

ESTEE LAUDER COMPANIES INC  
Form 4  
December 02, 2015

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
1992 GRAT REMAINDER TRUST  
FBO WILLIAM LAUDER

2. Issuer Name and Ticker or Trading Symbol  
ESTEE LAUDER COMPANIES  
INC [EL]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)

3. Date of Earliest Transaction  
(Month/Day/Year)  
11/30/2015

\_\_\_\_ Director  10% Owner  
\_\_\_\_ Officer (give title below)  Other (specify below)  
Trust with Insider Trustee

C/O THE ESTEE LAUDER  
COMPANIES INC., 767 FIFTH  
AVENUE

(Street)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

NEW YORK, NY 10153

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |         |                                    |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|---|---------|------------------------------------|
|                                 |                                      |  | Code                           | V   | Amount (A) or (D) Price   |  |   |         |                                    |
| Class A Common Stock            | 11/30/2015                           |  | S                              |   | 23,540<br><u>(1)</u>  | D  | \$ 85.03<br><u>(1) (2)</u>                            | 537,471 | D <u>(3)</u> <u>(4)</u> <u>(5)</u> |
| Class A Common Stock            | 12/01/2015                           |  | S                              |   | 87,684<br><u>(1)</u>  | D  | \$ 85.01<br><u>(1) (6)</u>                            | 449,787 | D <u>(3)</u> <u>(4)</u> <u>(5)</u> |
| Class A Common Stock            |                                      |  |                                |   |   |  |   | 11,761  | D <u>(7)</u>                       |

|                            |        |                                    |   |
|----------------------------|--------|------------------------------------|---|
| Class A<br>Common<br>Stock | 10,468 | I <u>(8)</u>                       | by children<br>of WPL   |
| Class A<br>Common<br>Stock | 24,360 | I <u>(4)</u> <u>(5)</u> <u>(9)</u> | WPL is a<br>trustee of<br>the GML<br>GRAT<br>Remainder<br>Trust |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2. Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4. Transaction<br>Code<br>(Instr. 8) | 5. Number<br>of<br>Derivative<br>Securities<br>Acquired<br>(A) or<br>Disposed<br>of (D)<br>(Instr. 3,<br>4, and 5) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) | 7. Title and<br>Amount of<br>Underlying<br>Securities<br>(Instr. 3 and 4) | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Nu<br>Deriv<br>Secur<br>Bene<br>Own<br>Follo<br>Repo<br>Trans<br>(Instr |
|---|--|---|---|--------------------------------------|--|--|---|---|--|
|   |  |   |   |                                      |  | Date<br>Exercisable  | Expiration<br>Date  | Title   | Amount<br>or<br>Number<br>of<br>Shares                                     |
|   |  |   |   |                                      |  | Code   | V   | (A)   | (D)  |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |              |                       |                               |
|--|---------------|--------------|-----------------------|-------------------------------|
|  | Director      | 10%<br>Owner | Officer               | Other                         |
| 1992 GRAT REMAINDER TRUST FBO<br>WILLIAM LAUDER<br>C/O THE ESTEE LAUDER COMPANIES INC.<br>767 FIFTH AVENUE<br>NEW YORK, NY 10153 |               | X            |                       | Trust with Insider<br>Trustee |
| Lauder William P<br>C/O THE ESTEE LAUDER COMPANIES INC.<br>767 FIFTH AVENUE<br>NEW YORK, NY 10153                                | X             | X            | Executive<br>Chairman |                               |

LAUDER GARY M  
 C/O THE ESTEE LAUDER COMPANIES INC.  
 767 FIFTH AVENUE  
 NEW YORK, NY 10153

X

## Signatures

|  |            |
|--|------------|
| 1992 GRAT Remainder Trust F/B/O William Lauder, by Maureen Sladek,<br>Attorney-in-fact | 12/02/2015 |
| __Signature of Reporting Person  | Date       |
| William P. Lauder, by Maureen Sladek, Attorney-in-fact                                 | 12/02/2015 |
| __Signature of Reporting Person  | Date       |
| Gary M. Lauder, by Maureen Sladek, Attorney-in-fact                                    | 12/02/2015 |
| __Signature of Reporting Person  | Date       |

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- The number of securities reported represents an aggregate number of shares sold in multiple open market transactions over a range of sales prices. The price reported represents the weighted average price. The WPL GRAT Remainder Trust undertakes to provide the staff of the SEC, the Issuer, or a stockholder of the Issuer, upon request, the number of shares sold by the Reporting Person at each separate price within the range.
- (1) Sales prices in the range from \$85.00 to \$85.40 per share, inclusive.
  - (2) Owned by WPL GRAT Remainder Trust directly. Owned by each of William P. Lauder (WPL) and Gary M. Lauder (GML), indirectly, as a trustee of the WPL GRAT Remainder Trust.
  - (3) WPL disclaims beneficial ownership to the extent that he does not have a pecuniary interest in such securities.
  - (4) GML disclaims beneficial ownership to the extent that he does not have a pecuniary interest in such securities.
  - (5) Sales prices in the range from \$85.00 to \$85.05 per share, inclusive.
  - (6) Owned by WPL directly.
  - (7) Owned by WPL indirectly, in custody for his children.
  - (8) Owned by GML GRAT Remainder Trust directly. Owned by each of WPL and GML, indirectly, as a trustee of the GML GRAT Remainder Trust.
  - (9)

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.