 2005) (Superior Court  
-----  
of California - Los Angeles County)  
-----

The plaintiff sued the Company on behalf of a purported class of California non-exempt employees based on various California wage and hour laws and seeking monetary damages and injunctive relief. In May 2006, a motion for class certification was filed seeking to certify five subclasses. Plaintiff sought certification for alleged meal period violations, rest period violations, failure to pay for travel time, failure to pay for mileage reimbursement, and for wage statement violations. In October 2006, the Court declined to certify three out of the five subclasses. The Court did, however, certify subclasses based on alleged meal period and wage statement violations. The maximum potential liability cannot presently be estimated. We intend to vigorously contest the substantive merits of the two remaining subclasses that were certified.

Simas v. Public Storage, Inc. (filed January 2006) (Superior Court  
-----  
of California - Orange County)  
-----

The plaintiff brings this action against the Company on behalf of a purported class who bought insurance coverage at Company's facilities alleging that the Company does not have a license to offer, sell and/or transact storage insurance. The action was originally brought under California Business and Professions Code Section 17200 and seeks retention, monetary damages and injunctive relief. The Company filed a demurrer to the complaint. While the demurrer was pending, Plaintiff amended the complaint to allege a national class and claims for unfair business practices, unjust enrichment, money had and received, and negligent and intentional misrepresentation. Ultimately all claims except for unjust enrichment were dismissed. A subsequent demurrer was filed and sustained without leave to amend. Accordingly, the case was dismissed with prejudice and we will not report further on this matter.

Other Items  
-----

We are a party to various claims, complaints, and other legal actions that have arisen in the normal course of business from time to time that are not described above. We believe that it is unlikely that the outcome of these other pending legal proceedings including employment and tenant claims, in the aggregate, will have a material adverse impact upon our operations or financial position.

# Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

(Unaudited)

## INSURANCE AND LOSS EXPOSURE

We have historically carried comprehensive insurance, including property, earthquake, general liability and workers compensation, through nationally recognized insurance carriers and through our captive insurance programs. Our insurance programs also insure affiliates of the Company. Our maximum aggregate annual exposure for losses that are below the deductibles set forth in the third-party insurance contracts, assuming multiple significant events occur, is approximately \$35 million. In addition, if losses exhaust the third-party insurers' limit of coverage of \$125 million for property coverage (a maximum of \$80,000,000 with respect to earthquake coverage) and \$102 million for general liability, our exposure could be greater. These limits are higher than estimates of maximum probable losses that could occur from individual catastrophic events (i.e. earthquake and wind damage) determined in recent engineering and actuarial studies.

Our tenant insurance program reinsures policies against claims for losses to goods stored by tenants at our self-storage facilities. We have third-party insurance coverage for claims paid exceeding \$1,500,000 resulting from any individual event, to a limit of \$9,000,000. At March 31, 2007, we had approximately 418,000 reinsured policies outstanding representing aggregate coverage of approximately \$1.1 billion.

## DEVELOPMENT AND ACQUISITION OF REAL ESTATE FACILITIES

We currently have 48 projects in our development pipeline, consisting of newly developed self-storage facilities, expansions and enhancements to existing self-storage facilities. The total estimated cost of these facilities is approximately \$265,877,000 of which \$76,592,000 has been spent at March 31, 2007. These projects are subject to contingencies. We expect to incur these expenditures over the next 12 - 24 months.

## OPERATING LEASE OBLIGATIONS

We lease trucks, land, equipment and office space. At March 31, 2007, the future minimum rental payments required under our operating leases for the years ending December 31, principally representing amounts payable under land leases for our European subsidiaries, are as follows (amounts in thousands):

2007 (remainder of).....	\$16,153
2008.....	17,949
2009.....	14,914
2010.....	11,252
2011.....	9,976
Thereafter.....	192,745
	-----
	\$262,989
	-----

We lease trucks, land, equipment and office space under various operating leases. Certain leases are cancelable with substantial penalties. Certain leases are cancelable with substantial penalties. Certain of our European land operating leases have indefinite terms or extension options exercisable at the discretion of the lessee. For such land leases we have disclosed operating lease obligations over the estimated useful life of the related property.

Expenses under operating leases were approximately \$7,452,000, and \$2,181,000 for the three months ended March 31, 2007 and 2006,

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

respectively. Certain of our land leases include escalation clauses, and we recognize related lease expenses on a straight-line basis.

35

PUBLIC STORAGE, INC.  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 March 31, 2007  
 (Unaudited)

16. Income Taxes  
 -----

For all taxable years subsequent to 1980, the Company qualified and we intend to continue to qualify the Company as a REIT, as defined in Section 856 of the Internal Revenue Code. As a REIT, the Company is generally not taxed on the portion of its REIT taxable income that is distributed to its shareholders, provided that it meets certain organizational and operational requirements. We believe that the Company has met these REIT requirements during 2007.

Domestic operations other than rental real estate are primarily conducted through taxable REIT subsidiaries. Income of our taxable REIT subsidiaries is subject to federal, state and local income taxes.

As of August 22, 2006, the date of the Shurgard merger, the Company started to consolidate the income tax provision of the former Shurgard domestic and European activities, the latter of which are subject to income taxes in the jurisdictions of the countries where they operate.

The provision for income tax for the three months ended March 31 is as follows:

	2007	2006
	-----	-----
	(Amounts in thousands)	
Current:		
Federal.....	\$ 1,000	\$ -
State.....	700	-
Foreign.....	-	-
	-----	-----
Total Current.....	\$ 1,700	\$ -
Deferred		
Federal.....	\$ -	\$ -
State.....	-	-
Foreign.....	-	-
	-----	-----
Total Deferred.....	\$ -	\$ -
	-----	-----
	\$ 1,700	\$ -
	=====	=====

Under SFAS No. 109, "Accounting for Income Taxes", deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities, and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. SFAS No. 109 provides for the recognition of deferred tax assets if realization of such assets is more likely than not. Based on the weight of available evidence, a valuation allowance may be provided against certain deferred tax assets.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

The foreign and domestic components of the Company's net deferred tax asset are as follows:

36

PUBLIC STORAGE, INC.  
 NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
 March 31, 2007  
 (Unaudited)

	March 31, 2007	December 2006
-----		
(Amounts in thousands)		
Federal	\$ 9,964	\$
State	3,626	
Foreign	107,470	10
-----		
Net deferred tax asset before valuation allowance	121,060	11
Valuation Allowance	(121,060)	(11)
-----		
Net deferred tax asset	\$ -	\$
=====		

Significant components of our deferred tax assets and liabilities were as follows:

	March 31, 2007	December 2006
-----		
(Amounts in thousands)		
<b>Deferred Tax Assets:</b>		
Current:		
UNICAP	\$ 50	\$
Discounted Unearned Premium Reserves	217	
Discounted Unpaid Losses	1,009	
Other Current Deferred Assets	353	
Noncurrent:		
Partnership and Other Investments	2,684	
Asset Impairment	730	
Accrued Closing Costs	161	
Net Operating Loss Carryforward	141,656	13
-----		
Total Deferred Tax Assets	146,860	13
<b>Deferred Tax Liabilities:</b>		
Current:		
Deferred Revenue	349	
State Deferred Taxes	214	
Exchange Losses	6,746	
Noncurrent:		
Depreciation & Amortization	18,491	1

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Total Deferred Tax Liabilities	25,800	2
Net Deferred Tax Asset Before Valuation Allowance	121,060	11
Valuation Allowance	(121,060)	(11)
Net Deferred Tax Asset	\$ -	\$

37

PUBLIC STORAGE, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
March 31, 2007  
(Unaudited)

We adopted the provisions of Financial Accounting Standards Board ("FASB") Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109" ("FIN 48"), on January 1, 2007. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statement in accordance with FASB Statement 109, "Accounting for Income Taxes", and prescribes a recognition threshold and measurement process for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transition.

Based on our evaluation, we have concluded that there are no significant uncertain tax positions requiring recognition in our financial statements. Our evaluation was performed for the tax years ended December 31, 2003, 2004, 2005 and 2006, the tax years which remain subject to examination by major tax jurisdictions as of March 31, 2007.

We may from time to time be assessed interest or penalties by certain tax jurisdictions, although any such assessments have historically been minimal and immaterial to our financial results. In the event we have received an assessment for interest and/or penalties, it has been classified in the financial statements as general and administrative expense.

At March 31, 2007, the Company had net operating loss carryforwards of \$474.8 million related to U.S. federal, state and foreign jurisdictions. Of this total, \$423.0 million originated from the merger with Shurgard on August 22, 2006 (\$14.4 million of U.S. federal, \$11.1 million of state and \$397.5 million of foreign loss carryforwards). Utilization of net operating losses to offset future taxable income may be subject to certain limitations under Sections 382 and 1502 of the Internal Revenue Code, and other limitations under state and foreign tax laws. If these net operating losses are not utilized, they expire at various times beginning in 2007. As of March 31, 2007 and December 31, 2006, we had provided a full valuation allowance against the value of the net deferred tax asset, because sufficient uncertainty exists at this time regarding the future realization of these tax benefits within individual tax jurisdictions. The net increase in the valuation allowance was \$3.1 million for the first quarter of 2007 and \$111.0 million for the year ended 2006.

17. Subsequent Events  
-----



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

On May 3, 2007, at our 2007 Annual Meeting of Shareholders, our shareholders approved our proposal to reorganize as a Maryland real estate investment trust. We expect to complete the Maryland reorganization during the second quarter of 2007. Other than general and administrative costs incurred to implement this reorganization, there will be no impact of this change on our consolidated financial statements.

38

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with our condensed consolidated financial statements and notes thereto.

**FORWARD LOOKING STATEMENTS:** All statements in this document, other than statements of historical fact, are forward-looking statements which may be identified by the use of the words "expects," "believes," "anticipates," "should," "estimates" and similar expressions. These forward-looking statements involve known and unknown risks and uncertainties, which may cause Public Storage's actual results and performance to be materially different from those expressed or implied in the forward-looking statements. Factors and risks that may impact future results and performance are described in Item 1A, "Risk Factors" in Part II of this Quarterly Report on Form 10-Q. These risks include, but are not limited to, the following: risks related to the merger with Shurgard including difficulties that may be encountered in integrating Public Storage and Shurgard, loss of personnel as a result of the merger, and the impact of the merger on occupancy and rental rates, the inability to realize or delays in realizing expected results from the merger, unanticipated operating costs resulting from the merger, and risks associated with international operations; changes in general economic conditions and in the markets in which Public Storage operates; the impact of competition from new and existing storage and commercial facilities and other storage alternatives, which could impact rents and occupancy levels at our facilities; difficulties in Public Storage's ability to evaluate, finance and integrate acquired and developed properties into its existing operations and to fill up those properties, which could adversely affect our profitability; the impact of the regulatory environment as well as national, state, and local laws and regulations including, without limitation, those governing Real Estate Investment Trusts, which could increase our expenses and reduce cash available for distribution; consumers' failure to accept the containerized storage concept; difficulties in raising capital at reasonable rates, which would impede our ability to grow; delays in the development process; and economic uncertainty due to the impact of war or terrorism. We disclaim any obligation to update publicly or otherwise revise any forward-looking statements, whether as a result of new information, new estimates, or other factors, events or circumstances after the date of this document, except where expressly required by law.

#### CRITICAL ACCOUNTING POLICIES

Management's Discussion and Analysis of Financial Condition and Results of Operations discusses our consolidated financial statements, which have been prepared in accordance with U.S. generally accepted accounting principles in the United States ("GAAP"). The preparation of our financial statements and related disclosures in conformity with GAAP and our discussion and analysis of our financial condition and results of operations requires management to make judgments, assumptions and estimates that affect the amounts reported in our

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

consolidated financial statements and accompanying notes. Note 2 to our condensed consolidated financial statements summarizes the significant accounting policies and methods used in the preparation of our condensed consolidated financial statements and related disclosures.

Management believes the following are critical accounting policies whose application has a material impact on the Company's financial presentation. That is, they are both important to the portrayal of our financial condition and results, and they require management to make judgments and estimates about matters that are inherently uncertain.

**QUALIFICATION AS A REIT - INCOME TAX EXPENSE:** We believe that we have been organized and operated, and we intend to continue to operate, as a qualifying Real Estate Investment Trust ("REIT") under the Internal Revenue Code and applicable state laws. We also believe that Shurgard qualified as a REIT. A qualifying REIT generally does not pay corporate level income taxes on its taxable income that is distributed to its shareholders, and accordingly, we do not pay income tax on the share of our taxable income that is distributed to our shareholders.

We therefore do not estimate or accrue any federal income tax expense. This estimate could be incorrect, because due to the complex nature of the REIT qualification requirements, the ongoing importance of factual determinations and the possibility of future changes in our circumstances, we cannot be assured that we actually have satisfied or will satisfy the requirements for taxation as

39

a REIT for any particular taxable year. For any taxable year that we fail or have failed to qualify as a REIT and applicable relief provisions did not apply, we would be taxed at the regular corporate rates on all of our taxable income, whether or not we made or make any distributions to our shareholders. Any resulting requirement to pay corporate income tax, including any applicable penalties or interest, could have a material adverse impact on our financial condition or results of operations. Unless entitled to relief under specific statutory provisions, we also would be disqualified from taxation as a REIT for the four taxable years following the year during which qualification was lost. There can be no assurance that we would be entitled to any statutory relief. In addition, if Shurgard failed to qualify as a REIT, we generally would have succeeded to or incurred significant tax liabilities.

**IMPAIRMENT OF LONG-LIVED ASSETS:** Substantially all of our assets consist of long-lived assets, including real estate, goodwill, and other intangible assets. We evaluate our goodwill for impairment on an annual basis, and on a quarterly basis evaluate other long-lived assets for impairment. As described in Note 2 to our condensed consolidated financial statements, the evaluation of goodwill for impairment entails valuation of the reporting unit to which goodwill is allocated, which involves significant judgment in the area of projecting earnings, determining appropriate price-earnings multiples, and discount rates. In addition, the evaluation of other long-lived assets for impairment requires determining whether indicators of impairment exist, which is a subjective process. When any indicators of impairment are found, the evaluation of such long-lived assets then entails projections of future operating cash flows, which also involves significant judgment. Future events, or facts and circumstances that currently exist, that we have not yet identified, could cause us to conclude in the future that other long-lived assets are impaired. Any resulting impairment loss could have a material adverse impact on our financial condition and results of operations.

**ESTIMATED USEFUL LIVES OF LONG-LIVED ASSETS:** Substantially all of our assets consist of depreciable, long-lived assets. We record depreciation expense

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

with respect to these assets based upon their estimated useful lives. Any change in the estimated useful lives of those assets, caused by functional or economic obsolescence or other factors, could have a material adverse impact on our financial condition or results of operations.

**ESTIMATED LEVEL OF RETAINED RISK AND UNPAID TENANT CLAIM LIABILITIES:** As described in Notes 2 and 15 to our condensed consolidated financial statements, we retain certain risks with respect to property perils, legal liability, and other such risks. In addition, a wholly-owned subsidiary of the Company reinsures policies against claims for losses to goods stored by tenants in our self-storage facilities. In connection with these risks, we accrue losses based upon the estimated level of losses incurred using certain actuarial assumptions followed in the insurance industry and based on recommendations from an independent actuary that is a member of the American Academy of Actuaries. While we believe that the amounts of the accrued losses are adequate, the ultimate liability may be in excess of or less than the amounts recorded. At March 31, 2007, we had approximately 418,000 reinsured policies in the United States outstanding representing aggregate coverage of approximately \$1.1 billion.

**ACCRUALS FOR CONTINGENCIES:** We are exposed to business and legal liability risks with respect to events that have occurred, but in accordance with GAAP, we have not accrued for such potential liabilities because the loss is either not probable or not estimable or because we are not aware of the event. Future events and the result of pending litigation could result in such potential losses becoming probable and estimable, which could have a material adverse impact on our financial condition or results of operations. Some of these potential losses, of which we are aware, are described in Note 15 to our condensed consolidated financial statements.

**ACCRUALS FOR OPERATING EXPENSES:** We accrue for property tax expense and certain other operating expenses based upon estimates and historical trends and current and anticipated local and state government rules and regulations. If these estimates and assumptions are incorrect, our expenses could be misstated. Cost of operations, interest expense, general and administrative expense, as well as television, yellow page, and other advertising expenditures are expensed as incurred.

**VALUATION OF DERIVATIVES:** As described in our Significant Accounting Policies in Note 2 to our condensed consolidated financial statements, our derivative instruments are not considered effective hedges. Accordingly, any changes in value of these derivatives are reflected as an increase or decrease in net income. The determination of the value of derivatives is based upon significant judgment and assumptions including interest rates, currency rates, and expected rates of return. The actual value of derivative instruments is dependent upon many factors that our judgments and assumptions may not consider, or may not consider effectively.

40

**VALUATION OF ASSETS AND LIABILITIES ACQUIRED IN THE MERGER WITH SHURGARD:** In recording the merger with Shurgard, we have estimated the value of real estate, intangible assets, debt, and the other assets and other liabilities of Shurgard that we acquired. In addition, we have estimated the fair market value of the 38.9 million shares that we issued to the Shurgard shareholders. These value estimates are based upon many assumptions, including interest rates, market values of land and buildings in the United States and Europe, estimated future cash flows from the tenant base in place, and the recoverability of certain assets. While we believe that the assumptions we used are reasonable, these assumptions are subject to a significant degree of judgment, and others

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

could come to materially different conclusions as to value. If these assumptions were computed differently, our depreciation and amortization expense, interest expense, real estate, debt, and intangible assets could be materially different.

### RESULTS OF OPERATIONS

FOR THE THREE MONTHS ENDED MARCH 31, 2007:

Net income for the three months ended March 31, 2007 was \$59,778,000 compared to \$114,216,000 for the same period in 2006, representing a decrease of \$54,438,000. This decrease is primarily due to the temporary impact of certain items related to our merger with Shurgard Storage Centers, Inc. ("Shurgard"). During the three months ended March 31, 2007, we incurred amortization expense totaling \$86 million due to the amortization of certain intangible assets acquired in the merger, and we incurred approximately \$4 million in merger integration expenses. The decrease also includes \$37 million in depreciation expense on the buildings acquired from Shurgard.

The negative impacts to our net income from the above mentioned items were partially offset by improved operations from our Same Store group of facilities, continued growth in operations from our newly developed and recently expanded facilities, as well as continued growth in our recently acquired self-storage facilities including the facilities acquired in the merger with Shurgard.

Our Same Store net operating income, before depreciation expense, increased by approximately \$4,354,000 to \$147,849,000, or 3.0%, as a result of a 2.9% improvement in revenues partially offset by a 2.7% increase in cost of operations. We continued with our expanded media activities along with our aggressive pricing and promotional discount programs in order to increase the overall occupancy of our domestic portfolio, which includes the domestic properties acquired from Shurgard. Aggregate net operating income for our newly developed and recently expanded and acquired facilities (other than the Shurgard facilities) increased by approximately \$4,414,000 to \$22,044,000 compared to the same period in 2006. This increase was largely due to the impact of facilities acquired in 2005 and 2006, combined with continued fill-up of our newly developed and expansion facilities. For those facilities that were acquired in the Shurgard merger in August 2006, net operating income was approximately \$77,109,000 for the quarter ended March 31, 2007.

For the three months ended March 31, 2007, we had a net loss allocable to our common shareholders (after allocating net income to our preferred and equity shareholders) of \$4,354,000 or \$0.03 per common share on a diluted basis compared to income of \$62,245,000 or \$0.48 per common share on a diluted basis for the same period in 2006, representing a decrease of \$66,599,000 or \$0.51 per diluted common share. The decreases in net income allocable to common shareholders on an aggregate and per-share basis are due primarily to the impact of the factors described above, combined with an increase in income allocated to preferred shareholders, as described below.

For the three months ended March 31, 2007 and 2006, we allocated \$58,776,000 and \$46,615,000 of our net income, respectively, to our preferred shareholders based on distributions paid. The year-over-year increase is due to the issuance of additional preferred securities, partially offset by the redemption of preferred securities that had higher dividend rates than the newly issued preferred securities.

