

FEDERAL REALTY INVESTMENT TRUST

Form 10-K

February 26, 2009

[Table of Contents](#)

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

**FORM 10-K**

þ Annual report pursuant to the Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 2008

or

¨ Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from                      to

Commission file number: 1-07533

**FEDERAL REALTY INVESTMENT TRUST**

(Exact Name of Registrant as Specified in its Declaration of Trust)

Maryland  
(State of Organization)

52-0782497  
(IRS Employer Identification No.)

1626 East Jefferson Street, Rockville, Maryland  
(Address of Principal Executive Offices)

20852  
(Zip Code)

(301) 998-8100

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

**Title of Each Class**

**Name Of Each Exchange On Which Registered**

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

Common Shares of Beneficial Interest, \$.01 par value per share, with  
associated Common Share Purchase Rights  
Securities registered pursuant to Section 12(g) of the Act: None

New York Stock Exchange

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. ☐ Yes ☒ No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. ☒ Yes ☐ No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ☐ Yes ☒ No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer	<input type="checkbox"/>	Accelerated Filer	<input checked="" type="checkbox"/>
Non-Accelerated Filer	<input checked="" type="checkbox"/>	Smaller reporting company	<input type="checkbox"/>

(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). ☒ Yes ☐ No

The aggregate market value of the Registrant's common shares held by non-affiliates of the Registrant, based upon the closing sales price of the Registrant's common shares on June 30, 2008 was \$4.1 billion.

The number of Registrant's common shares outstanding on February 24, 2009 was 59,075,627.

**Table of Contents**

**FEDERAL REALTY INVESTMENT TRUST**

**ANNUAL REPORT ON FORM 10-K**

**FISCAL YEAR ENDED DECEMBER 31, 2008**

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Registrant's Proxy Statement to be filed with the Securities and Exchange Commission for Registrant's 2009 annual meeting of shareholders to be held in May 2009 will be incorporated by reference into Part III hereof.

**TABLE OF CONTENTS**

**PART I**

Item 1.	<u>Business</u>	3
Item 1A.	<u>Risk Factors</u>	8
Item 1B.	<u>Unresolved Staff Comments</u>	17
Item 2.	<u>Properties</u>	17
Item 3.	<u>Legal Proceedings</u>	25
Item 4.	<u>Submission of Matters to a Vote of Shareholders</u>	25

**PART II**

Item 5.	<u>Market for Our Common Equity and Related Shareholder Matters and Issuer Purchases of Equity Securities</u>	26
Item 6.	<u>Selected Financial Data</u>	28
Item 7.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	30
Item 7A.	<u>Quantitative and Qualitative Disclosures about Market Risk</u>	56
Item 8.	<u>Financial Statements and Supplementary Data</u>	57
Item 9.	<u>Changes In and Disagreements with Accountants on Accounting and Financial Disclosure</u>	57
Item 9A.	<u>Controls and Procedures</u>	57
Item 9B.	<u>Other Information</u>	59

**PART III**

Item 10.	<u>Trustees, Executive Officers and Corporate Governance</u>	60
Item 11.	<u>Executive Compensation</u>	60
Item 12.	<u>Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters</u>	60
Item 13.	<u>Certain Relationships and Related Transactions, and Trustee Independence</u>	60
Item 14.	<u>Principal Accountant Fees and Services</u>	60

**PART IV**

Item 15.	<u>Exhibits and Financial Statement Schedules</u>	61
----------	---	----

<b><u>SIGNATURES</u></b>	62
--------------------------	----

**Table of Contents**

**PART I**

**ITEM 1. BUSINESS**

*References to we, us, our or the Trust refer to Federal Realty Investment Trust and our business and operations conducted through our directly or indirectly owned subsidiaries.*

**General**

We are an equity real estate investment trust ( REIT ) specializing in the ownership, management, development and redevelopment of high quality retail and mixed-use properties located primarily in densely populated and affluent communities in strategically selected metropolitan markets in the Northeast and Mid-Atlantic regions of the United States, as well as in California. As of December 31, 2008, we owned or had a majority interest in community and neighborhood shopping centers and mixed-use properties which are operated as 84 predominantly retail real estate projects comprising approximately 18.1 million square feet. In total, the real estate projects were 95.0% leased and 94.3% occupied at December 31, 2008. A joint venture in which we own a 30% interest owned seven retail real estate projects totaling approximately 1.0 million square feet as of December 31, 2008. In total, the joint venture properties in which we own an interest were 97.4% leased and occupied at December 31, 2008. We have paid quarterly dividends to our shareholders continuously since our founding in 1962 and have increased our dividends per common share for 41 consecutive years.

We were founded in 1962 as a real estate investment trust under the laws of the District of Columbia and re-formed as a real estate investment trust in the state of Maryland in 1999. Our principal executive offices are located at 1626 East Jefferson Street, Rockville, Maryland 20852 and our telephone number is (301) 998-8100. Our Web site address is [www.federalrealty.com](http://www.federalrealty.com). The information contained on our website is not a part of this report.

**Business Objectives and Strategies**

Our primary business objective is to own, manage, acquire and redevelop a portfolio of high quality retail properties, with the dominant property type being grocery anchored community and neighborhood shopping centers, that will:

generate higher internal growth than our peers;

protect investor capital;

provide increasing cash flow for distributions to shareholders; and

provide potential for capital appreciation.

Our traditional focus has been and remains on grocery anchored community and neighborhood shopping centers. Late in 1994, recognizing a trend of increased consumer acceptance of retailer expansion to main streets, we expanded our investment strategy to include street retail and mixed-use properties. The mixed-use properties are typically centered around a retail component but also include office, residential and/or hotel components.

*Operating Strategies*

Our core operating strategy is to actively manage our properties to maximize rents and maintain high occupancy levels by attracting and retaining a strong and diverse base of tenants and replacing weaker, underperforming tenants with stronger ones. Our properties are generally located in some of the most densely populated and affluent areas of the country. In addition, because of the in-fill nature of our locations, our properties generally face less competition per capita than properties owned by our peers. These strong demographics help our tenants generate higher sales, which has enabled us to maintain high occupancy rates, charge higher rental rates, and maintain steady rent growth, all of which increase the value of our portfolio. Our operating strategies also include:

increasing rental rates through the renewal of expiring leases or the leasing of space to new tenants at higher rental rates while limiting vacancy and down-time;

## **Table of Contents**

maintaining a diversified tenant base, thereby limiting exposure to any one tenant's financial difficulties;

monitoring the merchandising mix of our tenant base to achieve a balance of strong national and regional tenants with local specialty tenants;

minimizing overhead and operating costs;

monitoring the physical appearance of our properties and the construction quality, condition and design of the buildings and other improvements located on our properties to maximize our ability to attract customers and thereby generate higher rents and occupancy rates;

developing local and regional market expertise in order to capitalize on market and retailing trends;

leveraging the contacts and experience of our management team to build and maintain long-term relationships with tenants, investors and financing sources; and

providing exceptional customer service.

### *Investing Strategies*

Our investment strategy is to deploy capital at risk-adjusted rates of return that exceed our weighted average cost of capital in projects that have potential for future income growth.

Our investments primarily fall into one of the following five categories:

renovating, expanding, reconfiguring and/or retenanting our existing properties to take advantage of under-utilized land or existing square footage to increase revenue;

renovating or expanding tenant spaces for tenants capable of producing higher sales, and therefore, paying higher rents, including expanding space available to an existing tenant that is performing well but is operating out of an old or otherwise inefficient store format;

acquiring community and neighborhood shopping centers, located in densely populated or affluent areas where barriers to entry for further development are high, and that have possibilities for enhancing operating performance through renovation, expansion, reconfiguration and/or retenanting;

developing the retail portions of mixed-use properties and developing other portions of mixed-use properties we already own; and

acquiring, in partnership with longer term investors who contribute a substantial portion of the equity needed to acquire those properties, stabilized community and neighborhood shopping centers, located in densely populated or affluent areas where barriers to entry for further development are high.

### *Investment Criteria*

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

When we evaluate potential redevelopment, retenanting, expansion and acquisition opportunities, we consider such factors as:

the expected returns in relation to our cost of capital as well as the anticipated risk we will face in achieving the expected returns;

the anticipated growth rate of operating income generated by the property;

the tenant mix at the property, tenant sales performance and the creditworthiness of those tenants;

the geographic area in which the property is located, including the population density and household incomes, as well as the population and income trends in that geographic area;

competitive conditions in the vicinity of the property, including competition for tenants and the ability to create competing properties through redevelopment, new construction or renovation;

**Table of Contents**

access to and visibility of the property from existing roadways and the potential for new, widened or realigned, roadways within the property's trade area, which may affect access and commuting and shopping patterns;

the level and success of our existing investments in the market area;

the current market value of the land, buildings and other improvements and the potential for increasing those market values; and

the physical condition of the land, buildings and other improvements, including the structural and environmental condition.

*Financing Strategies*

Our financing strategies are designed to enable us to maintain a strong balance sheet while retaining sufficient flexibility to fund our operating and investing activities in the most cost-efficient way possible. Our financing strategies include:

maintaining a prudent level of overall leverage and an appropriate pool of unencumbered properties that is sufficient to support our unsecured borrowings;

managing our exposure to variable-rate debt;

maintaining an available line of credit to fund short-term operating needs;

taking advantage of market opportunities to refinance existing debt, reduce interest costs and manage our debt maturity schedule so that a significant portion of our debt does not mature in any one year;

selling properties that have limited growth potential or are not a strategic fit within our overall portfolio and redeploying the proceeds to redevelop, renovate, retenant and/or expand our existing properties, acquire new properties or reduce debt; and

utilizing the most advantageous long-term source of capital available to us to finance redevelopment and acquisition opportunities, which may include:

the sale of our equity or debt securities through public offerings or private placements,

the incurrence of indebtedness through secured or unsecured borrowings,

the issuance of operating units in a new or existing downREIT partnership that is controlled and consolidated by us (generally operating units in a downREIT partnership are issued in exchange for a tax deferred contribution of property; these units receive the same distributions as our common shares and the holders of these units have the right to exchange their units for cash or the same number of our common shares, at our option), or



## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

the use of joint venture arrangements.

### **Employees**

At February 24, 2009, we had 276 full-time employees and 133 part-time employees. None of our employees are represented by a collective bargaining unit. We believe that our relationship with our employees is good.

### **Tax Status**

We elected to be taxed as a real estate investment trust for federal income tax purposes beginning with our taxable year ended December 31, 1962. As a REIT, we are generally not subject to federal income tax on REIT taxable income that we distribute to our shareholders. Under the Internal Revenue Code of 1986, as amended, which we refer to as the Code, REITs are subject to numerous organizational and operational requirements,

## **Table of Contents**

including the requirement to generally distribute at least 90% of REIT taxable income each year. We will be subject to federal income tax on our taxable income (including any applicable alternative minimum tax) at regular corporate rates if we fail to qualify as a REIT for tax purposes in any taxable year, or to the extent we distribute less than 100% of REIT taxable income. We will also not be permitted to qualify for treatment as a REIT for federal income tax purposes for four years following the year during which qualification is lost. Even if we qualify as a REIT for federal income tax purposes, we may be subject to certain state and local income and franchise taxes and to federal income and excise taxes on our undistributed REIT taxable income.

We have elected to treat certain of our subsidiaries as taxable REIT subsidiaries, which we refer to as a TRS. In general, a TRS may engage in any real estate business and certain non-real estate businesses, subject to certain limitations under the Code. A TRS is subject to federal and state income taxes. In 2008, 2007, and 2006, our TRS incurred approximately \$(0.8) million, \$1.5 million and \$2.4 million, respectively, of income taxes, primarily related to sales of condominiums at Santana Row, sales of three properties in 2007, and our investment in certain restaurant joint ventures at Santana Row.

## **Governmental Regulations Affecting Our Properties**

We and our properties are subject to a variety of federal, state and local environmental, health, safety and similar laws, including:

the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended, which we refer to as CERCLA;

the Resource Conservation & Recovery Act;

the Federal Clean Water Act;

the Federal Clean Air Act;

the Toxic Substances Control Act;

the Occupational Safety & Health Act; and

the Americans with Disabilities Act.

The application of these laws to a specific property that we own depends on a variety of property-specific circumstances, including the current and former uses of the property, the building materials used at the property and the physical layout of the property. Under certain environmental laws, principally CERCLA, we, as the owner or operator of properties currently or previously owned, may be required to investigate and clean up certain hazardous or toxic substances, asbestos-containing materials, or petroleum product releases at the property. We may also be held liable to a governmental entity or third parties for property damage and for investigation and clean up costs incurred in connection with the contamination, whether or not we knew of, or were responsible for, such contamination. In addition, some environmental laws create a lien on the contaminated site in favor of the government for damages and costs it incurs in connection with the contamination. As the owner or operator of real estate, we also may be liable under common law to third parties for damages and injuries resulting from environmental contamination emanating from the real estate. Such costs or liabilities could exceed the value of the affected real estate. The presence of contamination or the failure to remediate contamination may adversely affect our ability to sell or lease real estate or to borrow using the real estate as collateral.

Neither existing environmental, health, safety and similar laws nor the costs of our compliance with these laws has had a material adverse effect on our financial condition or results of operations, and management does not believe they will in the future. In addition, we have not incurred, and do not expect to incur, any material costs or liabilities due to environmental contamination at properties we currently own or have owned in the past. However, we cannot predict the impact of new or changed laws or regulations on properties we currently own or may acquire in the future. We have no current plans for substantial capital expenditures with respect to compliance with environmental, health, safety and similar

laws and we carry environmental insurance which covers a number of environmental risks for most of our properties.

## **Table of Contents**

### **Competition**

Numerous commercial developers and real estate companies compete with us with respect to the leasing and the acquisition of properties. Some of these competitors may possess greater capital resources than we do, although we do not believe that any single competitor or group of competitors in any of the primary markets where our properties are located are dominant in that market. This competition may:

reduce the number of properties available for acquisition;

increase the cost of properties available for acquisition;

interfere with our ability to attract and retain tenants, leading to increased vacancy rates and/or reduced rents; and

adversely affect our ability to minimize expenses of operation.

Retailers at our properties also face increasing competition from outlet stores, discount shopping clubs, superstores, and other forms of marketing of goods and services, such as direct mail, electronic commerce and telemarketing. This competition could contribute to lease defaults and insolvency of tenants.

### **Available Information**

Copies of our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934 are available free of charge through the Investor Information section of our website at [www.federalrealty.com](http://www.federalrealty.com) as soon as reasonably practicable after we electronically file the material with, or furnish the material to, the Securities and Exchange Commission, or the SEC.

Our Corporate Governance Guidelines, Code of Business Conduct, Code of Ethics applicable to our Chief Executive Officer and senior financial officers, Whistleblower Policy, organizational documents and the charters of our audit committee, compensation committee and nominating and corporate governance committee are all available in the Corporate Governance section of the Investor Information section of our website.

Amendments to the Code of Ethics or Code of Business Conduct or waivers that apply to any of our executive officers or our senior financial officers will be disclosed in that section of our website as well.

You may obtain a printed copy of any of the foregoing materials from us by writing to us at Investor Relations, Federal Realty Investment Trust, 1626 East Jefferson Street, Rockville, Maryland 20852.

## **Table of Contents**

### **ITEM 1A. RISK FACTORS**

This Annual Report on Form 10-K contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. Also, documents that we incorporate by reference into this Annual Report on Form 10-K, including documents that we subsequently file with the Securities and Exchange Commission, which we refer to as the SEC, will contain forward-looking statements. When we refer to forward-looking statements or information, sometimes we use words such as may, will, could, should, plans, intends, expects, believes, estimates, anticipates, particularly, the below risk factors describe forward-looking information. The risk factors describe risks that may affect these statements but are not all-inclusive, particularly with respect to possible future events. Many things can happen that can cause actual results to be different from those we describe. These factors include, but are not limited to the following:

#### **Revenue from our properties may be reduced or limited if the retail operations of our tenants are not successful.**

Revenue from our properties depends primarily on the ability of our tenants to pay the full amount of rent and other charges due under their leases on a timely basis. Some of our leases provide for the payment, in addition to base rent, of additional rent above the base amount according to a specified percentage of the gross sales generated by the tenants and generally provide for reimbursement of real estate taxes and expenses of operating the property. The current downturn in the economy may impact the success of our tenants' retail operations and therefore the amount of rent and expense reimbursements we receive from our tenants. We have seen tenants experiencing declining sales, vacating early, or filing for bankruptcy, as well as seeking rent relief from us as landlord. Any reduction in our tenants' abilities to pay base rent, percentage rent or other charges, including the filing by any of our tenants for bankruptcy protection, may adversely affect our financial condition and results of operations.

#### **Our net income depends on the success and continued presence of our anchor tenants.**

Our net income could be adversely affected in the event of a downturn in the business, or the bankruptcy or insolvency, of any anchor store or anchor tenant. Anchor tenants generally occupy large amounts of square footage, pay a significant portion of the total rents at a property and contribute to the success of other tenants by drawing significant numbers of customers to a property. The closing of one or more anchor stores at a property could adversely affect that property and result in lease terminations by, or reductions in rent from, other tenants whose leases may permit termination or rent reduction in those circumstances or whose own operations may suffer as a result. As a result of the current downturn in the economy, we have seen a decrease in the number of tenants available to fill anchor spaces due to the recent bankruptcies. Therefore, tenant demand for certain of our anchor spaces may decrease and as a result, we may in certain categories see an increase in vacancy and/or a decrease in rents for those spaces that could have a negative impact to our net income.

#### **We may experience difficulty or delay in renewing leases or re-leasing space.**

We derive most of our revenue directly or indirectly from rent received from our tenants. We are subject to the risks that, upon expiration or termination of leases, whether by their terms, as a result of a tenant bankruptcy or otherwise, leases for space in our properties may not be renewed, space may not be re-leased, or the terms of renewal or re-lease, including the cost of required renovations or concessions to tenants, may be less favorable than current lease terms. As a result, our results of operations and our net income could be reduced.

#### **The amount of debt we have and the restrictions imposed by that debt could adversely affect our business and financial condition.**

As of December 31, 2008, we had approximately \$1.7 billion of debt outstanding. Of that outstanding debt, approximately \$365.3 million was secured by 17 of our properties and approximately \$63.5 million represented capital lease obligations on four of our properties. In addition, we own a 30% interest in a joint venture that had

## **Table of Contents**

\$81.4 million of debt secured by six properties as of December 31, 2008. Approximately \$1.4 billion (81%) of our debt as of December 31, 2008, which includes all of our property secured debt and our capital lease obligations, is fixed rate debt. Our joint venture's debt of \$81.4 million is also fixed rate debt. Our organizational documents do not limit the level or amount of debt that we may incur. The amount of our debt outstanding from time to time could have important consequences to our shareholders. For example, it could:

require us to dedicate a substantial portion of our cash flow from operations to payments on our debt, thereby reducing funds available for operations, property acquisitions, redevelopments and other appropriate business opportunities that may arise in the future;

limit our ability to make distributions on our outstanding common shares and preferred shares;

make it difficult to satisfy our debt service requirements;

require us to dedicate increased amounts of our cash flow from operations to payments on fixed rate debt upon refinancing or on our variable rate, unhedged debt, if interest rates rise;

limit our flexibility in planning for, or reacting to, changes in our business and the factors that affect the profitability of our business;

limit our ability to obtain any additional debt or equity financing we may need in the future for working capital, debt refinancing, capital expenditures, acquisitions, redevelopments or other general corporate purposes or to obtain such financing on favorable terms; and/or

limit our flexibility in conducting our business, which may place us at a disadvantage compared to competitors with less debt or debt with less restrictive terms.

Our ability to make scheduled payments of the principal of, to pay interest on, or to refinance our indebtedness will depend primarily on our future performance, which to a certain extent is subject to economic, financial, competitive and other factors beyond our control. There can be no assurance that our business will continue to generate sufficient cash flow from operations in the future to service our debt or meet our other cash needs. If we are unable to generate this cash flow from our business, we may be required to refinance all or a portion of our existing debt, sell assets or obtain additional financing to meet our debt obligations and other cash needs, including the payment of dividends required to maintain our status as a real estate investment trust. We cannot assure you that any such refinancing, sale of assets or additional financing would be possible on terms that we would find acceptable.

**We are obligated to comply with financial and other covenants pursuant to our debt obligations that could restrict our operating activities, and the failure to comply with such covenants could result in defaults that accelerate payment under our debt.**

Our credit facility and term loans include financial covenants that may limit our operating activities in the future. We are also required to comply with additional covenants that include, among other things, provisions:

relating to the maintenance of property securing a mortgage;

restricting our ability to pledge assets or create liens;

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

restricting our ability to incur additional debt;

restricting our ability to amend or modify existing leases at properties securing a mortgage;

restricting our ability to enter into transactions with affiliates; and

restricting our ability to consolidate, merge or sell all or substantially all of our assets.

As of December 31, 2008, we were in compliance with all of our financial covenants. If we were to breach any of our debt covenants, including the covenants listed above, and did not cure the breach within any applicable cure period, our lenders could require us to repay the debt immediately, and, if the debt is secured, could immediately

## **Table of Contents**

begin proceedings to take possession of the property securing the loan. Many of our debt arrangements, including our public notes and our credit facility, are cross-defaulted, which means that the lenders under those debt arrangements can put us in default and require immediate repayment of their debt if we breach and fail to cure a covenant under certain of our other debt obligations. As a result, any default under our debt covenants could have an adverse effect on our financial condition, our results of operations, our ability to meet our obligations and the market value of our shares.

### **Our development activities have inherent risks.**

The ground-up development of improvements on real property, as opposed to the renovation and redevelopment of existing improvements, presents substantial risks. We generally do not intend to undertake on our own construction of any new large-scale mixed-use, ground-up development projects; however, we do intend to complete the development and construction of remaining phases of projects we already have started, such as Santana Row in San Jose, California. We may undertake development of these and other projects if it is justifiable on a risk-adjusted return basis. If additional phases of any of our existing projects or if any new projects are not successful, it may adversely affect our financial condition and results of operations.

In addition to the risks associated with real estate investment in general as described elsewhere, the risks associated with our remaining development activities include:

significant time lag between commencement and stabilization subjects us to greater risks due to fluctuations in the general economy;

failure or inability to obtain construction or permanent financing on favorable terms;

expenditure of money and time on projects that may never be completed;

inability to achieve projected rental rates or anticipated pace of lease-up;

higher than estimated construction or operating costs, including labor and material costs; and

possible delay in completion of a project because of a number of factors, including weather, labor disruptions, construction delays or delays in receipt of zoning or other regulatory approvals, acts of terror or other acts of violence, or acts of God (such as fires, earthquakes or floods).

### **Redevelopments and acquisitions may fail to perform as expected.**

Our investment strategy includes the redevelopment and acquisition of community and neighborhood shopping centers in densely populated areas with high average household incomes and significant barriers to adding competitive retail supply. The redevelopment and acquisition of properties entails risks that include the following, any of which could adversely affect our results of operations and our ability to meet our obligations:

our estimate of the costs to improve, reposition or redevelop a property may prove to be too low, or the time we estimate to complete the improvement, repositioning or redevelopment may be too short. As a result, the property may fail to achieve the returns we have projected, either temporarily or for a longer time;



## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

we may not be able to identify suitable properties to acquire or may be unable to complete the acquisition of the properties we identify;

we may not be able to integrate an acquisition into our existing operations successfully;

properties we redevelop or acquire may fail to achieve the occupancy or rental rates we project, within the time frames we project, at the time we make the decision to invest, which may result in the properties' failure to achieve the returns we projected;

our pre-acquisition evaluation of the physical condition of each new investment may not detect certain defects or identify necessary repairs until after the property is acquired, which could significantly increase our total acquisition costs; and

---

## **Table of Contents**

our investigation of a property or building prior to our acquisition, and any representations we may receive from the seller of such building or property, may fail to reveal various liabilities, which could reduce the cash flow from the property or increase our acquisition cost.

### **Our ability to grow will be limited if we cannot obtain additional capital.**

Our growth strategy is focused on the redevelopment of properties we already own and the acquisition of additional properties. We believe that it will be difficult to fund our expected growth with cash from operating activities because, in addition to other requirements, we are generally required to distribute to our shareholders at least 90% of our REIT taxable income each year to continue to qualify as a real estate investment trust, or REIT, for federal income tax purposes. As a result, we must rely primarily upon the availability of debt or equity capital, which may or may not be available on favorable terms or at all. The debt could include mortgage loans from third parties or the sale of debt securities. The current recession and dislocation in the capital markets, however, has resulted in less favorable terms and availability than in recent years for debt financings. Equity capital could include our common shares or preferred shares. We cannot guarantee that additional financing, refinancing or other capital will be available in the amounts we desire or on favorable terms. Our access to debt or equity capital depends on a number of factors, including the market's perception of our growth potential, our ability to pay dividends, and our current and potential future earnings. Depending on the outcome of these factors as well as the impact of the current recession, we could experience delay or difficulty in implementing our growth strategy on satisfactory terms, or be unable to implement this strategy.

### **Rising interest rates could adversely affect our cash flow and the market price of our outstanding debt and preferred shares.**

Of our approximately \$1.7 billion of debt outstanding as of December 31, 2008, approximately \$332.9 million bears interest at variable rates and was unhedged. We may borrow additional funds at variable interest rates in the future. Increases in interest rates would increase the interest expense on our variable rate debt and reduce our cash flow, which could adversely affect our ability to service our debt and meet our other obligations and also could reduce the amount we are able to distribute to our shareholders. Although we have in the past and may in the future enter into hedging arrangements or other transactions as to a portion of our variable rate debt to limit our exposure to rising interest rates, the amounts we are required to pay under the variable rate debt to which the hedging or similar arrangements relate may increase in the event of non-performance by the counterparties to any of our hedging arrangements. In addition, an increase in market interest rates may lead purchasers of our debt securities and preferred shares to demand a higher annual yield, which could adversely affect the market price of our outstanding debt securities and preferred shares and the cost and/or timing of refinancing or issuing additional debt securities or preferred shares.

### **Our performance and value are subject to general risks associated with the real estate industry.**

Our economic performance and the value of our real estate assets, and, consequently, the value of our investments, are subject to the risk that if our properties do not generate revenues sufficient to meet our operating expenses, including debt service and capital expenditures, our cash flow and ability to pay distributions to our shareholders will be adversely affected. As a real estate company, we are susceptible to the following real estate industry risks:

economic downturns in general, or in the areas where our properties are located;

adverse changes in local real estate market conditions, such as an oversupply or reduction in demand;

changes in tenant preferences that reduce the attractiveness of our properties to tenants;

zoning or regulatory restrictions;

decreases in market rental rates;

weather conditions that may increase or decrease energy costs and other weather-related expenses;



## **Table of Contents**

costs associated with the need to periodically repair, renovate and re-lease space; and

increases in the cost of adequate maintenance, insurance and other operating costs, including real estate taxes, associated with one or more properties, which may occur even when circumstances such as market factors and competition cause a reduction in revenues from one or more properties, although real estate taxes typically do not increase upon a reduction in such revenues.

### **Many real estate costs are fixed, even if income from our properties decreases.**

Our financial results depend primarily on leasing space in our properties to tenants on terms favorable to us. Costs associated with real estate investment, such as real estate taxes, insurance and maintenance costs, generally are not reduced even when a property is not fully occupied, rental rates decrease, or other circumstances cause a reduction in income from the property. As a result, cash flow from the operations of our properties may be reduced if a tenant does not pay its rent or we are unable to rent our properties on favorable terms. Under those circumstances, we might not be able to enforce our rights as landlord without delays and may incur substantial legal costs. Additionally, new properties that we may acquire or develop may not produce any significant revenue immediately, and the cash flow from existing operations may be insufficient to pay the operating expenses and debt service associated with such new properties until they are fully leased.

### **Competition may limit our ability to purchase new properties and generate sufficient income from tenants.**

Numerous commercial developers and real estate companies compete with us in seeking tenants for our existing properties and properties for acquisition. This competition may:

reduce properties available for acquisition;

increase the cost of properties available for acquisition;

reduce rents payable to us;

interfere with our ability to attract and retain tenants;

lead to increased vacancy rates at our properties; and

adversely affect our ability to minimize expenses of operation.

Retailers at our properties also face increasing competition from outlet stores, discount shopping clubs, and other forms of marketing of goods, such as direct mail, internet marketing and telemarketing. This competition could contribute to lease defaults and insolvency of tenants. If we are unable to continue to attract appropriate retail tenants to our properties, or to purchase new properties in our geographic markets, it could materially affect our ability to generate net income, service our debt and make distributions to our shareholders.

### **We may be unable to sell properties when appropriate because real estate investments are illiquid.**

Real estate investments generally cannot be sold quickly. In addition, there are some limitations under federal income tax laws applicable to real estate and to REITs in particular that may limit our ability to sell our assets. We may not be able to alter our portfolio promptly in response to changes in economic or other conditions including being unable to sell a property at a return we believe is appropriate due to the current economic environment. Our inability to respond quickly to adverse changes in the performance of our investments could have an adverse effect on our ability to meet our obligations and make distributions to our shareholders.

### **Our insurance coverage on our properties may be inadequate.**

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

We currently carry comprehensive insurance on all of our properties, including insurance for liability, fire, flood, rental loss and acts of terrorism. We also currently carry earthquake insurance on all of our properties in California and environmental insurance on most of our properties. All of these policies contain coverage limitations. We believe these coverages are of the types and amounts customarily obtained for or by an owner of

## **Table of Contents**

similar types of real property assets located in the areas where our properties are located. We intend to obtain similar insurance coverage on subsequently acquired properties.

The availability of insurance coverage may decrease and the prices for insurance may increase as a consequence of significant losses incurred by the insurance industry. As a result, we may be unable to renew or duplicate our current insurance coverage in adequate amounts or at reasonable prices. In addition, insurance companies may no longer offer coverage against certain types of losses, such as losses due to terrorist acts and toxic mold, or, if offered, the expense of obtaining these types of insurance may not be justified. We therefore may cease to have insurance coverage against certain types of losses and/or there may be decreases in the limits of insurance available. If an uninsured loss or a loss in excess of our insured limits occurs, we could lose all or a portion of the capital we have invested in a property, as well as the anticipated future revenue from the property, but still remain obligated for any mortgage debt or other financial obligations related to the property. We cannot guarantee that material losses in excess of insurance proceeds will not occur in the future. If any of our properties were to experience a catastrophic loss, it could disrupt seriously our operations, delay revenue and result in large expenses to repair or rebuild the property. Also, due to inflation, changes in codes and ordinances, environmental considerations and other factors, it may not be feasible to use insurance proceeds to replace a building after it has been damaged or destroyed. Events such as these could adversely affect our results of operations and our ability to meet our obligations, including distributions to our shareholders.

### **We may have limited flexibility in dealing with our jointly owned investments.**

Our organizational documents do not limit the amount of funds that we may invest in properties and assets jointly with other persons or entities and as of December 31, 2008, excluding our joint venture with affiliates of a discretionary fund created and advised by ING Clarion Partners ( Clarion ) and properties owned in a downREIT structure, we hold three predominantly retail real estate projects jointly with other persons. We may make additional joint investments in the future. Our existing and future joint investments may subject us to special risks, including the possibility that our partners or co-investors might become bankrupt, that those partners or co-investors might have economic or other business interests or goals which are unlike or incompatible with our business interests or goals, and that those partners or co-investors might be in a position to take action contrary to our suggestions or instructions, or in opposition to our policies or objectives. Although we hold the managing general partnership or membership interest in all of our existing co-investments as of December 31, 2008, we must obtain the consent of the co-investor or meet defined criteria to sell or to finance these properties. Joint ownership gives a third party the opportunity to influence the return we can achieve on some of our investments and may adversely affect our ability to make distributions to our shareholders. We may also be liable for the actions of our co-investors.

In addition, on July 1, 2004, we entered into a joint venture with Clarion for purposes of acquiring properties. Although we are the managing general partner of that entity, we have only a 30% ownership interest in that entity. Our partner's consent is required to take certain actions with respect to the properties acquired by the venture, and as a result, we may not be able to take actions that we believe are necessary or desirable to protect or increase the value of the property or the property's income stream. Pursuant to the terms of our partnership, we must obtain our partner's consent to do the following:

enter into new anchor tenant leases, modify existing anchor tenant leases or enforce remedies against anchor tenants;

make certain repairs, renovations or other changes or improvements to properties; and

sell or finance the property with secured debt.

The terms of our partnership require that certain acquisition opportunities be presented first to the joint venture, which limits our ability to acquire properties for our own account which could, in turn, limit our ability to grow. Our investment in this joint venture is also subject to the risks described above for jointly owned investments. As of December 31, 2008, this joint venture owned seven properties.

## **Table of Contents**

### **Environmental laws and regulations could reduce the value or profitability of our properties.**

All real property and the operations conducted on real property are subject to federal, state and local laws, ordinances and regulations relating to hazardous materials, environmental protection and human health and safety. Under various federal, state and local laws, ordinances and regulations, we and our tenants may be required to investigate and clean up certain hazardous or toxic substances released on or in properties we own or operate, and also may be required to pay other costs relating to hazardous or toxic substances. This liability may be imposed without regard to whether we or our tenants knew about the release of these types of substances or were responsible for their release. The presence of contamination or the failure properly to remediate contamination at any of our properties may adversely affect our ability to sell or lease those properties or to borrow funds by using those properties as collateral. The costs or liabilities could exceed the value of the affected real estate. We are not aware of any environmental condition with respect to any of our properties that management believes would have a material adverse effect on our business, assets or results of operations taken as a whole. The uses of any of our properties prior to our acquisition of the property and the building materials used at the property are among the property-specific factors that will affect how the environmental laws are applied to our properties. If we are subject to any material environmental liabilities, the liabilities could adversely affect our results of operations and our ability to meet our obligations.

We cannot predict what other environmental legislation or regulations will be enacted in the future, how existing or future laws or regulations will be administered or interpreted or what environmental conditions may be found to exist on the properties in the future. Compliance with existing and new laws and regulations may require us or our tenants to spend funds to remedy environmental problems. Our tenants, like many of their competitors, have incurred, and will continue to incur, capital and operating expenditures and other costs associated with complying with these laws and regulations, which will adversely affect their potential profitability.

Generally, our tenants must comply with environmental laws and meet remediation requirements. Our leases typically impose obligations on our tenants to indemnify us from any compliance costs we may incur as a result of the environmental conditions on the property caused by the tenant. If a lease does not require compliance or if a tenant fails to or cannot comply, we could be forced to pay these costs. If not addressed, environmental conditions could impair our ability to sell or re-lease the affected properties in the future or result in lower sales prices or rent payments.

### **The Americans with Disabilities Act of 1990 could require us to take remedial steps with respect to existing or newly acquired properties.**

Our existing properties, as well as properties we may acquire, as commercial facilities, are required to comply with Title III of the Americans with Disabilities Act of 1990. Investigation of a property may reveal non-compliance with this Act. The requirements of this Act, or of other federal, state or local laws or regulations, also may change in the future and restrict further renovations of our properties with respect to access for disabled persons. Future compliance with this Act may require expensive changes to the properties.

### **The revenues generated by our tenants could be negatively affected by various federal, state and local laws to which they are subject.**

We and our tenants are subject to a wide range of federal, state and local laws and regulations, such as local licensing requirements, consumer protection laws and state and local fire, life-safety and similar requirements that affect the use of the properties. The leases typically require that each tenant comply with all laws and regulations. Failure to comply could result in fines by governmental authorities, awards of damages to private litigants, or restrictions on the ability to conduct business on such properties. Non-compliance of this sort could reduce our revenues from a tenant, could require us to pay penalties or fines relating to any non-compliance, and could adversely affect our ability to sell or lease a property.

