Clearwater Paper Corp
Form 10-Q
November 03, 2009
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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## Form 10-Q

(Mark One)
x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2009

Or

# .. Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 <br> For the transition period from 

# CLEARWATER PAPER CORPORATION 

## (Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

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(Address of principal executive offices) (Zip Code)

(509) 344-5900

Registrant s telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes " No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 b-2$ of the Exchange Act.

| Large accelerated filer | Accelerated filer |
| :---: | :---: |
| Non-accelerated filer x (Do not check if a smaller reporting company) | Smaller reporting company |
| Indicate by check mark whether | Act |

The number of shares of common stock of the registrant outstanding as of October 28, 2009 was $11,366,129$.

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## CLEARWATER PAPER CORPORATION

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## Part I

## ITEM 1. Financial Statements

Clearwater Paper Corporation
Condensed Statements of Operations
Unaudited (Dollars in thousands - except per-share amounts)

|  | Quarter Ended September 30, 2009 $\qquad$ |  | Nine Months Ended September 30, 2009 $\qquad$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ 331,484 | \$ 328,697 | \$ 935,089 | \$ 952,122 |
| Costs and expenses: |  |  |  |  |
| Cost of sales | 282,485 | 314,216 | 795,152 | 896,169 |
| Selling, general and administrative expenses | 18,627 | 10,060 | 52,655 | 33,992 |
|  | 301,112 | 324,276 | 847,807 | 930,161 |
| Alternative fuel mixture tax credits | 47,137 |  | 123,510 |  |
| Earnings before interest, debt retirement costs and income taxes | 77,509 | 4,421 | 210,792 | 21,961 |
| Interest expense, net | $(4,277)$ | $(3,250)$ | $(11,271)$ | $(9,750)$ |
| Debt retirement costs |  |  | $(6,250)$ |  |
| Earnings before income taxes | 73,232 | 1,171 | 193,271 | 12,211 |
| Income tax provision | 27,023 | 309 | 57,967 | 4,127 |
| Net earnings | \$ 46,209 | \$ 862 | \$ 135,304 | \$ 8,084 |
| Net earnings per common share: |  |  |  |  |
| Basic | \$ 4.07 | \$ 0.08 | \$ 11.91 | \$ 0.71 |
| Diluted | 3.92 | 0.08 | 11.54 | 0.71 |

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Clearwater Paper Corporation
Condensed Balance Sheets

Unaudited (Dollars in thousands except per-share amounts)

|  | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Current assets: |  |  |  |  |
| Cash | \$ | 2,649 | \$ | 3,218 |
| Restricted cash |  | 750 |  |  |
| Short-term investments |  | 146,003 |  | 10,800 |
| Receivables, net |  | 110,367 |  | 104,030 |
| Taxes receivable |  | 69,715 |  |  |
| Inventories |  | 145,604 |  | 154,351 |
| Deferred tax assets |  | 14,772 |  | 14,772 |
| Prepaid expenses |  | 5,304 |  | 2,408 |
| Total current assets |  | 495,164 |  | 289,579 |
| Land |  | 4,729 |  | 4,729 |
| Plant and equipment, at cost less accumulated depreciation |  | 366,182 |  | 385,138 |
| Other assets |  | 7,213 |  | 3,820 |
|  | \$ | 873,288 | \$ | 683,266 |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |  |  |
| Current liabilities: |  |  |  |  |
| Notes payable | \$ |  | \$ | 50,000 |
| Note payable to Potlatch |  |  |  | 100,000 |
| Accounts payable and accrued liabilities |  | 110,470 |  | 116,471 |
| Current liability for pensions and other postretirement employee benefits |  | 9,086 |  | 9,086 |
| Total current liabilities |  | 119,556 |  | 275,557 |
| Long-term debt |  | 148,241 |  |  |
| Liability for pensions and other postretirement employee benefits |  | 225,144 |  | 221,649 |
| Other long-term obligations |  | 4,623 |  | 3,234 |
| Accrued taxes |  | 52,267 |  |  |
| Deferred taxes |  | 1,539 |  | 1,837 |
| Stockholders equity: |  |  |  |  |
| Preferred stock, par value $\$ 0.0001$ per share, $5,000,000$ authorized shares, no shares issued |  |  |  |  |
| Common stock, par value $\$ 0.0001$ per share, 100,000,000 authorized shares, 11,362,416 and 11,354,542 shares issued |  | 1 |  | 1 |
| Additional paid-in capital |  | 308,697 |  | 307,522 |
| Retained earnings (deficit) |  | 134,919 |  | (385) |
| Accumulated other comprehensive loss |  | $(121,699)$ |  | $(126,149)$ |
| Total stockholders equity |  | 321,918 |  | 180,989 |
|  | \$ | 873,288 | \$ | 683,266 |

The accompanying notes are an integral part of these condensed financial statements.

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Clearwater Paper Corporation
Condensed Statements of Cash Flows
Unaudited (Dollars in thousands)

|  | $\underset{2009}{\text { Nine Months Ended September 30, }} \underset{2008}{ }$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CASH FLOWS FROM OPERATIONS |  |  |  |  |
| Net earnings | \$ | 135,304 | \$ | 8,084 |
| Adjustments to reconcile net earnings to net operating cash flows: |  |  |  |  |
| Depreciation and amortization |  | 35,170 |  | 35,318 |
| Debt retirement costs |  | 6,250 |  |  |
| Deferred taxes |  | (298) |  | $(6,611)$ |
| Equity-based compensation expense |  | 2,177 |  | 1,596 |
| Employee benefit plans |  | 9,321 |  | 553 |
| Loss on disposal of plant and equipment, net |  | 38 |  | 60 |
| Working capital changes |  | $(56,550)$ |  | 3,924 |
| Excess tax benefit from share-based payment arrangements |  | (18) |  |  |
| Change in non-current accrued taxes |  | 52,267 |  |  |
| Other, net |  | (613) |  |  |
| Net cash provided by operating activities |  | 183,048 |  | 42,924 |
| CASH FLOWS FROM INVESTING |  |  |  |  |
| Change in short-term investments |  | $(135,203)$ |  |  |
| Additions to plant and equipment |  | $(14,498)$ |  | $(15,703)$ |
| Other, net |  |  |  | 5 |
| Net cash used for investing activities |  | $(149,701)$ |  | $(15,698)$ |
| CASH FLOWS FROM FINANCING |  |  |  |  |
| Net payments to Potlatch |  |  |  | $(26,843)$ |
| Change in book overdrafts |  | $(4,360)$ |  |  |
| Net proceeds from long-term debt |  | 38,188 |  |  |
| Repayment of notes payable |  | $(50,000)$ |  |  |
| Repayment of payable to Potlatch |  | $(16,529)$ |  |  |
| Deferred loan fees |  | $(1,232)$ |  |  |
| Excess tax benefit from share-based payment arrangements |  | 18 |  |  |
| Other, net |  | (1) |  | (383) |
| Net cash used for financing activities |  | $(33,916)$ |  | $(27,226)$ |
| Decrease in cash |  | (569) |  |  |
| Balance at beginning of period |  | 3,218 |  | 9 |
| Balance at end of period | \$ | 2,649 | \$ | 9 |

Net interest payments for the nine months ended September 30, 2009 were $\$ 6.9$ million. Net income tax payments for the nine months ended September 30, 2009 were $\$ 42.8$ million. We paid no interest or income taxes, nor did we receive any income tax refunds, for the nine months ended September 30, 2008, due to Potlatch s centralized approach to cash management prior to the spin-off.

See Note 9 for discussion of non-cash financing activities associated with the issuance of our senior unsecured notes and the repayment of our obligation to Potlatch.

The accompanying notes are an integral part of these condensed financial statements.

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Clearwater Paper Corporation

Notes to Condensed Financial Statements

Unaudited

NOTE 1.

## Spin-off from Potlatch Corporation

On December 1, 2008, the board of directors of Potlatch Corporation, which we refer to in this report as Potlatch, approved the distribution of our common stock to Potlatch s stockholders in a tax-free spin-off, which we refer to in this report as the spin-off. On December 16, 2008, Potlatch distributed $100 \%$ of the issued and outstanding shares of our common stock to the holders of record of Potlatch common stock as of the close of business on December 9, 2008. Each Potlatch stockholder received one share of our common stock for every 3.5 shares of Potlatch common stock held on the record date.

Unless the context otherwise requires or indicates, references in this report to Clearwater Paper, we, our company and us refer:
for all periods prior to the spin-off, to the Consumer Products, Pulp and Paperboard and Wood Products businesses separated from Potlatch Corporation in the spin-off; and
for all periods following the spin-off, to Clearwater Paper Corporation.
NOTE 2.

## General

Clearwater Paper is principally engaged in the manufacturing and selling of pulp-based products. We are a leading producer of private label tissue products sold in grocery stores in the United States, and we manufacture and market bleached paperboard for the high-end segment of the packaging industry. We also manufacture and market bleached pulp and wood products, including appearance grade cedar and dimensional framing lumber products.

Our businesses were owned by, and we were a subsidiary of, Potlatch until our spin-off on December 16, 2008.
The accompanying Condensed Balance Sheets at September 30, 2009 and December 31, 2008, the Condensed Statements of Operations for the quarters and nine months ended September 30, 2009 and 2008, and the Condensed Statements of Cash Flows for the nine months ended September 30, 2009 and 2008 have been prepared in conformity with accounting principles generally accepted in the United States of America. We believe that all adjustments necessary for a fair statement of the results of the interim periods presented have been included. The results of operations for any interim period are not necessarily indicative of the results of operations to be expected for the full year.

This Quarterly Report on Form 10-Q should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2008, as filed with the Securities and Exchange Commission, or SEC, on March 18, 2009.

We have evaluated subsequent events through the time we filed this Quarterly report on Form 10-Q on November 2, 2009.

NOTE 3.

