

FIRST COMMUNITY CORP /SC/  
Form 10-Q  
November 14, 2007

## **UNITED STATES**

## **SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2007

Transition report pursuant to Section 13 or 15(d) of the Exchange Act for the transition period from to

Commission File No. 000-28344

# **FIRST COMMUNITY CORPORATION**

(Exact name of registrant as specified in its charter)

**South Carolina**  
(State of Incorporation)

**57-1010751**  
(I.R.S. Employer Identification)

**5455 Sunset Boulevard, Lexington, South Carolina 29072**

(Address of Principal Executive Offices)

**(803) 951-2265**

(Registrant's Telephone Number, Including Area Code)

**N/A**

Edgar Filing: FIRST COMMUNITY CORP /SC/ - Form 10-Q

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Indicate by check mark whether the registrant is shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: On October 31, 2007, 3,222,923 shares of the issuer's common stock, par value \$1.00 per share, were issued and outstanding.

**TABLE OF CONTENTS**



**PART I - FINANCIAL INFORMATION**



**Item 1. Financial Statements**

Consolidated Balance Sheets

Consolidated Statements of Income

Consolidated Statements of Shareholders' Equity and Comprehensive Income (loss)

Consolidated Statements of Cash Flows

Notes to Consolidated Financial Statements

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

**Item 4. Controls and Procedures**

**PART II OTHER INFORMATION**



**Item 1. Legal Proceedings**

**Item 1A. Risk Factors**

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

**Item 3. Defaults Upon Senior Securities**

**Item 4. Submission of Matters to a Vote of Security Holders**

**Item 5. Other Information**

**Item 6. Exhibits**

**INDEX TO EXHIBITS**

**SIGNATURES**

**EX-31.1 RULE 13A-14(A) CERTIFICATION OF PRINCIPAL EXECUTIVE OFFICER**

**EX-31.2 RULE 13A-14(A) CERTIFICATION OF PRINCIPAL FINANCIAL OFFICER**

**EX-32 SECTION 1350 CERTIFICATIONS**

**PART I**

**FINANCIAL INFORMATION**

Item 1. Financial Statements

3

---

Item 1. Legal Proceedings

10

## FIRST COMMUNITY CORPORATION

## CONSOLIDATED BALANCE SHEETS

	September 30, 2007 (Unaudited)	December 31, 2006
<b>ASSETS</b>		
Cash and due from banks	\$ 10,492,919	\$ 10,021,781
Interest-bearing bank balances	166,384	47,786
Federal funds sold and securities purchased under agreements to resell	10,239,079	17,745,404
Investment securities - available for sale	172,983,980	165,826,684
Investment securities - held to maturity (market value of \$6,334,359 and \$6,509,148 at September 30, 2007 and December 31, 2006, respectively)	6,322,433	6,488,796
Investment securities, at fair value	2,978,441	
Other investments, at cost	5,156,595	4,207,794
Loans	302,828,777	275,188,567
Less, allowance for loan losses	3,525,495	3,214,624
Net loans	299,303,282	271,973,943
Property, furniture and equipment - net	20,266,788	20,960,332
Bank owned life insurance	9,904,548	9,606,657
Goodwill	27,761,219	27,761,219
Intangible assets	2,150,690	2,652,917
Other assets	10,024,431	10,762,430
Total assets	\$ 577,750,789	\$ 548,055,743
<b>LIABILITIES</b>		
Deposits:		
Non-interest bearing demand	\$ 80,001,452	\$ 73,676,415
NOW and money market accounts	86,768,003	114,842,382
Savings	28,178,024	26,134,834
Time deposits less than \$100,000	121,873,671	119,082,462
Time deposits \$100,000 and over	96,479,828	81,205,314
Total deposits	413,300,978	414,941,407
Securities sold under agreements to repurchase	26,699,400	19,472,580
Federal Home Loan Bank Advances	51,416,383	29,757,545
Federal Home Loan Bank Advances, at fair value	1,519,799	
Junior subordinated debentures	15,464,000	15,464,000
Other borrowed money	124,014	148,886
Other liabilities	5,054,552	5,063,674
Total liabilities	513,579,126	484,848,092
<b>SHAREHOLDERS EQUITY</b>		
Preferred stock, par value \$1.00 per share; 10,000,000 shares authorized; none issued and outstanding		
Common stock, par value \$1.00 per share; 10,000,000 shares authorized; issued and outstanding 3,222,923 and; 3,264,608 September 30, 2007 and December 31, 2006, respectively	3,222,923	3,264,608
Additional paid in capital	48,796,418	49,695,346
Retained earnings	13,591,833	12,033,065
Accumulated other comprehensive income (loss)	(1,439,511)	(1,785,368)
Total shareholders equity	64,171,663	63,207,651
Total liabilities and shareholders equity	\$ 577,750,789	\$ 548,055,743

**FIRST COMMUNITY CORPORATION**  
**CONSOLIDATED STATEMENTS OF INCOME**

	Nine Months Ended September 30, 2007 (Unaudited)	Nine Months Ended September 30, 2006 (Unaudited)
<b>Interest income:</b>		
Loans, including fees	\$ 16,493,118	\$ 13,360,784
Taxable securities	5,695,640	5,595,882
Non-taxable securities	325,252	226,806
Federal funds sold and securities purchased under resale agreements	290,251	523,768
Other	31,706	56,107
Total interest income	22,835,967	19,763,347
<b>Interest expense:</b>		
Deposits	8,773,646	6,991,422
Federal funds sold and securities sold under agreement to repurchase	853,140	528,804
Other borrowed money	1,923,836	1,695,081
Total interest expense	11,550,622	9,215,307
Net interest income	11,285,345	10,548,040
Provision for loan losses	359,975	388,724
Net interest income after provision for loan losses	10,925,370	10,159,316
<b>Non-interest income:</b>		
Deposit service charges	1,971,559	1,774,796
Mortgage origination fees	258,193	379,497
Commission on sale of non deposit products	218,699	260,800
Gain (loss) on sale of securities	73,694	(69,040)
Gain on early extinguishment of debt		159,416
Fair value gain (loss) adjustments	45,793	89,618
Other	1,038,090	759,193
Total non-interest income	3,606,028	3,354,280
<b>Non-interest expense:</b>		
Salaries and employee benefits	5,448,125	5,145,212
Occupancy	911,578	688,936
Equipment	949,280	895,502
Marketing and public relations	375,643	248,688
Amortization of intangibles	502,228	469,121
Other	2,425,930	2,311,469
Total non-interest expense	10,612,784	9,758,928
Income before taxes	3,918,614	3,754,668
Income taxes	1,151,852	1,114,155
<b>Net income</b>	<b>\$ 2,766,762</b>	<b>\$ 2,640,513</b>
Basic earnings per common share	\$ 0.85	\$ 0.87
Diluted earnings per common share	\$ 0.84	\$ 0.84

	Three Months Ended September 30, 2007 (Unaudited)	Three Months Ended September 30, 2006 (Unaudited)
<b>Interest income:</b>		
Loans, including fees	\$ 5,754,554	\$ 5,011,246
Taxable securities	2,000,203	2,034,786
Non-taxable securities	107,948	95,028
Federal funds sold and securities purchased under resale agreements	119,862	127,693
Other	14,014	19,709
Total interest income	7,996,581	7,288,462
<b>Interest expense:</b>		
Deposits	3,090,112	2,700,583
Federal funds sold and securities sold under agreement to repurchase	290,817	236,882
Other borrowed money	706,658	600,375
Total interest expense	4,087,587	3,537,840
Net interest income	3,908,994	3,750,622
Provision for loan losses	134,475	140,395
Net interest income after provision for loan losses	3,774,519	3,610,227
<b>Non-interest income:</b>		
Deposit service charges	714,242	652,230
Mortgage origination fees	76,955	132,916
Commission on sale of non deposit products	75,266	54,170
Gain on sale of investments		342
Fair value gain (loss) adjustments	138,161	(47,266)
Other	358,658	283,340
Total non-interest income	1,363,282	1,075,732
<b>Non-interest expense:</b>		
Salaries and employee benefits	1,838,619	1,764,918
Occupancy	340,246	276,534
Equipment	316,610	320,449
Marketing and public relations	96,817	101,733
Amortization of intangibles	167,409	167,398
Other	713,416	776,341
Total non-interest expense	3,473,117	3,407,373
Income before tax	1,664,684	1,278,586
Income tax	516,588	375,680
<b>Net income</b>	<b>\$ 1,148,096</b>	<b>\$ 902,906</b>
Basic earnings per common share	\$ 0.35	\$ 0.28
Diluted earnings per common share	\$ 0.35	\$ 0.27