## **Table of Contents**

### **Failure to qualify as a REIT for federal income tax purposes would cause us to be taxed as a corporation, which would substantially reduce funds available for payment of distributions.**

We believe that we are organized and qualified as a REIT for federal income tax purposes and currently intend to operate in a manner that will allow us to continue to qualify as a REIT under the Internal Revenue Code of 1986, as amended (the "Code"). However, we cannot assure you that we will remain qualified as such in the future.

Qualification as a REIT involves the application of highly technical and complex Code provisions and applicable income tax regulations that have been issued under the Code. Certain facts and circumstances not entirely within our control may affect our ability to qualify as a REIT. For example, in order to qualify as a REIT, at least 95% of our gross income in any year must be derived from qualifying rents and certain other income. Satisfying this requirement could be difficult, for example, if defaults by tenants were to reduce the amount of income from qualifying rents. As a REIT, we must generally make annual distributions to shareholders of at least 90% of our REIT taxable income. In addition, new legislation, new regulations, new administrative interpretations or new court decisions may significantly change the tax laws with respect to qualification as a REIT or the federal income tax consequences of such qualification.

If we fail to qualify as a REIT:

we would not be allowed a deduction for distributions to shareholders in computing taxable income;

we would be subject to federal income tax at regular corporate rates;

we could be subject to the federal alternative minimum tax;

unless we are entitled to relief under specific statutory provisions, we could not elect to be taxed as a REIT for four taxable years following the year during which we were disqualified;

we could be required to pay significant income taxes, which would substantially reduce the funds available for investment or for distribution to our shareholders for each year in which we failed or were not permitted to qualify; and

we would no longer be required by law to make any distributions to our shareholders.

### **We may be required to incur additional debt to qualify as a REIT.**

As a REIT, we must make generally annual distributions to shareholders of at least 90% of our REIT taxable income. We are subject to income tax on amounts of undistributed REIT taxable income and net capital gain. In addition, we would be subject to a 4% excise tax if we fail to distribute sufficient income to meet a minimum distribution test based on our ordinary income, capital gain and aggregate undistributed income from prior years. We intend to make distributions to shareholders to comply with the Code's distribution provisions and to avoid federal income and excise tax. We may need to borrow funds to meet our distribution requirements because:

our income may not be matched by our related expenses at the time the income is considered received for purposes of determining taxable income; and

non-deductible capital expenditures, creation of reserves, or debt service requirements may reduce available cash but not taxable income.



## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

In these circumstances, we might have to borrow funds on terms we might otherwise find unfavorable and we may have to borrow funds even if our management believes the market conditions make borrowing financially unattractive. Alternatively, if we are unable to borrow funds at acceptable terms, we could choose to pay a portion of our distributions in shares instead of cash.

**To maintain our status as a REIT, we limit the amount of shares any one shareholder can own.**

The Code imposes certain limitations on the ownership of the stock of a REIT. For example, not more than 50% in value of our outstanding shares of capital stock may be owned, actually or constructively, by five or fewer individuals (as defined in the Code). To protect our REIT status, our declaration of trust prohibits any one

## **Table of Contents**

shareholder from owning (actually or constructively) more than 9.8% in value of the outstanding common shares or of any class or series of outstanding preferred shares. The constructive ownership rules are complex. Shares of our capital stock owned, actually or constructively, by a group of related individuals and/or entities may be treated as constructively owned by one of those individuals or entities. As a result, the acquisition of less than 9.8% in value of the outstanding common shares and/or a class or series of preferred shares (or the acquisition of an interest in an entity that owns common shares or preferred shares) by an individual or entity could cause that individual or entity (or another) to own constructively more than 9.8% in value of the outstanding capital stock. If that happened, either the transfer or ownership would be void or the shares would be transferred to a charitable trust and then sold to someone who can own those shares without violating the 9.8% ownership limit.

The Board of Trustees may waive these restrictions on a case-by-case basis. In addition, the Board of Trustees and two-thirds of our shareholders eligible to vote at a shareholder meeting may remove these restrictions if they determine it is no longer in our best interests to attempt to qualify, or to continue to qualify, as a REIT. The 9.8% ownership restrictions may delay, defer or prevent a transaction or a change of our control that might involve a premium price for the common shares or otherwise be in the shareholders' best interest.

### **We cannot assure you we will continue to pay dividends at historical rates.**

Our ability to continue to pay dividends on our common shares at historical rates or to increase our common share dividend rate, and our ability to pay preferred share dividends and service our debt securities, will depend on a number of factors, including, among others, the following:

our financial condition and results of future operations;

the performance of lease terms by tenants;

the terms of our loan covenants; and

our ability to acquire, finance, develop or redevelop and lease additional properties at attractive rates.

If we do not maintain or increase the dividend rate on our common shares, it could have an adverse effect on the market price of our common shares and other securities. Any preferred shares we may offer in the future may have a fixed dividend rate that would not increase with any increases in the dividend rate of our common shares. Conversely, payment of dividends on our common shares may be subject to payment in full of the dividends on any preferred shares and payment of interest on any debt securities we may offer.

### **Certain tax and anti-takeover provisions of our declaration of trust and bylaws may inhibit a change of our control.**

Certain provisions contained in our declaration of trust and bylaws and the Maryland General Corporation Law, as applicable to Maryland REITs, may discourage a third party from making a tender offer or acquisition proposal to us. If this were to happen, it could delay, deter or prevent a change in control or the removal of existing management. These provisions also may delay or prevent the shareholders from receiving a premium for their common shares over then-prevailing market prices. These provisions include:

the REIT ownership limit described above;

authorization of the issuance of our preferred shares with powers, preferences or rights to be determined by the Board of Trustees;

a staggered, fixed-size Board of Trustees consisting of three classes of trustees;

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

special meetings of our shareholders may be called only by the chairman of the board, the chief executive officer, the president, by one-third of the trustees or by shareholders possessing no less than 25% of all the votes entitled to be cast at the meeting;

## **Table of Contents**

the Board of Trustees, without a shareholder vote, can classify or reclassify unissued shares of beneficial interest, including the reclassification of common shares into preferred shares and vice-versa;

a two-thirds shareholder vote is required to approve some amendments to the declaration of trust;

advance-notice requirements for proposals to be presented at shareholder meetings; and

a shareholder rights plan that provides, among other things, that when specified events occur, our shareholders will be entitled to purchase from us a number of common shares equal in value to two times the purchase price, which initially will be equal to \$65 per share, subject to certain adjustments.

In addition, if we elect to be governed by it in the future, the Maryland control share acquisition law could delay or prevent a change in control. Under Maryland law, unless a REIT elects not to be subject to this law, control shares acquired in a control share acquisition have no voting rights except to the extent approved by shareholders by a vote of two-thirds of the votes entitled to be cast on the matter, excluding shares owned by the acquirer and by officers or trustees who are employees of the REIT. Control shares are voting shares that would entitle the acquirer to exercise voting power in electing trustees within specified ranges of voting power. A control share acquisition means the acquisition of control shares, with some exceptions.

Our bylaws state that the Maryland control share acquisition law will not apply to any acquisition by any person of our common shares. This bylaw provision may be repealed, in whole or in part, at any time, whether before or after an acquisition of control shares, by a vote of a majority of the shareholders entitled to vote, and, upon such repeal, may, to the extent provided by any successor bylaw, apply to any prior or subsequent control share acquisition.

### **We may amend or revise our business policies without your approval.**

Our Board of Trustees may amend or revise our operating policies without shareholder approval. Our investment, financing and borrowing policies and policies with respect to all other activities, such as growth, debt, capitalization and operations, are determined by the Board of Trustees. The Board of Trustees may amend or revise these policies at any time and from time to time at its discretion. A change in these policies could adversely affect our financial condition and results of operations, and the market price of our securities.

The current business plan adopted by our Board of Trustees focuses on our investment in neighborhood and community shopping centers, principally through redevelopments and acquisitions. If this business plan is not successful, it could have a material adverse effect on our financial condition and results of operations.

Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements that we make, including those in this Annual Report on Form 10-K. Except as may be required by law, we make no promise to update any of the forward-looking statements as a result of new information, future events or otherwise. You should carefully review the above risks and the risk factors.

## **ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

## **ITEM 2. PROPERTIES**

### **General**

As of December 31, 2008, we owned or had a majority ownership interest in community and neighborhood shopping centers and mixed-used properties which are operated as 84 predominantly retail real estate projects comprising approximately 18.1 million square feet. These properties are located primarily in densely populated and affluent communities in strategic metropolitan markets in the Northeast and Mid-Atlantic regions of the



**Table of Contents**

United States, as well as California. No single property accounted for over 10% of our 2008 total revenue. We believe that our properties are adequately covered by commercial general liability, fire, flood, earthquake, terrorism and business interruption insurance provided by reputable companies, with commercially reasonable exclusions, deductibles and limits.

**Tenant Diversification**

As of December 31, 2008, we had approximately 2,450 leases, with tenants ranging from sole proprietors to major national retailers. No one tenant or affiliated group of tenants accounted for more than 2.6% of our annualized base rent as of December 31, 2008. As a result of our tenant diversification, we believe our exposure to any one recent or future bankruptcy filing in the retail sector has not been and will not be significant, however, multiple filings by a number of retailers could have a significant impact.

**Geographic Diversification**

Our 84 real estate projects are located in 13 states and the District of Columbia. The following table shows, by region and state within the region, the number of projects, the gross leasable area of commercial space and the percentage of total portfolio gross leasable area of commercial space in each state as of December 31, 2008.

Region and State	Number of Projects	Gross Leasable Area (In square feet)	Percentage of Gross Leasable Area
Maryland	17	3,708,000	20.5%
Virginia	15	3,602,000	19.9%
California	12	2,453,000	13.6%
Pennsylvania(1)	11	2,405,000	13.3%
New Jersey	4	1,385,000	7.6%
Massachusetts	7	1,378,000	7.6%
New York	5	1,109,000	6.1%
Illinois	4	757,000	4.2%
Connecticut (1)	2	308,000	1.7%
Florida	2	308,000	1.7%
Michigan	1	217,000	1.2%
District of Columbia	2	168,000	0.9%
Texas	1	168,000	0.9%
North Carolina	1	153,000	0.8%
<b>Total all regions</b>	<b>84</b>	<b>18,119,000</b>	<b>100.0%</b>

(1) Additionally, we own two participating mortgages totaling approximately \$28.3 million secured by multiple buildings in Manayunk, Pennsylvania, and one \$5.5 million loan secured by a property in Norwalk, Connecticut.

**Leases, Lease Terms and Lease Expirations**

Our leases are classified as operating leases and typically are structured to require the monthly payment of minimum rents in advance, subject to periodic increases during the term of the lease, percentage rents based on the level of sales achieved by tenants, and reimbursement of a majority of on-site operating expenses and real estate taxes. These features in our leases generally reduce our exposure to higher costs and allow us to participate in improved tenant sales.

Commercial property leases generally range from 3 to 10 years; however, certain leases, primarily with anchor tenants, may be longer. Many of our leases contain tenant options that enable the tenant to extend the term of the lease at expiration at pre-established rental rates that often include fixed rent increases, consumer price index



## Table of Contents

adjustments or other market rate adjustments from the prior base rent. Leases on residential units are generally for a period of one year or less and, in 2008, represented approximately 3.7% of total rental income.

The following table sets forth the schedule of lease expirations for our commercial leases in place as of December 31, 2008 for each of the 10 years beginning with 2009 and after 2018 in the aggregate, in both cases, assuming that none of the tenants exercise future renewal options. Annualized base rents reflect in-place contractual rents as of December 31, 2008.

Year of Lease Expiration	Leased Square Footage Expiring	Percentage of Leased Square Footage Expiring	Annualized Base Rent Represented by Expiring Leases	Percentage of Annualized Base Rent Represented by Expiring Leases
2009	1,128,000	7%	25,533,000	7%
2010	1,587,000	9%	34,589,000	9%
2011	1,972,000	12%	46,300,000	13%
2012	2,109,000	12%	46,894,000	13%
2013	2,070,000	12%	47,803,000	13%
2014	1,862,000	11%	38,065,000	10%
2015	914,000	5%	19,900,000	5%
2016	800,000	5%	19,691,000	5%
2017	1,056,000	6%	24,066,000	7%
2018	941,000	6%	17,840,000	5%
Thereafter	2,565,000	15%	49,213,000	13%
Total	17,004,000	100%	\$ 369,894,000	100%



**Table of Contents****Retail and Residential Properties**

The following table sets forth information concerning all real estate projects in which we owned an equity interest, had a leasehold interest, or controlled and are consolidated as of December 31, 2008. Except as otherwise noted, we are the sole owner of our retail real estate projects. Principal tenants are the largest tenants in the project based on square feet leased or are tenants important to a project's success due to their ability to attract retail customers.

	Year Completed	Year Acquired	Square Feet(1) /Apartment Units	Average Rent Per Square Foot	Percentage Leased(2)	Principal Tenant(s)
<b>California</b>						
150 Post Street	1965	1997	102,000	\$39.72	98%	Brooks Brothers
San Francisco, CA 94108						H & M
Colorado Blvd	1922	1996-1998	68,000	\$36.63	99%	Pottery Barn
Pasadena, CA(6)						Banana Republic
Crow Canyon Commons	1980-2006	2005-2007	242,000	\$19.40	92%	Save Mart
San Ramon, CA(3)						Loehmann's
Escondido Promenade	1987	1996	222,000	\$23.09	95%	Rite Aid Toys R Us
Escondido, CA 92029(8)						TJ Maxx
Fifth Avenue	1888-1995	1996-1997	51,000	\$26.64	100%	Cost Plus World Market Urban Outfitters
San Diego, CA						
Hermosa Avenue	1922	1997	22,000	\$32.49	100%	
Hermosa Beach, CA						
Hollywood Blvd	1921-1991	1999	153,000	\$21.30	85%	DSW
Hollywood, CA(10)						L.A. Fitness
Kings Court	1960	1998	79,000	\$25.83	99%	Lunardi's Supermarket
Los Gatos, CA 95032(5)(6)						Longs Drug Store
Old Town Center	1962, 1998	1997	95,000	\$30.65	95%	Borders Books
Los Gatos, CA 95030						Gap Kids
Santana Row Retail	2002	1997	563,000	\$44.07	98%	Banana Republic Crate & Barrel
San Jose, CA 95128						Borders Books
						Container Store
						Best Buy
						CineArts Theatre
Santana Row Residential	2003-2006	1997	295 units	N/A	93%	

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

San Jose, CA 95128						
Third Street Promenade	1888-2000	1996-2000	211,000	\$58.70	99%	Abercrombie & Fitch
Santa Monica, CA						J. Crew
						Old Navy
						Banana Republic
Westgate	1960-1966	2004	645,000	\$13.31	96%	Safeway
San Jose, CA						Target
						Burlington Coat
						Factory
						Barnes & Noble
						Ross
<b><u>Connecticut</u></b>						
Bristol	1959	1995	272,000	\$12.06	86%	Stop & Shop
Bristol, CT 06010						TJ Maxx
Greenwich Avenue	1993	1995	36,000	\$53.00	100%	Saks Fifth Avenue
Greenwich Avenue, CT						
<b><u>District of Columbia</u></b>						
Friendship Center	1998	2001	119,000	\$33.15	66%	Maggiano's
Washington, D.C 20015						Borders Books
Sam's Park & Shop	1930	1995	49,000	\$35.90	94%	Petco
Washington, DC 20008						

**Table of Contents**

## Retail and Residential Properties continued

	Year Completed	Year Acquired	Square Feet(1) /Apartment Units	Average Rent Per Square Foot	Percentage Leased(2)	Principal Tenant(s)
<b>Florida</b>						
Courtyard Shops	1990, 1998	2008	130,000	\$18.48	92%	Publix
Wellington, FL 33414						
Del Mar Village	1982, 1994 & 2007	2008	178,000	\$18.41	89%	Winn Dixie
Boca Raton, FL 33433						CVS
<b>Illinois</b>						
Crossroads	1959	1993	173,000	\$19.24	71%	Golfsmith
Highland Park, IL 60035						Guitar Center
Finley Square	1974	1995	315,000	\$10.05	98%	Bed, Bath & Beyond
Downers Grove, IL 60515						Petsmart
Garden Market	1958	1994	140,000	\$12.64	100%	Buy Buy Baby Dominick's
Western Springs, IL 60558						Walgreens
North Lake Commons	1989	1994	129,000	\$13.59	92%	Dominick's
Lake Zurich, IL 60047						
<b>Maryland</b>						
Bethesda Row	1945-1991	1993-2006	521,000	\$41.13	95%	Barnes & Noble
Bethesda, MD 20814(7)	2001	2008				Giant Food
Bethesda Row Residential	2008	1993	180 units	N/A	94%	Landmark Theater
Bethesda, MD 20814(7)						
Congressional Plaza	1965	1965	334,000	\$29.78	95%	Buy Buy Baby
Rockville, MD 20852(4)						Whole Foods
Congressional Plaza Residential	2003	1965	146 units	N/A	97%	Container Store
Rockville, MD 20852(4)						
Courthouse Center	1970	1997	37,000	\$19.12	77%	
Rockville, MD 20852						
Federal Plaza	1970	1989	248,000	\$29.15	96%	Micro Center Ross Dress For Less
Rockville, MD 20852						TJ Maxx
Gaithersburg Square	1966	1993	209,000	\$22.35	93%	Bed, Bath & Beyond
Gaithersburg, MD 20878						Borders Books
						Ross Dress For Less

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

Governor Plaza	1963	1985	269,000	\$15.10	100%	Office Depot
Glen Burnie, MD 21961						Bally Total Fitness
						Aldi
Laurel Centre	1956	1986	386,000	\$17.54	99%	Giant Food
Laurel, MD 20707						Marshalls
Mid-Pike Plaza	1963	1982/2007	308,000	\$22.50	100%	Bally Total Fitness
Rockville, MD 20852						Toys R Us
						A.C. Moore
						Filene's Basement
Perring Plaza	1963	1985	402,000	\$12.07	98%	Burlington Coat Factory Home Depot
Baltimore, MD 21134						Shoppers Food Warehouse
						Jo-Ann Stores
Quince Orchard	1975	1993	248,000	\$20.05	85%	Magruder's
Gaithersburg, MD 20877(6)						Staples
Rockville Town Square	2006-2007	2006-2007	182,000	\$32.09	99%	CVS
Rockville, MD 20852						Gold's Gym

**Table of Contents**

## Retail and Residential Properties continued

	Year Completed	Year Acquired	Square Feet(1) /Apartment Units	Average Rent Per Square Foot	Percentage Leased(2)	Principal Tenant(s)
Rollingwood Apartments	1960	1971	282 units	N/A	96%	
Silver Spring, MD 20910						
9 three-story buildings						
THE AVENUE at White Marsh	1997	2007	298,000	\$20.48	100%	AMC Loews
Baltimore, MD 21236(12)						Old Navy
						Barnes & Noble
						A.C. Moore
The Shoppes at Nottingham Square	2005-2006	2007	52,000	\$36.26	100%	
Baltimore, MD 21236						
White Marsh Other	1985	2007	49,000	\$21.84	100%	
Baltimore, MD 21236						
White Marsh Plaza	1987	2007	80,000	\$18.97	98%	Giant Food
Baltimore, MD 21236						
Wildwood	1958	1969	85,000	\$69.19	100%	CVS
Bethesda, MD 20814						Balducci's
<b>Massachusetts</b>						
Assembly Square	2005	2005-2008	332,000	\$16.25	100%	Bed, Bath & Beyond Christmas Tree Shops
Somerville, MA 02145						Kmart
						Staples
						TJ Maxx
						A.C. Moore
						Sports Authority
Chelsea Commons	1962-1969	2006-2008	222,000	\$10.16	91%	Sav-A-Lot
Chelsea, MA 02150						Home Depot
Dedham	1959	1993	242,000	\$14.69	89%	Star Market
Dedham, MA 02026						
Linden Square	1960	2006	214,000	\$41.34	83%	Roche Brothers
Wellesley, MA 02481						Supermarket
						CVS
						Fitness Club for Women

# Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

						Wellesley Volkswagen,
						Buick
North Dartmouth	2004	2006	48,000	\$13.80	100%	Stop & Shop
North Dartmouth, MA 02747						
Queen Anne Plaza	1967	1994	149,000	\$15.03	100%	TJ Maxx
Norwell, MA 02061						
Saugus Plaza	1976	1996	171,000	\$10.53	94%	Hannaford Kmart
Saugus, MA 01906						Super Stop & Shop
<u>Michigan</u>						
Gratiot Plaza	1964	1973	217,000	\$11.28	99%	Bed, Bath & Beyond
Roseville, MI 48066						Best Buy
						Kroger
						DSW
<u>North Carolina</u>						
Eastgate	1963	1986	153,000	\$19.59	97%	Stein Mart
Chapel Hill, NC 27514						
<u>New Jersey</u>						
Brick Plaza	1958	1989	409,000	\$15.11	100%	A&P Supermarket Barnes & Noble AMC Loews
Brick Township, NJ 08723(6)						Sports Authority

**Table of Contents**

## Retail and Residential Properties continued

	<b>Year Completed</b>	<b>Year Acquired</b>	<b>Square Feet(1) /Apartment Units</b>	<b>Average Rent Per Square Foot</b>	<b>Percentage Leased(2)</b>	<b>Principal Tenant(s)</b>
Ellisburg Circle	1959	1992	268,000	\$14.51	99%	Genuardi s
Cherry Hill, NJ 08034						Buy Buy Baby
						Stein Mart
Mercer Mall	1975	2003	501,000	\$19.80	99%	Raymour & Flanigan
Lawrenceville, NJ 08648(3)						Bed, Bath & Beyond
						DSW
						TJ Maxx
						Shop Rite
Troy	1966	1980	207,000	\$17.13	86%	Pathmark
Parsippany-Troy, NJ 07054						
<b><u>New York</u></b>						
Forest Hills	1937-1987	1997	46,000	\$24.49	100%	Midway Theatre
Forest Hills, NY						
Fresh Meadows	1949	1997	403,000	\$24.41	99%	AMC Loews Filene s Basement
Queens, NY 11365						Kohl s Island of Gold
Hauppauge	1963	1998	133,000	\$24.05	98%	Shop Rite
Hauppauge, NY 11788						A.C. Moore
Huntington	1962	1988/2007	279,000	\$19.06	100%	Barnes & Noble
Huntington, NY 11746						Bed, Bath & Beyond
						Buy Buy Baby
						Toys R Us
Melville Mall	1974	2006	248,000	\$16.45	100%	Waldbaum s
Huntington, NY 11747(9)						Marshalls
						Kohl s
<b><u>Pennsylvania</u></b>						
Andorra	1953	1988	267,000	\$13.58	94%	Acme Markets Kohl s
Philadelphia, PA 19128						Staples
						L.A. Fitness
Bala Cynwyd	1955	1993	280,000	\$17.01	100%	Acme Markets
Bala Cynwyd, PA 19004						Lord & Taylor
						L.A. Fitness
Feasterville	1958	1980	111,000	\$13.71	89%	Genuardi s OfficeMax

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

Feasterville, PA 19047						
Flourtown	1957	1980	191,000	\$20.69	87%	Genuardi s
Flourtown, PA 19031						
Lancaster	1958	1980	107,000	\$15.24	94%	Giant Food
Lancaster, PA 17601(3)						
Langhorne Square	1966	1985	216,000	\$14.14	97%	Michaels Marshalls
Levittown, PA 19056						
Lawrence Park	1972	1980	353,000	\$17.83	100%	Redner s Warehouse Market Acme Markets
Broomall, PA 19008						
						TJ Maxx
						CHI
						Home Goods
Northeast	1959	1983	285,000	\$10.62	92%	Burlington Coat Factory Marshalls
Philadelphia, PA 19114						
Town Center of New Britain	1969	2006	124,000	\$9.86	87%	Giant Food
New Britain, PA 18901						
Willow Grove	1953	1984	216,000	\$19.21	99%	Rite Aid Barnes & Noble Marshalls
Willow Grove, PA 19090						
Wynnewood	1948	1996	255,000	\$23.88	97%	Toys R Us Bed, Bath & Beyond Borders Books Genuardi s
Wynnewood, PA 19096						
						Old Navy



**Table of Contents**

Retail and Residential Properties continued

	Year Completed	Year Acquired	Square Feet(1) /Apartment Units	Average Rent Per Square Foot	Percentage Leased(2)	Principal Tenant(s)
<b>Texas</b>						
Houston Street	1890-1935	1998	168,000	\$19.68	76%	Hotel Valencia
San Antonio, TX						
<b>Virginia</b>						
Barracks Road	1958	1985	488,000	\$20.17	94%	Bed, Bath & Beyond Harris Teeter
Charlottesville, VA 22905						Kroger
						Barnes & Noble
						Old Navy
Falls Plaza/Falls Plaza East	1960-1962	1967-1972	143,000	\$26.74	99%	Giant Food
Falls Church, VA 22046						CVS
						Staples
Idylwood Plaza	1991	1994	73,000	\$42.80	100%	Whole Foods
Falls Church, VA 22030						
Leesburg Plaza	1967	1998	236,000	\$21.33	99%	Giant Food
Leesburg, VA 20176(5)						Pier 1 Imports
						Office Depot
						Petsmart
Loehmann's Plaza	1971	1983	268,000	\$25.96	97%	Bally Total Fitness
Fairfax, VA 22042						Giant Food Loehmann's
						Dress Shop
Mount Vernon/South Valley/	1966-1974	2003-2006	565,000	\$15.07	95%	Shoppers Food Warehouse
7770 Richmond Hwy						Bed, Bath & Beyond Michaels
Alexandria, VA 22306(5)(6)						Home Depot
						TJ Maxx
						Gold's Gym
Old Keene Mill	1968	1976	92,000	\$27.31	99%	Whole Foods
Springfield, VA 22152						
Pan Am	1979	1993	227,000	\$17.76	100%	Michaels
Fairfax, VA 22031						Micro Center
						Safeway
Pentagon Row	2001-2002	1998	296,000	\$33.44	99%	

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

Arlington, VA 22202(6)						Harris Teeter Bed, Bath & Beyond Cost Plus World Market Bally Total Fitness DSW
Pike 7 Plaza	1968	1997	164,000	\$31.13	100%	DSW
Vienna, VA 22180(5)						Staples
						TJ Maxx
Shoppers World	1975-2001	2007	169,000	\$11.43	97%	Whole Foods
Charlottesville, VA 23230						Staples
Shops at Willow Lawn	1957	1983	476,000	\$16.09	87%	Kroger
Richmond, VA 23230						Old Navy
						Ross
						Staples
Tower Shopping Center	1960	1998	112,000	\$25.43	69%	Talbots
Springfield, VA 22150						
Tyson s Station	1954	1978	49,000	\$37.89	98%	Trader Joes
Falls Church, VA 22043						
Village at Shirlington	1940	1995	244,000	\$30.59	98%	AMC Loews
Arlington, VA 22206(11)						Carlyle Grand Café Harris Teeter
<b>Total All Regions Retail</b>			<b>18,119,000</b>		<b>95%</b>	
<b>Total All Regions Residential</b>			<b>903 units</b>		<b>95%</b>	

## **Table of Contents**

- (1) Represents the physical square footage of the commercial portion of the property, which may differ from the gross leasable square footage used to express percentage leased. Some of our properties include office space which is included in this square footage but is not material in total.
- (2) Retail percentage leased is expressed as a percentage of rentable commercial square feet occupied or subject to a lease under which rent is currently payable and includes square feet covered by leases for stores not yet opened. Residential percentage leased is expressed as a percentage of units occupied or subject to a lease.
- (3) We have a leasehold interest in this property.
- (4) We own a 64.1% membership interest in this property.
- (5) We own this property in a downREIT structure.
- (6) All or a portion of this property is owned pursuant to a ground lease.
- (7) This property contains nine buildings; six are owned 100% by us, one is subject to a leasehold interest, and two are subject to a ground lease.
- (8) We own the controlling interest in this center.
- (9) The Trust controls Melville Mall through a 20 year master lease and secondary financing to the owner. The master lease includes a purchase option in 2021 for \$5.0 million plus the assumption of the owner's \$25.8 million first mortgage. Because the Trust controls this property and retains substantially all of the economic benefit and risk associated with it, we consolidate this property and its operations.
- (10) We own a 90% general partnership interest in these buildings.
- (11) A portion of this property is subject to a capital lease obligation.
- (12) 50% of the ownership of this property is in a downREIT partnership, of which a wholly owned subsidiary of the Trust is the sole general partner, with third party partners holding operating partnership units.

### **ITEM 3. LEGAL PROCEEDINGS**

In May 2003, First National Mortgage Company filed a complaint against us in the United States District Court for the Northern District of California. The complaint alleged that a one page document entitled Final Proposal, which included language that it was subject to approval of formal documentation, constituted a ground lease of a parcel of property located adjacent to our Santana Row property and gave First National Mortgage Company the option to require that we acquire the property at a price determined in accordance with a formula included in the Final Proposal. A trial as to liability only was held in June 2006 and a jury rendered a verdict against us. A trial on the issue of damages was held in April 2008; however, the judge has not yet issued a ruling. Reports from our experts and the plaintiff's experts show potential damages ranging from \$600,000 to \$24 million. Pending the judge's ruling, we cannot make a reasonable estimate of potential damages. We will evaluate whether to appeal the jury verdict after the judge issues his ruling on damages taking into account a variety of factors including the amount of damages awarded. If we choose not to appeal or we appeal and are not successful in overturning the jury verdict, we will be liable for damages. Depending on the amount of damages awarded, it is possible, there could be a material adverse impact on our net income in the period in which it becomes both probable that we will have to pay the damages and such damages can be reasonably estimated. In any event, management does not believe this matter will have a material impact on our financial position.

We are also involved in a litigation matter relating to a shopping center in New Jersey where a former tenant has alleged that we and our management agent acted improperly by failing to disclose a condemnation action at the property that was pending when the lease was signed. A trial as to liability only was concluded in April 2007, and in May 2008, a judgment was entered that ruled in our favor on certain legal issues and against us on other legal issues. In December 2008, we reached a settlement with the plaintiff of those matters where the court ruled against us and determined that we are liable. The total settlement was \$2.3 million of which we paid \$1.15 million and the third party management agent paid \$1.15 million. We are currently in the process of settling the amount of the portion of the plaintiff's legal fees which we are required to pay; we expect the amount to be approximately \$1.0 million of which we will pay 50% and the third party management agent will pay 50%. Our share of the total estimated settlement of \$1.6 million is included in general and administrative expense in the statement of operations.

### **ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SHAREHOLDERS**

No matters were submitted to a vote of our shareholders during the fourth quarter of the fiscal year ended December 31, 2008.

**Table of Contents****PART II****ITEM 5. MARKET FOR OUR COMMON EQUITY AND RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

Our common shares trade on the New York Stock Exchange under the symbol FRT. Listed below are the high and low closing prices of our common shares as reported on the New York Stock Exchange and the dividends declared for each of the periods indicated.

	Price Per Share		Dividends Declared Per Share
	High	Low	
<b>2008</b>			
Fourth quarter	\$ 84.96	\$ 43.46	\$ 0.650
Third quarter	\$ 95.00	\$ 61.87	\$ 0.650
Second quarter	\$ 85.00	\$ 68.25	\$ 0.610
First quarter	\$ 83.41	\$ 61.60	\$ 0.610
<b>2007</b>			
Fourth quarter	\$ 95.19	\$ 78.58	\$ 0.610
Third quarter	\$ 88.92	\$ 73.82	\$ 0.610
Second quarter	\$ 92.59	\$ 75.27	\$ 0.575
First quarter	\$ 97.12	\$ 81.93	\$ 0.575

On February 24, 2009, there were 4,115 holders of record of our common shares.

Our ongoing operations generally will not be subject to federal income taxes as long as we maintain our REIT status and distribute to shareholders at least 100% of our REIT taxable income. Under the Code, REITs are subject to numerous organizational and operational requirements, including the requirement to generally distribute at least 90% of REIT taxable income.

Future distributions will be at the discretion of our Board of Trustees and will depend on our actual net income available for common shareholders, financial condition, capital requirements, the annual distribution requirements under the REIT provisions of the Code and such other factors as the Board of Trustees deems relevant. We have paid quarterly dividends to our shareholders continuously since our founding in 1962 and have increased our regular annual dividend rate for 41 consecutive years.

Our total annual dividends paid per common share for 2008 and 2007 were \$2.480 per share and \$2.335 per share, respectively. The annual dividend amounts are different from dividends as calculated for federal income tax purposes. Distributions to the extent of our current and accumulated earnings and profits for federal income tax purposes generally will be taxable to a shareholder as ordinary dividend income. Distributions in excess of current and accumulated earnings and profits will be treated as a nontaxable reduction of the shareholder's basis in such shareholder's shares, to the extent thereof, and thereafter as taxable capital gain. Distributions that are treated as a reduction of the shareholder's basis in its shares will have the effect of increasing the amount of gain, or reducing the amount of loss, recognized upon the sale of the shareholder's shares. No assurances can be given regarding what portion, if any, of distributions in 2009 or subsequent years will constitute a return of capital for federal income tax purposes. During a year in which a REIT earns a net long-term capital gain, the REIT can elect under Code Sec. 857(b)(3) to designate a portion of dividends paid to shareholders as capital gain dividends. If this election is made, then the capital gain dividends are taxable to the shareholder as long-term capital gains.

## **Table of Contents**

The following table reflects the income tax status of distributions per share paid to common shareholders:

	<b>Year Ended December 31,</b>	
	<b>2008</b>	<b>2007</b>
Ordinary dividend	\$ 2.455	\$ 2.174
Ordinary dividend eligible for 15% tax rate	0.025	0.044
Capital gain		0.117
	\$ 2.480	\$ 2.335

Distributions on our 5.417% Series 1 Cumulative Convertible Preferred Shares were paid at the rate of \$1.354 per share per annum commencing on the issuance date of March 8, 2007. We do not believe that the preferential rights available to the holders of our preferred shares or the financial covenants contained in our debt agreements had or will have an adverse effect on our ability to pay dividends in the normal course of business to our common shareholders or to distribute amounts necessary to maintain our qualification as a REIT.

### **Recent Sales of Unregistered Shares**

Under the terms of various operating partnership agreements of certain of our affiliated limited partnerships, the interest of limited partners in those limited partnerships may be redeemed, subject to certain conditions, for cash or an equivalent number of our common shares, at our option. During the three months ended December 31, 2008, 3,000 operating partnership units were redeemed for cash. All other equity securities sold by us during 2008 that were not registered have been previously reported in a Quarterly Report on Form 10-Q.

### **Purchases of Equity Securities by the Issuer and Affiliated Purchasers**

No equity securities were purchased by us during 2008. However, 13,961 common shares were placed into treasury as a result of restricted shares forfeited by former employees.

**Table of Contents****ITEM 6. SELECTED FINANCIAL DATA**

The following table includes certain financial information on a consolidated historical basis. You should read this section in conjunction with Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and Item 8. Financial Statements and Supplementary Data. Our selected operating data, other data and balance sheet data for the years ended 2004 through 2007 has been reclassified to conform to the presentation for the year ended 2008.

