# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 

For the Quarterly Period Ended March 31, 2012

Commission File Number 001-33653

## (State or other jurisdiction

of incorporation or organization)
(I.R.S. Employer

Identification Number)
Fifth Third Center

Cincinnati, Ohio 45263
(Address of principal executive offices)

Registrant $s$ telephone number, including area code: (800) 972-3030

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No ${ }^{*}$

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No *

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

## Large accelerated filer x

Non-accelerated filer ${ }^{*}$ (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes * No x

There were $920,056,340$ shares of the Registrant s common stock, without par value, outstanding as of March 31, 2012.

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FORWARD-LOOKING STATEMENTS

This report may contain forward-looking statements about Fifth Third Bancorp and/or the company as combined acquired entities within the meaning of Section 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder, that involve inherent risks and uncertainties. This report may contain certain forward-looking statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of Fifth Third Bancorp and/or the combined company including statements preceded by, followed by or that include the words or phrases such as will likely result, may, are expected to, is anticipated, estimate, forecast, projected, intends to, or may include other words or phrases such as believes, plans, trend, objective, continue, remain, or similar expressions, or future or conditional verbs such as would, should, could, might, can, or similar verbs. There are a number of important factors that could cause future results to differ materiall from historical performance and these forward-looking statements. Factors that might cause such a difference include, but are not limited to: (1) general economic conditions and weakening in the economy, specifically the real estate market, either nationally or in the states in which Fifth Third, one or more acquired entities and/or the combined company do business, are less favorable than expected; (2) deteriorating credit quality; (3) political developments, wars or other hostilities may disrupt or increase volatility in securities markets or other economic conditions; (4) changes in the interest rate environment reduce interest margins; (5) prepayment speeds, loan origination and sale volumes, charge-offs and loan loss provisions; (6) Fifth Third s ability to maintain required capital levels and adequate sources of funding and liquidity; (7) maintaining

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capital requirements may limit Fifth Third s operations and potential growth; (8) changes and trends in capital markets; (9) problems encountered by larger or similar financial institutions may adversely affect the banking industry and/or Fifth Third; (10) competitive pressures among depository institutions increase significantly; (11) effects of critical accounting policies and judgments; (12) changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board (FASB) or other regulatory agencies; (13) legislative or regulatory changes or actions, or significant litigation, adversely affect Fifth Third, one or more acquired entities and/or the combined company or the businesses in which Fifth Third, one or more acquired entities and/or the combined company are engaged, including the Dodd-Frank Wall Street Reform and Consumer Protection Act (Dodd-Frank Act); (14) ability to maintain favorable ratings from rating agencies; (15) fluctuation of Fifth Third s stock price; (16) ability to attract and retain key personnel; (17) ability to receive dividends from its subsidiaries; (18) potentially dilutive effect of future acquisitions on current shareholders ownership of Fifth Third; (19) effects of accounting or financial results of one or more acquired entities; (20) difficulties from the separation of Vantiv Holding, LLC from Fifth Third; (21) loss of income from any sale or potential sale of businesses that could have an adverse effect on Fifth Third s earnings and future growth; (22) ability to secure confidential information through the use of computer systems and telecommunications networks; and (23) the impact of reputational risk created by these developments on such matters as business generation and retention, funding and liquidity.

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## Glossary of Terms

Fifth Third Bancorp provides the following list of acronyms as a tool for the reader. The acronyms identified below are used in Management $s$ Discussion and Analysis of Financial Condition and Results of Operations, the Condensed Consolidated Financial Statements and in the Notes to Condensed Consolidated Financial Statements.

| ALCO: Asset Liability Management Committee | GSE: Government Sponsored Enterprise |
| :---: | :---: |
| ALLL: Allowance for Loan and Lease Losses | HFS: Held for Sale |
| ARM: Adjustable Rate Mortgage | IFRS: International Financial Reporting Standards |
| ATM: Automated Teller Machine | IPO: Initial Public Offering |
| BOLI: Bank Owned Life Insurance | IRC: Internal Revenue Code |
| bp: Basis point(s) | IRLC: Interest Rate Lock Commitment |
| CCAR: Comprehensive Capital Analysis and Review | IRS: Internal Revenue Service |
| CDC: Fifth Third Community Development Corporation | LIBOR: London InterBank Offered Rate |
| CFPB: United States Consumer Financial Protection Bureau | LLC: Limited Liability Company |
| C\&I: Commercial and Industrial | LTV: Loan-to-Value |
| DCF: Discounted Cash Flow | MD\&A: Management s Discussion and Analysis of Financial Condition and Results of Operations |
| DDAs: Demand Deposit Accounts |  |
|  | MSR: Mortgage Servicing Right |
| ERISA: Employee Retirement Income Security Act |  |
|  | NII: Net Interest Income |
| ERM: Enterprise Risk Management |  |
|  | NM: Not Meaningful |
| ERMC: Enterprise Risk Management Committee |  |
|  | NYSE: New York Stock Exchange |
| EVE: Economic Value of Equity |  |
|  | OCI: Other Comprehensive Income |
| FASB: Financial Accounting Standards Board |  |
|  | OREO: Other Real Estate Owned |
| FDIC: Federal Deposit Insurance Corporation |  |
|  | OTTI: Other-Than-Temporary Impairment |
| FHLB: Federal Home Loan Bank |  |
|  | PMI: Private Mortgage Insurance |
| FHLMC: Federal Home Loan Mortgage Corporation SEC. United States Securities and Exchange Commission |  |
|  |  |
| FICO: Fair Isaac Corporation (credit rating) TARP: Troubled Asset Relief Program |  |
|  |  |

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FNMA: Federal National Mortgage Association

FRB: Federal Reserve Bank

FTAM: Fifth Third Asset Management, Inc.

FTE: Fully Taxable Equivalent

FTP: Funds Transfer Pricing
FTS: Fifth Third Securities

GNMA: Government National Mortgage Association

TBA: To Be Announced

TDR: Troubled Debt Restructuring
U.S. GAAP: Accounting principles generally accepted in the United States of America

VIE: Variable Interest Entity

VRDN: Variable Rate Demand Note

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (Item 2)

The following is MD\&A of certain significant factors that have affected Fifth Third Bancorp s (the Bancorp or Fifth Third ) financial condition and results of operations during the periods included in the Condensed Consolidated Financial Statements, which are a part of this filing. Reference to the Bancorp incorporates the parent holding company and all consolidated subsidiaries.

## TABLE 1: Selected Financial Data

|  | For the three months ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (\$ in millions, except for per share data) |  | 2012 | 2011 | \% Change |
| Income Statement Data |  |  |  |  |
| Net interest income ${ }^{(a)}$ | \$ | 903 | 884 | 2 |
| Noninterest income |  | 769 | 584 | 32 |
| Total revenue ${ }^{(a)}$ |  | 1,672 | 1,468 | 14 |
| Provision for loan and lease losses |  | 91 | 168 | (46) |
| Noninterest expense |  | 973 | 918 | 6 |
| Net income attributable to Bancorp |  | 430 | 265 | 62 |
| Net income available to common shareholders |  | 421 | 88 | 377 |
| Common Share Data |  |  |  |  |
| Earnings per share, basic | \$ | 0.46 | 0.10 | 360 |
| Earnings per share, diluted |  | 0.45 | 0.10 | 350 |
| Cash dividends per common share |  | 0.08 | 0.06 | 33 |
| Book value per share |  | 14.30 | 12.80 | 12 |
| Market value per share |  | 14.04 | 13.89 | 1 |
| Financial Ratios (\%) |  |  |  |  |
| Return on assets |  | 1.49\% | 0.97 | 54 |
| Return on average common equity |  | 13.1 | 3.1 | 323 |
| Dividend payout ratio |  | 17.4 | 60.0 | (71) |
| Average equity as a percent of average assets |  | 11.49 | 11.77 | (2) |
| Tangible common equity ${ }^{(b)}$ |  | 9.02 | 8.39 | 8 |
| Net interest margin ${ }^{(a)}$ |  | 3.61 | 3.71 | (3) |
| Efficiency ${ }^{(a)}$ |  | 58.3 | 62.5 | (7) |
| Credit Quality |  |  |  |  |
| Net losses charged off | \$ | 220 | 367 | (40) |
| Net losses charged off as a percent of average loans and leases |  | 1.08\% | 1.92 | (44) |
| ALLL as a percent of loans and leases |  | 2.59 | 3.62 | (28) |
| Allowance for credit losses as a percent of loans and leases ${ }^{(c)}$ |  | 2.81 | 3.89 | (28) |
| Nonperforming assets as a percent of loans, leases and other assets, including other real estate owned ${ }^{(d)}$ |  | 2.03 | 2.73 | (26) |
| Average Balances |  |  |  |  |
| Loans and leases, including held for sale | \$ | 83,757 | 79,379 | 6 |
| Total securities and other short-term investments |  | 16,735 | 17,290 | (3) |
| Total assets |  | 116,325 | 110,844 | 5 |
| Transaction deposits ${ }^{(e)}$ |  | 77,135 | 70,161 | 10 |
| Core deposits ${ }^{(f)}$ |  | 81,686 | 77,524 | 5 |
| Wholesale funding ${ }^{(g)}$ |  | 16,596 | 16,430 | 1 |
| Bancorp shareholders equity |  | 13,366 | 13,052 | 2 |

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| Regulatory Capital Ratios (\%) |  |  |  |
| :--- | :--- | :---: | :---: | :---: |
| Tier I capital | $\mathbf{1 2 . 2 0 \%}$ | 12.20 |  |
| Total risk-based capital | $\mathbf{1 6 . 0 7}$ | 16.27 | (1) |
| Tier I leverage | $\mathbf{1 1 . 3 1}$ | 11.21 | $\mathbf{1}$ |
| Tier I common equity ${ }^{(b)}$ | $\mathbf{9 . 6 4}$ | 8.99 | $\mathbf{7}$ |

(a) Amounts presented on an FTE basis. The FTE adjustment was $\$ 5$ for the three months ended March 31, 2012 and 2011.
(b) The tangible common equity and Tier I common equity ratios are non-GAAP measures. For further information, see the Non-GAAP Financial Measures section of the MD\&A.
(c) The allowance for credit losses is the sum of the ALLL and the reserve for unfunded commitments.
(d) Excludes nonaccrual loans held for sale.
(e) Includes demand, interest checking, savings, money market and foreign office deposits.
(f) Includes transaction deposits plus other time deposits.
(g) Includes certificates $\$ 100,000$ and over, other deposits, federal funds purchased, other short-term borrowings and long-term debt.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## OVERVIEW

Fifth Third Bancorp is a diversified financial services company headquartered in Cincinnati, Ohio. At March 31, 2012, the Bancorp had $\$ 117$ billion in assets, operated 15 affiliates with 1,315 full-service Banking Centers, including 105 Bank Mart ${ }^{\circledR}$ locations open seven days a week inside select grocery stores, and 2,404 ATMs in 12 states throughout the Midwestern and Southeastern regions of the United States. The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Investment Advisors. The Bancorp also has an approximate 39\% interest in Vantiv Holding, LLC, formerly Fifth Third Processing Solutions, LLC.

This overview of MD\&A highlights selected information in the financial results of the Bancorp and may not contain all of the information that is important to you. For a more complete understanding of trends, events, commitments, uncertainties, liquidity, capital resources and critical accounting policies and estimates, you should carefully read this entire document. Each of these items could have an impact on the Bancorp s financial condition, results of operations and cash flows. In addition, see the Glossary of Terms in this report for a list of acronyms included as a tool for the reader of this quarterly report on Form 10-Q. The acronyms identified therein are used throughout this MD\&A, as well as the Condensed Consolidated Financial Statements and Notes to Condensed Consolidated Financial Statements.

The Bancorp believes that banking is first and foremost a relationship business where the strength of the competition and challenges for growth can vary in every market. The Bancorp believes its affiliate operating model provides a competitive advantage by emphasizing individual relationships. Through its affiliate operating model, individual managers at all levels within the affiliates are given the opportunity to tailor financial solutions for their customers.

The Bancorp s revenues are dependent on both net interest income and noninterest income. For the three months ended March 31, 2012, net interest income, on an FTE basis, and noninterest income provided $54 \%$ and $46 \%$ of total revenue, respectively. The Bancorp derives the majority of its revenues within the United States from customers domiciled in the United States. Revenue from foreign countries and external customers domiciled in foreign countries is immaterial to the Bancorp s Condensed Consolidated Financial Statements. Changes in interest rates, credit quality, economic trends and the capital markets are primary factors that drive the performance of the Bancorp. As discussed later in the Risk Management section, risk identification, measurement, monitoring, control and reporting are important to the management of risk and to the financial performance and capital strength of the Bancorp.

Net interest income is the difference between interest income earned on assets such as loans, leases and securities, and interest expense incurred on liabilities such as deposits, short-term borrowings and long-term debt. Net interest income is affected by the general level of interest rates, the relative level of short-term and long-term interest rates, changes in interest rates and changes in the amount and composition of interest-earning assets and interest-bearing liabilities. Generally, the rates of interest the Bancorp earns on its assets and pays on its liabilities are established for a period of time. The change in market interest rates over time exposes the Bancorp to interest rate risk through potential adverse changes to net interest income and financial position. The Bancorp manages this risk by continually analyzing and adjusting the composition of its assets and liabilities based on their payment streams and interest rates, the timing of their maturities and their sensitivity to changes in market interest rates. Additionally, in the ordinary course of business, the Bancorp enters into certain derivative transactions as part of its overall strategy to manage its interest rate and prepayment risks. The Bancorp is also exposed to the risk of losses on its loan and lease portfolio, as a result of changing expected cash flows caused by loan defaults and inadequate collateral due to a weakened economy within the Bancorp s footprint.

Net interest income, net interest margin and the efficiency ratio are presented in MD\&A on an FTE basis. The FTE basis adjusts for the tax-favored status of income from certain loans and securities held by the Bancorp that are not taxable for federal income tax purposes. The Bancorp believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison between taxable and non-taxable amounts.

Noninterest income is derived primarily from mortgage banking net revenue, service charges on deposits, corporate banking revenue, investment advisory revenue and card and processing revenue. Noninterest expense is primarily driven by personnel costs, occupancy expenses, costs incurred in the origination of loans and leases and insurance premiums paid to the FDIC.

Senior Notes Offerings

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On March 7, 2012, the Bancorp issued $\$ 500$ million of Senior Notes to third party investors, and entered into a Supplemental Indenture with Wilmington Trust Company, as Trustee, which modified the existing Indenture for Senior Debt Securities dated as of April 30, 2008. The Supplemental Indenture and the Indenture define the rights of the Senior Notes, which Senior Notes are represented by a Global Security dated as of March 7, 2012. The Senior Notes bear a fixed rate of interest of $3.50 \%$ per annum. The notes are unsecured, senior obligations of the Bancorp. Payment of the full principal amount of the notes will be due upon maturity on March 15, 2022. The notes will not be subject to the redemption at the Bancorp soption at any time prior to maturity.

## CCAR Results

On March 13, 2012, the Bancorp announced the results of its capital plan submitted to the FRB as part of the 2012 CCAR. The FRB indicated to the Bancorp that it did not object to the following capital actions: a continuation of its quarterly common dividend of $\$ 0.08$ per share; the redemption of up to $\$ 1.4$ billion in certain trust preferred securities; and the repurchase of common shares in an amount equal to any after-tax gains attributable to the Vantiv, Inc. IPO.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The FRB indicated to the Bancorp that it did object to other elements of its capital plan, including increases in its quarterly common dividend and the initiation of common share repurchases other than those described in the paragraph above. Fifth Third intends to resubmit its capital plan to the FRB as soon as practicable in order to address the reasons for the FRB s objections.

## Vantiv, Inc. IPO

On June 30, 2009, the Bancorp completed the sale of a majority interest in its processing business to Advent International. As part of this transaction, the processing business was contributed into a partnership now known as Vantiv Holding, LLC. Vantiv, Inc., formed by Advent and owned by certain funds managed by Advent, acquired an approximate $51 \%$ interest in Vantiv Holding, LLC for cash and warrants. The Bancorp retained the remaining approximate $49 \%$ interest in Vantiv Holding.

During the first quarter of 2012, Vantiv, Inc. priced an IPO of its shares and contributed the net proceeds to Vantiv Holding, LLC for additional ownership interests. As a result of this offering, the Bancorp s ownership of Vantiv Holding, LLC was reduced to approximately $39 \%$ and will continue to be accounted for as an equity method investment in the Condensed Consolidated Financial Statements. The impact of the capital contributions to Vantiv Holding, LLC and the resulting dilution in the Bancorp s interest resulted in a pre-tax gain of $\$ 115$ million ( $\$ 75$ million after-tax) by the Bancorp.

As of March 31, 2012, the Bancorp continued to hold approximately 84 million units of Vantiv Holding, LLC and a warrant to purchase approximately 20 million incremental Vantiv Holding, LLC non-voting units, both of which may be exchanged for common stock of Vantiv, Inc. on a one for one basis or at Vantiv, Inc s option for cash. In addition, the Bancorp holds approximately 84 million Class B common shares of Vantiv, Inc. The Class B common shares give the Bancorp voting rights, but no economic interest in Vantiv, Inc. The voting rights attributable to the Class B common shares are limited to $18.5 \%$ of the voting power in Vantiv, Inc. at any time other than in connection with a stockholder vote with respect to a change in control in Vantiv, Inc. These securities are subject to certain terms and restrictions.

## Accelerated Share Repurchase

On April 23, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp will purchase $\$ 75$ million of its outstanding common stock. The Bancorp will repurchase the shares as part of its previously announced share repurchase program. Under the Master Confirmation, supplemented by a Supplemental Confirmation (together, the Repurchase Agreement ) between the Bancorp and the counterparty, the Bancorp will pay $\$ 75$ million and receive a substantial majority of the shares underlying the Repurchase Agreement on April 26, 2012. The actual number of shares of the Bancorp s common stock to be delivered to the counterparty will be based generally on a discount to the average daily volume-weighted average price of the Bancorp s common stock during the term of the Repurchase Agreement. At settlement, the counterparty may be obligated to deliver additional shares of the Bancorp s common stock to the Bancorp, or the Bancorp may be obligated to make a delivery of common stock, or a payment of cash at the Bancorp s election, to the counterparty. The Bancorp expects the settlement of the transaction to occur on or before July 26, 2012.

## Legislative Developments

On July 21, 2010, the Dodd-Frank Act was signed into law. This act implements changes to the financial services industry and affects the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The legislation establishes a CFPB responsible for implementing and enforcing compliance with consumer financial laws, changes the methodology for determining deposit insurance assessments, gives the FRB the ability to regulate and limit interchange rates charged to merchants for the use of debit cards, enacts new limitations on proprietary trading, broadens the scope of derivative instruments subject to regulation, requires on-going stress tests and the submission of annual capital plans for certain organizations and requires changes to regulatory capital ratios. This act also calls for federal regulatory agencies to conduct multiple studies over the next several years in order to implement its provisions.

The Bancorp was impacted by a number of the components of the Dodd-Frank Act which were implemented during 2011. The CFPB began operations on July 21, 2011 and holds primary responsibility for regulating consumer protection by enforcing existing consumer laws, writing new consumer legislation, conducting bank examinations, monitoring and reporting on markets, as well as collecting and tracking consumer complaints. The FRB final rule implementing the Dodd-Frank Act s Durbin Amendment, which limits debit card interchange fees, was issued on

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July 21, 2011 for transactions occurring after September 30, 2011. The final rule established a cap on the fees banks with more than $\$ 10$ billion in assets can charge merchants for debit card transactions. The fee was set at $\$ 0.21$ per transaction plus an additional 5 bp of the transaction amount and $\$ 0.01$ to cover fraud losses. The FRB repealed Regulation Q as mandated by the Dodd-Frank Act on July 21, 2011. Regulation Q was implemented as part of the Glass-Steagall Act in the 1930 s and provided a prohibition against the payment of interest on demand deposits. While the total impact of the Dodd-Frank Act on the Bancorp is not currently known, the impact is expected to be substantial and may have an adverse impact on the Bancorp s financial performance and growth opportunities.

## Earnings Summary

The Bancorp s net income available to common shareholders for the three months ended March 31, 2012 was $\$ 421$ million, or $\$ 0.45$ per diluted share, which was net of $\$ 9$ million in preferred stock dividends. The Bancorp s net income available to common shareholders for the quarter ended March 31, 2011 was $\$ 88$ million, or $\$ 0.10$ per diluted share, which was net of $\$ 177$ million in preferred stock dividends. The preferred stock dividends during the first quarter of 2011 included $\$ 153$ million in discount accretion resulting from the Bancorp s repurchase of Series F preferred stock.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Net interest income was $\$ 903$ million for the quarter ended March 31, 2012 compared to $\$ 884$ million in the first quarter of 2011. Net interest income in the first quarter of 2012 was positively impacted by a $\$ 3.8$ billion increase in average interest earning assets, a 23 bp decrease in the average rate paid on interest bearing liabilities compared to the first quarter of 2011 and a mix shift to lower cost deposit products. These effects were partially offset by a 29 bp decrease in the average yield on interest earning assets. Net interest margin was $3.61 \%$ and $3.71 \%$ for the three months ended March 31, 2012 and 2011, respectively.

Noninterest income increased $\$ 185$ million, or $32 \%$, in the first quarter of 2012 compared to the same period in 2011, primarily as the result of the previously mentioned gain from the Vantiv, Inc. IPO and a $\$ 102$ million increase in mortgage banking net revenue resulting from an increase in origination fees and gains on loan sales. These impacts were partially offset by a $\$ 21$ million decrease in card and processing revenue as a result of the implementation of the Durbin Amendment.

Noninterest expense increased $\$ 55$ million, or six percent, in the first quarter of 2012 compared to the same period in 2011, primarily due to a $\$ 63$ million increase in total personnel costs (salaries, wages and incentives plus employee benefits) and a $\$ 14$ million decrease in the benefit from the provision for unfunded commitments and letters of credit. These effects were partially offset by a $\$ 34$ million decrease in FDIC insurance and other taxes.

## Credit Summary

The Bancorp does not originate subprime mortgage loans and does not hold asset-backed securities backed by subprime mortgage loans in its securities portfolio. However, the Bancorp has exposure to disruptions in the capital markets and weakened economic conditions. Over the last few years, the Bancorp has continued to be negatively affected by high unemployment rates, weakened housing markets, particularly in the upper Midwest and Florida, and a challenging credit environment. Credit trends have improved more recently, and as a result, the provision for loan and lease losses decreased to $\$ 91$ million in the first quarter of 2012 compared to $\$ 168$ million in the same period last year. In addition, net charge-offs as a percent of average loans and leases decreased to $1.08 \%$ during the first quarter of 2012 compared to $1.92 \%$ during the same period last year. At March 31, 2012, nonperforming assets as a percent of loans, leases and other assets, including OREO (excluding nonaccrual loans held for sale) decreased to 2.03\%, compared to 2.23\% at December 31, 2011 and 2.73\% at March 31, 2011. For further discussion on credit quality, see the Credit Risk Management section in MD\&A.

## Capital Summary

The Bancorp scapital ratios exceed the well-capitalized guidelines as defined by the Board of Governors of the Federal Reserve System. As of March 31, 2012, the Tier I capital ratio was $12.20 \%$, the Tier I leverage ratio was $11.31 \%$ and the total risk-based capital ratio was $16.07 \%$.

## NON-GAAP FINANCIAL MEASURES

The Bancorp considers various measures when evaluating capital utilization and adequacy, including the tangible equity ratio, tangible common equity ratio and Tier I common equity ratio, in addition to capital ratios defined by banking regulators. These calculations are intended to complement the capital ratios defined by banking regulators for both absolute and comparative purposes. Because U.S. GAAP does not include capital ratio measures, the Bancorp believes there are no comparable U.S. GAAP financial measures to these ratios. These ratios are not formally defined by U.S. GAAP or codified in the federal banking regulations and, therefore, are considered to be non-GAAP financial measures. Since analysts and banking regulators may assess the Bancorp s capital adequacy using these ratios, the Bancorp believes they are useful to provide investors the ability to assess its capital adequacy on the same basis.

The Bancorp believes these non-GAAP measures are important because they reflect the level of capital available to withstand unexpected market conditions. Additionally, presentation of these measures allows readers to compare certain aspects of the Bancorp s capitalization to other organizations. However, because there are no standardized definitions for these ratios, the Bancorp s calculations may not be comparable with other organizations, and the usefulness of these measures to investors may be limited. As a result, the Bancorp encourages readers to consider its Condensed Consolidated Financial Statements in their entirety and not to rely on any single financial measure.

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Pre-provision net revenue is net interest income plus noninterest income minus noninterest expense and taxable equivalent adjustment. The Bancorp believes this measure is important because it provides a ready view of the Bancorp s earnings before the impact of provision expense.

The following table reconciles non-GAAP financial measures to U.S. GAAP as of or for the three months ended:

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 2: Non-GAAP Financial Measures

| (\$ in millions) | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ | March 31, 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Income before income taxes (U.S. GAAP) | \$ | 603 | 418 | 377 |
| Add: Provision expense (U.S. GAAP) |  | 91 | 55 | 168 |
| Pre-provision net revenue |  | 694 | 473 | 545 |
| Net income available to common shareholders (U.S. GAAP) | \$ | 421 | 305 | 88 |
| Add: Intangible amortization, net of tax |  | 3 | 3 | 5 |
| Tangible net income available to common shareholders |  | 424 | 308 | 93 |
| Total Bancorp shareholders equity (U.S. GAAP) | \$ | 13,560 | 13,201 | 12,163 |
| Less: Preferred stock |  | (398) | (398) | (398) |
| Goodwill |  | $(2,417)$ | $(2,417)$ | $(2,417)$ |
| Intangible assets |  | (36) | (40) | (55) |
| Tangible common equity, including unrealized gains / losses |  | 10,709 | 10,346 | 9,293 |
| Less: Accumulated other comprehensive income |  | (468) | (470) | (263) |
| Tangible common equity, excluding unrealized gains / losses (1) |  | 10,241 | 9,876 | 9,030 |
| Add: Preferred stock |  | 398 | 398 | 398 |
| Tangible equity (2) | \$ | 10,639 | 10,274 | 9,428 |
| Total assets (U.S. GAAP) |  | 116,747 | 116,967 | 110,485 |
| Less: Goodwill |  | $(2,417)$ | $(2,417)$ | $(2,417)$ |
| Intangible assets |  | (36) | (40) | (55) |
| Accumulated other comprehensive income, before tax |  | (720) | (723) | (405) |
| Tangible assets, excluding unrealized gains / losses (3) |  | 113,574 | 113,787 | 107,608 |
| Total Bancorp shareholders equity (U.S. GAAP) | \$ | 13,560 | 13,201 | 12,163 |
| Less: Goodwill and certain other intangibles |  | $(2,518)$ | $(2,514)$ | $(2,546)$ |
| Accumulated other comprehensive income |  | (468) | (470) | (263) |
| Add: Qualifying trust preferred securities |  | 2,248 | 2,248 | 2,763 |
| Other |  | 38 | 38 | 12 |
| Tier I capital |  | 12,860 | 12,503 | 12,129 |
| Less: Preferred stock |  | (398) | (398) | (398) |
| Qualifying trust preferred securities |  | $(2,248)$ | $(2,248)$ | $(2,763)$ |
| Qualified noncontrolling interests in consolidated subsidiaries |  | (50) | (50) | (30) |
| Tier I common equity (4) | \$ | 10,164 | 9,807 | 8,938 |
| Risk-weighted assets (5) ${ }^{(a)}$ |  | 105,412 | 104,945 | 99,392 |

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| Ratios: | $\mathbf{9 . 3 7 \%}$ | 9.03 | 8.76 |
| :--- | :--- | :--- | :--- | :--- |
| Tangible equity $(2) /(3)$ | $\mathbf{9 . 0 2 \%}$ | 8.68 | 8.39 |
| Tangible common equity $(1) /(3)$ | $\mathbf{9 . 6 4 \%}$ | 9.35 | 8.99 |
| Tier I common equity $(4) /(5)$ |  |  |  |

(a) Under the banking agencies risk-based capital guidelines, assets and credit equivalent amounts of derivatives and off-balance sheet exposures are assigned to broad risk categories. The aggregate dollar amount in each risk category is multiplied by the associated risk weight of the category. The resulting weighted values are added together, along with the measure for market risk, resulting in the Bancorp stotal risk-weighted assets.

## RECENT ACCOUNTING STANDARDS

Note 3 of the Notes to Condensed Consolidated Financial Statements provides a discussion of the significant new accounting standards applicable to the Bancorp and the expected impact of significant accounting standards issued, but not yet required to be adopted.

## CRITICAL ACCOUNTING POLICIES

The Bancorp s Condensed Consolidated Financial Statements are prepared in accordance with U.S. GAAP. Certain accounting policies require management to exercise judgment in determining methodologies, economic assumptions and estimates that may materially affect the value of the Bancorp sassets or liabilities and results of operations and cash flows. The Bancorp scritical accounting policies include the accounting for the ALLL, reserve for unfunded commitments, income taxes, valuation of servicing rights, fair value measurements and goodwill. These accounting policies are discussed in detail in Management s Discussion and Analysis Critical Accounting Policies in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2011. No material changes were made to the valuation techniques or models during the three months ended March 31, 2012.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## STATEMENTS OF INCOME ANALYSIS

## Net Interest Income

Net interest income is the interest earned on securities, loans and leases (including yield-related fees) and other interest-earning assets less the interest paid for core deposits (includes transaction deposits and other time deposits) and wholesale funding (includes certificates of deposit $\$ 100,000$ and over, other deposits, federal funds purchased, short-term borrowings and long-term debt). The net interest margin is calculated by dividing net interest income by average interest-earning assets. Net interest rate spread is the difference between the average rate earned on interest-earning assets and the average rate paid on interest-bearing liabilities. Net interest margin is typically greater than net interest rate spread due to the interest income earned on those assets that are funded by noninterest-bearing liabilities, or free funding, such as demand deposits or shareholders equity.

Table 3 presents the components of net interest income, net interest margin and net interest rate spread for the three months ended March 31, 2012 and 2011, as well as the relative impact of changes in the balance sheet and changes in interest rates on net interest income. Nonaccrual loans and leases and loans held for sale have been included in the average loan and lease balances. Average outstanding securities balances are based on amortized cost with any unrealized gains or losses on available-for-sale securities included in other assets.

Net interest income was $\$ 903$ million for the first quarter of 2012, an increase of $\$ 19$ million compared to the first quarter of 2011. Included within net interest income are amounts related to the accretion of discounts on acquired loans and deposits, primarily as a result of acquisitions in previous years, which increased net interest income by $\$ 8$ million and $\$ 13$ million during the first quarter of 2012 and 2011, respectively. The original purchase accounting discounts reflected the high discount rates in the market at the time of the acquisitions; the total loan discounts are being accreted into net interest income over the remaining period to maturity of the loans acquired. Based upon the remaining period to maturity, and excluding the impact of prepayments, the Bancorp anticipates recognizing approximately $\$ 9$ million in additional net interest income during the remainder of 2012 as a result of the amortization and accretion of premiums and discounts on acquired loans and deposits.

For the three months ended March 31, 2012, net interest income was positively impacted by a $\$ 4.4$ billion increase in average loans as well as a decrease in interest expense compared to the same period in 2011. Partially offsetting these benefits were lower yields on the Bancorp s interest-earning assets. The increase in average loans was driven primarily by increases in commercial and industrial loans and residential mortgage loans compared to the quarter ended March 31, 2011. The decrease in interest expense was primarily the result of a 23 bp decrease in the rate paid on interest bearing liabilities from the quarter ended March 31, 2011, coupled with a continued mix shift to lower cost core deposits, partially offset by increased interest expense on long-term debt. For the quarter ended March 31, 2012, the net interest rate spread decreased to $3.39 \%$ from $3.45 \%$ in the first quarter of 2011 as the benefit of the decrease in rates on interest bearing liabilities was more than offset by a 29 bp decrease in yield on average interest earnings assets.

Net interest margin was $3.61 \%$ for the quarter ended March 31, 2012, compared to $3.71 \%$ in the same period in 2011. Net interest margin was impacted by the amortization and accretion of premiums and discounts on acquired loans and deposits that resulted in an increase in net interest margin of 3 bp during the first quarter of 2012 compared to an increase of 5 bp during the first quarter of 2011. Exclusive of these amounts, net interest margin decreased 8 bp for the quarter ended March 31, 2012 compared to the same period in the prior year primarily as the result of the previously mentioned decline in the yield on average interest-earning assets and securities and higher average balances on interest earning assets, partially offset by a mix shift to lower cost core deposits and an increase in free funding balances.

Total average interest-earning assets increased four percent for the quarter ended March 31, 2012 compared to the prior year primarily as the result of a $15 \%$ increase in average commercial and industrial loans and a $20 \%$ increase in average residential mortgage loans. For more information on the Bancorp s loan and lease portfolio, see the Loans and Leases subsection of the Balance Sheet Analysis section of MD\&A.

Interest income from loans and leases decreased $\$ 12$ million, or one percent, compared to the three months ended March 31, 2011 driven primarily by a 33 bp decrease in average loan yields partially offset by a six percent increase in average loans. Yields across much of the loan and lease portfolio decreased as the result of lower interest rates on newly originated loans. Interest income from investment securities and short-term investments decreased $\$ 8$ million, or five percent, from the prior year primarily as the result of a 28 bp decrease in the average yield on taxable securities.

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Average core deposits increased $\$ 4.2$ billion, or five percent, compared to the three months ended March 31, 2011 primarily due to an increase in average demand deposits and average interest checking deposits partially offset by decreases in average foreign office deposits and average time deposits. The cost of average core deposits decreased to 22 bp in the first quarter of 2012 compared to 45 bp from the prior year. This decrease was primarily the result of a mix shift to lower cost core deposits as a result of run-off of higher priced CDs combined with a 22 bp decrease in the rate paid on average savings deposits and a 74 bp decrease in the rate paid on average other time deposits compared to the three months ended March 31, 2011.

Interest expense on wholesale funding was flat for the quarter ended March 31, 2012, compared to the same period in the prior year, as certificates of deposit $\$ 100,000$ and over incurred both a $\$ 1.0$ billion decrease in average balances coupled with a 44 bp decrease in rate, offset by a 46 bp increase in the rate paid on long-term debt. During the quarters ended March 31, 2012 and 2011, wholesale funding represented 23\% of interest bearing liabilities. Refer to the Borrowings subsection of the Balance Sheet Analysis section of MD\&A for additional information on the Bancorp s borrowings. For more information on the Bancorp s interest rate risk management, including estimated earnings sensitivity to changes in market interest rates, see the Market Risk Management section of MD\&A.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 3: Condensed Average Balance Sheets and Analysis of Net Interest Income


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| Other short-term borrowings | 3,261 |  | 1 | 0.12 | 1,638 |  | 1 | 0.19 |  | 1 | (1) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term debt | 9,768 |  | 83 | 3.41 | 10,255 |  | 74 | 2.95 |  | (3) | 12 | 9 |
| Total interest-bearing liabilities | 72,219 |  | 142 | 0.79 | 72,372 |  | 181 | 1.02 |  | (20) | (19) | (39) |
| Demand deposits | 26,063 |  |  |  | 21,582 |  |  |  |  |  |  |  |
| Other liabilities | 4,627 |  |  |  | 3,809 |  |  |  |  |  |  |  |
| Total liabilities | 102,909 |  |  |  | 97,763 |  |  |  |  |  |  |  |
| Total equity | 13,416 |  |  |  | 13,081 |  |  |  |  |  |  |  |
| Total liabilities and equity | \$ 116,325 |  |  |  | \$ 110,844 |  |  |  |  |  |  |  |
| Net interest income |  | \$ | 903 |  |  | \$ | 884 |  |  | 64 | (45) | 19 |
| Net interest margin |  |  |  | 3.61\% |  |  |  | 3.71\% |  |  |  |  |
| Net interest rate spread |  |  |  | 3.39 |  |  |  | 3.45 |  |  |  |  |
| Interest-bearing liabilities to inte | g assets |  |  | 71.86 |  |  |  | 74.87 |  |  |  |  |

(a) Changes in interest not solely due to volume or yield/rate are allocated in proportion to the absolute dollar amount of change in volume and yield/rate.
(b) The FTE adjustments included in the above table are $\$ 5$ for the three months ended March 31, 2012 and 2011.

## Provision for Loan and Lease Losses

The Bancorp provides as an expense an amount for probable loan and lease losses within the loan and lease portfolio that is based on factors previously discussed in the Critical Accounting Policies section of the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2011. The provision is recorded to bring the ALLL to a level deemed appropriate by the Bancorp to cover losses inherent in the portfolio. Actual credit losses on loans and leases are charged against the ALLL. The amount of loans actually removed from the Condensed Consolidated Balance Sheets is referred to as charge-offs. Net charge-offs include current period charge-offs less recoveries on previously charged-off loans and leases.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The provision for loan and lease losses decreased to $\$ 91$ million for the three months ended March 31, 2012 compared to $\$ 168$ million during the same period in 2011. The decrease in provision expense compared to the same period in the prior year was due to decreases in nonperforming loans and leases, improved delinquency metrics in commercial and consumer loans and leases, and improvement in underlying loss trends. The ALLL declined $\$ 679$ million from $\$ 2.8$ billion at March 31, 2011 to $\$ 2.1$ billion at March 31, 2012. As of March 31, 2012, the ALLL as a percent of loans and leases decreased to $2.59 \%$, compared to $3.62 \%$ at March 31, 2011.

Refer to the Credit Risk Management section of the MD\&A as well as Note 6 of the Notes to Condensed Consolidated Financial Statements for more detailed information on the provision for loan and lease losses, including an analysis of loan portfolio composition, nonperforming assets, net charge-offs, and other factors considered by the Bancorp in assessing the credit quality of the loan and lease portfolio and the ALLL.

## Noninterest Income

Noninterest income increased $\$ 185$ million, or $32 \%$, for the three months ended March 31, 2012 compared to the three months ended March 31, 2011. The components of noninterest income are as follows:

## TABLE 4: Noninterest Income

|  | For the three months ended March 31, |  | Percent |
| :---: | :---: | :---: | :---: |
| (\$ in millions) | 2012 | 2011 | Change |
| Mortgage banking net revenue | \$ 204 | 102 | 100 |
| Service charges on deposits | 129 | 124 | 4 |
| Corporate banking revenue | 97 | 86 | 13 |
| Investment advisory revenue | 96 | 98 | (2) |
| Card and processing revenue | 59 | 80 | (26) |
| Other noninterest income | 175 | 81 | 116 |
| Securities gains, net | 9 | 8 | 13 |
| Securities gains, net-non-qualifying hedges on mortgage servicing rights |  | 5 | NM |
| Total noninterest income | \$ 769 | 584 | 32 |

## Mortgage banking net revenue

Mortgage banking net revenue increased $\$ 102$ million in the first quarter of 2012 compared to the first quarter of 2011. The components of mortgage banking net revenue are as follows:

## TABLE 5: Components of Mortgage Banking Net Revenue

|  | For the three months |  |
| :--- | ---: | ---: |
| ended March 31, |  |  |
| ( in millions) | $\mathbf{2 0 1 2}$ | 2011 |
| Origination fees and gains on loan sales | $\mathbf{\$ 1 7 4}$ | 62 |
| Net servicing revenue: | $\mathbf{6 1}$ | $\mathbf{5 8}$ |
| Gross servicing fees | $\mathbf{( 4 6 )}$ | $\mathbf{( 2 8 )}$ |

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| Net valuation adjustments on servicing rights and free-standing derivatives entered <br> into to economically hedge MSR | $\mathbf{1 5}$ | 10 |
| :--- | ---: | ---: |
| Net servicing revenue | $\mathbf{3 0}$ | 40 |
| Mortgage banking net revenue | $\mathbf{\$ 2 0 4}$ | 102 |

Origination fees and gains on loan sales increased $\$ 112$ million in the first quarter of 2012 compared to the same period in 2011 as the result of a $64 \%$ increase in residential mortgage loan originations compared to 2011 coupled with an increase in profit margins on sold residential mortgage loans. Residential mortgage loan originations increased to $\$ 6.4$ billion during the first quarter of 2012 compared to $\$ 3.9$ billion during the same period in 2011. The increase in originations is primarily due to strong refinancing activity as mortgage rates remain at historical lows.

Net servicing revenue is comprised of gross servicing fees and related servicing rights amortization as well as valuation adjustments on MSRs and mark-to-market adjustments on both settled and outstanding free-standing derivative financial instruments used to economically hedge the MSR portfolio. Net servicing revenue decreased $\$ 10$ million during the first quarter of 2012 compared to the same period in 2011, driven primarily by an $\$ 18$ million increase in servicing rights amortization as a result of an increase in prepayments.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The net valuation adjustment of $\$ 15$ million during the first quarter of 2012 included an $\$ 11$ million recovery on temporary impairment on the MSRs as well as $\$ 4$ million in gains from derivatives economically hedging the MSRs. The gain in the net valuation adjustment is reflective of refinancing activity in recent years that has contributed to prepayments being less sensitive to lower mortgage rates due to customers taking advantage of these lower rates in earlier periods, as well as the impact of tighter underwriting standards. Gross servicing fees increased $\$ 3$ million in the first quarter of 2012 compared to the same period in 2011 as a result of an increase in the size of the Bancorp s servicing portfolio. The Bancorp s total residential loans serviced as of March 31, 2012, December 31, 2011 and March 31, 2011 was $\$ 72.9$ billion, $\$ 70.6$ billion and $\$ 66.0$ billion, respectively, with $\$ 60.4$ billion, $\$ 57.1$ billion and $\$ 55.4$ billion, respectively, of residential mortgage loans serviced for others.

Servicing rights are deemed impaired when a borrower $s$ loan rate is distinctly higher than prevailing rates. Impairment on servicing rights is reversed when the prevailing rates return to a level commensurate with the borrower s loan rate. Further detail on the valuation of MSRs can be found in Note 9 of the Notes to Condensed Consolidated Financial Statements. The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in the valuation on the MSR portfolio. See Note 10 of the Notes to Condensed Consolidated Financial Statements for more information on the free-standing derivatives used to economically hedge the MSR portfolio.

In addition to the derivative positions used to economically hedge the MSR portfolio, the Bancorp acquires various securities as a component of its non-qualifying hedging strategy. There were no sales of securities related to the Bancorp s non-qualifying hedging strategy during the first quarter of 2012. Net gains on sales of these securities were $\$ 5$ million for the quarter ended March 31, 2011, which were recorded in securities gains, net, non-qualifying hedges on mortgage servicing rights in the Bancorp s Condensed Consolidated Statements of Income.

Service charges on deposits
Service charges on deposits increased $\$ 5$ million in the first quarter of 2012 compared to the same period in 2011. This increase was primarily driven by commercial deposit revenue which increased $\$ 5$ million, or seven percent, compared to the first quarter of 2011 due to an increase in commercial account relationships. Earnings credits paid on customer balances were flat compared to the first quarter of 2011. Commercial customers receive earnings credits to offset the fees charged for banking services on their deposit accounts such as account maintenance, lockbox, ACH transactions, wire transfers and other ancillary corporate treasury management services. Earnings credits are based on the customer s average balance in qualifying deposits multiplied by the crediting rate. Qualifying deposits include demand deposits and interest-bearing checking accounts. The Bancorp has a standard crediting rate that is adjusted as necessary based on the competitive market conditions and changes in short-term interest rates.

## Corporate banking revenue

Corporate banking revenue increased $\$ 11$ million in the first quarter of 2012 compared to the same period in 2011. The increase from the prior year was primarily driven by higher syndication fees due to increased market and business activity during the first quarter of 2012. In addition, improved business lending fees, institutional sales revenue and lease fees contributed to the increase compared to prior year primarily as a result of increased refinancing activities in the current market environment.

## Investment advisory revenue

Investment advisory revenue was relatively flat in the first quarter of 2012 compared to the same period in 2011, as a decline in mutual fund fees was offset by the positive impact of an overall increase in equity and bond market values. As of March 31, 2012, the Bancorp had approximately $\$ 296$ billion in total assets under care and managed $\$ 26$ billion in assets for individuals, corporations and not-for-profit organizations.

On April 5, 2012, the Bancorp announced that FTAM entered into two agreements under which a third party will acquire assets of 16 mutual funds from FTAM and another third party will acquire certain assets relating to the management of Fifth Third money market funds. The closings of the transactions are subject to certain conditions and approvals and are expected to be completed in the third quarter of 2012. The transactions are not expected to have a material impact on the Bancorp s results.

Card and processing revenue

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Card and processing revenue decreased $\$ 21$ million in the first quarter of 2012 compared to the same period in 2011 . The decrease was primarily the result of the impact of the implementation of the Dodd-Frank Act s debit card interchange fee cap in the fourth quarter of 2011. This impact was partially offset by increased debit and credit card transaction volumes.

## Other noninterest income

The major components of other noninterest income are as follows:

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 6: Components of Other Noninterest Income

|  | For the three months ended March 31, |  |
| :---: | :---: | :---: |
| (\$ in millions) | 2012 | 2011 |
| Gain on Vantiv, Inc. IPO | \$ 115 |  |
| Operating lease income | 14 | 15 |
| Cardholder fees | 11 | 9 |
| BOLI income | 9 | 11 |
| Insurance income | 7 | 8 |
| Consumer loan and lease fees | 7 | 7 |
| Banking center income | 7 | 7 |
| Gain on loan sales | 5 | 17 |
| Loss on sale of OREO | (17) | (2) |
| Equity method (loss) earnings from interest in Vantiv Holding, LLC | (24) | 9 |
| Other, net | 41 |  |
| Total other noninterest income | \$ 175 | 81 |

Other noninterest income increased $\$ 94$ million in the first quarter of 2012 compared to the same period in 2011 primarily due to a $\$ 115$ million gain from the Vantiv, Inc. IPO. Excluding this impact, other noninterest income declined $\$ 21$ million compared to the first quarter of 2011, driven by $\$ 24$ million in losses related to the equity method income recorded from the Bancorp s ownership interest in Vantiv Holding, LLC. The $\$ 24$ million of equity method losses is comprised of $\$ 34$ million in debt termination charges incurred in connection with the refinancing of Vantiv Holding, LLC debt held by the Bancorp partially offset by $\$ 10$ million in first quarter equity method earnings. Additionally, other noninterest income decreased due to a $\$ 19$ million charge related to the increase in fair value of the liability on the swap associated with the sale of Visa, Inc. Class B shares; a decrease of $\$ 12$ million in the gains on loan sales and a $\$ 15$ million increase in losses on the sale of OREO. These impacts were partially offset by $\$ 46$ million in positive valuation adjustments on the warrants and put options issued as part of the Bancorp s sale of its processing business, recorded in the other caption above. For additional information on the valuation of the swap associated with the sale of Visa, Inc. Class B shares and the valuation of warrants and put options associated with the sale of the processing business, see Note 18 of the Notes to Condensed Consolidated Financial Statements.

## Noninterest Expense

Total noninterest expense increased $\$ 55$ million, or six percent, in the first quarter of 2012 compared to the same period in 2011. The major components of other noninterest expense are as follows:

## TABLE 7: Noninterest Expense

|  | For the three months ended March 31, |  | Percent |
| :---: | :---: | :---: | :---: |
| (\$ in millions) | 2012 | 2011 | Change |
| Salaries, wages and incentives | \$ 399 | 351 | 14 |
| Employee benefits | 112 | 97 | 15 |
| Net occupancy expense | 77 | 77 |  |
| Technology and communications | 47 | 45 | 4 |
| Card and processing expense | 30 | 29 | 3 |

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| Equipment expense | $\mathbf{2 7}$ | 29 | (7) |
| :--- | ---: | ---: | ---: |
| Other noninterest expense | $\mathbf{2 8 1}$ | 290 | (3) |
| Total noninterest expense | $\mathbf{\$ 9 7 3}$ | 918 | 6 |
| Efficiency ratio | $\mathbf{5 8 . 3 \%}$ | $\mathbf{6 2 . 5}$ |  |

Total personnel costs increased $\$ 63$ million, or $14 \%$, compared to the first quarter of 2011 due to an increase in base and incentive compensation driven by higher compensation costs reflecting strong results within mortgage and corporate banking, as well as higher employee benefits expense. Full time equivalent employees totaled 21,206 at March 31, 2012 compared to 20,837 at March 31, 2011.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 8: Components of Other Noninterest Expense

|  | For the three months <br> ended March 31, |  |
| :--- | ---: | ---: |
| (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 |
| Loan and lease | $\mathbf{4 5}$ | 46 |
| Losses and adjustments | $\mathbf{4 0}$ | 29 |
| Affordable housing investments impairment | $\mathbf{2 7}$ | 25 |
| Marketing | $\mathbf{2 3}$ | 22 |
| FDIC insurance and other taxes | $\mathbf{1 8}$ | 52 |
| Postal and courier | $\mathbf{1 3}$ | 13 |
| Travel | $\mathbf{1 3}$ | 12 |
| Professional services fees | $\mathbf{1 1}$ | 15 |
| Operating lease | $\mathbf{1 0}$ | 11 |
| Recruitment and education | $\mathbf{7}$ | 7 |
| OREO | $\mathbf{5}$ | 13 |
| Insurance | $\mathbf{5}$ | 12 |
| Intangible asset amortization | $\mathbf{4}$ | $\mathbf{7}$ |
| Provision for unfunded commitments and letters of credit | $\mathbf{( 2 )}$ | $(16)$ |
| Other, net | $\mathbf{6 2}$ | 42 |

Total other noninterest expense decreased $\$ 9$ million, or three percent, in the first quarter of 2012 compared to the same period in 2011. Other noninterest expense was impacted by a $\$ 34$ million decline in FDIC insurance and other taxes due primarily to $\$ 23$ million in expense reduction from an agreement reached on certain outstanding disputes for non-income tax related assessments. Additionally, contributing to this decline was the FDIC s implementation of amended regulations, effective April 1, 2011, that revised the Federal Deposit Insurance Act. The amended regulations modified the definition of an institution s deposit insurance assessment base from domestic deposits to quarterly average total assets less quarterly average tangible equity (defined as Tier I capital) as well as the assessment rate calculation. These effects were partially offset by a $\$ 12$ million increase in legal expense, a $\$ 12$ million increase in debt termination charges and a $\$ 7$ million increase in the expense related to the reserve for representation and warranty claims, recorded in losses and adjustments. In addition, the provision for unfunded commitments and letters of credit was a benefit of $\$ 2$ million in the first quarter of 2012 compared to a benefit of $\$ 16$ million during the same period in 2011. The reduction in the benefit was due to a leveling off of loss rates in the first quarter of 2012 as well as an increase in the unfunded commitments for which the Bancorp holds reserves compared to the first quarter of 2011.

