Global Indemnity plc Form 10-K March 16, 2015 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-K**

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2014

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from

001-34809

to

**Commission File Number** 

# GLOBAL INDEMNITY PLC

(Exact name of registrant as specified in its charter)

Ireland (State or other jurisdiction

98-0664891 (I.R.S. Employer

of incorporation or organization)

Identification No.)

25/28 NORTH WALL QUAY

**DUBLIN 1** 

**IRELAND** 

 $(Address\ of\ principal\ executive\ office\ including\ zip\ code)$ 

Registrant s telephone number, including area code: 353 (0) 1 649 2000

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## SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT:

Title of Each Class

Common A Ordinary shares, \$0.0001 Par Value

The Nasdaq Global Select Market

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT:

## **NONE**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. YES "NO x

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. YES "NO x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES x NO "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. x

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer by Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company " Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES " NO x

The aggregate market value of the common equity held by non-affiliates of the registrant, computed by reference to the price of the registrant s A ordinary shares as of the last business day of the registrant s most recently completed second fiscal quarter (based on the last reported sale price on the Nasdaq Global Select Market as of such date), was \$212,911,354. There are no B ordinary shares held by non-affiliates of the registrant.

As of March 9, 2015, the registrant had outstanding 13,394,145 A ordinary shares and 12,061,370 B ordinary shares.

# **DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Registrant s Proxy Statement relating to the 2015 Annual Meeting of Shareholders are incorporated by reference into Part III of this report.

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#### PART I

#### Item 1. BUSINESS

Some of the information contained in this Item 1 or set forth elsewhere in this report, including information with respect to the Company s plans and strategy, constitutes forward-looking statements that involve risks and uncertainties. Please see Cautionary Note Regarding Forward-Looking Statements at the end of Item 7 of Part II and Risk Factors in Item 1A of Part I for a discussion of important factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained herein.

References to the acquisition of American Reliable refer to the January 1, 2015 acquisition of American Reliable Insurance Company ( American Reliable ). The discussion in this report relates to a period prior to the acquisition of American Reliable and, except as otherwise noted, does not give effect to it.

#### History

Global Indemnity plc (Global Indemnity or the Company) was incorporated on March 9, 2010 and is domiciled in Ireland as a public limited company. Global Indemnity replaced the Company s predecessor, United America Indemnity, Ltd., as the ultimate parent company as a result of a re-domestication transaction. United America Indemnity, Ltd., which was incorporated on August 26, 2003 and domiciled in the Cayman Islands, is a subsidiary of the Company and an Irish tax resident. The Company s A ordinary shares are publicly traded on the NASDAQ Global Select Market under the trading symbol GBLI.

On October 16, 2014, Global Indemnity Group, Inc., a subsidiary of Global Indemnity, entered into a Stock Purchase Agreement (the American Reliable SPA) by and among American Bankers Insurance Group, Inc., a subsidiary of Assurant, Inc. (NYSE: AIZ) to purchase all of the issued and outstanding capital stock of American Reliable. On January 1, 2015, Global Indemnity Group, Inc. completed its acquisition of American Reliable pursuant to the American Reliable SPA upon payment of an aggregate purchase price of approximately \$113.7 million in cash and the assumption of approximately \$322.9 million in customary insurance related liabilities, obligations, and mandates. The ultimate purchase price is subject to accounting procedures that are expected to be completed by June 30, 2015. The most recent estimate of the purchase price, based on available financial information, is approximately \$117.9 million. The purchase price is subject to adjustment based on GAAP book value of the business as of the date of the closing of the transaction and the future development of loss reserves as specified in the American Reliable SPA.

American Reliable was established in 1952 and is headquartered in Scottsdale Arizona. It has facilities in Scottsdale, Arizona, and Omaha, Nebraska, and writes property and casualty insurance across all fifty states and the District of Columbia. It writes specialty personal lines and agricultural property and casualty insurance, in each case distributed through a network of general and independent agents. As of December 31, 2014, American Reliable had approximately 200 full-time employees.

Please see Recent Developments in Item 7 of Part II of this report for additional discussion of American Reliable.

## General

Global Indemnity, one of the leading specialty property and casualty insurers in the industry, provides its insurance products across a full distribution network—binding authority, program, brokerage, and reinsurance. The Company manages the distribution of these products in two segments: (a) Insurance Operations, which includes the operations of United National Insurance Company, Diamond State Insurance Company, United National Specialty Insurance Company, Penn-America Insurance Company, Penn-Star Insurance Company, Penn-Patriot Insurance Company, American Insurance Adjustment Agency, Inc., Collectibles Insurance Services, LLC, Global Indemnity Insurance Agency, LLC, and J.H. Ferguson & Associates, LLC, and (b) Reinsurance Operations, which includes the operations of Global Indemnity Reinsurance Company, Ltd. (Global Indemnity Reinsurance). On June 10, 2014, Wind River Reinsurance Company, Ltd changed its name to Global Indemnity Reinsurance Company, Ltd.

On December 31, 2013, Diamond State Insurance Company sold all the outstanding shares of capital stock of one of its wholly owned subsidiaries, United National Casualty Insurance Company, to an unrelated party. Diamond State Insurance Company received a one-time payment of \$26.6 million and recognized a pre-tax gain of \$5.2 million. The financial results for 2013 and 2012 include the financial results for United National Casualty Insurance Company. Management deemed this transaction to be an asset sale with the assets primarily comprised of investments and insurance licenses. This transaction did not have a significant impact on the Company s ongoing business operations.

## **Business Segments**

See Note 18 of the notes to consolidated financial statements in Item 8 of Part II of this report for gross and net premiums written, income and total assets of each operating segment for the years ended December 31, 2014, 2013 and 2012. For a discussion of the variances between years, see Results of Operations in Item 7 of Part II of this report.

#### **Insurance Operations**

The Company s United States based Insurance Operations distribute property and casualty insurance products and operate predominantly in the excess and surplus lines marketplace. The excess and surplus lines market differs significantly from the standard property and casualty insurance market.

In the standard property and casualty insurance market, insurance rates and forms are highly regulated; products and coverage are largely uniform and have relatively predictable exposures. In the standard market, policies must be written by insurance companies that are admitted to transact business in the state in which the policy is issued. As a result, in the standard property and casualty insurance market, insurance companies tend to compete for customers primarily on the basis of price, coverage, value-added service, and financial strength.

In contrast, the excess and surplus lines market provides coverage for businesses that often do not fit the underwriting criteria of an insurance company operating in the standard markets due to their relatively greater unpredictable loss patterns and unique niches of exposure requiring rate and policy form flexibility. Without the excess and surplus lines market, certain businesses would have to self-insure their exposures, or seek coverage outside the U.S. market.

Competition in the excess and surplus lines market tends to focus less on price and more on availability, service, and other considerations. While excess and surplus lines market exposures may have higher perceived insurance risk than their standard market counterparts, excess and surplus lines market underwriters historically have been able to generate underwriting profitability superior to standard market underwriters.

A portion of the Company s Insurance Operations is written on a specialty admitted basis. When writing on a specialty admitted basis, the Company s focus is on writing insurance for insureds that engage in similar but often highly specialized types of activities. The specialty admitted market is subject to greater state regulation than the surplus lines market, particularly with regard to rate and form filing requirements and the ability to enter and exit lines of business. Insureds purchasing coverage from specialty admitted insurance companies do so because the insurance product is not otherwise available from standard market insurers. Yet, for regulatory or marketing reasons, these insureds require products that are written by an admitted insurance company.

Its insurance products target specific, defined groups of insureds with customized coverage to meet their needs. To manage operations, the Insurance Operations segment differentiates its product by product classification. These product classifications are as follows:

Penn-America distributes property and general liability products for small commercial businesses through a select network of wholesale general agents with specific binding authority;

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United National distributes property, general liability, and professional lines products through program administrators with specific binding authority; and

Diamond State distributes property, casualty, and professional lines products through wholesale brokers that are underwritten by the Company s personnel and selected brokers with specific binding authority.

See Underwriting below for a discussion on how the Company s insurance products are underwritten.

These product classifications comprise the Insurance Operations business segment and are not considered individual business segments because each product has similar economic characteristics, distribution, and coverage. The Insurance Operations provide property, casualty, and professional liability products utilizing customized guidelines, rates, and forms tailored to the Company s risk and underwriting philosophy. The Insurance Operations are licensed to write on a surplus lines (non-admitted) basis and/or an admitted basis in all 50 U.S. States, the District of Columbia, Puerto Rico, and the U.S. Virgin Islands, which provides them with flexibility in designing products and programs, and in determining rates to meet emerging risks and discontinuities in the marketplace.

The Company distributes its insurance products through a group of approximately 110 professional wholesale general agencies that have specific quoting and binding authority, as well as a number of wholesale insurance brokers who in turn sell the Company s insurance products to insureds through retail insurance brokers.

In 2014, gross premiums written for the U.S. Insurance Operations were \$230.0 million compared to \$232.4 million for 2013. For 2014, surplus lines business accounts for approximately 76.4% of the business written while specialty admitted business accounts for the remaining 23.6%.

## Reinsurance Operations

Global Indemnity Reinsurance is a Bermuda based treaty reinsurer of specialty property and casualty insurance and reinsurance companies. The Company s Reinsurance Operations segment provides reinsurance solutions through brokers and primary writers including insurance and reinsurance companies, and consists solely of the operations of Global Indemnity Reinsurance.

The reinsurance markets face many of the same issues confronted with the primary insurance markets including excess capital capacity, low investment returns and increased pressure on generating acceptable return on investment.

The limited number of catastrophic events in recent years and an increase in the available capacity has continued to put pressure on pricing levels. Global Indemnity Reinsurance is focused on using its capital capacity to write catastrophe-oriented placements and other niche or specialty-focused excess of loss contracts meeting the Company s risk tolerance and return thresholds.

In 2014, gross premiums written from third parties were \$61.3 million compared to \$58.4 million for 2013.

## **Available Information**

The Company maintains a website at www.globalindemnity.ie. The information on the Company s website is not incorporated herein by reference. The Company will make available, free of charge on its website, the most recent annual report on Form 10-K and subsequently filed quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after the Company files such material with, or furnishes it to, the United States Securities and Exchange Commission.

The public may also read and copy any materials the Company files with the SEC at the SEC s Public Reference Room at 100 F Street, NE, Washington, DC 20549 or by calling the SEC at 1-800-SEC-0330. The SEC maintains

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an Internet site (www.sec.gov) that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC.

# **Products and Product Development**

The Company s Insurance Operations distribute property and casualty insurance products and operate predominantly in the excess and surplus lines marketplace. To manage its operations, the Company seeks to differentiate its products by product classification. See Insurance Operations above for a description of these product classifications. The Company believes it has significant flexibility in designing products, programs, and in determining rates to meet the needs of the marketplace.

The Company s Reinsurance Operations offer third party treaty reinsurance for specialty property and casualty insurance companies and reinsurance companies. The Company s Reinsurance Operations also provide reinsurance to its Insurance Operations in the form of quota share and stop-loss arrangements.

# **Geographic Concentration**

The following table sets forth the geographic distribution of gross premiums written for the periods indicated:

|                        | For the Years Ended December 31, |         |            |         |            |         |  |
|------------------------|----------------------------------|---------|------------|---------|------------|---------|--|
|                        | 2014 2013                        |         |            | 3       | 2012       |         |  |
| (Dollars in thousands) | Amount                           | Percent | Amount     | Percent | Amount     | Percent |  |
| Florida                | \$ 29,371                        | 10.1%   | \$ 32,170  | 11.0%   | \$ 28,738  | 11.8%   |  |
| California             | 26,711                           | 9.2     | 26,358     | 9.1     | 22,277     | 9.1     |  |
| Texas                  | 26,170                           | 9.0     | 29,565     | 10.1    | 21,554     | 8.8     |  |
| New York               | 16,326                           | 5.6     | 16,600     | 5.7     | 14,876     | 6.1     |  |
| Massachusetts          | 13,470                           | 4.6     | 11,234     | 3.9     | 8,291      | 3.4     |  |
| Illinois               | 7,615                            | 2.6     | 6,715      | 2.3     | 6,130      | 2.5     |  |
| Pennsylvania           | 7,289                            | 2.5     | 6,904      | 2.4     | 6,496      | 2.7     |  |
| New Jersey             | 7,121                            | 2.4     | 8,208      | 2.8     | 8,529      | 3.5     |  |
| Louisiana              | 6,474                            | 2.2     | 8,392      | 2.9     | 7,579      | 3.1     |  |
| Michigan               | 5,394                            | 1.9     | 4,719      | 1.6     | 4,680      | 1.9     |  |
|                        |                                  |         |            |         |            |         |  |
| Subtotal               | 145,941                          | 50.1    | 150,865    | 51.9    | 129,150    | 52.9    |  |
| All other states       | 84,037                           | 28.9    | 81,508     | 28.0    | 72,640     | 29.8    |  |
| Reinsurance Operations | 61,275                           | 21.0    | 58,350     | 20.1    | 42,263     | 17.3    |  |
| -                      |                                  |         |            |         |            |         |  |
| Total                  | \$ 291,253                       | 100.0%  | \$ 290,723 | 100.0%  | \$ 244,053 | 100.0%  |  |

# **Marketing and Distribution**

The Company provides its insurance products across a full distribution network binding authority, program, brokerage, direct, and reinsurance. For its binding authority and program product classifications, the Company distributes its insurance products primarily through a group of approximately 110 wholesale general agents and program administrators that have specific quoting and binding authority. For its brokerage business, the Company distributes its insurance products through wholesale insurance brokers who in turn sell the Company s insurance products to insureds through retail insurance brokers. For its reinsurance business, the Company distributes its products through reinsurance brokers and on a direct basis.

Of the Company s non-affiliated professional wholesale general agents and program administrators, the top five accounted for 32.7% of the Insurance Operations gross premiums written for the year ended December 31, 2014. One agency represented 10.0% of the Insurance Operations gross premiums written. There is no agency which accounts for more than 10% of the Company s consolidated revenues for the year ended December 31, 2014.

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Global Indemnity Reinsurance assumed premiums on three treaties accounted for 96% of the Reinsurance Operations 2014 gross premiums written. There is no treaty that accounted for 10% or more of the Company s consolidated revenues for the year ended December 31, 2014.

The Company s distribution strategy is to seek to maintain strong relationships with a limited number of high-quality wholesale professional general agents and wholesale insurance brokers. The Company carefully selects distribution sources based on their expertise, experience and reputation. The Company believes that its distribution strategy enables it to effectively access numerous markets at a relatively low cost structure through the marketing, underwriting, and administrative support of the Company s professional general agencies and wholesale insurance brokers. The Company believes these wholesale general agents and wholesale insurance brokers have local market knowledge and expertise that enables them to access business in these markets more effectively.

## Underwriting

The Company s insurance products are primarily underwritten via specific binding authority in which the Company grants underwriting authority to its wholesale general agents and program administrators and via brokerage in which the Company s internal personnel underwrites business submitted by wholesale insurance brokers. Some of the Company s specialized property business is submitted by retail agents or directly from insureds and is also underwritten by internal personnel.

Specific Binding Authority The Company s wholesale general agents and program administrators have specific quoting and binding authority with respect to a single insurance product and some have limited quoting and binding authority with respect to multiple products.

The Company provides its wholesale general agents and program administrators with a comprehensive, regularly updated underwriting manual that specifically outlines risk eligibility which is developed based on the type of insured, nature of exposure and overall expected profitability. This manual also outlines (a) premium pricing, (b) underwriting guidelines, including but not limited to policy forms, terms and conditions, and (c) policy issuance instructions.

The Company s wholesale general agents and program administrators are appointed to underwrite submissions received from their retail agents in accordance with the Company s underwriting manual. Risks that are not within the specific binding authority must be submitted to the Company s underwriting personnel directly for underwriting review and approval or denial of the application of the insured. The Company s wholesale general agents provide all policy issuance services in accordance with the Company s underwriting manuals.

The Company regularly monitors the underwriting quality of its wholesale general agents and program administrators through a disciplined system of controls, which includes the following:

automated system criteria edits and exception reports;

individual policy reviews to measure adherence to the Company s underwriting manual including: risk selection, underwriting compliance, policy issuance and pricing;

periodic on-site comprehensive audits to evaluate processes, controls, profitability and adherence to all aspects of the Company s underwriting manual including: risk selection, underwriting compliance, policy issuance and pricing;

internal quarterly actuarial analysis of loss ratios produced by business underwritten by the Company s wholesale general agents and program administrators; and

internal quarterly analysis of financial results, including premium growth and overall profitability of business produced by the Company s wholesale general agents and program administrators.

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The Company provides incentives to certain of its wholesale general agents and program administrators to produce profitable business through contingent profit commission structures that are tied directly to the achievement of profitability targets.

**Brokerage** There are only two wholesale insurance brokers with specific binding authority. These brokers are subject to the same guidelines and monitoring as discussed above. The majority of the Company s wholesale insurance brokers do not have specific binding authority; therefore, these risks are submitted to the Company s underwriting personnel for review and processing.

The Company provides its underwriters with a comprehensive, regularly updated underwriting manual that outlines risk eligibility which is developed based on the type of insured, nature of exposure and overall expected profitability. This manual also outlines (a) premium pricing, (b) underwriting guidelines, including but not limited to policy forms, terms and conditions.

The Company s underwriting personnel review submissions, issue all quotes and perform all policy issuance functions. The Company regularly monitors the underwriting quality of its underwriters through a disciplined system of controls, which includes the following:

individual policy reviews to measure the Company s underwriters adherence to the underwriting manual including: risk selection, underwriting compliance, policy issuance and pricing;

periodic underwriting review to evaluate adherence to all aspects of the Company s underwriting manual including: risk selection, underwriting compliance, policy issuance and pricing;

internal quarterly actuarial analysis of loss ratios produced by business underwritten by the Company s underwriters; and

internal quarterly analysis of financial results, including premium growth and overall profitability of business produced by the Company s underwriters.

**Reinsurance** The Company s Global Indemnity Reinsurance subsidiary primarily offers retrocessional coverage to Bermuda based reinsurance companies. The business assumed is primarily quota share treaties on property catastrophe and marine business. The Company also writes a small amount of professional lines excess liability business. Prior to entering into any agreement, the Company evaluates a number of factors for each cedent including, but not limited to, reputation and financial condition, underwriting and claims practices and historical claims experience. The Company also models proposed treaties for both the catastrophe exposure and the marginal impact on the Company s existing catastrophe portfolio.

## **Contingent Commissions**

Certain professional general agencies of the Insurance Operations are paid special incentives, referred to as contingent commissions, when results of business produced by these agencies are more favorable than predetermined thresholds. Similarly, in some circumstances, companies that cede business to the Reinsurance Operations are paid a profit commission based on the profitability of the ceded portfolio. These commissions are charged to other underwriting expenses when incurred. The liability for the unpaid portion of these commissions is stated separately on the face of the consolidated balance sheet as contingent commissions.

# **Pricing**

The Company s pricing actuaries establish pricing tailored to each specific product it underwrites, taking into account historical loss experience, historical rate level changes, and individual risk and coverage characteristics. The Company generally uses the actuarial loss costs promulgated by the Insurance Services Office as a benchmark in the development of pricing for most of the Company s products. The Company will seek to only write business if it believes it can achieve an adequate rate of return.

## Reinsurance of Underwriting Risk

The Company s philosophy is to purchase reinsurance from third parties to limit its liability on individual risks and to protect against property catastrophe and casualty clash losses. Reinsurance assists the Company in controlling exposure to severe losses and protecting capital resources. The Company purchases reinsurance on both an excess of loss and proportional basis. The type, cost and limits of reinsurance it purchases can vary from year to year based upon the Company s desired retention levels and the availability of quality reinsurance at an acceptable price. Although reinsurance does not legally discharge an insurer from its primary liability for the full amount of limits on the policies it has written, it does make the assuming reinsurer liable to the insurer to the extent of the insurance ceded. The Company s reinsurance contracts renew throughout the year and all of its reinsurance is purchased following guidelines established by management. The Company primarily utilizes treaty reinsurance products made up of proportional and excess of loss reinsurance. Additionally, the Company may purchase facultative reinsurance protection on single risks when deemed necessary.

The Company purchases specific types and structures of reinsurance depending upon the characteristics of the lines of business and specialty products underwritten. The Company will typically seek to place proportional reinsurance for umbrella and excess products, certain specialty products, or in the development stages of a new product. The Company believes that this approach allows it to control net exposure in these product areas most cost effectively.

The Company purchases reinsurance on an excess of loss basis to cover individual risk severity. These structures are utilized to protect the Company s primary positions on property and casualty products. The excess of loss structures allow the Company to maximize underwriting profits over time by retaining a greater portion of the risk in these products, while helping to protect against the possibility of unforeseen volatility.

The Company analyzes its reinsurance contracts to ensure that they meet the risk transfer requirements of applicable accounting guidance, which requires that the reinsurer must assume significant insurance risk under the reinsured portions of the underlying insurance contracts and that there must be a reasonably possible chance that the reinsurer may realize a significant loss from the transaction.

The Company continually evaluates its retention levels across its entire line of business and specialty product portfolio seeking to ensure that the ultimate reinsurance structures are aligned with the Company's corporate risk tolerance levels associated with such products. Any decision to decrease the Company's reliance upon proportional reinsurance or to increase the Company's excess of loss retentions could increase the Company's earnings volatility. In cases where the Company decides to increase its excess of loss retentions, such decisions will be a result of a change or progression in the Company's risk tolerance level. The Company endeavors to purchase reinsurance from financially strong reinsurers with which it has long-standing relationships. In addition, in certain circumstances, the Company holds collateral, including letters of credit, under reinsurance agreements.

The Company s Insurance Operations primary reinsurance treaties are as follows:

**Property Catastrophe Excess of Loss** The Company s current property writings create exposure to catastrophic events. To protect against these exposures, the Company purchases a property catastrophe treaty. Effective June 1, 2014, the Company renewed its property catastrophe excess of loss treaty which provides occurrence coverage for losses of \$70 million in excess of \$20 million. This treaty excludes business underwritten by American Reliable. At this renewal, the Company participated on 60% of the \$20 million in excess of \$20 million layer and 40% of the \$50 million in excess of \$40 million layer. This treaty provides for one full reinstatement of coverage at 100% additional premium as to time and pro rata as to amount of limit reinstated. This replaces the treaty that expired on May 31, 2014, which provided identical coverage with the exception of the Company s participation, which was 50% of the \$20 million in excess of \$20 million layer and 20% of the \$50 million in excess of \$40 million layer.

**Property Catastrophe Industry Loss Warranty** Effective June 2, 2014, the Company purchased a property catastrophe industry loss warranty which provides occurrence coverage for losses of \$12 million in excess of

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\$10 thousand for a U.S. wind event. Recovery under the industry loss warranty is contingent on the property/casualty insurance industry sustaining a \$30 billion loss from the same event. This treaty, which covers both the Company s US Insurance Operations and Reinsurance Operations, has no reinstatements and expired on December 15, 2014.

**Property Per Risk Excess of Loss** Effective January 1, 2015, the Company renewed its property per risk excess of loss treaty, which excludes business underwritten by American Reliable. This treaty provides coverage in two sections: 50% of \$9 million per risk in excess of \$1 million per risk for all business with the exception of the Property Brokerage unit, and 50% of \$8 million in excess of \$2 million for Property Brokerage business. This treaty also provides coverage of 100% of \$20 million per risk in excess of \$10 million per risk for Property Brokerage business. The treaty s liability is limited to twice the named per risk limit by section and layer for all risks involved in one loss occurrence.

Effective January 1, 2014, the Company renewed its property per risk excess of loss treaty which provides coverage of 50% of \$13 million per risk in excess of \$2 million per risk. This replaces the treaty that expired December 31, 2013, which provided identical coverage. The treaty provides coverage in two layers: \$3 million per risk in excess of \$2 million per risk, and \$10 million per risk in excess of \$5 million per risk. The first layer is subject to a \$6 million limit of liability for all risks involved in one loss occurrence, and the second layer is subject to a \$10 million limit for all risks involved in one loss occurrence.

Casualty and Professional Liability Excess of Loss Effective May 1, 2014, the Company renewed its casualty and professional liability excess of loss treaty. The casualty section provides coverage for \$2 million per occurrence in excess of \$1 million per occurrence for general liability and auto liability. The professional liability section provides coverage of \$4 million per policy/occurrence in excess of \$1 million per policy/occurrence. For both sections, allocated loss adjustment expenses are included within limits. The casualty and professional liability treaty that expired April 30, 2014 provided identical coverage.

Casualty Clash Excess of Loss Effective May 1, 2014, the Company renewed its casualty clash excess of loss treaty which provides coverage of \$10 million per occurrence in excess of \$3 million per occurrence, subject to a \$20 million limit for all loss occurrences. The casualty clash treaty that expired April 30, 2014 provided identical coverage.

To the extent that there may be an increase or decrease in catastrophe or casualty clash exposure in the future, the Company may increase or decrease its reinsurance protection for these exposures commensurately. There were no other significant changes to any of the Company s Insurance Operations reinsurance treaties during 2014.

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The following table sets forth the ten reinsurers for which the Company has the largest reinsurance receivables as of December 31, 2014. Also shown are the amounts of premiums ceded by the Company to these reinsurers during the year ended December 31, 2014.

|   | A.M.           | •  | Gross               | Percent     | -  | Ceded             | Percent     |
|---|----------------|----|---------------------|-------------|----|-------------------|-------------|
| (Dollars in millions)   | Best<br>Rating |    | surance<br>eivables | of<br>Total |    | emiums<br>Tritten | of<br>Total |
| Munich Re America Corp.   | A+             | \$ | 67.5                | 48.5%       | \$ | 6.0               | 33.3%       |
| Westport Insurance Corp.  | A+             |    | 18.5                | 13.3        |    |                   |             |
| Transatlantic Reinsurance   | A              |    | 7.4                 | 5.3         |    | 3.2               | 17.8        |
| Swiss Reinsurance America Corp.   | A+             |    | 6.7                 | 4.8         |    |                   |             |
| General Reinsurance Corp.   | A++            |    | 5.9                 | 4.2         |    | 0.1               | 0.4         |
| Hartford Fire Insurance Company   | A              |    | 5.0                 | 3.6         |    |                   |             |
| Clearwater Insurance Company  | NR             |    | 3.3                 | 2.4         |    |                   |             |
| Scor Reinsurance Company  | A              |    | 1.6                 | 1.2         |    |                   |             |
| St. Paul Fire & Marine Insurance Company  | A++            |    | 1.1                 | 0.8         |    |                   |             |
| Cologne Reinsurance Company   | A++            |    | 1.1                 | 0.8         |    |                   |             |
|   |                |    |                     |             |    |                   |             |
| Subtotal  |                |    | 118.1               | 84.9        |    | 9.3               | 51.5        |
| All other reinsurers  |                |    | 21.0                | 15.1        |    | 8.8               | 48.5        |
|   |                |    |                     |             |    |                   |             |
| Total reinsurance receivables before purchase accounting adjustments                                  |                |    |                     |             |    |                   |             |
| and allowance for uncollectible reinsurance   |                |    | 139.1               | 100.0%      | \$ | 18.1              | 100.0%      |
|   |                |    | 10).1               | 100.070     | Ψ  | 1011              | 100.070     |
| Purchase accounting adjustments and allowance for uncollectible                                       |                |    |                     |             |    |                   |             |
| reinsurance   |                |    | (13.4)              |             |    |                   |             |
| Temourance  |                |    | (13.4)              |             |    |                   |             |
| Total massivables, not of numbers associating adjustments and   |                |    |                     |             |    |                   |             |
| Total receivables, net of purchase accounting adjustments and allowance for uncollectible reinsurance |                |    | 125.7               |             |    |                   |             |
| Collateral held in trust from reinsurers  |                |    | (8.7)               |             |    |                   |             |
| Conauciai neiu iii tiust iioiii ieiiisuicis   |                |    | (0.7)               |             |    |                   |             |
| N   |                | ф  | 117.0               |             |    |                   |             |
| Net receivables   |                | \$ | 117.0               |             |    |                   |             |

At December 31, 2014, the Company carried reinsurance receivables, net of collateral held in trust, of \$117.0 million. This amount is net of a purchase accounting adjustment and an allowance for uncollectible reinsurance receivables. The purchase accounting adjustment resulted from the Company s acquisition of Wind River Investment Corporation on September 5, 2003 and is related to discounting the acquired loss reserves to their present value and applying a risk margin to the discounted reserves. This adjustment was \$4.0 million at December 31, 2014. The allowance for uncollectible reinsurance receivables was \$9.4 million at December 31, 2014.

Historically, there have been insolvencies following a period of competitive pricing in the industry. While the Company has recorded allowances for reinsurance receivables based on currently available information, conditions may change or additional information might be obtained that may require the Company to record additional allowances. On a quarterly basis, the Company reviews its financial exposure to the reinsurance market and assesses the adequacy of its collateral and allowance for uncollectible reinsurance. The Company continues to take actions to mitigate its exposure to possible loss.

## **Claims Management and Administration**

The Company s approach to claims management is designed to investigate reported incidents at the earliest juncture, to select, manage, and supervise all legal and adjustment aspects of claims, including settlement, for the mutual benefit of the Company, its professional general agents, wholesale brokers, reinsurers and insureds. The Company s professional general agents and wholesale brokers have no authority to settle claims or otherwise

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exercise control over the claims process, with the exception of one statutory managing general agent. The Insurance Operations claims management staff supervises or processes all claims. The Company s Insurance Operations has a formal claims review process, and all claims greater than \$250,000, gross of reinsurance, are reviewed by senior claims management and certain senior executives. Large loss trends and analysis are reviewed by a Large Loss committee.

To handle claims, the Company s Insurance Operations utilizes its own in-house claims department as well as third-party claims administrators (TPAs) and assuming reinsurers, to whom it delegates limited claims handling authority. The Insurance Operations experienced in-house staff of claims management professionals are assigned to one of five dedicated claim units: casualty and automobile claims, latent exposure claims, property claims, TPA oversight, and a wholly owned subsidiary that administers construction defect claims. The dedicated claims units meet regularly to communicate current developments within their assigned areas of specialty.

As of December 31, 2014, the Company has \$154 million of direct outstanding loss and loss adjustment expense case reserves at its Insurance Operations. Claims relating to approximately 84% of those reserves are handled by in-house claims management professionals, while claims relating to approximately 5% of those reserves are handled by TPAs, which send the Company detailed financial and claims information on a monthly basis. The Company also individually supervises in-house any significant or complicated TPA handled claims, and conducts on-site audits of material TPAs at least twice a year. Approximately 11% of its reserves are handled by the Company s assuming reinsurers. The Company reviews and supervises the claims handled by its reinsurers seeking to protect its reputation and minimize exposure.

#### Reserves for Unpaid Losses and Loss Adjustment Expenses

Applicable insurance laws require the Company to maintain reserves to cover its estimated ultimate losses under insurance policies and reinsurance treaties that it writes and for loss adjustment expenses relating to the investigation and settlement of claims.

The Company establishes loss and loss adjustment expense reserves for individual claims by evaluating reported claims on the basis of:

| knowledge of the circumstances surrounding the claim; |
|---|
| the severity of injury or damage;                     |
| jurisdiction of the occurrence;                       |
| the potential for ultimate exposure;                  |
| litigation related developments;                      |
| the type of loss; and                                 |

the Company s experience with the insured and the line of business and policy provisions relating to the particular type of claim. The Company generally estimates such losses and claims costs through an evaluation of individual reported claims. The Company also establishes reserves for incurred but not reported losses ( IBNR ). IBNR reserves are based in part on statistical information and in part on industry experience with respect to the expected number and nature of claims arising from occurrences that have not been reported. The Company also establishes its reserves based on estimates of future trends in claims severity and other subjective factors. Insurance companies are not permitted to reserve for a catastrophe until it has occurred. Reserves are recorded on an undiscounted basis other than fair value adjustments recorded under purchase accounting. The Company s Insurance Operations reserves are reviewed quarterly by the in-house actuarial staff. Loss reserve estimates for the

Company s Reinsurance Operations are developed by independent, external actuaries; however management is responsible for the final determination of loss reserve selections. The data for this analysis is organized by treaty and treaty year. Reviews for both Insurance Operations and Reinsurance Operations are performed both gross and net of reinsurance.

In addition to the Company s internal reserve analysis, independent external actuaries perform a full, detailed review of the Insurance Operations reserves annually. The Company does not rely upon the review by the independent actuaries to develop its reserves; however, the data is used to corroborate the analysis performed by the in-house actuarial staff. The Company s independent external actuaries also perform a full, detailed review of the Reinsurance Operations reserves annually. The results of the detailed reserve reviews by internal and external actuaries were summarized and discussed with the Company s senior management to determine the best estimate of reserves.

With respect to some classes of risks, the period of time between the occurrence of an insured event and the final resolution of a claim may be many years, and during this period it often becomes necessary to adjust the claim estimates either upward or downward. Certain classes of umbrella and excess liability that the Company underwrites have historically had longer intervals between the occurrence of an insured event, reporting of the claim and final resolution. In such cases, the Company must estimate reserves over long periods of time with the possibility of several adjustments to reserves. Other classes of insurance that the Company underwrites, such as most property insurance, historically have shorter intervals between the occurrence of an insured event, reporting of the claim and final resolution. Reserves with respect to these classes are therefore inherently less likely to be adjusted.

The loss and loss expense reserving process is intended to reflect the impact of inflation and other factors affecting loss payments by taking into account changes in historical payment patterns and perceived trends. However, there is no precise method for the subsequent evaluation of the adequacy of the consideration given to inflation, or to any other specific factor, or to the way one factor may affect another.

The loss and loss expense development table that follows shows changes in the Company s reserves in subsequent years from the prior loss and loss expense estimates based on experience as of the end of each succeeding year and in conformity with United States of America generally accepted accounting principles (GAAP). The estimate is increased or decreased as more information becomes known about the frequency and severity of losses for individual years. A redundancy means the original estimate was higher than the current estimate; a deficiency means that the current estimate is higher than the original estimate.

The first line of the loss and loss expense development table shows, for the years indicated, the Company s net reserve liability including the reserve for IBNR. The first section of the table shows, by year, the cumulative amounts of losses and loss adjustment expenses paid as of the end of each succeeding year. The second section sets forth the re-estimates in later years of incurred losses and loss expenses, including payments, for the years indicated. The cumulative redundancy/ (deficiency) represents, as of the date indicated, the difference between the latest re-estimated liability and the reserves as originally estimated.

In 2005, \$235.2 million of loss reserves were acquired as a result of the merger with Penn-America Group, Inc. that took place on January 24, 2005. As such, there is no loss reserves in the loss development table related to the Penn-America insurance companies for 2004.