Weighted average diluted shares increased to 169,229,000 for the three months ended March 31, 2007 from 129,009,000 for the three months ended March 31, 2006. The increase in weighted average diluted shares is due primarily to the issuance of approximately 38.9 million shares in the merger with Shurgard,

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

which are included in our weighted average shares since the completion of the merger on August 22, 2006, as well as the exercise of employee stock options assumed in the merger with Shurgard.

41

### REAL ESTATE OPERATIONS

**DOMESTIC SELF-STORAGE OPERATIONS:** Our domestic self-storage operations are by far the largest component of our operating activities, representing approximately 82% of our total revenues generated for the three months ended March 31, 2007. Rental income with respect to our domestic self-storage operations has grown from \$251 million for the three months ended March 31, 2006 to \$355 million for the three months ended March 31, 2007, representing an increase of \$104 million, or approximately 41%. The year-over-year improvements in rental income are due to improvements in the performance of those facilities that we owned prior to January 1, 2005 (our "Same Store" facilities), and the addition of new facilities to our portfolio, either through our acquisition or development activities.

To enhance year-over-year comparisons, the following table summarizes, and the ensuing discussion describes the operating results of these three groups, our Same Store group, acquisition facilities and development facilities.

omestic self - storage operations summary:

	Three Months Ended March	
	2007	2006
	(Dollar amounts in thousands)	
Rental income:		
Same Store Facilities.....	\$ 225,677	\$ 219,297
Acquired Facilities.....	102,623	9,333
Development Facilities.....	26,619	22,717
Total rental income.....	354,919	251,347
Cost of operations before depreciation and amortization (a):		
Same Store Facilities.....	77,828	75,802
Acquired Facilities.....	38,215	3,473
Development Facilities.....	9,823	8,428
Total cost of operations.....	125,866	87,703
Net operating income before depreciation and amortization(a):		
Same Store Facilities.....	147,849	143,495
Acquired Facilities.....	64,408	5,860
Development Facilities.....	16,796	14,289
Total net operating income before depreciation and amortization (a).....	229,053	163,644
Depreciation and amortization expense:		
Same Store Facilities.....	(40,406)	(41,051)
Acquired Facilities.....	(89,732)	(2,586)

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Development Facilities.....	(6,413)	(5,546)
	-----	-----
Total depreciation and amortization expense.	(136,551)	(49,183)
	-----	-----
Net operating income (loss):		
Same Store Facilities.....	107,443	102,444
Acquired Facilities.....	(25,324)	3,274
Development Facilities.....	10,383	8,743
	-----	-----
Total net operating income.....	\$ 92,502	\$ 114,461
	=====	=====
Weighted average square foot occupancy during the period	87.5%	88.4%
Number of self-storage facilities (at end of period)	1,983	1,484
Net rentable square feet (in thousands, at end of period):	124,252	90,793

- (a) Total net operating income before depreciation and amortization or "NOI" is a non-GAAP (generally accepted accounting principles) financial measure that excludes the impact of depreciation and amortization expense, for our self-storage segment is presented in Note 12 to our March 31, 2007 condensed consolidated financial statements, "Segment Information," which

42

includes a reconciliation of net operating income before depreciation and amortization for this segment to our consolidated net income. Although depreciation and amortization are operating expenses, we believe that NOI is a meaningful measure of operating performance, because we utilize NOI in making decisions with respect to capital allocations, in determining current property values, segment performance, and comparing period-to-period and market-to-market property operating results. NOI is not a substitute for net operating income after depreciation and amortization in evaluating our operating results.

In the above table, the significant increase in revenues and cost of operations, in the quarter ended March 31, 2007 as compared to the same period in 2006, is primarily due to the acquisition of self-storage facilities in connection with the merger with Shurgard which was completed on August 22, 2006 (see Note 3 to the condensed consolidated financial statements). As a result of the merger, we acquired interests in 487 self-storage facilities (32.3 million net rentable square feet) located in the United States, including 459 wholly-owned facilities and 28 facilities owned by joint ventures in which we have an interest. The operating results of all of the facilities acquired in the merger and located in the United States are included in our financial statements and in the above table for the period we owned the facilities.

Immediately preceding the close of the merger, all of the acquired facilities in the United States were integrated into our property management systems, centralized pricing systems, national call center, and website. Temporary signage, re-branding the facilities from "Shurgard" to "Public Storage", was also put into place immediately after the close of the merger. Over the past several months, we have been replacing the temporary signage with permanent signage. This process was substantially completed by March 31, 2007.

In the field our property management personnel worked diligently to absorb this large acquisition of facilities. Training and hiring new property managers were key elements for the successful integration process. New employees needed to be trained on how to use our property management systems and follow

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

our operating policies and procedures. As expected in a merger of this nature, immediately following the close of the merger turnover at the property manager level was higher than we normally experience. In anticipation of such turnover, we hired additional "bench" property managers to fill openings when turnover occurred. Although this strategy was effective at keeping properties opened for business, it did result in incurring additional payroll costs in the fourth quarter of 2006 due to the additional head count.

As a result of the merger, the amount of vacant space increased significantly in our system. The acquired Shurgard portfolio of 487 facilities in the United States had an aggregate average square foot occupancy of 84.4% at August 31, 2006, which was 530 basis points below the 89.7% for the existing Public Storage portfolio. Average rental rates were approximately the same for each of the portfolios. Our goal has been to increase our overall portfolio occupancy in order to be in a position to drive rental rates.

The primary focus in meeting our goal has been to work to improve the Shurgard portfolio's overall occupancy level to the occupancy level experienced by our existing portfolio. In order to increase move-in volumes and ultimately increase occupancy levels as quickly as possible, and because there is typically low seasonal demand in the fourth and first quarters, we were much more aggressive with our pricing, promotional discounts and marketing programs during the fourth quarter of 2006 and the first quarter of 2007.

We believe that we are making significant progress in increasing the Shurgard portfolio's occupancy. At March 31, 2007, the Shurgard portfolio's occupancy was 86.1%, which was 270 basis points below the rest of our portfolio, an improvement from the aforementioned 530 basis point gap in occupancies on August 31, 2006. However, this improvement has come somewhat at the expense of reduced rates, with average rent per occupied per square foot for the Shurgard portfolio averaging \$12.67 in the first quarter of 2007, as compared to \$12.77 in the first quarter of 2006, a reduction of 0.8%, as compared to a 3.2% increase for the Public Storage Same-Store portfolio.

We believe that the more aggressive pricing and discounting at the Shurgard properties, combined with the fact that the Shurgard properties have

43

relatively more vacant spaces to rent, has resulted in shifting of new tenant flow from our existing portfolio to the Shurgard properties, putting some pressure on occupancies and rental rate growth for the Public Storage Same Store facilities (as discussed below).

We expect that, once occupancies for the Shurgard facilities reach the Public Storage historical levels, this pressure on our Public Storage same-store portfolio should subside. However, our operating results have been, and will continue to be, impacted by the general economic trends that affect self-storage. While it is difficult to quantify the impact of these economic trends, and even more difficult to predict what the impact will be in the future, we do believe that several such factors, including the slowdown in the national housing market as well as reduced year-over-year demand in markets which had enhanced self-storage demand in 2005 and 2006 due to the hurricanes (such as in Florida), have impacted our operating results.

It is often difficult to see the benefits of the strategy we are employing to increase occupancies in the short-term, because promotional discounts and marketing expense adversely affect earnings in the month the customer moves in, while the revenue from these tenants are reflected in our operating results throughout their tenancy. However, our overall occupancy

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

levels at all of our 1,983 facilities improved to 87.5% for the first quarter of 2007, an improvement from 87.1% in the fourth quarter of 2006. This 0.5% occupancy improvement compares favorably to a decline in occupancy rates of 0.4% for our Same-Store portfolio from the fourth quarter of 2005 to the first quarter of 2006.

We expect to continue with aggressive pricing, promotional discounts and marketing in the second quarter to continue to drive improvement in our overall occupancy levels. We are expanding our media programs in the second quarter of 2007 and will be on television in approximately 25 markets versus 14 markets in the second quarter of 2006, along with national cable and selected radio. As a result, aggregate media spending is expected to be more than double in the second quarter of 2007 as compared to the same period in 2006. Future media advertising expenditures after the second quarter of 2007 are not determinable at this time, and will be driven in part by demand for our self-storage spaces, our current occupancy levels, as well as our evaluation of the most effective mix of yellow page, media, and internet advertising.

We continue to believe that the acquisition of the Shurgard portfolio provides operational efficiencies, specifically in the areas of marketing, national call center, and indirect overhead costs that support the operations of the facilities. We do not believe that these efficiencies are fully realized due to the recent integration, increased property manager head count and increased marketing costs, as noted above.

In the discussion that follows, we present realized annual rent per occupied square foot, which is computed by dividing rental income, before late charges and administrative fees, by the weighted average occupied square footage for the period. We also present annualized rental income per available square foot ("REVPAF"), which represents annualized rental income, before late charges and administrative fees, divided by total available net rentable square feet. Late charges and administrative fees are excluded to more effectively measure our ongoing level of revenue associated with the leasing of the units.

### Domestic - Same Store Facilities

We increased the number of facilities included in the Same Store Facilities from 1,266 facilities at December 31, 2006 to 1,316 facilities at March 31, 2007. The increase in the Same Store pool of facilities is due to the inclusion of 79 facilities previously classified as Acquired, Developed or Expansion facilities and the removal of 29 facilities that are now classified as Expansion facilities. These facilities are included in the Same Store Facilities because they are all stabilized and owned since January 1, 2005 and will therefore provide meaningful comparative data for 2005, 2006 and 2007. The 29 facilities that have been classified as Expansion facilities are facilities that are either currently undergoing repackaging activities or are expected to commence such activities during 2007 and accordingly will no longer provide meaningful comparative data for 2005, 2006 and 2007.

As a result of the increase in the number of Same Store Facilities, comparisons should not be made between information presented in our 2006 reports for the 1,266 Same Store Facilities and the current 1,316 Same Store Facilities to identify trends in occupancies, realized rents per square foot, or other operating trends.

The Same Store Facilities contain approximately 77.8 million net rentable square feet, representing approximately 63% of the aggregate net rentable square feet of our consolidated domestic self-storage portfolio.



Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Revenues and operating expenses with respect to this group of properties are set forth in the above Self-Storage Operations table under the caption, "Same Store Facilities." These facilities are included in the Same Store Facilities because they are all stabilized and owned since January 1, 2005 and therefore provide meaningful comparative data for 2005, 2006 and 2007. The following table sets forth additional operating data with respect to the Same Store Facilities:

SAME STORE FACILITIES

	Three Months Ended March	
	2007	2006
	(Dollar amounts in thousands, except average amounts)	
Rental income.....	\$ 215,727	\$ 209,805
Late charges and administrative fees collected.....	9,950	9,492
<b>Total rental income.....</b>	<b>225,677</b>	<b>219,297</b>
Cost of operations before depreciation and amortization:		
Direct property payroll.....	16,141	15,519
Property taxes.....	22,871	21,988
Repairs and maintenance.....	7,041	7,104
Advertising and promotion.....	6,728	6,963
Utilities.....	5,428	5,195
Property insurance.....	2,454	1,962
Telephone reservation center.....	2,069	2,043
Other cost of management.....	15,096	15,028
<b>Total cost of operations.....</b>	<b>77,828</b>	<b>75,802</b>
Net operating income before depreciation and amortization (e)	147,849	143,495
Depreciation and amortization.....	(40,406)	(41,051)
<b>Net operating income.....</b>	<b>\$ 107,443</b>	<b>\$ 102,444</b>
Gross margin (before depreciation and amortization)	65.5%	65.4%
Weighted average for the fiscal year:		
Square foot occupancy (a).....	89.8%	90.1%
Realized annual rent per occupied square foot (b)	\$ 12.35	\$ 11.97
REVPAF (c).....	\$ 11.09	\$ 10.79
Weighted average at March 31:		
Square foot occupancy.....	90.2%	90.3%
In place annual rent per occupied square foot (d)	\$ 13.28	\$ 13.02
Total net rentable square feet (in thousands).....	77,782	77,782

(a) Square foot occupancies represent weighted average occupancy levels over the entire period.

(b) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the weighted average occupied square footage for the period. Realized annual

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due.

- (c) Annualized rental income per available square foot ("REVPAF") represents annualized rental income, prior to late charges and administrative fees, divided by total available net rentable square feet.
- (d) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.
- (e) Total net operating income before depreciation and amortization or "NOI" is a non-GAAP (generally accepted accounting principles) financial measure that excludes the impact of depreciation and amortization expense, for our Same Store facilities represents a portion of our total self-storage segment's net operating income before depreciation and amortization, and is reconciled to the segment total in the table "domestic self-storage operations summary" above. A reconciliation of our total self-storage

45

segment's net operating income before depreciation and amortization to consolidated net income is included in Note 12 to our March 31, 2007 condensed consolidated financial statements, "Segment Information." Although depreciation and amortization are operating expenses, we believe that NOI is a meaningful measure of operating performance, because we utilize NOI in making decisions with respect to capital allocations, in determining current property values, segment performance, and comparing period-to-period and market-to-market property operating results. NOI is not a substitute for net operating income after depreciation and amortization in evaluating our operating results.

Rental income increased approximately 2.9% in the first quarter of 2007 as compared to the same period in 2006. This increase was primarily attributable to higher average realized annual rental rates per occupied square foot, which were 3.2% higher in the first quarter 2007 as compared to the same period in 2006, offset partially by slightly lower occupancy levels.

In the beginning of 2006, the quarterly year-over-year growth in rental income was consistent for each quarter, as rental income growth was 5.5% for the quarter ended March 31, 2006, and started accelerating to 5.9% for the quarter ended June 30, 2006 and 6.3% for the quarter ended September 30, 2006. For the quarter ended December 31, 2006, the year-over-year growth in rental income slowed to 3.5%. This trend continued into 2007, as the increase in rental income for the quarter ended March 31, 2007 was 2.9%. This reduction in growth was the result of lower occupancy levels combined with a reduction in year-over-year growth in realized rents.

It is difficult for us to pinpoint the exact causes for this slow down and the degree to which such causes have negatively affected the growth in rental income. We believe, however, that the reduction was due to a number of factors including; (i) the increased number of vacant spaces added to our overall system as a result of the Shurgard merger and our aforementioned focus on improving the occupancies of the Shurgard portfolio, (ii) hurricane activity that created unusual demand for storage space in our Florida markets in 2005 and 2004, making year-over-year trends in 2007 less favorable, (iii) general economic conditions, specifically the slow down in housing sales and moving activity, and (iv) increased competition. Many of these factors are beyond our control.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

As indicated above, it is our objective to close the occupancy gap between the acquired Shurgard properties versus the Public Storage existing portfolio. We believe, at least in the short term, this strategy will continue to put pressure on occupancies and rental rate growth on our existing Same Store facilities as demand appears to have shifted somewhat to the acquired Shurgard facilities as we adjust the level of discounts and monthly rents at the acquired Shurgard facilities to accelerate occupancy growth. Notwithstanding, it is important for us to maintain our occupancy levels in our Same Store portfolio; accordingly, we have adjusted rental rates and the level of promotional discounts offered to new tenants as a means to expand move-in volumes throughout the entire portfolio. It has been, and will continue to be, challenging in the near term to maintain occupancy levels at our Same Store group of facilities, while at the same time trying to rapidly improve the occupancy levels of the acquired Shurgard facilities. As a result of these factors and our aggressive pricing and discounting to drive customer volumes, compared to modest discounting in the second quarter of 2006, and despite expanded marketing expenditures described below, we expect modest revenue growth in the Public Storage Same Store pool of properties in the second quarter of 2007.

Cost of operations (excluding depreciation and amortization) increased by 2.7% in the first quarter of 2007 as compared to the same period in 2006.

Payroll expense has increased 4.0% in the first quarter of 2007 as compared to 2006, due principally to higher wage rates and enhanced medical benefits.

Property tax expense increased 4.0% in the first quarter of 2007 as compared to 2006, due to higher assessments.

Repairs and maintenance expenditures decreased 0.9% in the first quarter of 2007 as compared to 2006. However, we expect repairs and maintenance expenditures to be higher in the remainder of 2007 as compared to the same period in 2006.

46

Advertising and promotion is comprised principally of media (television and radio), yellow page, and internet advertising. Our Same Stores pro rata share of advertising and promotion costs decreased 3.4% in the first quarter of 2007 as compared to the same period in 2006. The decrease was due to a decrease in media advertising, partially offset by an increase in internet advertising expenditures.

Media advertising for the Same Store properties declined from \$4,130,000 in the first quarter of 2006 to \$3,365,000 in the first quarter of 2007, notwithstanding that aggregate media advertising expenditures increased as discussed above, due to the impact of allocation of these expenditures over a larger pool of properties in the first quarter of 2007. We are expanding our media programs in the second quarter of 2007 and will be on television in approximately 25 markets versus 14 last year, along with national cable and selected radio. Our aggregate media spending is expected to be more than double in the second quarter of 2007 as compared to the same period in 2006; however, because such amounts are allocated over the entire portfolio, including the Shurgard portfolio, the increase that will be experienced by the Same-Store properties will be less than that. Future media advertising expenditures after the second quarter of 2007 are not determinable at this time, and will be driven in part by demand for our self-storage spaces, our current occupancy levels, as well as our evaluation of the most effective mix of yellow page, media, and internet advertising.

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Our internet advertising expense has continued to increase as a percentage of our overall expenditures, increasing from \$454,000 in the first quarter of 2006 to \$823,000 in the first quarter of 2007. We expect that internet advertising will continue to grow as that marketing channel becomes a more important source of new tenants.

Same-store yellow page advertising expenditures have remained relatively stable in the first quarter of 2007 versus the same period in 2006. Certain efficiencies related to the merger with Shurgard should be reflected in the second, third, and fourth quarters of 2007, specifically the allocation of costs over a larger pool of properties.

Utility expenses increased 4.5% in the first quarter 2007 due principally to higher energy costs as compared to the same period in 2006. These levels of increases are expected to persist during 2007.

Insurance expense increased 25.1% in the first quarter of 2007 as compared to the same period in 2006 reflecting significant increases in property insurance resulting primarily from the hurricanes experienced in 2005. These rate increases became effective with our policy year starting April 1, 2006. We expect to realize certain economies of scale due to the merger with Shurgard and, accordingly, expect the increases to moderate in the remainder of 2007.

Telephone reservation center costs were \$2,043,000 in the first quarter of 2006 and \$2,069,000 in the first quarter of 2007. During the last half of 2006, we began to realize certain benefits from increased staffing through better conversion ratios and lower temporary staffing costs. We believe that the expenses for the first quarter of 2007 represent the stabilized level of expenditures for our telephone reservation center given the current number of self-storage facilities in our portfolio and the related call volume.

