## CASCADE BANCORP

Form 10-Q
November 09, 2005

# SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q 

(MARK ONE)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended: September 30, 2005
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number: 0-23322

## CASCADE BANCORP

(Exact name of Registrant as specified in its charter)


Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

> YesNo
> $\mathrm{x} \quad \mathrm{o}$

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

$$
\begin{aligned}
& \text { YesNo } \\
& \mathrm{x} \quad \mathrm{o}
\end{aligned}
$$

Indicate by check mark whether the registrant is a shell company (as defined in Rule $12 \mathrm{~b}-2$ of the Exchange Act).

$$
\begin{aligned}
& \text { YesNo } \\
& 0 \quad \text { x }
\end{aligned}
$$

## APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date. $16,895,785$ shares of no par value Common Stock as of October 31, 2005.

## CASCADE BANCORP \& SUBSIDIARY <br> FORM 10-Q <br> QUARTERLY REPORT <br> SEPTEMBER 30, 2005

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## PART I

## Item 1. FINANCIAL STATEMENTS

## Cascade Bancorp \& Subsidiary <br> Condensed Consolidated Balance Sheets <br> September 30, 2005 and December 31, 2004

(Unaudited)

|  | $\begin{gathered} \text { September 30, } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| ASSETS |  |  |  |  |
| Cash and cash equivalents: |  |  |  |  |
| Cash and due from banks | \$ | 37,243 | \$ | 34,916 |
| Interest bearing deposits with Federal Home Loan Bank |  | 139,577 |  | 3,041 |
| Federal funds sold |  | 48,771 |  | 13,935 |
|  |  |  |  |  |
| Total cash and cash equivalents |  | 225,591 |  | 51,892 |
| Investment securities available-for-sale |  | 53,699 |  | 45,110 |
| Investment securities held-to-maturity |  | 3,452 |  | 1,959 |
| Federal Home Loan Bank stock |  | 3,241 |  | 2,572 |
| Loans, net |  | 1,006,804 |  | 847,147 |
| Premises and equipment, net |  | 22,617 |  | 21,755 |
| Bank-owned life insurance |  | 15,832 |  | 14,066 |
| Accrued interest and other assets |  | 23,511 |  | 22,291 |
| Total assets | \$ | 1,354,747 | \$ | 1,006,792 |
|  |  | - |  |  |
| LIABILITIES \& STOCKHOLDERS EQUITY |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Demand | \$ | 459,940 | \$ | 340,653 |
| Interest bearing demand |  | 587,483 |  | 415,556 |
| Savings |  | 37,148 |  | 36,715 |
| Time |  | 68,887 |  | 58,473 |
|  |  |  |  |  |
| Total deposits |  | 1,153,458 |  | 851,397 |
| Junior subordinated debentures |  | 20,619 |  | 20,619 |
| Other borrowings |  | 69,284 |  | 36,533 |
| Accrued interest and other liabilities |  | 12,445 |  | 11,811 |
| Total liabilities |  | 1,255,806 |  | 920,360 |
| Stockholders equity: |  |  |  |  |
| Common stock, no par value; |  |  |  |  |
| $35,000,000$ shares authorized (20,000,000 in 2004); 16,895,785 issued and outstanding (16,738,627 in |  |  |  |  |
| 2004) |  | 33,517 |  | 32,079 |
| Retained earnings |  | 65,268 |  | 53,707 |
| Unearned compensation on restricted stock |  | (517) |  | (156) |
| Accumulated other comprehensive income |  | 673 |  | 802 |
|  |  |  |  |  |
| Total stockholders equity |  | 98,941 |  | 86,432 |
|  |  |  |  |  |
| Total liabilities and stockholders equity | \$ | 1,354,747 | \$ | 1,006,792 |

See accompanying notes.

# Cascade Bancorp \& Subsidiary Condensed Consolidated Statements of Income Nine Months and Three Months ended September 30, 2005 and 2004 

(Unaudited)


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| Basic earnings per common share | $\$$ | 0.93 | $\$$ | 0.69 | $\$$ | 0.37 | $\$$ | 0.25 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted earnings per common share |  |  |  |  |  |  |  |  |

See accompanying notes.

## Cascade Bancorp \& Subsidiary

## Condensed Consolidated Statements of Changes in Stockholders Equity Nine Months Ended September 30, 2005 and 2004

(Unaudited)


See accompanying notes.

## Cascade Bancorp \& Subsidiary Condensed Consolidated Statements of Cash Flows Nine Months ended September 30, 2005 and 2004 <br> (Unaudited)

|  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
|  | (Dollars in thousands) |  |  |  |
| Net cash provided by operating activities | \$ | 18,753 | \$ | 14,791 |
| Investing activities: |  |  |  |  |
| Proceeds from maturities, calls and prepayments of investment securities available-for-sale |  | 9,137 |  | 6,677 |
| Proceeds from sale of investment securities available-for-sale |  |  |  | 223 |
| Purchases of investment securities available-for-sale |  | $(18,014)$ |  | $(14,683)$ |
| Purchases of investment securities held-to-maturity |  | $(1,498)$ |  |  |
| Purchase of Federal Home Loan Bank stock |  | (659) |  |  |
| Net increase in loans |  | $(162,127)$ |  | $(176,724)$ |
| Purchase of Community Bank of Grants Pass, net |  |  |  | 10,192 |
| Purchases of premises and equipment, net |  | $(2,148)$ |  | $(7,198)$ |
| Purchases of life insurance contracts |  | $(1,357)$ |  | $(4,800)$ |
|  |  |  |  |  |
| Net cash used in investing activities |  | $(176,666)$ |  | $(186,313)$ |
| Financing activities: |  |  |  |  |
| Net increase in deposits |  | 302,061 |  | 144,625 |
| Cash dividends paid |  | $(4,048)$ |  | $(3,231)$ |
| Proceeds from issuance of common stock |  | 848 |  | 660 |
| Net increase in other borrowings |  | 32,751 |  | 24,711 |
| Net cash provided by financing activities |  | 331,612 |  | 166,765 |
| Net increase (decrease) in cash and cash equivalents |  | 173,699 |  | $(4,757)$ |
| Cash and cash equivalents at beginning of period |  | 51,892 |  | 88,520 |
| Cash and cash equivalents at end of period | \$ | 225,591 | \$ | 83,763 |

See accompanying notes.