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This loss development table shows development in Global Indemnity s loss and loss expense reserves on a net basis:

| (Dollars in thousands) 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014  Balance sheet reserves: \$ 344.614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ 586,975 \$ 552,271  Cumulative paid as of:  One year later \$ 85,960 \$ 154,069 \$ 169,899 \$ 190,723 \$ 215,903 \$ 189,358 \$ 160,204 \$ 155,888 \$ 134,065 \$ 116,118  Two years later 180,801 355,987 413,055 470,313 454,284 375,066 330,522 333,131  Five years later 209,938 414,068 478,408 532,753 510,177 419,717 377,350  Five years later 251,350 454,982 525,173 581,265 569,079  Seven years later 271,688 471,472 551,849  Nine years later 273,618 485,142  Ten years later 286,163  Re-estimated liability as of:  End of year \$ 344,614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ \$586,975 \$ 552,271  One year later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,547 608,050 658,429 731,468 715,067 621,098 |
|---|
| Cumulative paid as of:  One year later \$ 85,960 \$ 154,069 \$ 169,899 \$ 190,723 \$ 215,903 \$ 189,358 \$ 160,204 \$ 155,888 \$ 134,065 \$ 116,118 \$ Two years later 139,822 268,827 300,041 360,336 366,647 299,720 261,569 260,667 223,358 \$ 177   |
| One year later         \$ 85,960         \$ 154,069         \$ 169,899         \$ 190,723         \$ 215,903         \$ 189,358         \$ 160,204         \$ 155,888         \$ 134,065         \$ 116,118           Two years later         139,822         268,827         300,041         360,336         366,647         299,720         261,569         260,667         223,358   |
| Two years later 139,822 268,827 300,041 360,336 366,647 299,720 261,569 260,667 223,358  Three years later 180,801 355,987 413,055 470,313 454,284 375,066 330,522 333,131  Four years later 209,938 414,068 478,408 532,753 510,177 419,717 377,350  Five years later 237,636 440,206 506,915 561,536 541,313 454,509  Six years later 251,350 454,982 525,173 581,265 569,079  Seven years later 271,688 471,472 551,849  Nine years later 273,618 485,142  Ten years later 286,163  Re-estimated liability as of:  End of year \$344,614 \$639,291 \$735,342 \$800,885 \$835,839 \$725,297 \$638,906 \$684,878 \$629,558 \$586,975 \$552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183   |
| Three years later 180,801 355,987 413,055 470,313 454,284 375,066 330,522 333,131  Four years later 209,938 414,068 478,408 532,753 510,177 419,717 377,350  Five years later 237,636 440,206 506,915 561,536 541,313 454,509  Six years later 251,350 454,982 525,173 581,265 569,079  Seven years later 261,773 467,669 534,801 602,649  Eight years later 271,688 471,472 551,849  Nine years later 273,618 485,142  Ten years later 286,163  Re-estimated liability as of:  End of year \$ 344,614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ 586,975 \$ 552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183  |
| Four years later 209,938 414,068 478,408 532,753 510,177 419,717 377,350  Five years later 237,636 440,206 506,915 561,536 541,313 454,509  Six years later 251,350 454,982 525,173 581,265 569,079  Seven years later 261,773 467,669 534,801 602,649  Eight years later 271,688 471,472 551,849  Nine years later 273,618 485,142  Ten years later 286,163  Re-estimated liability as of:  End of year \$ 344,614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ 586,975 \$ 552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183   |
| Five years later 237,636 440,206 506,915 561,536 541,313 454,509  Six years later 251,350 454,982 525,173 581,265 569,079  Seven years later 261,773 467,669 534,801 602,649  Eight years later 271,688 471,472 551,849  Nine years later 273,618 485,142  Ten years later 286,163  Re-estimated liability as of:  End of year \$344,614 \$639,291 \$735,342 \$800,885 \$835,839 \$725,297 \$638,906 \$684,878 \$629,558 \$586,975 \$552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183  |
| Six years later 251,350 454,982 525,173 581,265 569,079  Seven years later 261,773 467,669 534,801 602,649  Eight years later 271,688 471,472 551,849  Nine years later 273,618 485,142  Ten years later 286,163  Re-estimated liability as of:  End of year \$344,614 \$639,291 \$735,342 \$800,885 \$835,839 \$725,297 \$638,906 \$684,878 \$629,558 \$586,975 \$552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183  |
| Seven years later 261,773 467,669 534,801 602,649  Eight years later 271,688 471,472 551,849  Nine years later 273,618 485,142  Ten years later 286,163  Re-estimated liability as of:  End of year \$ 344,614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ 586,975 \$ 552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183  |
| Eight years later 271,688 471,472 551,849  Nine years later 273,618 485,142  Ten years later 286,163  Re-estimated liability as of:  End of year \$ 344,614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ 586,975 \$ 552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183   |
| Nine years later 273,618 485,142  Ten years later 286,163  Re-estimated liability as of:  End of year \$ 344,614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ 586,975 \$ 552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183  |
| Ten years later 286,163  Re-estimated liability as of:  End of year \$ 344,614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ 586,975 \$ 552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183  |
| Re-estimated liability as of:  End of year \$ 344,614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ 586,975 \$ 552,271  One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256  Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217  Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592  Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183   |
| of: End of year \$ 344,614 \$ 639,291 \$ 735,342 \$ 800,885 \$ 835,839 \$ 725,297 \$ 638,906 \$ 684,878 \$ 629,558 \$ 586,975 \$ 552,271 One year later 343,332 632,327 716,361 832,733 827,439 671,399 643,569 690,004 619,887 575,256 Two years later 326,031 629,859 732,056 812,732 768,623 640,750 642,478 679,689 602,217 Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592 Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183  |
| One year later     343,332     632,327     716,361     832,733     827,439     671,399     643,569     690,004     619,887     575,256       Two years later     326,031     629,859     732,056     812,732     768,623     640,750     642,478     679,689     602,217       Three years later     323,696     635,504     707,525     765,435     730,079     636,051     640,581     661,592       Four years later     332,302     622,122     672,712     737,614     719,486     631,101     624,183   |
| One year later     343,332     632,327     716,361     832,733     827,439     671,399     643,569     690,004     619,887     575,256       Two years later     326,031     629,859     732,056     812,732     768,623     640,750     642,478     679,689     602,217       Three years later     323,696     635,504     707,525     765,435     730,079     636,051     640,581     661,592       Four years later     332,302     622,122     672,712     737,614     719,486     631,101     624,183   |
| Two years later     326,031     629,859     732,056     812,732     768,623     640,750     642,478     679,689     602,217       Three years later     323,696     635,504     707,525     765,435     730,079     636,051     640,581     661,592       Four years later     332,302     622,122     672,712     737,614     719,486     631,101     624,183  |
| Three years later 323,696 635,504 707,525 765,435 730,079 636,051 640,581 661,592 Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183  |
| Four years later 332,302 622,122 672,712 737,614 719,486 631,101 624,183  |
|   |
|   |
| Six years later 316,195 598,384 651,850 729,228 713,106   |
| Seven years later 312,860 591,562 654,983 734,695   |
| Eight years later 307,822 596,405 665,293   |
| Nine years later 313,731 607,118  |
| Ten years later 326,891   |
| Cumulative  |
| redundancy/(deficiency) \$ 17,723 \$ 32,173 \$ 70,049 \$ 66,190 \$ 122,733 \$ 104,199 \$ 14,723 \$ 23,286 \$ 27,341 \$ 11,719 \$  |
| Gross Liability end of  |
| year 1,876,510 1,914,224 1,702,010 1,503,238 1,506,430 1,257,741 1,059,756 971,377 879,113 779,466 675,472  |
| Less: Reinsurance   |
| recoverable 1,531,896 1,274,933 966,668 702,353 670,591 532,444 420,850 286,499 249,555 192,491 123,201   |
| 1,551,690 1,274,955 900,006 702,555 070,591 552,444 420,650 260,499 249,555 192,491 125,201   |
|   |
| Net liability-end of year 344,614 639,291 735,342 800,885 835,839 725,297 638,906 684,878 629,558 586,975 552,271   |
|   |
| Gross re-estimated  |
| liability 1,152,525 1,251,799 1,035,224 1,158,067 1,086,422 888,007 826,971 838,537 767,365 707,169 675,472   |
| Less: Re-estimated  |
| recoverable   |
| at December 31, 2013 825,635 644,681 369,931 423,372 373,315 266,909 202,788 176,944 165,148 131,912 123,201  |
| 25,500 01,501 155,712 125,201 200,707 202,700 170,711 100,110 151,712 125,201   |
|   |
| Net re-estimated liability  |
| at December 31, 2013 \$ 326,890 \$ 607,118 \$ 665,293 \$ 734,695 \$ 713,107 \$ 621,098 \$ 624,183 \$ 661,593 \$ 602,217 \$ 575,257 \$ 552,271   |
| Gross cumulative redundancy/  |
| (deficiency) \$ 723,985 \$ 662,425 \$ 666,786 \$ 345,171 \$ 420,008 \$ 369,734 \$ 232,785 \$ 132,840 \$ 111,748 \$ 72,297 \$  |

See Note 9 of the notes to consolidated financial statements in Item 8 of Part II of this report for a reconciliation of the Company s liability for losses and loss adjustment expenses, net of reinsurance ceded, as well as further discussion surrounding changes to reserves for prior accident years.

The insurance industry continues to receive a substantial number of asbestos-related bodily injury claims, with an increasing focus being directed toward other parties, including installers of products containing asbestos rather than against asbestos manufacturers. This shift has resulted in significant insurance coverage litigation implicating applicable coverage defenses or determinations, if any, including but not limited to, determinations as to whether or not an asbestos related bodily injury claim is subject to aggregate limits of liability found in most

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comprehensive general liability policies. In response to these continuing developments, management regularly evaluates and adjusts its reserves to its best point estimate for asbestos and environmental ( A&E ) exposures.

# **Asbestos and Environmental Exposure**

The Company s environmental exposure arises from the sale of general liability and commercial multi-peril insurance. Currently, the Company s policies continue to exclude classic environmental contamination claims. In some states the Company is required, however, depending on the circumstances, to provide coverage for certain bodily injury claims, such as an individual s exposure to a release of chemicals. The Company has also issued policies that were intended to provide limited pollution and environmental coverage. These policies were specific to certain types of products underwritten by the Company. The Company has also received a number of asbestos-related claims, the majority of which are declined based on well-established exclusions. In establishing the

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liability for unpaid losses and loss adjustment expenses related to A&E exposures, management considers facts currently known and the current state of the law and coverage litigations. Estimates of these liabilities are reviewed and updated continually.

Uncertainty remains as to the Company sultimate liability for asbestos-related claims due to such factors as the long latency period between asbestos exposure and disease manifestation and the resulting potential for involvement of multiple policy periods for individual claims, the increase in the volume of claims made by plaintiffs who claim exposure but who have no symptoms of asbestos-related disease, and an increase in claims subject to coverage under general liability policies that do not contain aggregate limits of liability.

The liability for unpaid losses and loss adjustment expenses, inclusive of A&E reserves, reflects the Company s best estimates for future amounts needed to pay losses and related adjustment expenses as of each of the balance sheet dates reflected in the financial statements herein in accordance with GAAP. As of December 31, 2014, the Company has \$15.9 million of net loss reserves for asbestos-related claims and \$15.3 million for environmental claims. The Company attempts to estimate the full impact of the A&E exposures by establishing specific case reserves on all known losses. See Note 9 of the notes to the consolidated financial statements in Item 8 of Part II of this report for tables showing the Company s gross and net reserves for A&E losses.

In addition to the factors referenced above, establishing reserves for A&E and other mass tort claims involves considerably more judgment than other types of claims due to, among other things, inconsistent court decisions, an increase in bankruptcy filings as a result of asbestos related liabilities, and judicial interpretations that often expand theories of recovery and broaden the scope of coverage.

In 2009, one of the Company s insurance companies entered into a settlement agreement to resolve asbestos related coverage litigation related to approximately 3,900 existing asbestos-related bodily injury claims and future claims. The settlement was approved by the Court and a final order was issued in September 2014.

See Note 9 of the notes to the consolidated financial statements in Item 8 of Part II of this report for the survival ratios on a gross and net basis for the Company s open A&E claims.

## Investments

The Company s investment policy is determined by the Investment Committee of the Board of Directors. The Company engages third-party investment advisors to oversee its investments and to make recommendations to the Investment Committee. The Company s investment policy allows it to invest in taxable and tax-exempt fixed income investments including corporate bonds as well as publicly traded and private equity investments. With respect to fixed income investments, the maximum exposure per issuer varies as a function of the credit quality of the security. The allocation between taxable and tax-exempt bonds is determined based on market conditions and tax considerations, including the applicability of the alternative minimum tax. The maximum allowable investment in equity securities under the Company s investment policy is 30% of the Company s GAAP equity, or \$272.5 million at December 31, 2014. As of December 31, 2014, the Company had \$1,498.1 million of investments and cash and cash equivalent assets, including \$155.7 million of equity and limited partnership investments plus a \$0.1 million receivable for securities sold.

Insurance company investments must comply with applicable statutory regulations that prescribe the type, quality and concentration of investments. These regulations permit investments, within specified limits and subject to certain qualifications, in federal, state, and municipal obligations, corporate bonds and loans, and preferred and common equity securities.

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The following table summarizes by type the estimated fair value of Global Indemnity s investments and cash and cash equivalents as of December 31, 2014, 2013, and 2012:

|   | December 31, 2014 December 31, 2013 |                  | 31, 2013                | December 31, 2012 |                         |                  |
|---|-------------------------------------|------------------|-------------------------|-------------------|-------------------------|------------------|
| (Dollars in thousands)                              | Estimated<br>Fair Value             | Percent of Total | Estimated<br>Fair Value | Percent of Total  | Estimated<br>Fair Value | Percent of Total |
| Cash and cash equivalents                           | \$ 58,823                           | 3.9%             | \$ 105,492              | 6.7%              | \$ 104,460              | 6.8%             |
|   |                                     |                  |                         |                   |                         |                  |
| U.S. treasury and agency obligations                | 80,767                              | 5.4              | 81,674                  | 5.2               | 108,744                 | 7.1              |
| Obligations of states and political subdivisions    | 191,473                             | 12.8             | 180,936                 | 11.5              | 201,077                 | 13.1             |
| Mortgage-backed securities (1)                      | 208,759                             | 13.9             | 229,910                 | 14.8              | 255,942                 | 16.7             |
| Commercial mortgage-backed securities               | 133,158                             | 8.9              | 53,975                  | 3.4               | 8,117                   | 0.5              |
| Asset-backed securities                             | 178,263                             | 11.9             | 168,436                 | 10.7              | 113,351                 | 7.4              |
| Corporate bonds and loans                           | 383,416                             | 25.6             | 435,392                 | 27.9              | 486,171                 | 31.7             |
| Foreign corporate bonds                             | 107,639                             | 7.2              | 54,041                  | 3.4               | 55,920                  | 3.7              |
|   |                                     |                  |                         |                   |                         |                  |
| Total fixed maturities                              | 1,283,475                           | 85.7             | 1,204,364               | 76.9              | 1,229,322               | 80.2             |
| Equity securities                                   | 122,048                             | 8.2              | 254,070                 | 16.2              | 197,075                 | 12.8             |
| Other investments                                   | 33,663                              | 2.2              | 3,489                   | 0.2               | 3,132                   | 0.2              |
|   |                                     |                  |                         |                   |                         |                  |
| Total investments and cash and cash equivalents (2) | \$ 1,498,009                        | 100.0%           | \$ 1,567,415            | 100.0%            | \$ 1,533,989            | 100.0%           |

- (1) Includes collateralized mortgage obligations of \$49,322, \$63,322, and \$59,026 for 2014, 2013, and 2012, respectively.
- (2) Does not include net receivable (payable) for securities sold (purchased) of \$60, \$723, and (\$2,634) for 2014, 2013, and 2012, respectively.

Although the Company generally intends to hold fixed maturities to recovery and/or maturity, the Company regularly re-evaluates its position based upon market conditions. As of December 31, 2014, the Company s fixed maturities, excluding the mortgage-backed, commercial mortgage-backed and collateralized mortgage obligations, had a weighted average maturity of 2.6 years and a weighted average duration, excluding mortgage-backed, commercial mortgage-backed and collateralized mortgage obligations and including cash and short-term investments, of 1.8 years. The Company s financial statements reflect a net unrealized gain on fixed maturities available for sale as of December 31, 2014 of \$10.5 million on a pre-tax basis.

The following table shows the average amount of fixed maturities, income earned on fixed maturities, and the book yield thereon, as well as unrealized gains for the periods indicated:

|  | Year         | Years Ended December 31, |              |  |  |  |
|--|--------------|--------------------------|--------------|--|--|--|
| (Dollars in thousands)                 | 2014         | 2013                     | 2012         |  |  |  |
| Average fixed maturities at book value | \$ 1,230,317 | \$ 1,187,390             | \$ 1,222,814 |  |  |  |
| Gross income on fixed maturities (1)   | 26,788       | 35,669                   | 41,969       |  |  |  |
| Book yield                             | 2.18%        | 3.00%                    | 3.43%        |  |  |  |
| Fixed maturities at book value         | \$ 1,272,948 | \$ 1,187,685             | \$ 1,187,094 |  |  |  |
| Unrealized gain                        | 10,527       | 16,679                   | 42,228       |  |  |  |

(1) Represents income earned by fixed maturities, gross of investment expenses and excluding realized gains and losses. The Company has sought to structure its portfolio to reduce the risk of default on collateralized commercial real estate obligations and asset-backed securities. Of the \$208.8 million of mortgage-backed securities, \$159.5 million is invested in U.S. agency paper and \$49.3 million is invested in collateralized mortgage obligations, of which

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\$48.3 million, or 98.1%, are rated AA+ or better. In addition, the Company holds \$178.3 million in asset-backed securities, of which 85.0% are rated AA or better and \$133.2 million in commercial mortgaged-backed securities, of which 97.6% are rated A- or better. The weighted average credit enhancement for the Company s asset-backed securities is 20.5. The Company also faces liquidity risk. Liquidity risk is when the fair value of an investment is not able to be realized due to lack of interest by outside parties in the marketplace. The Company attempts to diversify its investment holdings to minimize this risk. The Company s investment managers run periodic analysis of liquidity costs to the fixed income portfolio. The Company also faces credit risk. 98.3% of the Company s fixed income securities are investment grade securities. 12.7% of the Company s fixed maturities are rated AAA. See Quantitative and Qualitative Disclosures about Market Risk in Item 7A of Part II of this report for a more detailed discussion of the credit market and the Company s investment strategy.

The following table summarizes, by Standard & Poor s rating classifications, the estimated fair value of Global Indemnity s investments in fixed maturities, as of December 31, 2014 and 2013:

|                        | December 31, 2014       |                     | December                | 31, 2013            |
|------------------------|-------------------------|---------------------|-------------------------|---------------------|
| (Dollars in thousands) | Estimated<br>Fair Value | Percent of<br>Total | Estimated<br>Fair Value | Percent of<br>Total |
| AAA                    | \$ 162,649              | 12.7%               | \$ 199,515              | 16.6%               |
| AA                     | 557,919                 | 43.5                | 491,166                 | 40.8                |
| A                      | 372,925                 | 29.1                | 268,598                 | 22.3                |
| BBB                    | 167,422                 | 13.0                | 182,271                 | 15.1                |
| BB                     | 11,393                  | 0.9                 | 10,665                  | 0.9                 |
| В                      | 4,033                   | 0.3                 | 33,978                  | 2.8                 |
| CCC                    | 580                     | 0.0                 | 10,696                  | 0.9                 |
| CC                     | 316                     | 0.0                 | 354                     | 0.0                 |
| Not rated              | 6,238                   | 0.5                 | 7,121                   | 0.6                 |
|                        |                         |                     |                         |                     |
| Total fixed maturities | \$ 1,283,475            | 100.0%              | \$ 1,204,364            | 100.0%              |

The following table sets forth the expected maturity distribution of Global Indemnity s fixed maturities portfolio at their estimated market value as of December 31, 2014 and 2013:

|  | December 31, 2014 |            | December 3   | 31, 2013   |
|--|-------------------|------------|--------------|------------|
|  | Estimated         | Percent of | Estimated    | Percent of |
| (Dollars in thousands)                 | Market Value      | Total      | Market Value | Total      |
| Due in one year or less                | \$ 134,722        | 10.5%      | \$ 120,974   | 10.0%      |
| Due in one year through five years     | 552,135           | 42.9       | 529,604      | 44.0       |
| Due in five years through ten years    | 42,469            | 3.3        | 75,424       | 6.2        |
| Due in ten years through fifteen years | 11,316            | 0.9        | 3,147        | 0.3        |
| Due after fifteen years                | 22,653            | 1.8        | 22,894       | 1.9        |
|  |                   |            |              |            |
| Securities with fixed maturities       | 763,295           | 59.4       | 752,043      | 62.4       |
| Mortgaged-backed securities            | 208,759           | 16.3       | 229,910      | 19.1       |
| Commercial mortgage-backed securities  | 133,158           | 10.4       | 53,975       | 4.5        |
| Asset-backed securities                | 178,263           | 13.9       | 168,436      | 14.0       |
|  |                   |            |              |            |
| Total fixed maturities                 | \$ 1,283,475      | 100.0%     | \$ 1,204,364 | 100.0%     |

The expected weighted average duration of the Company s asset-backed, mortgage-backed and commercial mortgage-backed securities is 1.9 years.

The value of the Company s portfolio of bonds is inversely correlated to changes in market interest rates. In addition, some of the Company s bonds have call or prepayment options. This could subject the Company to reinvestment risk should interest rates fall and issuers call their securities and the Company is forced to invest the

proceeds at lower interest rates. The Company seeks to mitigate its reinvestment risk by investing in securities with varied maturity dates, so that only a portion of the portfolio will mature, be called, or be prepaid at any point in time.

As of December 31, 2014, the Company has aggregate equity securities of \$122.0 million that consisted entirely of common stocks.

The Company s investments in other invested assets is comprised of a limited liability partnership investment where the partnership invests in distressed securities and assets, which was valued at \$30.3 million at December 31, 2014, a limited liability partnership investment where the partnership has acquired control of a business as a lead or organizing investor, which was valued at \$3.4 million at December 31, 2014, and another limited liability partnership investment that invests in real estate, which was valued at zero at December 31, 2014. There is no readily available independent market price for these limited liability partnership investments. The limited partnerships have invested primarily in publicly traded companies, however not all of the investments are publicly traded, nor does the Company have access to daily valuations, therefore the estimated fair value of these limited partnerships is measured utilizing the net asset value as a practical expedient for each limited partnership. The Company receives annual audited financial statements from each of the partnership investments it owns.

Realized gains, including other than temporary impairments, for the years ended December 31, 2014, 2013, and 2012 were \$35.9 million, \$27.4 million, and \$6.8 million, respectively.

# Competition

The Company competes with numerous domestic and international insurance and reinsurance companies, mutual companies, specialty insurance companies, underwriting agencies, diversified financial services companies, Lloyd s syndicates, risk retention groups, insurance buying groups, risk securitization products and alternative self-insurance mechanisms. In particular, the Company competes against insurance subsidiaries of the groups in the specialty insurance market noted below, insurance companies, and others, including:

| American International Group;            |
|--|
| Argo Group International Holdings, Ltd.; |
| Berkshire Hathaway;                      |
| Everest Re Group, Ltd.;                  |
| Great American Insurance Group;          |
| HCC Insurance Holdings, Inc.;            |
| IFG Companies;                           |
| Markel Corporation;                      |
| Nationwide Insurance;                    |

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| Navigators Insurance Group;      |  |
|----------------------------------|--|
| RLI Corporation;                 |  |
| Selective Insurance Group, Inc.; |  |
| The Travelers Companies, Inc.;   |  |
| W.R. Berkley Corporation; and    |  |

# Western World Insurance Group.

In addition to the companies mentioned above, the Company is facing competition from standard line companies who are continuing to write risks that traditionally had been written by excess and surplus lines carriers, Bermuda

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companies who are establishing relationships with wholesale brokers, and other excess and surplus lines competitors.

Competition may take the form of lower prices, broader coverage, greater product flexibility, higher quality services, reputation and financial strength or higher ratings by independent rating agencies. In all of the Company s markets, it competes by developing insurance products to satisfy well-defined market needs and by maintaining relationships with brokers and insureds that rely on the Company s expertise. For its program and specialty wholesale products, offerings and underwriting products that are not readily available is the Company s principal means of differentiating itself from its competition. Each of the Company s products has its own distinct competitive environment. The Company seeks to compete through innovative products, appropriate pricing, niche underwriting expertise, and quality service to policyholders, general agencies and brokers.

## **Employees**

At December 31, 2014, the Company had approximately 270 employees. None of the Company s employees are covered by collective bargaining agreements as of December 31, 2014.

## **Ratings**

A.M. Best ratings for the industry range from A++ (Superior) to F (In Liquidation) with some companies not being rated. The Company s Insurance Operations, which consist of its United States based insurance companies, and Global Indemnity Reinsurance are currently rated A (Excellent) by A.M. Best, the third highest of sixteen rating categories.

Publications of A.M. Best indicate that A (Excellent) ratings are assigned to those companies that, in A.M. Best s opinion, have an excellent ability to meet their ongoing obligations to policyholders. In evaluating a company s financial and operating performance, A.M. Best reviews its profitability, leverage and liquidity, as well as its spread of risk, the quality and appropriateness of its reinsurance, the quality and diversification of its assets, the adequacy of its policy and loss reserves, the adequacy of its surplus, its capital structure and the experience and objectives of its management. These ratings are based on factors relevant to policyholders, general agencies, insurance brokers and intermediaries and are not directed to the protection of investors.

# Regulation

### General

The business of insurance is regulated in most countries, although the degree and type of regulation varies significantly from one jurisdiction to another. As a holding company, Global Indemnity is not subject to any insurance regulation in the Republic of Ireland. However, Global Indemnity is subject to various Irish laws and regulations, including, but not limited to, laws and regulations governing interested directors, mergers and acquisitions, takeovers, shareholder lawsuits, and indemnification of directors.

# **U.S. Regulation**

At December 31, 2014, the Company had six operating insurance subsidiaries domiciled in the United States; United National Insurance Company, Penn-America Insurance Company, and Penn-Star Insurance Company, which are domiciled in Pennsylvania; Diamond State Insurance Company which is domiciled in Indiana; United National Specialty Insurance Company, which is domiciled in Wisconsin; and Penn-Patriot Insurance Company, which is domiciled in Virginia.

As the indirect parent of these U.S. insurance companies, Global Indemnity is subject to the insurance holding company laws of Pennsylvania, Indiana, Wisconsin, and Virginia. These laws generally require each of the

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U.S. insurance companies to register with its respective domestic state insurance department and to annually furnish financial and other information about the operations of the companies within the insurance holding company system. Generally, all material transactions among affiliated companies in the holding company system to which any of the U.S. insurance companies is a party must be fair, and, if material or of a specified category, require prior notice and approval or absence of disapproval by the insurance department where the subsidiary is domiciled. Material transactions include sales, loans, reinsurance agreements, certain types of dividends, and service agreements with the non-insurance companies within Global Indemnity s family of companies, the Insurance Operations, or the Reinsurance Operations.

## Changes of Control

Before a person can acquire control of a U.S. insurance company, prior written approval must be obtained from the insurance commissioner of the state where the insurer is domiciled. Prior to granting approval of an application to acquire control of a domestic insurer, the state insurance commissioner will consider factors such as the financial strength of the applicant, the integrity and management of the applicant s Board of Directors and executive officers, the acquirer s plans for the management, Board of Directors and executive officers of the company being acquired, the acquirer s plans for the future operations of the domestic insurer and any anti-competitive results that may arise from the consummation of the acquisition of control. Generally, state statutes provide that control over a domestic insurer is presumed to exist if any person, directly or indirectly, owns, controls, holds with the power to vote, or holds proxies representing 10% or more of the voting securities of the domestic insurer. Because a person acquiring 10% or more of the Company s ordinary shares would indirectly control the same percentage of the stock of the U.S. insurance companies, the insurance change of control laws of Pennsylvania, Indiana, Wisconsin, and Virginia would likely apply to such a transaction. While the Company s articles of association limit the voting power of any U.S. shareholder to less than 9.5%, there can be no assurance that the applicable state insurance regulator would agree that any shareholder did not control the applicable insurance company.

These laws may discourage potential acquisition proposals and may delay, deter or prevent a change of control of Global Indemnity, including through transactions, and in particular unsolicited transactions, that some or all of the shareholders of Global Indemnity might consider desirable.

## Federal Insurance Regulation

The Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) includes a number of provisions having a direct impact on the insurance industry, most notably, the creation of a Federal Insurance Office to monitor the insurance industry, streamlining of surplus lines insurance, credit for reinsurance, and systemic risk regulation. The Federal Insurance Office is empowered to gather data and information regarding the insurance industry and insurers, including conducting a study for submission to the U.S. Congress on how to modernize and improve insurance regulation in the United States. With respect to surplus lines insurance, the Dodd-Frank Act gives exclusive authority to regulate surplus lines transactions to the home state of the insured, and the requirement that a surplus lines broker must first attempt to place coverage in the admitted market is substantially softened with respect to large commercial policyholders. Significantly, the Dodd-Frank Act provides that a state may not prevent a surplus lines broker from placing surplus lines insurance with a non-U.S. insurer that appears on the quarterly listing of non-admitted insurers maintained by the International Insurers Department of the National Association of Insurance Commissioners (NAIC). Regarding credit for reinsurance, the Dodd-Frank Act generally provides that the state of domicile of the ceding company (and no other state) may regulate financial statement credit for the ceded risk. The Dodd-Frank Act also provides the U.S. Federal Reserve with supervisory authority over insurance companies that are deemed to be systemically important. Regulations to implement the Dodd-Frank Act are currently under development and the Company is continuing to monitor the impact the Dodd-Frank Act may have on operations.

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## State Insurance Regulation

State insurance authorities have broad regulatory powers with respect to various aspects of the business of U.S. insurance companies, including, but not limited to, licensing companies to transact admitted business or determining eligibility to write surplus lines business, accreditation of reinsurers, admittance of assets to statutory surplus, regulating unfair trade and claims practices, establishing reserve requirements and solvency standards, management of enterprise risk, regulating investments and dividends, approving policy forms and related materials in certain instances and approving premium rates in certain instances. State insurance laws and regulations may require the Company s U.S. insurance companies to file financial statements with insurance departments everywhere they will be licensed or eligible or accredited to conduct insurance business, and their operations are subject to review by those departments at any time. The Company s U.S. insurance companies prepare statutory financial statements in accordance with statutory accounting principles (SAP) and procedures prescribed or permitted by these departments. State insurance departments also conduct periodic examinations of the books and records, financial reporting, policy filings and market conduct of insurance companies domiciled in their states, generally once every three to five years, although market conduct examinations may take place at any time. These examinations are generally carried out in cooperation with the insurance departments of other states under guidelines promulgated by the NAIC. In addition, admitted insurers are subject to targeted market conduct examinations involving specific insurers by state insurance regulators in any state in which the insurer is admitted. The insurance departments for the states of Pennsylvania, Indiana, Wisconsin, and Virginia completed their most recent financial examinations of the Company s U.S. insurance subsidiaries for the period ended December 31, 2012. Their final reports were issued in 201

# Insurance Regulatory Information System Ratios

The NAIC Insurance Regulatory Information System ( IRIS ) was developed by a committee of the state insurance regulators and is intended primarily to assist state insurance departments in executing their statutory mandates to oversee the financial condition of insurance companies operating in their respective states. IRIS identifies twelve industry ratios and specifies usual values for each ratio. Departure from the usual values of the ratios can lead to inquiries from individual state insurance commissioners as to certain aspects of an insurer s business. Insurers that report four or more ratios that fall outside the range of usual values are generally targeted for increased regulatory review.

The Company s U.S. insurance subsidiaries have acceptable results for the IRIS ratios with the exception of investment yields, changes to policyholders surplus and adjusted liabilities to liquid assets which were outside of the standard industry ranges primarily as a result of the extraordinary dividend paid in 2014. For further discussion on the extraordinary dividend paid in 2014, see Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Sources and Uses of Funds in Item 7 of Part II of this report.

## Risk-Based Capital Regulations

The state insurance departments of Pennsylvania, Indiana, Wisconsin, and Virginia require that each domestic insurer report its risk-based capital based on a formula calculated by applying factors to various asset, premium and reserve items. The formula takes into account the risk characteristics of the insurer, including asset risk, insurance risk, interest rate risk and business risk. The respective state insurance regulators use the formula as an early warning regulatory tool to identify possible inadequately capitalized insurers for purposes of initiating regulatory action, and generally not as a means to rank insurers. State insurance laws impose broad confidentiality requirements on those engaged in the insurance business (including insurers, general agencies, brokers and others) and on state insurance departments as to the use and publication of risk-based capital data. The respective state insurance regulators have explicit regulatory authority to require various actions by, or to take various actions against, insurers whose total adjusted capital does not exceed certain company action level risk-based capital levels.

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Based on the standards currently adopted, the U.S. insurance companies reported in their 2014 statutory filings that their capital and surplus are above the prescribed company action level risk-based capital requirements. See Note 17 of the notes to the consolidated financial statements in Item 8 of Part II of this report for additional information on the NAIC s risk-based capital model for determining the levels of statutory capital and surplus an insurer must maintain.

## Statutory Accounting Principles

SAP is a basis of accounting developed to assist insurance regulators in monitoring and regulating the solvency of insurance companies. SAP is primarily concerned with measuring an insurer s surplus. Accordingly, statutory accounting focuses on valuing assets and liabilities of insurers at financial reporting dates in accordance with appropriate insurance laws, regulatory provisions, and practices prescribed or permitted by each insurer s domiciliary state.

GAAP is concerned with a company s solvency, but it is also concerned with other financial measurements, such as income and cash flows. Accordingly, GAAP gives more consideration to appropriate matching of revenue and expenses. As a direct result, different line item groupings of assets and liabilities and different amounts of assets and liabilities are reflected in financial statements prepared in accordance with GAAP than financial statements prepared in accordance with SAP.

Statutory accounting practices established by the NAIC and adopted in part by the Pennsylvania, Indiana, Wisconsin, and Virginia regulators determine, among other things, the amount of statutory surplus and statutory net income of the U.S. insurance companies and thus determine, in part, the amount of funds these subsidiaries have available to pay dividends.

#### State Dividend Limitations

The U.S. insurance companies are restricted by statute as to the amount of dividends that they may pay without the prior approval of the applicable state regulatory authorities. Dividends may be paid without advanced regulatory approval only out of unassigned surplus. The dividend limitations imposed by the applicable state laws are based on the statutory financial results of each company within the Insurance Operations that are determined using statutory accounting practices that differ in various respects from accounting principles used in financial statements prepared in conformity with GAAP. See Regulation Statutory Accounting Principles. Key differences relate to, among other items, deferred acquisition costs, limitations on deferred income taxes, reserve calculation assumptions and surplus notes.

See the Liquidity and Capital Resources section in Item 7 of Part II of this report for a more complete description of the state dividend limitations. See Note 17 of the notes to consolidated financial statements in Item 8 of Part II of this report for the dividends paid by Global Indemnity s U.S. insurance companies in 2014 and dividend limitations for 2015.

## **Guaranty Associations and Similar Arrangements**

Most of the jurisdictions in which the U.S. insurance companies are admitted to transact business require property and casualty insurers doing business within that jurisdiction to participate in guaranty associations. These organizations are organized to pay contractual benefits owed pursuant to insurance policies issued by impaired, insolvent or failed insurers. These associations levy assessments, up to prescribed limits, on all member insurers in a particular state on the basis of the proportionate share of the premiums written by member insurers in the lines of business in which the impaired, insolvent, or failed insurer is engaged. Some states permit member insurers to recover assessments paid through full or partial premium tax offsets or in limited circumstances by surcharging policyholders.

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## **Operations of Global Indemnity Reinsurance**

The insurance laws of the United States regulate or prohibit the sale of insurance and reinsurance within their jurisdictions by non-domestic insurers and reinsurers that are not admitted to do business within such jurisdictions. Global Indemnity Reinsurance is not admitted to do business in the United States. The Company does not intend for Global Indemnity Reinsurance to maintain offices or solicit, advertise, settle claims or conduct other insurance and reinsurance underwriting activities in any jurisdiction in the United States where the conduct of such activities would require that Global Indemnity Reinsurance be admitted or authorized.

As a reinsurer that is not licensed, accredited, or approved in any state in the United States, Global Indemnity Reinsurance is required to post collateral security with respect to the reinsurance liabilities it assumes from the Company's Insurance Operations as well as other U.S. ceding companies. The posting of collateral security is generally required in order for U.S. ceding companies to obtain credit on their U.S. statutory financial statements with respect to reinsurance liabilities ceded to unlicensed or unaccredited reinsurers. Under applicable United States credit for reinsurance statutory provisions, the security arrangements generally may be in the form of letters of credit, reinsurance trusts maintained by third-party trustees or funds-withheld arrangements whereby the ceded premium is held by the ceding company. If credit for reinsurance laws or regulations are made more stringent in Pennsylvania, Indiana, Wisconsin, and Virginia or other applicable states or any of the U.S. insurance companies re-domesticate to one of the few states that do not allow credit for reinsurance ceded to non-licensed reinsurers, the Company may be unable to realize some of the benefits expected from its business plan. Accordingly, Global Indemnity Reinsurance could be adversely affected.

Global Indemnity Reinsurance generally is not subject to regulation by U.S. jurisdictions. Specifically, rate and form regulations otherwise applicable to authorized insurers generally do not apply to Global Indemnity Reinsurance surplus lines transactions.

## **Bermuda Insurance Regulation**

The Bermuda Insurance Act 1978 and related regulations, as amended (the Insurance Act ), regulates the insurance business of Global Indemnity Reinsurance and provides that no person may carry on any such business in or from within Bermuda unless registered as an insurer by the Bermuda Monetary Authority (the BMA) under the Insurance Act. Global Indemnity Reinsurance, which is incorporated to carry on general insurance and reinsurance business, is registered as a Class 3B insurer in Bermuda. A corporate body is registrable as a Class 3B insurer if it intends to carry on insurance business in circumstances where 50% or more of the net premiums written or 50% or more of the loss and loss expense provisions represent unrelated business, or its total net premiums written from unrelated business are \$50.0 million or more. The continued registration of an applicant as an insurer is subject to it complying with the terms of its registration and such other conditions as the BMA may impose from time to time. An insurer s registration may be canceled by the BMA on certain grounds specified in the Insurance Act, including failure of the insurer to comply with its obligations under the Insurance Act.

The Insurance Act imposes solvency and liquidity standards, auditing and reporting requirements, and grants the BMA powers to supervise, investigate, require information and the production of documents, and to intervene in the affairs of Bermuda insurance companies. The BMA continues to make amendments to the Insurance Act with a view to enhancing Bermuda s insurance regulatory regime.

The BMA utilizes a risk-based approach when it comes to licensing and supervising insurance companies. As part of the BMA s risk-based system, an assessment of the inherent risks within each particular class of insurer is used to determine the limitations and specific requirements which may be imposed. Thereafter the BMA keeps its analysis of relative risk within individual institutions under review on an ongoing basis, including through the scrutiny of regular audited statutory financial statements, and, as appropriate, meeting with senior management during onsite visits.

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Certain significant aspects of the Bermuda insurance regulatory framework are set forth as follows:

### Principal Representative and Principal Office

A Bermuda insurer is required to maintain a principal office in Bermuda and to appoint and maintain a principal representative in Bermuda. Global Indemnity Reinsurance s principal office is its executive offices in Hamilton, Bermuda, and its principal representative is its external management firm.

It is the duty of the principal representative upon reaching the view that there is a likelihood of the insurer for which the principal representative acts becoming insolvent or that a reportable event has, to the principal representative s knowledge, occurred or is believed to have occurred, to immediately notify the BMA and to make a report in writing to the BMA within 14 days of the prior notification setting out all the particulars of the case that are available to the principal representative.

Where there has been a significant loss which is reasonably likely to cause the insurer to fail to comply with its enhanced capital requirement (in respect of its general business, as described below under the Enhanced Capital Requirement (ECR) and Minimum Solvency Margin (MSM) section), the principal representative must also furnish the BMA with a capital and solvency return reflecting an enhanced capital requirement prepared using post-loss data. The principal representative must provide this within 45 days of notifying the BMA regarding the loss.

Furthermore, where a notification has been made to the BMA regarding a material change to an insurer s business or structure (including a merger or amalgamation), the principal representative has 30 days from the date of such notification to furnish the BMA with unaudited interim statutory financial statements in relation to such period if so requested by the BMA, together with a general business solvency certificate in respect to those statements.