The Bancorp continues to focus on efficiency initiatives as part of its core emphasis on operating leverage and expense control. The efficiency ratio (noninterest expense divided by the sum of net interest income (FTE) and noninterest income) was $58.3 \%$ for the three months ended March 31, 2012, compared to $62.5 \%$ in the same period in 2011.

## Applicable Income Taxes

The Bancorp s income before income taxes, applicable income tax expense and effective tax rate are as follows:
TABLE 9: Applicable Income Taxes

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|  | For the three months |  |
| :--- | :---: | ---: |
| ended March 31, |  |  |
| (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 |
| Income before income taxes | $\mathbf{\$ 6 0 3}$ | 377 |
| Applicable income tax expense | $\mathbf{1 7 3}$ | 112 |
| Effective tax rate | $\mathbf{2 8 . 6 \%}$ | 29.7 |

Applicable income tax expense for all periods includes the benefit from tax-exempt income, tax-advantaged investments, certain gains on sales of leases that are exempt from federal taxation and tax credits, partially offset by the effect of certain nondeductible expenses. The tax credits are associated with the Low-Income Housing Tax Credit program established under Section 42 of the IRC, the New Markets Tax Credit program established under Section 45D of the IRC, the Rehabilitation Investment Tax Credit program established under Section 47 of the IRC, and the Qualified Zone Academy Bond program established under Section 1397E of the IRC.

## Deductibility of Executive Compensation

Certain sections of the IRC limit the deductibility of compensation paid to or earned by certain executive officers of a public company. This has historically limited the deductibility of certain executive compensation to $\$ 1$ million per executive officer, and the Bancorp s compensation philosophy has been to position pay to ensure deductibility. However, both the amount of the executive compensation that is deductible for certain executive officers and the allowable compensation vehicles changed as a result of the Bancorp s participation in TARP. In particular, the Bancorp was not permitted to deduct compensation earned by certain executive officers in excess of $\$ 500,000$ per executive officer as a result of the Bancorp s participation in TARP. Therefore, a portion of the compensation earned by certain executive officers was

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)
not deductible by the Bancorp for the period in which the Bancorp participated in TARP. Subsequent to ending its participation in TARP, certain limitations on the deductibility of executive compensation will continue to apply to some forms of compensation earned while under TARP. The Bancorp s Compensation Committee determined that the underlying executive compensation programs are appropriate and necessary to attract, retain and motivate senior executives, and that failing to meet these objectives creates more risk for the Bancorp and its value than the financial impact of losing the tax deduction. For the year ended 2011, the total tax impact for non-deductible compensation was $\$ 2$ million.

## BALANCE SHEET ANALYSIS

## Loans and Leases

The Bancorp classifies its loans and leases based upon the primary purpose of the loan. Table 10 summarizes end of period loans and leases, including loans held for sale and Table 11 summarizes average total loans and leases, including loans held for sale.

TABLE 10: Components of Total Loans and Leases (includes held for sale)

|  | March 31, 2012 |  | December 31, 2011 |  | March 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial loans | \$ 32,203 | 39 | 30,828 | 38 | 27,431 | 35 |
| Commercial mortgage loans | 9,976 | 12 | 10,214 | 12 | 10,617 | 14 |
| Commercial construction loans | 916 | 1 | 1,037 | 1 | 2,020 | 3 |
| Commercial leases | 3,512 | 4 | 3,531 | 4 | 3,367 | 4 |
| Subtotal commercial | 46,607 | 56 | 45,610 | 55 | 43,435 | 56 |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage loans | 12,523 | 15 | 13,474 | 16 | 10,556 | 13 |
| Home equity | 10,493 | 13 | 10,719 | 13 | 11,222 | 14 |
| Automobile loans | 11,832 | 14 | 11,827 | 14 | 11,129 | 14 |
| Credit card | 1,896 | 2 | 1,978 | 2 | 1,821 | 2 |
| Other consumer loans and leases | 346 |  | 364 |  | 593 | 1 |
| Subtotal consumer | 37,090 | 44 | 38,362 | 45 | 35,321 | 44 |
| Total loans and leases | \$83,697 | 100 | 83,972 | 100 | 78,756 | 100 |
| Total portfolio loans and leases (excludes loans held for sale) | \$ 82,113 |  | 81,018 |  | 77,465 |  |

Total loans and leases, including held for sale, decreased $\$ 275$ million from December 31, 2011 and increased $\$ 4.9$ billion, or six percent, from March 31, 2011. The decrease from December 31, 2011 was due to a decrease of $\$ 1.3$ billion, or three percent, in consumer loans and leases partially offset by an increase of $\$ 997$ million, or two percent, in commercial loans and leases. The increase from March 31, 2011 was due to an increase of $\$ 3.2$ billion, or seven percent, in commercial loans and leases and an increase of $\$ 1.8$ billion, or five percent, in consumer loans and leases.

Total commercial loans and leases increased from December 31, 2011 and March 31, 2011 primarily due to an increase in commercial and industrial loans partially offset by a decrease in commercial mortgage loans and commercial construction loans. Commercial and industrial loans increased $\$ 1.4$ billion, or four percent, from December 31, 2011 and $\$ 4.8$ billion, or 17\%, from March 31, 2011 due to an increase in new loan

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origination activity due to increase in demand and an increase in line utilization rates. Commercial construction loans decreased $\$ 121$ million, or $12 \%$, from December 31, 2011 and $\$ 1.1$ billion, or $55 \%$, from March 31, 2011 and commercial mortgage loans decreased $\$ 238$ million, or two percent, from December 31, 2011 and $\$ 641$ million, or six percent, from March 31, 2011 due to continued run-off in these loan categories. The run-off reflects weak customer demand, tightened underwriting standards and previous suspensions of new homebuilder and developer lending and non-owner occupied real estate lending.

Total consumer loans and leases decreased from December 31, 2011 primarily due to a decrease in residential mortgage loans and home equity loans. Residential mortgage loans decreased $\$ 951$ million, or seven percent, from December 31, 2011 due to the sale of $\$ 1.4$ billion of residential mortgage loans held for sale during the first quarter of 2012. The decrease in residential mortgage loans was partially offset by management s decision to retain certain shorter term residential mortgage loans originated through the Bancorp s retail branches. Home equity loans decreased \$226 million, or two percent, due to decreased customer demand.

Total consumer loans and leases increased from March 31, 2011 primarily due to an increase in residential mortgage loans and automobile loans partially offset by a decrease in home equity loans. Residential mortgage loans increased $\$ 2.0$ billion, or $19 \%$, from March 31, 2011 primarily due to management s decision to retain certain shorter term residential mortgage loans originated through the Bancorp s retail branches throughout 2011 and 2012 and stronger loan production in the first quarter of 2012 compared to the first quarter of 2011. Automobile loans increased $\$ 703$ million, or six percent, from March 31, 2011 due to strong origination volumes through consistent and competitive pricing, enhanced customer service with our dealership network, and disciplined sales execution. Home equity loans decreased $\$ 729$ million, or seven percent, due to decreased customer demand.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 11: Components of Average Total Loans and Leases (includes held for sale)

|  | March 31, 2012 |  | December 31, 2011 |  | March 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the three months ended (\$ in millions) | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial loans | \$ 31,421 | 38 | 29,954 | 36 | 27,404 | 34 |
| Commercial mortgage loans | 10,077 | 12 | 10,350 | 13 | 10,816 | 14 |
| Commercial construction loans | 1,008 | 1 | 1,155 | 1 | 2,085 | 3 |
| Commercial leases | 3,543 | 4 | 3,352 | 4 | 3,364 | 4 |
| Subtotal commercial | 46,049 | 55 | 44,811 | 54 | 43,669 | 55 |
| Consumer: |  |  |  |  |  |  |
| Residential mortgage loans | 12,928 | 16 | 12,638 | 16 | 10,736 | 14 |
| Home equity | 10,606 | 13 | 10,810 | 13 | 11,376 | 14 |
| Automobile loans | 11,882 | 14 | 11,696 | 14 | 11,070 | 14 |
| Credit card | 1,926 | 2 | 1,906 | , | 1,852 | 2 |
| Other consumer loans and leases | 366 |  | 417 | 1 | 676 | 1 |
| Subtotal consumer | 37,708 | 45 | 37,467 | 46 | 35,710 | 45 |
| Total average loans and leases | \$ 83,757 | 100 | 82,278 | 100 | 79,379 | 100 |
| Total portfolio loans and leases (excludes loans held for sale) | \$ 81,500 |  | 79,914 |  | 77,636 |  |

Average total loans and leases, including held for sale, increased $\$ 1.5$ billion, or two percent, from December 31, 2011 and increased $\$ 4.4$ billion, or six percent, from March 31, 2011. The increase from December 31, 2011 was driven by an increase of $\$ 1.2$ billion, or three percent, in average commercial loans and leases and an increase of $\$ 241$ million, or one percent, in average consumer loans and leases. The increase from March 31, 2011 was due to an increase of $\$ 2.4$ billion, or five percent, in average commercial loans and leases and an increase of $\$ 2.0$ billion, or six percent, in average consumer loans and leases.

Average total commercial loans and leases increased from December 31, 2011 due to an increase of $\$ 1.5$ billion, or five percent, in average commercial and industrial loans, partially offset by a decrease of $\$ 273$ million, or three percent, in average commercial mortgage loans and a decrease of $\$ 147$ million, or $13 \%$, in average commercial construction loans. Average commercial and industrial loans increased due to an increase in new loan origination activity due to increased demand. Average commercial mortgage loans and average commercial construction loans decreased due to continued run-off in these loan categories as previously discussed. Average total commercial loans and leases increased from March 31, 2011 due to an increase of $\$ 4.0$ billion, or $15 \%$, in average commercial and industrial loans, partially offset by a decrease of $\$ 1.1$ billion, or $52 \%$, in average commercial construction loans, and a decrease of $\$ 739$ million, or seven percent, in average commercial mortgage loans due to the reasons previously discussed.

The increase in average consumer loans and leases from December 31, 2011 was due to an increase in average residential mortgage loans and average automobile loans, partially offset by a decrease in average home equity loans. Average residential mortgage loans increased $\$ 290$ million, or two percent, due to management s decision to retain certain shorter term residential mortgage loans originated through the Bancorp s retail branches. Average automobile loans increased $\$ 186$ million, or two percent, due to seasonality. Average home equity loans decreased $\$ 204$ million, or two percent, due to decreased customer demand. The increase in average consumer loans and leases from March 31, 2011 was due to an increase of $\$ 2.2$ billion, or $20 \%$, in average residential mortgage loans and an increase of $\$ 812$ million, or seven percent, in average automobile loans, partially offset by a decrease of $\$ 770$ million, or seven percent, in average home equity loans due to the reasons previously

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discussed in the year-over-year end of period discussion above.

## Investment Securities

The Bancorp uses investment securities as a means of managing interest rate risk, providing liquidity support and providing collateral for pledging purposes. As of March 31, 2012, total investment securities were $\$ 16.6$ billion compared to $\$ 15.9$ billion at December 31, 2011 and $\$ 15.7$ billion at March 31, 2011.

Securities are classified as trading when bought and held principally for the purpose of selling them in the near term. Securities are classified as available-for-sale when, in management s judgment, they may be sold in response to, or in anticipation of, changes in market conditions. Securities that management has the intent and ability to hold to maturity are classified as held-to-maturity and reported at amortized cost. The Bancorp s management has evaluated the securities in an unrealized loss position in the available-for-sale and held-to-maturity portfolios for OTTI. See Note 4 of the Notes to the Condensed Consolidated Financial Statements for further information on OTTI.

At March 31, 2012, the Bancorp s investment portfolio consisted primarily of AAA-rated available-for-sale securities. The Bancorp did not hold asset-backed securities backed by subprime mortgage loans in its investment portfolio. Additionally, there was approximately $\$ 119$ million of securities classified as below investment grade as of March 31, 2012, compared to $\$ 122$ million as of December 31, 2011 and $\$ 134$ million as of March 31, 2011.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 12: Components of Investment Securities

| (\$ in millions) | March 31, 2012 |  | December 31, 2011 | March 31, <br> 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Available-for-sale and other: (amortized cost basis) |  |  |  |  |
| U.S. Treasury and government agencies | \$ | 51 | 171 | 225 |
| U.S. Government sponsored agencies |  | 1,782 | 1,782 | 1,669 |
| Obligations of states and political subdivisions |  | 210 | 96 | 152 |
| Agency mortgage-backed securities |  | 9,834 | 9,743 | 10,439 |
| Other bonds, notes and debentures ${ }^{(a)}$ |  | 2,315 | 1,792 | 1,177 |
| Other securities ${ }^{(b)}$ |  | 1,149 | 1,030 | 1,045 |
| Total available-for-sale and other securities |  | 5,341 | 14,614 | 14,707 |
| Held-to-maturity: (amortized cost basis) |  |  |  |  |
| Obligations of states and political subdivisions | \$ |  | 320 | 341 |
| Other bonds, notes and debentures |  | 2 | 2 | 5 |
| Total held-to-maturity | \$ | 321 | 322 | 346 |
| Trading: (fair value) |  |  |  |  |
| Obligations of states and political subdivisions | \$ | 20 | 9 | 21 |
| Agency mortgage-backed securities |  | 19 | 11 | 35 |
| Other bonds, notes and debentures |  | 11 | 13 | 11 |
| Other securities |  | 145 | 144 | 149 |
| Total trading | \$ | 195 | 177 | 216 |

(a) Other bonds, notes, and debentures consist of non-agency mortgage backed securities, certain other asset backed securities (primarily automobile and commercial loan backed securities) and corporate bond securities.
(b) Other securities consist of FHLB and FRB restricted stock holdings that are carried at par, FHLMC and FNMA preferred stock holdings and certain mutual fund holdings and equity security holdings.
Available-for-sale securities on an amortized cost basis increased $\$ 727$ million, or five percent, from December 31, 2011 due to an increase in other bonds, notes and debentures, other securities, and obligations of states and political subdivisions, partially offset by a decrease in U.S. Treasury and government agency securities. Other bonds, notes, and debentures increased $\$ 523$ million, or $29 \%$, primarily due to $\$ 580$ million in purchases of commercial mortgage-backed securities, asset-backed securities, and corporate bonds during the first quarter of 2012. Other securities increased $\$ 119$ million, or $12 \%$, as excess cash from the run-off of short-term investments was re-invested primarily in money market mutual funds. The increase of $\$ 114$ million, or $119 \%$, in obligations of states and political subdivision securities was due to a decrease of $\$ 120$ million, or $70 \%$, in U.S. Treasury and government agencies securities as these securities matured and the excess cash was reinvested in obligations of states and political subdivisions securities.

Available-for-sale securities on an amortized cost basis increased $\$ 634$ million, or four percent, from March 31, 2011 primarily due to an increase in other bonds, notes and debentures partially offset by a decrease in agency-mortgage backed securities. Other bonds, notes, and debentures increased $\$ 1.1$ billion, or $97 \%$, as excess cash from the maturities of agency mortgage-backed securities was reinvested in other bonds, notes, and debentures. The remaining increase in other bonds, notes and debentures was due to purchases of commercial mortgage backed securities, asset-backed securities, and corporate bonds during the year.

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At March 31, 2012 and March 31, 2011, available-for-sale securities were 15\% of total interest-earning assets compared to 14\% at December 31, 2011. The estimated weighted-average life of the debt securities in the available-for-sale portfolio was 3.9 years at March 31, 2012, 3.6 years at December 31, 2011, and 4.6 years at March 31, 2011. In addition, at March 31, 2012, the available-for-sale securities portfolio had a weighted-average yield of $3.69 \%$, compared to $3.66 \%$ at December 31, 2011 and $4.30 \%$ at March 31, 2011.

Information presented in Table 13 is on a weighted-average life basis, anticipating future prepayments. Yield information is presented on an FTE basis and is computed using historical cost balances. Maturity and yield calculations for the total available-for-sale portfolio exclude equity securities that have no stated yield or maturity. Total net unrealized gains on the available-for-sale securities portfolio were $\$ 752$ million at March 31, 2012, compared to $\$ 748$ million at December 31, 2011 and $\$ 428$ million at March 31, 2011. The increase in net unrealized gains from March 31, 2011 was due to a continued low interest rate environment.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 13: Characteristics of Available-for-Sale and Other Securities

| As of March 31, 2012 (\$ in millions) | Amortized Cost |  | Fair Value | Weighted-Average Life (in years) | Weighted-Average Yield |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and government agencies: |  |  |  |  |  |
| Average life of one year or less | \$ | 50 | 50 | 0.5 | 1.44\% |
| Average life 510 years |  | 1 | 1 | 6.9 | 1.61 |
| Total |  | 51 | 51 | 0.6 | 1.44 |
| U.S. Government sponsored agencies: |  |  |  |  |  |
| Average life of one year or less |  | 50 | 51 | 0.5 | 1.54 |
| Average life 15 years |  | 1,129 | 1,231 | 3.9 | 3.39 |
| Average life 510 years |  | 603 | 672 | 5.2 | 3.69 |
| Total |  | 1,782 | 1,954 | 4.3 | 3.44 |
| Obligations of states and political subdivisions: ${ }^{(a)}$ |  |  |  |  |  |
| Average life of one year or less |  | 121 | 121 | 0.1 | 3.94 |
| Average life 15 years |  | 53 | 53 | 2.9 | 0.11 |
| Average life 510 years |  | 34 | 38 | 8.5 | 5.92 |
| Average life greater than 10 years |  | 2 | 2 | 12.3 | 0.01 |
| Total |  | 210 | 214 | 2.3 | 3.27 |
| Agency mortgage-backed securities: |  |  |  |  |  |
| Average life of one year or less |  | 500 | 517 | 0.7 | 4.80 |
| Average life 15 years |  | 8,520 | 8,975 | 3.5 | 3.91 |
| Average life 510 years |  | 798 | 849 | 7.4 | 3.90 |
| Average life greater than 10 years |  | 16 | 17 | 10.4 | 4.24 |
| Total |  | 9,834 | 10,358 | 3.7 | 3.96 |
| Other bonds, notes and debentures: |  |  |  |  |  |
| Average life of one year or less |  | 209 | 216 | 0.5 | 5.33 |
| Average life 15 years |  | 1,366 | 1,393 | 3.2 | 2.61 |
| Average life 510 years |  | 649 | 662 | 6.6 | 2.49 |
| Average life greater than 10 years |  | 91 | 94 | 27.5 | 3.26 |
| Total |  | 2,315 | 2,365 | 4.9 | 2.85 |
| Other securities |  | 1,149 | 1,151 |  |  |
| Total available-for-sale and other securities | \$ | 15,341 | 16,093 | 3.9 | 3.69\% |

(a) Taxable-equivalent yield adjustments included in the above table are $0.14 \%, 0.03 \%, 2.00 \%, 0.01 \%$ and $0.42 \%$ for securities with an average life of one year or less, 1-5 years, 5-10 years, greater than 10 years and in total, respectively.
Deposits

The Bancorp s deposit balances represent an important source of funding and revenue growth opportunity. The Bancorp continues to focus on core deposit growth in its retail and commercial franchises by improving customer satisfaction, building full relationships and offering competitive rates. Core deposits represented $71 \%$ of the Bancorp s asset funding base for all periods presented.

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## TABLE 14: Deposits

|  | March 31, 2012 |  | December 31, 2011 |  | March 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | $\%$ of Total | Balance | $\%$ of Total | Balance | $\%$ of Total |
| Demand | \$ 26,385 | 31 | 27,600 | - 32 | Balance 22,066 | Total |
| Interest checking | 23,971 | 28 | 20,392 | 24 | 18,597 | 23 |
| Savings | 22,245 | 26 | 21,756 | 25 | 21,697 | 26 |
| Money market | 4,275 | 5 | 4,989 | 6 | 5,184 | 6 |
| Foreign office | 1,251 | 1 | 3,250 | 4 | 3,569 | 4 |
| Transaction deposits | 78,127 | 91 | 77,987 | 91 | 71,113 | 86 |
| Other time | 4,446 | 5 | 4,638 | 5 | 7,043 | 9 |
| Core deposits | 82,573 | 96 | 82,625 | 96 | 78,156 | 95 |
| Certificates - \$ 100,000 and over | 3,162 | 4 | 3,039 | 4 | 4,160 | 5 |
| Other | 56 |  | 46 |  | 1 |  |
| Total deposits | \$ 85,791 | 100 | 85,710 | 100 | 82,317 | 100 |

Core deposits decreased $\$ 52$ million from December 31, 2011, driven by a decrease of $\$ 192$ million, or four percent, in other time deposits partially offset by an increase of $\$ 140$ million in transaction deposits. The decrease in other time deposits from December 31, 2011 was primarily the result of continued run-off of certificates of deposits due to the low interest rate environment, as customers have opted to maintain balances in more liquid transaction accounts. The increase in transaction deposits was primarily the result of increases in interest checking deposits and savings deposits, partially offset by decreases in foreign office deposits and demand deposits. Interest checking deposits increased $\$ 3.6$ billion, or $18 \%$, from December 31, 2011 partially driven by account migration from foreign office deposits which decreased $\$ 2.0$ billion, or $62 \%$. The remaining increase in interest checking deposits was due to an increase in new accounts from the

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

preferred checking program introduced in February 2011 and an increase due to customers migrating from maturing certificates of deposits to interest checking deposits due to the low interest rate environment. Saving deposits increased $\$ 489$ million, or two percent, from December 31, 2011 primarily due to growth from customers migrating from maturing certificates of deposits to saving deposits due to the low interest rate environment and the impact of the relationship savings program. Demand deposits decreased $\$ 1.2$ billion, or four percent, due to seasonality as commercial customers opted to hold excess cash at December 31, 2011 and reinvest the cash during the first quarter of 2012.

Core deposits increased $\$ 4.4$ billion, or six percent, from March 31, 2011 driven by an increase of $\$ 7.0$ billion, or $10 \%$, in transaction deposits, partially offset by a decrease of $\$ 2.6$ billion, or $37 \%$, in other time deposits. The increase in transaction deposits was primarily due to an increase in demand deposits and interest checking deposits, partially offset by a decrease in foreign office deposits. Interest checking deposits increased $\$ 5.4$ billion, or $29 \%$, from March 31, 2011 partially driven by account migration from foreign office deposits which decreased $\$ 2.3$ billion, or $65 \%$. The remaining increase in interest checking deposits was due to growth from maturing certificates of deposits and an increase in new accounts from the preferred checking program introduced in February 2011. Demand deposits increased $\$ 4.3$ billion, or 20\%, from March 31, 2011 primarily due to growth from maturing certificates of deposits as commercial customers are opting to hold excess cash in demand deposits. Other time deposits decreased $\$ 2.6$ billion, or $37 \%$, compared to March 31, 2011, primarily as a result of continued run-off of certificates of deposits due to the low interest rate environment, as customers have opted to maintain balances in more liquid transaction accounts.

The Bancorp uses certificates $\$ 100,000$ and over, as a method to fund earning asset growth. At March 31, 2012, certificates $\$ 100,000$ and over increased $\$ 123$ million, or four percent, compared to December 31, 2011 and decreased $\$ 1.0$ billion, or $24 \%$, from March 31, 2011. The increase from December 31, 2011 was due to an increase in new commercial customer deposits greater than $\$ 100,000$ due to increased marketing efforts and the decrease from March 31, 2011 was due to continued run-off from the low rate environment.

The following table presents average deposits for the three months ending:

## TABLE 15: Average Deposits

|  | March 31, 2012 |  | December 31, 2011 |  | March 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Balance | $\begin{aligned} & \% \text { of } \\ & \text { Total } \end{aligned}$ | Balance | $\begin{aligned} & \% \text { of } \\ & \text { Total } \end{aligned}$ | Balance | \% of <br> Total |
| Demand | \$ 26,063 | 31 | 26,069 | 31 | 21,582 | 27 |
| Interest checking | 22,308 | 26 | 19,263 | 23 | 18,539 | 23 |
| Savings | 21,944 | 26 | 21,715 | 26 | 21,324 | 26 |
| Money market | 4,543 | 5 | 5,255 | 6 | 5,136 | 6 |
| Foreign office | 2,277 | 3 | 3,325 | 4 | 3,580 | 4 |
| Transaction deposits | 77,135 | 91 | 75,627 | 90 | 70,161 | 86 |
| Other time | 4,551 | 5 | 4,960 | 6 | 7,363 | 9 |
| Core deposits | 81,686 | 96 | 80,587 | 96 | 77,524 | 95 |
| Certificates - \$100,000 and over | 3,178 | 4 | 3,085 | 4 | 4,226 | 5 |
| Other | 19 |  | 16 |  | 1 |  |
| Total average deposits | \$ 84,883 | 100 | 83,688 | 100 | 81,751 | 100 |

On an average basis, core deposits increased $\$ 1.1$ billion, or one percent, compared to December 31, 2011 due to an increase of $\$ 1.5$ billion, or two percent, in average transaction deposits partially offset by a decrease of $\$ 409$ million, or eight percent, in average other time deposits. Average interest checking deposits increased $\$ 3.0$ billion, or $16 \%$, from December 31, 2011 partially driven by the account migration from average foreign office deposits mentioned above which decreased $\$ 1.0$ billion, or $32 \%$, from December 31, 2011. The remaining increase in

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interest checking deposits was due to an increase in new accounts from the preferred checking program introduced in February 2011 and growth from maturing certificates of deposits. The decrease of $\$ 409$ million, or eight percent, in average other time deposits was primarily the result of continued run-off of certificates of deposits due to the low interest rate environment, as customers have opted to maintain balances in more liquid transaction accounts.

Average core deposits increased $\$ 4.2$ billion, or five percent, from March 31, 2011 due to an increase of $\$ 7.0$ billion, or $10 \%$, in average transaction deposits partially offset by a decrease of $\$ 2.8$ billion, or $38 \%$, in average other time deposits. The increase in average core deposits was due to the account migration from foreign office deposits to interest checking deposits and migration of other time deposits into transaction accounts, due to the impact of historically low interest rates and excess customer liquidity discussed above.

Other time deposits and certificates $\$ 100,000$ and over totaled $\$ 7.6$ billion, $\$ 7.7$ billion, and $\$ 11.2$ billion at March 31, 2012, December 31, 2011, and March 31, 2011, respectively. Substantially all of these deposits were interest bearing. The contractual maturities of these deposits as of March 31, 2012 are summarized in the following table.

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## TABLE 16: Contractual Maturities of Deposits

| (\$ in millions) | March 31,2012 |  |
| :--- | ---: | ---: |
| Next 12 months | $\$, 157$ |  |
| $13-24$ months | 2,047 |  |
| $25-36$ months | 784 |  |
| $37-48$ months | 352 |  |
| $49-60$ months | 215 |  |
| After 60 months | 53 |  |
| Total | $\$$ | 7,608 |

Certificates $\$ 100,000$ and over were $\$ 3.2$ billion, $\$ 3.0$ billion, and $\$ 4.2$ billion at March 31, 2012, December 31, 2011, and March 31, 2011, respectively. The contractual maturities of these deposits as of March 31, 2012 are summarized in the following table.

TABLE 17: Contractual Maturities of Certificates - $\mathbf{\$ 1 0 0 , 0 0 0}$ and over

| (\$ in millions) | March 31, 2012 |  |
| :--- | ---: | ---: |
| Three months or less | \$ | 654 |
| After three months through six months | 290 |  |
| After six months through twelve months | 924 |  |
| After twelve months | 1,294 |  |
|  |  |  |
| Total | $\$$ | 3,162 |

## Borrowings

Total borrowings decreased $\$ 423$ million, or three percent, from December 31, 2011 and increased $\$ 660$ million, or five percent, compared to March 31, 2011. The decrease in total borrowings from December 31, 2011 was primarily due to a decrease in other short-term borrowings and the increase from March 31, 2011 was primarily due to an increase in other short-term borrowings partially offset by a decrease in long-term debt. As of March 31, 2012 and December 31, 2011, total borrowings as a percentage of interest-bearing liabilities were $19 \%$ compared to $17 \%$ at March 31, 2011.

TABLE 18: Borrowings

| (\$ in millions) | March 31, 2012 | December 31, 2011 | March 31, 2011 |  |
| :--- | :---: | :---: | ---: | ---: |
| Federal funds purchased | $\$$ | $\mathbf{3 1 9}$ | 346 | 332 |
| Other short-term borrowings |  | $\mathbf{2 , 8 7 7}$ | 3,239 | 1,297 |
| Long-term debt |  | $\mathbf{9 , 6 4 8}$ | 9,682 | 10,555 |
|  |  |  |  |  |
| Total borrowings | $\$$ | $\mathbf{1 2 , 8 4 4}$ | 13,267 | 12,184 |

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Other short-term borrowings decreased $\$ 362$ million, or $11 \%$, from December 31, 2011 driven by a decrease of $\$ 175$ million in short-term FHLB borrowings and a decrease of $\$ 169$ in securities sold under repurchase agreements which are accounted for as collateralized financing transactions.

Other short-term borrowings increased $\$ 1.6$ billion, or $122 \%$, from March 31, 2011 driven by an increase of $\$ 1.3$ billion in short-term FHLB borrowings, which replaced certificates of deposits greater than $\$ 100,000$ as customers opted to maintain their balances in more liquid accounts. Long-term debt decreased $\$ 907$ million, or nine percent, from March 31, 2011 due to the termination of $\$ 250$ million of structured repurchase agreements classified as long-term debt, the redemption of $\$ 519$ million of certain trust preferred securities, at par, classified as long-term debt and the decrease of $\$ 503$ million in long-term FHLB advances partially offset by the issuance of $\$ 500$ million of senior notes by the Bancorp to third party investors in the first quarter of 2012. In addition the Bancorp redeemed $\$ 85$ million of outstanding home equity securitization debt from the market in 2011, which was accounted for as an extinguishment of debt.

The following table presents average borrowings for the three months ending:

TABLE 19: Average Borrowings

| (\$ in millions) | March 31, 2012 | December 31, 2011 | March 31, 2011 |  |
| :--- | :---: | ---: | ---: | ---: |
| Federal funds purchased | $\$$ | $\mathbf{3 7 0}$ | 348 | 310 |
| Other short-term borrowings |  | $\mathbf{3 , 2 6 1}$ | 3,793 | 1,638 |
| Long-term debt |  | $\mathbf{9 , 7 6 8}$ | 9,707 | 10,255 |
|  |  |  |  |  |
| Total average borrowings | $\$$ | $\mathbf{1 3 , 3 9 9}$ | 13,848 | 12,203 |

Average total borrowings decreased $\$ 449$ million, or three percent, compared to December 31, 2011, primarily due to the previously mentioned decrease in average other short-term borrowings, partially offset by an increase in average long-term debt. Average total borrowings increased $\$ 1.2$ billion, or $10 \%$, compared to March 31, 2011, primarily due to the previously mentioned increase in average other short-term borrowings partially offset by a decrease in average long-term debt.

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Information on the average rates paid on borrowings is discussed in the Net Interest Income section of the MD\&A. In addition, refer to the Liquidity Risk Management section for a discussion on the role of borrowings in the Bancorp s liquidity management.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## BUSINESS SEGMENT REVIEW

The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Investment Advisors. Additional detailed financial information on each business segment is included in Note 19 of the Notes to Condensed Consolidated Financial Statements. Results of the Bancorp s business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp s business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management s accounting practices are improved or businesses change.

The Bancorp manages interest rate risk centrally at the corporate level and employs a FTP methodology at the business segment level. This methodology insulates the business segments from interest rate volatility, enabling them to focus on serving customers through loan originations and deposit taking. The FTP system assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on expected duration and the LIBOR swap curve. Matching duration allocates interest income and interest expense to each segment so its resulting net interest income is insulated from interest rate risk. In a rising rate environment, the Bancorp benefits from the widening spread between deposit costs and wholesale funding costs. However, the Bancorp s FTP system credits this benefit to deposit-providing businesses, such as Branch Banking and Investment Advisors, on a duration-adjusted basis. The net impact of the FTP methodology is captured in General Corporate and Other.

The Bancorp adjusts the FTP charge and credit rates as dictated by changes in interest rates for various interest-earning assets and liabilities and by the review of the estimated durations for the indeterminate-lived deposits. The credit rate provided for DDAs is reviewed annually based upon the account type, its estimated duration and the corresponding fed funds, LIBOR or swap rate. The credit rates for several deposit products were reset January 1, 2012 to reflect the current market rates and updated duration assumptions. These rates were lower than those in place during 2011, thus net interest income for deposit providing businesses was negatively impacted for the three months ended March 31, 2012.

The business segments are charged provision expense based on the actual net charge-offs experienced by the loans owned by each segment. Provision expense attributable to loan growth and changes in factors in the ALLL are captured in General Corporate and Other. The financial results of the business segments include allocations for shared services and headquarters expenses. Even with these allocations, the financial results are not necessarily indicative of the business segments financial condition and results of operations as if they existed as independent entities. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and when funding operations, by accessing the capital markets as a collective unit. Net income (loss) by business segment is summarized in the following table.

TABLE 20: Business Segment Net Income Available to Common Shareholders

|  | For the three months <br> ended March 31, <br> ( in millions) |  |
| :--- | ---: | :---: |
| $\mathbf{2 0 1 2}$ | 2011 |  |
| Income Statement Data | $\mathbf{\$ 1 4 2}$ | 89 |
| Commercial Banking | $\mathbf{2 9}$ | 18 |
| Branch Banking | $\mathbf{4 8}$ | $(26)$ |
| Consumer Lending | $\mathbf{7}$ | 9 |
| Investment Advisors | $\mathbf{2 0 4}$ | 175 |
| General Corporate \& Other |  |  |
|  | $\mathbf{4 3 0}$ | 265 |
| Net income |  |  |
| Less: Net income attributable to noncontrolling interest | $\mathbf{4 3 0}$ | 265 |
|  | $\mathbf{9}$ | 177 |

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Commercial Banking

Commercial Banking offers credit intermediation, cash management and financial services to large and middle-market businesses and government and professional customers. In addition to the traditional lending and depository offerings, Commercial Banking products and services include global cash management, foreign exchange and international trade finance, derivatives and capital markets services, asset-based lending, real estate finance, public finance, commercial leasing and syndicated finance. The following table contains selected financial data for the Commercial Banking segment.

TABLE 21: Commercial Banking

| (\$ in millions) | For the three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |
| Income Statement Data |  |  |  |
| Net interest income (FTE) ${ }^{(a)}$ | \$ |  | 333 |
| Provision for loan and lease losses |  | 76 | 152 |
| Noninterest income: |  |  |  |
| Corporate banking revenue |  | 93 | 81 |
| Service charges on deposits |  | 54 | 50 |
| Other noninterest income |  | 30 | 44 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits |  | 74 | 58 |
| Other noninterest expense |  | 214 | 210 |
| Income before taxes |  | 165 | 88 |
| Applicable income tax expense (benefit) ${ }^{(a)(b)}$ |  | 23 | (1) |
| Net income | \$ |  | 89 |
| Average Balance Sheet Data |  |  |  |
| Commercial loans |  | 40,362 | 38,022 |
| Demand deposits |  | 14,843 | 11,981 |
| Interest checking |  | 8,370 | 8,300 |
| Savings and money market |  | 2,606 | 2,920 |
| Certificates over \$100,000 |  | 1,855 | 2,039 |
| Foreign office deposits |  | 1,379 | 1,934 |

(a) Includes FTE adjustments of $\$ 4$ for each of the three months ended March 31, 2012 and 2011.
(b) Applicable income tax benefit for all periods includes the tax benefit from tax-exempt income and business tax credits, partially offset by the effect of certain nondeductible expenses. Refer to the Applicable Income Taxes section of MD\&A for additional information.
Net income was $\$ 142$ million for the three months ended March 31, 2012, compared to net income of $\$ 89$ million for the three months ended March 31, 2011. The increase in net income was primarily driven by a decrease in the provision for loan and lease losses and higher net interest income partially offset by higher noninterest expense.

Net interest income increased $\$ 19$ million driven primarily by growth in average commercial and industrial loans and an increase in the FTP credits related to commercial deposits, partially offset by a decline in yields of 12 bps on average commercial loans. Provision for loan and lease losses decreased $\$ 76$ million. Net charge-offs as a percent of average loans and leases decreased to 75 bps for 2012 compared to 162 bps for

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2011 largely due to a decrease in net charge-offs on commercial and industrial and commercial mortgage loans and the improvement in credit trends across all commercial loan types.

Noninterest income was relatively flat for the three months ended March 31, 2012 compared to the same period in 2011, as increases in corporate banking revenue were offset by a decrease in other noninterest income. The increase in corporate banking revenue is primarily due to an $\$ 8$ million increase in syndication fees and a $\$ 6$ million increase in business lending fees. The increase in syndication fees and business lending fees was driven by refinancing activities in the current market environment. The decrease in other noninterest income was primarily driven by an increase in losses recognized on the sale of OREO and loans.

Noninterest expense increased $\$ 20$ million compared to the three months ended March 31, 2011 as a result of increases in salaries, incentives and benefits. The increase in salaries, incentives and benefits of $\$ 16$ million was primarily the result of increased incentive compensation due to improved production levels. FDIC insurance expense, which is recorded in other noninterest expense, increased $\$ 2$ million due to a change in the methodology in determining FDIC insurance premiums to one based on total assets less tangible equity as opposed to the previous method that was based on domestic deposits.

Average commercial loans increased $\$ 2.3$ billion compared to the prior year primarily due to average commercial and industrial loans which increased $\$ 4.0$ billion as a result of an increase in new loan origination activity. The increase in commercial and industrial loans was partially offset by decreases in average commercial construction and mortgage loans. Average commercial mortgage loans decreased $\$ 752$ million due to tighter underwriting standards implemented in prior quarters in an effort to limit exposure to commercial real estate. Average commercial construction loans decreased $\$ 959$ million due to run-off from previous suspensions of new non-owner occupied real estate lending.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Average core deposits increased $\$ 2.1$ billion compared to 2011. The increase was primarily driven by strong growth in DDAs, which increased $\$ 2.9$ billion compared to the prior year. The increase in DDAs was partially offset by decreases in interest bearing deposits of $\$ 808$ million as customers opted to maintain their balances in more liquid accounts due to interest rates remaining near historical lows.

## Branch Banking

Branch Banking provides a full range of deposit and loan and lease products to individuals and small businesses through 1,315 full-service Banking Centers. Branch Banking offers depository and loan products, such as checking and savings accounts, home equity loans and lines of credit, credit cards and loans for automobiles and other personal financing needs, as well as products designed to meet the specific needs of small businesses, including cash management services. The following table contains selected financial data for the Branch Banking segment.

## TABLE 22: Branch Banking

| (\$ in millions) | For the three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| Income Statement Data |  |  |
| Net interest income | \$ 335 | 339 |
| Provision for loan and lease losses | 86 | 116 |
| Noninterest income: |  |  |
| Service charges on deposits | 74 | 73 |
| Card and processing revenue | 60 | 77 |
| Investment advisory revenue | 31 | 28 |
| Other noninterest income | 25 | 26 |
| Noninterest expense: |  |  |
| Salaries, incentives and benefits | 149 | 148 |
| Net occupancy and equipment expense | 60 | 59 |
| Card and processing expense | 28 | 28 |
| Other noninterest expense | 157 | 165 |
| Income before taxes | 45 | 27 |
| Applicable income tax expense | 16 | 9 |
| Net income | \$ 29 | 18 |
| Average Balance Sheet Data |  |  |
| Consumer loans | \$ 14,815 | 13,804 |
| Commercial loans | 4,611 | 4,569 |
| Demand deposits | 9,297 | 7,882 |
| Interest checking | 9,087 | 7,548 |
| Savings and money market | 22,654 | 21,786 |
| Other time and certificates - \$100,000 and over | 5,668 | 9,073 |

Net income increased $\$ 11$ million compared to the three months ended March 31, 2011, driven by a decline in the provision for loan and lease losses and a decline in noninterest expense partially offset by a decrease in noninterest income. Net interest income decreased $\$ 4$ million compared to the prior year. The primary drivers of the decline include decreases in the FTP credits for DDAs and lower yields on average commercial and consumer loans. These decreases were partially offset by a favorable shift from certificates of deposit to lower cost transaction and savings products, in conjunction with deposit rate cuts, resulting in a decline in interest expense on core deposits of $\$ 35$ million compared to 2011 and an increase in average consumer loans.

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Provision for loan and lease losses for the three months ended March 31, 2012 decreased $\$ 30$ million compared to the comparable prior year period. The decline in the provision was the result of improved credit trends across all consumer and commercial loan types. Net charge-offs as a percent of average loans and leases decreased to 179 bps for the three months ended March 31, 2012 compared to 256 bps for three months ended March 31, 2011. The decrease is the result of improved credit trends and tighter underwriting standards.

Noninterest income decreased $\$ 14$ million compared to the prior year. The decrease was primarily driven by lower card and processing revenue, which declined $\$ 17$ million, primarily due to the implementation of the Dodd-Frank Act s debit card interchange fee cap in the fourth quarter of 2011, partially offset by higher debit and credit card transaction volumes and the impact of the Bancorp s initial mitigation activity. The decrease was partially offset by investment advisory revenue which increased $\$ 3$ million due to improved market performance.

Noninterest expense decreased $\$ 6$ million from the three months ended March 31, 2011, primarily driven by decreases in other noninterest expense, which declined $\$ 8$ million primarily due to a decrease in FDIC insurance expense, resulting from the previously mentioned change in methodology used to determine FDIC insurance premiums, partially offset by higher corporate overhead allocations.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Average consumer loans increased $\$ 1.0$ billion in 2012 primarily due to increases in average residential mortgage loans of $\$ 1.4$ billion due to the retention of certain portions of originated mortgage loans rather than selling them in the secondary market. The increase in average residential mortgage loans was partially offset by a decrease in average home equity loans of $\$ 507$ million due to decreased customer demand and continued tighter underwriting standards. Average commercial loans were flat compared to March 31, 2011.

Average core deposits increased by $\$ 1.1$ billion compared to the prior year as the growth in transaction accounts due to excess customer liquidity and historically low interest rates slightly outpaced the run-off of higher priced certificates of deposit.

## Consumer Lending

Consumer Lending includes the Bancorp s mortgage, home equity, automobile and other indirect lending activities. Mortgage and home equity lending activities include the origination, retention and servicing of mortgage and home equity loans or lines of credit, sales and securitizations of those loans, pools of loans or lines of credit, and all associated hedging activities. Indirect lending activities include extending loans to consumers through mortgage brokers and automobile dealers. The following table contains selected financial data for the Consumer Lending segment.

## TABLE 23: Consumer Lending

| (\$ in millions) | For the three months ended March 31, |  |
| :---: | :---: | :---: |
|  |  |  |
| Income Statement Data |  |  |
| Net interest income | \$ 80 | 90 |
| Provision for loan and lease losses | 54 | 94 |
| Noninterest income: |  |  |
| Mortgage banking net revenue | 201 | 99 |
| Other noninterest income | 10 | 15 |
| Noninterest expense: |  |  |
| Salaries, incentives and benefits | 56 | 44 |
| Other noninterest expense | 106 | 106 |
| Income (loss) before taxes | 75 | (40) |
| Applicable income tax expense (benefit) | 27 | (14) |
| Net income (loss) | \$ 48 | (26) |
| Average Balance Sheet Data |  |  |
| Residential mortgage loans | \$ 10,009 | 9,273 |
| Home equity | 672 | 773 |
| Automobile loans | 11,211 | 10,384 |
| Consumer leases | 61 | 246 |

Net income was $\$ 48$ million for the three months ended March 31, 2012 compared to a net loss of $\$ 26$ million for the three months ended March 31, 2011. The increase in net income was driven by an increase in noninterest income and a decline in the provision for loan and lease losses, partially offset by decreases in net interest income and an increase in noninterest expense. Net interest income decreased $\$ 10$ million due to lower yields on average automobile loans due to continued competition on new originations, partially offset by increases in average loan balances for residential mortgage and automobile loans.

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Provision for loan and lease losses decreased $\$ 40$ million for the three months ended March 31, 2012, as delinquency metrics and underlying loss trends improved across all consumer loan types. Net charge-offs as a percent of average loans and leases decreased to 108 bps for the current quarter compared to 200 bps for the comparable prior year quarter.

Noninterest income increased $\$ 97$ million primarily due to increases in mortgage banking net revenue, which increased $\$ 102$ million. The increase in mortgage banking net revenue was driven by increased residential mortgage origination activity due to mortgage rates dropping to historical lows during the three months ended March 31, 2012. Additionally, the increase was driven by gains on loan sales of $\$ 112$ million due to an increase in profit margins on sold residential mortgage loans coupled with higher origination volumes, partially offset by an increase in MSR amortization expense of $\$ 18$ million. Net servicing revenue increased due to an increase in the size of the Bancorp s servicing portfolio.

Noninterest expense increased $\$ 12$ million compared to the three months ended March 31, 2011 due to the increase in salaries, incentives and benefits which increased as a result of higher mortgage loan originations in the current quarter than the same quarter in the prior year.

Average consumer loans and leases increased $\$ 1.3$ billion compared to the three months ended March 31, 2011. Average automobile loans increased $\$ 827$ million due to a strategic focus to increase automobile lending throughout 2011 and for the three months ended March 31, 2012 through consistent and competitive pricing, disciplined sales execution, and enhanced customer service with our dealership network. Average residential mortgage loans increased $\$ 736$ million as a result of the higher origination volumes discussed previously. The increases were partially offset by decreases in home equity and consumer leases. Average home equity loans decreased $\$ 101$ million due to continued run-off in the discontinued brokered home equity product. Average consumer leases decreased $\$ 185$ million due to run-off as the Bancorp discontinued this product in the fourth quarter of 2008.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Investment Advisors

Investment Advisors provides a full range of investment alternatives for individuals, companies and not-for-profit organizations. Investment Advisors is made up of four main businesses: FTS, an indirect wholly-owned subsidiary of the Bancorp; FTAM, an indirect wholly-owned subsidiary of the Bancorp; Fifth Third Private Bank; and Fifth Third Institutional Services. FTS offers full service retail brokerage services to individual clients and broker dealer services to the institutional marketplace. FTAM provides asset management services and also advises the Bancorp s proprietary family of mutual funds. Fifth Third Private Bank offers holistic strategies to affluent clients in wealth planning, investing, insurance and wealth protection. Fifth Third Institutional Services provide advisory services for institutional clients including states and municipalities. The following table contains selected financial data for the Investment Advisors segment.

As previously mentioned, the Bancorp entered into two separate agreements in April 2012, to sell certain assets relating to the management of Fifth Third money market funds and 16 mutual funds from FTAM. The transactions are expected to be completed in the third quarter of 2012. The transactions will reduce the money market assets managed by Fifth Third by approximately $\$ 5$ billion and will create a new sub-advisory relationship with FTAM and the third-party. The transactions are not expected to have a material impact on the Bancorp s results.

## TABLE 24: Investment Advisors

| (\$ in millions) | For the three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
| Income Statement Data |  |  |  |
| Net interest income | \$ | 27 | 28 |
| Provision for loan and lease losses |  | 3 | 5 |
| Noninterest income: |  |  |  |
| Investment advisory revenue |  | 94 | 95 |
| Other noninterest income |  | 3 | 3 |
| Noninterest expense: |  |  |  |
| Salaries, incentives and benefits |  | 44 | 43 |
| Other noninterest expense |  | 66 | 64 |
| Income before taxes |  | 11 | 14 |
| Applicable income tax expense |  | 4 | 5 |
| Net income | \$ | 7 | 9 |

## Average Balance Sheet Data

| Loans and leases | $\mathbf{\$ 1 , 9 1 1}$ | 2,130 |
| :--- | ---: | ---: |
| Core deposits | $\mathbf{7 , 3 7 0}$ | 6,455 |

Net income decreased $\$ 2$ million compared to the three months ended March 31, 2011 primarily due to a decline in net interest income and an increase in noninterest expense partially offset by a decrease in the provision for loan and lease losses. Net interest income decreased $\$ 1$ million from the first quarter of 2011 due to a decline in average loan and lease balances as well as declines in yields on loans and leases.

