MidWestOne Financial Group, Inc. Form 10-K March 05, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2014

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-35968

### MIDWESTONE FINANCIAL GROUP, INC.

(Exact name of Registrant as specified in its charter)

Iowa 42-1206172
(State or Other Jurisdiction of Incorporation or Organization) Identification Number)
102 South Clinton Street, Iowa City, IA 52240

(Address of principal executive offices, including zip code)

(319) 356-5800

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Class Name of each exchange on which registered

Common Stock, \$1.00 par value

The NASDAQ Stock Market LLC

Securities registered pursuant to Section 12(g) of the Act:

None

(Title of class)

Indicate by check mark if registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. o Yes x No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. o Yes x No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90

days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the

preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer

X

Non-accelerated filer

o (Do not check if a smaller reporting

Smaller reporting company o

company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). o Yes x No

The aggregate market value of the voting and non-voting common equity held by non-affiliates of the registrant, based on the last sales price quoted on the NASDAQ Global Select Market on the last business day of the registrant's most recently completed second fiscal quarter, was approximately \$165.4 million.

The number of shares outstanding of the registrant's common stock, par value \$1.00 per share, as of March 3, 2015, was 8,370,309.

# MIDWESTONE FINANCIAL GROUP, INC.

Annual Report on Form 10-K

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PART I

ITEM 1. BUSINESS.

General

MidWestOne Financial Group, Inc. ("MidWestOne" or the "Company," which is also referred to herein as "we," "our" or "us" is an Iowa corporation incorporated in 1983, a bank holding company under the Bank Holding Company Act of 1956 and a financial holding company under the Gramm-Leach-Bliley Act of 1999. Our principal executive offices are located at 102 South Clinton Street, Iowa City, Iowa 52240.

We currently operate primarily through our bank subsidiary, MidWestOne Bank, an Iowa state non-member bank chartered in 1934 with its main office in Iowa City, Iowa, and MidWestOne Insurance Services, Inc., our wholly-owned subsidiary that operates through three agencies located in central and east-central Iowa. On March 14, 2008, we consummated a merger-of-equals transaction with the former MidWestOne Financial Group, Inc., in Oskaloosa, Iowa ("Former MidWestOne"). Prior to the merger, we operated under the name "ISB Financial Corp." We were the surviving entity in the merger and, upon completion of the merger, changed our name from ISB Financial Corp. to MidWestOne Financial Group, Inc. and our common stock began trading on the NASDAQ Global Select Market under the symbol "MOFG." All references herein to the "Company" and "MidWestOne" refer to the surviving organization in the merger. Following the merger, we consolidated our three bank subsidiaries, Iowa State Bank & Trust Company, First State Bank and MidWestOne Bank, into a single bank charter and renamed the surviving bank MidWestOne Bank.

On November 20, 2014, we entered into a merger agreement with Central Bancshares, Inc. ("Central"), a Minnesota corporation, pursuant to which Central will merge with and into MidWestOne. In connection with the merger, Central Bank, a Minnesota-chartered commercial bank and wholly-owned subsidiary of Central, will become a wholly-owned subsidiary of MidWestOne. The merger is contingent upon the approval of our shareholders, our regulators and certain customary closing conditions. The corporate headquarters of the combined company will be in Iowa City, Iowa. Subject to our receipt of the required approvals, the merger is expected to be completed in the second quarter of 2015. For additional information on this proposed merger, see Note 20. "Proposed Merger" to our consolidated financial statements.

As of December 31, 2014, we had total consolidated assets of \$1.8 billion, total deposits of \$1.4 billion and total shareholders' equity of \$192.7 million, all of which is common shareholders' equity. For the year ended December 31, 2014, we generated net income available to common shareholders of \$18.5 million, which was a decrease from the net income available to common shareholders of \$18.6 million and and increase from \$16.5 million for the years ended December 31, 2013 and 2012, respectively. For our complete financial information as of December 31, 2014 and 2013 and for each of the years in the three-year period ended December 31, 2014, see Item 8. Financial Statements and Supplementary Data.

MidWestOne Bank operates a total of 25 branch locations, plus its specialized Home Mortgage Center, in 15 counties throughout central and east-central Iowa. MidWestOne Bank provides full-service retail banking in the communities in which its branch offices are located. Deposit products offered include checking and other demand deposit accounts, NOW accounts, savings accounts, money market accounts, certificates of deposit, individual retirement accounts and other time deposits. MidWestOne Bank offers commercial and industrial, agricultural, real estate mortgage and consumer loans. Other products and services include debit cards, automated teller machines, on-line banking, mobile banking, and safe deposit boxes. The principal service consists of making loans to and accepting deposits from individuals, businesses, governmental units and institutional customers. MidWestOne Bank also has a trust and investment department through which it offers a variety of trust and investment services, including administering estates, personal trusts, conservatorships, pension and profit-sharing funds and providing property management, farm management, custodial, financial planning, investment management and retail brokerage services (the latter of which is provided through an agreement with a third-party registered broker-dealer).

**Operating Strategy** 

Our operating strategy is based upon a sophisticated community banking model delivering a complete line of financial products and services while following five guiding principles: (1) hire and retain excellent employees; (2) take care of our customers; (3) conduct business with the utmost integrity; (4) work as one team; and (5) learn constantly so we

can continually improve.

Management believes the personal and professional service offered to customers provides an appealing alternative to the "megabanks" that have resulted from large out-of-state national banks acquiring Iowa-based community banks. While we employ a community banking philosophy, we believe that our size, combined with our complete line of financial products and services, is sufficient to effectively compete in our relevant market areas. To remain price competitive, management also believes that we

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must grow organically as well as through strategic transactions, manage expenses and our efficiency ratio, and remain disciplined in our asset/liability management practices.

## Market Areas

Our principal offices are located in Iowa City, Iowa. The city of Iowa City is located in east-central Iowa, approximately 220 miles west of Chicago, Illinois, and approximately 115 miles east of Des Moines, Iowa. It is strategically situated approximately 60 miles west of the Mississippi River on Interstate 80 and is the home of the University of Iowa, a public university with approximately 22,400 undergraduate students and 9,000 graduate and professional students. Iowa City is the home of the University of Iowa Hospitals and Clinics, a 730-bed comprehensive academic medical center and regional referral center with 1,617 staff physicians, residents, and fellows and 1,904 professional nurses. The city of Iowa City has a total population of approximately 72,000 and the Iowa City MSA has a total population of approximately 161,000. Iowa City is the fifth largest city in the state of Iowa. Based on deposit information collected by the FDIC as of June 30, 2014, the most recent date for which data is available, MidWestOne Bank had the second highest deposit market share in the Iowa City MSA at approximately 17.2%. MidWestOne Bank operates branch offices and a loan production office in 15 counties in central and east-central Iowa. Based on deposit information collected by the FDIC as of June 30, 2014, in seven of those 15 counties, MidWestOne Bank held between 8% and 27% of the deposit market share. In another county, MidWestOne Bank held 44% of the deposit market share.

Lending Activities

### General

We provide a range of commercial and retail lending services to businesses, individuals and government agencies. These credit activities include commercial, industrial and agricultural loans; real estate construction loans; commercial and residential real estate loans; and consumer loans.

We market our services to qualified lending customers. Lending officers actively solicit the business of new companies entering their market areas as well as long-standing members of the business communities in which we operate. Through professional service, competitive pricing and innovative structure, we have been successful in attracting new lending customers. We also actively pursue consumer lending opportunities. With convenient locations, advertising and customer communications, we believe that we have been successful in capitalizing on the credit needs of our market areas.

Our management emphasizes credit quality and seeks to avoid undue concentrations of loans to a single industry or based on a single class of collateral. We have established lending policies that include a number of underwriting factors to be considered in making a loan, including location, loan-to-value ratio, cash flow, interest rate and credit history of the borrower.

## Real Estate Loans

Construction and Development Loans. We offer loans both to individuals who are constructing personal residences and to real estate developers and building contractors for the acquisition of land for development and the construction of homes and commercial properties. These loans are generally in-market to known and established borrowers. Construction loans generally have a short term, such as one to two years. As of December 31, 2014, construction and development loans constituted approximately 5.2% of our total loan portfolio.

Mortgage Loans. We offer residential, commercial and agricultural mortgage loans. As of December 31, 2014, we had \$699.1 million in combined residential, commercial and agricultural mortgage loans outstanding, which represented approximately 61.7% of our total loan portfolio.

Residential mortgage lending is a focal point for us, as residential real estate loans constituted approximately 24.1% of our total loan portfolio at December 31, 2014. Included in this category are home equity loans made to individuals. As long-term interest rates have remained at relatively low levels since 2008, many customers opted for mortgage loans that have a fixed rate with 15- or 30-year maturities. We generally retain short-term residential mortgage loans that we originate for our own portfolio, but sell most long-term loans to other parties while retaining servicing rights on the majority of such loans. We also perform loan servicing activity for third parties on participations sold. At December 31, 2014, we serviced approximately \$370.0 million in mortgage loans for others. We do not offer subprime mortgage loans and do not operate a wholesale mortgage business.

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We also offer mortgage loans to our commercial and agricultural customers for the acquisition of real estate used in their business, such as offices, farmland, warehouses and production facilities, and to real estate investors for the acquisition of apartment buildings, retail centers, office buildings and other commercial buildings. As of December 31, 2014, commercial and agricultural real estate mortgage loans constituted approximately 37.6% of our total loan portfolio.

## Commercial and Industrial Loans

We have a strong commercial loan base. We focus on, and tailor our commercial loan programs to, small-to mid-sized businesses in our market areas. Our loan portfolio includes loans to wholesalers, manufacturers, contractors, business services companies and retailers. We provide a wide range of business loans, including lines of credit for working capital and operational purposes and term loans for the acquisition of equipment. Although most loans are made on a secured basis, loans may be made on an unsecured basis where warranted by the overall financial condition of the borrower. Terms of commercial business loans generally range from one to five years.

Our commercial and industrial loans are primarily made based on the reported cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. The collateral support provided by the borrower for most of these loans and the probability of repayment is based on the liquidation of the pledged collateral and enforcement of a personal guarantee, if any exists. The primary repayment risks of commercial loans are that the cash flows of the borrower may be unpredictable, and the collateral securing these loans may fluctuate in value. As of December 31, 2014, commercial and industrial loans comprised approximately 26.9% of our total loan portfolio. Agricultural Loans

Due to the rural market areas in and around which we operate, agricultural loans are an important part of our business. Agricultural loans include loans made to finance agricultural production and other loans to farmers and farming operations. Agricultural loans comprised approximately 9.3% of our total loan portfolio at December 31, 2014.

Agricultural loans, most of which are secured by crops, livestock and machinery, are generally provided to finance capital improvements and farm operations as well as acquisitions of livestock and machinery. The ability of the borrower to repay may be affected by many factors outside of the borrower's control, including adverse weather conditions, loss of livestock due to disease or other factors, declines in market prices for agricultural products and the impact of government regulations. The ultimate repayment of agricultural loans is dependent upon the profitable operation or management of the agricultural entity.

Our agricultural lenders work closely with our customers, including companies and individual farmers, and review the preparation of budgets and cash flow projections for the ensuing crop year. These budgets and cash flow projections are monitored closely during the year and reviewed with the customers at least once annually. We also work closely with governmental agencies to help agricultural customers obtain credit enhancement products such as loan guarantees or interest rate assistance.

## **Consumer Lending**

Our consumer lending department provides all types of consumer loans, including personal loans (secured or unsecured) and automobile loans. Consumer loans typically have shorter terms, lower balances, higher yields and higher risks of default than one- to four-family residential real estate mortgage loans. Consumer loan collections are dependent on the borrower's continuing financial stability and are therefore more likely to be affected by adverse personal circumstances. As of December 31, 2014, consumer loans comprised only 2.1% of our total loan portfolio. Loan Pool Participations

We hold in our portfolio participation interests in pools of loans that are owned and serviced by States Resources Corporation, a third-party loan servicing organization located in Omaha, Nebraska (the "Servicer"). We do not have any ownership interest in or control over the Servicer. The loans in those pools were purchased at varying discounts to their outstanding principal amount. Former MidWestOne began the program of acquiring participation interests from the Servicer in 1988 and we continued with this program following the Merger (although these loan participations have constituted a smaller percentage of our total loan portfolio than they did of Former MidWestOne's total loan portfolio). In 2010, after extensive discussion and analysis of our current loan pool portfolio, we decided to exit this line of business as current balances pay down. This decision was based primarily on our desire to focus on our core

business of providing community banking products and services. Additionally, recent loan pool yields have not provided a return reflective of the inherent risk of this investment, a situation we do not expect to change in the near future, making further investment in this class of assets unattractive. At December 31, 2010 the balance of our loan pool participations, net, was \$65.9 million. Their balance at December 31, 2014 was \$19.3 million.

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The following discussion summarizes the accounting treatment of our loan pool participations.

A cost "basis" was assigned to each individual loan acquired on a cents per dollar basis (discounted price), which was based on the Servicer's assessment of the recovery potential of each such loan in relation to the total discounted price paid to acquire the pool. This methodology assigned a higher basis to performing loans with greater potential collectibility and a lower basis to those loans identified as having little or no potential for collection.

Loan pool participations are shown on our balance sheet as a separate asset category; they are not included within the loan balance on our balance sheet. The original carrying value of loan pool participation interests represents the discounted price paid by us to acquire our participation interests in various loan pools purchased by the Servicer. Our investment balance with respect to the participation interest is reduced as the Servicer collects principal payments on the loans and remits the proportionate share of such payments to us.

Loan pool participations are accounted for in accordance with the provisions of ASC Topic 310 (guidance formerly contained in Statement of Position 03-3, "Accounting for Certain Loans or Debt Securities Acquired in a Transfer"). According to ASC Topic 310, in order to apply the interest method of recognition to these types of loans, there must be sufficient information to reasonably estimate the amount and timing of the cash flows expected to be collected. When that is not the case, the loan is accounted for on nonaccrual status applying cash basis income recognition to the loan.

In each case, where circumstances change or new information leads the Servicer to believe that collection of the loan or recovery of the basis through collateral would be less than originally determined, the cost basis assigned to the loan is written down or written off through a charge against discount income. The Servicer and MidWestOne representatives evaluate at least quarterly the collectibility of the loans and the recovery of the underlying basis. On a quarterly basis, those loans that are determined to have a possible recovery of less than the assigned basis amount are placed on a "watch list." The amount of basis exceeding the estimated recovery amount on the "watch list" loans is written off by a charge against discount income.

Interest income and discount on loan pool participations that we record is net of collection expenses incurred by the Servicer and net of the servicing fee and share of recovery profit paid to the Servicer. Collection expenses include salary and benefits paid by the Servicer to its employees, legal fees, costs to maintain and insure real estate owned, and other operating expenses. Under the terms of our agreement with the Servicer, the Servicer receives a servicing fee based on one percent of the gross monthly collections of principal and interest, net of collection costs. Additionally, the Servicer receives a tiered percentage share of the recovery profit in excess of our required return on investment on each individual loan pool. The Servicer's percentage share of recovery profit is linked to a ten-tier index and ranges from zero to 27 percent depending upon the return on investment achieved. MidWestOne's minimum required return on investment is based on the two-year treasury rate at the time a loan pool was purchased plus four percent. For every one percent increase obtained over our minimum required return, the Servicer percentage moves up one tier level. In the event that the return on a particular pool does not exceed the required return on investment, the Servicer does not receive a percentage share of the recovery profit. Discount income is added to interest income and reflected as one amount on our consolidated statements of operations.

The Servicer provides us with monthly reports detailing collections of principal and interest, face value of loans collected and those written off, actual operating expenses incurred, remaining asset balances (both in terms of cost basis and principal amount of loans), a comparison of actual collections and expenses with target collections and budgeted expenses, and summaries of remaining collection targets. The Servicer also provides aging reports and "watch lists" for the loan pool participations. Monthly meetings are held between our representatives and representatives of the Servicer to review collection efforts and results and to discuss future plans of action. Our representatives visit the Servicer's operation on a regular basis, and our loan review officers perform asset reviews on a regular basis. Our overall cost basis in the loan pool participations represents a discount from the aggregate outstanding principal amount of the loans underlying the pools. For example, as of December 31, 2014, such cost basis was \$21.5 million, while the contractual outstanding principal amount of the underlying loans as of such date was approximately \$68.4 million. The discounted cost basis inherently reflects the assessed collectibility of the underlying loans. We do not include any amounts related to the loan pool participations in our totals of nonperforming loans.

As part of the ongoing collection process, the Servicer may, from time to time, foreclose on real estate mortgages and acquire title to property in satisfaction of such debts. This real estate may be held by the Servicer as "real estate owned" for a period of time until it can be sold. Because our investments in loan pool participations are classified separately from our loan portfolio, we do not include the real estate owned that is held by the Servicer with the amount of any other real estate that we may hold directly as a result of our own foreclosure activities.

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The underlying loans in the loan pool participations include both fixed-rate and variable-rate instruments. No amounts for interest due are reflected in the carrying value of the loan pool participations. Based on historical experience, the average period of collectibility for loans underlying our loan pool participations, many of which have exceeded contractual maturity dates, is approximately three to five years. Our management has reviewed the recoverability of the underlying loans and believes that the carrying value does not exceed the net realizable value of its investment in loan pool participations.

Other Products and Services

### **Deposit Products**

We believe that we offer competitive deposit products and programs that address the needs of customers in each of the local markets that we serve. The deposit products are offered to individuals, nonprofit organizations, partnerships, small businesses, corporations and public entities. These products include non-interest-bearing and interest-bearing demand deposits, savings accounts, money market accounts and certificates of deposit.

### Trust and Investment Services

We offer trust and investment services in our market areas to help our business and individual clients in meeting their financial goals and preserving wealth. Our services include administering estates, personal trusts, conservatorships, pension and profit-sharing funds and providing property management, farm management, investment advisory, retail securities brokerage, financial planning and custodial services. Licensed brokers (who are registered representatives of a third-party registered broker-dealer) serve selected branches and provide investment-related services including securities trading, financial planning, mutual funds sales, fixed and variable annuities and tax-exempt and conventional unit trusts.

#### **Insurance Services**

Through our insurance subsidiary, MidWestOne Insurance Services, Inc., we offer property and casualty insurance products to individuals and small businesses in the markets that we service.

## Liquidity and Funding

A discussion of our liquidity and funding programs has been included in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations under "Liquidity," and Item 7A. Quantitative and Qualitative Disclosures About Market Risk under "Liquidity Risk."

## Competition

We encounter competition in all areas of our business pursuits. To compete effectively, grow our market share, maintain flexibility and keep pace with changing economic and social conditions, we continuously refine and develop our products and services. The principal methods of competing in the financial services industry are through service, convenience and price.

The banking industry is highly competitive, and we face strong direct competition for deposits, loans, and other finance-related services. Our offices in central and east-central Iowa compete with other commercial banks, thrifts, credit unions, stockbrokers, finance divisions of auto and farm equipment companies, agricultural suppliers, and other agriculture-related lenders. Some of these competitors are local, while others are statewide, regional or nationwide. We compete for deposits principally by offering depositors a wide variety of deposit programs, convenient office locations, hours and other services, and for loan originations primarily through the interest rates and loan fees we charge, the variety of our loan products and the efficiency and quality of services we provide to borrowers, with an emphasis on building long-lasting relationships. Some of the financial institutions and financial service organizations with which we compete are not subject to the same degree of regulation as that imposed on federally insured Iowa-chartered banks. As a result, such competitors have advantages over us in providing certain services. As of June 30, 2014, there were approximately 92 other banks having 296 offices or branches operating within the 15 counties in which we have locations. Based on deposit information collected by the FDIC, as of June 30, 2013, we maintained approximately 8.8% of the bank deposits within the 15 counties in which we operate. New competitors may develop that are substantially larger and have significantly greater resources than us.

## **Employees**

As of December 31, 2014, we had 374 full-time equivalent employees. We provide our employees with a comprehensive program of benefits, some of which are on a contributory basis, including comprehensive medical and

dental plans, life insurance,

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long-term and short-term disability coverage, a 401(k) plan, and an employee stock ownership plan. None of our employees are represented by unions. Our management considers its relationship with our employees to be good. Company Website

We maintain an Internet website for MidWestOne Bank at www.midwestone.com. We make available, free of charge, on this website our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") as soon as reasonably practicable after we electronically file such material with, or furnish it to, the Securities and Exchange Commission (the "SEC"). Information on, or accessible through, our website is not part of, or incorporated by reference in, this Annual Report on Form 10-K.

Supervision and Regulation

### General

Financial institutions, their holding companies and their affiliates are extensively regulated under federal and state law. As a result, our growth and earnings performance may be affected not only by management decisions and general economic conditions, but also by the requirements of federal and state statutes and by the regulations and policies of various bank regulatory agencies, including the Iowa Superintendent of Banking (the "Iowa Superintendent"), the Board of Governors of the Federal Reserve System (the "Federal Reserve"), the Federal Deposit Insurance Corporation (the "FDIC") and the Bureau of Consumer Financial Protection (the "CFPB"). Furthermore, taxation laws administered by the Internal Revenue Service and state taxing authorities, accounting rules developed by the Financial Accounting Standards Board, securities laws administered by the Securities and Exchange Commission (the "SEC") and state securities authorities, and anti-money laundering laws enforced by the U.S. Department of the Treasury (the "Treasury") have an impact on our business. The effect of these statutes, regulations, regulatory policies and accounting rules are significant to our operations and results, and the nature and extent of future legislative, regulatory or other changes affecting financial institutions are impossible to predict with any certainty.

Federal and state banking laws impose a comprehensive system of supervision, regulation and enforcement on the operations of financial institutions, their holding companies and affiliates that is intended primarily for the protection of the FDIC-insured deposits and depositors of banks, rather than shareholders. These federal and state laws, and the regulations of the bank regulatory agencies issued under them, affect, among other things, the scope of business, the kinds and amounts of investments banks may make, reserve requirements, capital levels relative to operations, the nature and amount of collateral for loans, the establishment of branches, the ability to merge, consolidate and acquire, dealings with insiders and affiliates and the payment of dividends.

This supervisory and regulatory framework subjects banks and bank holding companies to regular examination by their respective regulatory agencies, which results in examination reports and ratings that are not publicly available and that can impact the conduct and growth of their businesses. These examinations consider not only compliance with applicable laws and regulations, but also capital levels, asset quality and risk, management ability and performance, earnings, liquidity, and various other factors. The regulatory agencies generally have broad discretion to impose restrictions and limitations on the operations of a regulated entity where the agencies determine, among other things, that such operations are unsafe or unsound, fail to comply with applicable law or are otherwise inconsistent with laws and regulations or with the supervisory policies of these agencies.

The following is a summary of the material elements of the supervisory and regulatory framework applicable to the Company and our subsidiaries. It does not describe all of the statutes, regulations and regulatory policies that apply, nor does it restate all of the requirements of those that are described. The descriptions are qualified in their entirety by reference to the particular statutory and regulatory provision.

## Financial Regulatory Reform

On July 21, 2010, President Obama signed the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") into law. The Dodd-Frank Act represented a sweeping reform of the U.S. supervisory and regulatory framework applicable to financial institutions and capital markets in the wake of the global financial crisis, certain aspects of which are described below in more detail. In particular, and among other things, the Dodd-Frank Act: (i) created a Financial Stability Oversight Council as part of a regulatory structure for identifying emerging systemic risks and improving interagency cooperation; (ii) created the CFPB, which is authorized to regulate providers of

consumer credit, savings, payment and other consumer financial products and services; (iii) narrowed the scope of federal preemption of state consumer laws enjoyed by national banks and federal savings associations and expanded the authority of state attorneys general to bring actions to enforce federal consumer protection legislation;

(iv) imposed more stringent capital requirements on bank holding companies and subjected certain activities, including interstate mergers and acquisitions, to heightened capital conditions; (v) with respect to mortgage lending, (a) significantly expanded requirements applicable to loans secured by 1-4 family residential real property, (b) imposed strict rules on mortgage servicing, and (c) required the originator of a securitized loan, or the sponsor of a securitization, to retain at least 5% of the credit risk of securitized exposures unless the underlying exposures are qualified residential mortgages or meet certain underwriting standards; (vi) repealed the prohibition on the payment of interest on business checking accounts; (vii) restricted the interchange fees payable on debit card transactions for issuers with \$10 billion in assets or greater; (viii) in the so-called "Volcker Rule," subject to numerous exceptions, prohibited depository institutions and affiliates from certain investments in, and sponsorship of, hedge funds and private equity funds and from engaging in proprietary trading; (ix) provided for enhanced regulation of advisers to private funds and of the derivatives markets; (x) enhanced oversight of credit rating agencies; and (xi) prohibited banking agency requirements tied to credit ratings. These statutory changes shifted the regulatory framework for financial institutions, impacted the way in which they do business and have the potential to constrain revenues. Numerous provisions of the Dodd-Frank Act were required to be implemented through rulemaking by the appropriate federal regulatory agencies. Many of the required regulations have been issued and others have been released for public comment, but are not yet final. Furthermore, while the reforms primarily targeted systemically important financial service providers, their influence is expected to filter down in varying degrees to smaller institutions over time. Management of the Company and the Bank will continue to evaluate the effect of the Dodd-Frank Act; however, in many respects, the ultimate impact of the Dodd-Frank Act will not be fully known for years, and no current assurance may be given that the Dodd-Frank Act, or any other new legislative changes, will not have a negative impact on the results of operations and financial condition of the Company and our subsidiaries.

The Increasing Regulatory Emphasis on Capital

Regulatory capital represents the net assets of a financial institution available to absorb losses. Because of the risks attendant to their businesses, depository institutions are generally required to hold more capital than other businesses, which directly affects earnings capabilities. While capital has historically been one of the key measures of the financial health of both bank holding companies and banks, its role became fundamentally more important in the wake of the global financial crisis, as the banking regulators recognized that the amount and quality of capital held by banks prior to the crisis was insufficient to absorb losses during periods of severe stress. Certain provisions of the Dodd-Frank Act and Basel III, discussed below, establish strengthened capital standards for banks and bank holding companies, require more capital to be held in the form of common stock and disallow certain funds from being included in capital determinations. Once fully implemented, these standards will represent regulatory capital requirements that are meaningfully more stringent than those in place previously.

The Company and Bank Required Capital Levels. Bank holding companies have historically had to comply with less stringent capital standards than their bank subsidiaries and have been able to raise capital with hybrid instruments such as trust preferred securities. The Dodd-Frank Act mandated the Federal Reserve to establish minimum capital levels for bank holding companies on a consolidated basis as stringent as those required for insured depository institutions. As a consequence, the components of holding company permanent capital known as "Tier 1 Capital" were restricted to those capital instruments that are considered to be Tier 1 Capital for insured depository institutions. A result of this change is that the proceeds of hybrid instruments, such as trust preferred securities, are being excluded from Tier 1 Capital over a phase-out period. However, if such securities were issued prior to May 19, 2010 by bank holding companies with less than \$15 billion of assets as of December 31, 2009, they may be retained as Tier I Capital subject to certain restrictions. Because the Company had assets of less than \$15 billion, it was able to meet the requirements and maintain its trust preferred proceeds as Tier 1 Capital but will have to comply with the revised capital mandates in other respects and will not be able to raise Tier 1 Capital in the future through the issuance of trust preferred securities.

The minimum capital standards effective for the year ended December 31, 2014 were:

A leverage requirement, consisting of a minimum ratio of Tier 1 Capital to total adjusted book assets of 3% for the most highly-rated banks with a minimum requirement of at least 4% for all others, and

A risk-based capital requirement, consisting of a minimum ratio of Total Capital to total risk-weighted assets of 8% and a minimum ratio of Tier 1 Capital to total risk-weighted assets of 4%.

For these purposes, "Tier 1 Capital" consisted primarily of common stock, noncumulative perpetual preferred stock and related surplus less intangible assets (other than certain loan servicing rights and purchased credit card relationships). "Total Capital" consisted primarily of Tier 1 Capital plus "Tier 2 Capital," which included other non-permanent capital items, such as certain other debt and equity instruments that do not qualify as Tier 1 Capital, and a portion of the Bank's allowance for loan and lease losses. Further, risk-weighted assets for the purpose of the risk-weighted ratio calculations were balance sheet assets and off-balance sheet exposures to which required risk weightings of 0% to 100% were applied.

The capital standards described above are minimum requirements and were increased beginning January 1, 2015 under Basel III, as discussed below. Bank regulatory agencies uniformly encourage banks and bank holding companies to be "well-capitalized" and, to that end, federal law and regulations provide various incentives for banking organizations to maintain regulatory capital at levels in excess of minimum regulatory requirements. For example, a banking organization that is "well-capitalized" may: (i) qualify for exemptions from prior notice or application requirements otherwise applicable to certain types of activities; (ii) qualify for expedited processing of other required notices or applications; and (iii) accept, roll-over or renew brokered deposits. Under the capital regulations of the FDIC and Federal Reserve, in order to be "well capitalized," a banking organization, for the year ended December 31, 2014, must have maintained:

A leverage ratio of Tier 1 Capital to total assets of 5% or greater,

- A ratio of Tier 1 Capital to total risk-weighted assets of 6% or greater,
- and
- A ratio of Total Capital to total risk-weighted assets of 10% or greater.

The FDIC and Federal Reserve guidelines also provide that banks and bank holding companies experiencing internal growth or making acquisitions would be expected to maintain capital positions substantially above the minimum supervisory levels without significant reliance on intangible assets. Furthermore, the guidelines indicate that the agencies will continue to consider a "tangible Tier 1 leverage ratio" (deducting all intangibles) in evaluating proposals for expansion or to engage in new activities.

Higher capital levels could also be required if warranted by the particular circumstances or risk profile of individual banking organizations. For example, the Federal Reserve's capital guidelines contemplate that additional capital may be required to take adequate account of, among other things, interest rate risk, or the risks posed by concentrations of credit, nontraditional activities or securities trading activities. Further, any banking organization experiencing or anticipating significant growth would be expected to maintain capital ratios, including tangible capital positions (i.e., Tier 1 Capital less all intangible assets), well above the minimum levels.

Prompt Corrective Action. A banking organization's capital plays an important role in connection with regulatory enforcement as well. Federal law provides the federal banking regulators with broad power to take prompt corrective action to resolve the problems of undercapitalized institutions. The extent of the regulators' powers depends on whether the institution in question is "adequately capitalized," "undercapitalized," "significantly undercapitalized" or "critically undercapitalized," in each case as defined by regulation. Depending upon the capital category to which an institution is assigned, the regulators' corrective powers include: (i) requiring the institution to submit a capital restoration plan; (ii) limiting the institution's asset growth and restricting its activities; (iii) requiring the institution to issue additional capital stock (including additional voting stock) or to sell itself; (iv) restricting transactions between the institution and its affiliates; (v) restricting the interest rate that the institution may pay on deposits; (vi) ordering a new election of directors of the institution; (vii) requiring that senior executive officers or directors be dismissed; (viii) prohibiting the institution from accepting deposits from correspondent banks; (ix) requiring the institution to divest certain subsidiaries; (x) prohibiting the payment of principal or interest on subordinated debt; and (xi) ultimately, appointing a receiver for the institution.

As of December 31, 2014: (i) the Bank was not subject to a directive from its regulatory agencies to increase its capital and (ii) the Bank was "well-capitalized," as defined by FDIC regulations As of December 31, 2014, the Company had regulatory capital in excess of the Federal Reserve's requirements and met the Dodd-Frank Act capital requirements.

The Basel International Capital Accords. The risk-based capital guidelines described above are based upon the 1988 capital accord known as "Basel I" adopted by the international Basel Committee on Banking Supervision, a committee of central banks and bank supervisors, as implemented by the U.S. federal banking regulators on an interagency basis. In 2008, the banking agencies collaboratively began to phase-in capital standards based on a second capital accord, referred to as "Basel II," for large or "core" international banks (generally defined for U.S. purposes as having total assets of \$250 billion or more, or consolidated foreign exposures of \$10 billion or more). Basel II emphasized internal assessment of credit, market and operational risk, as well as supervisory assessment and market discipline in

determining minimum capital requirements.

On September 12, 2010, the Group of Governors and Heads of Supervision, the oversight body of the Basel Committee on Banking Supervision, announced agreement on a strengthened set of capital requirements for banking organizations around the world, known as Basel III, to address deficiencies recognized in connection with the global financial crisis. Basel III was intended to be effective globally on January 1, 2013, with phase-in of certain elements continuing until January 1, 2019, and it is currently effective in many countries.

U.S. Implementation of Basel III. In July of 2013, the U.S. federal banking agencies approved the implementation of the Basel III regulatory capital reforms in pertinent part, and, at the same time, promulgated rules effecting certain changes required

by the Dodd-Frank Act (the "Basel III Rule"). In contrast to capital requirements previously, which were in the form of guidelines, Basel III was released in the form of regulations by each of the federal regulatory agencies. The Basel III Rule is applicable to all financial institutions that are subject to minimum capital requirements, including federal and state banks and savings and loan associations, as well as to bank and savings and loan holding companies other than "small bank holding companies" (generally bank holding companies with consolidated assets of less than \$1 billion). The Basel III Rule not only increased most of the required minimum capital ratios as of January 1, 2015, but it introduced the concept of "Common Equity Tier 1 Capital," which consists primarily of common stock, related surplus (net of Treasury stock), retained earnings, and Common Equity Tier 1 minority interests, subject to certain regulatory adjustments. The Basel III Rule also established more stringent criteria for instruments to be considered "Additional Tier 1 Capital" (Tier 1 Capital in addition to Common Equity) and Tier 2 Capital. A number of instruments that qualified as Tier 1 Capital will not qualify, or their qualifications will change. For example, cumulative preferred stock and certain hybrid capital instruments, including trust preferred securities, will no longer qualify as Tier 1 Capital of any kind, with the exception, subject to certain restrictions, of such instruments issued before May 10, 2010, by bank holding companies with total consolidated assets of less than \$15 billion as of December 31, 2009. For those institutions, trust preferred securities and other nonqualifying capital instruments currently included in consolidated Tier 1 Capital were permanently grandfathered under the Basel III Rule, subject to certain restrictions. Noncumulative perpetual preferred stock, which formerly qualified as simple Tier 1 Capital, will not qualify as Common Equity Tier 1 Capital, but will instead qualify as Additional Tier 1 Capital. The Basel III Rule also constrained the inclusion of minority interests, mortgage-servicing assets, and deferred tax assets in capital and requires deductions from Common Equity Tier 1 Capital in the event that such assets exceed a certain percentage of a banking institution's Common Equity Tier 1 Capital.

As of January 1, 2015, the Basel III Rule requires:

A new minimum ratio of Common Equity Tier 1 to risk-weighted assets of 4.5%;

An increase in the minimum required amount of Tier 1 Capital to 6% of risk-weighted assets;

A continuation of the current minimum required amount of Total Capital (Tier 1 plus Tier 2) at 8% of risk-weighted assets; and

A minimum leverage ratio of Tier 1Capital to total assets equal to 4% in all circumstances.

Basel III Rule maintained the general structure of the prompt corrective action framework, while incorporating the increased requirements and adding the Common Equity Tier 1 Capital ratio. In order to be "well-capitalized" under the new regime, a depository institution must maintain a Common Equity Tier 1 Capital ratio of 6.5% or more; a Tier 1 Capital ratio of 8% or more; a Total Capital ratio of 10% or more; and a leverage ratio of 5% or more In addition, institutions that seek the freedom to make capital distributions (including for dividends and repurchases of stock) and pay discretionary bonuses to executive officers without restriction must also maintain 2.5% of risk-weighted assets in Common Equity Tier 1 attributable to a capital conservation buffer to be phased in over three years beginning in 2016. The purpose of the conservation buffer is to ensure that banking institutions maintain a buffer of capital that can be used to absorb losses during periods of financial and economic stress. Factoring in the fully phased-in conservation buffer increases the minimum ratios depicted above to 7% for Common Equity Tier 1, 8.5% for Tier 1 Capital and 10.5% for Total Capital. The leverage ratio is not impacted by the conservation buffer, and a banking institution may be considered well-capitalized while remaining out of compliance with the capital conservation buffer.

As discussed above, most of the capital requirements are based on a ratio of specific types of capital to "risk-weighted assets." Not only did Basel III change the components and requirements of capital, but, for nearly every class of financial assets, the Basel III Rule requires a more complex, detailed and calibrated assessment of credit risk and calculation of risk weightings. While Basel III would have changed the risk weighting for residential mortgage loans based on loan-to-value ratios and certain product and underwriting characteristics, there was concern in the United States that the proposed methodology for risk weighting residential mortgage exposures and the higher risk weightings for certain types of mortgage products would increase costs to consumers and reduce their access to mortgage credit. As a result, the Basel III Rule did not effect this change, and banking institutions will continue to apply a risk weight of 50% or 100% to their exposure from residential mortgages.

Furthermore, there was significant concern noted by the financial industry in connection with the Basel III rulemaking as to the proposed treatment of accumulated other comprehensive income ("AOCI"). Basel III requires unrealized gains and losses on available-for-sale securities to flow through to regulatory capital as opposed to the previous treatment, which neutralized such effects. Recognizing the problem for community banks, the U.S. bank regulatory agencies adopted the Basel III Rule with a one-time election for smaller institutions like the Company and the Bank to opt out of including most elements of AOCI in regulatory capital. This opt-out, which must be made in the first quarter of 2015, would exclude from regulatory capital both unrealized gains and losses on available-for-sale debt securities and accumulated net gains and losses on cash-flow hedges and amounts attributable

to defined benefit post-retirement plans. We expect to make this election to avoid variations in the level of our capital depending on fluctuations in the fair value of our securities portfolio.

Banking institutions (except for large, internationally active financial institutions) became subject to the Basel III Rule on January 1, 2015, and both the Company and the Bank are currently in compliance with the new required ratios. There are separate phase-in/phase-out periods for: (i) the capital conservation buffer; (ii) regulatory capital adjustments and deductions; (iii) nonqualifying capital instruments; and (iv) changes to the prompt corrective action rules. The phase-in periods commence on January 1, 2016 and extend until 2019.