## Recently Adopted and New Accounting Standards

## Recently Adopted Accounting Standards

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Subsequent Events. In May 2009, the Financial Accounting Standards Board, of FASB, issued guidance that establishes the accounting and disclosure of events occurring after the balance sheet date but before financial statements are issued or are available to be issued. This guidance requires disclosure of the date through which an entity has evaluated subsequent events and the basis for that date. This guidance was effective for interim or annual financial periods ending after June 15, 2009. The adoption of this guidance did not have an effect on our financial condition and results of operations.

Codification. In June 2009, the FASB issued guidance which has become the source of authoritative Generally Accepted Accounting Principles, or GAAP, recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. On the effective date of this guidance, the Codification superseded all then-existing non-SEC accounting and reporting standards. All other non-grandfathered, non-SEC accounting literature not included in the Codification became nonauthoritative. The Codification is effective for financial statements issued for interim and annual periods ending after September 15, 2009. The adoption of this Statement did not have material effect on our financial condition and results of operations.

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## New Accounting Pronouncements (Not Yet Adopted)

Employers Accounting for Defined Benefit Pension and Other Postretirement Plans. In December 2008, the FASB issued guidance on an employers disclosures about assets of a defined pension or other postretirement plan. The additional disclosures include investment policies and strategies, categories of plan assets, and information about the fair value measurements of plan assets. The disclosures required are effective for fiscal years ending after December 15, 2009. Adoption of this guidance is not expected to have a material effect on our financial condition and results of operations. However, we are currently reviewing what effect this guidance will have on our financial statement disclosures.

NOTE 4.

## Taxes

The income tax provisions presented in the Condensed Statements of Operations for the 2009 periods have been computed by applying an estimated annual effective tax rate of $36.9 \%$. The actual effective tax rate was $36.9 \%$ for the quarter and $30.0 \%$ for the nine months ended September 30, 2009, $26.4 \%$ for the quarter ended September 30, 2008, and $33.8 \%$ for the nine months ended September 30, 2008.

The effective tax rate for the nine months ended September 30, 2009, was favorably affected by $\$ 9.8$ million of federal production tax credits claimed during the second quarter of 2009 and the reduction of a valuation allowance for state investment tax credits of $\$ 3.6$ million.

The tax provision for the third quarter and nine months ended September 30, 2008 was calculated on a carve-out basis since our businesses were part of Potlatch during those periods, whereas the 2009 tax provisions are reflective of the company s operations and tax attributes as a stand-alone entity.

We reflect accrued interest related to tax obligations, as well as penalties, in our provision for income taxes. During the three month and nine month periods ended September 30, 2009 and 2008, no such amounts were reflected in our provision for income taxes.

We are registered with the Internal Revenue Service, or IRS, as an alternative fuel mixer and have received refundable tax credit payments in connection with our use of black liquor, a by-product of the pulp manufacturing process, in an alternative fuel mixture to produce energy at our pulp mills. The amount of the refundable tax credit is equal to $\$ 0.50$ per gallon of alternative fuel mixture used. The alternative fuel mixture tax credit is currently set to expire on December 31, 2009.

For the three and nine month periods ended September 30, 2009, we recorded income of $\$ 47.1$ million and $\$ 123.5$ million, respectively, in our financial statements related to the alternative fuel mixture tax credit. Through September 30, 2009 we had received payments of $\$ 87.4$ million related to alternative fuel mixture tax credits.

Beginning in the third quarter of 2009, we elected not to continue our prior practice of making periodic requests for payments related to the alternative fuel mixture tax credit and instead elected to claim the credit on our 2009 income tax return. The amount of credits we have recorded related to the third quarter of 2009 that we expect to claim on our 2009 income tax return is $\$ 36.1$ million, which are included in Taxes receivable on our Condensed Balance Sheet.

We believe there is a reasonable basis to exclude the $\$ 123.5$ million of alternative fuel mixture tax credits recorded in the nine months ended September 30, 2009 from taxable income. However, in accordance with guidance relating to accounting for uncertainty in income taxes, we have established a liability of $\$ 52.3$ million which is classified as non-current Accrued taxes on our Condensed Balance Sheet.

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## NOTE 5.

## Earnings per Common Share

Earnings per common share are computed by dividing net earnings by the weighted average number of common shares outstanding in accordance with accounting guidance related to earnings per share. The following table reconciles the number of common shares used in calculating the basic and diluted net earnings per share:


Common share amounts shown as outstanding for 2008 periods use the basic average common shares outstanding as of the spin-off date.

NOTE 6.

## Equity-Based Compensation

In connection with the spin-off, our board of directors approved and adopted, and Potlatch, in its capacity as our sole stockholder, approved, the Clearwater Paper Corporation 2008 Stock Incentive Plan, or Stock Plan. The Stock Plan provides for equity-based awards in the form of restricted shares, restricted stock units, or RSUs, performance shares, stock options or stock appreciation rights to selected employees, outside directors and consultants of the company. The Stock Plan became effective on December 16, 2008. Under the Stock Plan, we are authorized to issue up to approximately 1.7 million shares. At September 30, 2009, approximately 713,000 shares were available for future issuance under the Stock Plan.

As of the spin-off date, the performance share and RSU awards previously granted to our employees by Potlatch were automatically cancelled, per the terms of the awards, as a result of the spin-off. Under the employee matters agreement we entered into with Potlatch in connection with the spin-off, we agreed to issue new equity awards of equivalent value to replace the equity awards previously received from Potlatch.
Replacement awards were granted in the form of RSU grants. The awards will accrue dividend equivalents, if any are paid, based on dividends paid during the RSU vesting period. The dividend equivalents will be converted into additional RSUs that will vest in the same manner as the underlying RSUs to which they relate. The terms of the awards state that the awards will vest after a set period of time has passed, which approximates the remaining vesting or settlement period associated with the cancelled Potlatch equity awards.

As required by accounting guidance on stock compensation, we prepared a calculation as of the date of the spin-off to determine whether any additional compensation cost existed for any excess of the fair value of the modified replacement awards granted by us over the fair value of the original Potlatch performance share and RSU awards. The resulting additional expense of $\$ 0.4$ million is being recognized over the remaining vesting period for the outstanding replacement grants.

We recorded equity-based compensation expense of $\$ 2.2$ million for the nine months ended September 30, 2009, of which $\$ 1.7$ million related to RSUs and $\$ 0.5$ million related to performance shares. The equity-based compensation expense we recorded for the nine months ended September 30, 2008, which was allocated to us by Potlatch, was $\$ 1.6$ million. The net income tax benefits associated with equity-based
compensation totaled $\$ 0.7$ million and $\$ 0.6$ million for the nine months ended September 30, 2009 and 2008, respectively.

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In connection with joining our board of directors, in January 2009 our outside directors were granted an award of phantom common stock units, which were credited to an account established on behalf of each director and will vest ratably over a three-year period. In May 2009, our outside directors were granted equity awards in the form of common stock units as part of their annual compensation, which were credited to their accounts. Certain of the awards granted will vest ratably over one year. These accounts will be credited with additional common stock units equal in value to dividends paid, if any, on the same amount of common stock. Upon separation from service as a director, the vested portion of the common stock units held by the director in his stock unit account will be converted to cash based upon the then market price of the common stock and paid to the director. Due to the cash-settlement feature of the awards, we recognize equity-based compensation expense or income at the end of each reporting period based on the portion of the award that is vested and the increase or decrease in the value of our common stock.

Directors of the company also can each elect to defer compensation in the form of stock units. We record compensation expense or income during each reporting period based on the amount of compensation deferred during the period and the increase or decrease in the value of the company s common stock. We recorded director equity-based compensation and deferred expense totaling $\$ 0.8$ million for the quarter ended September 30, 2009, and $\$ 1.5$ million for the nine months ended September 30, 2009. We were a wholly owned subsidiary of Potlatch prior to our spin-off, and thus there was no director equity-based compensation or deferred expense or income for the quarter and nine months ended September 30, 2008.

## RESTRICTED STOCK UNITS

RSUs granted under our Stock Plan are generally subject to a vesting period. Certain officers and other employees of the company have been granted RSU awards that will accrue dividend equivalents based on dividends paid, if any, during the RSU vesting period. The dividend equivalents will be converted into additional RSUs that will vest in the same manner as the underlying RSUs to which they relate. The terms of certain outstanding RSU awards state that $20 \%$ of the RSUs vest on each of the first and second anniversaries of the grant date of the awards, with the remaining $60 \%$ vesting on the third anniversary. The terms of certain other outstanding RSU awards provide for ratable vesting over a three-year period and vesting upon the expiration of a set period of approximately three years.

A summary of the status of outstanding RSU awards as of September 30, 2009, and changes during the first nine months of 2009, is presented below:

|  | SHARES | $\begin{aligned} & \text { WEIGHTED } \\ & \text { AVG. } \\ & \text { GRANT } \\ & \text { DATE } \\ & \text { FAIR VALUE } \end{aligned}$ | $\begin{gathered} \text { AGGREGATE } \\ \text { INTRINSIC } \\ \text { VALUE } \\ \text { (IN } \\ \text { THOUSANDS) } \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Unvested shares outstanding at January 1 | 282,469 | 17.25 |  |
| Granted | 214,361 | 9.90 |  |
| Vested | $(12,824)$ | 14.43 |  |
| Forfeited | $(46,692)$ | 13.61 |  |
| Unvested shares outstanding at September 30 | 437,314 | 14.12 | \$ 18,074 |
| For RSU awards granted during 2009, the fair value of each share was estimated on the date of grant using the grant date market price of our common stock. The total fair value of share awards that vested during the first nine months of 2009 was $\$ 0.2$ million. |  |  |  |

As of September 30, 2009, there was $\$ 2.4$ million of total unrecognized compensation cost related to outstanding RSU awards. The cost is expected to be recognized over a weighted average period of 1.3 years.