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Cascade Bancorp \& Subsidiary Notes to Condensed Consolidated Financial Statements<br>September 30, 2005<br>(Unaudited)

## 1. Basis of Presentation

The accompanying interim condensed consolidated financial statements include the accounts of Cascade Bancorp (Bancorp), a financial holding company, and its wholly owned subsidiary, Bank of the Cascades (the Bank) (collectively, the Company ). All significant inter-company accounts and transactions have been eliminated in consolidation.

The interim condensed consolidated financial statements have been prepared by the Company without audit and in conformity with accounting principles generally accepted in the United States for interim financial information. Accordingly, certain financial information and footnotes have been omitted or condensed. In the opinion of management, the condensed consolidated financial statements include all necessary adjustments (which are of a normal and recurring nature) for the fair presentation of the results of the interim periods presented. In preparing the condensed consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheets and income and expenses for the periods. Actual results could differ from those estimates.

The condensed consolidated balance sheet data as of December 31, 2004 was derived from audited financial statements, but does not include all disclosures contained in the Company s 2004 Annual Report to Shareholders. The interim condensed consolidated financial statements should be read in conjunction with the December 31, 2004 consolidated financial statements, including the notes thereto, included in the Company s 2004 Annual Report to Shareholders.

Certain amounts for 2004 have been reclassified to conform with the 2005 presentation.

## 2. Stock-Based Compensation

The Company currently measures its stock-based compensation arrangements under the recognition and measurement principles of APB No. 25. Accordingly, since the exercise price of each stock option which the Company has granted has been equal to the market value of the underlying common stock on the date of grant, no compensation expense has been recognized.

SFAS No. 123, as amended by SFAS No. 148, requires pro forma disclosures of net income and earnings per share for companies not adopting its fair value accounting method for stock-based employee compensation. The following table illustrates the effects on net income and earnings per common share if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based compensation for the nine months and three months ended September 30, 2005 and 2004 (dollars in thousands, except per share data):

3. Investment Securities

Investment securities at September 30, 2005 and December 31, 2004 consisted of the following (dollars in thousands):

|  | Amortized cost |  | $\begin{gathered} \text { Gross } \\ \text { unrealized } \\ \text { gains } \end{gathered}$ |  | $\begin{aligned} & \text { Gross } \\ & \text { unrealized } \\ & \text { losses } \end{aligned}$ |  | Estimated fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9/30/2005 |  |  |  |  |  |  |  |  |
| Available-for-sale |  |  |  |  |  |  |  |  |
| U.S. Agency mortgage-backed securities | \$ | 36,617 | \$ | 151 | \$ | 110 | \$ | 36,658 |
| U.S. Government and agency securities |  | 11,991 |  | 32 |  | 50 |  | 11,973 |
| Obligations of state and political subdivisions |  | 2,683 |  |  |  | 35 |  | 2,648 |
| Equity securities |  | 957 |  | 1,088 |  |  |  | 2,045 |
| Mutual fund |  | 364 |  | 11 |  |  |  | 375 |
|  | \$ | 52,612 | \$ | 1,282 | \$ | 195 | \$ | 53,699 |
| Held-to-maturity |  |  |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$ | 3,452 | \$ | 46 | \$ | 22 | \$ | 3,476 |
| 12/31/2004 |  |  |  |  |  |  |  |  |
| Available-for-sale |  |  |  |  |  |  |  |  |
| U.S. Agency mortgage-backed securities | \$ | 29,255 | \$ | 308 | \$ | 38 | \$ | 29,525 |
| U.S. Government and agency securities |  | 10,498 |  | 102 |  | 16 |  | 10,584 |
| Obligations of state and political subdivisions |  | 2,742 |  | 6 |  | 20 |  | 2,728 |
| Equity securities |  | 957 |  | 947 |  |  |  | 1,904 |
| Mutual fund |  | 357 |  | 12 |  |  |  | 369 |
|  | \$ | 43,809 | \$ | 1,375 | \$ | 74 | \$ | 45,110 |
| Held-to-maturity |  |  |  |  |  |  |  |  |
| Obligations of state and political subdivisions | \$ | 1,959 | \$ | 43 | \$ | 3 | \$ | 1,999 |

Gross unrealized losses on investment securities available-for-sale are primarily attributable to increases in interest rates subsequent to the purchase of such securities. Management does not consider any portion of these securities to be other-than-temporarily impaired and the Company has the ability and intent to hold these securities until maturity.