The following table summarizes selected quarterly financial data with respect to the Same Store Facilities:

47

	For the Quarter Ended			
	March 31	June 30	September 30	December 31
	(Amounts in thousands, except for per square foot)			
Total rental income:				
2007	\$ 225,677			
2006	\$ 219,297	\$ 226,352	\$ 233,420	\$ 227,007
Total cost of operations (excluding depreciation and amortization):				
2007	\$ 77,828			
2006	\$ 75,802	\$ 76,649	\$ 74,947	\$ 72,149
Property tax expense:				
2007	\$ 22,871			
2006	\$ 21,988	\$ 20,730	\$ 21,700	\$ 18,844
Media advertising expense:				
2007	\$ 3,365			

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

2006	\$	4,130	\$	2,802	\$	1,049	\$	3,823
REVPAF:								
2007	\$	11.09						
2006	\$	10.79	\$	11.13	\$	11.46	\$	11.16
Weighted average realized annual rent per occupied square foot:								
2007	\$	12.35						
2006	\$	11.97	\$	12.08	\$	12.55	\$	12.42
Weighted average occupancy levels for the period:								
2007		89.8%						
2006		90.1%		92.1%		91.3%		89.8%

48

ANALYSIS OF REGIONAL TRENDS

The following table sets forth regional trends in our Same Store Facilities:

	Three Months Ended March 31,		
	2007	2006	Change
(Amounts in thousands, except for weighted average data)			
Same Store Facilities Operating Trends by Region			
Rental income:			
Southern California (133 facilities)	\$ 36,819	\$ 35,638	3.3%
Northern California (133 facilities)	27,327	26,293	3.9%
Texas (156 facilities).....	20,117	19,356	3.9%
Florida (141 facilities).....	26,155	25,979	0.7%
Illinois (92 facilities).....	16,172	15,485	4.4%
Georgia (60 facilities).....	7,991	7,715	3.6%
All other states (601 facilities)	91,096	88,831	2.5%
Total rental income.....	225,677	219,297	2.9%
Cost of operations before depreciation and amortization:			
Southern California.....	8,450	8,674	(2.6)%
Northern California.....	7,214	7,069	2.1%
Texas.....	8,805	8,716	1.0%
Florida.....	8,740	8,274	5.6%
Illinois.....	7,589	7,544	0.6%
Georgia.....	2,744	2,725	0.7%
All other states.....	34,286	32,800	4.5%
Total cost of operations.....	77,828	75,802	2.7%
Net operating income before depreciation and amortization:			
Southern California.....	28,369	26,964	5.2%

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Northern California.....	20,113	19,224	4.6%
Texas.....	11,312	10,640	6.3%
Florida.....	17,415	17,705	(1.6)%
Illinois.....	8,583	7,941	8.1%
Georgia.....	5,247	4,990	5.2%
All other states.....	56,810	56,031	1.4%
<hr/>			
Total net operating income before depreciation and amortization.....	\$ 147,849	\$ 143,495	3.0%
Weighted average occupancy:			
Southern California.....	90.6%	91.3%	(0.8)%
Northern California.....	90.0%	89.8%	0.2%
Texas.....	89.8%	89.9%	(0.1)%
Florida.....	90.9%	93.2%	(2.5)%
Illinois.....	88.6%	87.6%	1.1%
Georgia.....	89.9%	92.5%	(2.8)%
All other states.....	89.4%	89.4%	-
<hr/>			
Total weighted average occupancy....	89.8%	90.1%	(0.3)%
REVPAF:			
Southern California.....	\$ 16.93	\$ 16.40	3.2%
Northern California.....	14.39	13.86	3.8%
Texas.....	7.75	7.47	3.7%
Florida.....	11.90	11.85	0.4%
Illinois.....	10.99	10.53	4.4%
Georgia.....	8.30	8.05	3.1%
All other states.....	10.05	9.80	2.6%
<hr/>			
Total REVPAF.....	\$ 11.09	\$ 10.79	2.8%

49

Same Store Facilities Operating Trends by Region  
(Continued)

	Three Months Ended March 31,		
	2007	2006	Change
<hr/>			
Realized annual rent per occupied square foot:			
Southern California.....	\$ 18.68	\$ 17.96	4.0%
Northern California.....	15.99	15.44	3.6%
Texas.....	8.63	8.31	3.9%
Florida.....	13.09	12.72	2.9%
Illinois.....	12.41	12.03	3.2%
Georgia.....	9.23	8.70	6.1%
All other states.....	11.25	10.96	2.6%
<hr/>			
Total realized rent per square foot.	\$ 12.35	\$ 11.97	3.2%
<hr/>			
In place annual rent per occupied square foot at March 31:			
Southern California.....	\$ 20.00	\$ 19.28	3.8%
Northern California.....	17.28	16.69	3.5%
Texas.....	9.34	9.03	3.5%
Florida.....	14.22	13.58	4.7%

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Illinois.....	13.34	12.88	3.4%
Georgia.....	10.11	9.60	5.2%
All other states.....	12.17	11.86	2.6%
	-----	-----	-----
Total in place rent per occupied square foot:	\$ 13.28	\$ 13.02	2.0%
	=====	=====	=====

The Southern California Market consists principally of the greater Los Angeles area and San Diego, and has historically been a source of strong growth due to its diverse economy and continued population growth. In addition, barriers to entry in the form of difficult permitting requirements tend to reduce the potential for increased competition in the infill locations where we focus our operations.

The Northern California market consists principally of San Francisco and related peripheral areas. While this area has a vibrant economy and relatively strong population growth, it has been subject to general economic conditions, principally issues associated with the technology sector. In addition, there has been increased competition in the areas that we do business, principally in the peripheral areas near San Francisco, due to new supply. As a result, revenue growth in this area has been average relative to our other markets.

The Texas market principally includes Dallas, Houston and San Antonio. This market has historically been subject to volatility due to minimal regulatory restraint upon building, which results in cycles of overbuilding and absorption. For the last few years, we have been in a period of increased supply and competition in the areas we operate, and as a result revenue growth has been average relative to other markets.

The Florida market principally includes Miami, Orlando, Tampa, and West Palm Beach. These markets were our strongest in terms of revenue growth in 2005 and 2006, due in part to increased moving and storage demand resulting from the impact of hurricane activity in 2005 and 2004. However, growth in revenues during the first quarter of 2007 has moderated due primarily to the lack of hurricane activity during the 2006 season resulting in difficult year-over-year comparisons, and we expect this trend to continue throughout 2007. Over the longer term we believe that this market benefits from continued strong population growth and barriers to entry.

Domestic - Acquired Self-Storage Facilities

During 2005, 2006 and 2007, in addition to the 487 self-storage facilities we acquired in the Shurgard merger, we acquired a total of 45 self-storage facilities containing 3,346,000 net rentable square feet. Also, commencing January 1, 2006, we began consolidating the accounts of 16 facilities previously accounted for on the equity method. The following table summarizes operating data with respect to these facilities.

DOMESTIC - ACQUIRED SELF-STORAGE FACILITIES

Three Months Ended March 3

-----  
2007 2006

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

	-----	-----	-----
	(Dollar amounts in thousands, except amounts)		
Rental income:			
Facility acquired in 2007.....	\$ 12	\$ -	\$ -
Facilities acquired in 2006:			
Facilities acquired in merger with Shurgard	89,958	-	
Newly consolidated.....	3,736	3,298	
Other acquisitions.....	2,285	397	
Facilities acquired in 2005.....	6,632	5,638	
	-----	-----	-----
Total rental income.....	102,623	9,333	
	-----	-----	-----
Cost of operations before depreciation and amortization :			
Facility acquired in 2007.....	3	-	
Facilities acquired in 2006:			
Facilities acquired in merger with Shurgard	33,657	-	
Newly consolidated.....	877	779	
Other acquisitions.....	1,109	225	
Facilities acquired in 2005.....	2,569	2,469	
	-----	-----	-----
Total cost of operations.....	38,215	3,473	
	-----	-----	-----
Net operating income before depreciation and amortization:			
Facility acquired in 2007.....	9	-	
Facilities acquired in 2006:			
Facilities acquired in merger with Shurgard	56,301	-	
Newly consolidated.....	2,859	2,519	
Other acquisitions.....	1,176	172	
Facilities acquired in 2005.....	4,063	3,169	
	-----	-----	-----
Total net operating income before depreciation and amortization (a).....	64,408	5,860	
Depreciation and amortization.....	(89,732)	(2,586)	
	-----	-----	-----
Net operating income (loss).....	\$ (25,324)	\$ 3,274	\$ ( )
	=====	=====	=====
Weighted average square foot occupancy during the period:			
Facility acquired in 2007.....	38.5%	-	
Facilities acquired in 2006:			
Facilities acquired in merger with Shurgard	84.3%	-	
Newly consolidated.....	85.7%	88.5%	
Other acquisitions.....	77.1%	55.7%	
Facilities acquired in 2005.....	85.7%	81.9%	
	-----	-----	-----
	84.2%	81.8%	
	=====	=====	=====

DOMESTIC - ACQUIRED SELF-STORAGE FACILITIES (continued)

Three Months Ended March 3

2007

2006



Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Weighted average realized annual rent per occupied square foot for the period:

Facility acquired in 2007 (b).....	\$	-	\$	-
Facilities acquired in 2006:				
Facilities acquired in merger.....		12.67		-
Newly consolidated.....		16.31		14.28
Other acquisitions.....		12.98		16.63
Facilities acquired in 2005.....		12.26		11.02
	\$	12.74	\$	12.58

In place annual rent per occupied square foot at March 31:

Facility acquired in 2007.....	\$	33.10	\$	-
Facilities acquired in 2006:				
Facilities acquired in merger.....		13.61		-
Newly consolidated.....		18.21		15.66
Other acquisitions.....		14.16		17.08
Facilities acquired in 2005.....		13.18		12.24
	\$	13.72	\$	14.14

At March 31:

Number of Facilities .....		548		54	
Net rentable square feet.....		36,489		3,649	
Cumulative acquisition cost.....	\$	5,290,628	\$	328,087	\$4,9

(a) Total net operating income before depreciation and amortization or "NOI" is a non-GAAP (generally accepted accounting principles) financial measure that excludes the impact of depreciation and amortization expense, for our self-storage facilities represents a portion of our total self-storage segment's net operating income before depreciation, and is denoted in the table "self-storage operations summary" above. A reconciliation of our total self-storage segment's net operating income before depreciation to consolidated net income is included in Note 12 to our March 31, 2007 condensed consolidated financial statements, "Segment Information." Although depreciation and amortization are operating expenses, we believe that NOI is a meaningful measure of operating performance, because we utilize NOI in making decisions with respect to capital allocations, in determining current property values, segment performance, and comparing period-to-period and market-to-market property operating results. NOI is not a substitute for net operating income after depreciation and amortization in evaluating our operating results.

(b) Realized annual rent is not a meaningful measure as this facility was acquired at the end of the first quarter of 2007.

The acquisitions were acquired at various dates throughout each period. Accordingly, rental income, cost of operations, depreciation, net operating income, weighted average square foot occupancies and realized rents per square foot represent the operating results for the partial period that we owned the facilities during the year acquired. In addition, in place rents per occupied square foot at March 31, 2007 and 2006, reflect the amounts for those facilities we owned at each of those respective dates.

During 2005, we acquired a total of 32 self-storage facilities, principally in single-property transactions, for an aggregate cost of \$254,549,000. These facilities contain in the aggregate approximately 2,390,000

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

net rentable square feet and are located principally in the Atlanta, Chicago, Miami, and New York metropolitan areas.

52

For the year ended December 31, 2006, in addition to the 487 self-storage facilities we acquired in the merger with Shurgard, we acquired a total of 12 self-storage facilities, each in a single-property transaction. These 12 facilities contain in aggregate approximately 877,000 net rentable square feet and were acquired for an aggregate cost of \$103,544,000. The 12 facilities are located in California, Florida, Illinois, New York, Virginia, New Jersey, Delaware, Georgia and Colorado. In 2007, we acquired one facility in Hawaii (79,000 net rentable square feet) for an aggregate cost of \$22,588,000.

Effective January 1, 2006, as described in Note 2 to our December 31, 2006 consolidated financial statements, we are including the accounts of three limited partnerships that we had previously accounted for under the equity method of accounting. The three limited partnerships collectively own 16 facilities and have an aggregate of 879,000 net rentable square feet. These facilities are substantially all mature facilities that we have managed and had an interest in for several years. Accordingly, their future operating characteristics and past operating history are similar to those of our Same Store facilities.

We believe our presence in and knowledge of substantially all of the major markets in the United States enhances our ability to identify attractive acquisition opportunities and capitalize on the overall fragmentation in the storage industry. Our acquisitions consist of facilities that have been operating for a number of years as well as newly constructed facilities that were in the process of filling up to stabilized occupancy levels. In either case, we have been able to leverage off of our operating strategies and improve the occupancy levels of the facilities, or with respect to the newly developed facilities we have been able to accelerate the fill-up pace.

We expect that our acquisitions will continue to provide earnings growth during 2007 as these facilities continue to improve their occupancy levels as well as realized rental rates.

The 487 self-storage facilities in the U.S. acquired in the Shurgard merger are located in 23 states and contain in aggregate 32.3 million net rentable square feet. The operating data presented in the table above reflects the historical data from January 1 through March 31, 2007, the period owned and operated by Public Storage. Many of these new acquired facilities, however, have been operating at a stabilized occupancy level for several years under the Shurgard system and then under the Public Storage system following the merger. To provide additional comparative operating data, the table below sets forth the operations of the 355 facilities that have been operating at a stabilized basis (the "Shurgard Domestic Same Stores") since January 1, 2005. The data presented does not reflect the actual results included in our operations for the three months ended March 31, 2006, as we did not own these facilities and did not begin to reflect them in our operating results until August 22, 2006, the date of the merger with Shurgard. These amounts do not purport to project results of operations for any future date or period.

53

SELECTED OPERATING DATA FOR THE 355 FACILITIES  
-----

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

OPERATED BY SHURGARD ON A STABILIZED BASIS SINCE

JANUARY 1, 2005 ("SHURGARD DOMESTIC SAME STORE

FACILITIES"): (a)

	Three Months Ended March 31,		
	2007	2006	Percentage Change
	(Dollar amounts in thousands, except weighted average data)		
Revenues:			
Rental income.....	\$ 64,389	\$ 62,279	3.4%
Late charges and administrative fees collected	2,118	2,117	-
Total revenues (b).....	66,507	64,396	3.3%
Cost of operations (excluding depreciation):			
Property taxes .....	6,893	6,339	8.7%
Direct property payroll.....	4,813	7,922	(39.2)%
Advertising and promotion.....	1,873	1,599	17.1%
Utilities.....	2,078	1,959	6.1%
Repairs and maintenance.....	2,070	1,610	28.6%
Telephone reservation center.....	559	-	-
Property insurance.....	737	358	105.9%
Other costs of management.....	4,772	5,876	(18.8)%
Total cost of operations (b).....	23,795	25,663	(7.3)%
Net operating income (excluding depreciation) (c)	\$ 42,712	\$ 38,733	10.3%
Gross margin (before depreciation).....	64.2%	60.1%	6.8%
Weighted average for the period:			
Square foot occupancy (d).....	86.8%	83.4%	4.1%
Realized annual rent per occupied square foot (e)	\$ 13.08	\$ 13.17	(0.7)%
REVPAF (f) (g).....	\$ 11.36	\$ 10.98	3.5%
Weighted average at March 31:			
Square foot occupancy.....	87.6%	83.4%	5.0%
Total net rentable square feet (in thousands).....	22,680	22,680	-

(a) Operating data reflects the operations of these facilities without regard to the time period in which Public Storage owned the facilities.

(b) Revenues and cost of operations do not include ancillary revenues and expenses generated at the facilities with respect to tenant reinsurance, and retail sales and truck rentals. "Other costs of management" included in cost of operations principally represents all the indirect costs incurred in the operations of the facilities. Indirect costs principally include supervisory costs and corporate overhead cost incurred to support the operating activities of the facilities. These amounts presented herein will not necessarily compare to amounts previously presented by Shurgard in its public reporting due to differences in classification of revenues and

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

expenses, including tenant reinsurance, retail sales and truck rental activities which are included on our income statement under "ancillary operations" but were previously presented by Shurgard as self-storage revenue and operating expenses.

- (c) Net operating income (before depreciation) or "NOI" is a non-GAAP (generally accepted accounting principles) financial measure that excludes the impact of depreciation expense. Although depreciation is an operating expense, we believe that NOI is a meaningful measure of operating performance, because we utilize NOI in making decisions with respect to capital allocations, in determining current property values, segment performance, and comparing period-to-period and market-to-market property operating results. NOI is not a substitute for net operating income after depreciation in evaluating our operating results. We have not presented depreciation expense for these facilities because the depreciation expense is based upon historical cost, which is substantially different before the merger and after.

54

- (d) Square foot occupancies represent weighted average occupancy levels over the entire period.
- (e) Realized annual rent per occupied square foot is computed by annualizing the result of dividing rental income by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts and other costs that reduce rental income from the contractual amounts due.
- (f) Annualized rental income per available square foot ("REVPAF") represents annualized rental income divided by total available net rentable square feet.
- (g) Late charges and administrative fees are excluded from the computation of realized annual rent per occupied square foot and REVPAF because exclusion of these amounts provides a better measure of our ongoing level of revenue, by excluding the volatility of late charges, which are dependent principally upon the level of tenant delinquency, and administrative fees, which are dependent principally upon the absolute level of move-ins for a period.

As noted above, our 1,316 Same-Store facilities had occupancies of approximately 90.2% at March 31, 2007, as compared to 87.6% for the acquired Shurgard Domestic Same Store portfolio. It is our objective to continue to close this occupancy gap in order to increase REVPAF. In attempting to accomplish this objective, we have significantly expanded our domestic pricing, promotional, and media programs, and aggregate media costs increased in the first quarter of 2007 versus the aggregate level of spending incurred in the first quarter of 2006.

We have improved the occupancy of the Shurgard Same-Store facilities, with average occupancy up 5.0% at March 31, 2007 as compared to March 31, 2006; however, this improvement has come at the cost of lower realized rent per occupied square foot, which has dropped 0.7% in the quarter compared to prior year. There can be no assurance that we will meet our objectives or that any increase in occupancies will not be offset by further realized rent per occupied square foot reductions either due to promotional discounts or lower monthly rent in the acquired Shurgard facilities or the Same Store facilities.

On the date of the merger, we successfully installed our real-time property operation system at all U.S. Shurgard locations. As a result, these

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

facilities are integrated into our national call center, website, and management structure. The integration of these facilities into our operations should have additional benefits and cost savings.

Property tax expense increased 8.7% due to higher assessments following the merger, including properties in California.

Beginning January 2007, former Shurgard employees became participants in the Public Storage compensations and benefit plan, which in general has lower wage rates and benefit plan costs than the historical Shurgard plan. This decline is reflected in direct payroll costs, which have declined 39.2% in the quarter ended March 31, 2007 as compared to the same period in 2006.

Overall advertising and promotion increased in the first quarter of 2007 as compared to the first quarter of 2006, due primarily to our media advertising expenditures, offset partially by lower yellow page advertising expense.

Utility expense increased 6.1%, due primarily to higher utility rates.

### Domestic - Development Self-Storage Facilities

We have a total of 119 facilities which have unstabilized occupancies due to development activities.

We have 32 of these facilities that have been developed from the ground up between 2003 and 2007. At March 31, 2007, these newly developed facilities have an aggregate of 2,444,000 net rentable square feet of self-storage space, and were developed at an aggregate cost of \$278,832,000. These facilities are presented in the table below based upon the year of opening.

55

We also have 87 facilities that were originally opened prior to 2003 that have been expanded or are in the process of being expanded (these 87 facilities are referred to as the "Expansion Facilities" below). We have incurred an aggregate of \$141,690,000 since January 1, 2004, to expand, repurpose, or otherwise enhance the revenue generating capacity of these 87 Expansion Facilities.