## PERFORMANCE SHARES

Performance share awards granted under our Stock Plan have a three-year performance period, and shares are issued after the end of the period if the performance measure is met. The performance measure is a comparison of the percentile ranking of our total shareholder return compared to the total shareholder return performance of a selected peer group. The number of shares actually issued, as a percentage of the amount subject to the performance share award, could range from $0 \%-200 \%$. Performance share awards granted under our Stock Plan do not represent common stock, and therefore the holders do not have voting rights unless and until shares are

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issued upon settlement. During the performance period, dividend equivalents accrue based on dividends paid, if any, and are converted into additional performance shares, which vest or are forfeited in the same manner as the underlying performance shares to which they relate.

The fair value of performance share awards is estimated using a Monte Carlo simulation model. A summary of the status of outstanding performance share awards as of September 30, 2009, and changes during the first nine months of 2009, is presented below:
$\left.\begin{array}{lcccc} & & \begin{array}{c}\text { WEIGHTED } \\ \text { AVG. } \\ \text { GRANT } \\ \text { DATE }\end{array} & \begin{array}{c}\text { AGGREGATE } \\ \text { INTRINSIC }\end{array} \\ \text { VALUE } \\ \text { (IN }\end{array}\right]$

As of September 30, 2009, there was $\$ 2.2$ million of unrecognized compensation cost related to outstanding performance share awards. The cost is expected to be recognized over a weighted average period of 2.3 years.

NOTE 7.

## Inventories

Inventories at the balance sheet dates consist of:

|  | September 30, | December 31, <br> (Dollars in thousands) <br> 2009 |  |
| :--- | :---: | :---: | :---: |
| Raw materials | $\$$ | 62,679 | $\$$ |
| 2inished goods | 82,925 | 77,670 |  |
|  |  |  | 76,681 |
|  | $\$$ | 145,604 | $\$$ |

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## NOTE 8.

## Pension and Other Postretirement Employee Benefit Plans

The following table details the components of net periodic cost (benefit) of our pension and other postretirement employee benefit, or OPEB, plans for the periods presented:

Quarters ended September 30:

|  | Pension Benefit Plans |  |  |  | Other Postretirement Employee Benefit Plans 2009 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | 2009 |  | 2008 |  |  |  |  |  |
| Service cost | \$ | 1,817 | \$ | 1,556 | \$ | 243 | \$ | 277 |
| Interest cost |  | 4,016 |  | 3,673 |  | 2,110 |  | 2,049 |
| Expected return on plan assets |  | $(5,153)$ |  | $(6,064)$ |  |  |  |  |
| Amortization of prior service cost (credit) |  | 375 |  | 320 |  | (528) |  | (696) |
| Amortization of actuarial loss |  | 2,002 |  | 295 |  | 887 |  | 515 |
| Curtailments |  |  |  |  |  |  |  |  |
| Net periodic cost (benefit) | \$ | 3,057 | \$ | (220) | \$ | 2,712 | \$ | 2,145 |

Nine months ended September 30:

| (Dollars in thousands) | $\begin{array}{cc}\text { Pension Benefit Plans } \\ 2009 & \mathbf{2 0 0 8}\end{array}$ |  |  |  | Other Postretirement Employee Benefit Plans 2009 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service cost | \$ | 5,283 | \$ | 4,666 | \$ | 729 | \$ | 832 |
| Interest cost |  | 11,497 |  | 11,017 |  | 6,331 |  | 6,147 |
| Expected return on plan assets |  | $(14,911)$ |  | $(18,192)$ |  |  |  |  |
| Amortization of prior service cost (credit) |  | 1,085 |  | 961 |  | $(1,584)$ |  | $(2,090)$ |
| Amortization of actuarial loss |  | 5,132 |  | 886 |  | 2,662 |  | 1,545 |
| Curtailments |  |  |  | 165 |  |  |  |  |
| Net periodic cost (benefit) | \$ | 8,086 | \$ | (497) |  | 8,138 | S | 6,434 |

As discussed in the notes to our financial statements as of and for the year ended December 31, 2008, our company-sponsored pension plans were underfunded by $\$ 91.2$ million at December 31, 2008. As a result, at that time we expected to be required to make contributions of approximately $\$ 8.7$ million (plus interest) to our qualified pension plans for the 2009 tax year. However, as a result of recent guidance from the IRS we now expect our required contributions to be approximately $\$ 3.9$ million (plus interest). Although related to the 2009 tax year, payment of these contributions is not required until 2010. During the nine months ended September 30, 2009, we made $\$ 0.1$ million of contributions to our non-qualified pension plan and we estimate contributions will total approximately $\$ 0.2$ million in 2009 . We do not anticipate funding our OPEB plans in 2009 except to pay benefit costs as incurred during the year by plan participants.

## NOTE 9.

## Debt

On June 11, 2009, we sold $\$ 150.0$ million aggregate principal amount of senior unsecured notes. The notes are due on June 15, 2016, have an interest rate of $10.625 \%$ and were issued at a price equal to $98.792 \%$ of their face value. The issuance of these notes generated net proceeds of approximately $\$ 144.0$ million after deducting discounts and offering expenses. We transferred approximately $\$ 107.0$ million of these proceeds to a trustee in satisfaction of our obligation related to the indenture under which $\$ 100.0$ million principal amount of credit sensitive debentures due December 1, 2009 were originally issued by an affiliate of Potlatch. The obligation to repay the credit sensitive debentures was retained by us prior to the spin-off. The $\$ 107.0$ million consisted of the $\$ 100.0$ million principal amount underlying the credit sensitive debentures, plus approximately $\$ 6.3$ million recorded as Debt retirement costs on our Condensed Statement of Operations representing our current estimate of the

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remaining interest obligation due to holders of the debentures on December 1, 2009, and plus approximately $\$ 0.7$ million included as Restricted cash on our Condensed Balance Sheet. The $\$ 0.7$ million of restricted cash represents the difference between our current estimate of the interest payment due to holders of the debentures on December 1, 2009, and the interest payment that would be owing on December 1, 2009, if the maximum interest rate applicable to the credit sensitive debentures were to apply. Any amounts held by the trustee after payment of the $\$ 100.0$ million principal amount and accrued interest on December 1, 2009, will be returned to us.

On our Condensed Statement of Cash Flows for the nine months ended September 30, 2009, $\$ 38.2$ million is reported as Net proceeds from long-term debt. This represents the net proceeds received upon completion of the issuance of the senior notes, and consisted of the $\$ 150.0$ million note proceeds less discounts, net of the direct transfer of approximately $\$ 107.0$ million to a trustee to satisfy our obligation related to

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the $\$ 100.0$ million principal amount of credit sensitive debentures, as discussed above, and $\$ 3.0$ million of expenses associated with the offering. An additional $\$ 1.2$ million of expenses associated with the issuance of the notes is included in Deferred loan fees on our Condensed Statement of Cash Flows for the nine months ended September 30, 2009.

The $10.625 \%$ senior notes due 2016 are general unsecured obligations and are therefore not secured by our assets. They are equal in right of payment with all existing and future unsecured senior indebtedness and are senior in right of payment to any future subordinated indebtedness. The notes are effectively subordinated to all of our existing and future secured indebtedness, including borrowings under our secured revolving credit facility, which is secured by all accounts receivable, inventory and cash. The notes will be unconditionally guaranteed by any future restricted subsidiary guarantors.

Prior to June 15, 2012, we may redeem, at any time at our option, up to $35 \%$ of the aggregate principal amount of the notes with the net proceeds of qualified equity offerings at a redemption price equal to $110.625 \%$ of the principal amount thereof plus accrued and unpaid interest. We have the option to redeem all or a portion of the notes at any time prior to June 15, 2013 at a redemption price equal to $100 \%$ of the principal amount thereof plus a premium and accrued and unpaid interest.

In connection with the issuance of the senior notes, we entered into a registration rights agreement with the initial purchasers of the senior notes. Under this agreement, we agreed, to the extent the senior notes do not become freely tradable under the Securities Act on or before the 380th day after the date of their issuance, to file a registration statement with the SEC pursuant to which we will offer to exchange the senior notes for notes with substantially similar terms that are registered under the Securities Act. In addition, if applicable interpretations of the staff of the SEC do not permit us to exchange the senior notes, we will be required to make available an effective shelf registration statement registering the resale of the senior notes. If the senior notes do not become freely tradable on or before the 380th day after the date of their issuance, the interest rate applicable to the senior notes will be increased by $0.25 \%$ per annum for the first 90 -day period and thereafter will be increased by an additional $0.25 \%$ per annum for each 90 -day period that elapses, subject to a maximum of $1 \%$ per annum. The additional interest will accrue on the senior notes until they become freely tradable, until an exchange offer has been completed or a shelf registration statement has been declared effective, as applicable. No amounts associated with the registration rights agreement have been recorded within the accompanying condensed financial statements, as the likelihood that we would have to make any payments under the arrangement is considered remote.

The terms of the notes limit our ability and the ability of any restricted subsidiaries to borrow money; pay dividends; redeem or repurchase capital stock; make investments; sell assets; create restrictions on the payment of dividends or other amounts to us from any restricted subsidiaries; enter into transactions with affiliates; enter into sale and lease back transactions; create liens; and consolidate, merge or sell all or substantially all of our assets.

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## NOTE 10.

## Fair Value Measurements

The estimated fair values of our financial instruments at the dates presented below are as follows:

|  | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Carrying Amount | Fair Value | Carrying Amount | Fair <br> Value |
| Cash, restricted cash and short-term investments | \$ 149,402 | \$ 149,402 | \$ 14,018 | \$ 14,018 |
| Current notes payable (borrowings under revolving credit facility) |  |  | 50,000 | 50,000 |
| Note payable to Potlatch |  |  | 100,000 | 78,000 |
| Long-term debt | \$ 148,241 | \$ 160,500 |  |  |

Fair value accounting guidance establishes a framework for measuring fair value, which provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities, or Level 1 measurements, and the lowest priority to unobservable inputs, or Level 3 measurements.

The asset s or liability s fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Assets measured at fair value on a recurring basis at September 30, 2009 are summarized below:

| (Dollars in thousands) | Level 1 | Level 2 | Level 3 |
| :--- | :---: | :---: | :---: |
| Cash, restricted cash and short-term investments | $\$ 149,402$ |  |  |
| 149,402 |  |  |  |

The carrying amount of our short-term investments approximates fair value due to their very short maturity periods.