## 4. Loans and Reserve for Loan Losses

The composition of the loan portfolio at September 30, 2005 and December 31, 2004 was as follows (dollars in thousands):

|  | September 30, 2005 |  | $\begin{gathered} \text { \% of gross } \\ \text { loans } \end{gathered}$ |  | nber 31, $004$ | \% of gross |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | \$ | 311,998 | 30\% | \$ | 253,041 | 29\% |
| Real Estate: |  |  |  |  |  |  |
| Construction/lot |  | 209,829 | 20\% |  | 179,932 | 21\% |
| Mortgage |  | 59,106 | 6\% |  | 52,737 | 6\% |
| Commercial |  | 407,715 | 40\% |  | 339,788 | 39\% |
| Consumer |  | 36,325 | 4\% |  | 37,210 | 4\% |
| Loans, gross |  | 1,024,973 | 100\% |  | 862,708 | 100\% |
| Less: |  |  |  |  |  |  |
| Reserve for loan losses |  | 14,835 |  |  | 12,412 |  |
| Deferred loan fees |  | 3,334 |  |  | 3,149 |  |
|  |  | 18,169 |  |  | 15,561 |  |

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| Loans, net | \$ | 1,006,804 | \$ | 847,147 |
| :---: | :---: | :---: | :---: | :---: |

Mortgage real estate loans include mortgage loans held for sale of approximately $\$ 4,439,000$ at September 30, 2005 and approximately $\$ 3,225,000$ at December 31, 2004. The Company currently classifies reserves for commitments in the loan loss reserve in accordance with industry practice of other banks in its peer group. Reserve for commitments totaled approximately $\$ 2,857,000$ and $\$ 2,077,000$ at September 30, 2005 and December 31, 2004, respectively. At some point in the future management anticipates that the Company will reclassify such amounts as other liabilities.

Transactions in the reserve for loan losses for the nine months ended September 30, 2005 and 2004 were as follows (dollars in thousands):

|  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Balance at beginning of period | \$ | 12,412 | \$ | 9,399 |
| Increase due to acquisition of Community Bank of Grants Pass |  |  |  | 354 |
| Loan loss provision |  | 3,050 |  | 2,750 |
| Recoveries |  | 169 |  | 338 |
| Loans charged off |  | (796) |  | (941) |
| Balance at end of period | \$ | 14,835 | \$ | 11,900 |

## 5. Non-Performing Assets

Risk of nonpayment exists with respect to all loans, which could result in the classification of such loans as non-performing. The following table presents information with respect to non-performing assets at September 30, 2005 and December 31, 2004 (dollars in thousands):

|  | $\begin{gathered} \text { September 30, } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2004 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans on non-accrual status | \$ | 215 | \$ | 483 |
| Loans past due 90 days or more but not on non-accrual status |  |  |  |  |
| Other real estate owned |  |  |  |  |
| Total non-performing assets | \$ | 215 | \$ | 483 |
| Percentage of non-performing assets to total assets |  | 0.02\% |  | 0.05\% |

The accrual of interest on a loan is discontinued when, in management s judgment, the future collectibility of principal or interest is in doubt. Loans placed on non-accrual status may or may not be contractually past due at the time of such determination, and may or may not be secured. When a loan is placed on non-accrual status, it is the Bank s policy to reverse, and charge against current income, interest previously accrued but uncollected. Interest subsequently collected on such loans is credited to loan principal if, in the opinion of management, full collectibility of principal is doubtful. Interest income that was reversed and charged against income in 2005 and 2004 was immaterial.

At September 30, 2005, except as discussed above, there were no potential material problem loans where known information about possible credit problems of the borrower caused management to have serious doubts as to the ability of such borrower to comply with the present loan repayment terms.

## 6. Mortgage Servicing Rights (dollars in thousands)

At September 30, 2005 and December 31, 2004, the Bank held servicing rights to mortgage loans with principal balances of approximately $\$ 501,286$ and $\$ 502,390$, respectively. Because these loans are sold to Fannie Mae, a U.S. government sponsored enterprise, they are not included in loan balances in the accompanying condensed consolidated balance sheets. The sales of these mortgage loans are subject to specific underwriting documentation standards and requirements, which may result in repurchase risk. However, as of September 30, 2005, management is not aware of any material mortgage loans that will be subject to repurchase.

Other assets in the accompanying condensed consolidated balance sheets include capitalized mortgage servicing rights (MSRs) accounted for at the lower of origination value less accumulated amortization, or current fair value. The carrying value of MSRs was $\$ 4,500$ and $\$ 4,700$ at September 30, 2005 and December 31, 2004, respectively. The fair value of MSRs was approximately $\$ 5.2$ million at September 30, 2005 and December 31, 2004. Activity in MSRs for the nine months ended September 30, 2005 and 2004 was as follows (dollars in thousands): (See MD\&A Non-Interest income).

|  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  |
| Balance at beginning of period | \$ | 4,663 | \$ | 4,688 |
| Additions |  | 1,045 |  | 976 |
| Amortization |  | $(1,178)$ |  | $(1,241)$ |
| Impairment adjustments |  |  |  | 325 |
| Balance at end of period | \$ | 4,530 | \$ | 4,748 |

## 7. Borrowings

At September 30, 2005 the Bank had a total of approximately $\$ 66.3$ million in long-term borrowings from FHLB with maturities from 2005 to 2025, bearing a weighted-average interest rate of $3.95 \%$. In addition, at September 30, 2005, the Bank had approximately $\$ 3.0$ million in short-term borrowings with FRB. At year-end 2004, the Bank had a total of $\$ 29.7$ million in long-term borrowings from FHLB bearing a weighted-average interest rate of $3.31 \%$, and short-term borrowings with FRB of approximately $\$ 6.9$ million. See Liquidity and Sources of Funds section on page 18 for further discussion.

## 8. Basic and diluted earnings per common share

The Company s basic earnings per common share is computed by dividing net income by the weighted-average number of common shares outstanding during the period. The Company s diluted earnings per common share is computed by dividing net income by the weighted-average number of common shares outstanding plus the incremental shares arising from the dilutive effect of restricted stock and unexercised in the money stock options.