Provision for loan and leases losses decreased $\$ 2$ million from the three months ended March 31, 2011. Net charge-offs as a percent of average loans and leases decreased to 73 bps for the three months ended March 31, 2012 compared to 94 bps for the three months ended March 31, 2011 reflecting moderation of general economic conditions during 2011 and the first quarter of 2012.

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Noninterest income was relatively flat compared to the three months ended March 31, 2011 primarily driven by lower mutual fund fees offset by increased private client services revenue, which reflected an overall increase in market performance.

Noninterest expense increased $\$ 3$ million compared to the three months ended March 31, 2011 due to a $\$ 2$ million increase in other noninterest expense. The increase is due to an increase of $\$ 5$ million in corporate overhead allocations partially offset by decreased FDIC insurance expense of $\$ 2$ million.

Average loans and leases decreased $\$ 219$ million compared to the three months ended March 31, 2011. The decrease was primarily driven by declines in home equity loans of $\$ 152$ million due to tighter underwriting standards. Average core deposits increased $\$ 915$ million compared to the three months ended March 31, 2011 due to growth in interest checking as customers have opted to maintain excess funds in liquid transaction accounts as a result of interest rates remaining near historic lows.

## General Corporate and Other

General Corporate and Other includes the unallocated portion of the investment securities portfolio, securities gains and losses, certain non-core deposit funding, unassigned equity, provision expense in excess of net charge-offs or a benefit from the reduction of the ALLL, representation and warranty expense in excess of actual losses or a benefit from the reduction of representation and warranty reserves, the payment of preferred stock dividends and certain support activities and other items not attributed to the business segments.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Results for the three months ended March 31, 2012 and 2011 were impacted by a benefit of $\$ 128$ million and $\$ 199$ million, respectively, due to reductions in the ALLL. The decrease in provision expense for both periods was due to a decrease in nonperforming assets and improvement in delinquency metrics and underlying loss trends. The change in net income compared to the prior year was impacted by a $\$ 115$ million benefit related to the initial public offering of Vantiv, Inc., partially offset by $\$ 24$ million in losses related to the equity method income recorded from the Bancorp s ownership interest in Vantiv Holding, LLC. The $\$ 24$ million of losses is comprised of $\$ 34$ million in charges related to Vantiv Holding, LLC s bank debt refinancing and debt termination charges partially offset by $\$ 10$ million in the first quarter equity method income earnings for Vantiv Holding, LLC. The results for the three months ended March 31, 2012 were impacted by dividends on preferred stock of $\$ 9$ million compared to $\$ 177$ million in the comparable prior year period. In the prior year, the dividends on preferred stock included $\$ 153$ million in accretion on the remaining issuance discount on the Series F preferred stock in connection with its redemption on February 2, 2011.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## RISK MANAGEMENT OVERVIEW

Managing risk is an essential component of successfully operating a financial services company. The Bancorp s risk management approach includes processes for identifying, assessing, managing, monitoring and reporting risks. The ERM division, led by the Bancorp s Chief Risk Officer, and the Bancorp Credit division, led by the Bancorp s Chief Credit Officer, ensure the consistency and adequacy of the Bancorp s risk management approach within the structure of the Bancorp s affiliate operating model. In addition, the Internal Audit division provides an independent assessment of the Bancorp s internal control structure and related systems and processes.

The assumption of risk requires robust and active risk management practices that comprise an integrated and comprehensive set of activities, measures and strategies that apply to the entire organization. The Bancorp has established a Risk Appetite Framework that provides the foundations of corporate risk capacity, risk appetite and risk tolerances. The Bancorp s risk capacity is represented by its available financial resources. Risk capacity sets an absolute limit on risk-assumption in the Bancorp s annual and strategic plans. The Bancorp understands that not all financial resources may persist as viable loss buffers over time. Further, consideration must be given to planned or foreseeable events that would reduce risk capacity. Those factors take the form of capacity adjustments to arrive at an Operating Risk Capacity. Operating Risk Capacity represents the operating risk level the Bancorp can assume while maintaining its solvency standard. The Bancorp s policy currently discounts its Operating Risk Capacity by a minimum of five percent to provide a buffer; as a result, the Bancorp s risk appetite is limited by policy to, at most, $95 \%$ of its Operating Risk Capacity.

Economic capital is the amount of unencumbered financial resources required to support the Bancorp s risks. The Bancorp measures economic capital under the assumption that it expects to maintain debt ratings at strong investment grade levels over time. The Bancorp s capital policies require that the Operating Risk Capacity less the aforementioned buffer exceed the calculated economic capital required in its business.

Risk appetite is the aggregate amount of risk the Bancorp is willing to accept in pursuit of its strategic and financial objectives. By establishing boundaries around risk taking and business decisions, and by incorporating the needs and goals of its shareholders, regulators, rating agencies and customers, the Bancorp s risk appetite is aligned with its priorities and goals. Risk tolerance is the maximum amount of risk applicable to each of the eight specific risk categories included in its Enterprise Risk Management Framework. This is expressed primarily in qualitative terms. The Bancorp s risk appetite and risk tolerances are supported by risk targets and risk limits. Those limits are used to monitor the amount of risk assumed at a granular level.

The risks faced by the Bancorp include, but are not limited to, credit, market, liquidity, operational, regulatory compliance, legal, reputational and strategic. Each of these risks is managed through the Bancorp s risk program which includes the following key functions:

Enterprise Risk Management Programs is responsible for developing and overseeing the implementation of risk programs and reporting that facilitate a broad integrated view of risk. The department also leads the continual fostering of a strong risk management culture and the framework, policies and committees that support effective risk governance, including the oversight of Sarbanes-Oxley compliance;

Commercial Credit Risk Management provides safety and soundness within an independent portfolio management framework that supports the Bancorp s commercial loan growth strategies and underwriting practices, ensuring portfolio optimization and appropriate risk controls;

Risk Strategies and Reporting is responsible for quantitative analysis needed to support the commercial dual rating methodology, ALLL methodology and analytics needed to assess credit risk and develop mitigation strategies related to that risk. The department also provides oversight, reporting and monitoring of commercial underwriting and credit administration processes. The Risk Strategies and Reporting department is also responsible for the economic capital program;

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Consumer Credit Risk Management provides safety and soundness within an independent management framework that supports the Bancorp s consumer loan growth strategies, ensuring portfolio optimization, appropriate risk controls and oversight, reporting, and monitoring of underwriting and credit administration processes;

Operational Risk Management works with affiliates and lines of business to maintain processes to monitor and manage all aspects of operational risk, including ensuring consistency in application of operational risk programs;

Bank Protection oversees and manages fraud prevention and detection and provides investigative and recovery services for the Bancorp;

Capital Markets Risk Management is responsible for instituting, monitoring, and reporting appropriate trading limits, monitoring liquidity, interest rate risk and risk tolerances within Treasury, Mortgage, and Capital Markets groups and utilizing a value at risk model for Bancorp market risk exposure;

Regulatory Compliance Risk Management ensures that processes are in place to monitor and comply with federal and state banking regulations, including fiduciary compliance processes. The function also has the responsibility for maintenance of an enterprise-wide compliance framework; and

The ERM division creates and maintains other functions, committees or processes as are necessary to effectively manage risk throughout the Bancorp.
Risk management oversight and governance is provided by the Risk and Compliance Committee of the Board of Directors and through multiple management committees whose membership includes a broad cross-section of line-of-business, affiliate and support

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)
representatives. The Risk and Compliance Committee of the Board of Directors consists of five outside directors and has the responsibility for the oversight of risk management for the Bancorp, as well as for the Bancorp s overall aggregate risk profile. The Risk and Compliance Committee of the Board of Directors has approved the formation of key management governance committees that are responsible for evaluating risks and controls. The primary committee responsible for the oversight of risk management is the ERMC. Committees accountable to the ERMC, which support the core risk programs, are the Corporate Credit Committee, the Operational Risk Committee, the Management Compliance Committee, the Asset/Liability Committee and the Enterprise Marketing Committee. Other committees accountable to the ERMC oversee the ALLL, capital and community reinvestment act/fair lending functions. There are also new products and initiatives processes applicable to every line of business to ensure an appropriate standard readiness assessment is performed before launching a new product or initiative. Significant risk policies approved by the management governance committees are also reviewed and approved by the Risk and Compliance Committee of the Board of Directors.

Finally, Credit Risk Review is an independent function responsible for evaluating the sufficiency of underwriting, documentation and approval processes for consumer and commercial credits, the accuracy of risk grades assigned to commercial credit exposure, appropriate accounting for charge-offs, and nonaccrual status and specific reserves. Credit Risk Review reports directly to the Risk and Compliance Committee of the Board of Directors and administratively to the Director of Internal Audit.

## CREDIT RISK MANAGEMENT

The objective of the Bancorp scredit risk management strategy is to quantify and manage credit risk on an aggregate portfolio basis, as well as to limit the risk of loss resulting from an individual customer default. The Bancorp s credit risk management strategy is based on three core principles: conservatism, diversification and monitoring. The Bancorp believes that effective credit risk management begins with conservative lending practices. These practices include conservative exposure and counterparty limits and conservative underwriting, documentation and collection standards. The Bancorp s credit risk management strategy also emphasizes diversification on a geographic, industry and customer level as well as regular credit examinations and timely management reviews of large credit exposures and credits experiencing deterioration of credit quality. Credit officers with the authority to extend credit are delegated specific authority amounts, the utilization of which is closely monitored. Underwriting activities are centrally managed, and ERM manages the policy and the authority delegation process directly. The Credit Risk Review function provides objective assessments of the quality of underwriting and documentation, the accuracy of risk grades and the charge-off, nonaccrual and reserve analysis process. The Bancorp s credit review process and overall assessment of the adequacy of the allowance for credit losses is based on quarterly assessments of the probable estimated losses inherent in the loan and lease portfolio. The Bancorp uses these assessments to promptly identify potential problem loans or leases within the portfolio, maintain an adequate reserve and take any necessary charge-offs. Fifth Third defines potential problem loans as those rated substandard that do not meet the definition of a nonperforming asset or a restructured loan. See Note 6 of the Notes to the Condensed Consolidated Financial Statements for further information on the Bancorp s credit grade categories, which are derived from standard regulatory rating definitions. The following tables provide a summary of potential problem loans:

## TABLE 25: Potential Problem Loans

| As of March 31, 2012 (\$ in millions) | Carrying <br> Value | Unpaid Principal Balance | Exposure |
| :---: | :---: | :---: | :---: |
| Commercial and industrial | \$ 1,390 | 1,391 | 1,739 |
| Commercial mortgage | 1,143 | 1,143 | 1,145 |
| Commercial construction | 163 | 163 | 183 |
| Commercial leases | 47 | 47 | 47 |
| Total | \$ 2,743 | 2,744 | 3,114 |

TABLE 26: Potential Problem Loans

|  |  | Unpaid <br> Principal |  |
| :--- | ---: | ---: | ---: |
| As of December 31, 2011 (\$ in millions) | Carrying | Value | Balance | | Exposure |  |  |
| ---: | :--- | ---: |
| Commercial and industrial | $\$ 1,376$ | 1,376 | 1,744

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 27: Potential Problem Loans

|  | Unpaid <br> Principal |  |  |
| :--- | ---: | ---: | ---: |
| As of March 31, 2011 (\$ in millions) | Carrying | Value | Balance | Exposure

In addition to the individual review of larger commercial loans that exhibit probable or observed credit weaknesses, the commercial credit review process includes the use of two risk grading systems. The risk grading system currently utilized for reserve analysis purposes encompasses ten categories. The Bancorp also maintains a dual risk rating system that provides for thirteen probabilities of default grade categories and an additional six grade categories for estimating losses given an event of default. The probability of default and loss given default evaluations are not separated in the ten-grade risk rating system. The Bancorp has completed significant validation and testing of the dual risk rating system and will make a decision on the implementation of the dual risk rating model for purposes of determining the Bancorp s ALLL once the FASB has issued a final standard regarding previously proposed methodology changes to the determination of credit impairment as outlined in the Accounting for Financial Instruments and Revisions to the Accounting for Derivative Instruments and Hedging Activities Exposure Draft and Supplementary Document dated May 2010 and January 2011, respectively. Scoring systems, various analytical tools and delinquency monitoring are used to assess the credit risk in the Bancorp s homogenous consumer and small business loan portfolios.

## Overview

The economy maintained a moderate recovery throughout 2011 and the first quarter of 2012. Geographically, the Bancorp continues to experience the most stress in Michigan and Florida due to the decline in real estate values. Real estate value deterioration, as measured by the Home Price Index, was most prevalent in Florida due to past real estate price appreciation and related over-development, and in Michigan due in part to cutbacks in automobile manufacturing and the state s economic downturn. Among commercial portfolios, the homebuilder, residential developer and portions of the remaining non-owner occupied commercial real estate portfolios continue to remain under stress.

Among consumer portfolios, residential mortgage and brokered home equity portfolios exhibited the most stress. Management suspended homebuilder and developer lending in the fourth quarter of 2007 and new commercial non-owner occupied real estate lending in the second quarter of 2008, discontinued the origination of brokered home equity products at the end of 2007 and tightened underwriting standards across both the commercial and consumer loan product offerings. Since the fourth quarter of 2008, in an effort to reduce loan exposure to the real estate and construction industries, the Bancorp has sold certain consumer loans and sold or transferred to held for sale certain commercial loans. The Bancorp has continued to aggressively engage in other loss mitigation strategies such as reducing credit commitments, restructuring certain commercial and consumer loans, actively managing underwriting standards on commercial loans and across the consumer loan portfolio, as well as utilizing expanded commercial and consumer loan workout teams. In the financial services industry, there has been heightened focus on foreclosure activity and processes. Fifth Third actively works with borrowers experiencing difficulties and has regularly modified or provided forbearance to borrowers where a workable solution could be found. Foreclosure is a last resort, and the Bancorp undertakes foreclosures only when it believes they are necessary and appropriate and are careful to ensure that customer and loan data are accurate. Reviews of the Bancorp s foreclosure process and procedures conducted in 2010 did not reveal any material deficiencies. These reviews were expanded and extended in 2011 to improve our processes as additional aspects of the industry s foreclosure practices have come under intensified scrutiny and criticism. These reviews are complete and the Bancorp may determine to amend its processes and procedures as a result of these reviews. While any impact to the Bancorp that ultimately results from continued reviews cannot yet be determined, management currently believes that such impact will not materially adversely affect the Bancorp s results of operations, liquidity or capital resources. Additionally, banking regulatory agencies and other federal and state governmental authorities have continued to review the foreclosure process of mortgage servicers such as Fifth Third

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beyond the initial examinations of the largest mortgage servicers they conducted over the past 18 months. These ongoing reviews and issues have been settled with the largest mortgage servicers, the state attorney generals and various regulators. We are reviewing the settlements in conjunction with Fifth Third s business process and continue to monitor the situation as it evolves.

## Commercial Portfolio

The Bancorp s credit risk management strategy includes minimizing concentrations of risk through diversification. The Bancorp has commercial loan concentration limits based on industry, lines of business within the commercial segment, geography and credit product type.

The risk within the commercial loan and lease portfolio is managed and monitored through an underwriting process utilizing detailed origination policies, continuous loan level reviews, monitoring of industry concentration and product type limits and continuous portfolio risk management reporting. The origination policies for commercial real estate outline the risks and underwriting requirements for owner and non-owner occupied and construction lending. Included in the policies are maturity and amortization terms, maximum LTVs, minimum debt service coverage ratios, construction loan monitoring procedures, appraisal requirements, pre-leasing requirements (as applicable) and sensitivity and pro-forma analysis requirements. The Bancorp requires a valuation of real estate collateral, which may include third-party appraisals, be performed at the time of origination and renewal in accordance with regulatory requirements and on an as needed basis when market conditions justify. Although the Bancorp does not back test these collateral value assumptions, the Bancorp maintains an appraisal review department to order and review third-party appraisals in accordance with regulatory requirements. Collateral values on criticized

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

assets with relationships exceeding $\$ 1$ million are reviewed quarterly to assess the appropriateness of the value ascribed in the assessment of charge-offs and specific reserves. In addition, the Bancorp applies incremental valuation haircuts to older appraisals that relate to collateral dependent loans, which can currently be up to $25-40 \%$ of the appraised value based on the type of collateral. These incremental valuation haircuts generally reflect the age of the most recent appraisal as well as collateral type. Trends in collateral values, such as home price indices and recent asset dispositions, are monitored in order to determine whether adjustments to the appraisal haircuts are warranted. Other factors such as local market conditions or location may also be considered as necessary.

The Bancorp assesses all real estate and non-real estate collateral securing a loan and considers all cross collateralized loans in the calculation of the LTV ratio. The following table provides detail on the most recent LTV ratios for commercial mortgage loans greater than $\$ 1$ million, excluding impaired commercial mortgage loans individually evaluated. The Bancorp does not typically aggregate the LTV ratios for commercial mortgage loans less than $\$ 1$ million.

TABLE 28: Commercial Mortgage Loans Outstanding by LTV, Loans Greater Than \$1 Million

| As of March 31, 2012 (\$ in millions) | LTV $>100 \%$ | LTV 80-100\% | LTV $\leq 80 \%$ |  |
| :--- | :---: | ---: | ---: | ---: |
| Commercial mortgage owner-occupied loans | $\$$ | 445 | 359 | 2,385 |
| Commercial mortgage nonowner-occupied loans |  | 569 | 644 | 2,125 |
|  |  |  |  |  |
| Total | $\$$ | 1,014 | 1,003 | 4,510 |

The following table provides detail on commercial loan and leases by industry classification (as defined by the North American Industry Classification System), by loan size and by state, illustrating the diversity and granularity of the Bancorp s commercial loans and leases.

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TABLE 29: Commercial Loan and Lease Portfolio (Excluding loans held for sale)


By loan size:

| Less than $\$ 200,000$ | $\mathbf{2 \%}$ | $\mathbf{2}$ | $\mathbf{7}$ | $3 \%$ | 2 | 7 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 200,000$ to $\$ 1$ million | $\mathbf{7}$ | $\mathbf{6}$ | $\mathbf{2 2}$ | 10 | 7 | 24 |
| $\$ 1$ million to $\$ 5$ million | $\mathbf{1 8}$ | $\mathbf{1 4}$ | $\mathbf{3 3}$ | 21 | 17 | 30 |
| $\$ 5$ million to $\$ 10$ million | $\mathbf{1 2}$ | $\mathbf{1 0}$ | $\mathbf{1 5}$ | 13 | 11 | 9 |
| $\$ 10$ million to $\$ 25$ million | $\mathbf{2 7}$ | $\mathbf{2 4}$ | $\mathbf{2 0}$ | 26 | 26 | 25 |
| Greater than $\$ 25$ million | $\mathbf{3 4}$ | $\mathbf{4 4}$ | $\mathbf{3}$ | 27 | 37 | 5 |
|  |  |  |  |  |  |  |
| Total | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0}$ | $\mathbf{1 0 0}$ | $100 \%$ | 100 | 100 |


| By state: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ohio | 23\% | 26 | 17 | 25\% | 29 | 15 |
| Michigan | 13 | 11 | 22 | 15 | 13 | 21 |
| Florida | 8 | 6 | 16 | 8 | 7 | 16 |
| Illinois | 7 | 8 | 12 | 8 | 8 | 13 |
| Indiana | 5 | 5 | 9 | 6 | 6 | 8 |
| Kentucky | 4 | 4 | 4 | 5 | 4 | 4 |
| North Carolina | 3 | 3 | 4 | 3 | 3 | 3 |
| Tennessee | 3 | 3 | 3 | 3 | 3 | 1 |
| Pennsylvania | 2 | 2 | 1 | 2 | 2 | 2 |
| All other states | 32 | 32 | 12 | 25 | 25 | 17 |


| Total | $\mathbf{1 0 0 \%}$ | $\mathbf{1 0 0}$ | $\mathbf{1 0 0}$ | $100 \%$ | 100 | 100 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

The Bancorp has identified certain categories of loans which it believes represent a higher level of risk compared to the rest of the Bancorp s loan portfolio, due to economic or market conditions within the Bancorp s key lending areas. The following table provides analysis of each of the categories of loans (excluding loans held for sale) by state as of March 31, 2012 and 2011.

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## TABLE 30: Non-Owner Occupied Commercial Real Estate

|  | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx <br> For the three months <br> ended March 31, 2012 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| As of March 31, 2012 (\$ in millions) |  |  | 90 Days |  | Nonaccrual | Net Charge-offs |

## TABLE 31: Non-Owner Occupied Commercial Real Estate

| As of March 31, 2011 (\$ in millions) | \$xxxx.xx |  | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx | \$xxxx.xx <br> For the three months ended March 31, 2011 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| By State: | Outstanding |  | Exposure | 90 Days <br> Past Due | Nonaccrual | Net Charge-offs |
| Ohio | \$ | 2,232 | 2,494 | 24 | 93 | 24 |
| Michigan |  | 1,627 | 1,736 |  | 72 | 11 |
| Florida |  | 930 | 985 | 2 | 105 | 5 |
| Illinois |  | 498 | 583 |  | 60 | 10 |
| Indiana |  | 375 | 438 |  | 22 | 2 |
| North Carolina |  | 359 | 410 | 1 | 31 | 1 |
| All other states |  | 677 | 747 |  | 28 | 6 |
| Total | \$ | 6,698 | 7,393 | 27 | 411 | 59 |

TABLE 32: Home Builder and Developer (a)

| \$xxx.xx | \$xxx.xx | \$xxx.xx | \$xxx.xx | \$xxx.xx <br> For the three <br> months |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
| As of March 31, 2012 (\$ in millions) |  |  |  |  |  |
| ended March 31, 2012 |  |  |  |  |  |

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| Florida | $\mathbf{5 1}$ | $\mathbf{6 8}$ | $\mathbf{1 6}$ | $\mathbf{9}$ |
| :--- | :--- | :--- | ---: | :---: | :---: |
| North Carolina | $\mathbf{4 3}$ | $\mathbf{4 7}$ | $\mathbf{9}$ |  |
| Indiana | $\mathbf{5 0}$ | $\mathbf{5 4}$ | $\mathbf{1 0}$ |  |
| Illinois | $\mathbf{1 3}$ | $\mathbf{2 3}$ | $\mathbf{1 1}$ |  |
| All other states | $\mathbf{5 2}$ | $\mathbf{6 2}$ | $\mathbf{1 1}$ |  |
| Total |  |  |  |  |

(a) Home Builder and Developer loans, exclusive of commercial and industrial loans with an outstanding balance of \$100 and a total exposure of $\$ 186$ are also included in Table 30: Non-Owner Occupied Commercial Real Estate.

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## TABLE 33: Home Builder and Developer (a)

| As of March 31, 2011 (\$ in millions) |  |  |  | For the three months <br> ended March 31, 2011 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| By State: | Outstanding | Exposure | 90 Days <br> Past Due | Nonaccrual | Net Charge-offs |
| Ohio | $\$$ | 189 | 278 |  | 31 |

(a) Home Builder and Developer loans, exclusive of commercial and industrial loans with an outstanding balance of \$131 and a total exposure of $\$ 257$ are also included in Table 31: Non-Owner Occupied Commercial Real Estate.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## Consumer Portfolio

The Bancorp s consumer portfolio is materially comprised of three categories of loans: residential mortgage, home equity, and automobile. The Bancorp has identified certain categories within these loan types which it believes represent a higher level of risk compared to the rest of the consumer loan portfolio due to high loan amount to collateral value. The Bancorp does not update LTV ratios for the consumer portfolio subsequent to origination except as part of the charge-off process for real estate secured loans.

## Residential Mortgage Portfolio

The Bancorp manages credit risk in the mortgage portfolio through conservative underwriting and documentation standards and geographic and product diversification. The Bancorp may also package and sell loans in the portfolio or may purchase mortgage insurance for the loans sold in order to mitigate credit risk.

The Bancorp does not originate mortgage loans that permit customers to defer principal payments or make payments that are less than the accruing interest. The Bancorp originates both fixed and adjustable rate residential mortgage loans. Resets of rates on adjustable rate mortgages are not expected to have a material impact on credit costs in the current interest rate environment, as approximately $\$ 1.1$ billion of adjustable rate residential mortgage loans will have rate resets during the next twelve months, with approximately one percent of those resets expected to experience an increase in monthly payments in comparison to the monthly payment at the time of origination.

Certain residential mortgage products have contractual features that may increase credit exposure to the Bancorp in the event of a decline in housing values. These types of mortgage products offered by the Bancorp include loans with high LTV ratios, multiple loans on the same collateral that when combined result in an LTV greater than $80 \%$ and interest-only loans. The Bancorp monitors residential mortgage loans with greater than $80 \%$ LTV ratio and no mortgage insurance as it believes these loans represent a higher level of risk. The following table provides an analysis of the residential mortgage portfolio loans outstanding, excluding held for sale, by LTV at origination:

## TABLE 34: Residential Mortgage Portfolio Loans by LTV at Origination

|  | March 31, 2012 |  | December 31, 2011 |  | March 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Weighted |  | Weighted |  | Weighted |
|  |  | Average |  | Average |  | Average |
| (\$ in millions) | Outstanding | LTV s | Outstanding | LTV s | Outstanding | LTV s |
| LTV $£ 80 \%$ | \$ 8,252 | 66.4\% | 7,876 | 66.6\% | 6,961 | 67.5\% |
| LTV $>80 \%$, with mortgage insurance | 1,102 | 93.3 | 1,030 | 92.7 | 900 | 93.1 |
| LTV $>80 \%$, no mortgage insurance | 1,740 | 95.7 | 1,766 | 95.6 | 1,669 | 95.5 |
| Total | \$ 11,094 | 73.7\% | 10,672 | 73.9\% | 9,530 | 74.9\% |

The following tables provide analysis of the residential mortgage portfolio loans outstanding, excluding held for sale, with a greater than $80 \%$ LTV ratio and no mortgage insurance as of March 31, 2012 and 2011:

TABLE 35: Residential Mortgage Portfolio Loans, LTV Greater Than 80\%, No Mortgage Insurance

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|  |  | 90 <br> Days <br> Past Due | Net <br> Charge-offs |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Ohio | $\$$ | $\mathbf{5 9 8}$ | $\mathbf{3}$ | $\mathbf{2 5}$ | $\mathbf{4}$ |
| Michigan | $\mathbf{3 0 7}$ | $\mathbf{1}$ | $\mathbf{1 4}$ | $\mathbf{3}$ |  |
| Florida | $\mathbf{2 5 7}$ | $\mathbf{1}$ | $\mathbf{1 9}$ | $\mathbf{4}$ |  |
| North Carolina | $\mathbf{1 1 3}$ | $\mathbf{2}$ | $\mathbf{5}$ | $\mathbf{1}$ |  |
| Illinois | $\mathbf{1 3 4}$ | $\mathbf{1}$ | $\mathbf{3}$ | $\mathbf{1}$ |  |
| Indiana | $\mathbf{1 0 9}$ | $\mathbf{1}$ | $\mathbf{2}$ |  |  |
| Kentucky | $\mathbf{8 6}$ | $\mathbf{1}$ | $\mathbf{3}$ |  |  |
| All other states | $\mathbf{1 3 6}$ | $\mathbf{1}$ | $\mathbf{4}$ | $\mathbf{1}$ |  |
|  |  |  |  |  |  |
| Total | $\$$ | $\mathbf{1 , 7 4 0}$ | $\mathbf{1 1}$ | $\mathbf{7 5}$ | $\mathbf{1 4}$ |

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 36: Residential Mortgage Loans Outstanding, LTV Greater Than $\mathbf{8 0 \%}$, No Mortgage Insurance

| As of March 31, 2011 (\$ in millions) | Outstanding |  | 90 Days <br> Past Due | For the three months ended March 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| By State: |  |  | Nonaccrual | Net Charge-offs |
| Ohio | \$ | 576 |  | 4 | 25 | 4 |
| Michigan |  | 299 | 1 | 16 | 5 |
| Florida |  | 284 | 4 | 25 | 12 |
| North Carolina |  | 125 | 3 | 4 | 1 |
| Indiana |  | 112 | 1 | 4 | 1 |
| Kentucky |  | 77 | 1 | 3 |  |
| Illinois |  | 77 | 1 | 1 |  |
| All other states |  | 119 | 1 | 4 | 2 |
| Total | \$ | 1,669 | 16 | 82 | 25 |

## Home Equity Portfolio

The Bancorp s home equity portfolio is primarily comprised of home equity lines of credit. The home equity line of credit offered by the Bancorp is a revolving facility with a 20 -year term, minimum payments of interest only and a balloon payment of principal at maturity.

The ALLL provides coverage for probable and estimable losses in the home equity portfolio. The allowance attributable to the portion of the home equity portfolio that has not been restructured in a TDR is determined on a single homogenous pool basis reflecting the Bancorp s belief that the credit risk characteristics of this portfolio are of sufficient similarity such that additional portfolio segmentation is not necessary for determining the probable credit losses in the home equity portfolio. The modeled loss factor for the home equity portfolio is based on the trailing twelve month historical loss rate, as adjusted for certain prescriptive loss rate factors and certain qualitative adjustment factors to reflect risks associated with current conditions and trends. The prescriptive loss rate factors include adjustments for delinquency trends, LTV trends, refreshed FICO score trends and product mix. The qualitative factors include adjustments for credit administration and portfolio management, credit policy and underwriting and the national and local economy. The Bancorp considers home price index trends when determining the national and local economy qualitative factor.

The home equity portfolio is managed in two primary categories: loans outstanding with a LTV greater than $80 \%$ and those loans with a LTV $80 \%$ or less based upon appraisals at origination. The carrying value of the greater than $80 \%$ LTV home equity loans and $80 \%$ or less LTV home equity loans were $\$ 3.9$ billion and $\$ 6.6$ billion, respectively, as of March 31, 2012. Of the total $\$ 10.5$ billion of outstanding home equity loans:
$82 \%$ reside within the Bancorp s Midwest footprint of Ohio, Michigan, Kentucky, Indiana and Illinois
$31 \%$ are in first lien positions and $69 \%$ are in second lien positions at March 31, 2012

For approximately $1 / 3$ of the home equity portfolio in a second lien position, the first lien is either owned or serviced by the Bancorp

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Over $80 \%$ of non-delinquent borrowers made at least one payment greater than the minimum payment during the three months ended March 31, 2012

The portfolio had an average refreshed FICO score of 734 and 732 at March 31, 2012 and 2011, respectively.
The Bancorp actively manages lines of credit and makes reductions in lending limits when it believes it is necessary based on FICO score deterioration and property devaluation. The Bancorp does not routinely obtain appraisals on performing loans to update LTV ratios after origination. However, the Bancorp monitors the local housing markets by reviewing various home price indices and incorporates the impact of the changing market conditions in its on-going credit monitoring processes. For second lien home equity loans, the Bancorp is unable to track the performance of the first lien loans if it does not service the first lien loan, but instead monitors the refreshed FICO scores as part of its assessment of the home equity portfolio. The following table provides an analysis of home equity loans outstanding disaggregated based upon refreshed FICO score:

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## TABLE 37: Home Equity Loans Outstanding by Refreshed FICO Score



The Bancorp believes that home equity loans with a greater than $80 \%$ combined LTV ratio present a higher level of risk. The following table provides an analysis of the home equity loans outstanding in a first and second lien position by LTV at origination:

TABLE 38: Home Equity Loans Outstanding by LTV at Origination


The following tables provide analysis of home equity loans by state with LTV greater than $80 \%$ as of March 31, 2012 and 2011.

TABLE 39: Home Equity Loans Outstanding with LTV Greater than $\mathbf{8 0 \%}$
$\left.\begin{array}{lrrrrr} & & & \\ \text { For the three } \\ \text { months }\end{array}\right)$

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TABLE 40: Home Equity Loans Outstanding with LTV Greater than $\mathbf{8 0 \%}$

| As of March 31, 2011 (\$ in millions) |  |  |  | For the three months <br> ended March 31, 2011 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net |  |  |  |  |

## Automobile Portfolio

The automobile portfolio is characterized by direct and indirect lending products to consumers. As of March 31, 2012, 48\% of the automobile loan portfolio is comprised of new automobiles. It is a common practice to advance on automobile loans an amount in excess of the automobile value due to the inclusion of taxes, title, and other fees paid at closing. The Bancorp monitors its exposure to these higher risk loans. The following table provides an analysis of automobile loans outstanding by LTV at origination:

TABLE 41: Automobile Loans Outstanding with LTV at Origination

| (\$ in millions) | March 31, 2012 |  | December 31, 2011 |  | March 31, 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding | Weighted Average LTV $s$ | Outstanding | Weighted Average LTV s | Outstanding | Weighted Average LTV $\mathbf{s}$ |
| LTV £ 100\% | \$ 7,865 | 81.7 \% | 7,805 | 81.7 \% | 7,084 | 81.8\% |
| LTV > 100\% | 3,967 | 111.2 | 4,022 | 111.5 | 4,045 | 112.4 |
| Total | \$ 11,832 | 91.9 \% | 11,827 | 92.1 \% | 11,129 | 93.3 \% |

The following tables provide analysis of the Bancorp s automobile loans with a LTV at origination greater than $100 \%$ as of March 31, 2012 and 2011, respectively.

TABLE 42: Automobile Loans Outstanding with LTV Greater than $\mathbf{1 0 0 \%}$

|  | For the three <br> months ended |  |
| :--- | ---: | :--- |
| Ms of March 31, 2012 (\$ in millions) |  | Norch 31, 2012 |
| By State: | Outstanding |  |

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|  |  | 90 Days <br> Past Due | Net <br> Charge-offs |  |
| :--- | ---: | ---: | ---: | ---: |
| Ohio | $\mathbf{\$}$ | $\mathbf{4 1 3}$ | $\mathbf{1}$ | $\mathbf{1}$ |
| Illinois | $\mathbf{2 6 8}$ |  | $\mathbf{1}$ |  |
| Michigan | $\mathbf{2 3 5}$ |  |  |  |
| Florida | $\mathbf{1 9 4}$ |  |  |  |
| Indiana | $\mathbf{1 7 3}$ |  |  |  |
| Kentucky | $\mathbf{1 5 0}$ |  |  |  |
| All other states | $\mathbf{2 , 5 3}$ | $\mathbf{3}$ | $\mathbf{2}$ |  |
|  |  |  | $\mathbf{4}$ |  |
| Total | $\mathbf{\$ 3 9 6}$ | $\mathbf{4}$ | $\mathbf{2}$ | $\mathbf{6}$ |

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 43: Automobile Loans Outstanding with LTV Greater than $\mathbf{1 0 0 \%}$


## European Exposure

The Bancorp has no direct sovereign exposure to any European nation as of March 31, 2012. In providing services to our customers, the Bancorp routinely enters into financial transactions with foreign domiciled and U.S. subsidiaries of foreign businesses as well as foreign financial institutions. These financial transactions are in the form of loans, loan commitments, letters of credit, derivatives and securities. The Bancorp s risk appetite for foreign country exposure is managed by having established country exposure limits. The Bancorp s total exposure to European domiciled or owned businesses and European financial institutions was $\$ 2.3$ billion and funded exposure was $\$ 1.4$ billion as of March 31, 2012. Additionally, the Bancorp was within its established country exposure limits for all European countries.

Certain European countries have been experiencing increased levels of stress throughout 2011 and during the three months ended March 31, 2012 including Portugal, Ireland, Italy, Greece and Spain. The Bancorp s total exposure to businesses domiciled or owned by companies and financial institutions in these countries was approximately $\$ 179$ million and funded exposure was $\$ 124$ million as of March 31, 2012. The following table provides detail about the Bancorp s exposure to all European domiciled and owned businesses and financial institutions as of March 31, 2012:

## TABLE 44: European Exposure

|  | Sovereigns |  | Financial Institutions |  | Non-Financial Institutions |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | Total Exposure | Funded Exposure | Total Exposure | Funded <br> Exposure | Total Exposure | Funded Exposure | Total Exposure (a) | Funded Exposure |
| Peripheral Europe ${ }^{(b)}$ | \$ |  | 11 |  | 168 | 124 | 179 | 124 |
| Other Eurozone ${ }^{(c)}$ |  |  | 44 | 34 | 1,275 | 742 | 1,319 | 776 |
| Total Eurozone |  |  | 55 | 34 | 1,443 | 866 | 1,498 | 900 |
| Other Europe ${ }^{(d)}$ |  |  | 22 | 18 | 820 | 496 | 842 | 514 |
| Total Europe | \$ |  | 77 | 52 | 2,263 | 1,362 | 2,340 | 1,414 |

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(a) Total exposure includes funded and unfunded commitments, net of collateral; funded exposure excludes unfunded exposure.
(b) Peripheral Europe includes Portugal, Ireland, Italy, Greece and Spain.
(c) Eurozone includes countries participating in the European common currency (Euro).
(d) Other Europe includes European countries not part of the Euro (primarily the United Kingdom and Switzerland).

Analysis of Nonperforming Assets

Nonperforming assets include nonaccrual loans and leases for which ultimate collectability of the full amount of the principal and/or interest is uncertain; restructured commercial and credit card loans which have not yet met the requirements to be classified as a performing asset; restructured consumer loans which are 90 days past due based on the restructured terms unless the loan is both well-secured and in the process of collection; and certain other assets, including OREO and other repossessed property. A summary of nonperforming assets is included in Table 45. Residential mortgage loans are placed on nonaccrual status when principal and interest payments have become past due 150 days unless such loans are both well secured and in the process of collection. Residential mortgage loans may stay on nonperforming status for an extended time as the foreclosure process typically lasts longer than 180 days. Typically home equity loans are reported on nonaccrual status if principal or interest has been in default for 180 days or more unless the loan is both well secured and in the process of collection. Automobile and other consumer loans and leases that have been modified in a TDR and subsequently become past due 90 days are placed on nonaccrual status. Credit card loans that have been modified in a TDR are classified as nonaccrual unless such loans have a sustained repayment performance of six months or greater and the Bancorp is reasonably assured of repayment in accordance with the restructured terms. Well secured loans are collateralized by perfected security interests in real and/or personal property for which the Bancorp estimates proceeds from sale would be sufficient to recover the outstanding principal and accrued interest balance of the loan and pay all costs to sell

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the collateral. The Bancorp considers a loan in the process of collection if collection efforts or legal action is proceeding and the Bancorp expects to collect funds sufficient to bring the loan current or recover the entire outstanding principal and accrued interest balance. When a loan is placed on nonaccrual status, the accrual of interest, amortization of loan premiums, accretion of loan discounts and amortization or accretion of deferred net loan fees or costs are discontinued and previously accrued, but unpaid interest is reversed. Commercial loans on nonaccrual status are reviewed for impairment at least quarterly. If the principal or a portion of the principal is deemed a loss, the loss amount is charged off to the ALLL.

Total nonperforming assets, including loans held for sale, were $\$ 1.8$ billion at March 31, 2012 compared to $\$ 2.0$ billion at December 31, 2011 and $\$ 2.3$ billion at March 31, 2011. At March 31, 2012, $\$ 117$ million of nonaccrual loans, consisting primarily of real estate secured loans, were held for sale, compared to $\$ 138$ million and $\$ 216$ million at December 31, 2011 and March 31, 2011, respectively.

Nonperforming assets as a percentage of total loans, leases and other assets, including OREO and nonaccrual loans held for sale as of March 31, 2012 were $2.13 \%$, compared to $2.32 \%$ as of December 31, 2011 and $2.96 \%$ as of March 31, 2011. Excluding nonaccrual loans held for sale, nonperforming assets as a percentage of total portfolio loans, leases and other assets, including OREO were $2.03 \%$ as of March 31, 2012, compared to $2.23 \%$ as of December 31, 2011 and $2.73 \%$ as of March 31, 2011. The composition of nonaccrual loans and leases continues to be concentrated in real estate as $69 \%$ of nonaccrual loans and leases were secured by real estate as of March 31, 2012 and December 31, 2011 compared with $67 \%$ as of March 31, 2011.

Commercial nonperforming loans and leases were $\$ 1.1$ billion at March 31, 2012, a decrease of $\$ 91$ million from December 31, 2011 and a decrease of $\$ 322$ million from March 31, 2011 due to the impact of loss mitigation actions and moderation in general economic conditions. Excluding commercial nonperforming loans and leases held for sale, commercial nonperforming loans and leases at March 31, 2012 decreased $\$ 70$ million and $\$ 223$ compared to December 31, 2011 and March 31, 2011, respectively. The decrease from both prior periods was due to a continued decrease in new nonaccruals due to improved delinquency metrics and an improvement in underlying loss trends.

Consumer nonperforming loans and leases were $\$ 364$ million at March 31, 2012, a decrease of $\$ 16$ million from December 31, 2011 and a decrease of $\$ 70$ million from March 31, 2011. The decrease compared to December 31, 2011 is due to the continued moderation in general economic conditions in 2012. The decrease compared to March 31, 2011 was mainly due to a $\$ 59$ million decrease in other consumer loans and leases due primarily to charge-offs taken on certain consumer loans acquired during the fourth quarter of 2010 as the result of a foreclosure on a commercial loan collateralized by individual consumer loans. These loans were fully charged off in 2011. Home equity nonaccrual levels were flat compared to December 31, 2011 and March 31, 2011 as the Bancorp continues to fully charge-off a high proportion of the severely delinquent loans at 180 days past due. Geography continues to be a large driver of nonaccrual activity as Florida properties represent approximately $16 \%$ and $8 \%$ of residential mortgage and home equity balances, respectively, but represent $46 \%$ and $18 \%$ of nonaccrual loans for each category. Consumer restructured loans on accrual status totaled $\$ 1.6$ billion at March 31, 2012, December 31, 2011 and March 31, 2011. As of March 31, 2012, redefault rates, defined as 30 days delinquent in accordance with the loan s modified terms, on restructured residential mortgage were $26 \%, 15 \%$ on credit card loans and $14 \%$ on home equity loans.

OREO and other repossessed property was $\$ 321$ million at March 31, 2012, compared to $\$ 378$ million at December 31, 2011 and $\$ 481$ million at March 31, 2011. The decrease from December 31, 2011 and March 31, 2011 was due to the sale of large OREO properties and improvements in general economic conditions during 2011 and in the first quarter of 2012. The Bancorp recognized $\$ 23$ million and $\$ 77$ million in losses on the sale or write-down of OREO properties for the three months ended March 31, 2012 and 2011, respectively. These losses are primarily reflective of the continued stress in the Michigan and Florida markets for commercial real estate and residential mortgage loans as Michigan and Florida represented $16 \%$ and $26 \%$, respectively, of total OREO losses in the first quarter of 2012 compared with $12 \%$ and $14 \%$, respectively, in the first quarter of 2011. Properties in Michigan and Florida accounted for $38 \%$ of foreclosed real estate at March 31, 2012, compared to $42 \%$ at December 31, 2011 and 44\% as of March 31, 2011.

For the three months ended March 31, 2012 and 2011, approximately $\$ 27$ million and $\$ 33$ million, respectively, of interest income would have been recorded if the nonaccrual and renegotiated loans and leases on nonaccrual status had been current in accordance with their original terms. Although these values help demonstrate the costs of carrying nonaccrual credits, the Bancorp does not expect to recover the full amount of interest as nonaccrual loans and leases are generally carried below their principal balance.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 45: Summary of Nonperforming Assets and Delinquent Loans

| (\$ in millions) | March 31, 2012 |  | December 31, 2011 | March 31, 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases: |  |  |  |  |
| Commercial and industrial loans | \$ | 358 | 408 | 477 |
| Commercial mortgage loans |  | 347 | 358 | 415 |
| Commercial construction loans |  | 118 | 123 | 159 |
| Commercial leases |  | 8 | 9 | 11 |
| Residential mortgage loans |  | 135 | 134 | 140 |
| Home equity |  | 26 | 25 | 24 |
| Automobile loans |  | 1 |  | 1 |
| Other consumer loans and leases |  | 1 | 1 | 60 |
| Restructured loans and leases: |  |  |  |  |
| Commercial and industrial loans |  | 84 | 79 | 95 |
| Commercial mortgage loans |  | 58 | 63 | 38 |
| Commercial construction loans |  | 13 | 15 | 9 |
| Commercial leases |  | 2 | 3 | 7 |
| Residential mortgage loans |  | 130 | 141 | 121 |
| Home equity |  | 24 | 29 | 32 |
| Automobile loans |  | 2 | 2 | 2 |
| Credit card |  | 45 | 48 | 54 |
| Total nonperforming loans and leases |  | 1,352 | 1,438 | 1,645 |
| OREO and other repossessed property |  | 321 | 378 | 481 |
| Total nonperforming assets |  | 1,673 | 1,816 | 2,126 |
| Nonaccrual loans held for sale |  | 117 | 138 | 216 |
| Total nonperforming assets including loans held for sale | \$ | 1,790 | 1,954 | 2,342 |


| Loans and leases 90 days past due and accruing |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial loans | \$ | 2 | 4 | 8 |
| Commercial mortgage loans |  | 30 | 3 | 8 |
| Commercial construction loans |  |  | 1 | 23 |
| Residential mortgage loans ${ }^{(b)}$ |  | 73 | 79 | 98 |
| Home equity |  | 74 | 74 | 84 |
| Automobile loans |  | 8 | 9 | 9 |
| Credit card and other |  | 29 | 30 | 36 |
| Total loans and leases 90 days past due and accruing | \$ | 216 | 200 | 266 |
| Nonperforming assets as a percent of portfolio loans, leases and other assets, including $\mathrm{OREO}^{(a)}$ |  | 2.03\% | 2.23 | 2.73 |

Allowance for loan and lease losses as a percent of nonperforming assets ${ }^{(a)}$

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(a) Excludes nonaccrual loans held for sale.
(b) Information for all periods presented excludes advances made pursuant to servicing agreements to GNMA mortgage loan pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. As of March 31, 2012, December 31, 2011, and March 31, 2011, these advances were $\$ 320, \$ 309$, and $\$ 298$, respectively. The Bancorp recognized $\$ 1$ million and immaterial credit losses for the three months ended March 31, 2012 and 2011, respectively, due to claim denials and curtailments associated with these advances.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The following table provides a rollforward of portfolio nonperforming loans and leases, by portfolio segment:
TABLE 46: Rollforward of Portfolio Nonperforming Loans and Leases

| For the three months ended March 31, 2012 (\$ in millions) | Commercial |  | Residential <br> Mortgage | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning Balance | \$ | 1,058 | 275 | 105 | 1,438 |
| Transfers to nonperforming |  | 168 | 87 | 97 | 352 |
| Transfers to performing |  | (1) | (15) | (21) | (37) |
| Transfers to performing (restructured) |  | (2) | (12) | (24) | (38) |
| Transfers to held for sale |  | (3) |  |  | (3) |
| Loans sold from portfolio |  | (8) | (4) |  | (12) |
| Loan paydowns/payoffs |  | (94) | (24) | (4) | (122) |
| Transfers to OREO |  | (36) | (18) |  | (54) |
| Charge-offs |  | (101) | (24) | (56) | (181) |
| Draws/other extensions of credit |  | 7 |  | 2 | 9 |
| Ending Balance | \$ | 988 | 265 | 99 | 1,352 |
| For the three months ended March 31, 2011 |  |  |  |  |  |
| Beginning Balance | \$ | 1,214 | 268 | 198 | 1,680 |
| Transfers to nonperforming |  | 329 | 103 | 130 | 562 |
| Transfers to performing |  | (2) | (15) | (20) | (37) |
| Transfers to performing (restructured) |  |  | (29) | (22) | (51) |
| Transfers to held for sale |  | (16) |  |  | (16) |
| Loans sold from portfolio |  | (12) | (1) |  | (13) |
| Loan paydowns/payoffs |  | (108) | (13) | (5) | (126) |
| Transfers to OREO |  | (37) | (18) |  | (55) |
| Charge-offs |  | (164) | (35) | (110) | (309) |
| Draws/other extensions of credit |  | 7 | 1 | ) | 10 |
| Ending Balance | \$ | 1,211 | 261 | 173 | 1,645 |

## Troubled Debt Restructurings

If a borrower is experiencing financial difficulty, the Bancorp may consider, in certain circumstances, modifying the terms of their loan to maximize collection of amounts due. Typically, these modifications reduce the loan interest rate, extend the loan term, or in limited circumstances, reduce the principal balance of the loan. These modifications are classified as TDRs.

At the time of modification, the Bancorp maintains certain consumer loan TDRs (including residential mortgage loans, home equity loans, and other consumer loans) on accrual status, provided there is reasonable assurance of repayment and performance according to the modified terms based upon a current, well-documented credit evaluation. Commercial loan TDRs and credit card TDRs are classified as nonaccrual loans and are typically returned to accrual status upon a six month period of sustained performance under the restructured terms. The following table summarizes TDRs by loan type and delinquency status.

TABLE 47: Performing and Nonperforming TDRs

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| As of March 31, 2012 (\$ in millions) | Current | $\begin{aligned} & \text { Performing } \\ & \text { 30-89 Days } \\ & \text { Past Due } \end{aligned}$ | 90 Days or More Past Due | Nonaccrual | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | \$ 476 | 5 |  | 157 | \$ 638 |
| Residential mortgages ${ }^{(a)}$ | 1,002 | 59 | 64 | 130 | 1,255 |
| Home equity | 379 | 36 |  | 24 | 439 |
| Credit card | 42 |  |  | 45 | 87 |
| Other consumer | 40 | 2 |  | 2 | 44 |
| Total | \$ 1,939 | 102 | 64 | 358 | \$ 2,463 |

(a) Information includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. As of March 31, 2012, these advances represented $\$ 81$ of current loans, $\$ 15$ of 30-89 days past due loans and $\$ 49$ of 90 days or more past due loans.