The Company

General. As the sole shareholder of the Bank, we are a bank holding company. As a bank holding company, we are registered with, and are subject to regulation by, the Federal Reserve under the Bank Holding Company Act of 1956, as amended (the "BHCA"). In accordance with Federal Reserve policy, and as now codified by the Dodd-Frank Act, we are legally obligated to act as a source of financial strength to the Bank and to commit resources to support the Bank in circumstances where we might not otherwise do so. Under the BHCA, we are subject to periodic examination by the Federal Reserve. We are required to file with the Federal Reserve periodic reports of our operations and such additional information regarding us and our subsidiaries as the Federal Reserve may require.

Acquisitions, Activities and Change in Control. The primary purpose of a bank holding company is to control and manage banks. The BHCA generally requires the prior approval of the Federal Reserve for any merger involving a bank holding company or any acquisition by a bank holding company of another bank or bank holding company. Subject to certain conditions (including deposit concentration limits established by the BHCA and the Dodd-Frank Act), the Federal Reserve may allow a bank holding company to acquire banks located in any state of the United States. In approving interstate acquisitions, the Federal Reserve is required to give effect to applicable state law limitations on the aggregate amount of deposits that may be held by the acquiring bank holding company and its insured depository institution affiliates in the state in which the target bank is located (provided that those limits do not discriminate against out-of-state depository institutions or their holding companies) and state laws that require that the target bank have been in existence for a minimum period of time (not to exceed five years) before being acquired by an out-of-state bank holding company. Furthermore, in accordance with the Dodd-Frank Act, bank holding companies must be well-capitalized and well-managed in order to effect interstate mergers or acquisitions. For a discussion of the capital requirements, see "The Increasing Regulatory Emphasis on Capital" above.

The BHCA generally prohibits us from acquiring direct or indirect ownership or control of more than 5% of the voting shares of any company that is not a bank and from engaging in any business other than that of banking, managing and controlling banks or furnishing services to banks and their subsidiaries. This general prohibition is subject to a number of exceptions. The principal exception allows bank holding companies to engage in, and to own shares of companies engaged in, certain businesses found by the Federal Reserve prior to November 11, 1999 to be "so closely related to banking ... as to be a proper incident thereto." This authority would permit us to engage in a variety of banking-related businesses, including the ownership and operation of a savings association, or any entity engaged in consumer finance, equipment leasing, the operation of a computer service bureau (including software development) and mortgage banking and brokerage. The BHCA generally does not place territorial restrictions on the domestic activities of nonbank subsidiaries of bank holding companies.

Additionally, bank holding companies that meet certain eligibility requirements prescribed by the BHCA and elect to operate as financial holding companies may engage in, or own shares in companies engaged in, a wider range of nonbanking activities, including securities and insurance underwriting and sales, merchant banking and any other activity that the Federal Reserve, in consultation with the Secretary of the Treasury, determines by regulation or order is financial in nature or incidental to any such financial activity or that the Federal Reserve determines by order to be complementary to any such financial activity and does not pose a substantial risk to the safety or soundness of depository institutions or the financial system generally. We have elected to operate as a financial holding company. In order to become and maintain our status as a financial holding company, the Company and the Bank must be well-capitalized, well-managed, and the Bank must have a least a satisfactory Community Reinvestment Act ("CRA") rating. If the Federal Reserve determines that a financial holding company is not well-capitalized or well-managed, the company has a period of time in which to achieve compliance, but during the period of noncompliance, the

Federal Reserve may place any limitations on the company it believes to be appropriate. Furthermore, if the Federal Reserve determines that a financial holding company's subsidiary bank has not received a satisfactory CRA rating, the company will not be able to commence any new financial activities or acquire a company that engages in such activities.

Federal law also prohibits any person or company from acquiring "control" of an FDIC-insured depository institution or its holding company without prior notice to the appropriate federal bank regulator. "Control" is conclusively presumed to exist upon the acquisition of 25% or more of the outstanding voting securities of a bank or bank holding company, but may arise under certain circumstances between 10% and 24.99% ownership

Capital Requirements. Bank holding companies are required to maintain capital in accordance with Federal Reserve capital adequacy guidelines, as affected by the Dodd-Frank Act and Basel III. For a discussion of capital requirements, see "-The Increasing Regulatory Emphasis on Capital" above.

Dividend Payments. Our ability to pay dividends to our shareholders may be affected by both general corporate law considerations and the policies of the Federal Reserve applicable to bank holding companies. As an Iowa corporation, we are subject to the limitations of Iowa law, which allows us to pay dividends unless, after such dividend, (i) we would not be able to pay our debts as they become due in the usual course of business or (ii) our total assets would be less than the sum of our total liabilities plus any amount that would be needed if we were to be dissolved at the time of the dividend payment, to satisfy the preferential rights upon dissolution of shareholders whose rights are superior to the rights of the shareholders receiving the distribution. In addition, under the Basel III Rule, institutions that seek the freedom to pay dividends will have to maintain 2.5% in Common Equity Tier 1 attributable to the capital conservation buffer to be phased in over three years beginning in 2016. See "-The Increasing Regulatory Emphasis on Capital" above. As a general matter, the Federal Reserve has indicated that the board of directors of a bank holding company should eliminate, defer or significantly reduce dividends to shareholders if: (i) the company's net income available to shareholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends; (ii) the prospective rate of earnings retention is inconsistent with the company's capital needs and overall current and prospective financial condition; or (iii) the company will not meet, or is in danger of not meeting, its minimum regulatory capital adequacy ratios. The Federal Reserve also possesses enforcement powers over bank holding companies and their nonbank subsidiaries to prevent or remedy actions that represent unsafe or unsound practices or violations of applicable statutes and regulations. Among these powers is the ability to proscribe the payment of dividends by banks and bank holding companies.

Federal Securities Regulation. Our common stock is registered with the SEC under the Exchange Act. Consequently, we are subject to the information, proxy solicitation, insider trading and other restrictions and requirements of the SEC under the Exchange Act.

Corporate Governance. The Dodd-Frank Act addresses many investor protection, corporate governance and executive compensation matters that will affect most U.S. publicly traded companies. The Dodd-Frank Act will increase stockholder influence over boards of directors by requiring companies to give stockholders a nonbinding vote on executive compensation and so-called "golden parachute" payments, and authorizing the SEC to promulgate rules that would allow stockholders to nominate and solicit voters for their own candidates using a company's proxy materials. The legislation also directs the Federal Reserve to promulgate rules prohibiting excessive compensation paid to executives of bank holding companies, regardless of whether such companies are publicly traded. The Bank

General. The Bank is an Iowa-chartered bank, the deposit accounts of which are insured by the FDIC's Deposit Insurance Fund (the "DIF") to the maximum extent provided under federal law and FDIC regulations. As an Iowa-chartered bank, the Bank is subject to the examination, supervision, reporting and enforcement requirements of the Iowa Superintendent, the chartering authority for Iowa banks, and the FDIC, designated by federal law as the primary federal regulator of state-chartered, FDIC-insured banks that, like the Bank, are not members of the Federal Reserve System ("nonmember banks").

Deposit Insurance. As an FDIC-insured institution, the Bank is required to pay deposit insurance premium assessments to the FDIC. The FDIC has adopted a risk-based assessment system whereby FDIC-insured depository institutions pay insurance premiums at rates based on their risk classification. An institution's risk classification is assigned based on its capital levels and the level of supervisory concern the institution poses to the regulators. For deposit insurance assessment purposes, an insured depository institution is placed in one of four risk categories each quarter. An institution's assessment is determined by multiplying its assessment rate by its assessment base. The total base assessment rates range from 2.5 basis points to 45 basis points. While in the past an insured depository

institution's assessment base was determined by its deposit base, amendments to the Federal Deposit Insurance Act revised the assessment base so that it is calculated using average consolidated total assets minus average tangible equity. This change shifted the burden of deposit insurance premiums toward those large depository institutions that rely on funding sources other than U.S. deposits.

The FDIC has authority to raise or lower assessment rates on insured deposits in order to achieve statutorily required reserve ratios in the DIF and to impose special additional assessments. In light of the significant increase in depository institution failures in 2008-2010 and the increase of deposit insurance limits, the DIF incurred substantial losses during recent years. To bolster reserves in the DIF, the Dodd-Frank Act increased the minimum reserve ratio of the DIF to 1.35% of insured deposits and deleted the statutory cap for the reserve ratio. In December 2010, the FDIC set the designated reserve ratio at 2%, 65 basis points above the statutory minimum. At least semi-annually, the FDIC will update its loss and income projections for the DIF and, if needed, will increase or decrease the assessment rates, following notice and comment on proposed rulemaking. As a result, the Bank's FDIC deposit insurance premiums could increase.

FICO Assessments. In addition to paying basic deposit insurance assessments, insured depository institutions must pay Financing Corporation ("FICO") assessments. FICO is a mixed-ownership governmental corporation chartered by the former Federal Home Loan Bank Board pursuant to the Competitive Equality Banking Act of 1987 to function as a financing vehicle for the recapitalization of the former Federal Savings and Loan Insurance Corporation. FICO issued 30-year noncallable bonds of approximately \$8.1 billion that mature in 2017 through 2019. FICO's authority to issue bonds ended on December 12, 1991. Since 1996, federal legislation has required that all FDIC-insured depository institutions pay assessments to cover interest payments on FICO's outstanding obligations. The FICO assessment rate is adjusted quarterly and for the fourth quarter of 2014 was approximately 0.620 basis points (62 cents per \$100 of assessable deposits).

Supervisory Assessments. All Iowa banks are required to pay supervisory assessments to the Iowa Superintendent to fund the operations of that agency. The amount of the assessment is calculated on the basis of the Bank's total assets. During the year ended December 31, 2014, the Bank paid supervisory assessments to the Iowa Superintendent totaling \$122,000.

Capital Requirements. Banks are generally required to maintain capital levels in excess of other businesses. For a discussion of capital requirements, see "The Increasing Regulatory Emphasis on Capital" above.

Liquidity Requirements. Liquidity is a measure of the ability and ease with which bank assets may be converted to cash. Liquid assets are those that can be converted to cash quickly if needed to meet financial obligations. To remain viable, financial institutions must have enough liquid assets to meet their near-term obligations, such as withdrawals by depositors. Because the global financial crisis was in part a liquidity crisis, Basel III also included a liquidity framework that requires financial institutions to measure their liquidity against specific liquidity tests. One test, referred to as the Liquidity Coverage Ratio ("LCR"), is designed to ensure that the banking entity has an adequate stock of unencumbered high-quality liquid assets that can be converted easily and immediately in private markets into cash to meet liquidity needs for a 30-calendar day liquidity stress scenario. The other test, known as the Net Stable Funding Ratio ("NSFR"), is designed to promote more medium- and long-term funding of the assets and activities of financial institutions over a one-year horizon. These tests provide an incentive for banks and holding companies to increase their holdings in Treasury securities and other sovereign debt as a component of assets, increase the use of long-term debt as a funding source and rely on stable funding like core deposits (in lieu of brokered deposits).

In addition to liquidity guidelines already in place, the U.S. bank regulatory agencies implemented the LCR in September 2014, which requires large financial firms to hold levels of liquid assets sufficient to protect against constraints on their funding during times of financial turmoil. While the LCR only applies to the largest banking organizations in the country, certain elements are expected to filter down to all insured depository institutions. We are reviewing our liquidity risk management policies in light of the LCR and NSFR.

Dividend Payments. The primary source of funds for the Company is dividends from the Bank. Under the Iowa Banking Act, Iowa-chartered banks generally may pay dividends only out of undivided profits. In addition, the Iowa Superintendent may restrict the declaration or payment of a dividend by an Iowa-chartered bank, such as the Bank. The payment of dividends by any financial institution is affected by the requirement to maintain adequate capital pursuant to applicable capital adequacy guidelines and regulations, and a financial institution generally is prohibited from paying any dividends if, following payment thereof, the institution would be undercapitalized. As described above, the Bank exceeded its minimum capital requirements under applicable guidelines as of December 31, 2014. As of December 31, 2014, approximately \$39.8 million was available to be paid as dividends by the Bank.

Notwithstanding the availability of funds for dividends, however, the FDIC and Iowa Superintendent may prohibit the payment of dividends by the Bank if they determine such payment would constitute an unsafe or unsound practice. In addition, under the Basel III Rule, institutions that seek the freedom to pay dividends will have to maintain 2.5% in Common Equity Tier 1 attributable to the capital conservation buffer to be phased in over three years beginning in 2016. See "-The Increasing Regulatory Emphasis on Capital" above.

Insider Transactions. The Bank is subject to certain restrictions imposed by federal law on "covered transactions" between the Bank and its "affiliates." We are an affiliate of the Bank for purposes of these restrictions, and covered transactions subject to the restrictions include extensions of credit to us, investments in our stock or other securities and the acceptance of our stock or other securities as collateral for loans made by the Bank. The Dodd-Frank Act enhances the requirements for certain transactions with affiliates as of July 21, 2011, including an expansion of the definition of "covered transactions" and an increase in the amount of time for which collateral requirements regarding covered transactions must be maintained.

Certain limitations and reporting requirements are also placed on extensions of credit by the Bank to its directors and officers, to directors and officers of the Company and its subsidiaries, to principal shareholders of the Company and to "related interests" of such directors, officers and principal shareholders. In addition, federal law and regulations may affect the terms upon which any person who is a director or officer of the Company or the Bank, or a principal shareholder of the Company, may obtain credit from banks with which the Bank maintains a correspondent relationship.

Safety and Soundness Standards/Risk Management. The federal banking agencies have adopted guidelines that establish operational and managerial standards to promote the safety and soundness of federally insured depository institutions. The guidelines set forth standards for internal controls, information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth, compensation, fees and benefits, asset quality and earnings.

In general, the safety and soundness guidelines prescribe the goals to be achieved in each area, and each financial institution is responsible for establishing its own procedures to achieve those goals. If an financial institution fails to comply with any of the standards set forth in the guidelines, the financial institution's primary federal regulator may require the financial institution to submit a plan for achieving and maintaining compliance. If a financial institution fails to submit an acceptable compliance plan, or fails in any material respect to implement a compliance plan that has been accepted by its primary federal regulator, the regulator is required to issue an order directing the financial institution to cure the deficiency. Until the deficiency cited in the regulator's order is cured, the regulator may restrict the financial institution pays on deposits or require the financial institution to increase its capital, restrict the rates the financial institution pays on deposits or require the financial institution to take any action the regulator deems appropriate under the circumstances. Noncompliance with the standards established by the safety and soundness guidelines may also constitute grounds for other enforcement action by the federal bank regulatory agencies, including cease and desist orders and civil money penalty assessments.

During the past decade, the bank regulatory agencies have increasingly emphasized the importance of sound risk management processes and strong internal controls when evaluating the activities of the financial institutions they supervise. Properly managing risks has been identified as critical to the conduct of safe and sound banking activities and has become even more important as new technologies, product innovation, and the size and speed of financial transactions have changed the nature of banking markets. The agencies have identified a spectrum of risks facing a banking institution including, but not limited to, credit, market, liquidity, operational, legal, and reputational risk. In particular, recent regulatory pronouncements have focused on operational risk, which arises from the potential that inadequate information systems, operational problems, breaches in internal controls, fraud, or unforeseen catastrophes will result in unexpected losses. New products and services, third-party risk management and cybersecurity are critical sources of operational risk that financial institutions are expected to address in the current environment. The Bank is expected to have active board and senior management oversight; adequate policies, procedures, and limits; adequate risk measurement, monitoring, and management information systems; and comprehensive internal controls. Branching Authority. Iowa banks, such as the Bank, have the authority under Iowa law to establish branches anywhere in the State of Iowa, subject to receipt of all required regulatory approvals.

Federal law permits state and national banks to merge with banks in other states subject to: (i) regulatory approval; (ii) federal and state deposit concentration limits; and (iii) state law limitations requiring the merging bank to have been in existence for a minimum period of time (not to exceed five years) prior to the merger. The establishment of new interstate branches or the acquisition of individual branches of a bank in another state (rather than the acquisition of an out-of-state bank in its entirety) has historically been permitted only in those states the laws of which expressly

authorize such expansion. However, the Dodd-Frank Act permits well-capitalized and well-managed banks to establish new branches across state lines without these impediments.

State Bank Investments and Activities. The Bank is permitted to make investments and engage in activities directly or through subsidiaries as authorized by Iowa law. However, under federal law, FDIC-insured state banks are prohibited, subject to certain exceptions, from making or retaining equity investments of a type, or in an amount, that are not permissible for a national bank. Federal law also prohibits FDIC-insured state banks and their subsidiaries, subject to certain exceptions, from engaging as principal in any activity that is not permitted for a national bank unless the bank meets, and continues to meet, its minimum regulatory capital requirements and the FDIC determines that the activity would not pose a significant risk to the DIF. These restrictions have not had, and are not currently expected to have, a material impact on the operations of the Bank.

Transaction Account Reserves. Federal Reserve regulations require insured depository institutions to maintain reserves against their transaction accounts (primarily NOW and regular checking accounts). For 2015: the first \$14.5 million of otherwise reservable balances are exempt from the reserve requirements; for transaction accounts aggregating more than \$14.5 million to \$103.6 million, the reserve requirement is 3% of total transaction accounts; and for net transaction accounts in excess of \$103.6 million, the reserve requirement is \$2,673,000 plus 10% of the aggregate amount of total transaction accounts in excess of \$103.6 million. These reserve requirements are subject to annual adjustment by the Federal Reserve.

Federal Home Loan Bank System. The Bank is a member of the Federal Home Loan Bank of Des Moines (the "FHLB"), which serves as a central credit facility for its members. The FHLB is funded primarily from proceeds from the sale of obligations of the FHLB system. It makes loans to member banks in the form of FHLB advances. All advances from the FHLB are required to be fully collateralized as determined by the FHLB.

Community Reinvestment Act Requirements. The Community Reinvestment Act requires the Bank to have a continuing and affirmative obligation in a safe and sound manner to help meet the credit needs of its entire community, including low- and moderate-income neighborhoods. Federal regulators regularly assess the Bank's record of meeting the credit needs of its communities. Applications for additional acquisitions would be affected by the evaluation of the Bank's effectiveness in meeting its Community Reinvestment Act requirements.

Anti-Money Laundering. The Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism Act of 2001 (the "Patriot Act") is designed to deny terrorists and criminals the ability to obtain access to the U.S. financial system and has significant implications for depository institutions, brokers, dealers and other businesses involved in the transfer of money. The Patriot Act mandates financial services companies to have policies and procedures with respect to measures designed to address any or all of the following matters: (i) customer identification programs; (ii) money laundering; (iii) terrorist financing; (iv) identifying and reporting suspicious activities and currency transactions; (v) currency crimes; and (vi) cooperation between financial institutions and law enforcement authorities.

Concentrations in Commercial Real Estate. Concentration risk exists when financial institutions deploy too many assets to any one industry or segment. Concentration stemming from commercial real estate is one area of regulatory concern. The interagency Concentrations in Commercial Real Estate Lending, Sound Risk Management Practices guidance ("CRE Guidance") provides supervisory criteria, including the following numerical indicators, to assist bank examiners in identifying banks with potentially significant commercial real estate loan concentrations that may warrant greater supervisory scrutiny: (i) commercial real estate loans exceeding 300% of capital and increasing 50% or more in the preceding three years; or (ii) construction and land development loans exceeding 100% of capital. The CRE Guidance does not limit banks' levels of commercial real estate lending activities, but rather guides institutions in developing risk management practices and levels of capital that are commensurate with the level and nature of their commercial real estate concentrations. Based on its existing loan portfolio, the Bank does not exceed these guidelines.

Consumer Financial Services.

The historical structure of federal consumer protection regulation applicable to all providers of consumer financial products and services changed significantly on July 21, 2011, when the CFPB commenced operations to supervise and enforce consumer protection laws. The CFPB has broad rulemaking authority for a wide range of consumer protection laws that apply to all providers of consumer products and services, including the Bank, as well as the authority to prohibit "unfair, deceptive or abusive" acts and practices. The CFPB has examination and enforcement authority over providers with more than \$10 billion in assets. Banks and savings institutions with \$10 billion or less in assets, like the Bank, will continue to be examined by their applicable bank regulators.

Because abuses in connection with residential mortgages were a significant factor contributing to the financial crisis, many new rules issued by the CFPB and required by the Dodd-Frank Act address mortgage and mortgage-related products, their underwriting, origination, servicing and sales. The Dodd-Frank Act significantly expanded underwriting requirements applicable to loans secured by 1-4 family residential real property and augmented federal law combating predatory lending practices. In addition to numerous disclosure requirements, the Dodd-Frank Act imposed new standards for mortgage loan originations on all lenders, including banks and savings associations, in an

effort to strongly encourage lenders to verify a borrower's ability to repay, while also establishing a presumption of compliance for certain "qualified mortgages." In addition, the Dodd-Frank Act generally required lenders or securitizers to retain an economic interest in the credit risk relating to loans that the lender sells, and other asset backed securities that the securitizer issues, if the loans do not comply with the ability-to-repay standards described below. The risk retention requirement generally is 5%, but could be increased or decreased by regulation. We do not currently expect the CFPB's rules to have a significant impact on the Bank's operations, except for higher compliance costs.

Ability-to-Repay Requirement and Qualified Mortgage Rule. On January 10, 2013, the CFPB issued a final rule implementing the Dodd-Frank Act's ability-to-repay requirements. Under the final rule, lenders, in assessing a borrower's ability to repay a mortgage-related obligation, must consider eight underwriting factors: (i) current or reasonably expected income or assets; (ii) current employment status; (iii) monthly payment on the subject transaction; (iv) monthly payment on any simultaneous loan; (v) monthly payment for all mortgage-related obligations; (vi) current debt obligations, alimony, and child support; (vii) monthly debt-to-income ratio or residual income; and (viii) credit history. The final rule also includes guidance regarding the application of, and methodology for evaluating, these factors.

Further, the final rule clarified that qualified mortgages do not include "no-doc" loans and loans with negative amortization, interest-only payments, balloon payments, terms in excess of 30 years, or points and fees paid by the borrower that exceed 3% of the loan amount, subject to certain exceptions. In addition, for qualified mortgages, the rule mandated that the monthly payment be calculated on the highest payment that will occur in the first five years of the loan, and required that the borrower's total debt-to-income ratio generally may not be more than 43%. The final rule also provided that certain mortgages that satisfy the general product feature requirements for qualified mortgages and that also satisfy the underwriting requirements of Fannie Mae and Freddie Mac (while they operate under federal conservatorship or receivership), or the U.S. Department of Housing and Urban Development, Department of Veterans Affairs, or Department of Agriculture or Rural Housing Service, are also considered to be qualified mortgages. This second category of qualified mortgages will phase out as the aforementioned federal agencies issue their own rules regarding qualified mortgages, the conservatorship of Fannie Mae and Freddie Mac ends, and, in any event, after seven years.

As set forth in the Dodd-Frank Act, subprime (or higher-priced) mortgage loans are subject to the ability-to-repay requirement, and the final rule provided for a rebuttable presumption of lender compliance for those loans. The final rule also applied the ability-to-repay requirement to prime loans, while also providing a conclusive presumption of compliance (i.e., a safe harbor) for prime loans that are also qualified mortgages. Additionally, the final rule generally prohibited prepayment penalties (subject to certain exceptions) and set forth a 3-year record retention period with respect to documenting and demonstrating the ability-to-repay requirement and other provisions.

Mortgage Loan Originator Compensation. As a part of the overhaul of mortgage origination practices, mortgage loan originators' compensation was limited such that they may no longer receive compensation based on a mortgage transaction's terms or conditions other than the amount of credit extended under the mortgage loan. Further, the total points and fees that a bank and/or a broker may charge on conforming and jumbo loans was limited to 3.0% of the total loan amount. Mortgage loan originators may receive compensation from a consumer or from a lender, but not both. These rules contain requirements designed to prohibit mortgage loan originators from "steering" consumers to loans that provide mortgage loan originators with greater compensation. In addition, the rules contain other requirements concerning recordkeeping.

Servicing. The CFPB was also required to implement certain provisions of the Dodd-Frank Act relating to mortgage servicing through rulemaking. The servicing rules require servicers to meet certain benchmarks for loan servicing and customer service in general. Servicers must provide periodic billing statements and certain required notices and acknowledgments, promptly credit borrowers' accounts for payments received and promptly investigate complaints by borrowers and are required to take additional steps before purchasing insurance to protect the lender's interest in the property. The servicing rules also called for additional notice, review and timing requirements with respect to delinquent borrowers, including early intervention, ongoing access to servicer personnel and specific loss mitigation and foreclosure procedures. The rules provided for an exemption from most of these requirements for "small servicers." A small servicer is defined as a loan servicer that services 5,000 or fewer mortgage loans and services only mortgage loans that they or an affiliate originated or own.

Additional Constraints on the Company and Bank

Monetary Policy. The monetary policy of the Federal Reserve has a significant effect on the operating results of financial or bank holding companies and their subsidiaries. Among the tools available to the Federal Reserve to affect the money supply are open market transactions in U.S. government securities, changes in the discount rate on member bank borrowings and changes in reserve requirements against member bank deposits. These means are used in varying

combinations to influence overall growth and distribution of bank loans, investments and deposits, and their use may affect interest rates charged on loans or paid on deposits.

The Volcker Rule. In addition to other implications of the Dodd-Frank Act discussed above, the Act amended the BHCA to require the federal regulatory agencies to adopt rules that prohibit banking entities and their affiliates from engaging in proprietary trading and investing in and sponsoring certain unregistered investment companies (defined as hedge funds and private equity funds). This statutory provision is commonly called the "Volcker Rule." On December 10, 2013, the federal regulatory agencies issued final rules to implement the prohibitions required by the Volcker Rule. Thereafter, in reaction to industry concern over the adverse impact to community banks of the treatment of certain collateralized debt instruments in the final rule, the federal regulatory

agencies approved an interim final rule to permit financial institutions to retain interests in collateralized debt obligations backed primarily by trust preferred securities ("TruPS CDOs") from the investment prohibitions contained in the final rule. Under the interim final rule, the regulatory agencies permitted the retention of an interest in or sponsorship of covered funds by banking entities if the following qualifications were met: (i) the TruPS CDO was established, and the interest was issued, before May 19, 2010; (ii) the banking entity reasonably believes that the offering proceeds received by the TruPS CDO were invested primarily in qualifying TruPS collateral; and (iii) the banking entity's interest in the TruPS CDO was acquired on or before December 10, 2013. This amendment impacted us favorably as an issuer of TruPS CDOs.

Although the Volcker Rule has significant implications for many large financial institutions, the Company does not currently anticipate that it will have a material effect on our operations or those of the Bank. We may incur costs if we are required to adopt additional policies and systems to ensure compliance with certain provisions of the Volcker Rule, but any such costs are not expected to be material.

Special Cautionary Note Regarding Forward-Looking Statements

This report contains certain "forward-looking statements" within the meaning of such term in the Private Securities Litigation Reform Act of 1995. We and our representatives may, from time to time, make written or oral statements that are "forward-looking" and provide information other than historical information. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results to be materially different from any results, levels of activity, performance or achievements expressed or implied by any forward-looking statement. These factors include, among other things, the factors listed below.

Forward-looking statements, which may be based upon beliefs, expectations and assumptions of our management and on information currently available to management, are generally identifiable by the use of words such as "believe", "expect", "anticipate", "should", "could", "would", "plans", "intend", "project", "estimate", "forecast", "may" or similar expreforward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those expressed in, or implied by, these statements. Readers are cautioned not to place undue reliance on any such forward-looking statements, which speak only as of the date made. Additionally, we undertake no obligation to update any statement in light of new information or future events, except as required under federal securities law.

Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors that could have an impact on our ability to achieve operating results, growth plan goals and future prospects include, but are not limited to, the following:

credit quality deterioration or pronounced and sustained reduction in real estate market values could cause an increase in our allowance for credit losses and a reduction in net earnings;

the risks of mergers, including with Central Bancshares, including, without limitation, the related time and costs of implementing such transactions, integrating operations as part of these transactions and possible failures to achieve expected gains, revenue growth and/or expense savings from such transactions;

our management's ability to reduce and effectively manage interest rate risk and the impact of interest rates in general on the volatility of our net interest income;

changes in the economic environment, competition, or other factors that may affect our ability to acquire loans or influence the anticipated growth rate of loans and deposits and the quality of the loan portfolio and loan and deposit pricing;

fluctuations in the value of our investment securities;

governmental monetary and fiscal policies;

legislative and regulatory changes, including changes in banking, securities and tax laws and regulations and their application by our regulators (particularly with respect to the Dodd-Frank Act and the extensive regulations promulgated and to be promulgated thereunder, as well as the Basel III Rules, which became effective January 1, 2015), and changes in the scope and cost of FDIC insurance and other coverages;

the ability to attract and retain key executives and employees experienced in banking and financial services; the sufficiency of the allowance for loan losses to absorb the amount of actual losses inherent in our existing loan portfolio;

our ability to adapt successfully to technological changes to compete effectively in the marketplace; credit risks and risks from concentrations (by geographic area and by industry) within our loan portfolio; the effects of competition from other commercial banks, thrifts, mortgage banking firms, consumer finance companies, credit unions, securities brokerage firms, insurance companies, money market and other mutual funds, and other financial institutions operating in our markets or elsewhere or providing similar services;

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the failure of assumptions underlying the establishment of allowances for loan losses and estimation of values of collateral and various financial assets and liabilities;

volatility of rate-sensitive deposits;

operational risks, including data processing system failures or fraud;

asset/liability matching risks and liquidity risks;

the costs, effects and outcomes of existing or future litigation;

changes in general economic or industry conditions, nationally or in the communities in which we conduct business;

• changes in accounting policies and practices, as may be adopted by state and federal regulatory agencies and the Financial Accounting Standards Board; and

other factors and risks described under "Risk Factors" herein.

We qualify all of our forward-looking statements by the foregoing cautionary statements. Because of these risks and other uncertainties, our actual future results, performance or achievement, or industry results, may be materially different from the results indicated by these forward-looking statements. In addition, our past results of operations are not necessarily indicative of our future results.

#### ITEM 1A. RISK FACTORS.

An investment in our securities is subject to risks inherent in our business. Before making an investment decision, you should carefully consider the risks and uncertainties described below together with all of the other information included in this report. In addition to the risks and uncertainties described below, other risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially and adversely affect our business, financial condition and results of operations. The value or market price of our securities could decline due to any of these identified or other risks, and you could lose all or part of your investment.

Risks Related to Our Business

Interest rates and other conditions impact our results of operations.

Our profitability is in large part a function of the spread between the interest rates earned on investments and loans and the interest rates paid on deposits and other interest-bearing liabilities. Like most banking institutions, our net interest spread and margin is affected by general economic conditions and other factors, including fiscal and monetary policies of the federal government, that influence market interest rates and our ability to respond to changes in such rates. At any given time, our assets and liabilities will be such that they are affected differently by a given change in interest rates. As a result, an increase or decrease in rates, the length of loan terms or the mix of adjustable and fixed rate loans in our portfolio could have a positive or negative effect on our net income, capital and liquidity. The competition for loans in the marketplace and the overall interest rate environment has kept interest rates on loans low. Interest rates paid on deposit products have declined steadily in recent years, but further significant decline is unlikely as interest rates on deposits have approached zero. We expect to continue battling net interest margin compression in 2015, with interest rates at generational lows.

We measure interest rate risk under various rate scenarios and using specific criteria and assumptions. A summary of this process, along with the results of our net interest income simulations, is presented at "Quantitative and Qualitative Disclosures about Market Risk" included under Item 7A of Part II of this Annual Report on Form 10-K. Although we believe our current level of interest rate sensitivity is reasonable and effectively managed, significant fluctuations in interest rates may have an adverse effect on our business, financial condition and results of operations.

Changes in interest rates also can affect the value of loans, securities and other assets. An increase in interest rates that adversely affects the ability of borrowers to pay the principal or interest on loans may lead to an increase in nonperforming assets and a reduction of income recognized, which could have a material adverse effect on our results of operations and cash flows. Further, when we place a loan on nonaccrual status, we reverse any accrued but unpaid interest receivable, which decreases interest income. Subsequently, we continue to have a cost to fund the loan, which is reflected as interest expense, without any interest income to offset the associated funding expense. Thus, an increase in the amount of nonperforming assets would have an adverse impact on net interest income.

Rising interest rates will likely result in a decline in value of our fixed-rate debt securities. The unrealized losses resulting from holding these securities would be recognized in other comprehensive income (or net income, if the decline is other-than-temporary), and reduce total shareholders' equity. Unrealized losses do not negatively impact our regulatory capital ratios; however, tangible common equity and the associated ratios used by many investors would be reduced. If debt securities in an unrealized loss position are sold, such losses become realized and will reduce our regulatory capital ratios.

Our business is concentrated in and largely dependent upon the continued growth and welfare of the Iowa City and Oskaloosa markets and other markets in eastern and central Iowa.

Although our markets will expand into parts of Minnesota, Wisconsin and Florida if the merger with Central is completed, we operate primarily in the Iowa City and Oskaloosa, Iowa, markets and their surrounding communities in eastern and central Iowa. As a result, our financial condition, results of operations and cash flows are significantly impacted by changes in the economic conditions in those areas. Our success depends to a significant extent upon the business activity, population, income levels, deposits and real estate activity in these markets. Although our customers' business and financial interests may extend well beyond these market areas, adverse economic conditions that affect these market areas could reduce our growth rate, affect the ability of our customers to repay their loans to us, affect the value of collateral underlying loans and generally affect our financial condition and results of operations. Because of our geographic concentration, we are less able than other regional or national financial institutions to diversify our credit risks across multiple markets. Although, in general, the Iowa economy and real estate market were not affected as severely as some other areas of the United States in recent years, they are not immune to challenging economic conditions that affect the United States and world economies.

Adverse weather affecting the markets we serve could hurt our business and prospects for growth.

Substantially all of our business is conducted in the State of Iowa, and a significant portion is conducted in rural communities. The Iowa economy, in general, is heavily dependent on agriculture and therefore the overall Iowa economy, and particularly the economies of the rural communities that we serve, can be greatly affected by severe weather conditions, including droughts, storms, tornadoes and flooding. Unfavorable weather conditions may decrease agricultural productivity or could result in damage to our branch locations or the property of our customers, all of which could adversely affect the local economy. An adverse affect on the economy of Iowa would negatively affect our profitability.

We must manage our credit risk effectively.

There are risks inherent in making any loan, including risks inherent in dealing with individual borrowers, risks of nonpayment, risks resulting from uncertainties as to the future value of collateral and risks resulting from changes in economic and industry conditions. We attempt to minimize our credit risk through prudent loan application approval procedures, careful monitoring of the concentration of our loans within specific industries and periodic independent reviews of outstanding loans by our credit review department. However, we cannot assure you that such approval and monitoring procedures will reduce these credit risks.

If the overall economic climate in the United States, generally, or our market areas, specifically, fails to continue to improve, or even if it does, our borrowers may experience difficulties in repaying their loans, and the level of nonperforming loans, charge-offs and delinquencies could rise and require increases in the provision for loan losses, which would cause our net income and return on equity to decrease.

A significant portion of the Bank's loan portfolio consists of commercial loans, and we focus on lending to small to medium-sized businesses. The size of the loans we can offer to commercial customers is less than the size of the loans that our competitors with larger lending limits can offer. This may limit our ability to establish relationships with the area's largest businesses. As a result, we may assume greater lending risks than financial institutions that have a lesser concentration of such loans and tend to make loans to larger businesses. Collateral for these loans generally includes accounts receivable, inventory, equipment and real estate. However, depending on the overall financial condition of the borrower, some loans are made on an unsecured basis. In addition to commercial loans and commercial real estate loans, MidWestOne Bank is also active in residential mortgage and consumer lending. Should the economic climate worsen, or even if it does not, our borrowers may experience financial difficulties, and the level of nonperforming loans, charge-offs and delinquencies could rise, which could negatively impact our business.

Commercial, industrial and agricultural loans make up a significant portion of our loan portfolio.

Commercial, industrial and agricultural loans (including credit cards and commercially related overdrafts), were \$409.7 million, or approximately 36.2% of our total loan portfolio, as of December 31, 2014. Our commercial loans are primarily made based on the identified cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. Most often, this collateral is accounts receivable, inventory and equipment. Credit support provided by the borrower for most of these loans and the probability of repayment is based on the liquidation value of

the pledged collateral and enforcement of a personal guarantee, if any exists. As a result, in the case of loans secured by accounts receivable, the availability of funds for the repayment of these loans may be substantially dependent on the ability of the borrower to collect amounts due from its customers. The collateral securing these loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the

success of the business. In addition, if the U.S. economy fails to continue to improve, this could harm the businesses of our commercial and industrial customers and reduce the value of the collateral securing these loans. Payments on agricultural loans are dependent on the successful operation or management of the farm property. The success of the farm may be affected by many factors outside the control of the borrower, including adverse weather conditions that prevent the planting of a crop or limit crop yields (such as hail, drought and floods), loss of livestock due to disease or other factors, declines in market prices for agricultural products (both domestically and internationally) and the impact of government regulations (including changes in price supports, subsidies and environmental regulations). In addition, many farms are dependent on a limited number of key individuals whose injury or death may significantly affect the successful operation of the farm. If the cash flow from a farming operation is diminished, the borrower's ability to repay the loan may be impaired. The primary crops in our market areas are corn and soybeans. Accordingly, adverse circumstances affecting these crops could have an adverse effect on our agricultural real estate loan portfolio. Likewise, agricultural operating loans involve a greater degree of risk than lending on residential properties, particularly in the case of loans that are unsecured or secured by rapidly depreciating assets such as farm equipment or assets such as livestock or crops. In these cases, any repossessed collateral for a defaulted loan may not provide an adequate source of repayment of the outstanding loan balance as a result of the greater likelihood of damage, loss or depreciation.

Our loan portfolio has a significant concentration of commercial real estate loans, which involve risks specific to real estate value.

Commercial real estate lending comprises a significant portion of our lending business. Specifically, commercial real estate loans were \$426.5 million, or approximately 37.6% of our total loan portfolio, as of December 31, 2014. Of this amount, \$115.0 million, or approximately 10.2% of our total loan portfolio, are loans secured by owner-occupied property. The market value of real estate securing our commercial real estate loans can fluctuate significantly in a short period of time as a result of market conditions in the geographic area in which the real estate is located. Although a significant portion of such loans is secured by real estate as a secondary form of repayment, adverse developments affecting real estate values in one or more of our markets could increase the credit risk associated with our loan portfolio. Additionally, real estate lending typically involves higher loan principal amounts and the repayment of the loans generally is dependent, in large part, on sufficient income from the properties securing the loans to cover operating expenses and debt service. Economic events or governmental regulations outside of the control of the borrower or lender could negatively impact the future cash flow and market values of the affected properties.