The numerators and denominators used in computing basic and diluted earnings per common share for the nine months and three months ended September 30, 2005 and 2004 can be reconciled as follows (dollars and share data in thousands):

|  | Nine months ended September 30, |  |  |  | Three months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2005 |  | 2004 |  | 2005 |  | 2004 |  |
| Net income | \$ | 15,609 | \$ | 11,454 | \$ | 6,172 | \$ | 4,123 |
| Weighted-average shares outstanding - basic |  | 16,842 |  | 16,651 |  | 16,874 |  | 16,705 |
| Basic net income per common share | \$ | 0.93 | \$ | 0.69 | \$ | 0.37 | \$ | 0.25 |
| Incremental shares arising from restricted stock and the dilutive effect of in the money stock options |  | 560 |  | 626 |  | 567 |  | 598 |
| Weighted-average shares outstanding - diluted |  | 17,402 |  | 17,278 |  | 17,441 |  | 17,303 |
| Diluted net income per common share | \$ | 0.90 | \$ | 0.66 | \$ | 0.35 | \$ | 0.24 |

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## 9. Recent Accounting Pronouncements

In April 2005, the Securities and Exchange Commission (SEC ) adopted a rule that amends the compliance date for the Financial Accounting Standards Board s ( FASB ) revised Statement of Financial Accounting Standards No. 123 ( SFAS No. 123 (R) ), which requires public companies to recognize the cost resulting from all share-based payment transactions in their financial statements. The SEC rule requires adoption of the revised statement for the Company sfiscal year beginning January 1, 2006 instead of the Company sthird quarter beginning July 1, 2005, as described in SFAS No. 123 (R). We have commenced our analysis of the impact of SFAS No. 123 (R) and will adopt the provisions of SFAS No. 123 (R) by the January 1, 2006 deadline. The Company has applied the fair value provisions of the original SFAS No. 123 for all options and restricted shares it has issued. Based on the stock-based compensation awards outstanding as of September 30, 2005 for which the requisite service is not expected to be fully rendered prior to December 31, 2005, the Company expects to recognize additional pre-tax, quarterly compensation cost of approximately $\$ 96,000$ beginning in the first quarter of 2006 as a result of the adoption of SFAS 123R. Future levels of compensation cost recognized related to stock-based compensation awards (including the aforementioned expected costs during the period of adoption) may be impacted by new awards and/or modifications, repurchases and cancellations of existing awards before and after the adoption of this standard.

## Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Company s unaudited condensed consolidated financial statements and the notes thereto as of September 30, 2005 and the operating results for the nine and three months then ended, included elsewhere in this report.

## Cautionary Information Concerning Forward-Looking Statements

The following section contains forward-looking statements, which are not historical facts and pertain to our future operating results. These statements include, but are not limited to, our plans, objectives, expectations and intentions and are not statements of historical fact. When used in this report, the word expects, believes, anticipates and other similar expressions are intended to identify forward-looking statements, which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected. Specific risks and uncertainties include, but are not limited to, general business and economic conditions, changes in interest rates including timing or relative degree of change, and competitive uncertainties and contingencies, many of which are beyond our control. In addition, these forward-looking statements are subject to assumptions with respect to future business conditions, strategies and decisions, and such assumptions are subject to change.

Results may differ materially from the results discussed due to changes in business and economic conditions that negatively affect credit quality, which may be exacerbated by our concentration of operations in the State of Oregon generally, and the communities of Central Oregon, Salem/Keizer, Southern Oregon and Portland, specifically. Likewise, competition or changes in interest rates could negatively affect the net interest margin, as could other factors listed from time to time in the Company s SEC reports. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company undertakes no obligation to publish revised forward-looking statements to reflect the occurrence of unanticipated events or circumstances after the date hereof.

## Critical Accounting Policies

Critical accounting policies are defined as those that are reflective of significant judgments and uncertainties, and could potentially result in materially different results under different assumptions and conditions. We believe that our most critical accounting policies upon which our financial condition depends, and which involve the most complex or subjective decisions or assessments are as follows:

Reserve for Loan Losses: Arriving at an appropriate level of reserve for loan losses involves a high degree of judgment. The Company s reserve for loan losses provides for probable losses based upon evaluations of known and inherent risks in the loan portfolio. Management uses historical information to assess the adequacy of the reserve for loan losses as well as the prevailing business environment. The reserve may be affected by changing economic conditions and various external factors, which may impact the portfolio in ways currently unforeseen. The reserve is increased by provisions for loan losses and by recoveries of loans previously charged-off and reduced by loans charged-off. For a full discussion of the Company s methodology of assessing the adequacy of the reserve for loan losses, see Management s Discussion and Analysis of Financial Condition and Results of Operation in the Company s Annual Report on Form 10K.

Mortgage Servicing Rights (MSRs): Determination of the fair value of MSRs requires the estimation of multiple interdependent variables, the most impactful of which is mortgage prepayment speeds. Prepayment speeds are estimates of the pace and magnitude of future mortgage payoff or refinance behavior of customers whose loans are serviced by the Company. Errors in estimation of prepayment speeds or other key servicing variables could subject MSRs to impairment risk. At least quarterly, the Company engages a qualified third party to provide an estimate of the fair value of MSRs using a discounted cash flow model with assumptions and estimates based upon observable market-based data and methodology common to the mortgage servicing market. Management believes it applies reasonable assumptions under the circumstances, however, because of possible volatility in the market price of MSRs, and the vagaries of any relatively illiquid market, there can be no assurance that risk management and existing accounting practices will result in the avoidance of possible impairment charges in future periods. See also Management s Discussion and Analysis of Financial Condition and Results of Operations-Non-Interest Income, and footnote 6 of the Condensed Consolidated Financial Statements.