## FIRST COMMUNITY CORPORATION

## Statement of Changes in Shareholder s Equity and Comprehensive Income

Nine Months ended September 30, 2007 and September 30, 2006

	Shares Issued	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (loss)	Total
Balance, December 31, 2005	2,848,627	\$ 2,848,627	\$ 42,352,205	\$ 9,240,088	\$ (3,674,135)	\$ 50,766,785
Comprehensive Income:						
Net income						
Accumulated other comprehensive income net of income tax benefit of \$667,600				2,640,513		2,640,513
Add: reclassification adjustment for loss included in net income, net of tax of \$24,284					1,192,865	
Other comprehensive loss					45,098	
Total comprehensive income					1,237,963	1,237,963
Dividends paid (\$0.17 per share)				(512,582)		(512,582)
Stock issued in acquisition	364,034	364,034	7,212,859			7,576,893
Common stock repurchased	(54,600)	(54,600)	(919,261)			(973,861)
Options exercised	98,438	98,438	745,477			843,915
Dividend reinvestment plan	6,562	6,562	107,634			114,196
Balance, September 30, 2006	3,263,061	\$ 3,263,061	\$ 49,498,914	\$ 11,368,019	\$ (2,436,172)	\$ 61,693,822
Balance, December 31, 2006	3,264,608	\$ 3,264,608	\$ 49,695,346	\$ 12,033,065	\$ (1,785,368)	\$ 63,207,651
Comprehensive Income:						
Net income				2,766,762		2,766,762
Cumulative adjustment to initially apply FASB Statement No. 159				(559,678)	559,678	
Accumulated other comprehensive loss net of income tax benefit of \$89,300					(165,920)	
Less: reclassification adjustment for gains included in net income, net of tax of \$25,793					(47,901)	
Other comprehensive loss					(213,821)	(213,821)
Total comprehensive income						2,552,941
Dividends paid (\$0.20 per share)				(648,316)		(648,316)
Common stock repurchased	(104,513)	(104,513)	(1,686,948)			(1,791,461)
Options exercised	54,230	54,230	660,692			714,922
Dividend reinvestment plan	8,598	8,598	127,328			135,926
Balance, September 30, 2007	3,222,923	\$ 3,222,923	\$ 48,796,418	\$ 13,591,833	\$ (1,439,511)	\$ 64,171,663

**FIRST COMMUNITY CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Nine months ended September 30,	
	2007	2006
<b>Cash flows from operating activities:</b>		
Net income	\$ 2,766,762	\$ 2,640,513
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation	825,828	724,118
Premium amortization (Discount accretion)	(533,987)	(346,216)
Amortization of intangibles	502,228	469,133
Provision for loan losses	359,975	388,724
(Gain) loss on sale of securities	(73,694)	69,040
Gain on extinguishment of debt		(159,416)
Net (increase) decrease in fair value option instruments and derivatives	(45,793)	(89,618)
Increase (decrease) in other assets	601,698	419,668
(Increase) Decrease in other liabilities	(9,121)	263,886
Net cash provided by operating activities	4,393,896	4,379,832
<b>Cash flows from investing activities:</b>		
Purchase of investment securities available-for-sale	(41,271,466)	(33,659,888)
Maturity of investment securities available-for-sale	23,159,061	20,941,877
Proceeds from sale of securities available-for-sale	6,356,924	21,310,446
Maturity of investment securities held-to-maturity	148,686	
Purchase of securities held-for-trading	(3,098,097)	
Maturity of securities-held-for-trading	156,166	
Proceeds from sale of securities held-for-trading	3,463,665	
Increase in loans	(27,552,782)	(21,627,480)
Net cash disbursed in business combination		(1,229,598)
Purchase of Bank Owned Life Insurance		(3,500,000)
Purchase of property and equipment	(132,284)	(3,270,783)
Net cash used in investing activities	(38,770,127)	(21,035,426)
<b>Cash flows from financing activities:</b>		
Increase (decrease) in deposit accounts	(1,640,429)	22,288,205
Increase in securities sold under agreements to repurchase	7,226,820	4,527,350
Decrease in other borrowings	(24,872)	(53,687)
Advances from the Federal Home Loan Bank	45,000,000	9,000,000
Repayment of Advances from the Federal Home Loan Bank	(23,012,948)	(18,091,649)
Advances from FHLB, fair value option	1,500,000	
Proceeds from exercise of stock options	714,922	843,915
Cash dividends paid	(648,316)	(512,582)
Purchase of common stock	(1,791,461)	(973,861)
Dividend reinvestment plan	135,926	114,196
Net cash provided from financing activities	27,459,642	17,141,887
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>(6,916,589)</b>	<b>486,293</b>
Cash and cash equivalents at beginning of period	27,814,971	12,864,146
<b>Cash and cash equivalents at end of period</b>	<b>\$ 20,898,382</b>	<b>\$ 13,350,439</b>
<b>Supplemental disclosure:</b>		
Cash paid during the period for:		
Interest	\$ 10,673,161	\$ 8,527,288
Taxes	\$ 250,000	\$ 472,647
Non-cash investing and financing activities:		
Unrealized gain (loss) on securities available-for-sale	\$ 337,868	\$ 1,925,786





**Notes to Consolidated Financial Statements****Note 1 - Basis of Presentation**

In the opinion of management, the accompanying unaudited consolidated balance sheets, the consolidated statements of income, the consolidated statements of changes in shareholders' equity, and the consolidated statements of cash flows of First Community Corporation (the Company) present fairly in all material respects the Company's financial position at September 30, 2007 and December 31, 2006, the Company's results of operations for the nine and three months ended September 30, 2007 and 2006, and the Company's cash flows for the nine and three months ended September 30, 2007 and 2006. The results of operations for the nine and three months ended September 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007.

In the opinion of management, all adjustments necessary to fairly present the consolidated financial position and consolidated results of operations have been made. All such adjustments are of a normal, recurring nature. All significant intercompany accounts and transactions have been eliminated in consolidation. The consolidated financial statements and notes thereto are presented in accordance with the instructions for Form 10-Q. The information included in the Company's 2006 Annual Report on Form 10-K should be referred to in connection with these unaudited interim financial statements.

The Company is not an accelerated filer as defined in Rule 12b-2 of the Exchange Act. As a result, the Company qualifies for the extended compliance period with respect to the accountants report on management's assessment of internal control over financial reporting and management's annual report on internal control over financial reporting required by PCAOB Auditing Standards No. 5.

**Note 2 Earnings Per Share**

The following reconciles the numerator and denominator of the basic and diluted earnings per share computation:

	Nine months ended September 30,		Three months ended September 30,	
	2007	2006	2007	2006
Numerator (Included in basic and diluted earnings per share)	\$ 2,766,762	\$ 2,640,513	\$ 1,148,096	\$ 902,906
Denominator				
Weighted average common shares				
Outstanding for:				
Basic earnings per share	3,240,665	3,041,824	3,237,183	3,267,820
Dilutive securities:				
Stock options - Treasury				
Stock method	54,061	96,075	44,574	94,097
Diluted earnings per share	3,294,726	3,137,899	3,281,757	3,361,917
	\$ 16.65	\$ 18.06	\$ 15.94	\$ 17.99

The average market price used in calculating  
assumed number of Shares

***Note 3 SFAS No. 159 ( SFAS 159 ) The Fair Value Option for Financial assets and Financial Liabilities***

The Company adopted the provisions of SFAS 159 effective January 1, 2007 which became effective in February 2007. SFAS 159 generally permits the measurement of selected eligible financial instruments at fair value at specified election dates. This election can generally be applied on an instrument by instrument basis. As a result of adopting SFAS 159, the Company reduced retained earnings and accumulated other comprehensive loss as of January 1, 2007 by \$559,678. This amount represents the unrealized loss net of tax on the securities that were reclassified from available for sale to trading securities under SFAS 159.

The following summarizes the effect of reclassifying the securities as of January 1, 2007.