If problems develop in the commercial real estate market, particularly within one or more of our markets, the value of collateral securing our commercial real estate loans could decline. In such case, we may not be able to realize the amount of security that we anticipated at the time of originating the loan, which could cause us to increase our provision for loan losses and adversely affect our operating results, financial condition and/or capital. We generally have not experienced a downturn in credit performance by our commercial real estate loan customers in recent years, but, in light of the continued general uncertainty that exists in the economy and credit markets nationally, there can be no guarantee that we will not experience any deterioration in such performance.

Our allowance for loan losses may prove to be insufficient to absorb losses in our loan portfolio.

We established our allowance for loan losses in consultation with the credit officers of MidWestOne Bank and maintain it at a level considered appropriate by management to absorb probable loan losses that are inherent in the portfolio. The amount of future loan losses is susceptible to changes in economic, operating and other conditions, including changes in interest rates and the value of the underlying collateral, which are beyond our control, and such losses may exceed current estimates. At December 31, 2014, our allowance for loan losses as a percentage of total gross loans was 1.44% and as a percentage of total nonperforming loans was approximately 125.7%. Although management believes that the allowance for loan losses is appropriate to absorb probable loan losses on any existing loans that may become uncollectible, we cannot predict loan losses with certainty, and we cannot assure you that our allowance for loan losses will prove sufficient to cover actual loan losses in the future. Loan losses in excess of our reserves may adversely affect our business, financial condition and results of operations.

Nonperforming assets take significant time to resolve and adversely affect our results of operations and financial condition, and could result in further losses in the future.

As of December 31, 2014, our nonperforming loans (which consist of nonaccrual loans, loans past due 90 days or more and still accruing interest and loans modified under troubled debt restructurings) totaled \$13.0 million, or 1.15% of our loan portfolio, and our nonperforming assets (which include nonperforming loans plus other real estate owned) totaled \$14.9 million, or 1.32% of loans. In addition, we had \$4.7 million in accruing loans that were 31-89 days delinquent as of December 31, 2014.

Our nonperforming assets adversely affect our net income in various ways. We do not record interest income on nonaccrual loans or other real estate owned, thereby adversely affecting our net income and returns on assets and equity, increasing our loan administration costs and adversely affecting our efficiency ratio. When we take collateral in foreclosure and similar proceedings, we are required to mark the collateral to its then-fair market value, which may result in a loss. These nonperforming loans and other real estate owned also increase our risk profile and the capital our regulators believe is appropriate in light of such risks. The resolution of nonperforming assets requires significant time commitments from management and can be detrimental to the performance of their other responsibilities. If we experience increases in nonperforming loans and nonperforming assets, our net interest income may be negatively impacted and our loan administration costs could increase, each of which could have an adverse effect on our net income and related ratios, such as return on assets and equity.

We may desire or be required to raise additional capital in the future, but that capital may not be available. We are required by federal and state regulatory authorities to maintain adequate levels of capital to support our operations. We intend to grow our business organically and to explore opportunities to grow our business by taking advantage of attractive acquisition opportunities, and such growth plans may require us to raise additional capital to ensure that we have adequate levels of capital to support such growth on top of our current operations. We may at some point need to raise additional capital to support our growth plans and in this regard, in early 2013, we renewed our universal shelf-registration statement registering for future sale up to \$25 million of securities that places us in a position to raise capital if the need were to arise or if an attractive opportunity were presented. Our ability to raise additional capital will depend on conditions in the capital markets, economic conditions and a number of other factors, including investor perceptions regarding the banking industry, market conditions and governmental activities, and on our financial condition and performance. Accordingly, we cannot assure you of our ability to raise additional capital, if needed or desired, on terms acceptable to us. If we cannot raise additional capital when needed or desired, our ability to further expand our operations through internal growth or acquisitions could be materially impaired. Liquidity risks could affect operations and jeopardize our business, financial condition and results of operations. Liquidity is essential to our business. An inability to raise funds through deposits, borrowings, the sale of loans and other sources could have a substantial negative effect on our liquidity. Our primary sources of funds consist of cash from operations, investment maturities and sales, deposits and funds from sales of capital securities. Additional liquidity is provided by brokered deposits, bank lines of credit, repurchase agreements and the ability to borrow from the Federal Reserve Bank and the Federal Home Loan Bank. Our access to funding sources in amounts adequate to finance or capitalize our activities or on terms that are acceptable to us could be impaired by factors that affect us directly or the financial services industry or economy in general, such as disruptions in the financial markets or negative views and expectations about the prospects for the financial services industry.

During periods of economic turmoil, the financial services industry and the credit markets generally may be materially and adversely affected by significant declines in asset values and by historically depressed levels of liquidity. As demonstrated by the recent financial crisis, under such circumstances, the liquidity issues are often particularly acute for regional and community banks, as larger financial institutions may curtail their lending to regional and community banks to reduce their exposure to the risks of other banks. Correspondent lenders may also reduce or even eliminate federal funds lines for their correspondent customers in difficult economic times. Furthermore, regional and community banks generally have less access to the capital markets than do the national and super-regional banks because of their smaller size and limited analyst coverage.

As a result, we rely more on our ability to generate deposits and effectively manage the repayment and maturity schedules of our loans and investment securities, respectively, to ensure that we have adequate liquidity to fund our operations. Any decline in available funding could adversely impact our ability to originate loans, invest in securities, meet our expenses, pay dividends to our stockholders, or to fulfill obligations such as repaying our borrowings or meeting deposit withdrawal demands, any of which could have a material adverse impact on our liquidity, business, financial condition and results of operations.

We operate in a highly regulated industry and the laws and regulations to which we are subject, or changes in them, or our failure to comply with them, may adversely affect us.

The Company and MidWestOne Bank are subject to extensive regulation by multiple regulatory agencies. These regulations may affect the manner and terms of delivery of our services. If we do not comply with governmental regulations, we may be subject to fines, penalties, lawsuits or material restrictions on our businesses in the jurisdiction where the violation occurred, which may adversely affect our business operations. Changes in these regulations can significantly affect the services that we provide, as well as our costs of compliance with such regulations. In addition, adverse publicity and damage to our reputation arising from the failure or perceived failure to comply with legal, regulatory or contractual requirements could affect our ability to attract and retain customers.

Economic conditions since 2008, particularly in the financial markets, have resulted in government regulatory agencies and political bodies placing increased focus and scrutiny on the financial services industry. This environment has subjected financial institutions to additional restrictions, oversight and costs. In addition, new legislative and regulatory proposals, and modifications of existing regulations, continue to be introduced that could further increase the oversight of the financial services industry, impose restrictions on the operations and general ability of firms within the industry to conduct business consistent with historical practices, including in the areas of compensation, interest rates, financial product offerings and disclosures. If these regulatory trends continue, they could adversely affect our business and, in turn, our consolidated results of operations.

Monetary policies and regulations of the Federal Reserve could adversely affect our business, financial condition and results of operations.

In addition to being affected by general economic conditions, our earnings and growth are affected by the policies of the Federal Reserve. An important function of the Federal Reserve is to regulate the money supply and credit conditions. Among the instruments used by the Federal Reserve to implement these objectives are open market operations in U.S. government securities, adjustments of the discount rate and changes in reserve requirements against bank deposits. These instruments are used in varying combinations to influence overall economic growth and the distribution of credit, bank loans, investments and deposits. Their use also affects interest rates charged on loans or paid on deposits.

The monetary policies and regulations of the Federal Reserve have had a significant effect on the operating results of commercial banks in the past and are expected to continue to do so in the future. The effects of such policies upon our business, financial condition and results of operations cannot be predicted.

The repeal of federal prohibitions on payment of interest on business demand deposits could increase our interest expense.

All federal prohibitions on the ability of financial institutions to pay interest on business demand deposit accounts were repealed as part of the Dodd-Frank Act. As a result, some financial institutions have commenced offering interest on these demand deposits to compete for customers. Although this development has not meaningfully impacted our interest expense in the current low-rate, high-liquidity environment in which competition among financial institutions for deposits is generally low, competitive pressures in the future require us to pay interest on these demand deposits to attract and retain business customers, in which case our interest expense would increase and our net interest margin would decrease. This could have a material adverse effect on our business, financial condition and results of operations.

We could recognize losses on securities held in our securities portfolio, particularly if interest rates increase or economic and market conditions deteriorate.

As of December 31, 2014, the fair value of our securities portfolio was approximately \$526.2 million. Factors beyond our control can significantly influence the fair value of securities in our portfolio and can cause potential adverse changes to the fair value of these securities. For example, fixed-rate securities acquired by us are generally subject to decreases in market value when interest rates rise. Additional factors include, but are not limited to, rating agency downgrades of the securities, defaults by the issuer or individual mortgagors with respect to the underlying securities, and instability in the credit markets. Any of the foregoing factors could cause an other-than-temporary impairment in future periods and result in realized losses. The process for determining whether impairment is other-than-temporary usually requires difficult, subjective judgments about the future financial performance of the issuer and any collateral underlying the security in order to assess the probability of receiving all contractual principal and interest payments on the security. Because of changing economic and market conditions affecting interest rates, the financial condition of issuers of the securities and the performance of the underlying collateral, we may recognize realized and/or unrealized losses in future periods, which could have an adverse effect on our financial condition and results of operations. Our business has been and may continue to be adversely affected by conditions in the financial markets and economic conditions generally.

Although it has shown signs of improvement over the last two years, since late 2007, the U.S. economy has generally experienced challenging economic conditions. Business activity across a range of industries and regions remains reduced from historical levels under more favorable economic conditions. Likewise, many local governments have

been experiencing certain difficulties, including lower tax revenues, which have impacted their ability to cover costs. Unemployment also generally remains at elevated levels. Under such conditions, the financial services industry has historically been affected by declines in the values of various significant asset classes, reduced levels of liquidity and the lack of opportunities to originate new loans. While these challenges are generally less severe today than during certain periods in the recent past, we continue to feel their impact, particularly with respect to loan originations.

As a result of these economic conditions, in recent years many lending institutions, including the Bank, have experienced declines in the performance of their loans, including commercial loans, commercial and residential real estate loans and consumer loans, from pre-2007 norms. Moreover, competition among depository institutions, particularly for quality loans, has increased significantly. There have been significant new laws and regulations regarding lending and funding practices and liquidity standards, with a potential for further regulation in the future, and bank regulatory agencies in general have been very aggressive in responding to concerns and trends identified in examinations, including through formal or informal enforcement actions or orders. The impact of new legislation in response to these developments may negatively impact our operations by restricting our business operations, including our ability to originate or sell loans, and adversely impact our financial performance or our stock price. In addition, if the overall economic climate in the United States, generally, or our market areas, specifically, fails to continue to improve, this may affect consumer confidence levels and may cause adverse changes in payment patterns, causing increases in delinquencies and default rates, which may impact our charge-offs and provisions for credit losses. A worsening of these conditions likely would exacerbate the adverse effects on us and others in the financial services industry noted above.

We have investments in pools of performing and nonperforming loans that generate interest income with yields that may fluctuate considerably.

Although we decided to exit our loan pool participation line of business in 2010, we continue to hold investments in certain loan pools until their balances pay down. As of December 31, 2014, approximately 1% of our earning assets were invested in loan pool participations, and approximately 2% of our gross total revenue for the year ended December 31, 2014 was derived from the loan pool participations. These loan pool participations represent a mixture of performing, subperforming and nonperforming loans and other real estate owned. As of December 31, 2014, our loan pool investment of \$21.5 million consisted of loans secured by commercial real estate (66.4%), commercial operating (4.4%), single-family residential real estate (15.6%), and other loans (13.6%). The loan pool investment is a "nontraditional" activity that has, historically, provided us and our predecessor entities with a higher return than typical loans and investment securities, albeit with a higher level of risk as well. The return on investment in loan pool participations and the effect on profitability can be unpredictable due to fluctuations in the balance of loan pool participations and collections from borrowers by the loan pool servicer. Loan pool balances can be affected by the payment and refinancing activities of the borrowers resulting in pay-offs of the underlying loans and reduction in the balances. Collections from the individual borrowers are managed by the loan pool servicer and are affected by the borrower's financial ability and willingness to pay, foreclosure and legal action, collateral value, and the economy in general. Any of these identified factors, and others not identified, could affect our return on loan pool investments. Although we did not seek to purchase consumer or consumer real estate loans characterized as subprime or Alt-A credits, because the purchases of these assets were on a pool basis, we have acquired some subprime loans which have borrowers or guarantors having FICO scores below 640. Consumer-based paper makes up approximately 9.8% of our loan pool investment and, as of December 31, 2014, approximately 1.1% of the basis amount of our loan pool investment represented subprime credit. Because we do not originate the consumer-based loans that may be characterized as Alt-A, and because of the nature of the information provided to us with respect to any Alt-A loans in the loan pool participations, we are not able to verify the basis amount of our loan pool investment that represents Alt-A credit. Loans that are characterized as subprime and, to a lesser extent, Alt-A carry a higher risk of default by the underlying borrowers than other types of loans, which could affect the value of the overall loan pool investment. Downgrades in the credit rating of one or more insurers that provide credit enhancement for our state and municipal securities portfolio may have an adverse impact on the market for, and valuation of, these types of securities. We invest in tax-exempt and taxable state and local municipal securities, some of which are insured by monoline insurers. As of December 31, 2014, we had \$234.9 million of municipal securities, which represented 44.6% of our total securities portfolio. Following the onset of the financial crisis in recent years, several of these insurers came under scrutiny by rating agencies. Even though management generally purchases municipal securities on the overall credit strength of the issuer, the reduction in the credit rating of an insurer may negatively impact the market for and valuation of our investment securities. Such a downgrade could adversely affect our liquidity, financial condition and results of operations.

Recent legislative and regulatory reforms applicable to the financial services industry may have a significant impact on our business, financial condition and results of operations.

The laws, regulations, rules, policies and regulatory interpretations governing us are constantly evolving and may change significantly over time as Congress and various regulatory agencies react to adverse economic conditions or other matters. The global financial crisis of 2008-09 served as a catalyst for a number of significant changes in the financial services industry, including

the Dodd-Frank Act, which reformed the regulation of financial institutions in a comprehensive manner, and the Basel III regulatory capital reforms, which will increase both the amount and quality of capital that financial institutions must hold.

The Dodd-Frank Act, together with the regulations developed and to be developed thereunder, affects large and small financial institutions alike, including several provisions that impact how community banks, thrifts and small bank and thrift holding companies will operate in the future. Among other things, the Dodd-Frank Act changes the base for FDIC insurance assessments to a bank's average consolidated total assets minus average tangible equity, rather than its deposit base, permanently raises the current standard deposit insurance limit to \$250,000, and expands the FDIC's authority to raise the premiums we pay for deposit insurance. The legislation allows financial institutions to pay interest on business checking accounts, contains provisions on mortgage-related matters (such as steering incentives, determinations as to a borrower's ability to repay and prepayment penalties) and establishes the CFPB as an independent entity within the Federal Reserve. This entity has broad rulemaking, supervisory and enforcement authority over consumer financial products and services, including deposit products, residential mortgages, home-equity loans and credit cards. Moreover, the Dodd-Frank Act includes provisions that affect corporate governance and executive compensation at all publicly traded companies.

In addition, in July 2013, the U.S. federal banking authorities approved the implementation of the Basel III Rule. The Basel III Rule is applicable to all U.S. banks that are subject to minimum capital requirements as well as to bank and saving and loan holding companies, other than "small bank holding companies" (generally bank holding companies with consolidated assets of less than \$1 billion). The Basel III Rules became effective on January 1, 2015 with a phase-in period through 2019 for many of the new rules.

The Basel III Rule not only increases most of the required minimum regulatory capital ratios, it introduces a new Common Equity Tier 1 Capital ratio and the concept of a capital conservation buffer. The Basel III Rule also expands the current definition of capital by establishing additional criteria that capital instruments must meet to be considered Additional Tier 1 Capital (i.e., Tier 1 Capital in addition to Common Equity) and Tier 2 Capital. A number of instruments that now generally qualify as Tier 1 Capital will not qualify or their qualifications will change when the Basel III Rule is fully implemented. However, the Basel III Rule permits banking organizations with less than \$15 billion in assets to retain, through a one-time election, the existing treatment for accumulated other comprehensive income, which currently does not affect regulatory capital. The Basel III Rule has maintained the general structure of the current prompt corrective action thresholds while incorporating the increased requirements, including the Common Equity Tier 1 Capital ratio. In order to be a "well-capitalized" depository institution under the new regime, an institution must maintain a Common Equity Tier 1 Capital ratio of 6.5% or more, a Tier 1 Capital ratio of 8% or more, a Total Capital ratio of 10% or more, and a leverage ratio of 5% or more. Institutions must also maintain a capital conservation buffer consisting of Common Equity Tier 1 Capital.

These provisions, as well as any other aspects of current or proposed regulatory or legislative changes to laws applicable to the financial industry, will impact the profitability of our business activities and may change certain of our business practices, including the ability to offer new products, obtain financing, attract deposits, make loans, and achieve satisfactory interest spreads, and could expose us to additional costs, including increased compliance costs. These changes also may require us to invest significant management attention and resources to make any necessary changes to operations in order to comply, and could therefore also materially and adversely affect our business, financial condition and results of operations. Our management has reviewed the provisions of the Dodd-Frank Act and the Basel III Rule, and has determined that our institution is in compliance with the new rules. However, the ultimate effect of these changes on the financial services industry in general, and us in particular, will not be know for some time

Our ability to pay dividends is subject to certain limitations and restrictions, and there is no guarantee that we will be able to continue paying the same level of dividends in the future that we have paid in the past or that we will be able to pay future dividends at all.

Our ability to pay dividends is limited by regulatory restrictions and the need to maintain sufficient consolidated capital. The ability of MidWestOne Bank to pay dividends to us is limited by its obligations to maintain sufficient capital and liquidity and by other general restrictions on dividends that are applicable to MidWestOne Bank, including

the requirement under the Iowa Banking Act that it may not pay dividends in excess of its accumulated net profits. If these regulatory requirements are not met, MidWestOne Bank will not be able to pay dividends to us, and we may be unable to pay dividends on our common stock.

In addition, as a bank holding company, our ability to declare and pay dividends is subject to the guidelines of the Federal Reserve regarding capital adequacy and dividends. The Federal Reserve guidelines generally require us to review the effects of the cash payment of dividends on common stock and other Tier 1 capital instruments (i.e., perpetual preferred stock and trust preferred debt) in light of our earnings, capital adequacy and financial condition. As a general matter, the Federal Reserve indicates

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that the board of directors of a bank holding company (including a financial holding company) should eliminate, defer or significantly reduce the Company's dividends if:

the company's net income available to shareholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends;

the prospective rate of earnings retention is inconsistent with the company's capital needs and overall current and prospective financial condition; or

the company will not meet, or is in danger of not meeting, its minimum regulatory capital adequacy ratios. As of December 31, 2014, we had \$15.5 million of junior subordinated debentures held by a statutory business trust that we control. Interest payments on the debentures, which totaled \$0.3 million for the year ended December 31, 2014, must be paid before we pay dividends on our capital stock, including our common stock. We have the right to defer interest payments on the debentures for up to 20 consecutive quarters. However, if we elect to defer interest payments, all deferred interest must be paid before we may pay dividends on our capital stock.

Our ability to attract and retain management and key personnel may affect future growth and earnings.

Much of our success and growth has been influenced by our ability to attract and retain management experienced in banking and financial services and familiar with the communities in our market areas. Our ability to retain our executive officers, current management teams, branch managers and loan officers will continue to be important to the successful implementation of our strategy. It is also critical, as we grow, to be able to attract and retain qualified additional management and loan officers with the appropriate level of experience and knowledge about our market areas to implement our community based operating strategy. The Dodd-Frank Act also directs the Federal Reserve to promulgate rules prohibiting excessive compensation paid to bank holding company executives. These rules, when adopted, may make it more difficult to attract and retain the people we need to operate our businesses and limit our ability to promote our objectives through our compensation and incentive programs. The unexpected loss of services of any key management personnel, or the inability to recruit and retain qualified personnel in the future, could have an adverse effect on our business, results of operations and financial condition.

We face intense competition in all phases of our business from banks and other financial institutions.

The banking and financial services businesses in our markets are highly competitive. Our competitors include large regional banks, local community banks, savings and loan associations, securities and brokerage companies, mortgage companies, insurance companies, finance companies, money market mutual funds, small local credit unions as well as large aggressive and expansion-minded credit unions, and other nonbank financial services providers. Many of these competitors are not subject to the same regulatory restrictions as we are. Many of our unregulated competitors compete across geographic boundaries and are able to provide customers with a competitive alternative to traditional banking services.

Increased competition in our markets may result in a decrease in the amounts of our loans and deposits, reduced spreads between loan rates and deposit rates or loan terms that are more favorable to the borrower. Any of these results could have a material adverse effect on our ability to grow and remain profitable. If increased competition causes us to significantly discount the interest rates we offer on loans or increase the amount we pay on deposits, our net interest income could be adversely impacted. If increased competition causes us to modify our underwriting standards, we could be exposed to higher losses from lending activities. Additionally, many of our competitors are much larger in total assets and capitalization, have greater access to capital markets, have larger lending limits and offer a broader range of financial services than we can offer.

We have a continuing need for technological change, and we may not have the resources to effectively implement new technology.

The financial services industry continues to undergo rapid technological changes with frequent introductions of new technology-driven products and services. In addition to enabling us to better serve our customers, the effective use of technology increases efficiency and the potential for cost reduction. Our future success will depend in part upon our ability to address the needs of our customers by using technology to provide products and services that will satisfy customer demands for convenience as well as to create additional efficiencies in our operations as we continue to grow our market share. Many of our larger competitors have substantially greater resources to invest in technological improvements. As a result, they may be able to offer additional or superior products to those that we will be able to

offer, which could put us at a competitive disadvantage. Accordingly, we cannot provide you with assurance that we will be able to effectively implement new technology-driven products and services or be successful in marketing such products and services to our customers.

The Company's information systems may experience an interruption or breach in security and cyber-attacks, all if which could have a material adverse effect on the Company's business.

The Company relies heavily on internal and outsourced technologies, communications, and information systems to conduct its business. Additionally, in the normal course of business, the Company collects, processes and retains sensitive and confidential information regarding our customers. As the Company's reliance on technology has increased, so have the potential risks of a technology-related operation interruption (such as disruptions in the Company's customer relationship management, general ledger, deposit, loan, or other systems) or the occurrence of a cyber-attacks (such as unauthorized access to the Company's systems). These risks have increased for all financial institutions as new technologies, the use of the Internet and telecommunications technologies (including mobile devices) to conduct financial and other business transactions and the increased sophistication and activities of organized crime, perpetrators of fraud, hackers, terrorists and others. In addition to cyber-attacks or other security breaches involving the theft of sensitive and confidential information, hackers recently have engaged in attacks against large financial institutions, particularly denial of service attacks, that are designed to disrupt key business services, such as customer-facing web sites. The Company is not able to anticipate or implement effective preventive measures against all security breaches of these types, especially because the techniques used change frequently and because attacks can originate from a wide variety of sources. However, applying guidance from FFIEC, the Company has analyzed and will continue to analyze security related to device specific considerations, user access topics, transaction-processing and network integrity.

The Company also faces risks related to cyber-attacks and other security breaches in connection with credit card and debit card transactions that typically involve the transmission of sensitive information regarding the Company's customers through various third parties, including merchant acquiring banks, payment processors, payment card networks and its processors. Some of these parties have in the past been the target of security breaches and cyber-attacks, and because the transactions involve third parties and environments such as the point of sale that the Company does not control or secure, future security breaches or cyber-attacks affecting any of these third parties could impact the Company through no fault of its own, and in some cases it may have exposure and suffer losses for breaches or attacks relating to them. Further cyber-attacks or other breaches in the future, whether affecting the Company or others, could intensify consumer concern and regulatory focus and result in reduced use of payment cards and increased costs, all of which could have a material adverse effect on the Company's business. To the extent we are involved in any future cyber-attacks or other breaches, the Company's reputation could be affected, would could also have a material adverse effect on the Company's business, financial condition or results of operations.

We are subject to certain operational risks, including, but not limited to, customer or employee fraud and data

Employee errors and employee and customer misconduct could subject us to financial losses or regulatory sanctions and seriously harm our reputation. Misconduct by our employees could include hiding unauthorized activities from us, improper or unauthorized activities on behalf of our customers or improper use of confidential information. It is not always possible to prevent employee errors and misconduct, and the precautions we take to prevent and detect this activity may not be effective in all cases. Employee errors could also subject us to financial claims for negligence. We maintain a system of internal controls and insurance coverage to mitigate against operational risks, including data processing system failures and errors and customer or employee fraud. Should our internal controls fail to prevent or detect an occurrence, and if any resulting loss is not insured or exceeds applicable insurance limits, such failure could have a material adverse effect on our business, financial condition and results of operations.

We are subject to changes in accounting principles, policies or guidelines.

processing system failures and errors.

Our financial performance is impacted by accounting principles, policies and guidelines. Some of these policies require the use of estimates and assumptions that may affect the value of our assets or liabilities and financial results. Some of our accounting policies are critical because they require management to make difficult, subjective and complex judgments about matters that are inherently uncertain and because it is likely that materially different amounts would be reported under different conditions or using different assumptions. If such estimates or assumptions underlying our financial statements are incorrect, we may experience material losses.

From time to time, the Financial Accounting Standards Board and the SEC change the financial accounting and reporting standards or the interpretation of those standards that govern the preparation of our financial statements. These changes are beyond our control, can be difficult to predict and could materially impact how we report our financial condition and results of operations. Changes in these standards are continuously occurring, and given recent economic conditions, more drastic changes may occur. The implementation of such changes could have a material adverse effect on our financial condition and results of operations.

Our framework for managing risks may not be effective in mitigating risk and loss to us.

Our risk management framework seeks to mitigate risk and loss to us. We have established processes and procedures intended to identify, measure, monitor, report and analyze the types of risk to which we are subject, including liquidity risk, credit risk, market risk, interest rate risk, operational risk, compensation risk, legal and compliance risk, and reputational risk, among others. However, as with any risk management framework, there are inherent limitations to our risk management strategies as there may exist, or develop in the future, risks that we have not appropriately anticipated or identified. Our ability to successfully identify and manage risks facing us is an important factor that can significantly impact our results. If our risk management framework proves ineffective, we could suffer unexpected losses and could be materially adversely affected.

Our reputation could be damaged by negative publicity.

Reputational risk, or the risk to our business, financial condition or results of operations from negative publicity, is inherent in our business. Negative publicity can result from actual or alleged conduct in a number of areas, including legal and regulatory compliance, lending practices, corporate governance, litigation, inadequate protection of customer data, ethical behavior of our employees, and from actions taken by regulators, ratings agencies and others as a result of that conduct. Damage to our reputation could impact our ability to attract new or maintain existing loan and deposit customers, employees and business relationships.

We have counterparty risk and therefore we may be adversely affected by the soundness of other financial institutions. Our ability to engage in routine funding and other transactions could be negatively affected by the actions and the soundness of other financial institutions. Financial services institutions are generally interrelated as a result of trading, clearing, counterparty, credit or other relationships. We have exposure to many different industries and counterparties and regularly engage in transactions with counterparties in the financial services industry, including commercial banks, brokers and dealers, investment banks and other institutional customers. Many of these transactions may expose us to credit or other risks if another financial institution experiences adverse circumstances. In certain circumstances, the collateral that we hold may be insufficient to fully cover the risk that a counterparty defaults on its obligations, which may cause us to experience losses that could have a material adverse effect on our business, financial condition and results of operations.

There is a limited trading market for our common shares, and you may not be able to resell your shares at or above the price you paid for them.

Although our common shares are listed for quotation on the NASDAQ Global Select Market, the trading in our common shares has substantially less liquidity than many other companies listed on NASDAQ. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the market of willing buyers and sellers of our common shares at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. We cannot assure you that the volume of trading in our common shares will increase in the future.

Certain shareholders own a significant interest in the company and may exercise their control in a manner detrimental to your interests.

Certain MidWestOne shareholders who are descendants of our founder collectively control approximately 33.6% of our outstanding common stock and may have the opportunity to exert influence on the outcome of matters required to be submitted to shareholders for approval. In addition, this significant level of ownership by members of the founding family may contribute to the rather limited liquidity of our common stock on the NASDAQ Global Select Market. As discussed below, if the merger with Central is consummated, additional shares will be issued to Central's shareholders. However, the ownership of our common stock will still be concentrated among a small group of shareholders who continue to exert a significant influence over the Company.

Risks Related to Our Pending Merger With Central

If the merger with Central is completed, difficulties in combining the operations of Central and the Company may prevent the Company from achieving the expected benefits from the merger.

The Company may not be able to achieve fully the strategic objectives and operating efficiencies it hopes to achieve in the merger. The success of the merger will depend on a number of factors, including the Company's ability to:

•

integrate the operations of Central and the Company, including successfully integrating and combining the technology, financial, credit, security and legal reporting systems and controls of the Company and Central; maintain existing relationships with depositors so as to minimize withdrawals of deposits after the merger;

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maintain and enhance existing relationships with borrowers so as to limit unanticipated losses from loans of Central's banking subsidiary and the Bank;

control the incremental non-interest expense so as to maintain overall operating efficiencies; and compete effectively in the communities served by Central and the Company.

If the merger is not completed, the Company will have incurred substantial expenses without realizing the expected benefits of the merger.

The Company has incurred and will incur substantial expenses in connection with the negotiation and completion of the transactions contemplated by the merger agreement with Central, as well as the costs and expenses of filing certain required documents with the SEC in connection with the merger. If the merger is not completed, the Company would have to recognize these expenses without realizing the expected benefits of the merger.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS.

None.

#### ITEM 2. PROPERTIES.

Our headquarters and MidWestOne Bank's main office are located at 102 South Clinton Street, Iowa City, Iowa, and consist of approximately 63,800 square feet. We currently operate 24 additional branches throughout central and east-central Iowa totaling approximately 120,000 square feet. The table below sets forth the locations of the Bank's branch offices:

802 13th St.	3225 Division St.
Belle Plaine, Iowa	Burlington, Iowa

4510 Prairie Pkwy. 120 W. Center St. Cedar Falls, Iowa Conrad, Iowa

110 1st Ave. 101 W. Second St., Suite 100 †

Coralville, Iowa Davenport, Iowa

2408 W. Burlington 58 East Burlington Fairfield, Iowa Fairfield, Iowa

926 Ave. G 509 S. Dubuque St. \*† Ft. Madison, Iowa Iowa City, Iowa

1906 Keokuk St. 2233 Rochester Ave. Iowa City, Iowa Iowa City, Iowa

202 Main St. 10030 Hwy. 149 Melbourne, Iowa North English, Iowa

465 Hwy. 965 NE, Suite A † 124 South First St. North Liberty, Iowa Oskaloosa, Iowa

222 First Ave. East \* 116 W. Main St. Oskaloosa, Iowa Ottumwa, Iowa

1001 Hwy. 57 700 Main St. †
Parkersburg, Iowa Pella, Iowa

500 Oskaloosa St.\* 112 North Main St. Pella, Iowa Sigourney, Iowa

3110 Kimball Ave. † 305 W. Rainbow Dr. Waterloo, Iowa West Liberty, Iowa

In the second quarter of 2012 we completed the sale of our former Home Mortgage Center ("HMC") office to the University of Iowa for its future building plans. Our HMC operation then relocated to approximately 6,000 square feet of leased space at 509 South Dubuque Street in Iowa City, approximately one block away from our former building. In December 2013 we entered into a contract for the construction of a new HMC next to the current leased space. The estimated cost of design and construction of the building is \$16.0 million, with expected completion in 2015. The Bank owns 40 ATMs that are located within the communities served by branch offices. We believe each of our

<sup>\*</sup> Drive up location only.

<sup>†</sup> Leased office.

facilities is suitable and adequate to meet our current operational needs.

In August 2013 we entered into a contract for the restoration and remodeling of the building which serves as the main office of the Bank and headquarters of the Company. The estimated cost of the restoration and remodeling is \$13.8 million, and it is anticipated that construction will be completed in April 2016.

#### ITEM 3. LEGAL PROCEEDINGS.

We and our subsidiaries are from time to time parties to various legal actions arising in the normal course of business. We believe that there is no threatened or pending proceeding, other than ordinary routine litigation incidental to the Company's

business, against us or our subsidiaries, which, if determined adversely, would have a material adverse effect on our consolidated business or financial condition.

#### ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

#### PART II

# ITEM MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND 5. ISSUER PURCHASES OF EQUITY SECURITIES.

Our common stock is listed on the NASDAQ Global Select Market under the symbol "MOFG." The following table presents for the periods indicated the high and low sale price for our common stock as reported on the NASDAQ Global Select Market:

			Cash Dividend
	High	Low	Declared
2013			
First Quarter	\$24.25	\$20.80	\$0.125
Second Quarter	24.25	23.14	0.125
Third Quarter	28.48	23.40	0.125
Fourth Quarter	29.30	23.50	0.125
2014			
First Quarter	\$27.67	\$23.53	\$0.145
Second Quarter	26.18	22.50	0.145
Third Quarter	24.95	23.00	0.145
Fourth Quarter	29.10	22.73	0.145

As of March 3, 2015, there were 8,370,309 shares of common stock outstanding held by approximately 480 holders of record. Additionally, there are an estimated 1,938 beneficial holders whose stock was held in street name by brokerage houses and other nominees as of that date.

#### Dividends

We may pay dividends on our common stock as and when declared by our Board of Directors out of any funds legally available for the payment of such dividends, subject to any and all preferences and rights of any preferred stock or a series thereof. The amount of dividend payable will depend upon our earnings and financial condition and other factors, including applicable governmental regulations and policies. See "Supervision and Regulation - The Company - Dividend Payments"

#### Repurchases of Company Equity Securities

On July 17, 2014, the board of directors of the Company approved a new share repurchase program, allowing for the repurchase of up to \$5.0 million of stock through December 31, 2016. The new repurchase program replaced the Company's prior repurchase program, pursuant to which the Company had repurchased approximately \$3.7 million of common stock since January 15, 2013. Pursuant to the new program, the Company may continue to repurchase shares from time to time in the open market, and the method, timing and amounts of repurchase will be solely in the discretion of the Company's management. The repurchase program does not require the Company to acquire a specific number of shares. Therefore, the amount of shares repurchased pursuant to the program will depend on several factors, including market conditions, capital and liquidity requirements, and alternative uses for cash available. During 2014 under the July 17, 2014 repurchase program the Company repurchased \$1.2 million of common stock. Of the \$5.0 million of stock authorized under the repurchase plan, \$3.8 million remained available for possible future repurchases as of December 31, 2014. There were no repurchases of stock in the 4th quarter of 2014.

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#### Performance Graph

The following table compares MidWestOne's performance, as measured by the change in price of its common stock plus reinvested dividends, with the NASDAQ Composite Index and the SNL-Midwestern Banks Index for the five years ended December 31, 2014.

MidWestOne Financial Group, Inc.

	At					
Index	12/31/2009	12/31/2010	12/31/2011	12/31/2012	12/31/2013	12/31/2014
MidWestOne Financial Group, Inc.	\$100.00	\$ 175.45	\$ 172.37	\$ 246.30	\$333.43	\$361.37
NASDAQ Composite	100.00	118.15	117.22	138.02	193.47	222.16
SNL-Midwestern Banks Index	100.00	124.18	117.30	141.18	193.28	210.12

The banks in the custom peer group - SNL-Midwestern Banks Index - represent all publicly traded banks, thrifts or financial service companies located in Iowa, Illinois, Indiana, Kansas, Kentucky, Michigan, Minnesota, Missouri, North Dakota, Nebraska, Ohio, South Dakota and Wisconsin.