## **Independent Approved Auditor**

Every registered insurer, such as Global Indemnity Reinsurance, must appoint an independent auditor who will audit and report annually on the statutory financial statements and the statutory financial return of the insurer, both of which are required to be filed annually with the BMA.

# Loss Reserve Specialist

As a registered Class 3B insurer, Global Indemnity Reinsurance is required to submit an opinion of its approved loss reserve specialist in respect of its losses and loss expense provisions with its statutory financial return.

# **Statutory Financial Statements**

Global Indemnity Reinsurance must prepare annual statutory financial statements in accordance with the Bermuda Insurance Act 1978. These statutory financial statements are not prepared in accordance with GAAP or SAP. The Insurance Act prescribes rules for the preparation and substance of these statutory financial statements (which include, in statutory form, a balance sheet, an income statement, a statement of capital and surplus and notes thereto).

# Annual Statutory Financial Return

Global Indemnity Reinsurance is required to file with the BMA a statutory financial return no later than four months after its financial year end (unless specifically extended upon application to the BMA). The statutory financial return for a Class 3B insurer includes, among other matters, a report of the approved independent auditor on the statutory financial statements of the insurer, solvency certificates, schedules of ceded reinsurance, the statutory financial statements, a declaration of statutory ratios and the opinion of the loss reserve specialist. Pursuant to the Bermuda Insurance (Prudential Standards) (Class 4 and 3B Solvency Requirement) rules 2008,

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Global Indemnity Reinsurance is required to give detailed information and analyses regarding premiums, claims, reinsurance, and investments and is also required to provide audited annual financial statements prepared in accordance with GAAP or International Financial Reporting Standards.

## Enhanced Capital Requirement ( ECR ) and Minimum Solvency Margin ( MSM )

The BMA has promulgated the Insurance (Prudential Standards) (Class 4 and Class 3B Solvency Requirement) Amendment Rules 2008, as amended (the Rules ) which, among other things, mandate that a Class 3B insurer s ECR be calculated by either (a) the model set out in Schedule I to the Rules, or (b) an internal capital model which the BMA has approved for use for this purpose. These measures are an integral part of the BMA s ongoing Solvency II equivalence program for Class 3B insurance companies. For 2014, Global Indemnity Reinsurance used the BMA s model to calculate its capital and solvency requirements.

The risk-based regulatory capital adequacy and solvency requirements implemented with effect from December 31, 2008 (termed the Bermuda Solvency Capital Requirement or BSCR) provide a risk-based capital model as a tool to assist the BMA both in measuring risk and in determining appropriate levels of capitalization. BSCR employs a standard mathematical model that correlates the risk underwritten by Bermuda insurers to the capital that is dedicated to their business. The framework that has been developed applies a standard measurement format to the risk associated with an insurer s assets, liabilities and premiums, including a formula to take account of catastrophe risk exposure.

Where an insurer believes that its own internal model for measuring risk and determining appropriate levels of capital better reflects the inherent risk of its business, it may apply to the BMA for approval to use its internal capital model in substitution for the BSCR model. The BMA may approve an insurer s internal model, provided certain conditions have been established, and may revoke approval of an internal model in the event that the conditions are no longer met or where it feels that the revocation is appropriate. The BMA will review the internal model regularly to confirm that the model continues to meet the conditions.

In order to minimize the risk of a shortfall in capital arising from an unexpected adverse deviation, the BMA seeks that insurers operate at or above a threshold capital level (termed the Target Capital Level or TCL), which exceeds the BSCR or approved internal model minimum amounts. The Rules provide prudential standards in relation to the ECR and Capital and Solvency Return (CSR). The ECR is determined using the BSCR or an approved internal model, provided that at all times the ECR must be an amount equal to, or exceeding the MSM. The CSR is the return setting out the insurer s risk management practices and other information used by the insurer to calculate its approved internal model ECR. The capital requirements require Class 3B insurers to hold available statutory capital and surplus equal to, or exceeding ECR and set TCL at 120% of ECR. In circumstances where an insurer has failed to comply with an ECR given by the BMA, such insurer is prohibited from declaring or paying any dividends until the failure is rectified.

The risk-based solvency capital framework referred to above represents a modification of the minimum solvency margin test set out in the Insurance Returns and Solvency Amendment Regulations 1980 (as amended). While it must calculate its ECR annually by reference to either the BSCR or an approved internal model, Global Indemnity Reinsurance must also ensure at all times that its ECR is at least equal to the MSM for a Class 3B insurer in respect of its general business, which is the greater of: (i) \$100.0 million; (ii) 50% of net premiums written; and (iii) 15% of net loss and loss adjustment expense reserves and other general business insurance reserves.

The BMA has also introduced a three-tiered capital system for Class 3B insurers designed to assess the quality of capital resources that an insurer has available to meet its capital requirements. The tiered capital system classifies all capital instruments into one of three tiers based on their loss absorbency characteristics, with the highest quality capital classified as Tier 1 Capital and lesser quality capital classified as either Tier 2 or Tier 3 Capital. Only Tier 1 and Tier 2 Capital may be used to support an insurer s MSM. Certain percentages of each of Tier 1,

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2 and 3 Capital may be used to satisfy an insurer s ECR. Any combination of Tier 1, 2 or 3 Capital may be used to meet the TCL.

The Rules introduced a regime that requires Class 3B insurers to perform an assessment of their own risk and solvency requirements, referred to as a Commercial Insurer s Solvency Self Assessment (CISSA). The CISSA will allow the BMA to obtain an insurer s view of the capital resources required to achieve its business objectives and to assess the company s governance, risk management and controls surrounding this process. The Rules also introduced a Catastrophe Risk Return, which must be filed with the BMA, which assesses an insurer s reliance on vendor models in assessing catastrophe exposure.

## Minimum Liquidity Ratio

The Insurance Act provides a minimum liquidity ratio for general business insurers, such as Global Indemnity Reinsurance. An insurer engaged in general business is required to maintain the value of its relevant assets at not less than 75% of the amount of its relevant liabilities; as such terms are defined in the Insurance Act.

## Restrictions on Dividends and Distributions

Global Indemnity Reinsurance is prohibited from declaring or paying any dividends during any financial year if it is in breach of its minimum solvency margin or minimum liquidity ratio or if the declaration or payment of such dividends would cause it to fail to meet such margin or ratio. In addition, if it has failed to meet its minimum solvency margin or minimum liquidity ratio on the last day of any financial year, Global Indemnity Reinsurance will be prohibited, without the approval of the BMA, from declaring or paying any dividends during the next financial year.

Global Indemnity Reinsurance is prohibited, without the approval of the BMA, from reducing by 15% or more its total statutory capital as set out in its previous year s financial statements, and any application for such approval must include such information as the BMA may require. In addition, if at any time it fails to meet its minimum margin of solvency, Global Indemnity Reinsurance is required within 30 days after becoming aware of such failure or having reason to believe that such failure has occurred, to file with the BMA a written report containing certain information.

Additionally, under the Companies Act, Global Indemnity Reinsurance may not declare or pay a dividend, or make a distribution from contributed surplus, if there are reasonable grounds for believing that it is, or would after the payment be, unable to pay its liabilities as they become due, or if the realizable value of its assets would be less than the aggregate of its liabilities and its issued share capital and share premium accounts.

## Supervision, Investigation and Intervention

The BMA has wide powers of investigation and document production in relation to Bermuda insurers under the Insurance Act. For example, the BMA may appoint an inspector with extensive powers to investigate the affairs of Global Indemnity Reinsurance if the BMA believes that such an investigation is in the best interests of its policyholders or persons who may become policyholders. Further, the BMA has the power to appoint a professional person to prepare a report on any aspect of any matter about which the BMA has or could require information. If it appears to the BMA that there is a risk of Global Indemnity Reinsurance becoming insolvent, or that Global Indemnity Reinsurance is in breach of the Insurance Act or any conditions imposed upon its registration, the BMA may, among other things, direct Global Indemnity Reinsurance not to take on any new business, not to vary any current treaties if the effect would be to increase its liabilities, not to make certain investments, to realize or not realize certain investments, to maintain in, or transfer to, the custody of a specified bank, certain assets, not to declare or pay any dividends or other distributions or to restrict the making of such payments, or to limit its premium income or remove an officer.

The BMA may also make additional rules prescribing prudential standards in relation to ECR, CSR s, insurance reserves and eligible capital which Global Indemnity Reinsurance must comply with.

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## Bermuda Code of Conduct

The BMA has implemented the Insurance Code of Conduct (the Bermuda Code of Conduct ) which came into effect on July 1, 2010. The BMA established July 1, 2011 as the date of compliance for commercial insurers. The Bermuda Code of Conduct is divided into six categories: (i) Proportionality Principal, (ii) Corporate Governance, (iii) Risk Management, (iv) Governance Mechanism, (v) Outsourcing, and (vi) Market Discipline and Disclosure. These categories contain the duties, requirements and compliance standards to which all insurers must adhere. It stipulates that in order to achieve compliance with the Bermuda Code of Conduct, insurers are to develop and apply policies and procedures capable of assessment by the BMA. Global Indemnity Reinsurance is in compliance with the Bermuda Code of Conduct.

## **Group Supervision**

Emerging international norms in the regulation of global insurance groups are trending increasingly towards the imposition of group-wide supervisory regimes by one principal home regulator over all the legal entities in the group, no matter where incorporated. Amendments to the Insurance Act in 2010 introduced such a regime into Bermuda insurance regulation.

The Insurance Act contains provisions regarding group supervision, the authority to exclude specified entities from group supervision, the power for the BMA to withdraw as a group supervisor, the functions of the BMA as group supervisor and the power of the BMA to make rules regarding group supervision.

The BMA has issued the Insurance (Group Supervision) Rules 2011 (the Group Supervision Rules ) and the Insurance (Prudential Standards) (Insurance Group Solvency Requirement) Rules 2011 (the Group Solvency Rules ) each effective December 31, 2011. The Group Supervision Rules set out the rules in respect of the assessment of the financial situation and solvency of an insurance group, the system of governance and risk management of the insurance group, and supervisory reporting and disclosures of the insurance group. The Group Solvency Rules set out the rules in respect of the capital and solvency return and enhanced capital requirements for an insurance group. The BMA also intends to publish an insurance code of conduct in relation to group supervision.

Global Indemnity Reinsurance was notified by the BMA that, having considered the matters set out in the 2010 amendments to the Insurance Act, it had determined that it would not be Global Indemnity Reinsurance s group supervisor.

## Notifications to the BMA

In the event that the share capital of an insurer (or its parent) is traded on any stock exchange recognized by the BMA, then any shareholder must notify the BMA within 45 days of becoming a 10%, 20%, 33% or 50% shareholder of such insurer. An insurer must also provide written notice to the BMA that a person has become, or ceased to be, a Controller of that insurer. A Controller for this purpose means a managing director, chief executive or other person in accordance with whose directions or instructions the Directors of Global Indemnity Reinsurance are accustomed to act, including any person who holds, or is entitled to exercise, 10% or more of the voting shares or voting power or is otherwise able to exercise significant influence over the management of Global Indemnity Reinsurance.

Global Indemnity Reinsurance is also required to notify the BMA in writing in the event any person has become or ceased to be an officer of it, an officer being a director, chief executive or senior executive performing duties of underwriting, actuarial, risk management, compliance, internal audit, finance or investment matters. Failure to give required notice is an offense under the Insurance Act.

An insurer, or designated insurer in respect of the group of which it is a member, must notify the BMA in writing that it proposes to take measures that are likely to be of material significance for the discharge, in relation to the

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insurer or the group, of the BMA s functions under the Insurance Act. Measures that are likely to be of material significance include:

acquisition or transfer of insurance business being part of a scheme falling within section 25 of the Insurance Act or section 99 of the Companies Act;

amalgamation with or acquisition of another firm; and

a material change in the insurer s business plan not otherwise reported to the BMA. In respect of the forgoing, the BMA will typically object to the material change unless it is satisfied that:

the interest of the policyholders and potential policyholders of the insurer or the group would not in any manner be threatened by the material change; and

without prejudice to the first point, that, having regard to the material change, the requirements of the Insurance Act would continue to be complied with, or, if any of those requirements are not complied with, that the insurer concerned is likely to undertake adequate remedial action.

Failure to give such notice constitutes an offence under the Insurance Act. It is possible to appeal a notice of objection served by the BMA.

# Disclosure of Information

The BMA may assist other regulatory authorities, including foreign insurance regulatory authorities, with their investigations involving insurance and reinsurance companies in Bermuda, but subject to restrictions. For example, the BMA must be satisfied that the assistance being requested is in connection with the discharge of regulatory responsibilities of the foreign regulatory authority. Further, the BMA must consider whether cooperation is in the public interest. The grounds for disclosure are limited and the Insurance Act provides sanctions for breach of the statutory duty of confidentiality.

Under the Companies Act, the Minister of Finance may assist a foreign regulatory authority that has requested assistance in connection with inquiries being carried out by it in the performance of its regulatory functions. The Minister of Finance s powers include requiring a person to furnish information to the Minister of Finance, to produce documents to the Minister of Finance, to attend and answer questions and to give assistance to the Minister of Finance in relation to inquiries. The Minister of Finance must be satisfied that the assistance requested by the foreign regulatory authority is for the purpose of its regulatory functions and that the request is in relation to information in Bermuda that a person has in his possession or under his control. The Minister of Finance must consider, among other things, whether it is in the public interest to give the information sought.

# Certain Other Bermuda Law Considerations

Although Global Indemnity Reinsurance is incorporated in Bermuda, it is classified as a non-resident of Bermuda for exchange control purposes by the BMA. Pursuant to the non-resident status, Global Indemnity Reinsurance may engage in transactions in currencies other than Bermuda dollars, and there are no restrictions on its ability to transfer funds (other than funds denominated in Bermuda dollars) in and out of Bermuda or to pay dividends to United States residents that are holders of its ordinary shares.

Under Bermuda law, exempted companies are companies formed for the purpose of conducting business outside Bermuda from a principal place of business in Bermuda. As an exempted company, Global Indemnity Reinsurance may not, without the express authorization of the Bermuda legislature or under a license or consent granted by the Minister of Finance, participate in certain business transactions, including transactions involving Bermuda landholding rights and the carrying on of business of any kind for which it is not licensed in Bermuda.

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#### **Taxation of Global Indemnity and Subsidiaries**

#### **Ireland**

Global Indemnity is a public limited company incorporated under the laws of Ireland. The Company is a resident taxpayer fully subject to Ireland corporate income tax of 12.5% on trading income and 25.0% on non-trading income, including interest and dividends from foreign companies. The capital gains tax rate is 33.0%. Currently, Global Indemnity has only non-trading income, so it is subject to corporate income tax of 25.0%.

United America Indemnity, Ltd., a direct wholly-owned subsidiary, is a private limited liability company incorporated under the laws of the Cayman Islands. The company is an Irish tax resident fully subject to Ireland corporate income tax laws. Currently, United America Indemnity, Ltd. has only non-trading income, so it is subject to corporate income tax of 25.0%.

Global Indemnity Services Ltd., a direct wholly-owned subsidiary, is a private limited liability company incorporated under the laws of Ireland. The company is a resident taxpayer fully subject to Ireland corporate income tax laws. Currently, Global Indemnity Services Ltd. has only trading income, so it is subject to corporate income tax of 12.5%.

U.A.I. (Ireland) Limited, an indirect wholly-owned subsidiary, is a private limited liability company incorporated under the laws of Ireland. The company is a resident taxpayer fully subject to Ireland corporate income tax laws. Currently, U.A.I. (Ireland) Limited has only non-trading income, so it is subject to corporate income tax of 25.0%.

## Cayman Islands

United America Indemnity, Ltd., a direct wholly-owned subsidiary, and Global Indemnity (Cayman) Ltd., an indirect wholly-owned subsidiary, are private limited liability companies incorporated under the laws of the Cayman Islands. Under current Cayman Islands law, the Company is not required to pay any taxes in the Cayman Islands on its income or capital gains. United America Indemnity, Ltd. obtained an undertaking on September 2, 2003 from the Governor in Council of the Cayman Islands substantially that, for a period of 20 years from the date of such undertaking, no law that is enacted in the Cayman Islands imposing any tax to be levied on profit or income or gains or appreciation shall apply to it and no such tax and no tax in the nature of estate duty or inheritance tax will be payable, either directly or by way of withholding, on its shares. Given the limited duration of the undertaking, the Company cannot be certain that it will not be subject to Cayman Islands tax after the expiration of the 20 year period.

#### Bermuda

Under current Bermuda law, the Company and its Bermuda subsidiaries are not required to pay any taxes in Bermuda on income or capital gains. Currently, there is no Bermuda income, corporation or profits tax, withholding tax, capital gains tax, capital transfer tax, estate duty or inheritance tax payable by Global Indemnity Reinsurance or its shareholders, other than shareholders ordinarily resident in Bermuda, if any. Currently, there is no Bermuda withholding or other tax on principal, interest, or dividends paid to holders of the ordinary shares of Global Indemnity Reinsurance, other than holders ordinarily resident in Bermuda, if any. There can be no assurance that Global Indemnity Reinsurance or its shareholders will not be subject to any such tax in the future.

The Company has received a written assurance from the Bermuda Minister of Finance under the Exempted Undertakings Tax Protection Act of 1966 of Bermuda, that if any legislation is enacted in Bermuda that would impose tax computed on profits or income, or computed on any capital asset, gain or appreciation, or any tax in the nature of estate duty or inheritance tax, then the imposition of that tax would not be applicable to Global Indemnity Reinsurance or to any of its operations, shares, debentures or obligations through March 31, 2035;

provided that such assurance is subject to the condition that it will not be construed to prevent the application of such tax to people ordinarily resident in Bermuda, or to prevent the application of any taxes payable by Global Indemnity Reinsurance in respect of real property or leasehold interests in Bermuda held by them. Given the limited duration of the assurance, the Company cannot be certain that the Company will not be subject to any Bermuda tax after March 31, 2035.

#### Gibraltar

Global Indemnity (Gibraltar) Ltd., an indirect wholly-owned subsidiary, is a private limited liability company incorporated under the laws of Gibraltar. The Company received a tax ruling from the Ministry of Finance Income Tax Office of Gibraltar that dividends and distributions received by Global Indemnity (Gibraltar) Ltd. from Global Indemnity (Cayman) Ltd. would not be subject to tax in Gibraltar, provided that Global Indemnity (Gibraltar) Ltd. continues to indirectly hold a relevant participation in U.A.I. (Luxembourg) I S.à.r.l.

#### Luxembourg

U.A.I. (Luxembourg) I S.à.r.l., U.A.I. (Luxembourg) II S.à.r.l., U.A.I. (Luxembourg) III S.à.r.l., U.A.I. (Luxembourg) IV S.à.r.l., U.A.I. (Luxembourg) IV S.à.r.l., U.A.I. (Luxembourg) IV S.à.r.l., U.A.I. (Luxembourg) S.à.r.l., U.A.I. (Luxembourg) S.à.r.l., U.A.I. (Luxembourg) S.à.r.l. (the Luxembourg Companies) are indirect wholly-owned subsidiaries and private limited liability companies incorporated under the laws of Luxembourg. These are taxable companies, which may carry out any activities that fall within the scope of their corporate object clause. In accordance with Luxembourg regulations, the companies are resident taxpayers fully subject to Luxembourg corporate income tax at a rate of 29.22% and net worth tax at a rate of 0.5%. The companies are entitled to benefits of the tax treaties concluded between Luxembourg and other countries and European Union Directives.

Profit distributions (not in respect to liquidations) by the companies are generally subject to Luxembourg dividend withholding tax at a rate of 15%, unless a domestic law exemption or a lower tax treaty rate applies. Dividends paid by any of the Luxembourg Companies to their Luxembourg resident parent company are exempt from Luxembourg dividend withholding tax, provided that at the time of the dividend distribution, the resident parent company has held (or commits itself to continue to hold) 10% or more of the nominal paid up capital of the distributing entity or, in the event of a lower percentage participation, a participation having an acquisition price of Euro 1.2 million or more for a period of at least 12 months.

The Luxembourg Companies have obtained a confirmation from the Luxembourg Administration des Contributions Directes ( Luxembourg Tax Administration ) that the current financing activities of the Luxembourg Companies under the application of at arm s length principals will not lead to any material taxation in Luxembourg. The confirmation from the Luxembourg Tax Administration covers the current financing operations of the Luxembourg Companies through September 15, 2018. Given the limited duration of the confirmation and the possibility of a change in the relevant tax laws or the administrative policy of the Luxembourg Tax Administration, the Company cannot be certain that the Company will not be subject to greater Luxembourg taxes in the future.

Dividends by Global Indemnity (Luxembourg) S.à.r.l. to United America Indemnity, Ltd., an Irish tax resident, are exempt from withholding tax in Luxembourg, provided that as of the date on which the income is made available, United America Indemnity, Ltd. has held or undertakes to hold, directly, for an uninterrupted period of at least 12 months, a relevant participation in the share capital of Global Indemnity (Luxembourg) S.à.r.l. United America Indemnity, Ltd. has held such participation since April, 2010.

Global Indemnity (Luxembourg) S.à.r.l. benefits from the Luxembourg participation exemption regime for its participation in Global Indemnity (Gibraltar) Ltd. with respect to dividends and capital gains derived there from, provided Global Indemnity (Luxembourg) S.à.r.l. has held or commits to hold a participation in the share capital

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of Global Indemnity (Gibraltar) Ltd. for an uninterrupted period of at least 12 months. Global Indemnity (Luxembourg) S.à.r.l. has held such participation since June, 2010.

#### **United States**

The following discussion is a summary of all material U.S. federal income tax considerations relating to the Company s operations. The Company manages its business in a manner that seeks to mitigate the risk that either Global Indemnity or Global Indemnity Reinsurance will be treated as engaged in a U.S. trade or business for U.S. federal income tax purposes. However, whether business is being conducted in the United States is an inherently factual determination. Because the United States Internal Revenue Code (the Code), regulations and court decisions fail to identify definitively activities that constitute being engaged in a trade or business in the United States, the Company cannot be certain that the IRS will not contend successfully that Global Indemnity or Global Indemnity Reinsurance is or will be engaged in a trade or business in the United States. A non-U.S. corporation deemed to be so engaged would be subject to U.S. income tax at regular corporate rates, as well as the branch profits tax, on its income that is treated as effectively connected with the conduct of that trade or business unless the corporation is entitled to relief under the permanent establishment provision of an applicable tax treaty, as discussed below. Such income tax, if imposed, would be based on effectively connected income computed in a manner generally analogous to that applied to the income of a U.S. corporation, except that a non-U.S. corporation is generally entitled to deductions and credits only if it timely files a U.S. federal income tax return. Global Indemnity and Global Indemnity Reinsurance are filing protective U.S. federal income tax returns on a timely basis in order to preserve the right to claim income tax deductions and credits if it is ever determined that it is subject to U.S. federal income tax. All of the Company s other non-U.S. entities are considered disregarded entities for federal income tax purposes. The highest marginal federal income tax rates as of 2015 are 39.6% for a corporation s effectively co

Global Indemnity Group, Inc. is a Delaware corporation wholly owned by U.A.I. (Luxembourg) Investment S.à.r.l. Under U.S. federal income tax law, dividends and interest paid by a U.S. corporation to a non-U.S. shareholder are generally subject to a 30% withholding tax, unless reduced by treaty. The income tax treaty between Luxembourg and the United States (the Luxembourg Treaty) reduces the rate of withholding tax on interest payments to 0% and on dividends to 15%, or 5% (if the shareholder owns 10% or more of the company s voting stock).

If Global Indemnity Reinsurance is entitled to the benefits under the income tax treaty between Bermuda and the United States (the Bermuda Treaty ), Global Indemnity Reinsurance would not be subject to U.S. income tax on any business profits of its insurance enterprise found to be effectively connected with a U.S. trade or business, unless that trade or business is conducted through a permanent establishment in the United States. No regulations interpreting the Bermuda Treaty have been issued. Global Indemnity Reinsurance currently conducts its activities to reduce the risk that it will have a permanent establishment in the United States, although the Company cannot be certain that it will achieve this result.

An insurance enterprise resident in Bermuda generally will be entitled to the benefits of the Bermuda Treaty if (1) more than 50% of its shares are owned beneficially, directly or indirectly, by individual residents of the United States or Bermuda or U.S. citizens and (2) its income is not used in substantial part, directly or indirectly, to make disproportionate distributions to, or to meet certain liabilities to, persons who are neither residents of either the United States or Bermuda nor U.S. citizens. The Company cannot be certain that Global Indemnity Reinsurance will be eligible for Bermuda Treaty benefits in the future because of factual and legal uncertainties regarding the residency and citizenship of the Company s shareholders.

Foreign insurance companies carrying on an insurance business within the United States have a certain minimum amount of effectively connected net investment income, determined in accordance with a formula that depends, in part, on the amount of U.S. risk insured or reinsured by such companies. If Global Indemnity Reinsurance is considered to be engaged in the conduct of an insurance business in the United States and it is not entitled to the

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benefits of the Bermuda Treaty in general (because it fails to satisfy one of the limitations on treaty benefits discussed above), the Code could subject a significant portion of Global Indemnity Reinsurance s investment income to U.S. income tax. In addition, while the Bermuda Treaty clearly applies to premium income, it is uncertain whether the Bermuda Treaty applies to other income such as investment income. If Global Indemnity Reinsurance is considered engaged in the conduct of an insurance business in the United States and is entitled to the benefits of the Bermuda Treaty in general, but the Bermuda Treaty is interpreted to not apply to investment income, a significant portion of Global Indemnity Reinsurance s investment income could be subject to U.S. federal income tax.

Foreign corporations not engaged in a trade or business in the United States are subject to 30% U.S. income tax imposed by withholding on the gross amount of certain fixed or determinable annual or periodic gains, profits and income derived from sources within the United States (such as dividends and certain interest on investments), subject to exemption under the Code or reduction by applicable treaties. The Bermuda Treaty does not reduce the rate of tax in such circumstances. The United States also imposes an excise tax on insurance and reinsurance premiums paid to foreign insurers or reinsurers with respect to risks located in the United States. The rates of tax applicable to premiums paid to Global Indemnity Reinsurance on such business are 4% for direct insurance premiums and 1% for reinsurance premiums.

The Company s U.S. subsidiaries are each subject to taxation in the United States at regular corporate rates.

#### Item 1A. RISK FACTORS

The risks and uncertainties described below are those the Company believes to be material. If any of the following actually occur, the Company s business, prospects, financial condition, results of operations and cash flows could be materially and adversely affected.

#### Risks Related to the Company s Business

#### The Benefits of Acquiring American Reliable May Not Be Realized.

There may be difficulties in integrating the businesses of American Reliable, which could result in a failure to realize the potential benefits of the acquisition. Although it is expected that American Reliable will continue to operate as it did prior to the acquisition, achieving the anticipated benefits of the acquisition will depend in part upon whether the common aspects of the business can be integrated in an efficient and effective manner with Global Indemnity s existing businesses. In addition, there is the risk that the acquisition proves disruptive to the operations of the Company or American Reliable. Furthermore, the risk that the Company s or American Reliable s prospective insurance premiums, investment yield, or net earnings are less than anticipated (including as a result of unexpected events, competition, costs, charges or outlays whether as a consequence of the transaction or otherwise) could negatively impact the Company s profitability and results of operations.

If actual claims payments exceed the Company's reserves for losses and loss adjustment expenses, the Company's financial condition and results of operations could be adversely affected.

The Company s success depends upon its ability to accurately assess the risks associated with the insurance and reinsurance policies that it writes. The Company establishes reserves on an undiscounted basis to cover its estimated liability for the payment of all losses and loss adjustment expenses incurred with respect to premiums earned on the insurance policies that it writes. Reserves do not represent an exact calculation of liability. Rather, reserves are estimates of what the Company expects to be the ultimate cost of resolution and administration of claims under the insurance policies that it writes. These estimates are based upon actuarial and statistical projections, the Company s assessment of currently available data, as well as estimates and assumptions as to future trends in claims severity and frequency, judicial theories of liability and other factors. The Company continually refines its reserve estimates in an ongoing process as experience develops and claims are reported

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and settled. The Company s insurance subsidiaries obtain an annual statement of opinion from an independent actuarial firm on the reasonableness of these reserves.

Establishing an appropriate level of reserves is an inherently uncertain process. The following factors may have a substantial impact on the Company s future actual losses and loss adjustment experience:

claim and expense payments;
severity of claims;
legislative and judicial developments; and

changes in economic conditions, including the effect of inflation.

For example, as industry practices and legal, judicial, social and other conditions change, unexpected and unintended exposures related to claims and coverage may emerge. Examples include claims relating to mold, asbestos and construction defects, as well as larger settlements and jury awards against professionals and corporate directors and officers. In addition, there is a growing trend of plaintiffs targeting property and casualty insurers in purported class action litigations relating to claims handling, insurance sales practices and other practices. These exposures may either extend coverage beyond the Company s underwriting intent or increase the frequency or severity of claims. As a result, such developments could cause the Company s level of reserves to be inadequate.

Actual losses and loss adjustment expenses the Company incurs under insurance policies that it writes may be different from the amount of reserves it establishes, and to the extent that actual losses and loss adjustment expenses exceed the Company s expectations and the reserves reflected on its financial statements, the Company will be required to immediately reflect those changes by increasing its reserves. In addition, regulators could require that the Company increases its reserves if they determine that the reserves were understated in the past. When the Company increases reserves, pre-tax income for the period in which it does so will decrease by a corresponding amount. In addition to having an effect on reserves and pre-tax income, increasing or strengthening reserves causes a reduction in the Company s insurance companies surplus and could cause the rating of its insurance company subsidiaries to be downgraded or placed on credit watch. Such a downgrade could, in turn, adversely affect the Company s ability to sell insurance policies.

## Catastrophic events can have a significant impact on the Company s financial and operational condition.

Results of operations of property and casualty insurers are subject to man-made and natural catastrophes. The Company has experienced, and expects to experience in the future, catastrophe losses. It is possible that a catastrophic event or a series of multiple catastrophic events could have a material adverse effect on the Company's operating results and financial condition. The Company's operating results could be negatively impacted if it experiences losses from catastrophes that are in excess of the catastrophe reinsurance coverage of its Insurance Operations. The Company's Reinsurance Operations also have exposure to losses from catastrophes as a result of the reinsurance treaties that it writes. Operating results could be negatively impacted if losses and expenses related to property catastrophe events exceed premiums assumed. Catastrophes include windstorms, hurricanes, typhoons, floods, earthquakes, tornadoes, tsunamis, hail, severe winter weather, fires and may include terrorist events such as the attacks of September 11, 2001. The Company cannot predict how severe a particular catastrophe may be until after it occurs. The extent of losses from catastrophes is a function of the total amount and type of losses incurred, the number of insureds affected, the frequency of the events and the severity of the particular catastrophe. Most catastrophes occur in small geographic areas. However, some catastrophes may produce significant damage in large, heavily populated areas.

A failure in the Company s operational systems or infrastructure or those of third parties could disrupt business, damage the Company s reputation, and cause losses.

The Company s operations rely on the secure processing, storage, and transmission of confidential and other information in its computer systems and networks. The Company s business depends on effective information

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systems and the integrity and timeliness of the data it uses to run its business. The Company s ability to adequately price products and services, to establish reserves, to provide effective and efficient service to its customers, and to timely and accurately report financial results also depends significantly on the integrity of the data in the Company s information systems. Although the Company takes protective measures and endeavors to modify them as circumstances warrant, its computer systems, software, and networks may be vulnerable, externally and internally, to unauthorized access, computer viruses or other malicious code, and other events that could have security consequences. If one or more of such events occur, this potentially could jeopardize the Company s or its clients or counterparties confidential and other information processed and stored in, and transmitted through, the Company s computer systems and networks, or otherwise cause interruptions or malfunctions in the Company s, its clients , its counterparties , or third parties operations, which could result in significant losses or reputational damage. The Company may be required to expend significant additional resources to modify its protective measures or to investigate and remediate vulnerabilities or other exposures, and the Company may be subject to litigation and financial losses that are either not insured against or not fully covered by insurance maintained.

Despite the contingency plans and facilities it has in place, the Company s ability to conduct business may be adversely affected by a disruption of the infrastructure that supports its business in the communities in which the Company is located, or of outsourced services or functions. This may include a disruption involving electrical, communications, transportation, or other services used by the Company. These disruptions may occur, for example, as a result of events that affect only the buildings occupied by the Company or as a result of events with a broader effect on the cities where those buildings are located. If a disruption occurs in one location and the Company s employees in that location are unable to occupy their offices and conduct business or communicate with or travel to other locations, the Company s ability to service and interact with clients may suffer and it may not be able to successfully implement contingency plans that depend on communication or travel.

A decline in rating for any of the Company s insurance or reinsurance subsidiaries could adversely affect its position in the insurance market; making it more difficult to market its insurance products and cause premiums and earnings to decrease.

If the rating of any of the companies in its Insurance Operations or Reinsurance Operations is reduced from its current level of A (Excellent) by A.M. Best, the Company s competitive position in the insurance industry could suffer, and it could be more difficult to market its insurance products. A downgrade could result in a significant reduction in the number of insurance contracts the Company writes and in a substantial loss of business; as such business could move to other competitors with higher ratings, thus causing premiums and earnings to decrease.

Ratings have become an increasingly important factor in establishing the competitive position for insurance companies. A.M. Best ratings currently range from A++ (Superior) to F (In Liquidation), with a total of 16 separate ratings categories. A.M. Best currently assigns the companies in the Insurance Operations and Reinsurance Operations a financial strength rating of A (Excellent), the third highest of their 16 rating categories. The objective of A.M. Best s rating system is to provide potential policyholders an opinion of an insurer s financial strength and its ability to meet ongoing obligations, including paying claims. In evaluating a company s financial and operating performance, A.M. Best reviews its profitability, leverage and liquidity, its spread of risk, the quality and appropriateness of its reinsurance, the quality and diversification of its assets, the adequacy of its policy and loss reserves, the adequacy of its surplus, its capital structure, and the experience and objectives of its management. These ratings are based on factors relevant to policyholders, general agencies, insurance brokers, reinsurers, and intermediaries and are not directed to the protection of investors. These ratings are not an evaluation of, nor are they directed to, investors in the Company s A ordinary shares and are not a recommendation to buy, sell or hold the Company s A ordinary shares. Publications of A.M. Best indicate that companies are assigned A (Excellent) ratings if, in A.M. Best s opinion, they have an excellent ability to meet their ongoing obligations to policyholders. These ratings are subject to periodic review by, and may be revised downward or revoked at the sole discretion of, A.M. Best.

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The Company cannot guarantee that its reinsurers will pay in a timely fashion, if at all, and as a result, the Company could experience losses.

The Company cedes a portion of gross premiums written to third party reinsurers under reinsurance contracts. Although reinsurance makes the reinsurer liable to the Company to the extent the risk is transferred, it does not relieve the Company of its liability to its policyholders. Upon payment of claims, the Company will bill its reinsurers for their share of such claims. The reinsurers may not pay the reinsurance receivables that they owe to the Company or they may not pay such receivables on a timely basis. If the reinsurers fail to pay it or fail to pay on a timely basis, the Company s financial results would be adversely affected. Lack of reinsurer liquidity, perceived improper underwriting, or claim handling by the Company, and other factors could cause a reinsurer not to pay. See Business Reinsurance of Underwriting Risk in Item 1 of Part I of this report.

See Note 7 of the notes to consolidated financial statements in Item 8 of Part II of this report for further information surrounding the Company s reinsurance receivable balances as of December 31, 2014 and 2013.

The Company s investment performance may suffer as a result of adverse capital market developments or other factors, which would in turn adversely affect its financial condition and results of operations.

The Company derives a significant portion of its income from its invested assets. As a result, the Company s operating results depend in part on the performance of its investment portfolio. The Company s operating results are subject to a variety of investment risks, including risks relating to general economic conditions, market volatility, interest rate fluctuations, liquidity risk and credit and default risk. The fair value of fixed income investments can fluctuate depending on changes in interest rates and the credit quality of underlying issuers. Generally, the fair market value of these investments has an inverse relationship with changes in interest rates, while net investment income earned by the Company from future investments in fixed maturities will generally increase or decrease with changes in interest rates. Additionally, with respect to certain of its investments, the Company is subject to pre-payment or reinvestment risk.

Credit tightening could negatively impact the Company s future investment returns and limit the ability to invest in certain classes of investments. Credit tightening may cause opportunities that are marginally attractive to not be financed, which could cause a decrease in the number of bond issuances. If marginally attractive opportunities are financed, they may be at higher interest rates, which would cause credit risk of such opportunities to increase. If new debt supply is curtailed, it could cause interest rates on securities that are deemed to be credit-worthy to decline. Funds generated by operations, sales, and maturities will need to be invested. If the Company invests during a tight credit market, investment returns could be lower than the returns the Company is currently realizing and/or it may have to invest in higher risk securities.

With respect to its longer-term liabilities, the Company strives to structure its investments in a manner that recognizes liquidity needs for its future liabilities. However, if the Company s liquidity needs or general and specific liability profile unexpectedly changes, it may not be successful in continuing to structure its investment portfolio in that manner. To the extent that the Company is unsuccessful in correlating its investment portfolio with its expected liabilities, the Company may be forced to liquidate its investments at times and prices that are not optimal, which could have a material adverse effect on the performance of its investment portfolio. The Company refers to this risk as liquidity risk, which is when the fair value of an investment is not able to be realized due to low demand by outside parties in the marketplace.

The Company is also subject to credit risk due to non-payment of principal or interest. Several classes of securities that the Company holds have default risk. As interest rates rise for companies that are deemed to be less creditworthy, there is a greater risk that they will be unable to pay contractual interest or principal on their debt obligations.