	2008	For the Year Ended December 31,				2004
		2007	2006	2005		
	(In thousands, except per share data and ratios)					
<b>Operating Data:</b>						
Rental income	\$ 501,964	\$ 465,728	\$ 414,261	\$ 375,655	\$ 350,837	
Property operating income(1)	\$ 355,093	\$ 336,862	\$ 301,513	\$ 273,398	\$ 245,022	
Income from continuing operations	\$ 115,338	\$ 94,009	\$ 89,952	\$ 83,058	\$ 63,566	
Gain on sale of real estate	\$ 12,572	\$ 94,768	\$ 23,956	\$ 30,748	\$ 14,052	
Net income	\$ 129,787	\$ 195,537	\$ 118,712	\$ 114,612	\$ 84,156	
Net income available for common shareholders	\$ 129,246	\$ 195,095	\$ 103,514	\$ 103,137	\$ 72,681	
Net cash provided by operating activities(2)	\$ 228,285	\$ 214,209	\$ 186,654	\$ 174,941	\$ 174,148	
Net cash used in investing activities(2)	\$ (207,567)	\$ (151,439)	\$ (317,429)	\$ (152,730)	\$ (157,611)	
Net cash (used in) provided by financing activities(2)	\$ (56,186)	\$ (23,574)	\$ 133,631	\$ (44,047)	\$ (21,030)	
Dividends declared on common shares	\$ 148,444	\$ 135,102	\$ 133,066	\$ 124,928	\$ 101,969	
Weighted average number of common shares outstanding:						
Basic	58,665	56,108	53,469	52,533	51,008	
Diluted	58,914	56,543	53,962	53,050	51,547	
Earnings per common share, basic:						
Continuing operations	\$ 1.96	\$ 1.67	\$ 1.40	\$ 1.36	\$ 1.02	
Discontinued operations	0.24	1.81	0.40	0.60	0.40	
Gain on sale of real estate			0.14			
Total	\$ 2.20	\$ 3.48	\$ 1.94	\$ 1.96	\$ 1.42	
Earnings per common share, diluted:						
Continuing operations	\$ 1.95	\$ 1.65	\$ 1.39	\$ 1.35	\$ 1.01	
Discontinued operations	0.24	1.80	0.39	0.59	0.40	
Gain on sale of real estate			0.14			
Total	\$ 2.19	\$ 3.45	\$ 1.92	\$ 1.94	\$ 1.41	
Dividends declared per common share(3)	\$ 2.52	\$ 2.37	\$ 2.46	\$ 2.37	\$ 1.99	
<b>Other Data:</b>						
Funds from operations available to common shareholders(4)(5)(6)	\$ 229,176	\$ 206,762	\$ 177,113	\$ 163,544	\$ 148,671	
EBITDA(7)	\$ 339,099	\$ 417,560	\$ 316,783	\$ 292,465	\$ 258,143	
Adjusted EBITDA(7)	\$ 326,527	\$ 322,792	\$ 292,827	\$ 261,717	\$ 244,091	
Ratio of EBITDA to combined fixed charges and preferred share dividends(7)(8)	3.2x	3.3x	2.6x	2.7x	2.5x	
Ratio of Adjusted EBITDA to combined fixed charges and preferred share dividends(7)(8)	3.1x	2.5x	2.4x	2.4x	2.4x	

**Table of Contents**

	2008	2007	As of December 31,		
			2006	2005	2004
	(In thousands, except per share data)				
Balance Sheet Data:					
Real estate, at cost	\$ 3,673,685	\$ 3,452,847	\$ 3,204,258	\$ 2,829,321	\$ 2,666,276
Total assets	\$ 3,092,776	\$ 2,989,297	\$ 2,688,606	\$ 2,350,852	\$ 2,266,896
Mortgages payable and capital lease obligations	\$ 452,810	\$ 450,084	\$ 460,398	\$ 419,713	\$ 410,885
Notes payable	\$ 336,391	\$ 210,820	\$ 109,024	\$ 316,755	\$ 325,051
Senior notes and debentures	\$ 956,584	\$ 977,556	\$ 1,127,508	\$ 653,675	\$ 568,121
Preferred stock	\$ 9,997	\$ 9,997	\$	\$ 135,000	\$ 135,000
Shareholders' equity	\$ 1,114,602	\$ 1,114,632	\$ 784,078	\$ 774,847	\$ 790,534
Number of common shares outstanding	58,986	58,646	55,321	52,891	52,137

- (1) Property operating income consists of rental income, other property income and mortgage interest income, less rental expenses and real estate taxes. This measure is used internally to evaluate the performance of property operations and we consider it to be a significant measure.
- (2) Determined in accordance with Financial Accounting Standards Board ( FASB ) Statement No. 95, Statement of Cash Flows.
- (3) The 2006 and 2005 dividends declared per common share each include a special dividend of \$0.20 resulting from the sales of condominiums at Santana Row.
- (4) Funds from Operations ( FFO ) is a supplemental non-GAAP financial measure of real estate companies' operating performances. The National Association of Real Estate Investment Trusts ( NAREIT ) defines FFO as follows: net income, computed in accordance with the U.S. GAAP, plus depreciation and amortization of real estate assets and excluding extraordinary items and gains on the sale of real estate. We compute FFO in accordance with the NAREIT definition, and we have historically reported our FFO available for common shareholders in addition to our net income.

We consider FFO available for common shareholders a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of the real estate assets diminishes predictably over time, as implied by the historical cost convention of GAAP and the recording of depreciation. We use FFO primarily as one of several means of assessing our operating performance in comparison with other REITs. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs. Additional information regarding our calculation of FFO is contained in Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The reconciliation of net income to funds from operations available for common shareholders is as follows:

	2008	2007	2006	2005	2004
	(In thousands)				
Net income	\$ 129,787	\$ 195,537	\$ 118,712	\$ 114,612	\$ 84,156
Gain on sale of real estate	(12,572)	(94,768)	(23,956)	(30,748)	(14,052)
Depreciation and amortization of real estate assets	101,450	95,565	88,649	82,752	81,649
Amortization of initial direct costs of leases	8,771	8,473	7,390	6,972	7,151
Depreciation of joint venture real estate assets	1,331	1,241	768	630	187
Funds from operations	228,767	206,048	191,563	174,218	159,091
Dividends on preferred stock	(541)	(442)	(10,423)	(11,475)	(11,475)
Income attributable to operating partnership units	950	1,156	748	801	1,055
Preferred stock redemption costs			(4,775)		
Funds from operations available for common shareholders	\$ 229,176	\$ 206,762	\$ 177,113	\$ 163,544	\$ 148,671

## Table of Contents

- (5) Includes a charge of \$1.6 million in 2008 related to the settlement of a litigation matter relating to a shopping center in New Jersey. The matter is further discussed in Note 8 of the financial statements.
- (6) Includes \$3.1 million of insurance recoveries in 2004 attributable to rental income lost at Santana Row as a result of the August 2002 fire. Insurance recoveries received in 2005 were insignificant.
- (7) The SEC has stated that EBITDA is a non-GAAP measure as calculated in the table below. Adjusted EBITDA is a non-GAAP measure that means net income or loss plus net interest expense, income taxes, depreciation and amortization, gain or loss on sale of real estate and impairments of real estate if any. Adjusted EBITDA is presented because we believe that it provides useful information to investors regarding our ability to service debt and because it approximates a key covenant in material notes. Adjusted EBITDA should not be considered an alternative measure of operating results or cash flow from operations as determined in accordance with GAAP. Adjusted EBITDA as presented may not be comparable to other similarly titled measures used by other REITs.

The reconciliation of Adjusted EBITDA to net income for the periods presented is as follows:

	2008	2007	2006	2005	2004
	(In thousands)				
Net income	\$ 129,787	\$ 195,537	\$ 118,712	\$ 114,612	\$ 84,156
Depreciation and amortization	111,068	105,966	97,879	91,503	90,438
Interest expense	99,163	117,394	102,808	88,566	85,058
Other interest income	(919)	(1,337)	(2,616)	(2,216)	(1,509)
EBITDA	339,099	417,560	316,783	292,465	258,143
Gain on sale of real estate	(12,572)	(94,768)	(23,956)	(30,748)	(14,052)
Adjusted EBITDA	\$ 326,527	\$ 322,792	\$ 292,827	\$ 261,717	\$ 244,091

- (8) Fixed charges consist of interest on borrowed funds (including capitalized interest), amortization of debt discount and expense and the portion of rent expense representing an interest factor. Preferred share dividends consist of dividends paid on preferred shares and preferred stock redemption costs. Our Series B preferred shares were redeemed in full in November 2006.

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the consolidated financial statements and notes thereto appearing in Item 8. Financial Statements and Supplementary Data of this report.

### Overview

We are an equity real estate investment trust specializing in the ownership, management, development and redevelopment of high quality retail and mixed-use properties. As of December 31, 2008, we owned or had a majority interest in community and neighborhood shopping centers and mixed-use properties which are operated as 84 predominantly retail real estate projects comprising approximately 18.1 million square feet. These properties are located primarily in densely populated and affluent communities in strategic metropolitan markets in the Mid-Atlantic and Northeast regions of the United States, as well as in California. In total, the real estate projects were 95.0% leased and 94.3% occupied at December 31, 2008. A joint venture in which we own a 30% interest owned seven retail real estate projects totaling approximately 1.0 million square feet as of December 31, 2008. In total, the joint venture properties in which we own an interest were 97.4% leased and occupied at December 31, 2008. We have paid quarterly dividends to our shareholders continuously since our founding in 1962 and have increased our dividends per common share for 41 consecutive years.

### Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, which we refer to as GAAP, requires management to make estimates and assumptions that in



## **Table of Contents**

certain circumstances affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and revenues and expenses. These estimates are prepared using management's best judgment, after considering past and current events and economic conditions. In addition, information relied upon by management in preparing such estimates includes internally generated financial and operating information, external market information, when available, and when necessary, information obtained from consultations with third party experts. Actual results could differ from these estimates. A discussion of possible risks which may affect these estimates is included in Item 1A. Risk Factors of this report. Management considers an accounting estimate to be critical if changes in the estimate could have a material impact on our consolidated results of operations or financial condition.

The most significant accounting policies, which involve the use of estimates and assumptions as to future uncertainties and, therefore, may result in actual amounts that differ from estimates, are as follows:

### *Revenue Recognition and Accounts Receivable*

Our leases with tenants are classified as operating leases. Substantially all such leases contain fixed escalations which occur at specified times during the term of the lease. Base rents are recognized on a straight-line basis from when the tenant controls the space through the term of the related lease, net of valuation adjustments, based on management's assessment of credit, collection and other business risk. Percentage rents, which represent additional rents based upon the level of sales achieved by certain tenants, are recognized at the end of the lease year or earlier if we have determined the required sales level is achieved and the percentage rents are collectible. Real estate tax and other cost reimbursements are recognized on an accrual basis over the periods in which the related expenditures are incurred. For a tenant to terminate its lease agreement prior to the end of the agreed term, we may require that they pay a fee to cancel the lease agreement. Lease termination fees for which the tenant has relinquished control of the space are generally recognized on the termination date. When a lease is terminated early but the tenant continues to control the space under a modified lease agreement, the lease termination fee is generally recognized evenly over the remaining term of the modified lease agreement.

We make estimates of the collectibility of our accounts receivable related to minimum rents, straight-line rents, expense reimbursements and other revenue or income. In some cases, primarily relating to straight-line rents, the collection of these amounts extends beyond one year. Our experience relative to unbilled straight-line rents is that a certain portion of the amounts otherwise recognizable as revenue is never billed to or collected from tenants due to early lease terminations, lease modifications, bankruptcies and other factors. Accordingly, the extended collection period for straight-line rents along with our evaluation of tenant credit risk may result in the nonrecognition of a portion of straight-line rental income until the collection of such income is reasonably assured. If our evaluation of tenant credit risk changes indicating more straight-line revenue is reasonably collectible than previously estimated and realized, the additional straight-line rental income is recognized as revenue. If our evaluation of tenant credit risk changes indicating a portion of realized straight-line rental income is no longer collectible, a reserve and bad debt expense is recorded. At December 31, 2008 and 2007, accounts receivable include approximately \$37.2 million and \$32.0 million, respectively, related to straight-line rents. These estimates have a direct impact on our net income.

At December 31, 2008 and 2007, our allowance for doubtful accounts was \$11.8 million and \$7.0 million, respectively. Historically, we have recognized bad debt expense between 0.4% and 1.4% of rental income and it was 1.2% in 2008. An increase in our bad debt expense would decrease our net income. For example, if we had experienced an increase in bad debt of 0.5% of rental income in 2008, our net income would have been reduced by approximately \$2.5 million.

### *Real Estate*

The nature of our business as an owner, redeveloper and operator of retail shopping centers and mixed-use properties means that we invest significant amounts of capital. Depreciation and maintenance costs relating to our properties constitute substantial costs for us as well as the industry as a whole. We capitalize real estate

## **Table of Contents**

investments and depreciate them in accordance with GAAP and consistent with industry standards based on our best estimates of the assets physical and economic useful lives. The cost of our real estate investments, less salvage value, if any, is charged to depreciation expense over the estimated life of the asset using straight-line rates for financial statement purposes. We periodically review the estimated lives of our assets and implement changes, as necessary, to these estimates and, therefore, to our depreciation rates. These reviews take into account the historical retirement and replacement of our assets, the repairs required to maintain the condition of our assets, the cost of redevelopments that may extend the useful lives of our assets and general economic and real estate factors. A newly developed neighborhood shopping center building would typically have an economic useful life of 50 to 60 years, but since many of our assets are not newly developed buildings, estimating the useful lives of assets that are long-lived as well as their salvage value requires significant management judgment. Certain events could occur that would materially affect our estimates and assumptions related to depreciation. Unforeseen competition or changes in customer shopping habits could substantially alter our assumptions regarding our ability to realize the expected return on investment in the property and therefore reduce the economic life of the asset and affect the amount of depreciation expense to be charged against both the current and future revenues. These assessments have a direct impact on our net income. The longer the economic useful life, the lower the depreciation charged to that asset in a fiscal period will be, which in turn will increase our net income. Similarly, having a shorter economic useful life would increase the depreciation for a fiscal period and decrease our net income.

Land, buildings and real estate under development are recorded at cost. We compute depreciation using the straight-line method with useful lives ranging generally from 35 years to a maximum of 50 years on buildings and major improvements. Maintenance and repair costs are charged to operations as incurred. Tenant work and other major improvements, which improve or extend the life of the asset, are capitalized and depreciated over the life of the lease or the estimated useful life of the improvements, whichever is shorter. Minor improvements, furniture and equipment are capitalized and depreciated over useful lives ranging from 3 to 20 years. Certain external and internal costs directly related to the development, redevelopment and leasing of real estate, including applicable salaries and the related direct costs, are capitalized. The capitalized costs associated with developments and redevelopments are depreciated over the life of the improvement. Capitalized costs associated with leases are depreciated or amortized over the base term of the lease. Unamortized leasing costs are charged to operating expense if the applicable tenant vacates before the expiration of its lease. Undepreciated tenant work is charged to operations if the applicable tenant vacates and the tenant work is replaced or has no future value.

When applicable, as lessee, we classify our leases of land and building as operating or capital leases in accordance with the provisions of Statement of Financial Accounting Standard (SFAS) No. 13, Accounting for Leases. We are required to use judgment and make estimates in determining the lease term, the estimated economic life of the property and the interest rate to be used in applying the provisions of SFAS No. 13. These estimates determine whether or not the lease meets the qualification of a capital lease and is recorded as an asset.

Interest costs on developments and major redevelopments are capitalized as part of developments and redevelopments not yet placed in service. Capitalization of interest commences when development activities and expenditures begin and end upon completion, which is when the asset is ready for its intended use. Generally, rental property is considered substantially complete and ready for its intended use upon completion of tenant improvements, but no later than one year from completion of major construction activity. We make judgments as to the time period over which to capitalize such costs and these assumptions have a direct impact on net income because capitalized costs are not subtracted in calculating net income. If the time period for capitalizing interest is extended, more interest is capitalized, thereby decreasing interest expense and increasing net income during that period.

### *Real Estate Acquisitions*

Upon acquisition of operating real estate properties, we estimate the fair value of acquired tangible assets (consisting of land, building and improvements), identified intangible assets and liabilities (consisting of above-market and below-market leases, in-place leases and tenant relationships), and assumed debt in accordance with

## **Table of Contents**

SFAS No. 141, Business Combinations. Based on these estimates, we allocate the purchase price to the applicable assets and liabilities. We utilize methods similar to those used by independent appraisers in estimating the fair value of acquired assets and liabilities. The value allocated to in-place leases is amortized over the related lease term and reflected as rental income in the statement of operations. If a tenant vacates its space prior to contractual termination of its lease, the unamortized balance of any in-place lease value is written off to rental income.

### *Long-Lived Assets*

There are estimates and assumptions made by management in preparing the consolidated financial statements for which the actual results will be determined over long periods of time. This includes the recoverability of long-lived assets, including our properties that have been acquired or developed. Management must evaluate properties for possible impairment of value and, for those properties where impairment may be indicated, make estimates of future cash flows including revenues, operating expenses, required maintenance and development expenditures, market conditions, demand for space by tenants and rental rates over very long periods. Because our properties typically have a very long life, the assumptions used to estimate the future recoverability of book value requires significant management judgment. Actual results could be significantly different from the estimates. These estimates have a direct impact on net income, because recording an impairment charge results in a negative adjustment to net income.

SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, requires the presentation of discontinued operations to include components of an entity comprising operations and cash flows that can be distinguished operationally and for financial reporting purposes from the rest of the entity. As a result, the sale of a property, or the classification of a property as held for sale, typically requires us to reclassify the revenues and expenses associated with the property from continuing operations to discontinued operations for all periods presented.

### *Contingencies*

We are sometimes involved in lawsuits, warranty claims, and environmental matters arising in the ordinary course of business. Management makes assumptions and estimates concerning the likelihood and amount of any potential loss relating to these matters.

Any difference between our estimate of a potential loss and the actual outcome would result in an increase or decrease to net income. In addition, we reserve for estimated losses, if any, associated with warranties given to a buyer at the time an asset is sold or other potential liabilities relating to that sale, taking any insurance policies into account. These warranties may extend up to ten years and the calculation of potential liability requires significant judgment. Any changes to our estimated warranty losses would result in an increase or decrease in net income.

### *Self-Insurance*

We are self-insured for general liability costs up to predetermined retained amounts per claim, and we believe that we maintain adequate accruals to cover our retained liability. We currently do not maintain third party stop-loss insurance policies to cover liability costs in excess of predetermined retained amounts. Our accrual for self-insurance liability is determined by management and is based on claims filed and an estimate of claims incurred but not yet reported. Management considers a number of factors, including third-party actuarial analysis and future increases in costs of claims, when making these determinations. If our liability costs differ from these accruals, it will increase or decrease our net income.

## **Table of Contents**

### *New Accounting Pronouncements*

In September 2006, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 157, Fair Value Measurements ( SFAS No. 157 ). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 applies to accounting pronouncements that require or permit fair value measurements, except for share-based payments under SFAS No. 123(R). We adopted the recognition and disclosure provisions of SFAS No. 157 for financial assets and financial liabilities and for nonfinancial assets and nonfinancial liabilities that are re-measured at least annually effective January 1, 2008; the adoption did not have a material impact on our financial position, results of operations or cash flows. In accordance with the FASB Staff Position ( FSP ) SFAS No. 157-2, Effective Date of FASB Statement No. 157 , we are required to adopt the provisions of SFAS No. 157 for all other nonfinancial assets and nonfinancial liabilities effective January 1, 2009 and do not expect the adoption to have a material impact on our financial position, results of operations or cash flows.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115 ( SFAS No. 159 ). This standard permits entities to choose to measure many financial instruments and certain other items at fair value and is effective for the first fiscal year beginning after November 15, 2007. We did not make this fair value election when we adopted SFAS No. 159 effective January 1, 2008, and, therefore, it did not have an impact on our financial position, results of operations, or cash flows.

On December 4, 2007, the FASB issued Statement No. 141 (R), Business Combinations ( SFAS No. 141 (R) ). SFAS No. 141 (R) broadens and clarifies the definition of a business which will result in significantly more of our acquisitions being treated as business combinations rather than asset acquisitions. FAS 141 (R) is effective for business combinations for which the acquisition date is on or after January 1, 2009. Early adoption is not permitted and therefore, this will only impact prospective acquisitions with no change to the accounting for acquisitions completed prior to or on December 31, 2008. The new standard requires us to expense as incurred all acquisition related transaction costs which could include broker fees, transfer taxes, legal, accounting, valuation, and other professional and consulting fees; for acquisitions prior to January 1, 2009, these costs were capitalized as part of the acquisition cost. The impact to our financial statements will vary significantly depending on the number of acquisitions, size of the acquisitions, and location of the acquisitions. Based on acquisitions in the last three years, transaction costs for single asset acquisitions typically ranged from \$0.1 million to \$1.0 million with significantly higher transaction costs for an acquisition of a larger portfolio. The new standard includes several other changes to the accounting for business combinations including requiring contingent consideration to be measured at fair value at acquisition and subsequently remeasured through the income statement if accounted for as a liability as the fair value changes, any adjustments during the purchase price allocation period to be pushed back to the acquisition date with prior periods being adjusted for any changes, and the business combination to be accounted for on the acquisition date or the date control is obtained. During 2008, we expensed all acquisition related costs for acquisitions which did not close prior to December 31, 2008.

On December 4, 2007, the FASB issued Statement No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB 51 ( SFAS No. 160 ). The new standard significantly changes the accounting and reporting of minority interests in the consolidated financial statements. The new standard requires a non-controlling interest, which is currently referred to as a minority interest, to be recognized as a component of equity rather than included in the mezzanine section of the balance sheet where it is currently presented. The terminology minority interest is changed to noncontrolling interest . The minority interest caption on the statement of operations will be reflected as net income attributable to the noncontrolling interests and shown after consolidated net income and will be an adjustment to reconcile to net income. This is a presentation only change for minority interest on both the balance sheet and statement of operations and will have no impact to net income, total liabilities and equity, and earnings per share. The statement also requires the recognition of 100% of the fair values of assets acquired and liabilities assumed in acquisitions of less than 100% controlling interest with subsequent acquisitions of the non-controlling interest recorded as equity transactions. SFAS No. 160 is effective January 1, 2009 and is to be applied prospectively except for the presentation changes to the balance sheet and income

## **Table of Contents**

statement which will be applied retrospectively in the 2009 financial statements. Effective January 1, 2009, we will reclassify \$32.4 million from the mezzanine section of the balance sheet to shareholders' equity. The additional impact on the financial statements will vary depending on the level of transactions with entities involving non-controlling interests.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133 (SFAS No. 161). SFAS No. 161 requires enhanced disclosures about an entity's derivative instruments and hedging activities and is effective for fiscal years beginning after November 15, 2008. We do not expect the adoption of SFAS No. 161 to have a material impact on our consolidated financial statements.

In June 2008, the FASB issued FSP EITF No. 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities (FSP EITF No. 03-6-1). Under the FSP, unvested share-based payment awards that contain non-forfeitable rights to receive dividends (whether paid or unpaid) are participating securities, and should be included in computation of EPS pursuant to the two-class method. As part of our stock based compensation program, we issue restricted shares which vest over a three to six year period; these shares have non-forfeitable rights to dividends immediately after issuance. We currently exclude the unvested shares from the basic EPS calculation and include them using the treasury stock method in diluted earnings per share. We expect the adoption of FSP EITF No. 03-6-1 to result in a minimal decrease to our basic and diluted earnings per share calculations for all periods presented. The FSP is effective for fiscal years beginning after December 15, 2008 and will require retrospective application to all prior period EPS data presented in the financial statements; early adoption is not permitted.

In November 2008, the EITF issued Issue 08-6, Equity Method Investment Accounting Considerations (EITF 08-6), which clarified the accounting for certain transactions and impairment considerations involving equity method investments. EITF 08-6 clarified that equity method investments should initially be measured at cost, the issuance of shares by the investee would result in a gain or loss on issuance of shares reflected in the income statement of the equity investor, and that a loss in value of an equity investment which is other than a temporary decline should be recognized in accordance with APB 18, The Equity Method of Accounting for Investments in Common Stock. The consensus is effective on a prospective basis beginning on January 1, 2009; we do not expect EITF 08-6 to have a material impact on our financial position, results of operations, or cash flows.

## Table of Contents

### Property Acquisitions and Dispositions

A summary of our significant acquisitions in 2008 and 2007 is as follows:

Date	Property	City, State	Gross Leasable Area (In square feet)	Purchase Price (In millions)
<b>Year ended December 31, 2008</b>				
May 30	Del Mar Village	Boca Raton, FL	154,000	\$ 41.7(1)
July 11	7015 & 7045 Beracasa Way	Boca Raton, FL	24,000	6.7(2)
July 16	Chelsea Commons Phase II	Chelsea, MA	26,000	8.0(3)
September 4	Courtyard Shops	Wellington, FL	127,000	37.9(4)
September 25 and 30	Bethesda Row	Bethesda, MD	N/A	38.8(5)
		Total	331,000	\$ 133.1

### Year ended December 31, 2007

February 28	Crow Canyon Crest	San Ramon, CA	17,000	\$ 10.9
March 8	The White Marsh Portfolio:(6)	White Marsh, MD		189.4
	THE AVENUE at White Marsh		296,000	
	The Shoppes at Nottingham Square		186,000	
	White Marsh Plaza		79,000	
	White Marsh Other		53,000	
May 30	Shoppers World	Charlottesville, VA	169,000	27.2
October 26	Mid-Pike Plaza	Rockville, MD		45.2(7)
October 26	Huntington Shopping Center	Huntington, NY		37.7(7)
		Total	800,000	\$ 310.4

- (1) Approximately \$1.7 million and \$7.4 million of the net assets acquired were allocated to other assets for above market leases and liabilities for below market leases, respectively.
- (2) Approximately \$0.2 million of the net assets acquired were allocated to other assets for above market leases. The two buildings acquired are adjacent to our Del Mar Village shopping center.
- (3) Approximately \$0.2 million and \$0.3 million of the net assets acquired were allocated to other assets for above market leases and liabilities for below market leases, respectively. This property includes four pad sites that are adjacent to our Chelsea Commons property.
- (4) Approximately \$0.6 million and \$1.0 million of the net assets acquired were allocated to other assets for above market leases and liabilities for below market leases, respectively.
- (5) On September 25 and 30, 2008, we completed exchange transactions whereby we sold our fee interest in four land parcels that were subject to long-term ground leases with tenants and acquired the fee interest in two land parcels under our Bethesda Row property. Prior to the transactions, the land parcels at Bethesda Row were encumbered by capital lease obligations which were extinguished as part of the transactions. The transactions were completed as 1031 tax deferred exchange transactions and involved net cash paid to us of \$23.2 million.
- (6) The White Marsh Portfolio was purchased using \$11.5 million of cash plus a combination of common stock and convertible preferred stock, downREIT operating partnership units, and the assumption of mortgage loans through a merger with Nottingham Properties, Inc. The acquisition also included ground leases covering 50,000 square feet of office space and a hotel which are not included in gross leasable area.
- (7) On October 26, 2007, we completed an exchange transaction whereby we sold our leasehold interests in six New Jersey properties and acquired the fee interests in Mid-Pike Plaza and Huntington Shopping Center. Prior to the transaction, we held leasehold interests in all eight properties. The transaction was completed as a 1031 tax-deferred exchange and involved a cash payment of \$17.2 million. All eight properties were previously encumbered by capital lease obligations which were extinguished as part of the transaction.



## Table of Contents

On November 16, 2007, we purchased the 10% minority interest in three properties located at our Fifth Avenue, Hermosa Avenue and Third Street Promenade projects for \$5.7 million. We now own 100% of these properties.

Generally, our acquisitions are initially financed by available cash and borrowings under our revolving credit facility which may be repaid later with funds raised through the issuance of new equity or new long-term debt. On occasion we also finance our acquisitions through the issuance of common stock, preferred stock, or downREIT units as well as through the assumption of mortgages.

A summary of our significant dispositions in 2008 and 2007 is as follows:

Sale Date	Property	Location	Year Acquired or Built	Gross Leasable Area (In square feet)	Sales Price (In millions)	Gain
<b>Year ended December 31, 2008</b>						
September 25 and 30	Four Land Parcels:(1)				\$ 38.8	\$ 0.9
	The Shoppes at Nottingham Square	White Marsh, MD	2007	134,000		
	White Marsh Other	White Marsh, MD	2007	N/A(2)		
	White Marsh Other	White Marsh, MD	2007	3,000		
	North Dartmouth	North Dartmouth, MA	2006	135,000		
December 29	Greenwich Avenue	Greenwich, CT	1995	7,000	7.2	5.2(3)
	Total			279,000	\$ 46.0	\$ 6.1
<b>Year ended December 31, 2007</b>						
April 5	Bath Shopping Center	Bath, ME	2006	101,000	\$ 21.8	\$ 0.6(4)
June 20	Key Road Plaza	Keene, NH	2006	76,000	15.3	0.4(5)
June 20	Riverside Plaza	Keene, NH	2006	218,000	25.9	0.5(6)
October 11	Forest Hills	Forest Hills, NY	1997	39,500	33.2	19.1(7)
October 26	New Jersey Leasehold Interests:				65.7	79.6(8)
	Allwood Shopping Center	Clifton, NJ	1988	50,000		
	Blue Star Shopping Center	Watchung, NJ	1988	410,000		
	Brunswick Shopping Center	North Brunswick, NJ	1988	303,000		
	Clifton Shopping Center	Clifton, NJ	1988	80,000		
	Hamilton Shopping Center	Hamilton, NJ	1988	190,000		
	Rutgers Shopping Center	Franklin, NJ	1988	267,000		
	Total			1,734,500	\$ 161.9	\$ 100.2

- (1) On September 25 and 30, 2008, we completed exchange transactions whereby we sold our fee interest in four land parcels that were subject to long-term ground leases with tenants and acquired the fee interest in two land parcels under our Bethesda Row property. Three of the land parcels we sold were in White Marsh, MD, and one parcel was in North Dartmouth, MA. The transactions were completed as 1031 tax deferred exchange transactions and involved net cash paid to us of \$23.2 million.
- (2) This land parcel was subject to a ground lease covering 50,000 square feet of office space not included in our gross leasable area.
- (3) We sold one of two retail buildings located in Greenwich, CT.
- (4) Gain of \$0.6 million is net of \$0.3 million in taxes.
- (5) Gain of \$0.4 million is net of \$0.1 million in taxes.
- (6) Gain of \$0.5 million is net of \$0.1 million in taxes.
- (7) We sold two of three retail buildings located in Forest Hills, NY.
- (8) On October 26, 2007, we completed an exchange transaction whereby we sold our leasehold interests in six New Jersey properties and acquired the fee interests in Mid-Pike Plaza and Huntington Shopping Center. The transaction was completed as a 1031 tax-deferred exchange and involved a cash payment of \$17.2 million. All eight properties were previously encumbered by capital lease obligations which



were extinguished as part of the transaction.

## **Table of Contents**

The proceeds from our dispositions were used to pay down our revolving credit facility and for general corporate purposes.

In 2005 and 2006, warranty reserves for condominium units sold at Santana Row were established to cover potential costs for materials, labor and other items associated with warranty-type claims that may arise within the ten-year statutorily mandated latent construction defect warranty period. In 2006 and 2007, we increased our warranty reserves by \$2.5 million and \$5.1 million, respectively, net of taxes, related to defective work done by third party contractors while upgrades were made to certain units being prepared for sale. During 2007 and 2008, we evaluated the potentially affected units, and as of December 31, 2008, have completed the inspections and repairs. The extent of the damages encountered in the units and the resulting costs to repair varied considerably amongst the units. As a result, we have adjusted the warranty reserve to reflect the actual costs incurred related to these issues which is approximately \$2.4 million, net of \$1.5 million of taxes. The change in the reserve of \$5.2 million is included in Discontinued operations gain on sale of real estate in 2008. These amounts do not reflect any amounts we may recover in the future from insurance or the contractors responsible for the defective work. Due to the inherent uncertainty related to the recovery from insurance or the contractor, we are unable to estimate an expected recovery; any recovery will be reflected in our financial statements once the amount is determinable, considered probable, and collectible.

## **Litigation Settlement**

During the fourth quarter 2008, we entered into an agreement to settle a litigation matter relating to a shopping center in New Jersey where a former tenant alleged that we and our management agent acted improperly by failing to disclose a condemnation action at the property that was pending when the lease was signed. In June 2008, we entered into an agreement with the management agent that provided a framework for sharing litigation costs and payment of any damages to the plaintiff. The final settlement totaled \$2.3 million of which we paid \$1.15 million and the third party management agent paid \$1.15 million. We are currently in the process of settling the amount of the portion of the plaintiff's legal fees which we are required to pay; we expect the amount to be approximately \$1.0 million of which we will pay 50% and the third party management agent will pay 50%. Our share of the total estimated settlement of \$1.6 million is included in general and administrative expense in the statement of operations.

## **2008 Significant Debt and Equity Transactions**

On February 21, 2008, we entered into two interest rate swap agreements to fix the variable portion of our \$200 million term loan through November 6, 2008. The first swap fixed the variable rate at 2.725% on a notional amount of \$100 million and the second swap fixed the variable rate at 2.852% on a notional amount of \$100 million for a combined fixed rate of 2.789%. Both swaps were designated and qualified as cash flow hedges and were recorded at fair value until the swaps ended on November 6, 2008.

On July 1, 2008, we repaid the \$9.6 million mortgage loan on Leesburg Plaza which had an original maturity date of October 1, 2008. This loan was repaid with funds borrowed on our \$300 million revolving credit facility.

On July 15, 2008, we exercised a one-year extension for our \$200 million term loan extending the maturity date to November 6, 2009.

On August 15, 2008, one of the holders redeemed \$20.8 million of the outstanding \$50.0 million balance of our 7.48% debentures. The notice period for additional redemptions has expired. These debentures were repaid with funds borrowed on our \$300 million revolving credit facility.

## Table of Contents

In connection with the acquisition of Courtyard Shops and two land parcels at Bethesda Row, we assumed three mortgage notes as follows:

Property	Fair Value(1) (In millions)	Maturity Date	Stated Annual Interest Rate
Courtyard Shops	\$ 8.1	July 1, 2012	6.87%
Bethesda Row	\$ 20.0	January 1, 2013	5.37%
Bethesda Row	\$ 4.4	February 1, 2013	5.05%

(1) The aggregate face amount of the mortgage notes is \$32.2 million. However, in accordance with GAAP, these mortgage notes were recorded at their aggregate fair value of \$32.5 million.

On September 25 and 30, 2008, we acquired the fee interest in two land parcels under our Bethesda Row property. Prior to the transactions, we had capital lease obligations totaling \$11.5 million on the two land parcels which were extinguished as part of the transactions.

On December 31, 2008, we repaid the \$1.1 million mortgage loan on one of our properties in White Marsh, MD, on its maturity date. This loan was repaid with funds borrowed on our \$300 million revolving credit facility.

## Outlook

We seek growth in earnings, funds from operations, and cash flows primarily through a combination of the following:

growth in our same-center portfolio,

growth in our portfolio from property redevelopments, and

expansion of our portfolio through property acquisitions.

Our same-center growth is primarily driven by increases in rental rates on new leases and lease renewals. The infill nature and strong demographics of our properties provide a strategic advantage allowing us to maintain relatively high occupancy and increase rental rates. We seek to maintain a mix of strong national, regional, and local retailers. At December 31, 2008, no single tenant accounted for more than 2.6% of annualized base rent.

We continue to see a positive impact from redevelopment of our shopping centers. In 2009 and 2010, we have redevelopment projects stabilizing with projected costs of approximately \$73 million and \$16 million, respectively. As redevelopment properties are completed, spaces that were out of service and newly created spaces begin generating revenue. In addition, spaces that were not out of service and that have expiring leases may generate higher revenue because we generally receive higher rent on new leases at improved centers.

We continue to review acquisition opportunities in our primary markets that complement our portfolio and provide long term opportunities. Additionally, in 2008, we acquired two properties in South Florida and continue to evaluate further acquisitions in the South Florida market. Generally, our acquisitions do not initially contribute significantly to earnings growth; however, they provide long term re-leasing growth, redevelopment opportunities, and other strategic opportunities. Any growth from acquisitions is contingent on our ability to find properties that meet our qualitative standards at prices that meet our financial hurdles. Changes in interest rates may affect our success in achieving earnings growth through acquisitions by affecting both the price that must be paid to acquire a property, as well as our ability to economically finance the property acquisition.