#### ITEM 6. SELECTED FINANCIAL DATA.

The following selected financial data for each of the five years in the period ended December 31, 2014, have been derived from our audited consolidated financial statements and the results of operations for each of the five years in the period ended December 31, 2014. This financial data should be read in conjunction with the financial statements and the related notes thereto.

and the related notes thereto.										
		ed D	ecember 3	1,						
(In thousands, except per share data)	2014		2013		2012		2011		2010	
Summary of Income Data:										
Total interest income excluding loan pool	\$62,888		\$64,048		\$67,324		\$67,473		\$68,350	
participations	φ02,000		ψ0 <del>4,</del> 0 <del>4</del> 0		\$07,324		ψ07, <del>4</del> 73		\$00,550	
Total interest and discount on loan pool	1,516		2,046		1,978		1,108		2,631	
participations	1,510		2,040		1,770		1,100		2,031	
Total interest income including loan pool	64,404		66,094		69,302		68,581		70,981	
participations	04,404		00,074		07,302		00,501		70,701	
Total interest expense	9,551		12,132		15,952		19,783		23,116	
Net interest income	54,853		53,962		53,350		48,798		47,865	
Provision for loan losses	1,200		1,350		2,379		3,350		5,950	
Noninterest income	15,313		14,728		19,737		14,707		14,388	
Noninterest expense	43,413		42,087		48,960		42,235		43,289	
Income before income tax	25,553		25,253		21,748		17,920		13,014	
Income tax expense (benefit)	7,031		6,646		5,214		4,609		3,209	
Net income	\$18,522		\$18,607		\$16,534		\$13,311		\$9,805	
Less: Preferred stock dividends and							645		868	
discount accretion	_		_		_		043		000	
Net income available to common	\$18,522		\$18,607		\$16,534		\$12,666		\$8,937	
shareholders	\$18,322		\$18,007		\$10,334		\$12,000		\$0,937	
Per share data:										
Net income - basic	\$2.20		\$2.19		\$1.95		\$1.47		\$1.04	
Net income - diluted	2.19		2.18		1.94		1.47		1.03	
Net income, exclusive of loss on										
termination of pension and gain on sale of	2.19		2.18		2.10		1.47		1.03	
Home Mortgage Center - diluted										
Net income, exclusive of merger-related	2.21		2.18		1.94		1.47		1.02	
expenses - diluted	2.31		2.18		1.94		1.4/		1.03	
Cash dividends declared	0.58		0.50		0.36		0.22		0.20	
Book value	23.07		20.99		20.51		18.35		18.39	
Net tangible book value	22.08		19.95		19.39		17.15		15.27	
Selected financial ratios:										
Return on average assets	1.05	%	1.06	%	0.96	%	0.82	%	0.63	%
Return on average assets, exclusive of loss										
on termination of pension and gain on sale	1.05		1.06		1.03		0.82		0.63	
of Home Mortgage Center										
Return on average shareholders' total	0.04		10.50		0.00		0.43		( ) (	
equity	9.94		10.59		9.99		8.42		6.24	
Return on average shareholders' total										
equity, exclusive of loss on termination of	9.94		10.50		10.77		0.42		6 24	
pension and gain on sale of Home	9.9 <del>4</del>		10.59		10.77		8.42		6.24	
Mortgage Center										

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Return on average common equity	9.94	10.59	10.13	8.87	6.93
Return on average tangible common equity	10.61	11.43	10.95	9.50	7.41
Return on average tangible common equity, exclusive of loss on termination of					
pension and gain on sale of Home	10.61	11.43	11.78	9.50	7.41
Mortgage Center					
Dividend payout ratio	26.36	22.83	18.46	14.97	19.23
Total shareholders' equity to total assets	10.71	10.14	9.70	9.23	10.02
Tangible common equity to tangible assets	10.29	9.69	9.22	8.68	8.37
Tier 1 capital to average assets	10.85	10.55	9.65	9.44	10.28
Tier 1 capital to risk-weighted assets	13.47	13.36	12.56	12.19	13.15
Net interest margin	3.53	3.46	3.46	3.34	3.43
Efficiency ratio	58.74	57.23	67.32	62.94	64.44
Efficiency ratio, exclusive of loss on termination of pension	58.74	57.23	58.82	62.94	64.44
Gross revenue of loan pools to total gross revenue	2.16	2.98	2.71	1.74	4.23
Allowance for bank loan losses to total bank loans	1.44	1.49	1.54	1.59	1.62
Allowance for loan pool losses to total loan pools	9.94	7.71	5.65	4.09	3.14
Non-performing loans to total loans	1.15	1.27	1.03	1.84	2.11
Net loans charged off to average loans	0.09	0.11	0.21	0.30	0.50

	Year Ended December 31,									
(In thousands)	2014	2013	2012	2011	2010					
Selected balance sheet data:										
Total assets	\$1,800,302	\$1,755,218	\$1,792,819	\$1,695,244	\$1,581,259					
Total loans net of unearned discount	1,132,519	1,088,412	1,035,284	986,173	938,035					
Allowance for loan losses	16,363	16,179	15,957	15,676	15,167					
Loan pool participations, net	19,332	25,533	35,650	50,052	65,871					
Total deposits	1,408,542	1,374,942	1,399,733	1,306,642	1,219,328					
Federal funds purchased and repurchase agreements	78,229	66,665	68,823	57,207	50,194					
Federal Home Loan Bank advances	93,000	106,900	120,120	140,014	127,200					
Long-term debt	15,464	15,464	15,464	15,464	15,464					
Total shareholders' equity	192,731	178,016	173,932	156,494	158,466					

#### Non-GAAP Presentations:

Certain non-GAAP ratios and amounts are provided to evaluate and measure the Company's operating performance and financial condition, including return on average tangible common equity, tangible common equity to tangible assets, Tier 1 capital to average assets, Tier 1 capital to risk-weighted assets, and efficiency ratio, as well as certain of these and other financial metrics excluding the effects of a loss on termination of pension and gain on sale of Home Mortgage Center, and earnings per diluted share - excluding merger-related expenses, as further discussed under Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations. Management believes these ratios and amounts provide investors with information regarding the Company's balance sheet, profitability, financial condition and capital adequacy and how management evaluates such metrics internally. The following tables provide a reconciliation of each non-GAAP measure to the most comparable GAAP equivalent.

For the Year Ended December 31,										
(dollars in thousands)	2014		2013		2012		2011		2010	
Average Tangible Common Equity										
Average total shareholders' equity Less: Average preferred stock	\$186,375 —		\$175,666 —		\$165,429 —		\$158,146 (8,032	)	\$157,190 (15,734	)
Average goodwill and intangibles Average tangible common equity Net Income	(8,477 \$177,898	)	(9,073 \$166,593	)	(9,785 \$155,644	)	(10,613 \$139,501	)	(11,760 \$129,696	)
Net income available to common shareholders	\$18,522		\$18,607		\$16,534		\$12,666		\$8,937	
Plus: Intangible amortization, net of tax <sup>(1)</sup>	356		431		513		591		679	
Adjusted net income available to common shareholders	\$18,878		\$19,038		\$17,047		\$13,257		\$9,616	
Plus: Loss on termination of pension	_				6,088					
Less: Gain on sale of Home Mortgage Center	_		_		(4,047	)	_		_	
Net tax effect of above items <sup>(2)</sup>			_		(755	)	_		_	
Adjusted net income available to common shareholders, exclusive of loss on termination of pension and gain on sale of Home Mortgage Center	\$18,878		\$19,038		\$18,333		\$13,257		\$9,616	
Return on Average Tangible Common Equity	10.61	%	11.43	%	10.95	%	9.50	%	7.41	%
	10.61	%	11.43	%	11.78	%	9.50	%	7.41	%

Return on Average Tangible Common Equity, Exclusive of Loss on Termination of Pension and Gain on Sale of Home Mortgage Center

(1) Computed on a tax-equivalent basis, assuming a federal income tax rate of 34% for 2010, 2011, and 2012, and 35% for 2013 and 2014 (2) Computed assuming a combined state and federal tax rate of 37% for 2012.

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	As of or for the Year Ended December 31,									
(dollars in thousands, except per share data)	2014		2013		2012		2011		2010	
Tangible Common Equity Total shareholders' equity Less: Preferred stock Goodwill and intangibles Tangible common equity	\$192,731 — (8,259	)	\$178,016 — (8,806	)	\$173,932 — (9,469	)	\$156,494 — (10,247	)	\$158,466 (15,767 (11,243	)
Tangible common equity Tangible Assets Total assets Less: Goodwill and intangibles	\$184,472 \$1,800,302 (8,259	;	\$169,210 \$1,755,218 (8,806	)	\$164,463 \$1,792,819 (9,469	)	\$146,247 \$1,695,244 (10,247	)	\$131,456 \$1,581,259 (11,243	)
Tangible Assets Common shares outstanding Tangible Book Value Per Share	\$1,792,043 8,355,666 \$22.08		\$1,746,412 8,481,799 \$19.95	,	\$1,783,350 8,480,488 \$19.39		\$1,684,997 8,529,530 \$17.15		\$1,570,016 8,614,790 \$15.27	<b>5</b>
Tangible Common Equity to Tangible Assets	10.29	%	9.69	%	9.22	%	8.68	%	8.37	%
Tier 1 Capital Total shareholders' equity	\$192,731		\$178,016		\$173,932		\$156,494		\$158,466	
Plus: Long term debt (qualifying restricted core capital)	15,464		15,464		15,464		15,464		15,464	
Less: Net unrealized gains on securities available for sale, net of tax	(5,322	)	(1,049	)	(11,050	)	(5,982	)	(822	)
Disallowed goodwill and intangibles	(8,511	)	(9,036	)	(9,617	)	(10,374	)	(11,327	)
Tier 1 capital Average Assets	\$194,362		\$183,395		\$168,729		\$155,602		\$161,781	-
Quarterly average assets  Less: Disallowed goodwill and intangibles	\$1,799,666 (8,511	)	\$1,746,313 (9,036	)	\$1,757,910 (9,617	)	\$1,658,738 (10,374	)	\$1,584,616 (11,327	)
Average assets Tier 1 Capital to Average Assets	\$1,791,155 10.85		\$1,737,277 10.56		\$1,748,293 9.65		\$1,648,364 9.44		\$1,573,289 10.28	%
Risk-weighted assets Tier 1 Capital to Risk-Weighted Assets	\$1,442,585 13.47		\$1,372,648 13.36		\$1,343,194 12.56		\$1,276,512 12.19		\$1,230,264 13.15	1 %
Operating Expense Total noninterest expense	\$43,413		\$42,087		\$48,960		\$42,235		\$43,289	
Less: Amortization of intangibles and goodwill impairment	(547	)	(663	)	(778	)	(896	)	(1,029	)
Operating expense Less: Loss on termination of pension Operating expense, exclusive of loss on	\$42,866		\$41,424 —		\$48,182 (6,088	)	\$41,339 —		\$42,260 —	
termination of pension Operating Revenue Tax-equivalent net interest income <sup>(1)</sup> Plus: Noninterest income	\$42,866 \$58,890 15,313		\$41,424 \$57,720 14,728		\$42,094 \$56,481 19,737		\$41,339 \$51,261 14,707		\$42,260 \$50,227 14,388	

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	Impairment losses on investment securities	_		_		345		9		708	
Less	Gain on sale or call of available for sale securities	1,227		65		805		490		453	
	Gain (loss) on sale of premises and equipment	(1	)	(3	)	4,188		(195	)	(709	)
Oper	ating Revenue	\$72,977		\$72,386		\$71,570		\$65,682		\$65,579	
Effic	iency Ratio	58.74	%	57.23	%	67.32	%	62.94	%	64.44	%
	iency Ratio, Exclusive of Loss on ination of Pension	58.74	%	57.23	%	58.82	%	62.94	%	64.44	%

<sup>(1)</sup> Computed on a tax-equivalent basis, assuming a federal income tax rate of 34% for 2010, 2011, and 2012, and 35% for 2013 and 2014

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	For the Ye	ar E	Ended Decer	nbe	r 31,					
(dollars in thousands, except per share data)	2014		2013		2012		2011		2010	
Net Interest Margin Tax Equivalent Adjustment										
Net interest income Plus tax equivalent adjustment:(1)	\$54,853		\$53,962		\$53,350		\$48,798		\$47,865	
Loans Securities	1,157 2,880		963 2,795		827 2,304		473 1,990		324 2,038	
Tax equivalent net interest income <sup>(1)</sup>	\$58,890		\$57,720		\$56,481		\$51,261		\$50,227	
Average interest-earning assets Net Interest Margin	\$1,669,130 3.53		\$1,667,251 3.46		\$1,630,835 3.46		\$1,536,596 3.34		\$1,466,265 3.43	5 %
Net Income	\$18,522		\$18,607		\$16,534		\$13,311		\$9,805	
Net Income Available to Common Shareholders	\$18,522		\$18,607		\$16,534		\$12,666		\$8,937	
Plus: Loss on termination of pension			_		6,088		_		_	
Merger-related expenses Gain on sale of Home Mortgage	1,061		_				_		_	
Less: Center	_		_		(4,047	)	_		_	
Net tax effect of above items <sup>(2)</sup>	(111	)	_		(755	)	_		_	
Net income, exclusive of loss on termination of pension and gain on sale of Home Mortgage Center, and merger-related expenses	\$19,472		\$18,607		\$17,820		\$13,311		\$9,805	
Net income available to common shareholders, exclusive of loss on termination of pension and gain on sale of Home Mortgage Center, and merger-related expenses	\$19,472		\$18,607		\$17,820		\$12,666		\$8,937	
Average Assets	\$1,760,776	5	\$1,756,344	4	\$1,721,792	2	\$1,628,253	3	\$1,559,035	5
Average Equity Diluted average number of shares	\$186,375 8,433,296		\$175,666 8,525,119		\$165,429 8,527,544		\$158,146 8,632,856		\$157,190 8,637,713	
Return on Average Assets Return on Average Assets, Exclusive of	1.05	%	1.06	%	0.96	%	0.82	%	0.63	%
Loss on Termination of Pension and Gain on Sale of Home Mortgage Center	1.11	%	1.06	%	1.03	%	0.82	%	0.63	%
Return on Average Equity Return on Average Equity, Exclusive of	9.94	%	10.59	%	9.99	%	8.42	%	6.24	%
Loss on Termination of Pension and Gain on Sale of Home Mortgage Center	10.45	%	10.59	%	10.77	%	8.42	%	6.24	%
Earnings Per Common Share-Diluted Earnings Per Common Share-Diluted,	\$2.19 \$2.19		\$2.18 \$2.18		\$1.94 \$2.10		\$1.47 \$1.47		\$1.03 \$1.03	
Exclusive of Loss on Termination of										

Pension and Gain on Sale of Home

Mortgage Center

Earnings Per Common Share-Diluted, Exclusive of Merger-related Expenses \$2.31 \$2.18 \$1.94 \$1.47 \$1.03

- (1) Computed on a tax-equivalent basis, assuming a federal income tax rate of 34% for 2010, 2011, and 2012, and 35% for 2013 and 2014
- (2) Computed assuming a combined state and federal tax rate of 37% for
- 2012, and 38% on eligible tax-deductible expenses for 2014..

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Overview

We are the holding company for MidWestOne Bank, an Iowa state non-member bank with its main office in Iowa City, Iowa. We are headquartered in Iowa City, Iowa, and are a bank holding company under the Bank Holding Company Act of 1956 that has elected to be a financial holding company. We also are the holding company for MidWestOne Insurance Services, Inc., which operates an insurance business through three agencies located in central and east-central Iowa.

MidWestOne Bank operates a total of 25 branch locations, plus its specialized Home Mortgage Center, in 15 counties throughout central and east-central Iowa. It provides full service retail banking in the communities in which its branch offices are located and also offers trust and investment management services.

On November 21, 2014, the Company announced its plans to merge with Central Bancshares, a Golden Valley, Minnesota based bank holding company. The merger with Central is contingent upon the approval of our shareholders, our regulators and certain customary closing conditions. Central Bank, its subsidiary bank, has 22 offices, primarily in the Twin Cities metro area with offices in Minnesota and Western Wisconsin. Additionally, Central Bank operates two Florida offices in Naples and Fort Myers. We believe that this transaction, when completed, will be transformational for the Company. Central Bank has operated, since 1988, as a community bank and has strong roots in the communities it serves.

Net income for the year ended December 31, 2014 was \$18.5 million, a decrease of \$0.1 million, or 0.5%, compared to \$18.6 million in net income for the same period in 2013, with diluted earnings per share of \$2.19 and \$2.18 for the comparative year periods, respectively. The decrease in net income was due primarily to increased noninterest expense, partially offset by higher net interest income, a lower loan loss provision and increased noninterest income. After excluding the effects of \$1.1 million of expenses related to the previously announced merger with Central Bancshares, Inc., adjusted diluted earning per share for the year ended December 31, 2014 were \$2.31. Return on assets ("ROA") and return on tangible common equity ("ROTCE") for the full year of 2014, including merger expenses, of 1.05 and 10.61%, respectively, decreased from 1.06% and 11.43%, respectively, for 2013.

In looking at the year-over-year trends, assets increased slightly during 2014 from \$1.76 billion at December 31, 2013 to \$1.80 billion at December 31, 2014. Deposits increased by 2.4% during this period to \$1.41 billion. Total bank loans registered an increase of \$44.1 million, or 4.1%, in the year-over-year comparisons. This loan growth, combined with the Company's ability to improve the net interest margin by 7 basis points to 3.53% in 2014 resulted in a modest increase in net interest income during the year of \$891,000. Deposit competition in our geographic footprint continues, with a number of aggressive credit unions offering well above market deposit rates.

Building non-interest income as a percentage of total revenues continues to be a key goal of our company. There are several highlights from this segment of our income statement worth sharing. Trust, investment and insurance fees increased to \$5.8 million, some 8.0% ahead of last year's total. After several years of declining service charges and fees on deposit accounts, this category rebounded to \$3.3 million for 2014, up from \$3.0 million a year ago. We continue to be challenged, however, in mortgage lending, with results significantly below year-ago levels. As such, we are reviewing our operations to assure that we are providing our customers with efficient and profitable options for their real estate loans.

While noninterest expense in 2014 increased \$1.3 million, or 3.2%, as compared to 2013, the increase was mainly due to \$1.1 million (\$1.0 million after tax) of expenses related to the Central Bancshares, Inc. merger. These expenses are reflected mainly in increased professional fees expense of \$1.0 million during the year ended December 31, 2014. Absent the merger expenses, which were one-time and non-recurring, our expense management continues to be disciplined.

Asset quality continues to be strong, with nonperforming assets declining from \$13.8 million, or 1.27% of total bank loans, at December 31, 2013 to \$13.0 million, or 1.15% at December 31, 2014. the decline was due primarily to a reduction in troubled debt restructures. As of December 31, 2014, the allowance for bank loan losses was \$16.4 million, or 1.44% of total bank loans, compared with \$16.2 million, or 1.49% of total bank loans, at December 31, 2013. The allowance for loan losses represented 125.67% of nonperforming bank loans at December 31, 2014, compared with 117.44% of nonperforming bank loans at December 31, 2013. The Company had net bank loan charge-offs of \$1.0 million in full-year 2014, or an annualized 0.09% of average bank loans outstanding, compared to net charge-offs of \$1.1 million, or an annualized 0.11% of average bank loans outstanding, for 2013. The Company continues to exhibit strong asset quality metrics.

We have been in the loan pool participations business since 1988, although we decided to exit this business line in 2010. Loan pool participations are participation interests in performing, subperforming and nonperforming loans that were purchased from various non-affiliated banking organizations and are serviced by a third party. The pools showed steady performance in 2014 with an "all-in" yield of 6.23% versus 6.27% in 2013. We continue to exit this line of

business and the balance of the loan pools, net, was \$19.3 million at year-end 2014, which represented 1.07% of the Company's total assets.

The Company's capital position remains solid. Tangible common equity of 10.29% continues to compare favorably within our peer group of similar-sized companies. Reflecting our confidence in the future prospects for the Company, on January 21, 2015, our Board of Directors declared a dividend of \$0.15, payable March 16, 2015 to shareholders of record as of February 27, 2015, representing a 3% increase from dividends declared in recent quarters.

#### **Critical Accounting Policies**

We have identified the following critical accounting policies and practices relative to the reporting of our results of operations and financial condition. These accounting policies relate to the allowance for loan losses, participation interests in loan pools, intangible assets, and fair value of available for sale investment securities.

### Allowance for Loan Losses

The allowance for loan losses is based on our estimate of probable incurred credit losses in our loan portfolio. In evaluating our loan portfolio, we take into consideration numerous factors, including current economic conditions, prior loan loss experience, the composition of the loan portfolio, and management's estimate of probable credit losses. The allowance for loan losses is established through a provision for loss based on our evaluation of the risk inherent in the loan portfolio, the composition of the portfolio, specific impaired loans, and current economic conditions. Such evaluation, which includes a review of all loans on which full collectability may not be reasonably assured, considers, among other matters, the estimated net realizable value or the fair value of the underlying collateral, economic conditions, historical loss experience, and other factors that warrant recognition in providing for an appropriate allowance for loan losses. In the event that our evaluation of the level of the allowance for loan losses indicates that it is inadequate, we would need to increase our provision for loan losses. We believe the allowance for loan losses as of December 31, 2014, was adequate to absorb probable losses in the existing portfolio.

# Participation Interests in Loan Pools

The loan pool accounting practice relates to our estimate that the investment amount reflected on our financial statements does not exceed the estimated net realizable value or the fair value of the underlying collateral securing the purchased loans. In evaluating the purchased loan pool, we take into consideration many factors, including the borrowers' current financial situation, the underlying collateral, current economic conditions, historical collection experience, and other factors relative to the collection process. If the estimated net realizable value of the loan pool participations were to decline below their carrying amount, our yield on the loan pools would be reduced. Intangible Assets

Intangible assets arise from purchase business combinations. As a general matter, intangible assets generated from purchase business combinations and deemed to have indefinite lives are not subject to amortization and are instead tested for impairment at least annually. The intangible assets reflected on our financial statements are deposit premium, insurance agency, trade name, and customer list intangibles. The establishment and subsequent amortization, when required by the accounting standards, of these intangible assets involves the use of significant estimates and assumptions. These estimates and assumptions include, among other things, the estimated cost to service deposits acquired, discount rates, estimated attrition rates and useful lives, future economic and market conditions, comparison of our market value to book value and determination of appropriate market comparables. Actual future results may differ from those estimates. We assess these intangible assets for impairment annually or more often if conditions indicate a possible impairment. Periodically we evaluate the estimated useful lives of intangible assets and whether events or changes in circumstances warrant a revision to the remaining periods of amortization. Recoverability of these assets is measured by comparison of the carrying amount of the asset to the future undiscounted cash flows the asset is expected to generate. If the asset is considered to be impaired, the amount of any impairment is measured as the difference between the carrying value and the fair value of the impaired asset. Fair Value of Available for Sale Securities

Securities available for sale are reported at fair value, with unrealized gains and losses reported as a separate component of accumulated other comprehensive income, net of deferred income taxes. Declines in fair value of individual securities, below their amortized cost, are evaluated by management to determine whether the decline is temporary or "other-than-temporary." Declines in the fair value of available for sale securities below their cost that are deemed "other-than-temporary" are reflected in earnings as impairment losses. In determining whether other-than-temporary impairment exists, management considers whether: (1) we have the intent to sell the security, (2) it is more likely than not that we will be required to sell the security before recovery of the amortized cost basis, and (3) we do not expect to recover the entire amortized cost basis of the security. When we determine that other-than-temporary-impairment ("OTTI") has occurred, the amount of the OTTI recognized in earnings depends on whether we intend to sell the security or whether it is more likely than not we will be required to sell the security

before recovery of its amortized cost basis. If we intend to sell, or it is more likely than not we will be required to sell, the security before recovery of its amortized cost basis, the OTTI recognized in earnings is equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If we do not intend to sell the security, and it is not more likely than not that we will be required to sell before recovery of its amortized cost basis, the OTTI is separated into the amount representing the credit

loss and the amount related to all other factors. The amount of the total OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected, using the original yield as the discount rate, and is recognized in earnings. The amount of the total OTTI related to other factors is recognized in accumulated other comprehensive income (loss), net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings becomes the new amortized cost basis of the investment. The assessment of whether an OTTI exists involves a high degree of subjectivity and judgment and is based on the information available to management at the time.

Results of Operations - Three-Year Period Ended December 31, 2014

#### Summary

Our consolidated net income for the year ended December 31, 2014 was \$18.5 million, or \$2.19 per fully-diluted share, compared to net income of \$18.6 million, or \$2.18 per fully-diluted share, for the year ended December 31, 2013. The decrease in consolidated net income was due primarily to a \$1.3 million, or 3.2%, increase in noninterest expense, primarily due to a 37.5% increase in professional fees, mainly related to the previously announced merger with Central Bancshares of \$1.0 million (\$0.9 million after tax). This increase in expense was partially offset by a \$1.0 million, or 2.0%, increase in net interest income after provision for loan losses. After excluding the effects of \$1.1 million of expenses related to the previously announced merger with Central Bancshares, Inc., adjusted diluted earning per share for the year ended December 31, 2014 were \$2.31. We also experienced an increase in noninterest income to \$15.3 million for the year ended December 31, 2014 from \$14.7 million for 2013, which was primarily due to a \$1.1 million increase in gain on sale of available for sale securities to \$1.2 million, compared with \$0.1 million in 2013.

Our consolidated net income for the year ended December 31, 2013 was \$18.6 million, or \$2.18 per fully-diluted share, compared to net income of \$16.5 million, or \$1.94 per fully-diluted share, for the year ended December 31, 2012. The increase in consolidated net income was due primarily to an increase in net interest income, after provision for loan losses, of \$1.6 million. We also experienced a decrease in noninterest expense to \$42.1 million for the year ended December 31, 2013 from \$49.0 million for 2012, mainly due to the \$6.1 million loss related to the termination and liquidation of the Company's defined benefit pension plan in the second quarter of 2012, recorded in salaries and employee benefits expense. Absent that event, noninterest expense for the period decreased \$0.8 million, or 1.83%. Finally, noninterest income decreased \$5.0 million, mainly due to the \$4.0 million gain on the sale of the Home Mortgage Center location realized during the second quarter of 2012. Absent this gain, the decrease in noninterest income for the period was \$1.0 million, which was primarily due to a \$0.7 million decrease in gain on sale of available for sale securities to \$0.1 million, compared with \$0.8 million in 2012.

We ended 2014 with an allowance for loan losses of \$16.4 million, which represented 125.7% coverage of our nonperforming bank loans (excluding loan pool participations) at December 31, 2014 as compared to 117.4% coverage of our nonperforming bank loans at December 31, 2013 and 149.8% at December 31, 2012. Nonperforming loans totaled \$13.0 million as of December 31, 2014 compared with \$13.8 million and \$10.7 million at December 31, 2013 and December 31, 2012, respectively. For the year ended December 31, 2014, the provision for loan losses decreased to \$1.2 million from \$1.4 million for 2013, which had decreased from \$2.4 million for 2012.

Various operating and equity ratios for the Company are presented in the table below for the years indicated. The dividend payout ratio represents the percentage of our prior year's net income that is paid to shareholders in the form of cash dividends. Average equity to average assets is a measure of capital adequacy that presents the percentage of average total shareholders' equity compared to our average assets. The equity to assets ratio is expressed using the period-end amounts instead of an average amount. As of December 31, 2014, under regulatory standards, MidWestOne Bank had capital levels in excess of the minimums necessary to be considered "well capitalized," which is the highest regulatory designation.

	As of the Years Ended December 31,							
	12/31/20	14	12/31/2013		12/31/20	012		
Return on average assets	1.05	%	1.06	%	0.96	%		
Return on average assets, exclusive of loss on termination of pension and gain on sale of Home Mortgage Center	1.05		1.06		1.03			
Return on average shareholders' total equity	9.94		10.59		9.99			
Return on average shareholders' total equity, exclusive of loss on termination of pension and gain on sale of Home Mortgage Center	9.94		10.59		10.77			
Return on average common equity	9.94		10.59		10.13			
Return on average tangible common equity	10.61		11.43		10.95			
Return on average tangible common equity, exclusive of loss on termination of pension and gain on sale of Home Mortgage Center	10.61		11.43		11.78			
Dividend payout ratio	26.36		22.83		18.46			
Average equity to average assets	10.58		10.00		9.75			
Equity to assets ratio (at period end)	10.71		10.14		9.70			
		- 22 4	- 24					

For information on the calculation of certain non-GAAP measures please see pages 32 to 34.

Net Interest Income

Net interest income is the difference between interest income and fees earned on earning assets, less interest expense incurred on interest-bearing liabilities. Interest rate levels and volume fluctuations within earning assets and interest-bearing liabilities impact net interest income. Net interest margin is tax-equivalent net interest income as a percent of average earning assets.

Certain assets with tax favorable treatment are evaluated on a tax-equivalent basis. Tax-equivalent basis assumes a federal income tax rate of 34% for 2012 and 35% for 2013 and 2014. Tax favorable assets generally have lower contractual pre-tax yields than fully taxable assets. A tax-equivalent analysis is performed by adding the tax savings to the earnings on tax favorable assets. After factoring in the tax favorable effects of these assets, the yields may be more appropriately evaluated against alternative earning assets. In addition to yield, various other risks are factored into the evaluation process.

The following table shows the consolidated average balance sheets, detailing the major categories of assets and liabilities, the interest income earned on interest-earning assets, the interest expense paid for interest-bearing liabilities, and the related interest rates/yields for the periods, or as of the dates, shown. Average information is provided on a daily average basis.

Vear ended December 31

	Year ended I 2014	December	31,	2013						
	Average Balance	Interest Income/ Expense		e Average e <b>R</b> lalance	Interest Income/ Expense		e Average e <b>R</b> lalance	Interest Income/ Expense	Average Rate/Yield	
(dollars in thousands) Average earning assets:										
Loans (1)(2)(3)	\$1,092,280	\$49,623	4.54 %	\$1,059,356	\$49,791	4.70 %	\$1,001,259	\$52,182	5.21 %	
Loan pool participations (4) Investment securities:	24,321	1,516	6.23	32,648	2,046	6.27	44,507	1,978	4.44	
Taxable investments	364,153	8,921	2.45	407,739	9,905	2.43	408,600	10,836	2.65	
Tax exempt investments (2)	170,218	8,335	4.90	160,779	8,093	5.03	154,289	7,382	4.78	
Total investment securities	534,371	17,256	3.23	568,518	17,998	3.17	562,889	18,218	3.24	
Federal funds sold and interest-bearing balances	18,158	46	0.25	6,729	17	0.25	22,180	55	0.25	
Total earning assets Noninterest-earning	\$1,669,130	\$68,441	4.10 %	\$1,667,251	\$69,852	4.19 %	\$1,630,835	\$72,433	4.44 %	
assets: Cash and due from banks	19,295			20,790			21,854			
Premises and equipment	32,336			26,226			25,544			
Allowance for loan losses	(18,575 )			(18,598 )			(18,078 )			
Other assets Total assets Average interest-bearing liabilities: Savings and	58,590 \$1,760,776			60,675 \$1,756,344			61,637 \$1,721,792			
interest-bearing demand deposits	\$706,662	\$2,313	0.33 %	\$677,757	\$2,502	0.37 %	\$604,788	\$3,150	0.52 %	
Certificates of deposit Total deposits Federal funds	469,351 1,176,013	4,714 7,027	1.00 0.60	477,537 1,155,294	6,453 8,955	1.35 0.78	559,847 1,164,635	8,814 11,964	1.57 1.03	
purchased and repurchase agreements	59,012	127	0.22	63,604	166	0.26	56,716	204	0.36	
Federal Home Loan Bank borrowings	103,515	2,092	2.02	128,567	2,686	2.09	132,786	3,094	2.33	
2 00110 1111160	15,904	305	1.92	16,002	325	2.03	16,095	690	4.29	

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Long-term debt and other									
Total borrowed funds	178,431	2,524	1.41	208,173	3,177	1.53	205,597	3,988	1.94
Total interest-bearing liabilities	\$1,354,444	\$9,551	0.71 %	\$1,363,467	\$12,132	0.89 %	\$1,370,232	\$15,952	1.16 %
Net interest spread (2)			3.39 %			3.30 %			3.28 %
Noninterest-bearing liabilities									
Demand deposits	\$208,071			\$204,185			\$170,841		
Other liabilities Shareholders' equity	11,886 186,375			13,026 175,666			15,290 165,429		
Total liabilities and shareholders' equity	\$1,760,776			\$1,756,344			\$1,721,792		
Interest	ф1 <i>СС</i> О 12О	ф.co. 4.41	4 10 07	Φ1 (C7 051	Φ.CO. 0. <b>CO</b>	4 10 07	ф1 <i>(</i> 20 025	Ф <b>7</b> 0 422	4 44 67
income/earning assets (2)	\$1,009,130	\$68,441	4.10 %	\$1,007,231	\$69,832	4.19 %	\$1,030,833	\$72,433	4.44 %
Interest expense/earning assets	\$1,669,130	\$9,551	0.57 %	\$1,667,251	\$12,132	0.73 %	\$1,630,835	\$15,952	0.98 %
Net interest income/margin (2)(5)		\$58,890	3.53 %		\$57,720	3.46 %		\$56,481	3.46 %
Non-GAAP to GAAP									
Reconciliation:									
Tax Equivalent									
Adjustment: Loans		\$1,157			\$963			\$827	
Securities		2,880			2,795			2,304	
Total tax equivalent		•			•				
adjustment		4,037			3,758			3,131	
Net Interest Income		\$54,853			\$53,962			\$53,350	

- (1) Loan fees included in interest income are not material.
- (2) Computed on a tax-equivalent basis, assuming a federal income tax rate of 34% for 2012, and 35% for 2013 and 2014.
- (3) Non-accrual loans have been included in average loans, net of unearned discount.
- (4) Includes interest income and discount realized on loan pool participations.
- (5) Net interest margin is tax-equivalent net interest income as a percentage of average earning assets.

The following schedule presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. It distinguishes between the difference related to changes in average outstanding balances and the increase or decrease due to the levels and volatility of interest rates. For each category of interest-earning assets and interest-bearing liabilities information is provided on changes attributable to (i) changes in volume (i.e. changes in volume multiplied by old rate) and (ii) changes in rate (i.e. changes in rate multiplied by old volume). For purposes of this table, changes attributable to both rate and volume that cannot be segregated have been allocated proportionately to the change due to volume and the change due to rate.

	Years Ended December 31, 2014, 2013, and 2012											
	Year 20	)14	to 2013 (	Cha	nge due 1	to	Year 20	013	to 2012 (	Cha	nge due 1	to
	Volume	е	Rate/Yi	eld	Net		Volum	e Rate/Yield			Net	
(dollars in thousands)												
Increase (decrease) in interest income												
Loans (tax equivalent)	\$1,523		\$ (1,691	. )	\$(168	\$(168)			\$ (5,308)		\$(2,391	1)
Loan pool participations	(519)		(11	)	(530	(530)		)	680		68	
Investment securities:												
Taxable investments	(1,067	)	83		(984	)	(23	)	(908	)	(931	)
Tax exempt investments (tax equivalent)	466		(224	)	242		318		393		711	
Total investment securities	(601	)	(141	)	(742	)	295		(515	)	(220	)
Federal funds sold and interest-bearing	20	29 -				29		`	1		(38	)
balances							(39	,	1		(30	,
Change in interest income	432		(1,843	)	(1,411	)	2,561		(5,142	)	(2,581	)
Increase (decrease) in interest expense												
Savings and interest-bearing demand	103		(292	)	(189	)	348		(996	)	(648	)
deposits	103		(2)2	,	(10)	,	540		())0	,	(0+0)	,
Certificates of deposit	(109	)	(1,630	)	(1,739	)	(1,202	)	(1,159	)	(2,361	)
Total deposits	(6	)	(1,922	)	(1,928	)	(854	)	(2,155	)	(3,009	)
Federal funds purchased and repurchase agreements	(11	)	(28	)	(39	)	23		(61	)	(38	)
Federal Home Loan Bank borrowings	(509	)	(85	)	(594	)	(96	)	(312	)	(408	)
Other long-term debt	(2	)	(18	)	(20	)	(4	)	(361	)	(365	)
Total borrowed funds	(522	)	(131	)	(653	)	(77	)	(734	)	(811	)
Change in interest expense	(528	)	(2,053	)	(2,581	)	(931	)	(2,889	)	(3,820	)
Increase (decrease) in net interest income	\$960		\$ 210		\$1,170		\$3,492		\$ (2,253)		\$1,239	
Percentage increase in net interest income over prior period					2.0	%					2.2	%

# Earning Assets, Sources of Funds, and Net Interest Margin

Average earning assets were effectively unchanged at \$1.7 billion in 2014, the same as 2013. Average earning assets in 2013 increased by \$36.4 million, or 2.2%, from 2012. The slight growth in the average balance of earning assets in 2014 was due primarily to an increase in average loans outstanding of \$32.9 million, or 3.1%, and an increase in federal funds sold and interest-bearing balances of \$11.4 million, or 169.8%, mostly offset by a decrease in our portfolio of investment securities of \$34.1 million, or 6.0%, and loan pool participation balances. Growth in the average balance of earning assets in 2013 was due primarily to an increase in average loans outstanding of \$58.1 million, or 5.8%, and an increase in our portfolio of investment securities of \$5.6 million, or 1.0%, somewhat offset by decreases in federal funds sold and interest-bearing balances and loan pool participation balances. Interest-bearing liabilities averaged \$1.4 billion for the year ended December 31, 2014, a decrease of \$9.0 million, or 0.7%, from the average balance for the year ended December 31, 2013. A decrease in borrowed funds of \$29.7 million during 2014, partially offset by an increase in deposits of \$20.7 million during 2014 accounted for the decrease in average interest-bearing liabilities. Interest-bearing liabilities averaged \$1.4 billion for the year ended December 31, 2013, a

decrease of \$6.8 million, or 0.5%, from the average balance for the year ended December 31, 2012. A decrease in deposits of \$9.3 million, partially offset by an increase in borrowed funds of \$2.6 million during 2013 accounted for the decrease in average interest-bearing liabilities.

Interest income, on a tax-equivalent basis, decreased \$1.4 million, or 2.0%, to \$68.5 million in 2014 from \$69.9 million in 2013. Tax equivalent interest income in 2013 decreased \$2.6 million, or 3.6%, to \$69.9 million from \$72.4 million in 2012. Interest income declined in 2014 due primarily to lower yields in loans, despite higher volumes, and lower volume of investment securities. In 2013, interest income decreased due primarily to lower yields in loans and investment securities, and despite higher volumes. Our yield on average earning assets was 4.10% in 2014 compared to 4.19% in 2013 and 4.44% in 2012. These declines were due to the historically lower rate environment resulting from the interest rate policy being pursued by the Federal Reserve in response to current economic conditions.

Interest expense decreased during 2014 by \$2.6 million, or 21.3%, to \$9.5 million from \$12.1 million in 2013. Interest expense in 2013 decreased by \$3.8 million, or 23.9%, from 2012. The decrease in interest expense during 2014 compared to 2013 was due to the continued low interest rate environment coupled with lower volumes of interest-bearing liabilities. Likewise, the decline experienced during 2013 compared to 2012 was due to the continued low interest rate environment, and its effect on new liabilities and those repricing during the year. The average rate paid on interest-bearing liabilities was 0.71% in 2014 compared to 0.89% in 2013 and 1.16% in 2012.

Net interest income, on a tax-equivalent basis, increased 2.0% in 2014 to \$58.9 million from \$57.7 million in 2013. The lower rates paid on all categories of interest-bearing liabilities combined with their lower volumes, more than offset the lower yields on earning assets during 2014. Tax-equivalent net interest income in 2013 increased by \$1.2 million, or 2.2%, from 2012. Net interest margin, which is our net interest income expressed as a percentage of average earning assets stated on a tax-equivalent basis, was higher at 3.53% during 2014 compared to 3.46% in 2013, and was 3.46% in 2012. The net interest spread, also on a tax-equivalent basis, was 3.39% in 2014 compared to 3.30% in 2013 and 3.28% in 2012.