## Highlights for the Third Ouarter 2005

|  | Excluding Non-Recurring Items |  | As Reported |  |
| :---: | :---: | :---: | :---: | :---: |
|  | As Adjusted | YOY\% | Actual | YOY \% |
| EPS | \$0.32 | 35.3\% | \$0.35 | 48.5\% |
| Net Income | \$5.6 million | 36.8\% | \$6.2 million | 49.7\% |
| Loans | \$1.0 billion | 27.6\% | No Change | No Change |
| Deposits | \$1.1 billion | 25.7\% | \$1.2 billion | 37.7\% |
| ROA | 1.87\% | 3.3\% | 2.05\% | 13.3\% |
| ROE | 23.54\% | 14.9\% | 25.78\% | 25.8\% |

Financial Performance for the Third Quarter:
Third quarter core earnings per share increased $35.3 \%$ year-over-year, excluding non-recurring items of approximately $\$ .03$ per share arising from a corporate state tax credit plus a gain on the sale of other real estate. For the quarter ended September 30, 2005 (and including the above referenced non-recurring items), earnings per share (diluted) increased $48.5 \%$ to $\$ .35$ compared to $\$ .24$ for the year ago quarter. Net income for the quarter was up $49.4 \%$ to $\$ 6.2$ million compared to $\$ 4.1$ million for the year ago quarter. At September 30, 2005, the loan portfolio was $27.6 \%$ higher than a year ago, and grew at a $23.2 \%$ linked-quarter pace (annualized) during the third quarter. Actual deposit balances were up $37.7 \%$ compared to the year ago quarter but included a large overnight deposit of approximately $\$ 100$ million that has been disbursed subsequent to quarter-end. After adjustment for this item, deposits were up $25.7 \%$ and increased at a $36.0 \%$ linked-quarter pace (annualized). The Company often experiences strong third quarter deposit flows due to the seasonal peak of tourism and real-estate transaction activity.

Third quarter return on equity was $25.7 \%$ compared to $20.5 \%$ for the year-ago quarter, while return on assets for the current quarter was $2.05 \%$ vs. $1.81 \%$ for the third quarter of 2004 . The net interest margin eased to $5.65 \%$ compared to $5.67 \%$ in the prior quarter, and lower than the year ago quarter of $5.76 \%$. This gradual easing of the margin is the result of higher deposit cost of funds arising from the steady increase in short-term market interest rates over the past year (see Net Interest Margin discussion below).

## Loan Growth and Credit Quality:

At September 30, 2005, for the first time in Company history, the loan portfolio exceeded $\$ 1.0$ billion, up $27.6 \%$ from $\$ 800.6$ million a year ago. Loan growth during the third quarter was $\$ 56$ million, an increase of $23.2 \%$ on a linked-quarter basis (annualized) when compared with the immediately preceding quarter. Loan growth was well distributed by region and by loan type. The Central Oregon and Salem markets together accounted for $31 \%$ of total loan growth during the current quarter while the new banking offices in Portland and Southern Oregon saw continued solid expansion in loan totals. These regions commenced operation about two years ago and at September 30, 2005 represented over $32 \%$ of the Company s total loans.

The Company s loan credit quality profile remained strong with delinquent loans greater than 30 days past due at only $.04 \%$ of total loans, while net loan charge-offs for the quarter were only $.10 \%$ (annualized) of total loans, consistent with solid quality results of recent quarters. The Company disposed of its only foreclosed property during the quarter, resulting in a non-recurring gain of approximately $\$ .01$ per diluted share. The reserve for losses on loans and loan commitments stood at a prudent $1.45 \%$ of outstanding loans at quarter end, unchanged from the preceding quarter and comparable to $1.49 \%$ for the year ago period. In keeping with the quarter s strong loan growth, loan loss provision expense was $\$ 1.15$ million, up from $\$ .90$ million in the preceding quarter and comparable to the $\$ 1.20$ million in the year ago period. Management believes the reserve is at an appropriate level under current circumstances and prevailing economic conditions.

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## Deposit Growth:

Total deposits exceeded $\$ 1$ billion for the first time, up $37.7 \%$ to $\$ 1.2$ billion compared to $\$ 837.9$ million the year-ago quarter. At September 30, 2005, deposit balances included a large overnight deposit of approximately $\$ 100$ million that had been disbursed subsequent to quarter-end. Adjusting for this large overnight deposit, the year-over-year increase was a strong $25.7 \%$, and on a linked-quarter basis adjusted deposits were up $36.0 \%$ (annualized). Both Central Oregon and Salem markets generated significant deposit growth during the quarter buoyed by the seasonal peak in tourism, real estate sales and construction season. At the same time, deposit balances in the Portland and Southern Oregon offices grew at a $32 \%$ linked-quarter pace (annualized). Non-interest bearing balances continued strong, averaging approximately $40 \%$ of total deposits as the Company continued to expand its business customer base.

## Net Interest Margin and Interest Rate Risk:

The Company reported a $5.65 \%$ Net Interest Margin (NIM) for the third quarter compared to $5.67 \%$ in the prior quarter and $5.76 \%$ for the year ago quarter. With short-term interest rates continuing to climb, yields on earning assets increased to $6.97 \%$, compared to $6.83 \%$ in the immediately preceding quarter and $6.33 \%$ a year ago. Meanwhile, the average rates paid on interest-bearing liabilities increased to $2.24 \%$ versus $1.92 \%$ in the prior quarter and $.95 \%$ a year ago.