Interest rates are highly sensitive to many factors, including governmental monetary policies, domestic and international economic and political conditions and other factors beyond the Company s control. Although the Company attempts to take measures to manage the risks of investing in a changing interest rate environment, the

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Company may not be able to mitigate interest rate sensitivity effectively. A significant increase in interest rates could have a material adverse effect on the market value of the Company s fixed maturities securities.

The Company also has an equity portfolio. The performance of the Company s equity portfolio is dependent upon a number of factors, including many of the same factors that affect the performance of its fixed income investments, although those factors sometimes have the opposite effect on the performance of the equity portfolio. Individual equity securities have unsystemic risk. The Company could experience market declines on these investments. The Company also has systemic risk, which is the risk inherent in the general market due to broad macroeconomic factors that affect all companies in the market. If the market indexes were to decline, the Company anticipates that the value of its portfolio would be negatively affected.

The Company has investments in limited partnerships which are not liquid. The Company does not have the contractual option to redeem its limited partnership interests but receives distributions based on the liquidation of the underlying assets. The Company does not have the ability to sell or transfer its limited partnership interests without consent from the general partner. The Company s returns could be negatively affected if the market value of the partnership declines. If the Company needs liquidity, it might be forced to liquidate other investments at a time when prices are not optimal.

See Note 3 of the notes to consolidated financial statements in Item 8 of Part II of this report for further information surrounding the Company s investments as of December 31, 2014 and 2013.

Deterioration in the debt and equity markets could result in a margin call which could have a material adverse effect on the Company s financial condition and/or results of operations.

The collateral backing the Company s margin borrowing facilities consist of fixed income and equity securities. Declines in financial markets could negatively impact the value of the Company s collateral. Adverse changes in market value could result in a margin call which would require the posting of additional collateral thereby reducing liquidity. Additionally, if such a margin call is not met, the Company could be required to liquidate securities and incur realized losses.

Borrowings under the Company s margin borrowing facilities are based upon a variable rate of interest, which could result in higher expense in the event of increases in interest rates.

As of December 31, 2014, \$175 million of the Company s outstanding indebtedness bore interest at a rate that varies depending upon the London Interbank Offered Rate (LIBOR). If LIBOR rises, the interest rates on outstanding debt will increase resulting in increased interest payment obligations under the Company s margin borrowing facilities. This could have a negative effect on the Company s cash flow and financial condition.

The Company is dependent on its senior executives and the loss of any of these executives or the Company s inability to attract and retain other key personnel could adversely affect its business.

The Company s success depends upon its ability to attract and retain qualified employees and upon the ability of senior management and other key employees to implement the Company s business strategy. The Company believes there are a limited number of available, qualified executives in the business lines in which it competes. The success of the Company s initiatives and future performance depend, in significant part, upon the continued service of the senior management team. The future loss of any of the services of members of the Company s senior management team or the inability to attract and retain other talented personnel could impede the further implementation of the Company s business strategy, which could have a material adverse effect on its business. In addition, the Company does not currently maintain key man life insurance policies with respect to any of its employees.

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Employee error and misconduct may be difficult to detect and prevent and could adversely affect the Company s business, results of operations, financial condition and reputation.

Losses may result from, among other things, fraud, errors, failure to document transactions properly, failure to obtain proper internal authorization, or failure to comply with regulatory requirements. It is not always possible to deter or prevent employee misconduct and the precautions the Company takes to prevent and detect this activity may not be effective in all cases. Resultant losses could adversely affect the Company s business, results of operations, financial condition and reputation.

Since the Company depends on professional general agencies, brokers, other insurance companies and other reinsurance companies for a significant portion of its revenue, a loss of any one of them could adversely affect the Company.

The Company markets and distributes its insurance products through a group of approximately 110 professional general agencies that have specific quoting and binding authority and that in turn sell the Company s insurance products to insureds through retail insurance brokers. The Company also markets and distributes its reinsurance products through third-party brokers, insurance companies and reinsurance companies. A loss of all or substantially all of the business produced by any one of these general agencies, brokers, insurance companies or reinsurance companies could have an adverse effect on the Company s results of operations.

If market conditions cause reinsurance to be more costly or unavailable, the Company may be required to bear increased risks or reduce the level of its underwriting commitments.

As part of the Company s overall strategy of risk and capacity management, it purchases reinsurance for a portion of the risk underwritten by its insurance subsidiaries. Market conditions beyond the Company s control determine the availability and cost of the reinsurance it purchases, which may affect the level of its business and profitability. The Company s third party reinsurance facilities are generally subject to annual renewal. The Company may be unable to maintain its current reinsurance facilities or obtain other reinsurance facilities in adequate amounts and at favorable rates. If the Company is unable to renew expiring facilities or obtain new reinsurance facilities, either the net exposure to risk would increase or, if the Company is unwilling to bear an increase in net risk exposures, it would have to reduce the amount of risk it underwrites.

The Company s results may fluctuate as a result of many factors, including cyclical changes in the insurance industry.

Historically, the results of companies in the property and casualty insurance industry have been subject to significant fluctuations and uncertainties. The industry s profitability can be affected significantly by:

| competition;   |
|--|
| capital capacity;  |
| rising levels of actual costs that are not foreseen by companies at the time they price their products;  |
| volatile and unpredictable developments, including man-made, weather-related and other natural catastrophes or terrorist attacks;  |
| changes in loss reserves resulting from the general claims and legal environments as different types of claims arise and judicial interpretations relating to the scope of insurers liability develop; and |

fluctuations in interest rates, inflationary pressures and other changes in the investment environment, which affect returns on invested assets and may affect the ultimate payout of losses.

The demand for property and casualty insurance and reinsurance can also vary significantly, rising as the overall level of economic activity increases and falling as that activity decreases. The property and casualty insurance

industry historically is cyclical in nature. These fluctuations in demand and competition could produce underwriting results that would have a negative impact on the Company s consolidated results of operations and financial condition.

The Company faces significant competitive pressures in its business that could cause demand for its products to fall and adversely affect the Company's profitability.

The Company competes with a large number of other companies in its selected lines of business. The Company competes, and will continue to compete, with major U.S. and non-U.S. insurers and other regional companies, as well as mutual companies, specialty insurance companies, reinsurance companies, underwriting agencies and diversified financial services companies. The Company s competitors include, among others: American International Group, Argo Group International Holdings, Ltd., Berkshire Hathaway, Everest Re Group, Ltd., Great American Insurance Group, HCC Insurance Holdings, Inc., IFG Companies, Markel Corporation, Nationwide Insurance, Navigators Insurance Group, RLI Corporation, Selective Insurance Group, Inc., The Travelers Companies, Inc., W.R. Berkley Corporation, and Western World Insurance Group. Some of the Company s competitors have greater financial and marketing resources than the Company does. The Company s profitability could be adversely affected if it loses business to competitors offering similar products at or below the Company s prices.

The Company's general agencies typically pay the insurance premiums on business they have bound to the Company on a monthly basis. This accumulation of balances due to the Company exposes it to credit risk.

Insurance premiums generally flow from the insured to their retail broker, then into a trust account controlled by the Company s professional general agencies. The Company s professional general agencies are typically required to forward funds, net of commissions, to the Company following the end of each month. Consequently, the Company assumes a degree of credit risk on the aggregate amount of these balances that have been paid by the insured but have yet to reach the Company.

Brokers, insurance companies and reinsurance companies typically pay premiums on reinsurance treaties written with the Company on a quarterly basis. This accumulation of balances due to the Company exposes it to credit risk.

Assumed premiums on reinsurance treaties generally flow from the ceding companies to the Company on a quarterly basis. In some instances, the reinsurance treaties allow for funds to be withheld for longer periods as specified in the treaties. Consequently, the Company assumes a degree of credit risk on the aggregate amount of these balances that have been collected by the reinsured but have yet to reach the Company.

Because the Company provides its general agencies with specific quoting and binding authority, if any of them fail to comply with pre-established guidelines, the Company s results of operations could be adversely affected.

The Company markets and distributes its insurance products through professional general agencies that have limited quoting and binding authority and that in turn sell the Company s insurance products to insureds through retail insurance brokers. These professional general agencies can bind certain risks without the Company s initial approval. If any of these wholesale professional general agencies fail to comply with the Company s underwriting guidelines and the terms of their appointment, the Company could be bound on a particular risk or number of risks that were not anticipated when it developed the insurance products or estimated loss and loss adjustment expenses. Such actions could adversely affect the Company s results of operations.

The Company s holding company structure and regulatory constraints limit its ability to receive dividends from subsidiaries in order to meet its cash requirements.

Global Indemnity is a holding company and, as such, has no substantial operations of its own. The Company s assets primarily consist of cash and ownership of the shares of its direct and indirect subsidiaries. Dividends and

other permitted distributions from insurance subsidiaries, which include payment for equity awards granted by Global Indemnity to employees of such subsidiaries, are expected to be Global Indemnity sole source of funds to meet ongoing cash requirements, including debt service payments and other expenses.

Due to its corporate structure, most of the dividends that Global Indemnity receives from its subsidiaries must pass through Global Indemnity Reinsurance. The inability of Global Indemnity Reinsurance to pay dividends in an amount sufficient to enable Global Indemnity to meet its cash requirements at the holding company level could have a material adverse effect on its operations.

Bermuda law does not permit payment of dividends or distributions of contributed surplus by a company if there are reasonable grounds for believing that the company, after the payment is made, would be unable to pay its liabilities as they become due, or the realizable value of the company s assets would be less, as a result of the payment, than the aggregate of its liabilities and its issued share capital and share premium accounts. Furthermore, pursuant to the Bermuda Insurance Act 1978, an insurance company is prohibited from declaring or paying a dividend during the financial year if it is in breach of its minimum solvency margin or minimum liquidity ratio or if the declaration or payment of such dividends would cause it to fail to meet such margin or ratio. See Regulation Bermuda Insurance Regulation in Item 1 of Part I of this report.

In addition, the Company s U.S. insurance subsidiaries, which are indirect subsidiaries of Global Indemnity Reinsurance, are subject to significant regulatory restrictions limiting their ability to declare and pay dividends, which must first pass through Global Indemnity Reinsurance before being paid to Global Indemnity. See Regulation U.S. Regulation in Item 1 of Part I of this report. Also, see Note 17 of the notes to consolidated financial statements in Item 8 of Part II of this report for the maximum amount of dividends that could be paid by the Company s U.S. insurance subsidiaries in 2015.

The Company s businesses are heavily regulated and changes in regulation may limit the way it operates.

The Company is subject to extensive supervision and regulation in the U.S. states in which the Insurance Operations operate. This is particularly true in those states in which the Company s insurance subsidiaries are licensed, as opposed to those states where its insurance subsidiaries write business on a surplus lines basis. The supervision and regulation relate to numerous aspects of the Company s business and financial condition. The primary purpose of the supervision and regulation is the protection of the Company s insurance policyholders and not its investors. The extent of regulation varies, but generally is governed by state statutes. These statutes delegate regulatory, supervisory, and administrative authority to state insurance departments. This system of regulation covers, among other things:

| standards of solvency, including risk-based capital measurements;   |
|---|
| restrictions on the nature, quality and concentration of investments;   |
| restrictions on the types of terms that the Company can include or exclude in the insurance policies it offers; |
| restrictions on the way rates are developed and the premiums the Company may charge;                            |
| standards for the manner in which general agencies may be appointed or terminated;                              |
| credit for reinsurance;   |
| certain required methods of accounting;   |

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reserves for unearned premiums, losses and other purposes; and

potential assessments for the provision of funds necessary for the settlement of covered claims under certain insurance policies provided by impaired, insolvent or failed insurance companies.

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The statutes or the state insurance department regulations may affect the cost or demand for the Company s products and may impede the Company from obtaining rate increases or taking other actions it might wish to take to increase profitability. Further, the Company may be unable to maintain all required licenses and approvals and its business may not fully comply with the wide variety of applicable laws and regulations or the relevant authority s interpretation of the laws and regulations. Also, regulatory authorities have discretion to grant, renew or revoke licenses and approvals subject to the applicable state statutes and appeal process. If the Company does not have the requisite licenses and approvals (including in some states the requisite secretary of state registration) or do not comply with applicable regulatory requirements, the insurance regulatory authorities could stop or temporarily suspend the Company from carrying on some or all of its activities or monetarily penalize the Company.

In recent years, the U.S. insurance regulatory framework has come under increased federal scrutiny, and some state legislators have considered or enacted laws that may alter or increase state regulation of insurance and reinsurance companies and holding companies. Moreover, the NAIC, which is an association of the insurance commissioners of all 50 U.S. States and the District of Columbia, and state insurance regulators regularly re-examine existing laws and regulations. Changes in these laws and regulations or the interpretation of these laws and regulations could have a material adverse effect on the Company s business.

Although the U.S. federal government has not historically regulated the insurance business, there have been proposals from time to time to impose federal regulation on the insurance industry. In 2010, the President signed into law the Dodd-Frank Act. Among other things, the Dodd-Frank Act establishes a Federal Insurance Office within the U.S. Department of the Treasury. The Federal Insurance Office initially has limited regulatory authority and is empowered to gather data and information regarding the insurance industry and insurers, including conducting a study for submission to the U.S. Congress on how to modernize and improve insurance regulation in the U.S. Further, the Dodd-Frank Act gives the Federal Reserve supervisory authority over a number of financial services companies, including insurance companies, if they are designated by a two-thirds vote of a Financial Stability Oversight Council as systemically important. While the Company does not believe that it is systemically important, as defined in the Dodd-Frank Act, it is possible that the Financial Stability Oversight Council may conclude that it is. If the Company were designated as systemically important, the Federal Reserve s supervisory authority could include the ability to impose heightened financial regulation and could impact requirements regarding the Company s capital, liquidity, leverage, business and investment conduct. As a result of the foregoing, the Dodd-Frank Act, or other additional federal regulation that is adopted in the future, could impose significant burdens on the Company, including impacting the ways in which it conducts business, increasing compliance costs and duplicating state regulation, and could result in a competitive disadvantage, particularly relative to smaller insurers who may not be subject to the same level of regulation.

The Company may require additional capital in the future that may not be available or only available on unfavorable terms.

The Company s future capital requirements depend on many factors, including the incurring of significant net catastrophe losses, its ability to write new business successfully and to establish premium rates and reserves at levels sufficient to cover losses. To the extent that the Company needs to raise additional funds, any equity or debt financing for this purpose, if available at all, may be on terms that are not favorable to the Company. If the Company cannot obtain adequate capital, its business, results of operations and financial condition could be adversely affected.

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The Company has used and may in the future use a significant amount of its cash resources to repurchase its ordinary shares and such repurchases present potential risks and disadvantages to the Company and its continuing shareholders.

The Company does not currently have authorization from the Board of Directors to repurchase A ordinary shares. However, the Company may be authorized to purchase A ordinary shares by the Board of Directors in the future and future repurchases of the Company s shares exposes it to risks including:

the use of a substantial portion of the Company s cash reserves, which may reduce its ability to engage in significant cash acquisitions or to pursue other business opportunities that could create significant value to shareholders;

the risk that the Company would not be able to replenish its cash reserves by raising debt or equity financing in the future on terms acceptable to the Company, or at all; and

the risk that these repurchases would reduce the Company s public float, which is the number of shares owned by non-affiliate shareholders and available for trading in the securities markets, and would likely reduce the number of the Company s shareholders, which may reduce the volume of trading in its shares and may result in lower stock prices and reduced liquidity in the trading of the Company s shares.

The interests of holders of A ordinary shares may conflict with the interests of the Company s controlling shareholder.

Fox Paine & Company, LLC (Fox Paine & Company) beneficially owns shares having approximately 93% of the Company s total voting power. The percentage of the Company s total voting power that Fox Paine & Company may exercise is greater than the percentage of the Company s total shares that Fox Paine & Company beneficially owns because Fox Paine & Company beneficially owns all of the Company s B ordinary shares, which have ten votes per share as opposed to A ordinary shares, which have one vote per share. The A ordinary shares and the B ordinary shares generally vote together as a single class on matters presented to the Company s shareholders. Based on the ownership structure of the affiliates of Fox Paine & Company that own these shares, these affiliates are subject to the voting restriction contained in the Company s articles of association. As a result, Fox Paine & Company has and will continue to have control over the outcome of certain matters requiring shareholder approval, including the power to, among other things:

| elect all of the Company s directors;  |
|--|
| amend the Company s articles of association (as long as their voting power is greater than 75%); |
| ratify the appointment of the Company s auditors;  |
| increase the Company s share capital;  |
| resolve to pay dividends or distributions; and   |

approve the annual report and the annual financial statements.

Subject to certain exceptions, Fox Paine & Company may also be able to prevent or cause a change of control. Fox Paine & Company s control over the Company, and Fox Paine & Company s ability in certain circumstances to prevent or cause a change of control, may delay or prevent a change of control, or cause a change of control to occur at a time when it is not favored by other shareholders. As a result, the trading price of the Company s A ordinary shares could be adversely affected.

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In addition, the Company has agreed to pay Fox Paine & Company an annual management fee of \$1.9 million, adjusted annually to reflect change in the consumer price index published by the US Department of Labor Bureau of Labor Statistics CPI-U, in exchange for management services. The Company has also agreed to pay a termination fee of cash in an amount to be agreed upon, plus reimbursement of expenses upon the termination of

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Fox Paine & Company s management services in connection with the consummation of a change of control transaction that does not involve Fox Paine & Company and its affiliates. The Company has also agreed to pay Fox Paine & Company a transaction advisory fee of cash in an amount to be agreed upon, plus reimbursement of expenses upon the consummation of a change of control transaction that does not involve Fox Paine & Company and its affiliates in exchange for advisory services to be provided by Fox Paine & Company in connection therewith. Fox Paine & Company may in the future make significant investments in other insurance or reinsurance companies. Some of these companies may compete with the Company or its subsidiaries. Fox Paine & Company is not obligated to advise the Company of any investment or business opportunities of which they are aware, and they are not prohibited or restricted from competing with the Company or its subsidiaries.

The Company's controlling shareholder has the contractual right to nominate a certain number of the members of the Board of Directors and also otherwise controls the election of Directors due to its ownership.

While Fox Paine & Company has the right under the terms of the memorandum and articles of association to nominate a certain number of directors of the Board of Directors, dependent on Fox Paine & Company s percentage ownership of voting shares in the Company for so long as Fox Paine & Company hold an aggregate 25% or more of the voting power in the Company, it also controls the election of all directors to the Board of Directors due to its controlling share ownership. The Company s Board of Directors currently consists of seven directors, all of whom were identified and proposed for consideration for the Board of Directors by Fox Paine & Company.

The Company s Board of Directors, in turn, and subject to its fiduciary duties under Irish law, appoints the members of the Company s senior management, who also have fiduciary duties to the Company. As a result, Fox Paine & Company effectively has the ability to control the appointment of the members of the Company s senior management and to prevent any changes in senior management that other shareholders or other members of the Board of Directors may deem advisable.

Because the Company relies on certain services provided by Fox Paine & Company, the loss of such services could adversely affect its business.

Fox Paine & Company provides certain management services to the Company. To the extent that Fox Paine & Company is unable or unwilling to provide similar services in the future, and the Company is unable to perform those services itself or is unable to secure replacement services, the Company s business could be adversely affected.

Adverse consequences of the U.S. and global economic and financial industry downturns could harm the Company s business, its liquidity and financial condition, and its stock price.

In recent years, global market and economic conditions were severely disrupted. While conditions have since improved, there is continued uncertainty regarding the timing and strength of any economic recovery. The trend may not continue or may continue at a slow rate for an extended period of time, or conditions may worsen. These conditions may potentially affect (among other aspects of the Company s business) the demand for and claims made under the Company s products, the ability of customers, counterparties and others to establish or maintain their relationships with the Company, its ability to access and efficiently use internal and external capital resources, the availability of reinsurance protection, the risks the Company assumes under reinsurance programs, and the Company s investment performance. Continued volatility in the U.S. and other securities markets may adversely affect the Company s stock price.

Global Indemnity has identified a material weakness in its internal control over financial reporting. If Global Indemnity is unable to maintain effective internal control over financial reporting in the future, investors may lose confidence in the accuracy and completeness of its financial reports and the trading price of its common stock may be negatively affected.

In connection with its preparation of the 2014 financial statements, the Company determined that a material weakness existed in its internal control over financial reporting, as described in more detail in Item 9A of this

report. In light of this material weakness in internal control over financial reporting, management concluded that the Company s internal control over financial reporting and disclosure controls and procedures were not effective as of December 31, 2014.

Management is taking steps to remediate the identified material weakness, as described in more detail in Item 9A of this report, and expects these steps to be completed in the first quarter of 2015. While the Company believes these steps will improve the effectiveness of its internal control over financial reporting, if its remediation efforts are insufficient to address the material weakness, or if additional material weaknesses in its internal controls are discovered in the future, they may adversely affect the Company s ability to record, process, summarize and report financial information timely and accurately and, as a result, the Company s financial statements may contain material misstatements or omissions.

Any of the foregoing could cause investors to lose confidence in the accuracy and completeness of the Company s financial reports, negatively affect the market price of the Company s common stock, result in regulatory scrutiny (which could require additional financial and management resources), and otherwise materially adversely affect the Company s business and financial condition.

The Company s operating results and shareholders equity may be adversely affected by currency fluctuations.

The Company s functional currency is the U.S. dollar. The Reinsurance Operations conducts business with some customers in foreign currencies and several of the Company s U.S. and non-U.S. subsidiaries maintains investments and cash accounts in foreign currencies. At period-end, the Company re-measures non-U.S. currency financial assets to their current U.S. dollar equivalent. The resulting gain or loss for foreign denominated investments is reflected in accumulated other comprehensive income in shareholders equity; whereas, the gain or loss on foreign denominated cash accounts is reflected in income during the period. Financial liabilities, if any, are generally adjusted within the reserving process. However, for known losses on claims to be paid in foreign currencies, the Company re-measures the liabilities to their current U.S. dollar equivalent each period end with the resulting gain or loss reflected in income during the period. Foreign exchange risk is reviewed as part of the Company s risk management process. The Company may experience losses resulting from fluctuations in the values of non-U.S. currencies relative to the strength of the U.S. dollar, which could adversely impact the Company s results of operations and financial condition.

The Company is incorporated in Ireland and some of its assets are located outside the United States. As a result, it might not be possible for shareholders to enforce civil liability provisions of the federal or state securities laws of the United States.

The Company is organized under the laws of Ireland, and some of its assets are located outside the United States. A shareholder who obtains a court judgment based on the civil liability provisions of U.S. federal or state securities laws may be unable to enforce the judgment against the Company in Ireland or in countries other than the United States where the Company has assets. In addition, there is some doubt as to whether the courts of Ireland and other countries would recognize or enforce judgments of U.S. courts obtained against the Company or its Directors or officers based on the civil liabilities provisions of the federal or state securities laws of the United States or would hear actions against the Company or those persons based on those laws. The Company has been advised that the United States and Ireland do not currently have a treaty providing for the reciprocal recognition and enforcement of judgments in civil and commercial matters. The laws of Ireland do however, as a general rule, provide that the judgments of the courts of the United States have the same validity in Ireland as if rendered by Irish Courts. Certain important requirements must be satisfied before the Irish Courts will recognize the United States judgment. The originating court must have been a court of competent jurisdiction and the judgment may not be recognized if it was obtained by fraud or its recognition would be contrary to Irish public policy.

Any judgment obtained in contravention of the rules of natural justice or that is irreconcilable with an earlier foreign judgment would not be enforced in Ireland. Similarly, judgments might not be enforceable in countries other than the United States where the Company has assets.

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Irish law differs from the laws in effect in the United States and might afford less protection to shareholders.

The Company s shareholders could have more difficulty protecting their interests than would shareholders of a corporation incorporated in a jurisdiction of the United States. As an Irish company, the Company is governed by the Companies Acts 1963 to 2013 of Ireland (the Companies Acts) and other Irish statutes. The Companies Acts and other Irish statutes differ in some significant, and possibly material, respects from laws applicable to U.S. corporations and shareholders under various state corporation laws, including the provisions relating to interested Directors, mergers and acquisitions, takeovers, shareholder lawsuits and indemnification of Directors.

Under Irish law, the duties of Directors and officers of a company are generally owed to the company only. Shareholders of Irish companies do not generally have rights to take action against Directors or officers of the company under Irish law, and may only exercise such right of action on behalf of the Company in limited circumstances. Directors of an Irish company must, in exercising their powers and performing their duties, act with due care and skill, honestly and in good faith with a view to the best interests of the company. Directors have a duty not to put themselves in a position in which their duties to the company and their personal interests might conflict and also are under a duty to disclose any personal interest in any contract or arrangement with the company or any of its subsidiaries. If a Director or officer of an Irish company is found to have breached his duties to that company, he could be held personally liable to the company in respect of that breach of duty.

A future transfer of ordinary shares, other than one effected by means of the transfer of book entry interests in Depository Trust Company (DTC), may be subject to Irish stamp duty.

A transfer of the Company s A ordinary shares by a seller who holds A ordinary shares beneficially through DTC to a buyer who holds the acquired A ordinary shares beneficially through DTC will not be subject to Irish stamp duty. A transfer of the Company s ordinary shares by a seller who holds shares directly to any buyer, or by a seller who holds the shares beneficially through DTC to a buyer who holds the acquired shares directly, may be subject to Irish stamp duty. Stamp duty is a liability of the buyer or transferee and is currently levied at the rate of 1% of the price paid or the market value of the shares acquired, if higher. The potential for stamp duty could adversely affect the price of the Company s ordinary shares.

#### **Risks Related to Taxation**

Legislative and regulatory action by the U.S. Congress could materially and adversely affect the Company.

The Company s tax position could be adversely impacted by changes in tax laws, tax treaties or tax regulations or the interpretation or enforcement thereof. Legislative action may be taken by the U.S. Congress which, if ultimately enacted, could override tax treaties upon which the Company relies or could broaden the circumstances under which the Company would be considered a U.S. resident, each of which could materially and adversely affect the Company s effective tax rate and cash tax position.

The Company may become subject to taxes in the Cayman Islands or Bermuda in the future, which may have a material adverse effect on its results of operations.

The Company has subsidiaries which have been incorporated under the laws of the Cayman Islands as exempted companies and, as such, obtained an undertaking on September 2, 2003 from the Governor in Council of the Cayman Islands substantially that, for a period of 20 years from the date of such undertaking, no law that is enacted in the Cayman Islands imposing any tax to be levied on profit or income or gains or appreciation shall apply to the Company and no such tax and no tax in the nature of estate duty or inheritance tax will be payable, either directly or by way of withholding, on the Company s ordinary shares. This undertaking would not, however, prevent the imposition of taxes on any person ordinarily resident in the Cayman Islands or any company in respect of its ownership of real property or leasehold interests in the Cayman Islands. Given the limited duration of the undertaking, the Company cannot be certain that it will not be subject to Cayman Islands tax after the expiration of the 20-year period.

Global Indemnity Reinsurance was formed in 2006 through the amalgamation of the Company s non-U.S. operations. The Company received an assurance from the Bermuda Minister of Finance, under the Bermuda Exempted Undertakings Tax Protection Act of 1966, as amended, that if any legislation is enacted in Bermuda that would impose tax computed on profits or income, or computed on any capital asset, gain or appreciation, or any tax in the nature of estate duty or inheritance tax, then the imposition of any such tax will not be applicable to Global Indemnity Reinsurance or any of its operations, shares, debentures or other obligations through March 31, 2035. Given the limited duration of the assurance, the Company cannot be certain that it will not be subject to any Bermuda tax after March 31, 2035.

Following the expiration of the periods described above, the Company may become subject to taxes in the Cayman Islands or Bermuda, which may have a material adverse effect on its results of operations.

Global Indemnity or Global Indemnity Reinsurance may be subject to U.S. tax that may have a material adverse effect on Global Indemnity s or Global Indemnity Reinsurance s results of operations.

Global Indemnity is an Irish company and Global Indemnity Reinsurance is a Bermuda company. The Company seeks to manage its business in a manner designed to reduce the risk that Global Indemnity and Global Indemnity Reinsurance will be treated as being engaged in a U.S. trade or business for U.S. federal income tax purposes. However, because there is considerable uncertainty as to the activities that constitute being engaged in a trade or business within the United States, the Company cannot be certain that the U.S. Internal Revenue Service will not contend successfully that Global Indemnity or Global Indemnity Reinsurance will be engaged in a trade or business in the United States. If Global Indemnity or Global Indemnity Reinsurance were considered to be engaged in a business in the United States, the Company could be subject to U.S. corporate income and branch profits taxes on the portion of its earnings effectively connected to such U.S. business, in which case its results of operations could be materially adversely affected.

The impact of the Cayman Islands Letter of Commitment or other concessions to the Organization for Economic Cooperation and Development to eliminate harmful tax practices is uncertain and could adversely affect the tax status of the Company s subsidiaries in the Cayman Islands or Bermuda.

The Organization for Economic Cooperation and Development, which is commonly referred to as the OECD, has published reports and launched a global dialogue among member and non-member countries on measures to limit harmful tax competition. These measures are largely directed at counteracting the effects of tax havens and preferential tax regimes in countries around the world. The Cayman Islands and Bermuda are not listed as uncooperative tax haven jurisdictions because each had previously committed itself to eliminate harmful tax practices and to embrace international tax standards for transparency, exchange of information and the elimination of any aspects of the regimes for financial and other services that attract business with no substantial domestic activity. The Company is not able to predict what changes will arise from the OECD in the future or whether such changes will subject it to additional taxes.

There is a risk that interest paid by the Company s U.S. subsidiary to a Luxembourg affiliate may be subject to 30% U.S. withholding tax.

U.A.I. (Luxembourg) Investment, S.à.r.l., an indirectly owned Luxembourg subsidiary of Global Indemnity Reinsurance, owns two notes and a loan issued by Global Indemnity Group, Inc., a Delaware corporation. Under U.S. federal income tax law, interest paid by a U.S. corporation to a non-U.S. shareholder is generally subject to a 30% withholding tax, unless reduced by treaty. The income tax treaty between the United States and Luxembourg (the Luxembourg Treaty ) generally eliminates the withholding tax on interest paid to qualified residents of Luxembourg. Were the IRS to contend successfully that U.A.I. (Luxembourg) Investment, S.à.r.l. is not eligible for benefits under the Luxembourg Treaty, interest paid to U.A.I. (Luxembourg) Investment, S.à.r.l. by Global Indemnity Group, Inc. would be subject to the 30% withholding tax. Such tax may be applied retroactively to all previous years for which the statute of limitations has not expired, with interest and penalties. Such a result may have a material adverse effect on the Company s financial condition and results of operation.

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There is a risk that interest income imputed to the Company s Irish affiliates may be subject to 25% Irish income tax.

U.A.I. (Ireland) Limited is a private limited liability company incorporated under the laws of Ireland. The company is a resident taxpayer fully subject to Ireland corporate income tax of 12.5% on trading income and 25.0% on non-trading income, including interest and dividends from foreign companies. The Company intends to manage its operations in such a way that there will not be any material taxable income generated in Ireland under Irish law. However, there can be no assurance from the Irish authorities that a law may not be enacted that would impute income to U.A.I. (Ireland) Limited in the future or retroactively arising out of the Company s current operations.

#### Item 1B. UNRESOLVED STAFF COMMENTS

None.

#### Item 2. PROPERTIES

At December 31, 2014, the Company leased office space in Bala Cynwyd, Pennsylvania which holds the Insurance Operations principal executive offices and headquarters. In addition, the Company leased additional office space in California, Georgia, Illinois, Maryland, North Carolina and Texas, which serves as office space for field offices. Some of the office space in California also serves as office space for the Company s claims operations. The Company also leased office space in Hamilton, Bermuda, which is used by the Reinsurance Operations. The Company leased office space in Cavan, Ireland, which is used to support the operating needs of the Insurance and Reinsurance Operations. As a result of the American Reliable acquisition on January 1, 2015, the Company assumed leases in Arizona, Nebraska, and Florida. The Company believes the properties listed are suitable and adequate to meet its needs.

#### Item 3. LEGAL PROCEEDINGS

The Company is, from time to time, involved in various legal proceedings in the ordinary course of business. The Company purchased insurance and reinsurance coverage for risks in amounts that it considers adequate. However, there can be no assurance that the insurance and reinsurance coverage that the Company maintains is sufficient or will be available in adequate amounts or at a reasonable cost. The Company does not believe that the resolution of any currently pending legal proceedings, either individually or taken as a whole, will have a material adverse effect on its business, results of operations, cash flows, or financial condition.

There is a greater potential for disputes with reinsurers who are in runoff. Some of the Company s reinsurers have operations that are in runoff, and therefore, the Company closely monitors those relationships. The Company anticipates that, similar to the rest of the insurance and reinsurance industry, it will continue to be subject to litigation and arbitration proceedings in the ordinary course of business.

#### Item 4. MINE SAFETY DISCLOSURES

None.

#### PART II

# Item 5. MARKET FOR REGISTRANT S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Market for the Company s A Ordinary Shares

The Company s A ordinary shares, par value \$0.0001 per share, began trading on the NASDAQ Global Select Market, formerly the NASDAQ National Market, under the symbol UNGL on December 16, 2003. On March 14, 2005 the Company changed its symbol to INDM. On July 6, 2010, the Company changed its symbol to GBLI as part of a re-domestication transaction whereby all shares of INDM were replaced with shares of GBLI on a one-for-two basis. The following table sets forth, for the periods indicated, the high and low sales prices of the Company s A ordinary shares as reported by the NASDAQ Global Select Market.

|                                      | High     | Low      |
|--------------------------------------|----------|----------|
| Fiscal Year Ended December 31, 2014: |          |          |
| First Quarter                        | \$ 26.98 | \$ 23.16 |
| Second Quarter                       | 27.78    | 24.44    |
| Third Quarter                        | 27.23    | 24.68    |
| Fourth Quarter                       | 29.50    | 25.15    |
| Fiscal Year Ended December 31, 2013: |          |          |
| First Quarter                        | \$ 23.89 | \$ 20.06 |
| Second Quarter                       | 24.30    | 20.06    |
| Third Quarter                        | 27.57    | 23.26    |
| Fourth Quarter                       | 27.38    | 23.57    |

There is no established public trading market for the Company s B ordinary shares, par value \$0.0001 per share.

As of March 7, 2015, there were 11 holders of record of the Company s B ordinary shares, all of whom are affiliates of Fox Paine & Company, LLC. The number of holders of record, including individual owners of the Company s A ordinary shares, was 1,266 as of March 6, 2015. This is not the actual number of beneficial owners of the Company s A ordinary shares as shares are held in street name by brokers and others on behalf of individual owners.

See Note 14 to the consolidated financial statements in Item 8 of Part II of this report for information regarding securities authorized under the Company s equity compensation plans.

# Performance of the Company s A Ordinary Shares

The following graph represents a five-year comparison of the cumulative total return to shareholders for the Company s A ordinary shares and stock of companies included in the NASDAQ Insurance Index and NASDAQ Composite Index, which the Company believes are the most comparative indexes.

|                        | 12/31/09 | 12/31/10 | 12/31/11 | 12/31/12 | 12/31/13 | 12/31/14 |
|------------------------|----------|----------|----------|----------|----------|----------|
| Global Indemnity plc   | \$ 100.0 | \$ 129.1 | \$ 125.2 | \$ 139.7 | \$ 159.7 | \$ 179.1 |
| NASDAQ Insurance Index | 100.0    | 114.6    | 118.1    | 134.1    | 172.7    | 178.1    |
| NASDAO Composite Index | 100.0    | 116.9    | 114.8    | 133.1    | 184.1    | 208.7    |

Note: The Company completed a Rights Offering on May 5, 2009, which increased the Company s total outstanding A ordinary shares by 17.2 million shares.

Note: The Company completed a re-domestication transaction on July 2, 2010, which resulted in shares of INDM being exchanged for shares of GBLI on a one-for-two basis. Share prices prior to July 6, 2010 have been adjusted to reflect the impact of the one-for-two share exchange.

#### **Recent Sales of Unregistered Securities**

None.

# **Company Purchases of A Ordinary Shares**

The Company s Share Incentive Plan allows employees to surrender A ordinary shares as payment for the tax liability incurred upon the vesting of restricted stock that was issued under the Share Incentive Plan. During 2014, the Company purchased an aggregate 5,444 of surrendered A ordinary shares from employees for \$0.1 million. All shares purchased from employees are held as treasury stock and recorded at cost.

See Note 11 to the consolidated financial statements in Item 8 of Part II of this report for tabular disclosure of the Company s share repurchases by month.

# **Dividend Policy**

The Company did not declare or pay cash dividends on any class of its ordinary shares in 2014 or 2013. Payment of dividends is subject to future determinations by the Board of Directors based on the Company s results, financial conditions, amounts required to grow the Company s business, and other factors deemed relevant by the Board.

The Company is a holding company and has no direct operations. The Company s ability to pay dividends depends, in part, on the ability of its subsidiaries to pay dividends. Global Indemnity Reinsurance and the U.S. insurance subsidiaries are subject to significant regulatory restrictions limiting their ability to declare and pay dividends.

In December, 2013, each of the U.S. insurance subsidiaries declared an extraordinary dividend that aggregated to \$200 million. In January, 2014, each of the dividends for the U.S. insurance companies was approved by their respective departments of insurance in Pennsylvania, Indiana, Wisconsin, and Virginia. On January 23, 2014, the U.S. insurance companies paid an aggregate of \$200 million to Global Indemnity Group, Inc. See Note 17 of the notes to consolidated financial statements in Item 8 of Part II of this report for dividend limitations for 2015.