Net interest income increased in 2014 as compared to 2013 due primarily to the decrease in interest paid on interest-bearing liabilities which more than offset the decrease in interest received on interest-earning assets. Likewise, the increased net interest income for 2013 as compared to 2012 was due primarily to the decrease in interest paid on interest-bearing liabilities which more than offset the decrease in interest received on interest-earning assets. This is partially due to the presence of interest rate floors in portions of our loan portfolio, and the higher volume of loans. The average balance sheets reflect a competitive marketplace on both the interest-earning assets and interest-bearing deposits. The competition for loans in the marketplace and the overall interest rate environment has kept interest rates on loans low. Interest rates paid on deposit products have declined steadily since 2008, but further significant decline is unlikely as interest rates on deposits have approached zero. We expect to continue battling net interest margin compression in 2015, with interest rates at generational lows.

### Provision for Loan Losses

The provision for loan losses is a current charge against income and represents an amount which management believes is sufficient to maintain an adequate allowance for known and probable losses. In assessing the adequacy of the allowance for loan losses, management considers the size, composition, and quality of the loan portfolio measured against prevailing economic conditions, regulatory guidelines, historical loan loss experience and credit quality of the portfolio. When a determination is made by management to write-off a loan balance, such write-off is charged against the allowance for loan losses.

Our provision for loan losses was \$1.2 million during 2014 compared to \$1.4 million in 2013 and \$2.4 million in 2012. The decrease in provision expense during 2014 was reflective of management's belief that the allowance for loan losses was adequate based on the inherent risk in the portfolio as of December 31, 2014. During 2014, we added to the allowance for loan losses by maintaining a provision for loan losses that was somewhat greater than our net charge-off activity. The higher level of provision expense during 2012 and 2013 than in 2014, was reflective of management's assessment of the then-current risk in the loan portfolio as compared to the allowance for loan losses. During 2012 and 2013, our additions to the allowance for loan losses were also greater than our net charge-off activity. The reduction since 2012 in the level of provision expense is indicative of our belief that weak credits have been identified and adequately provided for. See further discussion of the nonperforming loans, under the Nonperforming Assets section.

#### Noninterest Income

	For the	r the Year Ended December 31,													
	2014		2013		\$ Change	% Cha	nge	2013		2012		\$ Change	<u>.</u>	% Chang	ge
(dollars in thousands)															
Trust, investment, and insurance fees	\$5,771		\$5,345		\$426	8.0	%	\$5,345		\$4,995		\$350		7.0	%
Service charges and fees on deposit accounts	3,279		2,980		299	10.0		2,980		3,247		(267	)	(8.2	)
Mortgage origination and loan servicing fees	1,554		3,209		(1,655)	(51.6	)	3,209		3,578		(369	)	(10.3	)
Other service charges, commissions and fees	2,381		2,210		171	7.7		2,210		2,316		(106	)	(4.6	)
Bank-owned life insurance income	1,102		922		180	19.5		922		953		(31	)	(3.3	)
Impairment losses on investment securities	_		_		_	NM		_		(345	)	345		NM	
Gain on sale of available for sale securities	1,227		65		1,162	NM		65		805		(740	)	(91.9	)
Gain (loss) on sale of premises and equipment	(1	)	(3	)	2	(66.7	)	(3	)	4,188		(4,191	)	NM	
Total noninterest income	\$15,313	3	\$14,72	8	\$585	4.0	%	\$14,728		\$19,737	,	\$(5,009	<del>)</del> )	(25.4	)%
Noninterest income as a % of total revenue*	20.4	%	21.4	%				21.4	%	22.0	%				

NM - Percentage change not considered meaningful.

Total noninterest income for the year ended December 31, 2014 was \$15.3 million, an increase of \$0.6 million, or 4.0%, from \$14.7 million in 2013. The primary reason for this increase was gains on the sale of available for sale securities for the year ended December 31, 2014 of \$1.2 million, an increase of \$1.1 million from \$0.1 million for the same period of 2013. Another significant contributor to the overall increase in noninterest income was improvement in trust, investment, and insurance fees, which increased to \$5.8 million for the year ended December 31, 2014, an improvement of \$0.4 million, or 8.0%, from \$5.4 million for the same period in 2013. This increase was primarily attributable to increased trust department and investment center fee income. We also experienced an increase in service charges and fees on deposit accounts of \$0.3 million, primarily due to greater demand deposit service charge income as the result of a review and adjustment of deposit account service charges during the year ended December 31, 2014.

These increases were partially offset by a decrease in mortgage origination and loan servicing fees which declined to \$1.6 million from \$3.2 million in the year ended December 31, 2013, mainly due to a lower level of origination of loans sold on the secondary market, as refinancing activity slowed. Management has adjusted the strategic goal for the percentage that noninterest income represents of total revenues (net interest income plus noninterest income before gains or losses on sales of securities available for sale and premises and equipment) from 30% to 25%, over time. This change was made in recognition that total revenues have grown at a faster rate than noninterest income in recent periods. In 2014, noninterest income comprised 20.4% of total revenues, compared with 21.4% for 2013 and 22.0% for 2012. We expect that continued management focus on growing our insurance agency revenues and increasing the rate of growth in our Trust and Investment Services revenues will gradually reverse this decline going forward, even

<sup>\*</sup> Total revenue is net interest income plus noninterest income excluding gain/loss on sales of securities and premises and equipment and impairment of investment securities.

as mortgage origination and loan servicing fees decrease.

The decrease in noninterest income for 2013 compared to 2012 was primarily due to the \$4.0 million gain on the sale of the Home Mortgage Center location realized during the second quarter of 2012. Absent this gain, the decrease in noninterest income for the period was \$1.0 million, or 6.1%. Net gains on the sale of available for sale securities for the year ended December 31, 2013 decreased \$0.7 million to \$0.1 million, from \$0.8 million for 2012. Mortgage origination and loan servicing fees declined to \$3.2 million from \$3.6 million in the year ended December 31, 2012, mainly due to a lower level of origination of loans sold on the secondary market, as refinancing activity slowed. These decreases were partially offset by an increase in trust, investment, and insurance fees to \$5.3 million for the year ended December 31, 2013, an improvement of \$0.3 million, or 7.0%, from \$5.0 million for the same period of 2012. This increase was primarily attributable to increased trust department and investment center fee income. The absence of impairment losses on investment securities in 2013 had a comparative beneficial impact of \$0.3 million.

# Noninterest Expense

	For the Y	For the Year Ended December 31,									
	2014	2013	\$ Change	% Chang	ge	2013	2012	\$ Change	% Change		
(dollars in thousands)											
Salaries and employee benefits	\$24,918	\$24,596	\$322	1.3	%	\$24,596	\$30,684	\$(6,088)	(19.8)%		
Net occupancy and equipment expense	6,293	6,356	(63)	(1.0	)	6,356	6,246	110	1.8		
Professional fees	3,606	2,622	984	37.5		2,622	2,758	(136)	(4.9)		
Data processing expense	1,565	1,452	113	7.8		1,452	1,679	(227)	(13.5)		
FDIC insurance expense	964	1,066	(102)	(9.6	)	1,066	1,224	(158)	(12.9)		
Amortization of intangible assets	547	663	(116)	(17.5	)	663	778	(115)	(14.8)		
Other operating expense	5,520	5,332	188	3.5		5,332	5,591	(259)	(4.6)		
Total noninterest expense	\$43,413	\$42,087	\$1,326	3.2	%	\$42,087	\$48,960	\$(6,873)	(14.0)%		

In 2014 noninterest expense increased to \$43.4 million for the year ended December 31, 2014 compared with \$42.1 million for the year ended December 31, 2013, an increase of \$1.3 million, or 3.2%. The increase was mainly due to \$1.1 million (\$1.0 million after tax) of expenses related to the Central Bancshares, Inc. merger. These expenses are reflected mainly in increased professional fees expense of \$1.0 million during the year ended December 31, 2014. Salaries and employee benefits increased to \$24.9 million for the year of 2014, compared with \$24.6 million for the same period of 2013, an increase of \$0.3 million, or 1.3%. Other operating expenses increased \$0.2 million, or 3.5%, due primarily to increased loan and collection expenses. These increases were partially offset by decreases in both amortization expense and FDIC insurance expense for the year of 2014, compared with the year of 2013. In 2013 noninterest expense decreased \$6.9 million, or 14.0%, primarily due to the \$6.1 million loss related to the termination and liquidation of the Company's defined benefit pension plan in the second quarter of 2012, recorded in salaries and employee benefits expense. Absent that event, noninterest expense for the year ended December 31, 2013 decreased \$0.8 million, or 1.8%. Excluding the pension loss, salaries and employee benefits were flat compared to 2012. With the exception of a small increase in net occupancy and equipment expense, all other noninterest expense categories experienced a decline for the year ended December 31, 2013, compared with 2012, largely as a result of

Full-time equivalent employee levels were 374, 376 and 390 at December 31, 2014, 2013 and 2012, respectively . Income Tax Expense

Our effective tax rate, or income taxes divided by income before taxes, was 27.5% for 2014 compared with 26.3% for 2013. The higher effective rate in 2014 was primarily due to changes in the levels of taxable income and the non-deductibility of a significant amount of expenses paid during 2014 related to the merger with Central Bancshares, Inc. Income tax expense increased by \$0.4 million to \$7.0 million in 2014 compared to tax expense of \$6.6 million for 2013 due primarily to increased taxable income.

Income taxes increased by \$1.4 million for 2013 compared with 2012 due to increased taxable income and realization of a \$0.2 million tax benefit from the partial release of a valuation allowance on capital losses during the second quarter of 2012, and an increase in our applicable federal tax rate from 34% in 2012 to 35% in 2013. The effective income tax rate as a percentage of income before tax was 26.3% for 2013, compared with 24.0% for 2012.

# Financial Condition - December 31, 2014 and 2013 Summary

management's expense control measures.

Our total assets increased \$45.1 million, or 2.6%, to \$1.80 billion as of December 31, 2014 from \$1.76 billion as of December 31, 2013. This growth resulted primarily from increased loan balances of \$44.1 million, a rise of \$18.9 million in investment securities held to maturity, and a \$10.1 million increase in premises and equipment, net. These increases were somewhat offset by decreases in the balance of investment securities available for sale of \$23.6 million, and a decline in loan pool participations, net, of \$6.2 million, or 24.3%, due to loan charge-offs and normal loan repayments. As previously discussed, we are exiting this line of business as current balances pay down and

concentrate on our core community banking business. Deferred income taxes also decreased reflecting the market value change of our portfolio of investment securities available for sale. Our loan-to-deposit ratio, including loan pool participations, increased to 81.9% at year-end 2014 compared to 81.2% at year-end 2013, with our target range being between 80% and 90%. The rise in this ratio is reflective of our success in obtaining quality loan growth in our local markets.

Total liabilities increased by \$30.4 million from December 31, 2013 to December 31, 2014. Our deposits increased \$33.6 million, or 2.4%, to \$1.41 billion as of December 31, 2014 from \$1.37 billion at December 31, 2013. The increase in deposits was concentrated in interest-bearing checking accounts, jumbo certificates of deposit accounts (accounts \$100,000 and over), and savings accounts, partially offset by a decrease in certificates of deposit with a balance below \$100,000 and non-interest bearing demand deposits. Brokered CDs obtained through participation in the Certificate of Deposit Account Registry Service ("CDARS") program decreased by \$6.8 million in 2014 to \$6.1 million, while brokered business money market accounts obtained through participation in the Insured Cash Sweeps ("ICS") program decreased by \$8.3 million to \$27.6 million. We have an internal policy limit on brokered deposits of not more than 10% of our total assets. At December 31, 2014 brokered deposits were 1.9% of our total assets. FHLB borrowings were \$93.0 million at December 31, 2014 compared to \$106.9 million at December 31, 2013, a decrease of \$13.9 million, or 13.0%.

Shareholders' equity increased by \$14.7 million, primarily due to 2014 net income of \$18.5 million, and an increase in accumulated other comprehensive income of \$4.3 million, reflecting the market value change of our portfolio of investment securities available for sale, partially offset by the payment of \$4.9 million in cash dividends to common shareholders, and a net increase of \$3.2 million in treasury stock.

	December	December			
	31,	31,			
	2014	2013	\$ Change	% Char	nge
(dollars in thousands)					
Assets					
Investment securities available for sale	\$474,942	\$498,561	\$(23,619)	(4.7	)%
Investment securities held to maturity	51,524	32,625	18,899	57.9	
Net loans	1,116,156	1,072,233	43,923	4.1	
Loan pool participations, net	19,332	25,533	(6,201)	(24.3	)
Total Assets	\$1,800,302	\$1,755,218	\$45,084	2.6	%
Liabilities					
Deposits:					
Noninterest bearing	\$214,461	\$222,359	\$(7,898)	(3.6	)%
Interest bearing	1,194,081	1,152,583	41,498	3.6	
Total deposits	1,408,542	1,374,942	33,600	2.4	
Federal Home Loan Bank borrowings	93,000	106,900	(13,900)	(13.0	)
Total liabilities	\$1,607,571	\$1,577,202	\$30,369	1.9	%
Shareholders' equity	\$192,731	\$178,016	\$14,715	8.3	%

# **Investment Securities**

Our investment securities portfolio is managed to provide both a source of liquidity and earnings. Investment securities serve as a source of liquidity, and the size of the portfolio varies along with fluctuations in levels of deposits and loans. Our investment securities portfolio totaled \$526.5 million at December 31, 2014 compared to \$531.2 million at December 31, 2013. The decrease was due primarily to our sale of investment securities to increase liquidity as loan balances increased during 2014. Our loan activity is discussed more fully in the Loans section and loan pool participation activity is discussed in the Loan Pool Participations section.

Securities available for sale are carried at fair value. As of December 31, 2014, the fair value of our securities available for sale was \$474.9 million and the amortized cost was \$466.4 million. There were \$11.2 million of gross unrealized gains and \$2.7 million of gross unrealized losses in our investment securities available for sale portfolio for a net unrealized gain of \$8.5 million. The after-tax effect of this unrealized gain has been included in shareholders' equity. The ratio of the fair value as a percentage of amortized cost increased compared to December 31, 2013, due to a decline in interest rates, particularly in the market for long-term municipal securities, during 2014.

U.S. government and agency securities as a percentage of total securities increased to 9.4% at December 31, 2014, from 8.5% at December 31, 2013, while obligations of state and political subdivisions (primarily tax-exempt

obligations) as a percentage of total securities increased to 44.6% at December 31, 2014, from 43.6% at December 31, 2013. Investments in mortgage-backed securities and collateralized mortgage obligations decreased to 35.6% of total securities at December 31, 2014, as compared to 41.2% of total securities at December 31, 2013. As of December 31, 2014 and 2013, the Company's mortgage-backed and collateralized mortgage obligations portfolios consisted of securities predominantly backed by one- to four- family mortgage loans and underwritten to the standards of and guaranteed by the following government-sponsored agencies: Federal Home Loan Mortgage Corporation (FHLMC), the Federal National Mortgage Association (FNMA), and the Government National Mortgage

Association (GNMA). The receipt of principal, at par, and interest on these securities is guaranteed by the respective government-sponsored agency guarantor, such that the Company believes that its mortgage-backed securities and collateralized mortgage obligations do not expose the Company to significant credit-related losses.

We consider many factors in determining the composition of our investment portfolio including tax-equivalent yield, credit quality, duration, expected cash flows and prepayment risk, as well as the liquidity position and the interest rate risk profile of the Bank.

As of December 31, 2013, our investment portfolio included an investment in collateralized debt obligations that were backed by trust preferred securities issued by banks, thrifts and insurance companies. These six securities had an original cost of \$9.8 million, but, due to several impairment charges recognized between 2008 and 2012, the book value of these securities at December 31, 2013, had been reduced to \$2.1 million. Two of the securities were written down to a value of zero, and a third was being liquidated by the investment's trustee as of December 31, 2013, and we had established a receivable which reflected our expected cash payment. The remaining three had an average book value of 42.2% of their original face value. The market for these securities at December 31, 2013 was considered to be inactive and markets for similar securities were also not active. The valuation of these securities involved an assessment of the financial strength of the individual institutions that comprise the collateral for the bonds. Future default probabilities were assigned based on these measurements of financial strength. Other factors in the valuation included contractual terms of the cash flow waterfall (for both interest and principal), collateralization testing and events of default/liquidation. Based on our cash flow analysis, we had determined that not all contractual cash flows would be received; however, no additional other-than-temporary impairment charges were recorded during 2013. On January 27, 2014, we sold our remaining five collateralized debt obligation investment securities for a net gain on sale of \$0.8 million.

The composition of securities available for sale was as follows:

-	December 31,				
	2014	2013		2012	
(dollars in thousands)					
Securities available for sale					
U.S. Government agency securities and corporations	\$49,375	\$44,939		\$69,783	
States and political subdivisions	195,199	210,796		218,019	
Mortgage-backed securities	32,463	39,285		59,259	
Collateralized mortgage obligations	146,132	169,223		183,859	
Collateralized debt obligations	_	1,317		755	
Corporate debt securities	48,741	29,944		24,185	
Other securities	3,032	3,057		1,681	
Fair value of securities available for sale	\$474,942	\$498,561		\$557,541	
Amortized cost	\$466,387	\$496,892		\$539,887	
Fair value as a percentage of amortized cost	101.83 %	100.34	%	103.27	%

Securities held to maturity are carried at amortized cost. As of December 31, 2014, the amortized cost of these securities was \$51.5 million and the fair value was \$51.3 million.

The composition of securities held to maturity was as follows:

•	December 31	1,	
	2014	2013	2012
(dollars in thousands)			
Securities held to maturity			
States and political subdivisions	\$39,704	\$19,888	\$19,278
Mortgage-backed securities	22	28	43
Collateralized mortgage obligations	8,531	9,447	10,090
Corporate debt securities	3,267	3,262	3,258
Amortized cost	\$51,524	\$32,625	\$32,669

Fair value of securities held to maturity	\$51,253		\$30,191		\$32,920	
Fair value as a percentage of amortized cost	99.47	%	92.54	%	100.77	%
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See Note 2. "Investment Securities," and Note 18. "Estimated Fair Value of Financial Instruments and Fair Value Measurements" to our consolidated financial statements for additional information related to the investment portfolio. The maturities, carrying values and weighted average yields of debt securities as of December 31, 2014 were:

	Maturity											
	Within On	ie <b>V</b> eat	•	After One b		2	After Five Within Ten			After Ten	Years	
	Amount	Yield		Amount	Yield		Amount	Yield		Amount	Yield	l
(dollars in thousands) Securities available for sale: (1) U.S. Government agency securities and corporations States and political												
securities and corporations	\$7,057	2.23	%	\$40,704	1.30	%	\$1,614	2.01	%	\$—		%
States and political subdivisions (2)	8,545	5.45		48,401	4.80		99,733	5.00		38,520	4.79	
Mortgage-backed securitie	s1	7.00		1,884	4.45		18,797	3.09		11,781	3.34	
Collateralized mortgage obligations				6,266	1.60		11,076	2.55		128,790	2.07	
Corporate debt securities	7,035	2.89		35,280	1.78		6,426	1.68				
Total debt securities available for sale	\$22,638	3.65	%	\$132,535	2.76	%	\$137,646	4.35	%	\$179,091	2.74	%
Securities held to maturity:	:											
U.S. Government agency securities and corporations	\$—	_	%	\$—		%	\$—		%	<b>\$</b> —		%
States and political subdivisions (2)	190	4.41		366	5.40		17,829	4.48		21,319	5.43	
Mortgage-backed securitie	s—			_			22	6.00		_		
Collateralized mortgage obligations				_			_			8,531	1.81	
Corporate debt securities	_	_		2,384	1.26		_			883	2.37	
Total debt securities held to maturity	\$190	4.41	%	\$2,750	1.81	%	\$17,851	4.48	%	\$30,733	4.34	%
Total debt investment securities  (1) Excludes equity securities.	\$22,828	3.66	%	\$135,285	2.74	%	\$155,497	4.36	%	\$209,824	2.97	%

As of December 31, 2014, no non-agency issuer's securities exceeded 10% of the Company's total shareholders' equity.

<sup>(2)</sup> Yield is on a tax-equivalent basis, assuming a federal income tax rate of 35% (the applicable federal income tax rate as of December 31, 2014)

Loans (Excluding Loan Pool Participations)

The composition of bank loans (before deducting the allowance for loan losses), was as follows:

•	As of Decer	nher 31		U			**			
	2014	11001 31,	2013		2012		2011		2010	
	2014	% of	2013	% of	2012	% of	2011	% of	2010	% of
	Amount	Total	Amount	Total	Amount	Total	Amount	Total	Amount	Total
(dollars in	Amount	Total	Amount	Total	Amount	Total	Amount	Total	Amount	Total
thousands)										
Agricultural	\$ 104 809	9.3 %	\$97,167	8.9 %	\$84,726	8.2 %	\$89,298	9.1 %	\$84,590	9.0 %
Commercial			Ψ / / ,10 /	0.7 //	Ψ04,720	0.2 /0	Ψ07,270	<i>7.1</i> / <i>0</i>	Ψ04,570	7.0 /0
and industria	1 <sup>303,108</sup>	26.7	262,368	24.1	237,193	22.9	239,990	24.3	211,334	22.5
Credit cards	1,246	0.1	1,028	0.1	1,001	0.1	934	0.1	655	0.1
Overdrafts	744	0.1	537	0.1	759	0.1	885	0.1	491	0.1
Commercial										
real estate:										
Construction										
&	59,383	5.2	72,589	6.6	86,794	8.4	73,258	7.4	73,315	7.8
development										
Farmland	83,700	7.4	85,475	7.9	81,063	7.8	74,454	7.6	76,345	8.1
Multifamily	54,886	4.8	55,443	5.1	47,758	4.6	34,719	3.5	33,451	3.6
Commercial										
real	228,552	20.2	220,917	20.3	224,369	21.7	213,608	21.7	210,131	22.4
estate-other										
Total										
commercial	426,521	37.6	434,424	39.9	439,984	42.5	396,039	40.2	393,242	41.9
real estate										
Residential										
real estate:										
One- to four-										
family first	219,314	19.4	220,668	20.3	197,742	19.1	175,429	17.8	156,882	16.7
liens										
One- to four-										
family junior	53,297	4.7	53,458	4.9	55,134	5.3	63,419	6.4	69,112	7.4
liens										
Total										
residential	272,611	24.1	274,126	25.2	252,876	24.4	238,848	24.2	225,994	24.1
real estate										
Consumer	23,480	2.1	18,762	1.7		1.8	20,179	2.0	21,729	2.3
Total loans			\$1,088,412	100.0%			•	100.0%	\$938,035	100.0%
Total assets			\$1,755,218		\$1,792,819		\$1,695,244		\$1,581,259	
Loans to total	l	62.9 %		62.0 %		57.7 %		58.2 %		59.3 %
assets				22.0 70	_					27.2 70

Our loan portfolio, before allowance for loan losses, increased 4.1% to \$1.13 billion as of December 31, 2014 from \$1.09 billion at December 31, 2013. A significant portion of the overall loan increase occurred in commercial and industrial loans, which increased \$40.7 million, or 15.5%, to \$303.1 million as of December 31, 2014, from \$262.4 million as of December 31, 2013. This growth was primarily due to increased activity with new and existing business customers and participations with other community banks. Agricultural loans increased \$7.6 million, or 7.9%, to \$104.8 million as of December 31, 2014, from \$97.2 million at December 31, 2013. This increase was mainly due to the extension of additional credit to existing customers. Other commercial real estate loans also increased \$7.6

million, or 3.5%, due to the establishment of new lending relationships within our market area. Construction and development loans decreased \$13.2 million, or 18.2%, to \$59.4 million as of December 31, 2014, compared to \$72.6 million at December 31, 2013. This decrease was primarily the result of credit pay downs by existing customers. Commitments under standby letters of credit, unused lines of credit and other conditionally approved credit lines, totaled approximately \$271.0 million and \$268.7 million as of December 31, 2014 and 2013, respectively. Our loan to deposit ratio increased to 81.9% at year end 2014 from 81.2% at the end of 2013, with our target range for this ratio being "in the 80's." The increase in this ratio is reflective of the increased demand for loans in our market area. The loan portfolio includes a concentration of loans for commercial real estate, which are included in the table above, amounting to approximately \$426.5 million and \$434.4 million as of December 31, 2014 and 2013, respectively. Of this amount, \$83.7 million, or 7.4%, of total loans was secured by farmland at December 31, 2014, compared to \$85.5 million, or 7.9%, at December 31, 2013. Generally, these loans are collateralized by assets of the borrowers and are expected to be repaid from operational cash flows or from proceeds from the sale of selected assets of the borrowers.

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The following table sets forth remaining maturities and rate types of selected loans at December 31, 2014:

		Due In			Total for L Due Withi One Year	n	Total for Loans Due After One Year Having		
	Due Within	One to	Due After		Fixed	Variable	Fixed	Variable	
	One Year	Five Years	Five Years	Total	Rates	Rates	Rates	Rates	
(in thousands)	*	*	<b></b>	* * * * * * * * * * * * * * * * * * * *	*		*	<b></b>	
Agricultural	\$83,551	\$16,080	\$5,178	\$104,809	\$8,403	\$75,148	\$16,250	\$5,008	
Commercial and industrial	123,179	102,977	76,952	303,108	42,448	80,731	121,471	58,458	
Credit cards	1,246	_		1,246	_	1,246			
Overdrafts	744	_	_	744	744	_	_	_	
Commercial real estate:									
Construction & development	43,756	13,653	1,974	59,383	17,198	26,558	7,305	8,322	
Farmland	8,132	41,163	34,405	83,700	8,070	62	53,084	22,484	
Multifamily	5,553	31,438	17,895	54,886	5,389	164	45,869	3,464	
Commercial real estate-other	46,568	146,762	35,222	228,552	42,987	3,581	151,853	30,131	
Total commercial real estate	104,009	233,016	89,496	426,521	73,644	30,365	258,111	64,401	
Residential real estate:									
One- to four- family first liens	11,761	52,107	155,446	219,314	11,502	259	116,005	91,548	
One- to four- family junior liens	1,538	15,481	36,278	53,297	879	659	24,465	27,294	
Total residential real estate	13,299	67,588	191,724	272,611	12,381	918	140,470	118,842	
Consumer	7,662	14,603	1,215	23,480	7,056	606	15,747	71	
Total loans	\$333,690	\$434,264	\$364,565	\$1,132,519	\$144,676	\$189,014	\$552,049	\$246,780	
001 010 0 1111 0				AA-A- 1111					

Of the \$435.8 million of variable rate loans, approximately \$273.7 million, or 62.8%, are subject to interest rate floors, with a weighted average floor rate of 4.45%.

# Nonperforming Assets

It is management's policy to place loans on nonaccrual status when interest or principal is 90 days or more past due. Such loans may continue on accrual status only if they are both well-secured with marketable collateral and in the process of collection.

The following table sets forth information concerning nonperforming assets at December 31 for each of the years indicated:

	December 31,							
	2014	2013	2012	2011	2010			
(dollars in thousands)								
90 days or more past due and still accruing interest	\$848	\$1,385	\$572	\$1,054	\$1,579			
Troubled debt restructure	8,918	9,151	7,144	6,135	5,797			
Nonaccrual	3,255	3,240	2,938	10,917	12,405			
Total nonperforming loans	13,021	13,776	10,654	18,106	19,781			
Other real estate owned	1,916	1,770	3,278	4,033	3,850			

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Total nonperforming loans and nonperforming	\$14,937		\$15,546		\$13,932		\$22,139		\$23,631	
other assets	Ψ14,237		Ψ13,340		Ψ13,732		$\Psi 22,137$		Ψ23,031	
Nonperforming loans to loans, before allowance	1 15	0%	1 27	0%	1.03	0%	1.84	0%	2.11	%
for loan losses	1.13	70	1.27	70	1.03	70	1.04	70	2.11	70
Nonperforming loans and nonperforming other	1 32	0%	1.43	0%	1.35	0%	2.24	0%	2.52	%
assets to loans, before allowance for loan losses	1.34	10	1.43	10	1.55	10	∠.∠+	10	4.34	10

We experienced a decrease in total nonperforming assets during 2014 as compared to 2013. Total nonperforming assets were \$14.9 million at December 31, 2014, compared to \$15.5 million at December 31, 2013, a \$0.6 million, or 3.9%, decrease. Nonperforming loans decreased \$0.7 million during 2014, with a \$0.1 million increase in nonperforming other assets (other real estate owned). The largest category of nonperforming loans was commercial real estate loans, with a balance of \$3.8 million at December 31, 2014. The remaining nonperforming loans consisted of \$3.4 million in residential real estate, \$3.0 million in agricultural, and \$2.8 million in commercial and industrial. The slight increase in other real estate owned ("OREO") was primarily attributable to normal variances in OREO activity. All of the OREO property was acquired through foreclosures and we are actively working to sell all properties held as of December 31, 2014. Other real estate is carried at the lower of cost or fair

value less estimated costs of disposal. Additional discounts could be required to market and sell the properties, resulting in a write down through expense.

The following table sets forth information concerning nonperforming loans by portfolio class at December 31, 2014 and December 31, 2013:

and December 31, 2013:				
	90 Days or More Past Due and Still Accruing Interest	Troubled Debt Restructure	Nonaccrual	Total
(in thousands) 2014				
Agricultural	<b>\$</b> —	\$3,027	<b>\$</b> —	\$3,027
Commercial and industrial	66	2,217	479	2,762
Credit cards	_	_	_	
Overdrafts	_		_	
Commercial real estate:				
Construction & development	_		83	83
Farmland		2,268	24	2,292
Multifamily	_		_	_
Commercial real estate-other	_	255	1,200	1,455
Total commercial real estate	_	2,523	1,307	3,830
Residential real estate:				
One- to four- family first liens	780	1,119	1,261	3,160
One- to four- family junior liens		14	192	206
Total residential real estate	780	1,133	1,453	3,366
Consumer	2	18	16	36
Total	\$848	\$8,918	\$3,255	\$13,021
2013				
Agricultural	<b>\$</b> —	\$3,093	\$52	\$3,145
Commercial and industrial	213	2,350	746	3,309
Credit cards	17			17
Overdrafts	_		_	
Commercial real estate:				
Construction & development			139	139
Farmland	_	2,311	29	2,340
Multifamily	395			395
Commercial real estate-other	164	381	1,576	2,121
Total commercial real estate	559	2,692	1,744	4,995
Residential real estate:				
One- to four- family first liens	540	982	543	2,065
One- to four- family junior liens	49	13	126	188
Total residential real estate	589	995	669	2,253
Consumer	7	21	29	57
Total	\$1,385	\$9,151	\$3,240	\$13,776
Non-automain a loop of domest from \$12.0 million on	1 2707 aftatal la	anl: 1 a ana at D		2 4- 0120

Nonperforming loans decreased from \$13.8 million, or 1.27% of total bank loans, at December 31, 2013, to \$13.0 million, or 1.15% of total bank loans, at December 31, 2014. At December 31, 2014, nonperforming loans consisted of \$3.3 million in nonaccrual loans, \$8.9 million in troubled debt restructures ("TDRs") and \$0.8 million in loans past due 90 days or more and still accruing. This compares to nonaccrual loans of \$3.2 million, TDRs of \$9.2 million, and loans past due 90 days or more and still accruing of \$1.4 million at December 31, 2013. The decrease in overall

nonperforming loans was primarily due to payments and payoffs collected from TDR-status borrowers, as well as the net reduction of TDR-status borrowers by two. Loans 90 days past due and still accruing interest declined \$0.5 million, while nonaccrual loans were virtually unchanged. Bank loans past due 30 to 89 days and still accruing interest (not included in the nonperforming loan totals) were \$3.9 million at December 31, 2014, compared with \$4.9 million at December 31, 2013. At December 31, 2014, OREO (not included in nonperforming loans) was \$1.9 million, up from \$1.8 million at December 31, 2013. During 2014 the Company added fourteen properties to OREO, while at the same time selling nine properties, excluding lot sales from existing development properties. The allowance for loan losses

represented 125.67% of nonperforming loans at December 31, 2014, compared with 117.44% of nonperforming loans at December 31, 2013.

A loan is considered to be impaired when, based on current information and events, it is probable that we will not be able to collect all amounts due. The accrual of interest income on impaired loans is discontinued when there is reasonable doubt as to the borrower's ability to meet contractual payments of interest or principal. Interest income on these loans is recognized to the extent interest payments are received and the principal is considered fully collectible. The gross interest income that would have been recorded in the years ended December 31, 2014, 2013 and 2012 if the nonaccrual and TDRs had been current in accordance with their original terms was \$0.9 million, \$0.6 million, and \$2.2 million, respectively. The amount of interest collected on those loans that was included in interest income was \$0.5 million, \$0.4 million, and \$0.8 million for the years ended December 31, 2014, 2013 and 2012, respectively. In addition to the non-performing and past due loans mentioned above, the Company also has identified loans for which management has concerns about the ability of the borrowers to meet existing repayment terms. The loans are generally secured by either real estate or other borrower assets, reducing the potential for loss should they become non-performing. Although these loans are generally identified as potential problem loans, it is possible that they never become non-performing.

Loan Review and Classification Process for Agricultural Loans, Commercial and Industrial Loans, and Commercial Real Estate Loans

The Company maintains a loan review and classification process which involves multiple officers of the Company and is designed to assess the general quality of credit underwriting and to promote early identification of potential problem loans. All commercial and agricultural loan officers are charged with the responsibility of risk rating all loans in their portfolios and updating the ratings, positively or negatively, on an ongoing basis as conditions warrant. A monthly loan officer validation worksheet documents this process. Risk ratings are selected from an 8-point scale with ratings as follows: ratings 1- 4 Satisfactory (pass), rating 5 Watch (potential weakness), rating 6 Substandard (well-defined weakness), rating 7 Doubtful, and rating 8 Loss.

When a loan officer originates a new loan, based upon proper loan authorization, he or she documents the credit file with an offering sheet summary, supplemental underwriting analysis, relevant financial information and collateral evaluations. All of this information is used in the determination of the initial loan risk rating. The Company's loan review department undertakes independent credit reviews of relationships based on either criteria established by loan policy, risk-focused sampling, or random sampling. Loan policy requires the top 50 lending relationships by total exposure as well as all classified and Watch rated credits over \$250,000 be reviewed no less than annually. The individual loan reviews consider such items as: loan type; nature, type and estimated value of collateral; borrower and/or guarantor estimated financial strength; most recently available financial information; related loans and total borrower exposure; and current/anticipated performance of the loan. The results of such reviews are presented to executive management.

Through the review of delinquency reports, updated financial statements or other relevant information, the lending officer and/or loan review personnel may determine that a loan relationship has weakened to the point that a criticized (loan grade 5) or classified (loan grades 6 through 8) status is warranted. When a loan relationship with total related exposure of \$1.0 million or greater is adversely graded (5 or above), or is classified as a TDR (regardless of size), the lending officer is then charged with preparing a loan strategy summary worksheet that outlines the background of the credit problem, current repayment status of the loans, current collateral evaluation and a workout plan of action. This plan may include goals to improve the credit rating, assist the borrower in moving the loans to another institution and/or collateral liquidation. All such reports are first presented to regional management and then to the board of directors by the Executive Vice President, Chief Credit Officer (or a designee).

Depending upon the individual facts and circumstances and the result of the Classified/Watch review process, loan officers and/or loan review personnel may categorize the loan relationship as impaired. Once that determination has occurred, the loan officer, in conjunction with regional management, will complete an evaluation of the collateral (for collateral-dependent loans) based upon the estimated collateral value, adjusting for current market conditions and other local factors that may affect collateral value. Loan review personnel may also complete an independent impairment analysis when deemed necessary. These judgmental evaluations may produce an initial specific allowance

for placement in the Company's allowance for loan & lease losses calculation. As soon as practical, an updated value estimate of the collateral backing that impaired loan relationship is completed. When the updated value is determined, regional management, with assistance from the loan review department, reviews the valuation and updates the specific allowance analysis for each loan relationship accordingly. The board of directors on a quarterly basis reviews the Classified/Watch reports including changes in credit grades of 5 or higher as well as all impaired loans, the related allowances and OREO.

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In general, once the specific allowance has been finalized, regional and executive management will consider a charge-off prior to the calendar quarter-end in which that reserve calculation is finalized.

The review process also provides for the upgrade of loans that show improvement since the last review.

### Restructured Loans

We restructure loans for our customers who appear to be able to meet the terms of their loan over the long term, but who may be unable to meet the terms of the loan in the near term due to individual circumstances. We consider the customer's past performance, previous and current credit history, the individual circumstances surrounding the current difficulties and their plan to meet the terms of the loan in the future prior to restructuring the terms of the loan. All of the following factors are indicators that the Bank has granted a concession (one or multiple items may be present):

The borrower receives a reduction of the stated interest rate for the remaining original life of the debt.

The borrower receives an extension of the maturity date or dates at a stated interest rate lower than the current market interest rate for new debt with similar risk characteristics.

The borrower receives a reduction of the face amount or maturity amount of the debt as stated in the instrument or other agreement.

The borrower receives a deferral of required payments (principal and/or interest).

The borrower receives a reduction of the accrued interest.

Generally, loans are restructured through short-term interest rate relief, short-term principal payment relief or short-term principal and interest payment relief. Once a restructured loan has gone 90 days or more past due or is placed on nonaccrual status, it is included in the 90 days and over past due or nonaccrual totals in the previous table. During the year ended December 31, 2014 one loan was added to reported TDRs, and three were removed due to payoff. The new addition is a residential real estate loan that was granted a rate concession due to financial difficulties being experienced by the borrower. Of the three that were paid off, one was a home equity loan that had received a rate concession, and the other two were commercial real estate-other credits which had both been granted extensions to their maturity dates.

During the year ended December 31, 2013 sixteen loans were added to reported TDRs. Ten commercial and industrial loans were added, with nine to the same borrower being newly reported due to their adjustment to interest-only payments. The other commercial and industrial loan is to a different borrower and had previously been considered a performing TDR until being given a six month payment deferral in 2013. Two commercial real estate-other credits were both granted extensions to their maturity dates, and were added as new TDRs. A total of three one- to four-family first lien loans were added to reported TDRs during 2013. Two new TDRs were granted interest rate reductions, with the other one being given an extension of its maturity date. One one- to four-family junior lien was granted a rate concession due to borrower financial difficulties during 2013.