The current downturn in the economy may impact the success of our tenants' retail operations and therefore the amount of rent and expense reimbursements we receive from our tenants. We have seen tenants experiencing declining sales, vacating early, or filing for bankruptcy, as well as seeking rent relief from us as landlord. Any reduction in our tenants' abilities to pay base rent, percentage rent or other charges, will adversely affect our



**Table of Contents**

financial condition and results of operations. Further, our ability to re-lease vacant spaces may be negatively impacted by the current economic environment. While we believe the locations of our centers and diverse tenant base should decrease the negative impact of the economic environment, we are likely to see an increase in vacancy that could have a negative impact to our revenue. We continue to monitor our tenants operating performances as well as trends in the retail industry to evaluate the future impact.

We continue to maintain a strong balance sheet and a conservative capital structure. We seek to maintain a schedule of debt maturities such that the amount of debt maturing in any one year is manageable with respect to our overall borrowing capacity.

At December 31, 2008, the leasable square feet in our shopping centers was 94.3% occupied and 95.0% leased. The leased rate is higher than the occupied rate due to leased spaces that are being redeveloped or improved or that are awaiting permits and, therefore, are not yet ready to be occupied. Our occupancy and leased rates are subject to variability over time due to factors including acquisitions, the timing of the start and stabilization of our redevelopment projects, lease expirations and tenant bankruptcies.

**Results of Operations**

Throughout this section, we have provided certain information on a same-center basis. Information provided on a same-center basis includes the results of properties that we owned and operated for the entirety of both periods being compared except for properties for which significant development, redevelopment or expansion occurred during either of the periods being compared and properties classified as discontinued operations.

**YEAR ENDED DECEMBER 31, 2008 COMPARED TO YEAR ENDED DECEMBER 31, 2007**

	2008	2007	Change Dollars	%
	(Dollar amounts in thousands)			
Rental income	\$ 501,964	\$ 465,728	\$ 36,236	7.8%
Other property income	14,013	12,834	1,179	9.2%
Mortgage interest income	4,548	4,560	(12)	-0.3%
Total property revenues	520,525	483,122	37,403	7.7%
Rental expenses	109,718	99,363	10,355	10.4%
Real estate taxes	55,714	46,897	8,817	18.8%
Total property expenses	165,432	146,260	19,172	13.1%
Property operating income	355,093	336,862	18,231	5.4%
Other interest income	916	921	(5)	-0.5%
Income from real estate partnership	1,612	1,395	217	15.6%
Interest expense	(99,163)	(111,365)	12,202	-11.0%
General and administrative expense	(26,732)	(26,581)	(151)	0.6%
Depreciation and amortization	(111,022)	(101,633)	(9,389)	9.2%
Total other, net	(234,389)	(237,263)	2,874	-1.2%
Income from continuing operations before minority interests	120,704	99,599	21,105	21.2%
Minority interests	(5,366)	(5,590)	224	-4.0%
Discontinued operations income	1,877	6,760	(4,883)	-72.2%
Discontinued operations gain on sale of real estate	12,572	94,768	(82,196)	-86.7%
Net income	\$ 129,787	\$ 195,537	\$ (65,750)	-33.6%



## **Table of Contents**

### **Property Revenues**

Total property revenue increased \$37.4 million, or 7.7%, to \$520.5 million in 2008 compared to \$483.1 million in 2007. The percentage occupied at our shopping centers decreased to 94.3% at December 31, 2008 compared to 95.4% at December 31, 2007. Changes in the components of property revenue are discussed below.

#### *Rental Income*

Rental income consists primarily of minimum rent, cost recoveries from tenants and percentage rent. Rental income increased \$36.2 million, or 7.8%, to \$502.0 million in 2008 compared to \$465.7 million in 2007, due primarily to the following:

an increase of \$14.2 million at same-center properties due to increased rental rates on new and renewal leases, increased cost reimbursements and increased percentage rent,

an increase of \$12.8 million attributable to properties acquired in 2008 and 2007,

an increase of \$11.0 million at redevelopment properties due primarily to increased rental rates on new leases including newly created retail and residential spaces generating revenue and increased cost reimbursements, partially offset by

a decrease of \$1.7 million related to the demolition of an operating property in 2008 for use in future development.

#### *Other Property Income*

Other property income increased \$1.2 million, or 9.2%, to \$14.0 million in 2008 compared to \$12.8 million in 2007. Included in other property income are items which, although recurring, tend to fluctuate more than rental income from period to period, such as lease termination fees. In 2008, the increase is primarily due to an increase in lease termination fees at redevelopment properties partially offset by a decrease in income from our restaurant joint ventures.

### **Property Expenses**

Total property expenses increased \$19.2 million, or 13.1%, to \$165.4 million in 2008 compared to \$146.3 million in 2007. Changes in the components of property expenses are discussed below.

#### *Rental Expenses*

Rental expenses increased \$10.4 million, or 10.4%, to \$109.7 million in 2008 compared to \$99.4 million in 2007. This increase is due primarily to the following:

an increase of \$3.7 million in bad debt expense at same-center properties,

an increase of \$2.9 million attributable to properties acquired in 2008 and 2007

an increase of \$2.9 million in repairs and maintenance at same-center and redevelopment properties,

an increase of \$1.0 million in utility expense at same-center and redevelopment properties,

an increase of \$1.0 million in marketing expense at redevelopment properties primarily due to costs related to Arlington East (Bethesda Row) which opened during 2008,  
partially offset by

a decrease of \$1.4 million in insurance expense at same-center and redevelopment properties.



## **Table of Contents**

As a result of the changes in rental income, rental expenses and other property income described above, rental expenses as a percentage of rental income plus other property income increased to 21.3% in 2008 from 20.8% in 2007.

### *Real Estate Taxes*

Real estate tax expense increased \$8.8 million, or 18.8%, to \$55.7 million in 2008 compared to \$46.9 million in 2007. This increase is due primarily to an increase of \$6.7 million related to higher assessments at same-center and redevelopment properties and \$2.2 million related to properties acquired in 2008 and 2007.

### **Property Operating Income**

Property operating income increased \$18.2 million, or 5.4%, to \$355.1 million in 2008 compared to \$336.9 million in 2007. As discussed above, this increase is due primarily to the following:

growth in earnings at redevelopment properties,

earnings attributable to properties acquired in 2008 and 2007, and

growth in same-center earnings.

### **Other**

### *Interest Expense*

Interest expense decreased \$12.2 million, or 11.0%, to \$99.2 million in 2008 compared to \$111.4 million in 2007. This decrease is primarily due to the following:

a decrease of \$7.4 million due to a lower overall weighted average borrowing rate,

a decrease of \$4.7 million due to the termination of the Mid-Pike and Huntington capital leases on October 26, 2007, as part of the acquisition of the fee interests in these properties,

a decrease of \$2.7 million due to lower borrowings,  
partially offset by

a decrease of \$2.6 million in capitalized interest due primarily to substantial completion of our Arlington East (Bethesda Row) and Linden Square projects.

Gross interest costs were \$104.5 million and \$119.2 million in 2008 and 2007, respectively. Capitalized interest amounted to \$5.3 million and \$7.9 million in 2008 and 2007, respectively.

### *General and Administrative Expense*

General and administrative expense increased \$0.2 million, or 0.6%, to \$26.7 million in 2008 from \$26.6 million in 2007. This is due to a \$1.6 million litigation settlement in 2008 related to a shopping center in New Jersey partially offset by lower personnel related costs.

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

### *Depreciation and Amortization*

Depreciation and amortization expense increased \$9.4 million, or 9.2%, to \$111.0 million in 2008 from \$101.6 million in 2007. This increase is due primarily to acquisitions, placing into service newly completed redevelopment projects, and capital improvements at same-center and redevelopment properties.

### *Discontinued Operations Income*

Income from discontinued operations represents the income of properties that have been disposed, or will be disposed, which is required to be reported separately from results of ongoing operations. The reported income of \$1.9 million and \$6.8 million in 2008 and 2007, respectively, represents the income for the period during which we owned properties sold in 2008 and 2007.

**Table of Contents***Discontinued Operations Gain on Sale of Real Estate*

The gain on sale of real estate from discontinued operations of \$12.6 million for 2008 consists primarily of a \$5.2 million gain on the sale of one property in Connecticut, a \$5.2 million decrease in the warranty reserve for condominium units sold at Santana Row in 2005 and 2006, \$1.1 million in accrued state tax refunds applied for in 2008 related to the initial sales of the condominium units at Santana Row, and a \$0.9 million gain on the sale of four land parcels in Maryland and Massachusetts.

The gain on sale of real estate from discontinued operations of \$94.8 million for 2007 is due to a \$100.2 million gain primarily related to the sales of Bath Shopping Center, Key Road Plaza, Riverside Plaza, two properties in Forest Hills, and Allwood, Blue Star, Brunswick, Clifton, Hamilton and Rutgers Shopping Centers, partially offset by a \$5.1 million increase in the reserve, net of taxes, for the reassessment of damages in 2007 of defective work completed when making upgrades to certain condominiums sold in 2005 and 2006 at Santana Row.

**YEAR ENDED DECEMBER 31, 2007 COMPARED TO YEAR ENDED DECEMBER 31, 2006**

	2007	2006	Change Dollars	%
	(Dollar amounts in thousands)			
Rental income	\$ 465,728	\$ 414,261	\$ 51,467	12.4%
Other property income	12,834	7,460	5,374	72.0%
Mortgage interest income	4,560	5,095	(535)	-10.5%
Total property revenues	483,122	426,816	56,306	13.2%
Rental expenses	99,363	84,164	15,199	18.1%
Real estate taxes	46,897	41,139	5,758	14.0%
Total property expenses	146,260	125,303	20,957	16.7%
Property operating income	336,862	301,513	35,349	11.7%
Other interest income	921	2,042	(1,121)	-54.9%
Income from real estate partnership	1,395	656	739	112.7%
Interest expense	(111,365)	(95,234)	(16,131)	16.9%
General and administrative expense	(26,581)	(21,921)	(4,660)	21.3%
Depreciation and amortization	(101,633)	(92,751)	(8,882)	9.6%
Total other, net	(237,263)	(207,208)	(30,055)	14.5%
Income from continuing operations before minority interests	99,599	94,305	5,294	5.6%
Minority interests	(5,590)	(4,353)	(1,237)	28.4%
Discontinued operations income	6,760	4,804	1,956	40.7%
Discontinued operations gain on sale of real estate	94,768	16,515	78,253	473.8%
Gain on sale of real estate		7,441	(7,441)	-100.0%
Net income	\$ 195,537	\$ 118,712	\$ 76,825	64.7%

**Property Revenues**

Total property revenues increased \$56.3 million, or 13.2%, to \$483.1 million in 2007 compared to \$426.8 million in 2006. The percentage occupied at our shopping centers remained unchanged at 95.4% at December 31, 2007 and 2006. Changes in the components of property revenue are discussed below.



## **Table of Contents**

### *Rental income*

Rental income consists primarily of minimum rent, cost recoveries from tenants, and percentage rent. Rental income increased \$51.5 million, or 12.4%, to \$465.7 million in 2007 compared to \$414.3 million in 2006. This increase is due primarily to the following:

an increase of \$30.0 million attributable to the properties acquired in 2007 and 2006 and the completion of the power-center at Assembly Square Mall,

an increase of \$11.6 million at same-center properties due to increased rental rates on new leases and increased cost reimbursements,

an increase of \$8.9 million at redevelopment properties due primarily to increased occupancy, increased rental rates on new leases and increased cost reimbursements,

an increase of \$2.2 million at Santana Row residential due primarily to leasing of residential units, partially offset by

a decrease of \$0.8 million related to the sale of Greenlawn Plaza to our unconsolidated real estate partnership in June 2006.

### *Other Property Income*

Other property income increased \$5.4 million, or 72.0%, to \$12.8 million in 2007 compared to \$7.5 million in 2006. Included in other property income are items which, although recurring, tend to fluctuate more than rental income from period to period, such as lease termination fees. In 2007, the increase is primarily due to an increase in lease and other termination fees at our same-center properties, an increase in marketing income and an increase in management fee income.

## **Property Expenses**

Total property operating expenses increased \$21.0 million, or 16.7%, to \$146.3 million in 2007 compared to \$125.3 million in 2006. Changes in the components of property expenses are discussed below.

### *Rental Expenses*

Rental expenses increased \$15.2 million, or 18.1%, to \$99.4 million in 2007 compared to \$84.2 million in 2006. This increase is primarily due to the following:

an increase of \$5.7 million in expenses attributable to properties acquired in 2007 and 2006 and the completion of the power-center at Assembly Square Mall,

an increase of \$4.6 million in repairs and maintenance expense at same-center and redevelopment properties due primarily to higher snow removal and maintenance costs,

an increase of \$1.3 million in bad debt expense at same-center and redevelopment properties primarily due to amounts recovered in 2006 of receivables previously deemed uncollectible,

an increase of \$1.1 million in utilities at same-center and redevelopment properties,

an increase of \$0.8 million in insurance at same-center and redevelopment properties, and

an increase of \$0.7 million at Santana Row residential.

As a result of these changes in rental expenses, rental income and other property income, rental expense as a percentage of rental income plus other property income increased to 20.8% in 2007 from 20.0% in 2006.

## **Table of Contents**

### *Real Estate Taxes*

Real estate tax expense increased \$5.8 million, or 14.0%, to \$46.9 million in 2007 compared to \$41.1 million in 2006. This increase is due primarily to increased taxes of \$3.5 million related to properties acquired in 2007 and 2006 and Assembly Square Mall and \$2.3 million related to higher assessments and at our same-center, redevelopment and Santana Row residential properties.

### **Property Operating Income**

Property operating income increased \$35.3 million, or 11.7%, to \$336.9 million in 2007 compared to \$301.5 million in 2006. As discussed above, this increase is due primarily to the following:

earnings attributable to properties acquired in 2007 and 2006 and the completion of the power-center at Assembly Square Mall,

growth in same-center earnings,

growth in earnings at redevelopment properties, and

growth in earnings at Santana Row residential.

### **Other**

### *Interest Expense*

Interest expense increased \$16.1 million, or 16.9%, to \$111.4 million in 2007 compared to \$95.2 million in 2006. This increase is due primarily to the following:

an increase of \$23.4 million due to higher borrowings to finance our acquisitions, partially offset by

an increase of \$3.8 million in capitalized interest,

a decrease of \$1.8 million due to a lower overall weighted average borrowing rate, and

a decrease of \$1.4 million due to the termination of the Mid-Pike and Huntington capital leases on October 26, 2007, as a part of the acquisition of the fee interests in these properties.

Gross interest costs were \$119.2 million and \$99.3 million in 2007 and 2006, respectively. Capitalized interest amounted to \$7.9 million and \$4.1 million in 2007 and 2006, respectively. Capitalized interest increased due primarily to redevelopment at Linden Square, which was acquired in 2006, and redevelopment at Arlington East (Bethesda Row).

### *General and Administrative Expense*

General and administrative expenses increased by \$4.7 million, or 21.3%, to \$26.6 million in 2007 compared to \$21.9 million in 2006. This is primarily due to an increase in personnel, primarily in our asset management department, and increased share-based and other compensation

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

expense. Approximately \$1.0 million of the increase is due to additional stock and other compensation expense related to the departure of Larry Finger, our former Chief Financial Officer, effective December 31, 2007.

### *Depreciation and Amortization*

Depreciation and amortization expense increased \$8.9 million, or 9.6%, to \$101.6 million in 2007 compared to \$92.8 million in 2006. This increase is due primarily to acquisitions and capital improvements at same-center and redevelopment properties.

### *Minority Interests*

Income to minority partners increased \$1.2 million, or 28.4%, to \$5.6 million in 2007 from \$4.4 million in 2006. This increase is due primarily to an increase in earnings at properties held in non-wholly owned partnerships and an increase in operating units issued to acquire the White Marsh portfolio in March 2007.



**Table of Contents***Discontinued Operations Income*

Income from discontinued operations represents the income of properties that have been disposed or will be disposed, which is required to be reported separately from results of ongoing operations. The reported income of \$6.8 million and \$4.8 million for 2007 and 2006, respectively, represents the income for the period during which we owned properties sold in 2008, 2007 and 2006.

*Discontinued Operations Gain on Sale of Real Estate*

The gain on sale of real estate from discontinued operations of \$94.8 million for the year ended December 31, 2007 is due to a \$100.2 million gain primarily related to the sales of Bath Shopping Center, Key Road Plaza, Riverside Plaza, two properties in Forest Hills, and Allwood, Blue Star, Brunswick, Clifton, Hamilton and Rutgers Shopping Centers, partially offset by a \$5.1 million increase in the reserve, net of taxes, for the reassessment of damages in 2007 of defective work completed when making upgrades to certain condominiums sold in 2005 and 2006 at Santana Row. The gain on sale of real estate from discontinued operations of \$16.5 million for the year ended December 31, 2006, was due to the sale of condominiums at Santana Row.

*Gain on Sale of Real Estate*

The gain on sale of real estate includes properties in which we maintained continuing involvement through our unconsolidated real estate partnership. No properties in which we maintained continuing involvement were sold in 2007. One property, Greenlawn Plaza, was sold in 2006 to our unconsolidated real estate partnership, which resulted in a \$7.4 million gain.

**Segment Results**

The following table provides selected key segment data by geographic region for 2008, 2007 and 2006. While we believe we have only one reportable segment as defined by SFAS No. 131, we have provided additional information by geographic region as presented below. The results of properties classified as discontinued operations have been excluded from rental income, total revenue, and property operating income in the following table.

	2008	2007	2006
	(Dollars and square feet in thousands)		
<b>East</b>			
Rental income	\$ 389,569	\$ 360,928	\$ 317,458
Total revenue	\$ 404,440	\$ 373,087	\$ 325,209
Property operating income(1)	\$ 281,479	\$ 265,291	\$ 236,326
Property operating income as a percent of total revenue	69.6%	71.1%	72.7%
Gross leasable square feet	15,498	15,568	16,195
<b>West</b>			
Rental income	\$ 112,395	\$ 104,800	\$ 96,803
Total revenue	\$ 116,085	\$ 110,035	\$ 101,607
Property operating income(1)	\$ 73,614	\$ 71,571	\$ 65,187
Property operating income as a percent of total revenue	63.4%	65.0%	64.2%
Gross leasable square feet	2,621	2,627	2,605

- (1) Property operating income consists of rental income, other property income and mortgage interest income, less rental expenses and real estate taxes. This measure is used internally to evaluate the performance of our regional operations, and we consider it to be a significant measure.

**East**

Rental income for the East region increased \$28.6 million, or 7.9%, to \$389.6 million in 2008 compared to \$360.9 million in 2007 due primarily to the following:



## **Table of Contents**

an increase of \$12.6 million attributable to properties acquired in 2008 and 2007,

an increase of \$10.5 million at redevelopment properties due primarily to increased rental rates on new leases including newly created retail and residential spaces generating revenue and increased cost reimbursements,

an increase of \$7.2 million at same-center properties due to increased rental rates on new and renewal leases and increased cost reimbursements,

partially offset by

a decrease of \$1.7 million related to the demolition of an operating property in 2008 for use in future development.

Property operating income for the East region increased \$16.2 million in 2008 due primarily to the increase in rental income discussed above and an increase in lease termination fees. These increases in income were partially offset by an \$8.2 million increase in rental expense, and a \$6.9 million increase in real estate taxes due primarily to the acquisition of properties and higher assessments on our same-center and redevelopment properties. As a result of these changes, the ratio of property operating income to total revenue for the East region decreased to 69.6% in 2008 from 71.1% in 2007.

Rental income for the East region increased \$43.5 million, or 13.7%, to \$360.9 million in 2007 compared to \$317.5 million in 2006 due primarily to the following:

an increase of \$29.3 million attributable to properties acquired in 2007 and 2006, and the completion of the power-center at Assembly Square Mall,

an increase of \$9.0 million at same-center properties due to increased rental rates on new leases and increased cost reimbursements,

an increase of \$6.4 million at redevelopment properties,

partially offset by

a decrease of \$0.8 million related to the sale of Greenlawn Plaza to our unconsolidated real estate partnership in June 2006.

Property operating income for the East region increased \$29.0 million in 2007 due primarily to the increase in rental income discussed above and an increase in lease and other termination fees. These increases in income were partially offset by a \$13.7 million increase in rental expense primarily due to the acquisition of properties, increased snow removal costs, repairs and maintenance costs, insurance costs and additional legal costs and a \$5.2 million increase in real estate taxes due primarily to the acquisition of properties and higher assessments at our same-center and redevelopment properties. As a result of these changes, the ratio of property operating income to total revenue for the East region decreased to 71.1% in 2007 from 72.7% in 2006.

The gross leasable area in the East region decreased 0.7 million square feet from 2006 to 2008 due primarily to the sale of six properties in New Jersey in October 2007 and the sale of four land parcels in September 2008, the results of which are included in discontinued operations. The decrease was partially offset by 2007 and 2008 acquisitions.

## **West**

Rental income for the West region increased \$7.6 million, or 7.2%, to \$112.4 million in 2008 from \$104.8 million in 2007 due primarily to the following:

an increase of \$6.9 million at same-center properties due primarily to increased residential rental rates at Santana Row, increased rental rates on new and renewal retail leases, and increased percentage rent,

an increase of \$0.5 million at redevelopment properties, and

an increase of \$0.2 million attributable to a property acquired in 2007.

## **Table of Contents**

Property operating income for the West region increased \$2.0 million in 2008 due primarily to the increase in rental income discussed above, partially offset by a \$2.1 million increase in rental expense and \$1.9 million real estate taxes. As a result of these changes, the ratio of property operating income to total revenue for the West region decreased to 63.4% in 2008 from 65.0% in 2007.

Rental income for the West region increased \$8.0 million, or 8.3%, to \$104.8 million in 2007 from \$96.8 million in 2006 due primarily to the following:

an increase of \$4.0 million at Santana Row due to leasing residential units throughout 2006, increased retail occupancy, and increased rental rates on new retail leases,

an increase of \$2.5 million at a redevelopment project,

an increase of \$0.8 million at same-center properties, and

an increase of \$0.7 million attributable to the acquisition of a property in 2007.

Property operating income for the West region increased \$6.4 million in 2007 due primarily to the increase in rental income discussed above, partially offset by a \$2.0 million increase in rental expense and real estate taxes primarily at Santana Row and a \$0.4 million decrease in mortgage interest income due to an amendment of our \$17.7 million mortgage note receivable secured by the hotel at our Santana Row project, which was executed on August 14, 2006, and decreased the interest rate from 14% per annum to 9% per annum. The ratio of property operating income to total revenue for the West region increased to 65.0% in 2007 from 64.2% in 2006.

## **Liquidity and Capital Resources**

Due to the nature of our business and strategy, we generally generate significant amounts of cash from operations. The cash generated from operations is primarily paid to our common and preferred shareholders in the form of dividends. As a REIT, we must generally make annual distributions to shareholders of at least 90% of our REIT taxable income.

Our short-term liquidity requirements consist primarily of obligations under our capital and operating leases, normal recurring operating expenses, regular debt service requirements (including debt service relating to additional or replacement debt, as well as scheduled debt maturities), recurring expenditures, non-recurring expenditures (such as tenant improvements and redevelopments) and dividends to common and preferred shareholders. Our long-term capital requirements consist primarily of maturities under our long-term debt agreements, development and redevelopment costs and potential acquisitions.

We intend to operate with and maintain a conservative capital structure that will allow us to maintain strong debt service coverage and fixed-charge coverage ratios as part of our commitment to investment-grade debt ratings. In the short and long term, we may seek to obtain funds through the issuance of additional equity, unsecured and/or secured debt financings, joint venture relationships relating to existing properties or new acquisitions, and property dispositions that are consistent with this conservative structure.

We have approximately \$380 million of debt maturing in 2009, of which \$200 million matures in November 2009 and \$175 million matures in December 2009. While the maturities do not occur until the end of 2009, we have commenced negotiations under several different alternatives to refinance the debt including a new term loan and encumbering additional properties with mortgage financing. We have identified assets that can provide up to \$350 million of secured financing proceeds. The current recession and dislocation in the capital markets, however, has resulted in less favorable interest rates for debt financings. Notwithstanding adverse market conditions, we currently believe that cash flows from operations, secured and unsecured refinancing opportunities, and our revolving credit facility will be sufficient to finance our operations and fund our capital expenditures. Alternatively, if we are unable to access the secured and unsecured debt markets at acceptable terms, we may choose to issue common equity to meet our capital needs or pay a portion of our distributions in shares instead of cash. As we expect to address the fourth quarter 2009 maturities several months in advance, we expect to incur additional interest expense due to higher interest rates on such debt and due to a temporary increase in our debt outstanding until we can use the proceeds to retire maturing debt.



**Table of Contents**

Our overall capital requirements in 2009 will depend not only on refinancing of the debt maturities, but also upon acquisition opportunities, the level of improvements and redevelopments on existing properties and the timing and cost of development of future phases of existing properties. During 2008, 2007, and 2006, we expended approximately \$104.2 million, \$111.6 million, and \$95.7 million, respectively, for development and redevelopment capital expenditures and approximately \$33.8 million, \$25.8 million, and \$24.0 million, respectively for other capital expenditures. While the amount of future expenditures will depend on numerous factors, we expect to incur similar levels of capital expenditures in 2009 which will be funded on a short-term basis with the revolving credit facility and on a long-term basis, with longer term debt or equity. Although there is no intent at this time, if market conditions continue to deteriorate, we may also delay the timing of certain development and redevelopment projects as well as limit future acquisitions, reduce our operating expenditures, or re-evaluate our dividend policy.

In addition to the adverse conditions in the capital markets which could affect our ability to access those markets, the following factors could affect our ability to meet our liquidity requirements:

restrictions in our debt instruments or preferred stock may limit us from incurring debt or issuing equity at all, or on acceptable terms under then-prevailing market conditions; and

we may be unable to service additional or replacement debt due to increases in interest rates or a decline in our operating performance. Cash and cash equivalents were \$15.2 million and \$50.7 million at December 31, 2008 and 2007, respectively, however, cash and cash equivalents are not a good indicator of our liquidity. We have a \$300 million unsecured revolving credit facility that matures July 27, 2010, subject to a one-year extension at our option, of which \$123.5 million was outstanding at December 31, 2008. During 2008, the maximum amount of borrowings outstanding under our revolving credit facility was \$159.0 million and the weighted average amount of borrowings outstanding was \$61.4 million. We expect to continue to utilize our credit facility to fund short-term operating needs, including funding capital expenditures. To date, lenders have funded all of our draw requests under our credit facility and we expect our lenders will continue to fund those draws.

*Summary of Cash Flows for 2008 and 2007*

	<b>Year Ended December 31,</b>	
	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>	
Cash provided by operating activities	\$ 228,285	\$ 214,209
Cash used in investing activities	(207,567)	(151,439)
Cash used in financing activities	(56,186)	(23,574)
(Decrease) increase in cash and cash equivalents	(35,468)	39,196
Cash and cash equivalents, beginning of year	50,691	11,495
Cash and cash equivalents, end of year	\$ 15,223	\$ 50,691

Net cash provided by operating activities increased by \$14.1 million to \$228.3 million during the year ended December 31, 2008 from \$214.2 million during the year ended December 31, 2007. The increase was primarily attributable to:

\$25.0 million higher net income before gain on sale of real estate, depreciation and amortization, minority interest and other non-cash items,  
partially offset by

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

\$10.9 million decrease in cash provided for working capital due primarily to lower accounts payable and accrued expense balances and lower prepaid rent balances.



## **Table of Contents**

Net cash used in investing activities increased approximately \$56.1 million to \$207.6 million during the year ended December 31, 2008 from \$151.4 million during the year ended December 31, 2007. The increase was due primarily to:

\$39.1 million decrease in proceeds from the sale of real estate,

\$30.1 million increase in acquisitions of real estate, and

\$5.9 million increase in cash used for net issuance of mortgage and other notes receivables primarily related to the funding of a \$5.5 million secured loan in 2008, partially offset by

\$20.4 million decrease in contributions to our unconsolidated real estate partnership due to two acquisitions by the real estate partnership in 2007 and no capital contributions in 2008.

Net cash used in financing activities increased approximately \$32.6 million to \$56.2 million during the year ended December 31, 2008 from \$23.6 million during the year ended December 31, 2007. The increase was due primarily to:

\$199.5 million in net proceeds from the issuance of our \$200 million term loan in 2007 and no issuances of notes payable in 2008,

\$159.3 million decrease in net proceeds from the issuance of common shares,

\$15.0 million increase in dividends paid to shareholders due to an increase in the dividend rate and increased number of shares outstanding, and

\$10.9 million increase in repayment of mortgages, capital leases and notes payable, partially offset by

\$221.5 million increase in net borrowings on our revolving credit facility, and

\$129.2 million decrease in repayment of senior notes primarily due to the repayment of our \$150 million 6.125% senior notes in November 2007.

### *Off-Balance Sheet Arrangements*

We have a joint venture arrangement ( the Partnership ) with affiliates of a discretionary fund created and advised by ING Clarion Partners ( Clarion ). We own 30% of the equity in the Partnership, and Clarion owns 70%. As of December 31, 2008, the Partnership owned seven retail real estate projects. We are the manager of the Partnership and its properties, earning fees for acquisitions, management, leasing, and financing. We also have the opportunity to receive performance-based earnings through our Partnership interest. We account for our interest in the partnership using the equity method and our investment in the Partnership was \$29.3 million and \$29.6 million at December 31, 2008 and 2007, respectively. In total, at December 31, 2008, the Partnership had \$81.4 million of mortgage notes outstanding.

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

Other than the joint venture described above and items disclosed in the Contractual Commitments Table below, we have no off-balance sheet arrangements as of December 31, 2008 that are reasonably likely to have a current or future material effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

**Table of Contents***Contractual Commitments*

The following table provides a summary of our fixed, noncancelable obligations as of December 31, 2008:

	Total	Commitments Due by Period			After 5 Years
		Less Than 1 Year	1-3 Years (In thousands)	3-5 Years	
Current and long-term debt	\$ 1,680,310	\$ 387,542	\$ 252,834	\$ 384,879	\$ 655,055
Capital lease obligations	182,011	5,590	11,180	11,201	154,040
Operating leases	200,977	3,122	6,298	6,120	185,437
Real estate commitments	96,592		7,136		89,456
Development and redevelopment obligations	52,541	52,404	85	52	
Contractual operating obligations	10,350	6,544	3,806		
<b>Total contractual cash obligations</b>	<b>\$ 2,222,781</b>	<b>\$ 455,202</b>	<b>\$ 281,339</b>	<b>\$ 402,252</b>	<b>\$ 1,083,988</b>

In addition to the amounts set forth in the table above, the following potential commitments exist:

(a) Under the terms of the Congressional Plaza partnership agreement, from and after January 1, 1986, an unaffiliated third party has the right to require us and the two other minority partners to purchase between one-half to all of its 29.47% interest in Congressional Plaza at the interest's then-current fair market value. Based on management's current estimate of fair market value as of December 31, 2008, our estimated maximum liability upon exercise of the put option would range from approximately \$42 million to \$49 million.

(b) Under the terms of one other partnership which owns a project in southern California, if certain leasing and revenue levels are obtained for the property owned by the partnership, the other partner may require us to purchase their partnership interest at a formula price based upon property operating income. The purchase price for the partnership will be paid using our common shares or, subject to certain conditions, cash. If the other partner does not redeem their interest, we may choose to purchase the limited partnership interest upon the same terms.

(c) Under the terms of various other partnership agreements for entities, the partners have the right to exchange their operating units for cash or the same number of our common shares, at our option. As of December 31, 2008, a total of 373,260 operating units are outstanding.

(d) In addition to our contractual obligations, we have other short-term liquidity requirements consisting primarily of normal recurring operating expenses, regular debt service requirements (including debt service relating to additional and replacement debt), recurring corporate expenditures including compensation agreements, non-recurring corporate expenditures (such as tenant improvements and redevelopments) and dividends to common and preferred shareholders. Overall capital requirements will depend upon acquisition opportunities, the level of improvements and redevelopments on existing properties and the timing and cost of future phases of existing properties, including Santana Row and Assembly Square.

(e) At December 31, 2008, we had letters of credit outstanding of approximately \$10.5 million which are collateral for existing indebtedness and other obligations of the Trust.

**Table of Contents***Debt Financing Arrangements*

The following is a summary of our total debt outstanding as of December 31, 2008:

Description of Debt	Original Debt Issued	Principal Balance as of December 31, 2008 (Dollars in thousands)	Stated Interest Rate as of December 31, 2008	Maturity Date
<b>Mortgage loans(1)</b>				
<i>Secured fixed rate</i>				
Mercer Mall(2)	Acquired	\$ 4,370	8.375%	April 1, 2009
Federal Plaza	36,500	33,128	6.750%	June 1, 2011
Tysons Station	7,000	6,070	7.400%	September 1, 2011
Courtyard Shops	Acquired	7,731	6.870%	July 1, 2012
Bethesda Row	Acquired	19,996	5.370%	January 1, 2013
Bethesda Row	Acquired	4,437	5.050%	February 1, 2013
White Marsh Plaza(3)	Acquired	10,122	6.040%	April 1, 2013
Crow Canyon	Acquired	21,214	5.400%	August 11, 2013
Melville Mall(4)	Acquired	24,456	5.250%	September 1, 2014
THE AVENUE at White Marsh	Acquired	60,016	5.460%	January 1, 2015
Barracks Road	44,300	41,368	7.950%	November 1, 2015
Hauppauge	16,700	15,595	7.950%	November 1, 2015
Lawrence Park	31,400	29,322	7.950%	November 1, 2015
Wildwood	27,600	25,773	7.950%	November 1, 2015
Wynnewood	32,000	29,882	7.950%	November 1, 2015
Brick Plaza	33,000	30,633	7.415%	November 1, 2015
Shoppers World	Acquired	5,865	5.910%	January 31, 2021
Mount Vernon(5)	13,250	11,640	5.660%	April 15, 2028
Chelsea	Acquired	8,101	5.360%	January 15, 2031
Subtotal		389,719		
Net unamortized discount		(401)		
Total mortgage loans		389,318		
<b>Notes payable</b>				
<i>Unsecured fixed rate</i>				
Other	2,221	2,296	6.50%	April 1, 2012
Perring Plaza renovation	3,087	1,195	10.000%	January 31, 2013
<i>Unsecured variable rate</i>				
Term loan(6)	200,000	200,000	LIBOR + 0.575%	November 6, 2009
Revolving credit facility(7)	300,000	123,500	LIBOR + 0.425%	July 27, 2010
Escondido (Municipal bonds)(8)	9,400	9,400	1.878%	October 1, 2016
Total notes payable		336,391		
<b>Senior notes and debentures</b>				
<i>Unsecured fixed rate</i>				
8.75% notes(9)	175,000	175,000	8.750%	December 1, 2009
4.50% notes	75,000	75,000	4.500%	February 15, 2011
6.00% notes	175,000	175,000	6.000%	July 15, 2012
5.40% notes	135,000	135,000	5.400%	December 1, 2013
5.65% notes	125,000	125,000	5.650%	June 1, 2016
6.20% notes	200,000	200,000	6.200%	January 15, 2017
7.48% debentures(10)	50,000	29,200	7.480%	August 15, 2026
6.82% medium term notes	40,000	40,000	6.820%	August 1, 2027
Subtotal		954,200		
Net unamortized premium		2,384		

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

Total senior notes and debentures	956,584		
<b>Capital lease obligations</b>			
Various	63,492	Various	Various through 2106
<b>Total debt and capital lease obligations</b>	<b>\$ 1,745,785</b>		

- (1) Mortgage loans do not include our 30% share (\$24.4 million) of the \$81.4 million debt of the partnership with a discretionary fund created and advised by ING Clarion Partners.
- (2) On January 5, 2009, we repaid the \$4.4 million mortgage with funds borrowed on our \$300 million revolving credit facility.