## Analysis of Net Loan Charge-offs

Net charge-offs were 108 bps and 192 bps of average loans and leases for the three months ended March 31, 2012 and 2011, respectively. Table 48 provides a summary of credit loss experience and net charge-offs as a percentage of average loans and leases outstanding by loan category.

The ratio of commercial loan and lease net charge-offs to average commercial loans and leases decreased to 89 bps during the three months ended March 31, 2012 compared to 152 bps during the three months ended March 31, 2011, as a result of decreases in net charge-offs of $\$ 62$ million. Decreases in net charge-offs were realized across all commercial loan types and were primarily due to improvements in general

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economic conditions and previous actions taken by the Bancorp to address problem loans. Actions taken by the Bancorp include suspending homebuilder and developer lending in 2007 and non-owner occupied commercial real estate lending in 2008 and tightened underwriting standards across all commercial loan product offerings. Net charge-offs for the three months ended March 31, 2012 related to non-owner occupied commercial real estate were $\$ 34$ million compared to $\$ 59$ million for the three months ended March 31, 2011. Net charge-offs related to non-owner occupied commercial real estate are recorded in the commercial mortgage loans and commercial construction loans captions in Table 48. Net charge-offs on these loans represented $33 \%$ and $36 \%$ of total commercial loan and lease net charge-offs for the three months ended March 31, 2012 and March 31, 2011, respectively.

The ratio of consumer loan and lease net charge-offs to average consumer loans and leases decreased to 133 bps during the three months ended March 31, 2012 compared to 243 bps during the three months ended March 31, 2011. Residential mortgage loan net charge-offs, which typically involve partial charge-offs based upon appraised values of underlying collateral, decreased $\$ 28$ million from the prior year as a result of improvements in delinquencies and a decrease in the average loss recorded per charge-off. The Bancorp s Florida and Michigan markets accounted for $54 \%$ and $16 \%$ of net charge-offs on residential mortgage loans in the portfolio during the three months ended March 31, 2012 compared to $57 \%$ and $17 \%$ for the three months ended March 31, 2011, respectively. Fifth Third expects the composition of the residential mortgage portfolio to improve as it continues to retain high quality, shorter duration residential mortgage loans that are originated through its branch network as a low-cost, refinance product of conforming residential mortgage loans.

Home equity net charge-offs decreased $\$ 17$ million compared to the three months ended March 31, 2011, primarily due to decreases in net charge-offs in the Michigan market and reduced net charge-offs of brokered home equity products. Management responded to the performance of the brokered home equity portfolio by eliminating this channel of origination in 2007. In addition, management actively manages lines of credit and makes reductions in lending limits when it believes it is necessary based on FICO score deterioration and property devaluation.

Automobile loan net charge-offs decreased $\$ 11$ million compared to the three months ended March 31, 2011, due to the origination of high credit quality loans as a result of tighter underwriting standards and higher resale on automobiles sold at auction.

Credit card net charge-offs decreased $\$ 11$ million compared to the three months ended March 31, 2011 reflecting improving delinquency trends, aggressive line management, and stabilization in unemployment levels. The Bancorp utilizes a risk-adjusted pricing methodology to ensure adequate compensation is received for those products that have higher credit costs.

Other consumer loan net charge-offs decreased $\$ 18$ million compared to the three months ended March 31, 2011, as the prior year period contained charge-offs associated with certain consumer loans that were acquired during the fourth quarter of 2010 when the Bancorp foreclosed on a commercial loan that was collateralized by individual consumer loans.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 48: Summary of Credit Loss Experience

| For the three months ended March 31 (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Losses charged off: |  |  |
| Commercial and industrial loans | \$ (60) | (90) |
| Commercial mortgage loans | (37) | (58) |
| Commercial construction loans | (20) | (27) |
| Commercial leases |  | (1) |
| Residential mortgage loans | (38) | (67) |
| Home equity | (50) | (66) |
| Automobile loans | (16) | (28) |
| Credit card | (24) | (33) |
| Other consumer loans and leases | (8) | (27) |
| Total losses | (253) | (397) |
| Recoveries of losses previously charged off: |  |  |
| Commercial and industrial loans | 6 | 7 |
| Commercial mortgage loans | 7 | 4 |
| Commercial construction loans | 2 | 1 |
| Commercial leases |  |  |
| Residential mortgage loans | 1 | 2 |
| Home equity | 4 | 3 |
| Automobile loans | 7 | 8 |
| Credit card | 4 | 2 |
| Other consumer loans and leases | 2 | 3 |
| Total recoveries | 33 | 30 |
| Net losses charged off: |  |  |
| Commercial and industrial loans | (54) | (83) |
| Commercial mortgage loans | (30) | (54) |
| Commercial construction loans | (18) | (26) |
| Commercial leases |  | (1) |
| Residential mortgage loans | (37) | (65) |
| Home equity | (46) | (63) |
| Automobile loans | (9) | (20) |
| Credit card | (20) | (31) |
| Other consumer loans and leases | (6) | (24) |
| Total net losses charged off | \$ (220) | (367) |
| Net charge-offs as a percent of average loans and leases (excluding held for sale): |  |  |
| Commercial and industrial loans | 0.69\% | 1.22 |
| Commercial mortgage loans | 1.18 | 2.04 |
| Commercial construction loans | 7.30 | 5.24 |
| Commercial leases | 0.01 | 0.04 |
| Total commercial loans | 0.89 | 1.52 |

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| Residential mortgage loans | $\mathbf{1 . 3 9}$ | 2.83 |
| :--- | ---: | ---: |
| Home equity | $\mathbf{1 . 7 6}$ | 2.23 |
| Automobile loans | $\mathbf{0 . 3 3}$ | 0.73 |
| Credit card | $\mathbf{4 . 1 8}$ | 6.60 |
| Other consumer loans and leases | $\mathbf{5 . 5 1}$ | 17.16 |
| Total consumer loans and leases | $\mathbf{1 . 3 3}$ | 2.43 |
| Total net losses charged off | $\mathbf{1 . 0 8 \%}$ | 1.92 |

## Allowance for Credit Losses

The allowance for credit losses is comprised of the ALLL and the reserve for unfunded commitments. The ALLL provides coverage for probable and estimable losses in the loan and lease portfolio. The Bancorp evaluates the ALLL each quarter to determine its adequacy to cover inherent losses. Several factors are taken into consideration in the determination of the overall ALLL, including an unallocated component. These factors include, but are not limited to, the overall risk profile of the loan and lease portfolios, net charge-off experience, the extent of impaired loans and leases, the level of nonaccrual loans and leases, the level of 90 days past due loans and leases and the overall percentage level of the ALLL. The Bancorp also considers overall asset quality trends, credit administration and portfolio management practices, risk identification practices, credit policy and underwriting practices, overall portfolio growth, portfolio concentrations and current national and local economic conditions that might impact the portfolio. More information on the ALLL can be found in Management s Discussion and Analysis Critical Accounting Policies in the Bancorp s Annual Report on Form 10-K for the year ended December 31, 2011.

The ALLL attributable to the portion of the residential and consumer loan and lease portfolio that has not been restructured is determined on a pooled basis with the segmentation being based on the similarity of credit risk characteristics. Loss factors for real estate backed consumer

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loans are developed for each pool based on the trailing twelve month historical loss rate, as adjusted for certain prescriptive loss rate factors and certain qualitative adjustment factors. The prescriptive loss rate factors and qualitative adjustments are designed to reflect risks associated with current conditions and trends which are not believed to be fully reflected in the trailing twelve month historical loss rate. For real estate backed consumer loans, the prescriptive loss rate factors include adjustments for delinquency trends, LTV trends, refreshed FICO score trends and product mix, and the qualitative factors include adjustments for credit administration and portfolio management practices, credit policy and underwriting practices and the national and local economy. The Bancorp considers home price index trends in its footprint when determining the national and local economy qualitative factor. The Bancorp also considers the volatility of collateral valuation trends when determining the unallocated component of the ALLL.

## TABLE 49: Changes in Allowance for Credit Losses

| (\$ in millions) | For the three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
| ALLL: |  |  |
| Balance, beginning of period | \$ 2,255 | 3,004 |
| Losses charged off | (253) | (397) |
| Recoveries of losses previously charged off | 33 | 30 |
| Provision for loan and lease losses | 91 | 168 |
| Balance, end of period | \$ 2,126 | 2,805 |
| Reserve for unfunded commitments: |  |  |
| Balance, beginning of period | \$ 181 | 227 |
| Provision for loan and lease losses | (2) | (16) |
| Balance, end of period | \$ 179 | 211 |

In the first quarter of 2012, the Bancorp did not substantively change any material aspect of its overall approach in the determination of the ALLL and there have been no material changes in assumptions or estimation techniques as compared to prior periods that impacted the determination of the current period allowance. In addition to the ALLL, the Bancorp maintains a reserve for unfunded commitments recorded in other liabilities in the Condensed Consolidated Balance Sheets. The methodology used to determine the adequacy of this reserve is similar to the Bancorp s methodology for determining the ALLL. The provision for unfunded commitments is included in other noninterest expense in the Condensed Consolidated Statements of Income.

Certain inherent, but unconfirmed losses are probable within the loan and lease portfolio. The Bancorp s current methodology for determining the level of losses is based on historical loss rates, current credit grades, specific allocation on impaired commercial credits above specified thresholds and other qualitative adjustments. Due to the heavy reliance on realized historical losses and the credit grade rating process, the model-derived required reserves tend to slightly lag behind the deterioration in the portfolio in a stable or deteriorating credit environment, and tend not to be as responsive when improved conditions have presented themselves. Given these model limitations, the qualitative adjustment factors may be incremental or decremental to the quantitative model results.

An unallocated component to the ALLL is maintained to recognize the imprecision in estimating and measuring loss. The unallocated allowance as a percent of total portfolio loans and leases at March 31, 2012, December 31, 2011 and March 31, 2011 was $0.16 \%, 0.17 \%$ and $0.19 \%$, respectively. The unallocated allowance was flat at six percent of the total allowance from December 31, 2011 to March 31, 2012, and was five percent at March 31, 2011. The increase in the unallocated allowance as a percentage of the total allowance from March 31, 2011 was driven by additional sustained market volatility in the U.S. markets that has provided indications that loss events may be occurring at a rate greater than the rate captured within the Bancorp s model.

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As shown in Table 50, the ALLL as a percent of the total loan and lease portfolio was $2.59 \%$ at March 31, 2012 compared to $2.78 \%$ at December 31, 2011, and $3.62 \%$ at March 31, 2011. The ALLL was $\$ 2.1$ billion as of March 31, 2012, compared to $\$ 2.3$ billion as of December 31, 2011 and $\$ 2.8$ billion at March 31, 2011. The decrease is reflective of a number of factors including decreases in nonperforming loans and leases, improved delinquency metrics in commercial and consumer loans and leases and improvement in underlying loss trends.

The Bancorp s determination of the ALLL for commercial loans is sensitive to the risk grades it assigns to these loans. In the event that $10 \%$ of commercial loans in each risk category would experience a downgrade of one risk category, the allowance for commercial loans would increase by approximately $\$ 137$ million at March 31, 2012. In addition, the Bancorp s determination of the allowance for residential and consumer loans is sensitive to changes in estimated loss rates. In the event that estimated loss rates would increase by $10 \%$, the allowance for residential and consumer loans would increase by approximately $\$ 70$ million at March 31, 2012. As several qualitative and quantitative factors are considered in determining the ALLL, these sensitivity analyses do not necessarily reflect the nature and extent of future changes in the ALLL. They are intended to provide insights into the impact of adverse changes to risk grades and estimated loss rates and do not imply any expectation of future deterioration in the risk ratings or loss rates. Given current processes employed by the Bancorp, management believes the risk grades and estimated loss rates currently assigned are appropriate.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 50: Attribution of Allowance for Loan and Lease Losses to Portfolio Loans and Leases

| (\$ in millions) | March 31, 2012 |  | December 31, 2011 | March 31, 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Allowance attributed to: |  |  |  |  |
| Commercial and industrial loans | \$ | 886 | 929 | 1,093 |
| Commercial mortgage loans |  | 402 | 441 | 526 |
| Commercial construction loans |  | 63 | 77 | 140 |
| Commercial leases |  | 73 | 80 | 96 |
| Residential mortgage loans |  | 233 | 227 | 286 |
| Home equity |  | 184 | 195 | 241 |
| Automobile loans |  | 40 | 43 | 70 |
| Credit card |  | 98 | 106 | 153 |
| Other consumer loans and leases |  | 19 | 21 | 55 |
| Unallocated |  | 128 | 136 | 145 |
| Total ALLL | \$ | 2,126 | 2,255 | 2,805 |
| Portfolio loans and leases: |  |  |  |  |
| Commercial and industrial loans | \$ | 32,155 | 30,783 | 27,344 |
| Commercial mortgage loans |  | 9,909 | 10,138 | 10,510 |
| Commercial construction loans |  | 901 | 1,020 | 1,980 |
| Commercial leases |  | 3,512 | 3,531 | 3,367 |
| Residential mortgage loans |  | 11,094 | 10,672 | 9,530 |
| Home equity |  | 10,493 | 10,719 | 11,222 |
| Automobile loans |  | 11,832 | 11,827 | 11,129 |
| Credit card |  | 1,896 | 1,978 | 1,821 |
| Other consumer loans and leases |  | 321 | 350 | 562 |
| Total portfolio loans and leases | \$ | 82,113 | 81,018 | 77,465 |

Attributed allowance as a percent of respective portfolio

| loans and leases: |  |  |  |
| :---: | :---: | :---: | :---: |
| Commercial and industrial loans | 2.76\% | 3.02 | 4.00 |
| Commercial mortgage loans | 4.06 | 4.35 | 5.00 |
| Commercial construction loans | 6.99 | 7.55 | 7.07 |
| Commercial leases | 2.08 | 2.27 | 2.85 |
| Residential mortgage loans | 2.10 | 2.13 | 3.00 |
| Home equity | 1.75 | 1.82 | 2.15 |
| Automobile loans | 0.34 | 0.36 | 0.63 |
| Credit card | 5.17 | 5.36 | 8.40 |
| Other consumer loans and leases | 5.92 | 6.00 | 9.79 |
| Unallocated (as a percent of total portfolio loans and leases) | 0.16 | 0.17 | 0.19 |
| Attributed allowance as a percent of total portfolio loans and leases | 2.59\% | 2.78 | 3.62 |

## MARKET RISK MANAGEMENT

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Market risk arises from the potential for market fluctuations in interest rates, foreign exchange rates and equity prices that may result in potential reductions in net income. Interest rate risk, a component of market risk, is the exposure to adverse changes in net interest income or financial position due to changes in interest rates. Management considers interest rate risk a prominent market risk in terms of its potential impact on earnings. Interest rate risk can occur for any one or more of the following reasons:

Assets and liabilities may mature or reprice at different times;

Short-term and long-term market interest rates may change by different amounts; or

The expected maturity of various assets or liabilities may shorten or lengthen as interest rates change.
In addition to the direct impact of interest rate changes on net interest income, interest rates can indirectly impact earnings through their effect on loan demand, credit losses, mortgage originations, the value of servicing rights and other sources of the Bancorp s earnings. Stability of the Bancorp s net income is largely dependent upon the effective management of interest rate risk. Management continually reviews the Bancorp s balance sheet composition and earnings flows and models the interest rate risk, and possible actions to reduce this risk, given numerous possible future interest rate scenarios.

## Net Interest Income Simulation Model

The Bancorp utilizes a variety of measurement techniques to identify and manage its interest rate risk, including the use of an NII simulation model to analyze the sensitivity of net interest income to changing interest rates. The model is based on contractual and assumed cash flows and repricing characteristics for all of the Bancorp s financial instruments and incorporates market-based assumptions regarding the effect of changing interest rates on the prepayment rates of certain assets and liabilities. The model also includes senior management sprojections of the future volume and pricing of each of the product lines offered by the Bancorp as well as other pertinent assumptions. Actual results may differ from these simulated results due to timing, magnitude and frequency of interest rate changes as well as changes in market conditions and management strategies.

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The Bancorp s Executive ALCO, which includes senior management representatives and is accountable to the Enterprise Risk Management Committee, monitors and manages interest rate risk within Board approved policy limits. In addition to the risk management activities of ALCO, the Bancorp has a Market Risk Management function as part of ERM that provides independent oversight of market risk activities. The Bancorp s interest rate risk exposure is currently evaluated by measuring the anticipated change in net interest income over 12-month and
 rate, targeted by the Federal Reserve at a range of $0 \%$ to $0.25 \%$, is currently set at a level that would be negative in parallel ramped decrease scenarios; therefore, those scenarios were omitted from the interest rate risk analyses at March 31, 2012. In accordance with the current policy, the rate movements are assumed to occur over one year and are sustained thereafter.

At March 31, 2012 and 2011, the Bancorp s interest rate risk profile reflects moderate asset sensitivity in year one with increased asset sensitivity in year two. The following table shows the Bancorp s estimated net interest income sensitivity profile and ALCO policy limits as of March 31:

## TABLE 51: Estimated NII Sensitivity Profile

|  | 2012 <br> Percent Change in <br> NII <br> (FTE) |  | $\begin{array}{r} 2 \\ \text { Percent } \\ \text { NII } \end{array}$ | ange in TE) | ALCO Policy Limits |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 13 to 24 | 12 | 13 to 24 | 12 | 13 to 24 |
| Change in Interest Rates (bps) | 12 Months | Months | Months | Months | Months | Months |
| $+200$ | 1.00\% | 5.09 | 0.98\% | 4.37 | (5.00) | (7.00) |
| + 100 | 0.46 | 2.36 | 0.57 | 2.52 |  |  |

The 12 months and 13 to 24 months net interest income at risk reported as of March 31, 2012 for the +200 and +100 bps scenarios were relatively flat compared with March 31, 2011. Changes in net interest income at risk at March 31, 2012 compared to March 31, 2011 are the result of differences in balance sheet composition and lower market interest rates.

## Economic Value of Equity

The Bancorp also utilizes EVE as a measurement tool in managing interest rate risk. Whereas the net interest income simulation model highlights exposures over a relatively short time horizon, the EVE analysis incorporates all cash flows over the estimated remaining life of all balance sheet and derivative positions. The EVE of the balance sheet, at a point in time, is defined as the discounted present value of asset and net derivative cash flows less the discounted value of liability cash flows. The sensitivity of EVE to changes in the level of interest rates is a measure of longer-term interest rate risk. EVE values only the current balance sheet and does not incorporate the growth assumptions used in the earnings simulation model. As with the earnings simulation model, assumptions about the timing and variability of existing balance sheet cash flows are critical in the EVE analysis. Particularly important are assumptions driving prepayments and the expected changes in balances and pricing of transaction deposit portfolios.

The following table shows the Bancorp s EVE sensitivity profile as of March 31:

## TABLE 52: Estimated EVE Sensitivity Profile

|  | $\mathbf{2 0 1 2}$ <br> Change in EVE | 2011 <br> Change in EVE | ALCO Policy Limits |
| :---: | :---: | :---: | :---: |
| Change in Interest Rates (bps) | $\mathbf{1 . 9 2 \%}$ | $(0.20) \%$ | $(15.00)$ |
| +200 | $\mathbf{1 . 4 0}$ | 0.09 |  |

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| +25 | $\mathbf{0 . 3 5}$ | $\mathbf{( 0 . 3 3 )}$ |
| :---: | :---: | :---: |
| -25 | $(0.14)$ |  |

The EVE at risk profile suggests a positive effect from market rate increases of +25 bps through the +200 bps scenarios for 2012. The EVE at risk reported at March 31, 2012 for the +200 basis points scenario shows a change to a modest asset sensitive position compared to March 31, 2011. The primary factors contributing to the change are the decline in market interest rates over the course of 2011, growth in core deposits and changes in MSR risk profile, partially offset by the impact of an increase in fixed-rate loans.

While an instantaneous shift in interest rates is used in this analysis to provide an estimate of exposure, the Bancorp believes that a gradual shift in interest rates would have a much more modest impact. Since EVE measures the discounted present value of cash flows over the estimated lives of instruments, the change in EVE does not directly correlate to the degree that earnings would be impacted over a shorter time horizon (e.g., the current fiscal year). Further, EVE does not take into account factors such as future balance sheet growth, changes in product mix, changes in yield curve relationships and changing product spreads that could mitigate the adverse impact of changes in interest rates. The NII simulation and EVE analyses do not necessarily include certain actions that management may undertake to manage this risk in response to anticipated changes in interest rates.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

The Bancorp regularly evaluates its exposures to LIBOR and Prime basis risks, nonparallel shifts in the yield curve and embedded options risk. In addition, the impact on NII and EVE of extreme changes in interest rates is modeled, wherein the Bancorp employs the use of yield curve shocks and environment-specific scenarios.

## Use of Derivatives to Manage Interest Rate Risk

An integral component of the Bancorp s interest rate risk management strategy is its use of derivative instruments to minimize significant fluctuations in earnings caused by changes in market interest rates. Examples of derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, principal only swaps, options, swaptions and TBA securities.

As part of its overall risk management strategy relative to its mortgage banking activity, the Bancorp enters into forward contracts accounted for as free-standing derivatives to economically hedge interest rate lock commitments that are also considered free-standing derivatives. Additionally, the Bancorp economically hedges its exposure to mortgage loans held for sale through the use of forward contracts and mortgage options.

The Bancorp also establishes derivative contracts with major financial institutions to economically hedge significant exposures assumed in commercial customer accommodation derivative contracts. Generally, these contracts have similar terms in order to protect the Bancorp from market volatility. Credit risk arises from the possible inability of counterparties to meet the terms of their contracts, which the Bancorp minimizes through collateral arrangements, approvals, limits and monitoring procedures. For further information including the notional amount and fair values of these derivatives, see Note 10 of the Notes to Condensed Consolidated Financial Statements.

## Portfolio Loans and Leases and Interest Rate Risk

Although the Bancorp s portfolio loans and leases contain both fixed and floating/adjustable rate products, the rates of interest earned by the Bancorp on the outstanding balances are generally established for a period of time. The interest rate sensitivity of loans and leases is directly related to the length of time the rate earned is established. Table 53 summarizes the expected principal cash flows of the Bancorp s portfolio loans and leases as of March 31, 2012.

TABLE 53: Portfolio Loan and Lease Contractual Maturities

| $(\$$ in millions) | Less than 1 year | $1-5$ years | Over 5 years | Total |
| :--- | ---: | ---: | ---: | ---: |
| Commercial and industrial loans | $\$$ | 10,097 | 19,954 | 2,104 |
| Commercial mortgage loans | 4,589 | 4,303 | 1,017 | 9,909 |
| Commercial construction loans | 445 | 277 | 179 | 901 |
| Commercial leases | 577 | 1,484 | 1,451 | 3,512 |
|  |  |  |  |  |
| Subtotal - commercial loans and leases | 15,708 | 26,018 | 4,751 | 46,477 |
|  |  |  |  |  |
| Residential mortgage loans | 2,909 | 4,798 | 3,387 | 11,094 |
| Home equity | 1,088 | 2,749 | 6,656 | 10,493 |
| Automobile loans | 4,921 | 6,702 | 209 | 11,832 |
| Credit card | 534 | 1,362 | 1,896 |  |
| Other consumer loans and leases | 253 | 64 | 4 | 321 |
|  |  |  |  |  |
| Subtotal - consumer loans and leases | 9,705 | 15,675 | 10,256 | 35,636 |

Additionally, Table 54 displays a summary of expected principal cash flows occurring after one year for both fixed and floating/adjustable rate loans as of March 31, 2012.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 54: Portfolio Loan and Lease Principal Cash Flows Occurring After One Year

|  | Interest Rate <br> Floating or Adjustable |  |
| :--- | :---: | :---: |
| \$ in millions) | Fixed | 18,245 |
| Commercial and industrial loans | 3,813 | 3,616 |
| Commercial mortgage loans | 1,704 | 290 |
| Commercial construction loans | 166 |  |
| Commercial leases | 2,935 | 22,151 |
| Subtotal - commercial loans and leases | 8,618 | 1,982 |
|  |  | 8,184 |
| Residential mortgage loans | 6,203 | 49 |
| Home equity | 1,221 | 757 |
| Automobile loans | 6,862 | 39 |
| Credit card | 605 |  |
| Other consumer loans and leases | 29 | 11,011 |
| Subtotal - consumer loans and leases | 14,920 | 33,162 |

## Residential Mortgage Servicing Rights and Interest Rate Risk

The net carrying amount of the residential MSR portfolio was $\$ 767$ million, $\$ 681$ million and $\$ 894$ million as of March 31, 2012, December 31, 2011 and March 31, 2011, respectively. The value of servicing rights can fluctuate sharply depending on changes in interest rates and other factors. Generally, as interest rates decline and loans are prepaid to take advantage of refinancing, the total value of existing servicing rights declines because no further servicing fees are collected on repaid loans. The Bancorp maintains a non-qualifying hedging strategy relative to its mortgage banking activity in order to manage a portion of the risk associated with changes in the value of its MSR portfolio as a result of changing interest rates.

Mortgage rates increased slightly during both the first quarter of 2012 and the same period in the prior year. This caused modeled prepayments speeds to decrease, which led to a recovery of $\$ 11$ million in temporary impairment on servicing rights during the three months ended March 31, 2012 and a recovery of $\$ 37$ million in temporary impairment on servicing rights during the three months ended March 31, 2011. Servicing rights are deemed temporarily impaired when a borrower s loan rate is distinctly higher than prevailing rates. Temporary impairment on servicing rights is reversed when the prevailing rates return to a level commensurate with the borrower $s$ loan rate. In addition to the mortgage servicing rights valuation, the Bancorp recognized net gains of $\$ 4$ million on its non-qualifying hedging strategy for the three months ended March 31, 2012, compared to net losses of $\$ 22$ million for the three months ended March 31, 2011. There were no security sales related to the Bancorp s non-qualifying hedging strategy for the three months ended March 31, 2012. The net losses on the non-qualifying hedging strategy included $\$ 5$ million of net gains on the sale of securities during the first quarter of 2011. During the fourth quarter of 2011, the Bancorp assessed the composition of its MSR portfolio, the cost of hedging and the anticipated effectiveness of the hedges given the economic environment. Based on this review, the Bancorp adjusted its MSR hedging strategy to exclude the hedging of MSRs related to certain mortgage loans originated in 2008 and prior, representing approximately $20 \%$ of the carrying value of the MSR portfolio as of March 31, 2012. The prepayment behavior of these loans is expected to be less sensitive to changes in interest rates as borrower credit characteristics and home price values have a greater impact based on changes in the market and underwriting environment. Thus, the predictive power of traditional prepayment models on these loans may

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not be reliable, which reduces the effectiveness of interest rate based hedge strategies. The Bancorp is exposed to prepayment risk on these loans in the event borrowers refinance at higher than expected levels due to government intervention or other factors. The Bancorp continues to monitor the performance of these MSRs and may decide to hedge this portion of the MSR portfolio in future periods. See Note 9 of the Notes to Condensed Consolidated Financial Statements for further discussion on servicing rights and the instruments used to hedge interest rate risk on MSRs.

## Foreign Currency Risk

The Bancorp may enter into foreign exchange derivative contracts to economically hedge certain foreign denominated loans. The derivatives are classified as free-standing instruments with the revaluation gain or loss being recorded in other noninterest income in the Condensed Consolidated Statements of Income. The balance of the Bancorp s foreign denominated loans at March 31, 2012, December 31, 2011 and March 31, 2011 was $\$ 414$ million, $\$ 374$ million and $\$ 296$ million, respectively. The Bancorp also enters into foreign exchange contracts for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations. The Bancorp has internal controls in place to help ensure excessive risk is not being taken in providing this service to customers. These controls include an independent determination of currency volatility and credit equivalent exposure on these contracts, counterparty credit approvals and country limits.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## LIQUIDITY RISK MANAGEMENT

The goal of liquidity management is to provide adequate funds to meet changes in loan and lease demand, unexpected levels of deposit withdrawals and other contractual obligations. Mitigating liquidity risk is accomplished by maintaining liquid assets in the form of investment securities, maintaining sufficient unused borrowing capacity in the debt markets and delivering consistent growth in core deposits. A summary of certain obligations and commitments to make future payments under contracts is included in Note 12 of the Notes to Condensed Consolidated Financial Statements.

The Bancorp maintains a contingency funding plan that assesses the liquidity needs under various scenarios of market conditions, asset growth and credit rating downgrades. The plan includes liquidity stress testing which measures various sources and uses of funds under the different scenarios. The contingency plan provides for ongoing monitoring of unused borrowing capacity and available sources of contingent liquidity to prepare for unexpected liquidity needs and to cover unanticipated events that could affect liquidity.

## Sources of Funds

The Bancorp s primary sources of funds relate to cash flows from loan and lease repayments, payments from securities related to sales and maturities, the sale or securitization of loans and leases and funds generated by core deposits, in addition to the use of public and private debt offerings.

Projected contractual maturities from loan and lease repayments are included in Table 53 of the Market Risk Management section of MD\&A. Of the $\$ 16.1$ billion of securities in the Bancorp s available-for-sale portfolio at March 31, 2012, $\$ 4.2$ billion in principal and interest is expected to be received in the next 12 months and an additional $\$ 2.9$ billion is expected to be received in the next 13 to 24 months. For further information on the Bancorp s securities portfolio, see the Investment Securities subsection of the Balance Sheet Analysis section of MD\&A.

Asset-driven liquidity is provided by the Bancorp sability to sell or securitize loan and lease assets. In order to reduce the exposure to interest rate fluctuations and to manage liquidity, the Bancorp has developed securitization and sale procedures for several types of interest-sensitive assets. A majority of the long-term, fixed-rate single-family residential mortgage loans underwritten according to FHLMC or FNMA guidelines are sold for cash upon origination. Additional assets such as residential mortgages, certain commercial loans, home equity loans, automobile loans and other consumer loans are also capable of being securitized or sold. For the three months ended March 31, 2012 and 2011, the Bancorp sold loans totaling $\$ 6.9$ billion and $\$ 4.0$ billion, respectively. For further information on the transfer of financial assets, see Note 9 of the Notes to Condensed Consolidated Financial Statements.

Core deposits have historically provided the Bancorp with a sizeable source of relatively stable and low cost funds. The Bancorp saverage core deposits and shareholders equity funded $80 \%$ of its average total assets for the first quarter of 2012 compared to $81 \%$ for the fourth quarter of 2011 and $82 \%$ for the first quarter of 2011. In addition to core deposit funding, the Bancorp also accesses a variety of other short-term and long-term funding sources, which include the use of the FHLB system. Certificates of deposit carrying a balance of $\$ 100,000$ or more and deposits in the Bancorp s foreign branch located in the Cayman Islands are wholesale funding tools utilized to fund asset growth. Management does not rely on any one source of liquidity and manages availability in response to changing balance sheet needs.

The Bancorp has a shelf registration in place with the SEC permitting ready access to the public debt markets and qualifies as a well-known seasoned issuer under the SEC rules. As of March 31, 2012, $\$ 5.6$ billion of debt or other securities were available for issuance from this shelf registration under the current Bancorp s Board of Directors authorizations, however, access to these markets may depend on market conditions. The Bancorp also has $\$ 19.0$ billion of funding available for issuance through private offerings of debt securities pursuant to its bank note program and currently has approximately $\$ 32.6$ billion of borrowing capacity available through secured borrowing sources including the FHLB and FRB.

On March 7, 2012, the Bancorp issued \$500 million in aggregate principal amount of 3.50\% Senior Notes due March 15, 2022. See Note 11 of the Notes to Condensed Consolidated Financial Statements for additional information regarding the Senior Notes.

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## Credit Ratings

The cost and availability of financing to the Bancorp are impacted by its credit ratings. A downgrade to the Bancorp s credit ratings could affect its ability to access the credit markets and increase its borrowing costs, thereby adversely impacting the Bancorp sfinancial condition and liquidity. Key factors in maintaining high credit ratings include a stable and diverse earnings stream, strong credit quality, strong capital ratios and diverse funding sources, in addition to disciplined liquidity monitoring procedures.

The Bancorp s senior debt credit ratings are summarized in Table 55. The ratings reflect the ratings agencies view on the Bancorp s capacity to meet financial commitments. * Additional information on senior debt credit ratings is as follows:

Moody s Baa1 rating is considered a medium-grade obligation and is the fourth highest ranking within its overall classification system;

Standard \& Poor s BBB rating indicates the obligor scapacity to meet its financial commitment is adequate and is the fourth highest ranking within its overall classification system;

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

Fitch Ratings A- rating is considered high credit quality and is the third highest ranking within its overall classification system; and

DBRS Ltd. s A (low) rating is considered satisfactory credit quality and is the third highest ranking within its overall classification system.

* As an investor, you should be aware that a security rating is not a recommendation to buy, sell or hold securities, that it may be subject to revision or withdrawal at any time by the assigning rating organization and that each rating should be evaluated independently of any other rating.
TABLE 55: Agency Ratings

| As of May 10, 2012 | Moody s | Standard and Poor s | Fitch | DBRS |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Fifth Third Bancorp: | No rating |  | A-2 | F1 | R-1L |
| Short-term | Baa1 | BBB | A- | AL |  |
| Senior debt | Baa2 | BBB- | BBB+ | BBBH |  |
| Subordinated debt |  |  |  |  |  |
| Fifth Third Bank: | P-2 | A-2 | F1 | R-1L |  |
| Short-term | A3 | No rating | A | A |  |
| Long-term deposit | A3 | BBB+ | A- | A |  |
| Senior debt | Baa1 | BBB | BBB+ | A (low) |  |
| Subordinated debt |  |  |  |  |  |

## CAPITAL MANAGEMENT

Management regularly reviews the Bancorp s capital position to help ensure it is appropriately positioned under various operating environments. The Bancorp has established a Capital Committee, which is responsible for all capital related decisions. The Capital Committee makes recommendations to management involving capital actions. These recommendations are reviewed and approved by the Enterprise Risk Management Committee.

## Capital Ratios

The U.S banking agencies established quantitative measures that assign risk weightings to assets and off-balance sheet items and also define and set minimum regulatory capital requirements. The U.S. banking agencies define well capitalized ratios for Tier I and total risk-based capital as $6 \%$ and $10 \%$, respectively. The Bancorp exceeded these well-capitalized ratios for all periods presented.

The Basel II advanced approach framework was finalized by U.S. banking agencies in 2007. Core banks, defined as those with consolidated total assets in excess of $\$ 250$ billion or on balance sheet foreign exposures of $\$ 10$ billion were required to adopt the advanced approach effective April 1, 2008. The Bancorp is not subject to the requirements of Basel II.

The Dodd-Frank Act requires more stringent prudential standards, including capital and liquidity requirements, for larger institutions. It addresses the quality of capital components by limiting the degree to which certain hybrid instruments can be included. The Dodd-Frank Act will phase out the inclusion of certain trust preferred securities as a component of Tier I capital beginning January 1, 2013. At March 31, 2012, the Bancorp s Tier I capital included $\$ 2.2$ billion of trust preferred securities representing approximately 213 bps of risk-weighted assets.

In December of 2010 and revised in June of 2011, the Basel Committee on Banking Supervision issued Basel III, a global regulatory framework, to enhance the international capital standards. It imposes a stricter definition of capital, with greater reliance on common equity and sets higher

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minimum capital requirements. It creates a new capital measure, Tier I common equity, which proposes changes to the current calculation of the Tier I common equity ratio by the Bancorp and several other financial institutions. The U.S. banking agencies are in the process of developing rules to implement the new capital standards as part of the Collins Amendment within the Dodd-Frank Act. Management believes that the Bancorp s capital levels will continue to exceed U.S. well-capitalized standards, including the adoption of U.S. rules that incorporate changes under Basel III, to the extent applicable.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## TABLE 56: Capital Ratios

|  | March 31, | December 31, | March 31, |
| :--- | :---: | ---: | ---: |
| (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 | 2011 |
| Average equity as a percent of average assets | $\mathbf{1 1 . 4 9 \%}$ | 11.41 | 11.77 |
| Tangible equity as a percent of tangible assets $^{\left({ }^{(a)}\right.}$ | $\mathbf{9 . 3 7}$ | 9.03 | 8.76 |
| Tangible common equity as a percent of tangible assets ${ }^{(a)}$ | $\mathbf{9 . 0 2}$ | 8.68 | 8.39 |
|  |  |  | 12,129 |
| Tier I capital | $\mathbf{1 2 , 8 6 0}$ | 12,503 | 12, |
| Total risk-based capital | $\mathbf{1 6 , 9 3 6}$ | 16,885 | 16,175 |
| Risk-weighted assets ${ }^{(b)}$ | $\mathbf{1 0 5 , 4 1 2}$ | 104,945 | 99,392 |
| Regulatory capital ratios: |  |  |  |
| Tier I capital | $\mathbf{1 2 . 2 0 \%}$ | 11.91 | 12.20 |
| Total risk-based capital | $\mathbf{1 6 . 0 7}$ | 16.09 | 16.27 |
| Tier I leverage | $\mathbf{1 1 . 3 1}$ | 11.10 | 11.21 |
| Tier I common equity ${ }^{(a)}$ | $\mathbf{9 . 6 4}$ | 9.35 | 8.99 |

a) For further information on these ratios, see the Non-GAAP Financial Measures section of the MD\&A.
b) Under the banking agencies risk-based capital guidelines, assets and credit equivalent amounts of derivatives and off-balance sheet exposures are assigned to broad risk categories. The aggregate dollar amount in each risk category is multiplied by the associated risk weight of the category. The resulting weighted values are added together resulting in the Bancorp stotal risk-weighted assets.

## 2012 Capital Actions

As part of the 2012 CCAR, on January 9, 2012, the Bancorp submitted to the FRB a capital plan approved by its Board of Directors covering the period from January 1, 2012 to March 31, 2013. The mandatory elements of the capital plan are an assessment of the expected use and sources of capital over the planning horizon, a description of all planned capital actions over the planning horizon, a discussion of any expected changes to the Bancorp s business plan that are likely to have a material impact on its capital adequacy or liquidity, a detailed description of the Bancorp $s$ process for assessing capital adequacy and the Bancorp s capital policy.

The FRB assessed the comprehensiveness of the capital plan, the reasonableness of the assumptions and the analysis underlying the capital plan and reviewed the robustness of the capital adequacy process, the capital policy and the Bancorp s ability to maintain capital above the minimum regulatory capital ratio and above a Tier 1 common ratio of 5 percent on a pro forma basis under expected and stressful conditions throughout the planning horizon.

On March 13, 2012 the Bancorp announced the FRB s response to the capital plan it submitted as part of the 2012 CCAR. The FRB indicated that it did not object to the following capital actions: a continuation of its quarterly common dividend of $\$ 0.08$ per share; the redemption of up to $\$ 1.4$ billion in certain trust preferred securities; and the repurchase of common shares in an amount equal to any after-tax gains realized by Fifth Third from the sale of Vantiv, Inc. common shares by either Fifth Third or Vantiv, Inc.

The FRB indicated to the Bancorp that it did object to other elements of its capital plan, including increases in its quarterly common dividend and the initiation of common share repurchases other than those described in the paragraph above. Fifth Third intends to resubmit its capital plan to the FRB as soon as practicable in order to address the reasons for the FRB s objections.

## Dividend Policy and Stock Repurchase Program

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The Bancorp s common stock dividend policy and stock repurchase program reflect its earnings outlook, desired payout ratios, the need to maintain adequate capital levels, the ability of its subsidiaries to pay dividends, the need to comply with safe and sound banking practices as well as meet regulatory requirements and expectations. The Bancorp declared dividends per common share of $\$ 0.08$ and $\$ 0.06$ during the first quarter of 2012 and 2011, respectively.

On April 23, 2012, the Bancorp entered into an accelerated share repurchase transaction with a counterparty pursuant to which the Bancorp will purchase approximately $\$ 75$ million of its outstanding common stock. The Bancorp expects the settlement of the transaction to occur on or before July 26, 2012. Fifth Third is repurchasing the shares of its common stock as part of the 30 million share repurchase program, which has approximately 19 million shares remaining.

The actual number of shares of the Bancorp common stock to be delivered by a third party will be based generally on a discount to the average daily volume-weighted average prices of the Bancorp s common stock during the term of the Repurchase Agreement. At settlement, the third party may be obligated to deliver additional shares of the Bancorp s common stock to the Bancorp, or the Bancorp may be obligated to make a delivery of common stock or a payment of cash to the third party at the Bancorp s election. The Bancorp expects the settlement of the transaction to occur on or before July 26, 2012.

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Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

TABLE 57: Share Repurchases

| Period | Total Number of Shares Purchases ${ }^{(a)}$ | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number o <br> Shares that <br> May Yet be <br> Purchased Under <br> the <br> Plans or <br> Programs ${ }^{(b)}$ |
| :---: | :---: | :---: | :---: | :---: |
| January 1, 2012 - January 31, 2012 |  | \$ |  | 19,201,518 |
| February 1, 2012 - February 29, 2012 |  |  |  | 19,201,518 |
| March 1, 2012 - March 31, 2012 |  |  |  | 19,201,518 |
| Total |  | \$ |  | 19,201,518 |

(a) The Bancorp repurchased 152,735 shares during the first quarter of 2012 in connection with various employee compensation plans. These purchases are not included in the calculation for average price paid per share and do not count against the maximum number of shares that may yet be purchased under the Board of Directors authorization.
(b) In May 2007, the Bancorp announced that its Board of Directors had authorized management to purchase 30 million shares of the Bancorp s common stock through the open market or in any private transaction. The authorization does not include specific price targets or an expiration date.

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## Management s Discussion and Analysis of Financial Condition and Results of Operations (continued)

## OFF-BALANCE SHEET ARRANGEMENTS

In the ordinary course of business, the Bancorp enters into financial transactions to extend credit and various forms of commitments and guarantees that may be considered off-balance sheet arrangements. These transactions involve varying elements of market, credit and liquidity risk. Refer to Note 12 of the Notes to Condensed Consolidated Financial Statements for additional information. A discussion of these transactions is as follows:

## Residential Mortgage Loan Sales

Conforming residential mortgage loans sold to unrelated third parties are generally sold with representation and warranty recourse provisions. Such provisions include the loan s compliance with applicable loan criteria, including certain documentation standards per agreements with unrelated third parties. Additional reasons for the Bancorp having to repurchase the loans include appraisal standards with the collateral, fraud related to the loan application and the rescission of mortgage insurance. Under these provisions, the Bancorp is required to repurchase any previously sold loan for which the representation or warranty of the Bancorp proves to be inaccurate, incomplete or misleading. As of March 31, 2012 and December 31, 2011, the Bancorp maintained reserves related to these loans sold with the representation and warranty recourse provisions totaling $\$ 55$ million compared to $\$ 73$ million at March 31, 2011, which were included in other liabilities in the Bancorp s Condensed Consolidated Balance Sheets. For further information on residential mortgage loans sold with representation and warranty recourse provisions, see Note 12 of the Notes to Condensed Consolidated Financial Statements.

For the three months ended March 31, 2012 and 2011, the Bancorp paid $\$ 8$ million and $\$ 21$ million, respectively, in the form of make whole payments and repurchased $\$ 27$ million and $\$ 26$ million, respectively, in outstanding principal of loans to satisfy investor demands. Total repurchase demand requests during the three months ended March 31, 2012 and 2011 were $\$ 94$ million and $\$ 83$ million, respectively. Total outstanding repurchase demand inventory was $\$ 78$ million at March 31, 2012 compared to $\$ 66$ million at December 31, 2011 and $\$ 146$ million at March 31, 2011.

The Bancorp sold certain residential mortgage loans in the secondary market with credit recourse. In the event of any customer default, pursuant to the credit recourse provided, the Bancorp is required to reimburse the third party. The maximum amount of credit risk in the event of non-performance by the underlying borrowers is equivalent to the total outstanding balance. In the event of non-performance, the Bancorp has rights to the underlying collateral value securing the loan. At March 31, 2012 the outstanding balances on these loans sold with credit recourse was $\$ 742$ million compared to $\$ 772$ million at December 31, 2011 and $\$ 917$ million at March 31, 2011. The Bancorp maintained an estimated credit loss reserve on these loans sold with credit recourse of $\$ 17$ million at March 31, 2012 and December 31, 2011 compared to $\$ 14$ million at March 31, 2011, which was recorded in other liabilities in the Condensed Consolidated Balance Sheets. To determine the credit loss reserve, the Bancorp used an approach that is consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio. For further information on residential mortgage loans sold with credit recourse, see Note 12 of the Notes to Condensed Consolidated Financial Statements.

## Private Mortgage Insurance

For certain mortgage loans originated by the Bancorp, borrowers may be required to obtain PMI provided by third-party insurers. In some instances, these insurers cede a portion of the PMI premiums to the Bancorp, and the Bancorp provides reinsurance coverage within a specified range of the total PMI coverage. The Bancorp s reinsurance coverage typically ranges from $5 \%$ to $10 \%$ of the total PMI coverage.

The Bancorp s maximum exposure in the event of nonperformance by the underlying borrowers is equivalent to the Bancorp s total outstanding reinsurance coverage, which was $\$ 74$ million at March 31, 2012, $\$ 77$ million at December 31, 2011 and $\$ 122$ million at March 31, 2011. As of March 31, 2012, December 31, 2011 and March 31, 2011, the Bancorp maintained a reserve of $\$ 25$ million, $\$ 27$ million and $\$ 52$ million, respectively, related to exposures within the reinsurance portfolio which was included in other liabilities in the Condensed Consolidated Balance Sheets. During the second quarter of 2009 , the Bancorp suspended the practice of providing reinsurance of private mortgage insurance for newly originated mortgage loans. In the third quarter of 2010, the Bancorp allowed one of its third-party insurers to terminate its reinsurance agreement with the Bancorp, resulting in the Bancorp releasing collateral to the insurer in the form of investment securities and other assets with a carrying value of $\$ 19$ million, and the insurer assuming the Bancorp s obligations under the reinsurance agreement, resulting in a decrease to the Bancorp s

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reserve liability of $\$ 20$ million and a decrease in the Bancorp s maximum exposure of $\$ 53$ million. In the second quarter of 2011, the Bancorp allowed one of its third-party insurers to terminate its reinsurance agreement with the Bancorp, resulting in the Bancorp releasing collateral to the insurer in the form of investment securities and other assets with a carrying value of $\$ 5$ million, and the insurer assuming the Bancorp s obligations under the reinsurance agreement, resulting in a decrease to the Bancorp s reserve liability of $\$ 11$ million and a decrease in the Bancorp s maximum exposure of $\$ 27$ million.

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Quantitative and Qualitative Disclosure About Market Risk (Item 3)

Information presented in the Market Risk Management section of Management s Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.

## Controls and Procedures (Item 4)

The Bancorp conducted an evaluation, under the supervision and with the participation of the Bancorp s management, including the Bancorp s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Bancorp s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act). Based on the foregoing, as of the end of the period covered by this report, the Bancorp s Chief Executive Officer and Chief Financial Officer concluded that the Bancorp s disclosure controls and procedures were effective, at the reasonable assurance level, to ensure that information required to be disclosed in the reports the Bancorp files and submits under the Exchange Act is recorded, processed, summarized and reported as and when required and to provide reasonable assurance that information required to be disclosed by the Bancorp in such reports is accumulated and communicated to the Bancorp s management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. The Bancorp s management also conducted an evaluation of internal control over financial reporting to determine whether any changes occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Bancorp sinternal control over financial reporting. Based on this evaluation, there has been no such change during the period covered by this report.