	Amortized Cost	Unrealized Loss	Fair Value
Available-for-sale securities (1)	\$ 4,258,774	\$ 861,044	\$ 3,397,730
Deferred tax effect of unrealized loss		\$ 301,366	
Cumulative effect adjustment (reclassification from accumulated other comprehensive loss and charge to retained earnings)		\$ 559,678	

- (1) The investments were carried at fair value, in the available-for-sale portfolio, on the balance sheet prior to adoption. Therefore, there was no effect on the net carrying value at January 1, 2007.

Following the initial measurement date, ongoing unrealized gains or losses on these securities as well as other financial instruments for which fair value reporting is elected are reported in earnings at each subsequent reporting date. The securities selected to be accounted for under the fair value option were all of the Company's structured corporate bonds that did not contain an interest rate floor. These securities were selected as the coupons on these bonds had decreased to a minimal level. By reclassifying these securities the Company is positioned to improve net interest income and the net interest margin on this segment of its investment portfolio.

In connection with the adoption of SFAS 159, the Company was required to adopt SFAS No. 157, Fair Value Measurement (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. The following table summarizes quantitative disclosures about the fair value measurement for each category of assets and liabilities carried at fair value as of September 30, 2007.

Description	September 30, 2007	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Trading securities	\$ 2,978,441	\$	\$ 2,978,441	\$
Available for sale securities	172,983,980	933,937	171,540,756	509,287
Interest rate cap/floor	343,471			343,471
Federal Home Loan Bank Advance	(1,519,799)			(1,519,799)
Total	\$ 174,786,093	\$ 933,937	\$ 174,519,197	\$ (667,041)

The following tables reflect the changes in fair values for the nine and three month periods ended September 30, 2007 and where these changes are included in the income statement.

Description	Changes in Fair Values for the nine month period ended, September 30, 2007		
	Gain (loss) on sale of securities	Non-interest income - Other	Total changes in Fair Values included in current earnings
Trading securities	\$ 69,405	\$ 28,047	\$ 97,452
Interest rate cap/floor		37,544	37,544
Federal Home Loan Bank Advance		(19,798)	(19,798)
Total	\$ 69,405	\$ 45,793	\$ 115,198

Description	Changes in Fair Values for the three month period ended, September 30, 2007		
	Gain (loss) on sale of securities	Non-interest income - Other	Total changes in Fair Values included in current earnings
Trading securities	\$ 64,991	\$ 64,991	\$ 64,991
Interest rate cap/floor		92,008	92,008
Federal Home Loan Bank Advance		(18,838)	(18,838)
Total	\$ 64,991	\$ 138,161	\$ 138,161

#### **Note 4 - Recently Issued Accounting Pronouncements**

The following is a summary of recent authoritative pronouncements that could impact the accounting, reporting, and or disclosure of financial information by the Company.

In July 2006, the FASB issued FASB Interpretation No. 48 ( FIN 48 ), Accounting for Uncertainty in Income Taxes . FIN 48 clarifies the accounting for uncertainty in income taxes recognized in enterprises financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes . FIN 48 prescribes a recognition threshold and measurement attributable for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transitions. FIN 48 is effective for fiscal years beginning after December 15, 2006. The Company s adoption of FIN 48, effective January 1, 2007, did not a material impact on its financial position, results of operations or cash flows.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements. SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This standard does not require any new fair value measurements, but rather eliminates inconsistencies found in various prior pronouncements. SFAS 157 is effective for the Company on January 1, 2008. In conjunction with the early adoption of SFAS 159 described below the Company adopted the provisions of SFAS 157 effective January 1, 2007. The adoption of this pronouncement is not expected to have a significant impact on the Company s financial statements.

In September 2006, the FASB issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans* (SFAS 158), which amends SFAS 87 and SFAS 106 to require recognition of the over funded or under funded status of pension and other postretirement benefit plans on the balance sheet. Under SFAS 158, gains and losses, prior service costs and credits, and any remaining transition amounts under SFAS 87 and SFAS 106 that have not yet been recognized through net periodic benefit cost will be recognized in accumulated other comprehensive income, net of tax effects, until they are amortized as a component of net periodic cost. The measurement date the date at which the benefit obligation and plan assets are measured is required to be the company's fiscal year end. SFAS 158 is effective for publicly held companies for fiscal years ending after December 15, 2006, except for the measurement date provisions, which are effective for fiscal years ending after December 15, 2008. The Company does not have a defined benefit pension plan.

Therefore, SFAS 158 will not have an effect on the Company's financial conditions or results of operations.

In September, 2006, The FASB ratified the consensuses reached by the FASB's Emerging Issues Task Force (EITF) relating to EITF 06-4 Accounting for the Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. EITF 06-4 addresses employer accounting for endorsement split-dollar life insurance arrangements that provide a benefit to an employee that extends to postretirement periods should recognize a liability for future benefits in accordance with SFAS No. 106, *Employers Accounting for Postretirement Benefits Other Than Pensions*, or Accounting Principles Board (APB) Opinion No. 12, *Omnibus Opinion 1967*. EITF 06-4 is effective for fiscal years beginning after December 15, 2007. Entities should recognize the effects of applying this Issue through either (a) a change in accounting principle through a cumulative-effect adjustment to retained earnings or to other components of equity or net assets in the statement of financial position as of the beginning of the year of adoption or (b) a change in accounting principle through retrospective application to all prior periods. The Company has reviewed the impact of EITF 06-4 and will adopt as of January 1, 2008 through a cumulative effect adjustment to retained earnings. The cumulative effect adjustment is estimated to be approximately \$400,000.

In September 2006, the FASB ratified the consensus reached related to EITF 06-5, Accounting for Purchases of Life Insurance Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4, Accounting for Purchases of Life Insurance. EITF 06-5 states that a policyholder should consider any additional amounts included in the contractual terms of the insurance policy other than the cash surrender value in determining the amount that could be realized under the insurance contract. EITF 06-5 also states that a policyholder should determine the amount that could be realized under the life insurance contract assuming the surrender of an individual-life by individual-life policy (or certificate by certificate in a group policy). EITF 06-5 is effective for fiscal years beginning after December 15, 2006. The adoption of EITF 06-5 does not have a material impact on its financial position, results of operations and cash flows.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115. This statement permits, but does not require, entities to measure many financial instruments at fair value. The objective is to provide entities with an opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Entities electing this option will apply it when the entity first recognizes an eligible instrument and will report unrealized gains and losses on such instruments in current earnings. This statement (1) applies to all entities, (2) specifies certain election dates, (3) can be applied on an instrument-by-instrument basis with some exceptions, (4) is irrevocable, and (5) applies only to entire instruments. One exception is demand deposit liabilities which are explicitly excluded as qualifying for fair value. With respect to SFAS 115, available-for-sale and held-to-maturity securities at the effective date are eligible for the fair value option at that date. The cumulative unrealized gains and losses on those securities at the date of adoption are to be included in the cumulative-effect adjustment and thereafter, such securities are accounted for as trading securities. SFAS 159 is effective for the Company on January 1, 2008. Earlier adoption is permitted in 2007 if the Company also elects to apply the provisions of SFAS 157, Fair Value Measurement. As of January 1, 2007, the Company elected early adoption of the provisions of SFAS 159. See Note 3 for the effect of adopting SFAS 159.

Other accounting standards that have been issued or proposed by the FASB or other standards-setting bodies are not expected to have a material impact on the Company's financial position, results of operations and cash flows.

*Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations*

This Report contains statements which constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements are based on many assumptions and estimates and are not guarantees of future performance. Our actual results may differ materially from those projected in any forward-looking statements, as they will depend on many factors about which we are unsure, including many factors, which are beyond our control. The words may, would, could, will, expect, anticipate, believe, intend, plan, and estimate, as well as similar expressions, are meant to identify such forward-looking statements. Potential risks and uncertainties include, but are not limited to, those described under the heading Risk Factors in our 2006 Annual Report on Form 10-K and the following:

increases in competitive pressure in the banking and financial services industries;

changes in the interest rate environment which could reduce anticipated or actual margins;

changes in political conditions or the legislative or regulatory environment;

general economic conditions, either nationally or regionally and especially in our primary service area, becoming less favorable than expected resulting in, among other things, a deterioration in credit quality;

changes occurring in business conditions and inflation;

changes in technology;

changes in deposit flows;

the level of allowance for loan loss;

the rate of delinquencies and amounts of charge-offs;

the rates of loan growth;

adverse changes in asset quality and resulting credit risk-related losses and expenses;

changes in monetary and tax policies;

loss of consumer confidence and economic disruptions resulting from terrorist activities;

changes in the securities markets; and

other risks and uncertainties detailed from time to time in our filings with the Securities and Exchange Commission.