For 2015, the Company believes that Global Indemnity Reinsurance should have sufficient liquidity and solvency to pay dividends. In the future, the Company anticipates using dividends from Global Indemnity Reinsurance to fund obligations of Global Indemnity. Global Indemnity Reinsurance is prohibited, without the approval of the BMA, from reducing by 15% or more its total statutory capital as set out in its previous year s statutory financial statements, and any application for such approval must include such information as the BMA may require. Based upon the total statutory capital plus the statutory surplus as set out in its 2014 statutory financial statements that will be filed in 2015, Global Indemnity Reinsurance could pay a dividend of up to \$287.1 million without requesting BMA approval. Global Indemnity Reinsurance is dependent on receiving distributions from its subsidiaries in order to pay the full dividend.

Under the Companies Act, Global Indemnity Reinsurance may only declare or pay a dividend if it has no reasonable grounds for believing that it is, or would after the payment be, unable to pay its liabilities as they become due, or if the realizable value of its assets would not be less than the aggregate of its liabilities and its issued share capital and share premium accounts.

In 2014, profit distributions (not in respect to liquidations) by the Luxembourg Companies were generally subject to Luxembourg dividend withholding tax at a rate of 15%, unless a domestic law exemption or a lower tax treaty rate applies. Dividends paid by any of the Luxembourg Companies to their Luxembourg resident parent company are exempt from Luxembourg dividend withholding tax, provided that at the time of the dividend distribution, the resident parent company has held (or commits itself to continue to hold) 10% or more of the nominal paid up capital of the distributing entity or, in the event of a lower percentage participation, a participation having an acquisition price of Euro 1.2 million or more for a period of at least twelve months. In December, 2014, Global Indemnity Group, Inc. declared and paid a dividend of \$125 million to U.A.I. (Luxembourg) Investment S.à.r.l. and U.A.I. (Luxembourg) Investment S.à.r.l. declared and paid a dividend of \$125 million to U.A.I. (Luxembourg) IV S.à.r.l.

For a discussion of factors affecting the Company s ability to pay dividends, see Business Regulation in Item 1 of Part I, Management s Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources Sources and Uses of Funds in Item 7 of Part II, and Note 17 of the notes to the consolidated financial statements in Item 8 of Part II of this report.

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#### Item 6. SELECTED FINANCIAL DATA

The following table sets forth selected consolidated historical financial data for Global Indemnity and should be read together with the consolidated financial statements and accompanying notes and Management s Discussion and Analysis of Financial Condition and Results of Operations included elsewhere in this report. No cash dividends were declared on common stock in any year presented in the table.

| (Dollars in thousands, except shares and per  | For the Years Ended December 31, |           |    |           |    |            |    |            |    |           |
|---|----------------------------------|-----------|----|-----------|----|------------|----|------------|----|-----------|
| share data)                                   |                                  | 2014      |    | 2013      |    | 2012       |    | 2011       |    | 2010      |
| Consolidated Statements of Operations Data:   |                                  |           |    |           |    |            |    |            |    |           |
| Gross premiums written                        | \$                               | 291,253   | \$ | 290,723   | \$ | 244,053    | \$ | 307,903    | \$ | 345,763   |
| Net premiums written                          |                                  | 273,181   |    | 271,984   |    | 219,547    |    | 280,570    |    | 296,504   |
| Net premiums earned                           |                                  | 268,519   |    | 248,722   |    | 238,862    |    | 297,854    |    | 286,774   |
| Net realized investment gains                 |                                  | 35,860    |    | 27,412    |    | 6,755      |    | 21,473     |    | 26,437    |
| Total revenues                                |                                  | 333,755   |    | 319,134   |    | 293,016    |    | 385,020    |    | 370,127   |
| Net income (loss) (3)                         |                                  | 62,856    |    | 61,690    |    | 34,757     |    | (38,338)   |    | 84,871    |
| Per share data: (1) (2) (3)                   |                                  |           |    |           |    |            |    |            |    |           |
| Net income (loss) available to common         |                                  |           |    |           |    |            |    |            |    |           |
| shareholders                                  | \$                               | 62,856    | \$ | 61,690    | \$ | 34,757     | \$ | (38,338)   | \$ | 84,871    |
| Basic   |                                  | 2.50      |    | 2.46      |    | 1.30       |    | (1.27)     |    | 2.81      |
| Diluted                                       |                                  | 2.48      |    | 2.45      |    | 1.30       |    | (1.27)     |    | 2.80      |
| Weighted-average number of shares outstanding |                                  |           |    |           |    |            |    |            |    |           |
| Basic   | 2                                | 5,131,811 | 2. | 5,072,712 | 2  | 26,722,772 | 3  | 30,246,095 | 3  | 0,237,787 |
| Diluted                                       | 2                                | 5,331,420 | 2  | 5,174,015 | 2  | 26,748,833 | 3  | 30,246,095 | 3  | 0,274,259 |

- (1) In 2011, Diluted shares were the same as Basic shares since there was a net loss for that year.
- (2) Shares outstanding and per share amounts have been restated to reflect the 1-for-2 stock exchange effective July 2, 2010 when the Company completed its re-domestication to Ireland.
- (3) Results for the year to date 2012 include the impact of an out-of-period adjustment which reduced net income by \$1.6 million, or \$0.06 per diluted share.

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|  | 2014         | 2013         | 2012         | 2011         | 2010         |
| Consolidated Insurance Operating Ratios based on the Company s GAAP Results: (1) |              |              |              |              |              |
| Loss ratio (2) (3)   | 51.2         | 53.5         | 64.3         | 93.5         | 45.4         |
| Expense ratio  | 40.8         | 42.5         | 39.9         | 40.8         | 41.2         |
| Combined ratio (2) (3)   | 92.0         | 96.0         | 104.2        | 134.3        | 86.6         |
| Net / gross premiums written   | 93.8         | 93.6         | 90.0         | 91.1         | 85.8         |
| Financial Position as of Last Day of Period:                                     |              |              |              |              |              |
| Total investments and cash and cash equivalents                                  | \$ 1,498,009 | \$ 1,567,415 | \$ 1,533,989 | \$ 1,647,723 | \$ 1,717,186 |
| Reinsurance receivables, net of allowance  | 125,718      | 197,887      | 241,827      | 287,986      | 422,844      |
| Total assets   | 1,930,033    | 1,911,779    | 1,903,703    | 2,072,916    | 2,290,728    |
| Margin borrowing facilities  | 174,673      | 100,000      |              |              |              |
| Senior notes payable   |              |              | 54,000       | 72,000       | 90,000       |
| Junior subordinated debentures   |              |              | 30,929       | 30,929       | 30,929       |
| Unpaid losses and loss adjustment expenses                                       | 675,472      | 779,466      | 879,114      | 971,377      | 1,052,743    |
| Total shareholders equity  | 908,290      | 873,280      | 806,618      | 839,063      | 924,769      |

- (1) The Company s insurance operating ratios are GAAP financial measures that are generally viewed in the insurance industry as indicators of underwriting profitability. The loss ratio is the ratio of net losses and loss adjustment expenses to net premiums earned. The expense ratio is the ratio of acquisition costs and other underwriting expenses to net premiums earned. The combined ratio is the sum of the loss and expense ratios. The ratios presented here represent the consolidated results of both the Company s Insurance Operations and Reinsurance Operations.
- (2) A summary of prior accident year adjustments is summarized as follows:
  - 2014 loss and combined ratios reflect a \$16.4 million reduction of net losses and loss adjustment expenses
  - 2013 loss and combined ratios reflect a \$7.9 million reduction of net losses and loss adjustment expenses
  - 2012 loss and combined ratios reflect a \$4.4 million increase of net losses and loss adjustment expenses
  - 2011 loss and combined ratios reflect a \$3.4 million increase of net losses and loss adjustment expenses
  - 2010 loss and combined ratios reflect a \$54.1 million reduction of net losses and loss adjustment expenses

See Results of Operations in Item 7 of Part II of this report for details of these items and their impact on the loss and combined ratios.

(3) The Company s loss and combined ratios for 2014, 2013, 2012, 2011, and 2010 include \$14.0 million, \$10.0 million, \$14.2 million, \$20.6 million, and \$2.8 million, respectively, of catastrophic losses from the Insurance Operations. See Results of Operations in Item 7 of Part II of this report for a discussion of the impact of these losses on the loss and combined ratios.

#### Item 7. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of the Company s financial condition and results of operations should be read in conjunction with the consolidated financial statements and accompanying notes of Global Indemnity included elsewhere in this report. Some of the information contained in this discussion and analysis or set forth elsewhere in this report, including information with respect to the Company s plans and strategy, constitutes forward-looking statements that involve risks and uncertainties. Please see Cautionary Note Regarding Forward-Looking Statements at the end of this Item 7 and Risk Factors in Item 1A above for more information. You should review Risk Factors in Item 1A above for a discussion of important factors that could cause actual results to differ materially from the results described in or implied by the forward-looking statements contained herein.

Unless otherwise specifically noted, discussion and analysis of the financial condition and results of operations of American Reliable are not included in the following discussion. Any reference to 2014 annual financial information for American Reliable has not been audited.

#### **Recent Developments**

During the first quarter of 2014, the Company exited its corporate loan portfolio and made a \$50 million commitment to purchase an alternative investment vehicle which is comprised of European non-performing loans. As of December 31, 2014, the Company has funded \$29.9 million of this commitment leaving \$20.1 million as unfunded.

On June 13, 2014, A.M. Best affirmed the financial strength rating of A (Excellent) for Global Indemnity Reinsurance and its U.S. insurance subsidiaries. Global Indemnity Reinsurance and subsidiaries have a financial size category of XI with A.M. Best, which represents an adjusted policyholder s surplus of \$750 million to \$1 billion.

On June 26, 2014, the Company sold approximately \$148.7 million of the Company s equity portfolio.

#### Acquisition of American Reliable

On January 1, 2015, Global Indemnity Group, Inc. completed its acquisition of American Reliable pursuant to the American Reliable SPA upon payment of an aggregate purchase price of approximately \$113.7 million in cash and the assumption of approximately \$322.9 million in customary insurance related liabilities, obligations, and mandates. The ultimate purchase price is subject to accounting procedures that are expected to be completed by June 30, 2015. The most recent estimate of the purchase price, based on available financial information, is approximately \$117.9 million. The purchase price is subject to adjustment based on GAAP book value of the business as of the date of the closing of the transaction and the future development of loss reserves as specified in the American Reliable SPA.

The cash portion of the acquisition price was financed primarily by a \$102.0 million borrowing on December 26, 2014 pursuant to the Company s margin borrowing facilities. The borrowing rate is tied to LIBOR and is currently approximately 1%. Approximately \$130.5 million in collateral supported the borrowing. See Note 13 of the notes to the consolidated financial statements in Item 8 of Part II of this report for details on the terms of the margin borrowing facilities.

American Reliable was established in 1952 and is headquartered in Scottsdale Arizona. It is rated A (Excellent) by A.M. Best. As of December 31, 2014, it employed approximately 200 full-time employees between its facilities in Scottsdale, Arizona, and Omaha, Nebraska. American Reliable writes property and casualty insurance across all fifty states primarily through a network of retail and general agents and select brokers. The two primary lines of business are Specialty Personal Lines and Agriculture.

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The Company expects that the acquisition of American Reliable will have a material impact on the future financial condition and operating performance of Global Indemnity.

Key products of American Reliable s Specialty Personal Lines include manufactured home, dwelling, homeowners and recreational vehicle insurance including a small commercial portfolio. During 2014 these products generated \$188.2 million of gross written premium, \$176.9 million of net written premium and \$178.0 million of net earned premium.

Key products of American Reliable s Agriculture lines include farmers and ranchers, farmowners, commercial farm auto and liability. During 2014 these products generated \$78.1 million of gross written premium, \$72.9 million of net written premium and \$71.3 million of net earned premium.

In total, American Reliable had \$266.3 million of gross written premium, \$249.8 million of net written premium and \$249.3 million of net earned premium.

As part of the acquisition the Company acquired the American Reliable portfolio of cash and invested assets, which totaled \$251.1 million as of December 31, 2014. The portfolio consists of \$225.1 million in fixed income securities, \$24.6 million of cash and cash equivalents, and \$1.4 million in preferred stock.

Excluding cash and preferred stock, the fixed income portfolio has a weighted average duration of 2.6 years with an average credit rating of A and 94.7% of securities investment grade or higher.

#### Overview

The Company s Insurance Operations distribute property and casualty insurance products through a group of approximately 110 professional general agencies that have limited quoting and binding authority, as well as a number of wholesale insurance brokers who in turn sell the Company s insurance products to insureds through retail insurance brokers. The Company operates predominantly in the excess and surplus lines marketplace. To manage its operations, the Company differentiates them by product classification. These product classifications are: 1) Penn-America, which includes property and general liability products for small commercial businesses distributed through a select network of wholesale general agents with specific binding authority; 2) United National, which includes property, general liability, and professional lines products distributed through program administrators with specific binding authority; and 3) Diamond State, which includes property, casualty, and professional lines products distributed through wholesale brokers and program administrators with specific binding authority.

Currently, the Company s Reinsurance Operations segment, which consists solely of the operations of Global Indemnity Reinsurance, provides reinsurance solutions through brokers and on a direct basis. In prior years, the Company provided reinsurance solutions through program managers and primary writers, including regional insurance companies. Global Indemnity Reinsurance is a Bermuda based treaty reinsurer for specialty property and casualty insurance and reinsurance companies. Global Indemnity Reinsurance conducts business in Bermuda and is focused on using its capital capacity to write catastrophe-oriented placements and other niche or specialty-focused treaties meeting the Company s risk tolerance and return thresholds. Given the current pricing environment, Global Indemnity Reinsurance continues to cautiously deploy and manage its capital while seeking to position itself as a niche reinsurance solution provider.

The Company derives its revenues primarily from premiums paid on insurance policies that it writes and from income generated by its investment portfolio, net of fees paid for investment management services. The amount of insurance premiums that the Company receives is a function of the amount and type of policies it writes, as well as of prevailing market prices.

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The Company s expenses include losses and loss adjustment expenses, acquisition costs and other underwriting expenses, corporate and other operating expenses, interest, investment expenses, and income taxes. Losses and loss adjustment expenses are estimated by management and reflect the Company s best estimate of ultimate losses and costs arising during the reporting period and revisions of prior period estimates. The Company records its best estimate of losses and loss adjustment expenses based on both internal and external s actuarial analyses of the estimated losses the Company expects to incur on the insurance policies it writes. The ultimate losses and loss adjustment expenses will depend on the actual costs to resolve claims. Acquisition costs consist principally of commissions and premium taxes that are typically a percentage of the premiums on the insurance policies the Company writes, net of ceding commissions earned from reinsurers. Other underwriting expenses consist primarily of personnel expenses and general operating expenses. Corporate and other operating expenses are comprised primarily of outside legal fees, other professional and accounting fees, directors fees, management fees, and salaries and benefits for company personnel whose services relate to the support of corporate activities. Interest expense is primarily comprised of amounts due on outstanding debt.

# **Critical Accounting Estimates and Policies**

The Company s consolidated financial statements are prepared in conformity with GAAP, which require it to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. See Note 2 of the notes to consolidated financial statements contained in Item 8 of Part II of this report. Actual results could differ from those estimates and assumptions.

The Company believes that of the Company s significant accounting policies, the following may involve a higher degree of judgment and estimation

## Liability for Unpaid Losses and Loss Adjustment Expenses

Although variability is inherent in estimates, the Company believes that the liability for unpaid losses and loss adjustment expenses reflects its best estimate for future amounts needed to pay losses and related loss adjustment expenses and the impact of its reinsurance coverage with respect to insured events.

In developing loss and loss adjustment expense ( loss or losses ) reserve estimates for the Company s Insurance Operations, its actuaries perform detailed reserve analyses each quarter. To perform the analysis, the data is organized at a reserve category level. A reserve category can be a line of business such as commercial automobile liability, or it can be a particular type of claim such as construction defect. The reserves within a reserve category level are characterized as short-tail and long-tail. For long-tail business, it will generally be several years between the time the business is written and the time when all claims are settled. The Company s long-tail exposures include general liability, professional liability, products liability, commercial automobile liability, and excess and umbrella. Short-tail exposures include property, commercial automobile physical damage, and equine mortality. To manage its insurance operations, the Company differentiates by product classifications, which are Penn-America, United National, and Diamond State. For further discussion about the Company s product classifications, see General Business Segments Insurance Operations in Item 1 of Part I of this report. Each of the Company s product classifications contain both long-tail and short-tail exposures. Every reserve category is analyzed by the Company s actuaries each quarter. The analyses generally include reviews of losses gross of reinsurance and net of reinsurance.

Loss reserve estimates for the Company s Reinsurance Operations are developed by independent, external actuaries; however management is responsible for the final determination of loss reserve selections. The data for this analysis is organized by treaty and treaty year. As with the Company s reserves for its Insurance Operations, reserves for its Reinsurance Operations are characterized as short-tail and long-tail. Long-tail exposures include workers compensation, professional liability, and excess and umbrella liability. Short-tail exposures are primarily catastrophe exposed property and marine accounts.

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In addition to the Company s internal reserve analysis, independent external actuaries perform a full, detailed review of the Insurance Operations and Reinsurance Operations reserves annually. The Company reviews both the internal and external actuarial analyses in determining its reserve position.

The methods used to project ultimate losses for both long-tail and short-tail exposures include, but are not limited to, the following:

| Paid Development method;  |
|---|
| Incurred Development method;                                      |
| Expected Loss Ratio method;                                       |
| Bornhuetter-Ferguson method using premiums and paid loss;         |
| Bornhuetter-Ferguson method using premiums and incurred loss; and |

Average Loss method.

The Paid Development method estimates ultimate losses by reviewing paid loss patterns and applying them to accident years with further expected changes in paid loss. Selection of the paid loss pattern requires analysis of several factors including the impact of inflation on claims costs, the rate at which claims professionals make claim payments and close claims, the impact of judicial decisions, the impact of underwriting changes, the impact of large claim payments and other factors. Claim cost inflation itself requires evaluation of changes in the cost of repairing or replacing property, changes in the cost of medical care, changes in the cost of wage replacement, judicial decisions, legislative changes and other factors. Because this method assumes that losses are paid at a consistent rate, changes in any of these factors can impact the results. Since the method does not rely on case reserves, it is not directly influenced by changes in the adequacy of case reserves.

For many reserve categories, paid loss data for recent periods may be too immature or erratic for accurate predictions. This situation often exists for long-tail exposures. In addition, changes in the factors described above may result in inconsistent payment patterns. Finally, estimating the paid loss pattern subsequent to the most mature point available in the data analyzed often involves considerable uncertainty for long-tail reserve categories.

The Incurred Development method is similar to the Paid Development method, but it uses case incurred losses instead of paid losses. Since this method uses more data (case reserves in addition to paid losses) than the Paid Development method, the incurred development patterns may be less variable than paid development patterns. However, selection of the incurred loss pattern requires analysis of all of the factors listed in the description of the Paid Development method. In addition, the inclusion of case reserves can lead to distortions if changes in case reserving practices have taken place and the use of case incurred losses may not eliminate the issues associated with estimating the incurred loss pattern subsequent to the most mature point available.

The Expected Loss Ratio method multiplies premiums by an expected loss ratio to produce ultimate loss estimates for each accident year. This method may be useful if loss development patterns are inconsistent, losses emerge very slowly, or there is relatively little loss history from which to estimate future losses. The selection of the expected loss ratio requires analysis of loss ratios from earlier accident years or pricing studies and analysis of inflationary trends, frequency trends, rate changes, underwriting changes, and other applicable factors.

The Bornhuetter-Ferguson method using premiums and paid losses is a combination of the Paid Development method and the Expected Loss Ratio method. This method normally determines expected loss ratios similar to the method used for the Expected Loss Ratio method and requires analysis of the same factors described above. The method assumes that only future losses will develop at the expected loss ratio level. The percent of paid loss to ultimate loss implied from the Paid Development method is used to determine what percentage of ultimate loss is yet to be paid. The use of the pattern from the Paid Development method requires consideration of all factors

listed in the description of the Paid Development method. The estimate of losses yet to be paid is added to current paid losses to estimate the ultimate loss for each year. This method will react very slowly if actual ultimate loss ratios are different from expectations due to changes not accounted for by the expected loss ratio calculation.

The Bornhuetter-Ferguson method using premiums and incurred losses is similar to the Bornhuetter-Ferguson method using premiums and paid losses except that it uses case incurred losses. The use of case incurred losses instead of paid losses can result in development patterns that are less variable than paid development patterns. However, the inclusion of case reserves can lead to distortions if changes in case reserving practices have taken place. The method requires analysis of all the factors that need to be reviewed for the Expected Loss Ratio and Incurred Development methods.

The Average Loss method multiplies a projected number of ultimate claims by an estimated ultimate average loss for each accident year to produce ultimate loss estimates. Since projections of the ultimate number of claims are often less variable than projections of ultimate loss, this method can provide more reliable results for reserve categories where loss development patterns are inconsistent or too variable to be relied on exclusively. In addition, this method can more directly account for changes in coverage that impact the number and size of claims. However, this method can be difficult to apply to situations where very large claims or a substantial number of unusual claims result in volatile average claim sizes. Projecting the ultimate number of claims requires analysis of several factors including the rate at which policyholders report claims to the Company, the impact of judicial decisions, the impact of underwriting changes and other factors. Estimating the ultimate average loss requires analysis of the impact of large losses and claim cost trends based on changes in the cost of repairing or replacing property, changes in the cost of medical care, changes in the cost of wage replacement, judicial decisions, legislative changes and other factors.

For many exposures, especially those that can be considered long-tail, a particular accident year may not have a sufficient volume of paid losses to produce a statistically reliable estimate of ultimate losses. In such a case, the Company s actuaries typically assign more weight to the Incurred Development method than to the Paid Development method. As claims continue to settle and the volume of paid losses increases, the actuaries may assign additional weight to the Paid Development method. For most of the Company s reserve categories, even the incurred losses for accident years that are early in the claim settlement process will not be of sufficient volume to produce a reliable estimate of ultimate losses. In these cases, the Company will not assign any weight to the Paid and Incurred Development methods and will use the Bornhuetter-Ferguson and Expected Loss Ratio methods. For short-tail exposures, the Paid and Incurred Development methods can often be relied on sooner primarily because the Company s history includes a sufficient number of years to cover the entire period over which paid and incurred losses are expected to change. However, the Company may also use the Expected Loss Ratio, Bornhuetter-Ferguson and Average Loss methods for short-tail exposures.

Generally, reserves for long-tail lines give more weight to the Expected Loss Ratio method in the more recent immature years. As the accident years mature, weight shifts to the Bornhuetter-Ferguson methods and eventually to the Incurred and/or Paid Development method. Claims related to umbrella business are usually reported later than claims for other long-tail lines. For umbrella business, the shift from the Expected Loss Ratio method to the Bornhuetter-Ferguson methods to the Loss Development method may be more protracted than for most long-tailed lines. Reserves for short-tail lines tend to make the shift across methods more quickly than the long-tail lines.

For other more complex reserve categories where the above methods may not produce reliable indications, the Company uses additional methods tailored to the characteristics of the specific situation. Such reserve categories include losses from construction defects and A&E.

For construction defect losses, the Company s actuaries organize losses by the year in which they were reported. To estimate losses from claims that have not been reported, various extrapolation techniques are applied to the pattern of claims that have been reported to estimate the number of claims yet to be reported. This process requires analysis of several factors including the rate at which policyholders report claims to the Company, the impact of judicial

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decisions, the impact of underwriting changes and other factors. An average claim size is determined from past experience and applied to the number of unreported claims to estimate reserves for these claims.

Establishing reserves for A&E and other mass tort claims involves considerably more judgment than other types of claims due to, among other things, inconsistent court decisions, and an increase in bankruptcy filings as a result of asbestos-related liabilities, and judicial interpretations that often expand theories of recovery and broaden the scope of coverage. The insurance industry continues to receive a substantial number of asbestos-related bodily injury claims, with an increasing focus being directed toward other parties, including installers of products containing asbestos rather than against asbestos manufacturers. This shift has resulted in significant insurance coverage litigation implicating applicable coverage defenses or determinations, if any, including but not limited to, determinations as to whether or not an asbestos-related bodily injury claim is subject to aggregate limits of liability found in most comprehensive general liability policies. The Company continues to closely monitor its asbestos exposure and make adjustments where they are warranted

In 2009, one of the Company s insurance companies entered into a settlement agreement to resolve asbestos related coverage litigation related to approximately 3,900 existing asbestos-related bodily injury claims and future claims. The settlement was approved by the Court and a final order was issued in September 2014.

In addition, the Company has exposure to other asbestos related matters. In 2013, three claims were reported on an excess policy that was written in 1985. These claims were settled in April, 2014. Management will continue to monitor the developments of the litigation noted above as well as the new claims that have been reported to determine if any additional financial exposure is present.

Reserve analyses performed by the Company s internal and external actuaries result in actuarial point estimates. The results of the detailed reserve reviews were summarized and discussed with the Company s senior management to determine the best estimate of reserves. This group considered many factors in making this decision. The factors included, but were not limited to, the historical pattern and volatility of the actuarial indications, the sensitivity of the actuarial indications to changes in paid and incurred loss patterns, the consistency of claims handling processes, the consistency of case reserving practices, changes in the Company s pricing and underwriting, and overall pricing and underwriting trends in the insurance market.

Management s best estimate at December 31, 2014 was recorded as the loss reserve. Management s best estimate is as of a particular point in time and is based upon known facts, the Company s actuarial analyses, current law, and the Company s judgment. This resulted in carried gross and net reserves of \$675.5 million and \$552.3 million, respectively, as of December 31, 2014. A breakout of the Company s gross and net reserves, excluding the effects of the Company s intercompany pooling arrangements and intercompany stop loss and quota share reinsurance agreements, as of December 31, 2014 is as follows:

|                        |            | Gross Reserves  |            |
|------------------------|------------|-----------------|------------|
| (Dollars in thousands) | Case       | <b>IBNR</b> (1) | Total      |
| Insurance Operations   | \$ 155,958 | \$ 423,663      | \$ 579,621 |
| Reinsurance Operations | 36,678     | 59,173          | 95,851     |
| Total                  | \$ 192,636 | \$ 482,836      | \$ 675,472 |

|                        |            | Net Reserves (2) |            |
|------------------------|------------|------------------|------------|
| (Dollars in thousands) | Case       | IBNR (1)         | Total      |
| Insurance Operations   | \$ 115,587 | \$ 341,317       | \$ 456,904 |
| Reinsurance Operations | 36,678     | 58,689           | 95,367     |
| Total                  | \$ 152,265 | \$ 400,006       | \$ 552,271 |

- (1) Losses incurred but not reported, including the expected future emergence of case reserves.
- (2) Does not include reinsurance receivable on paid losses.

The Company continually reviews these estimates and, based on new developments and information, includes adjustments of the estimated ultimate liability in the operating results for the periods in which the adjustments are made. The establishment of loss and loss adjustment expense reserves makes no provision for the possible broadening of coverage by legislative action or judicial interpretation, or the emergence of new types of losses not sufficiently represented in the Company s historical experience or that cannot yet be quantified or estimated. The Company regularly analyzes its reserves and reviews pricing and reserving methodologies so that future adjustments to prior year reserves can be minimized. However, given the complexity of this process, reserves require continual updates and the ultimate liability may be higher or lower than previously indicated. Changes in estimates for loss and loss adjustment expense reserves are recorded in the period that the change in these estimates is made. See Note 9 to the consolidated financial statements in Item 8 of Part II of this report for details concerning the changes in the estimate for incurred loss and loss adjustment expenses related to prior accident years.

The detailed reserve analyses that the Company s internal and external actuaries complete use a variety of generally accepted actuarial methods and techniques to produce a number of estimates of ultimate loss. The Company determines its best estimate of ultimate loss by reviewing the various estimates and assigning weight to each estimate given the characteristics of the reserve category being reviewed. The reserve estimate is the difference between the estimated ultimate loss and the case incurred loss (paid loss plus case reserve) is considered to be IBNR. IBNR calculated as such includes a provision for development on known cases (supplemental development) as well as a provision for claims that have occurred but have not yet been reported (pure IBNR).

In light of the many uncertainties associated with establishing the estimates and making the assumptions necessary to establish reserve levels, the Company reviews its reserve estimates on a regular basis and makes adjustments in the period that the need for such adjustments is determined. The anticipated future loss emergence continues to be reflective of historical patterns, and the selected development patterns have not changed significantly from those underlying the Company s most recent analyses.

The key assumptions fundamental to the reserving process are often different for various reserve categories and accident years. Some of these assumptions are explicit assumptions that are required of a particular method, but most of the assumptions are implicit and cannot be precisely quantified. An example of an explicit assumption is the pattern employed in the Paid Development method. However, the assumed pattern is itself based on several implicit assumptions such as the impact of inflation on medical costs and the rate at which claim professionals close claims. Loss frequency is a measure of the number of claims per unit of insured exposure, and loss severity is a measure of the average size of claims. Each reserve segment has an implicit frequency and severity for each accident year as a result of the various assumptions made.

Previous reserve analyses have resulted in the Company s identification of information and trends that have caused it to increase or decrease frequency and severity assumptions in prior periods and could lead to the identification of a need for additional material changes in loss and loss adjustment expense reserves, which could materially affect results of operations, equity, business and insurer financial strength and debt ratings. Factors affecting loss frequency include, among other things, the effectiveness of loss controls and safety programs and changes in economic activity or weather patterns. Factors affecting loss severity include, among other things, changes in policy limits and deductibles, rate of inflation and judicial interpretations. Another factor affecting estimates of loss frequency and severity is the loss reporting lag, which is the period of time between the occurrence of a loss and the date the loss is reported to the Company. The length of the loss reporting lag affects the Company s ability to accurately predict loss frequency (loss frequencies are more predictable for short-tail lines) as well as the amount of reserves needed for IBNR.

If the actual levels of loss frequency and severity are higher or lower than expected, the ultimate losses will be different than management s best estimate. For most of its reserving classes, the Company believes that frequency can be predicted with greater accuracy than severity. Therefore, the Company believes management s best estimate is more sensitive to changes in severity than frequency. The following table, which the Company believes reflects a reasonable range of variability around its best estimate based on historical loss experience and

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management s judgment, reflects the impact of changes (which could be favorable or unfavorable) in frequency and severity on the Company s current accident year net loss estimate of \$154.0 million for claims occurring during the year ended December 31, 2014:

|                        |     | Severity Change |             |            |          |          |
|------------------------|-----|-----------------|-------------|------------|----------|----------|
| (Dollars in thousands) |     | -10%            | -5%         | 0%         | 5%       | 10%      |
| Frequency Change       | -5% | \$ (22,330)     | \$ (15,015) | \$ (7,700) | \$ (385) | \$ 6,930 |
|                        | -3% | (19,558)        | (12,089)    | (4,620)    | 2,849    | 10,318   |
|                        | -2% | (18,172)        | (10,626)    | (3,080)    | 4,466    | 12,012   |
|                        | -1% | (16,786)        | (9,163)     | (1,540)    | 6,083    | 13,706   |
|                        | 0%  | (15,400)        | (7,700)     |            | 7,700    | 15,400   |
|                        | 1%  | (14,014)        | (6,237)     | 1,540      | 9,317    | 17,094   |
|                        | 2%  | (12,628)        | (4,774)     | 3,080      | 10,934   | 18,788   |
|                        | 3%  | (11,242)        | (3,311)     | 4,620      | 12,551   | 20,482   |
|                        | 5%  | (8,470)         | (385)       | 7,700      | 15,785   | 23,870   |

The Company s net reserves for losses and loss expenses of \$552.3 million as of December 31, 2014 relate to multiple accident years. Therefore, the impact of changes in frequency and severity for more than one accident year could be higher or lower than the amounts reflected above.

#### Recoverability of Reinsurance Receivables

The Company regularly reviews the collectability of its reinsurance receivables, and includes adjustments resulting from this review in earnings in the period in which the adjustment arises. A.M. Best ratings, financial history, available collateral, and payment history with the reinsurers are several of the factors that the Company considers when judging collectability. Changes in loss reserves can also affect the valuation of reinsurance receivables if the change is related to loss reserves that are ceded to reinsurers. Certain amounts may be uncollectible if the Company s reinsurers dispute a loss or if the reinsurer is unable to pay. If its reinsurers do not pay, the Company is still legally obligated to pay the loss.

See Note 7 of the notes to consolidated financial statements in Item 8 of Part II of this report for further information surrounding the Company s reinsurance receivable balances and collectability as of December 31, 2014 and 2013. For a listing of the ten reinsurers for which the Company has the largest reinsurance asset amounts as of December 31, 2014, see Reinsurance of Underwriting Risk in Item 1 of Part I of this report.

### Investments

The carrying amount of the Company s investments approximates their fair value. The Company regularly performs various analytical valuation procedures with respect to investments, including reviewing each fixed maturity security in an unrealized loss position to determine the amount of unrealized loss related to credit loss and the amount related to all other factors, such as changes in interest rates. The credit loss represents the portion of the amortized book value in excess of the net present value of the projected future cash flows discounted at the effective interest rate implicit in the debt security prior to impairment. The credit loss component of the other than temporary impairment is recorded through earnings, whereas the amount relating to factors other than credit losses are recorded in other comprehensive income, net of taxes. During its review, the Company considers credit rating, market price, and issuer specific financial information, among other factors, to assess the likelihood of collection of all principal and interest as contractually due. Securities for which the Company determines that a credit loss is likely are subjected to further analysis to estimate the credit loss to be recognized in earnings, if any. See Note 2 of the notes to consolidated financial statements in Item 8 of Part II of this report for the specific methodologies and significant assumptions used by asset class. Upon identification of such securities and periodically thereafter, a detailed review is performed to determine whether the decline is considered other than temporary. This review includes an analysis of several factors, including but not limited to, the credit ratings and cash flows of the securities, and the magnitude and length of time that the fair value of such securities is below cost.

For an analysis of the Company s securities with gross unrealized losses as of December 31, 2014 and 2013, and for other than temporary impairment losses that the Company recorded for the years ended December 31, 2014, 2013, and 2012, please see Note 3 of the notes to the consolidated financial statements in Item 8 of Part II of this report.

#### Fair Value Measurements

The Company categorizes its assets that are accounted for at fair value in the consolidated statements into a fair value hierarchy. The fair value hierarchy is directly related to the amount of subjectivity associated with the inputs utilized to determine the fair value of these assets. The reported value of financial instruments not carried at fair value, principally cash and cash equivalents, margin borrowing facility, and notes payable, approximate fair value. See Note 5 of the notes to the consolidated financial statements in Item 8 of Part II of this report for further information about the fair value hierarchy and the Company s assets that are accounted for at fair value.

#### Goodwill and Intangible Assets

The Company tests for impairment of goodwill at least annually and more frequently as circumstances warrant in accordance with applicable accounting guidance. Accounting guidance allows for the testing of goodwill for impairment using both qualitative and quantitative factors. Impairment of goodwill is recognized only if the carrying amount of the business unit, including goodwill, exceeds the fair value of the reporting unit. The amount of the impairment loss would be equal to the excess carrying value of the goodwill over the implied fair value of the reporting unit goodwill. Based on the qualitative assessment performed in 2014, there was no impairment of goodwill as of December 31, 2014.

Impairment of intangible assets with indefinite useful lives is tested at least annually and more frequently as circumstances warrant in accordance with applicable accounting guidance. Accounting guidance allows for the testing of intangible assets for impairment using both qualitative and quantitative factors. Impairment of indefinite lived intangible assets is recognized only if the carrying amount of the intangible assets exceeds the fair value of said assets. The amount of the impairment loss would be equal to the excess carrying value of the assets over the fair value of said assets. Based on the qualitative assessment performed in 2014, there were no impairments of indefinite lived intangible assets as of December 31, 2014.

Intangible assets that are not deemed to have an indefinite useful life are amortized over their estimated useful lives. The carrying amounts of definite lived intangible assets are regularly reviewed for indicators of impairment in accordance with applicable accounting guidance. Impairment is recognized only if the carrying amount of the intangible asset is in excess of its undiscounted projected cash flows. The impairment is measured as the difference between the carrying amount and the estimated fair value of the asset. As of December 31, 2014, there were no triggering events that occurred during the year that would result in an impairment of definite lived intangible assets.

See Note 6 of the notes to the consolidated financial statements in Item 8 of Part II of this report for more details concerning the Company s goodwill and intangible assets.

### **Deferred Acquisition Costs**

The costs of acquiring new and renewal insurance and reinsurance contracts include commissions, premium taxes and certain other costs that vary with and are directly related to the successful acquisition of new and renewal insurance and reinsurance contracts. The excess of the Company s costs of acquiring new and renewal insurance and reinsurance contracts over the related ceding commissions earned from reinsurers is capitalized as deferred acquisition costs and amortized over the period in which the related premiums are earned.

In accordance with accounting guidance for insurance enterprises, the method followed in computing such amounts limits them to their estimated realizable value that gives effect to the premium to be earned, related

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investment income, losses and loss adjustment expenses, and certain other costs expected to be incurred as the premium is earned. A premium deficiency is recognized if the sum of expected loss and loss adjustment expenses and unamortized acquisition costs exceeds related unearned premium. This evaluation is done at a product line level in Insurance Operations and at a treaty level in Reinsurance Operations. Any future expected loss on the related unearned premium is recorded first by impairing the unamortized acquisition costs on the related unearned premium followed by an increase to loss and loss adjustment expense reserves on additional expected loss in excess of unamortized acquisition costs. The Company calculates deferred acquisition costs for Insurance Operations separately by product lines and for its Reinsurance Operations separately for each treaty.