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## Fifth Third Bancorp and Subsidiaries

## Condensed Consolidated Financial Statements and Notes (Item 1)

## CONDENSED CONSOLIDATED BALANCE SHEETS (unaudited)

| (\$ in millions, except share data) | As of |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |
| Assets |  |  |  |
| Cash and due from banks ${ }^{(a)}$ | \$ 2,235 | 2,663 | 2,121 |
| Available-for-sale and other securities ${ }^{(b)}$ | 16,093 | 15,362 | 15,135 |
| Held-to-maturity securities ${ }^{(c)}$ | 321 | 322 | 346 |
| Trading securities | 195 | 177 | 216 |
| Other short-term investments ${ }^{(a)}$ | 1,628 | 1,781 | 2,481 |
| Loans held for sale ${ }^{(d)}$ | 1,584 | 2,954 | 1,291 |
| Portfolio loans and leases: |  |  |  |
| Commercial and industrial loans | 32,155 | 30,783 | 27,344 |
| Commercial mortgage loans ${ }^{(a)}$ | 9,909 | 10,138 | 10,510 |
| Commercial construction loans | 901 | 1,020 | 1,980 |
| Commercial leases | 3,512 | 3,531 | 3,367 |
| Residential mortgage loans ${ }^{(e)}$ | 11,094 | 10,672 | 9,530 |
| Home equity ${ }^{(a)}$ | 10,493 | 10,719 | 11,222 |
| Automobile loans ${ }^{(a)}$ | 11,832 | 11,827 | 11,129 |
| Credit card | 1,896 | 1,978 | 1,821 |
| Other consumer loans and leases | 321 | 350 | 562 |
| Portfolio loans and leases | 82,113 | 81,018 | 77,465 |
| Allowance for loan and lease losses ${ }^{(a)}$ | $(2,126)$ | $(2,255)$ | $(2,805)$ |
| Portfolio loans and leases, net | 79,987 | 78,763 | 74,660 |
| Bank premises and equipment | 2,485 | 2,447 | 2,389 |
| Operating lease equipment | 495 | 497 | 513 |
| Goodwill | 2,417 | 2,417 | 2,417 |
| Intangible assets | 36 | 40 | 55 |
| Servicing rights | 767 | 681 | 894 |
| Other assets ${ }^{(a)}$ | 8,504 | 8,863 | 7,967 |
| Total Assets | \$ 116,747 | 116,967 | 110,485 |

Liabilities

| Deposits: | $\mathbf{\$ 2 6 , 3 8 5}$ | 27,600 | 22,066 |
| :--- | ---: | ---: | ---: |
| Demand | $\mathbf{2 3 , 9 7 1}$ | 20,392 | 18,597 |
| Interest checking | $\mathbf{2 2 , 2 4 5}$ | 21,756 | 21,697 |
| Savings | $\mathbf{4 , 2 7 5}$ | 4,989 | 5,184 |
| Money market | $\mathbf{4 , 4 4 6}$ | 4,638 | 7,043 |
| Other time | $\mathbf{3 , 1 6 2}$ | 3,039 | 4,160 |
| Certificates $-\$ 100,000$ and over | $\mathbf{1 , 3 0 7}$ | 3,296 | 3,570 |
| Foreign office and other |  |  |  |

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| Total deposits | 85,791 | 85,710 | 82,317 |
| :---: | :---: | :---: | :---: |
| Federal funds purchased | 319 | 346 | 332 |
| Other short-term borrowings | 2,877 | 3,239 | 1,297 |
| Accrued taxes, interest and expenses | 1,436 | 1,469 | 844 |
| Other liabilities ${ }^{(a)}$ | 3,066 | 3,270 | 2,948 |
| Long-term debt ${ }^{(a)}$ | 9,648 | 9,682 | 10,555 |
| Total Liabilities | 103,137 | 103,716 | 98,293 |
| Equity |  |  |  |
| Common stock ${ }^{(f)}$ | 2,051 | 2,051 | 2,051 |
| Preferred stock ${ }^{(g)}$ | 398 | 398 | 398 |
| Capital surplus | 2,803 | 2,792 | 2,824 |
| Retained earnings | 7,902 | 7,554 | 6,752 |
| Accumulated other comprehensive income | 468 | 470 | 263 |
| Treasury stock | (62) | (64) | (125) |
| Total Bancorp shareholders equity | 13,560 | 13,201 | 12,163 |
| Noncontrolling interests | 50 | 50 | 29 |
| Total Equity | 13,610 | 13,251 | 12,192 |
| Total Liabilities and Equity | \$ 116,747 | 116,967 | 110,485 |

(a) Includes $\$ 19, \$ 30$ and $\$ 54$ of cash, $\$ 4, \$ 7$ and $\$ 7$ of other short-term investments, $\mathbf{\$ 5 0}, \$ 50$ and $\$ 29$ of commercial mortgage loans, $\mathbf{\$ 2 1 7}$, $\$ 223$ and $\$ 236$ of home equity loans, \$105, $\$ 259$ and $\$ 529$ of automobile loans, (\$7), (\$10) and (\$12) of ALLL, \$3, \$4 and \$5 of other assets, \$3, \$4 and \$10 of other liabilities, \$125, \$191 and \$492 of long-term debt from consolidated VIEs that are included in their respective captions above at March 31, 2012, December 31, 2011 and March 31, 2011, respectively. See Note 8.
(b) Amortized cost of $\$ 15,341, \$ 14,614$ and $\$ 14,707$ at March 31, 2012, December 31, 2011 and March 31, 2011, respectively.
(c) Fair value of $\$ 321, \$ 322$ and $\$ 346$ at March 31, 2012, December 31, 2011 and March 31, 2011, respectively.
(d) Includes \$1,429, \$2,751 and \$1,017 of residential mortgage loans held for sale measured at fair value at March 31, 2012, December 31, 2011 and March 31, 2011, respectively.
(e) Includes \$67, \$65 and \$54 of residential mortgage loans measured at fair value at March 31, 2012, December 31, 2011 and March 31, 2011, respectively.

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## Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (Item 1)
(f) Common shares: Stated value $\$ 2.22$ per share; authorized 2,000,000,000; outstanding at March 31, $2012 \mathbf{9 2 0 , 0 5 6 , 3 4 0}$ (excludes 3,836,240 treasury shares), December 31, 2011 919,804,436 (excludes 4,088, 145 treasury shares) and March 31, 2011 918,728,008 (excludes 5, 164,573 treasury shares).
(g) 317,680 shares of undesignated no par value preferred stock are authorized of which none had been issued; $8.5 \%$ non-cumulative Series $G$ convertible (into 2,159.8272 common shares) perpetual preferred stock with a $\$ 25,000$ liquidation preference: 46,000 authorized, 16,450 issued and outstanding at March 31, 2012, December 31, 2011, and March 31, 2011.
See Notes to Condensed Consolidated Financial Statements.

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## Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (continued)

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (unaudited)

| (\$ in millions, except per share data) | For the three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
|  | 2012 |  | 2011 |
| Interest Income |  |  |  |
| Interest and fees on loans and leases | \$ | 898 | 910 |
| Interest on securities |  | 141 | 149 |
| Interest on other short-term investments |  | 1 | 1 |
| Total interest income |  | 1,040 | 1,060 |
| Interest Expense |  |  |  |
| Interest on deposits |  | 58 | 106 |
| Interest on other short-term borrowings |  | 1 | 1 |
| Interest on long-term debt |  | 83 | 74 |
| Total interest expense |  | 142 | 181 |
| Net Interest Income |  | 898 | 879 |
| Provision for loan and lease losses |  | 91 | 168 |
| Net Interest Income After Provision for Loan and Lease Losses |  | 807 | 711 |
| Noninterest Income |  |  |  |
| Mortgage banking net revenue |  | 204 | 102 |
| Service charges on deposits |  | 129 | 124 |
| Corporate banking revenue |  | 97 | 86 |
| Investment advisory revenue |  | 96 | 98 |
| Card and processing revenue |  | 59 | 80 |
| Other noninterest income |  | 175 | 81 |
| Securities gains, net |  | 9 | 8 |
| Securities gains, net-non-qualifying hedges on mortgage servicing rights |  |  | 5 |
| Total noninterest income |  | 769 | 584 |
| Noninterest Expense |  |  |  |
| Salaries, wages and incentives |  | 399 | 351 |
| Employee benefits |  | 112 | 97 |
| Net occupancy expense |  | 77 | 77 |
| Technology and communications |  | 47 | 45 |
| Card and processing expense |  | 30 | 29 |
| Equipment expense |  | 27 | 29 |
| Other noninterest expense |  | 281 | 290 |
| Total noninterest expense |  | 973 | 918 |

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| Income Before Income Taxes |  | 603 | 377 |
| :---: | :---: | :---: | :---: |
| Applicable income tax expense |  | 173 | 112 |
| Net Income |  | 430 | 265 |
| Less: Net income attributable to noncontrolling interests |  |  |  |
| Net Income Attributable to Bancorp |  | 430 | 265 |
| Dividends on preferred stock |  | 9 | 177 |
| Net Income Available to Common Shareholders | \$ | 421 | 88 |
| Earnings Per Share | \$ | 0.46 | 0.10 |
| Earnings Per Diluted Share | \$ | 0.45 | 0.10 |
| Average common shares - basic | 915,225,816 |  | 880,829,800 |
| Average common shares - diluted | 957,415,527 |  | 894,841,321 |
| Cash dividends declared per share | \$ | 0.08 | 0.06 |

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## Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (continued)

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

|  | For the three months ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
| (\$ in millions) | 2012 |  | 2011 |
| Net income | \$ | 430 | 265 |
| Other comprehensive income, net of tax: |  |  |  |
| Unrealized gains on available-for-sale securities: |  |  |  |
| Unrealized holding gains (losses) on available-for-sale securities arising during period |  | 7 | (37) |
| Less: Reclassification adjustment for net gains included in net income |  | (5) | (7) |
| Unrealized gains on cash flow hedge derivatives: |  |  |  |
| Unrealized holding gains on cash flow hedge derivatives arising during period |  | 6 |  |
| Less: Reclassification adjustment for net gains included in net income |  | (13) | (9) |
| Defined benefit pension plans: |  |  |  |
| Prior service cost arising during period |  |  |  |
| Net actuarial loss arising during period |  | 3 | 2 |
| Other comprehensive loss |  | (2) | (51) |
| Comprehensive income |  | 428 | 214 |
| Less: Comprehensive income attributable to noncontrolling interests |  |  |  |
| Comprehensive income attributable to Bancorp | \$ | 428 | 214 |

See Notes to Condensed Consolidated Financial Statements.

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## Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (continued)

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (unaudited)

| (\$ in millions, except per share data) | Shareholders Equity |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | CommonStock | Preferred Stock | Capital <br> Surplus | Retained Earnings | Accumulated <br> Other <br> Comprehensive |  | Total <br> Bancorp Shareholder |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | Income <br> (Loss) | Treasury Stock | Shareholders Equity | Controlling Interests | Total Equity |
| Balance at December 31, 2010 | \$ 1,779 | 3,654 | 1,715 | 6,719 | 314 | (130) | 14,051 | 29 | 14,080 |
| Net income |  |  |  | 265 |  |  | 265 |  | 265 |
| Other comprehensive income (loss) |  |  |  |  | (51) |  | (51) |  | (51) |
| Cash dividends declared: |  |  |  |  |  |  |  |  |  |
| Common stock at \$0.06 per share |  |  |  | (55) |  |  | (55) |  | (55) |
| Preferred stock |  |  |  | (24) |  |  | (24) |  | (24) |
| Issuance of common stock | 272 |  | 1,376 |  |  |  | 1,648 |  | 1,648 |
| Redemption of preferred shares, Series F |  | $(3,408)$ |  |  |  |  | $(3,408)$ |  | $(3,408)$ |
| Redemption of stock warrant |  |  | (280) |  |  |  | (280) |  | (280) |
| Accretion of preferred dividends, Series F |  | 153 |  | (153) |  |  |  |  |  |
| Stock-based compensation expense |  |  | 14 |  |  | 1 | 15 |  | 15 |
| Stock-based awards issued or exercised, including treasury shares issued |  |  | (3) |  |  | 4 | 1 |  | 1 |
| Loans repaid related to the exercise of stock based awards, net |  |  | 1 |  |  |  | 1 |  | 1 |
| Other |  | (1) | 1 |  |  |  |  |  |  |
| Balance at March 31, 2011 | 2,051 | 398 | 2,824 | 6,752 | 263 | (125) | 12,163 | 29 | 12,192 |
| Balance at December 31, 2011 | 2,051 | 398 | 2,792 | 7,554 | 470 | (64) | 13,201 | 50 | 13,251 |
| Net income |  |  |  | 430 |  |  | 430 |  | 430 |
| Other comprehensive income (loss) |  |  |  |  | (2) |  | (2) |  | (2) |
| Cash dividends declared: |  |  |  |  |  |  |  |  |  |
| Common stock at \$0.08 per share |  |  |  | (74) |  |  | (74) |  | (74) |
| Preferred stock |  |  |  | (9) |  |  | (9) |  | (9) |
| Stock-based compensation expense |  |  | 14 |  |  |  | 14 |  | 14 |
| Stock-based awards issued or exercised, including treasury shares issued |  |  | (1) |  |  | 1 |  |  |  |
| Restricted stock grants |  |  | (1) |  |  | 1 |  |  |  |
| Other |  |  | (1) | 1 |  |  |  |  |  |
| Balance at March 31, 2012 | 2,051 | 398 | 2,803 | 7,902 | 468 | (62) | 13,560 | 50 | 13,610 |

See Notes to Condensed Consolidated Financial Statements.
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## Fifth Third Bancorp and Subsidiaries

Condensed Consolidated Financial Statements and Notes (continued)

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

| (\$ in millions) | For the three months ended March 31, $2012-2011$ |  |
| :---: | :---: | :---: |
|  |  |  |
| Operating Activities |  |  |
| Net income | \$ 430 | 265 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Provision for loan and lease losses | 91 | 168 |
| Depreciation, amortization and accretion | 128 | 112 |
| Stock-based compensation expense | 19 | 17 |
| Provision for deferred income taxes | 50 | 89 |
| Realized securities gains | (9) | (8) |
| Realized securities gains - non-qualifying hedges on mortgage servicing rights |  | (5) |
| Recovery of MSR impairment | (11) | (37) |
| Net losses (gains) on sales of loans and fair value adjustments on loans held for sale | 1 | (63) |
| Capitalized mortgage servicing rights | (121) | (63) |
| Proceeds from sales of loans held for sale | 7,029 | 4,046 |
| Loans originated for sale, net of repayments | $(5,646)$ | $(3,039)$ |
| Dividends representing return on equity method investments | 11 | 3 |
| Gain on Vantiv, Inc. IPO | (115) |  |
| Net change in: |  |  |
| Trading securities | (16) | 80 |
| Other assets | 88 | 322 |
| Accrued taxes, interest and expenses | (120) | (104) |
| Other liabilities | 86 | 100 |
| Net Cash Provided by Operating Activities | 1,895 | 1,883 |
| Investing Activities |  |  |
| Sales: |  |  |
| Available-for-sale securities | 231 | 64 |
| Loans | 57 | 96 |
| Disposal of bank premises and equipment |  | 1 |
| Repayments / maturities: |  |  |
| Available-for-sale securities | 1,076 | 1,038 |
| Held-to-maturity securities |  | 6 |
| Purchases: |  |  |
| Available-for-sale securities | $(2,046)$ | (903) |
| Bank premises and equipment | (95) | (57) |
| Proceeds from sale and dividends representing return of equity method investments | 39 | 5 |
| Net change in: |  |  |
| Other short-term investments | 153 | (966) |
| Loans and leases | $(1,395)$ | (544) |
| Operating lease equipment | (8) | (45) |
| Net Cash Used in Investing Activities | $(1,988)$ | $(1,305)$ |

## Financing Activities

Net change in:

| Core deposits | (51) | 796 |
| :---: | :---: | :---: |
| Certificates - \$ 100,000 and over, including other foreign office | 133 | (127) |
| Federal funds purchased | (27) | 53 |
| Other short-term borrowings | (363) | (277) |
| Dividends paid on common shares | (74) | (55) |
| Dividends paid on preferred shares | (9) | (24) |
| Proceeds from issuance of long-term debt | 500 | 1,260 |
| Repayment of long-term debt | (444) | (203) |
| Issuance of common shares |  | 1,648 |
| Redemption of preferred shares, Series F |  | $(3,408)$ |
| Redemption of stock warrant |  | (280) |
| Other |  | 1 |
| Net Cash Used In Financing Activities | (335) | (616) |
| Decrease in Cash and Due from Banks | (428) | (38) |
| Cash and Due from Banks at Beginning of Period | 2,663 | 2,159 |
| Cash and Due from Banks at End of Period | \$ 2,235 | 2,121 |

See Notes to Condensed Consolidated Financial Statements. Note 2 contains cash payments related to interest and income taxes in addition to noncash investing and financing activities.

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

## 1. Basis of Presentation

The Condensed Consolidated Financial Statements include the accounts of the Bancorp and its majority-owned subsidiaries and VIEs in which the Bancorp has been determined to be the primary beneficiary. Other entities, including certain joint ventures, in which the Bancorp has the ability to exercise significant influence over operating and financial policies of the investee, but upon which the Bancorp does not possess control, are accounted for by the equity method and not consolidated. Those entities in which the Bancorp does not have the ability to exercise significant influence are generally carried at the lower of cost or fair value. Intercompany transactions and balances have been eliminated.

In the opinion of management, the unaudited Condensed Consolidated Financial Statements include all adjustments, which consist of normal recurring accruals, necessary to present fairly the financial position as of March 31, 2012 and 2011, the results of operations and comprehensive income for the three months ended March 31, 2012 and 2011, the cash flows for the three months ended March 31, 2012 and 2011 and the changes in equity for the three months ended March 31, 2012 and 2011. In accordance with U.S. GAAP and the rules and regulations of the SEC for interim financial information, these statements do not include certain information and footnote disclosures required for complete annual financial statements and it is suggested that these Condensed Consolidated Financial Statements be read in conjunction with the latest annual financial statements. The results of operations and comprehensive income for the three months ended March 31, 2012 and 2011 and the cash flows and changes in equity for the three months ended March 31, 2012 and 2011 are not necessarily indicative of the results to be expected for the full year. Financial information as of December 31, 2011 has been derived from the annual audited Consolidated Financial Statements of the Bancorp.

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. Certain reclassifications have been made to prior periods Condensed Consolidated Financial Statements and related notes to conform to the current period presentation.

## 2. Supplemental Cash Flow Information

Cash payments related to interest and income taxes in addition to noncash investing and financing activities are presented in the following table for the three months ended March 31:

| ( in millions) | $\mathbf{2 0 1 2}$ | 2011 |
| :--- | ---: | ---: |
| Cash payments: | $\mathbf{\$ 1 5 0}$ | 172 |
| Interest | $\mathbf{4 8}$ | 15 |
| Income taxes |  |  |
| Transfers: | $\mathbf{1 7}$ |  |
| Portfolio loans to held for sale loans | $\mathbf{5 7}$ |  |
| Held for sale loans to portfolio loans | $\mathbf{4 7}$ |  |
| Portfolio loans to OREO | 11 |  |
| Held for sale loans to OREO | $\mathbf{8 0}$ |  |
| 3. Accounting and Reporting Developments | $\mathbf{3}$ | 10 |

## 3. Accounting and Reporting Developments

## Reconsideration of Effective Control for Repurchase Agreements

In April 2011, the FASB issued amended guidance clarifying when the Bancorp can recognize a sale upon the transfer of financial assets subject to a repurchase agreement. That determination is based, in part, on whether the Bancorp has maintained effective control over the transferred financial assets. Under the amended guidance, the FASB concluded that the assessment of effective control should focus on a transferor s

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contractual rights and obligations with respect to transferred financial assets, not on whether the transferor has the practical ability to perform in accordance with those rights or obligations. The Bancorp accounts for all of its existing repurchase agreements as secured borrowings, and therefore the adoption of this amended guidance on January 1, 2012 did not have a material impact on the Bancorp s Condensed Consolidated Financial Statements.

## Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs

In May 2011, the FASB issued amended guidance that results in common fair value measurement and disclosure requirements between U.S. GAAP and IFRS. Under the amended guidance, the Bancorp is required to expand its disclosure for fair value instruments categorized within Level 3 of the fair value hierarchy to include (1) the valuation processes used by the Bancorp; and (2) a narrative description of the sensitivity of the fair value measurement to changes in unobservable inputs for recurring fair value measurements and the interrelationships between those unobservable inputs, if any. The Bancorp is also required to disclose the categorization by level of the fair value hierarchy for items that are not measured at fair value in the statement of financial position but for which the fair value is required to be disclosed (e.g. portfolio loans). The amended guidance was adopted on January 1, 2012 and the required disclosures are included in Note 18.

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

## Presentation of Comprehensive Income

In June 2011, the FASB issued amended guidance on the presentation requirements for comprehensive income. The amended guidance requires the Bancorp to present total comprehensive income, the components of net income and the components of other comprehensive income on the face of the financial statements, either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The amended guidance does not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. This amended guidance was adopted by the Bancorp on January 1, 2012 and has been applied retrospectively. The Bancorp presents comprehensive income in two separate but consecutive statements, and has included the requirements of the amended guidance in the Condensed Consolidated Statements of Comprehensive Income.

## Testing Goodwill for Impairment

In September 2011, the FASB issued amended guidance on testing goodwill for impairment. The amended guidance simplifies how the Bancorp is required to test goodwill for impairment and permits the Bancorp to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, the Bancorp determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test would be unnecessary. However, if the Bancorp concludes otherwise, it would then be required to perform Step 1 of the goodwill impairment test, and continue to Step 2, if necessary. The amended guidance is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011 and was adopted by the Bancorp on January 1, 2012.

## Disclosures about Offsetting Assets and Liabilities

In December 2011, the FASB issued amended guidance related to disclosures about offsetting assets and liabilities. The amended guidance requires the Bancorp to disclose both gross information and net information about financial instruments, including derivatives, and transactions eligible for offset in the Condensed Consolidated Balance Sheets as well as financial instruments and transactions subject to agreements similar to a master netting arrangement. The amended guidance will be applied retrospectively and is effective for fiscal years, and interim periods within those years, beginning on or after January 1, 2013.

## 4. Securities

The following table provides the amortized cost, fair value and unrealized gains and losses for the major categories of the available-for-sale and held-to-maturity securities portfolios as of:

| March 31, 2012 (\$ in millions) |  | mortized <br> Cost | Unrealized Gains | Unrealized Losses | Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale and other: |  |  |  |  |  |
| U.S. Treasury and government agencies |  | 51 |  |  | 51 |
| U.S. Government sponsored agencies |  | 1,782 | 172 |  | 1,954 |
| Obligations of states and political subdivisions |  | 210 | 4 |  | 214 |
| Agency mortgage-backed securities |  | 9,834 | 525 | (1) | 10,358 |
| Other bonds, notes and debentures |  | 2,315 | 55 | (5) | 2,365 |
| Other securities ${ }^{(a)}$ |  | 1,149 | 2 |  | 1,151 |
| Total |  | 15,341 | 758 | (6) | 16,093 |

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Held-to-maturity:
Obligations of states and political subdivisions \$ 319 ..... 319
Other debt securities ..... 2 ..... 2
Total \$ ..... 321 ..... 321

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

| December 31, 2011 (\$ in millions) | Amortized Cost |  | Unrealized Gains | Unrealized Losses | Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale and other: |  |  |  |  |  |
| U.S. Treasury and government agencies | \$ | 171 |  |  | 171 |
| U.S. Government sponsored agencies |  | 1,782 | 180 |  | 1,962 |
| Obligations of states and political subdivisions |  | 96 | 5 |  | 101 |
| Agency mortgage-backed securities |  | 9,743 | 542 | (1) | 10,284 |
| Other bonds, notes and debentures |  | 1,792 | 29 | (9) | 1,812 |
| Other securities ${ }^{(a)}$ |  | 1,030 | 2 |  | 1,032 |
| Total |  | 14,614 | 758 | (10) | 15,362 |
| Held-to-maturity: |  |  |  |  |  |
| Obligations of states and political subdivisions | \$ | 320 |  |  | 320 |
| Other debt securities |  | 2 |  |  | 2 |
| Total | \$ | 322 |  |  | 322 |
| March 31, 2011 (\$ in millions) |  | mortized <br> Cost | Unrealized Gains | Unrealized Losses | Fair Value |
| Available-for-sale and other: |  |  |  |  |  |
| U.S. Treasury and government agencies | \$ | 225 | 3 |  | 228 |
| U.S. Government sponsored agencies |  | 1,669 | 70 |  | 1,739 |
| Obligations of states and political subdivisions |  | 152 | 1 |  | 153 |
| Agency mortgage-backed securities |  | 10,439 | 385 | (39) | 10,785 |
| Other bonds, notes and debentures |  | 1,177 | 20 | (14) | 1,183 |
| Other securities ${ }^{(a)}$ |  | 1,045 | 3 | (1) | 1,047 |
| Total |  | 14,707 | 482 | (54) | 15,135 |
| Held-to-maturity: |  |  |  |  |  |
| Obligations of states and political subdivisions | \$ | 341 |  |  | 341 |
| Other debt securities |  | 5 |  |  | 5 |
| Total | \$ | 346 |  |  | 346 |

(a) Other securities consist of FHLB and FRB restricted stock holdings of $\$ 497$ and $\$ 345$, respectively, at March 31, 2012 and December 31, 2011, and $\$ 524$ and $\$ 344$, respectively, at March 31, 2011, that are carried at cost, and certain mutual fund and equity security holdings. The following table presents realized gains and losses that were recognized in income from available-for-sale securities:

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| $(\$$ in millions) | 2012 | 2011 |
| :--- | :---: | :---: |
| Realized gains | $\$$ | 7 |
| Realized losses |  |  |
|  | $\$$ | 7 |

Trading securities totaled $\$ 195$ million as of March 31, 2012, compared to $\$ 177$ million at December 31, 2011 and $\$ 216$ million at March 31, 2011. Net realized gains on trading securities were immaterial to the Bancorp for the three months ended March 31, 2012 and net realized losses were immaterial to the Bancorp for the three months ended March 31, 2011. Net unrealized gains on trading securities were $\$ 2$ million at March 31, 2012, $\$ 5$ million at December 31, 2011, and net unrealized losses were $\$ 1$ million at March 31, 2011.

At March 31, 2012, December 31, 2011, and March 31, 2011 securities with a fair value of $\$ 12.6$ billion, $\$ 13.3$ billion, and $\$ 10.6$ billion, respectively, were pledged to secure borrowings, public deposits, trust funds, derivative contracts and for other purposes as required or permitted by law.

The expected maturity distribution of the Bancorp s agency mortgage-backed securities and the contractual maturity distribution of the Bancorp s other available-for-sale and held-to-maturity securities as of March 31, 2012 are shown in the following table.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

| (\$ in millions) | Available-for-Sale and Other |  | Held-to-Maturity |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| Debt securities: ${ }^{(a)}$ |  |  |  |  |
| Under 1 year | \$ 612 | 629 | 36 | 36 |
| 1-5 years | 10,473 | 11,044 | 254 | 254 |
| 5-10 years | 1,996 | 2,125 | 16 | 16 |
| Over 10 years | 1,111 | 1,144 | 15 | 15 |
| Other securities | 1,149 | 1,151 |  |  |
| Total | \$ 15,341 | 16,093 | 321 | 321 |

(a) Actual maturities may differ from contractual maturities when there exists a right to call or prepay obligations with or without call or prepayment penalties.
The following table provides the fair value and gross unrealized losses on available-for-sale securities in an unrealized loss position, aggregated by investment category and length of time the individual securities have been in a continuous unrealized loss position as of:


| December 31, 2011 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and government agencies | \$ | 70 |  | 1 |  | 71 |  |
| U.S. Government sponsored agencies |  |  |  |  |  |  |  |
| Obligations of states and political subdivisions |  |  |  | 2 |  | 2 |  |
| Agency mortgage-backed securities |  | 34 | (1) | 6 |  | 40 | (1) |
| Other bonds, notes and debentures |  | 523 | (4) | 38 | (5) | 561 | (9) |
| Other securities |  | 6 |  |  |  | 6 |  |
| Total | \$ | 633 | (5) | 47 | (5) | 680 | (10) |

March 31, 2011

| U.S. Treasury and government agencies | $\$$ | 1 | 1 |
| :--- | :---: | :---: | :---: |
| U.S. Government sponsored agencies | 50 | 50 |  |

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| Obligations of states and political subdivisions | 5 |  | 3 | 8 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Agency mortgage-backed securities | 1,807 | $(39)$ |  | 1,807 | (39) |
| Other bonds, notes and debentures | 511 | $(11)$ | 38 | (3) | 549 |
| Other securities | 5 | $(1)$ |  | 5 | (14) |
| Total | $\$ 2,378$ | $(51)$ | 42 | (3) | 2,420 |

## Other-Than-Temporary Impairments

During the three months ended March 31, 2012 and 2011, the Bancorp did not recognize OTTI on any of its available-for-sale or held-to-maturity debt or equity securities. At March 31, 2011, two percent of unrealized losses in the available-for-sale securities portfolio were represented by non-rated securities. The percentage was immaterial at March 31, 2012 and December 31, 2011.

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

## 5. Loans and Leases

The Bancorp diversifies its loan and lease portfolio by offering a variety of loan and lease products with various payment terms and rate structures. Lending activities are concentrated within those states in which the Bancorp has banking centers and are primarily located in the Midwestern and Southeastern regions of the United States. The Bancorp s commercial loan portfolio consists of lending to various industry types. Management periodically reviews the performance of its loan and lease products to evaluate whether they are performing within acceptable interest rate and credit risk levels and changes are made to underwriting policies and procedures as needed. The Bancorp maintains an allowance to absorb loan and lease losses inherent in the portfolio. For further information on credit quality and the ALLL, see Note 6.

The following table provides a summary of the total loans and leases classified by primary purpose as of:

| (\$ in millions) | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |  | December 31, 2011 | March 31, <br> 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Loans and leases held for sale: |  |  |  |  |
| Commercial and industrial loans | \$ | 48 | 45 | 87 |
| Commercial mortgage loans |  | 67 | 76 | 107 |
| Commercial construction loans |  | 15 | 17 | 40 |
| Residential mortgage loans |  | 1,429 | 2,802 | 1,026 |
| Other consumer loans and leases |  | 25 | 14 | 31 |
| Total loans and leases held for sale | \$ | 1,584 | 2,954 | 1,291 |
| Portfolio loans and leases: |  |  |  |  |
| Commercial and industrial loans | \$ | 32,155 | 30,783 | 27,344 |
| Commercial mortgage loans |  | 9,909 | 10,138 | 10,510 |
| Commercial construction loans |  | 901 | 1,020 | 1,980 |
| Commercial leases |  | 3,512 | 3,531 | 3,367 |
| Total commercial loans and leases |  | 46,477 | 45,472 | 43,201 |
| Residential mortgage loans |  | 11,094 | 10,672 | 9,530 |
| Home equity |  | 10,493 | 10,719 | 11,222 |
| Automobile loans |  | 11,832 | 11,827 | 11,129 |
| Credit card |  | 1,896 | 1,978 | 1,821 |
| Other consumer loans and leases |  | 321 | 350 | 562 |
| Total consumer loans and leases |  | 35,636 | 35,546 | 34,264 |
| Total portfolio loans and leases |  | 82,113 | 81,018 | 77,465 |

Total portfolio loans and leases are recorded net of unearned income, which totaled $\$ 905$ million as of March 31, 2012, $\$ 942$ million as of December 31, 2011, and $\$ 1.0$ billion as of March 31, 2011. Additionally, portfolio loans and leases are recorded net of unamortized premiums and discounts, deferred loan fees and costs, and fair value adjustments (associated with acquired loans or loans designated as fair value upon origination) which totaled a net premium of $\$ 62$ million, $\$ 45$ million, and $\$ 4$ million as of March 31, 2012, December 31, 2011, and March 31, 2011, respectively.

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The following table presents a summary of the total loans and leases owned by the Bancorp as of and for the three months ended March 31:

|  | Balance |  | Balance of Loans 90 Days or More Past Due |  |  | Net <br> Charge-Offs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | 2012 | 2011 |  | 012 | 2011 | 2012 | 2011 |
| Commercial and industrial loans | \$ 32,203 | 27,431 | \$ | 2 | 8 | \$ 54 | 83 |
| Commercial mortgage loans | 9,976 | 10,617 |  | 30 | 8 | 30 | 54 |
| Commercial construction loans | 916 | 2,020 |  |  | 23 | 18 | 26 |
| Commercial leases | 3,512 | 3,367 |  |  |  |  | 1 |
| Residential mortgage loans | 12,523 | 10,556 |  | 73 | 98 | 37 | 65 |
| Home equity loans | 10,493 | 11,222 |  | 74 | 84 | 46 | 63 |
| Automobile loans | 11,832 | 11,129 |  | 8 | 9 | 9 | 20 |
| Credit card | 1,896 | 1,821 |  | 29 | 36 | 20 | 31 |
| Other consumer loans and leases | 346 | 593 |  |  |  | 6 | 24 |
| Total loans and leases | \$ 83,697 | 78,756 | \$ | 216 | 266 | \$ 220 | 367 |
| Less: Loans held for sale | \$ 1,584 | 1,291 |  |  |  |  |  |
| Total portfolio loans and leases | \$ 82,113 | 77,465 |  |  |  |  |  |

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

## 6. Credit Quality and the Allowance for Loan and Lease Losses

The Bancorp disaggregates ALLL balances and transactions in the ALLL by portfolio segment. Credit quality related disclosures for loans and leases are further disaggregated by class.

The following tables summarize transactions in the ALLL by portfolio segment:

For the three months ended March 31, 2012

| (\$ in millions) | Commercial | Residential <br> Mortgage | Consumer | Unallocated | Total |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Transactions in the ALLL: | $\$ 1,527$ | 227 | 365 | 136 | 2,255 |
| Balance, beginning of period | $(117)$ | $(38)$ | $(98)$ | $(253)$ |  |
| Losses charged off | 15 | 1 | 17 | 33 |  |
| Recoveries of losses previously charged off | $(1)$ | 43 | 57 | $(8)$ | 91 |
| Provision for loan and lease losses | $\$ 1,424$ | 233 | 341 | 128 | 2,126 |

For the three months ended March 31, 2011

| (\$ in millions) | Commercial | Residential <br> Mortgage | Consumer | Unallocated |
| :--- | ---: | ---: | ---: | ---: | Total

The following tables provide a summary of the ALLL and related loans and leases classified by portfolio segment:

| As of March 31, 2012 (\$ in millions) | Commercial |  | Residential <br> Mortgage | Consumer | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLL: ${ }^{(a)}$ ( ${ }^{\text {a }}$ |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 132 | 130 | 65 |  | 327 |
| Collectively evaluated for impairment |  | 1,291 | 102 | 276 |  | 1,669 |
| Loans acquired with deteriorated credit quality |  | 1 | 1 |  |  | 2 |
| Unallocated |  |  |  |  | 128 | 128 |
| Total ALLL | \$ | 1,424 | 233 | 341 | 128 | 2,126 |

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| Loans and leases: ${ }^{(b)}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Individually evaluated for impairment | \$ | 1,158 | 1,247 | 570 | 2,975 |
| Collectively evaluated for impairment |  | 45,317 | 9,772 | 23,972 | 79,061 |
| Loans acquired with deteriorated credit quality |  | 2 | 8 |  | 10 |
| Total portfolio loans and leases | \$ | 46,477 | 11,027 | 24,542 | 82,046 |

(a) Includes $\$ 14$ related to leveraged leases.
(b) Excludes $\$ 67$ of residential mortgage loans measured at fair value, and includes \$1,027 of leveraged leases, net of unearned income.

| As of December 31, 2011 (\$ in millions) | Commercial |  | Residential <br> Mortgage | Consumer | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLL: ${ }^{(a)}$ ( ${ }^{\text {a }}$ |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 155 | 130 | 65 |  | 350 |
| Collectively evaluated for impairment |  | 1,371 | 96 | 300 |  | 1,767 |
| Loans acquired with deteriorated credit quality |  | 1 | 1 |  |  | 2 |
| Unallocated |  |  |  |  | 136 | 136 |
| Total ALLL | \$ | 1,527 | 227 | 365 | 136 | 2,255 |
| Loans and leases: ${ }^{(b)}$ |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 1,170 | 1,258 | 574 |  | 3,002 |
| Collectively evaluated for impairment |  | 44,299 | 9,341 | 24,300 |  | 77,940 |
| Loans acquired with deteriorated credit quality |  | 3 | 8 |  |  | 11 |
| Total portfolio loans and leases | \$ | 45,472 | 10,607 | 24,874 |  | 80,953 |

(a) Includes $\$ 14$ related to leveraged leases.
(b) Excludes $\$ 65$ of residential mortgage loans measured at fair value, and includes $\$ 1,022$ of leveraged leases, net of unearned income.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

| As of March 31, 2011 (\$ in millions) | Commercial |  | Residential <br> Mortgage | Consumer | Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ALLL: ${ }^{(a)}$ |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 286 | 123 | 107 |  | 516 |
| Collectively evaluated for impairment |  | 1,568 | 161 | 412 |  | 2,141 |
| Loans acquired with deteriorated credit quality |  | 1 | 2 |  |  | 3 |
| Unallocated |  |  |  |  | 145 | 145 |
| Total ALLL | \$ | 1,855 | 286 | 519 | 145 | 2,805 |
| Loans and leases: ${ }^{(b)}$ |  |  |  |  |  |  |
| Individually evaluated for impairment | \$ | 1,086 | 1,193 | 655 |  | 2,934 |
| Collectively evaluated for impairment |  | 42,111 | 8,272 | 24,071 |  | 74,454 |
| Loans acquired with deteriorated credit quality |  | 4 | 11 | 8 |  | 23 |
| Total portfolio loans and leases | \$ | 43,201 | 9,476 | 24,734 |  | 77,411 |

(a) Includes $\$ 14$ related to leveraged leases.
(b) Excludes $\$ 54$ of residential mortgage loans measured at fair value, includes $\$ 1,039$ of leveraged leases, net of unearned income.

## CREDIT RISK PROFILE

## Commercial Portfolio Segment

For purposes of monitoring the credit quality and risk characteristics of its commercial portfolio segment, the Bancorp disaggregates the segment into the following classes: commercial and industrial, commercial mortgage owner-occupied, commercial mortgage nonowner-occupied, commercial construction and commercial leasing.

To facilitate the monitoring of credit quality within the commercial portfolio segment, and for purposes of analyzing historical loss rates used in the determination of the ALLL for the commercial portfolio segment, the Bancorp utilizes the following categories of credit grades: pass, special mention, substandard, doubtful or loss. The five categories, which are derived from standard regulatory rating definitions, are assigned upon initial approval of credit to borrowers and updated periodically thereafter. Pass ratings, which are assigned to those borrowers that do not have identified potential or well defined weaknesses and for which there is a high likelihood of orderly repayment, are updated periodically based on the size and credit characteristics of the borrower. All other categories are updated on a quarterly basis during the month preceding the end of the calendar quarter.

The Bancorp assigns a special mention rating to loans and leases that have potential weaknesses that deserve management s close attention. If left uncorrected, these potential weaknesses may, at some future date, result in the deterioration of the repayment prospects for the loan or lease or the Bancorp s credit position.

The Bancorp assigns a substandard rating to loans and leases that are inadequately protected by the current sound worth and paying capacity of the borrower or of the collateral pledged. Substandard loans and leases have well defined weaknesses or weaknesses that could jeopardize the orderly repayment of the debt. Loans and leases in this grade also are characterized by the distinct possibility that the Bancorp will sustain some loss if the deficiencies noted are not addressed and corrected.

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The Bancorp assigns a doubtful rating to loans and leases that have all the attributes of a substandard rating with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonable specific pending factors that may work to the advantage of and strengthen the credit quality of the loan or lease, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors may include a proposed merger or acquisition, liquidation proceeding, capital injection, perfecting liens on additional collateral or refinancing plans.

Loans and leases classified as loss are considered uncollectible and are charged off in the period in which they are determined to be uncollectible. Because loans and leases in this category are fully charged down, they are not included in the following tables.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

The following table summarizes the credit risk profile of the Bancorp s commercial portfolio segment, by class:

|  | Special |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2012 (\$ in millions) | Pass | Mention | Substandard | Doubtful | Total |
| Commercial and industrial loans | \$ 28,761 | 1,479 | 1,805 | 110 | 32,155 |
| Commercial mortgage loans owner-occupied | 3,850 | 509 | 802 | 15 | 5,176 |
| Commercial mortgage loans nonowner-occupied | 3,172 | 566 | 971 | 24 | 4,733 |
| Commercial construction loans | 326 | 218 | 342 | 15 | 901 |
| Commercial leases | 3,414 | 40 | 57 | 1 | 3,512 |
| Total | \$ 39,523 | 2,812 | 3,977 | 165 | 46,477 |


|  |  | Special <br> Mention | Substandard |
| :--- | ---: | ---: | ---: | ---: | ---: | Doubtful | Total |
| :---: |
| As of December 31, 2011 (\$ in millions) |
| Commercial and industrial loans |


|  | Special |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2011 (\$ in millions) | Pass | Mention | Substandard | Doubtful | Total |
| Commercial and industrial loans | \$ 23,092 | 1,788 | 2,350 | 114 | 27,344 |
| Commercial mortgage loans owner-occupied | 4,027 | 435 | 801 | 18 | 5,281 |
| Commercial mortgage loans nonowner-occupied | 3,352 | 659 | 1,152 | 66 | 5,229 |
| Commercial construction loans | 1,029 | 412 | 516 | 23 | 1,980 |
| Commercial leases | 3,273 | 46 | 46 | 2 | 3,367 |
| Total | \$ 34,773 | 3,340 | 4,865 | 223 | 43,201 |

## Consumer Portfolio Segment

For purposes of monitoring the credit quality and risk characteristics of its consumer portfolio segment, the Bancorp disaggregates the segment into the following classes: home equity, automobile loans, credit card, and other consumer loans and leases. The Bancorp s residential mortgage portfolio segment is also a separate class.

The Bancorp considers repayment performance as the best indicator of credit quality for residential mortgage and consumer loans, which includes both the delinquency status and performing versus nonperforming status of the loans. The delinquency status of all residential mortgage and consumer loans is presented by class in the age analysis section below while the performing versus nonperforming status is presented in the table below. Residential mortgage loans that have principal and interest payments that have become past due 150 days and home equity loans

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with principal and interest payments that have become past due 180 days are classified as nonperforming unless such loans are both well secured and in the process of collection. Automobile and other consumer loans and leases that have been modified in a TDR and subsequently become past due 90 days are classified as nonperforming. Credit card loans that have been modified in a TDR are classified as nonperforming unless such loans have a sustained repayment performance of six months or greater and are reasonably assured of repayment in accordance with the restructured terms. Well secured loans are collateralized by perfected security interests in real and/or personal property for which the Bancorp estimates proceeds from sale would be sufficient to recover the outstanding principal and accrued interest balance of the loan and pay all costs to sell the collateral. The Bancorp considers a loan in the process of collection if collection efforts or legal action is proceeding and the Bancorp expects to collect funds sufficient to bring the loan current or recover the entire outstanding principal and accrued interest balance.

The following table presents a summary of the Bancorp s residential mortgage and consumer portfolio segments disaggregated into performing versus nonperforming status as of:

|  | March 31, 2012 |  | December 31, 2011 |  | March 31, 2011 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (\$ in millions) | Performing | Nonperforming | Performing | Nonperforming | Performing | Nonperforming |
| Residential mortgage loans ${ }^{(a)}$ | $\mathbf{\$ 1 0 , 7 6 2}$ | $\mathbf{2 6 5}$ | 10,332 | 275 | 9,215 | 261 |
| Home equity | $\mathbf{1 0 , 4 4 3}$ | $\mathbf{5 0}$ | 10,665 | 54 | 11,166 | 56 |
| Automobile loans | $\mathbf{1 1 , 8 2 9}$ | $\mathbf{3}$ | 11,825 | 2 | 11,126 | 3 |
| Credit card | $\mathbf{1 , 8 5 1}$ | $\mathbf{4 5}$ | 1,930 | 48 | 1,767 | 54 |
| Other consumer loans and leases | $\mathbf{3 2 0}$ | $\mathbf{1}$ | 349 | 1 | 502 | 60 |
| Total |  |  |  |  |  |  |

(a) Excludes $\$ 67, \$ 65$, and $\$ 54$ of loans measured at fair value at March 31, 2012, December 31, 2011, and March 31, 2011, respectively.

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

## Age Analysis of Past Due Loans and Leases

The following tables summarize the Bancorp s recorded investment in portfolio loans and leases by age and class:

| As of March 31, 2012(\$ in millions) | Past Due |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current <br> Loans and Leases | $\begin{aligned} & 30-89 \\ & \text { Days } \end{aligned}$ | $\begin{gathered} 90 \text { Days } \\ \text { and } \\ \text { Greater }(c) \end{gathered}$ | Total <br> Past <br> Due | Total Loans and Leases | 90 Days Past Due and Still Accruing |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial loans | \$ 31,872 | 77 | 206 | 283 | 32,155 | 2 |
| Commercial mortgage owner-occupied loans | 5,010 | 30 | 136 | 166 | 5,176 | 30 |
| Commercial mortgage nonowner-occupied loans | 4,516 | 48 | 169 | 217 | 4,733 |  |
| Commercial construction loans | 782 | 5 | 114 | 119 | 901 |  |
| Commercial leases | 3,507 | 1 | 4 | 5 | 3,512 |  |
| Residential mortgage loans ${ }^{(a)(b)}$ | 10,594 | 97 | 336 | 433 | 11,027 | 73 |
| Consumer: |  |  |  |  |  |  |
| Home equity | 10,250 | 118 | 125 | 243 | 10,493 | 74 |
| Automobile loans | 11,771 | 50 | 11 | 61 | 11,832 | 8 |
| Credit card | 1,795 | 31 | 70 | 101 | 1,896 | 29 |
| Other consumer loans and leases | 319 | 1 | 1 | 2 | 321 |  |
| Total portfolio loans and leases ${ }^{(a)}$ | \$ 80,416 | 458 | 1,172 | 1,630 | 82,046 | 216 |

(a) Excludes $\$ 67$ of loans measured at fair value.
(b) Information for current residential mortgage loans includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. As of March 31, 2012, $\$ 49$ of these loans were $30-89$ days past due and $\$ 320$ were 90 days or more past due. The Bancorp recognized $\$ 1$ of losses for the three months ended March 31, 2012 due to claim denials and curtailments associated with these advances.
(c) Includes accrual and nonaccrual loans and leases.

| As of December 31, 2011(\$ in millions) | Past Due |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current <br> Loans and Leases | $30-89$ Days | 90 Days and Greater ${ }^{(c)}$ | $\begin{gathered} \text { Total } \\ \text { Past Due } \end{gathered}$ | Total Loans and Leases | 90 Days Past Due and Still Accruing |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial loans | \$ 30,493 | 49 | 241 | 290 | 30,783 | 4 |
| Commercial mortgage owner-occupied loans | 5,088 | 62 | 116 | 178 | 5,266 | 1 |
| Commercial mortgage nonowner-occupied loans | 4,649 | 41 | 182 | 223 | 4,872 | 2 |
| Commercial construction loans | 887 | 12 | 121 | 133 | 1,020 | 1 |
| Commercial leases | 3,521 | 4 | 6 | 10 | 3,531 |  |
| Residential mortgage loans ${ }^{(a)(b)}$ | 10,149 | 110 | 348 | 458 | 10,607 | 79 |

Consumer:

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| Home equity | 10,455 | 136 | 128 | 264 | 10,719 | 74 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Automobile loans | 11,744 | 71 | 12 | 83 | 11,827 | 9 |
| Credit card | 1,873 | 33 | 72 | 105 | 1,978 | 30 |
| Other consumer loans and leases | 348 | 1 | 1 | 2 | 350 |  |
|  |  |  |  |  |  |  |
| Total portfolio loans and leases ${ }^{(a)}$ | $\$ 79,207$ | 519 | 1,227 | 1,746 | 80,953 | 200 |

(a) Excludes $\$ 65$ of loans measured at fair value.
(b) Information for current residential mortgage loans includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. As of December 31, 2011, $\$ 45$ of these loans were 30-89 days past due and $\$ 309$ were 90 days or more past due. The Bancorp recognized an immaterial amount of losses for the year ended December 31, 2011 due to claim denials and curtailments associated with these advances.
(c) Includes accrual and nonaccrual loans and leases.

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

| As of March 31, 2011(\$ in millions) | Past Due |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current <br> Loans and Leases | $\begin{aligned} & 30-89 \\ & \text { Days } \end{aligned}$ | 90 Days and Greater ${ }^{(\mathrm{c})}$ | $\begin{gathered} \text { Total } \\ \text { Past Due } \end{gathered}$ | Total Loans and Leases | 90 Days Past Due and Still Accruing |
| Commercial: |  |  |  |  |  |  |
| Commercial and industrial loans | \$ 26,920 | 132 | 292 | 424 | 27,344 | 8 |
| Commercial mortgage owner-occupied loans | 5,094 | 57 | 130 | 187 | 5,281 | 4 |
| Commercial mortgage nonowner-occupied loans | 4,931 | 103 | 195 | 298 | 5,229 | 4 |
| Commercial construction loans | 1,775 | 50 | 155 | 205 | 1,980 | 23 |
| Commercial leases | 3,352 | 5 | 10 | 15 | 3,367 |  |
| Residential mortgage loans ${ }^{(a)(b)}$ | 9,001 | 119 | 356 | 475 | 9,476 | 98 |
| Consumer: |  |  |  |  |  |  |
| Home equity | 10,946 | 136 | 140 | 276 | 11,222 | 84 |
| Automobile loans | 11,050 | 67 | 12 | 79 | 11,129 | 9 |
| Credit card | 1,703 | 36 | 82 | 118 | 1,821 | 36 |
| Other consumer loans and leases | 500 | 2 | 60 | 62 | 562 |  |
| Total portfolio loans and leases ${ }^{(a)}$ | \$ 75,272 | 707 | 1,432 | 2,139 | 77,411 | 266 |

(a) Excludes $\$ 54$ of loans measured at fair value.
(b) Information for current residential mortgage loans includes advances made pursuant to servicing agreements for GNMA mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs. As of March 31, $2011 \$ 50$ of these loans were 30-89 days past due and $\$ 298$ were 90 days or more past due. The Bancorp recognized an immaterial amount of losses for the three months ended March 31, 2011 due to claim denials and curtailments associated with these advances.
(c) Includes accrual and nonaccrual loans and leases

## Impaired Loans and Leases

Larger commercial loans included within aggregate borrower relationship balances exceeding $\$ 1$ million that exhibit probable or observed credit weaknesses are subject to individual review for impairment. The Bancorp also performs an individual review on loans that are restructured in a troubled debt restructuring. The Bancorp considers the current value of collateral, credit quality of any guarantees, the loan structure, and other factors when evaluating whether an individual loan is impaired. Other factors may include the geography and industry of the borrower, size and financial condition of the borrower, cash flow and leverage of the borrower, and the Bancorp s evaluation of the borrower s management. Smaller-balance homogenous loans that are collectively evaluated for impairment are not included in the following tables.