## Table of Contents

- (3) The stated interest rate represents the weighted average interest rate for two mortgage loans secured by this property. The loan balance represents an interest-only loan of \$4.35 million at a stated rate of 6.18% and the remaining balance at a stated rate of 5.96%.
- (4) The Trust acquired control of Melville Mall through a 20-year master lease and secondary financing. Because the Trust controls this property and retains substantially all of the economic benefit and risk associated with it, this property is consolidated and the mortgage loan is reflected on the balance sheet, though it is not a legal obligation of the Trust.
- (5) The interest rate is fixed at 5.66% for the first ten years and then will be reset to a market rate in 2013. The lender has the option to call the loan on April 15, 2013 or any time thereafter.
- (6) In July 2008, we exercised our option extending the maturity date from November 6, 2008 to November 6, 2009. On February 21, 2008 we entered into two interest rate swap agreements to fix the variable portion of this debt through November 6, 2008. The first swap fixed the variable rate at 2.725% on a notional amount of \$100 million and the second swap fixed the variable rate at 2.852% on a notional amount of \$100 million for a combined rate of 2.789%. The swap ended on November 6, 2008. The weighted average effective interest rate, before amortization of debt fees, was 3.56% for the year ended December 31, 2008.
- (7) The maximum amount drawn under the credit facility during 2008 was \$159.0 million. The weighted average effective interest rate on borrowings under our revolving credit facility, before amortization of debt fees, was 3.0% for the year ended December 31, 2008. This credit facility matures on July 27, 2010, subject to a one-year extension at our option.
- (8) The bonds require monthly interest only payments through maturity. The bonds bear interest at a variable rate determined weekly, which would enable the bonds to be remarketed at 100% of their principal amount. The property is not encumbered by a lien.
- (9) On January 12, 2009 and February 5, 2009, we purchased and retired \$5.0 million and \$0.9 million, respectively, of the outstanding \$175.0 million balance using funds borrowed on our \$300 million revolving credit facility.
- (10) On August 15, 2008, one of the holders redeemed \$20.8 million of the outstanding \$50.0 million balance. The notice period for additional redemptions has expired.

Our credit facility and other debt agreements include financial and other covenants that may limit our operating activities in the future. As of December 31, 2008, we were in compliance with all of the financial and other covenants. If we were to breach any of our debt covenants and did not cure the breach within any applicable cure period, our lenders could require us to repay the debt immediately and, if the debt is secured, could immediately begin proceedings to take possession of the property securing the loan. Many of our debt arrangements, including our public notes and our credit facility, are cross-defaulted, which means that the lenders under those debt arrangements can put us in default and require immediate repayment of their debt if we breach and fail to cure a covenant under certain of our other debt obligations. As a result, any default under our debt covenants could have an adverse effect on our financial condition, our results of operations, our ability to meet our obligations and the market value of our shares. Our organizational documents do not limit the level or amount of debt that we may incur.

The following is a summary of our debt maturities as of December 31, 2008:

	Secured	Capital Leases	Unsecured	Total
	(In thousands)			
2009	\$ 11,389	\$ 1,220	\$ 376,153	\$ 388,762(1)
2010	7,714	1,305	124,361(2)	133,380
2011	45,039	1,399	75,720	122,158
2012	14,662	1,500	175,727	191,889
2013	59,460	1,609	135,030	196,099
Thereafter	251,455	56,459	403,600	711,514
	\$ 389,719	\$ 63,492	\$ 1,290,591	\$ 1,743,802(3)

- (1) On January 2, 2009, we repaid the \$4.4 million mortgage loan on Mercer Mall. On January 12, 2009 and February 5, 2009, we purchased and retired \$5.0 million and \$0.9 million, respectively, of the outstanding \$175.0 million balance on our 8.75% notes. All repayments were made using funds borrowed on our \$300 million revolving credit facility.
- (2) Our \$300 million four-year revolving credit facility matures on July 27, 2010, subject to a one-year extension at our option. As of December 31, 2008, there is \$123.5 million drawn under this credit facility.
- (3) Total debt maturities differs from the total reported on the consolidated balance sheet due to unamortized discounts and premiums as of December 31, 2008.

## **Table of Contents**

### *Interest Rate Hedging*

We use derivative instruments to manage exposure to variable interest rate risk. We generally enter into interest rate swaps to manage our exposure to variable interest rate risk and treasury locks to manage the risk of interest rates rising prior to the issuance of debt. We enter into derivative instruments that qualify as cash flow hedges under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* and do not enter into derivative instruments for speculative purposes. As of December 31, 2008, we had no outstanding hedging instruments.

Our cash flow hedges are recorded at fair value. We assess effectiveness of our cash flow hedges both at inception and on an ongoing basis. The effective portion of changes in fair value of our cash flow hedges is recorded in other comprehensive income, and the ineffective portion of changes in fair value of our cash flow hedges is recognized in earnings in the period affected. Hedge ineffectiveness did not have a significant impact on earnings in 2008, 2007 and 2006, and we do not anticipate it will have a significant effect in the future.

On February 21, 2008, we entered into two interest rate swap agreements to fix the variable portion of our \$200 million term loan through November 6, 2008. The first swap fixed the variable rate at 2.725% on a notional amount of \$100 million and the second swap fixed the variable rate at 2.852% on a notional amount of \$100 million for a combined fixed rate of 2.789%. Both swaps were designated and qualified as cash flow hedges and were recorded at fair value until the swaps ended on November 6, 2008.

### *REIT Qualification*

We intend to maintain our qualification as a REIT under Section 856(c) of the Code. As a REIT, we generally will not be subject to corporate federal income taxes on income we distribute to our shareholders as long as we satisfy certain technical requirements of the Code, including the requirement to distribute at least 90% of our REIT taxable income to our shareholders.

### **Funds From Operations**

Funds from operations ( FFO ) is a supplemental non-GAAP financial measure of real estate companies' operating performance. The National Association of Real Estate Investment Trusts ( NAREIT ) defines FFO as follows: net income, computed in accordance with the U.S. GAAP, plus depreciation and amortization of real estate assets and excluding extraordinary items and gains and losses on the sale of real estate. We compute FFO in accordance with the NAREIT definition, and we have historically reported our FFO available for common shareholders in addition to our net income and net cash provided by operating activities. It should be noted that FFO:

does not represent cash flows from operating activities in accordance with GAAP (which, unlike FFO, generally reflects all cash effects of transactions and other events in the determination of net income);

should not be considered an alternative to net income as an indication of our performance; and

is not necessarily indicative of cash flow as a measure of liquidity or ability to fund cash needs, including the payment of dividends. We consider FFO available for common shareholders a meaningful, additional measure of operating performance primarily because it excludes the assumption that the value of the real estate assets diminishes predictably over time, as implied by the historical cost convention of GAAP and the recording of depreciation. We use FFO primarily as one of several means of assessing our operating performance in comparison with other REITs. Comparison of our presentation of FFO to similarly titled measures for other REITs may not necessarily be meaningful due to possible differences in the application of the NAREIT definition used by such REITs.

**Table of Contents**

An increase or decrease in FFO available for common shareholders does not necessarily result in an increase or decrease in aggregate distributions because our Board of Trustees is not required to increase distributions on a quarterly basis. However, we must generally distribute 90% of our REIT taxable income (including net capital gain) to remain qualified as a REIT. Therefore, a significant increase in FFO will generally require an increase in distributions to shareholders although not necessarily on a proportionate basis.

The reconciliation of net income to funds from operations available for common shareholders is as follows:

	<b>For the Year Ended December 31,</b>		
	<b>2008</b>	<b>2007</b>	<b>2006</b>
	<b>(In thousands, except per share data)</b>		
Net income	\$ 129,787	\$ 195,537	\$ 118,712
Gain on sale of real estate	(12,572)	(94,768)	(23,956)
Depreciation and amortization of real estate assets	101,450	95,565	88,649
Amortization of initial direct costs of leases	8,771	8,473	7,390
Depreciation of joint venture real estate assets	1,331	1,241	768
<b>Funds from operations</b>	<b>228,767</b>	<b>206,048</b>	<b>191,563</b>
Dividends on preferred stock	(541)	(442)	(10,423)
Income attributable to operating partnership units	950	1,156	748
Preferred stock redemption costs			(4,775)
<b>Funds from operations available for common shareholders</b>	<b>\$ 229,176</b>	<b>\$ 206,762</b>	<b>\$ 177,113</b>
Weighted average number of common shares, diluted	59,292	56,999	54,351
Funds from operations available for common shareholders, per diluted share	\$ 3.87	\$ 3.63	\$ 3.26



## **Table of Contents**

### **ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Our use of financial instruments, such as debt instruments, subjects us to market risk which may affect our future earnings and cash flows, as well as the fair value of our assets. Market risk generally refers to the risk of loss from changes in interest rates and market prices. We manage our market risk by attempting to match anticipated inflow of cash from our operating, investing and financing activities with anticipated outflow of cash to fund debt payments, dividends to common and preferred shareholders, investments, capital expenditures and other cash requirements.

As of December 31, 2008, we were not party to any open derivative financial instruments. We may enter into certain types of derivative financial instruments to further reduce interest rate risk. We use interest rate protection and swap agreements, for example, to convert some of our variable rate debt to a fixed-rate basis or to hedge anticipated financing transactions. We use derivatives for hedging purposes rather than speculation and do not enter into financial instruments for trading purposes.

#### **Interest Rate Risk**

The following discusses the effect of hypothetical changes in market rates of interest on interest expense for our variable rate debt and on the fair value of our total outstanding debt, including our fixed-rate debt. Interest rate risk amounts were determined by considering the impact of hypothetical interest rates on our debt. Quoted market prices were used to estimate the fair value of our marketable senior notes and debentures and discounted cash flow analysis is generally used to estimate the fair value of our mortgages and notes payable. Considerable judgment is necessary to estimate the fair value of financial instruments. This analysis does not purport to take into account all of the factors that may affect our debt, such as the effect that a changing interest rate environment could have on the overall level of economic activity or the action that our management might take to reduce our exposure to the change. This analysis assumes no change in our financial structure.

#### *Fixed Interest Rate Debt*

The majority of our outstanding debt obligations (maturing at various times through 2031 or through 2106 including capital lease obligations) have fixed interest rates which limit the risk of fluctuating interest rates. However, interest rate fluctuations may affect the fair value of our fixed rate debt instruments. At December 31, 2008 we had \$1.4 billion of fixed-rate debt outstanding. If interest rates on our fixed-rate debt instruments at December 31, 2008 had been 1.0% higher, the fair value of those debt instruments on that date would have decreased by approximately \$47.0 million. If interest rates on our fixed-rate debt instruments at December 31, 2008 had been 1.0% lower, the fair value of those debt instruments on that date would have increased by approximately \$49.5 million.

#### *Variable Interest Rate Debt*

We believe that our primary interest rate risk is due to fluctuations in interest rates on our variable rate debt. At December 31, 2008, we had \$332.9 million of variable rate debt outstanding. Based upon this amount of variable rate debt, if interest rates increased by 1.0% our annual interest expense would increase by approximately \$3.3 million, and our net income and cash flows for the year would decrease by approximately \$3.3 million. Conversely, if interest rates decreased by 1.0%, our annual interest expense would decrease by approximately \$3.3 million, and our net income and cash flows for the year would increase by approximately \$3.3 million.

## **Table of Contents**

### **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Our consolidated financial statements and supplementary data are included as a separate section of this Annual Report on Form 10-K commencing on page F-1 and are incorporated herein by reference.

### **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE**

None.

### **ITEM 9A. CONTROLS AND PROCEDURES**

#### **Quarterly Assessment**

We carried out an assessment as of December 31, 2008 of the effectiveness of the design and operation of our disclosure controls and procedures and our internal control over financial reporting. This assessment was done under the supervision and with the participation of management, including our Chief Executive Officer and our Chief Financial Officer. Rules adopted by the SEC require that we present the conclusions of our principal executive officer and our principal financial officer about the effectiveness of our disclosure controls and procedures and the conclusions of our management about the effectiveness of our internal control over financial reporting as of the end of the period covered by this annual report.

#### **Principal Executive Officer and Principal Financial Officer Certifications**

Included as Exhibits 31.1 and 31.2 to this Annual Report on Form 10-K are forms of Certification of our principal executive officer and our principal financial officer. The forms of Certification are required in accordance with Section 302 of the Sarbanes-Oxley Act of 2002. This section of this Annual Report on Form 10-K that you currently are reading is the information concerning the assessment referred to in the Section 302 certifications and this information should be read in conjunction with the Section 302 certifications for a more complete understanding of the topics presented.

#### **Disclosure Controls and Procedures**

We maintain disclosure controls and procedures that are designed to provide reasonable assurance that information required to be disclosed in our Exchange Act reports, such as this report on Form 10-K, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our President and Chief Executive Officer and Senior Vice President and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. These controls and procedures are based closely on the definition of disclosure controls and procedures in Rule 13a-15(e) promulgated under the Exchange Act. Rules adopted by the SEC require that we present the conclusions of the Chief Executive Officer and Chief Financial Officer about the effectiveness of our disclosure controls and procedures as of the end of the period covered by this annual report.

#### **Internal Control over Financial Reporting**

Establishing and maintaining internal control over financial reporting is a process designed by, or under the supervision of, our President and Chief Executive Officer and Senior Vice President and Chief Financial Officer, as appropriate, and effected by our employees, including management and our Board of Trustees, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the United States of America. This process includes policies and procedures that:

pertain to the maintenance of records that accurately and fairly reflect the transactions and dispositions of our assets in reasonable detail;

## **Table of Contents**

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are made only in accordance with the authorization procedures we have established; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of any of our assets in circumstances that could have a material adverse effect on our financial statements.

### **Limitations on the Effectiveness of Controls**

Management, including our Chief Executive Officer and Chief Financial Officer, do not expect that our disclosure controls and procedures or internal control over financial reporting will prevent all errors and fraud. In designing and evaluating our control system, management recognized that any control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives. Further, the design of a control system must reflect the fact that there are resource constraints, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, that may affect our operation have been or will be detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management's override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Over time, controls may become inadequate because of changes in conditions that cannot be anticipated at the present time, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

### **Scope of the Evaluations**

The evaluation by our Chief Executive Officer and our Chief Financial Officer of our disclosure controls and procedures and our internal control over financial reporting included a review of our procedures and procedures performed by internal audit, as well as discussions with our Disclosure Committee, independent public accountants and others in our organization, as appropriate. In conducting this evaluation, our management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control - Integrated Framework*. In the course of the evaluation, we sought to identify data errors, control problems or acts of fraud and to confirm that appropriate corrective action, including process improvements, were being undertaken. The evaluation of our disclosure controls and procedures and our internal control over financial reporting is done on a quarterly basis, so that the conclusions concerning the effectiveness of such controls can be reported in our Quarterly Reports on Form 10-Q and Annual Reports on Form 10-K.

Our internal control over financial reporting is also assessed on an ongoing basis by personnel in our Accounting department and by our independent auditors in connection with their audit and review activities. The overall goals of these various evaluation activities are to monitor our disclosure controls and procedures and our internal control over financial reporting and to make modifications as necessary. Our intent in this regard is that the disclosure controls and procedures and internal control over financial reporting will be maintained and updated (including with improvements and corrections) as conditions warrant. Among other matters, we sought in our evaluation to determine whether there were any significant deficiencies or material weaknesses in our internal control over financial reporting, or whether we had identified any acts of fraud involving personnel who have a significant role in our internal control over financial reporting. This information is important both for the evaluation generally and because the Section 302 certifications require that our Chief Executive Officer and our

---

## **Table of Contents**

Chief Financial Officer disclose that information to the Audit Committee of our Board of Trustees and our independent auditors and also require us to report on related matters in this section of the Annual Report on Form 10-K. In the Public Company Accounting Oversight Board's Auditing Standard No. 5, a significant deficiency is a deficiency, or a combination of deficiencies, in internal control over financial reporting that is less severe than a material weakness, yet important enough to merit attention by those responsible for oversight of the company's financial reporting. A deficiency in internal control over financial reporting exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A material weakness is defined in Auditing Standard No. 5 as a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. We also sought to deal with other control matters in the evaluation, and in any case in which a problem was identified, we considered what revision, improvement and/or correction was necessary to be made in accordance with our on-going procedures.

### **Periodic Evaluation and Conclusion of Disclosure Controls and Procedures**

Our Chief Executive Officer and Chief Financial Officer have conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that such controls and procedures were effective as of the end of the period covered by this report to provide reasonable assurance that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management to allow timely decisions regarding required disclosure.

### **Periodic Evaluation and Conclusion of Internal Control over Financial Reporting**

Our Chief Executive Officer and Chief Financial Officer have conducted an evaluation of the effectiveness of the design and operation of our internal control over financial reporting as of the end of our most recent fiscal year. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that such internal control over financial reporting was effective as of the end of our most recent fiscal year to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the United States of America.

### **Statement of Our Management**

Our management has issued a report on its assessment of the Trust's internal control over financial reporting, which appears on page F-2 of this Annual Report on Form 10-K.

### **Statement of Our Independent Registered Public Accounting Firm**

Grant Thornton LLP, our independent registered public accounting firm that audited the financial statements included in this Annual Report on Form 10-K, has issued an attestation report on the Trust's internal control over financial reporting, which appears on page F-3 of this Annual Report on Form 10-K.

### **Changes in Internal Control Over Financial Reporting**

There was no change in our internal control over financial reporting during our fourth fiscal quarter of 2008 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## **ITEM 9B. OTHER INFORMATION**

Not applicable.

**Table of Contents**

**PART III**

Certain information required in Part III is omitted from this Report but is incorporated herein by reference from our Proxy Statement for the 2009 Annual Meeting of Shareholders (the Proxy Statement ).

**ITEM 10. TRUSTEES, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

a.) The tables and narrative in the Proxy Statement identifying our Trustees and Board committees under the caption Election of Trustees and Corporate Governance and the section of the Proxy Statement entitled Executive Officers are incorporated herein by reference.

b.) The information included under the section of the Proxy Statement entitled Section 16(a) Beneficial Ownership Reporting Compliance is incorporated herein by reference.

c.) We have adopted a Code of Ethics, which is applicable to our Chief Executive Officer and senior financial officers. The Code of Ethics is available in the Corporate Governance section of the Investor Information section of our website at [www.federalrealty.com](http://www.federalrealty.com).

**ITEM 11. EXECUTIVE COMPENSATION**

The sections of the Proxy Statement entitled Summary Compensation Table, Compensation Committee Interlocks and Insider Participation, Compensation Committee Report, Trustee Compensation and Compensation Discussion and Analysis are incorporated herein by reference.

**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS**

The sections of the Proxy Statement entitled Share Ownership and Equity Compensation Plan Information are incorporated herein by reference.

**ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND TRUSTEE INDEPENDENCE**

The sections of the Proxy Statement entitled Certain Relationship and Related Transactions and Independence of Trustees are incorporated herein by reference.

**ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES**

The sections of the Proxy Statement entitled Ratification of Independent Registered Public Accounting Firm and Relationship with Independent Registered Public Accounting Firm are incorporated herein by reference.

**Table of Contents**

**PART IV**

**ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES**

**(a)(1) Financial Statements**

Our consolidated financial statements and notes thereto, together with Management's Report on Internal Control over Financial Reporting and Report of Independent Registered Public Accounting Firm are included as a separate section of this Annual Report on Form 10-K commencing on page F-1.

**(2) Financial Statement Schedules**

Our financial statement schedules are included in a separate section of this Annual Report on Form 10-K commencing on page F-37.

**(3) Exhibits**

A list of exhibits to this Annual Report on Form 10-K is set forth on the Exhibit Index immediately preceding such exhibits and is incorporated herein by reference.

(b) See Exhibit Index

(c) Not Applicable

**Table of Contents****SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized this 26th day of February, 2009.

Federal Realty Investment Trust

By: /s/ DONALD C. WOOD  
Donald C. Wood

**Chief Executive Officer**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, this Report has been signed below by the following persons on behalf of the Registrant and in the capacity and on the dates indicated. Each person whose signature appears below hereby constitutes and appoints each of Donald C. Wood and Dawn M. Becker as his or her attorney-in-fact and agent, with full power of substitution and resubstitution for him or her in any and all capacities, to sign any or all amendments to this Report and to file same, with exhibits thereto and other documents in connection therewith, granting unto such attorney-in-fact and agent full power and authority to do and perform each and every act and thing requisite and necessary in connection with such matters and hereby ratifying and confirming all that such attorney-in-fact and agent or his or her substitutes may do or cause to be done by virtue hereof.

<b>Signature</b>	<b>Title</b>	<b>Date</b>
/s/ DONALD C. WOOD  Donald C. Wood	Chief Executive Officer, Trustee (Principal Executive Officer)	February 26, 2009
/s/ ANDREW P. BLOCHER  Andrew P. Blocher	Senior Vice President, Chief Financial Officer and Treasurer (Principal Financial and Accounting Officer)	February 26, 2009
/s/ JOSEPH S. VASSALLUZZO  Joseph S. Vassalluzzo	Non-Executive Chairman	February 26, 2009
/s/ JON E. BORTZ  Jon Bortz	Trustee	February 26, 2009
/s/ DAVID W. FAEDER  David W. Faeder	Trustee	February 26, 2009
/s/ KRISTIN GAMBLE  Kristin Gamble	Trustee	February 26, 2009
/s/ GAIL P. STEINEL  Gail P. Steinel	Trustee	February 26, 2009
/s/ WARREN M. THOMPSON	Trustee	February 26, 2009

Warren M. Thompson



## **Table of Contents**

### **Item 8 and Item 15(a)(1) and (2)**

#### **Index to Consolidated Financial Statements and Schedules**

<i>Consolidated Financial Statements</i>	<b>Page No.</b>
<u>Management Assessment Report on Internal Control over Financial Reporting</u>	F-2
<u>Report of Independent Registered Public Accounting Firm</u>	F-3
<u>Report of Independent Registered Public Accounting Firm</u>	F-4
<u>Consolidated Balance Sheets</u>	F-5
<u>Consolidated Statements of Operations</u>	F-6
<u>Consolidated Statement of Shareholders' Equity</u>	F-7
<u>Consolidated Statements of Cash Flows</u>	F-8
<u>Notes to Consolidated Financial Statements</u>	F-9-F-36
<i>Financial Statement Schedules</i>	
<u>Schedule III Summary of Real Estate and Accumulated Depreciation</u>	F-37-F-43
<u>Schedule IV Mortgage Loans on Real Estate</u>	F-44-F-45
All other schedules have been omitted either because the information is not applicable, not material, or is disclosed in our consolidated financial statements and related notes.	

## **Table of Contents**

### **Management Assessment Report on Internal Control over Financial Reporting**

The management of Federal Realty is responsible for establishing and maintaining adequate internal control over financial reporting. Establishing and maintaining internal control over financial reporting is a process designed by, or under the supervision of, our President and Chief Executive Officer and Senior Vice President and Chief Financial Officer, as appropriate, and effected by our employees, including management and our Board of Trustees, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. This process includes policies and procedures that:

pertain to the maintenance of records that accurately and fairly reflect the transactions and dispositions of our assets in reasonable detail;

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are made only in accordance with the authorization procedures we have established; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of any of our assets in circumstances that could have a material adverse effect on our financial statements.

Management, including our Chief Executive Officer and Chief Financial Officer, do not expect that our internal control over financial reporting will prevent all errors and fraud. In designing and evaluating our control system, management recognized that any control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives. Further, the design of a control system must reflect the fact that there are resource constraints, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, that may affect our operation have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management's override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Management conducted an assessment of the effectiveness of the Trust's internal control over financial reporting as of December 31, 2008. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control - Integrated Framework*. Based on this assessment, management concluded that our internal control over financial reporting is effective, based on those criteria, as of December 31, 2008.

Grant Thornton LLP, the independent registered public accounting firm that audited the Trust's consolidated financial statements included in this Annual Report on Form 10-K, has issued an attestation report on the Trust's internal control over financial reporting, which appears on page F-3 of this Annual Report on Form 10-K.

## **Table of Contents**

### **Report of Independent Registered Public Accounting Firm**

Trustees and Shareholders of Federal Realty Investment Trust

We have audited Federal Realty Investment Trust (a Maryland real estate investment trust) and subsidiaries (the Trust) internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Federal Realty Investment Trust's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management Assessment Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on Federal Realty Investment Trust's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Federal Realty Investment Trust and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control Integrated Framework* issued by COSO.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Federal Realty Investment Trust and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2008 and our report dated February 25, 2009 expressed an unqualified opinion.

/s/ GRANT THORNTON LLP

McLean, Virginia

February 25, 2009

## **Table of Contents**

### **Report of Independent Registered Public Accounting Firm**

Trustees and Shareholders of Federal Realty Investment Trust

We have audited the accompanying consolidated balance sheets of Federal Realty Investment Trust (a Maryland real estate investment trust) and subsidiaries (the Trust) as of December 31, 2008 and 2007, and the related consolidated statements of operations, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2008. Our audits of the basic financial statements included the financial statement schedules listed in the index appearing under Item 15(a) (1) and (2). These financial statements and financial statement schedules are the responsibility of the Trust's management. Our responsibility is to express an opinion on these financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Trust as of December 31, 2008 and 2007, and the results of its operations and its cash flows for each of the three years in the period ended December 31, 2008 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedules, when considered in relation to the basic financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Trust's internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) and our report dated February 25, 2009 expressed an unqualified opinion.

/s/ GRANT THORNTON LLP

McLean, Virginia

February 25, 2009

**Table of Contents**

**Federal Realty Investment Trust**  
**CONSOLIDATED BALANCE SHEETS**

	December 31, 20082007 (In thousands)	
ASSETS		
Real estate, at cost		
Operating	\$ 3,567,035	\$ 3,265,020
Construction-in-progress	106,650	147,925
Assets held for sale (discontinued operations)		39,902
	3,673,685	3,452,847
Less accumulated depreciation and amortization	(846,258)	(756,703)
Net real estate	2,827,427	2,696,144
Cash and cash equivalents	15,223	50,691
Accounts and notes receivable	73,688	61,108
Mortgage notes receivable	45,780	40,638
Investment in real estate partnership	29,252	29,646
Prepaid expenses and other assets	95,344	103,620
Debt issuance costs, net of accumulated amortization of \$6,484 and \$4,815, respectively	6,062	7,450
TOTAL ASSETS	\$ 3,092,776	\$ 2,989,297
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities		
Mortgages payable	\$ 389,318	\$ 373,975
Capital lease obligations	63,492	76,109
Notes payable	336,391	210,820
Senior notes and debentures	956,584	977,556
Accounts payable and accrued expenses	86,950	99,360
Dividends payable	38,719	36,142
Security deposits payable	11,309	10,703
Other liabilities and deferred credits	63,059	58,182
Total liabilities	1,945,822	1,842,847
Minority interests	32,352	31,818
Commitments and contingencies (Note 8)		
Shareholders' equity		
Preferred stock, authorized 15,000,000 shares, \$.01 par:		
5.417% Series 1 Cumulative Convertible Preferred Shares, (stated at liquidation preference \$25 per share), 399,896 shares issued and outstanding	9,997	9,997
Common shares of beneficial interest, \$.01 par, 100,000,000 shares authorized, 60,487,244 and 60,133,270 issued, respectively	605	601
Additional paid-in capital	1,559,381	1,541,020
Accumulated dividends in excess of net income	(426,574)	(407,376)
Treasury shares at cost, 1,501,566 and 1,487,605 shares, respectively	(28,807)	(28,807)
Notes receivable from issuance of common shares		(803)
Total shareholders' equity	1,114,602	1,114,632
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 3,092,776	\$ 2,989,297

The accompanying notes are an integral part of these consolidated statements.

F-5

**Table of Contents****Federal Realty Investment Trust****CONSOLIDATED STATEMENTS OF OPERATIONS**

	Year Ended December 31,		
	2008	2007	2006
	(In thousands, except per share data)		
REVENUE			
Rental income	\$ 501,964	\$ 465,728	\$ 414,261
Other property income	14,013	12,834	7,460
Mortgage interest income	4,548	4,560	5,095
Total revenue	520,525	483,122	426,816
EXPENSES			
Rental expenses	109,718	99,363	84,164
Real estate taxes	55,714	46,897	41,139
General and administrative	26,732	26,581	21,921
Depreciation and amortization	111,022	101,633	92,751
Total operating expenses	303,186	274,474	239,975
OPERATING INCOME	217,339	208,648	186,841
Other interest income	916	921	2,042
Interest expense	(99,163)	(111,365)	(95,234)
Income from real estate partnership	1,612	1,395	656
INCOME FROM CONTINUING OPERATIONS BEFORE MINORITY INTERESTS	120,704	99,599	94,305
Minority interests	(5,366)	(5,590)	(4,353)
INCOME FROM CONTINUING OPERATIONS	115,338	94,009	89,952
DISCONTINUED OPERATIONS			
Discontinued operations income	1,877	6,760	4,804
Discontinued operations gain on sale of real estate	12,572	94,768	16,515
Results from discontinued operations	14,449	101,528	21,319
INCOME BEFORE GAIN ON SALE OF REAL ESTATE	129,787	195,537	111,271
Gain on sale of real estate			7,441
NET INCOME	129,787	195,537	118,712
Dividends on preferred stock	(541)	(442)	(10,423)
Preferred stock redemption costs			(4,775)
NET INCOME AVAILABLE FOR COMMON SHAREHOLDERS	\$ 129,246	\$ 195,095	\$ 103,514
EARNINGS PER COMMON SHARE, BASIC			
Continuing operations	\$ 1.96	\$ 1.67	\$ 1.40
Discontinued operations	0.24	1.81	0.40
Gain on sale of real estate			0.14
	\$ 2.20	\$ 3.48	\$ 1.94

# Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

Weighted average number of common shares, basic	58,665	56,108	53,469
<b>EARNINGS PER COMMON SHARE, DILUTED</b>			
Continuing operations	\$ 1.95	\$ 1.65	\$ 1.39
Discontinued operations	0.24	1.80	0.39
Gain on sale of real estate			0.14
	\$ 2.19	\$ 3.45	\$ 1.92
Weighted average number of common shares, diluted	58,914	56,543	53,962

The accompanying notes are an integral part of these consolidated statements.

F-6



**Table of Contents****Federal Realty Investment Trust****CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY**

	Preferred Stock		Common Shares			Treasury Shares			Notes Receivable				Total Shareholders Equity
	Shares	Amount	Shares	Amount	Additional Paid-in Capital	Accumulated Dividends In Excess of Net Income	Shares	Amount	Deferred Compensation On Restricted Shares	From Issuance of Common Shares	Accumulated Other Comprehensive Income (Loss)		
(In thousands, except share data)													
BALANCE AT DECEMBER 31, 2005	5,400	\$ 135,000	54,371,057	\$ 544	\$ 1,114,732	\$ (437,817)	(1,480,360)	\$ (28,794)	\$ (9,704)	\$ (1,792)	\$ 2,678	\$ 774,847	
Comprehensive income:													
Net income						118,712						118,712	
Change in valuation on interest rate swaps											(1,493)	(1,493)	
Total comprehensive income												117,219	
Change due to termination of hedge relationship											(1,185)	(1,185)	
Dividends declared to common shareholders						(133,066)						(133,066)	
Dividends declared to preferred shareholders						(10,423)						(10,423)	
Common shares issued			2,002,670	20	149,077							149,097	
Exercise of stock options			266,579	2	8,843							8,845	
Shares issued under dividend reinvestment plan			44,077		3,101							3,101	
Share-based compensation expense (SFAS No.123 (R))			84,217	1	6,490							6,491	
Cumulative effect of change in accounting principle					(6,416)				9,704			3,288	
Conversion and redemption of OP units			37,216	1	615							616	
Preferred shares redeemed	(5,400)	(135,000)			4,775	(4,775)						(135,000)	
Unvested shares forfeited							(4,919)	(13)				(13)	
Loans paid										261		261	
BALANCE AT DECEMBER 31, 2006			56,805,816	568	1,281,217	(467,369)	(1,485,279)	(28,807)		(1,531)		784,078	
Net income/comprehensive income						195,537						195,537	
Dividends declared to common shareholders						(135,102)						(135,102)	
Dividends declared to preferred shareholders						(442)						(442)	
Common shares issued			2,884,099	29	240,162							240,191	
Exercise of stock options			106,117	1	5,066							5,067	

# Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

Shares issued under dividend reinvestment plan			32,615		2,821						2,821
Share-based compensation expense (SFAS No.123 (R))			127,867	1	8,039						8,040
Conversion and redemption of OP units			176,756	2	3,715						3,717
Preferred shares issued	399,896	9,997									9,997
Unvested shares forfeited						(2,326)					
Loans paid								728			728
BALANCE AT											
DECEMBER 31, 2007	399,896	9,997	60,133,270	601	1,541,020	(407,376)	(1,487,605)	(28,807)	(803)		1,114,632
Net income/comprehensive income						129,787					129,787
Dividends declared to common shareholders						(148,444)					(148,444)
Dividends declared to preferred shareholders						(541)					(541)
Common shares issued			274		19						19
Exercise of stock options			214,853	2	8,006						8,008
Shares issued under dividend reinvestment plan			39,343		2,755						2,755
Share-based compensation expense (SFAS No.123 (R))			99,504	2	7,776						7,778
Conversion and redemption of OP units					(195)						(195)
Unvested shares forfeited						(13,961)					
Loans paid								803			803
BALANCE AT											
DECEMBER 31, 2008	399,896	\$ 9,997	60,487,244	\$ 605	\$ 1,559,381	\$ (426,574)	(1,501,566)	\$ (28,807)	\$	\$	\$ 1,114,602

The accompanying notes are an integral part of these consolidated statements.

**Table of Contents****Federal Realty Investment Trust****CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Year Ended December 31,		
	2008	2007	2006
	(In thousands)		
OPERATING ACTIVITIES			
Net income	\$ 129,787	\$ 195,537	\$ 118,712
Adjustment to reconcile net income to net cash provided by operating activities			
Depreciation and amortization, including discontinued operations	111,069	105,966	97,879
Gain on sale of real estate	(12,572)	(94,768)	(23,956)
Equity in income from real estate partnership	(1,612)	(1,395)	(656)
Minority interests	5,366	5,590	4,353
Other, net	1,585	(2,267)	2,328
Changes in assets and liabilities net of effects of acquisitions and dispositions:			
Increase in accounts receivable	(6,303)	(6,743)	(3,786)
Decrease (increase) in prepaid expenses and other assets	2,668	3,002	(11,792)
(Decrease) increase in accounts payable and accrued expenses	(4,329)	266	2,846
Increase in security deposits and other liabilities	2,626	9,021	726
Net cash provided by operating activities	228,285	214,209	186,654
INVESTING ACTIVITIES			
Acquisition of real estate	(99,625)	(69,487)	(266,984)
Capital expenditures development and redevelopment	(104,196)	(111,600)	(95,718)
Capital expenditures other	(33,790)	(25,755)	(23,961)
Proceeds from sale of real estate	44,890	83,979	82,345
Investment in real estate partnership		(20,427)	(4,960)
Distribution from real estate partnership in excess of earnings	363	967	631
Leasing costs	(9,921)	(9,756)	(8,628)
(Issuance) repayment of mortgage and other notes receivable, net	(5,288)	640	(154)
Net cash used in investing activities	(207,567)	(151,439)	(317,429)
FINANCING ACTIVITIES			
Net borrowings (repayment) under revolving credit facility, net of costs	123,500	(98,000)	41,209
Issuance of note payable, net of costs		199,525	149,979
Issuance of senior notes			509,887
Repayment of senior notes	(20,800)	(150,000)	(40,500)
Repayment of mortgages, capital leases and notes payable	(18,512)	(7,603)	(405,552)
Extension fee on term loan	(200)		
Redemption of Series B preferred shares			(135,000)
Issuance of common shares	11,585	170,855	161,292
Dividends paid to common and preferred shareholders	(146,418)	(131,443)	(142,947)
Distributions to minority interests	(5,341)	(6,908)	(4,737)
Net cash (used in) provided by financing activities	(56,186)	(23,574)	133,631
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(35,468)	39,196	2,856
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	50,691	11,495	8,639
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 15,223	\$ 50,691	\$ 11,495

The accompanying notes are an integral part of these consolidated statements.