The Company has a relatively stable interest rate risk profile within a reasonable range of rates as currently predicted by financial markets; Management anticipates that the margin may remain between $5.50 \%$ and $5.70 \%$ over the next 12 to 18 months. With today s relatively flat yield curve, the Company s interest rate risk model indicates a continued easing of the margin is likely toward the lower end of this range. A slightly inverted yield curve could moderately amplify such an outcome. The model also indicates that earnings would be slightly enhanced in the event of higher than expected market interest rates, a result of its strong core deposit base and its growing portfolio of floating rate loans. In the highly unlikely scenario wherein the Fed Funds rate falls to $0.50 \%$ by 2006 (compared to today s $3.75 \%$ ), the model predicts earnings growth could be moderately below expected levels because falling loan yields would compress against an already low cost of funds. The margin can also be affected by factors beyond market interest rates, including loan or deposit volume shifts and/or aggressive rate offerings by competitor institutions. See cautionary Forward Looking Statements below and the Company s Form 10K report for further information on risk factors including interest rate risk.

## Non-Interest Income and Expense:

Non-interest income for the third quarter of 2005 was up $11.1 \%$ compared to the year ago quarter due to higher mortgage revenue and a gain on the sale of foreclosed property referenced above. Service charges and overdraft protection fees have stabilized compared to the prior quarter but remain below year-ago levels.

Single family mortgage originations and related revenues improved in the third quarter ended September 30, 2005 compared to the year ago period and on a linked-quarter basis due to stable purchase activity and attractive mortgage interest rates. Residential mortgage originations during the quarter ended September 30, 2005, totaled $\$ 47.9$ million, up $22.3 \%$ from the immediately preceding quarter and up $43.8 \%$ from $\$ 33.3$ million in the year ago quarter. At September 30, 2005 the Company serviced approximately $\$ 501$ million in mortgage loans for customers. The related carrying value of mortgage servicing rights was at $0.90 \%$ of serviced loans compared to a fair value estimate of $1.04 \%$ of serviced loans.

Non-interest expense for the third quarter of 2005 was $15.2 \%$ above the same quarter in 2004 and $2.0 \%$ above the immediately preceding quarter, an $8 \%$ annualized pace on a linked-quarter basis. The Company s strong and consistent growth has resulted in increased staffing, salaries and incentive compensation compared to prior periods.

## Cash Dividend Declared:

The Board of Directors approved a $12.5 \%$ increase in the quarterly cash dividend to $\$ .09$ per share. This regular dividend was payable on October 28, 2005, to shareholders of record as of October 21, 2005.

## RESULTS OF OPERATIONS Nine Months and Three Months ended September 30, 2005 and 2004

## Net Interest Income

Net interest income increased $29.5 \%$ for the nine months and increased $29.6 \%$ for the quarter ended September 30, 2005 as compared to the same periods in 2004, as higher yields and volume increase exceeded the affect of higher cost of funds on incremental volumes. During the third quarter of 2005 , yields earned on assets increased to $6.97 \%$ for the current quarter, as compared to $6.83 \%$ in the immediately preceding quarter and $6.33 \%$ a year ago. Meanwhile, the average overall cost of funds for the quarter ended September 30, 2005 was at $1.36 \%$ versus $1.19 \%$ in the prior quarter and $0.58 \%$ a year ago. The Company s reported NIM was $5.65 \%$ for the third quarter ended September 30, 2005 compared to $5.76 \%$ in the same period a year ago.

Primarily as a result of higher loan volume, total interest income increased approximately $\$ 15,448,000$ (or $42.4 \%$ ) for the nine months and increased $\$ 6,096,000$ (or $46.1 \%$ ) for the three months ended September 30, 2005 as compared to the same periods in 2004. Increased volumes of interest bearing deposits and borrowings in conjunction with increased interest rates caused total interest expense to increase approximately $\$ 5,678,000$ (or $171.7 \%$ ) for the nine months and increased $\$ 2,537,000$ (or $213.2 \%$ ) for the quarter ended September 30, 2005 as compared to the same periods in 2004.

## Average Balances and Average Rates Earned and Paid

The following table sets forth for the quarter ended September 30, 2005 and 2004 information with regard to average balances of assets and liabilities, as well as total dollar amounts of interest income from interest-earning assets and interest expense on interest-bearing liabilities, resultant average yields or rates, net interest income, net interest spread, net interest margin and the ratio of average interest-earning assets to average interest-bearing liabilities for the Company (dollars in thousands):

(1) Yields on tax-exempt securities have not been stated on a tax-equivalent basis.
(2) Average non-accrual loans included in the computation of average loans was insignificant for the periods presented.
(3) Loan related fees collected and included in the yield calculation totalled approximately $\$ 652,000$ in 2005 and $\$ 530,000$ in 2004.
(4) Includes mortgage loans held for sale.
(5) Includes effect of municipal loans on a tax-equivalent basis.

## Analysis of Changes in Interest Income and Expense

The following table shows the dollar amount of increase (decrease) in the Company s consolidated interest income and expense for the quarter ended September 30, 2005, and attributes such variance to volume or rate changes. Variances that were immaterial have been allocated equally between rate and volume categories (dollars in thousands):

|  | 2005 compared to 2004 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Increase (Decrease) |  | Amount of Change Attributed to |  |  |  |
|  |  |  | Volume |  | Rate |  |
| Interest income: |  |  |  |  |  |  |
| Interest and fees on loans | \$ | 5,631 | \$ | 3,761 | \$ | 1,870 |
| Investments and other |  | 465 |  | 238 |  | 227 |
| Total interest income |  | 6,096 |  | 3,999 |  | 2,097 |
| Interest expense: |  |  |  |  |  |  |
| Interest on deposits: |  |  |  |  |  |  |
| Interest bearing demand |  | 1,513 |  | 174 |  | 1,339 |
| Savings |  | 3 |  | 3 |  |  |
| Time deposits |  | 272 |  | 72 |  | 200 |
| Other borrowings |  | 749 |  | 343 |  | 406 |
| Total interest expense |  | 2,537 |  | 592 |  | 1,945 |
| Net interest income | \$ | 3,559 | \$ | 3,407 | \$ | 152 |

## Loan Loss Provision

At September 30, 2005, the reserve for losses on loans and loan commitments was $1.45 \%$ of outstanding loans, as compared to $1.48 \%$ for the year ago period. The loan loss provision was $\$ 1,150,000$ in the third quarter of 2005 compared to $\$ 1,200,000$ for the year earlier period. Provision expense is determined by the Company s ongoing analytical and evaluative assessment of the adequacy of the loan loss reserve. This assessment reflects a continued sound credit quality profile, with low delinquent loans, modest net loan charge-offs and stable non-performing assets. At this date, management believes the reserve is at an appropriate level under current circumstances and prevailing economic conditions.

