PROTEIN DESIGN LABS INC/DE Form 8-K August 10, 2004

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 3, 2004

# PROTEIN DESIGN LABS, INC.

(Exact name of registrant as specified in its charter)

| Delaware                                       | 000-19756  | 94-3023969                        |
|--|--|-----------------------------------|
| (State or other jurisdiction of incorporation) | (Commission File Number)                               | (IRS Employer Identification No.) |
|  | 34801 Campus Drive<br>Fremont, California 94555        |                                   |
|  | (Address of principal executive offices) (Zip Code)    | )                                 |
|  |  |                                   |
| Regist   | trant s telephone number, including area code: (510)   | 574-1400                          |
|  |  |                                   |
| •  | Not Applicable   | •                                 |
| (Fc  | ormer name or former address, if changed since last re | eport)                            |

#### Item 7. Financial Statements and Exhibits

- (c) Exhibits
- 99.1 Press Release, dated August 3, 2004, regarding the second quarter 2004 financial results of Protein Design Labs, Inc.
- 99.2 Transcript of conference call held on August 3, 2004

Exhibits 99.1 and 99.2 attached hereto (i) shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, (ii) shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, regardless of any general incorporation language contained in such filing, except as shall be expressly set forth by specific reference in such filing, and (iii) shall not be deemed to be subject to the liabilities of Sections 11, 12(a)(2) or 18 of the Securities Act of 1933, as amended.

#### Item 12. Results of Operations and Financial Condition.

On August 3, 2004, the Company issued a press release (the Press Release) announcing the Company s financial results for the fiscal quarter ended June 30, 2004 (the Results). In conjunction with the issuance of the Press Release, the Company conducted a conference call on August 3, 2004 to discuss the Results with investors and financial analysts. Copies of the Press Release and transcript of the conference call are attached as Exhibits 99.1 and 99.2, respectively, to this Current report on Form 8-K and are incorporated herein by reference.

The information furnished in this Item 12 and Exhibits 99.1 and 99.2 attached hereto (i) shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, (ii) shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, regardless of any general incorporation language contained in such filing, except as shall be expressly set forth by specific reference in such filing, and (iii) shall not be deemed to be subject to the liabilities of Sections 11, 12(a)(2) or 18 of the Securities Act of 1933, as amended...

#### **Use of Non-GAAP Financial Information**

To supplement the information that is presented in accordance with U.S. generally accepted accounting principles (GAAP), in our historical information for the period presented as well as our forward-looking guidance in the press release and conference call, we provide certain non-GAAP financial measures that exclude from the directly comparable GAAP measures certain non-cash charges, including charges related to acquisitions such as acquired in-process research and development and amortization of workforce as well as stock compensation expense. We believe that these non-GAAP measures enhance an investor s overall understanding of our financial performance and future prospects by reconciling more closely to the actual cash expenses of the Company in its operations as well as excluding expenses that in management s view

are unrelated to our core operations, the inclusion of which may make it more difficult for investors and financial analysts reporting on the Company to compare our results from period to period. Non-GAAP financial measures should not be considered in isolation from, or as a substitute for, financial information presented in compliance with GAAP, and non-GAAP financial measures as reported by the Company may not be comparable to similarly titled items reported by other companies.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### PROTEIN DESIGN LABS, INC.

Date: August 10, 2004 By: /s/ Glen Sato

Glen Sato

Senior Vice President

and Chief Financial Officer

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## EXHIBIT INDEX

| Exhibit No. | Description   |
|-------------|---|
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|             |   |