Schneider David
Form 4
February 07, 2013
FORM 4
UNITED STATES SECURITIES AND EXCHANGE COMMISSION OMB
OMB APPROVAL Washington, D.C. 20549 Number:

3235-0287
Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 1(b).
(Print or Type Responses)
\(\left.$$
\begin{array}{ll}\begin{array}{l}\text { 1. Name and Address of Reporting Person * } \\
\text { Schneider David }\end{array} & \begin{array}{l}\text { 2. Issuer Name and Ticker or Trading } \\
\text { Symbol } \\
\text { ServiceNow, Inc. [NOW] }\end{array} \\
\text { (Last) } \quad \text { (First) } & \text { (Middle) }\end{array}
$$ \begin{array}{l}3. Date of Earliest Transaction <br>

(Month/Day/Year)\end{array}\right\}\)| C/O SERVICENOW, INC., 4810 | 07/31/2012 |
| :--- | :--- |
| EASTGATE MALL | 4. If Amendment, Date Original |
| (Street) | Filed(Month/Day/Year) |

SAN DIEGO, CA 92121
5. Relationship of Reporting Person(s) to Issuer
(Check all applicable)
$\bar{X}_{\text {below) }}$ Officer (give title
Director
below)
Other (specify

SVP WORLDWIDE SALES \& SERVICES
6. Individual or Joint/Group Filing(Check

Applicable Line)
_X_Form filed by One Reporting Person __ Form filed by More than One Reporting Person

| (City) | (State) | (Zip) Ta | Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. <br> Transact <br> Code <br> (Instr. 8) <br> Code | 4. Securiti or Dispose (Instr. 3, <br> Amount | es Acc of and 5 <br> (A) or (D) | quired (A) <br> D) <br> Price | 5. Amount of Securities <br> Beneficially <br> Owned <br> Following <br> Reported <br> Transaction(s) <br> (Instr. 3 and 4) | 6. <br> Ownership <br> Form: <br> Direct (D) <br> or Indirect <br> (I) <br> (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
| Common Stock | 02/05/2013 |  | $\mathrm{M} \underline{(1)}$ | 55,000 | A | \$ 3 | 56,500 | D |  |
| Common <br> Stock | 02/05/2013 |  | S(1) | $\begin{aligned} & 13,200 \\ & \underline{(3)} \end{aligned}$ |  | $\begin{aligned} & \$ \\ & 29.4148 \end{aligned}$ <br> (4) | 43,300 | D |  |
| Common <br> Stock | 02/05/2013 |  | S (1) | $\begin{aligned} & 41,800 \\ & \text { (3) } \\ & \hline \end{aligned}$ | D | $\begin{aligned} & \$ \\ & 29.8461 \\ & \underline{(5)} \end{aligned}$ | 1,500 | D |  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.
required to respond unless the form displays a currently valid OMB control number.


## Reporting Owners

## Reporting Owner Name / Address

## Relationships

Director $10 \%$ Owner Officer Other
Schneider David
C/O SERVICENOW, INC.
4810 EASTGATE MALL
SAN DIEGO, CA 92121

## Signatures

/s/ David Schneider by Ethan Christensen, Attorney-in-Fact

02/07/2013
${ }_{\text {** }}$ Signature of Reporting Person
Date

## Explanation of Responses:

* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. $78 \mathrm{ff}(\mathrm{a})$.
(1) The sales reported on this Form 4 were effected pursuant to a Rule 10b5-1 trading plan adopted by the Reporting Person.
(2) Includes 1,500 shares acquired under the Issuer's Employee Stock Purchase Plan on January 31, 2013.
(3) Represents the aggregate of sales effected on the same day at different prices pursuant to the 10b5-1 trading plan noted in footnote (1).
(4) Represents the weighted average sales price per share. The shares sold at prices ranging from $\$ 28.70$ to $\$ 29.67$ per share. Full information regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange


## Edgar Filing: Schneider David - Form 4

Commission, the Issuer, or a security holder of the Issuer.
Represents the weighted average sales price per share. The shares sold at prices ranging from $\$ 29.70$ to $\$ 29.90$ per share. Full information
(5) regarding the number of shares sold at each price shall be provided upon request to the staff of the U.S. Securities and Exchange Commission, the Issuer, or a security holder of the Issuer.
(6) Immediately exercisable.
(7) The stock option grant shall be vested as to $1 / 4$ th of the total number of shares on June 6, 2012 and thereafter shall vest as to $1 / 48$ th of the total number of shares in equal monthly installments.
(8) The stock option grant shall be vested as to $1 / 4$ th of the total number of shares on June 6, 2012 and thereafter shall vest as to $1 / 48$ th of the total number of shares in equal monthly installments.
Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.
Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