## Non-Interest Income

Non-interest income decreased $0.2 \%$ for the nine months and increased $11.1 \%$ for the quarter ended September 30, 2005 as compared to the same periods in 2004. Service charge income decreased in both periods primarily due to proportionately lower customer utilization of overdraft protection products than in the year ago periods. The decrease for the nine-month periods was primarily due to a gain on sale of investment securities recorded in the year ago period as well as lower year-over-year net mortgage revenue, partially offset by a gain on sale of other real estate owned recorded in the third quarter of 2005.

The Company originated $\$ 47.9$ million in residential mortgages during the quarter ended September 30,2005 , compared to $\$ 33.3$ million for the year ago quarter and $\$ 39.2$ million for the immediately preceding quarter. As expected, declining volumes and narrower margins have caused mortgage revenue to fall as a percent of total revenue. In the event of further interest rate increases, mortgage origination volumes and revenues could continue to soften.

Generally accepted accounting principles call for MSRs to be carried at the lower of origination value less accumulated amortization (book value) or fair value. At September 30, 2005, the Company serviced $\$ 501.3$ million in mortgage loans on behalf of its customers, representing approximately 3,900 mortgage loans. The Company s MSRs had a book value of $\$ 4.5$ million compared to a fair value of approximately $\$ 5.2$ million. Thus, there was no MSR valuation adjustment for the current quarter. At September 30, 2005, expressed as a percentage of loans serviced, the book value of MSR was $.90 \%$ of serviced mortgage loans, while fair value was approximately $1.04 \%$ of
serviced mortgages. Fair value as a percentage of loans serviced was estimated at $1.04 \%$ at December 31, 2004, and $1.03 \%$ a year ago.

## Non-Interest Expense

Non-interest expense increased $15.1 \%$ for the nine months and $15.4 \%$ for the quarter ended September 30, 2005, compared to the same periods in 2004. Expense increases were primarily due to increased staffing, salaries and incentive compensation related to the strong growth in business volumes.

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## Income Taxes

Income tax expense increased between the periods presented primarily as a result of higher pre-tax income. The Company recorded a year-to-date corporate state tax credit in the third quarter of 2005 reducing the effective tax rate to $33.8 \%$ and anticipates a reduced rate in the fourth quarter of 2005, before returning to a normal rate beginning January 1, 2006.

## FINANCIAL CONDITION

Assets continued to increase in the third quarter of 2005 with total assets increasing $34.6 \%$ to $\$ 1.4$ billion at September 30, 2005 compared to $\$ 1.0$ billion at December 31, 2004. The majority of the increase is attributable to net loans, which increased $18.8 \%$ to $\$ 1.0$ billion at September 30, 2005 and a $\$ 100$ million short-term deposit. Loan growth during the nine-month period was primarily funded by increased deposits, which increased $\$ 302.1$ million to $\$ 1.2$ billion. Total deposits at September 30, 2005, included the $\$ 100$ million attributable to a large overnight deposit that had been disbursed subsequent to quarter-end. The investment portfolio increased $21.4 \%$ to $\$ 57.2$ million from $\$ 47.1$ at year-end 2004.

The Company had no material off balance sheet derivative financial instruments as of September 30, 2005 and December 31, 2004.

## LIQUIDITY AND SOURCES OF FUNDS

The objective of liquidity management is to maintain ample cash flows to meet obligations for depositor withdrawals, fund the borrowing needs of loan customers, and to fund ongoing operations. Core relationship deposits are the primary source of the Bank sliquidity. As such, the Bank focuses on deposit relationships with local business and consumer clients who maintain multiple accounts and services at the Bank. Management views such deposits as the foundation of its long-term liquidity because it believes such core deposits are more stable and less sensitive to changing interest rates and other economic factors compared to large time deposits or wholesale purchased funds. The Bank s customer relationship strategy has resulted in a relatively higher percentage of its deposits being held in checking and money market accounts, and a lesser percentage in time deposits. The Bank has no brokered deposits at this time. The Bank spresent funding mix is diverse, with approximately $73 \%$ of its checking account balances arising from business and public accounts and $27 \%$ from consumers. The composition of money market and interest-bearing demand accounts was $43 \%$ business and $57 \%$ consumer. During the periods presented, deposit growth has generally been sufficient to fund increases in loans. Management invests excess funds in short-term and overnight money market instruments.

A further source of funds and liquidity is the Company s capability to borrow from reliable counterparties. The Bank utilizes its investment securities, certain loans, FHLB Stock and certain deposits to provide collateral to support its borrowing needs.

Policy requires the analysis and testing of liquidity to ensure ample cash flow is available under a range of circumstances. Management believes that its focus on core relationship deposits coupled with access to borrowing through reliable counterparties provides reasonable and prudent assurance that ample liquidity is available. However depositor or counterparty behavior could change in response to competition, economic or market situations including relative returns available in stock or bond markets or other unforeseen circumstances, which could have liquidity implications that may require different strategic or operational actions.