We undertake no obligation to publicly update or otherwise revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

*Overview*

The following discussion describes our results of operations for the three and nine month periods ended September 30, 2007 as compared to the three and nine month periods ended September 30, 2006 and also analyzes our financial condition as of September 30, 2007 as compared to December 31, 2006. Like most community banks, we derive most of our income from interest we receive on our loans and investments. Our primary source of funds for making these loans and investments is our deposits, on which we pay interest. Consequently, one of the key measures of our success is our amount of net interest income, or the difference between the income on our interest-earning assets, such as loans and investments, and the expense on our interest-bearing liabilities, such as deposits. Another key measure is the spread between the yield we earn on these interest-earning assets and the rate we pay on our interest-bearing liabilities.

Of course, there are risks inherent in all loans, so we maintain an allowance for loan losses to absorb probable losses on existing loans that may become uncollectible. We establish and maintain this allowance by charging a provision for loan losses against our operating earnings. In the following section, we have included a detailed discussion of this process.

In addition to earning interest on our loans and investments, we earn income through fees and other expenses we charge to our customers. We describe the various components of this non-interest income, as well as our non-interest expense, in the following discussion.

The following discussion and analysis also identifies significant factors that have affected our financial position and operating results during the periods included in the accompanying financial statements. We encourage you to read this discussion and analysis in conjunction with the financial statements and the related notes and the other statistical information also included in this report.



**Critical Accounting Policies**



## Edgar Filing: FIRST COMMUNITY CORP /SC/ - Form 10-Q

We have adopted various accounting policies that govern the application of accounting principles generally accepted in the United States and with general practices within the banking industry in the preparation of our financial statements. Our significant accounting policies are described in the notes to our unaudited consolidated financial statements as of September 30, 2007 in this report and our notes included in the consolidated financial statements in our 2006 Annual Report on Form 10-K as filed with the Securities and Exchange Commission.

Certain accounting policies involve significant judgments and assumptions by us that have a material impact on the carrying value of certain assets and liabilities. We consider these accounting policies to be critical accounting policies. The judgment and assumptions we use are based on historical experience and other factors, which we believe to be reasonable under the circumstances. Because of the nature of the judgment and assumptions we make, actual results could differ from these judgments and estimates that could have a material impact on the carrying values of our assets and liabilities and our results of operations.

We believe the allowance for loan losses is the critical accounting policy that requires the most significant judgment and estimates used in preparation of our consolidated financial statements. Some of the more critical judgments supporting the amount of our allowance for loan losses include judgments about the credit worthiness of borrowers, the estimated value of the underlying collateral, the assumptions about cash flow, determination of loss factors for estimating credit losses, the impact of current events, and conditions, and other factors impacting the level of probable inherent losses. Under different conditions or using different assumptions, the actual amount of credit losses incurred by us may be different from management's estimates provided in our consolidated financial statements. Refer to the portion of this discussion that addresses our allowance for loan losses for a more complete discussion of our processes and methodology for determining our allowance for loan losses.

### **Merger Completed on June 9, 2006**

On June 9, 2006 we consummated our acquisition of DeKalb Bankshares, Inc. ( DeKalb ), the parent company of The Bank of Camden. In addition, The Bank of Camden was merged with and into our wholly owned banking subsidiary, First Community Bank, NA, and the Camden office now operates as a branch of First Community Bank. Pursuant to the merger, we issued 364,034 shares of our common stock valued at \$7.6 million and paid \$2.4 million in cash to shareholders of DeKalb. Other costs related to the merger included stock options valued at \$585,000 and direct acquisition cost of \$277,000. Periods prior to June 9, 2006 do not include the effect of the merger and, as a result, the discussion of the three months and nine months ended June 30, 2006 reflects results from the former DeKalb after June 9, 2006. All of the information technology and operating systems for the former The Bank of Camden have subsequently been successfully integrated into the First Community Bank systems.

### ***Comparison of Results of Operations for Nine Months Ended September 30, 2007 to the Nine Months Ended September 30, 2006:***

#### Net Income

Our net income for the nine months ended September 30, 2007 was \$2.8 million, or \$.84 diluted earnings per share, as compared to \$2.6 million, or \$.84 diluted earnings per share, for the nine months ended September 30, 2006. The increase in net income is primarily due to increased net interest income as a result of an increase in the average earning assets between the two periods. Non-interest income also increased as a result of increased deposit service charges. These increases were somewhat offset by an increase in non-interest expense of \$854,000 for the nine month period ended September 30, 2007, as compared to the same period in 2006. The non-interest expense increase results primarily from several initiatives, as discussed below, in the fourth quarter of 2006 and first and third quarter of 2007. The increase in net interest income resulted from earning assets increasing on average by \$38.3 million in the first nine months of 2007 as compared to the same period in 2006. Average earning assets were \$430.9 million during the nine months ended September 30, 2006 as compared to \$469.2 million during the nine months ended September 30, 2007. The increase in average earning assets resulted in an increase in net interest income of \$737,000 in the first nine months of 2007 as compared to the first nine months of 2006. Non-interest income increased \$252,000 in the first nine months of 2007 as compared to the first nine months of 2006.



Please refer to the table at the end of this Item 2 for the yield and rate data for interest-bearing balance sheet components during the nine month periods ended September 30, 2007 and 2006, along with average balances and the related interest income and interest expense amounts.

Net interest income was \$11.3 million for the nine months ended September 30, 2007 as compared to \$10.5 million for the nine months ended September 30, 2006. This increase was primarily due to an increase in the level of earning assets. The yield on earning assets increased by 38 basis points. We continue to make progress in changing the mix of our earning asset portfolios. The investment portfolio and short term investments represented 37.5% of the average interest earning assets in the nine months ended September 30, 2007 as compared to 43.8% during the comparable period in 2006. Since the consummation of the merger with DutchFork Bankshares in October 2004, our objective has been to increase the percentage of earning assets in the loan portfolio as compared to other earning assets. This began by restructuring the investment portfolio in late 2004 and early 2005 in order to shorten the maturity and purchase investments that provided ongoing cash flow. Yields on loans are typically higher than yields on other types of earning assets and thus one of our goals continues to be to grow the loan portfolio as a percentage of earning assets.

The yield on earning assets for the nine months ended September 30, 2007 and 2006 was 6.51% and 6.13%, respectively. The cost of interest-bearing liabilities during the first nine months of 2007 was 3.80% as compared to 3.23% in the same period of 2006. This increase in the yield on interest earning assets of 38 basis points while the cost of interest bearing liabilities increased 57 basis points resulted in a decrease of our net interest margin of 5 basis points. The net interest margin was 3.22% for the nine months ended September 30, 2007 as compared to 3.27% for the nine months ended September 30, 2006. On a fully taxable equivalent ( FTE ) basis, the net interest margin was 3.30% and 3.36% for the nine months ended September 30, 2007 and 2006, respectively. During much of 2006 and continuing into 2007 the yield curve was inverted. The yield curve as well as a very competitive deposit and lending environment continue to be significant contributors to the decline in the net interest margin. The higher increase in the cost of funds as compared to yield on interest earning assets is primarily due to a significant increase in our funding cost on time deposits during the two periods. Approximately 85.0% of our time deposits repriced within 12 months and as a result of increases in short term interest rates during the first six to nine months of 2006 the cost of these deposits increased 73 basis points in the first nine months of 2007 as compared to the same period in 2006. The average cost of time deposits was 4.76% in the nine months ended September 30, 2007 as compared to 4.03 % during the same period in 2006.

#### Provision and Allowance for Loan Losses

At September 30, 2007, the allowance for loan losses was \$3.5 million, or 1.16% of total loans, as compared to \$3.2 million, or 1.17% of total loans, at December 31, 2006. Our provision for loan losses was \$360,000 for the nine months ended September 30, 2007, as compared to \$389,000 for the nine months ended September 30, 2006. This provision is made based on our assessment of general loan loss risk and asset quality. The allowance for loan losses represent an amount which we believe will be adequate to absorb probable losses on existing loans that may become uncollectible. Our judgment as to the adequacy of the allowance for loan losses is based on a number of assumptions about future events, which we believe to be reasonable, but which may or may not prove to be accurate. Our determination of the allowance for loan losses is based on evaluations of the collectibility of loans, including consideration of factors such as the balance of impaired loans, the quality, mix, and size of our overall loan portfolio, economic conditions that may affect the borrower's ability to repay, the amount and quality of collateral securing the loans, our historical loan loss experience, and a review of specific problem loans. We also consider subjective issues such as changes in the lending policies and procedures, changes in the local/national economy, changes in volume or type of credits, changes in volume/severity of problem loans, quality of loan review and board of director oversight, and concentrations of credit. Periodically, we adjust the amount of the allowance based on changing circumstances. We charge recognized losses to the allowance and add subsequent recoveries back to the allowance for loan losses.