NOTE 11.

## Derivatives

We do not enter into derivative contracts for speculative purposes. During 2008 and 2009, we had no activity that required hedge or derivative accounting treatment. However, to partially mitigate our exposure to market risk for changes in utility commodity pricing, we use firm price contracts to supply a portion of the natural gas requirements for our manufacturing facilities. As of September 30, 2009, these contracts covered approximately $41 \%$ of our expected average monthly natural gas requirements for the Pulp and Paperboard and Consumer Products segments for the remainder of 2009, plus lesser amounts for 2010. These contracts qualify for treatment as normal purchases or normal sales under derivative accounting guidance and require no mark-to-market adjustment.

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NOTE 12.

## Comprehensive Income

The components of comprehensive income for the quarters and nine months ended September 30, 2009 and 2008 were as follows:

| (Dollars in thousands) | Quarter Ended September 30, 2009 2008 |  | Nine Months Ended September 30, 2009 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net earnings | \$ 46,209 | 862 | \$ 135,304 | \$ 8,084 |
| Other comprehensive income, net of tax: |  |  |  |  |
| Defined benefit pension and other postretirement employee benefit plans: |  |  |  |  |
| Amortization of actuarial loss included in net periodic cost, net of tax of \$1,127, \$316, \$3,040 and \$948 | 1,762 | 495 | 4,754 | 1,483 |
| Amortization of prior service credit included in net periodic cost, net of tax of $\$(60), \$(147)$, $\$(195)$ and $\$(440)$ | (93) | (230) | (304) | (689) |
|  | 1,669 | 265 | 4,450 | 794 |
| Comprehensive income | \$ 47,878 | \$ 1,127 | \$ 139,754 | \$ 8,878 |

Of the $\$ 1.7$ million reported as other comprehensive income, net of tax, for the quarter ended September 30, 2009, $\$ 1.5$ million related to our defined benefit pension plans and $\$ 0.2$ million related to our OPEB plans. Of the $\$ 4.5$ million reported as other comprehensive income, net of tax, for the nine months ended September 30, 2009, $\$ 3.8$ million related to our defined benefit pension plans and $\$ 0.7$ million related to our OPEB plans. Of the $\$ 0.3$ million reported in other comprehensive income, net of tax, for the quarter ended September 30, 2008, $\$ 0.4$ million of income and $\$ 0.1$ million of expense related to our defined benefit pension and OPEB plans, respectively. Of the $\$ 0.8$ million reported in other comprehensive income, net of tax, for the first nine months of 2008, $\$ 1.1$ million of income and $\$ 0.3$ million of expense related to our defined benefit pension and OPEB plans, respectively.

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NOTE 13.

## Segment Information

| (Dollars in thousands) | Quarter Ended September 30, |  | Nine Months Ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 |  | 2008 |
| Segment net sales: |  |  |  |  |  |
| Consumer Products | \$ 140,190 | \$ 130,633 | \$ 415,692 | \$ | 376,529 |
| Pulp and Paperboard: |  |  |  |  |  |
| Paperboard | 166,940 | 171,104 | 458,820 |  | 485,409 |
| Pulp | 18,515 | 24,965 | 54,307 |  | 73,158 |
| Other | 7 | 210 | 78 |  | 604 |
|  | 185,462 | 196,279 | 513,205 |  | 559,171 |
| Wood Products | 21,344 | 23,340 | 50,343 |  | 73,746 |
|  | 346,996 | 350,252 | 979,240 |  | 1,009,446 |
| Elimination of intersegment net sales | $(15,512)$ | $(21,555)$ | $(44,151)$ |  | $(57,324)$ |
| Total segment net sales | \$ 331,484 | \$ 328,697 | \$ 935,089 | \$ | 952,122 |
| Intersegment net sales or transfers: |  |  |  |  |  |
| Consumer Products | \$ 18 | \$ 20 | \$ 57 | \$ | 63 |
| Pulp and Paperboard | 12,898 | 18,515 | 39,018 |  | 48,901 |
| Wood Products | 2,596 | 3,020 | 5,076 |  | 8,360 |
| Total intersegment net sales or transfers | \$ 15,512 | \$ 21,555 | \$ 44,151 | \$ | 57,324 |
| Operating income (loss): |  |  |  |  |  |
| Consumer Products | \$ 32,080 | \$ 11,067 | \$ 93,398 | \$ | 21,630 |
| Pulp and Paperboard ${ }^{1}$ | 57,706 | 350 | 153,834 |  | 17,231 |
| Wood Products | $(4,244)$ | $(1,574)$ | $(14,885)$ |  | $(9,634)$ |
|  | 85,542 | 9,843 | 232,347 |  | 29,227 |
| Corporate and eliminations | $(8,033)$ | $(5,422)$ | $(21,555)$ |  | $(7,266)$ |
| Earnings before interest, debt retirement costs and income taxes | \$ 77,509 | \$ 4,421 | \$ 210,792 | \$ | 21,961 |
| Depreciation and amortization: |  |  |  |  |  |
| Consumer Products | \$ 3,911 | \$ 3,843 | \$ 11,708 | \$ | 11,778 |
| Pulp and Paperboard | 6,865 | 7,140 | 20,956 |  | 21,620 |
| Wood Products | 473 | 499 | 1,437 |  | 1,478 |
| Corporate | 443 | 197 | 1,069 |  | 442 |
| Total depreciation and amortization | \$ 11,692 | \$ 11,679 | \$ 35,170 | \$ | 35,318 |

Operating income for the quarter and nine months ended September 30, 2009, for the Pulp and Paperboard segment included $\$ 47.1$ million and $\$ 123.5$ million, respectively, associated with alternative fuel mixture tax credits.

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## ITEM 2. Management s Discussion and Analysis of Financial Condition and Results of Operations FORWARD-LOOKING STATEMENTS

This report contains, in addition to historical information, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 as amended, including without limitation, statements regarding liquidity and future growth opportunities, future revenues, cash flows, energy costs, wood fiber costs, manufacturing output, additional corporate overhead and administrative expenses associated with being a stand-alone company, benefit plan funding levels, the effect of recent accounting standards on our financial condition and results of operations, our expectation that we will receive substantial alternative fuel mixture tax credits and the tax treatment of the credits, our expectation regarding the need to periodically draw upon our credit facility to meet cash requirements and capital expenditures. Words such as anticipate, expect, will, intend, plan, target, project, believe, seek, schedule, estimate, could, can, may, and sim identify such forward-looking statements. These forward-looking statements are based on management s current expectations, estimates, assumptions and projections that are subject to change. Our actual results of operations may differ materially from those expressed or implied by the forward-looking statements contained in this report. Important factors that could cause or contribute to such differences include the risk factors described in Item 1A of Part II of this Report on Form 10-Q and in Item 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2008, as well as the following:
changes in the United States and international economies;
cyclical industry conditions;
changes in raw material costs and energy availability and costs;
changes in the alternative fuel mixture tax credit regulations, our eligibility for such credits and the tax treatment associated with receipt of such credits;
unanticipated manufacturing disruptions;
the loss of business from any of our three largest Consumer Products segment customers;
changes in freight costs and disruptions in transportation services;
our inability to implement our strategies;
changes in exchange rates between the U.S. dollar and other currencies;
competitive pricing pressures for our products;
changes in the relationship between supply and demand in the forest products industry, including the amount of available manufacturing capacity and wood fiber used in manufacturing products;

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changes in the level of construction activity;
our inability to refinance or pay indebtedness;
changes in laws, regulations or industry standards affecting our business;
labor disruptions;
unforeseen environmental liabilities or expenditures; and
damage to our manufacturing facilities caused by fire or weather related events.
Forward-looking statements contained in this report present management $s$ views only as of the date of this report. Except as required under applicable law, we do not intend to issue updates concerning any future revisions of management $s$ views to reflect events or circumstances occurring after the date of this report.

## OVERVIEW

## Background

Clearwater Paper is principally engaged in the manufacturing and selling of pulp-based products. We are a leading producer of private label tissue products sold in grocery stores in the United States, and we manufacture and market bleached paperboard for the high-end segment of the packaging industry. We also manufacture and market bleached pulp and wood products, including appearance grade cedar and dimensional framing lumber products.

Our businesses were owned by, and we were a subsidiary of, Potlatch Corporation until our spin-off on December 16, 2008.

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## Recent Developments

## Alternative Fuel Mixture Tax Credits

We are registered with the Internal Revenue Service, or IRS, as an alternative fuel mixer and have received refundable tax credit payments in connection with our use of black liquor, a by-product of the pulp manufacturing process, in an alternative fuel mixture to produce energy at our pulp mills. The amount of the refundable tax credit is equal to $\$ 0.50$ per gallon of alternative fuel mixture used. The alternative fuel mixture tax credit is currently set to expire on December 31, 2009.

For the three months and nine months ended September 30, 2009, we recorded income of $\$ 47.1$ million and $\$ 123.5$ million, respectively, in our financial statements related to the alternative fuel mixture tax credit. Through September 30, 2009 we had received payments of $\$ 87.4$ million related to the alternative fuel mixture tax credit.

Beginning in the third quarter of 2009, we elected not to continue our prior practice of making periodic requests for payments related to the alternative fuel mixture tax credit and instead elected to claim the credit on our 2009 income tax return. The amount of credits we have recorded related to the third quarter of 2009 that we expect to claim on our 2009 income tax return is $\$ 36.1$ million, which are included in Taxes receivable on our Condensed Balance Sheet.

We believe there is a reasonable basis to exclude the $\$ 123.5$ million of alternative fuel mixture tax credits recorded in the nine months ended September 30, 2009 from taxable income. However, in accordance with guidance relating to accounting for uncertainty in income taxes, we have established a liability of $\$ 52.3$ million, which is classified as non-current Accrued taxes on our Condensed Balance Sheet.