The Bank s primary counterparty for borrowing purposes is the Federal Home Loan Bank (FHLB). At September 30, 2005, the FHLB had extended the Bank a secured line of credit of $\$ 203.2$ million that may be accessed for short or long-term borrowings given sufficient qualifying collateral. The Bank also had $\$ 30.6$ million in short-term borrowing availability from the Federal Reserve Bank that requires specific qualifying collateral. In addition, the Bank maintained unsecured lines of credit totaling $\$ 31.5$ million for the purchase of funds on a short-term basis from several commercial bank counterparties. At September 30, 2005, the Bank had aggregate remaining available borrowing sources totaling \$196.0 million, given sufficient collateral.

Liquidity may be affected by the Bank s routine commitments to extend credit. Historically a significant portion of such commitments (such as lines of credit) have expired or terminated without funding. In addition, more than $30 \%$ of total commitments pertain to various construction projects. Under the terms of such construction commitments, completion of specified project benchmarks must be certified before funds may be drawn. At September 30, 2005 the Bank had approximately $\$ 437.8$ million in outstanding commitments to extend credit, compared to approximately $\$ 324.8$ million at year-end 2004. Management believes that the Bank s available resources will be sufficient to fund its commitments in the normal course of business.

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## Junior Subordinated Debentures and Other Borrowings

In December 2004, the Company established a subsidiary grantor trust (Cascade Bancorp Trust I) (the Trust), which issued $\$ 20$ million of trust preferred securities (the TPS). The TPS are subordinated to any other borrowings of the Company and are due and payable on March 15, 2035. The TPS pay quarterly interest at the 3-month London Inter-Bank Offered Rate (LIBOR) plus $1.80 \%$. The Trust used the proceeds received from the issuance of the TPS to purchase $\$ 20$ million of junior subordinated debentures (the Debentures) of the Company. The Debentures were issued with substantially the same terms as the TPS and are the sole assets of the Trust. The Company s obligations under the Debentures and related agreements, taken together, constitute a full and irrevocable guarantee by the Company of the obligations of the Trust. The TPS are mandatorily redeemable upon the maturity of the Debentures, or upon earlier redemption as provided in the Indenture related to the Debentures. The TPS may be called by the Company at par at any time subsequent to March 15, 2010, and may be redeemed earlier upon the occurrence of certain events that impact the income tax or the regulatory capital treatment of the TPS. Upon establishment of the Trust, the Company also purchased a $3 \%$ minority interest in the Trust totaling $\$ 619,000$. In accordance with industry practice, as of September 30, 2005, such amount has been included with the Debentures in the Company s condensed consolidated balance sheet. The Company s December 31, 2004, consolidated balance has been retroactively restated to conform with this presentation. Management believes that as of December 31, 2004, the TPS meet applicable regulatory guidelines to qualify as Tier 1 capital.

At September 30, 2005 the Bank had a total of approximately $\$ 66.3$ million in long-term borrowings from FHLB with maturities from 2005 to 2025, bearing a weighted-average interest rate of $3.95 \%$. In addition, at September 30, 2005, the Bank had approximately $\$ 3.0$ million in short-term borrowings with FRB. At year-end 2004, the Bank had a total of $\$ 29.7$ million in long-term borrowings from FHLB bearing a weighted-average interest rate of $3.31 \%$, and short-term borrowings with FRB of approximately $\$ 6.9$ million. See Liquidity and Sources of Funds section on page 18 for further discussion.

## CAPITAL RESOURCES

The Company s total stockholders equity at September 30, 2005 was $\$ 98.9$ million, an increase of $\$ 12.5$ million from December 31, 2004. The increase resulted from net income for the nine months ended September 30, 2005 of $\$ 15.6$ million, less cash dividends paid to shareholders of $\$ 4.0$ million during the same period. In addition, at September 30, 2005 the Company had accumulated other comprehensive income of approximately $\$ .7$ million.

At September 30, 2005, the Company s Tier 1 and total risked-based capital ratios under the Federal Reserve Board s ( FRB ) risk-based capital guidelines were $9.54 \%$ and $10.83 \%$, respectively. The FRB s minimum risk-based capital ratio guidelines for Tier 1 and total capital are $4 \%$ and $8 \%$, respectively.

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk is the risk of loss from adverse changes in market prices and rates. The Company s market risk arises principally from interest rate risk in its lending, deposit and borrowing activities. Management actively monitors and manages its interest rate risk exposure. Management considers interest rate risk to be a significant market risk, which could have the largest material effect on the Company s financial condition and results of operations.

There has not been any material change in the market risk disclosure contained in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2004.

## Item 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Our Chief Executive Officer and Chief Financial Officer have evaluated the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-14(c) and 15d-14(c) under the Securities Exchange Act of 1934, as amended) as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date ). Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of the Evaluation Date, our disclosure controls and procedures are effective in alerting them on a timely basis to material information relating to the Company required to be included in our reports filed or submitted under the Securities Exchange Act of 1934, as amended.

## Changes in Internal Controls

Since the Evaluation Date, there have not been any significant changes in our internal controls or in other factors that could significantly affect such controls.

## PART II - OTHER INFORMATION

## Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits
31.1 Certification of Chief Executive Officer
31.2 Certification of Chief Financial Officer

32 Certification Pursuant to Section 906
(b) Reports on Form 8-K

The Company filed a report on Form 8-K on October 11, 2005 in regards to release of the Company sthird quarter earnings. 20

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

|  | CASCADE BANCORP <br> (Registrant) |
| :--- | :--- |
| Date $11 / 4 / 2005$ | By $/ \mathrm{s} /$ Patricia L. Moss |

Patricia L. Moss,
President \& CEO

By /s/ Gregory D. Newton

Gregory D. Newton,
EVP/Chief Financial Officer

