#### **VEEVA SYSTEMS INC**

Form 4 June 03, 2016

# FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB APPROVAL** OMB

3235-0287 Number:

January 31, Expires: 2005

Estimated average burden hours per

0.5 response...

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, obligations Section 17(a) of the Public Utility Holding Company Act of 1935 or Section may continue. 30(h) of the Investment Company Act of 1940 See Instruction

1(b).

(Print or Type Responses)

| 1. Name and Add<br>Faddis Jonath               | •        | ng Person * | 2. Issuer Name and Ticker or Trading Symbol | 5. Relationship of Reporting Person(s) to Issuer        |  |  |  |
|--|----------|-------------|---|---|--|--|--|
|  |          |             | VEEVA SYSTEMS INC [VEEV]                    | (Check all applicable)                                  |  |  |  |
| (Last)   | (First)  | (Middle)    | 3. Date of Earliest Transaction             |   |  |  |  |
|  |          |             | (Month/Day/Year)                            | Director 10% Owner                                      |  |  |  |
| C/O VEEVA SYSTEMS INC., 4280<br>HACIENDA DRIVE |          |             | 06/01/2016                                  | _X_ Officer (give title Other (specify                  |  |  |  |
|  |          |             |   | below) below) SVP, Gen. Counsel, Secretary              |  |  |  |
|  | (Street) |             | 4. If Amendment, Date Original              | 6. Individual or Joint/Group Filing(Check               |  |  |  |
|  |          |             | Filed(Month/Day/Year)                       | Applicable Line) _X_ Form filed by One Reporting Person |  |  |  |
| PLEASANTON, CA 94588                           |          |             |   | Form filed by More than One Reporting Person            |  |  |  |
| (C:+:)   | (Stata)  | (Zin)       |   |   |  |  |  |

| (City)                         | (State) (                            | (Zip) Table   | e I - Non-D                            | erivative   | Secur | ities Acq  | uired, Disposed o  | f, or Beneficial | ly Owned |
|--------------------------------|--------------------------------------|---|--|---|-------|--|--|------------------|----------|
| 1.Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3.<br>Transactio<br>Code<br>(Instr. 8) | 4. Securities Acquired on(A) or Disposed of (D) (Instr. 3, 4 and 5)  (A) or |       | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4) |                  |          |
| Class A                        |                                      |   | Code V                                 | Amount  | (D)   | Price  | (Instr. 3 and 4)   |                  |          |
| Class A<br>Common<br>Stock     | 06/01/2016(1)                        |   | С                                      | 500   | A     | \$0  | 1,730  | D                |          |
| Class A<br>Common<br>Stock     | 06/01/2016                           |   | S(2)                                   | 500   | D     | \$ 32.9  | 1,230  | D                |          |
| Class A<br>Common<br>Stock     | 06/01/2016(1)                        |   | M                                      | 500   | A     | \$ 0 (3)   | 1,730  | D                |          |
| Class A<br>Common              | 06/01/2016(1)                        |   | M                                      | 500   | A     | \$ 0 (3)   | 2,230  | D                |          |

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Stock

| Class A<br>Common<br>Stock | 06/03/2016 | S(4) | 180 | D | \$<br>34.42 | 2,050 | D |
|----------------------------|------------|------|-----|---|-------------|-------|---|
| Class A<br>Common<br>Stock | 06/03/2016 | S(4) | 185 | D | \$<br>34.42 | 1,865 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474 (9-02)

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 $\label{thm:convergence} \begin{tabular}{ll} Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned \\ (e.g., puts, calls, warrants, options, convertible securities) \end{tabular}$ 