We perform an analysis quarterly to assess the risk within the loan portfolio. The portfolio is segregated into similar risk components for which historical loss ratios are calculated and adjusted for identified changes in current portfolio characteristics. Historical loss ratios are calculated by product type and by regulatory credit risk classification. The allowance consists of an allocated and unallocated allowance. The allocated portion is determined by types and ratings of loans within the portfolio. The unallocated portion of the allowance is established for losses that exist in

the remainder of the portfolio and compensates for uncertainty in estimating the loan losses. There can be no assurance that charge-offs of loans in future periods will not exceed the allowance for loan losses as estimated at any point in time or that provisions for loan losses will not be significant to a particular accounting period.

The allowance is also subject to examination and testing for adequacy by regulatory agencies, which may consider such factors as the methodology used to determine adequacy and the size of the allowance relative to that of peer institutions. Such regulatory agencies could require us to adjust our allowance based on information available to them at the time of their examination.

Accrual of interest is discontinued on loans when management believes, after considering economic and business conditions and collection efforts that a borrower's financial condition is such that the collection of interest is doubtful. A delinquent loan is generally placed in nonaccrual status when it becomes 90 days or more past due. At the time a loan is placed in nonaccrual status, all interest, which has been accrued on the loan but remains unpaid is reversed and deducted from earnings as a reduction of reported interest income. No additional interest is accrued on the loan balance until the collection of both principal and interest becomes reasonably certain.

At September 30, 2007, we had \$542,000 in loans delinquent more than 90 days and still accruing interest, and loans totaling \$629,000 that were delinquent 30 days to 89 days. Due to the current loan to collateral values or other factors it is anticipated that all of the principal and interest will be collected on those loans greater than 90 days or more delinquent and still accruing interest. We had six loans in a nonaccrual status in the amount of \$557,000 at September 30, 2007. Our management continuously monitors non-performing, classified and past due loans, to identify deterioration regarding the condition of these loans. We identified four loans in the amount of \$188,000 that are current as to principal and interest and not included in non-performing assets that could be potential problem loans.

Allowance for Loan Losses (Dollars in thousands)	Nine Month Ended September 30,	
	2007	2006
Average loans outstanding	\$ 293,478	\$ 242,263
Loans outstanding at period end	\$ 302,829	\$ 269,773
Non-performing assets:		
Nonaccrual loans	\$ 557	\$ 46
Loans 90 days past due still accruing	542	51
Foreclosed real estate	63	50
Total non-performing loans	\$ 1,162	\$ 147
Beginning balance of allowance	\$ 3,215	\$ 2,701
Loans charged-off:		
1-4 family residential mortgage	148	67
Non-residential real estate		
Home equity	32	
Commercial	22	44
Installment & credit card	160	127
Total loans charged-off	362	238
Recoveries:		
1-4 family residential mortgage	23	2
Non-residential real estate	54	7
Home equity	4	
Commercial	167	40
Installment & credit card	64	31
Total recoveries	312	80
Net loan charge offs	50	158
Acquired in business combination		320
Provision for loan losses	360	389
Balance at period end	\$ 3,525	\$ 3,252
Net charge -offs to average loans	.02%	0.07%
Allowance as percent of total loans	1.16%	1.21%
Non-performing assets as % of total assets	0.20%	0.03%
Allowance as % of non-performing loans	303.36%	3,352.6%





The following allocation of the allowance to specific components is not necessarily indicative of future losses or future allocations. The entire allowance is available to absorb losses in the portfolio.

Composition of the Allowance for Loan Losses

(Dollars in thousands)	September 30, 2007		December 31, 2006	
	Amount	% of loans in Category	Amount	% of loans in Category
Commercial, Financial and Agricultural	\$ 128	8.2%	\$ 83	8.6%
Real Estate Construction	337	11.6%	884	11.4%
Real Estate Mortgage:				
Commercial	2,238	52.6%	1,692	50.5%
Residential	399	17.4%	323	17.4%
Consumer	186	10.2%	133	12.1%
Unallocated	237	N/A	100	N/A
Total	\$ 3,525	100.0%	\$ 3,215	100.0%

Non-interest Income and Non-interest Expense

Non-interest income during the first nine months of 2007 was \$3.6 million as compared to \$3.4 million during the same period in 2006. During the first nine months of 2006, we realized losses on the sale of securities in the amount of \$69,000. The proceeds from the sale of securities in the first quarter of 2006 were used to pay down approximately \$5.0 million in a Federal Home Loan Bank advance, which resulted in a gain on the early extinguishment of debt of \$159,000. These advances were acquired in the DutchFork Bankshares merger. During the first nine months of 2007, we realized gains on sale of securities in the amount of \$74,000. Deposit service charges increased \$197,000, or 11.1%, in the first nine months of 2007 as compared to the same period in 2006. This increase is a result of an increase in the average transaction deposit accounts between the two periods as well as adjustments in certain deposit fees in the first half of 2007. Commissions on the sale of non-deposit investment products and mortgage origination fees decreased \$42,000 and \$121,000 respectively. The decision to portfolio certain mortgage loans during the first nine months of 2007 accounted for approximately \$75,000 in the decline in mortgage origination fees. In addition, there has been a softening of the new home sales and refinancing activity in the market during the first nine months of 2007. The fees related to the loans included in the portfolio are deferred and amortized over the life of the loans. The decline in commissions on sale of non-deposit investment products is believed to be a result of the timing and closing of transactions. Other non-interest income increased \$279,000 in the first nine months of 2007 as compared to the same period in 2006. This was primarily a result of increases in ATM/Debit card surcharge and exchange fees of approximately \$145,000, increased earning on bank owned life insurance of \$58,000.

Total non-interest expense increased by \$854,000 during the nine months of 2007 as compared to the same period of 2006. During the fourth quarter of 2006 and first quarter 2007, we introduced two initiatives that impacted the results of the nine months ended September 30, 2007. We began to hire additional personnel, specifically retail bankers, in many of our offices to increase our lending capacity and to continue to focus on core deposit growth. In addition, in December 2006, we engaged a consulting firm to assist in identifying process efficiency improvements,

## Edgar Filing: FIRST COMMUNITY CORP /SC/ - Form 10-Q

expense control opportunities and non-interest income enhancements. From January through May 2007, we expensed these consulting engagement expenses. These two initiatives along with moving into the bank's new administrative office in July 2006 contributed to the 8.7% increase in non-interest expense in the first nine months of 2007 as compared to the same period of 2006. Salaries and employee benefits increased \$303,000 in the first nine months of 2007 as compared to the same period in 2006. This increase primarily relates to the addition of the retail bankers noted above. At September 30, 2007 we had 134 full time equivalent employees as compared to 131 at September 30, 2006. Occupancy expense increased by \$223,000 to \$912,000 in the first nine months of 2007 as compared to \$689,000 during the same period in 2006. This increase results from the addition of the Camden office in June 2006 as well as the move into the new administrative building in July 2006. Equipment expense increased by \$54,000

in the first nine months of 2007 as compared to the same period in 2006. This increase relates to the addition of the Camden office in June 2006 as well as the move into the new administrative center in July 2006. Marketing and public relations expense increased 51.1% from \$249,000 in 2006 as compared to \$376,000 in the nine months ended September 30, 2007. The increase relates to commencing a television advertising campaign during the first quarter of 2007 focusing on our lending products and capacity. The cost of producing the advertising spots was included in the first quarter 2007 results. We anticipate that the television campaign will cause advertising expenses to run approximately 55.0% above the prior year comparable periods throughout the balance of 2007. The increase in amortization of intangibles of \$33,000 is a result of the acquisition of DeKalb Bankshares in June of 2006. Other expenses increased by \$115,000 in the first nine months of 2007 as compared to the same period in 2006. This increase results primarily from the increase in consulting and professional fees related to the consulting engagement discussed previously. The expenses related to the consulting engagement were incurred through May 2007 and will not impact our results for the balance of 2007.