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

The following tables summarize the Bancorp s impaired loans and leases (by class) that were subject to individual review:

| As of March 31, 2012 (\$ in millions) | Unpaid Principal Balance |  | Recorded Investment ${ }^{(a)}$ | Allowance |
| :---: | :---: | :---: | :---: | :---: |
| With a related allowance recorded: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial loans | \$ | 367 | 248 | 92 |
| Commercial mortgage owner-occupied loans |  | 88 | 69 | 9 |
| Commercial mortgage nonowner-occupied loans |  | 227 | 159 | 19 |
| Commercial construction loans |  | 142 | 85 | 12 |
| Commercial leases |  | 4 | 4 | 1 |
| Restructured residential mortgage loans |  | 1,044 | 997 | 131 |
| Restructured consumer: |  |  |  |  |
| Home equity |  | 401 | 398 | 47 |
| Automobile loans |  | 39 | 39 | 5 |
| Credit card |  | 95 | 87 | 13 |
| Other consumer loans and leases |  | 2 | 2 |  |
| Total impaired loans with a related allowance |  | 2,409 | 2,088 | 329 |
| With no related allowance recorded: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial loans | \$ | 275 | 228 |  |
| Commercial mortgage owner-occupied loans |  | 99 | 88 |  |
| Commercial mortgage nonowner-occupied loans |  | 205 | 179 |  |
| Commercial construction loans |  | 130 | 94 |  |
| Commercial leases |  | 6 | 6 |  |
| Restructured residential mortgage loans |  | 312 | 258 |  |
| Restructured consumer: |  |  |  |  |
| Home equity |  | 44 | 41 |  |
| Automobile loans |  | 3 | 3 |  |
| Total impaired loans with no related allowance |  | 1,074 | 897 |  |
| Total impaired loans and leases |  | 3,483 | 2,985 | 329 |

(a) Includes \$481, \$1,125 and \$499, respectively, of commercial, residential mortgage and consumer TDRs on accrual status; \$157, \$130 and \$71, respectively, of commercial, residential mortgage and consumer TDRs on nonaccrual status.

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

| As of December 31, 2011 (\$ in millions) |  | npaid <br> incipal <br> alance | Recorded Investment ${ }^{(a)}$ | Allowance |
| :---: | :---: | :---: | :---: | :---: |
| With a related allowance recorded: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial loans | \$ |  | 246 | 102 |
| Commercial mortgage owner-occupied loans |  | 66 | 52 | 10 |
| Commercial mortgage nonowner-occupied loans |  | 203 | 147 | 24 |
| Commercial construction loans |  | 213 | 120 | 18 |
| Commercial leases |  | 11 | 10 | 2 |
| Restructured residential mortgage loans |  | 1,091 | 1,038 | 131 |
| Restructured consumer: |  |  |  |  |
| Home equity |  | 401 | 397 | 46 |
| Automobile loans |  | 37 | 37 | 5 |
| Credit card |  | 94 | 88 | 14 |
| Other consumer loans and leases |  | 2 | 2 |  |
| Total impaired loans with a related allowance |  | 2,448 | 2,137 | 352 |
| With no related allowance recorded: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial loans | \$ |  | 265 |  |
| Commercial mortgage owner-occupied loans |  | 78 | 69 |  |
| Commercial mortgage nonowner-occupied loans |  | 191 | 157 |  |
| Commercial construction loans |  | 143 | 105 |  |
| Commercial leases |  | 2 | 2 |  |
| Restructured residential mortgage loans |  | 276 | 228 |  |
| Restructured consumer: |  |  |  |  |
| Home equity |  | 48 | 46 |  |
| Automobile loans |  | 4 | 4 |  |
| Total impaired loans with no related allowance |  | 1,117 | 876 |  |
| Total impaired loans and leases |  | 3,565 | 3,013 | 352 |

(a) Includes $\$ 390, \$ 1,117$ and $\$ 495$, respectively, of commercial, residential mortgage and consumer TDRs on accrual status; \$160, \$141 and $\$ 79$, respectively, of commercial, residential mortgage and consumer TDRs on nonaccrual status.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

| As of March 31, 2011 (\$ in millions) |  | npaid ncipal lance | Recorded Investment ${ }^{(a)}$ | Allowance |
| :---: | :---: | :---: | :---: | :---: |
| With a related allowance recorded: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial loans |  |  | 351 | 162 |
| Commercial mortgage owner-occupied loans |  | 107 | 66 | 17 |
| Commercial mortgage nonowner-occupied loans |  | 169 | 117 | 21 |
| Commercial construction loans |  | 252 | 159 | 39 |
| Commercial leases |  | 10 | 10 | 48 |
| Restructured residential mortgage loans |  | 1,094 | 1,044 | 125 |
| Restructured consumer: |  |  |  |  |
| Home equity |  | 395 | 393 | 52 |
| Automobile loans |  | 35 | 34 | 5 |
| Credit card |  | 112 | 99 | 19 |
| Other consumer loans and leases |  | 87 | 84 | 31 |
| Total impaired loans with a related allowance |  | 2,740 | 2,357 | 519 |
| With no related allowance recorded: |  |  |  |  |
| Commercial: |  |  |  |  |
| Commercial and industrial loans | \$ |  | 142 |  |
| Commercial mortgage owner-occupied loans |  | 64 | 54 |  |
| Commercial mortgage nonowner-occupied loans |  | 171 | 144 |  |
| Commercial construction loans |  | 73 | 43 |  |
| Commercial leases |  | 4 | 4 |  |
| Restructured residential mortgage loans |  | 201 | 160 |  |
| Restructured consumer: |  |  |  |  |
| Home equity |  | 50 | 48 |  |
| Automobile loans |  | 5 | 5 |  |
| Total impaired loans with no related allowance |  | 746 | 600 |  |
| Total impaired loans and leases |  | 3,486 | 2,957 | 519 |

(a) Includes $\$ 243, \$ 1,083$, and $\$ 515$, respectively, of commercial, residential mortgage and consumer TDRs on accrual status; $\$ 149$, $\$ 121$ and $\$ 148$, respectively, of commercial, residential mortgage and consumer TDRs on nonaccrual status.
The following table summarizes the Bancorp s average impaired loans and leases and interest income by class:

For the three months ended March 31, 2012

| Average | Interest |
| :---: | :---: |
| Recorded | Income |
| Investment | Recognized |


| Commercial: |  |  |
| :---: | :---: | :---: |
| Commercial and industrial loans | \$ 494 | 1 |
| Commercial mortgage owner-occupied loans | 139 | 1 |
| Commercial mortgage nonowner-occupied loans | 320 | 2 |
| Commercial construction loans | 202 | 1 |
| Commercial leases | 11 |  |
| Restructured residential mortgage loans | 1,262 | 12 |
| Restructured consumer: |  |  |
| Home equity | 444 | 6 |
| Automobile loans | 41 |  |
| Credit card | 80 | 1 |
| Total impaired loans and leases | \$ 2,993 | 24 |

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

| (\$ in millions) | For the three months ended March 31, 2011 |  |
| :---: | :---: | :---: |
|  | Average | Interest |
|  | Recorded | Income |
|  | Investment | Recognized |
| Commercial: |  |  |
| Commercial and industrial loans | \$ 509 | 13 |
| Commercial mortgage owner-occupied loans | 109 | 5 |
| Commercial mortgage nonowner-occupied loans | 277 | 8 |
| Commercial construction loans | 206 | 5 |
| Commercial leases | 14 |  |
| Restructured residential mortgage loans | 1,196 | 10 |
| Restructured consumer: |  |  |
| Home equity | 441 | 6 |
| Automobile loans | 39 |  |
| Credit card | 86 | 1 |
| Other consumer loans and leases | 82 |  |
| Total impaired loans and leases | \$ 2,959 | 48 |

## Nonperforming Assets:

The following table summarizes the Bancorp s nonperforming loans and leases, by class, as of:

| (\$ in millions) | $\begin{gathered} \text { March 31, } \\ 2012 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2011 \end{gathered}$ | March 31, 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Commercial: |  |  |  |  |
| Commercial and industrial loans | \$ | 442 | 487 | 572 |
| Commercial mortgage owner-occupied loans |  | 180 | 170 | 271 |
| Commercial mortgage nonowner-occupied loans |  | 225 | 251 | 182 |
| Commercial construction loans |  | 131 | 138 | 168 |
| Commercial leases |  | 10 | 12 | 18 |
| Total commercial loans and leases |  | 988 | 1,058 | 1,211 |
| Residential mortgage loans |  | 265 | 275 | 261 |
| Consumer: |  |  |  |  |
| Home equity |  | 50 | 54 | 56 |
| Automobile loans |  | 3 | 2 | 3 |
| Credit card |  | 45 | 48 | 54 |
| Other consumer loans and leases |  | 1 | 1 | 60 |
| Total consumer loans and leases |  | 99 | 105 | 173 |
| Total nonperforming loans and leases ${ }^{(a)}$ | \$ | 1,352 | 1,438 | 1,645 |

(a) Excludes \$117, \$138 and \$216 of nonaccrual loans held for sale at March 31, 2012, December 31, 2011 and March 31, 2011, respectively.
(b) Excludes \$69, \$64 and $\$ 53$ of OREO related to government insured loans at March 31, 2012, December 31, 2011 and March 31, 2011, respectively.

## Troubled Debt Restructurings

If a borrower is experiencing financial difficulty, the Bancorp may consider, in certain circumstances, modifying the terms of their loan to maximize collection of amounts due. Within each of the Bancorp s loan classes, TDRs typically involve either a reduction of the stated interest rate of the loan, an extension of the loan $s$ maturity date(s) at a stated rate lower than the current market rate for a new loan with similar risk, or in limited circumstances, a reduction of the principal balance of the loan or the loan s accrued interest. Modifying the terms of loans may result in an increase or decrease to the ALLL depending upon the terms modified, the method used to measure the ALLL for a loan prior to modification, and whether any charge-offs were recorded on the loan before or at the time of modification. Refer to the ALLL section of Note 1 in the Bancorp s Form 10-K for information on the Bancorp s ALLL methodology. Upon modification of a loan, the Bancorp measures the related impairment as the difference between the estimated future cash flows, discounted at the original effective yield of the loan, expected to be collected on the modified loan and the carrying value of the loan. The resulting measurement may result in the need for minimal or no valuation allowance because it is probable that all cash flows will be collected under the modified terms of the loan. In addition, if the stated interest rate was increased in a TDR, the cash flows on the modified loan, using pre modification interest rate as the discount rate, often exceed the recorded investment of the loan. Conversely, the Bancorp often recognizes an impairment loss as an increase to ALLL upon a modification that reduces the stated interest rate on a loan. If a TDR involves a reduction of the principal balance of the loan or the loan s accrued interest, that amount is charged off to the ALLL. As of March 31, 2012, December 31, 2011, and March 31, 2011, the Bancorp had $\$ 20$ million, $\$ 42$ million, and $\$ 38$ million in line of credit commitments, respectively, and $\$ 1$ million in letter of credit commitments to lend additional funds to borrowers whose terms have been modified in a troubled debt restructuring.

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

The following table provides a summary of loans modified in a TDR by the Bancorp during the three months ended March 31, 2012:

(a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality.
(b) Represents number of loans post-modification.

The Bancorp considers TDRs that become 90 days or more past due under the modified terms as subsequently defaulted. For commercial loans not subject to individual review for impairment, the historical loss rates that are applied to such commercial loans for purposes of determining the allowance include historical losses associated with subsequent defaults on loans previously modified in a TDR. For consumer loans, the Bancorp performs a qualitative assessment of the adequacy of the consumer ALLL by comparing the consumer ALLL to forecasted consumer losses over the projected loss emergence period (the forecasted losses include the impact of subsequent defaults of consumer TDRs). When a residential mortgage, home equity, auto or other consumer loan that has been modified in a TDR subsequently defaults, the present value of expected cash flows used in the measurement of the potential impairment loss is generally limited to the expected net proceeds from the sale of the loan s underlying collateral and any resulting impairment loss is reflected as a charge-off or an increase in ALLL. When a credit card loan that has been modified in a TDR subsequently defaults, the calculation of the impairment loss is consistent with the Bancorp s calculation for other credit card loans that have become 90 days or more past due.

The following table provides a summary of subsequent defaults that occurred during the three months ended March 31, 2012 and within 12 months of the restructuring date:

| $(\$ \text { in millions })^{(\text {a })}$ | Number of <br> Contracts | Recorded <br> Investment |
| :--- | :---: | :---: |
| Commercial: |  |  |

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| Commercial mortgage nonowner-occupied loans | $\mathbf{1}$ | $\mathbf{\$}$ | $\mathbf{1}$ |
| :--- | ---: | ---: | ---: |
| Commercial construction loans | $\mathbf{2}$ | $\mathbf{3}$ |  |
| Residential mortgage loans | $\mathbf{6 4}$ | $\mathbf{1 1}$ |  |
| Consumer: | $\mathbf{3 1}$ | $\mathbf{2}$ |  |
| Home equity | $\mathbf{1 2}$ |  |  |
| Automobile loans | $\mathbf{1 7}$ |  |  |
| Credit card | $\mathbf{1 2 7}$ | $\mathbf{\$}$ | $\mathbf{1 7}$ |
| Total portfolio loans and leases |  |  |  |

(a) Excludes all loans and leases held for sale and loans acquired with deteriorated credit quality.
7. Intangible Assets

Intangible assets consist of servicing rights, core deposit intangibles, customer lists, non-compete agreements and cardholder relationships. Intangible assets, excluding servicing rights, are amortized on either a straight-line or an accelerated basis over their estimated useful lives and have an estimated weighted-average life at March 31, 2012 of 4 years. The Bancorp reviews intangible assets for possible impairment whenever events or changes in circumstances indicate that carrying amounts may not be recoverable. For more information on servicing rights, see Note 9 . The details of the Bancorp s intangible assets are shown in the following table.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

| (\$ in millions) | Gross Carrying Amount |  | Accumulated Amortization | Valuation <br> Allowance | Net Carrying Amount |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2012 |  |  |  |  |  |
| Mortgage servicing rights | \$ | 2,641 | $(1,327)$ | (547) | 767 |
| Core deposit intangibles |  | 180 | (152) |  | 28 |
| Other |  | 44 | (36) |  | 8 |
| Total intangible assets | \$ | 2,865 | $(1,515)$ | (547) | 803 |
| As of December 31, 2011 |  |  |  |  |  |
| Mortgage servicing rights | \$ | 2,520 | $(1,281)$ | (558) | 681 |
| Core deposit intangibles |  | 439 | (407) |  | 32 |
| Other |  | 44 | (36) |  | 8 |
| Total intangible assets | \$ | 3,003 | $(1,724)$ | (558) | 721 |
| As of March 31, 2011 |  |  |  |  |  |
| Mortgage servicing rights | \$ | 2,347 | $(1,174)$ | (279) | 894 |
| Core deposit intangibles |  | 439 | (395) |  | 44 |
| Other |  | 44 | (33) |  | 11 |
| Total intangible assets | \$ | 2,830 | $(1,602)$ | (279) | 949 |

As of March 31, 2012, all of the Bancorp s intangible assets were being amortized. Amortization expense recognized on intangible assets, including servicing rights, for the three months ending March 31, 2012 and 2011 was $\$ 50$ million and $\$ 35$ million, respectively. Estimated amortization expense for the years ending December 31, 2012 through 2016 is as follows:

|  | Mortgage <br> Servicing |  | Other <br> Intangible |
| :--- | :--- | :--- | :--- |
| (\$ in millions) | Rights | Assets | Total |
| Remainder of 2012 | 179 | 9 | 188 |
| 2013 | 195 | 8 | 203 |
| 2014 | 157 | 4 | 161 |
| 2015 | 128 | 2 | 130 |
| 2016 | 104 | 2 | 106 |

## 8. Variable Interest Entities

The Bancorp, in the normal course of business, engages in a variety of activities that involve VIEs, which are legal entities that lack sufficient equity to finance their activities, or the equity investors of the entities as a group lack any of the characteristics of a controlling interest. The primary beneficiary of a VIE is generally the enterprise that has both the power to direct the activities most significant to the economic performance of the VIE and the obligation to absorb losses or receive benefits that could potentially be significant to the VIE. For certain investment funds, the primary beneficiary is the enterprise that will absorb a majority of the fund s expected losses or receive a majority of the fund $s$ expected residual returns. The Bancorp evaluates its interest in certain entities to determine if these entities meet the definition of a VIE and whether the Bancorp is the primary beneficiary and should consolidate the entity based on the variable interests it held both at inception and when there is a change in circumstances that requires a reconsideration. If the Bancorp is determined to be the primary beneficiary of a VIE, it

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must account for the VIE as a consolidated subsidiary. If the Bancorp is determined not to be the primary beneficiary of a VIE but holds a variable interest in the entity, such variable interests are accounted for under the equity method of accounting or other accounting standards as appropriate.

## Consolidated VIEs

The following table provides a summary of the classifications of consolidated VIE assets, liabilities and noncontrolling interests included in the Bancorp s Condensed Consolidated Balance Sheets as of:

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

| March 31, 2012 (\$ in millions) | \$XXXX <br> Home <br> Equity <br> Securitization |  | \$XXXX <br> Automobile Loan Securitization | \$XXXX <br> CDC <br> Investments | \$XXXX Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |
| Cash and due from banks | \$ | 6 | 13 |  | 19 |
| Other short-term investments |  |  | 4 |  | 4 |
| Commercial mortgage loans |  |  |  | 50 | 50 |
| Home equity |  | 217 |  |  | 217 |
| Automobile loans |  |  | 105 |  | 105 |
| ALLL |  | (4) | (1) | (2) | (7) |
| Other assets |  | 1 |  | 2 | 3 |
| Total assets |  | 220 | 121 | 50 | 391 |
| Liabilities: |  |  |  |  |  |
| Other liabilities | \$ |  | 3 |  | 3 |
| Long-term debt |  | 19 | 106 |  | 125 |
| Total liabilities | \$ | 19 | 109 |  | 128 |
| Noncontrolling interests |  |  |  | 50 | 50 |


| December 31, 2011 (\$ in millions) | Equity <br> Securitization |  | Automobile Loan Securitizations | CDC <br> Investments | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |
| Cash and due from banks | \$ | 5 | 25 |  | 30 |
| Other short-term investments |  |  | 7 |  | 7 |
| Commercial mortgage loans |  |  |  | 50 | 50 |
| Home equity |  | 223 |  |  | 223 |
| Automobile loans |  |  | 259 |  | 259 |
| ALLL |  | (5) | (3) | (2) | (10) |
| Other assets |  | 1 | 1 | 2 | 4 |
| Total assets |  | 224 | 289 | 50 | 563 |
| Liabilities: |  |  |  |  |  |
| Other liabilities | \$ |  | 4 |  | 4 |
| Long-term debt |  | 22 | 169 |  | 191 |
| Total liabilities | \$ | 22 | 173 |  | 195 |
| Noncontrolling interest |  |  |  | 50 | 50 |

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| March 31, 2011 (\$ in millions) | Equity <br> Securitization |  | Automobile Loan Securitizations | CDC <br> Investments | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |
| Cash and due from banks | \$ | 7 | 47 |  | 54 |
| Other short-term investments |  |  | 7 |  | 7 |
| Commercial mortgage loans |  |  |  | 29 | 29 |
| Home equity |  | 236 |  |  | 236 |
| Automobile loans |  |  | 529 |  | 529 |
| ALLL |  | (5) | (6) | (1) | (12) |
| Other assets |  | 1 | 3 | 1 | 5 |
| Total assets |  | 239 | 580 | 29 | 848 |
| Liabilities: |  |  |  |  |  |
| Other liabilities | \$ |  | 10 |  | 10 |
| Long-term debt |  | 50 | 442 |  | 492 |
| Total liabilities | \$ | 50 | 452 |  | 502 |
| Noncontrolling interest |  |  |  | 29 | 29 |

## Home Equity and Automobile Loan Securitizations

The Bancorp previously sold $\$ 903$ million of home equity lines of credit to an isolated trust. Additionally, the Bancorp previously sold $\$ 2.7$ billion of automobile loans to an isolated trust and conduits in three separate transactions. Each of these transactions isolated the related loans through the use of a VIE that, under accounting guidance effective prior to January 1, 2010, was not consolidated by the Bancorp. The VIEs were funded through loans from large multi-seller asset-backed commercial paper conduits sponsored by third party agents, asset-backed securities issued with varying levels of credit subordination and payment priority, and residual interests. The Bancorp retained residual interests in these entities and, therefore, has an obligation to absorb losses and a right to receive benefits from the VIEs that could potentially be significant to the VIEs. In addition, the Bancorp retained servicing rights for the underlying loans and, therefore, holds the power to direct

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## Fifth Third Bancorp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)
the activities of the VIEs that most significantly impact the economic performance of the VIEs. As a result, the Bancorp determined it is the primary beneficiary of these VIEs and, effective January 1, 2010, these VIEs were consolidated in the Bancorp s Condensed Consolidated Financial Statements. On February 8, 2012, the Bancorp exercised cleanup call options on an automobile securitization conduit and an isolated trust and acquired all remaining automobile loans, the proceeds of which were used by the conduit and trust to repay outstanding debt. The assets of each VIE are restricted to the settlement of the long-term debt and other liabilities of the respective entity. Third-party holders of this debt do not have recourse to the general assets of the Bancorp.

The economic performance of the VIEs is most significantly impacted by the performance of the underlying loans. The principal risks to which the entities are exposed include credit risk and interest rate risk. Credit risk is managed through credit enhancement in the form of reserve accounts, overcollateralization, excess interest on the loans, the subordination of certain classes of asset-backed securities to other classes, and in the case of the home equity transaction, an insurance policy with a third party guaranteeing payment of accrued and unpaid interest and principal on the securities. Interest rate risk is managed by interest rate swaps between the VIEs and third parties.

## CDC Investments

CDC, a wholly owned subsidiary of the Bancorp, was created to invest in projects to create affordable housing, revitalize business and residential areas, and preserve historic landmarks. CDC generally co-invests with other unrelated companies and/or individuals and typically makes investments in a separate legal entity that owns the property under development. The entities are usually formed as limited partnerships and LLCs, and CDC typically invests as a limited partner/investor member in the form of equity contributions. The economic performance of the VIEs is driven by the performance of their underlying investment projects as well as the VIEs ability to operate in compliance with the rules and regulations necessary for the qualification of tax credits generated by equity investments. Typically, the general partner or managing member will be the party that has the right to make decisions that will most significantly impact the economic performance of the entity. The Bancorp serves as the managing member of certain LLCs invested in business revitalization projects. The Bancorp has provided an indemnification guarantee to the investor members of these LLCs related to the qualification of tax credits generated by the investor member $s$ investment. Accordingly, the Bancorp concluded that it is the primary beneficiary and, therefore, has consolidated these VIEs. As a result, the investor members interests in these VIEs are presented as noncontrolling interests in the Bancorp s Condensed Consolidated Financial Statements. This presentation includes reporting separately the equity attributable to the noncontrolling interests in the Condensed Consolidated Balance Sheets and Condensed Consolidated Statements of Changes in Equity and reporting separately the comprehensive income attributable to the noncontrolling interests in the Condensed Consolidated Statements of Comprehensive Income. Additionally, the net income attributable to the noncontrolling interests is reported separately in the Condensed Consolidated Statements of Income. The Bancorp s maximum exposure related to the indemnification at March 31, 2012, December 31, 2011 and March 31, 2011, was $\$ 16$ million, $\$ 10$ million and $\$ 9$ million, respectively, which is based on an amount required to meet the investor member s defined target rate of return.

## Non-consolidated VIEs

The following tables provide a summary of assets and liabilities carried on the Bancorp s Condensed Consolidated Balance Sheets related to non-consolidated VIEs for which the Bancorp holds a variable interest, but is not the primary beneficiary to the VIE, as well as the Bancorp s maximum exposure to losses associated with its interests in the entities:

|  | Total | Total <br> As of March 31, 2012 <br> (\$ in millions) | Maximum <br> Exposure |
| :--- | ---: | ---: | ---: |
| CDC investments | $\mathbf{A s s e t s}$ | Liabilities | $\mathbf{1 , 2 4 9}$ |

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

|  | Total <br> Assets | Total <br> Liabilities | Maximum <br> Exposure |
| :--- | ---: | ---: | ---: |
| As of December 31, 2011 ( $\$$ in millions) | $\mathbf{\$ 1 , 2 4 3}$ | $\mathbf{2 6 9}$ | $\mathbf{1 , 2 4 3}$ |
| CDC investments | $\mathbf{1 6 1}$ | $\mathbf{3}$ | $\mathbf{3 2 7}$ |
| Private equity investments | $\mathbf{5 3}$ | $\mathbf{6 2}$ |  |
| Money market funds | $\mathbf{1 , 3 7 0}$ |  | $\mathbf{2 , 2 0 3}$ |
| Loans provided to VIEs | $\mathbf{1 0}$ |  | $\mathbf{1 2}$ |
| Restructured loans |  |  |  |
|  | Total | Total | Maximum |
| As of March 31, 2011 (\$ in millions) | Assets | Liabilities | Exposure |
| CDC investments | $\$ 1,252$ | 278 | 1,252 |
| Private equity investments | 98 | 2 | 280 |
| Money market funds | 60 |  | 70 |
| Loans provided to VIEs | 1,170 |  | 1,928 |
| Restructured loans | 11 |  | 12 |

## CDC Investments

As noted previously, CDC typically invests in VIEs as a limited partner or investor member in the form of equity contributions. The Bancorp has determined that it is not the primary beneficiary of these VIEs because it lacks the power to direct the activities that most significantly impact the economic performance of the underlying project or the VIEs ability to operate in compliance with the rules and regulations necessary for the qualification of tax credits generated by equity investments. This power is held by the general partners/managing members who exercise full and exclusive control of the operations of the VIEs. Accordingly, the Bancorp accounts for these investments under the equity method of accounting.

The Bancorp s funding requirements are limited to its invested capital and any additional unfunded commitments for future equity contributions. The Bancorp s maximum exposure to loss as a result of its involvement with the VIEs is limited to the carrying amounts of the investments, including the unfunded commitments. The carrying amounts of these investments, which are included in other assets in the Condensed Consolidated Balance Sheets, and the liabilities related to the unfunded commitments, which are included in other liabilities in the Condensed Consolidated Balance Sheets, are included in the previous tables for all periods presented. The Bancorp has no other liquidity arrangements or obligations to purchase assets of the VIEs that would expose the Bancorp to a loss. In certain arrangements, the general partner/managing member of the VIE has guaranteed a level of projected tax credits to be received by the limited partners/investor members, thereby minimizing a portion of the Bancorp s risk.

## Private Equity Investments

The Bancorp invests as a limited partner in private equity funds which provide the Bancorp an opportunity to obtain higher rates of return on invested capital, while also creating cross-selling opportunities for the Bancorp s commercial products. Each of the limited partnerships has an unrelated third-party general partner responsible for appointing the fund manager. The Bancorp has not been appointed fund manager for any of these private equity funds. The funds finance primarily all of their activities from the partners capital contributions and investment returns. Under the VIE consolidation guidance still applicable to the funds, the Bancorp has determined that it is not the primary beneficiary of the funds because it does not absorb a majority of the funds expected losses or receive a majority of the funds expected residual returns. Therefore, the Bancorp accounts for its investments in these limited partnerships under the equity method of accounting.

The Bancorp is exposed to losses arising from negative performance of the underlying investments in the private equity funds. As a limited partner, the Bancorp s maximum exposure to loss is limited to the carrying amounts of the investments plus unfunded commitments. The carrying amounts of these investments, which are included in other assets in the Condensed Consolidated Balance Sheets, are included in the above tables. Also, as of March 31, 2012, December 312011 and March 31, 2011, the unfunded commitment amounts to the funds were $\$ 159$ million, $\$ 166$ million and $\$ 182$ million, respectively. The Bancorp made capital contributions of $\$ 11$ million and $\$ 10$ million, respectively, to private equity funds during the three months ended March 31, 2012 and 2011.

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## Money Market Funds

Under U.S. GAAP, money market funds are generally not considered VIEs because they are generally deemed to have sufficient equity at risk to finance their activities without additional subordinated financial support, and the fund shareholders do not lack the characteristics of a controlling interest. However, when a situation arises where an investment manager provides credit support to a fund, even when not contractually required to do so, the investment manager is deemed under U.S. GAAP to have provided an implicit guarantee of the fund s performance to the fund $s$ shareholders. Such an implicit guarantee would require the investment manager and other variable interest holders to reconsider the VIE status of the fund, as well as all other similar funds where such an implicit guarantee is now deemed to exist.

In the fourth quarter of 2010, the Bancorp voluntarily provided credit support of less than $\$ 1$ million to a money market fund managed by FTAM. Accordingly, the Bancorp was required to analyze the money market funds and similar funds managed by FTAM under the VIE consolidation guidance still applicable to these funds to determine the primary beneficiary of each fund. In analyzing these funds, the

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Bancorp determined that interest rate risk and credit risk are the two main risks to which the funds are exposed. After analyzing the interest rate risk variability and credit risk variability associated with these funds, the Bancorp determined that it is not the primary beneficiary of these funds because it does not absorb a majority of the funds expected losses or receive a majority of the funds expected residual returns. Therefore, the Bancorp s investments in these funds are included as other securities in the Bancorp s Condensed Consolidated Balance Sheets.

## Loans Provided to VIEs

The Bancorp has provided funding to certain unconsolidated VIEs sponsored by third parties. These VIEs are generally established to finance certain consumer and small business loans originated by third parties. The entities are primarily funded through the issuance of a loan from the Bancorp or a syndication through which the Bancorp is involved. The sponsor/administrator of the entities is responsible for servicing the underlying assets in the VIEs. Because the sponsor/administrator, not the Bancorp, holds the servicing responsibilities, which include the establishment and employment of default mitigation policies and procedures, the Bancorp does not hold the power to direct the activities most significant to the economic performance of the entity and, therefore, is not the primary beneficiary.

The principal risk to which these entities are exposed is credit risk related to the underlying assets. The Bancorp s maximum exposure to loss is equal to the carrying amounts of the loans and unfunded commitments to the VIEs. The Bancorp s outstanding loans to these VIEs, included in commercial loans in the Condensed Consolidated Balance Sheets, are included in the previous tables for all periods presented. Also, as of March 31, 2012, December 31, 2011 and March 31, 2011, the Bancorp s unfunded commitments to these entities were $\$ 851$ million, $\$ 833$ million, and $\$ 758$ million, respectively. The loans and unfunded commitments to these VIEs are included in the Bancorp s overall analysis of the ALLL and reserve for unfunded commitments, respectively. The Bancorp does not provide any implicit or explicit liquidity guarantees or principal value guarantees to these VIEs.

## Restructured Loans

As part of loan restructuring efforts, the Bancorp received equity capital from certain borrowers to facilitate the restructuring of the borrower $s$ debt. These borrowers meet the definition of a VIE because the Bancorp was involved in their refinancing and because their equity capital is insufficient to fund ongoing operations. These restructurings were intended to provide the VIEs with serviceable debt levels while providing the Bancorp an opportunity to maximize the recovery of the loans. The VIEs finance their operations from earned income, capital contributions, and through restructured debt agreements. Assets of the VIEs are used to settle their specific obligations, including loan payments due to the Bancorp. The Bancorp continues to maintain its relationship with these VIEs as a lender and minority shareholder, however, it is not involved in management decisions and does not have sufficient voting rights to control the membership of the respective boards. Therefore, the Bancorp accounts for its equity investments in these VIEs under the equity method or cost method based on its percentage of ownership and ability to exercise significant influence.

The Bancorp s maximum exposure to loss as a result of its involvement with these VIEs is limited to the equity investments, the principal and accrued interest on the outstanding loans, and any unfunded commitments. Due to the VIEs short-term cash deficit projections at the restructuring dates, the Bancorp determined that the initial fair value of its equity investments in these VIEs was zero. As of March 31, 2012, December 31, 2011 and March 31, 2011, the Bancorp s carrying value of these equity investments was immaterial. Additionally, the Bancorp had outstanding loans to these VIEs, included in commercial loans in the Condensed Consolidated Balance Sheets, which are included in the above tables for all periods presented. The Bancorp s unfunded loan commitments to these VIEs were $\$ 1$ million as of March 31, 2012 and 2011, and $\$ 2$ million at December 31, 2011. The loans and unfunded commitments to these VIEs are included in the Bancorp s overall analysis of the ALLL and reserve for unfunded commitments, respectively. The Bancorp does not provide any implicit or explicit liquidity guarantees or principal value guarantees to these VIEs.

## 9. Sales of Residential Mortgage Receivables and Mortgage Servicing Rights

The Bancorp sold fixed and adjustable rate residential mortgage loans during the three months ended March 31, 2012 and 2011. In those sales, the Bancorp obtained servicing responsibilities and the investors have no recourse to the Bancorp s other assets for failure of debtors to pay when

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due. The Bancorp receives annual servicing fees based on a percentage of the outstanding balance. The Bancorp identifies classes of servicing assets based on financial asset type and interest rates.

Information related to residential mortgage loan sales and the Bancorp s mortgage banking activity, which is included in mortgage banking net revenue in the Condensed Consolidated Statements of Income, is as follows for the three months ended March 31:

| $(\$$ in millions) | $\mathbf{2 0 1 2}$ | 2011 |
| :--- | ---: | ---: |
| Residential mortgage loan sales | $\mathbf{\$ 6 , 9 3 9}$ | 3,976 |
| Origination fees and gains on loan sales | $\mathbf{1 7 4}$ | 62 |
| Servicing fees | $\mathbf{6 1}$ | 58 |

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## Servicing Assets

The following table presents changes in the servicing assets related to residential mortgage loans for the three months ended March 31:

| (\$ in millions) | 2012 | 2011 |
| :---: | :---: | :---: |
| Carrying amount as of the beginning of the period | \$ 1,239 | 1,138 |
| Servicing obligations that result from the transfer of residential mortgage loans | 121 | 63 |
| Amortization | (46) | (28) |
| Carrying amount before valuation allowance | 1,314 | 1,173 |
| Valuation allowance for servicing assets: |  |  |
| Beginning balance | (558) | (316) |
| Servicing recovery | 11 | 37 |
| Ending balance | (547) | (279) |
| Carrying amount as of the end of the period | \$ 767 | 894 |

Temporary impairment or impairment recovery, affected through a change in the MSR valuation allowance, is captured as a component of mortgage banking net revenue in the Condensed Consolidated Statements of Income. The Bancorp maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in the value of the MSR portfolio. This strategy includes the purchase of free-standing derivatives and various available-for-sale securities. The interest income, mark-to-market adjustments and gain or loss from sale activities associated with these portfolios are expected to economically hedge a portion of the change in value of the MSR portfolio caused by fluctuating discount rates, earnings rates and prepayment speeds.

The fair value of the servicing asset is based on the present value of expected future cash flows. The following table displays the beginning and ending fair value for the three months ended March 31:

|  | $\mathbf{\$ 1 , 2 3 9}$ | $\mathbf{\$ 1 , 2 3 9}$ |
| :--- | :---: | :---: |
| (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 |
| Fixed rate residential mortgage loans: | $\mathbf{\$ 4 9}$ | $\mathbf{7 9 1}$ |
| Beginning balance | $\mathbf{6 4 9}$ | $\mathbf{7 3 2}$ |
| Ending balance | $\mathbf{3 2}$ | 359 |
| Adjustable rate residential mortgage loans: | $\mathbf{3 5}$ | 35 |
| Beginning balance |  |  |
| Ending balance |  |  |

The following table presents activity related to valuations of the MSR portfolio and the impact of the non-qualifying hedging strategy, which is included in the Condensed Consolidated Statements of Income for the three months ended March 31:

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|  | $\$ 1,239$ |  |
| :--- | :---: | :---: |
| (\$ in millions) | $\mathbf{2 0 1 2}$ | 201,239 |
| Securities gains, net non-qualifying hedges on MSRs | $\$$ | 5 |
| Changes in fair value and settlement of free-standing derivatives purchased to |  | $\mathbf{4}$ |
| economically hedge the MSR portfolio (Mortgage banking net revenue) | $\mathbf{4 1}$ | (27) |
| Recovery of MSR impairment (Mortgage banking net revenue) |  | 37 |

As of March 31, 2012 and 2011, the key economic assumptions used in measuring the interests that continued to be held by the Bancorp at the date of sale or securitization resulting from transactions completed during the three months ended March 31, 2012 and 2011 were as follows:


Based on historical credit experience, expected credit losses for residential mortgage loan servicing assets have been deemed immaterial, as the Bancorp sold the majority of the underlying loans without recourse. At March 31, 2012, December 31, 2011 and March 31, 2011, the Bancorp serviced $\$ 60.4$ billion, $\$ 57.1$ billion and $\$ 55.4$ billion, respectively, of residential mortgage loans for other investors. The value of interests that continue to be held by the Bancorp is subject to credit, prepayment and interest rate risks on the sold financial assets. At March 31, 2012, the sensitivity of the current fair value of residual cash flows to immediate $10 \%$ and $20 \%$ adverse changes in those assumptions are as follows:

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These sensitivities are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a $10 \%$ and $20 \%$ variation in the assumptions typically cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the previous table, the effect of a variation in a particular assumption on the fair value of the interests that continue to be held by the Bancorp is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract these sensitivities.

## 10. Derivative Financial Instruments

The Bancorp maintains an overall risk management strategy that incorporates the use of derivative instruments to reduce certain risks related to interest rate, prepayment and foreign currency volatility. Additionally, the Bancorp holds derivative instruments for the benefit of its commercial customers and for other business purposes. The Bancorp does not enter into unhedged speculative derivative positions.

The Bancorp s interest rate risk management strategy involves modifying the repricing characteristics of certain financial instruments so that changes in interest rates do not adversely affect the Bancorp s net interest margin and cash flows. Derivative instruments that the Bancorp may use as part of its interest rate risk management strategy include interest rate swaps, interest rate floors, interest rate caps, forward contracts, options and swaptions. Interest rate swap contracts are exchanges of interest payments, such as fixed-rate payments for floating-rate payments, based on a stated notional amount and maturity date. Interest rate floors protect against declining rates, while interest rate caps protect against rising interest rates. Forward contracts are contracts in which the buyer agrees to purchase, and the seller agrees to make delivery of, a specific financial instrument at a predetermined price or yield. Options provide the purchaser with the right, but not the obligation, to purchase or sell a contracted item during a specified period at an agreed upon price. Swaptions are financial instruments granting the owner the right, but not the obligation, to enter into or cancel a swap.

Prepayment volatility arises mostly from changes in fair value of the largely fixed-rate MSR portfolio, mortgage loans and mortgage-backed securities. The Bancorp may enter into various free-standing derivatives (principal-only swaps, interest rate swaptions, interest rate floors, mortgage options, TBAs and interest rate swaps) to economically hedge prepayment volatility. Principal-only swaps are total return swaps based on changes in the value of the underlying mortgage principal-only trust. TBAs are a forward purchase agreement for a mortgage-backed securities trade whereby the terms of the security are undefined at the time the trade is made.

Foreign currency volatility occurs as the Bancorp enters into certain loans denominated in foreign currencies. Derivative instruments that the Bancorp may use to economically hedge these foreign denominated loans include foreign exchange swaps and forward contracts.

The Bancorp also enters into derivative contracts (including foreign exchange contracts, commodity contracts and interest rate contracts) for the benefit of commercial customers and other business purposes. The Bancorp may economically hedge significant exposures related to these free-standing derivatives by entering into offsetting third-party contracts with approved, reputable counterparties with substantially matching terms and currencies. Credit risk arises from the possible inability of counterparties to meet the terms of their contracts. The Bancorp s exposure is limited to the replacement value of the contracts rather than the notional, principal or contract amounts. Credit risk is minimized through credit approvals, limits, counterparty collateral and monitoring procedures.

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The Bancorp s derivative assets contain certain contracts in which the Bancorp requires the counterparties to provide collateral in the form of cash and securities to offset changes in the fair value of the derivatives, including changes in the fair value due to credit risk of the counterparty. As of March 31, 2012, December 31, 2011 and March 31, 2011, the balance of collateral held by the Bancorp for derivative assets was $\$ 1.1$ billion, $\$ 1.2$ billion and $\$ 837$ million, respectively. The credit component negatively impacting the fair value of derivative assets associated with customer accommodation contracts as of March 31, 2012, December 31, 2011 and March 31, 2011 was $\$ 24$ million, $\$ 28$ million and $\$ 39$ million, respectively.

In measuring the fair value of derivative liabilities, the Bancorp considers its own credit risk, taking into consideration collateral maintenance requirements of certain derivative counterparties and the duration of instruments with counterparties that do not require collateral maintenance. When necessary, the Bancorp primarily posts collateral in the form of cash and securities to offset changes in fair value of the

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derivatives, including changes in fair value due to the Bancorp s credit risk. As of March 31, 2012, December 31, 2011 and March 31, 2011, the balance of collateral posted by the Bancorp for derivative liabilities was $\$ 720$ million, $\$ 788$ million and $\$ 603$ million, respectively. Certain of the Bancorp s derivative liabilities contain credit-risk related contingent features that could result in the requirement to post additional collateral upon the occurrence of specified events. As of March 31, 2012, the fair value of the additional collateral that could be required to be posted as a result of the credit-risk related contingent features being triggered was not material to the Bancorp s Condensed Consolidated Financial Statements. The posting of collateral has been determined to remove the need for consideration of credit risk. As a result, the Bancorp determined that the impact of the Bancorp s credit risk to the valuation of its derivative liabilities was immaterial to the Bancorp s Condensed Consolidated Financial Statements.

The Bancorp holds certain derivative instruments that qualify for hedge accounting treatment and are designated as either fair value hedges or cash flow hedges. Derivative instruments that do not qualify for hedge accounting treatment, or for which hedge accounting is not established, are held as free-standing derivatives. All customer accommodation derivatives are held as free-standing derivatives.

The fair value of derivative instruments is presented on a gross basis, even when the derivative instruments are subject to master netting arrangements. Derivative instruments with a positive fair value are reported in other assets in the Condensed Consolidated Balance Sheets while derivative instruments with a negative fair value are reported in other liabilities in the Condensed Consolidated Balance Sheets. Cash collateral payables and receivables associated with the derivative instruments are not added to or netted against the fair value amounts. The following tables reflect the notional amounts and fair values for all derivative instruments included in the Condensed Consolidated Balance Sheets as of:

| March 31, 2012 (\$ in millions) | Notional Amount | Fair Value |  |
| :---: | :---: | :---: | :---: |
|  |  | Derivative Assets | Derivative Liabilities |
| Qualifying hedging instruments |  |  |  |
| Fair value hedges: |  |  |  |
| Interest rate swaps related to long-term debt | \$ 4,080 | 562 |  |
| Total fair value hedges |  | 562 |  |
| Cash flow hedges: |  |  |  |
| Interest rate floors related to C\&I loans | 1,500 | 77 |  |
| Interest rate swaps related to C\&I loans | 1,000 | 58 |  |
| Interest rate caps related to long-term debt | 500 |  |  |
| Interest rate swaps related to long-term debt | 250 |  | 4 |
| Total cash flow hedges |  | 135 | 4 |
| Total derivatives designated as qualifying hedging instruments |  | 697 | 4 |
| Derivatives not designated as qualifying hedging instruments |  |  |  |
| Free-standing derivatives risk management and other business purposes |  |  |  |
| Interest rate contracts related to MSRs | 8,077 | 201 |  |
| Forward contracts related to held for sale mortgage loans | 8,769 | 21 | 10 |
| Interest rate swaps related to long-term debt | 195 | 1 | 2 |
| Stock warrants associated with sale of the processing business | 228 | 157 |  |
| Swap associated with the sale of Visa, Inc. Class B shares | 507 |  | 22 |


| Total free-standing derivatives risk management and other business <br> purposes |  | $\mathbf{3 8 0}$ |  |
| :--- | ---: | ---: | ---: |
| Free-standing derivatives customer accommodation: |  |  |  |
| Interest rate contracts for customers | $\mathbf{2 6 , 1 8 5}$ | $\mathbf{6 5 5}$ | $\mathbf{3 4}$ |
| Interest rate lock commitments | $\mathbf{4 , 3 0 7}$ | $\mathbf{2 0}$ | $\mathbf{3}$ |
| Commodity contracts | $\mathbf{2 , 1 1 0}$ | $\mathbf{1 5 6}$ | $\mathbf{1 5 1}$ |
| Foreign exchange contracts | $\mathbf{1 7 , 4 7 3}$ | $\mathbf{1 9 1}$ | $\mathbf{1 7 8}$ |
| Derivative instruments related to equity linked CDs | $\mathbf{3 3}$ | $\mathbf{2}$ | $\mathbf{2}$ |
| Total free-standing derivatives customer accommodation | $\mathbf{1 , 0 2 4}$ | $\mathbf{1 , 0 0 8}$ |  |
| Total derivatives not designated as qualifying hedging instruments | $\mathbf{1 , 4 0 4}$ | $\mathbf{1 , 0 4 2}$ |  |
| Total | $\mathbf{\$ 2 , 1 0 1}$ | $\mathbf{1 , 0 4 6}$ |  |

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## Notes to Condensed Consolidated Financial Statements (unaudited)

|  | Notional Amount | Fair Value |  |
| :---: | :---: | :---: | :---: |
| December 31, 2011 (\$ in millions) |  | Derivative Assets | Derivative <br> Liabilities |
| Qualifying hedging instruments |  |  |  |
| Fair value hedges: |  |  |  |
| Interest rate swaps related to long-term debt | \$ 4,080 | 662 |  |
| Total fair value hedges |  | 662 |  |
| Cash flow hedges: |  |  |  |
| Interest rate floors related to C\&I loans | 1,500 | 91 |  |
| Interest rate swaps related to C\&I loans | 1,500 | 59 |  |
| Interest rate caps related to long-term debt | 500 |  |  |
| Interest rate swaps related to long-term debt | 250 |  | 5 |
| Total cash flow hedges |  | 150 | 5 |
| Total derivatives designated as qualifying hedging instruments |  | 812 | 5 |
| Derivatives not designated as qualifying hedging instruments |  |  |  |
| Free-standing derivatives risk management and other business purposes |  |  |  |
| Interest rate contracts related to MSRs | 3,077 | 187 |  |
| Forward contracts related to held for sale mortgage loans | 5,705 | 8 | 54 |
| Interest rate swaps related to long-term debt | 311 | 1 | 3 |
| Put options associated with sale of the processing business | 978 |  | 1 |
| Stock warrants associated with sale of the processing business | 223 | 111 |  |
| Swap associated with the sale of Visa, Inc. Class B shares | 436 |  | 78 |
| Total free-standing derivatives risk management and other business purposes |  | 307 | 136 |
| Free-standing derivatives customer accommodation: |  |  |  |
| Interest rate contracts for customers | 30,000 | 774 | 795 |
| Interest rate lock commitments | 3,835 | 33 | 1 |
| Commodity contracts | 2,074 | 134 | 130 |
| Foreign exchange contracts | 17,909 | 294 | 275 |
| Derivative instruments related to equity linked CDs | 34 | 2 | 2 |
| Total free-standing derivatives customer accommodation |  | 1,237 | 1,203 |
| Total derivatives not designated as qualifying hedging instruments |  | 1,544 | 1,339 |
| Total |  | \$ 2,356 | 1,344 |

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| March 31, 2011 (\$ in millions) | Notional <br> Amount | Fair Value |  |
| :---: | :---: | :---: | :---: |
|  |  | Derivative Assets | Derivative Liabilities |
| Qualifying hedging instruments |  |  |  |
| Fair value hedges: |  |  |  |
| Interest rate swaps related to long-term debt | \$ 4,355 | 376 |  |
| Total fair value hedges |  | 376 |  |
| Cash flow hedges: |  |  |  |
| Interest rate floors related to C\&I loans | 1,500 | 135 |  |
| Interest rate swaps related to C\&I loans | 2,000 | 13 | 15 |
| Interest rate caps related to long-term debt | 1,500 | 4 |  |
| Interest rate swaps related to long-term debt | 302 |  | 8 |
| Total cash flow hedges |  | 152 | 23 |
| Total derivatives designated as qualifying hedging instruments |  | 528 | 23 |
| Derivatives not designated as qualifying hedging instruments |  |  |  |
| Free-standing derivatives risk management and other business purposes |  |  |  |
| Interest rate contracts related to MSRs | 21,677 | 138 | 25 |
| Forward contracts related to held for sale mortgage loans | 2,529 | 3 | 10 |
| Interest rate swaps related to long-term debt | 457 | 3 | 7 |
| Foreign exchange contracts for trading purposes | 2,202 | 7 | 6 |
| Put options associated with sale of the processing business | 769 |  | 8 |
| Stock warrants associated with sale of the processing business | 175 | 76 |  |
| Swap associated with the sale of Visa, Inc. Class B shares | 363 |  | 28 |
| Total free-standing derivatives risk management and other business purposes |  | 227 | 84 |
| Free-standing derivatives customer accommodation: |  |  |  |
| Interest rate contracts for customers | 28,748 | 629 | 656 |
| Interest rate lock commitments | 1,523 | 9 | 1 |
| Commodity contracts | 1,949 | 123 | 116 |
| Foreign exchange contracts | 17,928 | 308 | 301 |
| Derivative instruments related to equity linked CDs | 54 | 2 | 2 |
| Total free-standing derivatives customer accommodation |  | 1,071 | 1,076 |
| Total derivatives not designated as qualifying hedging instruments |  | 1,298 | 1,160 |
| Total |  | \$ 1,826 | 1,183 |

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## Fair Value Hedges

The Bancorp may enter into interest rate swaps to convert its fixed-rate funding to floating-rate. Decisions to convert fixed-rate funding to floating are made primarily through consideration of the asset/liability mix of the Bancorp, the desired asset/liability sensitivity and interest rate levels. As of March 31, 2012, December 31, 2011 and March 31, 2011, certain interest rate swaps met the criteria required to qualify for the shortcut method of accounting. Based on this shortcut method of accounting treatment, no ineffectiveness is assumed. For interest rate swaps that do not meet the shortcut requirements, an assessment of hedge effectiveness using regression analysis was performed and such swaps were accounted for using the long-haul method. The long-haul method requires a quarterly assessment of hedge effectiveness and measurement of ineffectiveness. For interest rate swaps accounted for as a fair value hedge using the long-haul method, ineffectiveness is the difference between the changes in the fair value of the interest rate swap and changes in fair value of the related hedged item attributable to the risk being hedged. The ineffectiveness on interest rate swaps hedging fixed-rate funding is reported within interest expense in the Condensed Consolidated Statements of Income. The following table reflects the change in fair value of interest rate contracts, designated as fair value hedges, as well as the change in fair value of the related hedged items attributable to the risk being hedged, included in the Condensed Consolidated Statements of Income:


## Cash Flow Hedges

The Bancorp may enter into interest rate swaps to convert floating-rate assets and liabilities to fixed rates or to hedge certain forecasted transactions. The assets or liabilities may be grouped in circumstances where they share the same risk exposure for which the Bancorp desired to hedge. The Bancorp may also enter into interest rate caps and floors to limit cash flow variability of floating rate assets and liabilities. As of March 31, 2012, all hedges designated as cash flow hedges are assessed for effectiveness using regression analysis. Ineffectiveness is generally measured as the amount by which the cumulative change in the fair value of the hedging instrument exceeds the present value of the cumulative change in the hedged item s expected cash flows attributable to the risk being hedged. Ineffectiveness is reported within other noninterest income in the Condensed Consolidated Statements of Income. The effective portion of the cumulative gains or losses on cash flow hedges are reported within accumulated other comprehensive income and are reclassified from accumulated other comprehensive income to current period earnings when the forecasted transaction affects earnings.