F-8

**Table of Contents**

**Federal Realty Investment Trust**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**December 31, 2008, 2007 and 2006**

**NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Business and Organization*

Federal Realty Investment Trust (the "Trust") is an equity real estate investment trust specializing in the ownership, management, development and redevelopment of retail and mixed-use properties. Our properties are located primarily in densely populated and affluent communities in strategically selected metropolitan markets in the Mid-Atlantic and Northeast regions of the United States, as well as in California. As of December 31, 2008, we owned or had a majority interest in community and neighborhood shopping centers and mixed-use properties which are operated as 84 predominantly retail real estate projects.

We operate in a manner intended to enable us to qualify as a real estate investment trust (or REIT) for federal income tax purposes. A REIT that distributes at least 90% of its taxable income to its shareholders each year and meets certain other conditions is not taxed on that portion of its taxable income which is distributed to its shareholders. Therefore, federal income taxes on our REIT taxable income have been and are generally expected to be immaterial. We are obligated to pay state taxes, generally consisting of franchise or gross receipts taxes in certain states. Such state taxes also have not been material.

We have elected to treat certain of our subsidiaries as taxable REIT subsidiaries, which we refer to as a TRS. In general, a TRS may engage in any real estate business and certain non-real estate businesses, subject to certain limitations under the Internal Revenue Code of 1986, as amended (the "Code"). A TRS is subject to federal and state income taxes. The sales of condominiums at Santana Row, which occurred between August 2005 and August 2006 were conducted through a TRS. Other than these sales, our TRS activities have not been material.

*Principles of Consolidation and Estimates*

Our consolidated financial statements include the accounts of the Trust, its corporate subsidiaries, and all entities in which the Trust has a controlling interest or has been determined to be the primary beneficiary of a variable interest entity. The equity interests of other investors are reflected as minority interests. All significant intercompany transactions and balances are eliminated in consolidation. We account for our interests in joint ventures, which we do not control or manage, using the equity method of accounting.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, referred to as "GAAP," requires management to make estimates and assumptions that in certain circumstances affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities, and revenues and expenses. These estimates are prepared using management's best judgment, after considering past, current and expected events and economic conditions. Actual results could differ from these estimates.

*Reclassifications*

Certain 2007 and 2006 amounts have been reclassified to conform to current period presentation.

*Revenue Recognition and Accounts Receivable*

Our leases with tenants are classified as operating leases. Substantially all such leases contain fixed escalations which occur at specified times during the term of the lease. Base rents are recognized on a straight-line basis from when the tenant controls the space through the term of the related lease, net of valuation adjustments, based on management's assessment of credit, collection and other business risk. Percentage rents, which represent

## **Table of Contents**

additional rents based upon the level of sales achieved by certain tenants, are recognized at the end of the lease year or earlier if we have determined the required sales level is achieved and the percentage rents are collectible. Real estate tax and other cost reimbursements are recognized on an accrual basis over the periods in which the related expenditures are incurred. For a tenant to terminate its lease agreement prior to the end of the agreed term, we may require that they pay a fee to cancel the lease agreement. Lease termination fees for which the tenant has relinquished control of the space are generally recognized on the termination date. When a lease is terminated early but the tenant continues to control the space under a modified lease agreement, the lease termination fee is generally recognized evenly over the remaining term of the modified lease agreement.

We make estimates of the collectibility of our accounts receivable related to minimum rents, straight-line rents, expense reimbursements and other revenue or income. In some cases, primarily relating to straight-line rents, the collection of these amounts extends beyond one year. Our experience relative to unbilled straight-line rents is that a certain portion of the amounts otherwise recognizable as revenue is never billed to or collected from tenants due to early lease terminations, lease modifications, bankruptcies and other factors. Accordingly, the extended collection period for straight-line rents along with our evaluation of tenant credit risk may result in the nonrecognition of a portion of straight-line rental income until the collection of such income is reasonably assured. If our evaluation of tenant credit risk changes indicating more straight-line revenue is reasonably collectible than previously estimated and realized, the additional straight-line rental income is recognized as revenue. If our evaluation of tenant credit risk changes indicating a portion of realized straight-line rental income is no longer collectible, a reserve and bad debt expense is recorded. At December 31, 2008 and 2007, accounts receivable include approximately \$37.2 million and \$32.0 million, respectively, related to straight-line rents. At December 31, 2008 and 2007, our allowance for doubtful accounts was \$11.8 million and \$7.0 million, respectively.

### *Real Estate*

Land, buildings and improvements are recorded at cost. Depreciation is computed using the straight-line method. Estimated useful lives range generally from 35 years to a maximum of 50 years on buildings and major improvements. Minor improvements, furniture and equipment are capitalized and depreciated over useful lives ranging from 3 to 20 years. Maintenance and repairs that do not improve or extend the useful lives of the related assets are charged to operations as incurred. Tenant improvements are capitalized and depreciated over the life of the related lease or their estimated useful life, whichever is shorter. If a tenant vacates its space prior to contractual termination of its lease, the undepreciated balance of any tenant improvements are written off if they are replaced or have no future value. In 2008, 2007 and 2006, depreciation expense was \$101.3 million, \$96.5 million and \$89.6 million, respectively, including amounts included in discontinued operations and assets under capital lease obligations.

In accordance with Statement of Financial Accounting Standard ( SFAS ) No. 66, Accounting for Sales of Real Estate, sales are recognized at closing only when sufficient down payments have been obtained, possession and other attributes of ownership have been transferred to the buyer and we have no significant continuing involvement. The application of SFAS No. 66 can be complex and requires us to make assumptions. We believe the criteria of SFAS No. 66 was met for all real estate sold during 2008, 2007 and 2006.

In accordance with SFAS No. 141, Business Combinations, our methodology of allocating the cost of acquisitions to assets acquired and liabilities assumed is based on estimated fair values, replacement cost and appraised values. When we acquire operating real estate properties, the purchase price is allocated to land and buildings, intangibles such as in-place leases and to current assets and liabilities acquired, if any. The value allocated to in-place leases is amortized over the related lease term and reflected as rental income in the statement of operations. If a tenant vacates its space prior to contractual termination of its lease, the unamortized balance of any in-place lease value is written off to rental income.

We are the lessee of certain land and buildings. We classify our leases of land and building as operating or capital leases in accordance with the provisions of SFAS No. 13, Accounting for Leases.

## **Table of Contents**

In accordance with SFAS No. 67, *Accounting for Costs and Initial Rental Operations of Real Estate Projects*, we capitalize certain costs related to the development and redevelopment of real estate including pre-construction costs, real estate taxes, insurance, construction costs and salaries and related costs of personnel directly involved. Additionally, in accordance with SFAS No. 34, *Capitalization of Interest Costs*, we capitalize interest costs related to development and redevelopment activities. Capitalization of these costs begin when the activities and related expenditures commence and cease when the project is substantially complete and ready for its intended use at which time the project is placed-in service and depreciation commences.

In accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, we review for impairment on a property by property basis. Impairment is recognized on properties held for use when the expected undiscounted cash flows for a property are less than its carrying amount at which time the property is written-down to fair value. Properties held for sale are recorded at the lower of the carrying amount or the expected sales price less costs to sell. SFAS No. 144 also requires the sale or disposal of a component of an entity to be treated as discontinued operations. The properties sold by us typically meet the definition of a component of an entity and as such the revenues and expenses associated with sold properties are reclassified to discontinued operations for all periods presented.

In June 2006, we sold Greenlawn Plaza to our unconsolidated real estate partnership resulting in a gain of \$7.4 million. Due to our continuing involvement in the property, Greenlawn Plaza did not qualify for discontinued operations classification under SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. Accordingly, the results of operations through the date of sale are included in continuing operations and the gain on sale is included in gain on sale of real estate.

### *Cash and Cash Equivalents*

We define cash and cash equivalents as cash on hand, demand deposits with financial institutions and short term liquid investments with an initial maturity under three months. Cash balances in individual banks may exceed insurable amounts.

### *Prepaid Expenses and Other Assets*

Prepaid expenses and other assets consist primarily of lease costs, prepaid property taxes and acquired above market leases. Capitalized lease costs are direct costs incurred which were essential to originate a lease and would not have been incurred had the leasing transaction not taken place and include third party commissions and salaries and related costs of personnel directly related to time spent obtaining a lease. Capitalized lease costs are amortized over the life of the related lease. If a tenant vacates its space prior to the contractual termination of its lease, the unamortized balance of any lease costs are written off. Other assets also include the premiums paid for split dollar life insurance covering several officers and former officers which were approximately \$4.6 million at December 31, 2008 and 2007.

### *Debt Issuance Costs*

Costs related to the issuance of debt instruments are capitalized and are amortized as interest expense over the estimated life of the related issue using the straight-line method which approximates the effective interest method.

### *Derivative Instruments*

We use derivative instruments to manage exposure to variable interest rate risk. We generally enter into interest rate swaps to manage our exposure to variable interest rate risk and treasury locks to manage the risk of interest rates rising prior to the issuance of debt. We enter into derivative instruments that qualify as cash flow hedges under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* and do not enter into derivative instruments for speculative purposes. As of December 31, 2008 and 2007, we had no outstanding hedging instruments.

## **Table of Contents**

Our cash flow hedges are recorded at fair value. We assess effectiveness of our cash flow hedges both at inception and on an ongoing basis. The effective portion of changes in fair value of our cash flow hedges is recorded in other comprehensive income, and the ineffective portion of changes in fair value of our cash flow hedges is recognized in earnings in the period affected. Hedge ineffectiveness did not have a significant impact on earnings in 2008, 2007 and 2006, and we do not anticipate it will have a significant effect in the future.

### *Acquisition, Development and Construction Loan Arrangements*

We have made certain mortgage loans that, because of their nature, qualify as loan receivables. At the time the loans were made, we did not intend for the arrangement to be anything other than a financing and did not contemplate a real estate investment. Using guidance set forth in the Third Notice to Practitioners issued by the AICPA in February 1986 entitled *ADC Arrangements* (the Third Notice), we evaluate each investment to determine whether the loan arrangement qualifies under the Third Notice as a loan, joint venture or real estate investment and the appropriate accounting thereon. Such determination affects our balance sheet classification of these investments and the recognition of interest income derived therefrom. Generally, we receive additional interest on these loans, however we never receive in excess of 50% of the residual profit in the project (as defined in the Third Notice) and because the borrower has either a substantial investment in the project or has guaranteed all or a portion of our loan (or a combination thereof) the loans qualify for loan accounting. The amounts under ADC arrangements are presented as mortgage notes receivable at December 31, 2008 and 2007.

### *Share Based Compensation*

Effective January 1, 2006, we adopted the fair value recognition provisions of SFAS No. 123(R), *Share-Based Payment*, using the modified-prospective-transition method. Under this transition method, compensation cost recognized beginning January 1, 2006 includes: (a) compensation costs for all share-based payments granted prior to, but not vested as of January 1, 2006, based on the grant date fair value estimated in accordance with the original provisions of SFAS No. 123, and (b) compensation cost for all share-based payments granted subsequent to January 1, 2006, based on the grant date fair value estimated in accordance with the provisions of SFAS No. 123(R).

On January 1, 2006, we recorded the cumulative effect of adopting SFAS No. 123(R). This cumulative effect resulted in decreasing accrued liabilities by \$3.3 million and increasing shareholders' equity by \$3.3 million. These balance sheet changes related to deferred compensation on unvested shares. Under SFAS No. 123(R), deferred compensation is no longer recorded at the time unvested shares are issued. Share-based compensation expense is now recorded over the requisite service period with an offsetting credit to equity (generally additional paid-in capital).

### *Redemption of Preferred Stock*

On November 27, 2006, we redeemed our \$135 million 8.5% Series B Cumulative Redeemable Preferred Shares at their face value. The original issuance costs of \$4.8 million were charged to shareholders' equity when the shares were issued. On July 31, 2003, the Emerging Issues Task Force provided clarification on the treatment of the difference between the redemption value and the carrying value, adjusting for issuance costs, for GAAP financial reporting. As a result, our Consolidated Statement of Operations for the year ended December 31, 2006 reflects a charge of \$4.8 million in *Preferred stock redemption costs* as a reduction of net income in computing net income available for common shareholders.

### *Variable Interest Entities*

In January 2003, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 46 (revised December 2003) (FIN 46-R), *Consolidation of Variable Interest Entities*. FIN 46-R clarifies the application of Accounting Research Bulletin 51, *Consolidated Financial Statements*, for certain entities that do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial



## **Table of Contents**

support from other parties or in which equity investors do not have the characteristics of a controlling financial interest ( variable interest entities ). Variable interest entities within the scope of FIN 46-R are required to be consolidated by their primary beneficiary. The primary beneficiary of a variable interest entity is determined to be the party that absorbs a majority of the entity's expected losses, receives a majority of its expected returns, or both. We have evaluated the applicability of FIN 46-R to our investments in certain joint ventures including our real estate partnership with affiliates of a discretionary fund created and advised by ING Clarion Partners and determined that these joint ventures do not meet the requirements of a variable interest entity and, therefore, consolidation of these ventures is not required. These investments are accounted for using the equity method. We have also evaluated the applicability of FIN 46-R to our mortgage loans receivable and determined that they are not variable interest entities. Our investment balances from our real estate partnership and mortgage notes receivable are presented in our consolidated balance sheets.

On October 16, 2006, we acquired the leasehold interest in Melville Mall under a 20 year master lease. Additionally, we loaned the owner of Melville Mall \$34.2 million secured by a second mortgage on the property. We have an option to purchase the shopping center on or after October 16, 2021 for a price of \$5.0 million plus the assumption of the first mortgage and repayment of the second mortgage. We have determined that this property is held in a variable interest entity for which we are the primary beneficiary. Accordingly, beginning October 16, 2006, we consolidated this property and its operations. As of December 31, 2008 and 2007, \$24.5 million and \$25.1 million, respectively, is included in mortgages payable for the mortgage loan secured by Melville Mall, however, the loan is not our legal obligation. At December 31, 2008, net real estate assets related to Melville Mall included in our consolidated balance sheet are approximately \$66.5 million.

In conjunction with the acquisitions of several of our properties, we entered into Reverse Section 1031 like-kind exchange agreements with a third party intermediary. The exchange agreements are for a maximum of 180 days and allow us, for tax purposes, to defer gains on sale of other properties sold within this period. Until the earlier of termination of the exchange agreements or 180 days after the respective acquisition dates, the third party intermediary is the legal owner of each property, although we control each property and retain all of the economic benefits and risks associated with the property. Each property is held by a third party intermediary in a variable interest entity for which we are the primary beneficiary. Accordingly, we consolidate these properties and their operations even during the period they are held by a third party intermediary.

From December 29, 2005 to June 5, 2006, a third party intermediary was the legal owner of Crow Canyon Commons, but we controlled the property and retained all of the economic benefit and risk associated with the property. Accordingly, we consolidated the property and its operations beginning December 29, 2005.

From May 30, 2007 to October 11, 2007, a third party intermediary was the legal owner of Shoppers' World, but we controlled the property and retained all of the economic benefit and risk associated with the property. Accordingly, we consolidated the property and its operations beginning May 30, 2007.

From May 30, 2008 to November 25, 2008, a third party intermediary was the legal owner of Del Mar Village, but we controlled the property and retained all of the economic benefit and risk associated with the property. Accordingly, we consolidated the property and its operations beginning May 30, 2008.

Effective on July 11, 2008 with the acquisition of 7015 & 7045 Beracasa Way and September 4, 2008 with the acquisition of Courtyard Shops, a third party intermediary was the legal owner of the respective property. Since we control both properties and retain all economic benefits and risks associated with the properties, we consolidated the properties and their operations effective on their respective acquisition dates. Quantitative information regarding significant assets and liabilities of these variable interest entities is included in Note 2 and Note 6 to these consolidated financial statements.

## **Table of Contents**

### *Accounting for Income Taxes*

In July 2006, the FASB issued FASB Interpretation No. 48 ( FIN 48 ), Accounting for Uncertainty in Income Taxes which is an interpretation of FASB Statement No. 109, Accounting for Income Taxes. FIN 48 was issued to reduce the diversity in practice associated with certain aspects of recognition, disclosure and measurement related to accounting for uncertain income tax positions. We adopted FIN 48 effective January 1, 2007. The adoption of FIN 48 did not have a material impact on our financial position, results of operations, or cash flows. We recognize penalties and interest accrued related to unrecognized tax benefits as income tax expense. With few exceptions, we are no longer subject to U.S. federal, state, and local tax examinations by tax authorities for years before 2003. As of December 31, 2008 and 2007, we had no material unrecognized tax benefits.

### *New Accounting Pronouncements*

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements ( SFAS No. 157 ). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 applies to accounting pronouncements that require or permit fair value measurements, except for share-based payments under SFAS No. 123(R). We adopted the recognition and disclosure provisions of SFAS No. 157 for financial assets and financial liabilities and for nonfinancial assets and nonfinancial liabilities that are re-measured at least annually effective January 1, 2008; the adoption did not have a material impact on our financial position, results of operations or cash flows. In accordance with FSP SFAS No. 157-2, Effective Date of FASB Statement No. 157 , we are required to adopt the provisions of SFAS No. 157 for all other nonfinancial assets and nonfinancial liabilities effective January 1, 2009 and do not expect the adoption to have a material impact on our financial position, results of operations or cash flows.

SFAS No. 157 establishes a hierarchy for inputs used in measuring fair value as follows:

1. Level 1 Inputs quoted prices in active markets for identical assets or liabilities
2. Level 2 Inputs observable inputs other than quoted prices in active markets for identical assets and liabilities
3. Level 3 Inputs unobservable inputs

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, for disclosure purposes, the level within which the fair value measurement is categorized is based on the lowest level input that is significant to the fair value measurement. Our derivative instruments, as further discussed in Note 6, were measured using Level 2 inputs.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an Amendment of FASB Statement No. 115 ( SFAS No. 159 ). This standard permits entities to choose to measure many financial instruments and certain other items at fair value and is effective for the first fiscal year beginning after November 15, 2007. We did not make this fair value election when we adopted SFAS No. 159 effective January 1, 2008, and, therefore, it did not have an impact on our financial position, results of operations, or cash flows.

On December 4, 2007, the FASB issued Statement No. 141 (R), Business Combinations ( SFAS No. 141 (R) ). SFAS No. 141 (R) broadens and clarifies the definition of a business which will result in significantly more of our acquisitions being treated as business combinations rather than asset acquisitions. FAS 141 (R) is effective for business combinations for which the acquisition date is on or after January 1, 2009. Early adoption is not permitted and therefore, this will only impact prospective acquisitions with no change to the accounting for acquisitions completed prior to or on December 31, 2008. The new standard requires us to expense as incurred all acquisition related transaction costs which could include broker fees, transfer taxes, legal, accounting, valuation,

## **Table of Contents**

and other professional and consulting fees; for acquisitions prior to January 1, 2009, these costs were capitalized as part of the acquisition cost. The impact to our financial statements will vary significantly depending on the number of acquisitions, size of the acquisitions, and location of the acquisitions. Based on acquisitions in the last three years, transaction costs for single asset acquisitions typically ranged from \$0.1 million to \$1.0 million with significantly higher transaction costs for an acquisition of a larger portfolio. The new standard includes several other changes to the accounting for business combinations including requiring contingent consideration to be measured at fair value at acquisition and subsequently remeasured through the income statement if accounted for as a liability as the fair value changes, any adjustments during the purchase price allocation period to be pushed back to the acquisition date with prior periods being adjusted for any changes, and the business combination to be accounted for on the acquisition date or the date control is obtained. During 2008, we expensed all acquisition related costs for acquisitions which did not close prior to December 31, 2008.

On December 4, 2007, the FASB issued Statement No. 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of ARB 51 ( SFAS No. 160 ). The new standard significantly changes the accounting and reporting of minority interests in the consolidated financial statements. The new standard requires a non-controlling interest, which is currently referred to as a minority interest, to be recognized as a component of equity rather than included in the mezzanine section of the balance sheet where it is currently presented. The terminology *minority interest* is changed to *noncontrolling interest*. The *minority interest* caption on the statement of operations will be reflected as *net income attributable to the noncontrolling interests* and shown after consolidated net income and will be an adjustment to reconcile to net income. This is a presentation only change for minority interest on both the balance sheet and statement of operations and will have no impact to net income, total liabilities and equity, and earnings per share. The statement also requires the recognition of 100% of the fair values of assets acquired and liabilities assumed in acquisitions of less than 100% controlling interest with subsequent acquisitions of the non-controlling interest recorded as equity transactions. SFAS No. 160 is effective January 1, 2009 and is to be applied prospectively except for the presentation changes to the balance sheet and income statement which will be applied retrospectively in the 2009 financial statements. Effective January 1, 2009, we will reclassify \$32.4 million from the mezzanine section of the balance sheet to shareholders' equity. The additional impact on the financial statements will vary depending on the level of transactions with entities involving non-controlling interests.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities*, an amendment of FASB Statement No. 133 ( SFAS No. 161 ). SFAS No. 161 requires enhanced disclosures about an entity's derivative instruments and hedging activities and is effective for fiscal years beginning after November 15, 2008. We do not expect the adoption of SFAS No. 161 to have a material impact on our consolidated financial statements.

In June 2008, the FASB issued FSP EITF No. 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* ( FSP EITF No. 03-6-1 ). Under the FSP, unvested share-based payment awards that contain non-forfeitable rights to receive dividends (whether paid or unpaid) are participating securities, and should be included in computation of EPS pursuant to the two-class method. As part of our stock based compensation program, we issue restricted shares which vest over a three to six year period; these shares have non-forfeitable rights to dividends immediately after issuance. We currently exclude the unvested shares from the basic EPS calculation and include them using the treasury stock method in diluted earnings per share. We expect the adoption of FSP EITF No. 03-6-1 to result in a minimal decrease to our basic and diluted earnings per share calculations for all periods presented. The FSP is effective for fiscal years beginning after December 15, 2008 and will require retrospective application to all prior period EPS data presented in the financial statements; early adoption is not permitted.

In November 2008, the EITF issued Issue 08-6, *Equity Method Investment Accounting Considerations* ( EITF 08-6 ), which clarified the accounting for certain transactions and impairment considerations involving equity method investments. EITF 08-6 clarified that equity method investments should initially be measured at cost, the issuance of shares by the investee would result in a gain or loss on issuance of shares reflected in the income statement of the equity investor, and that a loss in value of an equity investment which is other than a

## Table of Contents

temporary decline should be recognized in accordance with APB 18, The Equity Method of Accounting for Investments in Common Stock. The consensus is effective on a prospective basis beginning on January 1, 2009; we do not expect EITF 08-6 to have a material impact on our financial position, results of operations, or cash flows.

### Consolidated Statements of Cash Flows Supplemental Disclosures

The following table provides additional information related to the Consolidated Statements of Cash Flows:

	2008	2007 (In thousands)	2006
<b>SUPPLEMENTAL DISCLOSURES:</b>			
Total interest costs incurred	\$ 104,464	\$ 125,259	\$ 106,877
Interest capitalized	(5,301)	(7,865)	(4,069)
Interest expense related to discontinued operations		(6,029)	(7,574)
<b>Interest expense</b>	<b>\$ 99,163</b>	<b>\$ 111,365</b>	<b>\$ 95,234</b>
Cash paid for interest, net of amounts capitalized	\$ 95,897	\$ 117,125	\$ 91,484
Cash paid for income taxes	\$ 444	\$ 1,427	\$ 5,098(1)
<b>NON-CASH INVESTING AND FINANCING TRANSACTIONS:</b>			
Mortgage loans assumed with acquisitions	\$ 32,452	\$ 79,987	\$ 44,297
Extinguishment of capital lease obligations	\$ 11,545	\$ 76,449	\$
Note payable issued with acquisitions	\$ 2,221	\$	\$
Common shares issued with acquisitions	\$	\$ 77,957	\$
DownREIT operating partnership units issued with acquisitions	\$	\$ 16,358	\$
Preferred shares issued with acquisitions	\$	\$ 9,997	\$

(1) Cash paid for income taxes for 2006 includes \$4.1 million related to the sales of condominiums at Santana Row which were conducted through a TRS.

### NOTE 2. REAL ESTATE

A summary of our real estate investments and related encumbrances is as follows:

	Cost	Accumulated Depreciation and Amortization (In thousands)	Encumbrances
<b>December 31, 2008</b>			
Retail and mixed-use properties	\$ 3,530,539	\$ (811,636)	\$ 389,318
Retail properties under capital leases	115,784	(25,556)	63,492
Residential	27,362	(9,066)	
	\$ 3,673,685	\$ (846,258)	\$ 452,810
<b>December 31, 2007</b>			
Retail and mixed-use properties	\$ 3,224,196	\$ (717,257)	\$ 373,975
Retail properties under capital leases	201,544	(30,957)	76,109
Residential	27,107	(8,489)	

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

\$ 3,452,847      \$      (756,703)      \$      450,084

Retail and mixed-use properties includes the residential portion of Santana Row and for 2008, Arlington East (Bethesda Row). The residential property investments are comprised of our investments in Rollingwood Apartments and Crest Apartments at Congressional Plaza.

F-16

## Table of Contents

A summary of our significant acquisitions in 2008 and 2007 is as follows:

Date	Property	City, State	Gross Leasable Area (In square feet)	Purchase Price (In millions)
<b>Year ended December 31, 2008</b>				
May 30	Del Mar Village	Boca Raton, FL	154,000	\$ 41.7(1)
July 11	7015 & 7045 Beracasa Way	Boca Raton, FL	24,000	6.7(2)
July 16	Chelsea Commons Phase II	Chelsea, MA	26,000	8.0(3)
September 4	Courtyard Shops	Wellington, FL	127,000	37.9(4)
September 25 and 30	Bethesda Row	Bethesda, MD	N/A	38.8(5)
Total			331,000	\$ 133.1
<b>Year ended December 31, 2007</b>				
February 28	Crow Canyon Crest	San Ramon, CA	17,000	\$ 10.9(6)
March 8	The White Marsh Portfolio:(7)	White Marsh, MD		189.4(8)
	THE AVENUE at White Marsh		296,000	
	The Shoppes at Nottingham Square		186,000	
	White Marsh Plaza		79,000	
	White Marsh Other		53,000	
May 30	Shoppers World	Charlottesville, VA	169,000	27.2(9)
October 26	Mid-Pike Plaza	Rockville, MD		45.2(10)
October 26	Huntington Shopping Center	Huntington, NY		37.7(10)
Total			800,000	\$ 310.4

- (1) Approximately \$1.7 million and \$7.4 million of the net assets acquired were allocated to other assets for above market leases and liabilities for below market leases, respectively.
- (2) Approximately \$0.2 million of the net assets acquired were allocated to other assets for above market leases. The two buildings acquired are adjacent to our Del Mar Village shopping center.
- (3) Approximately \$0.2 million and \$0.3 million of the net assets acquired were allocated to other assets for above market leases and liabilities for below market leases, respectively. This property includes four pad sites that are adjacent to our Chelsea Commons property.
- (4) Approximately \$0.6 million and \$1.0 million of the net assets acquired were allocated to other assets for above market leases and liabilities for below market leases, respectively.
- (5) On September 25 and 30, 2008, we completed exchange transactions whereby we sold our fee interest in four land parcels that were subject to long-term ground leases with tenants and acquired the fee interest in two land parcels under our Bethesda Row property. Prior to the transactions, the land parcels at Bethesda Row were encumbered by capital lease obligations which were extinguished as part of the transactions. The transactions were completed as 1031 tax deferred exchange transactions and involved net cash paid to us of \$23.2 million.
- (6) Approximately \$0.4 million and \$1.8 million of the net assets acquired were allocated to other assets for above market leases and liabilities for below market leases, respectively.
- (7) The White Marsh Portfolio was purchased using \$11.5 million of cash plus a combination of common stock and convertible preferred stock, downREIT operating partnership units, and the assumption of mortgage loans through a merger with Nottingham Properties, Inc. The acquisition also included ground leases covering 50,000 square feet of office space and a hotel which are not included in gross leasable area.
- (8) Approximately \$3.6 million and \$9.3 million of the net assets acquired were allocated to other assets for above market leases and liabilities for below market leases, respectively.
- (9) Approximately \$0.8 million and \$2.1 million of the net assets acquired were allocated to other assets for above market leases and liabilities for below market leases, respectively.
- (10) On October 26, 2007, we completed an exchange transaction whereby we sold our leasehold interests in six New Jersey properties and acquired the fee interests in Mid-Pike Plaza and Huntington Shopping Center. Prior to the transaction, we held leasehold interests in all

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

eight properties. The transaction was completed as a 1031 tax-deferred exchange and involved a cash payment of \$17.2 million. All eight properties were previously encumbered by capital lease obligations which were extinguished as part of the transaction.

F-17

## Table of Contents

On November 16, 2007, we purchased the 10% minority interest in three properties located at our Fifth Avenue, Hermosa Avenue and Third Street Promenade projects for \$5.7 million. We now own 100% of these properties.

A summary of our significant dispositions in 2008 and 2007 is as follows:

Sale Date	Property	Location	Year Acquired or Built	Gross Leasable Area (In square feet)	Sales Price (In millions)	Gain
<b>Year ended December 31, 2008</b>						
September 25 and 30	Four Land Parcels:(1)				\$ 38.8	\$ 0.9
	The Shoppes at Nottingham Square	White Marsh, MD	2007	134,000		
	White Marsh Other	White Marsh, MD	2007	N/A(2)		
	White Marsh Other	White Marsh, MD	2007	3,000		
	North Dartmouth	North Dartmouth, MA	2006	135,000		
December 29	Greenwich Avenue	Greenwich, CT	1995	7,000	7.2	5.2(3)
	Total			279,000	\$ 46.0	\$ 6.1
<b>Year ended December 31, 2007</b>						
April 5	Bath Shopping Center	Bath, ME	2006	101,000	\$ 21.8	\$ 0.6(4)
June 20	Key Road Plaza	Keene, NH	2006	76,000	15.3	0.4(5)
June 20	Riverside Plaza	Keene, NH	2006	218,000	25.9	0.5(6)
October 11	Forest Hills	Forest Hills, NY	1997	39,500	33.2	19.1(7)
October 26	New Jersey Leasehold Interests:				65.7	79.6(8)
	Allwood Shopping Center	Clifton, NJ	1988	50,000		
	Blue Star Shopping Center	Watchung, NJ	1988	410,000		
	Brunswick Shopping Center	North Brunswick, NJ	1988	303,000		
	Clifton Shopping Center	Clifton, NJ	1988	80,000		
	Hamilton Shopping Center	Hamilton, NJ	1988	190,000		
	Rutgers Shopping Center	Franklin, NJ	1988	267,000		
	Total			1,734,500	\$ 161.9	\$ 100.2

- (1) On September 25 and 30, 2008, we completed exchange transactions whereby we sold our fee interest in four land parcels that were subject to long-term ground leases with tenants and acquired the fee interest in two land parcels under our Bethesda Row property. Three of the land parcels we sold were in White Marsh, MD, and one parcel was in North Dartmouth, MA. The transactions were completed as 1031 tax deferred exchange transactions and involved net cash paid to us of \$23.2 million.
- (2) This land parcel was subject to a ground lease covering 50,000 square feet of office space not included in our gross leasable area.
- (3) We sold one of two retail buildings located in Greenwich, CT.
- (4) Gain of \$0.6 million is net of \$0.3 million in taxes.
- (5) Gain of \$0.4 million is net of \$0.1 million in taxes.
- (6) Gain of \$0.5 million is net of \$0.1 million in taxes.
- (7) We sold two of three retail buildings located in Forest Hills, NY.
- (8) On October 26, 2007, we completed an exchange transaction whereby we sold our leasehold interests in six New Jersey properties and acquired the fee interests in Mid-Pike Plaza and Huntington Shopping Center. The transaction was completed as a 1031 tax-deferred exchange and involved a cash payment of \$17.2 million. All eight properties were previously encumbered by capital lease obligations which were extinguished as part of the transaction.



**Table of Contents****NOTE 3. MORTGAGE NOTES RECEIVABLE**

At December 31, 2008 and 2007, we had mortgage notes receivable with an aggregate carrying amount of \$45.8 million and \$40.6 million, respectively, which are net of a valuation allowance of \$4.2 million and \$4.6 million, respectively. These mortgage notes are due over various terms from November 2009 to May 2021. At December 31, 2008 and 2007, our mortgages had a weighted average interest rate of 9.9%. Interest income is accrued as earned. Under the terms of certain of these mortgages, we receive additional interest based upon the gross income of the secured properties and, upon sale of the properties, we will share in the appreciation of the properties.

On November 5, 2008, we entered into an agreement to loan a third party up to \$7.3 million which is secured by two properties. The loan has an initial term of one year and bears interest at LIBOR plus 725 basis points at a minimum of 10.0%. The borrower has two one-year extension options with interest at LIBOR plus 925 basis points at a minimum of 12.0%. Interest is due monthly in arrears and is payable out of net cash flow from the two properties. Any unpaid interest is due at maturity. The loan can be repaid at any time prior to maturity without penalty. As of December 31, 2008, we have funded \$5.5 million to the borrower which is secured by one property.

**NOTE 4. REAL ESTATE PARTNERSHIP**

We have a joint venture arrangement ( the Partnership ) with affiliates of a discretionary fund created and advised by ING Clarion Partners ( Clarion ). We own 30% of the equity in the Partnership, and Clarion owns 70%. As of December 31, 2008, the Partnership owned seven retail real estate projects. We are the manager of the Partnership and its properties, earning fees for acquisitions, dispositions, management, leasing, and financing. We also have the opportunity to receive performance-based earnings through our Partnership interest. As of December 31, 2008, we have made total contributions of \$34.8 million and received total distributions of \$6.4 million. We account for our interest in the Partnership using the equity method.

The following tables provide summarized operating results and the financial position of the Partnership:

	Year Ended December 31,		
	2008	2007	2006
	(In thousands)		
OPERATING RESULTS			
Revenue	\$ 19,111	\$ 17,566	\$ 10,523
Expenses			
Other operating expenses	5,185	4,478	2,828
Depreciation and amortization	4,792	4,471	2,767
Interest expense	4,537	4,478	3,506
Total expenses	14,514	13,427	9,101
Net income	\$ 4,597	\$ 4,139	\$ 1,422
Our share of net income from real estate partnership	\$ 1,612	\$ 1,395	\$ 656

**Table of Contents**

	December 31, 20082007 (In thousands)	
BALANCE SHEETS		
Real estate, net	\$ 187,910	\$ 191,747
Cash	2,604	1,453
Other assets	7,066	7,173
Total assets	\$ 197,580	\$ 200,373
Mortgages payable	\$ 81,365	\$ 81,540
Other liabilities	7,363	8,691
Partners' capital	108,852	110,142
Total liabilities and partners' capital	\$ 197,580	\$ 200,373
Our share of unconsolidated debt	\$ 24,410	\$ 24,462
Our investment in real estate partnership	\$ 29,252	\$ 29,646

Our unconsolidated real estate partnership made no acquisitions in 2008. The following table provides a summary of acquisitions made by our unconsolidated real estate partnership in 2007:

Date	Property	City, State	Gross Leasable Area (In square feet)	Purchase Price (In millions)
February 15	Free State Shopping Center	Bowie, MD	278,000	\$ 64.1
February 20	Lake Barcroft Shopping Center(1)	Falls Church, VA	9,000	6.0
		<b>Total</b>	<b>287,000</b>	<b>\$ 70.1</b>

(1) The property acquired is adjacent to and operated as part of Barcroft Plaza which is also owned by the Partnership. On April 10, 2007, our unconsolidated real estate partnership entered into a mortgage note for approximately \$4.2 million. The mortgage note is secured by the Lake Barcroft property, which was acquired in February 2007, and by Barcroft Plaza. The Lake Barcroft property is adjacent to and operated as part of Barcroft Plaza. The note matures on July 1, 2016, bears interest at 5.71% per annum and requires monthly payments of interest only.