The following table sets forth the operating results and selected operating data with respect to the Developed and Expansion Facilities:

### DOMESTIC - DEVELOPMENT SELF-STORAGE FACILITIES

	Three Months Ended	
	2007	2006
	(Amounts in thousands, except amounts and facilities)	
Rental income:		
Facility opened in 2007.....	\$ 8	\$ -
Facilities opened in 2006.....	857	-
Facilities opened in 2005.....	911	369
Facilities opened in 2004 and 2003.....	5,480	4,948
Expansion facilities.....	19,363	17,400

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Total rental income.....	26,619	22,717
Cost of operations before depreciation:		
Facility opened in 2007.....	41	-
Facilities opened in 2006.....	536	-
Facilities opened in 2005.....	560	414
Facilities opened in 2004 and 2003.....	1,621	1,581
Expansion facilities.....	7,065	6,433
Total cost of operations before depreciation	9,823	8,428
Net operating income before depreciation:		
Facility opened in 2007.....	(33)	-
Facilities opened in 2006.....	321	-
Facilities opened in 2005.....	351	(45)
Facilities opened in 2004 and 2003.....	3,859	3,367
Expansion facilities.....	12,298	10,967
Net operating income before depreciation (a)	16,796	14,289
Depreciation.....	(6,413)	(5,546)
Net operating income.....	\$ 10,383	\$ 8,743
Weighted average square foot occupancy during the period:		
Self-storage facility opened in 2007.....	28.6%	-
Self-storage facilities opened in 2006.....	43.1%	-
Self-storage facilities opened in 2005.....	58.4%	31.0%
Self-storage facilities opened in 2004 and 2003	90.8%	89.1%
Expansion facilities.....	79.2%	77.2%
	75.8%	73.2%

56

DOMESTIC - DEVELOPMENT SELF-STORAGE FACILITIES (Continued)

	2007	Three Months Ended 2006
Weighted average realized rent per occupied square foot during the period (b):		
Self-storage facility opened in 2007 (e).....	\$ -	\$ -
Self-storage facilities opened in 2006.....	17.97	-
Self-storage facilities opened in 2005.....	12.93	9.65
Self-storage facilities opened in 2004 and 2003	16.28	14.89
Expansion facilities.....	12.75	12.35
	\$ 15.88	\$ 14.34
In place annual rent per occupied square foot at March 31 (c):		
Self-storage facility opened in 2007.....	\$ 11.37	\$ -
Self-storage facilities opened in 2006.....	22.17	-
Self-storage facilities opened in 2005.....	14.62	13.78
Self-storage facilities opened in 2004 and 2003	17.31	16.36

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Expansion facilities.....	13.49	13.36
	-----	-----
	\$ 17.37	\$ 16.06
	=====	=====
Number of facilities at March 31:		
Facility opened in 2007.....	1	-
Facilities opened in 2006.....	5	1
Facilities opened in 2005.....	6	6
Facilities opened in 2004 and 2003.....	20	20
Expansion facilities.....	87	87
	-----	-----
	119	114
	-----	-----
Square Footage at March 31:		
Facility opened in 2007.....	42	-
Facilities opened in 2006.....	440	89
Facilities opened in 2005.....	463	463
Facilities opened in 2004 and 2003.....	1,499	1,499
Expansion facilities.....	7,537	7,311
	-----	-----
	9,981	9,362
	-----	-----
Cumulative development cost at March 31:		
Facility opened in 2007.....	\$ 4,112	\$ -
Facilities opened in 2006.....	68,962	9,343
Facilities opened in 2005.....	37,857	37,857
Facilities opened in 2004 and 2003.....	167,901	167,901
Expansion facilities (d).....	141,690	89,022
	-----	-----
	\$ 420,522	\$ 304,123
	=====	=====

- (a) Total net operating income before depreciation and amortization or "NOI" is a non-GAAP (generally accepted accounting principles) financial measure that excludes the impact of depreciation and amortization expense, for our developed self-storage facilities represents a portion of our total self-storage segment's net operating income before depreciation, and is denoted in the table "self-storage operations summary" above. A

57

reconciliation of our total self-storage segment's net operating income before depreciation to consolidated net income is included in Note 12 to our March 31, 2007 condensed consolidated financial statements, "Segment Information." Although depreciation and amortization are operating expenses, we believe that NOI is a meaningful measure of operating performance, because we utilize NOI in making decisions with respect to capital allocations, in determining current property values, segment performance, and comparing period-to-period and market-to-market property operating results. NOI is not a substitute for net operating income after depreciation and amortization in evaluating our operating results.

- (b) Realized annual rent per occupied square foot is computed by dividing rental income, prior to late charges and administrative fees, by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts, credit card fees and other costs that reduce rental income from the contractual amounts due, and therefore amounts for the three months ended March 31, 2007 and 2006 may not be comparable to the same periods in prior years for self-storage facilities opened in 2007, 2006 and 2005. We

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

typically provide significant promotional discounts to new tenants when a facility first opens for operations. As facilities reach a stabilized occupancy level, the amounts of discounts given will be reduced significantly.

- (c) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.
- (d) Since January 1, 2004, we have spent an aggregate of approximately \$141,690,000 to expand the square footage or otherwise enhance the revenue potential of these facilities, adding an aggregate of 2,501,000 net rentable self-storage space.
- (e) Realized annual rent is not a meaningful measure as this facility was opened at the end of the first quarter of 2007.

Unlike many other forms of real estate, we are unable to pre-lease newly developed storage space due to the nature of our tenants. Accordingly, at the time newly developed space first opens, it is entirely vacant generating no rental income. Historically, we estimated that on average it takes approximately 24 to 36 months for a newly developed facility to fill up and reach a targeted occupancy level of approximately 90%.

As these facilities approach the targeted occupancy level of approximately 90%, rates are increased, resulting in further improvement in net operating income as the existing tenants, which moved in at lower rates, have their rates increased or are replaced by new tenants paying higher rates. This process of reaching stabilized rental rates can take approximately another 12 to 24 months following the time when the facilities reach a stabilized occupancy level of 90%. In addition, move-in discounts have a more pronounced effect upon realized rental rates for the newly developed facilities, because such facilities tend to have a higher ratio of newer tenants.

Property operating expenses are substantially fixed, consisting primarily of payroll, property taxes, utilities, and marketing costs. The rental revenue of a newly developed facility will generally not cover its property operating expenses (excluding depreciation) until the facility has reached an occupancy level of approximately 30% to 35%. However, at that occupancy level, the rental revenues from the facility are still not sufficient to cover related depreciation expense and cost of capital with respect to the facility's development cost. During construction of the self-storage facility, we capitalize interest costs and include such cost as part of the overall development cost of the facility. Once the facility is opened for operations interest is no longer capitalized.

The annualized yield on costs for the 32 newly developed facilities for the three months ended March 31, 2007, based on net operating income before depreciation, was approximately 6.5%, which is lower than our ultimate yield expectations. We expect these yields to increase as these facilities reach stabilization of both occupancy levels and realized rents. Properties that were developed before 2006 have contributed greatly to our earnings growth. The growth in properties developed in 2005 was principally due to occupancy growth, and growth for properties developed in 2004 and 2003 were due principally to rate increases. We expect that these facilities will continue to provide growth to our earnings.

Development of self-storage facilities causes short-term earnings dilution because, as mentioned above, of the extended time to stabilize a self-storage facility. We have developed self-storage facilities, despite the short-term earnings dilution, because it is advantageous for us to continue to expand our asset base and benefit from the resulting increased critical mass,



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

with facilities that will improve our portfolio's overall average construction and location quality.

58

The decision to commence development of any particular self-storage location is based upon several factors with respect to that local market, including our estimate of current and future general economic conditions, demographic conditions, population growth, the likelihood of and cost of obtaining permits, construction costs, as well as the level of demand at our existing self-storage facilities in proximity to the prospective facility. Our level of new development starts has declined significantly in the last few years due to increases in construction costs, increases in competition with retail, condominium, and apartment operators for quality construction sites in urban locations, and more difficult zoning and permitting requirements, which has reduced the number of attractive sites available for development and reduced our development of facilities. It is unclear when, or if, these conditions will improve.

### SHURGARD EUROPEAN OPERATING DATA

In the merger with Shurgard, we acquired 160 facilities located in seven European countries with an aggregate of 8,385,000 net rentable square feet. During the last three months of 2006, six additional facilities were opened in Europe with an aggregate of 304,000 net rentable square feet. During the first three months of 2007, two additional facilities opened in Europe with an aggregate of 96,000 net rentable square feet. The following chart sets forth the operations of the Shurgard Facilities from January 1, through March 31, 2007, the period operated under Public Storage and consolidated in our financial statements (amounts in thousands):

	Three Months Ended March 31, 2007
-----	
Rental income:	
Same Store - 96 facilities.....	\$ 29,550
Non-Same Store - 72 facilities.....	14,312
-----	
Total rental income.....	43,862
Cost of operations (excluding depreciation):	
Same Store.....	12,602
Non-Same Store.....	10,452
-----	
Total cost of operations.....	23,054
Net operating income before depreciation (a):	
Same Store.....	16,948
Non-Same Store.....	3,860
-----	
Total net operating income before depreciation	20,808
Depreciation and amortization.....	(39,000)
-----	
Net operating loss.....	\$ (18,192)
-----	
Weighted average square foot occupancy during the period:.....	81.7%

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Weighted average realized annual rent per occupied square foot for the period:.....	\$	24.23
In place annual rent per occupied square foot at March 31:.....	\$	24.54

- (a) Total net operating income before depreciation and amortization or "NOI" is a non-GAAP (generally accepted accounting principles) financial measure that excludes the impact of depreciation and amortization expense, for our commercial property segment is presented in Note 12 to our condensed consolidated financial statements, "Segment Information," which includes a reconciliation of net operating income before depreciation for this segment to our consolidated net income. Although depreciation and amortization are operating expenses, we believe that NOI is a meaningful measure of operating performance, because we utilize NOI in making decisions with respect to capital allocations, in determining current property values, segment performance, and comparing period-to-period and market-to-market

59

property operating results. NOI is not a substitute for net operating income after depreciation and amortization in evaluating our operating results.

The operating data presented in the table below reflect the historical data from January 1 to March 31, 2006, the period for which the facilities were operated under Shurgard combined with the historical data from January 1 through March 31, 2007, the period operated under Public Storage. Accordingly, the data presented below does not reflect the actual results included in our operations for the three months ended March 31, 2006. We have applied our definition of what qualifies as a Same Store. As a result, the number of properties included in the Shurgard European Same Store portfolio has decreased from 123 facilities (as reported by Shurgard in the second quarter of 2006) to 96 facilities as is currently being reported.

60

-----  
 SELECTED OPERATING DATA FOR THE 96 FACILITIES OPERATED BY SHURGARD  
 -----  
 EUROPE ON A STABILIZED BASIS SINCE JANUARY 1, 2005 ("EUROPE SAME  
 -----  
 STORE FACILITIES"): (a)  
 -----

	Three Months Ended March 31,			
	2007	2006		Perce Ch
	-----			-----
	(Dollar amounts in thousands, except weigh data, utilizing constant exchange rate			
Revenues:				
Rental income.....	\$ 29,271	\$ 26,608		10.
Late charges and administrative fees collected	279	279		

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Total revenues (c).....	29,550	26,887	9.
Cost of operations (excluding depreciation):			
Property taxes .....	1,198	1,318	(9.
Direct property payroll.....	3,580	4,055	(11.
Advertising and promotion.....	1,223	1,860	(34.
Utilities.....	850	893	(4.
Repairs and maintenance.....	823	851	(3.
Property insurance.....	358	369	(3.
Other costs of management.....	4,570	4,400	3
Total cost of operations (c).....	12,602	13,746	(8.
Net operating income (excluding depreciation) (d)	\$ 16,948	\$ 13,141	29.
Gross margin (before depreciation).....	57.4%	48.9%	17.
Weighted average for the period:			
Square foot occupancy (e).....	88.5%	81.8%	8.
Realized annual rent per occupied square foot (f)	\$25.03	\$24.61	1.
REVPAF (g) (h).....	\$22.15	\$20.13	10.
Weighted average at March 31:			
Square foot occupancy.....	89.0%	81.9%	8.
In place annual rent per occupied square foot (i)	\$ 26.52	\$ 26.02	1.
Total net rentable square feet (in thousands).....	5,286	5,286	

- (a) Operating data reflects the operations of these facilities without regard to the time period in which Public Storage owned the facilities; only the amounts for the period January 1, through March 31, 2007 are included in our consolidated operating results.
- (b) Amounts for all periods have been translated from local currencies to U.S. dollars at a constant exchange rate of 1.31 US Dollars to Euros.
- (c) Revenues and cost of operations do not include ancillary revenues and expenses generated at the facilities with respect to tenant reinsurance and retail sales. "Other costs of management" included in cost of operations principally represents all the indirect costs incurred in the operations of the facilities. Indirect costs principally include supervisory costs and corporate overhead cost incurred to support the operating activities of the facilities. These amounts presented herein will not necessarily compare to amounts previously presented by Shurgard in its public reporting due to differences in classification of revenues and expenses, including tenant reinsurance, retail sales, and truck rental activities which are included on our income statement under "ancillary operations" but were previously presented by Shurgard as self-storage revenue and operating expenses.
- (d) Net operating income (before depreciation) or "NOI" is a non-GAAP (generally accepted accounting principles) financial measure that excludes the impact of depreciation expense. Although depreciation is an operating expense, we believe that NOI is a meaningful measure of operating performance, because we utilize NOI in making decisions with respect to capital allocations, in determining current property values, segment performance, and comparing period-to-period and market-to-market property operating results. NOI is not a substitute for net operating income after depreciation in evaluating our operating results. We have not presented depreciation and amortization expense for these facilities because the depreciation and amortization expense is based upon historical cost, which

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

is substantially different before the merger and after.

61

- (e) Square foot occupancies represent weighted average occupancy levels over the entire period.
- (f) Realized annual rent per occupied square foot is computed by annualizing the result of dividing rental income by the weighted average occupied square footage for the period. Realized annual rent per occupied square foot takes into consideration promotional discounts and other costs that reduce rental income from the contractual amounts due.
- (g) Annualized rental income per available square foot ("REVPAF") represents annualized rental income divided by total available net rentable square feet.
- (h) Late charges and administrative fees are excluded from the computation of realized annual rent per occupied square foot and REVPAF because exclusion of these amounts provides a better measure of our ongoing level of revenue, by excluding the volatility of late charges, which are dependent principally upon the level of tenant delinquency, and administrative fees, which are dependent principally upon the absolute level of move-ins for a period.
- (i) In place annual rent per occupied square foot represents annualized contractual rents per occupied square foot without reductions for promotional discounts, and excludes late charges and administrative fees.

The European team is selectively adapting various operating strategies we use in the United States and incorporating them into their operating model.

The following table sets forth certain regional trends in the Europe Same Store facilities:

	Three Months Ended March 31,		
	2007	2006	Perc Ch
	(Dollar amounts in thousands, exc square foot amounts)		
Rental income:			
Belgium.....	\$ 3,660	\$ 3,476	
Denmark.....	1,355	1,181	1
France.....	7,573	6,937	
Netherlands.....	5,897	5,247	1
Sweden.....	6,215	5,703	
United Kingdom.....	4,850	4,343	1
Total rental income.....	\$ 29,550	\$ 26,887	
Cost of operations before depreciation and amortization (a):			
Belgium.....	\$ 1,695	\$ 1,990	(1
Denmark.....	509	673	(2
France.....	3,514	3,414	
Netherlands.....	2,467	2,796	(1

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Sweden.....	2,501	2,770	(
United Kingdom.....	1,916	2,103	(
	-----	-----	-----
Total cost of operations before depreciation and amortization.....	\$ 12,602	\$ 13,746	(
	=====	=====	=====
Weighted average occupancy levels for the period:			
Belgium.....	85.3%	78.2%	
Denmark.....	93.9%	88.3%	
France.....	89.8%	83.7%	
Netherlands.....	87.0%	78.4%	1
Sweden.....	90.9%	86.8%	
United Kingdom.....	88.4%	78.9%	1
	-----	-----	-----
	88.5%	81.8%	
	=====	=====	=====

62

Weighted average realized annual rent per occupied square foot:  
(continued)

	Three Months Ended March 31,		
	2007	2006	Perce Ch
	-----	-----	-----
	(Dollar amounts in thousands, exc square foot amounts)		
Belgium.....	\$ 16.97	\$ 17.64	(
Denmark.....	27.24	25.28	
France.....	26.98	26.39	
Netherlands.....	22.89	22.62	
Sweden.....	24.13	23.07	
United Kingdom.....	40.56	40.63	(
	-----	-----	-----
	\$ 25.03	\$ 24.61	1
	=====	=====	=====
Net rentable square feet (in thousands):			
Belgium.....	999	999	
Denmark.....	210	210	
France.....	1,236	1,236	
Netherlands.....	1,172	1,172	
Sweden.....	1,130	1,130	
United Kingdom.....	539	539	
	-----	-----	-----
	5,286	5,286	
	=====	=====	=====
Number of facilities:			
Belgium.....	17	17	
Denmark.....	4	4	
France.....	23	23	

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Netherlands.....	22	22
Sweden.....	20	20
United Kingdom.....	10	10
	-----	-----
	96	96
	=====	=====

ANCILLARY OPERATIONS: Ancillary operations include (i) the reinsurance of policies against losses to goods stored by tenants in our self-storage facilities, (ii) sale of merchandise at our self-storage facilities, (iii) containerized storage operations, (iv) truck rentals at our self-storage facilities and (v) commercial property operations, and (vi) management of facilities owned by third-party owners and facilities owned by affiliates that are not included in our consolidated financial statements.

The following table sets forth our ancillary operations:

63

	Three Months Ended March 31,		
	2007	2006	Change
	-----		
	(Amounts in thousands)		
Revenues:			
Tenant reinsurance premiums.....	\$ 13,819	\$ 6,786	\$ 7,033
Merchandise sales.....	8,700	5,013	3,687
Containerized storage.....	3,767	3,930	(163)
Truck rentals.....	2,676	2,770	(94)
Commercial property operations..	3,822	2,992	830
Property management.....	677	605	72
	-----	-----	-----
Total revenues.....	\$ 33,461	\$ 22,096	\$ 11,365
	-----	-----	-----
Cost of operations:			
Tenant reinsurance.....	4,563	3,092	1,471
Merchandise sales.....	7,249	4,573	2,676
Containerized storage.....	4,292	3,310	982
Truck rentals.....	3,405	2,890	515
Commercial property operations..	1,434	1,348	86
Property management.....	58	61	(3)
	-----	-----	-----
Total cost of operations.....	21,001	15,274	5,727
	-----	-----	-----
Depreciation:			
Tenant reinsurance.....	-	-	-
Merchandise sales.....	-	-	-
Containerized storage.....	(266)	(260)	(6)
Truck rentals.....	-	-	-
Commercial property operations..	(664)	(585)	(79)
Property management.....	-	-	-
	-----	-----	-----
Total depreciation.....	(930)	(845)	(85)
	-----	-----	-----
Net Income:			
Tenant reinsurance.....	9,256	3,694	5,562
Merchandise sales.....	1,451	440	1,011
Containerized storage.....	(791)	360	(1,151)
Truck rentals.....	(729)	(120)	(609)

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Commercial property operations..	1,724	1,059	665
Property management.....	619	544	75
	-----	-----	-----
Total net income.....	\$ 11,530	\$ 5,977	\$ 5,553
	=====	=====	=====

Our ancillary operations have increased significantly in the quarter ended March 31, 2007 as compared to the same period in 2006. This increase is attributable primarily to the self-storage facilities we acquired in the Shurgard merger, which has given us more locations in which to conduct our tenant reinsurance and merchandise activities, as well as due to additional commercial space acquired in the merger with Shurgard.

**TENANT REINSURANCE OPERATIONS:** We reinsure policies offered through a non-affiliated insurance broker against losses to goods stored by tenants in our self-storage facilities. Revenues are comprised of fees charged to tenants electing such policies. Cost of operations primarily includes claims paid that are not covered by our outside third-party insurers, as well as claims adjusting expenses.

The significant increase in tenant reinsurance revenues is due primarily to the increase in properties associated with the acquisition of Shurgard. In the first quarter of 2007, tenant reinsurance revenues totaled \$2,284,000 with respect to the United States Shurgard portfolio and \$2,031,000

64

with respect to the European Shurgard portfolio. Further contributing to our increase in tenant reinsurance revenues was higher rates, and an increase in the percentage of our existing tenants retaining such policies. For the three months ended March 31, 2007 and 2006, approximately 42% and 32%, respectively, of our self-storage tenant base had such policies.

The future level of tenant reinsurance revenues is largely dependent upon the number of new tenants electing to purchase policies, the level of premiums charged for such insurance, and the number of tenants that continue participating in the insurance program.

The future cost of operations will be dependent primarily upon the level of losses incurred, including the level of catastrophic events, such as hurricanes, that occur and affect our properties.

**MERCHANDISE AND TRUCK RENTAL OPERATIONS:** Our subsidiaries sell locks, boxes, and packing supplies to our tenants as well as the general public. Revenues and cost of operations for these activities are included in the table above as "Merchandise Sales." In addition, at selected locations, our subsidiaries maintain trucks on site for rent to our self-storage customers and the general public on a short-term basis for local use. In addition, we also act as an agent for a national truck rental company to provide their rental trucks to customers for long-distance use. The revenues and cost of operations for these activities are included in the table above as "Truck rentals."

These activities generally serve as an adjunct to our self-storage operations providing our tenants with goods and services that they need in connection with moving and storing their goods.