The future amount of credits for which we ultimately file for, receive, and recognize as income is dependent on, among other things, our future production levels, tax legislation and regulation, and income recognition criteria under generally accepted accounting principles, or GAAP. We do not know whether the U.S. government will amend the tax credit to eliminate or reduce its benefits for pulp and paper companies, but there is the possibility that such action may be taken. Any such amendment of the tax credit could have a material effect on our financial position, results of operations, and cash flows.

## Liquidity

As a result of funds from operations and funds from the receipt of alternative fuel mixture tax credits, our balance sheet and liquidity are currently in a strong position. At September 30, 2009, we had $\$ 149.4$ million of cash, restricted cash and short-term investments. This puts us at a virtually net debt-free position, which we believe will enhance our ability to pursue growth opportunities.

## Shelf Registration

On October 29, 2009, we filed a registration statement on Form S-3 to register up to an aggregate of $\$ 250$ million of debt and equity securities, which is designed to allow us to issue such securities in the future should we elect to do so. This shelf was put in place as part of our overall capital structure planning strategy and could be used, among other things, to allow us to pursue growth opportunities should they arise.

## Components and Trends in our Business

Net sales. Net sales consist of sales of consumer tissue, pulp and paperboard and wood products, net of discounts, returns and allowances and any sales taxes collected. Sales taxes, when collected, are recorded as a current liability until remitted to the appropriate governmental entities. We set our prices based on the best interests of our company and our customers. However, prices for our consumer tissue products primarily tend to follow the prices of branded tissue products. Demand and pricing for our pulp and paperboard products is largely determined by general global market conditions. Markets have been relatively stable for paperboard in 2009, while market conditions for pulp, although still weak, have improved slightly from early 2009. Demand for our wood products is largely related to the U.S. housing market, which continues to be in a prolonged downturn.

Cost of sales. Cost of sales expenses consist primarily of personnel costs; the cost of raw materials, including wood fiber, energy and chemicals; depreciation and repair and maintenance expenses related to our facilities; and freight associated with customer shipments. Input costs for several of our larger cost elements, mainly wood fiber, freight, energy and chemicals, have decreased significantly in 2009 compared to 2008 largely in relation to the overall state of the U.S. and global economies. As economic conditions improve, we would expect to see at least some upward pressure on these costs.

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Selling, general and administrative expenses. Selling, general and administrative expenses primarily consist of compensation and associated costs for sales and administrative personnel, as well as commission expenses related to sales of our products. We expect our selling, general and administrative costs to fluctuate as we continue to properly staff our administrative functions and implement additional cost controls and procedures.

Interest expense. Interest expense is the interest related to the $\$ 100.0$ million note payable to Potlatch in connection with our retained obligation agreement, prior to the satisfaction of that obligation in June 2009, as well as interest associated with $\$ 150.0$ million of senior notes issued by us in June 2009 and with our revolving credit facility. We expect future interest expense to remain relatively consistent with the amounts recorded for the quarter ended September 30, 2009.

Income taxes. Income taxes are based on reported earnings and tax rates in the jurisdictions in which our operations occur and offices are located, adjusted for available credits, changes in valuation allowances and differences between reported earnings and taxable income using current tax laws and rates. We expect our effective income tax rate to remain fairly constant, but it could fluctuate due to changes to the Internal Revenue Code.

## RESULTS OF OPERATIONS

Our results of operations and financial condition discussed below for the quarter and nine months ended September 30, 2008, were prepared on a combined basis from Potlatch s financial statements. The historical results of operations and book value of the assets and liabilities of Potlatch s Consumer Products and Pulp and Paperboard business and its Wood Products operations at Lewiston, Idaho, were used and give effect to allocations of expenses from Potlatch. This information is not necessarily indicative of what our financial position and results of operations would have been had we operated as a separate, stand-alone entity during the quarter and nine months ended September 30, 2008.

At September 30, 2009, our business was organized into three reporting segments: Consumer Products, Pulp and Paperboard, and Wood Products. Sales or transfers between segments are recorded as intersegment net sales based on prevailing market prices.

## Quarter Ended September 30, 2009 Compared to Quarter Ended September 30, 2008

The following table sets forth period-to-period changes in items included in our Condensed Statements of Operations for the quarters ended September 30, 2009 and 2008.

| (Dollars in thousands) | 2009 | Quarter Ended September 30, 2008 | Change |
| :---: | :---: | :---: | :---: |
| Net sales | \$ 331,484 | \$ 328,697 | \$ 2,787 |
| Costs and expenses: |  |  |  |
| Cost of sales | 282,485 | 314,216 | $(31,731)$ |
| Selling, general and administrative expenses | 18,627 | 10,060 | 8,567 |
|  | 301,112 | 324,276 | $(23,164)$ |
| Alternative fuel mixture tax credits | 47,137 |  | 47,137 |
| Earnings before interest, debt retirement costs and income taxes | 77,509 | 4,421 | 73,088 |
| Interest expense, net | $(4,277)$ | $(3,250)$ | $(1,027)$ |
| Earnings before income taxes | 73,232 | 1,171 | 72,061 |
| Income tax provision | 27,023 | 309 | 26,714 |
| Net earnings | \$ 46,209 | \$ 862 | \$ 45,347 |

Net sales We experienced increased shipments of our consumer tissue, pulp and lumber products and higher net selling prices for our consumer tissue products in the third quarter of 2009, compared to the same period in 2008. These improvements were largely offset by lower net selling

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prices for paperboard, pulp and lumber. These items are discussed further below under Business Segment Discussion.
Cost of sales Cost of sales was $85.2 \%$ of net sales for the quarter ended September 30, 2009, and $95.6 \%$ of net sales for the same period in 2008. The decrease of $\$ 31.7$ million, or $10.1 \%$, in the 2009 period compared to 2008 was primarily due to lower input costs for wood fiber, freight, chemicals and energy.

Selling, general and administrative expenses Selling, general and administrative expenses increased $85.2 \%$ for the quarter ended September 30, 2009 compared to the same period in 2008. The increase was primarily due to additional corporate administration expenses associated with being an independent, publicly traded company, as well as higher incentive compensation related expenses recorded in the third quarter of 2009. Selling, general and administrative expenses for the third quarter of 2008 were favorably affected by approximately $\$ 2.0$ million of income from legal settlements.

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Alternative fuel mixture tax credits For the quarter ended September 30, 2009, we recorded $\$ 47.1$ million of income related to alternative fuel mixture tax credits. We began receiving the alternative fuel mixture tax credits in early 2009, therefore no amounts are recorded for the 2008 period.

Interest expense Interest expense increased $31.6 \%$ in the third quarter of 2009 compared to the third quarter of 2008. Interest expense for the third quarter of 2009 was associated with the $\$ 150.0$ million of senior notes we issued in June 2009. Interest expense for the third quarter of 2008 was associated with our $\$ 100.0$ million note payable obligation to Potlatch, which was satisfied in June 2009 with proceeds from the issuance of $\$ 150.0$ million senior notes.

Income tax provision Our income tax provision increased $\$ 26.7$ million for the quarter ended September 30, 2009, compared to the same period in 2008, due to increased earnings from operations and additional tax expense resulting from the establishment of a liability for uncertain tax positions related to the alternative fuel mixture tax credit. The effective tax rate was $36.9 \%$ for the third quarter of 2009, compared to an effective tax rate of $26.4 \%$ for the third quarter of 2008. The tax provision for the third quarter of 2008 was calculated on a carve-out accounting basis since our businesses were part of Potlatch during those periods, whereas the 2009 tax provision is reflective of the company s operations and tax attributes as a stand-alone entity.

## BUSINESS SEGMENT DISCUSSION

## Consumer Products

|  | Quarter Ended <br> September 30, |  |
| :--- | :---: | :---: |
| (Dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Net sales (before intersegment net sales eliminations) | $\$ 140,190$ | $\$ 130,633$ |
| Operating income | 32,080 | 11,067 |
| Percent of net sales | $22.9 \%$ | $8.5 \%$ |

The Consumer Products segment reported a $\$ 9.6$ million, or $7.3 \%$, increase in net sales (before intersegment net sales eliminations) and a $\$ 21.0$ million increase in operating income for the third quarter of 2009 compared to the third quarter of 2008 . The significant increase in operating income was due to the combination of increased net sales and decreased costs. The increased net sales were attributable to increased shipments and higher net selling prices. Average net selling prices for the third quarter of 2009 were $2.4 \%$ higher than the average for the third quarter of 2008 due to higher overall pricing. Shipment volumes were $4.8 \%$ higher in the third quarter of 2009 compared to the same period in 2008 due largely to increased production at our tissue converting facilities.

Operating costs for the segment were $\$ 11.5$ million lower in the third quarter of 2009 versus the same period in 2008, or a $9.6 \%$ decrease. The decrease was due primarily to lower freight, pulp, packaging supply and energy costs.

## Pulp and Paperboard

|  | Quarter Ended <br> September 30, |  |
| :--- | :---: | :---: |
| (Dollars in thousands) | $\mathbf{2 0 0 9}$ | 2008 |
| Net sales (before intersegment net sales eliminations) | $\$ 185,462$ | $\$ 196,279$ |
| Operating income | 57,706 | 350 |
| Percent of net sales | $31.1 \%$ | $0.2 \%$ |

Net sales for the Pulp and Paperboard segment, before intersegment net sales eliminations, were $\$ 10.8$ million or $5.5 \%$ lower in the third quarter of 2009 compared to the third quarter of 2008. The decrease in net sales was due to significantly lower net selling prices for pulp, slightly lower paperboard net selling prices and a slight decrease in paperboard shipments, partially offset by increased shipments of pulp to external customers and our Consumer Products segment. The lower pulp net selling prices were largely due to the weakening of pulp markets beginning in the third quarter of 2008 and continuing through the middle of 2009.