The following is a summary of the components of other non-interest expense:

(Dollars in thousands)	Nine months ended	
	2007	2006
ATM/debit card processing	\$ 251	\$ 192
Supplies	162	190
Telephone	277	288
Correspondent services	117	128
Insurance	206	187
Postage	146	121
Professional fees	678	565
Other	589	640
	\$ 2,426	\$ 2,311

#### Income Tax Expense

In the first nine months of 2007, we had an effective tax rate of 29.4%. as compared to 29.7% during the same period of 2006. Our effective tax rate is currently expected to remain 29.0% to 31.0% throughout the remainder of 2007.

#### *Comparison of Results of Operations for Three Months Ended September 30, 2007 to the Three Months Ended September 30, 2006:*

#### Net Income

Our net income for the third quarter of 2007 was \$1.1 million or \$0.35 per diluted share, as compared to \$903,000, or \$0.27 per diluted share during the comparable period in 2006. Net interest income increased by \$158,000 for the three months ended September 30, 2007 from \$3.8 million in 2006 to \$3.9 million in 2007. The increase in net interest income is primarily due to an increase in the level of average earning assets. Average earning assets equaled \$454.5 million during the third quarter of 2006 as compared to \$483.7 million during the third quarter of 2007. Please refer to the table at the end of this Item 2 for the yield and rate data for interest-bearing balance sheet components during the three month periods ended September 30, 2007 and 2006, along with average balances and the related interest income and interest expense amounts. The yield on average earning assets increased to 6.56% in the third quarter of 2007 as compared to 6.36% in the third quarter of 2006. The cost of

## Edgar Filing: FIRST COMMUNITY CORP /SC/ - Form 10-Q

interest bearing liabilities also increased to 3.88% in third quarter of 2007 as compared to 3.46% in the third quarter of 2006. The net interest margin was 3.21% for the three months ended September 30, 2007 and 3.27% for the three months ended September 30, 2006. On an FTE basis, we had a net interest margin of 3.29% and 3.36% for the three months ended September 30, 2007 and 2006, respectively.

### Non-interest Income and Non-interest Expense

We earned \$1.4 million and \$1.1 million in non-interest income for the three months ended September 30, 2007 and 2006, respectively. An increase in deposit service charges of \$62,000 was offset by a \$56,000 decrease in mortgage origination fees. There has been a softening of new home sales and refinancing in our market area that has resulted in the lower mortgage origination fees during most recent quarter. Non interest income Other increased by \$75,000 in the third quarter of 2007 as compared to the same period of 2006. The increase primarily relates an increase of \$40,000 in ATM/Debit card surcharge

and exchange fees as well as increases in other check sales, and loan late charge fees.

Total non-interest expense increased by \$66,000 in the third quarter of 2007 as compared to the same quarter of 2006. This increase was primarily due to increases of \$74,000 in salary and benefits and \$64,000 in occupancy expense. These increases were partially offset by a decrease in Other Non-interest expense of \$63,000 including a \$25,000 decrease in supplies and a \$46,000 decrease in professional fees. Supplies expense was inflated in the third quarter of 2006 as a result of an increase relative to moving into the new administrative center. The increased professional fees in the third quarter of 2006 primarily related to the initial review by the firm engaged to perform the efficiency study in late 2006 and early 2007.

### ***Financial Position***

Assets totaled \$577.8 million at September 30, 2007 as compared to \$548.1 million at December 31, 2006, an increase of \$29.7 million. Loans grew by \$27.6 million during the nine months ended September 30, 2007, from \$275.2 million at December 31, 2006 to \$302.8 million at September 30, 2007. At September 30, 2007, loans accounted for 60.5% of earning assets as compared to 58.6% at December 31, 2006. The loan to deposit ratio at September 30, 2007 was 73.3% as compared to 66.3% at December 31, 2006. The increase in loans were funded through proceeds from the maturity and sale of investment securities. Investment securities increased from \$176.5 million at December 31, 2006 to \$187.4 million at September 30, 2007. This increase includes a leverage transaction whereby we purchased approximately \$20.0 million in investment securities which were funded by a \$20.0 million advance from the Federal Home Loan Bank of Atlanta. Excluding this transaction investment securities decreased by approximately \$9.1 million, which provided funding for the loan growth. Additional funding came from a reduction of federal funds sold and additional federal home loan bank advances. The leverage transaction provided an approximate 140 basis point margin on the \$20.0 million transaction without substantially increasing our interest rate risk profile. Throughout 2007, we plan to continue to focus on investing more of our assets in the higher earning loan portfolio as compared to the investment portfolio. Associated with the higher loan yields are the inherent credit and liquidity risks, which we attempt to control and counterbalance. We are committed to achieving our asset mix goals without sacrificing asset quality.

From December 31, 2006, to September 30, 2007, NOW and money market deposit balances decreased by \$28.0 million. The decrease in this funding was offset by an increase in time deposit balances of \$18.0 million and securities sold under agreements to repurchase of \$7.2 million. The decrease in NOW and money market balances was partially a result of several accounts totaling \$15.0 million that had been deposited in the latter part of the fourth quarter of 2006 by customers who anticipated reviewing alternative investments or disbursing the funds in 2007. Competition for deposits in our markets remains very competitive. We are competing with a number of financial institutions that have higher loan to deposit ratios than we do and as a result they continue to be very aggressive in pricing deposits. We continually monitor our deposit pricing in relationship to our competition. Our current high level of liquidity through our investment maturities and our ability to access other funding sources such as the Federal Home Loan Bank of Atlanta gives us some flexibility in pricing our deposit products. Despite this we anticipate that there will continue to be substantial competition affecting our ability to attract and sustain deposit growth as well as pressure on our funding cost in the near term. We currently do not have any brokered deposits and therefore our balance sheet continues to be primarily funded from deposit relationships within the markets we serve.

As of January 1, 2007, we elected early adoption of Statement of Financial Accounting Standards No. 159 ( SFAS 159 ) The Fair Value Option for Financial Assets and Financial Liabilities . We reclassified certain corporate structured securities, which did not contain an interest rate floor, from the available-for-sale category to the trading category. The reclassification resulted in a cumulative adjustment to reduce retained earnings in the amount of \$560,000 as of January 1, 2007. Changes in the fair value of assets or liabilities classified under the fair value option in accordance with SFAS 159 will be recognized in earnings on a going forward basis. The carrying value of securities reclassified under SFAS 159 as of January 1, 2007 amounted to \$3.4 million. The change in the fair value of securities and liabilities classified under the fair value option during the first nine months of 2007 was a decrease of approximately \$39,000. Prior to adoption of SFAS 159, we had not maintained any investment securities in a trading account. With the ability to classify both financial assets and liabilities under the fair value option on an instrument by instrument basis, we believe this standard can provide an opportunity to assist us in managing the impact of interest rate volatility

in the future. See Note 3 of the unaudited financial statements above for related disclosures required under SFAS 159.

The following table shows the composition of the loan portfolio by category:

(Dollars in thousands)	September 30, 2007		December 31, 2006	
	Amount	Percent	Amount	Percent
Commercial, financial & agricultural	\$ 24,863	8.2%	\$ 23,595	8.6%
Real estate:				
Construction	35,107	11.6%	31,474	11.4%
Mortgage residential	52,827	17.4%	47,950	17.4%
Mortgage commercial	159,289	52.6%	138,886	50.5%
Consumer	30,742	10.2%	33,284	12.1%
Total gross loans	302,828	100.0%	275,189	100.0%
Allowance for loan losses	(3,525)		(3,215)	
Total net loans	\$ 299,303		\$ 271,974	

In the context of this discussion, a real estate mortgage loan is defined as any loan, other than loans for construction purposes and advances on home equity lines of credit, secured by real estate, regardless of the purpose of the loan. Advances on home equity lines of credit are included in consumer loans. We follow the common practice of financial institutions in our market areas of obtaining a security interest in real estate whenever possible, in addition to any other available collateral. This collateral is taken to reinforce the likelihood of the ultimate repayment of the loan and tends to increase the magnitude of the real estate loan components. Generally we limit the loan-to-value ratio to 80%.