We consider all TDRs, regardless of whether they are performing in accordance with their modified terms, to be impaired loans when determining our allowance for loan losses. A summary of restructured loans as of December 31, 2014 and December 31, 2013 is as follows:

	December 31,		
	2014	2013	
(in thousands)			
Restructured Loans (TDRs):			
In compliance with modified terms	\$8,918	\$9,151	
Not in compliance with modified terms - on nonaccrual status	522	550	
Total restructured loans	\$9,440	\$9,701	

# Allowance for Loan Losses

The following table shows activity affecting the allowance for loan losses:

The following table shows activity affecting the							
	Year ended I	December 31,					
	2014	2013	2012	2011	2010		
(dollars in thousands)							
Amount of loans outstanding at end of period							
· · · · · · · · · · · · · · · · · · ·	\$1,132,519	\$1,088,412	\$1,035,284	\$986,173	\$938,035		
(net of unearned interest) (1)							
Average amount of loans outstanding for the	\$1,092,280	\$1,059,356	\$1,001,259	\$953,392	\$955,562		
period (net of unearned interest)	Ψ1,0> <b>2,2</b> 00	Ψ1,000,000	ψ1,001, <b>2</b> 0>	фусс,су <b>_</b>	ψ>00,00 <u>2</u>		
Allowance for loan losses at beginning of	\$16,179	\$15,957	¢ 15 676	¢ 15 167	¢ 12 057		
period (1)	\$10,179	\$13,937	\$15,676	\$15,167	\$13,957		
Charge-offs:							
Agricultural	\$26	\$39	\$	\$425	\$1,347		
Commercial and industrial	673	695	2,323	1,434	1,483		
	12			-			
Credit cards		95	22	6	17		
Overdrafts	37	64	41	78	59		
Commercial real estate:							
Construction & development	86	342	23	488	611		
Farmland		_					
Multifamily	_			58			
Commercial real estate-other	79	203	106	734	870		
Total commercial real estate	165	545	129	1,280	1,481		
Residential real estate:	103	545	12)	1,200	1,701		
	240	170	420	4.47	220		
One- to four- family first liens	349	170	438	447	338		
One- to four- family junior liens	60	116	99	56	103		
Total residential real estate	409	286	537	503	441		
Consumer	39	83	49	75	261		
Total charge-offs	\$1,361	\$1,807	\$3,101	\$3,801	\$5,089		
Recoveries:							
Agricultural	\$10	\$36	\$507	\$67	\$5		
Commercial and industrial	215	68	423	571	93		
Credit cards	2	2		2	3		
Overdrafts	13	6	8	19	15		
Commercial real estate:	13	U	O	19	13		
	20		10	112	0		
Construction & development	38	_	10	113	8		
Farmland	<del>_</del>	1	1	2	1		
Multifamily	_	4	_				
Commercial real estate-other	23	474	13	29	141		
Total commercial real estate	61	479	24	144	150		
Residential real estate:							
One- to four- family first liens	18	24	29	22	2		
One- to four- family junior liens	4	43	2	11	56		
Total residential real estate	22	67	31	33	58		
	22						
Consumer		21	10	124	25		
Total recoveries	\$345	\$679	\$1,003	\$960	\$349		
Net loans charged off	\$1,016	\$1,128	\$2,098	\$2,841	\$4,740		
Provision for loan losses	1,200	1,350	2,379	3,350	5,950		
Allowance for loan losses at end of period	\$16,363	\$16,179	\$15,957	\$15,676	\$15,167		
Net loans charged off to average loans					0.50 %		
0	,	,-	,-	,-	· -		

Allowance for loan losses to total loans at end of period 1.44 % 1.49 % 1.54 % 1.59 % 1.62 %

(1) Loans do not include, and the allowance for loan losses does not include, loan pool participations.

The following table sets forth the allowance for loan losses by loan portfolio segments as of December 31 for each of the years indicated:

	Decembe	er 31,									
	2014		2013		2012	2012		2011			
		Percent		Percent		Percent		Percent		Percent	
	Allowand	cof Loans	Allowand	cof Loans	Allowand	Allowance f Loans		Allowance f Loans		cof Loans	
	Amount	to Total	Amount	to Total	Amount	to Total	Amount	to Total	Amount	to Total	
		Loans		Loans		Loans		Loans		Loans	
(dollars in											
thousands)											
Agricultural	\$1,506	9.2 %	\$1,358	8.4 %	\$1,026	6.4 %	\$1,209	7.7 %	\$827	5.5 %	
Commercial and industrial	5,780	35.3	4,980	30.8	4,599	28.8	5,380	34.3	4,540	29.9	
Commercial real estate	4,399	26.9	5,294	32.7	5,767	36.2	5,171	33.0	5,255	34.7	
Residential real estate	3,167	19.4	3,185	19.7	3,007	18.9	3,501	22.3	2,776	18.3	
Consumer	323	2.0	275	1.7	356	2.2	167	1.1	323	2.1	
Unallocated	1,188	7.2	1,087	6.7	1,202	7.5	248	1.6	1,446	9.5	
Total	\$16,363	100.0 %	\$16,179	100.0 %	\$15,957	100.0 %	\$15,676	100.0 %	\$15,167	100.0 %	

This table indicates marginal growth in the allowance for loan losses as of December 31, 2014, as compared to December 31, 2013.

There were no changes to our methodology for determining the allowance for loan losses during the year of 2014. Classified and impaired loans are reviewed per the requirements of FASB ASC Topic 310.

We currently track the loan to value ("LTV") ratio of loans in our portfolio, and those loans in excess of internal and supervisory guidelines are presented to the Bank's board of directors on a quarterly basis. At December 31, 2014, there were four owner-occupied 1-4 family loans with a LTV ratio of 100% or greater. In addition, there were 30 home equity loans without credit enhancement that had a LTV ratio of 100% or greater. We have the first lien on 10 of these equity loans and other financial institutions have the first lien on the remaining 20.

We review all impaired and nonperforming loans individually on a quarterly basis to determine their level of impairment due to collateral deficiency or insufficient cash-flow based on a discounted cash-flow analysis. We review loans 90 days and over past due that are still accruing interest no less than quarterly to determine if there is a strong reason that the credit should not be placed on non-accrual.

# **Loan Pool Participations**

As of December 31, 2014, we had loan pool participations of \$19.3 million compared to \$25.5 million at December 31, 2013, both net of an allowance for loan losses of \$2.1 million. Loan pool participations are participation interests in performing, subperforming and nonperforming loans that have been purchased from various nonaffiliated banking organizations. Former MidWestOne had engaged in this activity since 1988. The loan pool investment balance shown as an asset on our consolidated balance sheets represents the discounted purchase cost of the loan pool participations, net of the related allowance for loan losses. After extensive discussion and analysis of our current loan pool portfolio during 2010, we decided to exit this line of business as current balances pay down. As such, we did not acquire any new loan pool participations during 2014, and have not since 2010. As of December 31, 2014, the categories of loans by collateral type in the loan pool participations were commercial real estate - 66.4%, commercial and industrial loans - 4.4%, single-family residential real estate - 15.6% and other loans - 13.6%. We have minimal exposure in loan pool participations to consumer real estate, subprime credit or to construction and real estate development loans.

The net "all-in" yield (excluding purchase accounting adjustments and after all expenses) on loan pool participations was 6.23% and 6.27% for the years ended December 31, 2014 and 2013, respectively. The net yield was slightly lower in 2014 than for 2013 primarily due to income being accounted for on a cash basis when actual payments are

received, which can cause income related to this item to vary widely from period to period. We expect overall rates of return on the loan pool participations to trend steady to downward in the future, as the percentage of performing credits in the portfolio continues to decrease.

The loans in the pools provide some geographic diversification to our balance sheet. As of December 31, 2014, loans in the southeast region of the United States represented approximately 44% of the total. The northeast region was the next largest area with 32%, and the central region represented 23%. The southwest and the northwest regions represented a minimal amount

of the portfolio at less than 1% combined. The highest concentration of assets in any one state is Florida at approximately 19.0% of the basis total, with the next highest state level being Ohio at 13.2%, followed by New Jersey at 8.0%. As of December 31, 2014, approximately 68.9% of the loans were contractually current or less than 90 days past due, while 31.1% were contractually past due 90 days or more. It should be noted that many of the loans were acquired in a contractually past due status, which is reflected in the discounted purchase price of the loans. Performance status is monitored on a monthly basis. The 31.1% contractually past due total includes loans in litigation and foreclosed property. As of December 31, 2014 and 2013, loans in litigation totaled approximately \$1.1 million and \$2.3 million respectively, while foreclosed property was approximately \$2.8 million and \$3.4 million, respectively. As of December 31, 2014, our investment basis in loan pool participations was approximately 31.4% of the face amount of the underlying loans, compared to approximately 34.2% at December 31, 2013. Premises and Equipment

As of December 31, 2014, premises and equipment totaled \$37.8 million, an increase of \$10.1 million, or 36.4%, from \$27.7 million at December 31, 2013. This increase was primarily due to two ongoing major construction projects, both in our Iowa City market. In August 2013, we entered into a contract for the restoration and remodeling of the building which serves as the main office of the Bank and headquarters of the Company. The estimated cost of the restoration and remodeling is \$13.8 million, and it is anticipated that the project will be completed in April 2016. In December 2013, we entered into a contract for the construction of a new Home Mortgage Center with an estimated cost of design and construction of \$16.0 million, and with completion anticipated in the second quarter of 2015. We expect the balance of premises and equipment to continue rising in the future as these projects progress towards completion. Intangible Assets

Intangible assets totaled \$8.3 million and \$8.8 million at December 31, 2014 and 2013, respectively. Intangible assets declined by \$0.5 million during the year ended December 31, 2014, primarily related to core deposit amortization during the year. There were no impairment charges during 2014 or 2013 related to our intangible assets. Deposits

As indicated in the following table, the average balances of the interest-bearing demand deposit category as a percentage of average total deposits has shown steady growth for the five years ended December 31, 2014. The average balance of non-interest-bearing accounts increased \$3.9 million from December 31, 2013 to December 31, 2014, of which \$7.3 million was in public funds while commercial accounts declined \$6.2 million. Interest-bearing demand deposits increased \$22.1 million. Of that increase, \$12.7 million was in business accounts, \$6.2 million was in individual account deposits, and \$3.2 million was in public fund accounts. Personal savings accounts increased by \$5.9 million. The aggregate balance of time deposits increased by \$8.2 million from 2013 to 2014, primarily in deposits of \$100,000 and over.

, 1	. ·	,									,
	Year Ended	. Decemb	er 31,								7
	2014			2013			2012			2011	7
	Average	%	Averag	geAverage	%	Averag	g <b>e</b> Average	%	Averaş	g <b>e</b> Average	%
	Balance	Total	Rate	Balance	Total	Rate	Balance	Total	Rate	Balance	Total
(dollars in											7
thousands)											7
Non-interest-bearing	<sup>g</sup> \$208,071	15.0 %	NA	\$204,185	15.0 %	NA	\$170,841	12.8 %	NA	\$149,033	11.8
demand deposits Interest-bearing											
demand (NOW and money market)	603,812	43.7	0.36%	581,723	42.8	0.41%	521,757	39.1	0.58%	470,792	37.3
Savings	102,850	7.4	0.14	96,034	7.1	0.15	83,030	6.2	0.17	73,813	5.8
C	,			,			,			*	
Time deposits	469,351	33.9	1.00	477,537	35.1	1.35	559,847	41.9	1.57	569,067	45.1
Total deposits	\$1,384,084	100.0%	0.51%	\$1,359,479	100.0%	0.66%	\$1,335,475	100.0%	0.90%	\$1,262,705	100.0
Certificates of depos	sit and other	time dep	osits of	\$100,000 and	d over at	Decemb	per 31, 2014	had the f	ollowin	g	•
maturities:											•

(in thousands)

Three months or less	\$36,529
Over three through six months	55,757
Over six months through one year	73,950
Over one year	71,383
Total	\$237,619

Federal Home Loan Bank Advances, Long-term Debt, and Other Borrowings

We utilize FHLB advances as an alternate source of funds to supplement deposits. Long-term debt is in the form of junior subordinated debentures that have been issued to a statutory trust that issued trust preferred securities. These junior subordinated debentures were assumed by us from Former MidWestOne in the merger. Former MidWestOne had issued these junior subordinated debentures on September 20, 2007, to MidWestOne Capital Trust II. The junior subordinated debentures supporting the trust preferred securities have a maturity date of December 15, 2037, and do not require any principal amortization. They became callable on December 15, 2012 at par, and are callable, in whole or in part, on any interest payment date thereafter, at our option. The interest rate on the debt is variable and based on the three month LIBOR rate plus 1.59% with interest payable quarterly. Federal funds purchased and securities sold under agreements to repurchase generally represent overnight borrowing transactions.

The following table sets forth the distribution of borrowed funds and weighted average interest rates thereon at the end of each of the last three years.

	December 3	31,							
	2014			2013			2012		
		Average			Average			Average	
	Balance	Rate		Balance	Rate		Balance	Rate	
(dollars in thousands)									
FHLB borrowings	\$93,000	1.88	%	\$106,900	2.10	%	\$120,120	2.24	%
Long-term debt	15,464	1.82		15,464	1.84		15,464	1.90	
Federal funds purchased and	78,229	0.21		66,665	0.21		68,823	0.30	
repurchase agreements	10,229	0.21		00,003	0.21		06,623	0.30	
Total	\$186,693	1.18	%	\$189,029	1.41	%	\$204,407	1.56	%

The following table sets forth the maximum amount of borrowed funds outstanding at any month-end for the years ended December 31, 2014, 2013 and 2012.

	Year Ended December 31,					
	2014	2013	2012			
(in thousands)						
FHLB borrowings	\$110,900	\$152,156	\$145,085			
Long-term debt	15,464	15,464	15,464			
Federal funds purchased and repurchase agreements	78,229	74,573	73,387			
Total	\$204,593	\$242,193	\$233,936			

The following table sets forth the average amount of and the average rate paid on borrowed funds for the years ended December 31, 2014, 2013 and 2012:

	Year Ended 2014	December	2013		2012				
	Average Balance	Average Rate		Average Balance	Average Rate		Average Balance	Average Rate	
(dollars in thousands) FHLB borrowings Long-term debt Federal funds purchased and repurchase agreements	\$103,515 15,464 59,012	2.02 1.82 0.22	%	\$128,567 15,464 63,604	2.09 1.84 0.26	%	\$132,786 15,464 56,716	2.33 4.24 0.36	%
Total	\$177,991	1.41	%	\$207,635	1.51	%	\$204,966	1.93	%

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#### **Contractual Obligations**

The following table summarizes contractual obligations payments due by period, as of December 31, 2014:

	T-4-1	Less than	1 to 3	3 to 5	More than
	Total	1 year	years	years	5 years
Contractual obligations					
(in thousands)					
Time certificates of deposit	\$473,014	\$267,510	\$187,323	\$18,181	<b>\$</b> —
Federal funds purchased and repurchase	78,229	78,229			
agreements	10,229	10,229			
FHLB borrowings	93,000	20,000	27,000	34,000	12,000
Long-term debt	15,464	_	_	_	15,464
Noncancelable operating leases and capital lease	175	165	50		
obligations	392	175	165	52	_
Total	\$660,099	\$365,914	\$214,488	\$52,233	\$27,464

#### **Off-Balance Sheet Transactions**

During the normal course of business, we become a party to financial instruments with off-balance-sheet risk in order to meet the financing needs of our customers. These financial instruments include commitments to make loans and open-ended revolving lines of credit. We follow the same credit policy (including requiring collateral, if deemed appropriate) to make such commitments as is followed for those loans that are recorded in our financial statements. Our exposure to credit losses in the event of nonperformance is represented by the contractual amount of the commitments. Management does not expect any significant losses as a result of these commitments. Off-balance-sheet transactions are more fully discussed in Note 16 to our consolidated financial statements.

The following table summarizes our off-balance-sheet commitments by expiration period, as of December 31, 2014:

	Total	Less than 1 year	1 to 3 years	3 to 5 years	More than 5 years
Contractual obligations					
(in thousands)					
Commitments to extend credit	\$267,036	\$148,652	\$118,384	\$—	\$—
Commitments to sell loans	801	801			
Standby letters of credit	3,204	2,577	36	591	
Total	\$271,041	\$152,030	\$118,420	\$591	<b>\$</b> —

#### Capital Resources

The Federal Reserve uses capital adequacy guidelines in its examination and regulation of bank holding companies and their subsidiary banks. Risk-based capital ratios are established by allocating assets and certain off-balance-sheet commitments into four risk-weighted categories. These balances are then multiplied by the factor appropriate for that risk-weighted category. The guidelines were changed by the Basel III Rules, which became effective on January 1, 2015. Based on the Company's assessment of these new regulations, as of December 31, 2014, the Company and the Bank met the requirements necessary to be classified as well-capitalized under the new regulations. The guidelines in effect on December 31, 2014 required bank holding companies and their subsidiary banks to maintain a total capital to total risk-weighted asset ratio of not less than 8.00%, of which at least one half must be Tier 1 capital, and a Tier 1 leverage ratio of not less than 4.00%. As of December 31, 2014, MidWestOne Financial Group, Inc. had a total capital to total risk-weighted asset ratio of 14.73%, a Tier 1 capital to risk-weighted asset ratio of 13.47% and a Tier 1 leverage ratio of 10.85%; MidWestOne Bank had ratios of 13.75%, 12.50%, and 10.05%, respectively. These ratios were all calculated using the guidelines in effect on December 31, 2014, and under those guidelines MidWestOne Bank exceeded the regulatory capital guidelines necessary to be considered well-capitalized.

On January 15, 2013, our board of directors announced the renewal of the Company's share repurchase program, extending the expiration of the program to December 31, 2014 and increasing the remaining amount of authorized repurchases under the program to \$5.0 million from the approximately \$2.4 million of authorized repurchases that had previously remained.

On July 17, 2014, our board of directors approved a new share repurchase program, allowing for the repurchase of up to \$5.0 million of stock through December 31, 2016. The new repurchase program replaced the prior repurchase program, pursuant to which we had repurchased approximately \$3.7 million of common stock since January 15, 2013. Pursuant to the new program, we may continue to repurchase shares from time to time in the open market, and the method, timing and amounts of repurchase will be solely in the discretion of our management. The repurchase program does not require us to acquire a specific number of shares. Therefore, the amount of shares repurchased pursuant to the program will depend on several factors, including market conditions, capital and liquidity requirements, and alternative uses for cash available. During 2014 under the July 17, 2014 repurchase program we repurchased \$1.2 million of common stock. Of the \$5.0 million of stock authorized under the repurchase plan, \$3.8 million remained available for possible future repurchases as of December 31, 2014.

In 2014 we repurchased a total of 165,766 shares of common stock at a cost of \$4.0 million under both of the plans, at an average cost of \$24.05 per share. There were no repurchases of stock in the 4th quarter of 2014.

During 2014, 15,419 shares were issued in connection with the exercise of previously issued stock options, and 1,235 shares were surrendered in connection with the exercise of such options. On January 21, 2014, 26,100 restricted stock units were granted to certain directors and officers. During 2014, 27,491 shares were issued in connection with the vesting of previously awarded grants of restricted stock units, of which 2,042 shares were surrendered by grantees to satisfy tax requirements.

Also during 2014, we entered into an agreement with Central Bancshares, Inc. providing for the merger of Central Bancshares with the Company. As part of that agreement, we agreed to issue 2,723,083 shares of our common stock to Central Bancshares shareholders. We expect to issue these shares in the second quarter of 2015.

Liquidity management involves the ability to meet the cash flow requirements of depositors and borrowers. We conduct liquidity management on both a daily and long-term basis. We adjust our investments in liquid assets based upon management's assessment of expected loan demand, projected loan sales, expected deposit flows, yields available on interest-bearing deposits, and the objectives of our asset/liability management program. Excess liquidity is invested generally in short-term U.S. government and agency securities, short and medium-term state and political subdivision securities, and other investment securities.

Our most liquid assets are cash and due from banks, interest-bearing bank deposits, and federal funds sold. The balances of these assets are dependent on our operating, investing, lending, and financing activities during any given period.

Liquid assets on hand are summarized in the table below:

	Teal Effect December 31,				
	2014	2013	2012		
(dollars in thousands)					
Cash and due from banks	\$23,028	\$24,516	\$30,197		
Interest-bearing deposits	381	374	16,242		
Federal funds sold	_		752		
Total	\$23,409	\$24,890	\$47,191		
Percentage of average total assets	1.3 %	1.4	6 2.7 %		

Vear Ended December 31

Generally, our principal sources of funds are deposits, advances from the FHLB, principal repayments on loans, proceeds from the sale of loans, proceeds from the maturity and sale of investment securities, our Federal Funds lines of credit, and funds provided by operations. While scheduled loan amortization and maturing interest-bearing deposits are relatively predictable sources of funds, deposit flows and loan prepayments are greatly influenced by economic conditions, the general level of interest rates, and competition. We utilized particular sources of funds based on comparative costs and availability. This included fixed-rate advances from the FHLB that were obtained at a more favorable cost than deposits of comparable maturity. We generally managed the pricing of our deposits to maintain a steady deposit base but from time to time decided not to pay rates on deposits as high as our competition.

As of December 31, 2014, we had \$15.5 million of long-term debt outstanding. This amount represents indebtedness payable under junior subordinated debentures issued to a subsidiary trust that issued trust preferred securities in a

pooled offering. The junior subordinated debentures were issued with a 30-year term. The entire balance accrues interest at a variable rate, tied to the three-month LIBOR plus 1.59%. At December 31, 2014 the interest rate was 1.83%.

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Net cash provided by operations was another major source of liquidity. The net cash provided by operating activities was \$23.3 million for the year ended December 31, 2014 and \$28.3 million for the year ended December 31, 2013. As of December 31, 2014, we had outstanding commitments to extend credit to borrowers of \$267.0 million, standby letters of credit of \$3.2 million, and commitments to sell loans of \$0.8 million. Certificates of deposit maturing in one year or less totaled \$267.5 million as of December 31, 2014. We believe that a significant portion of these deposits will remain with us upon maturity.

#### Inflation

The effects of price changes and inflation can vary substantially for most financial institutions. While management believes that inflation affects the growth of total assets, it is difficult to assess the overall impact. The price of one or more of the components of the CPI may fluctuate considerably and thereby influence the overall CPI without having a corresponding effect on interest rates or upon the cost of those goods and services normally purchased by us. In years of high inflation and high interest rates, intermediate and long-term interest rates tend to increase, thereby adversely impacting the market values of investment securities, mortgage loans and other long-term fixed rate loans held by financial institutions. In addition, higher short-term interest rates caused by inflation tend to increase financial institutions' cost of funds. In other years, the reverse situation may occur.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

In general, market risk is the risk of change in asset values due to movements in underlying market rates and prices. Interest rate risk is the risk to earnings and capital arising from movements in interest rates. Interest rate risk is the most significant market risk affecting us as other types of market risk, such as foreign currency exchange rate risk and commodity price risk, do not arise in the normal course of our business activities.

In addition to interest rate risk, economic conditions in recent years have made liquidity risk (namely, funding liquidity risk) a more prevalent concern among financial institutions. In general, liquidity risk is the risk of being unable to fund an entity's obligations to creditors (including, in the case of banks, obligations to depositors) as such obligations become due and/or fund its acquisition of assets.

#### Liquidity Risk

Liquidity refers to our ability to fund operations, to meet depositor withdrawals, to provide for our customers' credit needs, and to meet maturing obligations and existing commitments. Our liquidity principally depends on cash flows from operating activities, investment in and maturity of assets, changes in balances of deposits and borrowings, and our ability to borrow funds.

Net cash provided by operating activities was \$23.3 million during 2014, compared with \$28.3 million in 2013 and \$22.5 million in 2012. Proceeds from loans held for sale, net of funds used to originate loans held for sale, represented a \$0.4 million outflow for 2014, compared to an inflow of \$0.8 million for 2013 and a \$0.8 million net outflow for 2012

Net cash used in investing activities was \$47.4 million during 2014, compared with \$5.4 million in 2013 and \$88.4 million in 2012. During 2014 and 2013, securities transactions accounted for a net inflow of \$11.3 million and \$41.1 million, respectively, while in 2012, securities transactions accounted for a net outflow of \$53.9 million. Net origination of loans and principal received from loan pools resulted in \$39.7 million in cash outflow for 2014, compared to a \$44.4 million outflow for 2013 and a \$39.2 million outflow in 2012.

Net cash provided by financing activities was \$22.7 million during 2014, compared with net cash used of \$45.2 million in 2013, and net cash provided of \$80.4 million in 2012. Sources of cash for 2014 included a \$33.6 million increase in net deposits, and a net increase of \$11.9 million in federal funds purchased, partially offset by a net decrease in FHLB borrowings of \$13.9 million. Decreases in deposits of \$24.8 million, a net decrease in FHLB borrowings of \$13.3 million, and a net decrease of \$7.6 million in securities sold under agreement to repurchase, was partially offset by a net increase in federal funds purchased of \$5.5 million, in 2013. In 2012, main sources of cash were an increase in deposits of \$93.1 million and a net increase of \$20.5 million in securities sold under agreement to repurchase, somewhat offset by a \$20.0 million decrease in FHLB borrowings and the decrease in federal funds purchased of \$8.9 million.

To further mitigate liquidity risk, the Bank has several sources of liquidity in place to maximize funding availability and increase the diversification of funding sources. The criteria for evaluating the use of these sources include volume concentration (percentage of liabilities), cost, volatility, and the fit with the current asset/liability management plan. These acceptable sources of liquidity include:

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Federal Funds lines;

FHLB borrowings;

Brokered deposits;

Brokered repurchase agreements; and

Federal Reserve Bank Discount Window.

Federal Funds Lines: Routine liquidity requirements are met by fluctuations in the Bank's federal funds position. The principal function of these funds is to maintain short-term liquidity. Unsecured federal funds purchased lines are viewed as a volatile liability and are not used as a long-term funding solution, especially when used to fund long-term assets. Multiple correspondent relationships are preferable and federal funds sold exposure to any one customer is continuously monitored. The current federal funds purchased limit is 10% of total assets, or the amount of established federal funds lines, whichever is smaller. Currently, the Bank has unsecured federal funds lines totaling \$55.0 million, which lines are tested annually to ensure availability.

FHLB Borrowings: FHLB borrowings provide both a source of liquidity and long-term funding for the Bank. Use of this type of funding is coordinated with both the strategic balance sheet growth projections and the interest rate risk profile of the Bank. Factors that are taken into account when contemplating use of FHLB borrowings are the effective interest rate, the collateral requirements, community investment program credits, and the implications and cost of having to purchase incremental FHLB stock. The current FHLB borrowing limit is 25% of total assets. Currently, the Bank has a \$256.9 million borrowing limit with \$93.0 million in outstanding advances as of December 31, 2014, leaving \$163.9 million available for liquidity needs as of year-end 2014. These borrowings are secured by various real estate loans (residential, commercial and agricultural).

Brokered Deposits: The Bank has brokered certificate of deposit lines/deposit relationships available to help diversify its various funding sources. Brokered deposits offer several benefits relative to other funding sources, such as: maturity structures which cannot be duplicated in the current deposit market, deposit gathering which does not cannibalize the existing deposit base, the unsecured nature of these liabilities, and the ability to quickly generate funds. However, brokered deposits are often viewed as a volatile liability by banking regulators and market participants. This viewpoint, and the desire to not develop a large funding concentration in any one area outside the Bank's core market area, is reflected in an internal policy stating that the Bank limit the use of brokered deposits as a funding source to no more than 10% of total assets. Board approval is required to exceed this limit. The Bank will also have to maintain a "well capitalized" standing to access brokered deposits, as an "adequately capitalized" rating would require an FDIC waiver to do so, and an "undercapitalized" rating would prohibit the Bank from using brokered deposits altogether. The Bank had \$6.1 million in brokered deposits through the CDARS program, and \$27.6 million through the ICS program as of December 31, 2014. Both the CDARS and ICS programs coordinate, on a reciprocal basis, a network of banks to spread deposits exceeding the FDIC insurance coverage limits out to numerous institutions in order to provide insurance coverage for all participating deposits. The Bank currently expects that it will maintain its "well capitalized" standing under the Basel III Rules, which went into effect on January 1, 2015.

Brokered Repurchase Agreements: Brokered repurchase agreements may be established with approved brokerage firms and banks. Repurchase agreements create rollover risk (the risk that a broker will discontinue the relationship due to market factors) and are not used as a long-term funding solution, especially when used to fund long-term assets. Collateral requirements and availability are evaluated and monitored. The current policy limit for brokered repurchase agreements is 10% of total assets. There were no outstanding brokered repurchase agreements at December 31, 2014. Federal Reserve Bank Discount Window: The Federal Reserve Bank Discount Window is another source of liquidity, particularly during difficult economic times. The Bank has a borrowing capacity with the Federal Reserve Bank of Chicago limited by the amount of municipal securities pledged against the line. As of December 31, 2014, the Bank had municipal securities with an approximate market value of \$13.1 million pledged, for liquidity purposes.

#### Interest Rate Risk

The nature of the banking business, which involves paying interest on deposits at varying rates and terms and charging interest on loans at other rates and terms, creates interest rate risk. As a result, net interest margin and earnings and the market value of assets and liabilities are subject to fluctuations arising from the movement of interest rates. We

manage several forms of interest rate risk, including asset/liability mismatch, basis risk and prepayment risk. A key management objective is to maintain a risk profile in which variations in net interest income stay within the limits and guidelines of the Bank's Asset/Liability Management Policy.

Like most financial institutions, our net income can be significantly influenced by a variety of external factors, including: overall economic conditions, policies and actions of regulatory authorities, the amounts of and rates at which assets and liabilities reprice, variances in prepayment of loans and securities other than those that are assumed, early withdrawal of deposits, exercise

of call options on borrowings or securities, competition, a general rise or decline in interest rates, changes in the slope of the yield-curve, changes in historical relationships between indices (such as LIBOR and prime), and balance sheet growth or contraction. Our asset and liability committee seeks to manage interest rate risk under a variety of rate environments by structuring our balance sheet and off-balance-sheet positions in such a way that changes in interest rates do not have a large negative impact. The risk is monitored and managed within approved policy limits. The Bank utilizes a third party to perform interest rate risk analysis, which utilizes a modeling program to measure the Bank's exposure to potential interest rate changes. Measuring and managing interest rate risk is a dynamic process that management performs continually with the objective of maintaining a stable net interest margin. This process relies chiefly on the simulation of net interest income over multiple interest rate scenarios or "shocks." Management considers net interest income simulation as the best method to evaluate short-term interest rate risk (one-year time frame). The modeled scenarios begin with a base case in which rates are unchanged and include parallel and nonparallel rate shocks. The results of these shocks are measured in two forms: first, the impact on the net interest margin and earnings over one and two year timeframes; and second, the impact on the market value of equity. In addition to measuring the basis risks and prepayment risks noted above, simulations also quantify the earnings impact of rate changes and the cost/benefit of hedging strategies.

The following table shows the anticipated effect on net interest income from parallel shocks (up and down) in interest rates over the subsequent twelve month period. As of December 31, 2014, the effect of an immediate and sustained 200 basis point increase in interest rates would be a decline in net interest income of approximately \$0.5 million, or 0.9%. Although unlikely in the current low interest rate environment, a 200 basis point decrease in rates would decrease net interest income by approximately \$0.3 million, or 0.6%. As part of a strategy to mitigate margin compression in a low interest rate environment, management has incorporated interest rate floors on most newly originated floating rate loans. While incorporating interest rate floors on loans has been successful in maintaining the margin in the current low rate environment, the coupon rates on these loans will lag when interest rates rise. These loans have floor rates that are between zero and 2.0% above the fully indexed rate. Therefore, interest rates must rise up to 2.0% before some of these loans would experience an increase in the coupon rate.

	Immediate Change in Rates							
	-200		-100		+100		+200	
(dollars in thousands)								
December 31, 2014								
Dollar change	\$(315	)	\$171		\$(369	)	\$(491	)
Percent change	(0.6	)%	0.3	%	(0.7	)%	(0.9	)%
December 31, 2013								
Dollar change	\$(1,060	)	\$(59	)	\$(616	)	\$(914	)
Percent change	(1.8	)%	(0.1	)%	(1.1	)%	(1.6	)%
60								

The table below shows a negative (liability sensitive) rate-sensitivity gap of \$15.1 million in the one- to three-month repricing category as more liabilities were subject to repricing during that time period than assets. On a cumulative basis, the gap is asset-sensitive, as our assets subject to repricing exceed our liabilities subject to repricing in every period except three months or less. This static analysis does not capture the effect that rising interest rates are expected to have on loan prepayments. As rates rise, borrowers have little incentive to pay off fixed rate loans prior to maturity. This causes asset classes such as mortgage loans, commercial real estate and portions of the investment portfolio to experience a slow-down in principal pay offs when rates rise. This explains the difference between gap analysis showing asset sensitivity and the net interest income simulation which indicates a decrease in income as rates rise.

	Three	Over Three	One to	Three	
	Months	Months to	Three	Years	
	or Less	One Year	Years	or More	Total
(dollars in thousands)					
Interest earning assets:					
Loans and loan pool participations, net	\$326,001	\$199,808	\$396,684	\$212,995	\$1,135,488
Investment securities:					
Taxable investments	22,138	39,448	122,362	164,167	348,115
Tax exempt investments	704	13,228	25,302	139,117	178,351
Total investment securities	22,842	52,676	147,664	303,284	526,466
Federal funds and interest-bearing balances	381		_	_	381
Total interest earning assets	\$349,224	\$252,484	\$544,348	\$516,279	\$1,662,335
Interest-bearing liabilities:					
Savings and interest-bearing demand deposits	\$188,922	\$—	\$123,334	\$408,811	\$721,067
Time certificates of deposit	72,753	194,769	187,286	18,206	473,014
Total deposits	261,675	194,769	310,620	427,017	1,194,081
Federal funds purchased and repurchase	77,215	1,014			78,229
agreements	77,213	1,014	<del></del>		10,229
Federal Home Loan Bank borrowings	10,000	10,000	27,000	46,000	93,000
Other long-term debt	15,464				15,464
Total interest-bearing liabilities	\$364,354	\$205,783	\$337,620	\$473,017	\$1,380,774
Interest sensitivity gap per period	\$(15,130)	\$46,701	\$206,728	\$43,262	
Cumulative interest sensitivity gap	\$(15,130)	\$31,571	\$238,299	\$281,561	
Interest sensitivity gap ratio	0.96	1.23	1.61	1.09	
Cumulative interest sensitivity gap ratio	0.96	1.06	1.26	1.20	

In the table above, interest-bearing demand accounts and savings deposits are allocated across the repricing buckets based on deposit studies of account behavior.

The Company's funds management policy requires the subsidiary bank to maintain a cumulative rate-sensitivity ratio of 0.75 to 1.25 in the one-year timeframe. As of December 31, 2014, the Bank was within all of its interest rate risk guidelines.

Computations of the prospective effects of hypothetical interest rate changes were based on numerous assumptions. Actual values may differ from those projections set forth above. Further, the computations do not contemplate any actions we could have undertaken in response to changes in interest rates.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA.

Report of Independent Registered Public Accounting Firm

The Board of Directors and Shareholders

MidWestOne Financial Group, Inc.

We have audited the accompanying consolidated balance sheet of MidWestOne Financial Group, Inc. and subsidiaries as of December 31, 2014, and the related consolidated statements of operations, comprehensive income, shareholders' equity, and cash flows for the year ended December 31, 2014. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of MidWestOne Financial Group, Inc. and subsidiaries as of December 31, 2014, and the results of their operations and their cash flows for the year ended December 31, 2014, in conformity with U.S. generally accepted accounting principles.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), MidWestOne Financial Group, Inc. and subsidiaries' internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission in 2013, and our report dated March 5, 2015 expressed an unqualified opinion on the effectiveness of MidWestOne Financial Group, Inc. and subsidiaries' internal control over financial reporting.

/s/ McGladrey LLP Cedar Rapids, Iowa March 5, 2015

Report of Independent Registered Public Accounting Firm The Board of Directors and Shareholders MidWestOne Financial Group, Inc.:

We have audited the accompanying consolidated balance sheet of MidWestOne Financial Group, Inc. and subsidiaries (the Company) as of December 31, 2013, and the related consolidated statements of operations, comprehensive income, shareholders' equity, and cash flows for each of the years in the two year period ended December 31, 2013. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of MidWestOne Financial Group, Inc. and subsidiaries as of December 31, 2013, and the results of their operations and their cash flows for each of the years in the two year period ended December 31, 2013, in conformity with U.S. generally accepted accounting principles.

/s/ KPMG LLP Des Moines, Iowa March 6, 2014

# MIDWESTONE FINANCIAL GROUP, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

December 31, 2014 and 2013

(dollars in thousands)

	2014	2013
ASSETS	<b>4.22</b> 0.20	<b></b>
Cash and due from banks	\$23,028	\$24,516
Interest-bearing deposits in banks	381	374
Cash and cash equivalents	23,409	24,890
Investment securities:		
Available for sale	474,942	498,561
Held to maturity (fair value of \$51,253 as of December 31, 2014 and \$30,191 as of	51,524	32,625
December 31, 2013)	·	•
Loans held for sale	801	357
Loans	1,132,519	1,088,412
Allowance for loan losses	(16,363 )	(16,179 )
Net loans	1,116,156	1,072,233
Loan pool participations, net	19,332	25,533
Premises and equipment, net	37,770	27,682
Accrued interest receivable	10,898	10,409
Intangible assets, net	8,259	8,806
Bank-owned life insurance	38,142	29,598
Other real estate owned	1,916	1,770
Deferred income taxes	3,078	8,194
Other assets	14,075	14,560
Total assets	\$1,800,302	\$1,755,218
LIABILITIES AND SHAREHOLDERS' EQUITY		
Deposits:	¢214.461	¢222.250
Non-interest-bearing demand	\$214,461	\$222,359
Interest-bearing checking	618,540	592,673
Savings	102,527	94,559
Certificates of deposit under \$100,000	235,395	256,283
Certificates of deposit \$100,000 and over	237,619	209,068
Total deposits	1,408,542	1,374,942
Federal funds purchased	17,408	5,482
Securities sold under agreements to repurchase	60,821	61,183
Federal Home Loan Bank borrowings	93,000	106,900
Deferred compensation liability	3,393	3,469
Long-term debt	15,464	15,464
Accrued interest payable	863	765
Other liabilities Total liabilities	8,080	8,997
	1,607,571	1,577,202
Commitments and contingencies (Note 16)  Shareholders' aguitty		
Shareholders' equity:  Proferred stock, no per values outhorized 500,000 shares; no shares issued and		
Preferred stock, no par value; authorized 500,000 shares; no shares issued and outstanding at December 31, 2014 and December 31, 2013		
Common stock, \$1.00 par value; authorized 15,000,000 shares at December 31, 2014 a	nd 8 600	8,690
December 31, 2013; issued 8,690,398 shares at December 31, 2014 and December 31,	mu 0,090	0,090
December 31, 2013, issued 6,070,376 shales at December 31, 2014 and December 31,		

2013; outstanding 8,355,666 shares at December 31, 2014 and 8,481,799 shares at December 31, 2013

December 51, 2015			
Additional paid-in capital	80,537	80,506	
Treasury stock at cost, 334,732 shares as of December 31, 2014 and 208,599 shares at	(6.945)	(3,702)	
December 31, 2013	(0,943)	(3,702)	
Retained earnings	105,127	91,473	
Accumulated other comprehensive income	5,322	1,049	
Total shareholders' equity	192,731	178,016	
Total liabilities and shareholders' equity	\$1,800,302	\$1,755,218	

See accompanying notes to consolidated financial statements.