The significant increase in merchandise revenues is due primarily to the increase in properties associated with the acquisition of Shurgard. For the three months ended March 31, 2007, merchandise revenues included \$2,030,000 with respect to the Shurgard facilities we acquired in the United States, and

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

\$1,748,000 for the Shurgard facilities in Europe.

The primary factors impacting the level of operations of these activities is the level of customer and tenant traffic at our self-storage facilities, including the level of move-ins.

For the three months ended March 31, 2007, truck revenues and cost of operations, respectively, included \$356,000 and \$444,000 with respect to the Shurgard facilities we acquired in the U.S.

**CONTAINERIZED STORAGE OPERATIONS:** We have 13 containerized storage facilities located in eight densely populated markets with above-average rent and income.

Rental and other income includes monthly rental charges to customers for storage of the containers, service fees charged for pickup and delivery of containers to customers' homes and businesses and certain non-core services which were eliminated, such as handling and packing customers' goods from city to city.

Direct operating costs principally includes payroll, equipment lease expense, utilities and vehicle expenses (fuel and insurance). Direct operating costs for three months ended March 31, 2007 and 2006 also includes approximately \$1,152,000 and \$182,000, respectively, in research and development costs. No such costs were incurred during the three months ended March 31, 2006.

There can be no assurance as to the level of the containerized storage business's expansion, level of gross rentals, level of move-outs or profitability. We continue to evaluate the business operations, we have closed certain of these facilities in recent years, and we may decide to close additional facilities in the future.

**COMMERCIAL PROPERTY OPERATIONS:** Commercial property operations included in our consolidated financial statements include commercial space owned by the Company and entities consolidated by the Company. We have a much larger interest in commercial properties through our ownership interest in PSB. Our investment in PSB is accounted for using the equity method of accounting, and accordingly our share of PSB's earnings is reflected as "Equity in earnings of real estate entities," see below.

65

The significant increase in commercial property revenues is due principally to commercial space in the facilities we acquired from Shurgard in the United States. For the three months ended March 31, 2007, commercial revenues included \$692,000 with respect to the Shurgard facilities we acquired in the United States. Our commercial operations are comprised of 1,561,000 net rentable square feet of commercial space, which is principally operated at certain of the self-storage facilities.

Our commercial property operations consist primarily of facilities that are at a stabilized level of operations, and generally reflect the conditions in the markets in which they operate. Other than the continuing year-over-year growth due to the increase in commercial space in the Shurgard properties, we do not expect any significant growth in net operating income from this segment of our business for 2007.

**EQUITY IN EARNINGS OF REAL ESTATE ENTITIES:** In addition to our ownership of equity interests in PSB, we had general and limited partnership interests in five limited partnerships at March 31, 2007. (PSB and the limited



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

partnerships are collectively referred to as the "Unconsolidated Entities"). Due to our limited ownership interest and limited control of these entities, we do not consolidate the accounts of these entities for financial reporting purposes. We account for such investments using the equity method.

Equity in earnings of real estate entities for the three months ended March 31, 2007 and 2006 consists of our pro-rata share of the Unconsolidated Entities based upon our ownership interest for the period. The following table sets forth the significant components of equity in earnings of real estate entities:

	Three Months Ended March 31,		
	2007	2006	Change
	(Amounts in thousands)		
<b>Property operations:</b>			
PSB	\$ 19,689	\$ 17,930	\$ 1,759
Acquisition Joint Venture.....	98	86	12
Other investments (1).....	668	701	(33)
	-----	-----	-----
	20,455	18,717	1,738
	-----	-----	-----
<b>Depreciation:</b>			
PSB.....	(9,496)	(9,039)	(457)
Acquisition Joint Venture.....	(69)	(69)	-
Other investments (1).....	(190)	(146)	(44)
	-----	-----	-----
	(9,755)	(9,254)	(501)
	-----	-----	-----
<b>Other: (2)</b>			
PSB (3).....	(6,703)	(5,915)	(788)
Other investments (1).....	(20)	(82)	62
	-----	-----	-----
	(6,723)	(5,997)	(726)
	-----	-----	-----
<b>Total equity in earnings of real estate entities.....</b>	<b>\$ 3,977</b>	<b>\$ 3,466</b>	<b>\$ 511</b>
	=====	=====	=====

(1) Amounts primarily reflect equity in earnings recorded for investments that have been held consistently throughout each of the three months ended March 31, 2007 and 2006.

(2) "Other" reflects our share of general and administrative expense, interest expense, interest income, and other non-property; non-depreciation related operating results of these entities. The amount of interest expense included in "other" is \$486,000 and \$224,000 for the three months ended March 31, 2007 and 2006, respectively.

(3) "Other" with respect to PSB also includes our pro-rata share of gains on sale of real estate assets, impairment charges relating to pending sales of real estate and the impact of PSB's application of the SEC's clarification of EITF Topic D-42 on redemptions of preferred securities.

Equity in earnings of real estate entities includes our pro rata share of the net impact of gains/losses on sales of assets and impairment charges relating to the impending sale of real estate assets as well as our pro rata

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

share of the impact of the application of EITF Topic D-42 on redemptions of preferred securities recorded by PSB. Our net pro rata share from these items resulted in a net increase of equity in earnings of \$312,000 for the three months ended March 31, 2006 (none for the same period in 2007).

Our future equity income from PSB will be dependent entirely upon PSB's operating results. Our investment in PSB provides us with some diversification into another asset type. We have no plans of disposing of our investment in PSB. PSB's filings and selected financial information can be accessed through the Securities and Exchange Commission, and on its website, [www.psbusinessparks.com](http://www.psbusinessparks.com).

In January 2004, we entered into a joint venture partnership with an institutional investor for the purpose of acquiring up to \$125.0 million of existing self-storage properties in the United States from third parties (the "Acquisition Joint Venture"). The venture is funded entirely with equity consisting of 30% from us and 70% from the institutional investor. As described more fully in Note 2 to our condensed consolidated financial statements for the three months ended March 31, 2007, our pro-rata share of earnings with respect to two of the facilities acquired directly from third parties by the Acquisition Joint Venture in 2004, at an aggregate cost of \$9,086,000, are reflected in Equity in Earnings in the table above. Our initial investment in the Acquisition Joint Venture with respect to these two facilities was approximately \$2,930,000. Our future equity in earnings with respect to the Acquisition Joint Venture will be dependent upon the level of earnings generated by these two properties.

The "Other Investments" are comprised primarily of our equity in earnings from four limited partnerships, for which we held an approximate consistent level of equity interest throughout 2006 and the first three months of 2007. The Company formed these limited partnerships during the 1980's. We are the general partner in each limited partnership, and manage each of these facilities for a management fee that is included in "Ancillary Operations." The limited partners consist of numerous individual investors, including the Company, which throughout the 1990's acquired units of limited partnership interests in these limited partnerships in various transactions.

Our future earnings with respect to the "Other Investments" will be dependent upon the operating results of the 22 self-storage facilities that these entities own. The operating characteristics of these facilities are similar to those of the Company's self-storage facilities, and are subject to the same operational issues as the Same Store Facilities as discussed above. See Note 5 to our condensed consolidated financial statements for the operating results of these entities for the three months ended March 31, 2007 and 2006.

### OTHER INCOME AND EXPENSE ITEMS

-----

**INTEREST AND OTHER INCOME:** Interest and other income was \$2,125,000 and \$5,075,000 for the three months ended March 31, 2007 and 2006, respectively. This decrease is due to lower average cash balances, partially offset by higher interest rates on invested cash balances as compared to the same period in 2006.

**DEPRECIATION AND AMORTIZATION:** Depreciation and amortization expense was \$176,481,000 and \$50,028,000 for the three months ended March 31, 2007 and 2006, respectively. The increase in depreciation and amortization for the three months ended March 31, 2007, as compared to the same period in 2006 is due primarily to \$85,784,000 in amortization expense recorded during the three months ended March 31, 2007 on the intangible assets, which we acquired in the Shurgard merger. These intangible assets were valued in our purchase accounting analysis at \$565,341,000 and are being amortized relative to the expected future benefit of the tenants in place to each period, with the land lease intangibles being amortized relative to the benefit of the below-market lease. Amortization

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

is expected to be approximately \$69,200,000 in the second quarter of 2007, \$51,600,000 in the third quarter of 2007 and \$36,700,000 in the fourth quarter of 2007.

The remainder of the increase in depreciation and amortization for the three months ended March 31, 2007 as compared to the same period in 2006 is due primarily to buildings acquired in the Shurgard merger and to our newly developed and acquired facilities. See Notes 2 and 3 to our condensed consolidated financial statements for further discussion of the Shurgard merger and the acquisition of tangible and intangible assets.

67

**GENERAL AND ADMINISTRATIVE:** General and administrative expense was \$16,516,000 and \$6,779,000 for the three months ended March 31, 2007 and 2006, respectively. General and administrative expense principally consists of state income taxes, investor relations expenses and corporate and executive salaries. In addition, general and administrative expenses includes expenses that vary depending on the Company's activity levels in certain areas, such as overhead associated with the acquisition and development of real estate facilities, employee severance and stock-based compensation, and product research and development expenditures.

A portion of our increase in general and administrative expense is due to certain significant nonrecurring factors, including a) additional expenses incurred in connection with the merger with Shurgard totaling approximately \$4.0 million and \$1.2 million for the three months ended March 31, 2007 and 2006, respectively and b) certain additional nonrecurring expenses, including legal fees associated with the debt retirement in Europe, our redomestication as a Maryland REIT, and European joint venture arbitration costs.

We expect that for the remainder of 2007, general and administrative expense will be approximately \$30 million to \$35 million. This includes additional merger related expenses of approximately \$2 million and a variety of integration and repositioning expenses.

**INTEREST EXPENSE:** Interest expense was \$16,808,000 for the three months ended March 31, 2007, as compared to \$1,557,000, for the same period in 2006. Interest capitalized during the three months ended March 31, 2007, was \$741,000, compared to \$716,000 for the same period in 2006. The increase in interest expense is primarily due to \$14,805,000 in interest incurred on the debt and other obligations we assumed in the Shurgard merger, as well as \$727,000 of interest on borrowings against our line of credit. These amounts are partially offset by a decrease of \$256,000 in interest expense due to lower balances on our outstanding notes. See also Notes 6, 7 and 8 to our condensed consolidated financial statements for a schedule of our debt balances, principal repayment requirements, and average interest rates.

During the three months ended March 31, 2007, we paid \$96,000 related to interest rate and currency swaps acquired in the Shurgard merger. We have included this \$96,000 as a reduction of income on derivatives, net on our unaudited condensed consolidated statement of operations for the three months ended March 31, 2007. See discussion below under Income from Derivatives, Net.

**FOREIGN EXCHANGE GAIN:** Our foreign exchange gain is primarily related to intercompany balances between our European subsidiaries and our United States operations. When such intercompany balances are expected to settle in the foreseeable future, changes in exchange rates are recorded in income in the period in which the change occurs. For the three months ended March 31, 2007, we recorded foreign currency exchange gains of \$5,040,000 on our condensed

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

consolidated statement of income, driven primarily by the weakening of the US dollar relative to the Euro at March 31, 2007 as compared to December 31, 2006. Future foreign exchange gains will be dependent primarily upon the movement of the Euro relative to the US Dollar, and the level of our intercompany debt. At March 31, 2007 our European subsidiaries had intercompany balances payable to our United States operations totaling approximately \$531 million.

**HURRICANE CASUALTY GAIN:** Our policy is to record casualty losses or gains in the period the casualty occurs equal to the differential between (a) the book value of assets destroyed and (b) insurance proceeds, if any, that we expect to receive in accordance with our insurance contracts. Potential insurance proceeds that are subject to uncertainties, such as interpretation of deductible provisions of the governing agreements or the estimation of costs of restoration, are treated as a contingent proceeds in accordance with Statement of Financial Accounting Standards No. 5 ("SFAS 5"), and not recorded until the uncertainties are satisfied. During the first quarter of 2007, we recorded a casualty gain totaling \$2,665,000, representing the realization of such contingent proceeds relating to hurricanes which occurred in 2005.

**EXPENSE FROM DERIVATIVES, NET:** This represents a net loss as recognized for the changes in the fair market values of those derivative financial instruments that do not qualify for hedge accounting treatment under SFAS No. 133 combined with net payments from derivative instruments. The loss of \$762,000 for the three months ended March 31, 2007 is primarily due to losses of \$666,000 in changes in value of our interest rate swaps and currency forward

68

contracts on the euro that do not qualify for hedge accounting combined with payments of \$96,000 relative to certain interest rate swaps and foreign currency exchange derivatives acquired in the Shurgard merger as described under Note 3 to our condensed consolidated financial statements.

**MINORITY INTEREST IN INCOME:** Minority interest in income represents the income allocable to equity interests in Consolidated Entities, which are not owned by the Company. The following table summarizes minority interest in income for the three months ended March 31, 2007 and 2006:

	Three Months Ended March 31,		
	2007	2006	Change
	(Amounts in thousands)		
Preferred partnership interests (a).....	\$ 5,403	\$ 3,591	\$ 1,812
Convertible Partnership Units (b).....	(8)	116	(71)
Shurgard U.S. minority interests (c).....	165	-	165
Shurgard European minority interests (d).....	(3,754)	-	(3,754)
Other minority interests (e).....	3,977	3,452	472
	-----		
Total minority interests in income.....	\$ 5,783	\$ 7,159	\$ (1,376)
	=====		

(a) On May 9, 2006, one of our Consolidated Entities issued \$100,000,000 of its 7.25% Series J Preferred Partnership Units. Accordingly, ongoing distributions with respect to preferred partnership interest have increased.

(b) These amounts reflect the minority interests represented by the Convertible Partnership Units (see Note 10 to our condensed consolidated financial

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

statements).

- (c) These amounts reflect income allocated to minority interests in entities we acquired in the merger with Shurgard, and include \$208,000 in depreciation in the three months ended March 31, 2007.
- (d) These amounts reflect income allocated to our minority partner's 80% interest in the European joint ventures, First Shurgard and Second Shurgard. These amounts are negative because the related joint ventures operations are at a loss position. Included in these minority interest amounts is \$2,833,000 for the three months ended March 31, 2007 in depreciation, \$3,446,000 in interest expense, and \$606,000 in minority interest in income from derivatives and foreign exchange.
- (e) These amounts reflect income allocated to minority interests that were outstanding consistently throughout the three months ended March 31, 2007 and 2006. Included in minority interest in income is \$167,000 in depreciation expense for the three months ended March 31, 2007, respectively, as compared to \$162,000 for the same periods in 2006.

Other minority interests reflect income allocated to minority interests that have maintained a consistent level of interest throughout 2006 and the three months ended March 31, 2007, comprised of investments in the Consolidated Entities described in Note 10 to our condensed consolidated financial statements. The level of income allocated to these interests in the future is dependent upon the operating results of the storage facilities that these entities own, as well as any minority interests that the Company acquires in the future.

LIQUIDITY AND CAPITAL RESOURCES

We believe that our internally generated net cash provided by operating activities will continue to be sufficient to enable us to meet our operating expenses, capital improvements, debt service requirements and distributions to shareholders for the foreseeable future.

Operating as a real estate investment trust ("REIT"), our ability to retain cash flow for reinvestment is restricted. In order for us to maintain our REIT status, a substantial portion of our operating cash flow must be used to make distributions to our shareholders (see "REQUIREMENT TO PAY DISTRIBUTIONS" below). However, despite the significant distribution requirements, we have been able to retain a significant amount of our operating cash flow. The following table summarizes our ability to fund distributions to the minority interest, capital improvements to maintain our facilities, and distributions to our shareholders through the use of cash provided by operating activities. The remaining cash flow generated is available to make both scheduled and optional principal payments on debt and for reinvestment.

	Three Months Ended March 31	
	2007	2006
	(Amounts in thousands)	
Net cash provided by operating activities(a).....	\$ 200,944	\$ 162,833

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Distributions to minority interest (Preferred Units).....	(5,403)	(3,591)
Distributions to minority interest (common equity).....	(5,501)	(3,712)
	-----	-----
Cash from operations allocable to our shareholders.....	190,040	155,530
Capital improvements to maintain our facilities.....	(8,307)	(8,379)
	-----	-----
Remaining operating cash flow available for distributions to our shareholders.....	181,733	147,151
Distributions paid:		
Preferred stock dividends.....	(58,776)	(46,615)
Equity Stock, Series A dividends.....	(5,356)	(5,356)
Distributions to Common shareholders.....	(84,993)	(64,298)
	-----	-----
Cash available for principal payments on debt and reinvestment (b)	\$ 32,608	\$ 30,882
	=====	=====

(a) Represents net cash provided from operating activities as presented on our March 31, 2007 Condensed Consolidated Statements of Cash Flows.

(b) Cash available for principal payments on debt and and reinvestment is net of approximately \$35,930,000 and \$10,644,000, respectively, in reductions to cash flow provided from operations, for the three months ended March 31, 2007 and 2006. These amounts are presented as "other operating activities" on our statement of cash flows, primarily representing changes in other assets and other liabilities. The amount for the quarter is not necessarily indicative of the amounts to be expected for the full year. For example, while in the first quarter of 2006, these cash flows were a reduction of \$10,644,000, for the full year 2006, the related cash flows were a reduction of \$633,000.

Cash available for principal payments on debt and reinvestment increased from \$30.9 million in the three months ended March 31, 2006 to \$32.6 million in the three months ended March 31, 2007 principally due to improved operations from our Same Store group of facilities, continued growth in operations from our newly developed and recently expanded facilities, as well as continued growth in our recently acquired self-storage facilities included the facilities acquired in the merger with Shurgard, offset by changes in other assets and liabilities that represented a reduction in operating cash flow of \$35,930,000 and \$10,644,000, respectively, for the quarter ending March 31, 2007 and 2006.

Our financial profile is characterized by a low level of debt-to-total capitalization and a conservative dividend payout ratio with respect to the common stock. We expect to fund our growth strategies and debt obligations with (i) cash on hand at March 31, 2007, (ii) internally generated retained cash flows and (iii) proceeds from issuing equity securities. In general, our current strategy is to continue to finance our growth with permanent capital; either common or preferred equity.

Over the past three years, we have funded substantially all of our acquisitions with permanent capital (both common and preferred securities). We have elected to use preferred securities as a form of leverage despite the fact that the dividend rates of our preferred securities exceed the prevailing market interest rates on conventional debt. We have chosen this method of financing for the following reasons: (i) under the REIT structure, a significant amount of operating cash flow needs to be distributed to our shareholders, making it difficult to repay debt with operating cash flow alone, (ii) our perpetual preferred stock has no sinking fund requirement or maturity date and does not require redemption, all of which eliminate any future refinancing risks, (iii)

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

after the end of a non-call period, we have the option to redeem the preferred stock at any time, which enable us to refinance higher coupon preferred stock with new preferred stock at lower rates if appropriate, (iv) preferred stock does not contain covenants, thus allowing us to maintain significant financial flexibility, and (v) dividends on the preferred stock can be applied to satisfy our REIT distribution requirements.

Our credit ratings on each of our series of Cumulative Preferred Stock are "Baal" by Moody's and "BBB+" by Standard & Poor's.

70

On March 27, 2007, we entered into a five-year revolving credit agreement (the "Credit Agreement") with an aggregate limit with respect to borrowings, letters of credit and foreign currency borrowings in Euros or British pounds of \$300 million. Amounts drawn under the Credit Agreement bear an annual interest rate ranging from the London Interbank Offered Rate ("LIBOR") plus 0.35% to LIBOR plus 1.00% depending on our credit ratings (LIBOR plus 0.35% at March 31, 2007). In addition, we are required to pay a quarterly facility fee ranging from 0.10% per annum to 0.25% per annum depending on our credit ratings (0.10% per annum at March 31, 2007). Outstanding borrowings on our revolving line of credit totaled \$132 million and \$100 million at March 31, 2007 and May 8, 2007, respectively. Our previous revolving line of credit with an aggregate limit of \$200 million matured on April 1, 2007. We had no outstanding borrowings on the previous credit facility at March 31, 2007.