#### **Taxation**

The Company provides for income taxes in accordance with applicable accounting guidance. The Company s deferred tax assets and liabilities primarily result from temporary differences between the amounts recorded in the consolidated financial statements and the tax basis of the Company s assets and liabilities.

At each balance sheet date, management assesses the need to establish a valuation allowance that reduces deferred tax assets when it is more likely than not that all, or some portion, of the deferred tax assets will not be realized. A valuation allowance would be based on all available information including the Company's assessment of uncertain tax positions and projections of future taxable income from each tax-paying component in each jurisdiction, principally derived from business plans and available tax planning strategies. There are no valuation allowances as of December 31, 2014 and 2013. The deferred tax asset balance is analyzed regularly by management. This assessment requires significant judgment and considers, among other matters, the nature, frequency and severity of current and cumulative losses, forecasts of future profitability, the duration of carryforward periods, and tax planning strategies and/or actions. Based on these analyses, the Company has determined that its deferred tax asset is recoverable. Projections of future taxable income incorporate several assumptions of future business and operations that are apt to differ from actual experience. If, in the future, the Company's assumptions and estimates that resulted in the forecast of future taxable income for each tax-paying component prove to be incorrect, a valuation allowance may be required. This could have a material adverse effect on the Company's financial condition, results of operations, and liquidity.

The Company applies a more likely than not recognition threshold for all tax uncertainties, only allowing the recognition of those tax benefits that have a greater than 50% likelihood of being sustained upon examination by the taxing authorities. Please see Note 8 of the notes to the consolidated financial statements in Item 8 of Part II of this report for a discussion of the Company s tax uncertainties.

### **Business Segments**

As of December 31, 2014, the Company managed its business through two business segments: Insurance Operations, which includes the operations of United National Insurance Company, Diamond State Insurance Company, United National Specialty Insurance Company, Penn-America Insurance Company, Penn-Patriot Insurance Company, American Insurance Adjustment Agency, Inc., Collectibles Insurance Services, LLC, Global Indemnity Insurance Agency, LLC, and J.H. Ferguson & Associates, LLC, and Reinsurance Operations, which includes the operations of Global Indemnity Reinsurance Company, Ltd.

The Company evaluates the performance of its Insurance Operations and Reinsurance Operations segments based on gross and net premiums written, revenues in the form of net premiums earned, and expenses in the form of (1) net losses and loss adjustment expenses, (2) acquisition costs, and (3) other underwriting expenses.

See Business Segments in Item 1 of Part I of this report for a description of the Company s segments.

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The following table sets forth an analysis of financial data for the Company s segments during the periods indicated:

| (Dollars in thousands)                   | Years<br>2014 | Ended Decemb | per 31,<br>2012 (6) |
|--|---------------|--------------|---------------------|
| Insurance Operations premiums written:   | 2014          | 2013 (0)     | 2012 (0)            |
| Gross premiums written                   | \$ 229,978    | \$ 232,373   | \$ 201,790          |
| Ceded premiums written                   | 17,013        | 18,668       | 23,958              |
| ceded premiums written                   | 17,013        | 10,000       | 23,730              |
| Net premiums written                     | \$ 212,965    | \$ 213,705   | \$ 177,832          |
| Reinsurance Operations premiums written: |               |              |                     |
| Gross premiums written                   | \$ 61,275     | \$ 58,350    | \$ 42,263           |
| Ceded premiums written                   | 1,059         | 71           | 548                 |
| Net premiums written                     | \$ 60,216     | \$ 58,279    | \$ 41,715           |
| Revenues: (1)                            |               |              |                     |
| Insurance Operations                     | \$ 211,785    | \$ 202,097   | \$ 179,721          |
| Reinsurance Operations                   | 57,289        | 52,416       | 58,983              |
| Total revenues                           | \$ 269,074    | \$ 254,513   | \$ 238,704          |
| Expenses: (2)                            |               |              |                     |
| Insurance Operations (3)                 | \$ 206,569    | \$ 204,197   | \$ 198,425          |
| Reinsurance Operations (5)               | 40,611        | 34,445       | 50,606              |
| Net expenses                             | \$ 247,180    | \$ 238,642   | \$ 249,031          |
| Income (loss) from segments:             |               |              |                     |
| Insurance Operations                     | \$ 5,216      | \$ (2,100)   | \$ (18,704)         |
| Reinsurance Operations (5)               | 16,678        | 17,971       | 8,377               |
| Total income (loss) from segments        | \$ 21,894     | \$ 15,871    | \$ (10,327)         |
| Insurance combined ratio analysis: (4)   |               |              |                     |
| Insurance Operations                     |               |              |                     |
| Loss ratio                               | 55.7          | 59.5         | 66.1                |
| Expense ratio                            | 42.1          | 44.5         | 44.6                |
| Combined ratio                           | 97.8          | 104.0        | 110.7               |
|  |               |              |                     |
| Reinsurance Operations                   |               |              |                     |
| Loss ratio                               | 34.8          | 30.8         | 58.8                |
| Expense ratio                            | 36.0          | 34.9         | 25.9                |
| •  |               |              |                     |
| Combined ratio                           | 70.8          | 65.7         | 84.7                |
| Consolidated                             |               |              |                     |
| Loss ratio                               | 51.2          | 53.5         | 64.3                |
| Expense ratio                            | 40.8          | 42.5         | 39.9                |
| Combined ratio                           | 92.0          | 96.0         | 104.2               |

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- (1) Excludes net investment income and net realized investment gains, which are not allocated to the Company s segments.
- (2) Excludes corporate and other operating expenses and interest expense, which are not allocated to the Company s segments.
- (3) Includes excise tax of \$1,114, \$1,026, and \$936 related to cessions from the Company s Insurance Operations to its Reinsurance Operations for 2014, 2013, and 2012, respectively.
- (4) The Company s insurance combined ratios are GAAP financial measures that are generally viewed in the insurance industry as indicators of underwriting profitability. The loss ratio is the ratio of net losses and loss adjustment expenses to net premiums earned. The expense ratio is the ratio of acquisition costs and other underwriting expenses to net premiums earned. The combined ratio is the sum of the loss and expense ratios.
- (5) Results for the year to date 2012 include the impact of an out-of-period adjustment which reduced Reinsurance Operations segment income by \$1.6 million.
- (6) On December 31, 2013, Diamond State Insurance Company sold all the outstanding shares of capital stock of one of its wholly owned subsidiaries, United National Casualty Insurance Company. Financial results for 2013 and 2012 include United National Casualty Insurance Company. This was an asset sale which did not have a significant impact on the Company s ongoing business operations.

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# **Results of Operations**

# Year Ended December 31, 2014 Compared with the Year Ended December 31, 2013

# **Insurance Operations**

The components of income from the Company s Insurance Operations segment and corresponding underwriting ratios are as follows:

|   | Years Ended<br>December 31, |            | Increase / (Decrease) |             |
|---|-----------------------------|------------|-----------------------|-------------|
| (Dollars in thousands)  | 2014                        | 2013       | \$                    | %           |
| Gross premiums written  | \$ 229,978                  | \$ 232,373 | \$ (2,395)            | (1.0%)      |
| Net premiums written  | \$ 212,965                  | \$ 213,705 | \$ (740)              | (0.3%)      |
| Net premiums earned   | \$ 211,165                  | \$ 196,302 | \$ 14,863             | 7.6%        |
| Other income  | 620                         | 5,795      | (5,175)               | (89.3%)     |
| other mediae  | 020                         | 5,775      | (3,173)               | (0).570)    |
| Total revenues  | \$ 211,785                  | \$ 202,097 | \$ 9,688              | 4.8%        |
| Losses and expenses:  | φ 211,703                   | Ψ 202,077  | Ψ 2,000               | 1.070       |
| Net losses and loss adjustment expenses   | 117,586                     | 116,837    | 749                   | 0.6%        |
| Acquisition costs and other underwriting expenses (1)                                 | 88,983                      | 87,360     | 1,623                 | 1.9%        |
| Acquisition costs and other underwriting expenses (1)                                 | 00,903                      | 87,300     | 1,023                 | 1.9%        |
| T (1 ) C  | Φ 5.216                     | Φ (2.100)  | Φ 7.216               | (2.49.467.) |
| Income (loss) from segment  | \$ 5,216                    | \$ (2,100) | \$ 7,316              | (348.4%)    |
|   |                             |            |                       |             |
| Underwriting Ratios:  |                             |            |                       |             |
| Loss ratio:   |                             |            |                       |             |
| Current accident year ( CAY )   | 61.6                        | 63.4       | (1.8)                 |             |
| Prior accident year ( PAY )   | (5.9)                       | (3.9)      | (2.0)                 |             |
|   |                             |            |                       |             |
| Calendar year   | 55.7                        | 59.5       | (3.8)                 |             |
| Expense ratio   | 42.1                        | 44.5       | (2.4)                 |             |
| Combined ratio  | 97.8                        | 104.0      | (6.2)                 |             |
| Reconciliation of Non-GAAP Measures   |                             |            |                       |             |
| Combined ratio excluding the effect of prior accident year (2) (9)                    | 103.7                       | 107.9      |                       |             |
| Effect of prior accident year   | (5.9)                       | (3.9)      |                       |             |
|   |                             |            |                       |             |
| Combined ratio  | 97.8                        | 104.0      |                       |             |
|   |                             |            |                       |             |
| Combined ratio excluding the effect of prior accident year and premium deficiency (3) |                             |            |                       |             |
| (10)  | 104.4                       | 107.3      |                       |             |
| Effect of prior accident year   | (5.9)                       | (3.9)      |                       |             |
| Effect of premium deficiency  | (0.7)                       | 0.6        |                       |             |
| •   | , í                         |            |                       |             |
| Combined ratio  | 97.8                        | 104.0      |                       |             |
|   | 20                          | -00        |                       |             |
| Loss ratio excluding the effect of prior accident year (9) (12)                       | 61.6                        | 63.4       |                       |             |
| Effect of prior accident year   | (5.9)                       | (3.9)      |                       |             |
| Enter of phot accident your   | (3.7)                       | (3.7)      |                       |             |
| Loss ratio  | 55.7                        | 59.5       |                       |             |
| Loss ratio  | 33.1                        | 39.3       |                       |             |

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| Property loss ratio excluding the effect of prior accident year (9) (4) | 51.8   | 50.4  |
|---|--------|-------|
| Effect of prior accident year   | 1.6    | (8.0) |
|   |        |       |
| Property loss ratio   | 53.4   | 42.4  |
|   |        |       |
| Casualty loss ratio excluding the effect of prior accident year (9) (5) | 76.2   | 81.5  |
| Effect of prior accident year casualty loss                             | (17.2) | 1.9   |
|   |        |       |
| Casualty loss ratio   | 59.0   | 83.4  |

|  | Years E<br>Decemb | Increase / (Decrease) |    |   |
|--|-------------------|-----------------------|----|---|
| (Dollars in thousands)   | 2014              | 2013                  | \$ | % |
| Expense ratio excluding the effect of premium deficiency (6) (11)                    | 42.8              | 43.9                  |    |   |
| Effect of premium deficiency   | (0.7)             | 0.6                   |    |   |
| Expense ratio  | 42.1              | 44.5                  |    |   |
| Net losses and loss adjustment expenses excluding the effects of prior accident year |                   |                       |    |   |
| (7) (9)  | 130,077           | 124,470               |    |   |
| Effect of prior accident year  | (12,491)          | (7,633)               |    |   |
| Net losses and loss adjustment expenses  | 117,586           | 116,837               |    |   |
| Acquisition costs and other underwriting expenses excluding the effects of           |                   |                       |    |   |
| premium deficiency (8) (11)  | 90,314            | 86,164                |    |   |
| Effect of premium deficiency   | (1,331)           | 1,196                 |    |   |
| Acquisition cost and other underwriting expenses                                     | 88,983            | 87,360                |    |   |

- (1) Includes excise tax of \$1,114 and \$1,026 related to cessions from the Company s Insurance Operations to its Reinsurance Operations for 2014 and 2013, respectively.
- (2) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the combined ratio.
- (3) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments and premium deficiency charges. The most directly comparable GAAP measure is the combined ratio.
- (4) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the property loss ratio.
- (5) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the casualty loss ratio.
- (6) This is a non-GAAP ratio that excludes the impact of premium deficiency charges. The most directly comparable GAAP measure is the expense ratio.
- (7) This is a non-GAAP measure that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the net losses and loss adjustment expenses.
- (8) This is a non-GAAP measure that excludes the impact of premium deficiency charges. The most directly comparable GAAP measure is the acquisition cost and other underwriting expenses.
- (9) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s U.S. insurance operations may be obscured by prior accident year adjustments. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.
- (10) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s U.S. insurance operations may be obscured by prior accident year adjustments and premium deficiency charges. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.
- (11) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s U.S. insurance operations may be obscured by premium deficiency charges. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.
- (12) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the loss ratio.

Management s discussion and analysis of financial condition and results of operation references various non-GAAP measures related to combined ratio, loss ratio, expense ratio, net losses and loss adjustment expenses, and acquisition cost and other underwriting expenses throughout the discussion and should be read in conjunction with GAAP measures and the reconciliations of non-GAAP measures listed above.

#### Premiums

The Company s Insurance Operations gross written, net written, and net earned premiums by product line are as follows:

|                                  | Year En    | Year Ended December 31, 2014 |            |            | Year Ended December 31, 2013 |            |  |  |
|----------------------------------|------------|------------------------------|------------|------------|------------------------------|------------|--|--|
|                                  | Gross      | Net                          | Net        | Gross      | Net                          | Net        |  |  |
| (Dollars in thousands)           | Written    | Written                      | Earned     | Written    | Written                      | Earned     |  |  |
| Small Business Binding Authority | \$ 122,387 | \$ 116,510                   | \$ 109,222 | \$ 110,412 | \$ 103,726                   | \$ 95,070  |  |  |
| Property Brokerage               | 40,822     | 35,100                       | 33,297     | 40,313     | 34,469                       | 30,294     |  |  |
| Programs                         | 61,225     | 56,379                       | 56,114     | 60,347     | 55,524                       | 53,094     |  |  |
| Other                            | 5,544      | 4,976                        | 12,532     | 21,301     | 19,986                       | 17,844     |  |  |
|                                  |            |                              |            |            |                              |            |  |  |
| Total                            | \$ 229,978 | \$ 212,965                   | \$ 211,165 | \$ 232,373 | \$ 213,705                   | \$ 196,302 |  |  |

Gross premiums written, which represents the amount received or to be received for insurance policies written without reduction for reinsurance costs or other deductions, was \$230.0 million for 2014, compared with \$232.4 million for 2013, an decrease of \$2.4 million or 1.0%. The decrease was due to a reduction in other which was primarily due to the culling of unprofitable business within the Company s commercial automobile lines. Excluding commercial automobile, which is included in the other category in the table above, gross written premiums increased by \$13.1 million or 6.1% due to growth in small business driven by both higher retention rates and rate increases.

Net premiums written, which equals gross premiums written less ceded premiums written, was \$213.0 million for 2014, compared with \$213.7 million for 2013, an decrease of \$0.7 million or 0.3%. As noted above, the decrease was primarily due to a reduction in gross premium written for commercial automobile partially offset by an increase in gross written premiums due to growth in small business.

The ratio of net premiums written to gross premiums written was 92.6% for 2014 and 92.0% for 2013.

Net premiums earned were \$211.2 million for 2014, compared with \$196.3 million for 2013, an increase of \$14.9 million or 7.6%. The growth in net premiums earned was primarily due to increases in net premiums written within the previous year. Property net premiums earned for 2014 and 2013 were \$126.6 million and \$114.1 million, respectively. Casualty net premiums earned for 2014 and 2013 were \$84.5 million and \$82.2 million, respectively.

### Other Income

Other income was \$0.6 million and \$5.8 million for the years ended December 31, 2014 and 2013, respectively. In 2014, other income is primary comprised of fee income. In 2013, other income is primarily comprised of the net gain on the asset sale of the Company s wholly owned subsidiary, United National Casualty Insurance Company of \$5.2 million and fee income.

# Net Losses and Loss Adjustment Expenses

The loss ratio for the Company s Insurance Operations was 55.7% for 2014 compared with 59.5% for 2013. The loss ratio is a GAAP financial measure that is generally viewed in the insurance industry as an indicator of underwriting profitability and is calculated by dividing net losses and loss adjustment expenses by net premiums earned.

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The current accident year loss ratio decreased 1.8 points to 61.6% in 2014 from 63.4% in 2013.

The current accident year property loss ratio increased 1.4 points from 50.4% in 2013 to 51.8% in 2014.

The non-catastrophe loss ratio decreased 0.8 points from 41.6% in 2013 to 40.8% in 2014. Non-catastrophe losses were \$51.7 million and \$47.5 million for the years ended December 31, 2014 and 2013, respectively.

The catastrophe loss ratio increased 2.3 points from 8.7% in 2013 to 11.0% in 2014. Catastrophe losses were \$14.0 million and \$10.0 million for the years ended December 31, 2014 and 2013, respectively.

The current accident year casualty loss ratio decreased 5.3 points from 81.5% in 2013 to 76.2% in 2014. During the last several years, rates were increased and unprofitable business was not renewed contributing to this decrease. In 2014, the Company reduced its prior accident year loss reserves by \$12.5 million, which primarily consisted of the following:

**Property:** A \$2.1 million increase due to higher than expected emergence on non-catastrophe claims primarily in accident years 2007, 2012, and 2013.

**General Liability:** A \$3.1 million reduction due to less than anticipated frequency in accident year 2001 and less than anticipated frequency and severity on claims from accident years 2007 through 2010 partially offset by greater than anticipated loss emergence in accident year 2013.

**Asbestos and Environmental:** A \$7.1 million increase related to policies written prior to 1990 as a result of recent severity being higher than expected due to faster erosion of underlying policy limits.

**Professional:** A \$19.4 million reduction primarily due to expected loss emergence being much less than anticipated for accident years 2007 through 2011.

Umbrella: A \$2.7 million decrease primarily driven by less than anticipated frequency in accident years 2002 through 2007.

**Commercial Auto:** A \$3.6 million increase primarily related to accident years 2011 through 2013. Larger vehicles were written prior to 2014 and industry loss development factors were used to project losses.

In 2013, the Company reduced its prior accident year loss reserves by \$7.6 million, which primarily consisted of the following:

**Property:** A \$9.2 million reduction primarily driven by better than expected development from accident years 2010, 2011, and 2012 related primarily to lower than expected non-catastrophe severity.

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**General Liability:** A \$6.7 million reduction primarily due to better than expected emergence in nearly all accident years between 2003 through 2011 partially offset by an increase to accident years 1998 through 2002 and 2012 due to higher than anticipated loss emergence.

Asbestos and Environmental: A \$6.8 million increase primarily related to policies written prior to 1990.

**Professional:** A \$0.7 million increase primarily driven by \$2.2 million increase in aggregate from unexpected loss emergence in accident years 2006 to 2008 and 2010 offset by \$1.5 million of favorable emergence from accident years 1998 and 2011.

**Umbrella:** A \$1.1 million decrease primarily driven by better than expected loss emergence in accident years 2002 to 2010 offset by increases in 2011 and 2012.

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Commercial Auto: A \$0.9 million increase primarily related to accident year 2011.

Marine: A \$0.9 million increase primarily related to accident years 2011 and 2012.

Net losses and loss adjustment expenses were \$117.6 million for 2014, compared with \$116.8 million for 2013, an increase of \$0.7 million or 0.6%. Excluding the impact of prior year adjustments, the current accident year net losses and loss adjustment expenses were \$130.1 million and \$124.5 million for the years ended December 31, 2014 and 2013, respectively. This increase is primarily attributable to growth in earned premium volume, as noted above, as well as an increase in catastrophe losses in 2014.

## Acquisition Costs and Other Underwriting Expenses

Acquisition costs and other underwriting expenses were \$89.0 million for 2014, compared with \$87.4 million for 2013, an increase of \$1.6 million or 1.9%. The increase is primarily due to increased commissions as a result of growth in net premiums earned offset by the impact of the premium deficiency charge recognized in 2013.

### **Expense and Combined Ratios**

The expense ratio for the Company s Insurance Operations was 42.1% for 2014, compared with 44.5% for 2013. The expense ratio is a GAAP financial measure that is calculated by dividing the sum of acquisition costs and other underwriting expenses by net premiums earned. The decrease in the expense ratio is primarily due to the growth in earned premium volume as well as the impact of the premium deficiency charge recognized in 2013 as noted above.

The combined ratio for the Company s Insurance Operations was 97.8% for 2014, compared with 104.0% for 2013. The combined ratio is a GAAP financial measure and is the sum of the Company s loss and expense ratios. Excluding the impact of prior accident year adjustments, the current accident year combined ratio decreased from 107.9% in 2013 to 103.7% in 2014. See discussion of loss ratio included in Net Losses and Loss Adjustment Expenses above and discussion of expense ratio in preceding paragraph above for an explanation of this decrease.

### Income (Loss) from Segment

The factors described above resulted in income from the Company s Insurance Operations of \$5.2 million for 2014, compared with a loss of \$2.1 million for 2013, an improvement of \$7.3 million.

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# **Reinsurance Operations**

The components of income from the Company s Reinsurance Operations segment and corresponding underwriting ratios are as follows:

| Molar in thousands   2014   2013   \$   \$   \$   \$   \$   \$   \$   \$   \$  |   | Years Ended<br>December 31, |           | Increase / (D |         |
|--|---|-----------------------------|-----------|---------------|---------|
| Net premiums written \$60,216 \$58,279 \$1,937 3.3% Net premiums earned \$57,354 \$52,420 \$4,934 9.4% Other income (loss) \$(65) (4) (61) NM Cother income (loss) \$(55) (4) (61) NM Cother income (loss) \$(55) (4) (61) NM Cother income (loss) \$(57,289) \$52,416 \$4,873 9.3% Losses and expenses: Net losses and despenses: Net losses and other underwriting expenses \$19,975 16,154 3.821 23,7% Acquisition costs and other underwriting expenses \$20,636 18,291 2,345 12.8% Income from segment \$16,678 \$17,971 \$(1,293) (7.2%) \$(1,293) \$(1,29 | (Dollars in thousands)  | 2014                        | 2013      | \$            | %       |
| Net premiums earned \$57,354 \$52,420 \$4,934 9.4% Other income (loss) (65) (4) (61) NM  Total revenues \$557,289 \$52,416 \$4,873 9.3% Losses and expenses:  Net losses and expenses:  Net losses and loss adjustment expenses 19,975 16,154 3,821 23,7% Acquisition costs and other underwriting expenses 20,636 18,291 2,345 12,8% lincome from segment \$16,678 \$17,971 \$(1,293) (7,2%)  Underwriting Ratios:  Loss ratio:  Current accident year 41,7 31,3 10,4 Prior accident year (6.9) (0.5) (6.4)  Calendar year 34,8 30,8 4,0 Expense ratio 36,0 34,9 1.1 Combined ratio  Combined ratio of Non-GAAP Measures  Combined ratio excluding the effect of prior accident year (6.9) (0.5) (6.5)  Combined ratio excluding the effect of prior accident year (6.9) (0.5) (6.9)  Combined ratio of Non-GAAP Measures (6.9) (0.5) (6.9) (0.5)  Combined ratio excluding the effect of prior accident year (1) (5) T7.7 66.2 (6.9) (0.5) (6.9)   | Gross premiums written  | \$61,275                    | \$ 58,350 | \$ 2,925      | 5.0%    |
| Other income (loss)         (65)         (4)         (61)         NM           Total revenues         \$57,289         \$52,416         \$4,873         9.3%           Losses and expenses:         19,975         16,154         3,821         23,7%           Acquisition costs and other underwriting expenses         20,636         18,291         2,345         12,3%           Acquisition costs and other underwriting expenses         20,636         18,291         2,345         12,3%           Income from segment         \$16,678         \$17,971         \$(1,293)         (7,2%)           Underwriting Ratios:         Unde  | Net premiums written  | \$ 60,216                   | \$ 58,279 | \$ 1,937      | 3.3%    |
| Other income (loss)         (65)         (4)         (61)         NM           Total revenues         \$57,289         \$52,416         \$4,873         9.3%           Losses and expenses:         19,975         16,154         3,821         23,7%           Acquisition costs and other underwriting expenses         20,636         18,291         2,345         12,3%           Acquisition costs and other underwriting expenses         20,636         18,291         2,345         12,3%           Income from segment         \$16,678         \$17,971         \$(1,293)         (7,2%)           Underwriting Ratios:         Unde  | Net premiums earned   | \$ 57.354                   | \$ 52.420 | \$ 4.934      | 9.4%    |
| Total revenues   |   |                             |           |               |         |
| Net losses and loss adjustment expenses   19,975   16,154   3,821   23.7%   Acquisition costs and other underwriting expenses   20,636   18,291   2,345   12.8%   12   | . ,   | , ,                         | . ,       | ` ′           |         |
| Net losses and loss adjustment expenses   19,975   16,154   3,821   23.7%   Acquisition costs and other underwriting expenses   20,636   18,291   2,345   12.8%   12.8%   10,000   18,291   3,145   12.8%   10,000   18,291   3,145   12.8%   10,000   18,291   3,145   12.8%   10,000   18,291   3,145   12.8%   10,000   18,291   3,145   12.8%   10,000   18,291   3,145   12.8%   10,000   18,291   3,145   12.8%   10,000   18,291   3,145   12.8%   10,000  | Total revenues  | \$ 57,289                   | \$ 52,416 | \$ 4,873      | 9.3%    |
| Net losses and loss adjustment expenses         19,975         16,154         3,821         23,7%           Acquisition costs and other underwriting expenses         20,636         18,291         2,345         12.8%           Income from segment         \$ 16,678         \$ 17,971         \$ (1,293)         (7.2%)           Underwriting Ratios:         Loss ratio:           Current accident year         41.7         31.3         10.4           Prior accident year         (6.9)         (0.5)         (6.4)           Calendar year         34.8         30.8         4.0           Expense ratio         36.0         34.9         1.1           Combined ratio         70.8         65.7         5.1           Reconciliation of Non-GAAP Measures           Combined ratio excluding the effect of prior accident year (1) (5)         77.7         66.2           Effect of prior accident year         (6.9)         (0.5)           Combined ratio         70.8         65.7           Loss ratio excluding the effect of prior accident year (2) (5)         41.7         31.3           Effect of prior accident year         (6.9)         (0.5)           Loss ratio         34.8         30.8           Net losses and loss adjustment expens   |   | , , , , ,                   | , , , ,   | , ,,,,,,,     |         |
| Acquisition costs and other underwriting expenses 20,636 18,291 2,345 12.8% Income from segment \$16,678 \$17,971 \$(1,293) (7.2%)  Underwriting Ratios:  Underwriting Ratios:  Current accident year 41.7 31.3 10.4 Prior accident year (6.9) (0.5) (6.4)  Calendar year 34.8 30.8 4.0 Expense ratio 36.0 34.9 1.1  Combined ratio 70.8 65.7 5.1  Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2 Effect of prior accident year (6.9) (0.5)  Combined ratio 80.57  Combined ratio excluding the effect of prior accident year (1) (5) 17.7 66.2 Effect of prior accident year (6.9) (0.5)  Combined ratio 80.57  Combined ratio 80.57  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3 Effect of prior accident year (6.9) (0.5)  Loss ratio excluding the effect of prior accident year (3) (3) 8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23.917 16,403 Effect of prior accident year (3) (5) 16.403 Effect of prior accident year (3) (5) 23.917 16,403 Effect of prior accident   |   | 19,975                      | 16,154    | 3,821         | 23.7%   |
| Income from segment  |   |                             |           |               |         |
| Underwriting Ratios:  Loss ratio:  Current accident year 41.7 31.3 10.4 Prior accident year (6.9) (0.5) (6.4)  Calendar year 34.8 30.8 4.0 Expense ratio 36.0 34.9 1.1  Combined ratio 70.8 65.7 5.1  Reconciliation of Non-GAAP Measures Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2  Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Combined ratio 70.8 65.7  Loss ratio 86.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23.917 16.403  Effect of prior accident year (3.942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3.942) (249)   |   |                             |           |               |         |
| Underwriting Ratios:  Loss ratio:  Current accident year 41.7 31.3 10.4 Prior accident year (6.9) (0.5) (6.4)  Calendar year 34.8 30.8 4.0 Expense ratio 36.0 34.9 1.1  Combined ratio 70.8 65.7 5.1  Reconciliation of Non-GAAP Measures Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2  Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Combined ratio 70.8 65.7  Loss ratio 86.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23.917 16.403  Effect of prior accident year (3.942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3.942) (249)   | Income from segment   | \$ 16.678                   | \$ 17.971 | \$ (1.293)    | (7.2%)  |
| Current accident year  |   | 7 - 0,0 , 0                 | +         | + (-,->-)     | (11271) |
| Current accident year  | Underwriting Ratios:  |                             |           |               |         |
| Current accident year       41.7       31.3       10.4         Prior accident year       (6.9)       (0.5)       (6.4)         Calendar year       34.8       30.8       4.0         Expense ratio       36.0       34.9       1.1         Combined ratio       70.8       65.7       5.1         Reconciliation of Non-GAAP Measures         Combined ratio excluding the effect of prior accident year (1) (5)       77.7       66.2         Effect of prior accident year       (6.9)       (0.5)         Combined ratio       70.8       65.7         Loss ratio excluding the effect of prior accident year (2) (5)       41.7       31.3         Effect of prior accident year       (6.9)       (0.5)         Loss ratio       34.8       30.8         Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5)       23.917       16.403         Effect of prior accident year       (3,942)       (249)         Net losses and loss adjustment expenses       19,975       16,154         Acquisition costs and other underwriting expenses excluding the effects of prior accident year (4) (6)       20,653       18,322  |   |                             |           |               |         |
| Prior accident year       (6.9)       (0.5)       (6.4)         Calendar year       34.8       30.8       4.0         Expense ratio       36.0       34.9       1.1         Combined ratio       70.8       65.7       5.1         Reconciliation of Non-GAAP Measures         Combined ratio excluding the effect of prior accident year (1) (5)       77.7       66.2         Effect of prior accident year       (6.9)       (0.5)         Combined ratio       70.8       65.7         Loss ratio excluding the effect of prior accident year (2) (5)       41.7       31.3         Effect of prior accident year       (6.9)       (0.5)         Loss ratio       34.8       30.8         Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5)       23.917       16.403         Effect of prior accident year       (3.942)       (249)         Net losses and loss adjustment expenses       19,975       16,154         Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6)       20,653       18,322  |   | 41.7                        | 31.3      | 10.4          |         |
| Calendar year 34.8 30.8 4.0 Expense ratio 36.0 34.9 1.1  Combined ratio 70.8 65.7 5.1  Reconciliation of Non-GAAP Measures Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2 Effect of prior accident year (66.9) (0.5)  Combined ratio 70.8 65.7  Combined ratio excluding the effect of prior accident year (2) (5) 41.7 31.3 Effect of prior accident year (66.9) (0.5)  Loss ratio excluding the effect of prior accident year (66.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403 Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)   |   |                             |           |               |         |
| Expense ratio 36.0 34.9 1.1  Combined ratio 70.8 65.7 5.1  Reconciliation of Non-GAAP Measures  Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2  Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (4) (6) 20,653 18,322  |   | (01)                        | (010)     | (011)         |         |
| Expense ratio 36.0 34.9 1.1  Combined ratio 70.8 65.7 5.1  Reconciliation of Non-GAAP Measures  Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2  Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (4) (6) 20,653 18,322  | Calendar vear   | 34.8                        | 30.8      | 4.0           |         |
| Combined ratio 70.8 65.7 5.1  Reconciliation of Non-GAAP Measures Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2  Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  |   |                             |           |               |         |
| Reconciliation of Non-GAAP Measures  Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2  Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)   | Expense ratio   | 30.0                        | 31.7      | 1.1           |         |
| Reconciliation of Non-GAAP Measures  Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2  Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)   | Combined ratio  | 70.9                        | 65.7      | 5 1           |         |
| Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2  Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  | Combined ratio  | 70.8                        | 05.7      | 5.1           |         |
| Combined ratio excluding the effect of prior accident year (1) (5) 77.7 66.2  Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  | Descensiliation of Non CAAD Massures                                    |                             |           |               |         |
| Effect of prior accident year (6.9) (0.5)  Combined ratio 70.8 65.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  Net losses and loss adjustment expenses excluding the effects of prior accident year (3,942) (249)  |   | 77 7                        | 66.2      |               |         |
| Combined ratio  70.8 65.7  Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio  34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5)  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses 19,975 16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6) 20,653 18,322   |   |                             |           |               |         |
| Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses (3,942) (249)  Net losses and loss adjustment expenses (19,975) 16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6) 20,653 18,322  | Effect of phot accident year  | (0.9)                       | (0.5)     |               |         |
| Loss ratio excluding the effect of prior accident year (2) (5) 41.7 31.3  Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses (3,942) (249)  Net losses and loss adjustment expenses (19,975) 16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6) 20,653 18,322  |   | 70.0                        | 65.7      |               |         |
| Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses (19,975) 16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6) 20,653 18,322   | Combined ratio  | 70.8                        | 65.7      |               |         |
| Effect of prior accident year (6.9) (0.5)  Loss ratio 34.8 30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5) 23,917 16,403  Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses (19,975) 16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6) 20,653 18,322   |   |                             | 24.2      |               |         |
| Loss ratio  34.8  30.8  Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5)  Effect of prior accident year  (3,942)  Net losses and loss adjustment expenses  19,975  16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6)  20,653  18,322   |   |                             |           |               |         |
| Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5)  Effect of prior accident year  (3,942)  Net losses and loss adjustment expenses  19,975  16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6)  23,917  16,403  (249)  | Effect of prior accident year   | (6.9)                       | (0.5)     |               |         |
| Net losses and loss adjustment expenses excluding the effects of prior accident year (3) (5)  Effect of prior accident year  (3,942)  Net losses and loss adjustment expenses  19,975  16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6)  23,917  16,403  (249)  |   |                             |           |               |         |
| accident year (3) (5) 23,917 16,403  Effect of prior accident year (3) (49)  Net losses and loss adjustment expenses 19,975 16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6) 20,653 18,322  | Loss ratio  | 34.8                        | 30.8      |               |         |
| accident year (3) (5) 23,917 16,403  Effect of prior accident year (3) (49)  Net losses and loss adjustment expenses 19,975 16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6) 20,653 18,322  |   |                             |           |               |         |
| Effect of prior accident year (3,942) (249)  Net losses and loss adjustment expenses 19,975 16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6) 20,653 18,322  |   |                             |           |               |         |
| Net losses and loss adjustment expenses  19,975  16,154  Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6)  20,653  18,322   |   |                             |           |               |         |
| Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6)  20,653  18,322  | Effect of prior accident year   | (3,942)                     | (249)     |               |         |
| Acquisition costs and other underwriting expenses excluding the effects of premium deficiency (4) (6) 20,653 18,322  |   |                             |           |               |         |
| of premium deficiency (4) (6) 20,653 18,322  | Net losses and loss adjustment expenses                                 | 19,975                      | 16,154    |               |         |
| of premium deficiency (4) (6) 20,653 18,322  |   |                             |           |               |         |
| of premium deficiency (4) (6) 20,653 18,322  | Acquisition costs and other underwriting expenses excluding the effects |                             |           |               |         |
|  |   | 20,653                      | 18,322    |               |         |
|  |   | (17)                        | (31)      |               |         |

20,636

18,291

NM not meaningful

(1) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the combined ratio.

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- (2) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the loss ratio.
- (3) This is a non-GAAP measure that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the net losses and loss adjustment expenses.
- (4) This is a non-GAAP measure that excludes the impact of premium deficiency charges. The most directly comparable GAAP measure is the acquisition cost and other underwriting expenses.
- (5) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s reinsurance operations may be obscured by prior accident year adjustments. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.
- (6) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s reinsurance operations may be obscured by premium deficiency charges. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.

Management s discussion and analysis of financial condition and results of operation references various non-GAAP measures related to combined ratio, loss ratio, expense ratio, net losses and loss adjustment expenses, and acquisition cost and other underwriting expenses throughout the discussion and should be read in conjunction with the reconciliation of non-GAAP measures listed above.

#### **Premiums**

Gross premiums written was \$61.3 million for 2014, compared \$58.4 million for 2013, an increase of \$2.9 million or 5.0%. This increase is mainly due to a change in the Company s quota share participation on several property treaties as well as several new professional liability placements.

Net premiums written was \$60.2 million for 2014, compared with \$58.3 million for 2013, an increase of \$1.9 million or 3.3%. The increase is mainly due to a change in the Company s quota share participation on several property treaties as well as several new professional liability placements.

Net premiums earned were \$57.4 million for 2014, compared with \$52.4 million for 2013, an increase of \$4.9 million or 9.4%. The increase is primarily due to premiums resulting from new treaties written during 2013. Property net premiums earned for 2014 and 2013 were \$55.3 million and \$48.8 million, respectively. Casualty net premiums earned for 2014 and 2013 were \$2.1 million and \$3.6 million, respectively.

### Other Income (Loss)

The Company recognized a loss of less than \$0.1 million for both 2014 and 2013. Other income or loss is comprised of foreign exchange gains and losses.

### Net Losses and Loss Adjustment Expenses

The loss ratio for the Company s Reinsurance Operations was 34.8% for 2014 compared with 30.8% for 2013.

The current accident year loss ratio increased 10.4 points from 31.3% for 2013 to 41.7% for 2014 primarily due to an increase in losses for property lines. The property lines current accident year loss ratio increased to 39.7% for 2014 from 28.7% for 2013.

There was a decrease in net losses and loss adjustment expenses for prior accident years of \$3.9 million in 2014 which decreased the loss ratio by 6.9 points compared to a decrease in net losses and loss adjustment expenses for prior accident years of \$0.3 million in 2013 which decreased the loss ratio by 0.5 points.