# MIDWESTONE FINANCIAL GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

Years Ended December 31, 2014, 2013, and 2012

(in thousands, except per share amounts)

(in thousands, except per share unrounts)	2014	2013		2012	
Interest income:					
Interest and fees on loans	\$48,466	\$48,828		\$51,355	
Interest and discount on loan pool participations	1,516	2,046		1,978	
Interest on bank deposits	38	16		54	
Interest on federal funds sold	8	1		1	
Interest on investment securities:					
Taxable securities	8,921	9,905		10,836	
Tax-exempt securities	5,455	5,298		5,078	
Total interest income	64,404	66,094		69,302	
Interest expense:					
Interest on deposits:					
Interest-bearing checking	2,168	2,362		3,007	
Savings	145	140		143	
Certificates of deposit under \$100,000	2,701	4,239		5,885	
Certificates of deposit \$100,000 and over	2,013	2,214		2,929	
Total interest expense on deposits	7,027	8,955		11,964	
Interest on federal funds purchased	8	38		12	
Interest on securities sold under agreements to repurchase	119	128		192	
Interest on Federal Home Loan Bank borrowings	2,092	2,686		3,094	
Interest on other borrowings	24	29		34	
Interest on long-term debt	281	296		656	
Total interest expense	9,551	12,132		15,952	
Net interest income	54,853	53,962		53,350	
Provision for loan losses	1,200	1,350		2,379	
Net interest income after provision for loan losses	53,653	52,612		50,971	
Noninterest income:					
Trust, investment, and insurance fees	5,771	5,345		4,995	
Service charges and fees on deposit accounts	3,279	2,980		3,247	
Mortgage origination and loan servicing fees	1,554	3,209		3,578	
Other service charges, commissions and fees	2,381	2,210		2,316	
Bank-owned life insurance income	1,102	922		953	
Impairment losses on investment securities				(345	)
Gain (loss) on sale or call of available for sale securities (Includes \$1,227					
and \$65 reclassified from accumulated other comprehensive income for net	1 227	(5		905	
gains on available for sale securities for the year ended December 31, 2014	1,227	65		805	
and 2013, respectively)					
Gain (loss) on sale of premises and equipment	(1	) (3	)	4,188	
Total noninterest income	15,313	14,728		19,737	
Noninterest expense:					
Salaries and employee benefits	24,918	24,596		30,684	
Net occupancy and equipment expense	6,293	6,356		6,246	
Professional fees	3,606	2,622		2,758	
Data processing expense	1,565	1,452		1,679	
FDIC insurance expense	964	1,066		1,224	
•		,		*	

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Amortization of intangible assets	547	663	778
Other operating expense	5,520	5,332	5,591
Total noninterest expense	43,413	42,087	48,960
Income before income tax expense	25,553	25,253	21,748
Income tax expense (Includes \$478 and \$25 income tax expense reclassified			
from accumulated other comprehensive income for the year ended December	7,031	6,646	5,214
31, 2014 and 2013, respectively)			
Net income	\$18,522	\$18,607	\$16,534
Earnings per share:			
Basic	\$2.20	\$2.19	\$1.95
Diluted	\$2.19	\$2.18	\$1.94
See accompanying notes to consolidated financial statements.			

# MIDWESTONE FINANCIAL GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME Years Ended December 31, 2014, 2013, and 2012 (in thousands)

2014 \$18,522	2013 \$18,607	2012 \$16,534
8,114 (1,227 ) (2,614 ) 4,273	(15,920 ) (65 ) 5,984 (10,001 )	2,681 (805 ) (706 ) 1,170
		7.060
_		5,968
_	_	_
_	_	_
		— (2.22( )
_		(2,226)
		3,742
\$4,273	\$(10,001)	\$4,912
\$22,795	\$8,606	\$21,446
	\$18,522 8,114 (1,227 ) (2,614 ) 4,273 ————————————————————————————————————	\$18,522 \$18,607  8,114 (15,920 ) (1,227 ) (65 ) (2,614 ) 5,984 4,273 (10,001 )

# MIDWESTONE FINANCIAL GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

Years Ended December 31, 2014, 2013, and 2012  $\,$ 

(in thousands, except share and per share amounts)

	Preferre Stock	dCommon Stock	Additional Paid-in Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total
Balance at December 31, 2011 Net income	\$— —	\$ 8,690 —	\$ 80,333	\$(2,312) —	\$63,645 16,534	\$ 6,138	\$156,494 16,534
Dividends paid on common stock (\$0.36 per share)	_		_	_	(3,054)	· —	(3,054)
Stock options exercised (55,986 shares)	_	_	(16 )	593	_	_	577
Release/lapse of restriction on RSUs (15,810 shares)	_	_	(200 )	213	_	_	13
Repurchase of common stock (104,518 shares)	_		_	(1,810 )	_	_	(1,810 )
Stock compensation	_	_	266	_	_	_	266
Other comprehensive income, net of tax			_			4,912	4,912
Balance at December 31, 2012 Net income	\$— —	\$ 8,690 —	\$ 80,383 —	\$(3,316) —	\$77,125 18,607	\$ 11,050 —	\$173,932 18,607
Dividends paid on common stock (\$0.50 per share)	_			_	(4,259	_	(4,259 )
Stock options exercised (56,314 shares)	_	_	9	296	_	_	305
Release/lapse of restriction on RSUs (19,585 shares)	_		(270 )	285	_	_	15
Repurchase of common stock (40,713 shares)	_	_	_	(967)	_	_	(967 )
Stock compensation	_	_	384	_	_	_	384
Other comprehensive loss, net of tax	_				_	(10,001 )	(10,001 )
Balance at December 31, 2013 Net income	\$— —	\$ 8,690 —	\$ 80,506 —	\$(3,702) —	\$91,473 18,522	\$ 1,049 —	\$178,016 18,522
Dividends paid on common stock (\$0.58 per share)	_	_	_	_	(4,868	· —	(4,868 )
Stock options exercised (15,419 shares)	_	_	(26 )	285	_	_	259
Release/lapse of restriction on RSUs (27,491 shares)	_	_	(436 )	459	_	_	23
Repurchase of common stock (165,766 shares)	_	_	_	(3,987)	_	_	(3,987)
Stock compensation	_	_	493	_	_	_	493
Other comprehensive income, net of tax	_	_	_	_		4,273	4,273
Balance at December 31, 2014 See accompanying notes to consolid	\$— dated finar	\$ 8,690 ncial staten	\$ 80,537 nents.	\$(6,945)	\$105,127	\$ 5,322	\$192,731

# MIDWESTONE FINANCIAL GROUP, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

Years Ended December 31, 2014, 2013, and 2012 (in thousands)

(III tilousalius)						
	2014		2013		2012	
Cash flows from operating activities:						
Net income	\$18,522		\$18,607		\$16,534	
Adjustments to reconcile net income to net cash provided by						
operating activities:						
Provision for loan losses	1,200		1,350		2,379	
Depreciation, amortization and accretion	4,226		5,162		5,422	
(Gain) loss on sale of premises and equipment	1		3		(4,188	)
Deferred income taxes	2,502		(1,454	)	(54	)
Stock-based compensation	493		384		266	
Net gain on sale or call of available for sale securities	(1,227	)	(65	)	(805)	)
Net (gain) loss on sale of other real estate owned	(74	)	115		(196	)
Net gain on sale of loans held for sale	(507	)	(1,237	)	(2,157	)
Writedown of other real estate owned	66		33		326	
Other-than-temporary impairment of investment securities					345	
Origination of loans held for sale	(42,410	)	(82,282	)	(152,389	)
Proceeds from sales of loans held for sale	42,473		84,357		155,306	
Recognition of previously deferred expense related to pension plan					2 002	
settlement			_		3,002	
Pension plan contribution					(3,031	)
(Increase) decrease in accrued interest receivable	(489	)	(117	)	130	
Increase in cash value of bank-owned life insurance	(1,102	)	(922	)	(953	)
Decrease in other assets	485		5,822		1,280	
Decrease in deferred compensation liability	(76	)	(86	)	(88)	)
(Decrease) increase in accounts payable, accrued expenses, and other	(010	`	(1.410	`	1 400	
liabilities	(819	)	(1,410	)	1,409	
Net cash provided by operating activities	\$23,264		\$28,260		\$22,538	
Cash flows from investing activities:						
Proceeds from sales of available for sale securities	\$33,457		\$12,447		\$18,307	
Proceeds from maturities and calls of available for sale securities	64,669		103,200		130,432	
Purchases of available for sale securities	(67,892	)	(74,582	)	(172,060	)
Proceeds from maturities and calls of held to maturity securities	1,147		1,232	Í	722	,
Purchases of held to maturity securities	(20,052	)	(1,185	)	(31,348	)
Increase in loans	(45,911	)	(54,477	)	(53,560	)
Decrease in loan pool participations, net	6,201		10,117		14,402	
Purchases of premises and equipment	(12,320	)	(4,521	)	(3,518	)
Proceeds from sale of other real estate owned	650		1,581		2,976	
Proceeds from sale of premises and equipment	57		18		5,244	
Proceeds from sale of assets held for sale			764			
Proceeds of principal and earnings from bank-owned life insurance	488					
Purchases of bank-owned life insurance	(7,930	)				
Net cash used in investing activities	\$(47,436	)	\$(5,406	)	\$(88,403	)
Cash flows from financing activities:	. 🗸 🥠	,		,	,	,
Net increase (decrease) in deposits	\$33,600		\$(24,791	)	\$93,091	
Net increase (decrease) in federal funds purchased	11,926		5,482	,	(8,920	)
	-,		-,- <del>-</del>		(-,	,

Net (decrease) increase in securities sold under agreements to repurchase	(362	)	(7,640	)	20,536	
Proceeds from Federal Home Loan Bank borrowings	26,000		166,000		20,000	
Repayment of Federal Home Loan Bank borrowings	(39,900	)	(179,300	)	(40,000	)
Stock options exercised	282	ĺ	320	ĺ	590	ĺ
Dividends paid	(4,868	)	(4,259	)	(3,054	)
Repurchase of common stock	(3,987	)	(967	)	(1,810	)
Net cash (used in) provided by financing activities	\$22,691		\$(45,155	)	\$80,433	
Net (decrease) increase in cash and cash equivalents	\$(1,481	)	\$(22,301	)	\$14,568	
Cash and cash equivalents:						
Beginning of period	24,890		\$47,191		\$32,623	
Ending balance	\$23,409		\$24,890		\$47,191	
Supplemental disclosures of cash flow information:						
Cash payments for:						
Interest paid on deposits and borrowings	\$9,453		\$12,842		\$16,007	
Income taxes	4,144		7,961		5,169	
Supplemental schedule of non-cash investing activities:						
Transfer of loans to other real estate owned	\$788		\$221		\$2,351	
Transfer of property to assets held for sale					764	
See accompanying notes to consolidated financial statements.						
-						
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# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Nature of Business and Significant Accounting Policies

Nature of business: The Company is a bank holding company registered under the Bank Holding Company Act of 1956 that has elected to be a financial holding company. It is headquartered in Iowa City, Iowa and owns 100% of the outstanding common stock of MidWestOne Bank, Iowa City, and 100% of the common stock of MidWestOne Insurance Services, Inc., Oskaloosa, Iowa. MidWestOne Bank ("MidWestOne Bank" or the "Bank") is also headquartered in Iowa City, Iowa, and provides services to individuals, businesses, governmental units and institutional customers in central and east-central Iowa. The Bank has office locations in Belle Plaine, Burlington, Cedar Falls, Conrad, Coralville, Davenport, Fairfield, Fort Madison, Melbourne, North English, North Liberty, Oskaloosa, Ottumwa, Parkersburg, Pella, Sigourney, Waterloo and West Liberty, Iowa. MidWestOne Insurance Services, Inc. provides personal and business insurance services in Cedar Falls, Conrad, Melbourne, Oskaloosa, Parkersburg, and Pella, Iowa. The Bank is actively engaged in many areas of commercial banking, including: acceptance of demand, savings and time deposits; making commercial, real estate, agricultural and consumer loans, and other banking services tailored for its individual customers. The Wealth Management area of the Bank administers estates, personal trusts, conservatorships, and pension and profit-sharing accounts along with providing other management services to customers.

On November 20, 2014, the Company entered into merger agreement with Central Bancshares, Inc. ("Central"), a Minnesota corporation, pursuant to which Central will merge with and into the Company. In connection with the merger, Central Bank, a Minnesota-chartered commercial bank and wholly-owned subsidiary of Central, will become a wholly-owned subsidiary of the Company. The merger agreement also provides that each of the outstanding shares of Central common stock will be converted into the right for each Central shareholder to receive its pro rata share of 2,723,083 shares of Company common stock and \$64.0 million in cash. The corporate headquarters of the combined company will be Iowa City, Iowa. The merger is anticipated to be completed in the second quarter of 2015. (See Note 20. "Proposed Merger" for additional information.)

Accounting estimates: The preparation of financial statements in conformity with U.S. Generally Accepted Accounting Principles ("GAAP") requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The U.S. economic environment in recent years has increased the degree of uncertainty inherent in these estimates.

Certain significant estimates: The allowance for loan losses and the fair values of investment securities and other financial instruments involve certain significant estimates made by management. These estimates are reviewed by management routinely and it is reasonably possible that circumstances that exist may change in the near-term future and that the effect could be material to the consolidated financial statements.

Principles of consolidation: The consolidated financial statements include the accounts of MidWestOne Financial Group, Inc., a bank holding company, and its wholly-owned subsidiaries which include MidWestOne Bank, a state chartered bank whose primary federal regulator is the Federal Deposit Insurance Corporation, and MidWestOne Insurance Services, Inc. All significant inter-company accounts and transactions have been eliminated in consolidation.

Trust assets, other than cash deposits held by the Bank in a fiduciary or agency capacity for its customers, are not included in the accompanying consolidated financial statements because such accounts are not assets of the Bank.

In the normal course of business, the Company may enter into a transaction with a variable interest entity ("VIE"). VIEs are legal entities whose investors lack the ability to make decisions about the entity's activities, or whose equity investors do not have the right to receive the residual returns of the entity. The applicable accounting guidance requires the Company to perform ongoing quantitative and qualitative analysis to determine whether it must consolidate any VIE. The Company does not have any ownership interest in or exert any control over any VIE, and thus no VIEs are included in the consolidated financial statements. Investments in non-marketable loan participation certificates for which the Company does not have the ability to exert significant influence are accounted for using the cost method.

Presentation of cash flows: For purposes of reporting cash flows, cash and due from banks includes cash on hand, amounts due from banks, and federal funds sold. Cash flows from portfolio loans originated by the Bank, deposits, federal funds purchased, and securities sold under agreements to repurchase are reported net.

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### MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Cash receipts and cash payments resulting from acquisitions and sales of loans originated for sale are classified as operating cash flows on a gross basis in the consolidated statements of cash flows.

Investment securities: Certain debt securities that the Company has the positive intent and ability to hold to maturity are classified as held to maturity and recorded at amortized cost. Securities not classified as held to maturity, including equity securities with readily determinable fair values, are classified as available for sale and recorded at fair value, with unrealized gains and losses excluded from earnings and reported in other comprehensive income.

The Company carries its investment securities at fair value, and the Company employs valuation techniques which utilize observable inputs when those inputs are available. These observable inputs reflect assumptions market participants would use in pricing the security, developed based on market data obtained from sources independent of the Company. When such information is not available, the Company employs valuation techniques which utilize unobservable inputs, or those which reflect the Company's own assumptions about assumptions that market participants would use, based on the best information available in the circumstances. These valuation methods typically involve cash flow and other financial modeling techniques. Changes in underlying factors, assumptions, estimates, or other inputs to the valuation techniques could have a material impact on the Company's future financial condition and results of operations. Fair value measurements are required to be classified as Level 1 (quoted prices), Level 2 (based on observable inputs) or Level 3 (based on unobservable inputs) discussed in more detail in Note 18 to the consolidated financial statements. Available for sale securities are recorded at fair value with unrealized gains and losses excluded from earnings and reported as a separate component of shareholders' equity until realized.

Purchase premiums and discounts are recognized in interest income using the interest method over the terms of the securities. Declines in the fair value of held to maturity and available for sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In determining whether other than temporary impairment exists, management considers whether: (1) we have the intent to sell the security; (2) it is more likely than not that we will be required to sell the security before recovery of the amortized cost basis; and (3) we do not expect to recover the entire amortized cost basis of the security. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

Loans: Loans are stated at the principal amount outstanding, net of deferred loan fees and costs and allowance for loan losses. Interest on loans is credited to income as earned based on the principal amount outstanding. Deferred loan fees and costs are amortized using the level yield method over the remaining maturities on the loans.

The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due, unless the credit is well secured and in process of collection. Credit card loans and other personal loans are typically charged off no later than 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged off at an earlier date, if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Loan Pool Participations: The Company acquired its loan pool participations from the Former MidwestOne during the merger and continued in this business following the merger. However, in 2010, the Company made the decision to

exit this line of business and is thus not purchasing new loan pool participations as existing pools pay down. The pools consist of loans to borrowers located throughout the United States.

The Company carries its investment in the loan pools as a separate earning asset on the consolidated balance sheets. Principal or interest restructures, write-downs, or write-offs within the pools are not included in the Company's disclosures for its loan portfolio, and foreclosed property from loans associated with the pools is not included in other real estate owned on the consolidated balance sheets. The loan pool participations are managed by a non-affiliate servicer operating in Omaha, Nebraska.

Each pool has a different composition and different characteristics. The composition of a loan pool is generally determined by the seller based on its desire to maximize the price it receives for all loans among the various pools. Many of the pools consist of loans primarily secured by single-family, multi-family, and small commercial real estate. Some pools may consist of a large number of

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### MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

small consumer loans that are secured by other assets such as automobiles or mobile homes, while other pools may consist of small- to medium-balance commercial loans. Some may contain a mixture of such loans and other types of loans.

The Company invested in pools consisting of both performing loans and past-due nonperforming loans. The price bid and paid for such a loan pool was determined based on the composition of the particular pool, the amounts the servicer believed could be collected on such a pool, and the risks associated with the collection of such amounts.

Upon the acquisition of a participation interest in a loan pool, the Company assumed the risk of loss on a pro-rata basis. The extent of such risk is dependent on a number of factors, including the servicer's ability to locate the debtors, the debtors' financial condition, the possibility that a debtor may file for protection under applicable bankruptcy laws, the servicer's ability to locate the collateral, if any, for the loan and to obtain possession of such collateral, the value of such collateral, and the length of time it takes to realize the ultimate recovery either through collection procedures or through a resale of the loans following a restructure.

A cost "basis" was assigned to each individual loan acquired on a cents-per-dollar (discounted price) basis based on the servicer's assessment of the recovery potential of each such loan. This methodology assigns a higher basis to performing loans with greater potential collectability and a lower basis to those loans identified as having little or no potential for collection.

Loan pool participations are shown on the Company's consolidated balance sheets as a separate asset category. The original carrying value of loan pool participations represents the discounted price paid by the Company to acquire its participation interests in various loan pools purchased by the servicer. The Company's investment balance is reduced as the servicer collects principal payments on the loans and remits the proportionate share of such payments to the Company, as well as for charge-offs of amounts determined to be uncollectible.

The loan pool participations acquired are accounted for in accordance with the provisions of ASC Topic 310.

ASC Topic 310 provides guidance on the accounting for purchased loans that show evidence of deterioration of credit quality since origination and for which it is probable, at acquisition, that the purchaser will be unable to collect all contractually required payments receivable. ASC Topic 310 generally requires that the excess of the estimated cash flows expected to be collected on the loan over the initial investment be accreted over the estimated remaining life of the loan.

According to ASC Topic 310, in order to apply the interest method of recognition to these types of loans, there must be sufficient information to reasonably estimate the amount and timing of the cash flows expected to be collected. When that is not the case, the loan should be accounted for as a nonaccrual status applying the cash basis income recognition to the loan.

The Company developed and implemented procedures to determine if accretion of the discount ("accretable yield") on the purchased loans in a pool is required under ASC Topic 310. Given the impaired nature of the loan pools typically purchased, the individual loans were evaluated for ASC Topic 310 purposes by the end of a six-month window from the date of purchase. This provided time to assess the quality of the loans and assign basis to each loan within the pool. Purchased loans were evaluated individually with a determination made utilizing various criteria including: past-due status, late payments, legal status of the loan (not in foreclosure, judgment against the borrower, or referred to legal counsel), frequency of payments made, collateral adequacy and the borrower's financial condition. If all the

criteria were met, the Company utilized the accounting treatment for that individual loan required by ASC Topic 310 with the accretable yield difference between the expected cash flows and the purchased basis accreted into income on the level yield basis over the anticipated life of the loan. If any of the six criteria were not met, the loan is accounted for on the cash-basis of accounting.

In the event that a prepayment is received on a loan accounted for under ASC Topic 310, the accretable yield is recomputed and the revised amount accreted over the estimated remaining life of the loan on the level yield basis. If a loan subject to accretable yield under ASC Topic 310 fails to make timely payments, it is subject to classification and an allowance for loss would be established.

Collection expenses incurred by the servicer are netted against discount income. Discount income is added to interest income and reflected as one amount on the Company's consolidated statements of operations.

Interest income is only recognized when collected and actually remitted to the Company by the servicer for those loans subject to nonaccrual status in accordance with ASC Topic 310. Many of the pools that have been purchased by the servicer do not include purchased interest in the cost basis; thus, interest collected does not have a cost basis and represents profit. Interest income collected

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# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

by the servicer is reflected in the Company's consolidated financial statements as interest income and is included as part of interest and discount on loan pool participations.

Loans held for sale: Loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or estimated fair value, as determined by aggregate outstanding commitments from investors or current investor yield requirements. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income.

Mortgage loans held for sale are generally sold with the mortgage servicing rights retained. Gains or losses on sales of mortgage loans are recognized based on the difference between the selling price plus the value of servicing rights, less the carrying value of the related mortgage loans sold.

Allowance for loan losses: The allowance for loan losses is established as losses estimated to have been incurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a quarterly basis by management and is based upon management's periodic review of the collectibility of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific, general and unallocated components. The specific component relates to loans that are classified as doubtful, substandard or special mention. For such loans that are also classified as impaired as well as any loan (regardless of classification) meeting the definition of a troubled debt restructuring, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan are lower than the carrying value of that loan. The general component covers loans not classified as impaired and is based on historical loss experience adjusted for qualitative factors. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects that margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

A loan is considered impaired when, based on current information and events, it is probable that the Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include: payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price or the fair value of the collateral, if the loan is collateral dependent.

Large groups of smaller-balance, homogeneous loans are collectively evaluated for impairment. Accordingly, the Bank generally does not separately identify individual consumer and residential loans for impairment unless they meet the definition of a troubled debt restructure.

Transfers of financial assets: Revenue from the origination and sale of loans in the secondary market is recognized upon the transfer of financial assets and accounted for as sales when control over the assets has been surrendered. The Bank also sells participation interests in some large loans originated, to non-affiliated entities. Control over transferred assets is deemed to be surrendered when: (1) the assets have been isolated from the Bank and its affiliates; (2) the transferee has the right to pledge or exchange the assets it received and no condition both constrains the transferee from taking advantage of its right to pledge or exchange and provides more than a trivial benefit to the transferor; and (3) the Bank and its affiliates do not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity or the ability to unilaterally cause the holder to return specific assets.

Revenue recognition: Trust fees, deposit account service charges and other fees are recognized when payment is received for the services (cash basis), which generally occurs at the time the services are provided.

### MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Credit-related financial instruments: In the ordinary course of business, the Bank has entered into commitments to extend credit, including commitments under credit card arrangements, commercial letters of credit and standby letters of credit. Such financial instruments are recorded when they are funded. The Bank records a liability to the extent losses on its commitments to lend are probable.

Premises and equipment: Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. The estimated useful lives and primary method of depreciation for the principal items are as follows:

Type of Assets	Minimum	Maximum	Depreciation Method		
Buildings and leasehold improvements Furniture and equipment	-	- 30 - 10	Straight-line Straight-line		

Charges for maintenance and repairs are expensed as incurred. When assets are retired or disposed of the related cost and accumulated depreciation are removed from the respective accounts and the resulting gain or loss is recorded.

Other real estate owned: Real estate properties acquired through or in lieu of foreclosure are initially recorded at fair value less estimated selling cost at the date of foreclosure, establishing a new cost basis. Fair value is determined by management by obtaining appraisals or other market value information at least annually. Any write-downs in value at the date of acquisition are charged to the allowance for loan losses. After foreclosure, valuations are periodically performed by management by obtaining updated appraisals or other market value information. Any subsequent write-downs are recorded as a charge to operations, if necessary, to reduce the carrying value of a property to the updated fair value less estimated selling cost. Net costs related to the holding of properties are included in noninterest expense.

Mortgage servicing rights: Mortgage servicing rights are recorded at fair value based on assumptions through a third-party valuation service. The valuation model incorporates assumptions that market participants would use in estimating future net servicing income, such as the servicing cost per loan, the discount rate, the escrow float rate, an inflation rate, ancillary income, prepayment speeds and default rates and losses.

Bank-owned life insurance: Bank-owned life insurance is carried at cash surrender value, net of surrender and other charges, with increases/decreases reflected as income/expense in the consolidated statements of operations.

Employee benefit plans: Deferred benefits under a salary continuation plan are charged to expense during the period in which the participating employees attain full eligibility.

Stock-based compensation: Compensation expense for share based awards is recorded over the vesting period at the fair value of the award at the time of grant. The exercise price of options or fair value of nonvested shares granted under the Company's incentive plans is equal to the fair market value of the underlying stock at the grant date. The Company assumes no projected forfeitures on its stock based compensation, since actual historical forfeiture rates on its stock-based incentive awards has been negligible.

Income taxes: The Company files a consolidated federal income tax return. Income tax expense is generally allocated as if the Company and its subsidiaries file separate income tax returns. For state purposes, the Bank files a franchise tax return and the remaining entities file a consolidated income tax return. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement

carrying amount of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion or all of the deferred tax assets will not be realized.

In accordance with ASC 740, Income Taxes, the Company recognizes a tax position as a benefit only if it is more likely than not that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized upon examination. For tax positions not meeting the more likely than not test, no tax benefit is recorded. The Company recognizes interest and/or penalties related to income tax matters in income tax expense.

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# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

There were no material unrecognized tax benefits or any interest or penalties on any unrecognized tax benefits as of December 31, 2014 and 2013.

Common stock: On October 18, 2011, our Board of Directors amended the Company's then existing share repurchase program by increasing the remaining amount of authorized repurchases to \$5.0 million, and extending the expiration of the program to December 31, 2012. We repurchased 57,151 shares of common stock during the fourth quarter of 2011 for an aggregate cost of \$840,000. In 2012, we repurchased a total of 104,518 shares of common stock at a cost of \$1.8 million.

On January 15, 2013, the Company's board of directors announced the renewal of the Company's share repurchase program, extending the expiration of the program to December 31, 2014 and increasing the remaining amount of authorized repurchases under the program to \$5.0 million from the approximately \$2.4 million of authorized repurchases that had previously remained. Pursuant to the program, the Company may continue to repurchase shares from time to time in the open market, and the method, timing and amounts of repurchase will be solely in the discretion of the Company's management. The repurchase program does not require the Company to acquire a specific number of shares. Therefore, the amount of shares repurchased pursuant to the program will depend on several factors, including market conditions, capital and liquidity requirements, and alternative uses for cash available. In 2013, we repurchased 40,713 shares of common stock at a cost of \$1.0 million.

On July 17, 2014, the board of directors of the Company approved a new share repurchase program, allowing for the repurchase of up to \$5.0 million of stock through December 31, 2016. The new repurchase program replaced the Company's prior repurchase program, pursuant to which the Company had repurchased approximately \$3.7 million of common stock since January 1, 2013. Pursuant to the new program, the Company may continue to repurchase shares from time to time in the open market, and the method, timing and amounts of repurchase will be solely in the discretion of the Company's management. The repurchase program does not require the Company to acquire a specific number of shares. Therefore, the amount of shares repurchased pursuant to the program will depend on several factors, including market conditions, capital and liquidity requirements, and alternative uses for cash available. Of the \$5.0 million of stock authorized under the repurchase plan, \$3.8 million remained available for possible future repurchases as of December 31, 2014. In 2014, we repurchased 165,766 shares of common stock at a cost of \$4.0 million.

In addition, as part of the agreement with Central, the Company will issue 2,723,083 shares of Company common stock to Central's shareholders upon consummation of the transaction, which is expected to occur in the second quarter of 2015.

Comprehensive income: Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, are reported as a separate component of shareholders' equity on the consolidated balance sheets, and are disclosed in the consolidated statements of comprehensive income.

The components of accumulated other comprehensive income, included in shareholders' equity, net of tax, are as follows:

	Year Ended December 31,		
	2014	2013	2012
(in thousands)			
Unrealized gains on securities available for sale, net of tax	\$5,322	\$1,049	\$11,050

Accumulated other comprehensive income, net of tax

\$5,322 \$1,049

\$11,050

#### **Recent Accounting Pronouncements**

In July 2013, the FASB issued Accounting Standards Update No. 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists. The objective of this update is to eliminate the diversity in practice on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. For public entities, the amendments became effective for fiscal years, and interim periods within those years, beginning after December 15, 2013, with early adoption permitted. The adoption of this amendment did not have a material effect on the Company's consolidated financial statements.

In January 2014, the FASB issued Accounting Standards Update No. 2014-01, Investments—Equity Method and Joint Ventures (Topic 323): Accounting for Investments in Qualified Affordable Housing Projects. The objective of this update is to provide guidance on accounting for investments by a reporting entity in flow-through limited liability entities that manage or invest in

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

affordable housing projects that qualify for the low-income housing tax credit. The low-income housing tax credit program is designed to encourage private capital investment in the construction and rehabilitation of low-income housing. This program is an indirect tax subsidy that allows investors in a flow-through limited liability entity, such as limited partnerships or limited liability companies that manage or invest in qualified affordable housing projects, to receive the benefits of the tax credits allocated to the entity that owns the qualified affordable housing project. The tax credits are allowable on the tax return each year over a 10-year period as a result of a sufficient number of units being rented to qualifying tenants and are subject to restrictions on gross rentals paid by those tenants. Those credits are subject to recapture over a 15-year period starting with the first year tax credits are earned. The amendments in this update permit reporting entities to make an accounting policy election to account for their investments in qualified affordable housing projects using the proportional amortization method if certain conditions are met. For public entities, the amendments are to be applied retrospectively to all annual periods and interim reporting periods presented within those annual periods, beginning after December 15, 2014. The adoption of this amendment is not expected to have a material effect on the Company's consolidated financial statements.

In January 2014, the FASB issued Accounting Standards Update No. 2014-04, Receivables—Troubled Debt Restructurings by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure. The objective of this update is to reduce diversity by clarifying when an in-substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. For public entities, the amendments are effective for reporting periods beginning after December 31, 2014, with early adoption permitted. The adoption of this amendment is not expected to have a material effect on the Company's consolidated financial statements.

In May 2014, the FASB issued Accounting Standards Update No. 2014-09, Revenue from Contract with Customers (Topic 606). The guidance in this update affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets unless those contracts are within the scope of other standards (for example, insurance contracts or lease contracts). The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following five steps: 1) identify the contracts(s) with the customer; 2) identify the performance obligations in the contract; 3) determine the transaction price; 4) allocate the transaction price to the performance obligations in the contract; and 5) recognize revenue when (or as) the entity satisfies a performance obligation. The guidance also specifies the accounting for some costs to obtain or fulfill a contract with a customer. For a public entity, the amendments in this update are effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. The Company is still evaluating the effect of this amendment on the Company's consolidated financial statements.

In June 2014, the FASB issued Accounting Standards Update No. 2014-11, Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures. The guidance in this update changes the accounting for repurchase-to-maturity transactions and repurchase financing arrangements. It also requires enhanced disclosures about repurchase agreements and other similar transactions. The accounting changes in this update are effective for public companies for the first interim or annual period beginning after December 15, 2014. In addition, for public companies, the disclosure for certain transactions accounted for as a sale is effective for the first interim or annual period beginning on or after December 15, 2014, and the disclosure for transactions accounted for as secured borrowings is required to be presented for annual periods beginning after December 15, 2014, and interim

periods beginning after March 15, 2015. Early application is not permitted. The adoption of this amendment is not expected to have a material effect on the Company's consolidated financial statements.

In August 2014, the FASB issued Accounting Standards Update No. 2014-14, Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40): Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure. This update provides guidance on how to classify and measure certain government-guaranteed mortgage loans upon foreclosure, most commonly those offered by the Federal Housing Administration (FHA) of the U.S. Department of Housing and Urban Development (HUD), and the U.S. Department of Veterans Affairs (VA). The ASU requires that a mortgage loan be derecognized and that a separate other receivable be recognized upon foreclosure if the following conditions are met: 1) the loan has a government guarantee that is not separable from the loan before foreclosure; 2) at the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under the claim; and 3) at the time of foreclosure, an amount of the claim that is determined on the basis of the fair value of the real estate is fixed. Upon foreclosure, the separate other receivable should be measured based on the amount of the loan balance (principal and interest) expected to be recovered from the guarantor. The accounting changes in this update are effective for public companies for annual

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

periods, and the interim periods within those annual periods, beginning after December 15, 2014. Early application is permitted under certain circumstances. The adoption of this amendment is not expected to have a material effect on the Company's consolidated financial statements.

In August 2014, the FASB issued Accounting Standards Update No. 2014-15, Presentation of Financial Statements - Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. The amendments in this update provide guidance in GAAP about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. In doing so, the amendment should reduce diversity in the timing and content of footnote disclosures. Disclosures are required if it is probable an entity will be unable to meet its obligations within the look-forward period of twelve months after the financial statements are made available. Incremental substantial doubt disclosure is required if the probability is not mitigated by management's plans. The new standard applies to all entities for the first annual period ending after December 15, 2016, and interim periods thereafter. The adoption of this standard is not expected to have a material effect on the Company's consolidated financial statements.

In November 2014, the FASB issued Accounting Standards Update No. 2014-17, Business Combinations (Topic 805): Pushdown Accounting. The amendments in this update provide an acquired entity with an option to apply pushdown accounting in its separate financial statements upon occurrence of an event in which an acquirer obtains control of the acquired entity. An acquired entity may elect the option to apply pushdown accounting in the reporting period in which the change-in-control event occurs. If pushdown accounting is not applied in the reporting period in which the change-in-control event occurs, an acquired entity will have the option to elect to apply pushdown accounting in a subsequent reporting period to the acquired entity's most recent change-in-control event. If pushdown accounting is applied to an individual change-in-control event, that election is irrevocable. The amendments in this Update are effective on November 18, 2014. After the effective date, an acquired entity can make an election to apply the guidance to future change-in-control events or to its most recent change-in-control event. The adoption of this standard did not have a material effect on the Company's consolidated financial statements.

#### Note 2. Investment Securities

The amortized cost and fair value of investment securities available for sale, with gross unrealized gains and losses, are as follows:

		Gross	Gross	
	Amortized	Unrealized	Unrealized	Estimated
	Cost	Gains	Losses	Fair Value
(in thousands)				
December 31, 2014				
U.S. Government agencies and corporations	\$49,392	\$248	\$265	\$49,375
State and political subdivisions	187,276	8,113	190	195,199
Mortgage-backed securities	30,965	1,498	_	32,463
Collateralized mortgage obligations	147,412	813	2,093	146,132
Collateralized debt obligations	_	_	_	_
Corporate debt securities	48,656	188	103	48,741
Total debt securities	463,701	10,860	2,651	471,910
Other equity securities	2,686	380	34	3,032
Total investment securities	\$466,387	\$11,240	\$2,685	\$474,942

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December 31, 2013				
U.S. Government agencies and corporations	\$45,279	\$527	\$867	\$44,939
State and political subdivisions	207,734	5,625	2,563	210,796
Mortgage-backed securities	37,593	1,692		39,285
Collateralized mortgage obligations	171,714	1,003	3,494	169,223
Collateralized debt obligations	2,111	190	984	1,317
Corporate debt securities	29,802	284	142	29,944
Total debt securities	494,233	9,321	8,050	495,504
Other equity securities	2,659	453	55	3,057
Total investment securities	\$496,892	\$9,774	\$8,105	\$498,561

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The amortized cost and fair value of investment securities held to maturity, with gross unrealized gains and losses, are as follows:

		Gross	Gross	
	Amortized	Unrealized	Unrealized	Estimated
	Cost	Gains	Losses	Fair Value
(in thousands)				
December 31, 2014				
State and political subdivisions	\$39,704	\$370	\$252	\$39,822
Mortgage-backed securities	22	3		25
Collateralized mortgage obligations	8,531		233	8,298
Corporate debt securities	3,267		159	3,108
Total	\$51,524	\$373	\$644	\$51,253
December 31, 2013				
State and political subdivisions	\$19,888	<b>\$</b> —	\$1,326	\$18,562
Mortgage-backed securities	28	3		31
Collateralized mortgage obligations	9,447		834	8,613
Corporate debt securities	3,262		277	2,985
Total	\$32,625	\$3	\$2,437	\$30,191

Investment securities with a market value of \$200.7 million and \$202.8 million at December 31, 2014 and 2013, respectively, were pledged on public deposits, securities sold under agreements to repurchase and for other purposes, as required or permitted by law.