The Credit Agreement includes various covenants, the more significant of which require us to (i) maintain a leverage ratio (as defined therein) of less than 0.55 to 1.00, (ii) maintain certain fixed charge and interest coverage ratios (as defined therein) of not less than 1.5 to 1.0 and 1.75 to 1.0, respectively, and (iii) maintain a minimum total shareholders' equity (as defined therein). We were in compliance with all covenants of the Credit Agreement at March 31, 2007.

**RECENT ISSUANCE AND REDEMPTION OF PREFERRED SECURITIES:** One of our financing objectives over the past several years has been to reduce our average cost of capital with respect to our preferred securities. Accordingly, we have redeemed higher rate preferred securities outstanding and have financed the redemption with cash on-hand or from the proceeds from the issuance of lower rate preferred securities.

On January 9, 2007, we issued our 6.625% Series M Preferred Stock for gross proceeds of \$500 million. On January 18, 2007, we redeemed our 7.625% Series T Cumulative Preferred Stock totaling \$152.2 million and on February 19, 2007, we redeemed our 7.625% Series U Cumulative Preferred Stock totaling \$150.0 million. These redemptions were funded with cash on hand and funds raised through the issuance of our Series M preferred stock. We currently have approximately \$172.5 million of additional preferred securities that become redeemable at our option during the remainder of 2007. We believe that our size and financial flexibility enables us to access capital when appropriate

From time-to-time, we may raise additional capital primarily through the issuance of lower rate preferred securities, in advance of the redemption dates to ensure that we have available funds to redeem these securities. The timing and our ability to issue additional preferred securities are dependent on many factors. There is no assurance that we will be able to raise the necessary capital and at appropriate rates to redeem these securities.

**REQUIREMENT TO PAY DISTRIBUTIONS:** We have operated, and intend to continue to operate, in such a manner as to qualify as a REIT under the Internal Revenue Code of 1986, but no assurance can be given that we will at all times so

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

qualify. To the extent that the Company continues to qualify as a REIT, we will not be taxed, with certain limited exceptions, on the taxable income that is distributed to our shareholders, provided that at least 90% of our taxable income is so distributed to our shareholders prior to filing of the Company's tax return. We have satisfied the REIT distribution requirement since 1980.

We estimate the distribution requirement with respect to our Preferred Stock outstanding at March 31, 2007 to be approximately \$229.3 million per year. We estimate that the annual distribution requirement with respect to the preferred partnership units outstanding at March 31, 2007, to be approximately \$21.6 million per year.

During the three months ended March 31, 2007, we paid dividends totaling \$84,993,000 (\$0.50 per common share) to the holders of our common stock. Based upon shares outstanding at May 7, 2007 and a quarterly distribution of \$0.50 per share, which was declared by the Board of Directors on May 3, 2007 and payable on June 28, 2007, to shareholders of record as of June 15, 2007, we estimate a dividend payment with respect to our common stock of approximately \$85.0 million for the second quarter of 2007.

During each of the three months ended March 31, 2007 and 2006, we paid cash dividends totaling \$5,356,000 to the holders of our Equity Stock, Series A. With respect to the depositary shares of Equity Stock, Series A, we have no obligation to pay distributions if no distributions are paid to the common

71

shareholders. To the extent that we do pay common distributions in any year, the holders of the depositary shares receive annual distributions equal to the lesser of (i) five times the per share dividend on the common stock or (ii) \$2.45. The depositary shares are non-cumulative, and have no preference over our Common Stock either as to dividends or in liquidation. With respect to the Equity Stock, Series A outstanding at March 31, 2007, we estimate the total regular distribution for the second quarter of 2007 to be approximately \$5.4 million.

**CAPITAL IMPROVEMENT REQUIREMENTS:** During 2007, we have budgeted approximately \$65 million for capital improvements for our facilities. Capital improvements include major repairs or replacements to the facilities, which keep the facilities in good operating condition and maintain their visual appeal. Capital improvements do not include costs relating to the development or expansion of facilities. During the three months ended March 31, 2007, we incurred capital improvements of approximately \$8,307,000. Capital improvements include major repairs or replacements to the facilities that maintain the facilities' existing operating condition and visual appeal. Capital improvements do not include costs relating to the development or expansion of facilities, or expenditures associated with improving the visual and structural appeal of our existing self-storage facilities.

**DEBT SERVICE REQUIREMENTS:** At March 31, 2007, we have total outstanding debt of approximately \$1.2 billion. We do not believe we have any significant refinancing risks with respect to our debt.

In connection with the Shurgard merger, we assumed approximately \$2.0 billion of debt from Shurgard and its affiliates. On January 2, 2007, we retired approximately \$429 million of debt assumed from Shurgard that was secured by substantially all of our wholly-owned facilities in Europe.

On April 25, 2007, the 7.625% stated rate domestic unsecured notes payable that we assumed in connection with the merger with Shurgard matured and



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

we repaid approximately \$51,900,000 in outstanding principal and interest on these notes.

Our portfolio of real estate facilities remains substantially unencumbered. At March 31, 2007, we have domestic mortgage debt outstanding of \$256.6 million, which encumbers 97 self-storage facilities with an aggregate net book value of approximately \$646 million. In Europe, mortgage debt at March 31, 2007 totaled \$305.3 million and encumbers 65 facilities, owned by consolidated joint ventures, with an aggregate net book value of approximately \$469 million at March 31, 2007.

We anticipate that our retained operating cash flow will continue to be sufficient to enable us to make scheduled principal payments. See Notes 7 and 8 to our condensed consolidated financial statements for approximate principal maturities of such borrowings. It is our current intention to fully amortize our outstanding debt as opposed to refinance debt maturities with additional debt. Alternatively, we may prepay debt and finance such prepayments with retained operating cash flow or proceeds from the issuance of preferred securities.

**ACQUISITION AND DEVELOPMENT OF FACILITIES:** During 2007, we will continue to seek to acquire additional self-storage facilities from third parties; however, it is difficult to estimate the amount of third party acquisitions we will undertake.

At March 31, 2007, we have a development "pipeline" of 48 projects in the U.S. and seven projects in Europe, consisting of newly developed self-storage facilities, conversion of space at facilities that was previously used for containerized storage and expansions to existing self-storage facilities. At March 31, 2007, we have acquired the land for all of these projects.

The development and fill-up of these storage facilities is subject to significant contingencies such as obtaining appropriate governmental approvals. We estimate that the amount remaining to be spent to complete development to be approximately \$189.3 million and will be incurred over the next 24 months. The following table sets forth certain information with respect to our development pipeline.

72

### DEVELOPMENT PIPELINE SUMMARY AS OF MARCH 31, 2007

	Number of projects	Net rentable sq. ft.	Total estimated development costs	Cos thro
	-----	-----	-----	-----
			(Amounts in thousands, except	
U.S. under construction	9	586	\$ 55,135	\$
U.S. in development, land acquired	39	1,684	136,508	
Europe under construction, land acquired	7	351	74,234	
	-----	-----	-----	-----
Total Development Pipeline	55	2,621	\$ 265,877	\$
	=====	=====	=====	=====

The development and fill-up of these storage facilities is subject to

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

significant contingencies such as obtaining appropriate governmental approvals. We estimate that the amount remaining to be spent to complete development will be incurred over the next 24 months. Substantially all of the future costs for the European projects will be funded by the Shurgard European Joint Ventures, in which we have a 20% interest, and which have a substantial degree of funding by debt.

### CONTRACTUAL OBLIGATIONS

Our significant contractual obligations at March 31, 2007 and their impact on our cash flows and liquidity are summarized below for the years ending December 31 (amounts in thousands):

	Total	2007	2008	2009
	-----	-----	-----	-----
Long-term debt (1) .....	\$1,245,073	\$ 100,305	\$ 252,831	\$ 182,975
Line of credit and other short-term bank financing (2).....	133,145	133,145	-	-
Capital leases (3).....	38,665	465	720	734
Operating leases (4).....	262,989	16,153	17,949	14,914
Construction commitments (5).....	60,550	49,230	11,320	-
Total.....	----- \$1,740,422 =====	----- \$ 299,298 =====	----- \$ 282,820 =====	----- \$ 198,623 =====

- (1) Amounts include interest payments on our notes payable based on their contractual terms. See Note 7 to our condensed consolidated financial statements for additional information on our notes payable. Debt to Joint Venture Partner is not reflected since we have not exercised our option to acquire our partner's interest.
- (2) Amounts include borrowings under our \$300 million revolving line of credit. See Note 6 to our condensed consolidated financial statements for additional information on our line of credit and other short-term bank financing.
- (3) This line item reflects amounts due on five European properties with commitments extending to April 2052 that we assumed in the merger with Shurgard.
- (4) We lease trucks, land, equipment and office space under various operating leases. Certain leases are cancelable with substantial penalties.
- (5) Includes obligations for facilities currently under construction at March 31, 2007 as described above under "Acquisition and Development of Real Estate Facilities."

In January 2004, we entered into a joint venture partnership with an institutional investor for the purpose of acquiring up to \$125,000,000 of existing self-storage properties in the United States from third parties (the "Acquisition Joint Venture"). As described more fully in Note 8 to our March 31, 2007 condensed consolidated financial statements, our partner's equity

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

contributions with respect to certain transactions are classified as debt under the caption "Debt to Joint Venture Partner" in our condensed consolidated balance sheets. At March 31, 2007, our Debt to Joint Venture Partner was \$37,304,000. For a six-month period beginning 54 months after formation, we have the right to acquire our partner's interest based upon the market value of the properties. If we do not exercise our option, our partner can elect to purchase our interest in the properties during a six-month period commencing upon expiration of our six-month option period. If our partner fails to exercise its option, the Acquisition Joint Venture will be liquidated and the proceeds will be distributed to the partners according to the joint venture agreement. We have not included our Debt to Joint Venture Partner as a contractual obligation in the table above, since we only have the right, rather than a contractual obligation, to acquire our partner's interest.

### OFF-BALANCE SHEET ARRANGEMENTS

At March 31, 2007 we had no off-balance sheet arrangements as defined under Regulation S-K 303(a)(4) and the instructions thereto.

**Stock Repurchase Program:** Our Board of Directors has authorized the repurchase from time to time of up to 25,000,000 shares of our common stock on the open market or in privately negotiated transactions. During 2004, we repurchased 445,700 shares for approximately \$20.3 million. During 2005, we repurchased 84,000 shares for approximately \$5.0 million. During 2006, we did not repurchase any shares. From the inception of the repurchase program through March 31, 2007, we have repurchased a total of 22,201,720 shares of common stock at an aggregate cost of approximately \$567.2 million.

### ITEM 3. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

To limit our exposure to market risk, we principally finance our operations and growth with permanent equity capital consisting either of common stock or preferred stock. At March 31, 2007, our debt as a percentage of total shareholders' equity (based on book values) was 13.9%.

Our preferred stock is not redeemable at the option of the holders. Except under certain conditions relating to the Company's qualification as a REIT, the Preferred Stock is not redeemable by the Company prior to the following dates: Series V - September 30, 2007, Series W - October 6, 2008, Series X - November 13, 2008, Series Y - January 2, 2009, Series Z - March 5, 2009, Series A - March 31, 2009, Series B - June 30, 2009, Series C - September 13, 2009, Series D - February 28, 2010, Series E - April 27, 2010, Series F - August 23, 2010, Series G - December 12, 2010, Series H - January 19, 2011, Series I - May 3, 2011, Series K - August 8, 2011, Series L - October 20, 2011 and Series M - January 9, 2012. On or after the respective dates, each of the series of Preferred Stock will be redeemable at the option of the Company, in whole or in part, at \$25 per depositary share (or share in the case of the Series Y), plus accrued and unpaid dividends through the redemption date.

Our market risk sensitive instruments include notes payable, which totaled \$1,032,056,000 at March 31, 2007.

We are exposed to changes in interest rates primarily from the floating rate debt arrangements we acquired in the merger with Shurgard.

We have foreign currency exposures related to our investment in the construction, acquisition, and operation of storage centers in countries outside the U.S. to the extent such activities are financed with financial instruments or equity denominated in non-functional currencies. The aggregate book value of our real estate and intangibles was approximately \$1.5 billion at March 31,

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

2007. Since all foreign debt is denominated in the corresponding functional currency, our currency exposure is limited to our equity investment in those countries. Countries in which Shurgard had exposure to foreign currency fluctuations include Belgium, France, the Netherlands, Sweden, Denmark, Germany and the United Kingdom.

The table below summarizes annual debt maturities and weighted-average interest rates on our outstanding debt at the end of each year (based on relevant LIBOR of 5.26% and a EURIBOR of 3.87% at March 31, 2007 and the applicable forward curve for following years) and fair values required to evaluate our expected cash-flows under debt agreements and our sensitivity to interest rate changes at March 31, 2007 (dollar amounts in thousands).

74

	2007	2008	2009	2010	
Fixed rate debt.....	\$ 58,887	\$ 30,876	\$ 12,568	\$ 14,672	\$2
Average interest rate.....	6.52%	6.37%	6.01%	6.10%	
Variable rate debt (1).....	\$ 132,000	\$ -	\$ -	\$ -	\$
Average interest rate.....	5.67%				
Variable rate debt.....	\$ 585	\$ -	\$ -	\$ -	\$
Average interest rate.....	8.00%				
Variable rate EURIBOR debt (2).	\$ -	\$174,667	\$ 130,666	\$ -	\$
Average interest rate.....	6.16%	6.16%			
Interest rate swaps					
Swap on EURIBOR.....	\$ -	\$ 509	\$ 1,343	\$ -	\$

	Thereafter	Total	Fair Value
Fixed rate debt.....	\$ 374,072	\$ 719,440	\$ 719,440
Average interest rate.....	5.79%		
Variable rate debt (1).....	\$ -	\$ 132,000	\$ 132,000
Average interest rate.....			
Variable rate debt.....	\$ -	\$ 585	\$ 585
Average interest rate.....			
Variable rate EURIBOR debt (2).	\$ -	\$ 305,333	\$ 305,333
Average interest rate.....			
Interest rate swaps			
Swap on EURIBOR.....	\$ -	\$ 1,852	\$ 1,852

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- (1) Amounts include borrowings under our line of credit, which expires in 2012.
- (2) First Shurgard and Second Shurgard have senior credit agreements denominated in euros to borrow, in aggregate, up to (euro)271 million (\$361.3 million as of March 31, 2007). As of March 31, 2007, the available amount under those credit facilities was in aggregate (euro)42 million (\$56.0 million).

At March 31, 2007, through our merger with Shurgard, we were party to pay-fixed, receive-variable interest rate swaps. The notional amounts, the weighted-average pay rates and the terms of these agreements are summarized as follows:

		2007		2008		2009		2010		2011
Notional amounts (in millions).....	\$	242.6	\$	235.0	\$	118.0	\$	-	\$	-
Weighted average interest rate.....		3.76%		3.76%		3.73%				

Based on our outstanding variable-rate EURIBOR debt and interest rate swaps at March 31, 2007, a hypothetical increase in the interest rates of 100 basis points would cause the value of our derivative financial instruments to increase by \$3.6 million. Conversely, a hypothetical decrease in the interest rates of 100 basis points would cause the value of our derivative financial instruments to decrease by \$3.8 million.

On January 2, 2007, we prepaid the (euro)325 million collateralized notes (\$429 million at December 31, 2006) at our European operations that were otherwise payable in 2011. We also terminated the related European currency and interest rate hedges. Accordingly, the remaining debt in Europe relates to the joint venture properties, in which we have a 20% equity interest, and which are consolidated for financial reporting purposes.

75

#### ITEM 4. CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in reports the Company files and submits under the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in accordance with SEC guidelines and that such information is communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure based on the definition of "disclosure controls and procedures" in Rules 13a-15(e) of the Exchange Act.

In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures in reaching that level of reasonable assurance. Also, the Company has investments

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

in certain unconsolidated entities. As the Company does not control or manage these entities, its disclosure controls and procedures with respect to such entities are substantially more limited than those it maintains with respect to its consolidated subsidiaries.

As of the end of the fiscal quarter covered by this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and the Company's Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures (as such term is defined in Rules 13a - 15(e) and 15d - 15(e) under the Securities Act of 1934 as amended) as of the end of the period covered by this report. Based upon this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that, as of the end of such period, the Company's disclosure controls and procedures were effective.

There have not been any changes in our internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

76

### PART II. OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

The information set forth under the heading "Legal Matters" in Note 15 to the Condensed Consolidated Financial Statements in this Form 10-Q is incorporated by reference in this Item 1.

##### Item 1A. Risk Factors

In addition to the other information in our Form 10-Q and our Form 10-K for the year ended December 31, 2006, you should consider the following factors in evaluating the Company:

**WE ARE SUBJECT TO ADDITIONAL RISKS AS A RESULT OF THE SHURGARD MERGER.**

In addition to the general risks related to real estate described below which may also adversely impact Shurgard's operations, we are also subject to the following risks in connection with the Shurgard merger and completing the integration of Shurgard into our operations.

We have never undertaken to integrate a company as large as Shurgard or one with overseas operations. To fully realize the anticipated benefits from the merger, we must successfully complete the combination of the businesses of Public Storage and Shurgard in a manner that permits those cost savings to be realized. It is possible that the integration process could result in a decline in occupancy and/or rental rates, the disruption of each company's ongoing businesses or inconsistencies in standards, controls, procedures, practices, policies and compensation arrangements that adversely affect our ability to maintain relationships with tenants and employees or to achieve the anticipated benefits of the merger.

We also acquired Shurgard's international operations in Europe. We have limited experience in European operations, which may adversely impact our ability to operate profitably in Europe. In addition, these operations have specific inherent risks, including without limitation the following:

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- o currency risks, including currency fluctuations and risks related to foreign currency hedging activities;
- o unexpected changes in legislative and regulatory requirements;
- o potentially adverse tax burdens;
- o burdens of complying with different permitting standards, environmental and labor laws and a wide variety of foreign laws;
- o obstacles to the repatriation of earnings and cash;
- o regional, national and local political uncertainty;
- o economic slowdown and/or downturn in foreign markets;
- o difficulties in staffing and managing international operations;
- o reduced protection for intellectual property in some countries; and
- o inability to effectively control less than wholly-owned partnerships and joint ventures.

Shurgard also held many of its properties through interests in joint ventures that we acquired and which have additional risks, including risks related to the financial strength, common business goals and strategies and cooperation of the venture partner, as well as the inability to take some actions that may require approval by the venture partner. In addition, Shurgard held substantially all of its real estate investments in Europe indirectly through partnerships and joint venture arrangements. If we are unable to

77

effectively control these indirect investments, there is a risk that our ownership of the joint ventures could cause us to lose our REIT status. These investments also carry the risks that we may not control the legal entity that has title to the real estate, and the risk that these investments may not be easily sold or readily accepted as collateral by our lenders.

Some of the facilities we acquired in the Shurgard merger will be subject to property tax reappraisal that could increase property tax expense and adversely affect our profitability. Up to 17% of the domestic properties we acquired in the merger are located in jurisdictions that may provide for property tax reappraisal upon a change of ownership and so may face such a reassessment.

THE HUGHES FAMILY COULD CONTROL US AND TAKE ACTIONS ADVERSE TO OTHER SHAREHOLDERS.

At March 31, 2007, B. Wayne Hughes, Chairman of the Board and his family (the "Hughes family") owned approximately 26.7% of our aggregate outstanding shares of common stock. Consequently, the Hughes family could control matters submitted to a vote of our shareholders, including electing directors, amending our organizational documents, dissolving and approving other extraordinary transactions, such as a takeover attempt, even though such actions may not be favorable to the other common shareholders.

PROVISIONS IN OUR ORGANIZATIONAL DOCUMENTS MAY PREVENT CHANGES IN CONTROL.