Reclassified gains and losses on interest rate contracts related to commercial and industrial loans are recorded within interest income while reclassified gains and losses on interest rate contracts related to debt are recorded within interest expense in the Condensed Consolidated Statements of Income. As of March 31, 2012, December 31, 2011 and March 31, 2011, $\$ 73$ million, $\$ 80$ million and $\$ 58$ million, respectively, of deferred gains, net of tax, on cash flow hedges were recorded in accumulated other comprehensive income in the Condensed Consolidated Balance Sheets. As of March 31, 2012, $\$ 73$ million in net deferred gains, net of tax, recorded in accumulated other comprehensive income are expected to be reclassified into earnings during the next twelve months. During the three months ended March 31, 2012 and March 31, 2011, there were no gains or losses reclassified into earnings associated with the discontinuance of cash flow hedges because it was probable that the original forecasted transaction would not occur.

The following table presents the net gains recorded in the Condensed Consolidated Statements of Income and accumulated other comprehensive income in the Condensed Consolidated Statements of Comprehensive Income relating to derivative instruments designated as cash flow hedges.

|  | $\mathbf{\$ X X X X}$ | $\mathbf{\$ X X X X}$ |
| :--- | :---: | :---: |
| For the three months ended March 31: (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 |
| Amount of net gain recognized in OCI | $\mathbf{\$}$ | $\mathbf{9}$ |
| Amount of net gain reclassified from OCI into net income | $\mathbf{2 0}$ | 15 |
| Amount of ineffectiveness recognized in other noninterest income |  |  |

## Free-Standing Derivative Instruments Risk Management and Other Business Purposes

As part of its overall risk management strategy relative to its mortgage banking activity, the Bancorp may enter into various free-standing derivatives (principal-only swaps, interest rate swaptions, interest rate floors, mortgage options, TBAs and interest rate swaps) to economically hedge changes in fair value of its largely fixed-rate MSR portfolio. Principal-only swaps hedge the mortgage-LIBOR spread because these swaps appreciate in value as a result of tightening spreads. Principal-only swaps also provide prepayment protection by increasing in value when prepayment speeds increase, as opposed to MSRs that lose value in a faster prepayment environment. Receive fixed/pay floating interest rate swaps and swaptions increase in value when interest rates do not increase as quickly as expected.

The Bancorp enters into forward contracts and mortgage options to economically hedge the change in fair value of certain residential mortgage loans held for sale due to changes in interest rates. Interest rate lock commitments issued on residential mortgage loan commitments that will be held for sale are also considered free-standing derivative instruments and the interest rate exposure on these

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commitments is economically hedged primarily with forward contracts. Revaluation gains and losses from free-standing derivatives related to mortgage banking activity are recorded as a component of mortgage banking net revenue in the Condensed Consolidated Statements of Income.

Additionally, the Bancorp may enter into free-standing derivative instruments (options, swaptions and interest rate swaps) in order to minimize significant fluctuations in earnings and cash flows caused by interest rate and prepayment volatility. The gains and losses on these derivative contracts are recorded within other noninterest income in the Condensed Consolidated Statements of Income.

In conjunction with the sale of the processing business in 2009, the Bancorp received warrants and issued put options, which are accounted for as free-standing derivatives. The put options expired as a result of the Vantiv, Inc. initial public offering in March of 2012. Refer to Note 18 for further discussion of significant inputs and assumptions used in the valuation of the warrants.

In conjunction with the sale of Visa, Inc. Class B shares in 2009, the Bancorp entered into a total return swap in which the Bancorp will make or receive payments based on subsequent changes in the conversion rate of the Class B shares into Class A shares. This total return swap is accounted for as a free-standing derivative. See Note 18 for further discussion of significant inputs and assumptions used in the valuation of this instrument.

The Bancorp entered into certain derivatives (forwards, futures and options) related to its foreign exchange business. These derivative contracts were not designated against specific assets or liabilities or to forecasted transactions. Therefore, these instruments did not qualify for hedge accounting. The Bancorp economically hedged the exposures related to these derivative contracts by entering into offsetting contracts with approved, reputable, independent counterparties with substantially similar terms. Revaluation gains and losses on these foreign currency derivative contracts were recorded within other noninterest income in the Condensed Consolidated Statements of Income. The net gains (losses) recorded in the Condensed Consolidated Statements of Income relating to free-standing derivative instruments used for risk management and other business purposes are summarized in the following table:

| For the three months ended (\$ in millions) | \$XXXX | $\underset{\text { March 31, }}{\mathbf{\$ X X X X X X X X}}$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Condensed Consolidated |  |  |  |
|  | Statements of Income Caption | 2012 |  | 2011 |
| Interest rate contracts: |  |  |  |  |
| Forward contracts related to residential mortgage loans held for sale | Mortgage banking net revenue | \$ | 57 | (83) |
| Interest rate swaps and swaptions related to MSR portfolio | Mortgage banking net revenue |  | 4 | (27) |
| Interest rate swaps related to long-term debt | Other noninterest income |  | 1 | 2 |
| Foreign exchange contracts: |  |  |  |  |
| Foreign exchange contracts for trading purposes | Other noninterest income |  |  | (1) |
| Equity contracts: |  |  |  |  |
| Warrants associated with sale of the processing business | Other noninterest income |  | 45 | (2) |
| Put options associated with sale of the processing business | Other noninterest income |  | 1 |  |
| Swap associated with sale of Visa, Inc. Class B shares | Other noninterest income |  | (19) | (9) |

## Free-Standing Derivative Instruments Customer Accommodation

The majority of the free-standing derivative instruments the Bancorp enters into are for the benefit of its commercial customers. These derivative contracts are not designated against specific assets or liabilities on the Bancorp s Condensed Consolidated Balance Sheets or to forecasted transactions and, therefore, do not qualify for hedge accounting. These instruments include foreign exchange derivative contracts entered into for the benefit of commercial customers involved in international trade to hedge their exposure to foreign currency fluctuations and commodity contracts to hedge such items as natural gas and various other derivative contracts. The Bancorp may economically hedge significant exposures related to these derivative contracts entered into for the benefit of customers by entering into offsetting contracts with approved, reputable, independent counterparties with substantially matching terms. The Bancorp hedges its interest rate exposure on commercial customer

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transactions by executing offsetting swap agreements with primary dealers. Revaluation gains and losses on interest rate, foreign exchange, commodity and other commercial customer derivative contracts are recorded as a component of corporate banking revenue in the Condensed Consolidated Statements of Income.

The Bancorp enters into risk participation agreements, under which the Bancorp assumes credit exposure relating to certain underlying interest rate derivative contracts. The Bancorp only enters into these risk participation agreements in instances in which the Bancorp has participated in the loan that the underlying interest rate derivative contract was designed to hedge. The Bancorp will make payments under these agreements if a customer defaults on its obligation to perform under the terms of the underlying interest rate derivative contract. As of March 31, 2012, December 31, 2011 and March 31, 2011, the total notional amount of the risk participation agreements was $\$ 824$ million, $\$ 808$ million and $\$ 834$ million, respectively, and the fair value was a liability of $\$ 2$ million at March 31, 2012 and December 31, 2011, and $\$ 1$ million at March 31, 2011, which is included in interest rate contracts for customers. As of March 31, 2012, the risk participation agreements had an average life of 2.4 years.

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The Bancorp s maximum exposure in the risk participation agreements is contingent on the fair value of the underlying interest rate derivative contracts in an asset position at the time of default. The Bancorp monitors the credit risk associated with the underlying customers in the risk participation agreements through the same risk grading system currently utilized for establishing loss reserves in its loan and lease portfolio. Risk ratings of the notional amount of risk participation agreements under this risk rating system are summarized in the following table:

|  | March 31, | December 31, | March 31, |
| :--- | :---: | ---: | ---: | ---: |
| As of (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 | 2011 |
| Pass | $\$ \mathbf{7 8 1}$ | 772 | 756 |
| Special mention | $\mathbf{1 4}$ | 14 | 21 |
| Substandard | $\mathbf{2 9}$ | 18 | 56 |
| Doubtful |  | 4 | 1 |
| Loss |  |  |  |
|  |  |  |  |
| Total | $\$ \mathbf{8 2 4}$ | 808 | 834 |

The net gains (losses) recorded in the Condensed Consolidated Statements of Income relating to free-standing derivative instruments used for customer accommodation are summarized in the following table:

| For the three months ended (\$ in millions) | \$XXX <br> Condensed Consolidated Statements of Income Caption | $\underset{\text { March 31, }}{\$ \mathbf{X X X X}}$ |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  | 2011 |
| Interest rate contracts: |  |  |  |  |
| Interest rate contracts for customers (contract revenue) | Corporate banking revenue | \$ | 6 | 7 |
| Interest rate contracts for customers (credit losses) | Other noninterest expense |  |  | (2) |
| Interest rate contracts for customers (credit portion of fair value adjustment) | Other noninterest expense |  | 3 | 7 |
| Interest rate lock commitments | Mortgage banking net revenue |  | 50 | 24 |
| Commodity contracts: |  |  |  |  |
| Commodity contracts for customers (contract revenue) | Corporate banking revenue |  | 2 | 1 |
| Foreign exchange contracts: |  |  |  |  |
| Foreign exchange contracts customers (contract revenue) | Corporate banking revenue |  | 15 | 16 |
| Foreign exchange contracts customers (credit portion of fair value adjustment) | Other noninterest expense |  | 2 | (5) |

## 11. Long-Term Debt

On March 7, 2012, the Bancorp issued $\$ 500$ million of senior notes to third party investors, and entered into a Supplemental Indenture dated March 7, 2012 with Wilmington Trust Company, as Trustee, which modified the existing Indenture for Senior Debt Securities dated April 30, 2008 between the Bancorp and the Trustee. The Supplemental Indenture and the Indenture define the rights of the Senior Notes, which Senior Notes are represented by a Global Security dated as of March 7, 2012. The Senior Notes bear a fixed rate of interest of 3.50\% per annum. The notes are unsecured, senior obligations of the Bancorp. Payment of the full principal amounts of the notes will be due upon maturity on March 15, 2022. The notes are not subject to redemption at the Bancorp soption at any time prior to maturity.

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On March 29, 2012, the Bancorp terminated $\$ 375$ million of structured repurchase agreements classified as long-term debt. As a result of these terminations the Bancorp recorded a $\$ 9$ million loss on the extinguishment within other noninterest expense in the Condensed Consolidated Statements of Income.

## 12. Commitments, Contingent Liabilities and Guarantees

The Bancorp, in the normal course of business, enters into financial instruments and various agreements to meet the financing needs of its customers. The Bancorp also enters into certain transactions and agreements to manage its interest rate and prepayment risks, provide funding, equipment and locations for its operations and invest in its communities. These instruments and agreements involve, to varying degrees, elements of credit risk, counterparty risk and market risk in excess of the amounts recognized in the Bancorp s Condensed Consolidated Balance Sheets. The creditworthiness of counterparties for all instruments and agreements is evaluated on a case-by-case basis in accordance with the Bancorp s credit policies. The Bancorp s significant commitments, contingent liabilities and guarantees in excess of the amounts recognized in the Condensed Consolidated Balance Sheets are discussed in further detail below:

## Commitments

The Bancorp has certain commitments to make future payments under contracts. The following table reflects a summary of significant commitments as of:

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|  | March 31, | December 31, | March 31, |
| :--- | ---: | ---: | ---: |
| (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 | 2011 |
| Commitments to extend credit | $\mathbf{\$ 4 9 , 1 1 1}$ | 47,719 | 44,220 |
| Forward contracts to sell mortgage loans | $\mathbf{8 , 7 6 9}$ | 5,705 | 2,529 |
| Letters of credit | $\mathbf{4 , 7 0 9}$ | 4,744 | 5,317 |
| Noncancelable lease obligations | $\mathbf{8 2 6}$ | 851 | 851 |
| Capital commitments for private equity investments | $\mathbf{1 5 9}$ | 166 | 182 |
| Purchase obligations | $\mathbf{1 0 9}$ | 115 | 60 |
| Capital expenditures | $\mathbf{5 6}$ | 41 | 41 |
| Capital lease obligations | $\mathbf{2 4}$ | 26 | 30 |

## Commitments to extend credit

Commitments to extend credit are agreements to lend, typically having fixed expiration dates or other termination clauses that may require payment of a fee. Since many of the commitments to extend credit may expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements. The Bancorp is exposed to credit risk in the event of nonperformance by the counterparty for the amount of the contract. Fixed-rate commitments are also subject to market risk resulting from fluctuations in interest rates and the Bancorp s exposure is limited to the replacement value of those commitments. As of March 31, 2012, December 31, 2011 and March 31, 2011, the Bancorp had a reserve for unfunded commitments totaling $\$ 179$ million, $\$ 181$ million and $\$ 211$ million, respectively, included in other liabilities in the Condensed Consolidated Balance Sheets. The Bancorp monitors the credit risk associated with commitments to extend credit using the same risk rating system utilized within its loan and lease portfolio. Risk ratings under this risk rating system are summarized in the following table:

|  | March 31, | December 31, | March 31, |
| :--- | ---: | ---: | ---: |
| (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 | 2011 |
| Pass | $\mathbf{4 8 , 4 0 1}$ | 46,825 | 43,179 |
| Special mention | $\mathbf{3 2 6}$ | 480 | 453 |
| Substandard | $\mathbf{3 6 1}$ | 403 | 572 |
| Doubtful | $\mathbf{2 3}$ | 11 | 16 |
| Total | $\mathbf{4 9 , 1 1 1}$ | 47,719 | 44,220 |

## Forward contracts to sell mortgage loans

The Bancorp enters into forward contracts to economically hedge the change in fair value of certain residential mortgage loans held for sale due to changes in interest rates. The outstanding notional amounts of these forward contracts are included in the summary of significant commitments table above for all periods presented.

## Letters of credit

Standby and commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party and, as of March 31, 2012, expire as summarized in the following table:

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| (\$ in millions) |  |
| :---: | :---: |
| Less than 1 year ${ }^{(a)}$ | \$ 1,997 |
| $1-5$ years $^{(a)}$ | 2,588 |
| Over 5 years | 124 |
| Total | \$ 4,709 |

(a) Includes $\$ 53$ and $\$ 7$ issued on behalf of commercial customers to facilitate trade payments in U.S. dollars and foreign currencies which expire less than one year and between one and five years, respectively.
Standby letters of credit accounted for $99 \%$ of total letters of credit at March 31, 2012 and $98 \%$ at December 31, 2011 and March 31, 2011 and are considered guarantees in accordance with U.S. GAAP. Approximately $51 \%, 54 \%$ and $57 \%$ of the total standby letters of credit were fully secured as of March 31, 2012, December 31, 2011 and March 31, 2011, respectively. In the event of nonperformance by the customers, the Bancorp has rights to the underlying collateral, which can include commercial real estate, physical plant and property, inventory, receivables, cash and marketable securities. The reserve related to these standby letters of credit, which was included in other liabilities in the Condensed Consolidated Balance Sheets, was $\$ 5$ million at March 31, 2012 and December 31, 2011 and $\$ 4$ million at March 31, 2011. The Bancorp monitors the credit risk associated with letters of credit using the same risk rating system utilized within its loan and lease portfolio. Risk ratings under this risk rating system are summarized in the following table:

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## Notes to Condensed Consolidated Financial Statements (unaudited)

|  | March 31, | December 31, | March 31, |
| :--- | :---: | ---: | ---: |
| As of (\$ in millions) | $\mathbf{2 0 1 2}$ | 2011 | 2011 |
| Pass | $\mathbf{\$ 1 , 2 8 2}$ | 4,338 | 4,789 |
| Special mention | $\mathbf{1 4 8}$ | 149 | 163 |
| Substandard | $\mathbf{2 7 6}$ | 254 | 363 |
| Doubtful | $\mathbf{2}$ | 2 | 1 |
| Loss | $\mathbf{1}$ | 1 | 1 |
|  |  |  |  |
| Total | $\mathbf{\$ 4 , 7 0 9}$ | 4,744 | 5,317 |

At March 31, 2012, December 31, 2011 and March 31, 2011, the Bancorp had outstanding letters of credit that were supporting certain securities issued as VRDNs. The Bancorp facilitates financing for its commercial customers, which consist of companies and municipalities, by marketing the VRDNs to investors. The VRDNs pay interest to holders at a rate of interest that fluctuates based upon market demand. The VRDNs generally have long-term maturity dates, but can be tendered by the holder for purchase at par value upon proper advance notice. When the VRDNs are tendered, a remarketing agent generally finds another investor to purchase the VRDNs to keep the securities outstanding in the market. As of March 31, 2012 and December 31, 2011, FTS acted as the remarketing agent to issuers on $\$ 2.9$ billion of VRDNs compared with $\$ 3.2$ billion at March 31, 2011. As remarketing agent, FTS is responsible for finding purchasers for VRDNs that are put by investors. The Bancorp issues letters of credit, as a credit enhancement, to the VRDNs remarketed by FTS, in addition to $\$ 416$ million, $\$ 440$ million and $\$ 521$ million in VRDNs remarketed by third parties at March 31, 2012, December 31, 2011 and March 31, 2011, respectively. These letters of credit are included in the total letters of credit balance provided in the previous table. For the VRDNs remarketed by third parties, in some cases the remarketing agent has failed to remarket the securities and has instructed the indenture trustee to draw upon $\$ 2$ million of letters of credit issued by the Bancorp at March 31, 2011. The amount of failed remarketing draws on letters of credit issued by the Bancorp was immaterial to the Bancorp s Condensed Consolidated Financial Statements at March 31, 2012 and December 31, 2011. The Bancorp recorded these draws as commercial loans in its Condensed Consolidated Balance Sheets.

## Noncancelable lease obligations and other commitments

The Bancorp s subsidiaries have entered into a number of noncancelable lease agreements. The minimum rental commitments under noncancelable lease agreements are shown in the summary of significant commitments table. The Bancorp has also entered into a limited number of agreements for work related to banking center construction and to purchase goods or services.

## Contingent Liabilities

## Private mortgage reinsurance

For certain mortgage loans originated by the Bancorp, borrowers may be required to obtain PMI provided by third-party insurers. In some instances, these insurers cede a portion of the PMI premiums to the Bancorp, and the Bancorp provides reinsurance coverage within a specified range of the total PMI coverage. The Bancorp s reinsurance coverage typically ranges from $5 \%$ to $10 \%$ of the total PMI coverage. The Bancorp s maximum exposure in the event of nonperformance by the underlying borrowers is equivalent to the Bancorp s total outstanding reinsurance coverage, which was $\$ 74$ million at March 31, 2012, $\$ 77$ million at December 31, 2011 and $\$ 122$ million at March 31, 2011. As of March 31, 2012, December 31, 2011 and March 31, 2011, the Bancorp maintained a reserve of $\$ 25$ million, $\$ 27$ million and $\$ 52$ million, respectively, related to exposures within the reinsurance portfolio which was included in other liabilities in the Condensed Consolidated Balance Sheets. During the second quarter of 2009, the Bancorp suspended the practice of providing reinsurance of private mortgage insurance for newly originated mortgage loans. In the third quarter of 2010, the Bancorp allowed one of its third-party insurers to terminate its reinsurance agreement with the Bancorp, resulting in the Bancorp releasing collateral to the insurer in the form of investment securities and other assets with a carrying value of $\$ 19$ million, and the insurer assuming the Bancorp s obligations under the reinsurance agreement, resulting in a decrease to the Bancorp s reserve liability of $\$ 20$ million and decrease in the Bancorp s maximum exposure of $\$ 53$ million. In the second quarter of 2011, the Bancorp allowed one of its third-party insurers to terminate its reinsurance agreement with the Bancorp, resulting in the Bancorp releasing collateral to

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the insurer in the form of investment securities and other assets with a carrying value of $\$ 5$ million, and the insurer assuming the Bancorp s obligations under the reinsurance agreement, resulting in a decrease to the Bancorp s reserve liability of $\$ 11$ million and decrease in the Bancorp s maximum exposure of $\$ 27$ million.

## Legal claims

There are legal claims pending against the Bancorp and its subsidiaries that have arisen in the normal course of business. See Note 13 for additional information regarding these proceedings.

## Guarantees

The Bancorp has performance obligations upon the occurrence of certain events under financial guarantees provided in certain contractual arrangements as discussed in the following sections.

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## Fifth Third Bancorp and Subsidiaries

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## Residential mortgage loans sold with representation and warranty provisions

Conforming residential mortgage loans sold to unrelated third parties are generally sold with representation and warranty provisions. A contractual liability arises only in the event of a breach of these representations and warranties and, in general, only when a loss results from the breach. The Bancorp may be required to repurchase any previously sold loan or indemnify (make whole) the investor or insurer for which the representation or warranty of the Bancorp proves to be inaccurate, incomplete or misleading.

The Bancorp establishes a residential mortgage repurchase reserve related to various representations and warranties that reflects management $s$ estimate of losses based on a combination of factors. Such factors incorporate historical investor audit and repurchase demand rates, appeals success rates and historical loss severity. At the time of a loan sale, the Bancorp records a representation and warranty reserve at the estimated fair value of the Bancorp s guarantee and continually updates the reserve during the life of the loan as losses in excess of the reserve become probable and reasonably estimable. The provision for the estimated fair value of the representation and warranty guarantee arising from the loan sales is recorded as an adjustment to the gain on sale, which is included in other noninterest income at the time of sale. Updates to the reserve are recorded in other noninterest expense. The majority of repurchase demands occur within the first 36 months following origination.

The Bancorp maintained reserves related to these loans sold with representation and warranty provisions, which were included in other liabilities on the Condensed Consolidated Balance Sheets, totaling $\$ 55$ million as of March 31, 2012 and December 31, 2011 and $\$ 73$ million at March 31, 2011. The following table summarizes activity in the reserve for representation and warranty provisions:

|  | For the three months <br> ended March 31, |
| :--- | ---: |
| (\$ in millions) | $\mathbf{2 0 1 2}$ |
| Balance, beginning of period | $\mathbf{2 0 1 1}$ |
| Net additions to the reserve | $\mathbf{5 5}$ |
| Losses charged against the reserve | $\mathbf{1 4}$ |
|  | $\mathbf{( 1 4 )}$ |
| Balance, end of period | $\mathbf{( 2 0 )}$ |

The following table provides a rollforward of unresolved claims by claimant type for the three months ended March 31, 2012:

| (\$ in millions) | GSE |  |  | Private Label |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Units |  | lars | Units |  | lars |
| Balance, beginning of period | 328 | \$ | 47 | 109 | \$ | 19 |
| New demands | 773 |  | 93 | 61 |  | 1 |
| Loan paydowns/payoffs | (15) |  | (2) |  |  |  |
| Resolved claims | (672) |  | (78) | (58) |  | (2) |
| Balance, end of period | 414 | \$ | 60 | 112 | \$ | 18 |

## Residential mortgage loans sold with credit recourse

The Bancorp sold certain residential mortgage loans in the secondary market with credit recourse. In the event of any customer default, pursuant to the credit recourse provided, the Bancorp is required to reimburse the third party. The maximum amount of credit risk in the event of

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nonperformance by the underlying borrowers is equivalent to the total outstanding balance. In the event of nonperformance, the Bancorp has rights to the underlying collateral value securing the loan. The outstanding balances on these loans sold with credit recourse were $\$ 742$ million, $\$ 772$ million and $\$ 917$ million at March 31, 2012, December 31, 2011 and March 31, 2011, respectively, and the delinquency rates were $6.4 \%$, $6.7 \%$ and $7.6 \%$ at March 31, 2012, December 31, 2011 and March 31, 2011. The Bancorp maintained an estimated credit loss reserve on these loans sold with credit recourse of $\$ 17$ million at March 31, 2012 and December 31, 2011, and $\$ 14$ million at March 31, 2011, recorded in other liabilities in the Condensed Consolidated Balance Sheets. To determine the credit loss reserve, the Bancorp used an approach that is consistent with its overall approach in estimating credit losses for various categories of residential mortgage loans held in its loan portfolio.

## Margin accounts

FTS, a subsidiary of the Bancorp, guarantees the collection of all margin account balances held by its brokerage clearing agent for the benefit of its customers. FTS is responsible for payment to its brokerage clearing agent for any loss, liability, damage, cost or expense incurred as a result of customers failing to comply with margin or margin maintenance calls on all margin accounts. The margin account balance held by the brokerage clearing agent was $\$ 18$ million, $\$ 14$ million and $\$ 10$ million at March 31, 2012, December 31, 2011 and March 31, 2011, respectively. In the event of any customer default, FTS has rights to the underlying collateral provided. Given the existence of the underlying collateral provided and negligible historical credit losses, the Bancorp does not maintain a loss reserve related to the margin accounts.

## Long-term borrowing obligations

The Bancorp had fully and unconditionally guaranteed certain long-term borrowing obligations issued by wholly-owned issuing trust entities of $\$ 2.2$ billion at March 31, 2012 and December 31, 2011 and $\$ 2.9$ billion at March 31, 2011.

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## Visa litigation


#### Abstract

The Bancorp, as a member bank of Visa prior to Visa s reorganization and IPO (the IPO ) of its Class A common shares in 2008, had certain indemnification obligations pursuant to Visa s certificate of incorporation and by-laws and in accordance with their membership agreements. In accordance with Visa s by-laws prior to the IPO, the Bancorp could have been required to indemnify Visa for the Bancorp s proportional share of losses based on the pre-IPO membership interests. As part of its reorganization and IPO, the Bancorp s indemnification obligation was modified to include only certain known litigation (the Covered Litigation ) as of the date of the restructuring. This modification triggered a requirement to recognize a $\$ 3$ million liability for the year ended December 31, 2007 equal to the fair value of the indemnification obligation. Additionally during 2007, the Bancorp recorded $\$ 169$ million for its share of litigation formally settled by Visa and for probable future litigation settlements. In conjunction with the IPO, the Bancorp received 10.1 million of Visa s Class B shares based on the Bancorp s membership percentage in Visa prior to the IPO. The Class B shares are not transferable (other than to another member bank) until the later of the third anniversary of the IPO closing or the date which the Covered Litigation has been resolved; therefore, the Bancorp s Class B shares were classified in other assets and accounted for at their carryover basis of $\$ 0$. Visa deposited $\$ 3$ billion of the proceeds from the IPO into a litigation escrow account, established for the purpose of funding judgments in, or settlements of, the Covered Litigation. If Visa s litigation committee determines that the escrow account is insufficient, then Visa will issue additional Class A shares and deposit the proceeds from the sale of the shares into the litigation escrow account. When Visa funds the litigation escrow account, the Class B shares are subject to dilution through an adjustment in the conversion rate of Class B shares into Class A shares. During 2008, the Bancorp recorded additional reserves of $\$ 71$ million for probable future settlements related to the Covered Litigation and recorded its proportional share of $\$ 169$ million of the Visa escrow account net against the Bancorp s litigation reserve.


During 2009, Visa announced it had deposited an additional $\$ 700$ million into the litigation escrow account. As a result of this funding, the Bancorp recorded its proportional share of $\$ 29$ million of these additional funds as a reduction to its net Visa litigation reserve liability and a reduction to noninterest expense. Later in 2009, the Bancorp completed the sale of Visa, Inc. Class B shares for proceeds of $\$ 300$ million. As part of this transaction the Bancorp entered into a total return swap in which the Bancorp will make or receive payments based on subsequent changes in the conversion rate of the Class B shares into Class A shares. The swap terminates on the later of the third anniversary of Visa s IPO or the date on which the Covered Litigation is settled. The Bancorp calculates the fair value of the swap based on its estimate of the probability and timing of certain Covered Litigation settlement scenarios and the resulting payments related to the swap. The counterparty to the swap as a result of its ownership of the Class B shares will be impacted by dilutive adjustments to the conversion rate of the Class B shares into Class A shares caused by any Covered Litigation losses in excess of the litigation escrow account. If actual judgments in, or settlements of, the Covered Litigation significantly exceed current expectations, then additional funding by Visa of the litigation escrow account and the resulting dilution of the Class B shares could result in a scenario where the Bancorp s ultimate exposure associated with the Covered Litigation (the Visa Litigation Exposure ) exceeds the value of the Class B shares owned by the swap counterparty (the Class B Value ). In the event the Bancorp concludes that it is probable that the Visa Litigation Exposure exceeds the Class B Value, the Bancorp would record a litigation reserve liability and a corresponding amount of other noninterest expense for the amount of the excess. Any such litigation reserve liability would be separate and distinct from the fair value derivative liability associated with the total return swap.

As of the date of the Bancorp s sale of Visa Class B shares and through March 31, 2012, the Bancorp has concluded that it is not probable that the Visa Litigation Exposure will exceed the Class B Value. Based on this determination, upon the sale of Class B shares, the Bancorp reversed its net Visa litigation reserve liability and recognized a free-standing derivative liability associated with the total return swap with an initial fair value of $\$ 55$ million. The sale of the Class B shares, recognition of the derivative liability and reversal of the net litigation reserve liability resulted in a pre-tax benefit of $\$ 288$ million ( $\$ 187$ million after-tax) recognized by the Bancorp for the year ended December 31, 2009. In the second quarter of 2010, Visa funded an additional $\$ 500$ million into the escrow account which resulted in further dilution in the conversion of Class B shares into Class A shares and required the Bancorp to make a $\$ 20$ million cash payment (which reduced the swap liability) to the swap counterparty in accordance with the terms of the swap contract. In the fourth quarter of 2010, Visa funded an additional $\$ 800$ million into the litigation escrow account which resulted in further dilution in the conversion of Class B shares into Class A shares and required the Bancorp to make a $\$ 35$ million cash payment (which reduced the swap liability) to the swap counterparty in accordance with the terms of the swap contract. In the second quarter of 2011, Visa funded an additional $\$ 400$ million into the litigation escrow account. Upon Visa s funding of the litigation escrow account in the second quarter of 2011, along with additional terms of the total return swap, the Bancorp made a $\$ 19$ million cash payment (which reduced the swap liability) to the swap counterparty. During the fourth quarter of 2011, Visa announced it decided to fund an

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additional $\$ 1.565$ billion into the litigation escrow account which increased the swap liability approximately $\$ 54$ million. Upon Visa s funding of the litigation escrow account in the first quarter of 2012, along with additional terms of the total return swap, the Bancorp made a $\$ 75$ million cash payment (which reduced the swap liability) to the swap counterparty. The fair value of the swap liability was $\$ 22$ million, $\$ 78$ million and $\$ 28$ million at March 31, 2012, December 31, 2011 and March 31, 2011, respectively.

## 13. Legal and Regulatory Proceedings

During April 2006, the Bancorp was added as a defendant in a consolidated antitrust class action lawsuit originally filed against Visa ${ }^{\circledR}$, MasterCard ${ }^{\circledR}$ and several other major financial institutions in the United States District Court for the Eastern District of New York. The plaintiffs, merchants operating commercial businesses throughout the U.S. and trade associations, claim that the interchange fees charged by card-issuing banks are unreasonable and seek injunctive relief and unspecified damages. In addition to being a named defendant, the Bancorp

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is also subject to a possible indemnification obligation of Visa as discussed in Note 12 and has also entered into with Visa, MasterCard and certain other named defendants judgment and loss sharing agreements that attempt to allocate financial responsibility to the parties thereto in the event certain settlements or judgments occur. The Bancorp has remaining reserves related to this litigation of $\$ 49$ million as of March 31, 2012 and December 31, 2011 and $\$ 31$ million as of March 31, 2011. Refer to Note 12 for further information regarding the Bancorp s net litigation reserve and ownership interest in Visa. Fact and expert discovery in the litigation has been essentially completed. A motion for class action certification, certain defense motions to dismiss, and cross-motions for summary judgments are pending. A tentative trial date has been set for the third quarter of 2012.

In September 2007, Ronald A. Katz Technology Licensing, L.P. (Katz) filed a suit in the United States District Court for the Southern District of Ohio against the Bancorp and its Ohio banking subsidiary. In the suit, Katz alleges that the Bancorp and its Ohio bank are infringing on Katz s patents for interactive call processing technology by offering certain automated telephone banking and other services. This lawsuit is one of many related patent infringement suits brought by Katz in various courts against numerous other defendants. Katz is seeking unspecified monetary damages and penalties as well as injunctive relief in the suit. Management believes there are substantial defenses to these claims and intends to defend them vigorously. The impact of the final disposition of this lawsuit cannot be assessed at this time.

For the year ended December 31, 2008, five putative securities class action complaints were filed against the Bancorp and its Chief Executive Officer, among other parties. The five cases have been consolidated under the caption Local 295/Local 851 IBT Employer Group Pension Trust and Welfare Fund v. Fifth Third Bancorp. et al., Case No. 1:08CV00421, and are currently pending in the United States District Court for the Southern District of Ohio. The lawsuits allege violations of federal securities laws related to disclosures made by the Bancorp in press releases and filings with the SEC regarding its quality and sufficiency of capital, credit losses and related matters, and seeking unquantified damages on behalf of putative classes of persons who either purchased the Bancorp s securities or trust preferred securities, or acquired the Bancorp s securities pursuant to the acquisition of First Charter Corporation. These cases remain in the discovery stages of litigation. The impact of the final disposition of these lawsuits cannot be assessed at this time. In addition to the foregoing, two cases were filed in the United States District Court for the Southern District of Ohio against the Bancorp and certain officers alleging violations of ERISA based on allegations similar to those set forth in the securities class action cases filed during the same period of time. The two cases alleging violations of ERISA were dismissed by the trial court, and are being appealed to the United States Sixth Circuit Court of Appeals.

In September 2011, DataTreasury Corporation filed a suit in the United States District Court for the Eastern District of Texas against the Bancorp and its banking subsidiary. In the suit, DataTreasury alleges that the Bancorp and its banking subsidiary are infringing on DataTreasury s patents for imaged-based check processing. This lawsuit is one of many related patent infringement suits brought by DataTreasury against numerous other defendants. DataTreasury is seeking unspecified monetary damages and penalties.

The Bancorp and its subsidiaries are not parties to any other material litigation. However, there are other litigation matters that arise in the normal course of business. While it is impossible to ascertain the ultimate resolution or range of financial liability with respect to these contingent matters, management believes any resulting liability from these other actions would not have a material effect upon the Bancorp s consolidated financial position, results of operations or cash flows.

The Bancorp and/or its affiliates are or may become involved from time to time in information-gathering requests, reviews, investigations and proceedings (both formal and informal) by government and self-regulatory agencies, including the SEC, regarding their respective businesses. Such matters may result in material adverse consequences, including without limitation, adverse judgments, settlements, fines, penalties, orders, injunctions or other actions, amendments and/or restatements of the Bancorp s SEC filings and/or financial statements, as applicable, and/or determinations of material weaknesses in our disclosure controls and procedures. The SEC is investigating and has made several requests for information, including by subpoena, concerning issues which the Bancorp understands relate to accounting and reporting matters involving certain of its commercial loans. This could lead to an enforcement proceeding by the SEC which, in turn, may result in one or more such material adverse consequences.

The Bancorp is party to numerous claims and lawsuits concerning matters arising from the conduct of its business activities. The outcome of litigation and the timing of ultimate resolution are inherently difficult to predict. The following factors, among others, contribute to this lack of

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predictability: plaintiff claims often include significant legal uncertainties, damages alleged by plaintiffs are often unspecified or overstated, discovery may not have started or may not be complete and material facts may be disputed or unsubstantiated. As a result of these factors, the Bancorp is not always able to provide an estimate of the range of reasonably possible outcomes for each claim. A reserve for a potential litigation loss is established when information related to the loss contingency indicates both that a loss is probable and that the amount of loss can be reasonably estimated. Any such reserve is adjusted from time to time thereafter as appropriate to reflect changes in circumstances. The Bancorp also determines, when possible (due to the uncertainties described above), estimates of reasonably possible losses or ranges of reasonably possible losses, in excess of amounts reserved. Under U.S. GAAP, an event is reasonably possible if the chance of the future event or events occurring is more than remote but less than likely and an event is remote if the chance of the future event or events occurring is slight. Thus, references to the upper end of the range of reasonably possible loss for cases in which the Bancorp is able to estimate a range of reasonably possible loss mean the upper end of the range of loss for cases for which the Bancorp believes the risk of loss is more than slight. For matters where the Bancorp is able to estimate such possible losses or ranges of possible losses, the

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Bancorp currently estimates that it is reasonably possible that it could incur losses related to legal proceedings including the matters discussed above in an aggregate amount up to approximately $\$ 55$ million in excess of amounts reserved, with it also being reasonably possible that no losses will be incurred in these matters. The estimates included in this amount are based on the Bancorp s analysis of currently available information, and as new information is obtained the Bancorp may change its estimates.

For these matters and others where an unfavorable outcome is reasonably possible but not probable, there may be a range of possible losses in excess of the established reserve that cannot be estimated. Based on information currently available, advice of counsel, available insurance coverage and established reserves, the Bancorp believes that the eventual outcome of the actions against the Bancorp and/or its subsidiaries, including the matters described above, will not, individually or in the aggregate, have a material adverse effect on the Bancorp s consolidated financial position. However, in the event of unexpected future developments, it is possible that the ultimate resolution of those matters, if unfavorable, may be material to Bancorp s results of operations for any particular period, depending, in part, upon the size of the loss or liability imposed and the operating results for the applicable period.

## 14. Related Party Transactions

On June 30, 2009, the Bancorp completed the sale of a majority interest in its processing business to Advent International. As part of this transaction the processing business was contributed into a partnership, now known as Vantiv Holding, LLC. Vantiv, Inc., formed by Advent International and owned by certain funds managed by Advent International acquired an approximate $51 \%$ interest in Vantiv Holding, LLC for cash and warrants. The Bancorp retained the remaining approximate $49 \%$ interest in Vantiv Holding, LLC.

During the first quarter of 2012, Vantiv, Inc. priced an initial public offering of its shares and contributed the net proceeds to Vantiv Holding, LLC for additional ownership interests. As a result of this offering, the Bancorp s ownership of Vantiv Holding, LLC was reduced to approximately $39 \%$ and will continue to be accounted for as an equity method investment in the Condensed Consolidated Financial Statements. The impact of the capital contributions to Vantiv Holding, LLC and the resulting dilution in the Bancorp s interest resulted in a pre-tax gain of $\$ 115$ million ( $\$ 75$ million after-tax) by the Bancorp.

As of March 31, 2012, the Bancorp continued to hold approximately 84 million units of Vantiv Holding, LLC and a warrant to purchase approximately 20 million incremental Vantiv Holding, LLC non-voting units, both of which may be exchanged for common stock of Vantiv, Inc. on a one for one basis or at Vantiv, Inc. s option for cash. In addition, the Bancorp holds approximately 84 million Class B common shares of Vantiv, Inc. The Class B common shares give the Bancorp voting rights, but no economic interest in Vantiv, Inc. The voting rights attributable to the Class B common shares are limited to $18.5 \%$ of the voting power in Vantiv, Inc. at any time other than in connection with a stockholder vote with respect to a change in control in Vantiv, Inc. These securities are subject to certain terms and restrictions.

## 15. Income Taxes

The following table provides a summary of the Bancorp s unrecognized tax benefits as of:

| (\$ in millions) | March 31, 2012 |  | December 31 <br> 2011 | March 31, 2011 |
| :---: | :---: | :---: | :---: | :---: |
| Tax positions that would impact the effective tax rate, if recognized | \$ | 14 | 14 | 15 |
| Tax positions where the ultimate deductibility is highly certain, but for which there is uncertainty about the timing of the deduction |  |  |  | 1 |
| Unrecognized tax benefits | \$ | 14 | 14 | 16 |

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Any interest and penalties incurred in connection with income taxes are accrued as a component of tax expense. The Bancorp had accrued interest liabilities, net of the related tax benefits, of $\$ 3$ million, $\$ 3$ million and $\$ 2$ million at March 31, 2012, December 31, 2011 and March 31, 2011, respectively. No significant liabilities were recorded for penalties.

While it is reasonably possible that the amount of the unrecognized tax benefit with respect to certain of the Bancorp s uncertain tax positions could increase or decrease during the next 12 months, the Bancorp believes it is unlikely that its unrecognized tax benefits will change by a material amount during the next 12 months.

Deferred tax assets are included as a component of other assets in the Condensed Consolidated Balance Sheets and deferred tax liabilities are included as a component of accrued taxes, interest and expenses in the Condensed Consolidated Balance Sheets. Where applicable, deferred tax assets relating to state net operating losses are presented net of specific valuation allowances. The Bancorp determined that a valuation allowance is not needed against the remaining deferred tax assets as of March 31, 2012, December 31, 2011 and March 31, 2011. The Bancorp considered all of the positive and negative evidence available to determine whether it is more likely than not that the deferred tax assets will ultimately be realized and based upon that evidence, the Bancorp believes it is more likely than not that the deferred tax assets recorded at March 31, 2012, December 31, 2011 and March 31, 2011 will ultimately be realized. The Bancorp reached this conclusion as the Bancorp has taxable income in the carryback period and it is expected that the Bancorp s remaining deferred tax assets will be realized through the reversal of its existing taxable temporary differences and its projected future taxable income.

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As required under U.S. GAAP, the Bancorp established a deferred tax asset for stock-based awards granted to its employees. When the actual tax deduction for these stock-based awards is less than the expense previously recognized for financial reporting or when the awards expire unexercised, the Bancorp is required to write-off the deferred tax asset previously established for these stock-based awards. As a result of the Bancorp s stock price as of March 31, 2012, it is probable that the Bancorp will be required to record an additional $\$ 19$ million of income tax expense during the second quarter of 2012 and $\$ 13$ million of income tax expense during the first quarter of 2013. However, the Bancorp cannot predict its stock price or whether its employees will exercise other stock-based awards with lower exercise prices in the future; therefore, it is possible that the total impact to income tax expense will be greater than or less than these amounts.

The statute of limitations for the Bancorp s federal income tax returns remains open for tax years 2008 through 2011. On occasion, as various state and local taxing jurisdictions examine the returns of the Bancorp and its subsidiaries, the Bancorp may agree to extend the statute of limitations for a short period of time. Otherwise, with the exception of a few states with insignificant uncertain tax positions, the statutes of limitations for state income tax returns remain open only for tax years in accordance with each state s statutes.

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## 16. Accumulated Other Comprehensive Income

The activity of the components of other comprehensive income and accumulated other comprehensive income for the three months ended March 31, 2012 and 2011 was as follows:

| (\$ in millions) | \$XXX |  | \$XXX <br> tal Other <br> hensive In | \$XXX | $\underset{\substack{\text { Total } \\ \text { Com }}}{\mathbf{\$ X X X X}}$ | \$XXX <br> ccumulated <br> ehensive I | \$XXX <br> ther <br> me |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Tax Effect | Net Activity | Beginning Balance | Net Activity | Ending Balance |
| 2012 |  |  |  |  |  |  |  |
| Unrealized holding gains on available-for-sale securities arising during period | \$ | 10 | (3) | 7 |  |  |  |
| Reclassification adjustment for net gains included in net income |  | (7) | 2 | (5) |  |  |  |
| Net unrealized gains on available-for-sale securities |  | 3 | (1) | 2 | 485 | 2 | 487 |
| Unrealized holding gains on cash flow hedge derivatives arising during period |  | 9 | (3) | 6 |  |  |  |
| Reclassification adjustment for net gains on cash flow hedge derivatives included in net income |  | (20) | 7 | (13) |  |  |  |
| Net unrealized gains on cash flow hedge derivatives |  | (11) | 4 | (7) | 80 | (7) | 73 |
| Defined benefit plans: |  |  |  |  |  |  |  |
| Net prior service cost |  |  |  |  |  |  |  |
| Net actuarial loss |  | 4 | (1) | 3 |  |  |  |
| Defined benefit plans, net |  | 4 | (1) | 3 | (95) | 3 | (92) |
| Total | \$ | (4) | 2 | (2) | 470 | (2) | 468 |
|  |  | XX | \$XXX tal Other hensive In | \$XXX <br> me | \$XXX <br> Total Com | \$XXX ccumulate ehensive I | \$XXX <br> ther <br> me |
| (\$ in millions) |  |  | Tax Effect | Net Activity | Beginning Balance | Net Activity | Ending Balance |
| 2011 |  |  |  |  |  |  |  |
| Unrealized holding losses on available-for-sale securities arising during period |  | (57) | 20 | (37) |  |  |  |
| Reclassification adjustment for net gains included in net income |  | (12) | 5 | (7) |  |  |  |
| Net unrealized gains on available-for-sale securities |  | (69) | 25 | (44) | 321 | (44) | 277 |


| Unrealized holding gains on cash flow hedge derivatives arising during period |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Reclassification adjustment for net gains on cash flow hedge derivatives included in net income |  | (15) | 6 | (9) |  |  |  |
| Net unrealized gains on cash flow hedge derivatives |  | (15) | 6 | (9) | 67 | (9) | 58 |
| Defined benefit plans: |  |  |  |  |  |  |  |
| Net prior service cost |  |  |  |  |  |  |  |
| Net actuarial loss |  | 3 | (1) | 2 |  |  |  |
| Defined benefit plans, net |  | 3 | (1) | 2 | (74) | 2 | (72) |
| Total | \$ | (81) | 30 | (51) | 314 | (51) | 263 |

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## 17. Earnings Per Share

The calculation of earnings per share and the reconciliation of earnings per share and earnings per diluted share were as follows:

|  | 2012 |  |  | 2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| For the three months ended March 31, (in millions, except per share data) | Income | Average Shares | Per <br> Share <br> Amount | Income | Average Shares | Per <br> Share <br> Amount |
| Earnings per share: |  |  |  |  |  |  |
| Net income attributable to Bancorp | \$ 430 |  |  | 265 |  |  |
| Dividends on preferred stock | 9 |  |  | 177 |  |  |
| Net income available to common shareholders | 421 |  |  | 88 |  |  |
| Less: Income allocated to participating securities | 2 |  |  |  |  |  |
| Net income allocated to common shareholders | \$ 419 | 915 | 0.46 | 88 | 881 | 0.10 |
| Earnings per diluted share: |  |  |  |  |  |  |
| Net income available to common shareholders | \$ 421 |  |  | 88 |  |  |
| Effect of dilutive securities: |  |  |  |  |  |  |
| Stock-based awards |  | 6 |  |  | 7 |  |
| Series G convertible preferred stock | 9 | 36 | (0.01) |  |  |  |
| Warrants related to Series F preferred stock |  |  |  |  | 7 |  |
| Net income available to common shareholders plus assumed conversions | 430 |  |  | 88 |  |  |
| Less: Income allocated to participating securities | 2 |  |  |  |  |  |
| Net income allocated to common shareholders plus assumed conversions | \$ 428 | 957 | 0.45 | 88 | 895 | 0.10 |

Shares are excluded from the computation of net income per diluted share when their inclusion has an anti-dilutive effect on earnings per share. The diluted earnings per share computation for the three months ended March 31, 2012 and 2011 excludes 30 million and 24 million, respectively, of stock appreciation rights and 7 million and 10 million, respectively, of stock options. For the three months ended March 31, 2011, 36 million shares related to the Bancorp s Series G preferred stock were excluded from the computation of net income per diluted share because their inclusion would have been anti-dilutive to earnings per share.