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transactic<br>Code<br>(Instr. 8) | Deriva<br>Securi<br>Acqui<br>(A) or<br>Dispo<br>(D)<br>(Instr. | of Exp<br>Derivative (M<br>Securities<br>Acquired<br>(A) or<br>Disposed of |                     | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                            | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |  |
|---|---|---|---|--|--|--|---------------------|--|----------------------------|---|--|
|   |   |   |   | Code V                                 | (A)  | (D)  | Date<br>Exercisable | Expiration<br>Date                                       | Title                      | Amount<br>or<br>Number<br>of<br>Shares                        |  |
| Stock<br>Option<br>(right to<br>buy)                | \$ 1.54   | 06/01/2016(1)                           |   | M                                      |  | 500  | <u>(5)</u>          | 09/27/2022   | Class B<br>Common<br>Stock | 500   |  |
| Class B<br>Common<br>Stock                          | <u>(6)</u>  | 06/01/2016(1)                           |   | A                                      | 500  |  | <u>(6)</u>          | <u>(6)</u>   | Class A<br>Common<br>Stock | 500   |  |
| Class B<br>Common<br>Stock                          | <u>(6)</u>  | 06/01/2016(1)                           |   | C                                      |  | 500  | <u>(6)</u>          | <u>(6)</u>   | Class A<br>Common<br>Stock | 500   |  |
| Restricted<br>Stock<br>Units                        | <u>(3)</u>  | 06/01/2016(1)                           |   | M                                      |  | 500  | <u>(7)</u>          | <u>(7)</u>   | Class A<br>Common<br>Stock | 500   |  |
| Restricted<br>Stock<br>Units                        | (3)   | 06/01/2016(1)                           |   | M                                      |  | 500  | (8)                 | (8)  | Class A<br>Common<br>Stock | 500   |  |

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## **Reporting Owners**

Reporting Owner Name / Address Relationships

Director 10% Owner Officer Other

Faddis Jonathan

C/O VEEVA SYSTEMS INC. 4280 HACIENDA DRIVE PLEASANTON, CA 94588

SVP, Gen. Counsel, Secretary

## **Signatures**

/s/ Brian N. Savage, attorney-in-fact

06/03/2016

\*\*Signature of Reporting Person

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Transaction exempt from Section 16(b) of the Securities Exchange Act of 1934 (the "Act") pursuant to Rule 16b-6(b) promulgated under the Act.
- (2) The sales reported on this Form 4 were effected pursuant to Rule 10b5-1 trading plans adopted by the Reporting Person.
- (3) Each Restricted Stock Unit ("RSU") represents a contingent right to receive one share of Class A Common Stock of the Issuer.
- (4) The sales reported on this Form 4 were effected pursuant to Rule 10b5-1 trading plans adopted by the Reporting Person and were made to cover taxes associated with restricted stock vesting on June 1, 2016.
- (5) The option shares are fully vested and may be exercised at any time.
  - Each share of Class B Common Stock is convertible, at any time at the option of the holder, into one (1) share of Class A Common Stock and has no expiration date. In addition, each share of Class B Common Stock will convert automatically into one (1) share of Class A Common Stock upon any transfer, whether or not for value, which occurs after the closing of the IPO, except for certain permitted
- (6) transfers described in, and transfers to any "permitted transferee" as defined in, the Issuer's restated certificate of incorporation. All shares of Class A and Class B Common Stock will convert automatically into shares of a single class of Common Stock upon the earliest to occur of the following: (a) upon the election by the holders of a majority of the then outstanding shares of Class B Common Stock or (b) October 15, 2023.
- On March 25, 2015, the Reporting Person was granted 8,000 RSUs under the Issuer's 2013 Equity Incentive Plan, of which 6.25% of the (7) RSUs vested on June 1, 2015, with 1/16th of the remaining RSUs vesting for each quarter of continuous service to the Issuer by the Reporting Person after June 1, 2015.
- On March 23, 2016, the Reporting Person was granted 8,000 RSUs under the Issuer's 2013 Equity Incentive Plan, of which 1/16 of the RSUs vested on June 1, 2016, with 1/16 of the remaining RSUs vesting for each quarter of continuous service to the Issuer by the Reporting Person after June 1, 2016.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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