Restrictions in our organizational documents may further limit changes

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

in control. Unless our Board of Directors waives these limitations, no shareholder may own more than (1) 2.0% of our outstanding shares of our common stock or (2) 9.9% of the outstanding shares of each class or series of our preferred or equity stock. Our organizational documents in effect provide, however, that the Hughes family may continue to own the shares of our common stock held by them at the time of the 1995 reorganization. Our Board has authorized the Hughes family to acquire additional shares of our common stock to maintain their pre-merger holding percentage. These limitations are designed, to the extent possible, to avoid a concentration of ownership that might jeopardize our ability to qualify as a real estate investment trust or REIT. These limitations, however, also may make a change of control significantly more difficult (if not impossible) even if it would be favorable to the interests of our public shareholders. These provisions will prevent future takeover attempts not approved by our board of directors even if a majority of our public shareholders deem it to be in their best interests because they would receive a premium for their shares over the shares' then market value or for other reasons.

WE WOULD INCUR ADVERSE TAX CONSEQUENCES IF WE OR SHURGARD FAILED TO QUALIFY AS A REIT.

We have assumed, based on public filings, that Shurgard qualified as a real estate investment trust for United States federal income tax purposes, referred to hereinafter as a REIT, and that we will be able to continue to qualify as a REIT following the Shurgard merger. However, if Shurgard failed to qualify as a REIT, we generally would have succeeded to or incurred significant tax liabilities (including the significant tax liability that would have resulted from the deemed sale of assets by Shurgard pursuant to the merger) and we could possibly lose our REIT status should disqualifying activities continue after the Shurgard merger.

Investors are also subject to the risk that we may not qualify as a REIT. REITs are subject to a range of complex organizational and operational requirements. As a REIT, we must distribute with respect to each year at least 90% of our REIT taxable income to our shareholders. Other restrictions apply to our income and assets. Our REIT status is also dependent upon the ongoing qualification of our affiliate, PS Business Parks, Inc., as a REIT, as a result of our substantial ownership interest in that company.

For any taxable year that we fail to qualify as a REIT and are unable to avail ourselves of certain savings provisions set forth in the Internal Revenue Code of 1986, we would be subject to federal income tax at the regular corporate rates on all of our taxable income, whether or not we make any distributions to our shareholders. Those taxes would reduce the amount of cash available for distribution to our shareholders or for reinvestment and would

78

adversely affect our earnings. As a result, our failure to qualify as a REIT during any taxable year could have a material adverse effect upon us and our shareholders. Furthermore, unless certain relief provisions apply, we would not be eligible to elect REIT status again until the fifth taxable year that begins after the first year for which we fail to qualify.

WE MAY PAY SOME TAXES, REDUCING CASH AVAILABLE FOR SHAREHOLDERS.

Even if we qualify as a REIT for federal income tax purposes, we are required to pay some federal, state and local taxes on our income and property. Several corporate subsidiaries of the Company have elected to be treated as "taxable REIT subsidiaries" of the Company for federal income tax purposes since January 1, 2001. A taxable REIT subsidiary is taxable as a regular corporation



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

and is limited in its ability to deduct interest payments made to us in excess of a certain amount. In addition, if we receive certain payments and the economic arrangements among our taxable REIT subsidiaries and us are not comparable to similar arrangements among unrelated parties we will be subject to a 100% penalty tax on those payments. To the extent that the Company or any taxable REIT subsidiary is required to pay federal, state or local taxes, we will have less cash available for distribution to shareholders.

WE HAVE BECOME INCREASINGLY DEPENDENT UPON AUTOMATED PROCESSES AND THE INTERNET AND ARE FACED WITH SECURITY SYSTEM RISKS.

We have become increasingly centralized and dependent upon automated information technology processes. As a result, we could be severely impacted by a catastrophic occurrence, such as a natural disaster or a terrorist attack. In addition, a portion of our business operations are conducted over the Internet, increasing the risk of viruses that could cause system failures and disruptions of operations. Experienced computer programmers may be able to penetrate our network security and misappropriate our confidential information, create system disruptions or cause shutdowns.

SINCE OUR BUSINESS CONSISTS PRIMARILY OF ACQUIRING AND OPERATING REAL ESTATE, WE ARE SUBJECT TO REAL ESTATE OPERATING RISKS.

The value of our investments may be reduced by general risks of real estate ownership. Since we derive substantially all of our income from real estate operations, we are subject to the general risks of owning real estate-related assets, including:

- o lack of demand for rental spaces or units in a locale;
- o changes in general economic or local conditions;
- o natural disasters, such as earthquakes;
- o potential terrorist attacks;
- o changes in supply of or demand for similar or competing facilities in an area;
- o the impact of environmental protection laws;
- o changes in interest rates and availability of permanent mortgage funds which may render the sale or financing of a property difficult or unattractive;
- o changes in tax, real estate and zoning laws; and
- o tenant claims.

In addition, we self-insure certain of our property loss, liability, and workers compensation risks for which other real estate companies may use third-party insurers. This results in a higher risk of losses that are not covered by third-party insurance contracts, as described in Note 15 under "Insurance and Loss Exposure" to our consolidated financial statements at March 31, 2007.

There is significant competition among self-storage facilities and from other storage alternatives. Most of our properties are self-storage facilities,

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

which generated most of our revenue for the quarter ended March 31, 2007. Local market conditions will play a significant part in how competition will affect us. Competition in the market areas in which many of our properties are located from other self-storage facilities and other storage alternatives is significant and has affected the occupancy levels, rental rates and operating expenses of some of our properties. Any increase in availability of funds for investment in real estate may accelerate competition. Further development of self-storage facilities may intensify competition among operators of self-storage facilities in the market areas in which we operate.

We may incur significant environmental costs and liabilities. As an owner and operator of real properties, under various federal, state and local environmental laws, we are required to clean up spills or other releases of hazardous or toxic substances on or from our properties. Certain environmental laws impose liability whether or not the owner knew of, or was responsible for, the presence of the hazardous or toxic substances. In some cases, liability may not be limited to the value of the property. The presence of these substances, or the failure to properly remediate any resulting contamination, whether from environmental or microbial issues, also may adversely affect the owner's or operator's ability to sell, lease or operate its property or to borrow using its property as collateral.

We have conducted preliminary environmental assessments of most of our properties (and intend to conduct these assessments in connection with property acquisitions) to evaluate the environmental condition of, and potential environmental liabilities associated with, our properties. These assessments generally consist of an investigation of environmental conditions at the property (not including soil or groundwater sampling or analysis), as well as a review of available information regarding the site and publicly available data regarding conditions at other sites in the vicinity. In connection with these property assessments, our operations and recent property acquisitions, we have become aware that prior operations or activities at some facilities or from nearby locations have or may have resulted in contamination to the soil or groundwater at these facilities. In this regard, some of our facilities are or may be the subject of federal or state environment investigations or remedial actions. We have obtained, with respect to recent acquisitions, and intend to obtain with respect to pending or future acquisitions, appropriate purchase price adjustments or indemnifications that we believe are sufficient to cover any related potential liability. Although we cannot provide any assurance, based on the preliminary environmental assessments, we believe we have funds available to cover any liability from environmental contamination or potential contamination and we are not aware of any environmental contamination of our facilities material to our overall business, financial condition or results of operation.

There has been an increasing number of claims and litigation against owners and managers of rental properties relating to moisture infiltration, which can result in mold or other property damage. When we receive a complaint concerning moisture infiltration, condensation or mold problems and/or become aware that an air quality concern exists, we implement corrective measures in accordance with guidelines and protocols we have developed with the assistance of outside experts. We seek to work proactively with our tenants to resolve moisture infiltration and mold-related issues, subject to our contractual limitations on liability for such claims. However, we can make no assurance that material legal claims relating to moisture infiltration and the presence of, or exposure to, mold will not arise in the future.

Delays in development and fill-up of our properties would reduce our profitability. Since January 1, 2002, through March 31, 2007, we have opened 32 newly developed self-storage facilities. In addition, our development "pipeline" in the United States and Europe at March 31, 2007 consist of 55 projects with total estimated costs of \$266 million. We anticipate the development of these 55

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

projects to be completed in the next two years. Construction delays due to weather, unforeseen site conditions, personnel problems, and other factors, as well as cost overruns, would adversely affect our profitability. Delays in the rent-up of newly developed facilities as a result of competition or other factors would also adversely impact our profitability.

Property taxes can increase and cause a decline in yields on investments. Each of our properties is subject to real property taxes. These real property taxes may increase in the future as property tax rates change and as our properties are assessed or reassessed by tax authorities. Such increases could adversely impact our profitability.

We must comply with the Americans with Disabilities Act and fire and safety regulations, which can require significant expenditures. All our properties must comply with the Americans with Disabilities Act and with related

80

regulations (the "ADA"). The ADA has separate compliance requirements for "public accommodations" and "commercial facilities," but generally requires that buildings be made accessible to persons with disabilities. Various state laws impose similar requirements. A failure to comply with the ADA or similar state laws could result in government imposed fines on us and could award damages to individuals affected by the failure. In addition, we must operate our properties in compliance with numerous local fire and safety regulations, building codes, and other land use regulations. Compliance with these requirements can require us to spend substantial amounts of money, which would reduce cash otherwise available for distribution to shareholders. Failure to comply with these requirements could also affect the marketability of our real estate facilities.

Any failure by us to manage acquisitions and other significant transactions successfully could negatively impact our financial results. As an increasing part of our business, we acquire other self-storage facilities. We also evaluate from time to time other significant transactions. If these facilities are not properly integrated into our system, our financial results may suffer.

We incur liability from employment related claims. From time to time we must resolve employment related claims by corporate level and field personnel.

WE HAVE NO INTEREST IN CANADIAN SELF-STORAGE FACILITIES OWNED BY THE HUGHES FAMILY.

The Hughes Family has ownership interests in, and operates, approximately 44 self-storage facilities in Canada under the name "Public Storage." We currently do not own any interests in these facilities nor do we own any facilities in Canada. We have a right of first refusal to acquire the stock or assets of the corporation engaged in the operation of the self-storage facilities in Canada if the Hughes family or the corporation agrees to sell them. However, we have no ownership interest in the operations of this corporation, have no right to acquire their stock or assets unless the Hughes family decides to sell, and receive no benefit from the profits and increases in value of the Canadian self-storage facilities.

Prior to December 31, 2003, Company personnel were engaged in the supervision and the operation of these properties and provided certain administrative services for the Canadian owners, and certain other services, primarily tax services, with respect to certain other Hughes Family interests. The Hughes Family and the Canadian owners reimbursed us at cost for these services in the amount of \$542,499 with respect to the Canadian operations and \$151,063 for other services during 2003 (in United States dollars). There were

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

conflicts of interest in allocating time of our personnel between Company properties, the Canadian properties, and certain other Hughes Family interests. The sharing of Company personnel with the Canadian entities was substantially eliminated by December 31, 2003.

Through our subsidiaries, we continue to reinsure risks relating to loss of goods stored by tenants in the self-storage facilities in Canada. We acquired the tenant insurance business on December 31, 2001 through our acquisition of PSIC. For the three months ended March 31, 2007 and 2006, PSIC received \$188,000 and \$259,000 respectively, in reinsurance premiums attributable to the Canadian Facilities. Since PSIC's right to provide tenant reinsurance to the Canadian Facilities may be qualified, there is no assurance that these premiums will continue.

INCREASES IN INTEREST RATES MAY ADVERSELY AFFECT THE PRICE OF OUR COMMON STOCK.

One of the factors that influences the market price of our common stock and our other securities is the annual rate of distributions that we pay on the securities, as compared with interest rates. An increase in interest rates may lead purchasers of REIT shares to demand higher annual distribution rates, which could adversely affect the market price of our common stock and other securities.

TERRORIST ATTACKS AND THE POSSIBILITY OF WIDER ARMED CONFLICT MAY HAVE AN ADVERSE IMPACT ON OUR BUSINESS AND OPERATING RESULTS AND COULD DECREASE THE VALUE OF OUR ASSETS.

Terrorist attacks and other acts of violence or war, such as those that took place on September 11, 2001, could have a material adverse impact on our business and operating results. There can be no assurance that there will not be further terrorist attacks against the United States or its businesses or interests. Attacks or armed conflicts that directly impact one or more of our properties could significantly affect our ability to operate those properties and thereby impair our operating results. Further, we may not have insurance

81

coverage for losses caused by a terrorist attack. Such insurance may not be available, or if it is available and we decide to obtain such terrorist coverage, the cost for the insurance may be significant in relationship to the risk overall. In addition, the adverse effects that such violent acts and threats of future attacks could have on the United States economy could similarly have a material adverse effect on our business and results of operations. Finally, further terrorist acts could cause the United States to enter into a wider armed conflict, which could further impact our business and operating results.

DEVELOPMENTS IN CALIFORNIA MAY HAVE AN ADVERSE IMPACT ON OUR BUSINESS.

We are headquartered in, and approximately one-fifth of our properties in the United States are located in, California. California is facing budgetary problems. Action that may be taken in response to these problems, such as an increase in property taxes on commercial properties, could adversely impact our business and results of operations. In addition, we could be adversely impacted by efforts to reenact legislation mandating medical insurance for employees of California businesses and members of their families.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On June 12, 1998, we announced that the Board of Directors (the "Directors") authorized the repurchase from time to time of up to 10,000,000

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

shares of the Company's common stock on the open market or in privately negotiated transactions. On subsequent dates the Directors increased the repurchase authorization, the last being April 13, 2001, when the Board of Directors increased the repurchase authorization to 25,000,000 shares. The Company has repurchased a total of 22,201,720 shares of Common Stock under this authorization. The Company did not repurchase any shares of Common Stock during the three months ended March 31, 2007.

### ITEM 6. EXHIBITS

Exhibits required by Item 601 of Regulation S-K are filed herewith or incorporated herein by reference and are listed in the attached Exhibit Index which is incorporated herein by reference.

82

### SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DATED: May 9, 2007

PUBLIC STORAGE, INC.

By: /s/ John Reyes

-----  
John Reyes  
Senior Vice President and Chief Financial  
Officer (Principal financial officer and duly  
authorized officer)

83

PUBLIC STORAGE, INC.

INDEX TO EXHIBITS(1)

(Items 15(a)(3) and 15(c))

- 3.1 Restated Articles of Incorporation of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
- 3.2 Certificate of Amendment of Articles of Incorporation of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-3/A (SEC File No. 33-63947) and incorporated herein by reference.
- 3.3 Certificate of Amendment of Articles of Incorporation of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-3 (SEC File No. 333-18395) and incorporated herein by reference.
- 3.4 Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series A of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- 3.5 Amendment to Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series A of Public Storage, Inc. Filed with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.
  - 3.6 Certificate of Determination of Preferences of 9.20% Cumulative Preferred Stock, Series B of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
  - 3.7 Amendment to Certificate of Determination of Preferences of 9.20% Cumulative Preferred Stock, Series B of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-56925) and incorporated herein by reference.
  - 3.8 Amendment to Certificate of Determination of Preferences of 9.20% Cumulative Preferred Stock, Series B of Public Storage, Inc. Filed with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2004 and incorporated herein by reference.
  - 3.9 Certificate of Determination of Preferences of 8.25% Convertible Preferred Stock of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
  - 3.10 Certificate of Determination of Preferences of Adjustable Rate Cumulative Preferred Stock, Series C of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 33-54557) and incorporated herein by reference.
  - 3.11 Amendment to Certificate of Determination of Preferences of Adjustable Rate Cumulative Preferred Stock, Series C of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2004 and incorporated herein by reference.
  - 3.12 Certificate of Determination of Preferences of 9.50% Cumulative Preferred Stock, Series D of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the 9.50% Cumulative Preferred Stock, Series D and incorporated herein by reference.
- 84
- 3.13 Amendment to Certificate of Determination of Preferences of 9.50% Cumulative Preferred Stock, Series D of Public Storage, Inc. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 2004 and incorporated herein by reference.
  - 3.14 Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series E of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the 10% Cumulative Preferred Stock, Series E and incorporated herein by reference.
  - 3.15 Amendment to Certificate of Determination of Preferences of 10% Cumulative Preferred Stock, Series E of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated April 25, 2005 and incorporated herein by reference.
  - 3.16 Certificate of Determination of Preferences of 9.75% Cumulative Preferred Stock, Series F of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the 9.75% Cumulative

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Preferred Stock, Series F and incorporated herein by reference.

- 3.17 Amendment to Certificate of Determination of Preferences of 9.750% Cumulative Preferred Stock, Series F of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated August 17, 2005 and incorporated herein by reference.
  - 3.18 Certificate of Determination of Preferences of 8-7/8% Cumulative Preferred Stock, Series G of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8-7/8% Cumulative Preferred Stock, Series G and incorporated herein by reference.
  - 3.19 Certificate of Determination of Preferences of 8.45% Cumulative Preferred Stock, Series H of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.45% Cumulative Preferred Stock, Series H and incorporated herein by reference.
  - 3.20 Certificate of Determination of Preferences of Convertible Preferred Stock, Series CC of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-03749) and incorporated herein by reference.
  - 3.21 Certificate of Correction of Certificate of Determination of Preferences of Convertible Participating Preferred Stock of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-08791) and incorporated herein by reference.
  - 3.22 Certificate of Determination of Preferences of 8 5/8% Cumulative Preferred Stock, Series I of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8 5/8% Cumulative Preferred Stock, Series I and incorporated herein by reference.
  - 3.23 Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1997 and incorporated herein by reference.
  - 3.24 Certificate of Determination of Preferences of 8% Cumulative Preferred Stock, Series J of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8% Cumulative Preferred Stock, Series J and incorporated herein by reference.
- 85
- 3.25 Certificate of Correction of Certificate of Determination of Preferences of 8.25% Convertible Preferred Stock of Public Storage, Inc. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-61045) and incorporated herein by reference.
  - 3.26 Certificate of Determination of Preferences of 8 1/4% Cumulative Preferred Stock, Series K of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8 1/4% Cumulative Preferred Stock, Series K and incorporated herein by reference.
  - 3.27 Certificate of Determination of Preferences of 8 1/4% Cumulative

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- Preferred Stock, Series L of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8 1/4% Cumulative Preferred Stock, Series L and incorporated herein by reference.
- 3.28 Certificate of Determination of Preferences of 8.75% Cumulative Preferred Stock, Series M of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.75% Cumulative Preferred Stock, Series M and incorporated herein by reference.
- 3.29 Certificate of Determination of Equity Stock, Series AA of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1999 and incorporated herein by reference.
- 3.30 Certificate Decreasing Shares Constituting Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1999 and incorporated herein by reference.
- 3.31 Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 1999 and incorporated herein by reference.
- 3.32 Certificate of Amendment of Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2001 and incorporated herein by reference.
- 3.33 Certificate of Determination of Equity Stock, Series AAA of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated November 15, 1999 and incorporated herein by reference.
- 3.34 Certificate of Determination of Preferences of 9.5% Cumulative Preferred Stock, Series N of Public Storage, Inc. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 1999 and incorporated herein by reference.
- 3.35 Certificate of Determination of Preferences of 9.125% Cumulative Preferred Stock, Series O of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2000 and incorporated herein by reference.
- 3.36 Certificate of Determination of Preferences of 8.75% Cumulative Preferred Stock, Series P of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2000 and incorporated herein by reference.
- 3.37 Certificate of Determination of Preferences of 8.600% Cumulative Preferred Stock, Series Q of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A/A (No. 001-08389) relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.600% Cumulative Preferred Stock, Series Q and incorporated herein by reference.
- 3.38 Certificate of Amendment of Certificate of Determination of Equity Stock, Series A of Public Storage, Inc. Filed with Registrant's Quarterly Report



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

on Form 10-Q for the quarterly period ended June 30, 2001 and incorporated herein by reference.