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In 2014, the Company decreased its prior accident year loss reserves for its Reinsurance Operations by \$3.9 million primarily due to better than anticipated loss emergence on property lines partially offset by adverse development related to commercial auto and higher than anticipated severity on the Company s marine product.

In 2013, the Company decreased its prior accident year loss reserves by \$0.3 million primarily due to better than anticipated loss emergence on property lines partially offset by adverse development on director and officer, general liability, automobile, and marine.

Net losses and loss adjustment expenses were \$20.0 million for 2014, compared with \$16.2 million for 2013, an increase of \$3.8 million or 23.7%. Excluding the impact of prior year adjustments, the current accident year net losses and loss adjustment expenses increased from \$16.4 million for 2013 to \$23.9 million for 2014. This increase is primarily attributable to an increase in net premiums earned and an increase in property line losses as noted above.

### Acquisition Costs and Other Underwriting Expenses

Acquisition costs and other underwriting expenses were \$20.6 million for 2014, compared with \$18.3 million for 2013, an increase of \$2.3 million or 12.8%. The increase is primarily due to higher commission expense as a result of growth in premiums earned in 2014 as well as increased profit commission charges due to a reduction of prior accident year loss reserves for property. These increases were offset by a reduction in current accident year contingent commissions as a result of higher losses on one of the property catastrophe contracts.

# **Expense and Combined Ratios**

The expense ratio for the Company s Reinsurance Operations was 36.0% for 2014, compared with 34.9% for 2013. The increase is mainly related to an increase in profit commission charges as a result of reduction of prior accident year loss reserves for property offset by a reduction in current accident year contingent commissions due to higher losses on one of the property catastrophe contracts.

The combined ratio for the Company s Reinsurance Operations was 70.8% for 2014, compared 65.7% for 2013. Excluding the impact of prior accident year adjustments, the combined current accident year ratio increased from to 66.2% in 2013 to 77.7% in 2014. See discussion of loss ratio included in Net Losses and Loss Adjustment Expenses above and discussion of expense ratio in preceding paragraph above for an explanation of this increase.

### Income from Segment

The factors described above resulted in income from the Company s Reinsurance Operations of \$16.7 million in 2014, compared to \$18.0 million in 2013, a decrease of \$1.3 million.

## **Unallocated Corporate Items**

The following items are not allocated to the Company s Insurance Operations or Reinsurance Operations segments:

|  | Year Ended | December 31, | Increase / (I | Decrease) |
|--|------------|--------------|---------------|-----------|
| (Dollars in thousands)                 | 2014       | 2013         | \$            | %         |
| Net investment income                  | \$ 28,821  | \$ 37,209    | \$ (8,388)    | (22.5%)   |
| Net realized investment gains          | 35,860     | 27,412       | 8,448         | 30.8%     |
| Corporate and other operating expenses | (14,559)   | (11,614)     | 2,945         | 25.4%     |
| Interest expense                       | (822)      | (6,169)      | (5,347)       | (86.7%)   |
| Income tax (expense) benefit           | (8,338)    | (1,019)      | 7,319         | 718.3%    |

#### Net Investment Income

Net investment income, which is gross investment income less investment expenses, was \$28.8 million for 2014, compared with \$37.2 million for 2013, a decrease of \$8.4 million or 22.5%.

Gross investment income, which excludes realized gains and losses, was \$32.4 million for 2014, compared with \$41.4 million for 2013, a decrease of \$9.0 million or 21.7%. The decrease was primarily due to the redemption of the Company s corporate loans portfolio during the first quarter of 2014 and lower reinvestment yields.

Investment expenses were \$3.6 million for 2014, compared with \$4.2 million for 2013, a decrease of \$0.6 million or 13.9%. The decrease is primarily due to the sale of the corporate loan portfolio and a reduction in trust fees which is partially offset by an increase in internal management fees.

As of December 31, 2014, the Company held agency mortgage-backed securities with a book value of \$156.3 million. Excluding the agency mortgage-backed securities, the average duration of the Company s fixed maturities portfolio was 2.0 years as of December 31, 2014, compared with 1.9 years as of December 31, 2013. Including cash and short-term investments, the average duration of the Company s fixed maturities portfolio, excluding agency mortgage-backed securities was 1.9 years as of December 31, 2014 and December 31, 2013. Changes in interest rates can cause principal payments on certain investments to extend or shorten which can impact duration. At December 31, 2014, the Company s embedded book yield on its fixed maturities, not including cash, was 2.1% compared with 2.6% at December 31, 2013. As of December 31, 2014, the Company s investment portfolio held \$69.5 million in tax-free municipal bonds with an embedded book yield of 3.3% compared with an embedded book yield of 3.0% on \$98.7 million in tax-free municipal bonds as of December 31, 2013.

#### Net Realized Investment Gains

Net realized investment gains were \$35.9 million for 2014, compared with \$27.4 million for 2013. The net realized investment gains for 2014 consist primarily of net gains of \$2.2 million related to the Company s fixed maturities and \$55.0 million related to its equity securities, offset by losses of \$20.8 million related to its interest rate swaps and other than temporary impairment losses of \$0.5 million. The net realized investment gains for 2013 consist primarily of net gains of \$1.4 million related to the Company s fixed maturities, \$25.8 million related to its equity securities, and \$1.4 million related to its interest rate swaps, offset by other than temporary impairment losses of \$1.2 million.

See Note 3 of the notes to the consolidated financial statements in Item 8 of Part II of this report for an analysis of total investment return on a pre-tax basis for the years ended December 31, 2014 and 2013.

## Corporate and Other Operating Expenses

Corporate and other operating expenses consist of outside legal fees, other professional fees, directors fees, management fees, salaries and benefits for holding company personnel, development costs for new products, and taxes incurred which are not directly related to operations. Corporate and other operating expenses were \$14.6 million for 2014, compared with \$11.6 million for 2013, an increase of \$2.9 million or 25.4%. The increase is primarily due to incurring cost of approximately \$3.4 million in connection with the acquisition of American Reliable offset by a reduction in salary expense of \$0.7 million

### Interest Expense

Interest expense was \$0.8 million and \$6.2 million for 2014 and 2013, respectively. This reduction was primarily due to the repayment of the Company s senior notes payable and junior subordinated debentures in 2013. See Note 10 of the notes to the consolidated financial statements in Item 8 of Part II of this report for details on the Company s debt.

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# Income Tax Expense (Benefit)

Income tax expense was \$8.3 million and \$1.0 million for 2014 and 2013, respectively. See Note 8 of the notes to the consolidated financial statements in Item 8 of Part II of this report for an analysis of income tax expense between periods.

## Net Income (Loss)

The factors described above resulted in net income of \$62.9 million in 2014, compared with net income of \$61.7 million in 2013, an increase of \$1.2 million.

### Year Ended December 31, 2013 Compared with the Year Ended December 31, 2012

### **Insurance Operations**

The components of income from the Company s Insurance Operations segment and corresponding underwriting ratios are as follows:

| (Dollars in thousands)   | Years Ended December 31,<br>2013 2012 |             | Increase / (Decrease) \$ % |        |
|--|---------------------------------------|-------------|----------------------------|--------|
| Gross premiums written   | \$ 232,373                            | \$ 201,790  | \$ 30,583                  | 15.2%  |
| Net premiums written   | \$ 213,705                            | \$ 177,832  | \$ 35,873                  | 20.2%  |
| Net premiums earned  | \$ 196,302                            | \$ 179,153  | \$ 17,149                  | 9.6%   |
| Other income   | 5,795                                 | 568         | 5,227                      | 920.2% |
| m . 1  | Ф 202 007                             | Ф. 170.701  | Φ 22 276                   | 10.50  |
| Total revenues   | \$ 202,097                            | \$ 179,721  | \$ 22,376                  | 12.5%  |
| Losses and expenses: Net losses and loss adjustment expenses           | 116,837                               | 118,515     | (1,678)                    | (1.4%) |
| Acquisition costs and other underwriting expenses (1)                  | 87,360                                | 79,910      | 7,450                      | 9.3%   |
| Acquisition costs and other under writing expenses (1)                 | 87,300                                | 79,910      | 7,430                      | 9.5 /0 |
| Loss from segment  | \$ (2,100)                            | \$ (18,704) | \$ 16,604                  | 88.8%  |
|  |                                       |             |                            |        |
| Underwriting Ratios:   |                                       |             |                            |        |
| Loss ratio:  |                                       |             |                            |        |
| Current accident year ( CAY )  | 63.4                                  | 68.5        | (5.1)                      |        |
| Prior accident year ( PAY )  | (3.9)                                 | (2.4)       | (1.5)                      |        |
|  |                                       |             |                            |        |
| Calendar year  | 59.5                                  | 66.1        | (6.6)                      |        |
| Expense ratio  | 44.5                                  | 44.6        | (0.1)                      |        |
|  |                                       |             |                            |        |
| Combined ratio   | 104.0                                 | 110.7       | (6.7)                      |        |
|  |                                       |             |                            |        |
| Reconciliation of Non-GAAP Measures                                    |                                       |             |                            |        |
| Combined ratio excluding the effect of prior accident year (2) (9)     | 107.9                                 | 113.1       |                            |        |
| Effect of prior accident year  | (3.9)                                 | (2.4)       |                            |        |
| Combined ratio   | 104.0                                 | 110.7       |                            |        |
| Combined ratio excluding the effect of prior accident year and premium |                                       |             |                            |        |
| deficiency (3) (10)  | 107.3                                 | 115.3       |                            |        |
| Effect of prior accident year  | (3.9)                                 | (2.4)       |                            |        |
| Effect of premium deficiency   | 0.6                                   | (2.2)       |                            |        |
|  |                                       |             |                            |        |

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| Combined ratio   | 104.0         | 110.7         |  |
|--|---------------|---------------|--|
| Loss ratio excluding the effect of prior accident year (9) (12)  Effect of prior accident year | 63.4<br>(3.9) | 68.5<br>(2.4) |  |
| Loss ratio   | 59.5          | 66.1          |  |

| Table of Contents  |                                       |         |                            |
|--|---------------------------------------|---------|----------------------------|
| (Dollars in thousands)   | Years Ended December 31,<br>2013 2012 |         | Increase / (Decrease) \$ % |
| Loss ratio excluding the effect of prior accident year and premium deficiency                    |                                       |         |                            |
| (4) (10)   | 63.4                                  | 70.4    |                            |
| Effect of prior accident year  | (3.9)                                 | (2.4)   |                            |
| Effect of premium deficiency   |                                       | (1.9)   |                            |
|  |                                       |         |                            |
| Loss ratio   | 59.5                                  | 66.1    |                            |
| Property loss ratio excluding the effect of prior accident year (9) (13)                         | 50.4                                  | 65.0    |                            |
| Effect of prior accident year  | (8.0)                                 | 1.0     |                            |
| r  | (===)                                 |         |                            |
| Property loss ratio  | 42.4                                  | 66.0    |                            |
| Troporty ross ratio  | 12.1                                  | 00.0    |                            |
| Casualty loss ratio excluding the effect of prior accident year (9) (14)                         | 81.5                                  | 72.5    |                            |
| Effect of prior accident year casualty loss  | 1.9                                   | (6.2)   |                            |
| Effect of phot accident year casualty loss   | 1.9                                   | (0.2)   |                            |
| Casualty loss ratio  | 83.4                                  | 66.3    |                            |
| Convelty less notice avaluding the offset of micro accident year and marriage                    |                                       |         |                            |
| Casualty loss ratio excluding the effect of prior accident year and premium deficiency (10) (15) | 81.5                                  | 76.5    |                            |
| Effect of prior accident year casualty loss  | 1.9                                   | (6.2)   |                            |
| Effect of prior accident year casualty loss  Effect of premium deficiency                        | 1.7                                   | (4.0)   |                            |
| Effect of premium deficiency   |                                       | (4.0)   |                            |
| Casualty loss ratio  | 83.4                                  | 66.3    |                            |
| Expense ratio excluding the effect of premium deficiency (6) (11)                                | 43.9                                  | 44.9    |                            |
| Effect of premium deficiency   | 0.6                                   | (0.3)   |                            |
| Zarovi or promising demonstratory  | 0.0                                   | (0.5)   |                            |
| Expense ratio  | 44.5                                  | 44.6    |                            |
| Net losses and loss adjustment expenses excluding the effects of prior accident                  |                                       |         |                            |
| year and premium deficiency (7) (10)   | 124,470                               | 126,126 |                            |
| Effect of prior accident year  | (7,633)                               | (4,212) |                            |
| Effect of premium deficiency   |                                       | (3,399) |                            |
| Net losses and loss adjustment expenses  | 116,837                               | 118,515 |                            |
| Acquisition costs and other underwriting expenses excluding the effects of                       |                                       |         |                            |
| premium deficiency (8) (11)  | 86,164                                | 80,416  |                            |
| Effect of premium deficiency   | 1,196                                 | (506)   |                            |
| Acquisition cost and other underwriting expenses   | 87,360                                | 79,910  |                            |
| requisition cost and other under writing expenses  | 07,500                                | 12,310  |                            |

**(5)** 

<sup>(1)</sup> Includes excise tax of \$1,026 and \$936 related to cessions from the Company s Insurance Operations to its Reinsurance Operations for 2013 and 2012, respectively.

<sup>(2)</sup> This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the combined ratio.

<sup>(3)</sup> This is a non-GAAP ratio that excludes the impact of prior accident year adjustments and premium deficiency charges. The most directly comparable GAAP measure is the combined ratio.

<sup>(4)</sup> This is a non-GAAP ratio that excludes the impact of prior accident year adjustments and premium deficiency charges. The most directly comparable GAAP measure is the loss ratio.

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- This is a non-GAAP ratio that excludes the impact of prior accident year adjustments and premium deficiency charges. The most directly comparable GAAP measure is the casualty loss ratio.
- (6) This is a non-GAAP ratio that excludes the impact of premium deficiency charges. The most directly comparable GAAP measure is the expense ratio.
- (7) This is a non-GAAP measure that excludes the impact of prior accident year adjustments and premium deficiency charges. The most directly comparable GAAP measure is the net losses and loss adjustment expenses.

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- (8) This is a non-GAAP measure that excludes the impact of premium deficiency charges. The most directly comparable GAAP measure is the acquisition cost and other underwriting expenses.
- (9) The Company believes that this non-GAAP ratio is useful to investors when evaluating the Company s underwriting performance as trends in the Company s U.S. insurance operations may be obscured by prior accident year adjustments. This non-GAAP ratio should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.
- (10) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s U.S. insurance operations may be obscured by prior accident year adjustments and premium deficiency charges. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.
- (11) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s U.S. insurance operations may be obscured by premium deficiency charges. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.
- (12) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the loss ratio
- (13) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the property loss ratio.
- (14) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the casualty loss ratio.
- (15) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments and premium deficiency charges. The most directly comparable GAAP measure is the casualty loss ratio.

Management s discussion and analysis of financial condition and results of operation references various non-GAAP measures related to combined ratio, loss ratio, expense ratio, net losses and loss adjustment expenses, and acquisition cost and other underwriting expenses throughout the discussion and should be read in conjunction with the reconciliation of non-GAAP measures listed above.

### **Premiums**

The Company s Insurance Operations gross written, net written, and net earned premiums by product line are as follows:

|                                  | Year Ended December 31, 2013 |            |            | Year Ended December 31, 2012 |            |            |  |
|----------------------------------|------------------------------|------------|------------|------------------------------|------------|------------|--|
|                                  | Gross                        | Net        | Net        | Gross                        | Net        | Net        |  |
| (Dollars in thousands)           | Written                      | Written    | Earned     | Written                      | Written    | Earned     |  |
| Small Business Binding Authority | \$ 110,412                   | \$ 103,726 | \$ 95,070  | \$ 90,741                    | \$ 84,892  | \$ 80,014  |  |
| Property Brokerage               | 40,313                       | 34,469     | 30,294     | 35,124                       | 24,379     | 23,172     |  |
| Programs                         | 60,347                       | 55,524     | 53,094     | 56,872                       | 52,055     | 49,028     |  |
| Other                            | 21,301                       | 19,986     | 17,844     | 19,053                       | 16,506     | 26,939     |  |
| Total                            | \$ 232,373                   | \$ 213,705 | \$ 196,302 | \$ 201,790                   | \$ 177,832 | \$ 179,153 |  |

Gross premiums written was \$232.4 million for 2013, compared with \$201.8 million for 2012, an increase of \$30.6 million or 15.2%. The increase was primarily driven by growth in the Company s small business binding authority of \$19.7 million, as well as growth in the property brokerage, programs and other lines. Growth was driven by new business, pricing increases, and increased agent relationships as well as a new product offering in property brokerage.

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Net premiums written was \$213.7 million for 2013, compared with \$177.8 million for 2012, an increase of \$35.9 million or 20.2%. The increase was primarily due to the increase in gross premiums written and a reduction of ceded premiums written as a result of an increase in retention in property excess of loss and property catastrophe. The ratio of net premiums written to gross premiums written was 92.0% for 2013 and 88.1% for 2012.

Net premiums earned were \$196.3 million for 2013, compared with \$179.2 million for 2012, an increase of \$17.1 million or 9.6%. Property net premiums earned for 2013 and 2012 were \$114.1 million and \$94.8 million, respectively. Casualty net premiums earned for 2013 and 2012 were \$82.2 million and \$84.3 million, respectively.

#### Other Income

Other income was \$5.8 million and \$0.6 million for the years ended December 31, 2013 and 2012, respectively. In 2013, other income is primarily comprised of the net gain on the asset sale of the Company s wholly owned subsidiary, United National Casualty Insurance Company, of \$5.2 million and fee income. In 2012, other income is primary comprised of fee income.

### Net Losses and Loss Adjustment Expenses

The loss ratio for the Company s Insurance Operations was 59.5% for 2013 compared with 66.1% for 2012. The decrease in the loss ratio was driven by better performance in property lines for the current accident year offset by a higher current accident year loss ratio in casualty lines mainly due to poor performance of the commercial automobile line of business.

The current accident year loss ratio decreased 5.1 points to 63.4% in 2013 from 68.5% in 2012. Net losses for 2012 were lower than they otherwise would have been as a result of premium deficiency charges recorded in 2011. Excluding the impact of the 2011 premium deficiency charges, the current accident year loss ratio was 70.4% for 2012.

The current accident year property loss ratio decreased 14.6 points from 65.0% in 2012 to 50.4% in 2013.

The non-catastrophe loss ratio decreased 8.4 points from 50.0% in 2012 to 41.6% in 2013. Non-catastrophe losses were \$47.5 million and \$47.4 million for the years ended December 31, 2013 and 2012, respectively.

The catastrophe loss ratio decreased 6.3 points from 15.0% in 2012 to 8.7% in 2013. Catastrophe losses were \$10.0 million and \$14.2 million for the years ended December 31, 2013 and 2012, respectively.

The current accident year casualty loss ratio increased 9.0 points from 72.5% in 2012 to 81.5% in 2013. Net losses for 2012 were lower than they otherwise would have been as a result of premium deficiency charges recorded in 2011. Excluding the impact of 2011 premium deficiency charges, the casualty loss ratio for 2012 was 76.5%.

The prior accident year loss ratio decreased by 1.5 points resulting from a decrease of net losses and loss adjustment expenses for prior accident years of \$7.6 million in 2013 compared to a decrease of net losses and loss adjustment expenses for prior accident years of \$4.2 million in 2012. When analyzing loss reserves and prior year development, the Company considers many factors, including the frequency and severity of claims, loss credit trends, case reserve settlements that may have resulted in significant development, and any other additional or pertinent factors that may impact reserve estimates.

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In 2013, the Company reduced its prior accident year loss reserves by \$7.6 million, which primarily consisted of the following:

**Property:** A \$9.2 million reduction primarily driven by better than expected development from accident years 2010, 2011, and 2012 related primarily to lower than expected non-catastrophe severity.

**General Liability:** A \$6.7 million reduction primarily due to better than expected emergence in nearly all accident years between 2003 through 2011 partially offset by an increase to accident years 1998 through 2002 and 2012 due to higher than anticipated loss emergence.

Asbestos and Environmental: A \$6.8 million increase primarily related to policies written prior to 1990.

**Professional:** A \$0.7 million increase primarily driven by \$2.2 million increase in aggregate from unexpected loss emergence in accident years 2006 to 2008 and 2010 offset by \$1.5 million of favorable emergence from accident years 1998 and 2011.

**Umbrella:** A \$1.1 million decrease primarily driven by better than expected loss emergence in accident years 2002 to 2010 offset by increases in 2011 and 2012.

Commercial Auto: A \$0.9 million increase primarily related to accident year 2011.

**Marine:** A \$0.9 million increase primarily related to accident years 2011 and 2012. In 2012, the Company reduced its prior accident year loss reserves by \$4.2 million, which primarily consisted of the following:

**General liability:** A \$6.3 million reduction primarily due to favorable emergence of \$4.7 million on small business binding and \$3.3 million on casualty brokerage exposures primarily in accident years 2002 through 2005. Partially offsetting these reductions were increases of \$2.0 million on construction defect reserves in accident year 2007. The Company also decreased its reinsurance allowance by \$0.7 million in this line due to changes in its reinsurance exposure on specifically identified claims and general decreases in ceded reserves.

**Umbrella:** A \$0.7 million reduction primarily due to continued favorable emergence. Umbrella coverage typically attaches to other coverage lines, so these net decreases follow the decreases in general liability above.

**Property:** A \$1.2 million increase primarily related to accident year 2011 due to greater than expected loss emergence on a large sinkhole claim.

**Commercial Auto:** A \$1.2 million increase primarily driven by continued loss emergence on casualty brokerage exposures. Excluding prior accident year adjustments and premium deficiency charges which caused 2012 losses to be lower than what they otherwise would have been, the current accident year net losses and loss adjustment expenses were \$124.5 million and \$126.1 million for 2013 and 2012, respectively.

Acquisition Costs and Other Underwriting Expenses

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Acquisition costs and other underwriting expenses were \$87.4 million for 2013, compared with \$79.9 million for 2012, an increase of \$7.5 million or 9.3%. Acquisition costs and other underwriting expenses for 2013 were \$1.2 million higher than they otherwise would have been as a result of the premium deficiency charges recorded in 2013 related to the commercial automobile product. Acquisition costs and other underwriting expenses for 2012 were lower than they otherwise would have been as a result of the premium deficiency charges recorded in 2011. Excluding the impact of the 2011 and 2013 premium deficiency charges, the acquisition costs and other underwriting expenses would have been \$86.2 million and \$80.4 million for 2013 and 2012, respectively. Excluding the premium deficiency charges, the increase is primarily due to the increase in earned premium volume.

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### **Expense and Combined Ratios**

The expense ratio for the Company s Insurance Operations was 44.5% for 2013, compared with 44.6% for 2012. Excluding the impact of the 2011 and 2013 premium deficiency charges, the expense ratio would have been 43.9% and 44.9% for 2013 and 2012, respectively.

The combined ratio for the Company s Insurance Operations was 104.0% for 2013, compared with 110.7% for 2012. Excluding the impact of prior accident year adjustments, the current accident year combined ratio decreased from 113.1% in 2012 to 107.9% in 2013. Excluding the impact of the 2011 and 2013 premium deficiency charges, the current accident year combined ratio would have been 107.3% and 115.3% for 2013 and 2012, respectively. See discussion of loss ratio included in Net Losses and Loss Adjustment Expenses above and discussion of expense ratio in preceding paragraph above for an explanation of this decrease.

# Loss from Segment

The factors described above resulted in a loss from the Company s Insurance Operations of \$2.1 million for 2013, compared with a loss of \$18.7 million for 2012, an improvement of \$16.6 million.

## **Reinsurance Operations**

The components of income from the Company s Reinsurance Operations segment and corresponding underwriting ratios are as follows:

| (Dollars in thousands)   | Years Ended<br>December 31,<br>2013 2012 |           | Increase / (Decrease) \$ % |          |
|--|--|-----------|----------------------------|----------|
| Gross premiums written (2)   | \$ 58,350                                | \$ 42,263 | \$ 16,087                  | 38.1%    |
| Net premiums written (2)   | \$ 58,279                                | \$ 41,715 | \$ 16,564                  | 39.7%    |
| Net premiums earned (2)  | \$ 52,420                                | \$ 59,709 | \$ (7,289)                 | (12.2%)  |
| Other income (loss)  | (4)                                      | (726)     | 722                        | 99.4%    |
| Total revenues   | \$ 52,416                                | \$ 58,983 | ¢ (6.567)                  | (11 10/) |
| Losses and expenses:   | \$ 32,410                                | \$ 30,963 | \$ (6,567)                 | (11.1%)  |
| Net losses and loss adjustment expenses                            | 16,154                                   | 35,113    | (18,959)                   | (54.0%)  |
| Acquisition costs and other underwriting expenses (1)              | 18,291                                   | 15,493    | 2,798                      | 18.1%    |
| requisition costs and other under writing expenses (1)             | 10,271                                   | 15,175    | 2,770                      | 10.170   |
| Income from segment (1)  | \$ 17,971                                | \$ 8,377  | \$ 9,594                   | 114.5%   |
| Underwriting Ratios:   |  |           |                            |          |
| Loss ratio:  | 21.2                                     | 40.2      | (10.0)                     |          |
| Current accident year  | 31.3                                     | 49.3      | (18.0)                     |          |
| Prior accident year (2)  | (0.5)                                    | 9.5       | (10.0)                     |          |
| Calendar year  | 30.8                                     | 58.8      | (28.0)                     |          |
| Expense ratio  | 34.9                                     | 25.9      | 9.0                        |          |
| Combined ratio   | 65.7                                     | 84.7      | (19.0)                     |          |
| Reconciliation of Non-GAAP Measures                                |  |           |                            |          |
| Combined ratio excluding the effect of prior accident year (3) (9) | 66.2                                     | 75.2      |                            |          |
| Effect of prior accident year                                      | (0.5)                                    | 9.5       |                            |          |
| Combined ratio   | 65.7                                     | 84.7      |                            |          |

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| Combined ratio excluding the effect of prior accident year and premium deficiency |       |       |
|---|-------|-------|
| (4) (10)  | 66.2  | 76.5  |
| Effect of prior accident year   | (0.5) | 9.5   |
| Effect of premium deficiency  |       | (1.3) |
|   |       |       |
| Combined ratio  | 65.7  | 84.7  |

|   | Years Ended  |         |                       |   |
|---|--------------|---------|-----------------------|---|
|   | December 31, |         | Increase / (Decrease) |   |
| (Dollars in thousands)  | 2013         | 2012    | \$                    | % |
| Loss ratio excluding the effect of prior accident year (5) (9)                                | 31.3         | 49.3    |                       |   |
| Effect of prior accident year   | (0.5)        | 9.5     |                       |   |
| Loss ratio  | 30.8         | 58.8    |                       |   |
|   |              |         |                       |   |
| Expense ratio excluding the effect of premium deficiency (6) (11)                             | 34.9         | 31.0    |                       |   |
| Effect of premium deficiency  |              | (5.1)   |                       |   |
|   | 24.0         | 25.0    |                       |   |
| Expense ratio   | 34.9         | 25.9    |                       |   |
| Net losses and loss adjustment expenses excluding the effects of prior accident year (7) (9)  | 16,403       | 26,456  |                       |   |
| Effect of prior accident year   | (249)        | 8,657   |                       |   |
| Net losses and loss adjustment expenses   | 16,154       | 35,113  |                       |   |
| Acquisition costs and other underwriting expenses excluding the effects of premium deficiency |              |         |                       |   |
| (8) (11)  | 18,322       | 18,498  |                       |   |
| Effect of premium deficiency  | (31)         | (3,005) |                       |   |
|   |              |         |                       |   |
| Acquisition cost and other underwriting expenses  | 18,291       | 15,493  |                       |   |

- (1) Results for the year to date 2012 include the impact of an out-of-period adjustment which reduced Reinsurance Operations segment income by \$1.6 million.
- (2) Net premiums written and earned for the year to date 2012 includes \$6.0 million related to reinsurance treaties written in 2009 and 2010 which were contractually due as a result of losses incurred on these treaties. The impact of these premiums is included in the Prior accident year ratios.
- (3) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the combined ratio.
- (4) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments and premium deficiency charges. The most directly comparable GAAP measure is the combined ratio.
- (5) This is a non-GAAP ratio that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the loss ratio.
- (6) This is a non-GAAP ratio that excludes the impact of premium deficiency charges. The most directly comparable GAAP measure is the expense ratio.
- (7) This is a non-GAAP measure that excludes the impact of prior accident year adjustments. The most directly comparable GAAP measure is the net losses and loss adjustment expenses.
- (8) This is a non-GAAP measure that excludes the impact of premium deficiency charges. The most directly comparable GAAP measure is the acquisition cost and other underwriting expenses.
- (9) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s reinsurance operations may be obscured by prior accident year adjustments. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.
- (10) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s reinsurance operations may be obscured by prior accident year adjustments and premium deficiency charges. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.
- (11) The Company believes that this non-GAAP ratio or measure is useful to investors when evaluating the Company s underwriting performance as trends in the Company s reinsurance operations may be obscured by premium deficiency charges. This non-GAAP ratio or measure should not be considered as a substitute for its most directly comparable GAAP measure and does not reflect the overall underwriting profitability of the Company.

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Management s discussion and analysis of financial condition and results of operation references various non-GAAP measures related to combined ratio, loss ratio, expense ratio, net losses and loss adjustment expenses, and acquisition cost and other underwriting expenses throughout the discussion and should be read in conjunction with the reconciliation of non-GAAP measures listed above.

#### **Premiums**

Gross premiums written, which represents the amount received or to be received for reinsurance agreements written without reduction for reinsurance costs or other deductions, was \$58.4 million for 2013, compared with \$42.3 million for 2012, an increase of \$16.1 million or 38.1%. The increase was primarily due to several new treaties written during 2013. Global Indemnity Reinsurance treaties written during 2012 and 2013 are predominantly related to property exposure comprised of property catastrophe business.

Net premiums written, which equals gross premiums written less ceded premiums written, was \$58.3 million for 2013, compared with \$41.7 million for 2012, an increase of \$16.6 million or 39.7%. The increase was primarily due to the increase in gross premiums written.

Net premiums earned were \$52.4 million for 2013, compared with \$59.7 million for 2012, a decrease of \$7.3 million or 12.2%. The decrease was primarily due to net earned premiums for 2012 including a premium increase of \$6.0 million related to reinsurance treaties written in 2009 and 2010 which were contractually due as a result of losses incurred on these treaties. Property net premiums earned for 2013 and 2012 were \$48.8 million and \$34.2 million, respectively. Casualty net premiums earned for 2013 and 2012 were \$3.6 million and \$25.5 million, respectively.

#### Other Income (Loss)

The Company recognized a loss of less than \$0.1 million for 2013 compared with a loss of \$0.7 million for 2012. Other income or loss is comprised of foreign exchange gains and losses.

### Net Losses and Loss Adjustment Expenses

The loss ratio for the Company s Reinsurance Operations was 30.8% for 2013 compared with 58.8% for 2012. The decrease is primarily due to having more casualty business in 2012 as compared to 2013. The Company s casualty business has a higher loss ratio than its property business.

The current accident year loss ratio decreased 18.0 points from 49.3% for 2012 to 31.3% for 2013. This decrease is primarily due to no major property catastrophes affecting losses in 2013 as well as having more casualty business in 2012 as compared to 2013.

There was a decrease in net losses and loss adjustment expenses for prior accident years of \$0.3 million in 2013 which decreased the loss ratio by 0.5 points, compared to an increase in net losses and loss adjustment expenses for prior accident years of \$8.7 million in 2012 which increased the loss ratio by 9.5 points.

In 2013, the Company decreased its prior accident year loss reserves by \$0.3 million primarily due to better than anticipated loss emergence on property lines partially offset by adverse development on director and officer, general liability, automobile, and marine.

In 2012, the Company increased its prior accident year loss reserves by \$8.7 million, which primarily consisted of the following:

**Workers** Compensation: An \$8.3 million increase in workers compensation lines primarily related to accident years 2009 and 2010 driven by increased frequency and severity. This increase in losses triggered \$6.0 million in additional premium during 2012.

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Marine: A \$2.7 million increase in marine lines primarily related to accident year 2011 primarily due to higher than expected reported losses.

**Commercial Auto:** A \$1.3 million increase in auto liability lines primarily related to accident year 2009 resulting from further unexpected development on non-standard auto treaties which were not renewed.

**Property:** A \$3.4 million decrease in property lines primarily related to accident years 2009 and 2011 as a result of further development on worldwide catastrophe treaties.

Net losses and loss adjustment expenses were \$16.2 million for 2013, compared with \$35.1 million for 2012, a decrease of \$19.0 million or 54.0%. Excluding the impact of prior year adjustments, the current accident year net losses and loss adjustment expenses decreased from \$26.5 million for 2012 to \$16.4 million for 2013. This decrease is primarily attributable to the exiting of unprofitable treaties in previous years offset by increased property writings in 2013.

### Acquisition Costs and Other Underwriting Expenses

Acquisition costs and other underwriting expenses were \$18.3 million for 2013, compared with \$15.5 million for 2012, an increase of \$2.8 million or 18.1%. In 2012, acquisition costs and other underwriting expenses were lower than they otherwise would have been as a result of premium deficiency charges recorded in 2011. Excluding the impact of the 2011 premium deficiency charges, acquisition costs and other underwriting expenses were \$18.3 million and \$18.5 million for 2013 and 2012, respectively. Profit commissions of \$5.1 million, which were the result of good performance of the property catastrophe treaties, were included in acquisition costs during 2013.

### **Expense and Combined Ratios**

The expense ratio for the Company s Reinsurance Operations was 34.9% for 2013, compared with 25.9% for 2012. Excluding the impact of 2011 premium deficiency charges, the expense ratio would have been 34.9% and 31.0% for 2013 and 2012, respectively. The increase is related to an increase in commissions and contingent commissions due to business mix and good performance of the property catastrophe treaties in 2013.

The combined ratio for the Company s Reinsurance Operations was 65.7% for 2013, compared with 84.7% for 2012. Excluding the impact of prior accident year adjustments, the combined ratio decreased from 75.2% in 2012 to 66.2% in 2013. Net losses and acquisition costs for 2012 were lower than they otherwise would have been as a result of premium deficiency charges recorded in 2011. Excluding the impact of 2011 premium deficiency charges, the current accident year combined ratio was 76.5% for 2012. See discussion of loss ratio included in Net Losses and Loss Adjustment Expenses above and discussion of expense ratio in preceding paragraph above for an explanation of this decrease.

## Income from Segment

The factors described above resulted in income from the Company s Reinsurance Operations of \$18.0 million in 2013, compared to \$8.4 million in 2012, an increase of \$9.6 million.

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### **Unallocated Corporate Items**

The following items are not allocated to the Company s Insurance Operations or Reinsurance Operations segments:

|  | Year Ended |              |             |                       |  |
|--|------------|--------------|-------------|-----------------------|--|
|  | Decemb     | December 31, |             | Increase / (Decrease) |  |
| (Dollars in thousands)                 | 2013       | 2012         | \$          | %                     |  |
| Net investment income                  | \$ 37,209  | \$ 47,557    | \$ (10,348) | (21.8%)               |  |
| Net realized investment gains          | 27,412     | 6,755        | 20,657      | 305.8%                |  |
| Corporate and other operating expenses | (11,614)   | (9,691)      | 1,923       | 19.8%                 |  |
| Interest expense                       | (6,169)    | (5,393)      | 776         | 14.4%                 |  |
| Income tax (expense) benefit           | (1,019)    | 5,856        | 6,875       | 117.4%                |  |

#### Net Investment Income

Net investment income, which is gross investment income less investment expenses, was \$37.2 million for 2013, compared with \$47.6 million for 2012, a decrease of \$10.3 million or 21.8%.

Gross investment income, which excludes realized gains and losses, was \$41.4 million for 2013, compared with \$52.0 million for 2012, a decrease of \$10.6 million or 20.4%. The decrease was partly due to gross investment income of \$4.8 million generated from distributions from limited partnership investments during 2012. Gross investment income of \$0.1 million was generated from distributions from limited partnership investments during 2013. Excluding distributions from limited partnership investments, gross investment income for 2013 decreased \$6.0 million or 12.6% compared to 2012. This decrease was primarily due to lower reinvestment yields, a reduction in the Company s fixed income portfolio related to funding the share repurchase program in 2012, and repayment of debt.

Investment expenses were \$4.2 million for 2013, compared with \$4.5 million for 2012, a decrease of \$0.3 million or 6.2%. The decrease is primarily due to a reduction of investments in corporate loans and a reduction in trust fees which is partially offset by an increase in investment management fees related to the Company s common stock portfolio.

As of December 31, 2013, the Company held agency mortgage-backed securities with a book value of \$164.8 million. Excluding the agency mortgage-backed securities, the average duration of the Company s fixed maturities portfolio was 1.9 years as of December 31, 2013, compared with 2.2 years as of December 31, 2012. Including cash and short-term investments, the average duration of the Company s fixed maturities portfolio, excluding agency mortgage-backed securities, as of December 31, 2013 was 1.7 years compared with 2.0 years as of December 31, 2012. Changes in interest rates can cause principal payments on certain investments to extend or shorten which can impact duration. At December 31, 2013, the Company s embedded book yield on its fixed maturities, not including cash, was 2.6% compared with 3.1% at December 31, 2012. As of December 31, 2013, the Company s investment portfolio held \$98.7 million in tax-free municipal bonds with an embedded book yield of 3.0% compared with an embedded book yield of 3.2% on \$129.4 million in tax-free municipal bonds as of December 31, 2012.