**NOTE 5. ACQUIRED IN-PLACE LEASES**

Acquired above market leases are included in prepaid expenses and other assets and had a balance of \$19.1 million and \$17.6 million at December 31, 2008 and 2007, respectively, and accumulated amortization of \$6.6 million and \$4.7 million at December 31, 2008 and 2007, respectively. Acquired below market leases are included in other liabilities and deferred credits and had a balance of \$53.1 million and \$46.0 million at December 31, 2008 and 2007, respectively, and accumulated amortization of \$16.6 million and \$13.3 million at December 31, 2008 and 2007, respectively. The value allocated to in-place leases is amortized over the related lease term and reflected as additional rental income for below market leases or a reduction of rental income for above market leases in the statement of operations. Rental income included net amortization from acquired in-place leases of \$2.2 million, \$2.9 million and \$2.5 million in 2008, 2007 and 2006, respectively. The remaining weighted-average amortization period as of December 31, 2008, is 8.9 years and 14.9 years for above market leases and below market leases, respectively.



**Table of Contents**

The amortization for acquired in-place leases during the next five years and thereafter, assuming no early lease terminations, is as follows:

	Above Market Leases	Below Market Leases
	(In thousands)	
Year ending December 31,		
2009	\$ 2,247	\$ 4,055
2010	1,871	3,437
2011	1,550	3,100
2012	1,175	2,805
2013	881	2,396
Thereafter	4,787	20,669
	\$ 12,511	\$ 36,462

F-21

**Table of Contents****NOTE 6. DEBT**

The following is a summary of our total debt outstanding as of December 31, 2008 and 2007:

Description of Debt	Principal Balance as of		Stated	Maturity Date
	December 31,		Interest Rate as of	
	2008	2007	December 31,	
(Dollars in thousands)				
Mortgage loans				
Leesburg Plaza	\$	\$ 9,631	6.510%	October 1, 2008
164 E. Houston Street		46	7.500%	October 6, 2008
White Marsh Other		1,149	6.060%	December 31, 2008
Mercer Mall	4,370	4,441	8.375%	April 1, 2009
Federal Plaza	33,128	33,675	6.750%	June 1, 2011
Tysons Station	6,070	6,217	7.400%	September 1, 2011
Courtyard Shops	7,731		6.870%	July 1, 2012
Bethesda Row	19,996		5.370%	January 1, 2013
Bethesda Row	4,437		5.050%	February 1, 2013
White Marsh Plaza	10,122	10,350	6.040%	April 1, 2013
Crow Canyon	21,214	21,588	5.400%	August 11, 2013
Melville Mall	24,456	25,095	5.250%	September 1, 2014
THE AVENUE at White Marsh	60,016	61,035	5.460%	January 1, 2015
Barracks Road	41,368	41,988	7.950%	November 1, 2015
Hauppauge	15,595	15,828	7.950%	November 1, 2015
Lawrence Park	29,322	29,761	7.950%	November 1, 2015
Wildwood	25,773	26,159	7.950%	November 1, 2015
Wynnewood	29,882	30,330	7.950%	November 1, 2015
Brick Plaza	30,633	31,128	7.415%	November 1, 2015
Shoppers World	5,865	5,980	5.910%	January 31, 2021
Mount Vernon	11,640	11,962	5.660%	April 15, 2028
Chelsea	8,101	8,240	5.360%	January 15, 2031
Subtotal	389,719	374,603		
Net unamortized discount	(401)	(628)		
Total mortgage loans	389,318	373,975		
Notes payable				
Term loan	200,000	200,000	LIBOR+0.575%	November 6, 2009
Revolving credit facility	123,500		LIBOR+0.425%	July 27, 2010
Other	2,296		6.500%	April 1, 2012
Perring Plaza renovation	1,195	1,420	10.000%	January 31, 2013
Escondido (Municipal bonds)	9,400	9,400	1.878%	October 1, 2016
Total notes payable	336,391	210,820		
Senior notes and debentures				
8.75% notes	175,000	175,000	8.750%	December 1, 2009
4.50% notes	75,000	75,000	4.500%	February 15, 2011
6.00% notes	175,000	175,000	6.000%	July 15, 2012
5.40% notes	135,000	135,000	5.400%	December 1, 2013
5.65% notes	125,000	125,000	5.650%	June 1, 2016
6.20% notes	200,000	200,000	6.200%	January 15, 2017
7.48% debentures	29,200	50,000	7.480%	August 15, 2026

# Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

6.82% medium term notes	40,000	40,000	6.820%	August 1, 2027
<b>Subtotal</b>	<b>954,200</b>	<b>975,000</b>		
Net unamortized premium	2,384	2,556		
<b>Total senior notes and debentures</b>	<b>956,584</b>	<b>977,556</b>		
<b>Capital lease obligations</b>	<b>63,492</b>	<b>76,109</b>	<b>Various</b>	<b>Various through 2106</b>
<b>Total debt and capital lease obligations</b>	<b>\$ 1,745,785</b>	<b>\$ 1,638,460</b>		

F-22

## Table of Contents

On February 21, 2008, we entered into two interest rate swap agreements to fix the variable portion of our \$200 million term loan through November 6, 2008. The first swap fixed the variable rate at 2.725% on a notional amount of \$100 million and the second swap fixed the variable rate at 2.852% on a notional amount of \$100 million for a combined fixed rate of 2.789%. Both swaps were designated and qualified as cash flow hedges and were recorded at fair value until the swaps ended on November 6, 2008.

On July 1, 2008, we repaid the \$9.6 million mortgage loan on Leesburg Plaza which had an original maturity date of October 1, 2008. This loan was repaid with funds borrowed on our \$300 million revolving credit facility.

On July 15, 2008, we exercised a one-year extension for our \$200 million term loan extending the maturity date to November 6, 2009.

On August 15, 2008, one of the holders redeemed \$20.8 million of the outstanding \$50.0 million balance of our 7.48% debentures. The notice period for additional redemptions has expired. These debentures were repaid with funds borrowed on our \$300 million revolving credit facility.

In connection with the acquisition of Courtyard Shops and two land parcels at Bethesda Row, we assumed three mortgage notes as follows:

Property	Fair Value(1) (In millions)	Maturity Date	Stated Annual Interest Rate
Courtyard Shops	\$ 8.1	July 1, 2012	6.87%
Bethesda Row	\$ 20.0	January 1, 2013	5.37%
Bethesda Row	\$ 4.4	February 1, 2013	5.05%

(1) The aggregate face amount of the mortgage notes is \$32.2 million. However, in accordance with GAAP, these mortgage notes were recorded at their aggregate fair value of \$32.5 million.

On September 25 and 30, 2008, we acquired the fee interest in two land parcels under our Bethesda Row property. Prior to the transactions, we had capital lease obligations totaling \$11.5 million on the two land parcels which were extinguished as part of the transactions.

On December 31, 2008, we repaid the \$1.1 million mortgage loan on one of our properties in White Marsh, MD, on its maturity date. This loan was repaid with funds borrowed on our \$300 million revolving credit facility.

The maximum amount of borrowings outstanding under our \$300 million revolving credit facility during 2008, 2007 and 2006 was \$159.0 million, \$244.0 million and \$297.0 million, respectively. The weighted average amount of borrowings outstanding was \$61.4 million, \$154.3 million and \$106.0 million for 2008, 2007 and 2006, respectively. Our revolving credit facility had a weighted average interest rate, before amortization of debt fees, of 3.0%, 5.6% and 5.6% for 2008, 2007 and 2006, respectively. In addition, we are required to pay an annual facility fee of \$0.5 million. The loan matures on July 27, 2010, subject to a one-year extension at our option.

Our credit facility and certain notes require us to comply with various financial covenants, including the maintenance of minimum shareholder s equity and debt coverage ratios and a maximum ratio of debt to net worth. As of December 31, 2008, we were in compliance with all loan covenants.

## Table of Contents

Scheduled principal payments on mortgage loans, notes payable, senior notes and debentures as of December 31, 2008 are as follows:

	Mortgage Loans	Notes Payable	Senior Notes and Debentures	Total Principal
	(In thousands)			
Year ending December 31,				
2009	\$ 11,389	\$ 201,153	\$ 175,000	\$ 387,542
2010	7,714	124,361(1)		132,075
2011	45,039	720	75,000	120,759
2012	14,662	727	175,000	190,389
2013	59,460	30	135,000	194,490
Thereafter	251,455	9,400	394,200	655,055
	\$ 389,719	\$ 336,391	\$ 954,200	\$ 1,680,310(2)

- (1) Our \$300 million four-year revolving credit facility matures on July 27, 2010, subject to a one-year extension at our option. As of December 31, 2008, there is \$123.5 million drawn under this credit facility.
- (2) The total debt maturities differs from the total reported on the consolidated balance sheet due to the unamortized discount or premium on certain senior notes, debentures and mortgage payables.

Future minimum lease payments and their present value for property under capital leases as of December 31, 2008, are as follows:

	(In thousands)
Year Ending December 31,	
2009	\$ 5,590
2010	5,590
2011	5,590
2012	5,599
2013	5,602
Thereafter	154,040
	182,011
Less amount representing interest	(118,519)
Present value	\$ 63,492

Certain of our capital lease obligations required payments based on the performance of the related properties in addition to the minimum payment amounts set forth above. The additional performance based payments were \$4.1 million and \$5.6 million in 2007 and 2006, respectively and are included in discontinued operations income. All capital leases with performance based payments were extinguished in October 2007.



**Table of Contents****NOTE 7. FAIR VALUE OF FINANCIAL INSTRUMENTS**

Except as disclosed below, the carrying amount of our financial instruments approximates their fair value. The fair value of our mortgages payable, notes payable, and senior notes and debentures is sensitive to fluctuations in interest rates. Quoted market prices were used to estimate the fair value of our marketable senior notes and debentures and discounted cash flow analysis is generally used to estimate the fair value of our mortgages and notes payable. Considerable judgment is necessary to estimate the fair value of financial instruments. The estimates of fair value presented herein are not necessarily indicative of the amounts that could be realized upon disposition of the financial instruments. A summary of the carrying amount and fair value of our mortgages payable, notes payable and senior notes and debentures is as follows:

	December 31, 2008		December 31, 2007	
	Carrying Value	Fair Value	Carrying Value	Fair Value
	(In thousands)			
Mortgages and notes payable	\$ 725,709	\$ 722,908	\$ 584,795	\$ 603,200
Senior notes and debentures	\$ 956,584	\$ 799,241	\$ 977,556	\$ 979,562

**NOTE 8. COMMITMENTS AND CONTINGENCIES**

We are sometimes involved in lawsuits, warranty claims, and environmental matters arising in the ordinary course of business. Management makes assumptions and estimates concerning the likelihood and amount of any potential loss relating to these matters.

We are currently a party to various legal proceedings. Other than as described below, we do not believe that the ultimate outcome of these matters, either individually or in the aggregate, could have a material adverse effect on our financial position or overall trends in results of operations; however, litigation is subject to inherent uncertainties. Also under our leases, tenants are typically obligated to indemnify us from and against all liabilities, costs and expenses imposed upon or asserted against us (1) as owner of the properties due to certain matters relating to the operation of the properties by the tenant, and (2) where appropriate, due to certain matters relating to the ownership of the properties prior to their acquisition by us.

We have a litigation matter filed against us in May 2003 which alleges that a one page document entitled Final Proposal, which included language that it was subject to approval of formal documentation, constituted a ground lease of a parcel of property located adjacent to our Santana Row property and gave the plaintiff the option to require that we acquire the property at a price determined in accordance with a formula included in the Final Proposal. A trial as to liability only was held in June 2006 and a jury rendered a verdict against us. A trial on the issue of damages was held in April 2008; however, the judge has not yet issued a ruling. Reports from our experts and the plaintiff's experts show potential damages ranging from \$600,000 to \$24 million. Pending the judge's ruling, we cannot make a reasonable estimate of potential damages. We will evaluate whether to appeal the jury verdict after the judge issues his ruling on damages taking into account a variety of factors including the amount of damages awarded. If we choose not to appeal or we appeal and are not successful in overturning the jury verdict, we will be liable for damages. Depending on the amount of damages awarded, it is possible there could be a material adverse impact on our net income in the period in which it becomes both probable that we will have to pay the damages and such damages can be reasonably estimated. In any event, management does not believe that this matter will have a material impact on our financial position.

We are also involved in a litigation matter relating to a shopping center in New Jersey where a former tenant has alleged that we and our management agent acted improperly by failing to disclose a condemnation action at the property that was pending when the lease was signed. A trial as to liability only was concluded in April 2007, and in May 2008, a judgment was entered that ruled in our favor on certain legal issues and against us on other legal issues. In December 2008, we reached a settlement with the plaintiff of those matters where the court ruled against us and determined that we are liable. The total settlement amount was \$2.3 million of which we paid \$1.15 million and the third party management agent paid \$1.15 million. We are currently in the process of

## **Table of Contents**

settling the amount of the portion of the plaintiff's legal fees which we are required to pay; we expect the amount to be approximately \$1.0 million of which we will pay 50% and the third party management agent will pay 50%. Our share of the total estimated settlement of \$1.6 million is included in general and administrative expense in the statement of operations.

We reserve for estimated losses, if any, associated with warranties given to a buyer at the time real estate is sold or other potential liabilities relating to that sale, taking any insurance policies into account. These warranties may extend up to ten years and require significant judgment. Any increases to our estimated warranty losses would usually result in a decrease in net income.

In 2005 and 2006, warranty reserves for condominium units sold at Santana Row were established to cover potential costs for materials, labor and other items associated with warranty-type claims that may arise within the ten-year statutorily mandated latent construction defect warranty period. In 2006 and 2007, we increased our warranty reserves by \$2.5 million and \$5.1 million, respectively, net of taxes, related to defective work done by third party contractors while upgrades were made to certain units being prepared for sale. During 2007 and 2008, we evaluated the potentially affected units, and as of December 31, 2008, have substantially completed the inspections and repairs. The extent of the damages encountered in the units and the resulting costs to repair varied considerably amongst the units. As a result, we have adjusted the warranty reserve to reflect the actual costs incurred related to these issues which is approximately \$2.4 million, net of \$1.5 million of taxes. The change in the reserve of \$5.2 million is included in Discontinued operations gain on sale of real estate in 2008. These amounts do not reflect any amounts we may recover in the future from insurance or the contractors responsible for the defective work. Due to the inherent uncertainty related to the recovery from insurance or the contractor, we are unable to estimate an expected recovery; any recovery will be reflected in our financial statements once the amount is determinable, considered probable, and collectible.

We are self-insured for general liability costs up to predetermined retained amounts per claim, and we believe that we maintain adequate accruals to cover our retained liability. We currently do not maintain third party stop-loss insurance policies to cover liability costs in excess of predetermined retained amounts. Our accrual for self-insurance liability is determined by management and is based on claims filed and an estimate of claims incurred but not yet reported. Management considers a number of factors, including third-party actuarial analysis and future increases in costs of claims, when making these determinations. If our liability costs exceed these accruals, it will reduce our net income.

At December 31, 2008 and 2007, our reserves for warranties and general liability costs were \$8.6 million and \$16.0 million, respectively. Any potential losses which exceed our estimates would result in a decrease in our net income. During 2008 and 2007, we made payments from these reserves of \$2.5 million and \$2.4 million, respectively. Although we consider the reserve to be adequate, there can be no assurance that the reserve will prove to be adequate over-time to cover losses due to the difference between the assumptions used to estimate the reserve and actual losses.

At December 31, 2008, we had letters of credit outstanding of approximately \$10.5 million which are collateral for existing indebtedness and other obligations of the Trust.

Under the terms of the Congressional Plaza partnership agreement, from and after January 1, 1986, an unaffiliated third party has the right to require us and the two other minority partners to purchase between one-half to all of its 29.47% interest in Congressional Plaza at the interest's then-current fair market value. Based on management's current estimate of fair market value as of December 31, 2008, our estimated maximum liability upon exercise of the put option would range from approximately \$42 million to \$49 million.

Under the terms of one other partnership which owns a project in southern California, if certain leasing and revenue levels are obtained for the property owned by the partnership, the other partner may require us to purchase their partnership interest at a formula price based upon property operating income. The purchase price for the partnership will be paid using our common shares or, subject to certain conditions, cash. If the other partner does not redeem their interest, we may choose to purchase the limited partnership interest upon the same terms.

## Table of Contents

Under the terms of various other partnership agreements for entities, the partners have the right to exchange their operating units for cash or the same number of our common shares, at our option. As of December 31, 2008, a total of 373,260 operating units are outstanding.

We have one ground lease in which the lessor has a put option, which would require us to purchase the property during the remaining lease term. If the lessor were to exercise this option in 2009, the purchase price would be approximately \$7.1 million.

A master lease for Mercer Mall includes a fixed purchase price option for \$55 million in 2023. If we fail to exercise our purchase option, the owner of Mercer Mall has a put option which would require us to purchase Mercer Mall for \$60 million in 2025.

A master lease for Melville Mall includes a fixed purchase price option in 2021 for \$5 million and the assumption of the owner's debt which is \$24.5 million at December 31, 2008. If we fail to exercise our purchase option, the owner of Melville Mall has a put option which would require us to purchase Melville Mall in 2023 for \$5 million and the assumption of the owner's debt.

As of December 31, 2008 in connection with renovation and development projects, the Trust has contractual obligations of approximately \$52.5 million.

We are obligated under ground lease agreements on several shopping centers requiring minimum annual payments as follows, as of December 31, 2008:

	(In thousands)
Year Ending December 31,	
2009	3,122
2010	3,131
2011	3,167
2012	3,056
2013	3,064
Thereafter	185,437
	\$ 200,977

## NOTE 9. SHAREHOLDERS' EQUITY

We have a Dividend Reinvestment Plan, whereby shareholders may use their dividends and optional cash payments to purchase shares. In 2008, 2007 and 2006, 39,343 shares, 32,615 shares, and 44,077 shares, respectively, were issued under the Plan.

On March 8, 2007, as part of the consideration to acquire the White Marsh portfolio, we issued (i) 884,066 common shares at \$88.18 per share, par value \$0.01 per share, (ii) 399,896 shares of 5.417% Series 1 Cumulative Convertible Preferred Shares (Series 1 Preferred Shares) at the liquidation preference of \$25 per share, par value \$0.01 per share, and (iii) 185,504 downREIT operating partnership units at \$88.18 per share. The Series 1 Preferred Shares accrue dividends at a rate of 5.417% per year and are convertible at any time by the holders to our common shares at a conversion rate of \$104.69 per share. The Series 1 Preferred Shares are also convertible under certain circumstances at our election. The holders of the Series 1 Preferred Shares have no voting rights.

On December 27, 2007, we issued 2.0 million common shares at \$81.21 per share, for cash proceeds of approximately \$162.4 million before other expenses of the offering. The proceeds were used to reduce the amount outstanding on our revolving credit facility.

**Table of Contents****NOTE 10. DIVIDENDS**

A summary of dividends declared and paid per share is as follows:

	2008		Year Ended December 31, 2007		2006	
	Declared	Paid	Declared	Paid	Declared	Paid
Common shares	\$ 2.520	\$ 2.480	\$ 2.370	\$ 2.335	\$ 2.460(1)	\$ 2.440(1)
5.417% Series 1 Cumulative Convertible Preferred(2)	\$ 1.354	\$ 1.354	\$ 1.106	\$ 0.767	\$	\$
8.5% Series B Cumulative Redeemable Preferred(3)	\$	\$	\$	\$	\$ 1.753	\$ 2.284

- (1) Includes a special dividend declared and paid of \$0.20 resulting from the sales of condominiums at Santana Row.
- (2) On March 8, 2007, as part of the consideration to acquire the White Marsh portfolio, we issued 399,896 shares of 5.417% Series 1 Cumulative Convertible Preferred shares. Dividends are paid on a quarterly basis at a rate of 5.417% per year.
- (3) On November 27, 2006, the Trust redeemed all 5,400,000 outstanding shares of its Series B Cumulative Redeemable Preferred Shares. Dividends on the Series B Preferred Shares ceased to accrue on November 27, 2006.

A summary of the income tax status of dividends per share paid is as follows:

	Year Ended December 31,		
	2008	2007	2006
Common shares			
Ordinary dividend	\$ 2.455	\$ 2.174	\$ 1.813
Ordinary dividend eligible for 15% rate	0.025	0.044	0.066
Return of capital			0.561
Capital gain		0.117	
	\$ 2.480	\$ 2.335	\$ 2.440
5.417% Series 1 Cumulative Convertible Preferred			
Ordinary dividend	\$ 1.341	\$ 0.714	\$
Ordinary dividend eligible for 15% rate	0.013	0.015	
Capital gain		0.038	
	\$ 1.354	\$ 0.767	\$
8.5% Series B Cumulative Redeemable Preferred			
Ordinary dividend	\$	\$	\$ 2.284
Capital gain			
	\$	\$	\$ 2.284

On October 29, 2008, the Trustees declared a quarterly cash dividend of \$0.65 per common share, payable January 15, 2009 to common shareholders of record on January 2, 2009.

**NOTE 11. OPERATING LEASES**

At December 31, 2008, our 84 predominantly retail shopping center and mixed use properties are located in 13 states and the District of Columbia. There are approximately 2,450 leases with tenants providing a wide range of retail products and services. These tenants range from sole proprietorships to national retailers; no one tenant or corporate group of tenants accounts for more than 2.6% of annualized base rent.



**Table of Contents**

Our leases with commercial property and residential tenants are classified as operating leases. Commercial property leases generally range from three to ten years (certain leases with anchor tenants may be longer), and in addition to minimum rents, usually provide for percentage rents based on the tenant's level of sales achieved and cost recoveries for the tenant's share of certain operating costs. Leases on apartments are generally for a period of one year or less.

As of December 31, 2008, minimum future commercial property rentals from noncancelable operating leases, before any reserve for uncollectible amounts and assuming no early lease terminations, at our operating properties are as follows:

	(In thousands)
Year Ending December 31,	
2009	367,354
2010	343,076
2011	305,344
2012	265,742
2013	215,761
Thereafter	1,224,073
	\$ 2,721,350

**NOTE 12. COMPONENTS OF RENTAL INCOME AND EXPENSE**

The principal components of rental income are as follows:

	Year Ended December 31,		
	2008	2007	2006
	(In thousands)		
Minimum rents			
Retail and commercial	\$ 366,380	\$ 345,486	\$ 310,955
Residential	18,326	15,312	12,805
Cost reimbursement	103,381	91,164	77,617
Percentage rent	8,415	7,884	6,921
Other	5,462	5,882	5,963
	\$ 501,964	\$ 465,728	\$ 414,261

Minimum rents include \$5.8 million, \$8.1 million and \$5.7 million for 2008, 2007 and 2006, respectively, to recognize minimum rents on a straight-line basis. In addition, minimum rents include \$2.2 million, \$2.9 million and \$2.5 million for 2008, 2007 and 2006, respectively, to recognize income from the amortization of in-place leases in accordance with SFAS No. 141.

**Table of Contents**

The principal components of rental expenses are as follows:

	Year Ended December 31,		
	2008	2007	2006
	(In thousands)		
Repairs and maintenance	\$ 38,969	\$ 35,403	\$ 28,371
Utilities	18,112	16,837	14,814
Management fees and costs	14,082	13,127	12,479
Payroll properties	8,093	7,445	6,896
Bad debt expense	6,228	1,660	547
Ground rent	5,875	6,002	6,041
Insurance	5,510	6,888	5,491
Marketing	5,953	4,539	3,953
Other operating	6,896	7,462	5,572
	\$ 109,718	\$ 99,363	\$ 84,164

**NOTE 13. DISCONTINUED OPERATIONS**

Results of properties sold constitute discontinued operations and as such, the operations of these properties are classified as discontinued operations for all periods presented. A summary of the financial information for the discontinued operations is as follows:

	Year Ended December 31,		
	2008	2007	2006
	(In thousands)		
Revenue from discontinued operations	\$ 2,724	\$ 23,990	\$ 25,050
Income from discontinued operations	\$ 1,877	\$ 6,760	\$ 4,804

In September 2008, we applied for a refund of taxes paid to the state of California related to our TRS activities, primarily the condominium units sold in 2005 and 2006 at Santana Row. The refund related to the condominium units of \$1.1 million is included in Discontinued operations gain on sale of real estate.

**NOTE 14. SHARE-BASED COMPENSATION PLANS**

A summary of share-based compensation expense included in net income is as follows:

	Year Ended December 31,		
	2008	2007	2006
	(In thousands)		
Share-based compensation incurred			
Grants of common shares	\$ 6,442	\$ 6,867	\$ 5,156
Grants of options	1,336	1,173	1,334
	7,778	8,040	6,490
Capitalized share-based compensation	(1,208)	(805)	(620)
Share-based compensation expensed	\$ 6,570	\$ 7,235	\$ 5,870

As of December 31, 2008, we have grants outstanding under two share-based compensation plans. In May 2007, our shareholders approved an amendment to the 2001 Long Term Incentive Plan ( the 2001 Plan ), originally established in May 2001, which increased the authorization to grant share options, common shares and other share-based awards from 1,750,000 common shares of beneficial interest to 3,250,000 common

## Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

shares of beneficial interest. Our 1993 Long Term Incentive Plan ( the 1993 Plan ) authorized the grant of share options, common shares and other share-based awards for up to 5,500,000 common shares of beneficial interest. The 1993 Plan expired in May 2003.

F-30



## Table of Contents

Option awards under the 2001 Plan and the 1993 Plan are required to have an exercise price at least equal to the closing trading price of our common shares on the date of grant. Options and share awards under these plans generally vest over 3 to 5 years and option awards typically have a 10-year contractual term. We pay dividends on unvested shares. Certain options and share awards provide for accelerated vesting if there is a change in control. Additionally, the vesting on certain option and share awards can accelerate in part or in full upon retirement based on the age of the retiree or upon termination without cause.

Effective December 31, 2007, Larry Finger, our former Chief Financial Officer, was no longer employed by the Trust. Under his existing severance agreement, his departure was treated as a termination without cause. As a result, we recognized approximately \$0.6 million related to the accelerated vesting of unvested shares and options and \$0.4 million related to a cash payment to Mr. Finger. These amounts are included in general and administrative expenses in the 2007 consolidated statement of operations.

As a result of the exercise of options, we had notes outstanding from our officers and employees for \$0.8 million at December 31, 2007; the notes were fully repaid during 2008. These notes bore interest at LIBOR plus a market-rate spread with the rate adjusted annually on the anniversary date and were collateralized by the shares with recourse to the borrower. Option awards made in 2001 and later do not provide for employees to be able to exercise their options with a loan from the Trust.

The fair value of each option award is estimated on the date of grant using the Black-Scholes model. Expected volatilities, term, dividend yields, employee exercises and employee terminations are primarily based on historical data. The risk-free interest rate is based on the U.S. Treasury yield curve in effect at the time of grant. The fair value of each share award is determined based on the closing trading price of our common shares on the grant date.

The following table provides a summary of the weighted-average assumption used to value options:

	Year Ended December 31,		
	2008	2007	2006
Volatility	21.4%	20.0%	18.7%
Expected dividend yield	3.6%	3.4%	4.9%
Expected term (in years)	5.4	4.1	3.8
Risk free interest rate	2.7%	4.7%	4.6%

The following table provides a summary of option activity for 2008:

	Shares Under Option	Weighted- Average Exercise Price	Weighted- Average Remaining Contractual Term (In years)	Aggregate Intrinsic Value (In thousands)
Outstanding at December 31, 2007	850,628	\$ 49.13		
Granted	206,117	73.15		
Exercised	(214,853)	37.36		
Forfeited or expired	(16,546)	82.91		
Outstanding at December 31, 2008	825,346	\$ 57.52	6.4	\$ 9,410
Exercisable at December 31, 2008	424,333	\$ 42.71	4.6	\$ 9,410

The weighted-average grant-date fair value of options granted during 2008, 2007 and 2006 was \$10.46 per share, \$14.48 per share and \$7.97 per share, respectively. The total cash received from options exercised during 2008, 2007 and 2006 was \$8.0 million, \$5.1 million and \$8.8 million, respectively. The total intrinsic value of options exercised during the year ended December 31, 2008, 2007 and 2006 was \$9.3 million, \$4.1 million and \$10.9 million, respectively.



**Table of Contents**

The following table provides a summary of restricted share activity for 2008:

	<b>Shares</b>	<b>Weighted-Average Grant-Date Fair Value</b>
Unvested at December 31, 2007	198,406	\$ 77.21
Granted	99,504	72.98
Vested	(98,658)	66.73
Forfeited	(13,961)	86.93
Unvested at December 31, 2008	185,291	\$ 79.49

The weighted-average grant-date fair value of stock awarded in 2008, 2007 and 2006 was \$72.98, \$91.13 and \$68.18, respectively. The total vesting-date fair value of shares vested during the year ended December 31, 2008, 2007 and 2006 was \$5.9 million, \$10.7 million and \$7.0 million, respectively.

As of December 31, 2008, there was \$12.5 million of total unrecognized compensation cost related to unvested share-based compensation arrangements (i.e. options and unvested shares) granted under our plans. This cost is expected to be recognized over the next 5.1 years with a weighted-average period of 1.4 years.

Subsequent to December 31, 2008, common shares and options were awarded under various incentive compensation plans as follows:

<b>Date</b>	<b>Award</b>	<b>Vesting Term</b>	<b>Beneficiary</b>
February 17, 2009	71,975 Restricted shares	3 to 5 years	Officers and key employees
February 17, 2009	193,036 Options	5 years	Officers and key employees
January 2, 2009	6,039 Shares	Immediate	Trustees

**NOTE 15. SAVINGS AND RETIREMENT PLANS**

We have a savings and retirement plan in accordance with the provisions of Section 401(k) of the Internal Revenue Code. Generally, employees can elect, at their discretion, to contribute a portion of their compensation up to a maximum of \$15,500, \$15,500 and \$15,000 for 2008, 2007 and 2006, respectively. Under the plan, we contribute 50% of each employee's first 5% of contributions. In addition, we may make discretionary contributions within the limits of deductibility set forth by the Code. Our employees are immediately eligible to become plan participants. Employees are eligible to receive matching contributions immediately on their participation, however, these matching payments will not vest until their first anniversary of employment. Our expense for the years ended December 31, 2008, 2007 and 2006 was approximately \$397,000, \$365,000 and \$342,000, respectively.

A non-qualified deferred compensation plan for our officers and certain other employees was established in 1994 that allows the participants to defer a portion of their income. As of December 31, 2008, we are liable to participants for approximately \$3.8 million under this plan. Although this is an unfunded plan, we have purchased certain investments to match this obligation. Our obligation under this plan and the related investments are both included in the accompanying financial statements.

**Table of Contents****NOTE 16. EARNINGS PER SHARE**

We calculate basic and diluted earnings per share in accordance with SFAS No. 128, Earnings Per Share. Basic earnings per share (EPS) is computed by dividing net income available for common shareholders by the weighted average number of common shares outstanding for the period. Diluted EPS reflects the potential dilution that could occur if securities or other contracts to issue common shares were exercised or converted into common shares and then shared in our earnings. In 2008, 2007 and 2006, operating partnership units and Series 1 Preferred Shares were excluded from diluted EPS as the conversion of these units would have resulted in an anti-dilutive effect. Certain stock options and unvested shares have also been excluded from the calculation of diluted earnings per share as they are anti-dilutive.

The following table sets forth the reconciliation between basic and diluted EPS:

	Year Ended December 31,		
	2008	2007	2006
	(In thousands, except per share data)		
NUMERATOR			
Income from continuing operations	\$ 115,338	\$ 94,009	\$ 89,952
Preferred stock dividends	(541)	(442)	(10,423)
Preferred stock redemption costs			(4,775)
Income from continuing operations available for common shareholders	114,797	93,567	74,754
Discontinued operations income	1,877	6,760	4,804
Discontinued operations gain on sale of real estate	12,572	94,768	16,515
Gain on sale of real estate			7,441
Net income available for common shareholders, basic and dilutive	\$ 129,246	\$ 195,095	\$ 103,514
DENOMINATOR			
Weighted average common shares outstanding basic	58,665	56,108	53,469
Effect of dilutive securities:			
Stock options	223	365	389
Unvested stock	26	70	104
Weighted average common shares outstanding dilutive	58,914	56,543	53,962
EARNINGS PER COMMON SHARE, BASIC			
Continuing operations	\$ 1.96	\$ 1.67	\$ 1.40
Discontinued operations	0.24	1.81	0.40
Gain on sale of real estate			0.14
	\$ 2.20	\$ 3.48	\$ 1.94
EARNINGS PER COMMON SHARE, DILUTED			
Continuing operations	\$ 1.95	\$ 1.65	\$ 1.39
Discontinued operations	0.24	1.80	0.39
Gain on sale of real estate			0.14
	\$ 2.19	\$ 3.45	\$ 1.92

**Table of Contents****NOTE 17. SEGMENT INFORMATION**

FASB Statement No. 131, Disclosures about Segments of an Enterprise and Related Information ( SFAS No. 131 ) requires disclosure of certain operating and financial data with respect to separate business activities within an enterprise. Our primary business is the ownership, management, development, and redevelopment of retail and mixed use properties. During 2008, we restructured our asset management and property operations groups and consequently, re-evaluated our reportable segments. We review operating and financial information for each property on an individual basis and therefore, each property represents an individual operating segment. We evaluate financial performance using property operating income defined as total revenues less rental expenses and real estate taxes. No individual property constitutes more than 10% of our revenues or property operating income and we have no operations outside of the United States of America. Therefore, we have aggregated our properties into one reportable segment as the properties share similar long-term economic characteristics and have other similarities including they are operated using consistent business strategies, are typically located in major metropolitan areas, and have similar tenant mixes. While we believe we have only one reportable segment as defined by SFAS No. 131, we have continued to provide additional information by geographic region as presented below.