- 3.39 Certificate of Determination of Preferences of 8.000% Cumulative Preferred Stock, Series R of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 8.000% Cumulative Preferred Stock, Series R and incorporated herein by reference.
- 3.40 Certificate of Determination of Preferences of 7.875% Cumulative Preferred Stock, Series S of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.875% Cumulative Preferred Stock, Series S and incorporated herein by reference.
- 3.41 Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series T of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.625% Cumulative Preferred Stock, Series T and incorporated herein by reference.
- 3.42 Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series U of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to Depositary Shares Each Representing 1/1,000 of a Share of 7.625% Cumulative Preferred Stock, Series U and incorporated herein by reference.
- 3.43 Amendment to Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series T of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 and incorporated herein by reference.
- 3.44 Amendment to Certificate of Determination of Preferences of 7.625% Cumulative Preferred Stock, Series T and Series U of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 8-K on March 16, 2007 and incorporated herein by reference.
- 3.45 Certificate of Determination of Preferences of 7.500% Cumulative Preferred Stock, Series V of Public Storage, Inc. Filed with Registrant's Registration Statement Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.500% Cumulative Preferred Stock, Series V and incorporated herein by reference.
- 3.46 Certificate of Determination of Preferences of 6.500% Cumulative Preferred Stock, Series W of Public Storage, Inc. Filed with Registrant's Registration Statement Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.500% Cumulative Preferred Stock, Series W and incorporated herein by reference.
- 3.47 Certificate of Determination of Preferences 6.450% Cumulative Preferred Stock, Series X of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.450% Cumulative Preferred Stock, Series X and incorporated herein by reference.
- 3.48 Certificate of Determination of Preferences of 6.85% Cumulative Preferred Stock, Series Y of Public Storage, Inc. Filed with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.
- 3.49 Certificate of Determination of Preferences of 6.250% Cumulative Preferred Stock, Series Z of Public Storage, Inc. Filed with Registrant's

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.250% Cumulative Preferred Stock, Series Z and incorporated herein by reference.

87

- 3.50 Certificate of Determination of Preferences of 6.125% Cumulative Preferred Stock, Series A of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.125% Cumulative Preferred Stock, Series A and incorporated herein by reference.
- 3.51 Certificate of Determination of Preferences of 6.40% Cumulative Preferred Stock, Series NN of Public Storage, Inc. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.
- 3.52 Certificate of Determination of Preferences of 7.125% Cumulative Preferred Stock, Series B of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.125% Cumulative Preferred Stock, Series B and incorporated herein by reference.
- 3.53 Certificate of Determination of Preferences of 6.60% Cumulative Preferred Stock, Series C of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.60% Cumulative Preferred Stock, Series C and incorporated herein by reference.
- 3.54 Certificate of Determination of Preferences of 6.18% Cumulative Preferred Stock, Series D of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.18% Cumulative Preferred Stock, Series D and incorporated herein by reference.
- 3.55 Certificate of Determination of Preferences of 6.75% Cumulative Preferred Stock, Series E of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a share of 6.75% Cumulative Preferred Stock, Series E and incorporated herein by reference.
- 3.56 Certificate of Determination of Preferences of 6.45% Cumulative Preferred Stock, Series F of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F and incorporated herein by reference.
- 3.57 Amendment to Certificate of Determination of Preferences 6.45% Cumulative Preferred Stock, Series F of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F and incorporated herein by reference.
- 3.58 Certificate of Determination of Preferences of 7.00% Cumulative Preferred Stock, Series G of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.00% Cumulative Preferred Stock, Series G and incorporated herein by reference.
- 3.59 Certificate of Determination of Preferences of 6.95% Cumulative Preferred Stock, Series H of Public Storage, Inc. Filed with Registrant's

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.95% Cumulative Preferred Stock, Series H and incorporated herein by reference.

- 3.60 Certificate of Determination of Preferences of 7.25% Cumulative Preferred Stock, Series I of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.25% Cumulative Preferred Stock, Series I and incorporated herein by reference.

88

- 3.61 Certificate of Determination of Preferences of 7.25% Cumulative Preferred Stock, Series J of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.25% Cumulative Preferred Stock, Series J and incorporated herein by reference.

- 3.62 Certificate of Determination of Preferences of 7.25% Cumulative Preferred Stock, Series K of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.25% Cumulative Preferred Stock, Series K and incorporated herein by reference.

- 3.63 Certificate of Determination of Preferences of 6.75% Cumulative Preferred Stock, Series L of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.75% Cumulative Preferred Stock, Series L and incorporated herein by reference.

- 3.64 Certificate of Determination of Preferences of 6.625% Cumulative Preferred Stock, Series M of Public Storage, Inc. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.625% Cumulative Preferred Stock, Series M and incorporated herein by reference.

- 3.65 Amendment to Certificate of Determination of Determination of Preferences of Cumulative Preferred Stock, Series G (8.875%), H (8.45%), I (8.625%), J (8%), K (8.25%), L (8.25%), M (8.75%), N (9.5%), O (9.125%) and P (8.75%) of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated November 22, 2005 and incorporated herein by reference.

- 3.66 Amendment to Certificate of Determination of Determination of Preferences of Cumulative Preferred Stock, Series Q (8.60%) and R (8.00%) of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated October 18, 2006 and incorporated herein by reference.

- 3.67 Amendment to Certificate of Determination of Determination of Preferences of Cumulative Preferred Stock, Series S (7.875%). Filed with Registrant's Current Report on Form 8-K dated January 4, 2007 and incorporated herein by reference.

- 3.68 Revised Bylaws of Storage Equities, Inc. Filed with Registrant's Registration Statement on Form S-4/A (SEC File No. 33-64971) and incorporated herein by reference.

- 3.69 Amendment to Bylaws of Public Storage, Inc. adopted on May 9, 1996. Filed with Registrant's Registration Statement on Form S-4 (Sec File No. 333-03749) and incorporated herein by reference.

- 3.70 Amendment to Bylaws of Public Storage, Inc. adopted on June 26, 1997.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Filed with Registrant's Registration Statement on Form S-3/A (SEC File No. 333-41123) and incorporated herein by reference.

- 3.71 Amendment to Bylaws of Public Storage, Inc. adopted on January 6, 1998. Filed with Registrant's Registration Statement on Form S-3/A (SEC File No. 333-41123) and incorporated herein by reference.
- 3.72 Amendment to Bylaws of Public Storage, Inc. adopted on February 10, 1998. Filed with Registrant's Current Report on Form 8-K dated February 10, 1998 and incorporated herein by reference.
- 3.73 Amendment to Bylaws of Public Storage, Inc. adopted on March 4, 1999. Filed with Registrant's Current Report on Form 8-K dated March 4, 1999 and incorporated herein by reference.

89

- 3.74 Amendment to Bylaws of Public Storage, Inc. adopted on May 6, 1999. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1999 and incorporated herein by reference.
- 3.75 Amendment to Bylaws of Public Storage, Inc. adopted on November 7, 2002. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2002 and incorporated herein by reference.
- 3.76 Amendment to Bylaws of Public Storage, Inc. adopted on May 8, 2003. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2003 and incorporated herein by reference.
- 3.77 Amendment to Bylaws of Public Storage, Inc. adopted on August 5, 2003. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2003 and incorporated herein by reference.
- 3.78 Amendment to Bylaws of Public Storage, Inc. adopted on March 11, 2004. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 2003 and incorporated herein by reference.
- 3.79 Amendment to Bylaws of Public Storage, Inc. effective August 22, 2006. Filed with Registrant's Report on Form 8-K filed on August 23, 2006 and incorporated herein by reference.
- 3.80 Amendment to Bylaws of Public Storage, Inc. effective January 1, 2007. Filed with Registrant's Report on Form 8-K filed on December 28, 2006 and incorporated herein by reference.
- 10.1 Amended Management Agreement between Registrant and Public Storage Commercial Properties Group, Inc. dated as of February 21, 1995. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 1994 and incorporated herein by reference.
- 10.2 Second Amended and Restated Management Agreement by and among Registrant and the entities listed therein dated as of November 16, 1995. Filed with PS Partners, Ltd.'s Annual Report on Form 10-K for the year ended December 31, 1996 (SEC File No. 001-11186) and incorporated herein by reference.
- 10.3 Limited Partnership Agreement of PSAF Development Partners, L.P. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 1997 and incorporated herein by reference.
- 10.4 Agreement of Limited Partnership of PS Business Parks, L.P. Filed with PS

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

Business Parks, Inc.'s Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1998 (SEC File No. 001-10709) and incorporated herein by reference.

- 10.5 Amended and Restated Agreement of Limited Partnership of Storage Trust Properties, L.P. (March 12, 1999). Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1999 and incorporated herein by reference.
- 10.6 Limited Partnership Agreement of PSAC Development Partners, L.P. Filed with Registrant's Current Report on Form 8-K dated November 15, 1999 and incorporated herein by reference.
- 10.7 Agreement of Limited Liability Company of PSAC Storage Investors, L.L.C. Filed with Registrant's Current Report on Form 8-K dated November 15, 1999 and incorporated herein by reference.
- 10.8 Amended and Restated Agreement of Limited Partnership of PSA Institutional Partners, L.P. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 1999 and incorporated herein by reference.

90

- 10.9 Amendment to Amended and Restated Agreement of Limited Partnership of PSA Institutional Partners, L.P. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2000 and incorporated herein by reference.
- 10.10 Second Amendment to Amended and Restated Agreement of Limited Partnership of PSA Institutional Partners, L.P. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended March 31, 2004 and incorporated herein by reference.
- 10.11 Third Amendment to Amended and Restated Agreement of Limited Partnership of PSA Institutional Partners, L.P. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2004 and incorporated herein by reference.
- 10.12 Limited Partnership Agreement of PSAF Acquisition Partners, L.P. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 2003 and incorporated herein by reference.
- 10.13 Credit Agreement by and among Registrant, Wells Fargo Bank, National Association and Wachovia Bank, National Association as co-lead arrangers, and the other financial institutions party thereto, dated March 27, 2007. Filed with Registrant's Current Report on Form 8-K on April 2, 2007 and incorporated herein by reference.
- 10.14 Note Purchase Agreement with respect to \$100,000,000 of Senior Notes of Storage Trust Properties, L.P. dated as of January 20, 1997. Filed with Storage Trust Realty's Annual Report on Form 10-K for the year ended December 31, 1996 (SEC File No. 001-13462) and incorporated herein by reference.
- 10.15 Agreement and Plan of Merger by and among Storage Trust Realty, Registrant and Newco Merger Subsidiary, Inc. dated as of November 12, 1998. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-68543) and incorporated herein by reference.
- 10.16 Amendment No. 1 to Agreement and Plan of Merger by and among Storage

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- Trust Realty, Registrant, Newco Merger Subsidiary, Inc. and STR Merger Subsidiary, Inc. dated as of January 19, 1999. Filed with Registrant's Registration Statement on Form S-4/A (SEC File No. 333-68543) and incorporated herein by reference.
- 10.17 Deposit Agreement dated as of January 14, 2000 among Registrant, BankBoston, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a Share of Equity Stock, Series A. Filed with Registrant's Registration Statement on Form 8-A/A relating to the Depositary Shares Each Representing 1/1,000 of a Share of Equity Stock, Series A and incorporated herein by reference.
- 10.18 Deposit Agreement dated as of September 30, 2002 among Registrant, Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a Share of 7.500% Cumulative Preferred Stock, Series V. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.500% Cumulative Preferred Stock, Series V and incorporated herein by reference.
- 10.19 Deposit Agreement dated as of October 6, 2003 among Registrant, Equiserve, Inc., Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a Share of 6.500% Cumulative Preferred Stock, Series W. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.500% Cumulative Preferred Stock, Series W and incorporated herein by reference.
- 10.20 Deposit Agreement dated as of November 13, 2003 among Registrant, Equiserve, Inc., Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a Share of 6.450% Cumulative Preferred Stock, Series X. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.450% Cumulative Preferred Stock, Series X and incorporated herein by reference.
- 91
- 10.21 Deposit Agreement dated as of March 5, 2004 among Registrant, Equiserve, Inc., Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a Share of 6.250% Cumulative Preferred Stock, Series Z. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.250% Cumulative Preferred Stock, Series Z and incorporated herein by reference.
- 10.22 Deposit Agreement dated as of March 31, 2004 among Registrant, Equiserve, Inc., Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a Share of 6.125% Cumulative Preferred Stock, Series A. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.125% Cumulative Preferred Stock, Series A and incorporated herein by reference.
- 10.23 Deposit Agreement dated as of June 30, 2004 among Registrant, Equiserve, Inc., Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- Share of 7.125% Cumulative Preferred Stock, Series B. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.125% Cumulative Preferred Stock, Series B and incorporated herein by reference.
- 10.24 Deposit Agreement dated as of September 13, 2004 among Registrant, Equiserve, Inc., Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a Share of 6.60% Cumulative Preferred Stock, Series C. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.60% Cumulative Preferred Stock, Series C and incorporated herein by reference.
- 10.25 Deposit Agreement dated as of February 28, 2005 among Registrant, Equiserve, Inc., Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a Share of 6.18% Cumulative Preferred Stock, Series D. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.18% Cumulative Preferred Stock, Series D and incorporated herein by reference.
- 10.26 Deposit Agreement dated as of April 27, 2005 among Registrant, Equiserve, Inc., Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a Share of 6.75% Cumulative Preferred Stock, Series E. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.75% Cumulative Preferred Stock, Series E and incorporated herein by reference.
- 10.27 Deposit Agreement dated as of August 23, 2005 among Registrant, Computershare Shareholder Services, Inc., Equiserve Trust Company, N.A. and the holders of depositary receipts evidencing Depositary Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F. Filed with Registrant's Registration Statement on Form 8-A relating to Depositary Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F and incorporated herein by reference.
- 10.28 Deposit Agreement dated as of October 3, 2005 among Registrant, Computershare Shareholder Services, Inc., Equiserve Trust Company, N.A. and the holders of depositary receipts evidencing additional Depositary Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 6.45% Cumulative Preferred Stock, Series F and incorporated herein by reference.
- 10.29 Deposit Agreement dated December 12, 2005 among Registrant and Computershare Shareholder Services, Inc., Equiserve Trust Company, N.A. and the holders of the depositary receipts evidencing the Depositary Shares Each Representing 1/1,000 of a share of 7.00% Cumulative Preferred Stock, Series G. Filed with Registrant's Registration Statement on Form 8-A relating to the Depositary Shares Each Representing 1/1,000 of a Share of 7.00% Cumulative Preferred Stock, Series G and incorporated herein by reference.

## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- 10.30 Deposit Agreement dated January 19, 2006 among Registrant and Computershare Trust Company N.A. and the holders of the depository receipts evidencing the Depository Shares Each Representing 1/1,000 of a share of 6.95% Cumulative Preferred Stock, Series H. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a share of 6.95% Cumulative Preferred Stock, Series H and incorporated herein by reference.
- 10.31 Amendment to Certificate of Determination of Determination of Preferences of Cumulative Preferred Stock, Series G (8.875%), H (8.45%), I (8.625%), J (8%), K (8.25%), L (8.25%), M (8.75%), N (9.5%), O (9.125%) and P (8.75%) of Public Storage, Inc. Filed with Registrant's Current Report on Form 8-K dated November 22, 2005 and incorporated herein by reference.
- 10.32 Deposit Agreement dated May 3, 2006 among Registrant and Computershare Trust Company N.A. and the holders of the depository receipts evidencing the Depository Shares Each Representing 1/1,000 of a share of 7.25% Cumulative Preferred Stock, Series I. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a share of 7.25% Cumulative Preferred Stock, Series I and incorporated herein by reference.
- 10.33 Deposit Agreement dated August 8, 2006 among Registrant and Computershare Trust Company N.A. and the holders of the depository receipts evidencing the Depository Shares Each Representing 1/1,000 of a share of 7.25% Cumulative Preferred Stock, Series K. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a share of 7.25% Cumulative Preferred Stock, Series K and incorporated herein by reference.
- 10.34 Deposit Agreement dated October 20, 2006 among Registrant and Computershare Trust Company N.A. and the holders of the depository receipts evidencing the Depository Shares Each Representing 1/1,000 of a share of 6.75% Cumulative Preferred Stock, Series L. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a share of 6.75% Cumulative Preferred Stock, Series L and incorporated herein by reference.
- 10.35 Deposit Agreement dated January 9, 2007 among Registrant and Computershare Trust Company N.A. and the holders of the depository receipts evidencing the Depository Shares Each Representing 1/1,000 of a share of 6.625% Cumulative Preferred Stock, Series M. Filed with Registrant's Registration Statement on Form 8-A relating to the Depository Shares Each Representing 1/1,000 of a share of 6.625% Cumulative Preferred Stock, Series M and incorporated herein by reference.
- 10.36 Senior Credit Agreement dated May 26, 2003, as amended by Amendment Agreements dated July 11, 2003 and December 2, 2003, by and among First Shurgard Sprl, First Shurgard Finance Sarl, First Shurgard Deutschland GmbH, Societe Generale and others. Incorporated by reference to Exhibit 10.1 filed with the Current Report on Form 8-K dated February 21, 2005 filed by Shurgard Storage Centers, Inc. ("Shurgard").
- 10.37 Amendment and Waiver Agreement dated February 21, 2005 to the Senior Credit Agreement dated May 26, 2003, as amended as of December 2, 2003, by and among First Shurgard Sprl, First Shurgard Finance Sarl, First Shurgard Deutschland GmbH, Societe Generale and others. Incorporated by reference to Exhibit 10.2 filed with the Current Report on Form 8-K dated



## Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

February 21, 2005 filed by Shurgard.

- 10.38 Credit Facility Agreement dated July 12, 2004, between Second Shurgard SPRL, Second Shurgard Finance SARL, the Royal Bank of Scotland as Mandated Lead Arranger, the Royal Bank of Scotland PLC as Facility Agent. Incorporated by reference to Exhibit 10.43 filed with the Report on Form 10-Q for the quarter ended June 30, 2004 filed by Shurgard.

93

- 10.39\* Employment Agreement between Registrant and B. Wayne Hughes dated as of November 16, 1995. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 1995 and incorporated herein by reference.
- 10.40\* Registrant's 1996 Stock Option and Incentive Plan. Filed with Registrant's Annual Report on Form 10-K for the year ended December 31, 2000 and incorporated herein by reference.
- 10.41\* Storage Trust Realty 1994 Share Incentive Plan. Filed with Storage Trust Realty's Annual Report on Form 10-K for the year ended December 31, 1997 (SEC File No. 001-13462) and incorporated herein by reference.
- 10.42\* Storage Trust Realty Retention Bonus Plan effective as of November 12, 1998. Filed with Registrant's Registration Statement on Form S-4 (SEC File No. 333-68543) and incorporated herein by reference.
- 10.43\* Registrant's 2000 Non-Executive/Non-Director Stock Option and Incentive Plan. Filed with Registrant's Registration Statement on Form S-8 (SEC File No. 333-52400) and incorporated herein by reference.
- 10.44\* Registrant's 2001 Non-Executive/Non-Director Stock Option and Incentive Plan. Filed with Registrant's Registration Statement on Form S-8 (SEC File No. 333-59218) and incorporated herein by reference.
- 10.45\* Registrant's 2001 Stock Option and Incentive Plan. Filed with Registrant's Registration Statement on Form S-8 (SEC File No. 333-59218) and incorporated herein by reference.
- 10.46\* Form of 2001 Stock Option and Incentive Plan Non-qualified Stock Option Agreement. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2004 and incorporated herein by reference.
- 10.47\* Form of Restricted Stock Unit Agreement. Filed with the Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2004 and incorporated herein by reference.
- 10.48\* Form of 2001 Stock Option and Incentive Plan Stock Option Agreement. Filed with Registrant's Quarterly Report on Form 10-Q for the quarterly period ended September 30, 2004 and incorporated herein by reference.
- 10.49\* Public Storage, Inc. Performance Based Compensation Plan for Covered Employees. Filed with Registrant's Current Report on Form 8-K dated May 11, 2005 and incorporated herein by reference.
- 10.50\* Form of Indemnity Agreement. Filed with the Registrant's Annual Report on Form 10-K for the year ended December 31, 2004 and incorporated herein by reference.

94

Edgar Filing: PUBLIC STORAGE INC /CA - Form 10-Q

- 11 Statement Re: Computation of Earnings per Share. Filed herewith.
- 12 Statement Re: Computation of Ratio of Earnings to Fixed Charges and Preferred Stock Dividends. Filed herewith.
- 14 Code of Ethics for Senior Financial Officers. Filed with the Registrant's Annual Report on Form 10-K for the year ended December 31, 2003 and incorporated herein by reference.
- 21 Subsidiaries of the Registrant. Filed herewith.
- 23 Consent of Independent Auditors. Filed herewith.
- 31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.
- 31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.
- 32 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Filed herewith.

\* Compensatory benefit plan or arrangement or management contract.

(1) SEC File No. 001-08389 unless otherwise indicated.