The summary of investment securities shows that some of the securities in the available for sale and held to maturity investment portfolios had unrealized losses, or were temporarily impaired, as of December 31, 2014 and December 31, 2013. This temporary impairment represents the estimated amount of loss that would be realized if the securities were sold on the valuation date.

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following presents information pertaining to securities with gross unrealized losses as of December 31, 2014 and 2013, aggregated by investment category and length of time that individual securities have been in a continuous loss position:

Available for Sale  (in thousands, except number of	Number of Securities	As of Dece Less than 1 Estimated Fair Value	mber 31, 20 2 Months Unrealized Losses	14 12 Months Estimated Fair Value	or More Unrealized Losses	Total Estimated Fair Value	Unrealized Losses
securities)							
U.S. Government agencies and corporations	4	\$9,946	\$11	\$15,018	\$254	\$24,964	\$265
State and political subdivisions Collateralized mortgage obligations Corporate debt securities Other equity securities Total	46 14 7 1 72	3,024 14,971 23,024 — \$50,965	18 123 50 — \$202	10,728 68,370 3,400 966 \$98,482	172 1,970 53 34 \$2,483	13,752 83,341 26,424 966 \$149,447	190 2,093 103 34 \$2,685
			mber 31, 20				
	Number of Securities	Less than 1 Estimated Fair Value	2 Months Unrealized Losses	12 Months Estimated Fair Value	or More Unrealized Losses	Total Estimated Fair Value	Unrealized Losses
(in thousands, except number of securities)							
U.S. Government agencies and corporations	3	\$21,977	\$867	\$—	\$—	\$21,977	\$867
State and political subdivisions	171	54,153	2,331	1,799	232	55,952	2,563
Collateralized mortgage obligations		110,142	3,164	5,047	330	115,189	3,494
Collateralized debt obligations	3		_	934	984	934	984
Corporate debt securities	3	7,430	93	1,561	49	8,991	142
Other equity securities	100	945	55	<u> </u>		945	55
Total	199	\$194,647	\$6,510	\$9,341	\$1,595	\$203,988	\$8,105
	Number	Less than 1 Estimated	ember 31, 20 2 Months	12 Months Estimated	or More	Total Estimated	
Held to Maturity	of Securities	ъ.	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
(in thousands, except number of securities)		-		-		-	
State and political subdivisions	29	\$5,322	\$190	\$9,144	\$62	\$14,466	\$252
Collateralized mortgage obligations	1	_	_	8,298	233	8,298	233
Corporate debt securities	2	2,358	27	750	132	3,108	159
Total	32	\$7,680	\$217	\$18,192	\$427	\$25,872	\$644

As of December 31, 2013

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	Number of Securities	Less than 1 Estimated Fair Value	2 Months Unrealized Losses	12 Months Estimated Fair Value	or More Unrealized Losses	Total Estimated Fair Value	Unrealized Losses
(in thousands, except number of securities)							
State and political subdivisions	30	\$17,420	\$1,195	\$1,142	\$131	\$18,562	\$1,326
Collateralized mortgage obligations	1	8,613	834	_		8,613	834
Corporate debt securities	2	2,984	277	_	_	2,984	277
Total	33	\$29,017	\$2,306	\$1,142	\$131	\$30,159	\$2,437

The Company's assessment of other-than-temporary impairment ("OTTI") is based on its reasonable judgment of the specific facts and circumstances impacting each individual security at the time such assessments are made. The Company reviews and considers

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

factual information, including expected cash flows, the structure of the security, the creditworthiness of the issuer, the type of underlying assets and the current and anticipated market conditions.

As of December 31, 2014 and 2013, the Company's mortgage-backed securities and collateralized mortgage obligations portfolios consisted of securities predominantly backed by one- to four-family mortgage loans and underwritten to the standards of and guaranteed by the following government-sponsored agencies: the Federal Home Loan Mortgage Corporation (FHLMC), the Federal National Mortgage Association (FNMA), and the Government National Mortgage Association (GNMA). The receipt of principal, at par, and interest on mortgage-backed securities is guaranteed by the respective government-sponsored agency guarantor, such that the Company believes that its mortgage-backed securities do not expose the Company to credit-related losses.

At December 31, 2014, approximately 60% of the municipal obligations held by the Company were Iowa-based. The Company does not intend to sell these municipal obligations, and it is more likely than not that the Company will not be required to sell them until the recovery of its cost. Due to the issuers' continued satisfaction of their obligations under the securities in accordance with their contractual terms and the expectation that they will continue to do so, management's intent and ability to hold these securities for a period of time sufficient to allow for any anticipated recovery in fair value, as well as the evaluation of the fundamentals of the issuers' financial conditions and other objective evidence, the Company believes that the municipal obligations identified in the tables above were temporarily depressed as of December 31, 2014 and 2013.

At December 31, 2013, the Company owned five collateralized debt obligations ("CDOs") backed by pools of trust preferred securities with an original cost basis of \$8.8 million. The amortized cost of these securities as of that date totaled \$2.1 million after OTTI charges have been recognized. During the quarter ended March 31, 2014, the Company sold these investment securities at a net gain of \$0.8 million.

As of December 31, 2014, the Company owned \$2.1 million of equity securities in banks and financial service-related companies, and \$1.0 million of mutual funds invested in debt securities and other debt instruments that will cause units of the fund to be deemed to be qualified under the Community Reinvestment Act. Equity securities are considered to have OTTI whenever they have been in a loss position, compared to current book value, for twelve consecutive months, and the Company does not expect them to recover to their original cost basis. For the years ended December 31, 2014 and 2013, no impairment charges were recorded, as the affected equity securities were not deemed impaired due to market prices that are above the Company's original purchase price.

The following table provides a roll forward of credit losses on fixed maturity securities recognized in net income:

	Year Ended Dece	mber 31,	
	2014	2013	
(in thousands)			
Beginning balance	\$6,639	\$7,379	
Additional credit losses:			
Securities with no previous other than temporary impairment	_		
Securities with previous other than temporary impairments	_		
Reductions to credit losses:			
Securities with previous other than temporary impairments, due to liquidation	_	(740	)
Securities with previous other than temporary impairments, due to sale	(6,639)	_	
Ending balance	\$	\$6,639	

It is reasonably possible that the fair values of the Company's investment securities could decline in the future if the overall economy or the financial conditions of the issuers deteriorate or the liquidity of certain securities remains depressed. As a result, there is a risk that additional OTTI may be recognized in the future and any such amounts could be material to the Company's consolidated statements of operations.

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The contractual maturity distribution of investment debt securities at December 31, 2014, is summarized as follows:

·	Available For Sale		Held to Mat	urity	
	Amortized	Fair Value	Amortized	Fair Value	
	Cost	Tun vuide	Cost	Tun vurue	
(in thousands)					
Due in one year or less	\$22,476	\$22,637	\$190	\$189	
Due after one year through five years	122,371	124,385	2,750	2,723	
Due after five years through ten years	102,908	107,773	17,829	17,905	
Due after ten years	37,569	38,520	22,202	22,113	
Debt securities without a single maturity date	178,377	178,595	8,553	8,323	
Total	\$463,701	\$471,910	\$51,524	\$51,253	

Mortgage-backed securities and collateralized mortgage obligations are collateralized by mortgage loans, and guaranteed by U.S. government agencies. Experience has indicated that principal payments will be collected sooner than scheduled because of prepayments. Therefore, these securities are not scheduled in the maturity categories indicated above. Other equity securities available for sale with an amortized cost of \$2.7 million and a fair value of \$3.0 million are also excluded from this table.

Proceeds from the sales of investment securities available for sale during 2014 were \$33.5 million. During 2013 there were \$12.4 million sales of investment securities available for sale, while in 2012 there were \$18.3 million sales of investment securities available for sale.

Other investment securities include investments in Federal Home Loan Bank ("FHLB") stock. The carrying value of the FHLB stock at December 31, 2014 and December 31, 2013 was \$8.6 million and \$9.2 million, respectively, which is included in the Other Assets line of the consolidated balance sheets. This security is not readily marketable and ownership of FHLB stock is a requirement for membership in the FHLB-Des Moines. The amount of FHLB stock the Bank is required to hold is directly related to the amount of FHLB advances borrowed. Because there are no available market values for this security, it is carried at cost and evaluated for potential impairment each quarter. No impairment charges have been recognized on these securities. Redemption of this investment is at the option of the FHLB.

Realized gains and losses on sales are determined on the basis of specific identification of investments based on the trade date. Realized gains (losses) on investments, including impairment losses for the years ended December 31, 2014, 2013 and 2012, were as follows:

	Year Ended December 31,						
	2014	2013	2012				
(in thousands)							
Available for sale fixed maturity securities:							
Gross realized gains	\$1,463	\$144	\$424				
Gross realized losses	(236 )	(79)	_				
Other-than-temporary impairment	_	_	(345)				
	1,227	65	79				
Equity securities:							
Gross realized gains	_	_	381				
Gross realized losses	_		_				
Other-than-temporary impairment	_		_				
	_		381				

Total net realized gains and losses \$1,227 \$65 \$460

### MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 3. Loans Receivable and the Allowance for Loan Losses

The composition of allowance for loan losses, loans, and loan pool participations by portfolio segment, as of and for the years ended December 31, 2014 and 2013, were as follows:

Allowance for Loan Losses and Recorded Investment in Loan Receivables										
	For the Years Ended December 31, 2014 and 2013									
	Tor the Tea	Commercial land	20111001 31, 2	Residential	J					
(in thousands)	Agricultura	land	Commercial	Real	Consumer	Unallocated	Total			
(iii iiiousuiius)	1 igiic aitaia	Industrial	Real Estate	Estate	Consumer	Chanocated	1000			
2014		maastrar		Little						
Allowance for loan losses:										
Individually evaluated for										
impairment	\$88	\$206	\$ 226	\$623	\$2	\$ <i>-</i>	\$1,145			
Collectively evaluated for										
impairment	1,418	5,574	4,173	2,544	321	1,188	15,218			
Total	\$1,506	\$5,780	\$ 4,399	\$3,167	\$323	\$ 1,188	\$16,363			
Loans acquired with	φ1,500	Ψ3,700	Ψ 1,577	Ψ3,107	Ψ323	Ψ 1,100	Ψ10,505			
deteriorated credit quality (loan	n.\$	\$70	\$ 669	\$82	\$9	\$ 1,304	\$2,134			
pool participations)	- 4	<b>4</b> . 0	4 00)	Ψ 0 <b>-</b>	47	ψ 1,00°.	<b>4 2</b> ,10 .			
Loans receivable										
Individually evaluated for										
impairment	\$3,027	\$3,168	\$ 3,916	\$3,341	\$34	\$ <i>—</i>	\$13,486			
Collectively evaluated for	101 700	201 722	100 605	260.270	22 (44		1 110 022			
impairment	101,782	301,732	422,605	269,270	23,644		1,119,033			
Total	\$104,809	\$304,900	\$ 426,521	\$272,611	\$23,678	\$ <i>—</i>	\$1,132,519			
Loans acquired with										
deteriorated credit quality (loan	n\$4	\$935	\$ 14,246	\$3,340	\$12	\$ 2,929	\$21,466			
pool participations)*										
		Commercial	Commercial	Residential						
(in thousands)	Agricultural	and	Real Estate	Real	Consumer	Unallocated	lTotal			
		Industrial	Real Estate	Estate						
2013										
Allowance for loan losses:										
Individually evaluated for	\$ 125	\$559	\$ 513	\$220	\$6	\$ <i>—</i>	\$1,423			
impairment	Ψ 120	Ψυυν	Ψ 2 1 2	Ψ220	ΨΟ	Ψ	Ψ1,123			
Collectively evaluated for	1,233	4,421	4,781	2,965	269	1,087	14,756			
impairment	•	•	•			•				
Total	\$ 1,358	\$4,980	\$ 5,294	\$3,185	\$275	\$ 1,087	\$16,179			
Loans acquired with	Φ.2	<b></b>	Φ. 627	Φ.0.0	Φ.6	<b>0.1.0.1</b> 6	Φ2.12.4			
deteriorated credit quality	\$ 3	\$64	\$ 627	\$88	\$6	\$ 1,346	\$2,134			
(loan pool participations)										
Loans receivable										
Individually evaluated for	\$ 3,146	\$3,521	\$ 5,079	\$1,664	\$50	\$ <i>—</i>	\$13,460			
impairment Collectively evaluated for										
impairment	94,021	260,130	429,345	272,462	18,994	_	1,074,952			
шраншеш										

Total	\$ 97,167	\$263,651	\$ 434,424	\$274,126	\$19,044	\$ <i>—</i>	\$1,088,412
Loans acquired with							
deteriorated credit quality	\$ 49	\$1,302	\$ 18,168	\$3,823	\$18	\$ 4,307	\$27,667
(loan pool participations)*							

<sup>\*</sup> The amount shown as "Unallocated" represents the carrying value of other real estate owned within the loan pool participation portfolio total.

Loans with unpaid principal in the amount of \$404.4 million at December 31, 2014 were pledged to the FHLB as collateral for borrowings.

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The changes in the allowance for loan losses by portfolio segment, as of and for the years ended December 31, 2014, 2013, and 2012 were as follows:

Allowance for Loan Loss Activity
For the Years Ended December 31, 2014, 2013, and 2012

(in thousands)	Agricult	ura	Commerce land Industrial		Commerc Real Esta	ial te	Residenti Real Estate	al		Unallocated	Total
2014 Beginning balance	\$1,358		\$4,980		\$ 5,294		\$3,185		\$275	\$ 1,087	\$16,179
Charge-offs	(26	)	(685	)	(165	)	(409	)	(76)	ψ 1,007 —	(1,361)
Recoveries	10	,	217	,	61	,	22	,	35		345
Provision	164		1,268		(791	)	369		89	101	1,200
Ending balance	\$1,506		\$5,780		\$ 4,399		\$3,167		\$323	\$ 1,188	\$16,363
2013											
Beginning balance	\$1,026		\$4,599		\$ 5,767		\$3,007		\$356	\$ 1,202	\$15,957
Charge-offs	(39	)	(790	)	(545	)	(286	)	(147)		(1,807)
Recoveries	36		70		479		67		27		679
Provision	335		1,101		(407	)	397		39	(115)	1,350
Ending balance	\$1,358		\$4,980		\$ 5,294		\$3,185		\$275	\$ 1,087	\$16,179
2012											
Beginning balance	\$1,209		\$5,380		\$ 5,171		\$3,501		\$167	\$ 248	\$15,676
Charge-offs			(2,345	)	(129	)	(537	)	(90)		(3,101)
Recoveries	507		423		24		31		18		1,003
Provision	(690	)	1,141		701		12		261	954	2,379
Ending balance	\$1,026		\$4,599		\$ 5,767		\$3,007		\$356	\$ 1,202	\$15,957

Loan Portfolio Segment Risk Characteristics

Agricultural - Agricultural loans, most of which are secured by crops, livestock, and machinery, are provided to finance capital improvements and farm operations as well as acquisitions of livestock and machinery. The ability of the borrower to repay may be affected by many factors outside of the borrower's control including adverse weather conditions, loss of livestock due to disease or other factors, declines in market prices for agricultural products and the impact of government regulations. The ultimate repayment of agricultural loans is dependent upon the profitable operation or management of the agricultural entity. Collateral for these loans generally includes accounts receivable, inventory, equipment and real estate. However, depending on the overall financial condition of the borrower, some loans are made on an unsecured basis. The collateral securing these loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business.

Commercial and Industrial - Commercial and industrial loans are primarily made based on the reported cash flow of the borrower and secondarily on the underlying collateral provided by the borrower. The collateral support provided by the borrower for most of these loans and the probability of repayment are based on the liquidation of the pledged collateral and enforcement of a personal guarantee, if any exists. The primary repayment risks of commercial and industrial loans are that the cash flows of the borrower may be unpredictable, and the collateral securing these loans may fluctuate in value. The size of the loans the Company can offer to commercial customers is less than the size of the loans that competitors with larger lending limits can offer. This may limit the Company's ability to establish relationships with the largest businesses in the areas in which the Company operates. As a result, the Company may assume greater lending risks than financial institutions that have a lesser concentration of such loans and tend to make loans to larger businesses. Collateral for these loans generally includes accounts receivable, inventory, equipment and

real estate. However, depending on the overall financial condition of the borrower, some loans are made on an unsecured basis. The collateral securing these loans may depreciate over time, may be difficult to appraise and may fluctuate in value based on the success of the business. In addition, if the U.S. economy does not continue to improve, this could harm or continue to harm the businesses of the Company's commercial and industrial customers and reduce the value of the collateral securing these loans.

Commercial Real Estate - The Company offers mortgage loans to commercial and agricultural customers for the acquisition of real estate used in their businesses, such as offices, warehouses and production facilities, and to real estate investors for the acquisition of apartment buildings, retail centers, office buildings and other commercial buildings. The market value of real estate securing commercial real estate loans can fluctuate significantly in a short period of time as a result of market conditions in the geographic area in which the real estate is located. Adverse developments affecting real estate values in one or more of the Company's markets could increase the credit risk associated with its loan portfolio. Additionally, real estate lending typically involves higher loan principal amounts than other loans, and the repayment of the loans generally is dependent, in large part, on sufficient income from the properties securing the loans to cover operating expenses and debt service. Economic events or

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

governmental regulations outside of the Company's control or that of the borrower could negatively impact the future cash flow and market values of the affected properties.

Residential Real Estate - The Company generally retains short-term residential mortgage loans that are originated for its own portfolio but sells most long-term loans to other parties while retaining servicing rights on the majority of those loans. The market value of real estate securing residential real estate loans can fluctuate as a result of market conditions in the geographic area in which the real estate is located. Adverse developments affecting real estate values in one or more of the Company's markets could increase the credit risk associated with its loan portfolio. Additionally, real estate lending typically involves higher loan principal amounts than other loans, and the repayment of the loans generally is dependent, in large part, on the borrower's continuing financial stability, and is therefore more likely to be affected by adverse personal circumstances.

Consumer - Consumer loans typically have shorter terms, lower balances, higher yields and higher risks of default than real estate related loans. Consumer loan collections are dependent on the borrower's continuing financial stability, and are therefore more likely to be affected by adverse personal circumstances. Collateral for these loans generally includes automobiles, boats, recreational vehicles, mobile homes, and real estate. However, depending on the overall financial condition of the borrower, some loans are made on an unsecured basis. The collateral securing these loans may depreciate over time, may be difficult to recover and may fluctuate in value based on condition. In addition, a decline in the United States economy could result in reduced employment, impacting the ability of customers to repay their obligations.

Loans acquired with deteriorated credit quality (loan pool participations) - The underlying loans in the loan pool participations include both fixed-rate and variable-rate instruments. No amounts for interest due are reflected in the carrying value of the loan pool participations. Based on historical experience, the average period of collectibility for loans underlying loan pool participations, many of which have exceeded contractual maturity dates, is approximately three to five years. Loan pool balances are affected by the payment and refinancing activities of the borrowers resulting in pay-offs of the underlying loans and reduction in the balances. Collections from the individual borrowers are managed by the loan pool servicer and are affected by the borrower's financial ability and willingness to pay, foreclosure and legal action, collateral value, and the economy in general.

### Charge-off Policy

The Company requires a loan to be charged-off as soon as it becomes apparent that some loss will be incurred, or when its collectability is sufficiently questionable that it no longer is considered a bankable asset. The primary considerations when determining if and how much of a loan should be charged-off are as follows: (1) the potential for future cash flows; (2) the value of any collateral; and (3) the strength of any co-makers or guarantors.

When it is determined that a loan requires a partial or full charge-off, a request for approval of a charge-off is submitted to the Bank's President, Executive Vice President and Chief Credit Officer, and the Senior Regional Loan officer. The Bank's board of directors formally approves all loan charge-offs. Once a loan is charged-off, it cannot be restructured and returned to the Bank's books.

#### The Allowance for Loan and Lease Losses - Bank Loans

The Company requires the maintenance of an adequate allowance for loan and lease losses ("ALLL") in order to cover estimated probable losses without eroding the Company's capital base. Calculations are done at each quarter end, or more frequently if warranted, to analyze the collectability of loans and to ensure the adequacy of the allowance. In line with FDIC directives, the ALLL calculation does not include consideration of loans held for sale or off-balance-sheet

credit exposures (such as unfunded letters of credit). Determining the appropriate level for the ALLL relies on the informed judgment of management, and as such, is subject to inaccuracy. Given the inherently imprecise nature of calculating the necessary ALLL, the Company's policy permits an "unallocated" allowance between 15% above and 5% below the "indicated reserve." These unallocated amounts are due to those overall factors impacting the ALLL that are not captured in detailed loan category calculations.

### Loans Reviewed Individually for Impairment

The Company identifies loans to be reviewed and evaluated individually for impairment based on current information and events and the probability that the borrower will be unable to repay all amounts due according to the contractual terms of the loan agreement. Specific areas of consideration include: size of credit exposure, risk rating, delinquency, nonaccrual status, and loan classification.

The level of individual impairment is measured using one of the following methods: (1) the fair value of the collateral less costs to sell; (2) the present value of expected future cash flows, discounted at the loan's effective interest rate; or (3) the loan's observable

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

market price. Loans that are deemed fully collateralized or have been charged down to a level corresponding with any of the three measurements require no assignment of reserves from the ALLL.

All loans deemed troubled debt restructure or "TDR" are considered impaired. A loan is considered a TDR when the Bank, for economic or legal reasons related to a borrower's financial difficulties, grants a concession to the borrower that the Bank would not otherwise consider. All of the following factors are potential indicators that the Bank has granted a concession (one or multiple items may be present):

- The borrower receives a reduction of the stated interest rate for the remaining original life of the debt.
- The borrower receives an extension of the maturity date or dates at a stated interest rate lower that the current market interest rate for new debt with similar risk characteristics.
- The borrower receives a reduction of the face amount or maturity amount of the debt as stated in the instrument or other agreement.
- The borrower receives a deferral of required payments (principal and/or interest).
- The borrower receives a reduction of the accrued interest.

The following tables set forth information on the Company's TDRs by class of financing receivable occurring during the stated periods:

	For the Ye	For the Year Ended December 31,									
	2014			2013			2012				
	Number of Contracts	Outstandi Recorded	f <b>RasioM</b> od n <b>Q</b> utstandi Recorded n <b>I</b> nvestmer	ng of Contracts	Outstandi Recorded	f <b>icasioM</b> od n@utstandi Recorded nInvestmer	Number ng of Contracts	Outstandi Recorded	f <b>leasteM</b> odification n@utstanding Recorded nInvestment		
(dollars in thousands) Troubled Debt Restructurings <sup>(1)</sup> : Commercial and industrial											
Amortization or maturity date change Commercial real estate: Farmland	, 1	1,405	1,405	10	1,546	1,546	1	551	551		
Interest rate reduction Commercial real estate-other	0	_	_	0	_	_	2	2,475	2,388		
Amortization or maturity date change Residential real estate: One- to four- family first liens	0	_	_	2	165	136	0	_	_		
	1	285	292	2	164	169	0				

Interest rate									
reduction									
Amortization or	0			1	66	60	0		
maturity date chang	e <sup>U</sup>			1	66	69	0		
One- to four- family	7								
junior liens									
Interest rate	0			1	0	1.2	1	125	120
reduction	0		_	1	8	13	1	135	138
Total	2	\$ 1,690	\$ 1,697	16	\$ 1,949	\$ 1,933	4	\$ 3,161	\$ 3,077

<sup>(1)</sup> TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Loans by class of financing receivable modified as TDRs within the previous 12 months and for which there was a payment default during the stated periods were:

	For the Ye	ar Ended Decen	nber 31,			
	2014		2013		2012	
	Number of Contracts	Recorded Investment	Number of Contracts	Recorded Investment	Number of Contracts	Recorded Investment
(dollars in thousands)						
Troubled Debt Restructurings <sup>(1)</sup> That	t					
Subsequently Defaulted:						
Commercial and industrial						
Amortization or maturity date change	e0	_	0	_	1	\$547
Commercial real estate:						
Commercial real estate-other						
Amortization or maturity date change	e0	_	1	69	0	_
Residential real estate:						
One- to four- family first liens						
Interest rate reduction	0	_	1	111	0	_
Total	0	<b>\$</b> —	2	\$180	1	\$547

<sup>(1)</sup> TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.

Loans Reviewed Collectively for Impairment

All loans not evaluated individually for impairment are grouped together by type (i.e. commercial, agricultural, consumer, etc.) and further segmented within each subset by risk classification (i.e. pass, special mention, and substandard). Homogeneous loans past due 60-89 days and 90 days and over are classified special mention and substandard, respectively, for allocation purposes.

The Company's historical loss experience for each loan type is calculated using the fiscal quarter-end data for the most recent 20 quarters as a starting point for estimating losses. In addition, other prevailing qualitative or environmental factors likely to cause probable losses to vary from historical data are incorporated in the form of adjustments to increase or decrease the loss rate applied to each group. These adjustments are documented and fully explain how the current information, events, circumstances, and conditions impact the historical loss measurement assumptions.

Although not a comprehensive list, the following are considered key factors and are evaluated with each calculation of the ALLL to determine if adjustments to historical loss rates are warranted:

Changes in lending policies and procedures, including changes in underwriting standards and collection, charge-off, and recovery practices not considered elsewhere in estimating credit losses.

Changes in international, national, regional, and local economic and business conditions and developments that affect the collectability of the portfolio, including the condition of various market segments.

Changes in the nature and volume of the portfolio and in the terms of loans.

Changes in the experience, ability and depth of lending management and other relevant staff.

Changes in the volume and severity of past due loans, the volume of nonaccrual loans, and the volume and severity of adversely classified or graded loans.

Changes in the quality of our loan review system.

Changes in the value of underlying collateral for collateral-dependent loans.

The existence and effect of any concentrations of credit, and changes in the level of such concentrations. The effect of other external factors, such as competition and legal and regulatory requirements, on the level of estimated credit losses in the Bank's existing portfolio.

The items listed above are used to determine the pass percentage for loans evaluated collectively and, as such, are applied to the loans risk rated pass. Due to the inherent risks associated with special mention risk rated loans (i.e. early stages of financial deterioration, technical exceptions, etc.), this subset is reserved at two times the pass allocation factor to reflect this increased risk exposure. In addition, non-impaired loans classified as substandard loans carry greater risk than special mention loans, and as such, this subset is reserved at six times the pass allocation. Further, non-impaired loans less than \$0.2 million that are past due 60 - 89 days or 90 days and over, are respectively classified as special mention or substandard. They are given an increased loan loss allocation of 25% or 50%, respectively, above the five-year historical loss rate of the specific loan type.

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### The Allowance for Loan and Lease Losses - Loan Pool Participations

The Company requires the maintenance of an adequate allowance for loan pool participation losses ("ALLL") in order to cover estimated probable losses. Currently, charge-offs are netted against the income the Company receives, thus the balance in the loan pool reserve is not affected and remains stable. In essence, a provision for loan losses is made that is equal to the quarterly charge-offs, which is deducted from income received from the loan pools. By maintaining a sufficient reserve to cover the next quarter's charge-offs, the Company will have sufficient reserves in place should no income be collected from the loan pools during the quarter. In the event the estimated charge-offs provided by the servicer are greater than the loan pool ALLL, an additional provision is made to cover the difference between the current ALLL and the estimated charge-offs provided by the servicer.

#### Loans Reviewed Individually for Impairment

The loan servicer reviews the portfolio quarterly on a loan-by-loan basis, and loans that are deemed to be impaired are charged-down to their estimated value during the next calendar quarter. All loans that are to be charged-down are reserved against in the ALLL adequacy calculation. Loans that continue to have an investment basis that have been charged-down are monitored, and, if additional impairment is noted, the reserve requirement is increased on the individual loan.

#### Loans Reviewed Collectively for Impairment

The Company utilizes the annualized average of portfolio loan (not loan pool participation) historical loss per risk category over a two year period of time. Supporting documentation for the technique used to develop the historical loss rate for each group of loans is required to be maintained. It is management's assessment that the two year rate is most reflective of the estimated credit losses in the current loan pool portfolio.

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table sets forth the composition of the Company's loans and loan pool participations by internally assigned credit quality indicators at December 31, 2014 and 2013:

	Pass	Special Mention/Watch	Substandard	l Doubtful	Loss	Total
(in thousands)						
2014	+		*			*
Agricultural	\$98,096	\$ 5,032	\$1,681	<b>\$</b> —	<b>\$</b> —	\$104,809
Commercial and industrial	273,290	7,468	22,350	_	_	303,108
Credit cards	1,240	6		_		1,246
Overdrafts	373	262	109	_		744
Commercial real estate:						
Construction & development	56,963	1,151	1,269		_	59,383
Farmland	79,629	1,778	2,293	_	_	83,700
Multifamily	54,708	178	_		_	54,886
Commercial real estate-other	215,268	11,216	2,068		_	228,552
Total commercial real estate	406,568	14,323	5,630		_	426,521
Residential real estate:						
One- to four- family first liens	211,390	3,933	3,991			219,314
One- to four- family junior liens	53,039	48	210	_	_	53,297
Total residential real estate	264,429	3,981	4,201	_	_	272,611
Consumer	23,431	8	41		_	23,480
Total	\$1,067,427	\$ 31,080	\$34,012	<b>\$</b> —	<b>\$</b> —	\$1,132,519
Loans acquired with deteriorated						
credit quality (loan pool	\$10,256	\$ —	\$11,202	<b>\$</b> —	\$8	\$21,466
participations)						
2013						
Agricultural	\$93,187	\$ 460	\$3,520	<b>\$</b> —	<b>\$</b> —	\$97,167
Commercial and industrial	239,485	11,097	11,786		_	262,368
Credit cards	1,010	1	17			1,028
Overdrafts	326	123	88	_		537
Commercial real estate:						
Construction & development	56,112	14,984	1,493			72,589
Farmland	80,044	3,091	2,340	_		85,475
Multifamily	53,315	1,732	396			55,443
Commercial real estate-other	205,914	12,994	2,009		_	220,917
Total commercial real estate	395,385	32,801	6,238			434,424
Residential real estate:	,	,	,			,
One- to four- family first liens	213,815	3,994	2,859			220,668
One- to four- family junior liens	53,225	38	195		_	53,458
Total residential real estate	267,040	4,032	3,054	_		274,126
Consumer	18,643	57	62			18,762
Total	\$1,015,076	\$ 48,571	\$24,765	<b>\$</b> —	<b>\$</b> —	\$1,088,412
Loans acquired with deteriorated	-,-10,0	,	. = -,,, 00	r	т	,
credit quality (loan pool	\$13,569	\$ —	\$14,093	<b>\$</b> —	\$5	\$27,667
participations)	+ ,	•	,-,-	r	T =	, = , , , , ,
r/						

Special Mention/Watch - A special mention/watch asset has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the asset or in the Company's credit position at some future date. Special mention/watch assets are not adversely classified and do not expose the Company to sufficient risk to warrant adverse classification.

Substandard - Substandard loans are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified must have a well defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the Bank will sustain some loss if the deficiencies are not corrected.

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Doubtful - Loans classified doubtful have all the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions and values, highly questionable and improbable.

Loss - Loans classified loss are generally considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the loan has absolutely no recovery or salvage value but rather it is not practical or desirable to defer writing off this basically worthless asset even though partial recovery may be effected in the future.

# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following tables set forth the amounts and categories of the Company's impaired loans as of December 31, 2014 and 2013:

	As of December 31, 2014			2013		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
(in thousands)						
With no related allowance recorded:						
Agricultural	\$1,410	\$1,910	<b>\$</b> —	\$1,475	\$1,975	<b>\$</b> —
Commercial and industrial	2,169	2,270	_	1,919	2,020	
Credit cards				_		
Overdrafts		_		_	_	
Commercial real estate:						
Construction & development	49	176		132	601	
Farmland	2,270	2,433	_	93	107	
Multifamily		_		_	_	
Commercial real estate-other	939	1,064	_	587	612	
Total commercial real estate	3,258	3,673		812	1,320	
Residential real estate:						
One- to four- family first liens	535	773		622	741	
One- to four- family junior liens	134	157		50	50	
Total residential real estate	669	930		672	791	
Consumer	6	22	_	10	26	
Total	\$7,512	\$8,805	<b>\$</b> —	\$4,888	\$6,132	<b>\$</b> —
With an allowance recorded:						
Agricultural	\$1,617	\$1,617	\$88	\$1,671	\$1,671	\$125
Commercial and industrial	999	999	206	1,602	1,657	559
Credit cards	_	_		_	_	_
Overdrafts			_	_		
Commercial real estate:						
Construction & development	34	34	34	7	7	3
Farmland	74	74	4	2,311	2,461	219
Multifamily	_	_		_	_	_
Commercial real estate-other	550	550	188	1,949	2,164	291
Total commercial real estate	658	658	226	4,267	4,632	513
Residential real estate:						
One- to four- family first liens	2,600	2,600	594	902	902	170
One- to four- family junior liens	72	72	29	90	90	50
Total residential real estate	2,672	2,672	623	992	992	220
Consumer	28	28	2	40	40	6
Total	\$5,974	\$5,974	\$1,145	\$8,572	\$8,992	\$1,423
Total:						
Agricultural	\$3,027	\$3,527	\$88	\$3,146	\$3,646	\$125
Commercial and industrial	3,168	3,269	206	3,521	3,677	559
Credit cards	_	_		_	_	_

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Overdrafts						
Commercial real estate:						
Construction & development	83	210	34	139	608	3
Farmland	2,344	2,507	4	2,404	2,568	219
Multifamily	_		_	_	_	_
Commercial real estate-other	1,489	1,614	188	2,536	2,776	291
Total commercial real estate	3,916	4,331	226	5,079	5,952	513
Residential real estate:						
One- to four- family first liens	3,135	3,373	594	1,524	1,643	170
One- to four- family junior liens	206	229	29	140	140	50
Total residential real estate	3,341	3,602	623	1,664	1,783	220
Consumer	34	50	2	50	66	6
Total	\$13,486	\$14,779	\$1,145	\$13,460	\$15,124	\$1,423

### MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table sets forth the average recorded investment and interest income recognized for each category of the Company's impaired loans during the stated periods:

Company's impaned loans during in	•		1 01			
	For the Year Ended December 31,					
	2014		2013		2012	
	Average	Interest	Average	Interest	Average	Interest
	Recorded	Income	Recorded	Income	Recorded	Income
	Investment	Recognized	Investment	Recognized	Investment	Recognized
(in thousands)		-				
With no related allowance recorded:						
Agricultural	\$1,413	\$211	\$1,128	\$114	\$1,600	\$60
Commercial and industrial	2,234	160	2,025	76	965	52
Credit cards						
Overdrafts						
Commercial real estate:						
Construction & development	49		149	21	316	
Farmland	2,288	456	101	8	83	8
Multifamily		_		<del></del>	<del></del>	<del></del>
Commercial real estate-other	975	(3)	593	25	1,770	72
Total commercial real estate	3,312	453	843	54	2,169	80
Residential real estate:	3,312	133	013	<i>5</i> -r	2,10)	00
One- to four- family first liens	547	32	669	14	143	4
One- to four- family junior liens	134	6	50	1	43	3
Total residential real estate	681	38	719	15	186	7
Consumer	8	30	12	13	160	,
Total	\$7,648	\$862	\$4,727	\$ 259	\$4,936	<u>\$ 199</u>
With an allowance recorded:	Ψ7,040	ψ 002	ΨΨ,121	Ψ 237	Ψ <b>¬</b> ,230	ΨΙΟΟ
Agricultural	\$1,627	\$ 203	\$1,681	\$51	\$1,723	\$50
Commercial and industrial	1,044	104	1,697	75	1,044	36
Credit cards	1,044	104	1,077	73	1,044	30
Overdrafts		<del></del>		<del></del>	<del></del>	
Commercial real estate:	_			<del></del>	<del></del>	<del></del>
Construction & development	35	3	7		526	30
Farmland	74	3	2,315	<del></del>	2,504	114
	/4	3	2,313	110	2,304	114
Multifamily Commercial real estate-other		43	1.021	<del></del>		<del></del>
		43 49	1,921			
Total commercial real estate Residential real estate:	660	49	4,243	165	3,589	162
	2.612	202	909	20	615	33
One- to four- family first liens	2,612	203		38	645	
One- to four- family junior liens	74		92	1	68	2
Total residential real estate	2,686	203	1,001	39	713	35
Consumer	31	5	41	2	24	2
Total	\$6,048	\$ 564	\$8,663	\$332	\$7,093	\$ 285
Total:	<b>42.04</b> 0	<b>.</b>	Φ.2. 0.00	<b>4.65</b>	Ф2.253	<b>0.1.1.0</b>
Agricultural	\$3,040	\$414	\$2,809	\$ 165	\$3,323	\$110
Commercial and industrial	3,278	264	3,722	151	2,009	88
Credit cards						

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Overdrafts						
Commercial real estate:						
Construction & development	84	3	156	21	842	30
Farmland	2,362	459	2,416	118	2,587	122
Multifamily		_		_	_	_
Commercial real estate-other	1,526	40	2,514	80	2,329	90
Total commercial real estate	3,972	502	5,086	219	5,758	242
Residential real estate:						
One- to four- family first liens	3,159	235	1,578	52	788	37
One- to four- family junior liens	208	6	142	2	111	5
Total residential real estate	3,367	241	1,720	54	899	42
Consumer	39	5	53	2	40	2
Total	\$13,696	\$ 1,426	\$13,390	\$591	\$12,029	\$484

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# MIDWESTONE FINANCIAL GROUP, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following table sets forth the composition and past due status of the Company's loans at December 31, 2014 and 2013:

30	) - 59	60 - 89	90 Days or	Total Doct		Total	Recorded
D	ays Past	Days Past	More Past	Total Past	Current	Loans	Investment
D	ue	Due	Due	Due		Receivable	mvestment