Operating income increased $\$ 57.4$ million in the third quarter of 2009 compared to the third quarter of 2008. The significant increase in income for the segment was due to the recording of $\$ 47.1$ million of pre-tax income in the third quarter of 2009 associated with the alternative fuel

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mixture tax credit, as previously discussed. Excluding the alternative fuel mixture tax credit income, operating income for the segment was $\$ 10.6$ million, or $5.7 \%$ of net sales before intersegment net sales eliminations, in the third quarter of 2009 , which was $\$ 10.2$ million higher than the operating income for the third quarter of 2008. Results for the third quarter of 2008 included approximately $\$ 2.0$ million of income from legal settlements.

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Excluding the income from the alternative fuel mixture tax credit, the increase in operating income was due to a $\$ 21.0$ million decrease in operating expenses for the segment in the third quarter of 2009 resulting from lower input costs for wood fiber, chemicals, maintenance, freight and energy. Cost levels for wood chips to supply our Lewiston, Idaho, pulp and paperboard mill have moderated some in 2009 but remain at historically high levels, due largely to the limited supplies resulting from the slowdown or shutdown of operations of many lumber mills in response to the continued U.S. economic and home construction market downturn.

## Wood Products

|  | Quarter Ended <br> September 30, <br> (Dollars in thousands) |  |
| :--- | :---: | :---: |
| Net sales (before intersegment net sales eliminations) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Operating loss | $\$ 21,344$ | $\$ 23,340$ |
| Percent of net sales | $(4,244)$ | $(1,574)$ |

The Wood Products segment reported an operating loss of $\$ 4.2$ million for the third quarter of 2009, compared to an operating loss of $\$ 1.6$ million recorded in the same period of 2008. The continued and prolonged downturn in the housing market had a significant negative effect on the results in both quarters. The larger loss for the segment in the 2009 period was due to a decrease in net sales, before intersegment net sales eliminations, which was attributable to $30.6 \%$ lower average net selling prices, partially offset by a $31.9 \%$ increase in shipments. The lower average net selling prices were due to unfavorable pricing and a lower percentage of higher-value cedar product sales.

Wood Products segment expenses in the third quarter of 2009 were $\$ 0.7$ million higher than the third quarter of 2008, due primarily to higher overall costs associated with the increased lumber shipments, which were partially offset by lower log costs.

## Nine Months Ended September 30, 2009 Compared to Nine Months Ended September 30, 2008

The following table sets forth period-to-period changes in items included in our Condensed Statements of Operations for the nine months ended September 30, 2009 and 2008.

| (Dollars in thousands) | 2009Nine Months Ended <br> September 30, <br> 2008$\quad$ Change  |  |  |
| :---: | :---: | :---: | :---: |
| Net sales | \$ 935,089 | \$ 952,122 | \$ $(17,033)$ |
| Costs and expenses: |  |  |  |
| Cost of sales | 795,152 | 896,169 | $(101,017)$ |
| Selling, general and administrative expenses | 52,655 | 33,992 | 18,663 |
|  | 847,807 | 930,161 | $(82,354)$ |
| Alternative fuel mixture tax credits | 123,510 |  | 123,510 |
| Earnings before interest, debt retirement costs and income taxes | 210,792 | 21,961 | 188,831 |
| Interest expense, net | $(11,271)$ | $(9,750)$ | $(1,521)$ |
| Debt retirement costs | $(6,250)$ |  | $(6,250)$ |
| Earnings before income taxes | 193,271 | 12,211 | 181,060 |
| Income tax provision | 57,967 | 4,127 | 53,840 |
| Net earnings | \$ 135,304 | \$ 8,084 | \$ 127,220 |

Net sales Net sales for the nine months ended September 30, 2009 were favorably affected by higher net selling prices for our consumer tissue and paperboard products and increased tissue shipments, compared to the same period in 2008. However, we reported an overall $1.8 \%$

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period-to-period decrease in net sales primarily due to lower selling prices for pulp and lumber. These items are discussed further below under Business Segment Discussion.

Cost of sales Cost of sales was $85.0 \%$ of net sales for the nine months ended September 30, 2009, and $94.1 \%$ of net sales for the same period in 2008. The decrease of $\$ 101.0$ million, or $11.3 \%$, in the 2009 period compared to 2008 was primarily due to lower input costs for wood fiber, freight, energy and chemicals.

Selling, general and administrative expenses Selling, general and administrative expenses increased $54.9 \%$ for the nine months ended September 30, 2009 compared to the same period in 2008. The increase was primarily due to additional corporate administration expenses associated with being an independent, publicly traded company, as well as higher incentive compensation related expenses recorded in the first nine months of 2009. Selling, general and administrative expenses for the first nine months of 2008 were favorably affected by approximately $\$ 2.0$ million of income from legal settlements.

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Alternative fuel mixture tax credits For the nine months ended September 30, 2009, we recorded $\$ 123.5$ million of pre-tax income related to alternative fuel mixture tax credits for the period from late January 2009 through September 2009. We began receiving the alternative fuel mixture tax credits in early 2009, therefore no amounts are recorded for the 2008 period.

Interest expense Interest expense increased $15.6 \%$ in the first nine months of 2009 compared to the first nine months of 2008. Interest expense on the note payable to Potlatch was $\$ 5.2$ million in the first nine months of 2009 , compared to $\$ 9.8$ million in the first nine months of 2008. As discussed previously, in June 2009 we issued $\$ 150$ million of senior notes and used a portion of the proceeds to satisfy our $\$ 100$ million note payable obligation to Potlatch. Interest expense on the $\$ 150$ million senior notes was $\$ 5.1$ million in the first nine months of 2009. In the first nine months of 2009 , we also incurred approximately $\$ 1.0$ million of interest expense related to our credit facility.

Debt retirement costs We recorded $\$ 6.3$ million of expenses in the first nine months of 2009 associated with the retirement of our $\$ 100.0$ million note payable obligation to Potlatch. The $\$ 100.0$ million note payable represented the principal amount of credit sensitive debentures originally issued by an affiliate of Potlatch. Prior to our spin-off, we agreed to retain the obligation to pay all amounts due to the holders of these debentures. The $\$ 6.3$ million expense represents our estimate of the interest payment that will be required on the December 1, 2009, maturity date of the credit sensitive debentures.

Income tax provision Our income tax provision increased $\$ 53.8$ million for the nine months ended September 30, 2009, compared to the same period in 2008, primarily due to increased operating earnings and additional tax expense resulting from the establishment of a liability for uncertain tax positions related to the alternative fuel mixture tax credit. The recognition of federal renewable energy tax credits of $\$ 9.8$ million and the reduction of a valuation allowance of $\$ 3.6$ million previously established with respect to state investment credit carryovers, partially offset the higher income tax provision. Excluding the renewable energy tax credits, the reduction in the valuation allowance and the tax expense related to the liability for uncertain tax positions, the effective tax rate was $36.9 \%$ for the first nine months of 2009, compared to an effective tax rate of $33.8 \%$ for the first nine months of 2008 . The tax provision for the first nine months of 2008 was calculated on a carve-out accounting basis since our businesses were part of Potlatch during those periods, whereas the 2009 tax provision is reflective of the company s operations and tax attributes as a stand-alone entity.

## BUSINESS SEGMENT DISCUSSION

## Consumer Products

|  | Nine Months Ended <br> September 30, |  |
| :--- | :---: | :---: |
| (Dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Net sales (before intersegment net sales eliminations) | $\$ 415,692$ | $\$ 376,529$ |
| Operating income | 93,398 | 21,630 |
| Percent of net sales | $22.5 \%$ | $5.7 \%$ |

The Consumer Products segment reported a $\$ 39.2$ million, or $10.4 \%$, increase in net sales (before intersegment net sales eliminations) and a $\$ 71.8$ million increase in operating income for the first nine months of 2009 compared to the first nine months of 2008. Increased net sales and decreased costs were largely responsible for the significant period-to-period increase in operating income. The increased net sales were attributable to higher net selling prices and increased shipments. Average net selling prices for the first nine months of 2009 were $7.1 \%$ higher than the average for the first nine months of 2008, primarily due to higher overall pricing. Shipment volumes were $3.1 \%$ higher in the first nine months of 2009, compared to the same period in 2008, and were primarily due to higher production.

Operating costs for the segment were $\$ 32.6$ million lower in the first nine months of 2009 versus the same period in 2008 , or a $9.2 \%$ decrease. The decrease was due primarily to lower costs for pulp, freight and energy.

## Pulp and Paperboard

|  | Nine Months Ended <br> September 30, |  |
| :--- | :---: | :---: |
| (Dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ |
| Net sales (before intersegment net sales eliminations) | $\$ 513,205$ | $\$ 559,171$ |

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Operating income

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Operating income for the Pulp and Paperboard segment, which included $\$ 123.5$ million of income recorded in the first nine months of 2009 associated with the alternative fuel mixture tax credits, increased $\$ 136.6$ million in the first nine months of 2009 compared to the first nine months of 2008. Excluding the alternative fuel mixture tax credits, operating income for the segment was $\$ 30.3$ million, or $5.9 \%$ of net sales before intersegment net sales eliminations, which was $76.0 \%$ higher than the first nine months of 2008 . Results for the first nine months of 2008 included approximately $\$ 2.0$ million of income from legal settlements. Net sales, before intersegment net sales eliminations, were $8.2 \%$ lower in the first nine months of 2009 compared to the first nine months of 2008 . The decrease in net sales was due to a significant decrease in paperboard and pulp shipments and substantially lower net selling prices for pulp, partially offset by $4.0 \%$ higher net selling prices for paperboard.

Operating expenses for the segment were $\$ 59.1$ million lower in the first nine months of 2009 compared to the first nine months of 2008. This favorable change in expenses was due to lower costs associated with the decreased shipments of paperboard and lower input costs for wood fiber, chemicals, energy and freight.