### **Market Risk Management**

The effective management of market risk is essential to achieving our strategic financial objectives. Our most significant market risk is interest rate risk. We have established an Asset/Liability Management Committee ( ALCO ) to monitor and manage interest rate risk. The ALCO monitors and manages the pricing and maturity of assets and liabilities in order to diminish the potential adverse impact that changes in interest rates could have on net interest income. The ALCO has established policy guidelines and strategies with respect to interest rate risk exposure and liquidity.

A monitoring technique employed by the ALCO is the measurement of interest sensitivity gap, which is the positive or negative dollar difference between assets and liabilities that are subject to interest rate repricing within a given period of time. Also, asset/liability simulation modeling is performed to assess the impact varying interest rates and balance sheet mix assumptions will have on net interest income. Interest rate sensitivity can be managed by repricing assets or liabilities, selling securities available-for-sale, replacing an asset or liability at maturity or by adjusting the interest rate during the life of an asset or liability. Managing the amount of assets and liabilities repricing in the same time interval helps to hedge the risk and minimize the impact on net interest income of rising or falling interest rates.

We are currently liability sensitive within one year. However, neither the gap analysis nor asset/liability modeling is precise indicators of our interest sensitivity position due to the many factors that affect net interest income including changes in the volume and mix of earning assets and interest-bearing liabilities. Net interest income is also impacted by other significant factors, including changes in the volume and mix of earning assets and interest-bearing liabilities. Through simulation modeling we monitor the effect that an immediate and sustained change in interest rates of 100 basis points and 200 basis points up and down will have on net-interest income over the next twelve months.

## Edgar Filing: FIRST COMMUNITY CORP /SC/ - Form 10-Q

At September 30, 2007, we had entered into interest rate cap and floor agreements with a notional amount of \$10,000,000 each. The cap rate of interest is 4.50% three month LIBOR and the floor rate of interest is 5.00% three month LIBOR. The fair value of the agreements at September 30, 2007 was \$343,000. These agreements were entered into to protect assets and liabilities from the negative effects of volatility in interest rates. The agreements provide for a payment to the bank of the difference between the cap/floor rate of interest and the market rate of interest. The bank's exposure to credit risk is limited to the ability of the counterparty to make potential future payments required pursuant to the agreement. The bank's exposure to market risk of loss is limited to the fair value of the cap and floor. The fair value of the cap was \$250,000 and the floor fair value was \$93,000 at September 30, 2007. Any gain or loss on the value of this contract is recognized in earnings on a current basis. The bank received payments under the terms of the cap contract in the amount \$66,000 during the nine months ended September 30, 2007. During the nine months ended September 30, 2007, we did not receive any payments under the terms of the floor contract. The bank recognized an increase of \$38,000 and an increase of \$90,000 in other income to reflect



the increase in the fair value of the cap and floor contracts for the nine months ended September 30, 2007 and 2006, respectively. The cap agreement and floor agreement expire on August 1, 2009 and August 31, 2011, respectively.

Based on the many factors and assumptions used in simulating the effect of changes in interest rates, the following table estimates the percentage change in net interest income at September 30, 2007, June 30, 2007, March 31, 2007 and December 31, 2006 over twelve months.

#### Net Interest Income Sensitivity

<b>Change in short-term interest rates</b>	<b>September 30, 2007</b>	<b>June 30, 2007</b>	<b>March 31, 2007</b>	<b>December 31, 2006</b>
+200bp	-3.88%	-5.97%	- 4.77%	- 2.73%
+100bp	-1.64%	-2.80%	- 2.08%	- 1.19%
Flat				
-100bp	-1.34%	+1.33%	- 0.33%	- 0.79%
-200bp	-5.02%	-0.36%	- 3.39%	- 4.16%

Even though we are liability sensitive, the model at September 30, 2007 reflects a decrease in net interest income in a down 200 basis point declining rate environment. This primarily results from the current level of interest rates being paid on our interest bearing transaction accounts as well as money market accounts. The interest rates on these accounts are at a level where they can not be repriced in proportion to the change in interest rates. The increase and decrease of 100 and 200 basis points assume a simultaneous and parallel change in interest rates along the entire yield curve.

We also perform a valuation analysis projecting future cash flows from assets and liabilities to determine the Present Value of Equity (PVE) over a range of changes in market interest rates. The sensitivity of PVE to changes in interest rates is a measure of the sensitivity of earnings over a longer time horizon. At September 30, 2007 the PVE exposure in a plus 200 basis point increase in market interest rates was estimated to be 13.75%. This compares to 11.88%, 10.69% and 9.92% at June 30, 2007, March 31, 2007 and December 31, 2006, respectively.

#### Liquidity and Capital Resources

Our liquidity remains adequate to meet operating and loan funding requirements. Federal funds sold, trading securities and investment securities available-for-sale represents 32.2% of total assets at September 30, 2007. We believe that our existing stable base of core deposits along with continued growth in this deposit base will enable us to meet our long-term and short-term liquidity needs successfully. These needs include the ability to respond to short-term demand for funds caused by the withdrawal of deposits, maturity of repurchase agreements, extensions of credit and the payment of operating expenses. Sources of liquidity in addition to deposit gathering activities include maturing loans and investments, purchase of federal funds from other financial institutions and selling securities under agreements to repurchase. We monitor closely the level of large certificates of deposits in amounts of \$100,000 or more as they tend to be more sensitive to interest rate levels, and thus less reliable sources of funding for liquidity purposes. At September 30, 2007, the amount of certificates of deposits of \$100,000 or more represented 23.3% of total deposits. These deposits are issued to local customers many of whom have other product relationships with the bank and none are brokered deposits. Through the operations of our bank, we have made contractual commitments to extend credit in the ordinary course of our business activities. These commitments are legally binding agreements to lend money to our customers at predetermined interest rates for a

## Edgar Filing: FIRST COMMUNITY CORP /SC/ - Form 10-Q

specified period of time. At September 30, 2007, we had issued commitments to extend credit of \$51.7 million, including \$23.4 million in unused home equity lines of credit, through various types of lending arrangements. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by us upon extension of credit, is based on our credit evaluation of the borrower. Collateral varies but may include accounts receivable, inventory, property, plant and equipment, commercial and residential real estate. We manage the credit risk on these commitments by subjecting them to normal underwriting and risk management processes.

We are not aware of any trends, events or uncertainties that we expect to result in a significant adverse effect on our liquidity position. However, no assurances can be given in this regard, as rapid growth, deterioration in loan quality, and poor earnings, or a combination of these factors, could change the liquidity position in a relatively short period of time.

The company has generally maintained a high level of liquidity and adequate capital, which along with continued retained earnings, we believe will be sufficient to fund our bank's operations for at least the next 12 months. The company's management anticipates that the bank will remain a well capitalized institution for at least the next 12 months. Shareholders' equity was 11.1% of total assets at September 30, 2007. The bank maintains federal funds purchased lines, in the amount of \$10.0 million, with several financial institutions. The FHLB Atlanta has approved a line of credit of up to 15% of the bank assets, which would be collateralized by a pledge against specific investment securities and or eligible loans. We regularly review the liquidity position of the company and have implemented internal policies establishing guidelines for sources of asset based liquidity and limit the total amount of purchased funds used to support the balance sheet and funding from non core sources. We believe that our existing stable base of core deposits along with continued growth in this deposit base will enable us to meet our long term liquidity needs successfully.

The Federal Reserve Board and bank regulatory agencies require bank holding companies and financial institutions to maintain capital at adequate levels based on a percentage of assets and off-balance sheet exposures, adjusted for risk weights ranging from 0% to 100%. Under the capital adequacy guidelines, regulatory capital is classified into two tiers. These guidelines require an institution to maintain a certain level of Tier 1 and Tier 2 capital to risk-weighted assets. Tier 1 capital consists of common shareholders' equity, excluding the unrealized gain or loss on securities available for sale, minus certain intangible assets. In determining the amount of risk-weighted assets, all assets, including certain off-balance sheet assets, are multiplied by a risk-weight factor of 0% to 100% based on the risks believed to be inherent in the type of asset. Tier 2 capital consists of Tier 1 capital plus the general reserve for loan losses, subject to certain limitations. We are also required to maintain capital at a minimum level based on total average assets, which is known as the Tier 1 leverage ratio. At both the holding company and bank level, we are subject to various regulatory capital requirements administered by the federal banking agencies. To be considered well-capitalized, we must maintain total risk-based capital of at least 10%, Tier 1 capital of at least 6%, and a leverage ratio of at least 5%.

