

Merck & Co. Inc.
Form 10-K
February 28, 2012
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As filed with the Securities and Exchange Commission on February 28, 2012

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

FORM 10-K

(MARK ONE)

☒ **Annual Report Pursuant to Section 13 or 15(d)**
of the Securities Exchange Act of 1934

For the Fiscal Year Ended December 31, 2011

or

☐ **Transition Report Pursuant to Section 13 or 15(d)**
of the Securities Exchange Act of 1934

For the transition period from _____ to _____

Commission File No. 1-6571

Merck & Co., Inc.

One Merck Drive

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Whitehouse Station, N. J. 08889-0100

(908) 423-1000

Incorporated in New Jersey

I.R.S. Employer

Identification No. 22-1918501

Securities Registered pursuant to Section 12(b) of the Act:

Name of Each Exchange

Title of Each Class

on which Registered

Common Stock (\$0.50 par value)

New York Stock Exchange

Number of shares of Common Stock (\$0.50 par value) outstanding as of January 31, 2012: 3,044,008,396.

Aggregate market value of Common Stock (\$0.50 par value) held by non-affiliates on June 30, 2011 based on closing price on June 30, 2011: \$108,759,000,000.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. **Yes** ☐ **No** ☒

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. **Yes** ☐ **No** ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Yes** ☐ **No** ☒

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). **Yes** ☐ **No** ☒

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☒

Indicate by check mark whether the registrant

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close of the fiscal year covered by this report

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Sales⁽¹⁾ of the Company's products were as follows:

<i>Years Ended December 31</i>	2011	2010	2009
Pharmaceutical:			
<i>Cardiovascular</i>			
Zetia	\$ 2,428	\$ 2,297	\$ 403
Vytorin	1,882	2,014	441
Integrilin	230	266	46
<i>Diabetes and Obesity</i>			
Januvia	3,324	2,385	1,922
Janumet	1,363	954	658
<i>Diversified Brands</i>			
Cozaar/Hyzaar	1,663	2,104	3,561
Zocor	456	468	558
Propecia	447	447	440
Claritin Rx	314	296	71
Remeron	241	223	38
Vasotec/Vaseretic	231	255	311
Proscar	223	216	291
<i>Infectious Disease</i>			
Isentress	1,359	1,090	752
PegIntron	657	737	149
Cancidas	640	611	617
Primaxin	515	610	689
Invanz	406	362	293
Avelox	322	316	66
Noxafil	230	198	34
Crixivan/Stocrin	192	206	206
Rebetol	174	221	36
Victrelis	140		
<i>Neurosciences and Ophthalmology</i>			
Maxalt	639	550	575
Cosopt/Trusopt	477	484	503
<i>Oncology</i>			

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Total Pharmaceutical segment sales	41,289	39,267	25,236
Other segment sales ⁽⁴⁾	6,327	6,059	2,114
Total segment sales	47,616	45,326	27,350
Other ⁽⁵⁾	431	661	78
	\$ 48,047	\$ 45,987	\$ 27,428

⁽¹⁾ Sales of legacy Schering-Plough products in 2009 are included only for the post-Merger period. In addition, prior to the Merger, substantially all sales of Zetia and Vytorin were recognized by the MSP Partnership and the results of Merck's interest in the MSP Partnership were recorded in Equity income from affiliates. As a result of the Merger, the MSP Partnership became wholly owned by the Company; accordingly, all sales of MSP Partnership products after the Merger are reflected in the table above. Sales of Zetia and Vytorin in 2009 reflect Merck's sales of these products in Latin America which was not part of the MSP Partnership, as well as sales of these products for the post-Merger period in 2009.

⁽²⁾ These amounts do not reflect sales of vaccines sold in most major European markets through the Company's joint venture, Sanofi Pasteur MSD, the results of which are reflected in Equity income from affiliates. These amounts do, however, reflect supply sales to Sanofi Pasteur MSD.

⁽³⁾ Other pharmaceutical primarily reflects sales of other human health pharmaceutical products, including products within the franchises not listed separately.

⁽⁴⁾ Reflects other non-reportable segments, including Animal Health and Consumer Care, and revenue from the Company's relationship with AZLP primarily relating to sales of Nexium, as well as Prilosec. Revenue from AZLP was \$1.2 billion, \$1.3 billion and \$1.4 billion in 2011, 2010 and 2009, respectively.

⁽⁵⁾ Other revenues are primarily comprised of miscellaneous corporate revenues, third-party manufacturing sales, sales related to divested products or businesses and other supply sales not included in segment results.

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