## Wood Products

|  | Nine Months Ended <br> September 30, |  |
| :--- | :---: | :---: |
| (Dollars in thousands) | $\mathbf{2 0 0 9}$ | 2008 |
| Net sales (before intersegment net sales eliminations) | $\$ 50,343$ | $\$ 73,746$ |
| Operating loss | $(14,885)$ | $(9,634)$ |
| Percent of net sales | N/A | N/A |

The Wood Products segment reported an operating loss of $\$ 14.9$ million for the first nine months of 2009, compared to an operating loss of $\$ 9.6$ million recorded in the same period of 2008. The losses for both periods were due to the prolonged housing market downturn. Compared to the first nine months of 2008, the larger loss for the segment in the 2009 period resulted from a significant decrease in net sales, before intersegment net sales eliminations, due to $21.7 \%$ lower average net selling prices and a $12.5 \%$ decrease in shipments, which were due to unfavorable pricing and a lower percentage of higher-value cedar product sales. During a portion of the first nine months of 2009, our lumber mill in Lewiston, Idaho operated on a reduced production schedule. In addition, in the first nine months of 2009 we took twelve days of downtime at the mill.

The decreased net sales in the first nine months of 2009 were partially offset by an $\$ 18.2$ million decrease in segment expenses, due largely to lower log costs and lower overall costs associated with the decreased lumber shipments.

## LIQUIDITY AND CAPITAL RESOURCES

The following table presents information regarding our cash flows for the nine months ended September 30, 2009 and 2008.

## Cash Flows Summary

|  | Nine Months Ended <br> September 30, |  |  |  |
| :--- | ---: | :---: | :---: | :---: |
| (Dollars in thousands) | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | Change |  |
| Net cash provided by operating activities | $\mathbf{1 8 3 , 0 4 8}$ | $\$ 42,924$ | $\$ 140,124$ |  |
| Net cash used for investing activities | $(149,701)$ | $(15,698)$ | $(134,003)$ |  |
| Net cash used for financing activities | $(33,916)$ | $(27,226)$ | $(6,690)$ |  |
| Decrease in cash | $\$$ | $(569)$ | $\$$ | $\$(569)$ |

Net cash provided by operating activities increased $326.4 \%$ for the first nine months of 2009 compared with the same period in 2008. The significant increase was attributable to higher net earnings, which were due to the recognition of income from the alternative fuel mixture tax credits and increased operating income. The higher net earnings were partially offset by cash used for working capital changes in the first nine months of 2009 compared to cash provided from working capital changes in the first nine months of 2008 . Working capital increased in the first nine months of 2009 due largely to the recording of $\$ 69.7$ million in taxes receivable associated with the alternative fuel mixture tax credits. Beginning in August 2009, we elected to defer receiving payments for the alternative fuel mixture tax credit and instead elected to claim the

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credit on our 2009 income tax return. As a result, we expect to generate additional tax receivables during the remainder of 2009. The increase in taxes receivable was partially offset by lower log inventories and the establishment of $\$ 52.3$ million in non-current accrued taxes associated with the accounting for uncertain tax positions related to the alternative fuel mixture tax credit.

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For the nine months ended September 30, 2009, net cash used for investing activities was $\$ 149.7$ million, compared to $\$ 15.7$ million for the first nine months of 2008. The increase from 2008 to 2009 was due to $\$ 135.2$ million of short-term investments reflecting the investment of our cash assets, including cash generated from the alternative fuel mixture tax credits, a portion of the proceeds from our senior note offering, and cash from operations. Our estimated capital expenditures for 2009 are expected to be between $\$ 15.0$ million and $\$ 20.0$ million. The majority of our capital expenditures in 2009 have been spent on various discretionary, high-return projects for the Consumer Products and Pulp and Paperboard segments, as well as various routine general replacement projects for each of our segments.

Net cash used for financing activities was $\$ 33.9$ million for the nine months ended September 30, 2009, compared with $\$ 27.2$ million of cash used for financing activities during the same period in 2008. Cash used for financing activities in the first nine months of 2009 primarily consisted of the repayment of payables to Potlatch and the repayment of $\$ 50.0$ million in borrowings under our revolving credit facility. These were partially offset by net proceeds from long-term debt of $\$ 38.2$ million, reflecting the issuance of $\$ 150.0$ million principal amount of senior notes less amounts associated with the satisfaction of the $\$ 100.0$ million note payable to Potlatch. Cash used for financing activities in the first nine months of 2008 consisted of net payments to Potlatch in accordance with Potlatch s centralized approach to cash management prior to the spin-off.

## Capital Resources

Against the backdrop of a weak economy, as well as the competitive and cyclical nature of the markets in which we operate, there is uncertainty regarding the amount of cash flows we will generate during the next 12 months. However, we believe that our cash flows from operations, including cash from alternative fuel mixture tax credits, as well as our available borrowing capacity under our credit facility, will be adequate to fund debt service requirements and provide cash required to support our ongoing operations, capital expenditures, and working capital needs for the next 12 months.

We cannot be certain, however, that our business will generate sufficient cash flow from operations or that future borrowing will be available to us under the revolving credit facility in an amount sufficient to enable us to pay our indebtedness or to fund our other liquidity needs. If we make substantial capital expenditures or consummate an acquisition, our debt service requirements could increase. We may be required to refinance all or a portion of our indebtedness on or before maturity. We cannot be certain that we will be able to refinance any of our indebtedness on commercially reasonable terms or at all.

## Debt Arrangements

Our expected debt service obligation, consisting of cash payments for interest related to our senior notes, is estimated to be approximately $\$ 8.2$ million for the remainder of 2009 and $\$ 15.9$ million for 2010.

The terms of our notes limit our ability and the ability of any restricted subsidiaries to borrow money; pay dividends; redeem or repurchase capital stock; make investments; sell assets; create restrictions on the payment of dividends or other amounts to us from any restricted subsidiaries; enter into transactions with affiliates; enter into sale and lease back transactions; create liens; and consolidate, merge or sell all or substantially all of our assets.

## Credit Arrangements

On November 26, 2008, we entered into a four-year $\$ 125$ million revolving credit facility with certain financial institutions. The amount available to us under the revolving credit facility is based on the lesser of $85 \%$ of our eligible accounts receivable plus approximately $65 \%$ of our eligible inventory, or $\$ 125$ million, in each case less a $\$ 10$ million borrowing capacity reserve. Subject to certain conditions and agreement by the lenders, the $\$ 10$ million borrowing capacity reserve may be made available for borrowing.

As of September 30, 2009, there were no borrowings outstanding under the credit facility, but approximately $\$ 2.5$ million of the credit facility was being used to support outstanding standby letters of credit. Loans under the credit facility bear interest at LIBOR plus between $2.75 \%$ and $3.50 \%$ for LIBOR loans, and a base rate effectively equal to the agent bank s prime rate plus between $1.00 \%$ and $1.75 \%$ for other loans. The percentage margin on all loans is based on our fixed charge coverage ratio for the last twelve months, which is recalculated on a quarterly basis. As of September 30, 2009, we would have been permitted to draw $\$ 103.9$ million under the credit facility. As of September 30, 2009, we were eligible to borrow under the credit facility at LIBOR plus $2.75 \%$.

A minimum fixed charge coverage ratio is the only financial covenant requirement under our credit facility and is triggered when an event of default exists or when availability falls below $20 \%$, at which time the minimum fixed charge coverage ratio must be at least 1.0 to 1.0 . As of September 30, 2009, the fixed charge coverage ratio for the last twelve months was 3.4 to 1.0 .

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Our obligations under the revolving credit facility are secured by all of our accounts receivable, inventory and cash. The credit facility agreement contains various provisions that limit our discretion in the operation of our business by restricting our ability to, among other things:
pay dividends or repurchase equity interests from our stockholders;

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create, incur or guarantee certain debt;
incur liens on certain properties;
make capital expenditures in amounts in excess of those permitted under the revolving credit agreement;
enter into certain affiliate transactions;
enter into certain hedging arrangements; and
consolidate with or merge with another entity.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in accordance with GAAP requires our management to select and apply accounting policies that best provide the framework to report the results of operations and financial position. The selection and application of those policies requires management to make difficult, subjective and complex judgments concerning reported amounts of revenue and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. As a result, there exists the likelihood that materially different amounts would be reported under different conditions or using different assumptions.

As of September 30, 2009, there have been no significant changes with regard to the critical accounting policies disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008.

See Note 3 Recently Adopted and New Accounting Standards to the condensed financial statements included in Item 1 of this Quarterly Report on Form $10-\mathrm{Q}$ for additional information regarding recently adopted and new accounting pronouncements.

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ITEM 3. Quantitative and Qualitative Disclosures About Market Risk
The following is a summary of our outstanding fixed rate debt:
(Dollars in millions)

|  | EXPECTED MATURITY DATE |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2010 |  | 2011 |  | 2012 |  | 2013 |  | THEREAFTER |  |  | TOTAL |  |
| Long-term debt: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed rate | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ | 148 | \$ |  |
| Average interest rate |  | \% |  | \% |  | \% |  | \% |  | \% |  | 10.6\% |  | 10.6\% |
| Fair value at 9/30/09 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## Interest Rate Risk

Our exposure to market risks on financial instruments includes interest rate risk on our revolving credit facility. As of September 30, 2009, there were no borrowings outstanding under our facility. The interest rates applied to borrowings under the credit facility are adjusted often and therefore react quickly to any movement in the general trend of market interest rates. For example, a $1 \%$ increase or decrease in interest rates, based on assumed outstanding credit facility borrowings of $\$ 10.0$ million, would have a $\$ 0.1$ million annual effect on interest expense. We currently do not attempt to mitigate the effects of short-term interest rate fluctuations on our credit facility borrowings through the use of derivative financial instruments.

## Commodity Risk

We are exposed to market risk for changes in natural gas commodity pricing, which we partially mitigate through the use of firm price contracts for a portion of our natural gas requirements for our manufacturing facilities. As of September 30, 2009, these contracts covered approximately $41 \%$ of our expected average monthly natural gas requirements for the Pulp and Paperboard and Consumer Products segments for the remainder of 2009 , plus lesser amounts for 2010.

## Foreign Currency Risk

Virtually all of our non-U.S. sales are denominated in U.S. dollars and accordingly we are not subject to currency exchange risks associated with the receipt of payments in foreign currencies.