### Net Realized Investment Gains

Net realized investment gains were \$27.4 million for 2013, compared with \$6.8 million for 2012. The net realized investment gains for 2013 consist primarily of net gains of \$1.4 million related to the Company s fixed maturities, \$25.8 million related to its equity securities, and \$1.4 million related to its interest rate swaps, offset by other than temporary impairment losses of \$1.2 million. The net realized investment gains for 2012 consist primarily of net gains of \$3.0 million related to the Company s fixed maturities and \$9.2 million related to its equity securities, offset by other than temporary impairment losses of \$5.4 million.

See Note 3 of the notes to the consolidated financial statements in Item 8 of Part II of this report for an analysis of total investment return on a pre-tax basis for the years ended December 31, 2013 and 2012.

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### Corporate and Other Operating Expenses

Corporate and other operating expenses consist of outside legal fees, other professional fees, directors fees, management fees, salaries and benefits for holding company personnel, development costs for new products, and taxes incurred which are not directly related to operations. Corporate and other operating expenses were \$11.6 million for 2013, compared with \$9.7 million for 2012, an increase of \$1.9 million or 19.8%. The increase is primarily due to an increase in travel cost, legal expenses, and consulting fees offset by a reduction in audit fees.

#### Interest Expense

Interest expense was \$6.2 million and \$5.4 million for 2013 and 2012, respectively. This increase was primarily due to a make-whole payment of \$2.9 million related to the early prepayment of the guaranteed senior notes during the 2013 partially offset by lower interest expense on new margin borrowing facility and repayment of debt in 2013. See Note 10 of the notes to the consolidated financial statements in Item 8 of Part II of this report for details on the Company s debt.

# Income Tax Expense (Benefit)

Income tax expense was \$1.0 million for 2013, compared with a benefit of \$5.9 million for 2012. See Note 8 of the notes to the consolidated financial statements in Item 8 of Part II of this report for an analysis of income tax expense between periods.

#### Net Income (Loss)

The factors described above resulted in net income of \$61.7 million in 2013, compared with net income of \$34.8 million in 2012, an increase of \$26.9 million.

### **Liquidity and Capital Resources**

#### Sources and Uses of Funds

Global Indemnity is a holding company. Its principal asset is its ownership of the shares of its direct and indirect subsidiaries, including those of its U.S. insurance companies: United National Insurance Company, Diamond State Insurance Company, United National Specialty Insurance Company, Penn-America Insurance Company, Penn-Star Insurance Company, and Penn-Patriot Insurance Company; and its Reinsurance Operations: Global Indemnity Reinsurance.

The principal source of cash that Global Indemnity needs to meet its short term and long term liquidity needs, including the payment of corporate expenses and share repurchases, includes dividends, other permitted disbursements from its direct and indirect subsidiaries, reimbursement for equity awards granted to employees and intercompany borrowings. The principal sources of funds at these direct and indirect subsidiaries include underwriting operations, investment income, and proceeds from sales and redemptions of investments. Funds are used principally by these operating subsidiaries to pay claims and operating expenses, to make debt payments, fund margin requirements on interest rate swap agreements, to purchase investments, and to make dividend payments. The future liquidity of Global Indemnity is dependent on the ability of its subsidiaries to pay dividends. Global Indemnity has no planned capital expenditures that could have a material impact on its short-term or long-term liquidity needs.

Global Indemnity s U.S. insurance companies are restricted by statute as to the amount of dividends that they may pay without the prior approval of regulatory authorities. The dividend limitations imposed by state laws are based on the statutory financial results of each insurance company within the Insurance Operations that are determined by using statutory accounting practices that differ in various respects from accounting principles used

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in financial statements prepared in conformity with GAAP. See Regulation Statutory Accounting Principles. Key differences relate to, among other items, deferred acquisition costs, limitations on deferred income taxes, reserve calculation assumptions and surplus notes.

Under Indiana law, Diamond State Insurance Company may not pay any dividend or make any distribution of cash or other property, the fair market value of which, together with that of any other dividends or distributions made within the 12 consecutive months ending on the date on which the proposed dividend or distribution is scheduled to be made, exceeds the greater of (1) 10% of its surplus as of the 31st day of December of the last preceding year, or (2) its net income for the 12 month period ending on the 31st day of December of the last preceding year, unless the commissioner approves the proposed payment or fails to disapprove such payment within 30 days after receiving notice of such payment. An additional limitation is that Indiana does not permit a domestic insurer to declare or pay a dividend except out of unassigned surplus unless otherwise approved by the commissioner before the dividend is paid.

Under Pennsylvania law, United National Insurance Company, Penn-America Insurance Company, and Penn-Star Insurance Company may not pay any dividend or make any distribution that, together with other dividends or distributions made within the preceding 12 consecutive months, exceeds the greater of (1) 10% of its surplus as shown on its last annual statement on file with the commissioner or (2) its net income for the period covered by such statement, not including pro rata distributions of any class of its own securities, unless the commissioner has received notice from the insurer of the declaration of the dividend and the commissioner approves the proposed payment or fails to disapprove such payment within 30 days after receiving notice of such payment. An additional limitation is that Pennsylvania does not permit a domestic insurer to declare or pay a dividend except out of unassigned funds (surplus) unless otherwise approved by the commissioner before the dividend is paid. Furthermore, no dividend or other distribution may be declared or paid by a Pennsylvania insurance company that would reduce its total capital and surplus to an amount that is less than the amount required by the Insurance Department for the kind or kinds of business that it is authorized to transact. Pennsylvania law allows loans to affiliates up to 10% of statutory surplus without prior regulatory approval.

Under Virginia law, Penn-Patriot Insurance Company may not pay any dividend or make any distribution of cash or other property, the fair market value of which, together with that of any other dividends or distributions made within the preceding 12 consecutive months exceeds the lesser of either (1) 10% of its surplus as of the 31<sup>st</sup> day of December of the last preceding year, or (2) its net income, not including net realized capital gains, for the 12 month period ending on the 31<sup>st</sup> day of December of the last preceding year, not including pro rata distributions of any class of its securities, unless the commissioner approves the proposed payment or fails to disapprove such payment within 30 days after receiving notice of such payment. In determining whether the dividend must be approved, undistributed net income from the second and third preceding years, not including net realized capital gains, may be carried forward.

Under Wisconsin law, United National Specialty Insurance Company may not pay any dividend or make any distribution of cash or other property, other than a proportional distribution of its stock, the fair market value of which, together with that of other dividends paid or credited and distributions made within the preceding 12 months, exceeds the lesser of (1) 10% of its surplus as of the preceding 31<sup>st</sup> day of December, or (2) the greater of (a) its net income for the calendar year preceding the date of the dividend or distribution, minus realized capital gains for that calendar years or (b) the aggregate of its net income for the three calendar years preceding the date of the dividend or distribution, minus realized capital gains for those calendar years and minus dividends paid or credited and distributions made within the first two of the preceding three calendar years, unless it reports the extraordinary dividend to the commissioner at least 30 days before payment and the commissioner does not disapprove the extraordinary dividend within that period. Additionally, under Wisconsin law, all authorizations of distributions to shareholders, other than stock dividends, shall be reported to the commissioner in writing and no payment may be made until at least 30 days after such report.

In December, 2013, each of the U.S. insurance companies declared an extraordinary dividend that aggregated to \$200 million. In January, 2014, each of the dividends for the U.S. insurance companies was approved by the

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respective departments of insurance in Pennsylvania, Indiana, Wisconsin, and Virginia. On January 23, 2014, the U.S. insurance companies paid an aggregate dividend of \$200 million to Global Indemnity Group, Inc. See Note 17 of the notes to consolidated financial statements in Item 8 of Part II of this report for the dividend limitations for 2015.

Global Indemnity Reinsurance is prohibited, without the approval of the BMA, from reducing by 15% or more its total statutory capital as set out in its previous year s statutory financial statements, and any application for such approval must include such information as the BMA may require. Based upon the total statutory capital plus the statutory surplus as set out in its 2014 statutory financial statements that will be filed in 2015, the Company believes Global Indemnity Reinsurance could pay a dividend of up to \$287.1 million without requesting BMA approval Global Indemnity Reinsurance did not declare or pay any dividends during 2014. For 2015, the Company believes that Global Indemnity Reinsurance, including distributions it could receive from its subsidiaries, should have sufficient liquidity and solvency to pay dividends.

#### Surplus Levels

Global Indemnity s U.S. insurance companies are required by law to maintain a certain minimum level of policyholders—surplus on a statutory basis. Policyholders—surplus is calculated by subtracting total liabilities from total assets. The NAIC has risk-based capital standards that are designed to identify property and casualty insurers that may be inadequately capitalized based on the inherent risks of each insurer—s assets and liabilities and mix of net premiums written. Insurers falling below a calculated threshold may be subject to varying degrees of regulatory action. Based on the standards currently adopted, the policyholders—surplus of each of the U.S. insurance companies is in excess of the prescribed minimum company action level risk-based capital requirements.

#### Cash Flows

Sources of operating funds consist primarily of net premiums written and investment income. Funds are used primarily to pay claims and operating expenses and to purchase investments.

The Company s reconciliation of net income to cash provided from operations is generally influenced by the following:

the fact that the Company collect premiums, net of commission, in advance of losses paid;

the timing of the Company s settlements with its reinsurers; and

the timing of the Company s loss payments.

Net cash used for operating activities in 2014, 2013, and 2012 was \$12.0 million, \$4.9 million and \$35.0 million, respectively.

In 2014, the decrease in operating cash flows of approximately \$7.1 million from the prior year was primarily a net result of the following items:

|   | 2014        | 2013       | Change     |
|---|-------------|------------|------------|
| Net premiums collected                    | \$ 255,053  | \$ 250,987 | \$ 4,066   |
| Net losses paid                           | (169,386)   | (188,690)  | 19,304     |
| Underwriting and corporate expenses       | (121,302)   | (111,358)  | (9,944)    |
| Net investment income                     | 38,298      | 44,367     | (6,069)    |
| Net federal income taxes recovered (paid) | (13,861)    | 7,451      | (21,312)   |
| Interest paid                             | (804)       | (7,678)    | 6,874      |
|   |             |            |            |
| Net cash used for operating activities    | \$ (12,002) | \$ (4,921) | \$ (7,081) |

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In 2013, the increase in operating cash flows of approximately \$30.1 million from the prior year was primarily a net result of the following items:

|   | 2013       | 2012        | Change    |
|---|------------|-------------|-----------|
| Net premiums collected                    | \$ 250,987 | \$ 214,158  | \$ 36,829 |
| Net losses paid                           | (188,690)  | (199,732)   | 11,042    |
| Underwriting and corporate expenses       | (111,358)  | (99,767)    | (11,591)  |
| Net investment income                     | 44,367     | 55,768      | (11,401)  |
| Net federal income taxes recovered (paid) | 7,451      | (228)       | 7,679     |
| Interest paid                             | (7,678)    | (5,895)     | (1,783)   |
| Other                                     |            | 683         | (683)     |
|   |            |             |           |
| Net cash used for operating activities    | \$ (4,921) | \$ (35,013) | \$ 30,092 |

See the consolidated statement of cash flows in the financial statements in Item 8 of Part II of this report for details concerning the Company s investing and financing activities.

#### Liquidity

Currently, the Company believes each company in its Insurance Operations and Reinsurance Operations maintains sufficient liquidity to pay claims through cash generated by operations and liquid investments. The holding companies also maintain sufficient liquidity to meet their obligations. The Company monitors its investment portfolios to assure liability and investment durations are closely matched.

Prospectively, as fixed income investments mature and new cash is obtained, the cash available to invest will be invested in accordance with the Company's investment policy. The Company's investment policy allows the Company to invest in taxable and tax-exempt fixed income investments as well as publicly traded and private equity investments. With respect to bonds, the Company's credit exposure limit for each issuer varies with the issuer's credit quality. The allocation between taxable and tax-exempt bonds is determined based on market conditions and tax considerations. The fixed income portfolio currently has a duration of 1.95 years which allows the Company to defensively position itself during the current low interest rate environment.

The Company has access to various capital sources including dividends from insurance subsidiaries, invested assets in its non-U.S. subsidiaries, and access to the debt and equity capital markets. The Company believes it has sufficient liquidity to meet its capital needs. See Note 20 of the notes to the consolidated financial statements in Item 8 of Part II of this report for a discussion of the Company's dividend capacity.

On December 26, 2014, the Company borrowed \$102.0 million pursuant to its margin borrowing facilities. These funds were used to finance the acquisition of American Reliable on January 1, 2015. The borrowing rate is tied to LIBOR and is currently approximately 1%. Approximately \$130.5 million in collateral was deposited to support the borrowing. The borrowing is subject to a maintenance margin, which is a minimum account balance that must be maintained. A decline in market conditions could require an additional deposit of collateral. See Note 10 of the notes to the consolidated financial statements in Item 8 of Part II of this report for details on the terms of the margin borrowing facilities.

Stop Loss Agreement, Quota Share Arrangements and Intercompany Pooling Arrangement

Global Indemnity s U.S. insurance companies and Global Indemnity Reinsurance currently participates in a stop loss agreement that provides protection to the U.S. insurance companies in a loss corridor from 70% to 90% subject to certain restrictions.

The Company s U.S. insurance companies participate in quota share reinsurance agreements with Global Indemnity Reinsurance whereby 50% of the net retained business of the U.S. insurance companies is ceded to

Global Indemnity Reinsurance. These agreements exclude named storms. Global Indemnity Reinsurance is an unauthorized reinsurer. As a result, any losses and unearned premiums that are ceded to Global Indemnity Reinsurance by the U.S. insurance companies must be collateralized. To satisfy this requirement, Global Indemnity Reinsurance has set up custodial trust accounts on behalf of the U.S. insurance companies.

In 2015, American Reliable will also participate in a quota share reinsurance agreement with Global Indemnity Reinsurance whereby 50% of the net retained business of American Reliable is ceded to Global Indemnity Reinsurance.

Global Indemnity Reinsurance also has established trust accounts to collateralize exposure it has to third party ceding companies. The Company invests the funds in securities that have durations that closely match the expected duration of the liabilities assumed. The Company believes that Global Indemnity Reinsurance will have sufficient liquidity to pay claims prospectively.

Global Indemnity s U.S. insurance companies participate in an intercompany pooling arrangement whereby premiums, losses, and expenses are shared pro rata amongst the U.S. insurance companies. United National Insurance Company is not an authorized reinsurer in all states. As a result, any losses and unearned premiums that are ceded to United National Insurance Company are collateralized. The state insurance departments that regulate the parties to the intercompany pooling agreements require United National Insurance Company to place assets on deposit subject to trust agreements for the protection of the other members of the U.S. insurance companies.

All trusts that the Company is required to maintain as a result of the above mentioned pooling agreements and quota share arrangements are adequately funded.

#### **Capital Resources**

On January 18, 2006, U.A.I. (Luxembourg) Investment S.à.r.l. loaned \$6.0 million to United America Indemnity, Ltd. The loan was used to pay operating expenses that arise in the normal course of business. The loan is a demand loan and bears interest at 4.38%. In May, 2012, United America Indemnity, Ltd. repaid \$5.0 million of principal under this loan. At December 31, 2014, there was \$1.0 million outstanding on this loan with accrued interest of \$1.8 million. United America Indemnity, Ltd. is dependent on its subsidiaries to pay its dividends and operating expenses.

On November 12, 2007, Global Indemnity Reinsurance issued a \$50.0 million demand line of credit to United America Indemnity, Ltd. which bore interest at 5.25%. The proceeds of the line were used to fund purchases of the Company s A ordinary shares as part of two \$50.0 million share buyback programs that were initiated in November 2007 and February 2008, respectively. On February 13, 2008, the demand line of credit was amended. The interest rate was decreased to 3.75% per annum, and the loan amount was increased to \$100.0 million. In June 2008, Global Indemnity Reinsurance declared and paid a dividend of \$50.0 million to United America Indemnity, Ltd. United America Indemnity, Ltd. used proceeds from the dividend to repay a portion of the line of credit. In February, 2010 the line of credit was converted to a non-interest bearing note payable for the full amount of principal and accrued interest to date. In May, 2014, United America Indemnity, Ltd. repaid \$20 million of the outstanding balance due under this note. As of December 31, 2014, there was \$33.0 million outstanding on the note payable.

U.A.I. (Luxembourg) Investment S.à.r.l. holds two promissory notes in the amounts of \$175.0 million and \$110.0 million and a loan in the amount of \$125.0 million from Global Indemnity Group, Inc. The \$175.0 million and \$110.0 million notes bear interest at a rate of 6.64% and 6.20%, respectively, and mature in 2018 and 2020, respectively. The \$125.0 million loan bears interest at 5.78% and matures in 2024. Interest on these agreements is paid annually. Other than its investment portfolio, Global Indemnity Group, Inc. has no income producing operations. The ability of Global Indemnity Group, Inc. to generate cash to repay the notes and loan is dependent on dividends that it receives from its subsidiaries or using other assets it holds.

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In November, 2011, U.A.I. (Luxembourg) Investment S.à.r.l. issued a \$100.0 million demand line of credit to Global Indemnity (Cayman) Ltd. which bears interest at 1.2%. The proceeds of the line were loaned from Global Indemnity (Cayman) Ltd. to Global Indemnity plc, bearing interest at 1.2%, to fund purchases of the Company s A ordinary shares as part of the \$100.0 million share repurchase program announced in September, 2011. In August, 2012, the demand line of credit was increased to \$125.0 million to fund additional purchases under the Company s \$25.0 million share repurchase authorization. As of December 31, 2014, Global Indemnity plc owed Global Indemnity (Cayman) Ltd. \$108.0 million under this arrangement, with accrued interest of \$3.5 million, and Global Indemnity (Cayman) Ltd. had \$102.5 million outstanding on the line of credit, with accrued interest of \$3.4 million.

In November, 2012, American Insurance Service, Inc. (AIS) issued a \$35.0 million loan to Global Indemnity Reinsurance, bearing interest at the six month London Interbank Offered Rate (LIBOR) plus 3.5%. The proceeds of the loan were used to fund trust accounts in the normal course of business. Effective October 31, 2013, American Insurance Service, Inc. (AIS) assigned all of its rights, obligations, duties, and liabilities under the note to Global Indemnity Group, Inc. As of December 31, 2014, there was \$5.0 million outstanding on the note payable, with accrued interest of \$0.2 million payable to AIS and \$0.6 million payable to Global Indemnity Group, Inc.

The Company has available two margin borrowing facilities. The borrowing rate is tied to LIBOR and is currently approximately 1%. These facilities are due on demand. The borrowings are subject to maintenance margin, which is a minimum account balance that must be maintained. A decline in market conditions could require an additional deposit of collateral. As of December 31, 2014, approximately \$222.8 million in collateral was deposited to support the borrowings. The amount borrowed against the margin accounts may fluctuate as routine investment transactions, such as dividends received, investment income received, maturities and pay-downs, impact cash balances. The margin facilities contains customary events of default, including, without limitation, insolvency, failure to make required payments, failure to comply with any representations or warranties, failure to adequately assure future performance, and failure of a guarantor to perform under its guarantee.

On May 12, 2014, Global Indemnity Group, Inc. entered into an agreement to loan \$200 million to Global Indemnity (Cayman) Limited which bears interest at 0.28% and matures in 2017. In December, 2014, Global Indemnity (Cayman) Limited repaid \$125.0 million of the outstanding principal. As of December 31, 2014, Global Indemnity (Cayman) Limited owed \$75.0 million under this loan agreement with accrued interest of \$0.4 million.

In December, 2014, Global Indemnity Group, Inc. declared and paid a dividend of \$125 million to U.A.I. (Luxembourg) Investment S.à.r.l. and U.A.I. (Luxembourg) Investment S.à.r.l. declared and paid a dividend of \$125 million to U.A.I. (Luxembourg) IV S.à.r.l. In accordance with the Luxembourg Treaty, the \$125 million dividend from Global Indemnity Group, Inc. to U.A.I. (Luxembourg) Investment S.à.r.l. was subject to a 5% U.S. withholding tax amounting to \$6.3 million.

The Company entered into two \$100 million derivative instruments. Due to declines in interest rates, the Company has paid \$20.6 million and \$5.4 million in connection with these derivative instruments for the years ended December 31, 2014 and 2013, respectively.

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# **Contractual Obligations**

The Company has commitments in the form of operating leases, commitments to fund limited partnerships, and unpaid losses and loss expense obligations. As of December 31, 2014, contractual obligations related to Global Indemnity s commitments, including any principal and interest payments, were as follows:

|  | Payment Due by Period (1) |            |            |            |            |
|--|---------------------------|------------|------------|------------|------------|
|  |                           |            | 2016 and   | 2018 and   |            |
| (Dollars in thousands)                                     | Total                     | 2015       | 2017       | 2019       | Thereafter |
| Operating leases (2)                                       | \$ 11,360                 | \$ 2,374   | \$ 4,513   | \$ 4,359   | \$ 114     |
| Commitments to fund limited partnerships                   | 22,500                    | 22,500     |            |            |            |
| Unpaid losses and loss adjustment expenses obligations (3) | 675,472                   | 231,534    | 227,003    | 106,426    | 110,509    |
|  |                           |            |            |            |            |
| Total  | \$ 709.332                | \$ 256,408 | \$ 231,516 | \$ 110,785 | \$ 110.623 |

- (1) The above table does not reflect contractual obligations assumed in connection with the American Reliable Acquisition.
- (2) The Company leases office space and equipment as part of its normal operations. The amounts shown above represent future commitments under such operating leases.
- (3) These amounts represent the gross future amounts needed to pay losses and related loss adjustment expenses and do not reflect amounts that are expected to be recovered from the Company s reinsurers. See discussion in Liability for Unpaid Losses and Loss Adjustment Expenses for more details.

# **Off Balance Sheet Arrangements**

The Company has no off balance sheet arrangements.

#### Inflation

Property and casualty insurance premiums are established before the Company knows the amount of losses and loss adjustment expenses or the extent to which inflation may affect such amounts. The Company attempts to anticipate the potential impact of inflation in establishing its reserves.

Future increases in inflation could result in future increases in interest rates, which in turn are likely to result in a decline in the market value of the investment portfolio and resulting in unrealized losses and reductions in shareholders equity.

# **Cautionary Note Regarding Forward-Looking Statements**

Some of the statements under Business, Management s Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this report may include forward-looking statements that reflect the Company s current views with respect to future events and financial performance that are intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are statements that are not historical facts. These statements can be identified by the use of forward-looking terminology such as believe, expect, may, will, should, project, plan, seek, intend, or anticipate or the negatic comparable terminology, and include discussions of strategy, financial projections and estimates and their underlying assumptions, statements regarding plans, objectives, expectations or consequences of identified transactions or natural disasters, and statements about the future performance, operations, products and services of the companies.

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The Company's business and operations are and will be subject to a variety of risks, uncertainties and other factors. Consequently, actual results and experience may materially differ from those contained in any forward-looking statements. Such risks, uncertainties and other factors that could cause actual results and experience to differ from those projected include, but are not limited to, the following: (1) the ineffectiveness of the Company's business strategy due to changes in current or future market conditions; (2) the effects of competitors pricing policies, and of changes in laws and regulations on competition, including industry consolidation and development of competing financial products; (3) greater frequency or severity of claims and loss activity than the Company's underwriting, reserving or investment practices have anticipated; (4) decreased level of demand for the Company's insurance products or increased competition due to an increase in capacity of property and casualty insurers; (5) risks inherent in establishing loss and loss adjustment expense reserves; (6) uncertainties relating to the financial ratings of the Company's insurance subsidiaries; (7) uncertainties arising from the cyclical nature of the Company's business; (8) changes in the Company serilationships with, and the capacity of, its general agents, brokers, insurance companies and reinsurance companies from which the Company derives its business; (9) the risk that the Company's reinsurers may not be able to fulfill obligations; (10) investment performance and credit risk; (11) new tax legislation or interpretations that could lead to an increase in the Company's tax burden; (12) uncertainties relating to governmental and regulatory policies, both domestically and internationally; (13) foreign currency fluctuations; (14) the impact of catastrophic events; (15) the Company's subsidiaries ability to pay dividends; (16) deterioration of debt and equity markets; (17) interest rate changes; (18) uncertainties relating to ongoing or f

The foregoing review of important factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are set forth in Risk Factors in Item 1A and elsewhere in this Annual Report on Form 10-K. The Company s forward-looking statements speak only as of the date of this report or as of the date they were made. The Company undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

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# Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK Market Risk

Market risk is the risk of economic losses due to adverse changes in the estimated fair value of a financial instrument as the result of changes in interest rates, equity prices, credit risk, illiquidity, foreign exchange rates and commodity prices. The Company s consolidated balance sheet includes the estimated fair values of assets that are subject to market risk. The Company s primary market risks are interest rate risk and credit risks associated with investments in fixed maturities, equity price risk associated with investments in equity securities, and foreign exchange risk associated with premium received that is denominated in foreign currencies. Each of these risks is discussed in more detail below. The Company has no commodity risk.

#### **Interest Rate Risk**

The Company s primary market risk exposure is to changes in interest rates. The Company s fixed income investments are exposed to interest rate risk. Fluctuations in interest rates have a direct impact on the market valuation of these securities. As interest rates rise, the market value of the Company s fixed income investments fall, and the converse is also true. The Company seeks to manage interest rate risk through an active portfolio management strategy that involves the selection, by the Company s managers, of investments with appropriate characteristics, such as duration, yield, currency, and liquidity that are tailored to the anticipated cash outflow characteristics of the Company s liabilities. The Company s strategy for managing interest rate risk also includes maintaining a high quality bond portfolio with a relatively short duration to reduce the effect of interest rate changes on book value. A significant portion of the Company s investment portfolio matures each year, allowing for reinvestment at current market rates.

As of December 31, 2014, assuming identical shifts in interest rates for securities of all maturities, the table below illustrates the sensitivity of market value in Global Indemnity s bonds to selected hypothetical changes in basis point increases and decreases:

| (Dollars in thousands) |              | Change in Market Value |        |
|------------------------|--------------|------------------------|--------|
| Basis Point Change     | Market Value | \$                     | %      |
| (200)                  | \$ 1,309,363 | \$ 25,888              | 2.0%   |
| (100)                  | 1,304,128    | 20,653                 | 1.6%   |
| No change              | 1,283,475    |                        | 0.0%   |
| 100                    | 1,258,328    | (25,147)               | (2.0%) |
| 200                    | 1,233,677    | (49,798)               | (3.9%) |

The Company s interest rate swaps are also exposed to interest rate risk. Fluctuations in interest rates have a direct impact on the market valuation of these financial instruments. As interest rates decline, the market value of the Company s interest rate swaps fall, and the converse is also true. Since the Company has designated the interest rate swaps as non-hedge instruments, the changes in the fair value is recognized as net realized investment gains in the consolidated statement of operations. Therefore, changes in interest rates will have a direct impact to the Company s results of operation. In addition, on a daily basis, a margin requirement is calculated. If interest rates decline, the Company is required to pay a margin call equal to the change in the fair market value of the interest rate swap. When interest rates rise, the counterparty is required to pay to the Company a margin call equal to the change in fair market value of the interest rate swap.

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As of December 31, 2014, the table below illustrates the sensitivity of market value of the Company s interest rate swaps as well as the impact on the consolidated statement of operation to selected hypothetical changes in basis point increases and decreases:

| (Dollars in thousands | s)           | Change in Market<br>Value and Impact<br>to<br>Consolidated |
|-----------------------|--------------|--|
| Basis Point Change    | Market Value | Statement of Income  |
| (200)                 | \$ (51,231)  | \$ (37,556)  |
| (100)                 | (31,572)     | (17,897)   |
| No change             | (13,675)     |  |
| 100                   | 2,622        | 16,297   |
| 200                   | 17,467       | 31,142   |
|                       | Credit Risk  |  |

The Company s investment policy requires that its investments in debt instruments are of high credit quality issuers and limit the amount of credit exposure to any one issuer based upon the rating of the security.

As of December 31, 2014, the Company had approximately \$38.7 million worth of investment exposure to subprime and Alt-A investments. As of December 31, 2014, approximately \$38.1 million of those investments have been rated BBB+ to AAA by Standard & Poor s and \$0.6 million were rated below investment grade. As of December 31, 2013, the Company had approximately \$30.2 million worth of investment exposure to subprime and Alt-A investments. As of December 31, 2013, approximately \$29.5 million of those investments have been rated BBB+ to AAA by Standard & Poor s and \$0.7 million were rated below investment grade. There were no impairments recognized on these investments during the years ended December 31, 2014 or 2013.

In addition, the Company has credit risk exposure to its general agencies and reinsurers. The Company seeks to mitigate and control its risks to producers by typically requiring its general agencies to render payments within no more than 45 days after the month in which a policy is effective and including provisions within the Company seeks to render payments within no more than 45 days after the month in which a policy is effective and including provisions within the Company seeks to mitigate and control its risks to producers by typically requiring its general agencies to render payments within no more than 45 days after the month in which a policy is effective and including provisions within the Company seeks to mitigate and control its risks to producers by typically requiring its general agencies to render payments within no more than 45 days after the month in which a policy is effective and including provisions within the Company seeks to mitigate and control its risks to producers by typically requiring its general agencies to render payments within no more than 45 days after the month in which a policy is effective and including provisions within the Company seeks to mitigate and control its risks to producers by typically requiring its general agency agency and the producers of the pr

With respect to its credit exposure to reinsurers, the Company seeks to mitigate and control its risk by ceding business to only those reinsurers having adequate financial strength and sufficient capital to fund their obligation. In addition, the Company seeks to mitigate credit risk to reinsurers through the use of trusts and letters of credit for collateral.

# **Equity Price Risk**

In 2014, the strategy for the Company s equity portfolio followed a large cap value approach. This investment style placed primary emphasis on selecting the best relative values from those issues having a projected normalized price-earnings ratio at a discount to the market multiple.

The Company compares the results of the Company s equity portfolio to a customized benchmark which is the S&P 500 Value excluding financials. To protect against equity price risk, the sector exposures within the Company s equity portfolio closely correlate to the sector exposures within the custom benchmark index. In 2014, the Company s common stock portfolio had a return of 7.8%, not including investment advisor fees, compared to the benchmark return of 11.2%.

The carrying values of investments subject to equity price risk are based on quoted market prices as of the balance sheet dates. Market prices are subject to fluctuation and thus the amount realized in the subsequent sale

of an investment may differ from the reported market value. Fluctuation in the market price of an equity security results from perceived changes in the underlying economic makeup of a stock, the price of alternative investments and overall market conditions.

The Company attempts to mitigate its unsystemic risk, which is the risk that is associated with holding a particular security, by holding a large number of securities in that market. At year end, no security represented more than 4.6% of the market value of the equity portfolio. The Company continues to have systemic risk, which is the risk inherent in the general market due to broad macroeconomic factors that affect all companies in the market.

As of December 31, 2014, the table below summarizes the Company s equity price risk and reflects the effect of a hypothetical 10% and 20% increase or decrease in market prices. The selected hypothetical changes do not indicate what could be the potential best or worst scenarios.

| Hypothetical Price | (Dollars in thousands)<br>Estimated Fair Value<br>after<br>Hypothetical | Hypothetical Percentage<br>Increase<br>(Decrease) in |
|--------------------|---|--|
| Change             | Change in Prices  | Shareholders Equity (1)                              |
| (20%)              | \$ 97,638   | (1.7%)   |
| (10%)              | 109,843   | (0.9%)   |
| No change          | 122,048   |  |
| 10%                | 134,253   | 0.9%   |
| 20%                | 146.458   | 1.7%   |

# (1) Net of 35% tax

# Foreign Currency Exchange Risk

The Company has foreign currency exchange risk associated with a portion of the business written at Global Indemnity Reinsurance, as well as a small portion of expenses related to corporate overhead in its Ireland and Luxembourg offices. The Company also maintains investments in foreign denominated securities and cash accounts in foreign currencies in order to pay expenses in foreign countries. At period-end, the Company re-measures those non-U.S. currency financial assets to their current U.S. dollar equivalent. Financial liabilities, if any, are generally adjusted within the reserving process. However, for known losses on claims to be paid in foreign currencies, the Company re-measures the liabilities to their current U.S. dollar equivalent each period end.

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# Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA GLOBAL INDEMNITY PLC

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# Report of Independent Registered Public Accounting Firm

To the Board of Directors and

Shareholders of Global Indemnity plc

In our opinion, the consolidated financial statements listed in the accompanying index present fairly, in all material respects, the financial position of Global Indemnity plc and its subsidiaries at December 31, 2014 and 2013, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2014 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedules listed in the accompanying index present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. Also in our opinion, the Company did not maintain, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) because a material weakness in internal control over financial reporting related to inadequate design of controls over management's estimation process for unpaid losses and loss adjustment expenses existed as of that date. A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis. The material weakness referred to above is described in Management s Report on Internal Control over Financial Reporting appearing under Item 9A. We considered this material weakness in determining the nature, timing, and extent of audit tests applied in our audit of the 2014 consolidated financial statements, and our opinion regarding the effectiveness of the Company s internal control over financial reporting does not affect our opinion on those consolidated financial statements. The Company s management is responsible for these financial statements and financial statement schedules, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in management s report referred to above. Our responsibility is to express opinions on these financial statements, on the financial statement schedules, and on the Company s internal control over financial reporting based on our integrated audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company s internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

Philadelphia, Pennsylvania

March 16, 2015

# GLOBAL INDEMNITY PLC

# **Consolidated Balance Sheets**

(In thousands, except share amounts)

|  | December 31,<br>2014 | December 31,<br>2013 |
|--|----------------------|----------------------|
| ASSETS   |                      |                      |
| Fixed maturities:  |                      |                      |
| Available for sale, at fair value (amortized cost: \$1,272,948 and \$1,187,685)                        | \$ 1,283,475         | \$ 1,204,364         |
| Equity securities:   |                      |                      |
| Available for sale, at fair value (cost: \$99,297 and \$191,425)                                       | 122,048              | 254,070              |
| Other invested assets:   |                      |                      |
| Available for sale, at fair value (cost: \$33,174 and \$3,065)   | 33,663               | 3,489                |
| Total investments  | 1,439,186            | 1,461,923            |
| Cash and cash equivalents  | 58,823               | 105,492              |
| Restricted cash (Note 2)   | 113,696              |                      |
| Premiums receivable, net   | 56,586               | 49,888               |
| Reinsurance receivables, net   | 125,718              | 197,887              |
| Funds held by ceding insurers  | 25,176               | 18,662               |
| Federal income taxes receivable  | 3,139                |                      |
| Deferred federal income taxes  | 20,250               | 4,206                |
| Deferred acquisition costs   | 25,238               | 22,177               |
| Intangible assets  | 17,636               | 17,990               |
| Goodwill   | 4,820                | 4,820                |
| Prepaid reinsurance premiums   | 4,725                | 5,199                |
| Receivable for securities sold   | 60                   | 723                  |
| Other assets   | 34,980               | 22,812               |
| Total assets   | \$ 1,930,033         | \$ 1,911,779         |
| LIABILITIES AND SHAREHOLDERS EQUITY  |                      |                      |
| Liabilities:   |                      |                      |
| Unpaid losses and loss adjustment expenses   | \$ 675,472           | \$ 779,466           |
| Unearned premiums  | 120,815              | 116,629              |
| Federal income taxes payable   |                      | 1,595                |
| Ceded balances payable   | 2,800                | 5,177                |
| Contingent commissions   | 12,985               | 12,677               |
| Margin borrowing facilities  | 174,673              | 100,000              |
| Other liabilities  | 34,998               | 22,955               |
| Total liabilities  | 1,021,743            | 1,038,499            |
| Commitments and contingencies (Note 13)  |                      |                      |
| Shareholders equity:   |                      |                      |
| Ordinary shares, \$0.0001 par value, 900,000,000 ordinary shares authorized; A ordinary shares issued: |                      |                      |
| 16,331,577 and 16,200,406, respectively; A ordinary shares outstanding: 13,266,762 and 13,141,035,     |                      |                      |
| respectively; B ordinary shares issued and outstanding: 12,061,370 and 12,061,370, respectively        | 3                    | 3                    |
| Additional paid-in capital   | 519,590              | 516,653              |
| Accumulated other comprehensive income, net of taxes   | 23,384               | 54,028               |
| Retained earnings  | 466,717              | 403,861              |
| A ordinary shares in treasury, at cost: 3,064,815 and 3,059,371 shares, respectively                   | (101,404)            | (101,265)            |

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Total shareholders equity 908,290 873,280

Total liabilities and shareholders equity \$ 1,930,033 \$ 1,911,779

See accompanying notes to consolidated financial statements.

# GLOBAL INDEMNITY PLC

# **Consolidated Statements of Operations**

(In thousands, except shares and per share data)

|   | Years Ended December 31, |            |            |
|---|--------------------------|------------|------------|
|   | 2014                     | 2013       | 2012       |
| Revenues:   |                          |            |            |
| Gross premiums written  | \$ 291,253               | \$ 290,723 | \$ 244,053 |
| Net premiums written  | \$ 273,181               | \$ 271,984 | \$ 219,547 |
| Net premiums earned   | \$ 268,519               | \$ 248,722 | \$ 238,862 |
| Net investment income   | 28,821                   | 37,209     | 47,557     |
| Net realized investment gains:  |                          |            |            |
| Other than temporary impairment losses on investments                     | (501)                    | (1,239)    | (5,914)    |
| Other than temporary impairment losses on investments recognized in other |                          |            |            |
| comprehensive income  |                          |            | 541        |
| Other net realized investment gains                                       | 36,361                   | 28,651     | 12,128     |
|   |                          |            |            |
| Total net realized investment gains                                       | 35,860                   | 27,412     | 6,755      |
| Other income (loss)   | 555                      | 5,791      | (158)      |

Total revenues