	East	Year Ended December 31, 2008		Total
		West	Other	
		(In thousands)		
Rental income	\$ 389,569	\$ 112,395	\$	\$ 501,964
Other property income	11,828	2,185		14,013
Mortgage interest income	3,043	1,505		4,548
Rental expenses	(78,717)	(31,001)		(109,718)
Real estate taxes	(44,244)	(11,470)		(55,714)
Property operating income	281,479	73,614		355,093
General and administrative expense			(26,732)	(26,732)
Depreciation and amortization	(78,631)	(31,576)	(815)	(111,022)
Other interest income	645	271		916
Interest expense			(99,163)	(99,163)
Income from real estate partnership			1,612	1,612
Income from continuing operations before minority interests	\$ 203,493	\$ 42,309	\$ (125,098)	\$ 120,704
Minority interests			(5,366)	(5,366)
Discontinued operations income			1,877	1,877
Discontinued operations gain on sale of real estate			12,572	12,572
Net income	\$ 203,493	\$ 42,309	\$ (116,015)	\$ 129,787
Total assets	\$ 2,112,910	\$ 907,760	\$ 72,106	\$ 3,092,776

## Table of Contents

	Year Ended December 31, 2007			
	East	West	Other	Total
	(In thousands)			
Rental income	\$ 360,928	\$ 104,800	\$	\$ 465,728
Other property income	9,156	3,678		12,834
Mortgage interest income	3,003	1,557		4,560
Rental expenses	(70,490)	(28,873)		(99,363)
Real estate taxes	(37,306)	(9,591)		(46,897)
Property operating income	265,291	71,571		336,862
General and administrative expense			(26,581)	(26,581)
Depreciation and amortization	(70,306)	(30,285)	(1,042)	(101,633)
Other interest income	754	167		921
Interest expense			(111,365)	(111,365)
Income from real estate partnership			1,395	1,395
Income from continuing operations before minority interests	\$ 195,739	\$ 41,453	\$ (137,593)	\$ 99,599
Minority interests			(5,590)	(5,590)
Discontinued operations income			6,760	6,760
Discontinued operations gain on sale of real estate			94,768	94,768
Net income	\$ 195,739	\$ 41,453	\$ (41,655)	\$ 195,537
Total assets	\$ 1,988,181	\$ 887,112	\$ 114,004	\$ 2,989,297

	Year Ended December 31, 2006			
	East	West	Other	Total
	(In thousands)			
Rental income	\$ 317,458	\$ 96,803	\$	\$ 414,261
Other property income	4,588	2,872		7,460
Mortgage interest income	3,163	1,932		5,095
Rental expenses	(56,779)	(27,385)		(84,164)
Real estate taxes	(32,104)	(9,035)		(41,139)
Property operating income	236,326	65,187		301,513
General and administrative expense			(21,921)	(21,921)
Depreciation and amortization	(61,560)	(29,433)	(1,758)	(92,751)
Other interest income	1,649	393		2,042
Interest expense			(95,234)	(95,234)
Income from real estate partnership			656	656
Income from continuing operations before minority interests	\$ 176,415	\$ 36,147	\$ (118,257)	\$ 94,305
Minority interests			(4,353)	(4,353)
Discontinued operations income			4,804	4,804
Discontinued operations gain on sale of real estate			16,515	16,515
Gain on sale of real estate			7,441	7,441
Net income	\$ 176,415	\$ 36,147	\$ (93,850)	\$ 118,712
Total assets	\$ 1,745,273	\$ 881,676	\$ 61,657	\$ 2,688,606

**Table of Contents****NOTE 18. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)**

Summarized quarterly financial data is as follows:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
(In thousands, except per share data)				
<b>2008</b>				
Revenue(1)	\$ 126,369	\$ 128,837	\$ 131,683	\$ 133,636
Operating Income	\$ 54,387	\$ 53,584	\$ 55,363	\$ 54,005
Net income	\$ 29,986	\$ 28,974	\$ 37,102	\$ 33,725
Net income available for common shareholders	\$ 29,851	\$ 28,839	\$ 36,966	\$ 33,590
Earnings per common share basic	\$ 0.51	\$ 0.49	\$ 0.63	\$ 0.57
Earnings per common share diluted	\$ 0.51	\$ 0.49	\$ 0.63	\$ 0.57
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
(In thousands, except per share data)				
<b>2007</b>				
Revenue(1)	\$ 114,804	\$ 118,241	\$ 123,491	\$ 126,586
Operating Income	\$ 49,462	\$ 51,969	\$ 54,041	\$ 53,176
Net income	\$ 23,136	\$ 26,718	\$ 23,515	\$ 122,168
Net income available for common shareholders	\$ 23,100	\$ 26,583	\$ 23,379	\$ 122,033
Earnings per common share basic	\$ 0.42	\$ 0.47	\$ 0.42	\$ 2.16
Earnings per common share diluted	\$ 0.41	\$ 0.47	\$ 0.41	\$ 2.14

- (1) As required by SFAS No. 144, revenue has been reduced to reflect the results of discontinued operations. Revenue from discontinued operations, by quarter, is summarized as follows:

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
(In thousands)				
2008 revenue from discontinued operations	\$ 854	\$ 856	\$ 834	\$ 180
2007 revenue from discontinued operations	\$ 8,196	\$ 6,805	\$ 6,496	\$ 2,493

**NOTE 19. SUBSEQUENT EVENTS**

On January 5, 2009, we repaid the \$4.4 million mortgage loan on Mercer Mall which had an original maturity date of April 1, 2009. This loan was repaid with funds borrowed on our \$300 million revolving credit facility.

On January 12, 2009 and February 5, 2009, we purchased and retired \$5.0 million and \$0.9 million, respectively, of the outstanding \$175.0 million balance of our 8.75% notes. The notes were repaid with funds borrowed on our \$300 million revolving credit facility.

Table of Contents**FEDERAL REALTY INVESTMENT TRUST****SCHEDULE III****SUMMARY OF REAL ESTATE AND ACCUMULATED****DEPRECIATION****December 31, 2008****(Dollars in thousands)**

COLUMN A	COLUMN B	COLUMN C		COLUMN D		COLUMN E			COLUMN F	COLUMN G	COLUMN H	COLUMN I
		Initial cost to company		Gross amount at which carried at close of period		Gross amount at which carried at close of period			Accumulated Depreciation and Amortization	Date of Construction	Date(s) Acquired	Life with depreciation in the income state is considered
Locations	Encumbrance	Land	Building and Improvements	Cost Capitalized Subsequent to Acquisition	Land	Building and Improvements	Total					
ST STREET (San Francisco)	CA	11,685	9,181	16,643	11,685	25,824	37,509	9,413		1908	10/23/97	35-50 years
ARRA (Illinois)	PA	2,432	12,346	8,282	2,432	20,628	23,060	12,265		1953	01/12/88	35-50 years
BLY (Massachusetts)	MA	38,319	34,196	64,722	47,647	89,590	137,237	6,854		2005	2005-2008	35-50 years
VENUE AT MARSH (Maryland)	MD	60,067	20,682	72,432	1,297	20,682	73,729	4,834		1997	03/08/07	35-50 years
CYNWYD (Illinois)	PA	3,565	14,466	16,180	3,566	30,645	34,211	10,018		1955	09/22/93	35-50 years
CKS (Virginia)	VA	41,368	4,363	16,459	24,492	4,363	40,951	28,295		1958	12/31/85	35-50 years
SDA ROW		36,971	35,406	117,100	35,272	154,205	189,477	24,856		1945-2008	12/31/93,	35-50 years
land)	MD	25,412									1/20/06, 9/25/08, & 9/30/08	35-50 years
PLAZA (New Jersey)	NJ	30,633	24,715	31,675	3,788	52,602	56,390	32,091		1958	12/28/89	35-50 years
OL (Connecticut)	CT	3,856	15,959	6,799	3,856	22,758	26,614	8,596		1959	09/22/95	35-50 years
EA (Texas)		9,417	19,466	136	9,417	19,602	29,019	1,070		1962/1969/2008	08/25/06, 1/30/07,	35-50 years
ONS (Massachusetts)	MA	7,711									& 7/16/08	35-50 years
ADO (California)	CA	5,262	4,071	7,339	5,262	11,410	16,672	5,397		1905/1915/1980	12/31/96 & 8/14/98	35-50 years
RESSIONAL (Maryland)	MD	2,793	7,424	60,064	2,793	67,488	70,281	34,664		1965/2003	04/01/65	35-50 years
HOUSE (Maryland)	MD	1,750	1,869	604	1,750	2,473	4,223	923		1975	12/17/97	35-50 years
R (Florida)	FL	7,978	16,862	21,851	76	16,862	21,927	38,789	261	1990	09/04/08	35-50 years



# Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

YARD (Florida) ROADS ) CANYON ONS nia)	IL		4,635	11,611	7,669	4,635	19,280	23,915	9,420	1959	07/19/93 12/29/05	3
	CA	21,214	8,638	54,575	1,782	8,638	56,357	64,995	4,854	Late 1970's/2006	& 02/28/07	3

F-37

Table of Contents**FEDERAL REALTY INVESTMENT TRUST****SCHEDULE III****SUMMARY OF REAL ESTATE AND ACCUMULATED****DEPRECIATION CONTINUED****December 31, 2008****(Dollars in thousands)**

COLUMN A	COLUMN B	COLUMN C Initial cost to company			COLUMN D Cost Capitalized Subsequent to Acquisition			COLUMN E Gross amount at which carried at close of period			COLUMN F Accumulated Depreciation and Amortization	COLUMN G Date of Construction	COLUMN H Date(s) Acquired	COLUMN I Life which depreciation in last income statement is computed
Descriptions	Encumbrance	Land	Building and Improvements	to Acquisition	Land	Building and Improvements	Total	Land	Building and Improvements	Total				
AM MASSACHUSETTS)	MA	12,287	12,918	6,023	12,287	18,941	31,228				8,588	1959	12/31/93	35
MAR FLORIDA)	FL	14,218	39,559	84	14,218	39,643	53,861				741	1982/1984	5/30/08 & 7/11/08	35
AGE FLORIDA)														
GATE NORTH CAROLINA)	NC	1,608	5,775	17,663	1,608	23,438	25,046				10,717	1963	12/18/86	35
BURG NEW JERSEY)	NJ	4,028	11,309	12,369	4,013	23,693	27,706				13,295	1959	10/16/92	35
NDIDO FLORIDA)	CA	11,505	12,147	4,712	11,505	16,859	28,364				5,372	1987	12/31/96	35
S PLAZA FLORIDA)	VA	1,798	1,270	8,886	1,819	10,135	11,954				5,995	1960/1962	09/30/67 & 10/05/72	25
TERVILLE PENNSYLVANIA)	PA	1,431	1,600	8,858	1,452	10,437	11,889				7,226	1958	07/23/80	20
RAL MARYLAND)	MD	33,128	10,216	17,895	34,036	10,216	51,931	62,147			27,884	1970	06/29/89	35
I AVENUE MARYLAND)(4)	CA	3,844	1,352	7,773	3,874	9,095	12,969				3,293	1888-1995	1996-1997	35
EY ILLINOIS)	IL	9,252	9,544	12,494	9,252	22,038	31,290				10,666	1974	04/27/95	35
RTOWN PENNSYLVANIA)	PA	1,345	3,943	10,109	1,470	13,927	15,397				6,402	1957	04/25/80	35
ST HILLS NEW YORK)	NY	2,885	2,885	2,319	3,010	5,079	8,089				1,817	1937-1987	12/16/97	35
H NEW YORK)	NY	24,625	25,255	18,888	24,627	44,141	68,768				17,531	1946-1949	12/05/97	35
NDSHIP WASHINGTON DISTRICT)	DC	12,696	20,803	(155)	12,696	20,648	33,344				4,343	1998	09/21/01	35
HERSBURG MARYLAND)	MD	7,701	5,271	11,031	5,973	18,030	24,003				11,498	1966	04/22/93	35
ARE														

# Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

land)											
DEN											
KET											
(is)	IL	2,677	4,829	4,018	2,677	8,847	11,524	4,022	1958	07/28/94	35
ERNOR											
A											
land)	MD	2,068	4,905	15,036	2,068	19,941	22,009	11,283	1963	10/01/85	35
CLOT											
A											
igan)	MI	525	1,601	16,600	525	18,201	18,726	10,092	1964	03/29/73	25 3/4
ENWICH											
QUE											
ecticut)	CT	7,484	5,445	1,007	7,484	6,452	13,936	2,435	1900-1993	1995	35

F-38

**Table of Contents****FEDERAL REALTY INVESTMENT TRUST****SCHEDULE III****SUMMARY OF REAL ESTATE AND ACCUMULATED****DEPRECIATION CONTINUED****December 31, 2008****(Dollars in thousands)**

COLUMN A	COLUMN B	COLUMN C	COLUMN D	COLUMN E	COLUMN F	COLUMN G	COLUMN H	COLUMN I				
		Initial cost to company		Gross amount at which carried at close of period				Life with depreciation in the income state is considered				
Locations	Encumbrance	Land	Building and Improvements	Cost Capitalized Subsequent to Acquisition	Land	Building and Improvements	Total	Accumulated Depreciation and Amortization	Date of Construction	Date(s) Acquired		
LAUGHE (New York)	NY	15,595	8,791	15,262	3,740	8,791	19,002	27,793	5,775	1963	08/06/98	25-3
OSA AVE (California)	CA		1,116	280	4,020	1,368	4,048	5,416	1,513	1923	09/17/97	25-3
WOOD (California)	CA		8,300	16,920	13,883	8,300	30,803	39,103	3,883	1929/1991	3/22/99 & 6/18/99	25-3
ON STREET (9)	TX		14,680	1,976	50,754	14,778	52,632	67,410	15,057	var	1998	25-3
NGTON (New York)	NY			16,008	22,555	11,713	26,850	38,563	6,360	1962	12/12/88	25-3
											& 10/26/07	
OOD (Virginia)	VA		4,308	10,026	1,315	4,308	11,341	15,649	4,837	1991	04/15/94	25-3
COURT (California)	CA			10,714	862		11,576	11,576	4,791	1960	08/24/98	25-3
STER (Ivania)	PA	4,907		2,103	8,737		10,840	10,840	5,798	1958	04/24/80	25-3
HORNE (Ivania)	PA		720	2,974	15,269	720	18,243	18,963	9,590	1966	01/31/85	25-3
EL (nd)	MD		7,458	22,525	17,837	7,576	40,244	47,820	26,090	1956	08/15/86	25-3
ENCE PARK (Ivania)	PA	29,322	5,723	7,160	16,743	5,734	23,892	29,626	19,653	1972	07/23/80	25-3
URG PLAZA (a)	VA		8,184	10,722	15,328	8,184	26,050	34,234	5,739	1967	09/15/98	25-3
N SQUARE (achusetts)	MA		79,382	19,247	42,662	79,370	61,921	141,291	1,706	1960-2008	08/24/06	25-3
MANN'S (Virginia)	VA		1,237	15,096	16,076	1,248	31,161	32,409	18,129	1971	07/21/83	25-3
LE MALL (New York)	NY	24,012	35,622	32,882	101	35,622	32,983	68,605	2,114	1974	10/16/06	25-3
ER MALL (New Jersey)	NJ	55,664	4,488	70,076	30,503	5,032	100,035	105,067	17,908	1975	10/14/03	25-3
KE PLAZA (nd)				10,335	33,963	7,517	36,781	44,298	4,759	1963	05/18/82 & 10/26/07	
	MD											

# Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

T		10,068	33,501	33,509	10,147	66,931	77,078	9,970	1972/1966/1974	
ON/SOUTH										
Y/7770										
OND HWY.										
a)										
	VA	11,640								
									03/31/03, 3/21/03, & 1/27/06	
CENTER OF										
RITAIN										
(vania)	PA	1,282	12,285	558	1,262	12,863	14,125	959	1969	06/29/06

F-39

Table of Contents**FEDERAL REALTY INVESTMENT TRUST****SCHEDULE III****SUMMARY OF REAL ESTATE AND ACCUMULATED****DEPRECIATION CONTINUED****December 31, 2008****(Dollars in thousands)**

COLUMN A	COLUMN B	COLUMN C			COLUMN D			COLUMN E			COLUMN F	COLUMN G	COLUMN H	COLUMN I
		Initial cost to company			Gross amount at which carried at close of period			Gross amount at which carried at close of period			Accumulated Depreciation and Amortization	Date of Construction	Date(s) Acquired	Life, which depreciation in the state is computed
	Encumbrance	Land	Building and Improvements	Cost Capitalized Subsequent to Acquisition	Land	Building and Improvements	Total							
CTIONS H MOUTH (achusetts)	MA	27,214		(17,846)	9,366	2	9,368					2004	08/24/06	
HEAST (sylvania)	PA	1,152	10,596	10,776	1,153	21,371	22,524	14,111	1959	08/30/83	3			
H LAKE IONS (s)	IL	2,782	8,604	2,304	2,628	11,062	13,690	4,606	1989	04/27/94	3			
EENE (Virginia)	VA	638	998	4,451	638	5,449	6,087	4,554	1968	06/15/76	33 1/2			
OWN ER (nia)	CA	3,420	2,765	27,868	3,420	30,633	34,053	12,441	1962, 1997-1998	10/22/97	3			
M ING ER (ia)	VA	8,694	12,929	6,602	8,695	19,530	28,225	9,414	1979	02/05/93	3			
GON (Virginia)	VA		2,955	84,847		87,802	87,802	22,431	1999 - 2002	1998	3			
NG A (and)	MD	2,800	6,461	17,348	2,800	23,809	26,609	15,679	1963	10/01/85	3			
(Virginia)	VA	9,709	22,799	2,327	9,709	25,126	34,835	9,103	1968	03/31/97	3			
N ANNE A (achusetts)	MA	3,319	8,457	3,874	3,319	12,331	15,650	6,070	1967	12/23/94	3			
E ARD (and)	MD	3,197	7,949	9,844	2,928	18,062	20,990	10,392	1975	04/22/93	3			
VILLE SQUARE (and)	MD		8,092	29,186		37,278	37,278	1,854	2005 - 2007	2006 -2007	5			
NGWOOD (and)	MD	552	2,246	4,430	572	6,656	7,228	6,251	1960	01/15/71	2			
PARK & District of	DC	4,840	6,319	1,155	4,840	7,474	12,314	3,043	1930	12/01/95	3			

# Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

ia)												
ANA ROW												
mia)	CA		41,969	1,161	464,551	49,725	457,956	507,681	58,756	1999 - 2008	03/05/97	40 - 5
US												
chusetts)	MA		4,383	8,291	1,019	4,383	9,310	13,693	3,573	1976	10/01/96	3
INGTON												
ia)	VA	6,259	9,761	14,808	25,749	5,798	44,520	50,318	10,566	1940, 2006-2008	12/21/95	3

F-40

Table of Contents**FEDERAL REALTY INVESTMENT TRUST****SCHEDULE III****SUMMARY OF REAL ESTATE AND ACCUMULATED****DEPRECIATION CONTINUED**

December 31, 2008

(Dollars in thousands)

COLUMN A	COLUMN B	COLUMN C	COLUMN D	COLUMN E	COLUMN F	COLUMN G	COLUMN H	COLUMN I				
		Initial cost to company	Gross amount at which carried at close of period					Life on which depreciation in latest income statements is computed				
Descriptions	Encumbrance	Land	Building and Improvements	Cost Capitalized Subsequent Acquisition	Land	Building and Improvements	Total	Accumulated Depreciation and Amortization	Date of Construction	Date(s) Acquired		
SHOPPERS WORLD (Virginia)	VA	5,816	10,211	18,863	448	10,225	19,297	29,522	1,045	1975 -2001	05/30/07	35 years
THE SHOPPES AT NOTTINGHAM SQUARE (Maryland)	MD		27,029	12,849	(12,308)	14,692	12,878	27,570	822	2005 -2006	03/08/07	35 years
THIRD STREET PROMENADE (California) (9)	CA		22,645	12,709	41,453	24,668	52,139	76,807	18,931	1888-2000	1996-2000	35 years
TOWER (Virginia)	VA		7,170	10,518	2,079	7,129	12,638	19,767	4,277	1953-1960	08/24/98	35 years
TROY (New Jersey)	NJ		3,126	5,193	15,420	4,028	19,711	23,739	14,664	1966	07/23/80	22 years
TYSON S STATION (Virginia)	VA	6,070	388	453	2,826	475	3,192	3,667	2,881	1954	01/17/78	17 years
WESTGATE (California)	CA		6,319	107,284	2,561	6,319	109,845	116,164	13,104	1960-1966	03/31/04	35 years
WHITE MARSH PLAZA (Maryland)	MD	10,359	3,478	21,413	36	3,478	21,449	24,927	1,448	1987	03/08/07	35 years
WHITE MARSH OTHER (Maryland)	MD		37,812	1,843	(7,729)	30,076	1,850	31,926	132	1985	03/08/07	35 years
WILDWOOD (Maryland)	MD	25,773	9,111	1,061	7,514	9,111	8,575	17,686	7,313	1958	05/05/69	33 1/3 years
WILLOW GROVE (Pennsylvania)	PA		1,499	6,643	19,010	1,499	25,653	27,152	17,685	1953	11/20/84	35 years
WILLOW LAWN (Virginia)	VA		3,192	7,723	65,052	7,790	68,177	75,967	37,060	1957	12/05/83	35 years
WYNNEWOOD (Pennsylvania)	PA	29,882	8,055	13,759	14,399	8,055	28,158	36,213	12,410	1948	10/29/96	35 years



Edgar Filing: FEDERAL REALTY INVESTMENT TRUST - Form 10-K

TOTALS	\$ 452,810	\$ 759,247	\$ 1,200,166	\$ 1,714,272	\$ 762,611	\$ 2,911,074	\$ 3,673,685	\$ 846,258
--------	------------	------------	--------------	--------------	------------	--------------	--------------	------------

F-41

**Table of Contents**

**FEDERAL REALTY INVESTMENT TRUST**

**SCHEDULE III**

**SUMMARY OF REAL ESTATE AND ACCUMULATED**

**DEPRECIATION CONTINUED**

**Three Years Ended December 31, 2008**

**Reconciliation of Total Cost**

**(In thousands)**

Balance, December 31, 2005	\$ 2,829,321
Additions during period	
Acquisitions	317,287
Improvements	112,930
Deduction during period disposition and retirements of property	(55,280)
Balance, December 31, 2006	3,204,258
Additions during period	
Acquisitions	313,934
Improvements	140,613
Deduction during period disposition and retirements of property	(205,958)
Balance, December 31, 2007	3,452,847
Additions during period	
Acquisitions	122,662
Improvements	144,192
Deduction during period disposition and retirements of property	(46,016)
Balance, December 31, 2008	\$ 3,673,685

(A) For Federal tax purposes, the aggregate cost basis is approximately \$3.1 billion as of December 31, 2008.

**Table of Contents**

**FEDERAL REALTY INVESTMENT TRUST**

**SCHEDULE III**

**SUMMARY OF REAL ESTATE AND ACCUMULATED**

**DEPRECIATION CONTINUED**

**Three Years Ended December 31, 2008**

**Reconciliation of Accumulated**

**Depreciation and Amortization**

**(In thousands)**

Balance, December 31, 2005	\$ 663,750
Additions during period depreciation and amortization expense	89,564
Deductions during period disposition and retirements of property	(12,807)
Balance, December 31, 2006	740,507
Additions during period depreciation and amortization expense	96,454
Deductions during period disposition and retirements of property	(80,258)
Balance, December 31, 2007	756,703
Additions during period depreciation and amortization expense	101,321
Deductions during period disposition and retirements of property	(11,766)
Balance, December 31, 2008	\$ 846,258

**Table of Contents****FEDERAL REALTY INVESTMENT TRUST****SCHEDULE IV****MORTGAGE LOANS ON REAL ESTATE****Year Ended December 31, 2008****(Dollars in thousands)**

Column A	Column B	Column C	Column D	Column E	Column F	Column G
Description of Lien	Interest Rate	Maturity Date	Periodic Payment Terms	Prior Liens	Face Amount of Mortgages	Carrying Amount of Mortgages(1)
Mortgage on land and mixed-use building in Norwalk, CT	Greater of 10% or LIBOR plus 725 basis points	November 2009	Interest only, balloon payment due at maturity		\$ 5,515	\$ 5,397(2)
Mortgage on Hotel in San Jose, CA	9%	August 2016	Principal and interest; balloon payment due at maturity(3)		16,221	12,063
Mortgage on retail buildings in Philadelphia, PA	8% or 10% based on timing of draws, plus participation	May 2021	Interest only monthly; balloon payment due at maturity		19,070	19,070(4)
Mortgage on retail buildings in Philadelphia, PA	10% plus participation	May 2021	Interest only; balloon payment due at maturity		9,250	9,250
					\$ 50,056	\$ 45,780

(1) For Federal tax purposes, the aggregate tax basis is approximately \$49.9 million as of December 31, 2008.

(2) The borrower has two one-year extension options with interest at the greater of 12% or LIBOR plus 925 basis points. The mortgage is available for up to \$7.3 million.

(3) This note was amended on August 4, 2006. The amended note decreased the interest from 14% to 9% per annum, and requires monthly payments of principal and interest based on 15-year amortization schedule.

(4) This mortgage is available for up to \$25.0 million.

**Table of Contents****FEDERAL REALTY INVESTMENT TRUST****SCHEDULE IV****MORTGAGE LOANS ON REAL ESTATE CONTINUED****Three Years Ended December 31, 2008****Reconciliation of Carrying Amount****(In thousands)**

Balance, December 31, 2005	\$ 40,531
Additions during period:	
Issuance of loans	4,321
Deductions during period:	
Collection and satisfaction of loans	(4,055)
Allowance for collectibility	(280)
Amortization of discount	239
Balance, December 31, 2006	40,756
Additions during period:	
Issuance of loans	8
Deductions during period:	
Collection and satisfaction of loans	(556)
Amortization of discount	430
Balance, December 31, 2007	40,638
Additions during period:	
Issuance of loans	5,612
Loan fee	(219)
Deductions during period:	
Collection and satisfaction of loans	(719)
Amortization of discount /loan fee	468
Balance, December 31, 2008	\$ 45,780

**Table of Contents**

**EXHIBIT INDEX**

**Exhibit**

<b>No.</b>	<b>Description</b>
3.1	Declaration of Trust of Federal Realty Investment Trust dated May 5, 1999 as amended by the Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated May 6, 2004, as corrected by the Certificate of Correction of Articles of Amendment of Declaration of Trust of Federal Realty Investment Trust dated June 17, 2004 (previously filed as Exhibit 3.1 to the Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2005 (File No. 1-07533) (the "2005 2Q Form 10-Q") and incorporated herein by reference)
3.2	Amended and Restated Bylaws of Federal Realty Investment Trust dated February 12, 2003, as amended October 29, 2003, May 5, 2004 and February 17, 2006 (previously filed as Exhibit 3.2 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2005 (File No. 1-07533) (the "2005 Form 10-K") and incorporated herein by reference)
4.1	Specimen Common Share certificate (previously filed as Exhibit 4(i) to the Trust's Annual Report on Form 10-K for the year ended December 31, 1999 (File No. 1-07533) (the "1999 Form 10-K") and incorporated herein by reference)
4.2	Articles Supplementary relating to the 5.417% Series 1 Cumulative Convertible Preferred Shares of Beneficial Interest (previously filed as Exhibit 4.1 to the Trust's Current Report on Form 8-K filed on March 13, 2007, (File No. 1-07533) and incorporated herein by reference)
4.3	Amended and Restated Rights Agreement, dated March 11, 1999, between the Trust and American Stock Transfer & Trust Company (previously filed as Exhibit 1 to the Trust's Registration Statement on Form 8-A/A filed on March 11, 1999 (File No. 1-07533) and incorporated herein by reference)
4.4	First Amendment to Amended and Restated Rights Agreement, dated as of November 2003, between the Trust and American Stock Transfer & Trust Company (previously filed as Exhibit 4.5 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2003 (File No. 1-07533) and incorporated herein by reference)
4.5	Indenture dated December 13, 1993 related to the Trust's 7.48% Debentures due August 15, 2026; and 6.82% Medium Term Notes due August 1, 2027; (previously filed as Exhibit 4(a) to the Trust's Registration Statement on Form S-3 (File No. 33-51029), and amended on Form S-3 (File No. 33-63687), filed on December 13, 1993 and incorporated herein by reference)
4.6	Indenture dated September 1, 1998 related to the Trust's 8.75% Notes due December 1, 2009; 6.8% Notes due November 15, 2007; 4.50% Notes due 2011; 5.65% Notes due 2016; 6.00% Notes due 2012; 6.20% Notes due 2017; and 5.40% Notes due 2013 (previously filed as Exhibit 4(a) to the Trust's Registration Statement on Form S-3 (File No. 33-63619) filed on September 17, 1998 and incorporated herein by reference)
4.7	Pursuant to Regulation S-K Item 601(b)(4)(iii), the Trust by this filing agrees, upon request, to furnish to the Securities and Exchange Commission a copy of other instruments defining the rights of holders of long-term debt of the Trust
10.1	Amended and Restated 1993 Long-Term Incentive Plan, as amended on October 6, 1997 and further amended on May 6, 1998 (previously filed as Exhibit 10.26 to the Trust's Annual Report on Form 10-K for the year ended December 31, 1998 (File No. 1-07533) and incorporated herein by reference)
10.2	Fiscal Agency Agreement dated as of October 28, 1993 between the Trust and Citibank, N.A. (previously filed as an exhibit to the Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 1993 (File No. 1-07533) and incorporated herein by reference)

**Table of Contents**

**EXHIBIT INDEX**

**Exhibit**

<b>No.</b>	<b>Description</b>
10.3	Form of Severance Agreement between the Trust and Certain of its Officers dated December 31, 1994 (previously filed as a portion of Exhibit 10 to the Trust's Annual Report on Form 10-K for the year ended December 31, 1994 (File No. 1-07533) and incorporated herein by reference)
10.4	* Severance Agreement between the Trust and Donald C. Wood dated February 22, 1999 (previously filed as a portion of Exhibit 10 to the Trust's Quarterly Report on Form 10-Q for the quarter ended March 31, 1999 (File No. 1-07533) (the 1999 1Q Form 10-Q) and incorporated herein by reference)
10.5	* Executive Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 22, 1999 (previously filed as a portion of Exhibit 10 to the 1999 1Q Form 10-Q and incorporated herein by reference)
10.6	* Amendment to Executive Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 16, 2005 (previously filed as Exhibit 10.12 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2004 (File No. 1-07533) (the 2004 Form 10-K) and incorporated herein by reference)
10.7	* Split Dollar Life Insurance Agreement dated August 12, 1998 between the Trust and Donald C. Wood (previously filed as a portion of Exhibit 10 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2000 (File No. 1-07533) and incorporated herein by reference)
10.8	* Severance Agreement between the Trust and Jeffrey S. Berkes dated March 1, 2000 (previously filed as a portion of Exhibit 10 to the Trust's Annual Report on Form 10-K for the year ended December 31, 2001 (File No. 1-07533) and incorporated herein by reference)
10.9	* Amendment to Severance Agreement between Federal Realty Investment Trust and Jeffrey S. Berkes dated February 16, 2005 (previously filed as Exhibit 10.17 to the 2004 Form 10-K and incorporated herein by reference)
10.10	* Severance Agreement dated March 1, 2002 between the Trust and Larry E. Finger (previously filed as a portion of Exhibit 10 to the Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2002 (File No. 1-07533) and incorporated herein by reference)
10.11	* Amendment to Severance Agreement between Federal Realty Investment Trust and Larry E. Finger dated February 16, 2005 (previously filed as Exhibit 10.19 to the 2004 Form 10-K and incorporated herein by reference)
10.12	* Amendment to Stock Option Agreement dated August 15, 2002 between the Trust and Dawn M. Becker (previously filed as a portion of Exhibit 10 to the Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2002 (File No. 1-075330 and incorporated herein by reference)
10.13	2001 Long-Term Incentive Plan (previously filed as Exhibit 99.1 to the Trust's S-8 Registration Number 333-60364 filed on May 7, 2001 and incorporated herein by reference)
10.14	* Health Coverage Continuation Agreement between Federal Realty Investment Trust and Donald C. Wood dated February 16, 2005 (previously filed as Exhibit 10.26 to the 2004 Form 10-K and incorporated herein by reference)
10.15	* Severance Agreement between the Trust and Dawn M. Becker dated April 19, 2000 (previously filed as Exhibit 10.26 to the Trust's 2005 2Q Form 10-Q and incorporated herein by reference)

**Table of Contents**

**EXHIBIT INDEX**

**Exhibit**

<b>No.</b>	<b>Description</b>
10.16	* Amendment to Severance Agreement between the Trust and Dawn M. Becker dated February 16, 2005 (previously filed as Exhibit 10.27 to the 2004 Form 10-K and incorporated herein by reference)
10.17	Form of Restricted Share Award Agreement for awards made under the Trust's 2003 Long-Term Incentive Award Program for shares issued out of 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.28 to the 2004 Form 10-K and incorporated herein by reference)
10.18	Form of Restricted Share Award Agreement for awards made under the Trust's Annual Incentive Bonus Program for shares issued out of 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.29 to the 2004 Form 10-K and incorporated herein by reference)
10.19	Form of Option Award Agreement for options awarded under 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.30 to the 2004 Form 10-K and incorporated herein by reference)
10.20	Form of Option Award Agreement for awards made under the Trust's 2003 Long-Term Incentive Award Program for shares issued out of the 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.32 to the 2005 Form 10-K and incorporated herein by reference)
10.21	Credit Agreement dated as of July 28, 2006, by and among the Trust, Wachovia Capital Markets LLC, Wachovia Bank, National Association and various other financial institutions (previously filed as Exhibit 10.1 to the Trust's Current Report on Form 8-K (File No. 1-07533), filed on July 31, 2006 and incorporated herein by reference)
10.22	Amended and Restated 2001 Long-Term Incentive Plan (previously filed as Exhibit 10.34 to the Trust's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007 (File No. 1-07533) and incorporated herein by reference)
10.23	Credit Agreement dated as of November 9, 2007, by and among the Trust, Wachovia Capital Markets LLC, Wachovia Bank, National Association and various other financial institutions (previously filed as Exhibit 10.25 to the Trust's Annual Report on Form 10-K for the fiscal year ended December 31, 2007 (File No. 1-07533) (the 2007 Form 10-K) and incorporated herein by reference)
10.24	Consulting Agreement between the Trust and Larry E. Finger dated January 1, 2008 (previously filed as Exhibit 10.26 to the 2007 Form 10-K and incorporated herein by reference)
10.25	Change in Control Agreement between the Trust and Andrew P. Blocher dated February 12, 2007 (previously filed as Exhibit 10.27 to the Trust's Quarterly Report on Form 10-Q for the quarter ended September 30, 2008 (File No. 1-07533) and incorporated herein by reference)
10.26	Amendment to Severance Agreement between the Trust and Donald C. Wood dated January 1, 2009 (filed herewith)
10.27	Second Amendment to Executive Agreement between the Trust and Donald C. Wood dated January 1, 2009 (filed herewith)
10.28	Amendment to Health Coverage Continuation Agreement between the Trust and Donald C. Wood dated January 1, 2009 (filed herewith)
10.29	Second Amendment to Severance Agreement between the Trust and Jeffrey S. Berkes dated January 1, 2009 (filed herewith)
10.30	Second Amendment to Severance Agreement between the Trust and Dawn M. Becker dated January 1, 2009 (filed herewith)



**Table of Contents**

**EXHIBIT INDEX**

**Exhibit**

<b>No.</b>	<b>Description</b>
10.31	Amendment to Change in Control Agreement between the Trust and Andrew P. Blocher dated January 1, 2009 (filed herewith)
10.32	Amendment to Stock Option Agreements between the Trust and Andrew P. Blocher dated February 17, 2009 (filed herewith)
10.33	Restricted Share Award Agreement between the Trust and Andrew P. Blocher dated February 17, 2009 (filed herewith)
10.34	Combined Incentive and Non-Qualified Stock Option Agreement between the Trust and Andrew P. Blocher dated February 17, 2009 (filed herewith)
10.35	Severance Agreement between the Trust and Andrew P. Blocher dated February 17, 2009 (filed herewith)
21.1	Subsidiaries of Federal Realty Investment Trust (filed herewith)
23.1	Consent of Grant Thornton LLP (filed herewith)
24.1	Power of Attorney (included on signature page)
31.1	Rule 13a-14(a) Certification of Chief Executive Officer (filed herewith)
31.2	Rule 13a-14(a) Certification of Chief Financial Officer (filed herewith)
32.1	Section 1350 Certification of Chief Executive Officer (filed herewith)
32.2	Section 1350 Certification of Chief Financial Officer (filed herewith)

\* Management contract or compensatory plan to be filed under Item 15(b) of Form 10-K.