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## ITEM 4. Controls and Procedures

We maintain disclosure controls and procedures, as such term is defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, or the Exchange Act, that are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer, or CEO, and Chief Financial Officer, or CFO, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of disclosure controls and procedures is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Subject to the limitations noted above, our management, with the participation of our CEO and CFO, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the third quarter of 2009. Based on that evaluation, the CEO and CFO have concluded that, as of September 30, 2009, our disclosure controls and procedures were effective to meet the objective for which they were designed and operated at the reasonable assurance level.

## Changes in Internal Control Over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the third quarter of 2009 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting. Historically, we have relied on certain financial, administrative and other resources of Potlatch to operate our business, including portions of human resources, information systems, accounting, tax and corporate services. In conjunction with the spin-off of our businesses from Potlatch, in 2009 we are enhancing our own financial, administrative and other support systems or contracting with third parties to replace Potlatch s systems. We are also establishing our own accounting and auditing policies and systems on a stand-alone basis. We have entered into a transition services agreement with Potlatch under which Potlatch will provide some of these services to us on a transitional basis.

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## Part II

## ITEM 1. Legal Proceedings

None.

## ITEM 1A. Risk Factors

Except as follows, there are no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008. See Part I, Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2008, entitled Risk Factors.

There are uncertainties related to certain refundable tax credits for our use of black liquor as an alternative fuel and the law providing for these tax credits may change, which could reduce or eliminate its benefits to our results of operations and cash flows.

We are registered with the Internal Revenue Service, or IRS, as an alternative fuel mixer and have received refundable tax credit payments in connection with our use of black liquor, a by-product of the pulp manufacturing process, in an alternative fuel mixture to produce energy at our pulp mills. The amount of the refundable tax credit is equal to $\$ 0.50$ per gallon of alternative fuel mixture used. The alternative fuel mixture tax credit is currently set to expire on December 31, 2009.

We believe that any payments received or credits taken in relation to the alternative fuel mixture tax credit should not be subject to corporate income tax and intend to treat them accordingly.

There is relatively little guidance regarding the alternative fuel mixture tax credits and the law governing the issue is complex. Accordingly, there can be no assurance that the alternative fuel mixture tax credit for the use of black liquor will continue in effect, that we will remain qualified to receive the tax credits, that our applications for additional payments will be approved and paid, or that we will be entitled to retain the amounts we receive. In addition, there can be no assurance as to whether or not the amounts we receive will be subject to taxation or subject to further review by the IRS.

We have significant indebtedness, pension and other postretirement employee benefit liabilities, and federal and state deferred tax liabilities, which will require a significant amount of cash to service and pay. If we are unable to generate sufficient cash to pay our obligations or fund our liquidity needs, our business may be materially adversely affected.

As of September 30, 2009, our indebtedness was $\$ 148.2$ million and our pension and other postretirement employee benefit, or OPEB, liabilities were approximately $\$ 234.2$ million. Our ability to make payments on, to refinance our indebtedness and to fund capital expenditures, acquisitions and development efforts, will depend on our ability to generate cash. A number of factors that affect our ability to generate cash are beyond our control, including economic, financial, competitive and other factors.

As of December 31, 2008, we had a deferred tax liability of approximately $\$ 101.8$ million with respect to the difference between the book and tax basis of our fixed assets. This liability continues to become a current tax liability in 2009 at the rate of approximately $\$ 8.0$ million per year. In addition, we have other less significant deferred tax balances relating to temporary differences that will impact current taxes payable in future periods.

We cannot be certain that our business will generate sufficient cash flows from operations or that future borrowings will be available to us under our secured revolving credit facility in amounts sufficient to enable us to service our indebtedness or satisfy our pension, OPEB or additional tax liabilities or other liquidity needs. If our future cash flows from operating activities and other capital resources are insufficient to pay our obligations as they mature or to fund our liquidity needs, we may be forced to reduce or delay business activities, sell assets, obtain additional debt or equity capital, or restructure or refinance all or a portion of our debt. We cannot be certain that we would be able to implement any of these alternatives on a timely basis or on satisfactory terms, if at all. In addition, the terms of future debt financings could involve restrictive covenants that limit our ability to pursue these alternatives.

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The indenture governing our senior notes and the credit agreement governing our secured revolving credit facility contains various covenants that limit our discretion in the operation of our business.

The indenture governing our senior notes and the credit agreement governing our secured revolving credit facility contains various provisions that limit our discretion in the operation of our business by restricting our ability to:

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undergo a change in control;
sell assets;
pay dividends and make other distributions;
make investments and other restricted payments;
redeem or repurchase our capital stock;
incur additional debt or issue preferred stock;
create liens;
consolidate, merge, or sell substantially all of our assets;
enter into certain transactions with our affiliates;
engage in new lines of business; and
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enter into sale and lease back transactions.
These restrictions on our ability to operate our business in our discretion could seriously harm our business by, among other things, limiting our ability to take advantage of financing, merger and acquisition and other corporate opportunities. In addition, our secured revolving credit facility requires, among other things, that we maintain a minimum fixed charge coverage ratio of at least 1.0 -to- 1.0 when availability falls below $20 \%$ or an event of default exists. Events beyond our control could affect our ability to meet this financial test, and we cannot give any assurance that we will meet it.

## Our substantial indebtedness could adversely affect our cash flow and prevent us from fulfilling our obligations.

Our indebtedness was $\$ 148.2$ million at September 30, 2009. We expect to draw upon the secured revolving credit facility in the future as necessary. Our level of indebtedness could restrict our operations and could:

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make it more difficult for us to satisfy our obligations with respect to our indebtedness;
increase our vulnerability to general adverse economic and industry conditions;
require us to dedicate a substantial portion of our cash flow from operations to payments on our indebtedness, thereby reducing the availability of our cash flow to fund working capital and capital expenditures, and for other general corporate purposes;
limit our flexibility in planning for, or reacting to, changes in our business and the forest products industry, which may place us at a competitive disadvantage compared to our competitors that have less debt; and
limit, along with the financial and other restrictive covenants in our indebtedness, among other things, our ability to borrow additional funds.
Our failure to comply with the covenants contained in our secured revolving credit facility or the indenture governing the senior notes, including as a result of events beyond our control, could result in an event of default that could cause repayment of the debt to be accelerated.

If we are not able to comply with the covenants and other requirements contained in the indenture governing the notes, our secured revolving credit facility or our other debt instruments, an event of default under the relevant debt instrument could occur. If an event of default does occur, it could trigger a default under our other debt instruments, prohibit us from accessing additional borrowings, and permit the holders of the defaulted debt to declare amounts outstanding with respect to that debt to be immediately due and payable. Our assets and cash flow may not be sufficient to fully repay borrowings under our outstanding debt instruments. In addition, we may not be able to refinance or restructure the payments on the applicable debt. Even if we were able to secure additional financing, it may not be available on favorable terms.

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## Our wood products business is highly sensitive to downturns in the housing market.

Our wood products business is a commodity business, which is closely tied to the demand for, and supply of, housing, which is influenced by numerous factors, including economic changes nationally and locally, mortgage and other interest rates, consumer confidence, job formation, demographic trends, tax incentives and the availability of credit. The current depressed conditions in the housing market resulting from, among other factors, excess unsold home inventory levels and lack of availability of credit for lenders, builders and homebuyers, have materially adversely affected our Wood Products segment, which reported an operating loss of $\$ 14.5$ million in the twelve months ended December 31, 2008, and an operating loss of $\$ 14.9$ million in the nine months ended September 30, 2009. As a result of market conditions, our lumber mill operated on a reduced production schedule throughout a portion of 2009. A continuing and prolonged downturn in the housing market could have a significant adverse effect on our future results of operations.

Changes in the cost and availability of wood fiber used in production of our products may adversely affect our results of operations and cash flow.

Wood fiber, primarily wood chips and sawdust, is the principal raw material for our pulp and paperboard products. Much of the wood fiber we use in our pulp manufacturing process is the by-product of lumber mill operations, particularly in Idaho. As a result, the price of these residual wood fibers is affected by operating levels in the lumber industry. Prices for these residual fibers are currently very high, largely because of limited supplies due to the slowdown or shutdown of lumber mill operations in the United States as a result of the home construction market downturn. In addition, we have had to locate new suppliers as some of the suppliers located near our Idaho facility have ceased operations, which has resulted in increased costs to us for transporting wood fiber to our Idaho facility. The price of wood fiber is expected to remain high until the housing market recovers and lumber mill operations increase.

Additionally, the effects on market prices for wood fiber resulting from various governmental programs involving tax credits or payments related to biomass and other renewable energy projects, such as the Biomass Crop Assistance Program and American Recovery and Reinvestment Act of 2009, are uncertain and could result in a reduction in the supply of wood fiber for our pulp and paper manufacturing operations.

If we are not able to obtain wood fiber at favorable prices or at all, our financial results and operations may be materially adversely affected.

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## ITEM 6. Exhibits

The exhibit index is located on page 31 of this Form 10-Q.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## CLEARWATER PAPER CORPORATION

## (Registrant)

By /s/Linda K. Massman
Linda K. Massman
Vice President, Finance and

Chief Financial Officer
(Duly Authorized; Principal Financial Officer)
By /s/ Johnathan D. Hunter
Johnathan D. Hunter
Corporate Controller
(Duly Authorized; Principal Accounting Officer)

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## CLEARWATER PAPER CORPORATION

## EXHIBIT INDEX

## EXHIBIT

NUMBER
$10.7\left(\right.$ ii) ${ }^{1}$
12.1 Computation of Ratio of Earnings to Fixed Charges.
(31) Rule 13a-14(a)/15d-14(a) Certifications.
(32) Furnished statements of the Chief Executive Officer and Chief Financial Officer under 18 U.S.C. Section 1350.

## DESCRIPTION

Amendment to Employment Agreement between Gordon L. Jones and Clearwater Paper Corporation, dated effective September 22, 2009.

[^0]
[^0]:    1 Management contract or compensatory plan, contract or arrangement.