The bank's risk-based capital ratios of Tier 1, total capital and leverage ratio were 12.9%, 13.8% and 8.8%, respectively at September 30, 2007 as compared to 11.3%, 13.2% and 8.5%, respectively at December 31, 2006. The company's risk-based capital ratios of Tier 1, total capital and leverage ratio were 13.8%, 14.7% and 9.4%, respectively at September 30, 2007 as compared to 13.5%, 14.4% and 9.3%, respectively at December 31, 2006. This compares to required OCC and Federal Reserve regulatory capital guidelines for Tier 1 capital, total capital and leverage capital ratios of 4.0%, 8.0% and 4.0%, respectively.

## FIRST COMMUNITY CORPORATION

## Yields on Average Earning Assets and Rates

## on Average Interest-Bearing Liabilities

	Nine months ended September 30, 2007			Nine months ended September 30, 2006		
	Average Balance	Interest Earned/Paid	Yield/ Rate	Average Balance	Interest Earned/Paid	Yield/ Rate
<b>Assets</b>						
Earning assets						
Loans	\$ 293,478,383	\$ 16,493,118	7.51%	\$ 242,262,690	\$ 13,360,784	7.37%
Securities:	168,211,757	6,020,892	4.79%	174,150,951	5,822,688	4.47%
Other short-term investments	7,542,454	321,957	5.71%	14,521,554	579,875	5.34%
Total earning assets	469,232,594	22,835,967	6.51%	430,935,195	19,763,347	6.13%
Cash and due from banks	10,719,958			10,176,035		
Premises and equipment	20,644,006			18,576,059		
Other assets	50,085,398			46,395,008		
Allowance for loan losses	(3,375,065)			(2,928,418)		
Total assets	\$ 547,306,891			\$ 503,153,879		
<b>Liabilities</b>						
Interest-bearing liabilities						
Interest-bearing transaction						
accounts	\$ 53,447,912	171,963	0.43%	\$ 58,388,287	227,724	0.52%
Money market accounts	42,014,903	994,694	3.17%	48,642,108	1,161,456	3.19%
Savings deposits	25,888,474	137,348	0.71%	29,708,012	160,493	0.72%
Time deposits	209,616,283	7,469,641	4.76%	180,373,660	5,441,749	4.03%
Other borrowings	75,256,291	2,776,976	4.93%	64,300,756	2,223,885	4.62%
Total interest-bearing liabilities	406,223,863	11,550,622	3.80%	381,412,823	9,215,307	3.23%
Demand deposits	72,964,376			61,906,122		
Other liabilities	4,855,258			4,142,450		
Shareholders' equity	63,263,394			55,692,484		
Total liabilities and shareholders' equity	\$ 547,306,891			\$ 503,153,879		
Net interest spread			2.71%			2.90%
Net interest income/margin		\$ 11,285,345	3.22%		\$ 10,548,040	3.27%
Net interest income/margin FTE basis		\$ 11,591,790	3.30%		\$ 10,833,777	3.36%

Edgar Filing: FIRST COMMUNITY CORP /SC/ - Form 10-Q

	Three months ended September 30, 2007			Three months ended September 30, 2006		
	Average Balance	Interest Earned/Paid	Yield/ Rate	Average Balance	Interest Earned/Paid	Yield/ Rate
<b>Assets</b>						
Earning assets						
Loans	\$ 302,268,770	\$ 5,754,554	7.55%	\$ 262,927,580	\$ 5,011,246	7.56%
Securities:	172,076,150	2,108,151	4.86%	181,691,841	2,129,814	4.65%
Other short-term investments	9,338,699	133,876	5.69%	9,840,641	147,402	5.94%
Total earning assets	483,683,619	7,996,581	6.56%	454,460,062	7,288,462	6.36%
Cash and due from banks	10,301,924			10,368,403		
Premises and equipment	20,409,450			20,935,369		
Other assets	50,108,234			51,901,484		
Allowance for loan losses	(3,467,322)			(3,166,171)		
Total assets	\$ 561,035,905			\$ 534,499,147		
<b>Liabilities</b>						
Interest-bearing liabilities						
Interest-bearing transaction						
accounts	\$ 48,716,749	45,308	0.37%	\$ 60,132,420	77,839	0.51%
Money market accounts	42,130,175	334,841	3.15%	50,191,510	412,242	3.26%
Savings deposits	26,221,835	49,677	0.75%	29,399,963	53,206	0.72%
Time deposits	218,893,642	2,660,286	4.82%	197,976,796	2,157,296	4.32%
Other borrowings	81,589,455	997,475	4.85%	67,583,381	837,257	4.92%
Total interest-bearing liabilities	417,551,856	4,087,587	3.88%	405,284,070	3,537,840	3.46%
Demand deposits	74,448,178			63,817,475		
Other liabilities	5,399,077			4,530,700		
Shareholders equity	63,636,794			60,866,902		
Total liabilities and shareholders equity	\$ 561,035,905			\$ 534,499,147		
Net interest spread			2.68%			2.90%
Net interest income/margin		\$ 3,908,994	3.21%		\$ 3,750,622	3.27%
Net interest income/margin FTE basis		\$ 4,010,609	3.29%		\$ 3,850,845	3.36%

PART I

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**



## Edgar Filing: FIRST COMMUNITY CORP /SC/ - Form 10-Q

There have been no material changes in our quantitative and qualitative disclosures about market risk as of September 30, 2007 from that presented in our annual report on Form 10-K for the year ended December 31, 2006. See the Market Risk Management subsection in Item 2, Management Discussion and Analysis of Financial Condition and Results of Operations for quantitative and qualitative disclosures about market risk, which information is incorporated herein by reference.

### **Item 4. Controls and Procedures**





## Edgar Filing: FIRST COMMUNITY CORP /SC/ - Form 10-Q

As of the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as defined in Exchange Act Rule 13a-15(e). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our current disclosure controls and procedures are effective as of September 30, 2007. There have been no significant changes in our internal controls over financial reporting during the fiscal quarter ended September 30, 2007 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

The design of any system of controls and procedures is based in part upon certain assumptions about the likelihood of future events. There can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote.

## PART II

## OTHER INFORMATION

*Item 1. Legal Proceedings.*

There are no material pending legal proceedings to which we or any of our subsidiaries is a party or of which any of our property is the subject.

*Item 1A. Risk Factors.*

There were no material changes from the risk factors presented in our annual report on Form 10-K for the year ended December 31, 2006.

*Item 2. Unregistered Sales of Equity Securities and Use of Proceeds*

On June 21, 2006, our board of directors approved a new plan to repurchase up to 150,000 shares of our common stock on the open market. On April 17, 2007, our board of directors increased the shares authorized to be repurchased by 50,000 for a total of 200,000. The following table reflects share repurchase activity during the third quarter of 2007:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs (1)
July 1, 2007 July 31, 2007		\$		47,387
August 1, 2007 August 31, 2007	9,700	\$ 15.42	9,700	37,687
Sept. 1, 2007 to Sept. 30, 2007	12,300	\$ 15.54	12,300	25,387
Total	22,000	\$ 15.51	22,000	25,387

(1) Includes additional 50,000 shares authorized by the board of directors on April 17, 2007.

*Item 3. Defaults Upon Senior Securities.*

Not Applicable

***Item 4. Submission of Matters to a Vote of Security Holders.***

We did not submit any matters to security holders for a vote during the three months ended September 30, 2007.

***Item 5. Other Information.***

Not Applicable

***Item 6. Exhibits***

<b>Exhibit</b>	<b>Description</b>
31.1	Rule 13a-14(a) Certification of the Principal Executive Officer
31.2	Rule 13a-14(a) Certification of the Principal Financial Officer
32	Section 1350 Certifications

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

FIRST COMMUNITY CORPORATION  
(REGISTRANT)

Date: November 14, 2007 By: /s/ Michael C. Crapps  
Michael C. Crapps  
President and Chief Executive Officer

Date: November 14, 2007 By: /s/ Joseph G.  
Sawyer  
Joseph G. Sawyer  
Senior Vice President, Principal Financial Officer

INDEX TO EXHIBITS

*Exhibit*

<b>Number</b>	<b>Description</b>
31.1	Rule 13a-14(a) Certification of the Principal Executive Officer
31.2	Rule 13a-14(a) Certification of the Principal Financial Officer
32	Section 1350 Certifications