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## 18. Fair Value Measurements

The Bancorp measures certain financial assets and liabilities at fair value in accordance with U.S. GAAP, which defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. U.S. GAAP also establishes a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). A financial instrument s categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the instrument $s$ fair value measurement. The three levels within the fair value hierarchy are described as follows:

Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Bancorp has the ability to access at the measurement date.

Level 2 Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in markets that are not active; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Level 3 Unobservable inputs for the asset or liability for which there is little, if any, market activity at the measurement date. Unobservable inputs reflect the Bancorp s own assumptions about what market participants would use to price the asset or liability. The inputs are developed based on the best information available in the circumstances, which might include the Bancorp s own financial data such as internally developed pricing models, discounted cash flow methodologies, as well as instruments for which the fair value determination requires significant management judgment.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following tables summarize assets and liabilities measured at fair value on a recurring basis, including residential mortgage loans held for sale for which the Bancorp has elected the fair value option as of:

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| March 31, 2012 (\$ in millions) | Fair Value Measurements Using |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Level } \\ & 1^{(c)} \end{aligned}$ | Level $2^{(c)}$ | Level 3 | Total Fair Value |
| Assets: |  |  |  |  |
| Available-for-sale securities: |  |  |  |  |
| U.S. Treasury and government agencies | \$ 51 |  |  | 51 |
| U.S. Government sponsored agencies |  | 1,954 |  | 1,954 |
| Obligations of states and political subdivisions |  | 214 |  | 214 |
| Agency mortgage-backed securities |  | 10,358 |  | 10,358 |
| Other bonds, notes and debentures |  | 2,365 |  | 2,365 |
| Other securities ${ }^{(a)}$ | 304 | 5 |  | 309 |
| Available-for-sale securities ${ }^{(a)}$ | 355 | 14,896 |  | 15,251 |
| Trading securities: |  |  |  |  |
| Obligations of states and political subdivisions |  | 19 | 1 | 20 |
| Agency mortgage-backed securities |  | 19 |  | 19 |
| Other bonds, notes and debentures |  | 11 |  | 11 |
| Other securities | 145 |  |  | 145 |
| Trading securities | 145 | 49 | 1 | 195 |
| Residential mortgage loans held for sale |  | 1,429 |  | 1,429 |
| Residential mortgage loans ${ }^{(b)}$ |  |  | 67 | 67 |
| Derivative assets: |  |  |  |  |
| Interest rate contracts | 22 | 1,552 | 21 | 1,595 |
| Foreign exchange contracts |  | 191 |  | 191 |
| Equity contracts |  |  | 159 | 159 |
| Commodity contracts |  | 156 |  | 156 |
| Derivative assets | 22 | 1,899 | 180 | 2,101 |
| Total assets | \$ 522 | 18,273 | 248 | 19,043 |


| Liabilities: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Derivative liabilities |  |  |  |  |  |
| Interest rate contracts | \$ | 11 | 678 | 4 | 693 |
| Foreign exchange contracts |  |  | 178 |  | 178 |
| Equity contracts |  |  |  | 24 | 24 |
| Commodity contracts |  |  | 151 |  | 151 |
| Derivative liabilities |  | 11 | 1,007 | 28 | 1,046 |
| Short positions |  | 5 | 1 |  | 6 |
| Total liabilities | \$ | 16 | 1,008 | 28 | 1,052 |

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|  | Fair Value Measurements Using |  |  | Total Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| December 31, 2011 (\$ in millions) | Level 1 | Level 2 | Level 3 |  |
| Assets: |  |  |  |  |
| Available-for-sale securities: |  |  |  |  |
| U.S. Treasury and Government agencies | \$ 171 |  |  | 171 |
| U.S. Government sponsored agencies |  | 1,962 |  | 1,962 |
| Obligations of states and political subdivisions |  | 101 |  | 101 |
| Agency mortgage-backed securities |  | 10,284 |  | 10,284 |
| Other bonds, notes and debentures |  | 1,812 |  | 1,812 |
| Other securities ${ }^{(a)}$ | 185 | 5 |  | 190 |
| Available-for-sale securities ${ }^{(a)}$ | 356 | 14,164 |  | 14,520 |
| Trading securities: |  |  |  |  |
| Obligations of states and political subdivisions |  | 8 | 1 | 9 |
| Agency mortgage-backed securities |  | 11 |  | 11 |
| Other bonds, notes and debentures |  | 13 |  | 13 |
| Other securities | 144 |  |  | 144 |
| Trading securities | 144 | 32 | 1 | 177 |
| Residential mortgage loans held for sale |  | 2,751 |  | 2,751 |
| Residential mortgage loans ${ }^{(b)}$ |  |  | 65 | 65 |
| Derivative assets: |  |  |  |  |
| Interest rate contracts | 8 | 1,773 | 34 | 1,815 |
| Foreign exchange contracts |  | 294 |  | 294 |
| Equity contracts |  |  | 113 | 113 |
| Commodity contracts |  | 134 |  | 134 |
| Derivative assets | 8 | 2,201 | 147 | 2,356 |
| Total assets | \$ 508 | 19,148 | 213 | 19,869 |


| Liabilities: |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Derivative liabilities | 54 | 802 | 2 | 8 |
| Interest rate contracts |  | 275 | 85 |  |
| Foreign exchange contracts | 130 | 81 | 81 |  |
| Equity contracts |  |  | 130 |  |
| Commodity contracts | 54 | 1,207 | 83 | 1,344 |
| Derivative liabilities | 2 | 4 | 6 |  |
| Short positions | $\$ 56$ | 1,211 | 83 | 1,350 |

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|  | Fair Value Measurements Using |  |  | Total Fair Value |
| :---: | :---: | :---: | :---: | :---: |
| March 31, 2011 (\$ in millions) | Level 1 | Level 2 | Level 3 |  |
| Assets: |  |  |  |  |
| Available-for-sale securities: |  |  |  |  |
| U.S. Treasury and government agencies | \$ 228 |  |  | 228 |
| U.S. Government sponsored agencies |  | 1,739 |  | 1,739 |
| Obligations of states and political subdivisions |  | 153 |  | 153 |
| Agency mortgage-backed securities |  | 10,785 |  | 10,785 |
| Other bonds, notes and debentures |  | 1,183 |  | 1,183 |
| Other securities ${ }^{(a)}$ | 174 | 5 |  | 179 |
| Available-for-sale securities ${ }^{(a)}$ | 402 | 13,865 |  | 14,267 |
| Trading securities: |  |  |  |  |
| Obligations of states and political subdivisions |  | 20 | 1 | 21 |
| Agency mortgage-backed securities |  | 35 |  | 35 |
| Other bonds, notes and debentures |  | 11 |  | 11 |
| Other securities | 50 | 99 |  | 149 |
| Trading securities | 50 | 165 | 1 | 216 |
| Residential mortgage loans held for sale |  | 1,017 |  | 1,017 |
| Residential mortgage loans ${ }^{(b)}$ |  |  | 54 | 54 |
| Derivative assets: |  |  |  |  |
| Interest rate contracts | 3 | 1,295 | 12 | 1,310 |
| Foreign exchange contracts |  | 315 |  | 315 |
| Equity contracts |  |  | 78 | 78 |
| Commodity contracts |  | 123 |  | 123 |
| Derivative assets | 3 | 1,733 | 90 | 1,826 |
| Total assets | \$ 455 | 16,780 | 145 | 17,380 |
| Liabilities: |  |  |  |  |
| Derivative liabilities |  |  |  |  |
| Interest rate contracts | \$ 10 | 710 | 2 | 722 |
| Foreign exchange contracts |  | 307 |  | 307 |
| Equity contracts |  |  | 38 | 38 |
| Commodity contracts |  | 116 |  | 116 |
| Derivative liabilities | 10 | 1,133 | 40 | 1,183 |
| Short positions | 8 | 2 |  | 10 |
| Total liabilities | \$ 18 | 1,135 | 40 | 1,193 |

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(a) Excludes FHLB and FRB restricted stock totaling $\$ 497$ and $\$ 345$, respectively, at March 31, 2012 and December 31, 2011, and $\$ 524$ and $\$ 344$, respectively at March 31, 2011.
(b) Includes residential mortgage loans originated as held for sale and subsequently transferred to held for investment.
(c)During the three months ended March 31, 2012, no assets or liabilities were transferred between Level 1 and Level 2.

The following is a description of the valuation methodologies used for significant instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

## Available-for-sale and trading securities

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include government bonds and exchange traded equities. If quoted market prices are not available, then fair values are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows. Examples of such instruments, which are classified within Level 2 of the valuation hierarchy, include agency and non-agency mortgage-backed securities, other asset-backed securities, obligations of U.S. Government sponsored agencies, and corporate and municipal bonds. Agency mortgage-backed securities, obligations of U.S. Government sponsored agencies, and corporate and municipal bonds are generally valued using a market approach based on observable prices of securities with similar characteristics.

Non-agency mortgage-backed securities and other asset-backed securities are generally valued using an income approach based on discounted cash flows, incorporating prepayment speeds, performance of underlying collateral and specific tranche-level attributes. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy.

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## Residential mortgage loans held for sale

For residential mortgage loans held for sale, fair value is estimated based upon mortgage-backed securities prices and spreads to those prices or, for certain ARM loans, DCF models that may incorporate the anticipated portfolio composition, credit spreads of asset-backed securities with similar collateral and market conditions. The anticipated portfolio composition includes the effect of interest rate spreads and discount rates due to loan characteristics such as the state in which the loan was originated, the loan amount and the ARM margin. Residential mortgage loans held for sale that are valued based on mortgage backed securities prices are classified within Level 2 of the valuation hierarchy as the valuation is based on external pricing for similar instruments. ARM loans classified as held for sale are also classified within Level 2 of the valuation hierarchy due to the use of observable inputs in the DCF model. These observable inputs include interest rate spreads from agency mortgage-backed securities market rates and observable discount rates.

## Residential mortgage loans

Residential mortgage loans held for sale that are reclassified to held for investment are transferred from Level 2 to Level 3 of the fair value hierarchy. It is the Bancorp s policy to value any transfers between levels of the fair value hierarchy based on end of period fair values.

For residential mortgage loans reclassified from held for sale to held for investment, the fair value estimation is based on mortgage-backed securities prices, interest rate risk and an internally developed credit component. Therefore, these loans are classified within Level 3 of the valuation hierarchy. An adverse change in the loss rate or severity assumption would result in a decrease in fair value of the related loan. The Secondary Marketing Department, which reports to the Bancorp s Chief Operating Officer, in conjunction with the Consumer Credit Risk Department, which reports to the Bancorp s Chief Risk Officer, are responsible for determining the valuation methodology for residential mortgage loans held for investment. The Secondary Marketing Department reviews loss severity assumptions quarterly to determine if adjustments are necessary based on decreases in observable housing market data. This group also reviews trades in comparable benchmark securities and adjusts the values of loans as necessary. Consumer Credit Risk is responsible for the credit component of the fair value which is based on internally developed loss rate models that take into account historical loss rates and loss severities based on underlying collateral values.

## Derivatives

Exchange-traded derivatives valued using quoted prices and certain over-the-counter derivatives valued using active bids are classified within Level 1 of the valuation hierarchy. Most derivative contracts are valued using discounted cash flow or other models that incorporate current market interest rates, credit spreads assigned to the derivative counterparties and other market parameters and, therefore, are classified within Level 2 of the valuation hierarchy. Such derivatives include basic and structured interest rate swaps and options. Derivatives that are valued based upon models with significant unobservable market parameters are classified within Level 3 of the valuation hierarchy. At March 31, 2012, December 31, 2011 and March 31, 2011, derivatives classified as Level 3, which are valued using an option-pricing model containing unobservable inputs, consisted primarily of warrants and put rights associated with the sale of the processing business to Advent International and a total return swap associated with the Bancorp s sale of Visa, Inc. Class B shares. Level 3 derivatives also include interest rate lock commitments, which utilize internally generated loan closing rate assumptions as a significant unobservable input in the valuation process.

In connection with the sale of the processing business, the Bancorp provided Advent International with certain put options that were exercisable in the event of certain circumstances. In addition, the associated warrants allow the Bancorp to purchase approximately 20 million incremental nonvoting units in Vantiv Holding, LLC under certain defined conditions involving change of control. The put options expired as a result of the Vantiv, Inc. initial public offering in March of 2012. The fair value of the warrants are calculated in conjunction with a third party valuation provider by applying Black-Scholes option valuation models using probability weighted scenarios.

For the warrants, an increase in the expected term (years), the expected volatility and the risk free rate assumptions would result in an increase in the fair value; correspondingly, a decrease in these assumptions would result in a decrease in the fair value. The Accounting and Treasury Departments, both of which report to the Bancorp s Chief Financial Officer, determined the valuation methodology for the warrants and put

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option. Accounting and Treasury review changes in fair value on a quarterly basis for reasonableness based on changes in historical and implied volatilities, probability weightings of the related scenarios, and other assumptions.

Under the terms of the total return swap, the Bancorp will make or receive payments based on subsequent changes in the conversion rate of the Visa, Inc. Class B shares into Class A shares. The fair value of the total return swap was calculated using a discounted cash flow model based on unobservable inputs consisting of management s estimate of the probability of certain litigation scenarios, timing of litigation settlements and payments related to the swap. The significant assumptions used in the model as of March 31, 2012 are the Visa litigation loss estimate in excess, or shortfall, of the Bancorp s proportional share of escrow funds and the timing of the resolution of the Covered Litigation.

An increase in the loss estimate or a delay in the resolution of the Covered Litigation would result in an increase in fair value; correspondingly, a decrease in the loss estimate or an acceleration of the resolution of the Covered Litigation would result in a decrease in fair value. The Accounting and Treasury Departments determined the valuation methodology for the total return swap. Accounting and Treasury review the changes in fair value on a quarterly basis for reasonableness based on Visa stock price changes, litigation contingencies, and escrow funding.

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Notes to Condensed Consolidated Financial Statements (unaudited)

The net fair value of the interest rate lock commitments at March 31, 2012 was $\$ 18$ million. Immediate decreases in current interest rates of 25 bps and 50 bps would result in increases in the fair value of the interest rate lock commitments of approximately $\$ 24$ million and $\$ 43$ million, respectively. Immediate increases of current interest rates of 25 bps and 50 bps would result in decreases in the fair value of the interest rate lock commitments of approximately $\$ 29$ million and $\$ 60$ million, respectively. The decrease in fair value of interest rate lock commitments due to immediate $10 \%$ and $20 \%$ adverse changes in the assumed loan closing rates would be approximately $\$ 2$ million and $\$ 3$ million, respectively, and the increase in fair value due to immediate $10 \%$ and $20 \%$ favorable changes in the assumed loan closing rates would be approximately $\$ 2$ million and $\$ 3$ million, respectively. These sensitivities are hypothetical and should be used with caution, as changes in fair value based on a variation in assumptions typically cannot be extrapolated because the relationship of the change in assumptions to the change in fair value may not be linear.

The Secondary Marketing Department and the Consumer Line of Business Finance Department, which reports to the Bancorp s Chief Financial Officer, are responsible for determining the valuation methodology for IRLCs. Secondary Marketing, in conjunction with a third party valuation provider, periodically review closing rate assumptions and recent loan sales to determine if adjustments are needed for current market conditions not reflected in historical data.

The following tables are a reconciliation of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

| For the three months ended March 31, 2012(\$ in millions) | Fair Value Measurements Using Significant Unobservable Inputs (Level 3) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Trading Securities | Residential <br> Mortgage <br> Loans | Interest Rate <br> Derivatives, $\mathrm{Net}^{(a)}$ | Equity <br> Derivatives, $\mathrm{Net}^{(a)}$ | Total <br> Fair <br> Value |  |
| Beginning balance | \$ 1 | 65 | 32 | 32 | \$ | 130 |
| Total gains or losses (realized/unrealized): |  |  |  |  |  |  |
| Included in earnings |  | (1) | 49 | 28 |  | 76 |
| Purchases |  |  |  |  |  |  |
| Settlements |  | (3) | (64) | 75 |  | 8 |
| Transfers into Level $3^{(b)}$ |  | 6 |  |  |  | 6 |
| Ending balance | \$ 1 | 67 | 17 | 135 | \$ | 220 |
| Changes in unrealized gains or losses for the period included in earnings for assets held at March 31, $2012^{(c)}$ | \$ | (1) | 17 | 28 | \$ | 44 |

For the three months ended March 31, 2011

| For the three months ended March 31, 2011 |  |  | Rate <br> Derivatives, $\mathrm{Net}^{(a)}$ | Equity <br> Derivatives, $\mathrm{Net}^{(a)}$ | Total <br> Fair <br> Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Trading Securities | Residential <br> Mortgage <br> Loans |  |  |  |  |
| Beginning balance | \$ 6 | 46 | 2 | 53 | \$ | 107 |
| Total gains or losses (realized/unrealized): |  |  |  |  |  |  |
| Included in earnings |  |  | 24 | (13) |  | 11 |

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| Sales | (5) |  |  |  | (5) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Settlements |  | (2) | (16) |  |  | (18) |
| Transfers into Level $3^{(b)}$ |  | 10 |  |  |  | 10 |
| Ending balance | \$ 1 | 54 | 10 | 40 | \$ | 105 |
| The amount of total gains or losses for the period included in earnings attributable to the change in unrealized gains or losses relating to assets still held at March 31, $2011^{(c)}$ | \$ |  | 8 | (12) | \$ | (4) |

(a) Net interest rate derivatives include derivative assets and liabilities of $\$ 21$ and $\$ 4$, respectively, as of March 31, 2012 and $\$ 12$ and $\$ 2$, respectively, as of March 31, 2011. Net equity derivatives include derivative assets and liabilities of $\$ 159$ and $\$ 24$, respectively, as of March 31, 2012, and $\$ 78$ and $\$ 38$, respectively, as of March 31, 2011.
(b) Includes residential mortgage loans held for sale that were transferred to held for investment.
(c) Includes interest income and expense.

The total gains and losses included in earnings for assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) were recorded in the Condensed Consolidated Statements of Income as follows:

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## Notes to Condensed Consolidated Financial Statements (unaudited)

$\left.\begin{array}{lcc} & \begin{array}{c}\text { For the three months } \\ \text { ended March 31, }\end{array} \\ \text { ( } \text { in millions) } & \mathbf{2 0 1 2}\end{array}\right)$

The total gains and losses included in earnings for the three months ended March 31, 2012 and 2011 attributable to changes in unrealized gains and losses related to Level 3 assets and liabilities still held at March 31, 2012 and 2011 were recorded in the Condensed Consolidated Statements of Income as follows:

|  | For the three months <br> ended March 31, |  |
| :--- | :---: | :---: |
| (\$ in millions) | $\mathbf{2 0 1 2}$ |  |
| Mortgage banking net revenue | $\mathbf{1 6}$ |  |
| Corporate banking revenue | $\mathbf{2 0 1 1}$ |  |
| Other noninterest income | $\mathbf{2 8}$ |  |
| Total (losses) gains | $\mathbf{\$ ~ 4 4}$ | $(\mathbf{4 n}$ |

The following table presents information as of March 31, 2012 about significant unobservable inputs related to the Bancorp s material categories of Level 3 financial assets and liabilities measured on a recurring basis.

| Financial Instrument | Fair Value |  | Valuation Technique | Significant Unobservable Inputs | Ranges of Inputs | WeightedAverage* |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage loans |  |  |  |  | (88.3) -16.3\% | 5.2\% |
|  | \$ | 67 | Loss rate model | Interest rate risk factor Credit risk factor | 2.3-61.1\% | 4.5\% |
| IRLCs, net |  | 18 | Discounted cash flow model | Loan closing rates | 9.9-87.0\% | 56.5\% |
| Stock warrants associated with the sale of the processing business |  | 157 | Discounted cash flow model | Expected term (years) | 2.0-17.3 | 5.0 |
|  |  |  |  | Expected volatility ${ }^{(a)}$ | 29.3-41.7\% | 35.5\% |
|  |  |  |  | Risk free rate | 0.4-3.3\% | 1.0\% |
|  |  |  |  | Expected dividend rate |  |  |
|  |  | (22) |  |  |  | NM |

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Swap associated with the sale of Visa, Inc. Class B shares

Discounted cash flow model

Timing of the resolution of the Covered Litigation

12/31/13 12/31/16
(a) Based on historical and implied volatilities of comparable companies assuming similar expected terms.

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are measured at fair value on a nonrecurring basis. These assets and liabilities are not measured at fair value on an ongoing basis; however, they are subject to fair value adjustments in certain circumstances, such as when there is evidence of impairment. The following tables represent those assets that were subject to fair value adjustments during the quarters ended March 31, 2012 and 2011 and still held as of the end of the period, and the related losses from fair value adjustments on assets sold during the period as well as assets still held as of the end of the period.
$\left.\begin{array}{lrrrrr} & & & & & \begin{array}{c}\text { Total Losses } \\ \text { For the three months }\end{array} \\ \text { ended March 31, 2012 }\end{array}\right)$

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## Notes to Condensed Consolidated Financial Statements (unaudited)

|  | Fair Value Measurements Using |  |  |  | Total Losses <br> For the three months |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As of March 31, 2011 (\$ in millions) | Level 1 | Level 2 | Level 3 | Total | ended March 31, 2011 |
| Commercial loans held for sale ${ }^{(a)}$ | \$ |  | 48 | 48 | (16) |
| Commercial and industrial loans |  |  | 104 | 104 | (85) |
| Commercial mortgage loans |  |  | 80 | 80 | (31) |
| Commercial construction loans |  |  | 48 | 48 | (19) |
| MSRs |  |  | 894 | 894 | 37 |
| OREO property |  |  | 173 | 173 | (77) |
| Total | \$ |  | 1,347 | 1,347 | (191) |

(a) Includes commercial nonaccrual loans held for sale.

The following table presents information as of March 31, 2012 about significant unobservable inputs related to the Bancorp s material categories of Level 3 financial assets and liabilities measured on a nonrecurring basis.

| Financial Instrument | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Valuation Technique | Significant Unobservable Inputs | Ranges of Inputs | Weighted-Average |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial loans held for sale | \$ 2 | Appraised value | Cost to sell | NM | 10.0\% |
| OREO property | 120 | Appraised value | Cost to sell | NM | 10.0\% |
| Commercial and industrial loans | 69 | Discounted cash flow model | Default rates Loss severities | $\begin{array}{r} 100 \% \\ 0-84.2 \% \end{array}$ | $\begin{aligned} & \text { NM } \\ & 15.8 \% \end{aligned}$ |
| Commercial mortgage loans | 81 | Discounted cash flow model | Default rates Loss severities | $\begin{array}{r} 100 \% \\ 0-100 \% \end{array}$ | $\begin{aligned} & \text { NM } \\ & 23.3 \% \end{aligned}$ |
| Commercial construction loans | 37 | Discounted cash flow model | Default rates Loss severities | $\begin{array}{r} 100 \% \\ 0-100 \% \end{array}$ | $\begin{aligned} & \text { NM } \\ & 40.9 \% \end{aligned}$ |
| MSRs | 767 | Discounted cash flow model | Prepayment speed <br> Discount rates | $0-100 \%$ $9.4-18.0 \%$ | (Fixed) 14.4\% <br> (Adjustable) 26.5\% <br> (Fixed) 10.6\% <br> (Adjustable) $11.8 \%$ |

## Commercial loans held for sale

During the three months ended March 31, 2012, the Bancorp transferred $\$ 4$ million of commercial loans from the portfolio to loans held for sale that upon transfer were measured at fair value. These loans along with existing commercial loans held for sale had fair value adjustments totaling $\$ 1$ million and were based on discounted cash flow models incorporating appraisals of the underlying collateral. Therefore, these loans were classified within Level 3 of the valuation hierarchy. An adverse change in the fair value of the underlying collateral would result in a decrease in the fair value measurement. The Accounting Department determines the procedures for valuation of commercial HFS loans which may include a comparison to recently executed transactions of similar type loans. A monthly review of the portfolio is performed for reasonableness. Quarterly, appraisals approaching a year-old are updated and the Real Estate Valuation group, which reports to the Chief Credit

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Officer, in conjunction with the Commercial Line of Business review the third party appraisals for reasonableness. Additionally, the Commercial Line of Business Finance Department, which reports to the Bancorp Chief Financial Officer, in conjunction with Accounting review all loan appraisal values, carry values and vintages.

## Commercial loans held for investment

During the first quarter of 2012 and 2011, the Bancorp recorded nonrecurring impairment adjustments to certain commercial and industrial, commercial mortgage and commercial construction loans held for investment. Such amounts are generally based on the fair value of the underlying collateral supporting the loan and were classified within Level 3 of the valuation hierarchy. An adverse change in the fair value of the underlying collateral would result in a decrease in the fair value measurement. In cases where the carrying value exceeds the fair value, an impairment loss is recognized. The fair values and recognized impairment losses are reflected in the previous table.

MSRs

MSRs do not trade in an active, open market with readily observable prices. While sales of MSRs do occur, the precise terms and conditions typically are not readily available. Accordingly, the Bancorp estimates the fair value of MSRs using internal discounted cash flow models

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## Notes to Condensed Consolidated Financial Statements (unaudited)

with certain unobservable inputs, primarily prepayment speed assumptions, discount rates and weighted average lives, resulting in a classification within Level 3 of the valuation hierarchy. Refer to Note 9 for further information on the assumptions used in the valuation of the Bancorp s MSRs. The Secondary Marketing Department and Treasury Department are responsible for determining the valuation methodology for MSRs. Representatives from Secondary Marketing, Treasury, Accounting and Risk Management are responsible for reviewing key assumptions used in the internal discounted cash flow model. Two external valuations of the MSR portfolio are obtained from third parties that use valuation models in order to assess the reasonableness of the internal discounted cash flow model. Additionally, the Bancorp participates in peer surveys that provide additional confirmation of the reasonableness of key assumptions utilized in the MSR valuation process and the resulting MSR prices.

## OREO

During the first quarter of 2012 and 2011, the Bancorp recorded nonrecurring adjustments to certain commercial and residential real estate properties classified as OREO and measured at the lower of carrying amount or fair value, less costs to sell. Nonrecurring losses included in the above table are primarily due to declines in real estate values of the OREO properties. These losses include $\$ 6$ million in losses, recorded as charge-offs, on new OREO properties transferred from loans during the period and $\$ 17$ million in losses, recorded in other noninterest income, attributable to fair value adjustments on OREO properties subsequent to their transfer from loans. Such fair value amounts are generally based on appraisals of the property values, resulting in a classification within Level 3 of the valuation hierarchy. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized. The previous tables reflect the fair value measurements of the properties before deducting the estimated costs to sell.

## Fair Value Option

The Bancorp elected to measure certain residential mortgage loans held for sale under the fair value option as allowed under U.S. GAAP. Management s intent to sell residential mortgage loans classified as held for sale may change over time due to such factors as changes in the overall liquidity in markets or changes in characteristics specific to certain loans held for sale. Consequently, these loans may be reclassified to loans held for investment and maintained in the Bancorp s loan portfolio. In such cases, the loans will continue to be measured at fair value. Residential loans with fair values of $\$ 6$ million and $\$ 10$ million were transferred to the Bancorp s portfolio during the three months ended March 31, 2012 and 2011, respectively. The net impact related to fair value adjustments on these loans was a loss of $\$ 1$ million during the three months ended March 31, 2012. Fair value adjustments on residential mortgage loans transferred to the Bancorp s portfolio during the first quarter of 2011 were immaterial.

Fair value changes included in earnings for instruments held at March 31, 2012 and 2011 for which the fair value option was elected included gains of $\$ 109$ million and losses of $\$ 8$ million, respectively. Additionally, fair value changes included in earnings for instruments for which the fair value option was elected but are no longer held by the Bancorp at March 31, 2012 and 2011 included gains of $\$ 188$ million and losses of $\$ 18$ million during the first quarter of 2012 and 2011, respectively. These gains and losses are reported in mortgage banking net revenue in the Condensed Consolidated Statements of Income.

Valuation adjustments related to instrument-specific credit risk for residential mortgage loans measured at fair value negatively impacted the fair value of those loans by $\$ 3$ million at March 31, 2012, $\$ 3$ million at December 31, 2011 and $\$ 5$ million at March 31, 2011. Interest on residential mortgage loans measured at fair value is accrued as it is earned using the effective interest method and is reported as interest income in the Condensed Consolidated Statements of Income.

The following table summarizes the difference between the fair value and the principal balance for residential mortgage loans measured at fair value as of:

| (\$ in millions) | Aggregate Fair Value |  | Aggregate Unpaid Principal Balance | Difference |
| :---: | :---: | :---: | :---: | :---: |
| March 31, 2012 |  |  |  |  |
| Residential mortgage loans measured at fair value | \$ | 1,496 | 1,443 | 53 |
| Past due loans of 90 days or more |  | 4 | 4 |  |
| Nonaccrual loans |  |  |  |  |
| December 31, 2011 |  |  |  |  |
| Residential mortgage loans measured at fair value |  | 2,816 | 2,693 | 123 |
| Past due loans of 90 days or more |  | 4 | 5 | (1) |
| March 31, 2011 |  |  |  |  |
| Residential mortgage loans measured at fair value | \$ | 1,071 | 1,040 | 31 |
| Past due loans of 90 days or more |  | 4 | 4 |  |
| Nonaccrual loans |  | 1 | 1 |  |

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## Fair Value of Certain Financial Instruments

The following tables summarize the carrying amounts and estimated fair values for certain financial instruments, excluding financial instruments measured at fair value on a recurring basis.

| As of March 31, 2012 (\$ in millions) | Net Carrying Amount |  | Fair Value Measurements Using |  |  | Total <br> Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level 1 | Level 2 | Level 3 |  |
| Financial assets: |  |  |  |  |  |  |
| Cash and due from banks | \$ | 2,235 | 2,235 |  |  | 2,235 |
| Other securities |  | 842 |  | 842 |  | 842 |
| Held-to-maturity securities |  | 321 |  |  | 321 | 321 |
| Other short-term investments |  | 1,628 | 1,628 |  |  | 1,628 |
| Loans held for sale |  | 155 |  |  | 155 | 155 |
| Portfolio loans and leases: |  |  |  |  |  |  |
| Commercial and industrial loans |  | 31,269 |  |  | 32,075 | 32,075 |
| Commercial mortgage loans |  | 9,507 |  |  | 8,697 | 8,697 |
| Commercial construction loans |  | 838 |  |  | 689 | 689 |
| Commercial leases |  | 3,439 |  |  | 3,203 | 3,203 |
| Residential mortgage loans ${ }^{(a)}$ |  | 10,794 |  |  | 10,627 | 10,627 |
| Home equity |  | 10,309 |  |  | 9,866 | 9,866 |
| Automobile loans |  | 11,792 |  |  | 11,755 | 11,755 |
| Credit card |  | 1,798 |  |  | 1,903 | 1,903 |
| Other consumer loans and leases |  | 302 |  |  | 319 | 319 |
| Unallocated allowance for loan and lease losses |  | (128) |  |  |  |  |
| Total portfolio loans and leases, net ${ }^{(a)}$ |  | 79,920 |  |  | 79,134 | 79,134 |
| Financial liabilities: |  |  |  |  |  |  |
| Deposits |  | 85,791 |  | 85,912 |  | 85,912 |
| Federal funds purchased |  | 319 | 319 |  |  | 319 |
| Other short-term borrowings |  | 2,877 |  | 2,877 |  | 2,877 |
| Long-term debt |  | 9,648 | 8,305 | 1,861 |  | 10,166 |

(a) Excludes $\$ 67$ of residential mortgage loans measured at fair value on a recurring basis.

| As of December 31, 2011 (\$ in millions) | Net Carrying Amount |  | Fair Value |
| :---: | :---: | :---: | :---: |
| Financial assets: |  |  |  |
| Cash and due from banks | \$ | 2,663 | 2,663 |
| Other securities |  | 842 | 842 |
| Held-to-maturity securities |  | 322 | 322 |
| Other short-term investments |  | 1,781 | 1,781 |

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| Loans held for sale | 203 | 203 |
| :---: | :---: | :---: |
| Portfolio loans and leases: |  |  |
| Commercial and industrial loans | 29,854 | 30,300 |
| Commercial mortgage loans | 9,697 | 8,870 |
| Commercial construction loans | 943 | 791 |
| Commercial leases | 3,451 | 3,237 |
| Residential mortgage loans ${ }^{(a)}$ | 10,380 | 9,978 |
| Home equity | 10,524 | 9,737 |
| Automobile loans | 11,784 | 11,747 |
| Credit card | 1,872 | 1,958 |
| Other consumer loans and leases | 329 | 346 |
| Unallocated allowance for loan and lease losses | (136) |  |
| Total portfolio loans and leases, net ${ }^{(a)}$ | 78,698 | 76,964 |
| Financial liabilities: |  |  |
| Deposits | 85,710 | 85,599 |
| Federal funds purchased | 346 | 346 |
| Other short-term borrowings | 3,239 | 3,239 |
| Long-term debt | 9,682 | 10,197 |

(a) Excludes $\$ 65$ of residential mortgage loans measured at fair value on a recurring basis.

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| As of March 31, 2011 (\$ in millions) | Net Carrying Amount |  | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Financial assets: |  |  |  |
| Cash and due from banks | \$ | 2,121 | 2,121 |
| Other securities |  | 868 | 868 |
| Held-to-maturity securities |  | 346 | 346 |
| Other short-term investments |  | 2,481 | 2,481 |
| Loans held for sale |  | 274 | 274 |
| Portfolio loans and leases: |  |  |  |
| Commercial and industrial loans |  | 26,251 | 27,690 |
| Commercial mortgage loans |  | 9,984 | 9,053 |
| Commercial construction loans |  | 1,840 | 1,309 |
| Commercial leases |  | 3,271 | 2,926 |
| Residential mortgage loans ${ }^{(a)}$ |  | 9,190 | 8,250 |
| Home equity |  | 10,981 | 9,575 |
| Automobile loans |  | 11,059 | 11,077 |
| Credit card |  | 1,668 | 1,771 |
| Other consumer loans and leases |  | 507 | 559 |
| Unallocated allowance for loan and lease losses |  | (145) |  |
| Total portfolio loans and leases, net ${ }^{(a)}$ |  | 74,606 | 72,210 |
| Financial liabilities: |  |  |  |
| Deposits |  | 82,317 | 82,511 |
| Federal funds purchased |  | 332 | 332 |
| Other short-term borrowings |  | 1,297 | 1,297 |
| Long-term debt |  | 10,555 | 11,088 |

(a) Excludes $\$ 54$ million of residential mortgage loans measured at fair value on a recurring basis.

Cash and due from banks, other securities, other short-term investments, deposits, federal funds purchased and other short-term borrowings For financial instruments with a short-term or no stated maturity, prevailing market rates and limited credit risk, carrying amounts approximate fair value. Those financial instruments include cash and due from banks, FHLB and FRB restricted stock, other short-term investments, certain deposits (demand, interest checking, savings, money market and foreign office deposits), and federal funds purchased. Fair values for other time deposits, certificates of deposit $\$ 100,000$ and over and other short-term borrowings were estimated using a discounted cash flow calculation that applied prevailing LIBOR/swap interest rates for the same maturities.

## Held-to-maturity securities

The Bancorp s held-to-maturity securities are primarily composed of instruments that provide income tax credits as the economic return on the investment. The fair value of these instruments is estimated based on current U.S. Treasury tax credit rates.

## Loans held for sale

Fair values for commercial loans held for sale were valued based on executable bids when available, or on discounted cash flow models incorporating appraisals of the underlying collateral, as well as assumptions about investor return requirements and amounts and timing of expected cash flows. Fair values for other consumer loans held for sale are based on contractual values upon which the loans may be sold to a

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third party, and approximate their carrying value.

Portfolio loans and leases, net

Fair values were estimated by discounting future cash flows using the current market rates of loans to borrowers with similar credit characteristics and similar remaining maturities.

## Long-term debt

Fair value of long-term debt was based on quoted market prices, when available, or a discounted cash flow calculation using LIBOR/swap interest rates and, in some cases, a spread for new issuances with similar terms.

## 19. Business Segments

The Bancorp reports on four business segments: Commercial Banking, Branch Banking, Consumer Lending and Investment Advisors. Results of the Bancorp s business segments are presented based on its management structure and management accounting practices. The structure and accounting practices are specific to the Bancorp; therefore, the financial results of the Bancorp s business segments are not necessarily comparable with similar information for other financial institutions. The Bancorp refines its methodologies from time to time as management s accounting practices are improved and businesses change.

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Notes to Condensed Consolidated Financial Statements (unaudited)

The Bancorp manages interest rate risk centrally at the corporate level by employing a FTP methodology. This methodology insulates the business segments from interest rate volatility, enabling them to focus on serving customers through loan originations and deposit taking. The FTP system assigns charge rates and credit rates to classes of assets and liabilities, respectively, based on expected duration and the LIBOR swap curve. Matching duration allocates interest income and interest expense to each segment so its resulting net interest income is insulated from interest rate risk. In a rising rate environment, the Bancorp benefits from the widening spread between deposit costs and wholesale funding costs. However, the Bancorp s FTP system credits this benefit to deposit-providing businesses, such as Branch Banking and Investment Advisors, on a duration-adjusted basis. The net impact of the FTP methodology is captured in General Corporate and Other.

The Bancorp adjusts the FTP charge and credit rates as dictated by changes in interest rates for various interest-earning assets and liabilities and by the review of the estimated durations for the indeterminate-lived deposits. The credit rate provided for DDAs is reviewed annually based upon the account type, its estimated duration and the corresponding fed funds, LIBOR or swap rate. The credit rates for several deposit products were reset January 1, 2012 to reflect the current market rates and updated market assumptions. These rates were lower than those in place during 2011, thus net interest income for deposit providing businesses was negatively impacted during 2012.

The business segments are charged provision expense based on the actual net charge-offs experienced by the loans owned by each segment. Provision expense attributable to loan growth and changes in factors in the ALLL are captured in General Corporate and Other. The financial results of the business segments include allocations for shared services and headquarters expenses. Even with these allocations, the financial results are not necessarily indicative of the business segments financial condition and results of operations as if they existed as independent entities. Additionally, the business segments form synergies by taking advantage of cross-sell opportunities and when funding operations, by accessing the capital markets as a collective unit.

| (\$ in millions, except per share data) | Commercial Banking |  | Branch <br> Banking | Consumer Lending | Investment Advisors | General Corporate | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended March 31, 2012 |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 348 | 335 | 80 | 27 | 108 |  | 898 |
| Provision for loan and lease losses |  | 76 | 86 | 54 | 3 | (128) |  | 91 |
| Net interest income after provision for loan and lease losses |  | 272 | 249 | 26 | 24 | 236 |  | 807 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Mortgage banking net revenue |  |  | 3 | 201 |  |  |  | 204 |
| Service charges on deposits |  | 54 | 74 |  | 1 |  |  | 129 |
| Corporate banking revenue |  | 93 | 3 |  | 1 |  |  | 97 |
| Investment advisory revenue |  | 2 | 31 |  | 94 |  | $(31)^{(a)}$ | 96 |
| Card and processing revenue |  | 12 | 60 |  | 1 | (14) |  | 59 |
| Other noninterest income |  | 16 | 19 | 10 |  | 130 |  | 175 |
| Securities gains, net |  |  |  |  |  | 9 |  | 9 |
| Securities gains, net non-qualifying hedges on mortgage servicing rights |  |  |  |  |  |  |  |  |
| Total noninterest income |  | 177 | 190 | 211 | 97 | 125 | (31) | 769 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 58 | 112 | 44 | 35 | 150 |  | 399 |
| Employee benefits |  | 16 | 37 | 12 | 9 | 38 |  | 112 |
| Net occupancy expense |  | 5 | 47 | 2 | 3 | 20 |  | 77 |
| Technology and communications |  | 2 | 1 |  |  | 44 |  | 47 |
| Card and processing expense |  | 1 | 28 |  |  | 1 |  | 30 |

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| Equipment expense |  | 1 | 13 |  |  | 13 |  | 27 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other noninterest expense |  | 205 | 156 | 104 | 63 | (216) | (31) | 281 |
| Total noninterest expense |  | 288 | 394 | 162 | 110 | 50 | (31) | 973 |
| Income before income taxes |  | 161 | 45 | 75 | 11 | 311 |  | 603 |
| Applicable income tax expense |  | 19 | 16 | 27 | 4 | 107 |  | 173 |
| Net income |  | 142 | 29 | 48 | 7 | 204 |  | 430 |
| Less: Net income attributable to noncontrolling interests |  |  |  |  |  |  |  |  |
| Net income attributable to Bancorp |  | 142 | 29 | 48 | 7 | 204 |  | 430 |
| Dividends on preferred stock |  |  |  |  |  | 9 |  | 9 |
| Net income available to common shareholders | \$ | 142 | 29 | 48 | 7 | 195 |  | 421 |
| Total goodwill | \$ | 613 | 1,656 |  | 148 |  |  | 2,417 |
| Total assets | \$ | 46,388 | 48,544 | 23,155 | 7,684 | $(9,024)$ |  | 116,747 |

(a) Revenue sharing agreements between Investment Advisors and Branch Banking are eliminated in the Condensed Consolidated Statements of Income.

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## Fifth Third Bancorp and Subsidiaries

## Notes to Condensed Consolidated Financial Statements (unaudited)

| (\$ in millions, except per share data) | Commercial Banking |  | Branch <br> Banking | Consumer <br> Lending | Investment Advisors | General Corporate | Eliminations | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended March 31, 2011 |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 329 | 339 | 90 | 28 | 93 |  | 879 |
| Provision for loan and lease losses |  | 152 | 116 | 94 | 5 | (199) |  | 168 |


| Net interest income (loss) after provision for loan and lease losses | 177 | 223 | (4) | 23 | 292 |  | 711 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income: |  |  |  |  |  |  |  |
| Mortgage banking net revenue |  | 3 | 99 |  |  |  | 102 |
| Service charges on deposits | 50 | 73 |  | 1 |  |  | 124 |
| Corporate banking revenue | 81 | 3 |  | 1 | 1 |  | 86 |
| Investment advisory revenue | 3 | 28 |  | 95 |  | $(28){ }^{(a)}$ | 98 |
| Card and processing revenue | 9 | 77 |  | 1 | (7) |  | 80 |
| Other noninterest income | 32 | 20 | 10 |  | 19 |  | 81 |
| Securities gains, net |  |  |  |  | 8 |  | 8 |
| Securities gains, net non-qualifying hedges on mortgage servicing rights |  |  | 5 |  |  |  | 5 |


| Total noninterest income |  | 175 | 204 | 114 | 98 | 21 | (28) | 584 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries, wages and incentives |  | 45 | 114 | 33 | 34 | 125 |  | 351 |
| Employee benefits |  | 13 | 34 | 11 | 9 | 30 |  | 97 |
| Net occupancy expense |  | 5 | 46 | 2 | 2 | 22 |  | 77 |
| Technology and communications |  | 3 | 1 |  |  | 41 |  | 45 |
| Card and processing expense |  | 1 | 28 |  |  |  |  | 29 |
| Equipment expense |  |  | 13 |  |  | 16 |  | 29 |
| Other noninterest expense |  | 201 | 164 | 104 | 62 | (213) | (28) | 290 |
| Total noninterest expense |  | 268 | 400 | 150 | 107 | 21 | (28) | 918 |
| Income (loss) before income taxes |  | 84 | 27 | (40) | 14 | 292 |  | 377 |
| Applicable income tax (benefit) expense |  | (5) | 9 | (14) | 5 | 117 |  | 112 |
| Net income (loss) |  | 89 | 18 | (26) | 9 | 175 |  | 265 |
| Less: Net income attributable to noncontrolling interest |  |  |  |  |  |  |  |  |
| Net income (loss) attributable to Bancorp |  | 89 | 18 | (26) | 9 | 175 |  | 265 |
| Dividends on preferred stock |  |  |  |  |  | 177 |  | 177 |
| Net income (loss) available to common shareholders | \$ | 89 | 18 | (26) | 9 | (2) |  | 88 |
| Total goodwill | \$ | 613 | 1,656 |  | 148 |  |  | 2,417 |
| Total assets | \$ | ,461 | 47,205 | 21,982 | 6,794 | $(8,957)$ |  | 110,485 |

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(a) Revenue sharing agreements between Investment Advisors and Branch Banking are eliminated in the Condensed Consolidated Statements of Income.

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## PART II. OTHER INFORMATION

## Legal Proceedings (Item 1)

Refer to Note 13 of the Notes to Condensed Consolidated Financial Statements in Part I, Item 1 for information regarding legal proceedings.

## Risk Factors (Item 1A)

There have been no material changes made during the first quarter of 2012 to any of the risk factors as previously disclosed in the Registrant s periodic securities filings.

## Unregistered Sales of Equity Securities and Use of Proceeds (Item 2)

Refer to the Capital Management section within Management s Discussion and Analysis in Part I, Item 3 for information regarding purchases and sales of equity securities by the Bancorp during the first quarter of 2012.

## Defaults Upon Senior Securities (Item 3)

None.

## Mine Safety Disclosures (Item 4)

Not applicable.

## Other Information (Item 5)

None.

## Exhibits (Item 6)

3.1 Second Amended Articles of Incorporation of Fifth Third Bancorp, as amended. Incorporated by reference to the Registrant s Annual Report on Form 10-K for the year ended December 31, 2008.
3.2 Amended Code of Regulations of Fifth Third Bancorp as of June 15, 2010. Incorporated by reference to the Registrant s Current Report on Form 8-K filed on June 21, 2010.
4.1 Second Supplemental Indenture dated as of March 7, 2012 between Fifth Third Bancorp and Wilmington Trust Company, as Trustee, to the Indenture for Senior Debt Securities dated as of April 30, 2008 between Fifth Third and the Trustee. Incorporated by reference to the Registrant s Current Report on Form 8-K filed with the Securities and Exchange Commission on March 7, 2012.
4.2 Global Security dated as of March 7, 2012 representing Fifth Third Bancorp s \$500,000,000 3.500\% Senior Notes due 2022. Incorporated by reference to the Registrant s Current Report on Form 8-K/A filed with the Securities and Exchange Commission on March 7, 2012.
10.1 Exchange Agreement dated as of March 21, 2012 by and among Vantiv, Inc., Vantiv Holding, LLC, Fifth Third Bank, FTPS Partners, LLC and such other holders of Class B Units and Class C Non-Voting Units that are from time to time parties of the Exchange Agreement. Incorporated by reference to the Registrant s Schedule 13D filed with the Commission on April 2, 2012.

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10.2 Second Amended \& Restated Limited Liability Company Agreement (excluding certain exhibits) dated as of March 21, 2012 by and among Vantiv, Inc., Fifth Third Bank, FTPS Partners, LLC, Vantiv Holding, LLC and each person who becomes a member after March 21, 2012. Incorporated by reference to the Registrant s Schedule 13D filed with the Commission on April 2, 2012.
10.3 Recapitalization Agreement dated as of March 21, 2012 by and among Vantiv, Inc., Vantiv Holding, LLC, Fifth Third Bank, FTPS Partners, LLC, JPDN Enterprises, LLC and certain stockholders of Vantiv, Inc. Incorporated by reference to the Registrant s Schedule 13D filed with the Commission on April 2, 2012.
10.4 Registration Rights Agreement dated as of March 21, 2012 by and among Vantiv, Inc., Fifth Third Bank, FTPS Partners, LLC, JPDN Enterprises, LLC and certain stockholders of Vantiv, Inc. Incorporated by reference to the Registrant s Schedule 13D filed with the Commission on April 2, 2012.
10.5 Warrant dated June 30, 2009 issued by Vantiv Holding, LLC to Fifth Third Bank. Incorporated by reference to the Registrant s Schedule 13D filed with the Commission on April 2, 2012.
10.6 Form of Executive Agreement effective January 17, 2012, between Fifth Third Bancorp and Tayfun Tuzun. Incorporated by reference to Registrant s Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 29, 2012. *
10.7 Form of Amended Executive Agreements effective January 19, 2012, between Fifth Third Bancorp and Daniel T. Poston and Paul L. Reynolds. Incorporated by reference to Registrant s Current Report on Form 8-K filed with the Securities and Exchange Commission on January 24, 2012. *
10.8 Description of Vantiv, Inc. Director Compensation for Paul L. Reynolds and Greg D. Carmichael.*
12.1 Computations of Consolidated Ratios of Earnings to Fixed Charges.
12.2 Computations of Consolidated Ratios of Earnings to Combined Fixed Charges and Preferred Stock Dividend Requirements.

31(i) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.

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31(ii) Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.

32(i) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer.

32(ii) Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer.

101 Interactive data files pursuant to Rule 405 of Regulation S-T: (i) the Condensed Consolidated Balance Sheets, (ii) the Condensed Consolidated Statements of Income, (iii) the Condensed Consolidated Statements of Changes in Equity, (iv) the Condensed Consolidated Statements of Cash Flows, and (v) the Notes to Condensed Consolidated Financial Statements tagged as blocks of text and in detail ${ }^{* *}$.

* Denotes management contract or compensatory plan or arrangement.
* *As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.


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## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

|  | Fifth Third Bancorp <br> Registrant |
| :--- | :--- |
| Date: May 10, 2012 |  |
|  | /s/ Daniel T. Poston |
| Daniel T. Poston |  |
| Executive Vice President and |  |
| Chief Financial Officer |  |

Chief Financial Officer


[^0]:    See Notes to Condensed Consolidated Financial Statements.

